

Iowa

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1997 Economic Census

Wholesale Trade

Geographic Area Series



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CONTENTS

Introduction to the Economic Census	1
Wholesale Trade	5

TABLES

1. Summary Statistics for the State: 1997	7
2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997	21
3. Summary Statistics for Metropolitan Areas: 1997	26
4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997	75
5. Summary Statistics for Counties: 1997	95
6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997	176
7. Summary Statistics for Places: 1997	212
8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997	308

APPENDIXES

A. Explanation of Terms	A-1
B. NAICS Codes, Titles, and Descriptions	B-1
C. Coverage and Methodology	C-1
D. Geographic Notes	D-1
E. Metropolitan Areas	E-1

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
42	IOWA								
	Wholesale trade	5 399	35 453 705	1 820 112	424 241	63 596	3 746 188	2 891 731	3 070 494
	Wholesaler distributors and jobbers	3 874	17 167 437	1 294 716	298 740	45 903	2 535 427	1 929 018	2 131 165
	Importers	38	149 292	9 659	1 979	330	25 482	18 164	19 005
	Exporters	43	998 950	13 423	3 115	415	31 103	77 505	79 776
	Own brand importer-marketers	4	64 967	14 464	5 567	727	20 764	14 316	10 979
	Terminal grain elevators	36	887 787	15 107	3 851	542	37 979	67 785	55 089
	Country grain elevators	551	5 722 968	162 461	36 962	6 021	456 065	492 723	474 078
	Assemblers of farm products, except country grain elevators	109	737 150	21 175	4 405	786	47 702	25 771	27 021
	Sales branches (with stock)	212	2 892 078	136 432	33 337	4 436	316 372	260 499	267 527
	Sales offices (without stock)	110	3 487 249	87 681	22 050	1 752	147 883	-	-
	Auction companies	56	885 520	8 807	1 806	1 088	17 611	388	351
	Brokers	78	1 283 128	20 918	4 722	647	36 397	10	10
	Commission merchants	73	223 700	6 447	1 340	258	15 249	3 917	3 934
	Import agents	3	D	D	D	D	D	D	D
	Export agents	3	D	D	D	a	D	D	D
	Manufacturers' agents	209	930 875	28 259	6 267	665	57 083	1 634	1 558
421	Wholesale trade, durable goods	2 947	12 780 255	987 668	232 165	33 127	1 892 255	1 519 875	1 656 600
4211	Motor vehicle & motor vehicle parts & supplies whsle	327	3 630 231	114 102	25 584	4 277	263 605	264 557	272 533
42111	Automobile & other motor vehicle whsle	100	3 200 564	68 973	14 790	2 320	171 030	189 014	191 089
421110	Automobile & other motor vehicle whsle	100	3 200 564	68 973	14 790	2 320	171 030	189 014	191 089
4211101	Automobile & motorcycle whsle	24	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	6	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	8	26 655	3 410	741	130	6 827	5 400	6 069
4211105	Heavy truck & tractor (over 26,000 lb) whsle	59	751 135	50 825	11 018	1 698	85 711	94 251	102 092
42112	Motor vehicle supplies & new parts whsle	128	334 259	30 247	7 244	1 281	63 135	62 960	68 491
421120	Motor vehicle supplies & new parts whsle	128	334 259	30 247	7 244	1 281	63 135	62 960	68 491
4211201	Motor vehicle supplies & new parts—warehouse distributors	42	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	74	160 820	15 030	3 709	631	32 216	25 365	26 131
4211203	Petroleum products marketing equipment whsle	12	D	D	D	b	D	D	D
42113	Tire & tube whsle	21	D	D	D	c	D	D	D
421130	Tire & tube whsle	21	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	78	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	78	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	65	210 075	25 956	5 792	1 069	47 946	15 213	16 036
42121	Furniture whsle	33	119 598	16 480	3 488	551	28 000	6 144	6 481
421210	Furniture whsle	33	119 598	16 480	3 488	551	28 000	6 144	6 481
4212101	Household & lawn furniture whsle	8	20 935	2 489	378	155	4 986	1 572	1 429
4212102	Office & business furniture whsle	25	98 663	13 991	3 110	396	23 014	4 572	5 052
42122	Home furnishings whsle	32	90 477	9 476	2 304	518	19 946	9 069	9 555
421220	Home furnishings whsle	32	90 477	9 476	2 304	518	19 946	9 069	9 555
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	e	D	D	D
4212203	Floor coverings whsle	14	53 100	4 617	1 018	132	8 375	4 452	4 525
4212204	Other home furnishings whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	145	722 332	49 119	11 457	1 591	97 313	52 331	47 904
42131	Lumber, plywood, millwork, & wood panel whsle	61	422 099	20 349	4 669	800	40 580	34 387	30 398
421310	Lumber, plywood, millwork, & wood panel whsle	61	422 099	20 349	4 669	800	40 580	34 387	30 398
4213101	Lumber without yard whsle	11	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	17	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	33	258 243	11 684	2 727	473	24 922	18 476	15 152
42132	Brick, stone, & related construction materials whsle	25	96 719	6 795	1 778	193	15 154	4 195	3 917
421320	Brick, stone, & related construction materials whsle	25	96 719	6 795	1 778	193	15 154	4 195	3 917
4213201	Brick, block, tile, clay/cement sewer pipe whsle	9	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	9	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	7	37 547	1 689	409	52	4 098	861	884
42133	Roofing, siding, & insulation material whsle	27	125 718	7 953	1 800	249	17 583	9 362	9 049
421330	Roofing, siding, & insulation material whsle	27	125 718	7 953	1 800	249	17 583	9 362	9 049
4213301	Roofing, siding, & insulation material whsle	27	125 718	7 953	1 800	249	17 583	9 362	9 049
42139	Other construction materials whsle	32	77 796	14 022	3 210	349	23 996	4 387	4 540
421390	Other construction materials whsle	32	77 796	14 022	3 210	349	23 996	4 387	4 540
4213901	Flat glass & other construction glass whsle	4	11 567	1 725	432	75	3 177	1 524	1 433
4213902	Other construction materials whsle	28	66 229	12 297	2 778	274	20 819	2 863	3 107

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	IOWA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	349	1 074 232	148 030	35 865	4 330	252 609	68 168	74 213
42141	Photographic equipment & supplies whsle	7	12 354	1 265	287	49	2 581	2 078	1 946
421410	Photographic equipment & supplies whsle	7	12 354	1 265	287	49	2 581	2 078	1 946
42142	Office equipment whsle	89	214 914	43 751	11 157	1 559	67 004	24 172	25 768
421420	Office equipment whsle	89	214 914	43 751	11 157	1 559	67 004	24 172	25 768
42143	Computer & computer peripheral equipment & software whsle	115	424 329	58 633	14 637	1 326	94 123	18 656	20 289
421430	Computer & computer peripheral equipment & software whsle	115	424 329	58 633	14 637	1 326	94 123	18 656	20 289
4214301	Computer & peripheral equipment whsle	93	409 136	53 940	13 442	1 129	86 118	17 793	18 415
42143011	Computers & peripheral equipment for resale	21	52 308	7 167	1 646	235	13 613	4 662	5 145
42143012	Computers & peripheral equipment for end use	72	356 828	46 773	11 796	894	72 505	13 131	13 270
4214302	Computer software (packaged) whsle	22	15 193	4 693	1 195	197	8 005	863	1 874
42144	Other commercial equipment whsle	39	117 928	10 672	2 244	339	21 356	6 098	6 740
421440	Other commercial equipment whsle	39	117 928	10 672	2 244	339	21 356	6 098	6 740
4214401	Restaurant & hotel equipment & supplies whsle	26	42 315	5 792	1 263	202	11 626	4 600	5 006
4214402	Store machines & equipment whsle	13	75 613	4 880	981	137	9 730	1 498	1 734
42145	Medical, dental, & hospital equipment & supplies whsle	55	177 591	19 186	4 596	494	38 601	11 734	12 620
421450	Medical, dental, & hospital equipment & supplies whsle	55	177 591	19 186	4 596	494	38 601	11 734	12 620
4214501	Surgical, medical, & hospital supplies whsle	45	154 466	16 002	3 894	394	32 405	9 733	10 649
4214502	Dental equipment & supplies whsle	10	23 125	3 184	702	100	6 196	2 001	1 971
42146	Ophthalmic goods whsle	22	68 604	7 442	1 649	328	13 841	1 479	1 946
421460	Ophthalmic goods whsle	22	68 604	7 442	1 649	328	13 841	1 479	1 946
42149	Other professional equipment & supplies whsle	22	58 512	7 081	1 295	235	15 103	3 951	4 904
421490	Other professional equipment & supplies whsle	22	58 512	7 081	1 295	235	15 103	3 951	4 904
4214901	Religious & school supplies whsle	2	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	20	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	89	676 605	45 625	10 123	1 321	95 084	100 362	107 697
42151	Metal service centers & offices	87	D	D	D	g	D	D	D
421510	Metal service centers & offices	87	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	75	646 032	42 064	9 232	1 177	87 128	98 569	105 611
42151011	Ferrous metal service centers	54	541 205	39 717	8 639	1 095	82 680	98 569	105 611
42151012	Ferrous metal sales offices	21	104 827	2 347	593	82	4 448	—	—
4215102	Nonferrous metal service centers & sales offices	12	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	268	1 175 171	94 109	22 490	2 488	171 730	78 390	84 964
42161	Electrical apparatus & equip, wiring supp, & const material whsle	96	587 169	41 667	9 806	1 041	76 934	40 771	39 805
421610	Electrical apparatus & equip, wiring supp, & const material whsle	96	587 169	41 667	9 806	1 041	76 934	40 771	39 805
42162	Electrical appliance, television & radio set whsle	26	86 937	5 694	1 609	235	12 782	11 478	11 740
421620	Electrical appliance, television & radio set whsle	26	86 937	5 694	1 609	235	12 782	11 478	11 740
42169	Other electronic parts & equipment whsle	146	501 065	46 748	11 075	1 212	82 014	26 141	33 419
421690	Other electronic parts & equipment whsle	146	501 065	46 748	11 075	1 212	82 014	26 141	33 419
4216901	Communications equipment & supplies whsle	94	232 369	34 106	8 303	826	57 900	17 649	22 184
4216902	Electronic parts (excluding communications equipment) whsle	52	268 696	12 642	2 772	386	24 114	8 492	11 235

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	191	598 438	64 269	14 956	1 848	117 728	78 786	83 305
42171	Hardware whsle	84	228 660	25 192	5 653	825	45 076	38 445	41 782
421710	Hardware whsle	84	228 660	25 192	5 653	825	45 076	38 445	41 782
42172	Plumbing & heating equipment & supplies (hydronics) whsle	50	209 812	16 620	3 746	452	32 582	23 415	23 909
421720	Plumbing & heating equipment & supplies (hydronics) whsle	50	209 812	16 620	3 746	452	32 582	23 415	23 909
42173	Warm air heating & air-conditioning equipment & supplies whsle	41	59 672	7 486	1 856	226	14 234	7 571	8 111
421730	Warm air heating & air-conditioning equipment & supplies whsle	41	59 672	7 486	1 856	226	14 234	7 571	8 111
42174	Refrigeration equipment & supplies whsle	16	100 294	14 971	3 701	345	25 836	9 355	9 503
421740	Refrigeration equipment & supplies whsle	16	100 294	14 971	3 701	345	25 836	9 355	9 503
4218	Machinery, equipment, & supplies whsle	1 178	3 967 275	367 461	86 615	12 894	678 664	783 695	887 446
42181	Construction & mining (except petroleum) machinery & equip whsle	75	437 142	43 010	10 947	1 110	80 861	145 689	178 538
421810	Construction & mining (except petroleum) machinery & equip whsle	75	437 142	43 010	10 947	1 110	80 861	145 689	178 538
42182	Farm & garden machinery & equipment whsle	584	1 973 213	154 856	35 469	5 847	282 072	485 446	550 651
421820	Farm & garden machinery & equipment whsle	584	1 973 213	154 856	35 469	5 847	282 072	485 446	550 651
4218201	Farm machinery & equipment—farm dealers	454	1 636 428	125 213	29 041	4 857	223 301	440 726	500 905
4218202	Farm machinery & equipment—whsle distributors	117	286 416	25 289	5 675	858	49 993	35 992	41 623
4218203	Lawn & garden machinery & equipment whsle	13	50 369	4 354	753	132	8 778	8 728	8 123
42183	Industrial machinery & equipment whsle	270	922 595	102 698	24 371	3 737	187 283	90 398	94 804
421830	Industrial machinery & equipment whsle	270	922 595	102 698	24 371	3 737	187 283	90 398	94 804
4218301	Food-processing machinery & equipment whsle	15	21 669	2 949	754	134	5 630	4 287	4 616
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	44	248 063	18 112	4 321	501	33 537	18 630	19 246
42183021	Hydraulic & pneumatic pumps & motors whsle	18	38 490	6 089	1 610	157	10 001	5 351	5 544
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	26	209 573	12 023	2 711	344	23 536	13 279	13 702
4218303	General-purpose industrial machinery & equipment whsle	80	266 382	29 729	7 051	851	58 711	20 082	22 626
4218304	Metalworking machinery & equipment whsle	21	79 255	5 779	1 394	152	11 692	3 622	3 928
4218305	Materials handling equipment whsle	59	206 414	32 369	7 262	946	52 202	26 692	25 919
4218307	Other industrial machinery & equipment whsle	44	D	D	D	g	D	D	D
42184	Industrial supplies whsle	156	459 923	48 970	11 905	1 555	92 101	41 140	42 371
421840	Industrial supplies whsle	156	459 923	48 970	11 905	1 555	92 101	41 140	42 371
4218401	General-line industrial supplies whsle	16	24 709	3 111	798	106	5 338	2 818	2 983
4218402	Mechanical power transmission supplies whsle	40	149 638	9 727	2 185	290	19 696	12 952	13 414
4218403	Welding supplies whsle	40	94 160	11 745	2 972	395	24 836	5 882	5 997
4218404	Industrial containers & supplies whsle	13	21 026	2 660	705	105	5 450	1 477	1 499
4218405	Industrial valves & fittings (except fluid-power) whsle	16	52 776	5 579	1 143	139	11 154	4 564	4 614
4218406	Other industrial supplies whsle	31	117 614	16 148	4 102	520	25 627	13 447	13 864
42185	Service establishment equipment & supplies whsle	68	91 436	11 382	2 580	473	22 075	8 725	8 760
421850	Service establishment equipment & supplies whsle	68	91 436	11 382	2 580	473	22 075	8 725	8 760
4218501	Beauty & barber shop equipment & supplies whsle	13	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	23	36 455	5 123	1 195	231	9 272	2 995	3 008
4218503	Laundry & dry-cleaning equipment & supplies whsle	9	15 935	1 984	496	71	3 617	2 393	2 223
4218504	Other service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	25	82 966	6 545	1 343	172	14 272	12 297	12 322
421860	Transportation equipment & supplies (exc motor vehicle) whsle	25	82 966	6 545	1 343	172	14 272	12 297	12 322
4218601	Aircraft & aeronautical equipment & supplies whsle	16	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	6	D	D	D	b	D	D	D

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	IOWA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	335	725 896	78 997	19 283	3 309	167 576	78 373	82 502
42191	Sporting & recreational goods & supplies whsle	43	129 017	19 552	6 225	894	33 258	28 705	27 385
421910	Sporting & recreational goods & supplies whsle	43	129 017	19 552	6 225	894	33 258	28 705	27 385
42192	Toy & hobby goods & supplies whsle	30	60 416	6 385	1 445	280	18 859	7 276	12 580
421920	Toy & hobby goods & supplies whsle	30	60 416	6 385	1 445	280	18 859	7 276	12 580
42193	Recyclable material whsle	170	390 401	43 112	9 418	1 679	95 500	34 996	32 484
421930	Recyclable material whsle	170	390 401	43 112	9 418	1 679	95 500	34 996	32 484
4219301	Iron & steel scrap processors & dealers	83	204 463	19 994	4 238	745	49 503	18 606	19 640
42193011	Iron & steel scrap processors (using power processing equipment)	64	182 277	18 293	3 896	657	45 643	17 115	18 080
42193012	Iron & steel scrap processors (not using power processing equip)	19	22 186	1 701	342	88	3 860	1 491	1 560
4219302	Recyclable paper & paperboard whsle	15	37 808	7 402	1 675	288	11 958	1 567	1 821
4219303	Other recyclable material whsle	72	148 130	15 716	3 505	646	34 039	14 823	11 023
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	23	66 563	1 561	292	60	3 243	1 893	2 525
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	23	66 563	1 561	292	60	3 243	1 893	2 525
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	22	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	69	79 499	8 387	1 903	396	16 716	5 503	7 528
421990	Other miscellaneous durable goods whsle	69	79 499	8 387	1 903	396	16 716	5 503	7 528
4219903	General merchandise (durable goods) whsle	21	11 096	1 259	280	55	2 025	898	1 193
4219904	Prerecorded media whsle	12	38 152	3 365	804	184	6 831	652	2 250
42199042	Prerecorded video tapes whsle	5	32 535	2 801	705	165	5 246	396	1 992
4219905	Fire extinguishers & fire safety equipment whsle	9	7 420	1 419	332	54	2 589	542	544
4219906	Other durable goods whsle	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2 452	22 673 450	832 444	192 076	30 469	1 853 933	1 371 856	1 413 894
4221	Paper & paper product whsle	139	521 329	49 615	11 684	1 414	85 301	37 157	38 259
42211	Printing & writing paper whsle	19	211 658	15 716	3 794	371	26 706	17 731	17 825
422110	Printing & writing paper whsle	19	211 658	15 716	3 794	371	26 706	17 731	17 825
42212	Stationery & office supplies whsle	83	161 642	21 020	4 969	675	36 999	10 406	10 591
422120	Stationery & office supplies whsle	83	161 642	21 020	4 969	675	36 999	10 406	10 591
42213	Industrial & personal service paper whsle	37	148 029	12 879	2 921	368	21 596	9 020	9 843
422130	Industrial & personal service paper whsle	37	148 029	12 879	2 921	368	21 596	9 020	9 843
4222	Drugs, & druggists' sundries whsle	54	784 961	28 403	6 006	789	57 783	57 221	36 623
42221	Drugs, & druggists' sundries whsle	54	784 961	28 403	6 006	789	57 783	57 221	36 623
422210	Drugs, & druggists' sundries whsle	54	784 961	28 403	6 006	789	57 783	57 221	36 623
4222101	General-line drugs whsle	27	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	27	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	53	110 107	9 434	2 541	544	19 773	11 718	12 721
42231	Piece goods, notions, & other dry goods whsle	12	23 906	3 884	1 299	217	7 142	3 182	2 925
422310	Piece goods, notions, & other dry goods whsle	12	23 906	3 884	1 299	217	7 142	3 182	2 925
4223102	Notions & other dry goods whsle	8	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	25	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	25	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	12	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	12	D	D	D	b	D	D	D
42234	Footwear whsle	4	D	D	D	b	D	D	D
422340	Footwear whsle	4	D	D	D	b	D	D	D

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	IOWA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	281	4 034 554	207 946	50 626	7 482	406 351	141 452	152 340
42241	General-line grocery whsle	26	1 578 691	69 602	17 803	2 166	130 814	72 623	79 050
422410	General-line grocery whsle	26	1 578 691	69 602	17 803	2 166	130 814	72 623	79 050
4224101	General-line grocery whsle, voluntary group	2	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	24	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	37	550 498	29 573	6 990	1 117	58 083	18 083	18 895
422420	Packaged frozen food whsle	37	550 498	29 573	6 990	1 117	58 083	18 083	18 895
42243	Dairy products, (except dried or canned) whsle	21	274 023	3 735	898	143	9 709	1 197	1 282
422430	Dairy products, (except dried or canned) whsle	21	274 023	3 735	898	143	9 709	1 197	1 282
4224301	Raw milk whsle	8	198 248	1 120	281	61	2 122	836	870
4224302	Dairy product (except raw milk) whsle	13	75 775	2 615	617	82	7 587	361	412
42244	Poultry & poultry product whsle	13	204 926	4 570	910	143	8 172	8 444	9 122
422440	Poultry & poultry product whsle	13	204 926	4 570	910	143	8 172	8 444	9 122
4224402	Poultry & poultry product (except live) whsle	13	204 926	4 570	910	143	8 172	8 444	9 122
42245	Confectionery whsle	13	D	D	D	f	D	D	D
422450	Confectionery whsle	13	D	D	D	f	D	D	D
42246	Fish & seafood whsle	2	D	D	D	a	D	D	D
422460	Fish & seafood whsle	2	D	D	D	a	D	D	D
42247	Meat & meat product whsle	47	250 044	12 336	3 102	604	23 664	4 705	5 479
422470	Meat & meat product whsle	47	250 044	12 336	3 102	604	23 664	4 705	5 479
42248	Fresh fruit & vegetable whsle	21	163 312	8 805	2 139	390	16 870	1 092	1 026
422480	Fresh fruit & vegetable whsle	21	163 312	8 805	2 139	390	16 870	1 092	1 026
42249	Other grocery & related products whsle	101	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	101	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	9	33 366	6 817	1 480	309	15 119	4 898	5 880
4224902	Bread & baked goods whsle	15	60 142	3 526	890	215	6 925	708	551
4224903	Soft drinks whsle	40	309 370	35 757	8 421	1 178	70 546	8 258	8 301
4224904	Canned goods whsle	11	239 123	8 720	1 901	305	16 450	7 421	7 808
4224906	Other grocery specialties whsle	22	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	935	10 679 391	238 356	53 991	9 417	644 747	716 856	696 443
42251	Grain & field bean whsle	730	9 200 757	214 994	48 595	7 768	591 306	693 469	671 679
422510	Grain & field bean whsle	730	9 200 757	214 994	48 595	7 768	591 306	693 469	671 679
42252	Livestock whsle	179	1 378 300	20 422	4 694	1 476	45 724	18 334	19 916
422520	Livestock whsle	179	1 378 300	20 422	4 694	1 476	45 724	18 334	19 916
42259	Other farm product raw material whsle	26	100 334	2 940	702	173	7 717	5 053	4 848
422590	Other farm product raw material whsle	26	100 334	2 940	702	173	7 717	5 053	4 848
4225901	Hides, skins, & pelts whsle	7	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	17	41 434	1 920	455	125	5 451	3 511	3 092
4226	Chemical & allied products whsle	125	996 482	41 586	9 525	1 208	89 976	28 642	29 999
42261	Plastics materials & basic forms & shapes whsle	25	94 241	8 011	1 609	257	17 193	8 236	8 636
422610	Plastics materials & basic forms & shapes whsle	25	94 241	8 011	1 609	257	17 193	8 236	8 636
42269	Other chemical & allied products whsle	100	902 241	33 575	7 916	951	72 783	20 406	21 363
422690	Other chemical & allied products whsle	100	902 241	33 575	7 916	951	72 783	20 406	21 363
4226901	Industrial gases (except LP) whsle	12	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	88	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	237	1 543 423	43 267	10 069	1 797	100 073	66 960	64 874
42271	Petroleum bulk stations & terminals	177	1 207 240	34 035	8 184	1 439	78 951	50 738	49 644
422710	Petroleum bulk stations & terminals	177	1 207 240	34 035	8 184	1 439	78 951	50 738	49 644
4227101	Petroleum bulk stations & terminals (except LP)	167	1 173 022	32 585	7 846	1 361	75 274	49 085	48 153
42271011	Petroleum bulk stations (except LP)	153	D	D	D	g	D	D	D
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	10	34 218	1 450	338	78	3 677	1 653	1 491
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	60	336 183	9 232	1 885	358	21 122	16 222	15 230
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	60	336 183	9 232	1 885	358	21 122	16 222	15 230

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IOWA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	87	415 511	44 192	10 211	1 425	84 599	25 270	26 380
42281	Beer & ale whsle	66	326 061	38 017	8 685	1 189	72 527	16 231	16 715
422810	Beer & ale whsle	66	326 061	38 017	8 685	1 189	72 527	16 231	16 715
42282	Wine & distilled alcoholic beverage whsle	21	89 450	6 175	1 526	236	12 072	9 039	9 665
422820	Wine & distilled alcoholic beverage whsle	21	89 450	6 175	1 526	236	12 072	9 039	9 665
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	21	89 450	6 175	1 526	236	12 072	9 039	9 665
4229	Miscellaneous nondurable goods whsle	541	3 587 692	169 645	37 423	6 393	365 330	286 580	356 255
42291	Farm supplies whsle	374	2 942 032	122 067	26 556	3 858	272 904	229 988	248 190
422910	Farm supplies whsle	374	2 942 032	122 067	26 556	3 858	272 904	229 988	248 190
4229101	Farm supplies—farm dealers	242	850 889	49 260	11 328	1 808	127 283	57 799	60 418
4229102	Farm supplies—whsle distributors	132	2 091 143	72 807	15 228	2 050	145 621	172 189	187 772
42292	Book, periodical, & newspaper whsle	28	125 464	11 978	2 657	813	26 168	29 354	25 197
422920	Book, periodical, & newspaper whsle	28	125 464	11 978	2 657	813	26 168	29 354	25 197
42293	Flower, nursery stock, & florists' supplies whsle	27	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	27	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	13	330 211	16 384	3 844	707	28 233	14 783	21 745
422940	Tobacco & tobacco product whsle	13	330 211	16 384	3 844	707	28 233	14 783	21 745
42295	Paint, varnish, & supplies whsle	15	21 956	3 082	711	146	6 246	2 251	2 358
422950	Paint, varnish, & supplies whsle	15	21 956	3 082	711	146	6 246	2 251	2 358
4229501	Paint, varnish, & supplies whsle	15	21 956	3 082	711	146	6 246	2 251	2 358
42299	Other miscellaneous nondurable goods whsle	84	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	84	D	D	D	f	D	D	D
4229901	Art goods whsle	25	12 096	1 498	351	89	3 583	1 328	1 715
4229902	General merchandise (nondurable goods) whsle	19	88 096	6 236	1 264	327	10 520	1 104	49 094
4229904	Other nondurable goods whsle	39	D	D	D	c	D	D	D
	Merchant wholesalers	4 655	25 728 551	1 531 005	354 619	54 724	3 154 522	2 625 282	2 797 113
421	Wholesale trade, durable goods	2 533	8 040 064	840 864	195 498	29 342	1 572 327	1 349 118	1 486 311
4211	Motor vehicle & motor vehicle parts & supplies whsle	296	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	90	759 059	58 729	12 784	1 981	100 400	110 237	116 695
421110	Automobile & other motor vehicle whsle	90	759 059	58 729	12 784	1 981	100 400	110 237	116 695
4211101	Automobile & motorcycle whsle	18	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	8	26 655	3 410	741	130	6 827	5 400	6 069
4211105	Heavy truck & tractor (over 26,000 lb) whsle	56	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	109	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	109	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	38	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	60	131 135	13 534	3 313	567	28 923	24 225	25 123
4211203	Petroleum products marketing equipment whsle	11	D	D	D	b	D	D	D
42113	Tire & tube whsle	19	D	D	D	c	D	D	D
421130	Tire & tube whsle	19	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	78	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	78	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	56	164 052	24 460	5 459	1 021	44 937	14 260	15 225
42121	Furniture whsle	28	D	D	D	f	D	D	D
421210	Furniture whsle	28	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	5	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	23	D	D	D	e	D	D	D
42122	Home furnishings whsle	28	D	D	D	e	D	D	D
421220	Home furnishings whsle	28	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	e	D	D	D
4212203	Floor coverings whsle	11	31 329	3 664	784	100	6 439	3 499	3 714

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	107	407 250	30 379	6 749	1 161	58 186	41 578	38 309
42131	Lumber, plywood, millwork, & wood panel whsle	50	236 075	15 875	3 553	672	27 845	28 716	25 488
421310	Lumber, plywood, millwork, & wood panel whsle	50	236 075	15 875	3 553	672	27 845	28 716	25 488
4213102	Lumber with yard whsle	14	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	26	98 374	9 474	2 172	421	16 505	16 100	12 620
42132	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	23	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	23	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	23	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	23	D	D	D	c	D	D	D
421390	Other construction materials whsle	23	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle	20	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	282	717 461	106 008	23 355	3 287	186 171	60 572	66 008
42141	Photographic equipment & supplies whsle	7	12 354	1 265	287	49	2 581	2 078	1 946
421410	Photographic equipment & supplies whsle	7	12 354	1 265	287	49	2 581	2 078	1 946
42142	Office equipment whsle	68	D	D	D	f	D	D	D
421420	Office equipment whsle	68	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	93	252 598	37 849	8 262	1 020	63 696	16 404	17 758
421430	Computer & computer peripheral equipment & software whsle	93	252 598	37 849	8 262	1 020	63 696	16 404	17 758
4214301	Computer & peripheral equipment whsle	71	237 405	33 156	7 067	823	55 691	15 541	15 884
42143011	Computers & peripheral equipment for resale	17	46 378	6 223	1 477	220	11 804	3 924	4 245
42143012	Computers & peripheral equipment for end use	54	191 027	26 933	5 590	603	43 887	11 617	11 639
4214302	Computer software (packaged) whsle	22	15 193	4 693	1 195	197	8 005	863	1 874
42144	Other commercial equipment whsle .	35	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	35	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	24	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	11	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	40	152 613	16 869	4 000	455	33 824	11 630	12 513
421450	Medical, dental, & hospital equipment & supplies whsle	40	152 613	16 869	4 000	455	33 824	11 630	12 513
4214501	Surgical, medical, & hospital supplies whsle	30	129 488	13 685	3 298	355	27 628	9 629	10 542
4214502	Dental equipment & supplies whsle	10	23 125	3 184	702	100	6 196	2 001	1 971
42146	Ophthalmic goods whsle	18	62 652	6 690	1 452	291	12 524	1 479	1 946
421460	Ophthalmic goods whsle	18	62 652	6 690	1 452	291	12 524	1 479	1 946
42149	Other professional equipment & supplies whsle	21	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	21	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	2	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	19	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	69	D	D	D	f	D	D	D
42151	Metal service centers & offices	67	D	D	D	f	D	D	D
421510	Metal service centers & offices ..	67	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	56	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	45	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	11	10 354	1 201	304	57	2 480	-	-
4215102	Nonferrous metal service centers & sales offices	11	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle ...	2	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	183	600 414	71 703	16 815	2 073	134 154	72 192	78 472
42161	Electrical apparatus & equip, wiring supp, & const material whsle	59	285 279	31 938	7 464	850	60 420	37 837	36 835
421610	Electrical apparatus & equip, wiring supp, & const material whsle	59	285 279	31 938	7 464	850	60 420	37 837	36 835
42162	Electrical appliance, television & radio set whsle	24	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	24	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	100	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	100	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	68	173 304	26 010	5 949	708	45 874	16 893	21 248
4216902	Electronic parts (excluding communications equipment) whsle	32	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	154	459 278	56 305	13 126	1 585	101 716	73 968	78 477
42171	Hardware whsle	77	193 478	22 302	5 020	720	39 637	37 167	40 121
421710	Hardware whsle	77	193 478	22 302	5 020	720	39 637	37 167	40 121
42172	Plumbing & heating equipment & supplies (hydronics) whsle	28	114 558	12 696	2 832	322	24 210	19 916	20 801
421720	Plumbing & heating equipment & supplies (hydronics) whsle	28	114 558	12 696	2 832	322	24 210	19 916	20 801
42173	Warm air heating & air-conditioning equipment & supplies whsle	34	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	34	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	15	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	15	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 071	3 504 364	342 622	80 742	12 157	631 999	766 524	871 500
42181	Construction & mining (except petroleum) machinery & equip whsle	73	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	73	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	549	1 879 321	147 750	33 829	5 596	268 443	478 958	545 357
421820	Farm & garden machinery & equipment whsle	549	1 879 321	147 750	33 829	5 596	268 443	478 958	545 357
4218201	Farm machinery & equipment—farm dealers	441	1 613 807	124 189	28 828	4 793	220 718	439 335	499 420
4218202	Farm machinery & equipment—whsle distributors	96	D	D	D	f	D	D	D
4218203	Lawn & garden machinery & equipment whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	227	699 002	92 596	21 917	3 457	168 770	84 818	89 381
421830	Industrial machinery & equipment whsle	227	699 002	92 596	21 917	3 457	168 770	84 818	89 381
4218301	Food-processing machinery & equipment whsle	14	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	35	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	13	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	22	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	66	219 341	27 018	6 471	782	52 709	18 998	21 564
4218304	Metalworking machinery & equipment whsle	14	50 957	4 669	1 151	131	9 488	3 622	3 928
4218305	Materials handling equipment whsle	54	197 123	31 124	6 936	914	50 180	26 414	25 707
4218307	Other industrial machinery & equipment whsle	38	85 326	12 318	3 270	1 110	22 543	16 243	17 524
42184	Industrial supplies whsle	136	361 998	42 431	10 389	1 377	80 107	37 021	38 043
421840	Industrial supplies whsle	136	361 998	42 431	10 389	1 377	80 107	37 021	38 043
4218401	General-line industrial supplies whsle	15	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	35	D	D	D	e	D	D	D
4218403	Welding supplies whsle	34	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	13	21 026	2 660	705	105	5 450	1 477	1 499
4218405	Industrial valves & fittings (except fluid-power) whsle	12	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	27	92 276	13 110	3 400	438	21 218	10 992	11 179

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IOWA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	64	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	64	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . . .	13	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	21	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	9	15 935	1 984	496	71	3 617	2 393	2 223
4218504	Other service establishment equipment & supplies whsle . . .	21	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	22	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	22	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	14	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	315	706 071	78 136	19 073	3 272	165 602	78 330	82 458
42191	Sporting & recreational goods & supplies whsle	35	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	35	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	29	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	29	D	D	D	e	D	D	D
42193	Recyclable material whsle	168	D	D	D	g	D	D	D
421930	Recyclable material whsle	168	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	82	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	63	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	19	22 186	1 701	342	88	3 860	1 491	1 560
4219302	Recyclable paper & paperboard whsle	15	37 808	7 402	1 675	288	11 958	1 567	1 821
4219303	Other recyclable material whsle	71	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	22	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	22	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	21	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	61	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	61	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	17	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	11	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	5	32 535	2 801	705	165	5 246	396	1 992
4219905	Fire extinguishers & fire safety equipment whsle	9	7 420	1 419	332	54	2 589	542	544
4219906	Other durable goods whsle	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2 122	17 688 487	690 141	159 121	25 382	1 582 195	1 276 164	1 310 802
4221	Paper & paper product whsle	105	326 286	36 731	8 500	1 095	63 732	29 511	30 312
42211	Printing & writing paper whsle	17	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	17	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	57	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle . . .	57	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	31	86 057	10 409	2 308	313	17 591	8 795	9 601
422130	Industrial & personal service paper whsle	31	86 057	10 409	2 308	313	17 591	8 795	9 601
4222	Drugs, & druggists' sundries whsle	49	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	49	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	49	D	D	D	f	D	D	D
4222101	General-line drugs whsle	27	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	22	21 485	2 405	568	100	6 122	3 627	3 908

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IOWA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	43	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	10	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	10	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	8	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	23	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	193	2 440 618	142 918	35 174	5 268	282 089	121 911	131 743
42241	General-line grocery whsle	16	1 061 565	62 241	16 259	1 958	119 533	72 623	79 050
422410	General-line grocery whsle	16	1 061 565	62 241	16 259	1 958	119 533	72 623	79 050
4224101	General-line grocery whsle, voluntary group	2	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	14	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	25	287 841	24 595	5 770	893	46 866	11 150	11 755
422420	Packaged frozen food whsle	25	287 841	24 595	5 770	893	46 866	11 150	11 755
42243	Dairy products, (except dried or canned) whsle	16	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	16	D	D	D	b	D	D	D
4224301	Raw milk whsle	8	198 248	1 120	281	61	2 122	836	870
4224302	Dairy product (except raw milk) whsle	8	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	11	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	11	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	11	D	D	D	c	D	D	D
42245	Confectionery whsle	10	48 019	5 804	1 209	257	15 662	3 674	7 485
422450	Confectionery whsle	10	48 019	5 804	1 209	257	15 662	3 674	7 485
42246	Fish & seafood whsle	1	D	D	D	a	D	D	D
422460	Fish & seafood whsle	1	D	D	D	a	D	D	D
42247	Meat & meat product whsle	41	D	D	D	f	D	D	D
422470	Meat & meat product whsle	41	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	18	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	18	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	55	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	55	D	D	D	f	D	D	D
4224903	Soft drinks whsle	16	D	D	D	e	D	D	D
4224904	Canned goods whsle	7	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	864	9 869 200	231 427	52 362	8 429	629 121	716 731	695 581
42251	Grain & field bean whsle	722	9 162 670	214 196	48 431	7 742	589 302	693 369	670 829
422510	Grain & field bean whsle	722	9 162 670	214 196	48 431	7 742	589 302	693 369	670 829
42252	Livestock whsle	121	610 058	14 350	3 249	549	32 237	18 318	19 906
422520	Livestock whsle	121	610 058	14 350	3 249	549	32 237	18 318	19 906
42259	Other farm product raw material whsle	21	96 472	2 881	682	138	7 582	5 044	4 846
422590	Other farm product raw material whsle	21	96 472	2 881	682	138	7 582	5 044	4 846
4225901	Hides, skins, & pelts whsle	5	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	14	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	91	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	18	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	18	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	73	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	73	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	67	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	215	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	164	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	164	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	154	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	149	D	D	D	g	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	10	34 218	1 450	338	78	3 677	1 653	1 491
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	51	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	51	D	D	D	e	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	84	D	D	D	g	D	D	D
42281	Beer & ale whsle	64	D	D	D	g	D	D	D
422810	Beer & ale whsle	64	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	20	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	20	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	20	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	478	D	D	D	i	D	D	D
42291	Farm supplies whsle	333	2 268 763	98 939	21 205	3 260	235 329	213 844	223 214
422910	Farm supplies whsle	333	2 268 763	98 939	21 205	3 260	235 329	213 844	223 214
4229101	Farm supplies—farm dealers ..	223	766 679	40 995	9 126	1 496	112 912	50 068	52 370
4229102	Farm supplies—whsle distributors	110	1 502 084	57 944	12 079	1 764	122 417	163 776	170 844
42292	Book, periodical, & newspaper whsle	23	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	23	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	26	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	26	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	13	330 211	16 384	3 844	707	28 233	14 783	21 745
422940	Tobacco & tobacco product whsle.	13	330 211	16 384	3 844	707	28 233	14 783	21 745
42295	Paint, varnish, & supplies whsle	12	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle ..	12	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	12	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	71	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	71	D	D	D	f	D	D	D
4229901	Art goods whsle	20	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	15	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle .	36	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..		322	6 379 327	224 113	55 387	6 188	464 255	260 499	267 527
421	Wholesale trade, durable goods	174	3 500 537	111 000	29 072	2 820	247 614	165 382	165 900
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	2 282 262	8 246	1 986	254	67 363	91 805	89 605
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	24	169 773	16 834	4 254	392	32 835	10 753	9 595
42132	Brick, stone, & related construction materials whsle	14	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	14	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	6	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	5	D	D	D	c	D	D	D
421390	Other construction materials whsle	5	D	D	D	c	D	D	D
4213902	Other construction materials whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	46	314 390	38 856	11 765	985	59 390	7 595	8 204
42142	Office equipment whsle	21	D	D	D	f	D	D	D
421420	Office equipment whsle	21	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	19	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	19	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	19	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	2	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	11	247 169	14 713	2 645	347	31 114	31 357	34 703
42151	Metal service centers & offices	11	247 169	14 713	2 645	347	31 114	31 357	34 703
421510	Metal service centers & offices	11	247 169	14 713	2 645	347	31 114	31 357	34 703
4215101	Ferrous metal service centers & sales offices	11	247 169	14 713	2 645	347	31 114	31 357	34 703
42151011	Ferrous metal service centers	9	D	D	D	e	D	D	D
4216	Electrical goods whsle	37	203 053	13 008	3 643	232	22 214	6 046	6 390
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	130 336	4 620	1 105	82	8 134	2 782	2 868
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	130 336	4 620	1 105	82	8 134	2 782	2 868
42169	Other electronic parts & equipment whsle	22	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	22	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	21	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	28	232 502	14 333	3 619	427	24 960	12 238	11 968
42182	Farm & garden machinery & equipment whsle	5	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	149 731	4 839	1 269	144	7 495	4 325	4 227
421830	Industrial machinery & equipment whsle	8	149 731	4 839	1 269	144	7 495	4 325	4 227
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	13	D	D	D	c	D	D	D
421840	Industrial supplies whsle	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	148	2 878 790	113 113	26 315	3 368	216 641	95 117	101 627
4221	Paper & paper product whsle	23	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	19	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	19	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	41	427 241	47 750	11 507	1 663	94 498	19 530	20 586
42249	Other grocery & related products whsle	30	310 295	35 209	8 375	1 219	71 017	12 518	13 376
422490	Other grocery & related products whsle	30	310 295	35 209	8 375	1 219	71 017	12 518	13 376
4224903	Soft drinks whsle	23	238 150	26 662	6 385	826	51 466	5 219	5 092
4226	Chemical & allied products whsle	26	729 889	13 216	3 348	292	28 250	4 410	4 628
42269	Other chemical & allied products whsle	24	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	24	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	17	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	34	D	D	D	f	D	D	D
42291	Farm supplies whsle	29	649 995	22 226	5 171	567	35 834	15 982	24 730
422910	Farm supplies whsle	29	649 995	22 226	5 171	567	35 834	15 982	24 730
4229101	Farm supplies—farm dealers	19	84 210	8 265	2 202	312	14 371	7 731	8 048
4229102	Farm supplies—whsle distributors	10	565 785	13 961	2 969	255	21 463	8 251	16 682

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA—Con.									
	Agents, brokers, and commission merchants	422	3 345 827	64 994	14 235	2 684	127 411	5 950	5 854
421	Wholesale trade, durable goods	240	1 239 654	35 804	7 595	965	72 314	5 375	4 389
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	11	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	11	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
421220	Home furnishings whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	14	145 309	1 906	454	38	6 292	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	42 381	3 166	745	58	7 048	1	1
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	b	D	D	D
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
421510	Metal service centers & offices	9	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	48	371 704	9 398	2 032	183	15 362	152	102
42161	Electrical apparatus & equip, wiring supp, & const material whsle	23	171 554	5 109	1 237	109	8 380	152	102
421610	Electrical apparatus & equip, wiring supp, & const material whsle	23	171 554	5 109	1 237	109	8 380	152	102
42169	Other electronic parts & equipment whsle	24	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	24	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	19	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	25	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	79	230 409	10 506	2 254	310	21 705	4 933	3 978
42182	Farm & garden machinery & equipment whsle	30	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	30	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	13	22 621	1 024	213	64	2 583	1 391	1 485
4218202	Farm machinery & equipment—whsle distributors	16	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	35	73 862	5 263	1 185	136	11 018	1 255	1 196
421830	Industrial machinery & equipment whsle	35	73 862	5 263	1 185	136	11 018	1 255	1 196
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	2	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	20	19 825	861	210	37	1 974	43	44

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	182	2 106 173	29 190	6 640	1 719	55 097	575	1 465
4221	Paper & paper product whsle	11	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	4	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	a	D	D	D
4224	Grocery & related products whsle	47	1 166 695	17 278	3 945	551	29 764	11	11
42241	General-line grocery whsle	10	517 126	7 361	1 544	208	11 281	—	—
422410	General-line grocery whsle	10	517 126	7 361	1 544	208	11 281	—	—
4224103	Other general-line grocery whsle	10	517 126	7 361	1 544	208	11 281	—	—
42242	Packaged frozen food whsle	9	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	9	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	71	810 191	6 929	1 629	988	15 626	125	862
42252	Livestock whsle	58	768 242	6 072	1 445	927	13 487	16	10
422520	Livestock whsle	58	768 242	6 072	1 445	927	13 487	16	10
4226	Chemical & allied products whsle	8	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	29	D	D	D	b	D	D	D
42291	Farm supplies whsle	12	23 274	902	180	31	1 741	162	246
422910	Farm supplies whsle	12	23 274	902	180	31	1 741	162	246
4229102	Farm supplies—whsle distributors	12	23 274	902	180	31	1 741	162	246
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
IOWA									
42	Wholesale trade	2.7	2.2	3.7	2.6	—	1.6	.4	.6
421	Wholesale trade, durable goods	3.9	2.7	6.2	3.6	—	1.6	.2	.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.2	2.1	D	D	—	1.1	D	D
42111	Automobile & other motor vehicle whsle .....	.1	1.9	.5	4.8	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.1	1.9	.5	4.8	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle ..	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	9.7	.4	9.7	.4	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	.1	7.8	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	9.8	4.4	D	D	—	—	D	D
421120	Motor vehicle supplies & new parts whsle ..	9.8	4.4	D	D	—	—	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	4.3	6.4	5.3	7.8	—	—	—	—
4211203	Petroleum products marketing equipment whsle	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	3.5	2.9	4.5	3.7	D	D	D	D
42121	Furniture whsle	4.1	4.4	D	D	—	—	—	—
421210	Furniture whsle	4.1	4.4	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	20.7	—	D	D	—	—	—	—
4212102	Office & business furniture whsle .....	.5	5.3	D	D	—	—	—	—
42122	Home furnishings whsle	2.8	1.0	D	D	—	—	D	D
421220	Home furnishings whsle	2.8	1.0	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle	—	.2	—	.4	—	—	—	—
4212204	Other home furnishings whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	3.2	1.1	5.5	1.1	—	2.0	.7	—
42131	Lumber, plywood, millwork, & wood panel whsle	1.8	.8	2.9	1.4	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1.8	.8	2.9	1.4	—	—	D	D
4213101	Lumber without yard whsle	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	.3	1.3	.9	3.3	—	—	D	D
42132	Brick, stone, & related construction materials whsle	1.5	1.9	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle	1.5	1.9	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	—	—	D	D	—	—
4213202	Sand, gravel, & stone whsle	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whsle ..	—	—	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	6.7	.4	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle ..	6.7	.4	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	6.7	.4	D	D	—	—	—	—
42139	Other construction materials whsle	7.3	2.8	D	D	D	D	—	—
421390	Other construction materials whsle	7.3	2.8	D	D	D	D	—	—
4213901	Flat glass & other construction glass whsle	—	14.2	D	D	—	—	—	—
4213902	Other construction materials whsle	8.5	.8	D	D	D	D	—	—
4214	Professional & commercial equipment & supplies whsle	3.4	2.4	5.1	3.0	—	1.2	.2	—
42141	Photographic equipment & supplies whsle	—	7.3	—	7.3	—	—	—	—
421410	Photographic equipment & supplies whsle ..	—	7.3	—	7.3	—	—	—	—
42142	Office equipment whsle	3.6	6.0	D	D	D	D	—	—
421420	Office equipment whsle	3.6	6.0	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	3.6	2.0	6.0	1.8	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	3.6	2.0	6.0	1.8	D	D	—	—
4214301	Computer & peripheral equipment whsle ..	3.5	1.6	6.0	1.2	D	D	—	—
42143011	Computers & peripheral equipment for resale	13.3	3.6	15.0	1.1	—	—	—	—
42143012	Computers & peripheral equipment for end use	2.0	1.3	3.8	1.2	D	D	—	—
4214302	Computer software (packaged) whsle	6.8	12.3	6.8	12.3	—	—	—	—
42144	Other commercial equipment whsle .....	.5	.3	D	D	D	D	—	—
421440	Other commercial equipment whsle .....	.5	.3	D	D	D	D	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	.7	.9	D	D	—	—	—	—
4214402	Store machines & equipment whsle .....	.4	—	D	D	D	D	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	IOWA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	6.6	1.1	7.7	1.3	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6.6	1.1	7.7	1.3	—	—	D	D
4214501	Surgical, medical, & hospital supplies whsle	6.9	.1	8.2	.1	—	—	D	D
4214502	Dental equipment & supplies whsle	4.5	8.2	4.5	8.2	—	—	—	—
42146	Ophthalmic goods whsle	1.4	—	1.5	—	—	—	—	—
421460	Ophthalmic goods whsle	1.4	—	1.5	—	—	—	—	—
42149	Other professional equipment & supplies whsle	—	1.3	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	—	1.3	D	D	—	—	—	—
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	2.2	3.9	D	D	—	3.8	D	D
42151	Metal service centers & offices	D	D	D	D	—	3.8	D	D
421510	Metal service centers & offices	D	D	D	D	—	3.8	D	D
4215101	Ferrous metal service centers & sales offices	1.9	4.1	D	D	—	3.8	D	D
42151011	Ferrous metal service centers	1.9	4.9	D	D	D	D	—	—
42151012	Ferrous metal sales offices	1.6	—	16.0	—	—	—	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	2.0	1.3	4.0	1.5	—	2.2	—	.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.8	1.2	1.6	1.2	—	1.4	—	1.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	.8	1.2	1.6	1.2	—	1.4	—	1.0
42162	Electrical appliance, television & radio set whsle	2.4	.8	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	2.4	.8	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	3.4	1.5	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	3.4	1.5	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	6.8	2.8	9.1	2.3	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	.5	.3	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8.5	2.4	10.9	3.2	D	D	D	D
42171	Hardware whsle	2.4	.2	2.8	.3	—	—	—	—
421710	Hardware whsle	2.4	.2	2.8	.3	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	16.6	4.8	30.4	8.9	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	16.6	4.8	30.4	8.9	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8.8	6.5	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	8.8	6.5	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	5.0	—	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	5.0	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.5	4.0	5.1	4.3	—	4.3	.4	.5
42181	Construction & mining (except petroleum) machinery & equip whsle	2.1	6.9	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	2.1	6.9	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	6.8	3.8	7.1	3.8	D	D	D	D
421820	Farm & garden machinery & equipment whsle	6.8	3.8	7.1	3.8	D	D	D	D
4218201	Farm machinery & equipment—farm dealers	7.2	4.0	7.3	4.0	—	—	—	4.7
4218202	Farm machinery & equipment—whsle distributors	5.5	2.2	D	D	—	—	D	D
4218203	Lawn & garden machinery & equipment whsle	1.5	5.0	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	IOWA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	2.2	4.8	2.7	5.1	—	5.6	1.0	—
421830	Industrial machinery & equipment whsle	2.2	4.8	2.7	5.1	—	5.6	1.0	—
4218301	Food-processing machinery & equipment whsle	2.8	.3	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	2.2	D	D	D	D	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	—	7.3	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	—	1.3	D	D	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	3.0	1.3	3.6	1.5	—	—	D	D
4218304	Metalworking machinery & equipment whsle	2.0	10.7	3.1	—	—	—	D	D
4218305	Materials handling equipment whsle	1.4	12.5	1.3	13.1	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	7.0	.5	—	—	—	—
42184	Industrial supplies whsle	1.0	1.2	1.3	1.5	D	D	D	D
421840	Industrial supplies whsle	1.0	1.2	1.3	1.5	D	D	D	D
4218401	General-line industrial supplies whsle	—	17.4	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	.5	—	D	D	—	—	D	D
4218403	Welding supplies whsle	—	.1	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle	3.8	2.3	3.8	2.3	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	—	.4	D	—	—	—	—	—
4218406	Other industrial supplies whsle	2.6	.4	3.4	.5	—	—	—	—
42185	Service establishment equipment & supplies whsle	11.0	6.0	D	D	—	—	D	D
421850	Service establishment equipment & supplies whsle	11.0	6.0	D	D	—	—	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	—	13.6	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	57.5	—	57.5	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1.4	.7	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1.4	.7	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	17.0	2.2	17.5	2.2	—	—	—	2.9
42191	Sporting & recreational goods & supplies whsle	6.4	1.8	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	6.4	1.8	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	36.7	2.0	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	36.7	2.0	D	D	—	—	—	—
42193	Recyclable material whsle	6.3	2.6	D	D	—	—	—	—
421930	Recyclable material whsle	6.3	2.6	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	5.1	2.3	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	5.6	2.6	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	.8	—	.8	—	—	—	—	—
4219302	Recyclable paper & paperboard whsle	—	.3	—	.3	—	—	—	—
4219303	Other recyclable material whsle	9.7	3.6	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	84.1	1.3	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	84.1	1.3	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	15.2	1.6	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	15.2	1.6	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	13.1	4.9	D	D	—	—	—	—
4219904	Prerecorded media whsle	—	—	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	—	—	—	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	—	—	—	—	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
IOWA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2.1	1.9	2.6	2.1	—	1.5	.5	.8
4221	Paper & paper product whsle	2.8	4.2	4.3	3.5	D	D	D	D
42211	Printing & writing paper whsle .....	.1	7.1	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	.1	7.1	D	D	—	—	—	—
42212	Stationery & office supplies whsle	5.4	4.2	D	D	D	D	—	—
422120	Stationery & office supplies whsle	5.4	4.2	D	D	D	D	—	—
42213	Industrial & personal service paper whsle	3.9	.1	6.0	.1	—	—	D	D
422130	Industrial & personal service paper whsle	3.9	.1	6.0	.1	—	—	D	D
4222	Drugs, & druggists' sundries whsle .....	.5	—	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle .....	.5	—	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.5	—	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	13.5	.2	—	—	—	—
4223	Apparel, piece goods, & notions whsle	2.3	1.3	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1.6	1.9	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	1.6	1.9	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	—	—	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	—	—	—	—	—	—
42234	Footwear whsle	D	D	—	—	—	—	—	—
422340	Footwear whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	.6	1.8	1.0	1.7	—	4.5	—	.8
42241	General-line grocery whsle .....	.5	—	.7	—	—	—	—	—
422410	General-line grocery whsle .....	.5	—	.7	—	—	—	—	—
4224101	General-line grocery whsle, voluntary group	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.8	1.5	1.6	.1	—	—	D	D
422420	Packaged frozen food whsle .....	.8	1.5	1.6	.1	—	—	D	D
42243	Dairy products, (except dried or canned) whsle	—	2.0	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	—	2.0	D	D	—	—	—	—
4224301	Raw milk whsle	—	—	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	—	7.3	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	.2	6.1	D	D	—	—	D	D
422440	Poultry & poultry product whsle .....	.2	6.1	D	D	—	—	D	D
4224402	Poultry & poultry product (except live) whsle .....	.2	6.1	D	D	—	—	—	—
42245	Confectionery whsle	D	D	.5	.1	—	—	—	—
422450	Confectionery whsle	D	D	.5	.1	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	2.4	1.3	D	D	—	—	—	—
422470	Meat & meat product whsle	2.4	1.3	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.5	4.3	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.5	4.3	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	6.2	D	D
422490	Other grocery & related products whsle	D	D	D	D	—	6.2	D	D
4224901	Coffee, tea, & spice whsle	—	—	—	—	—	—	—	—
4224902	Bread & baked goods whsle .....	.7	1.0	—	—	—	—	D	D
4224903	Soft drinks whsle	—	9.1	D	D	—	6.5	—	—
4224904	Canned goods whsle	1.7	2.3	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	2.1	2.0	2.2	2.1	—	—	1.1	.7
42251	Grain & field bean whsle	1.8	2.1	1.8	2.1	—	—	—	—
422510	Grain & field bean whsle	1.8	2.1	1.8	2.1	—	—	—	—
42252	Livestock whsle	3.4	1.3	6.3	2.2	—	—	1.2	.6
422520	Livestock whsle	3.4	1.3	6.3	2.2	—	—	1.2	.6
42259	Other farm product raw material whsle	6.7	3.5	6.9	2.5	—	—	—	—
422590	Other farm product raw material whsle	6.7	3.5	6.9	2.5	—	—	—	—
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4225905	Other farm-product raw material whsle	12.5	—	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.4	2.0	D	D	—	1.3	D	D
42261	Plastics materials & basic forms & shapes whsle	—	6.5	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	—	6.5	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	.5	1.5	D	D	D	D	—	—
422690	Other chemical & allied products whsle .....	.5	1.5	D	D	D	D	—	—
4226901	Industrial gases (except LP) whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	IOWA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	2.1	3.4		D	D	D	D	D
42271	Petroleum bulk stations & terminals	1.2	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	1.2	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	1.2	—	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5.1	15.6	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5.1	15.6	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	6.1	.4	D	D	—	—	D	D
42281	Beer & ale whsle	5.7	.4	D	D	—	—	—	—
422810	Beer & ale whsle	5.7	.4	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	7.4	.3	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	7.4	.3	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	7.4	.3	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	4.0	1.6	D	D	D	D	D	D
42291	Farm supplies whsle	4.6	1.7	6.0	2.1	—	.1	—	5.7
422910	Farm supplies whsle	4.6	1.7	6.0	2.1	—	.1	—	5.7
4229101	Farm supplies—farm dealers	9.8	3.0	10.8	3.3	—	.7	—	—
4229102	Farm supplies—whsle distributors	2.5	1.2	3.5	1.6	—	—	—	5.7
42292	Book, periodical, & newspaper whsle .....	.6	.1	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	.6	.1	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	—	.9	—	.9	—	—	—	—
422940	Tobacco & tobacco product whsle	—	.9	—	.9	—	—	—	—
42295	Paint, varnish, & supplies whsle	1.8	—	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	1.8	—	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	1.8	—	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	17.1	2.0	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle .....	.5	.8	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CEDAR RAPIDS, IA MSA									
42	Wholesale trade	375	2 324 104	165 969	39 589	5 653	304 156	221 510	227 903
421	Wholesale trade, durable goods	271	1 222 634	117 174	27 422	4 094	214 091	152 375	175 179
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	96 871	12 492	2 364	512	22 859	13 643	11 410
42111	Automobile & other motor vehicle whsle	8	67 204	8 220	1 413	325	14 182	7 872	5 665
421110	Automobile & other motor vehicle whsle	8	67 204	8 220	1 413	325	14 182	7 872	5 665
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	4	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	22 327	1 218	301	51	2 810	2 928	2 350
4214	Professional & commercial equipment & supplies whsle	41	149 231	21 780	5 296	536	37 074	7 533	8 201
42142	Office equipment whsle	10	20 841	4 344	1 277	150	6 809	2 211	2 484
421420	Office equipment whsle	10	20 841	4 344	1 277	150	6 809	2 211	2 484
42143	Computer & computer peripheral equipment & software whsle	20	93 077	13 169	3 196	260	21 702	2 307	2 555
421430	Computer & computer peripheral equipment & software whsle	20	93 077	13 169	3 196	260	21 702	2 307	2 555
4214301	Computer & peripheral equipment whsle	17	91 769	12 899	3 127	250	21 227	2 280	2 540
42143012	Computers & peripheral equipment for end use	15	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	75 689	5 499	1 169	154	10 437	9 179	10 010
42151	Metal service centers & offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
421510	Metal service centers & offices ...	10	75 689	5 499	1 169	154	10 437	9 179	10 010
4215101	Ferrous metal service centers & sales offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
42151011	Ferrous metal service centers	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	58	367 141	17 343	4 132	407	32 348	16 576	18 784
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	131 424	6 569	1 670	170	13 409	7 880	7 765
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	131 424	6 569	1 670	170	13 409	7 880	7 765
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	41	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	41	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	14	30 452	4 328	1 069	103	7 556	1 779	2 039
4216902	Electronic parts (excluding communications equipment) whsle	27	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	59 661	6 564	1 325	146	10 239	11 062	11 129
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	94	401 381	44 262	10 778	2 000	83 664	88 092	104 387
42181	Construction & mining (except petroleum) machinery & equip whsle	11	78 160	8 902	2 414	205	20 383	45 063	60 414
421810	Construction & mining (except petroleum) machinery & equip whsle	11	78 160	8 902	2 414	205	20 383	45 063	60 414
42182	Farm & garden machinery & equipment whsle	7	18 532	1 244	261	41	2 136	2 621	3 283
421820	Farm & garden machinery & equipment whsle	7	18 532	1 244	261	41	2 136	2 621	3 283

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
42	CEDAR RAPIDS, IA MSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	41	174 024	20 046	4 704	1 331	34 407	22 142	22 917
421830	Industrial machinery & equipment whsle	41	174 024	20 046	4 704	1 331	34 407	22 142	22 917
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	14	90 751	9 065	1 985	249	15 852	8 178	8 696
42183021	Hydraulic & pneumatic pumps & motors whsle	4	12 500	2 196	513	56	2 873	2 172	2 030
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	10	78 251	6 869	1 472	193	12 979	6 006	6 666
4218303	General-purpose industrial machinery & equipment whsle ..	12	29 062	3 708	684	96	6 980	3 478	3 549
4218305	Materials handling equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	8	D	D	D	f	D	D	D
42184	Industrial supplies whsle	23	74 597	9 982	2 475	324	16 927	9 886	9 859
421840	Industrial supplies whsle	23	74 597	9 982	2 475	324	16 927	9 886	9 859
4218402	Mechanical power transmission supplies whsle	7	19 493	1 227	303	57	2 903	3 465	3 273
4218406	Other industrial supplies whsle ..	6	36 159	6 791	1 728	205	9 573	5 029	5 032
42185	Service establishment equipment & supplies whsle	6	14 644	1 568	364	57	3 455	2 218	2 203
421850	Service establishment equipment & supplies whsle	6	14 644	1 568	364	57	3 455	2 218	2 203
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	41 424	2 520	560	42	6 356	6 162	5 711
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	41 424	2 520	560	42	6 356	6 162	5 711
4218601	Aircraft & aeronautical equipment & supplies whsle ...	6	41 424	2 520	560	42	6 356	6 162	5 711
4219	Miscellaneous durable goods whsle ...	22	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	20 468	2 897	796	139	5 931	1 259	1 346
421930	Recyclable material whsle	10	20 468	2 897	796	139	5 931	1 259	1 346
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	104	1 101 470	48 795	12 167	1 559	90 065	69 135	52 724
4221	Paper & paper product whsle	11	22 111	3 067	636	81	4 898	1 260	1 401
4222	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	6	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
4222101	General-line drugs whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	19	402 342	20 675	5 876	747	32 811	20 901	21 467
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
422410	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	21	D	D	D	c	D	D	D
42251	Grain & field bean whsle	17	D	D	D	b	D	D	D
422510	Grain & field bean whsle	17	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	41 931	5 827	1 538	143	9 810	2 023	2 183
42281	Beer & ale whsle	5	41 931	5 827	1 538	143	9 810	2 023	2 183
422810	Beer & ale whsle	5	41 931	5 827	1 538	143	9 810	2 023	2 183

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	CEDAR RAPIDS, IA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	21	D	D	D	c	D	D	D
42291	Farm supplies whsle	9	67 825	4 319	900	88	9 196	4 919	5 240
422910	Farm supplies whsle	9	67 825	4 319	900	88	9 196	4 919	5 240
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	1	D	D	D	b	D	D	D
	Merchant wholesalers	294	1 780 178	135 982	31 868	4 894	252 620	209 177	215 410
421	Wholesale trade, durable goods	206	812 966	95 038	21 530	3 600	176 602	143 183	165 880
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	67 204	8 220	1 413	325	14 182	7 872	5 665
421110	Automobile & other motor vehicle whsle	8	67 204	8 220	1 413	325	14 182	7 872	5 665
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	3	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	22 327	1 218	301	51	2 810	2 928	2 350
4214	Professional & commercial equipment & supplies whsle	27	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	29 178	6 311	1 166	154	10 636	820	845
421430	Computer & computer peripheral equipment & software whsle	12	29 178	6 311	1 166	154	10 636	820	845
4214301	Computer & peripheral equipment whsle	9	27 870	6 041	1 097	144	10 161	793	830
42143012	Computers & peripheral equipment for end use	8	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	75 689	5 499	1 169	154	10 437	9 179	10 010
42151	Metal service centers & offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
421510	Metal service centers & offices . . .	10	75 689	5 499	1 169	154	10 437	9 179	10 010
4215101	Ferrous metal service centers & sales offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
42151011	Ferrous metal service centers	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	29	121 007	10 821	2 654	299	21 707	16 539	18 637
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	CEDAR RAPIDS, IA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	76	330 213	38 762	9 427	1 830	74 307	81 714	98 142
42181	Construction & mining (except petroleum) machinery & equip whsle	11	78 160	8 902	2 414	205	20 383	45 063	60 414
421810	Construction & mining (except petroleum) machinery & equip whsle	11	78 160	8 902	2 414	205	20 383	45 063	60 414
42183	Industrial machinery & equipment whsle	29	128 380	15 271	3 510	1 178	26 845	17 308	18 160
421830	Industrial machinery & equipment whsle	29	128 380	15 271	3 510	1 178	26 845	17 308	18 160
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	55 986	5 709	1 102	136	10 935	4 204	4 793
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	8	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	7	D	D	D	f	D	D	D
42184	Industrial supplies whsle	21	D	D	D	e	D	D	D
421840	Industrial supplies whsle	21	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	6	36 159	6 791	1 728	205	9 573	5 029	5 032
42185	Service establishment equipment & supplies whsle	6	14 644	1 568	364	57	3 455	2 218	2 203
421850	Service establishment equipment & supplies whsle	6	14 644	1 568	364	57	3 455	2 218	2 203
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	22	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	20 468	2 897	796	139	5 931	1 259	1 346
421930	Recyclable material whsle	10	20 468	2 897	796	139	5 931	1 259	1 346
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	88	967 212	40 944	10 338	1 294	76 018	65 994	49 530
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	6	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
4222101	General-line drugs whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	13	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
422410	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	20	D	D	D	c	D	D	D
42251	Grain & field bean whsle	16	D	D	D	b	D	D	D
422510	Grain & field bean whsle	16	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	18	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	b	D	D	D

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CEDAR RAPIDS, IA MSA—Con.									
	Manufacturers' sales branches and sales offices . . .	32	235 013	21 957	6 043	584	36 083	11 473	11 639
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	38 207	3 543	927	118	5 602	5 518	5 391
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	49	308 913	8 030	1 678	175	15 453	860	854
421	Wholesale trade, durable goods	39	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	22	211 362	4 511	952	81	7 750	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	17	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	17	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	32 961	1 957	424	52	3 755	860	854
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA									
42	Wholesale trade	709	5 930 688	319 891	73 611	9 840	678 889	506 569	516 478
421	Wholesale trade, durable goods	489	3 682 840	221 866	51 842	6 604	479 722	327 479	325 117
4211	Motor vehicle & motor vehicle parts & supplies whsle	56	1 423 046	27 699	6 082	964	102 504	116 919	113 691
42111	Automobile & other motor vehicle whsle	12	1 312 911	14 664	3 144	464	77 961	96 286	90 619
421110	Automobile & other motor vehicle whsle	12	1 312 911	14 664	3 144	464	77 961	96 286	90 619
4211101	Automobile & motorcycle whsle	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	9	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	28	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	28	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	17	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	15	32 236	4 042	1 024	162	7 865	3 798	4 028
42121	Furniture whsle	6	10 682	1 318	353	79	2 343	763	786
421210	Furniture whsle	6	10 682	1 318	353	79	2 343	763	786
42122	Home furnishings whsle	9	21 554	2 724	671	83	5 522	3 035	3 242
421220	Home furnishings whsle	9	21 554	2 724	671	83	5 522	3 035	3 242
4212203	Floor coverings whsle	4	D	D	D	b	D	D	D

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	DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	24	88 254	6 145	1 655	265	12 447	8 461	7 955
42131	Lumber, plywood, millwork, & wood panel whsle	10	61 173	2 794	885	117	6 041	5 825	5 223
421310	Lumber, plywood, millwork, & wood panel whsle	10	61 173	2 794	885	117	6 041	5 825	5 223
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	57	163 872	30 372	7 976	774	57 917	9 703	14 002
42142	Office equipment whsle	15	40 434	8 280	2 334	248	13 627	4 608	5 263
421420	Office equipment whsle	15	40 434	8 280	2 334	248	13 627	4 608	5 263
42143	Computer & computer peripheral equipment & software whsle	16	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	16	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	12	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	23 531	3 526	869	81	6 197	1 476	1 546
421450	Medical, dental, & hospital equipment & supplies whsle	11	23 531	3 526	869	81	6 197	1 476	1 546
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	e	D	D	D
42151	Metal service centers & offices	20	224 486	10 472	2 592	337	19 466	16 942	17 323
421510	Metal service centers & offices ..	20	224 486	10 472	2 592	337	19 466	16 942	17 323
4215101	Ferrous metal service centers & sales offices	18	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	11	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices ..	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	41	184 511	17 918	4 123	456	31 809	16 232	16 591
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	110 752	9 875	2 263	214	18 102	9 504	9 352
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	110 752	9 875	2 263	214	18 102	9 504	9 352
42162	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	14	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	37	179 044	21 384	4 670	721	41 758	31 687	32 171
42171	Hardware whsle	14	107 095	12 404	2 562	475	24 343	21 828	21 678
421710	Hardware whsle	14	107 095	12 404	2 562	475	24 343	21 828	21 678
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	6	18 668	3 930	903	109	6 920	3 170	3 268
421740	Refrigeration equipment & supplies whsle	6	18 668	3 930	903	109	6 920	3 170	3 268

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	DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle	189	1 229 061	90 097	20 755	2 391	172 575	101 934	101 302
	Construction & mining (except petroleum) machinery & equip								
421810	whsle	18	D	D	D	c	D	D	D
	Construction & mining (except petroleum) machinery & equip								
421810	whsle	18	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	24	225 523	15 364	3 320	392	31 335	22 017	22 207
421820	Farm & garden machinery & equipment whsle	24	225 523	15 364	3 320	392	31 335	22 017	22 207
4218201	Farm machinery & equipment—farm dealers	13	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	9	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	88	374 245	44 102	10 352	1 127	82 202	30 902	35 039
421830	Industrial machinery & equipment whsle	88	374 245	44 102	10 352	1 127	82 202	30 902	35 039
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	18	60 942	8 364	1 749	185	15 355	4 959	4 568
42183021	Hydraulic & pneumatic pumps & motors whsle	7	18 300	3 422	706	50	6 333	530	534
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	11	42 642	4 942	1 043	135	9 022	4 429	4 034
4218303	General-purpose industrial machinery & equipment whsle	28	162 794	15 333	3 895	436	31 833	9 794	11 703
4218304	Metalworking machinery & equipment whsle	8	23 240	1 648	421	32	3 348	1 225	928
4218305	Materials handling equipment whsle	21	84 020	14 427	3 458	377	22 730	11 265	14 434
4218307	Other industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	38	201 830	9 581	2 309	316	21 117	8 213	8 414
421840	Industrial supplies whsle	38	201 830	9 581	2 309	316	21 117	8 213	8 414
4218402	Mechanical power transmission supplies whsle	10	118 844	2 361	572	55	4 658	1 989	2 053
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	5	21 834	1 930	394	79	5 378	1 536	1 611
4218405	Industrial valves & fittings (except fluid-power) whsle	7	20 755	1 949	477	50	3 529	1 949	1 767
4218406	Other industrial supplies whsle	5	21 524	1 536	460	45	2 803	1 196	1 237
42185	Service establishment equipment & supplies whsle	18	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	18	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	2	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	49	D	D	D	f	D	D	D
42193	Recyclable material whsle	25	D	D	D	e	D	D	D
421930	Recyclable material whsle	25	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	10	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	8	D	D	D	c	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	11	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	220	2 247 848	98 025	21 769	3 236	199 167	179 090	191 361
4221	Paper & paper product whsle	23	84 949	7 382	1 603	188	12 783	6 823	7 115
42212	Stationery & office supplies whsle	13	19 881	2 655	604	69	4 329	563	553
422120	Stationery & office supplies whsle	13	19 881	2 655	604	69	4 329	563	553
42213	Industrial & personal service paper whsle	6	35 992	3 219	660	81	5 470	4 165	4 271
422130	Industrial & personal service paper whsle	6	35 992	3 219	660	81	5 470	4 165	4 271

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	DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whse	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whse	8	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	6	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whse	9	D	D	D	b	D	D	D
42234	Footwear whse	2	D	D	D	b	D	D	D
422340	Footwear whse	2	D	D	D	b	D	D	D
4224	Grocery & related products whse	49	710 701	32 957	7 291	976	59 154	13 424	14 561
42241	General-line grocery whse	8	220 899	3 850	726	109	5 598	—	—
422410	General-line grocery whse	8	220 899	3 850	726	109	5 598	—	—
4224103	Other general-line grocery whse	8	220 899	3 850	726	109	5 598	—	—
42242	Packaged frozen food whse	9	D	D	D	e	D	D	D
422420	Packaged frozen food whse	9	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whse	7	61 670	1 985	472	54	4 769	228	289
422430	Dairy products, (except dried or canned) whse	7	61 670	1 985	472	54	4 769	228	289
4224302	Dairy product (except raw milk) whse	7	61 670	1 985	472	54	4 769	228	289
42244	Poultry & poultry product whse	2	D	D	D	a	D	D	D
422440	Poultry & poultry product whse	2	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whse	2	D	D	D	a	D	D	D
42249	Other grocery & related products whse	15	139 251	9 309	2 066	281	18 444	2 032	1 837
422490	Other grocery & related products whse	15	139 251	9 309	2 066	281	18 444	2 032	1 837
4224902	Bread & baked goods whse	3	D	D	D	a	D	D	D
4224903	Soft drinks whse	5	55 880	6 369	1 444	198	11 891	1 543	1 339
4225	Farm-product raw material whse	33	630 019	10 467	2 127	391	29 356	76 860	76 436
42251	Grain & field bean whse	25	541 874	9 640	1 918	322	27 515	76 278	75 698
422510	Grain & field bean whse	25	541 874	9 640	1 918	322	27 515	76 278	75 698
42252	Livestock whse	8	88 145	827	209	69	1 841	582	738
422520	Livestock whse	8	88 145	827	209	69	1 841	582	738
4226	Chemical & allied products whse	24	78 436	8 429	2 004	199	16 424	5 590	5 393
42269	Other chemical & allied products whse	17	62 578	7 529	1 790	170	14 144	4 955	4 893
422690	Other chemical & allied products whse	17	62 578	7 529	1 790	170	14 144	4 955	4 893
4226902	Other chemical & allied products whse	17	62 578	7 529	1 790	170	14 144	4 955	4 893
4227	Petroleum & petroleum products whse	23	153 778	6 040	1 350	201	14 173	7 860	8 624
42271	Petroleum bulk stations & terminals	18	107 198	3 976	878	129	9 524	3 086	3 593
422710	Petroleum bulk stations & terminals	18	107 198	3 976	878	129	9 524	3 086	3 593
4227101	Petroleum bulk stations & terminals (except LP)	17	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	14	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	11	61 550	6 822	1 588	228	13 478	3 450	4 394
42281	Beer & ale whse	7	52 773	5 663	1 339	179	11 296	2 055	2 770
422810	Beer & ale whse	7	52 773	5 663	1 339	179	11 296	2 055	2 770
4229	Miscellaneous nondurable goods whse	40	D	D	D	f	D	D	D
42291	Farm supplies whse	20	D	D	D	c	D	D	D
422910	Farm supplies whse	20	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	11	D	D	D	c	D	D	D
4229102	Farm supplies—whse distributors	9	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whse	3	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whse	3	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whse	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whse	1	D	D	D	c	D	D	D

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	DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.								
	Merchant wholesalers	587	3 305 889	262 434	59 903	8 395	510 023	369 380	394 328
421	Wholesale trade, durable goods	414	1 630 275	180 465	41 763	5 631	347 676	220 049	232 855
4211	Motor vehicle & motor vehicle parts & supplies whsle	48	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	23	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	23	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	14	D	D	D	c	D	D	D
42122	Home furnishings whsle	9	21 554	2 724	671	83	5 522	3 035	3 242
421220	Home furnishings whsle	9	21 554	2 724	671	83	5 522	3 035	3 242
4212203	Floor coverings whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	20	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	61 173	2 794	885	117	6 041	5 825	5 223
421310	Lumber, plywood, millwork, & wood panel whsle	10	61 173	2 794	885	117	6 041	5 825	5 223
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	49	D	D	D	f	D	D	D
42142	Office equipment whsle	12	D	D	D	c	D	D	D
421420	Office equipment whsle	12	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	14	D	D	D	e	D	D	D
42151	Metal service centers & offices	13	D	D	D	e	D	D	D
421510	Metal service centers & offices	13	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	32	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	32	D	D	D	f	D	D	D
42171	Hardware whsle	13	D	D	D	e	D	D	D
421710	Hardware whsle	13	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	b	D	D	D

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DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.								
42174	Refrigeration equipment & supplies whsle	6	18 668	3 930	903	109	6 920	3 170	3 268
421740	Refrigeration equipment & supplies whsle	6	18 668	3 930	903	109	6 920	3 170	3 268
4218	Machinery, equipment, & supplies whsle	159	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	20	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	20	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	12	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	75	330 160	40 601	9 600	1 040	76 721	29 020	33 147
421830	Industrial machinery & equipment whsle	75	330 160	40 601	9 600	1 040	76 721	29 020	33 147
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	18	60 942	8 364	1 749	185	15 355	4 959	4 568
42183021	Hydraulic & pneumatic pumps & motors whsle	7	18 300	3 422	706	50	6 333	530	534
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	11	42 642	4 942	1 043	135	9 022	4 429	4 034
4218303	General-purpose industrial machinery & equipment whsle	24	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	4	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	19	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	27	82 571	7 525	1 775	273	17 365	8 036	8 204
421840	Industrial supplies whsle	27	82 571	7 525	1 775	273	17 365	8 036	8 204
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	5	21 834	1 930	394	79	5 378	1 536	1 611
4218406	Other industrial supplies whsle	3	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	18	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	18	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	2	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	46	D	D	D	f	D	D	D
42193	Recyclable material whsle	25	D	D	D	e	D	D	D
421930	Recyclable material whsle	25	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	10	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	8	D	D	D	c	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	11	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	173	1 675 614	81 969	18 140	2 764	162 347	149 331	161 473
4221	Paper & paper product whsle	19	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	9	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	9	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	6	35 992	3 219	660	81	5 470	4 165	4 271
422130	Industrial & personal service paper whsle	6	35 992	3 219	660	81	5 470	4 165	4 271

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DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whse	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whse	8	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	6	D	D	D	e	D	D	D
4224	Grocery & related products whse	31	321 853	23 679	5 209	704	42 016	12 724	13 815
42242	Packaged frozen food whse	8	D	D	D	e	D	D	D
422420	Packaged frozen food whse	8	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whse	6	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whse	6	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whse	6	D	D	D	b	D	D	D
42249	Other grocery & related products whse	9	D	D	D	c	D	D	D
422490	Other grocery & related products whse	9	D	D	D	c	D	D	D
4224903	Soft drinks whse	3	D	D	D	c	D	D	D
4225	Farm-product raw material whse	33	630 019	10 467	2 127	391	29 356	76 860	76 436
42251	Grain & field bean whse	25	541 874	9 640	1 918	322	27 515	76 278	75 698
422510	Grain & field bean whse	25	541 874	9 640	1 918	322	27 515	76 278	75 698
42252	Livestock whse	8	88 145	827	209	69	1 841	582	738
422520	Livestock whse	8	88 145	827	209	69	1 841	582	738
4226	Chemical & allied products whse	17	D	D	D	c	D	D	D
42269	Other chemical & allied products whse	12	D	D	D	c	D	D	D
422690	Other chemical & allied products whse	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whse	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse	19	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	15	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	15	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	14	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	14	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	11	61 550	6 822	1 588	228	13 478	3 450	4 394
42281	Beer & ale whse	7	52 773	5 663	1 339	179	11 296	2 055	2 770
422810	Beer & ale whse	7	52 773	5 663	1 339	179	11 296	2 055	2 770
4229	Miscellaneous nondurable goods whse	28	D	D	D	f	D	D	D
42291	Farm supplies whse	14	D	D	D	c	D	D	D
422910	Farm supplies whse	14	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	8	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whse	3	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whse	3	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whse	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whse	1	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . .									
		61	1 946 826	42 207	10 453	1 027	141 196	136 740	121 660
421	Wholesale trade, durable goods	38	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	4	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whse	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whse	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
4216	Electrical goods whse	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	3	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse	3	D	D	D	b	D	D	D

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	DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	61	677 973	15 250	3 255	418	27 670	449	490
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
421510	Metal service centers & offices	4	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
421840	Industrial supplies whsle	4	D	D	D	a	D	D	D
4218402	Mechanical power transmission supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	c	D	D	D
4224	Grocery & related products whsle	14	352 928	5 590	1 216	147	9 058	—	—
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	3	48 643	773	169	27	1 501	—	—
422490	Other grocery & related products whsle	3	48 643	773	169	27	1 501	—	—
4224902	Bread & baked goods whsle	1	D	D	D	a	D	D	D

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DES MOINES, IA MSA									
42	Wholesale trade	1 008	9 828 344	507 027	121 709	14 715	947 541	526 966	564 822
421	Wholesale trade, durable goods	679	4 533 808	313 105	75 365	8 861	552 193	361 246	392 071
4211	Motor vehicle & motor vehicle parts & supplies whsle	82	1 889 658	41 688	9 639	1 392	77 632	81 857	88 299
42111	Automobile & other motor vehicle whsle	22	1 639 482	23 539	5 242	697	37 819	42 286	45 473
421110	Automobile & other motor vehicle whsle	22	1 639 482	23 539	5 242	697	37 819	42 286	45 473
4211101	Automobile & motorcycle whsle	5	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	14	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	45	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	45	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	15	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	25	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle	5	D	D	D	b	D	D	D
42113	Tire & tube whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	26	119 827	14 058	2 970	378	23 084	6 755	7 026
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	16	D	D	D	c	D	D	D
421220	Home furnishings whsle	16	D	D	D	c	D	D	D
4212203	Floor coverings whsle	9	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	52	287 328	22 999	5 470	618	44 675	21 208	19 176
42131	Lumber, plywood, millwork, & wood panel whsle	19	127 331	7 648	1 722	323	14 707	13 782	12 036
421310	Lumber, plywood, millwork, & wood panel whsle	19	127 331	7 648	1 722	323	14 707	13 782	12 036
4213102	Lumber with yard whsle	4	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	12	86 390	4 383	1 207	103	11 181	3 375	3 078
421320	Brick, stone, & related construction materials whsle	12	86 390	4 383	1 207	103	11 181	3 375	3 078
4213201	Brick, block, tile, clay/cement sewer pipe whsle	6	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	7	26 126	1 816	425	47	3 630	1 799	1 682
421330	Roofing, siding, & insulation material whsle	7	26 126	1 816	425	47	3 630	1 799	1 682
4213301	Roofing, siding, & insulation material whsle	7	26 126	1 816	425	47	3 630	1 799	1 682
42139	Other construction materials whsle	14	47 481	9 152	2 116	145	15 157	2 252	2 380
421390	Other construction materials whsle	14	47 481	9 152	2 116	145	15 157	2 252	2 380
4213902	Other construction materials whsle	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	124	550 059	69 128	17 431	1 780	112 669	31 200	32 694
42142	Office equipment whsle	25	93 591	20 283	5 221	728	28 384	8 671	8 926
421420	Office equipment whsle	25	93 591	20 283	5 221	728	28 384	8 671	8 926
42143	Computer & computer peripheral equipment & software whsle	41	243 808	32 453	8 377	592	50 611	11 341	12 251
421430	Computer & computer peripheral equipment & software whsle	41	243 808	32 453	8 377	592	50 611	11 341	12 251
4214301	Computer & peripheral equipment whsle	34	238 066	31 100	7 910	529	47 882	10 877	10 641
42143012	Computers & peripheral equipment for end use	26	224 286	27 815	7 261	463	41 669	9 899	9 620
42144	Other commercial equipment whsle	14	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	14	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	6	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	DES MOINES, IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	31	119 021	9 803	2 376	231	19 718	7 362	7 448
421450	Medical, dental, & hospital equipment & supplies whsle	31	119 021	9 803	2 376	231	19 718	7 362	7 448
4214501	Surgical, medical, & hospital supplies whsle	25	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	26	D	D	D	e	D	D	D
42151	Metal service centers & offices	26	D	D	D	e	D	D	D
421510	Metal service centers & offices	26	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	22	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	15	D	D	D	e	D	D	D
4216	Electrical goods whsle	73	407 936	31 093	7 565	696	54 852	27 134	29 313
42161	Electrical apparatus & equip, wiring supp, & const material whsle	33	223 507	12 758	2 890	283	23 183	13 046	13 326
421610	Electrical apparatus & equip, wiring supp, & const material whsle	33	223 507	12 758	2 890	283	23 183	13 046	13 326
42162	Electrical appliance, television & radio set whsle	9	22 565	1 720	429	54	3 193	2 786	2 810
42169	Other electronic parts & equipment whsle	31	161 864	16 615	4 246	359	28 476	11 302	13 177
421690	Other electronic parts & equipment whsle	31	161 864	16 615	4 246	359	28 476	11 302	13 177
4216901	Communications equipment & supplies whsle	20	115 787	14 334	3 773	279	24 786	8 258	9 770
4216902	Electronic parts (excluding communications equipment) whsle	11	46 077	2 281	473	80	3 690	3 044	3 407
4217	Hardware, & plumbing & heating equipment & supplies whsle	60	242 159	28 043	6 876	697	48 847	24 123	26 048
42171	Hardware whsle	22	D	D	D	e	D	D	D
421710	Hardware whsle	22	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	18	76 785	5 260	1 207	141	10 091	5 544	5 450
421720	Plumbing & heating equipment & supplies (hydronics) whsle	18	76 785	5 260	1 207	141	10 091	5 544	5 450
42173	Warm air heating & air-conditioning equipment & supplies whsle	15	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	15	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	182	758 220	77 869	19 586	2 321	135 327	134 977	152 485
42181	Construction & mining (except petroleum) machinery & equip whsle	26	210 699	20 040	5 121	518	36 658	73 432	87 196
421810	Construction & mining (except petroleum) machinery & equip whsle	26	210 699	20 040	5 121	518	36 658	73 432	87 196
42182	Farm & garden machinery & equipment whsle	29	99 138	9 520	2 426	330	16 341	22 084	24 847
421820	Farm & garden machinery & equipment whsle	29	99 138	9 520	2 426	330	16 341	22 084	24 847
4218201	Farm machinery & equipment—farm dealers	12	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	14	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	80	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	80	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	12	117 955	4 256	1 261	105	7 566	3 613	3 916
42183021	Hydraulic & pneumatic pumps & motors whsle	8	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	22	48 172	8 225	2 194	251	13 757	4 656	5 065
4218305	Materials handling equipment whsle	21	77 448	9 780	2 369	294	15 479	7 204	6 779
4218307	Other industrial machinery & equipment whsle	14	17 849	3 371	821	101	5 685	2 735	2 927

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

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42	DES MOINES, IA MSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	26	100 107	12 480	3 003	379	22 279	10 760	10 949
421840	Industrial supplies whsle	26	100 107	12 480	3 003	379	22 279	10 760	10 949
4218402	Mechanical power transmission supplies whsle	7	30 088	2 827	590	75	4 813	2 718	2 998
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	8	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	17	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	17	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	14 324	2 285	545	69	3 275	1 170	1 145
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	54	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	9	14 139	1 347	350	75	2 683	2 202	2 183
421910	Sporting & recreational goods & supplies whsle	9	14 139	1 347	350	75	2 683	2 202	2 183
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	17	42 327	7 224	1 648	245	13 797	2 961	3 164
421930	Recyclable material whsle	17	42 327	7 224	1 648	245	13 797	2 961	3 164
4219301	Iron & steel scrap processors & dealers	7	15 560	1 841	414	58	4 313	1 305	1 331
4219302	Recyclable paper & paperboard whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	329	5 294 536	193 922	46 344	5 854	395 348	165 720	172 751
4221	Paper & paper product whsle	48	319 334	25 191	6 103	640	41 122	21 147	21 576
42211	Printing & writing paper whsle	11	167 760	12 607	3 055	292	20 494	14 387	14 225
422110	Printing & writing paper whsle	11	167 760	12 607	3 055	292	20 494	14 387	14 225
42212	Stationery & office supplies whsle	27	82 776	8 567	2 060	252	14 160	4 021	4 172
422120	Stationery & office supplies whsle	27	82 776	8 567	2 060	252	14 160	4 021	4 172
42213	Industrial & personal service paper whsle	10	68 798	4 017	988	96	6 468	2 739	3 179
422130	Industrial & personal service paper whsle	10	68 798	4 017	988	96	6 468	2 739	3 179
4222	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	76	1 849 934	83 278	20 782	2 817	166 941	61 899	65 756
42241	General-line grocery whsle	10	947 726	39 848	10 077	1 222	83 513	38 318	44 127
422410	General-line grocery whsle	10	947 726	39 848	10 077	1 222	83 513	38 318	44 127
4224103	Other general-line grocery whsle	9	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	8	228 692	4 525	1 118	221	10 348	7 117	7 336
422420	Packaged frozen food whsle	8	228 692	4 525	1 118	221	10 348	7 117	7 336
42245	Confectionery whsle	5	71 811	10 149	2 519	320	14 742	301	317
422450	Confectionery whsle	5	71 811	10 149	2 519	320	14 742	301	317
42247	Meat & meat product whsle	11	D	D	D	c	D	D	D
422470	Meat & meat product whsle	11	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	10	129 160	7 504	1 742	314	13 762	936	858
422480	Fresh fruit & vegetable whsle	10	129 160	7 504	1 742	314	13 762	936	858
42249	Other grocery & related products whsle	27	338 096	18 109	4 603	594	38 437	13 319	10 753
422490	Other grocery & related products whsle	27	338 096	18 109	4 603	594	38 437	13 319	10 753
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	10	189 188	5 835	1 476	214	13 956	8 705	5 719

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
42	DES MOINES, IA MSA—Con.								
	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	37	1 234 389	14 082	3 293	408	34 722	28 998	27 860
42251	Grain & field bean whsle	32	1 189 776	11 384	2 653	323	28 975	25 043	24 018
422510	Grain & field bean whsle	32	1 189 776	11 384	2 653	323	28 975	25 043	24 018
42252	Livestock whsle	5	44 613	2 698	640	85	5 747	3 955	3 842
422520	Livestock whsle	5	44 613	2 698	640	85	5 747	3 955	3 842
4226	Chemical & allied products whsle	34	747 316	15 482	3 768	374	31 103	8 255	9 529
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	29	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	29	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	28	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	25	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	14	132 760	3 394	882	106	8 093	6 048	5 848
422710	Petroleum bulk stations & terminals	14	132 760	3 394	882	106	8 093	6 048	5 848
4227101	Petroleum bulk stations & terminals (except LP)	14	132 760	3 394	882	106	8 093	6 048	5 848
42271011	Petroleum bulk stations (except LP)	12	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	13	D	D	D	e	D	D	D
42281	Beer & ale whsle	6	D	D	D	c	D	D	D
422810	Beer & ale whsle	6	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	70	D	D	D	f	D	D	D
42291	Farm supplies whsle	35	689 337	27 060	5 439	475	63 557	18 565	20 026
422910	Farm supplies whsle	35	689 337	27 060	5 439	475	63 557	18 565	20 026
4229101	Farm supplies—farm dealers	12	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	23	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	11 808	2 037	519	109	3 734	1 186	1 349
422930	Flower, nursery stock, & florists' supplies whsle	8	11 808	2 037	519	109	3 734	1 186	1 349
42295	Paint, varnish, & supplies whsle	5	8 387	675	154	34	1 786	749	796
4229501	Paint, varnish, & supplies whsle	5	8 387	675	154	34	1 786	749	796
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
	Merchant wholesalers	778	5 175 843	369 916	87 423	11 146	712 782	457 390	489 801
421	Wholesale trade, durable goods	530	2 181 520	240 619	56 935	7 096	428 900	316 953	343 002
4211	Motor vehicle & motor vehicle parts & supplies whsle	69	444 063	35 804	8 506	1 201	68 340	69 958	70 593
42111	Automobile & other motor vehicle whsle	17	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	17	D	D	D	f	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	12	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	38	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	38	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	13	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	20	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle	5	D	D	D	b	D	D	D

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	DES MOINES, IA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	21	87 248	12 714	2 677	338	20 474	5 802	6 215
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	12	D	D	D	c	D	D	D
421220	Home furnishings whsle	12	D	D	D	c	D	D	D
4212203	Floor coverings whsle	6	21 833	2 538	556	72	4 518	2 062	2 269
4213	Lumber & other construction materials whsle	27	139 327	11 104	2 364	397	21 824	15 187	14 389
42131	Lumber, plywood, millwork, & wood panel whsle	11	79 957	5 585	1 215	251	10 748	11 314	10 511
421310	Lumber, plywood, millwork, & wood panel whsle	11	79 957	5 585	1 215	251	10 748	11 314	10 511
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle ...	9	D	D	D	b	D	D	D
421390	Other construction materials whsle	9	D	D	D	b	D	D	D
4213902	Other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	94	326 592	44 357	9 914	1 136	75 856	28 648	29 947
42142	Office equipment whsle	20	D	D	D	e	D	D	D
421420	Office equipment whsle	20	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	30	144 799	19 779	4 386	410	33 054	10 830	11 788
421430	Computer & computer peripheral equipment & software whsle	30	144 799	19 779	4 386	410	33 054	10 830	11 788
4214301	Computer & peripheral equipment whsle	23	139 057	18 426	3 919	347	30 325	10 366	10 178
42143012	Computers & peripheral equipment for end use	17	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	22	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	22	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	16	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	17	D	D	D	c	D	D	D
42151	Metal service centers & offices	17	D	D	D	c	D	D	D
421510	Metal service centers & offices ...	17	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	10	D	D	D	c	D	D	D
4216	Electrical goods whsle	45	216 485	21 323	4 970	523	39 670	23 857	25 901
42161	Electrical apparatus & equip, wiring supp. & const material whsle	13	86 184	7 981	1 748	182	15 150	10 262	10 456
421610	Electrical apparatus & equip, wiring supp. & const material whsle	13	86 184	7 981	1 748	182	15 150	10 262	10 456
42169	Other electronic parts & equipment whsle	23	107 736	11 622	2 793	287	21 327	10 809	12 635
421690	Other electronic parts & equipment whsle	23	107 736	11 622	2 793	287	21 327	10 809	12 635
4216901	Communications equipment & supplies whsle	16	D	D	D	c	D	D	D

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DES MOINES, IA MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	42	D	D	D	f	D	D	D
42171	Hardware whsle	18	D	D	D	e	D	D	D
421710	Hardware whsle	18	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	163	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	26	210 699	20 040	5 121	518	36 658	73 432	87 196
421810	Construction & mining (except petroleum) machinery & equip whsle	26	210 699	20 040	5 121	518	36 658	73 432	87 196
42182	Farm & garden machinery & equipment whsle	27	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	27	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	12	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	70	175 287	26 734	6 956	830	43 022	21 317	22 119
421830	Industrial machinery & equipment whsle	70	175 287	26 734	6 956	830	43 022	21 317	22 119
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	19	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	20	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle	22	D	D	D	e	D	D	D
421840	Industrial supplies whsle	22	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	14	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	14	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	52	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	17	42 327	7 224	1 648	245	13 797	2 961	3 164
421930	Recyclable material whsle	17	42 327	7 224	1 648	245	13 797	2 961	3 164
4219301	Iron & steel scrap processors & dealers	7	15 560	1 841	414	58	4 313	1 305	1 331
4219302	Recyclable paper & paperboard whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D

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DES MOINES, IA MSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	248	2 994 323	129 297	30 488	4 050	283 882	140 437	146 799
4221	Paper & paper product whsle	35	162 931	15 181	3 614	402	25 223	15 162	15 351
42211	Printing & writing paper whsle	10	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	10	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	17	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	17	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	10	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	47	857 465	52 779	13 248	1 779	111 310	51 687	55 298
42241	General-line grocery whsle	6	D	D	D	g	D	D	D
422410	General-line grocery whsle	6	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	5	D	D	D	f	D	D	D
42247	Meat & meat product whsle	10	D	D	D	c	D	D	D
422470	Meat & meat product whsle	10	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	9	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	13	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	37	1 234 389	14 082	3 293	408	34 722	28 998	27 860
42251	Grain & field bean whsle	32	1 189 776	11 384	2 653	323	28 975	25 043	24 018
422510	Grain & field bean whsle	32	1 189 776	11 384	2 653	323	28 975	25 043	24 018
42252	Livestock whsle	5	44 613	2 698	640	85	5 747	3 955	3 842
422520	Livestock whsle	5	44 613	2 698	640	85	5 747	3 955	3 842
4226	Chemical & allied products whsle	23	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	20	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	12	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	12	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	12	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	e	D	D	D
42281	Beer & ale whsle	4	D	D	D	c	D	D	D
422810	Beer & ale whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	57	D	D	D	f	D	D	D
42291	Farm supplies whsle	27	D	D	D	c	D	D	D
422910	Farm supplies whsle	27	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	11	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	16	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	11 808	2 037	519	109	3 734	1 186	1 349
422930	Flower, nursery stock, & florists' supplies whsle	8	11 808	2 037	519	109	3 734	1 186	1 349
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D

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	DES MOINES, IA MSA—Con.								
	Manufacturers' sales branches and sales offices . . .	111	3 291 369	110 172	28 288	2 742	186 899	69 402	74 815
421	Wholesale trade, durable goods	67	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	15	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	c	D	D	D
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
421510	Metal service centers & offices	6	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	6	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1	D	D	D	a	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	44	D	D	D	g	D	D	D
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	6	53 939	3 729	939	109	6 482	2 651	2 733
422120	Stationery & office supplies whsle	6	53 939	3 729	939	109	6 482	2 651	2 733
4224	Grocery & related products whsle	9	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42291	Farm supplies whsle	4	D	D	D	e	D	D	D
422910	Farm supplies whsle	4	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	c	D	D	D

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DES MOINES, IA MSA—Con.									
	Agents, brokers, and commission merchants	119	1 361 132	26 939	5 998	827	47 860	174	206
421	Wholesale trade, durable goods	82	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
421220	Home furnishings whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	20	D	D	D	e	D	D	D
42241	General-line grocery whsle	4	D	D	D	c	D	D	D
422410	General-line grocery whsle	4	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	c	D	D	D
DUBUQUE, IA MSA									
42	Wholesale trade	157	926 459	50 824	11 435	1 845	108 552	72 628	83 235
421	Wholesale trade, durable goods	102	351 488	34 653	7 713	1 220	72 171	54 191	62 419
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	103 629	6 636	1 604	269	13 508	14 448	19 827
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	28 765	6 266	1 151	211	9 884	2 552	2 467
42142	Office equipment whsle	8	D	D	D	b	D	D	D
421420	Office equipment whsle	8	D	D	D	b	D	D	D

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DUBUQUE, IA MSA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	c	D	D	D
42151	Metal service centers & offices	2	D	D	D	c	D	D	D
421510	Metal service centers & offices ..	2	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	12 498	565	113	17	1 260	761	797
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	12 498	565	113	17	1 260	761	797
4218	Machinery, equipment, & supplies whsle	36	90 609	8 882	2 004	332	17 532	17 482	20 371
42182	Farm & garden machinery & equipment whsle	21	55 047	5 591	1 263	233	10 718	14 320	17 009
421820	Farm & garden machinery & equipment whsle	21	55 047	5 591	1 263	233	10 718	14 320	17 009
4218201	Farm machinery & equipment—farm dealers	20	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	17	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	55	574 971	16 171	3 722	625	36 381	18 437	20 816
4224	Grocery & related products whsle	10	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	24 342	2 219	647	131	5 734	771	667
422490	Other grocery & related products whsle	3	24 342	2 219	647	131	5 734	771	667
4224903	Soft drinks whsle	3	24 342	2 219	647	131	5 734	771	667
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals ..	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) ..	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) ..	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	16	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	42 971	1 071	221	45	3 400	3 947	5 538
422910	Farm supplies whsle	7	42 971	1 071	221	45	3 400	3 947	5 538
4229101	Farm supplies—farm dealers ...	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	130	779 138	43 331	9 678	1 590	91 899	57 321	67 399
421	Wholesale trade, durable goods	91	270 549	29 281	6 616	1 099	61 026	43 786	51 709
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	103 629	6 636	1 604	269	13 508	14 448	19 827
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	c	D	D	D
42142	Office equipment whsle	7	D	D	D	b	D	D	D
421420	Office equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DUBUQUE, IA MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42182	whsle	32	78 509	8 644	1 950	327	16 978	17 482	20 371
421820	Farm & garden machinery & equipment whsle	21	55 047	5 591	1 263	233	10 718	14 320	17 009
4218201	Farm & garden machinery & equipment whsle	21	55 047	5 591	1 263	233	10 718	14 320	17 009
4218201	Farm machinery & equipment—farm dealers	20	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	508 589	14 050	3 062	491	30 873	13 535	15 690
4224	Grocery & related products whsle ...	6	27 175	2 426	589	124	5 700	1 088	969
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	42 971	1 071	221	45	3 400	3 947	5 538
422910	Farm supplies whsle	7	42 971	1 071	221	45	3 400	3 947	5 538
4229101	Farm supplies—farm dealers ...	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		11	99 083	6 428	1 543	193	14 571	15 269	15 794
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
421510	Metal service centers & offices ...	1	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		16	48 238	1 065	214	62	2 082	38	42
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	12 100	238	54	5	554	—	—
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA CITY, IA MSA									
42	Wholesale trade	89	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	46	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	60 408	2 442	740	78	6 029	2 900	3 001
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	43	D	D	D	f	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
422410	General-line grocery whsle	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42252	Livestock whsle	4	D	D	D	b	D	D	D
422520	Livestock whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	67 766	4 093	918	192	12 106	19 023	19 562
422910	Farm supplies whsle	7	67 766	4 093	918	192	12 106	19 023	19 562
4229102	Farm supplies—whsle distributors	5	D	D	D	c	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	f	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
422410	General-line grocery whsle	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	67 766	4 093	918	192	12 106	19 023	19 562
422910	Farm supplies whsle	7	67 766	4 093	918	192	12 106	19 023	19 562
4229102	Farm supplies—whsle distributors	5	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D

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IOWA CITY, IA MSA—Con.									
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
4216	Electrical goods whse	1	D	D	D	a	D	D	D
OMAHA, NE-IA MSA									
42	Wholesale trade	1 274	13 721 567	655 666	159 842	19 950	1 345 288	972 230	1 030 904
421	Wholesale trade, durable goods	843	6 705 523	406 217	98 309	11 530	828 666	565 099	606 347
4211	Motor vehicle & motor vehicle parts & supplies whse	105	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whse	30	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whse	30	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whse	8	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whse	2	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whse	17	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whse	46	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whse	46	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	20	76 958	5 407	1 232	239	13 339	17 871	18 190
4211202	Motor vehicle supplies & new parts—jobbers	25	D	D	D	c	D	D	D
42113	Tire & tube whse	5	D	D	D	b	D	D	D
421130	Tire & tube whse	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse	24	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whse	24	D	D	D	c	D	D	D
4212	Furniture & home furnishings whse	34	D	D	D	e	D	D	D
42121	Furniture whse	16	D	D	D	c	D	D	D
421210	Furniture whse	16	D	D	D	c	D	D	D
4212101	Household & lawn furniture whse	8	D	D	D	b	D	D	D
4212102	Office & business furniture whse	8	D	D	D	b	D	D	D
42122	Home furnishings whse	18	D	D	D	c	D	D	D
421220	Home furnishings whse	18	D	D	D	c	D	D	D
4212203	Floor coverings whse	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	50	205 813	15 746	3 548	514	32 243	15 567	15 507
42131	Lumber, plywood, millwork, & wood panel whse	14	125 120	8 111	1 859	274	17 987	8 815	8 871
421310	Lumber, plywood, millwork, & wood panel whse	14	125 120	8 111	1 859	274	17 987	8 815	8 871
4213102	Lumber with yard whse	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse	11	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whse	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse	7	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whse	12	28 042	1 900	435	44	3 274	1 476	1 571
421330	Roofing, siding, & insulation material whse	12	28 042	1 900	435	44	3 274	1 476	1 571
4213301	Roofing, siding, & insulation material whse	12	28 042	1 900	435	44	3 274	1 476	1 571
42139	Other construction materials whse	17	D	D	D	c	D	D	D
421390	Other construction materials whse	17	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whse	6	D	D	D	b	D	D	D
4213902	Other construction materials whse	11	D	D	D	b	D	D	D

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	OMAHA, NE-IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whse	156	3 578 096	143 835	36 457	3 240	319 125	248 835	258 063
42142	Office equipment whse	27	D	D	D	e	D	D	D
421420	Office equipment whse	27	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse	49	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whse	49	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whse	46	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	10	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	36	D	D	D	f	D	D	D
42144	Other commercial equipment whse	12	D	D	D	c	D	D	D
421440	Other commercial equipment whse	12	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whse	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse	46	289 041	24 633	5 756	657	45 478	21 548	23 588
421450	Medical, dental, & hospital equipment & supplies whse	46	289 041	24 633	5 756	657	45 478	21 548	23 588
4214501	Surgical, medical, & hospital supplies whse	40	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whse	6	D	D	D	b	D	D	D
42146	Ophthalmic goods whse	9	D	D	D	c	D	D	D
421460	Ophthalmic goods whse	9	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whse	10	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whse	10	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whse	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse	20	160 842	6 812	1 416	310	13 757	10 637	11 341
42151	Metal service centers & offices	20	160 842	6 812	1 416	310	13 757	10 637	11 341
421510	Metal service centers & offices	20	160 842	6 812	1 416	310	13 757	10 637	11 341
4215101	Ferrous metal service centers & sales offices	15	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	10	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	5	D	D	D	a	D	D	D
4216	Electrical goods whse	102	448 122	40 428	10 277	1 180	71 957	32 106	34 906
42161	Electrical apparatus & equip, wiring supp, & const material whse	43	218 663	9 663	2 428	259	18 558	9 150	10 846
421610	Electrical apparatus & equip, wiring supp, & const material whse	43	218 663	9 663	2 428	259	18 558	9 150	10 846
42162	Electrical appliance, television & radio set whse	10	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whse	10	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whse	49	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whse	49	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whse	32	132 828	20 833	5 378	488	32 811	8 595	9 354
4216902	Electronic parts (excluding communications equipment) whse	17	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	83	287 475	32 613	7 609	1 123	66 956	45 673	49 485
42171	Hardware whse	31	123 144	14 463	3 128	533	33 084	24 958	27 508
421710	Hardware whse	31	123 144	14 463	3 128	533	33 084	24 958	27 508
42172	Plumbing & heating equipment & supplies (hydronics) whse	13	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse	30	88 041	9 232	2 183	259	17 972	12 043	12 463
421730	Warm air heating & air-conditioning equipment & supplies whse	30	88 041	9 232	2 183	259	17 972	12 043	12 463
42174	Refrigeration equipment & supplies whse	9	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whse	9	D	D	D	c	D	D	D

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	OMAHA, NE-IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle	213	733 487	92 781	21 686	2 574	172 321	115 820	126 201
	Construction & mining (except petroleum) machinery & equip								
421810	whsle	16	D	D	D	e	D	D	D
	Construction & mining (except petroleum) machinery & equip								
421810	whsle	16	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	25	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	25	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	15	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	89	260 540	37 299	8 441	988	64 890	31 169	34 535
421830	Industrial machinery & equipment whsle	89	260 540	37 299	8 441	988	64 890	31 169	34 535
4218301	Food-processing machinery & equipment whsle	11	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	21	32 958	6 092	1 113	183	10 832	3 624	4 676
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	15	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	27	63 972	10 234	2 973	262	17 608	6 562	6 856
4218304	Metalworking machinery & equipment whsle	5	32 610	4 253	931	104	8 745	3 821	4 100
4218305	Materials handling equipment whsle	13	38 368	5 633	1 337	177	8 142	7 211	8 627
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	50	180 711	22 334	5 344	601	38 601	23 470	24 229
421840	Industrial supplies whsle	50	180 711	22 334	5 344	601	38 601	23 470	24 229
4218401	General-line industrial supplies whsle	4	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	11	D	D	D	b	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	7	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	7	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	16	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	24	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	24	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . .	5	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . .	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	80	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	16	D	D	D	b	D	D	D
42193	Recyclable material whsle	23	226 006	11 899	3 283	359	28 659	9 374	9 248
421930	Recyclable material whsle	23	226 006	11 899	3 283	359	28 659	9 374	9 248
4219301	Iron & steel scrap processors & dealers	7	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	3	D	D	D	a	D	D	D
4219303	Other recyclable material whsle .	12	D	D	D	c	D	D	D

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	OMAHA, NE-IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	26	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	26	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	a	D	D	D
4219904	Prerecorded media whsle	7	D	D	D	b	D	D	D
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	5	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	4	D	D	D	b	D	D	D
4219906	Other durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	431	7 016 044	249 449	61 533	8 420	516 622	407 131	424 557
4221	Paper & paper product whsle	52	406 102	24 018	5 879	670	41 170	18 640	19 088
42211	Printing & writing paper whsle	4	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	32	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	32	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	23	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	23	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	23	D	D	D	e	D	D	D
4222101	General-line drugs whsle	8	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	15	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	24	D	D	D	c	D	D	D
4224	Grocery & related products whsle	105	3 052 227	74 225	19 455	2 657	160 002	119 474	110 233
42241	General-line grocery whsle	19	D	D	D	f	D	D	D
422410	General-line grocery whsle	19	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	17	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	23	418 065	14 939	3 313	483	32 123	15 539	15 758
422420	Packaged frozen food whsle	23	418 065	14 939	3 313	483	32 123	15 539	15 758
42245	Confectionery whsle	7	D	D	D	e	D	D	D
422450	Confectionery whsle	7	D	D	D	e	D	D	D
42247	Meat & meat product whsle	12	D	D	D	e	D	D	D
422470	Meat & meat product whsle	12	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	6	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	29	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	29	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	8	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	46	D	D	D	e	D	D	D
42251	Grain & field bean whsle	29	883 045	8 297	2 000	270	22 237	60 987	64 996
422510	Grain & field bean whsle	29	883 045	8 297	2 000	270	22 237	60 987	64 996
42252	Livestock whsle	15	D	D	D	b	D	D	D
422520	Livestock whsle	15	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	59	163 542	16 083	4 188	540	33 967	12 596	13 235
42261	Plastics materials & basic forms & shapes whsle	15	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	15	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	44	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	44	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	42	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	OMAHA, NE-IA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	23	622 413	19 724	4 662	661	39 023	19 439	19 028
42271	Petroleum bulk stations & terminals	18	494 171	11 841	2 896	449	24 396	16 475	15 916
422710	Petroleum bulk stations & terminals	18	494 171	11 841	2 896	449	24 396	16 475	15 916
4227101	Petroleum bulk stations & terminals (except LP)	16	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5	128 242	7 883	1 766	212	14 627	2 964	3 112
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5	128 242	7 883	1 766	212	14 627	2 964	3 112
4228	Beer, wine, & distilled alcoholic beverage whsle	12	187 460	15 828	3 900	460	28 672	17 516	18 071
42281	Beer & ale whsle	7	87 796	7 103	1 715	202	14 556	4 164	4 657
422810	Beer & ale whsle	7	87 796	7 103	1 715	202	14 556	4 164	4 657
42282	Wine & distilled alcoholic beverage whsle	5	99 664	8 725	2 185	258	14 116	13 352	13 414
422820	Wine & distilled alcoholic beverage whsle	5	99 664	8 725	2 185	258	14 116	13 352	13 414
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	5	99 664	8 725	2 185	258	14 116	13 352	13 414
4229	Miscellaneous nondurable goods whsle	87	D	D	D	g	D	D	D
42291	Farm supplies whsle	34	D	D	D	g	D	D	D
422910	Farm supplies whsle	34	D	D	D	g	D	D	D
4229101	Farm supplies—farm dealers	12	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	22	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	10	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	10	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	1 025	8 208 260	506 805	122 420	15 661	992 452	785 900	854 500
421	Wholesale trade, durable goods	680	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	89	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	27	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	27	D	D	D	f	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	16	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	33	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	33	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	16	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	16	D	D	D	c	D	D	D
42113	Tire & tube whsle	5	D	D	D	b	D	D	D
421130	Tire & tube whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	24	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	24	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	28	D	D	D	e	D	D	D
42121	Furniture whsle	11	D	D	D	b	D	D	D
421210	Furniture whsle	11	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	17	D	D	D	c	D	D	D
421220	Home furnishings whsle	17	D	D	D	c	D	D	D
4212203	Floor coverings whsle	6	D	D	D	b	D	D	D

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OMAHA, NE-IA MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	38	117 294	13 133	2 845	434	25 657	10 819	10 620
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	15	D	D	D	c	D	D	D
421390	Other construction materials whsle ..	15	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	124	D	D	D	h	D	D	D
42142	Office equipment whsle	24	D	D	D	e	D	D	D
421420	Office equipment whsle	24	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	37	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	37	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	34	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	8	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	26	D	D	D	e	D	D	D
42144	Other commercial equipment whsle ..	12	D	D	D	c	D	D	D
421440	Other commercial equipment whsle ..	12	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	32	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	32	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	27	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	5	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	7	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	7	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	17	D	D	D	e	D	D	D
42151	Metal service centers & offices	17	D	D	D	e	D	D	D
421510	Metal service centers & offices ..	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	10	D	D	D	e	D	D	D
4216	Electrical goods whsle	63	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	17	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	17	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	7	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	7	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	39	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	39	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	24	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	15	D	D	D	b	D	D	D

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	OMAHA, NE-IA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	72	245 383	30 205	7 062	1 073	62 423	45 381	49 055
42171	Hardware whsle	30	D	D	D	f	D	D	D
421710	Hardware whsle	30	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	27	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	27	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	8	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	181	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	15	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	15	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	23	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	23	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	15	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	78	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	78	D	D	D	f	D	D	D
4218301	Food-processing machinery & equipment whsle	9	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	21	32 958	6 092	1 113	183	10 832	3 624	4 676
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	15	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	24	58 742	9 553	2 870	248	16 189	6 361	6 621
4218304	Metalworking machinery & equipment whsle	5	32 610	4 253	931	104	8 745	3 821	4 100
4218305	Materials handling equipment whsle	12	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	40	143 492	18 984	4 562	492	31 790	19 781	20 550
421840	Industrial supplies whsle	40	143 492	18 984	4 562	492	31 790	19 781	20 550
4218402	Mechanical power transmission supplies whsle	10	D	D	D	b	D	D	D
4218403	Welding supplies whsle	4	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	14	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	20	41 410	11 102	2 683	428	25 428	3 939	4 673
421850	Service establishment equipment & supplies whsle	20	41 410	11 102	2 683	428	25 428	3 939	4 673
4218501	Beauty & barber shop equipment & supplies whsle	5	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	68	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
42193	Recyclable material whsle	22	D	D	D	e	D	D	D
421930	Recyclable material whsle	22	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	12	D	D	D	c	D	D	D

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	OMAHA, NE-IA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42199	Other miscellaneous durable goods whse	21	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whse	21	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whse	4	D	D	D	b	D	D	D
4219906	Other durable goods whse	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	345	D	D	D	i	D	D	D
4221	Paper & paper product whse	38	D	D	D	f	D	D	D
42211	Printing & writing paper whse	4	D	D	D	c	D	D	D
422110	Printing & writing paper whse	4	D	D	D	c	D	D	D
42212	Stationery & office supplies whse ...	22	D	D	D	c	D	D	D
422120	Stationery & office supplies whse .	22	D	D	D	c	D	D	D
42213	Industrial & personal service paper whse	12	D	D	D	c	D	D	D
422130	Industrial & personal service paper whse	12	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse	20	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse ..	20	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whse	20	D	D	D	e	D	D	D
4222101	General-line drugs whse	8	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	12	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whse .	18	D	D	D	c	D	D	D
4224	Grocery & related products whse	72	D	D	D	g	D	D	D
42241	General-line grocery whse	12	D	D	D	f	D	D	D
422410	General-line grocery whse	12	D	D	D	f	D	D	D
42242	Packaged frozen food whse	14	D	D	D	e	D	D	D
422420	Packaged frozen food whse	14	D	D	D	e	D	D	D
42247	Meat & meat product whse	11	D	D	D	e	D	D	D
422470	Meat & meat product whse	11	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whse	6	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whse	6	D	D	D	c	D	D	D
42249	Other grocery & related products whse	18	D	D	D	c	D	D	D
422490	Other grocery & related products whse	18	D	D	D	c	D	D	D
4225	Farm-product raw material whse	39	D	D	D	e	D	D	D
42251	Grain & field bean whse	29	883 045	8 297	2 000	270	22 237	60 987	64 996
422510	Grain & field bean whse	29	883 045	8 297	2 000	270	22 237	60 987	64 996
4226	Chemical & allied products whse	48	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whse	14	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whse	14	D	D	D	c	D	D	D
42269	Other chemical & allied products whse	34	D	D	D	e	D	D	D
422690	Other chemical & allied products whse	34	D	D	D	e	D	D	D
4226902	Other chemical & allied products whse	33	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whse	21	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals .	16	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	16	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	14	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	5	128 242	7 883	1 766	212	14 627	2 964	3 112
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals) ...	5	128 242	7 883	1 766	212	14 627	2 964	3 112
4228	Beer, wine, & distilled alcoholic beverage whse	12	187 460	15 828	3 900	460	28 672	17 516	18 071
42281	Beer & ale whse	7	87 796	7 103	1 715	202	14 556	4 164	4 657
422810	Beer & ale whse	7	87 796	7 103	1 715	202	14 556	4 164	4 657
42282	Wine & distilled alcoholic beverage whse	5	99 664	8 725	2 185	258	14 116	13 352	13 414
422820	Wine & distilled alcoholic beverage whse	5	99 664	8 725	2 185	258	14 116	13 352	13 414
4228201	Wine & distilled alcoholic bev (licensed operation) whse	5	99 664	8 725	2 185	258	14 116	13 352	13 414

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	OMAHA, NE-IA MSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	77	D	D	D	f	D	D	D
42291	Farm supplies whsle	30	D	D	D	e	D	D	D
422910	Farm supplies whsle	30	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers ..	12	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	18	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	8	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ..	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle.	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	8	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	103	D	D	D	h	D	D	D
421	Wholesale trade, durable goods	66	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	8	71 134	2 179	532	73	5 942	4 748	4 887
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	11	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	11	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
421510	Metal service centers & offices ..	2	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	20	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	37	D	D	D	g	D	D	D
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	D	D	D	f	D	D	D
42247	Meat & meat product whsle	1	D	D	D	b	D	D	D
422470	Meat & meat product whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	g	D	D	D
42291	Farm supplies whsle	4	D	D	D	g	D	D	D
422910	Farm supplies whsle	4	D	D	D	g	D	D	D
4229102	Farm supplies—whsle distributors	4	D	D	D	g	D	D	D

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	OMAHA, NE-IA MSA—Con.								
	Agents, brokers, and commission merchants	146	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	97	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	2	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	6	D	D	D	b	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	17 385	434	171	7	644	—	—
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	19	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	84 749	2 388	610	61	4 288	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	84 749	2 388	610	61	4 288	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
421930	Recyclable material whsle	1	D	D	D	a	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	a	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	49	D	D	D	e	D	D	D
4224	Grocery & related products whsle	21	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	8	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42252	Livestock whsle	7	D	D	D	b	D	D	D
422520	Livestock whsle	7	D	D	D	b	D	D	D
	SIOUX CITY, IA-NE MSA								
42	Wholesale trade	239	D	D	D	h	D	D	D

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42	SIOUX CITY, IA—NE MSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods	153	519 028	50 599	11 483	1 858	96 098	79 394	81 884
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	43 201	3 271	718	100	6 865	3 965	3 650
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	72 021	9 864	2 180	376	17 601	6 433	6 713
42142	Office equipment whsle	5	15 107	2 799	669	119	4 977	2 620	2 793
421420	Office equipment whsle	5	15 107	2 799	669	119	4 977	2 620	2 793
42143	Computer & computer peripheral equipment & software whsle	7	35 437	3 002	799	99	4 875	2 284	2 299
421430	Computer & computer peripheral equipment & software whsle	7	35 437	3 002	799	99	4 875	2 284	2 299
4214301	Computer & peripheral equipment whsle	7	35 437	3 002	799	99	4 875	2 284	2 299
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices	4	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	20	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	26 032	4 018	878	120	8 667	3 820	3 983
4218	Machinery, equipment, & supplies whsle	40	126 071	11 520	2 592	380	20 301	16 559	17 739
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	30 240	2 194	460	77	3 780	6 030	6 584
421820	Farm & garden machinery & equipment whsle	9	30 240	2 194	460	77	3 780	6 030	6 584
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	2	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	1	D	D	D	b	D	D	D

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42	SIoux CITY, IA—NE MSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse . . .	19	D	D	D	e	D	D	D
42193	Recyclable material whse	10	26 527	3 887	911	231	8 259	1 263	1 270
421930	Recyclable material whse	10	26 527	3 887	911	231	8 259	1 263	1 270
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	86	D	D	D	g	D	D	D
4221	Paper & paper product whse	10	D	D	D	c	D	D	D
42212	Stationery & office supplies whse . . .	5	12 521	2 798	638	78	4 545	1 370	1 439
422120	Stationery & office supplies whse . . .	5	12 521	2 798	638	78	4 545	1 370	1 439
4224	Grocery & related products whse	11	D	D	D	e	D	D	D
42247	Meat & meat product whse	3	D	D	D	d	D	D	D
422470	Meat & meat product whse	3	D	D	D	c	D	D	D
42249	Other grocery & related products whse	2	D	D	D	b	D	D	D
422490	Other grocery & related products whse	2	D	D	D	b	D	D	D
4224903	Soft drinks whse	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse	25	D	D	D	c	D	D	D
42251	Grain & field bean whse	11	214 054	3 678	918	141	10 621	32 804	28 746
422510	Grain & field bean whse	11	214 054	3 678	918	141	10 621	32 804	28 746
42252	Livestock whse	13	D	D	D	b	D	D	D
422520	Livestock whse	13	D	D	D	b	D	D	D
4226	Chemical & allied products whse	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	5	D	D	D	b	D	D	D
42281	Beer & ale whse	4	D	D	D	b	D	D	D
422810	Beer & ale whse	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse	19	D	D	D	c	D	D	D
42291	Farm supplies whse	13	D	D	D	d	D	D	D
422910	Farm supplies whse	13	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	6	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whse	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whse	1	D	D	D	b	D	D	D
	Merchant wholesalers	208	1 092 469	72 503	16 555	2 731	146 334	139 222	135 883
421	Wholesale trade, durable goods	139	469 158	46 302	10 425	1 755	89 025	77 927	80 292
4211	Motor vehicle & motor vehicle parts & supplies whse	20	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whse	9	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whse	9	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whse	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whse	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whse	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse	4	D	D	D	b	D	D	D
42121	Furniture whse	3	D	D	D	b	D	D	D
421210	Furniture whse	3	D	D	D	b	D	D	D
4212102	Office & business furniture whse	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	20	D	D	D	e	D	D	D
42142	Office equipment whse	5	15 107	2 799	669	119	4 977	2 620	2 793
421420	Office equipment whse	5	15 107	2 799	669	119	4 977	2 620	2 793
42143	Computer & computer peripheral equipment & software whse	6	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whse	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices	4	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	4	D	D	D	b	D	D	D
4216	Electrical goods whse	16	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	14	26 032	4 018	878	120	8 667	3 820	3 983

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SIoux CITY, IA—NE MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	35	99 923	10 207	2 259	340	17 756	15 524	16 595
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	19	D	D	D	e	D	D	D
42193	Recyclable material whsle	10	26 527	3 887	911	231	8 259	1 263	1 270
421930	Recyclable material whsle	10	26 527	3 887	911	231	8 259	1 263	1 270
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	69	623 311	26 201	6 130	976	57 309	61 295	55 591
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	82 088	6 589	1 644	260	13 869	2 486	2 624
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	c	D	D	D
42251	Grain & field bean whsle	11	214 054	3 678	918	141	10 621	32 804	28 746
422510	Grain & field bean whsle	11	214 054	3 678	918	141	10 621	32 804	28 746
42252	Livestock whsle	6	D	D	D	b	D	D	D
422520	Livestock whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	16	D	D	D	c	D	D	D
42291	Farm supplies whsle	10	D	D	D	c	D	D	D
422910	Farm supplies whsle	10	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42247	Meat & meat product whsle	1	D	D	D	c	D	D	D
422470	Meat & meat product whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WATERLOO—CEDAR FALLS, IA MSA									
42	Wholesale trade	169	952 742	77 037	17 829	2 690	147 365	71 169	83 019
421	Wholesale trade, durable goods	113	386 281	45 752	10 706	1 532	86 114	45 973	49 327
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	55 037	4 716	999	181	8 578	5 035	4 532
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	27 853	3 978	783	148	7 278	1 565	1 603
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4214901	Religious & school supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	20 310	3 095	527	86	7 768	3 215	3 139
42151	Metal service centers & offices	4	20 310	3 095	527	86	7 768	3 215	3 139
421510	Metal service centers & offices ...	4	20 310	3 095	527	86	7 768	3 215	3 139
4215101	Ferrous metal service centers & sales offices	4	20 310	3 095	527	86	7 768	3 215	3 139
4216	Electrical goods whsle	10	31 111	7 044	1 760	233	12 894	1 117	1 117
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
421710	Hardware whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	37	117 522	14 154	3 457	404	25 659	14 201	17 651
42182	Farm & garden machinery & equipment whsle	9	37 987	2 820	596	81	5 464	6 427	9 287
421820	Farm & garden machinery & equipment whsle	9	37 987	2 820	596	81	5 464	6 427	9 287
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	15	37 576	5 720	1 332	161	11 053	2 325	2 668
421830	Industrial machinery & equipment whsle	15	37 576	5 720	1 332	161	11 053	2 325	2 668
4218305	Materials handling equipment whsle	6	21 767	2 435	546	70	3 702	1 051	1 072
42184	Industrial supplies whsle	10	D	D	D	c	D	D	D
421840	Industrial supplies whsle	10	D	D	D	c	D	D	D
4218403	Welding supplies whsle	3	9 377	3 022	892	74	4 251	751	782
4218406	Other industrial supplies whsle .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	17	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D

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	WATERLOO—CEDAR FALLS, IA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	56	566 461	31 285	7 123	1 158	61 251	25 196	33 692
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	5	17 871	3 268	771	97	7 334	569	633
422120	Stationery & office supplies whsle . . .	5	17 871	3 268	771	97	7 334	569	633
4224	Grocery & related products whsle	8	116 110	10 497	2 279	337	19 344	6 745	6 947
42249	Other grocery & related products whsle	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	e	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4224904	Canned goods whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	15	D	D	D	c	D	D	D
42251	Grain & field bean whsle	13	122 299	3 618	856	154	8 787	8 072	16 518
422510	Grain & field bean whsle	13	122 299	3 618	856	154	8 787	8 072	16 518
4227	Petroleum & petroleum products whsle	5	50 110	1 123	244	38	2 666	2 822	2 536
42271	Petroleum bulk stations & terminals	5	50 110	1 123	244	38	2 666	2 822	2 536
422710	Petroleum bulk stations & terminals	5	50 110	1 123	244	38	2 666	2 822	2 536
4227101	Petroleum bulk stations & terminals (except LP)	5	50 110	1 123	244	38	2 666	2 822	2 536
42271011	Petroleum bulk stations (except LP)	5	50 110	1 123	244	38	2 666	2 822	2 536
4228	Beer, wine, & distilled alcoholic beverage whsle	3	23 518	3 229	793	118	5 709	1 138	1 116
42281	Beer & ale whsle	3	23 518	3 229	793	118	5 709	1 138	1 116
422810	Beer & ale whsle	3	23 518	3 229	793	118	5 709	1 138	1 116
4229	Miscellaneous nondurable goods whsle	11	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	c	D	D	D
422910	Farm supplies whsle	5	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	3	D	D	D	c	D	D	D
	Merchant wholesalers	156	888 220	73 286	16 965	2 587	140 670	69 712	81 648
421	Wholesale trade, durable goods	104	365 951	44 748	10 455	1 493	84 192	44 939	48 331
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	55 037	4 716	999	181	8 578	5 035	4 532
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4214901	Religious & school supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
421710	Hardware whsle	6	D	D	D	c	D	D	D

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WATERLOO—CEDAR FALLS, IA MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42182	whsle	37	117 522	14 154	3 457	404	25 659	14 201	17 651
421820	Farm & garden machinery & equipment whsle.....	9	37 987	2 820	596	81	5 464	6 427	9 287
4218201	Farm & garden machinery & equipment whsle.....	9	37 987	2 820	596	81	5 464	6 427	9 287
42183	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	15	37 576	5 720	1 332	161	11 053	2 325	2 668
4218305	Industrial machinery & equipment whsle	15	37 576	5 720	1 332	161	11 053	2 325	2 668
42184	Materials handling equipment whsle	6	21 767	2 435	546	70	3 702	1 051	1 072
4218403	Industrial supplies whsle	10	D	D	D	c	D	D	D
4218406	Industrial supplies whsle	10	D	D	D	c	D	D	D
4219	Welding supplies whsle	3	9 377	3 022	892	74	4 251	751	782
421930	Other industrial supplies whsle	4	D	D	D	b	D	D	D
4219301	Miscellaneous durable goods whsle ...	17	D	D	D	c	D	D	D
4219301	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	52	522 269	28 538	6 510	1 094	56 478	24 773	33 317
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	5	17 871	3 268	771	97	7 334	569	633
422120	Stationery & office supplies whsle ..	5	17 871	3 268	771	97	7 334	569	633
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4224904	Canned goods whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	c	D	D	D
42251	Grain & field bean whsle	12	D	D	D	c	D	D	D
422510	Grain & field bean whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	50 110	1 123	244	38	2 666	2 822	2 536
42271	Petroleum bulk stations & terminals ..	5	50 110	1 123	244	38	2 666	2 822	2 536
422710	Petroleum bulk stations & terminals	5	50 110	1 123	244	38	2 666	2 822	2 536
4227101	Petroleum bulk stations & terminals (except LP)	5	50 110	1 123	244	38	2 666	2 822	2 536
42271011	Petroleum bulk stations (except LP)	5	50 110	1 123	244	38	2 666	2 822	2 536
4229	Miscellaneous nondurable goods whsle	11	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	c	D	D	D
422910	Farm supplies whsle	5	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ...	3	D	D	D	c	D	D	D
422	Manufacturers' sales branches and sales offices ..	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
421	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	9 668	200	53	11	396	150	100
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
AREA OUTSIDE IOWA METROPOLITAN AREAS									
42	Wholesale trade	2 902	15 426 492	722 201	164 963	29 225	1 588 826	1 464 514	1 577 182

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AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	1 255	3 215 216	281 507	65 628	11 361	535 613	588 078	658 312
4211	Motor vehicle & motor vehicle parts & supplies whsle	131	167 791	19 309	4 370	895	37 597	22 846	25 926
42111	Automobile & other motor vehicle whsle	41	106 060	9 725	2 123	384	17 938	13 242	15 452
421110	Automobile & other motor vehicle whsle	41	106 060	9 725	2 123	384	17 938	13 242	15 452
4211101	Automobile & motorcycle whsle	14	26 490	2 511	419	111	5 831	2 311	2 740
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	17	48 523	4 427	1 116	163	6 298	6 084	7 249
42112	Motor vehicle supplies & new parts whsle	38	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	38	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	14 068	2 599	602	121	4 882	3 136	3 234
4211202	Motor vehicle supplies & new parts—jobbers	23	D	D	D	b	D	D	D
42113	Tire & tube whsle	11	D	D	D	b	D	D	D
421130	Tire & tube whsle	11	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	41	25 893	4 289	1 018	246	9 202	3 479	3 641
421140	Motor vehicle parts, (used) whsle	41	25 893	4 289	1 018	246	9 202	3 479	3 641
4212	Furniture & home furnishings whsle	17	D	D	D	e	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	c	D	D	D
42122	Home furnishings whsle	6	D	D	D	e	D	D	D
421220	Home furnishings whsle	6	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	1	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	57	250 747	12 413	2 851	447	25 103	13 589	13 008
42131	Lumber, plywood, millwork, & wood panel whsle	28	191 451	6 606	1 514	215	13 346	9 619	8 979
421310	Lumber, plywood, millwork, & wood panel whsle	28	191 451	6 606	1 514	215	13 346	9 619	8 979
4213101	Lumber without yard whsle	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	10	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	109 063	3 002	634	80	7 542	1 981	1 335
42133	Roofing, siding, & insulation material whsle	11	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	11	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	11	D	D	D	b	D	D	D
42139	Other construction materials whsle	12	D	D	D	c	D	D	D
421390	Other construction materials whsle	12	D	D	D	c	D	D	D
4213902	Other construction materials whsle	12	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	82	138 923	19 156	4 397	774	35 841	9 841	12 779
42142	Office equipment whsle	28	29 865	5 860	1 327	229	9 988	4 065	4 527
421420	Office equipment whsle	28	29 865	5 860	1 327	229	9 988	4 065	4 527
42143	Computer & computer peripheral equipment & software whsle	24	24 482	4 028	1 016	186	6 804	1 270	1 695
421430	Computer & computer peripheral equipment & software whsle	24	24 482	4 028	1 016	186	6 804	1 270	1 695
4214301	Computer & peripheral equipment whsle	21	23 927	3 621	909	162	6 385	1 211	1 634
42143012	Computers & peripheral equipment for end use	14	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	7	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	27	D	D	D	e	D	D	D
42151	Metal service centers & offices	26	D	D	D	e	D	D	D
421510	Metal service centers & offices	26	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	21	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	17	D	D	D	c	D	D	D

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	AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	57	91 106	12 168	2 746	438	22 307	8 029	10 259
42161	Electrical apparatus & equip, wiring supp. & const material whsle	17	37 116	3 917	938	144	6 994	2 822	2 832
421610	Electrical apparatus & equip, wiring supp. & const material whsle	17	37 116	3 917	938	144	6 994	2 822	2 832
42169	Other electronic parts & equipment whsle	36	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	36	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	31	30 213	5 669	1 206	187	8 975	3 117	5 096
4217	Hardware, & plumbing & heating equipment & supplies whsle	56	83 393	8 274	1 773	356	16 633	9 252	9 979
42171	Hardware whsle	30	32 507	4 320	875	201	8 858	4 856	5 810
421710	Hardware whsle	30	32 507	4 320	875	201	8 858	4 856	5 810
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15	42 876	2 412	561	95	4 901	3 499	3 064
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15	42 876	2 412	561	95	4 901	3 499	3 064
4218	Machinery, equipment, & supplies whsle	663	1 982 806	163 307	37 333	6 163	300 699	461 672	518 693
42181	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	492	1 672 451	126 347	29 120	4 888	230 832	420 264	475 057
421820	Farm & garden machinery & equipment whsle	492	1 672 451	126 347	29 120	4 888	230 832	420 264	475 057
4218201	Farm machinery & equipment—farm dealers	397	D	D	D	h	D	D	D
4218202	Farm machinery & equipment—whsle distributors	87	171 481	13 224	2 911	477	27 104	20 143	24 032
4218203	Lawn & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	71	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	71	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	15 631	2 028	534	78	4 263	4 864	4 561
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	23	38 163	5 473	1 031	173	9 564	4 271	4 266
4218304	Metalworking machinery & equipment whsle	8	32 776	1 492	303	52	3 347	1 925	2 349
4218305	Materials handling equipment whsle	15	19 207	4 450	1 082	153	7 412	1 261	1 973
4218307	Other industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle	51	D	D	D	e	D	D	D
421840	Industrial supplies whsle	51	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	11	25 562	2 189	511	65	4 532	2 648	3 125
4218403	Welding supplies whsle	22	37 674	4 154	979	147	9 941	1 996	2 081
4218405	Industrial valves & fittings (except fluid-power) whsle	5	24 969	3 281	613	71	6 301	2 421	2 508
42185	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	8 154	1 768	388	116	3 277	967	954
4219	Miscellaneous durable goods whsle	165	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	21	104 879	16 896	5 514	741	27 537	25 156	23 905
421910	Sporting & recreational goods & supplies whsle	21	104 879	16 896	5 514	741	27 537	25 156	23 905
42192	Toy & hobby goods & supplies whsle	18	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	18	D	D	D	b	D	D	D

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AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42193	Recyclable material whsle	90	119 481	13 076	2 518	611	30 301	9 208	9 945
421930	Recyclable material whsle	90	119 481	13 076	2 518	611	30 301	9 208	9 945
4219301	Iron & steel scrap processors & dealers	47	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	35	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	12	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	37	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	9	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	9	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	27	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	27	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1 647	12 211 276	440 694	99 335	17 864	1 053 213	876 436	918 870
4221	Paper & paper product whsle	38	64 752	7 508	1 678	289	12 979	6 296	6 524
42212	Stationery & office supplies whsle	28	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	28	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	25	463 786	19 621	3 762	481	36 593	17 343	15 043
42221	Drugs, & druggists' sundries whsle	25	463 786	19 621	3 762	481	36 593	17 343	15 043
422210	Drugs, & druggists' sundries whsle	25	463 786	19 621	3 762	481	36 593	17 343	15 043
4222101	General-line drugs whsle	13	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	23	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	128	1 086 982	64 180	14 685	2 625	132 635	40 756	46 523
42241	General-line grocery whsle	7	D	D	D	e	D	D	D
422410	General-line grocery whsle	7	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	7	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	19	239 620	20 664	4 788	738	39 443	8 262	7 969
422420	Packaged frozen food whsle	19	239 620	20 664	4 788	738	39 443	8 262	7 969
42243	Dairy products, (except dried or canned) whsle	11	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	11	D	D	D	b	D	D	D
4224301	Raw milk whsle	7	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	9	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	9	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	9	D	D	D	c	D	D	D
42245	Confectionery whsle	3	D	D	D	c	D	D	D
422450	Confectionery whsle	3	D	D	D	c	D	D	D
42247	Meat & meat product whsle	28	54 130	5 037	1 353	320	10 324	1 215	1 473
422470	Meat & meat product whsle	28	54 130	5 037	1 353	320	10 324	1 215	1 473
42249	Other grocery & related products whsle	43	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	43	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	2	D	D	D	c	D	D	D
4224903	Soft drinks whsle	24	128 310	14 377	3 304	500	29 919	3 114	3 013
4224904	Canned goods whsle	4	D	D	D	b	D	D	D

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AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	805	7 720 306	199 097	45 062	8 124	544 137	563 587	543 190
42251	Grain & field bean whsle	634	6 563 349	183 139	41 423	6 789	507 039	551 141	529 205
422510	Grain & field bean whsle	634	6 563 349	183 139	41 423	6 789	507 039	551 141	529 205
42252	Livestock whsle	149	D	D	D	g	D	D	D
422520	Livestock whsle	149	D	D	D	g	D	D	D
42259	Other farm product raw material whsle	22	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	22	D	D	D	c	D	D	D
4225905	Other farm-product raw material whsle	15	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	51	126 378	14 240	3 023	503	33 298	10 485	10 505
42261	Plastics materials & basic forms & shapes whsle	9	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	42	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	42	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	33	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	163	611 944	21 356	5 085	1 075	51 113	20 393	20 605
42271	Petroleum bulk stations & terminals	127	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	127	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	119	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	115	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	36	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	36	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	44	125 309	12 328	2 696	439	25 564	6 708	6 869
42281	Beer & ale whsle	35	103 077	11 222	2 366	389	23 138	4 862	4 984
422810	Beer & ale whsle	35	103 077	11 222	2 366	389	23 138	4 862	4 984
4229	Miscellaneous nondurable goods whsle	370	D	D	D	h	D	D	D
42291	Farm supplies whsle	288	1 662 718	75 349	16 900	2 716	163 732	172 483	186 608
422910	Farm supplies whsle	288	1 662 718	75 349	16 900	2 716	163 732	172 483	186 608
4229101	Farm supplies—farm dealers	203	416 571	35 786	8 005	1 395	81 595	47 200	49 732
4229102	Farm supplies—whsle distributors	85	1 246 147	39 563	8 895	1 321	82 137	125 283	136 876
42292	Book, periodical, & newspaper whsle	12	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	12	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	12	9 848	732	190	32	1 946	1 089	1 093
422930	Flower, nursery stock, & florists' supplies whsle	12	9 848	732	190	32	1 946	1 089	1 093
42294	Tobacco & tobacco product whsle	7	132 908	7 206	1 778	379	12 176	5 725	6 792
422940	Tobacco & tobacco product whsle	7	132 908	7 206	1 778	379	12 176	5 725	6 792
42299	Other miscellaneous nondurable goods whsle	47	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	47	D	D	D	e	D	D	D
4229901	Art goods whsle	15	4 681	502	103	50	1 345	404	604
4229902	General merchandise (nondurable goods) whsle	9	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	23	D	D	D	c	D	D	D
	Merchant wholesalers	2 645	13 605 419	654 938	150 317	26 178	1 447 276	1 409 889	1 514 081
421	Wholesale trade, durable goods	1 152	2 853 741	262 464	61 205	10 622	494 596	572 169	640 636

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AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle	126	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	39	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	39	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	12	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	17	48 523	4 427	1 116	163	6 298	6 084	7 249
42112	Motor vehicle supplies & new parts whsle	35	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	35	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	14 068	2 599	602	121	4 882	3 136	3 234
4211202	Motor vehicle supplies & new parts—jobbers	21	D	D	D	b	D	D	D
42113	Tire & tube whsle	11	D	D	D	b	D	D	D
421130	Tire & tube whsle	11	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	41	25 893	4 289	1 018	246	9 202	3 479	3 641
421140	Motor vehicle parts, (used) whsle	41	25 893	4 289	1 018	246	9 202	3 479	3 641
4212	Furniture & home furnishings whsle	15	D	D	D	e	D	D	D
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	6	D	D	D	e	D	D	D
421220	Home furnishings whsle	6	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	1	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	51	132 483	7 996	1 786	303	14 381	11 675	11 218
42131	Lumber, plywood, millwork, & wood panel whsle	26	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	26	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	9	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	10	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	10	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	70	D	D	D	f	D	D	D
42142	Office equipment whsle	20	D	D	D	c	D	D	D
421420	Office equipment whsle	20	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	23	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	23	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	20	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	14	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	24	D	D	D	c	D	D	D
42151	Metal service centers & offices	23	D	D	D	c	D	D	D
421510	Metal service centers & offices	23	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	19	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	16	D	D	D	c	D	D	D
4216	Electrical goods whsle	48	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	24	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	46	39 829	5 267	1 092	215	10 632	5 252	6 017
42171	Hardware whsle	29	D	D	D	c	D	D	D
421710	Hardware whsle	29	D	D	D	c	D	D	D

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AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	618	D	D	D	i	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	15	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	463	1 607 558	122 977	28 406	4 744	224 020	416 316	471 942
421820	Farm & garden machinery & equipment whsle	463	1 607 558	122 977	28 406	4 744	224 020	416 316	471 942
4218201	Farm machinery & equipment—farm dealers	385	D	D	D	h	D	D	D
4218202	Farm machinery & equipment—whsle distributors	71	140 429	11 674	2 540	416	23 991	19 490	23 339
42183	Industrial machinery & equipment whsle	60	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	60	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	22	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	13	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	47	D	D	D	e	D	D	D
421840	Industrial supplies whsle	47	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	11	25 562	2 189	511	65	4 532	2 648	3 125
4218403	Welding supplies whsle	19	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	24 969	3 281	613	71	6 301	2 421	2 508
42185	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	8 154	1 768	388	116	3 277	967	954
4219	Miscellaneous durable goods whsle ...	154	298 950	33 426	8 689	1 523	65 785	38 596	38 405
42191	Sporting & recreational goods & supplies whsle	16	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	16	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	17	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	17	D	D	D	b	D	D	D
42193	Recyclable material whsle	88	D	D	D	f	D	D	D
421930	Recyclable material whsle	88	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	46	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	34	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	12	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	36	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	8	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	25	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	25	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^a (\$1,000)	End-of-1997 inventories ^b (\$1,000)
AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	1 493	10 751 678	392 474	89 112	15 556	952 680	837 720	873 445
4221	Paper & paper product whsle	30	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	22	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . . .	22	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	7	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	24	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle . .	24	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	24	D	D	D	e	D	D	D
4222101	General-line drugs whsle	13	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	11	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	20	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	5	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	97	D	D	D	g	D	D	D
42241	General-line grocery whsle	7	D	D	D	e	D	D	D
422410	General-line grocery whsle	7	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	7	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	16	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	9	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	9	D	D	D	b	D	D	D
4224301	Raw milk whsle	7	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	9	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	9	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	9	D	D	D	c	D	D	D
42245	Confectionery whsle	3	D	D	D	c	D	D	D
422450	Confectionery whsle	3	D	D	D	c	D	D	D
42247	Meat & meat product whsle	25	D	D	D	e	D	D	D
422470	Meat & meat product whsle	25	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	22	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	22	D	D	D	e	D	D	D
4224903	Soft drinks whsle	9	38 049	4 006	879	175	10 072	1 034	1 023
4224904	Canned goods whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	748	7 007 306	193 055	43 620	7 238	530 665	563 462	542 328
42251	Grain & field bean whsle	628	D	D	D	i	D	D	D
422510	Grain & field bean whsle	628	D	D	D	i	D	D	D
42252	Livestock whsle	102	D	D	D	e	D	D	D
422520	Livestock whsle	102	D	D	D	e	D	D	D
42259	Other farm product raw material whsle	18	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	18	D	D	D	c	D	D	D
4225905	Other farm-product raw material whsle	13	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	40	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	34	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	34	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	29	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	155	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals . .	123	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	123	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	115	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	112	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	32	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	32	D	D	D	c	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	43	D	D	D	e	D	D	D
42281	Beer & ale whsle.....	35	103 077	11 222	2 366	389	23 138	4 862	4 984
422810	Beer & ale whsle.....	35	103 077	11 222	2 366	389	23 138	4 862	4 984
4229	Miscellaneous nondurable goods whsle.....	336	D	D	D	h	D	D	D
42291	Farm supplies whsle.....	264	D	D	D	g	D	D	D
422910	Farm supplies whsle.....	264	D	D	D	g	D	D	D
4229101	Farm supplies—farm dealers...	189	D	D	D	g	D	D	D
4229102	Farm supplies—whsle distributors.....	75	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle.....	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle.....	11	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	11	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle.....	11	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	7	132 908	7 206	1 778	379	12 176	5 725	6 792
422940	Tobacco & tobacco product whsle.	7	132 908	7 206	1 778	379	12 176	5 725	6 792
42299	Other miscellaneous nondurable goods whsle.....	41	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle.....	41	D	D	D	e	D	D	D
4229901	Art goods whsle.....	13	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle.....	7	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle.....	21	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices...									
		98	807 929	52 512	11 348	1 798	106 584	50 246	58 734
421	Wholesale trade, durable goods.....	38	118 899	12 039	2 902	454	23 652	12 009	14 666
4213	Lumber & other construction materials whsle.....	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle.....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods.....	60	689 030	40 473	8 446	1 344	82 932	38 237	44 068
4224	Grocery & related products whsle.....	21	D	D	D	f	D	D	D
42249	Other grocery & related products whsle.....	16	D	D	D	f	D	D	D
422490	Other grocery & related products whsle.....	16	D	D	D	f	D	D	D
4224903	Soft drinks whsle.....	15	90 261	10 371	2 425	325	19 847	2 080	1 990
4229	Miscellaneous nondurable goods whsle.....	20	D	D	D	e	D	D	D
42291	Farm supplies whsle.....	18	D	D	D	c	D	D	D
422910	Farm supplies whsle.....	18	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers...	14	D	D	D	c	D	D	D
Agents, brokers, and commission merchants.....									
		159	1 013 144	14 751	3 298	1 249	34 966	4 379	4 367
421	Wholesale trade, durable goods.....	65	242 576	7 004	1 521	285	17 365	3 900	3 010
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle.....	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle.....	1	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle.....	1	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle.....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	2	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle.....	2	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle.....	2	D	D	D	a	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	37	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	25	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle.....	25	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	12	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	94	770 568	7 747	1 777	964	17 601	479	1 357
4224	Grocery & related products whsle	10	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	57	713 000	6 042	1 442	886	13 472	125	862
42252	Livestock whsle.....	47	D	D	D	f	D	D	D
422520	Livestock whsle.....	47	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CEDAR RAPIDS, IA MSA									
42	Wholesale trade	4.2	2.0	5.5	2.5	—	1.0	—	—
421	Wholesale trade, durable goods	6.5	1.9	9.8	2.6	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	18.2	9.3	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	3.5	13.4	3.5	13.4	—	—	—	—
421110	Automobile & other motor vehicle whsle	3.5	13.4	3.5	13.4	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	.2	1.0	.2	1.0	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.0	3.4	D	D	D	D	D	D
42142	Office equipment whsle .....	.3	10.4	—	—	—	—	—	—
421420	Office equipment whsle .....	.3	10.4	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.4	3.1	1.2	1.6	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.4	3.1	1.2	1.6	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	.2	2.6	.5	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	2.1	—	2.1	—	—	—	—	—
42151	Metal service centers & offices	2.1	—	2.1	—	—	—	—	—
421510	Metal service centers & offices	2.1	—	2.1	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	2.1	—	2.1	—	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	3.1	.6	9.5	1.8	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	D	D	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	36.3	4.3	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	52.1	—	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.5	1.4	4.3	1.6	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	2.2	3.3	2.2	3.3	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	2.2	3.3	2.2	3.3	—	—	—	—
42182	Farm & garden machinery & equipment whsle	4.4	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	4.4	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.9	1.6	1.2	2.1	D	D	D	D
421830	Industrial machinery & equipment whsle .....	.9	1.6	1.2	2.1	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	—	—	D	D	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	—	—	—	—	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	—	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	—	9.4	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	2.0	.1	D	D	—	—	—	—
421840	Industrial supplies whsle	2.0	.1	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle	4.2	.3	4.2	.3	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CEDAR RAPIDS, IA MSA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	58.2	—	58.2	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	58.2	—	58.2	—	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	—	—	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	—	—	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	—	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	4.6	7.2	4.6	7.2	—	—	—	—
421930	Recyclable material whsle	4.6	7.2	4.6	7.2	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.6	2.2	1.8	2.5	D	D	D	D
4221	Paper & paper product whsle	1.3	27.6	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	1.1	—	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	.4	—	—	—	—	—	—
42281	Beer & ale whsle	—	.4	—	—	—	—	—	—
422810	Beer & ale whsle	—	.4	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	2.0	.2	D	D	—	—	—	—
422910	Farm supplies whsle	2.0	.2	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA									
42	Wholesale trade	2.3	1.1	4.1	1.8	—	.2	—	—
421	Wholesale trade, durable goods	2.2	1.4	4.9	2.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	—	.2	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	—	—	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	—	—	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	7.2	14.0	D	D	—	—	—	—
42121	Furniture whsle	—	40.8	—	—	—	—	—	—
421210	Furniture whsle	—	40.8	—	—	—	—	—	—
42122	Home furnishings whsle	10.7	.7	10.7	.7	—	—	—	—
421220	Home furnishings whsle	10.7	.7	10.7	.7	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	22.4	5.6	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	21.1	5.2	21.1	5.2	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	21.1	5.2	21.1	5.2	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	6.8	2.5	D	D	D	D	—	—
42142	Office equipment whsle	7.6	.5	D	D	—	—	—	—
421420	Office equipment whsle	7.6	.5	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	17.4	8.1	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	17.4	8.1	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices . . . . .	.5	1.3	D	D	D	D	D	D
421510	Metal service centers & offices . . . . .	.5	1.3	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	4.4	1.7	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3.3	.7	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3.3	.7	D	D	D	D	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	4.3	—	D	D	—	—	—	—
42171	Hardware whsle . . . . .	.1	—	D	D	—	—	—	—
421710	Hardware whsle . . . . .	.1	—	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	16.7	—	16.7	—	—	—	—	—
421740	Refrigeration equipment & supplies whsle	16.7	—	16.7	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.1	1.7	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	.1	.2	D	D	D	D	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	.1	.2	D	D	D	D	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42183	Industrial machinery & equipment whse.....	1.3	4.3	1.5	4.9	D	D	D	D
421830	Industrial machinery & equipment whse.....	1.3	4.3	1.5	4.9	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse.....	.8	6.3	.8	6.3	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whse.....	2.7	6.6	2.7	6.6	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse.....	—	6.2	—	6.2	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse.....	.8	—	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whse.....	—	.1	D	D	—	—	—	—
4218305	Materials handling equipment whse.....	3.7	14.5	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse.....	D	D	D	D	—	—	—	—
42184	Industrial supplies whse.....	5.8	—	14.2	—	D	D	D	D
421840	Industrial supplies whse.....	5.8	—	14.2	—	D	D	D	D
4218402	Mechanical power transmission supplies whse.....	.6	—	D	D	D	D	D	D
4218403	Welding supplies whse.....	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whse.....	50.5	—	50.5	—	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whse.....	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whse.....	—	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse.....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whse.....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse.....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whse.....	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whse.....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse.....	D	D	D	D	—	—	—	—
42193	Recyclable material whse.....	D	D	D	D	—	—	—	—
421930	Recyclable material whse.....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers.....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment).....	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip).....	D	D	D	D	—	—	—	—
4219303	Other recyclable material whse.....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse.....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whse.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods.....	2.5	.5	3.3	.7	D	D	D	D
4221	Paper & paper product whse.....	5.6	1.6	D	D	—	—	—	—
42212	Stationery & office supplies whse.....	.4	6.8	D	D	—	—	—	—
422120	Stationery & office supplies whse.....	.4	6.8	D	D	—	—	—	—
42213	Industrial & personal service paper whse.....	13.0	—	13.0	—	—	—	—	—
422130	Industrial & personal service paper whse.....	13.0	—	13.0	—	—	—	—	—
4222	Drugs, & druggists' sundries whse.....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whse.....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whse.....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse.....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whse.....	D	D	—	—	D	D	—	—
42234	Footwear whse.....	D	D	—	—	—	—	—	—
422340	Footwear whse.....	D	D	—	—	—	—	—	—
4224	Grocery & related products whse.....	1.4	.7	3.0	1.5	—	—	—	—
42241	General-line grocery whse.....	3.4	—	—	—	—	—	—	—
422410	General-line grocery whse.....	3.4	—	—	—	—	—	—	—
4224103	Other general-line grocery whse.....	3.4	—	—	—	—	—	—	—
42242	Packaged frozen food whse.....	D	D	D	D	—	—	—	—
422420	Packaged frozen food whse.....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whse.....	.6	—	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whse.....	.6	—	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whse.....	.6	—	D	D	—	—	—	—
42244	Poultry & poultry product whse.....	D	D	—	—	—	—	D	D
422440	Poultry & poultry product whse.....	D	D	—	—	—	—	D	D
4224402	Poultry & poultry product (except live) whse.....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse.....	.3	—	D	D	—	—	—	—
422490	Other grocery & related products whse.....	.3	—	D	D	—	—	—	—
4224902	Bread & baked goods whse.....	D	D	—	—	—	—	D	D
4224903	Soft drinks whse.....	—	—	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DAVENPORT—MOLINE—ROCK ISLAND, IA—IL MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	3.2	.1	3.2	.1	—	—	—	—
42251	Grain & field bean whsle	2.9	.1	2.9	.1	—	—	—	—
422510	Grain & field bean whsle	2.9	.1	2.9	.1	—	—	—	—
42252	Livestock whsle	4.8	—	4.8	—	—	—	—	—
422520	Livestock whsle	4.8	—	4.8	—	—	—	—	—
4226	Chemical & allied products whsle .....	.9	.6	D	D	—	—	—	—
42269	Other chemical & allied products whsle	1.2	.7	D	D	—	—	—	—
422690	Other chemical & allied products whsle	1.2	.7	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	1.2	.7	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	2.2	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	16.9	.4	16.9	.4	—	—	—	—
42281	Beer & ale whsle	11.2	—	11.2	—	—	—	—	—
422810	Beer & ale whsle	11.2	—	11.2	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
422910	Farm supplies whsle	D	D	D	D	D	D	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
	DES MOINES, IA MSA								
42	Wholesale trade	1.4	2.0	2.7	2.5	—	1.7	.2	.9
421	Wholesale trade, durable goods	1.4	3.0	2.8	4.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.2	1.9	1.0	2.5	D	D	D	D
42111	Automobile & other motor vehicle whsle	—	1.8	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	—	1.8	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4211203	Petroleum products marketing equipment whsle	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	.1	1.1	.1	1.5	—	—	D	D
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	D	D
421220	Home furnishings whsle	D	D	D	D	—	—	D	D
4212203	Floor coverings whsle	D	D	—	.6	—	—	—	—
4212204	Other home furnishings whsle	D	D	—	—	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DES MOINES, IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse	2.3	1.4	4.2	.6	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	1.3	—	.9	—	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whse	1.3	—	.9	—	—	—	D	D
4213102	Lumber with yard whse	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whse . . . . .	.1	1.9	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whse . . . . .	.1	1.9	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	—	—	—	—	—	—
4213202	Sand, gravel, & stone whse	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whse	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse	3.1	1.9	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whse	3.1	1.9	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whse	3.1	1.9	—	—	—	—	—	—
42139	Other construction materials whse	8.9	4.1	D	D	—	—	—	—
421390	Other construction materials whse	8.9	4.1	D	D	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	3.3	.8	5.6	1.2	D	D	D	D
42142	Office equipment whse	4.3	.3	D	D	—	—	—	—
421420	Office equipment whse	4.3	.3	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	2.1	1.1	3.5	1.6	D	D	—	—
421430	Computer & computer peripheral equipment & software whse	2.1	1.1	3.5	1.6	D	D	—	—
4214301	Computer & peripheral equipment whse	1.9	1.1	3.3	1.6	—	—	—	—
42143012	Computers & peripheral equipment for end use	—	1.0	D	D	—	—	—	—
42144	Other commercial equipment whse	D	D	D	D	D	D	—	—
421440	Other commercial equipment whse	D	D	D	D	D	D	—	—
4214402	Store machines & equipment whse	D	D	—	—	D	D	—	—
42145	Medical, dental, & hospital equipment & supplies whse	7.0	—	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse	7.0	—	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whse	D	D	D	D	—	—	—	—
4214502	Dental equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	D	D	—	—
421510	Metal service centers & offices	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	—	—
42151011	Ferrous metal service centers	D	D	D	D	D	D	—	—
4216	Electrical goods whse . . . . .	.2	1.2	.4	.6	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	.1	2.1	.2	1.4	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	.1	2.1	.2	1.4	D	D	D	D
42162	Electrical appliance, television & radio set whse . . . . .	.5	.7	—	—	—	—	—	—
42169	Other electronic parts & equipment whse . . . . .	.4	—	.5	—	—	—	D	D
421690	Other electronic parts & equipment whse . . . . .	.4	—	.5	—	—	—	D	D
4216901	Communications equipment & supplies whse . . . . .	.5	—	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whse	—	.1	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	1.2	5.4	D	D	—	—	D	D
42171	Hardware whse	D	D	D	D	—	—	—	—
421710	Hardware whse	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	3.1	12.7	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse	3.1	12.7	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whse	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DES MOINES, IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	2.1	6.6	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2.4	12.4	2.4	12.4	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	2.4	12.4	2.4	12.4	—	—	—	—
42182	Farm & garden machinery & equipment whsle	1.3	2.5	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	1.3	2.5	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	3.7	6.2	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	3.7	6.2	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	1.4	D	D	D	D	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	—	—	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	1.0	—	D	D	—	—	—	—
4218305	Materials handling equipment whsle	3.0	10.9	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	18.3	1.9	D	D	—	—	—	—
42184	Industrial supplies whsle	1.7	.5	D	D	—	—	—	—
421840	Industrial supplies whsle	1.7	.5	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	—	10.3	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	—	2.8	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	—	2.8	—	—	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	.6	7.4	.6	7.4	—	—	—	—
421930	Recyclable material whsle . . . . .	.6	7.4	.6	7.4	—	—	—	—
4219301	Iron & steel scrap processors & dealers	—	6.1	—	6.1	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.5	1.2	2.6	1.5	D	D	D	D
4221	Paper & paper product whsle . . . . .	.3	.5	.5	.4	D	D	D	D
42211	Printing & writing paper whsle	—	—	D	D	—	—	—	—
422110	Printing & writing paper whsle	—	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	.5	1.9	D	D	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	.5	1.9	D	D	—	—	—	—
42213	Industrial & personal service paper whsle . . . . .	.6	—	—	—	—	—	D	D
422130	Industrial & personal service paper whsle . . . . .	.6	—	—	—	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DES MOINES, IA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	.2	1.2	.4	1.1	D	D	D	D
42241	General-line grocery whsle	—	—	D	D	—	—	D	D
422410	General-line grocery whsle	—	—	D	D	—	—	D	D
4224103	Other general-line grocery whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle	1.1	3.4	—	—	—	—	D	D
422420	Packaged frozen food whsle	1.1	3.4	—	—	—	—	D	D
42245	Confectionery whsle	—	—	—	—	—	—	—	—
422450	Confectionery whsle	—	—	—	—	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	—	3.7	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	—	3.7	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	.1	2.0	D	D	D	D	D	D
422490	Other grocery & related products whsle .....	.1	2.0	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle .....	.1	—	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	.8	1.8	.8	1.8	—	—	—	—
42251	Grain & field bean whsle .....	.8	1.8	.8	1.8	—	—	—	—
422510	Grain & field bean whsle .....	.8	1.8	.8	1.8	—	—	—	—
42252	Livestock whsle	—	—	—	—	—	—	—	—
422520	Livestock whsle	—	—	—	—	—	—	—	—
4226	Chemical & allied products whsle	—	.6	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	6.5	1.2	D	D	D	D	—	—
422910	Farm supplies whsle	6.5	1.2	D	D	D	D	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	4.3	—	4.3	—	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	4.3	—	4.3	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DUBUQUE, IA MSA									
42	Wholesale trade	5.6	2.4	6.1	2.4	—	4.0	8.4	—
421	Wholesale trade, durable goods	7.6	1.8	9.8	2.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	—	.2	—	.2	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	13.2	13.7	D	D	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	D	D	—	—
42151	Metal service centers & offices	D	D	—	—	D	D	—	—
421510	Metal service centers & offices	D	D	—	—	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	—	—	D	D	—	—
42151011	Ferrous metal service centers	D	D	—	—	D	D	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	—	—	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.7	1.2	3.1	1.3	—	—	—	—
42182	Farm & garden machinery & equipment whsle	4.4	1.2	4.4	1.2	—	—	—	—
421820	Farm & garden machinery & equipment whsle	4.4	1.2	4.4	1.2	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.3	2.8	4.1	2.4	D	D	D	D
4224	Grocery & related products whsle	D	D	—	43.2	—	—	—	—
42249	Other grocery & related products whsle	—	59.8	D	D	—	—	—	—
422490	Other grocery & related products whsle	—	59.8	D	D	—	—	—	—
4224903	Soft drinks whsle	—	59.8	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	37.2	.6	37.2	.6	—	—	—	—
422910	Farm supplies whsle	37.2	.6	37.2	.6	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
IOWA CITY, IA MSA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	.4	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	.1	2.0	.1	2.0	—	—	—	—
422910	Farm supplies whsle .....	.1	2.0	.1	2.0	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
OMAHA, NE—IA MSA									
42	Wholesale trade	2.3	1.2	3.8	1.7	D	D	D	D
421	Wholesale trade, durable goods	3.0	1.6	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	D	D
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	.4	3.1	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	D	D
42121	Furniture whsle	D	D	D	D	—	—	D	D
421210	Furniture whsle	D	D	D	D	—	—	D	D
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	D	D
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	OMAHA, NE-IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	5.3	2.8	9.2	1.1	—	6.3	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	4.7	—	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	4.7	—	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	2.9	19.6	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	2.9	19.6	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	2.9	19.6	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle . . . . .	.8	.5	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	1.6	—	D	D	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1.6	—	D	D	—	—	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	14.6	2.4	D	D	D	D	—	—
42151	Metal service centers & offices	14.6	2.4	D	D	D	D	—	—
421510	Metal service centers & offices	14.6	2.4	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	6.2	4.0	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.9	.6	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.9	.6	D	D	D	D	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	4.6	5.7	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	OMAHA, NE-IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whse	12.9	2.4	14.4	2.9	—	—	D	D
42171	Hardware whse	25.7	.2	D	D	—	—	—	—
421710	Hardware whse	25.7	.2	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse . . . . .	.4	2.9	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whse . . . . .	.4	2.9	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse . . . . .	.8	4.3	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whse distributors	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whse	1.2	4.5	D	D	—	—	—	—
421830	Industrial machinery & equipment whse	1.2	4.5	D	D	—	—	—	—
4218301	Food-processing machinery & equipment whse	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	5.1	9.7	5.1	9.7	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse	1.3	.5	1.4	.5	—	—	—	—
4218304	Metalworking machinery & equipment whse	—	—	—	—	—	—	—	—
4218305	Materials handling equipment whse . . . . .	.6	14.5	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse	D	D	D	D	—	—	—	—
42184	Industrial supplies whse . . . . .	.2	7.1	.2	9.0	—	—	D	D
421840	Industrial supplies whse . . . . .	.2	7.1	.2	9.0	—	—	D	D
4218401	General-line industrial supplies whse	D	D	—	—	—	—	—	—
4218402	Mechanical power transmission supplies whse	D	D	D	D	—	—	—	—
4218403	Welding supplies whse	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whse	D	D	—	—	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whse	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whse	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse	D	D	.5	2.1	—	—	—	—
421850	Service establishment equipment & supplies whse	D	D	.5	2.1	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whse	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whse	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whse	D	D	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse	D	D	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse	D	D	D	D	—	—	D	D
4218603	Other transportation equipment & supplies whse	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
42193	Recyclable material whse	3.8	2.8	D	D	—	—	D	D
421930	Recyclable material whse	3.8	2.8	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	—	—	—	—	D	D
4219303	Other recyclable material whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	OMAHA, NE-IA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	—	—	—	—	—	—
4219904	Prerecorded media whsle	D	D	—	—	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	—	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.6	.7	D	D	D	D	D	D
4221	Paper & paper product whsle	6.5	—	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	.3	.3	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	—	—	—	—	—	—
42242	Packaged frozen food whsle	—	.8	D	D	—	—	D	D
422420	Packaged frozen food whsle	—	.8	D	D	—	—	D	D
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	D	D	—	—
422470	Meat & meat product whsle	D	D	D	D	D	D	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224905	Food & beverage basic materials whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	—	—	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle . . . . .	.6	.1	.6	.1	—	—	—	—
422510	Grain & field bean whsle . . . . .	.6	.1	.6	.1	—	—	—	—
42252	Livestock whsle	D	D	—	—	—	—	D	D
422520	Livestock whsle	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle	2.6	6.2	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	4.7	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	—	22.7	—	22.7	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	—	22.7	—	22.7	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	12.8	—	12.8	—	—	—	—	—
42281	Beer & ale whsle	4.0	—	4.0	—	—	—	—	—
422810	Beer & ale whsle	4.0	—	4.0	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	20.4	—	20.4	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	20.4	—	20.4	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	20.4	—	20.4	—	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (MSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	OMAHA, NE-IA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
422910	Farm supplies whsle	D	D	D	D	D	D	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	SIOUX CITY, IA-NE MSA								
42	Wholesale trade	D	D	5.7	1.6	D	D	D	D
421	Wholesale trade, durable goods	2.4	2.8	2.7	3.1	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	—	1.3	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.5	—	D	D	—	—	—	—
42142	Office equipment whsle	5.6	—	5.6	—	—	—	—	—
421420	Office equipment whsle	5.6	—	5.6	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	—	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	—	—	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	—	—	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
421460	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	7.3	2.4	7.3	2.4	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SIoux CITY, IA-NE MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	3.5	.8	4.4	1.0	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	.7	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	.7	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
421830	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	—	—	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	—	7.2	—	7.2	—	—	—	—
421930	Recyclable material whsle	—	7.2	—	7.2	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	7.9	.5	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	.9	—	—	—	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	.9	—	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	—	2.7	D	D	—	—
42247	Meat & meat product whsle	D	D	—	—	D	D	—	—
422470	Meat & meat product whsle	D	D	—	—	D	D	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	7.6	—	7.6	—	—	—	—	—
422510	Grain & field bean whsle	7.6	—	7.6	—	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
422910	Farm supplies whsle	D	D	D	D	D	D	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	D	D	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WATERLOO—CEDAR FALLS, IA MSA									
42	Wholesale trade	2.0	3.0	2.2	3.1	D	D	D	D
421	Wholesale trade, durable goods	2.4	4.6	2.5	4.4	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	—	—	—	—	—	—
421120	Motor vehicle supplies & new parts whse	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	1.4	.2	1.4	.2	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whse	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	—	8.9	D	D	—	—	—	—
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4214901	Religious & school supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	—	—	D	D	—	—	—	—
42151	Metal service centers & offices	—	—	D	D	—	—	—	—
421510	Metal service centers & offices	—	—	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	—	—	D	D	—	—	—	—
4216	Electrical goods whse	—	6.9	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
42171	Hardware whse	D	D	D	D	—	—	—	—
421710	Hardware whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	1.4	2.5	1.4	2.5	—	—	—	—
42182	Farm & garden machinery & equipment whse	3.6	.6	3.6	.6	—	—	—	—
421820	Farm & garden machinery & equipment whse	3.6	.6	3.6	.6	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	.6	6.6	.6	6.6	—	—	—	—
421830	Industrial machinery & equipment whse .....	.6	6.6	.6	6.6	—	—	—	—
4218305	Materials handling equipment whse	—	11.1	—	11.1	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
421840	Industrial supplies whse	D	D	D	D	—	—	—	—
4218403	Welding supplies whse	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42193	Recyclable material whse	D	D	D	D	—	—	—	—
421930	Recyclable material whse	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.8	2.0	1.9	2.1	D	D	D	D
4221	Paper & paper product whse	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whse	40.8	2.4	40.8	2.4	—	—	—	—
422120	Stationery & office supplies whse	40.8	2.4	40.8	2.4	—	—	—	—
4224	Grocery & related products whse	—	4.3	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse	D	D	D	D	—	—	—	—
4224903	Soft drinks whse	D	D	—	—	—	—	—	—
4224904	Canned goods whse	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	D	D
42251	Grain & field bean whse	—	4.7	D	D	—	—	—	—
422510	Grain & field bean whse	—	4.7	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	5.4	—	5.4	—	—	—	—	—
42271	Petroleum bulk stations & terminals	5.4	—	5.4	—	—	—	—	—
422710	Petroleum bulk stations & terminals	5.4	—	5.4	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	5.4	—	5.4	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	5.4	—	5.4	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	—	—	—	—	—	—	—	—
42281	Beer & ale whse	—	—	—	—	—	—	—	—
422810	Beer & ale whse	—	—	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WATERLOO—CEDAR FALLS, IA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
	AREA OUTSIDE IOWA METROPOLITAN AREAS								
42	Wholesale trade	3.7	2.4	4.2	2.5	—	2.8	.6	.9
421	Wholesale trade, durable goods	9.0	3.2	10.1	3.4	—	2.7	.2	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	8.6	4.1	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	1.4	1.9	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	1.4	1.9	D	D	—	—	—	—
4211101	Automobile & motorcycle whsle	3.4	1.7	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	.8	2.0	.8	2.0	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	25.6	.3	25.6	.3	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	15.0	.5	15.0	.5	—	—	—	—
421140	Motor vehicle parts, (used) whsle	15.0	.5	15.0	.5	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	3.8	1.1	7.2	2.0	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3.2	1.2	D	D	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	3.2	1.2	D	D	—	—	D	D
4213101	Lumber without yard whsle	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	.8	2.1	—	—	—	—	D	D
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle ..	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
421390	Other construction materials whsle	D	D	—	—	—	—	—	—
4213902	Other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.0	3.4	D	D	D	D	—	—
42142	Office equipment whsle	2.3	10.7	D	D	—	—	—	—
421420	Office equipment whsle	2.3	10.7	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	18.5	6.0	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	18.5	6.0	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	17.5	6.1	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	7.2	1.6	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6.7	—	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	6.7	—	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	12.3	4.7	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	7.7	.6	16.2	1.3	—	—	D	D
42171	Hardware whsle	16.2	1.6	D	D	—	—	—	—
421710	Hardware whsle	16.2	1.6	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2.8	—	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2.8	—	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	7.1	3.6	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	7.6	4.0	7.9	4.0	—	—	D	D
421820	Farm & garden machinery & equipment whsle	7.6	4.0	7.9	4.0	—	—	D	D
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	D	D
4218202	Farm machinery & equipment—whsle distributors	9.1	2.4	11.0	1.8	—	—	D	D
4218203	Lawn & garden machinery & equipment whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	19.0	1.6	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	—	—	D	D	—	—	—	—
4218305	Materials handling equipment whsle	3.2	14.1	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	—	—	—	—	—	—
4218403	Welding supplies whsle	—	—	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	—	.9	—	.9	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	—	.2	—	.2	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	30.2	2.3	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	5.9	1.7	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	5.9	1.7	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	18.1	2.3	D	D	—	—	—	—
421930	Recyclable material whsle	18.1	2.3	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2.4	2.2	2.6	2.3	—	2.8	.8	1.0
4221	Paper & paper product whsle	1.1	5.3	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.6	—	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.6	—	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.6	—	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	1.5	2.5	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.5	.2	D	D	—	—	—	—
422420	Packaged frozen food whsle .....	.5	.2	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224301	Raw milk whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
422450	Confectionery whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	11.1	.3	D	D	—	—	—	—
422470	Meat & meat product whsle	11.1	.3	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224901	Coffee, tea, & spice whsle	D	—	—	—	—	—	—	—
4224903	Soft drinks whsle	—	9.8	—	—	—	13.9	—	—
4224904	Canned goods whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	2.1	2.2	2.3	2.4	—	—	.8	.8
42251	Grain & field bean whsle	2.1	2.3	D	D	—	—	—	—
422510	Grain & field bean whsle	2.1	2.3	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	D	D
422520	Livestock whsle	D	D	D	D	—	—	D	D
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225905	Other farm-product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	2.7	11.1	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	—	—	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	3.8	2.5	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	2.0	1.0	D	D	—	—	—	—
42281	Beer & ale whsle	1.8	1.2	1.8	1.2	—	—	—	—
422810	Beer & ale whsle	1.8	1.2	1.8	1.2	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE IOWA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	4.4	2.4	D	D	D	D	—	—
422910	Farm supplies whsle	4.4	2.4	D	D	D	D	—	—
4229101	Farm supplies—farm dealers	16.1	4.5	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors . . . . .	.5	1.6	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	2.6	.4	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	2.6	.4	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	—	2.1	—	2.1	—	—	—	—
422940	Tobacco & tobacco product whsle	—	2.1	—	2.1	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	13.4	5.3	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ADAIR COUNTY, IA									
42	Wholesale trade	16	83 132	3 675	978	142	9 255	11 339	9 143
421	Wholesale trade, durable goods	8	21 077	1 511	349	61	2 619	6 110	7 521
4218	Machinery, equipment, & supplies								
42182	whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	62 055	2 164	629	81	6 636	5 229	1 622
4225	Farm-product raw material whsle	5	57 247	1 684	456	63	5 267	4 759	1 137
	Merchant wholesalers	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	62 055	2 164	629	81	6 636	5 229	1 622
4225	Farm-product raw material whsle	5	57 247	1 684	456	63	5 267	4 759	1 137
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
ADAMS COUNTY, IA									
42	Wholesale trade	9	18 507	918	192	52	3 357	1 756	1 765
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	9	18 507	918	192	52	3 357	1 756	1 765
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
ALLAMAKEE COUNTY, IA									
42	Wholesale trade	34	158 239	9 758	2 815	512	18 614	14 720	23 216
421	Wholesale trade, durable goods	16	39 006	3 903	1 090	179	6 440	8 300	16 830
4218	Machinery, equipment, & supplies								
42182	whsle	11	36 706	3 376	958	148	5 599	7 785	16 375
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	22 245	1 714	531	105	3 136	4 010	12 456
422	Wholesale trade, nondurable goods	18	119 233	5 855	1 725	333	12 174	6 420	6 386
4223	Apparel, piece goods, & notions whsle	1	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	6	59 131	1 441	297	101	3 738	1 985	1 874
4229	Miscellaneous nondurable goods								
42291	whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ALLAMAKEE COUNTY, IA—Con.									
	Merchant wholesalers	32	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	16	39 006	3 903	1 090	179	6 440	8 300	16 830
4218	Machinery, equipment, & supplies whsle	11	36 706	3 376	958	148	5 599	7 785	16 375
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment— farm dealers	7	22 245	1 714	531	105	3 136	4 010	12 456
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
APPANOOSE COUNTY, IA									
42	Wholesale trade	12	25 682	1 027	262	65	2 248	3 240	3 553
421	Wholesale trade, durable goods	5	6 890	588	142	33	1 123	2 655	2 752
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	18 792	439	120	32	1 125	585	801
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	18 792	439	120	32	1 125	585	801
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
AUDUBON COUNTY, IA									
42	Wholesale trade	24	76 222	3 450	731	169	8 039	11 220	12 544
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	11 677	1 073	242	38	1 898	4 240	4 849
421820	Farm & garden machinery & equipment whsle	4	11 677	1 073	242	38	1 898	4 240	4 849
4218201	Farm machinery & equipment— farm dealers	4	11 677	1 073	242	38	1 898	4 240	4 849
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42291	Farm supplies whsle	9	35 405	1 133	243	56	3 207	6 324	6 891
422910	Farm supplies whsle	9	35 405	1 133	243	56	3 207	6 324	6 891
4229102	Farm supplies—whsle distributors	4	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AUDUBON COUNTY, IA—Con.									
	Merchant wholesalers	24	76 222	3 450	731	169	8 039	11 220	12 544
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	11 677	1 073	242	38	1 898	4 240	4 849
421820	Farm & garden machinery & equipment whsle	4	11 677	1 073	242	38	1 898	4 240	4 849
4218201	Farm machinery & equipment—farm dealers	4	11 677	1 073	242	38	1 898	4 240	4 849
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	10	D	D	D	b	D	D	D
42291	Farm supplies whsle	9	35 405	1 133	243	56	3 207	6 324	6 891
422910	Farm supplies whsle	9	35 405	1 133	243	56	3 207	6 324	6 891
4229102	Farm supplies—whsle distributors	4	D	D	D	b	D	D	D
BENTON COUNTY, IA									
42	Wholesale trade	40	186 285	12 471	2 453	506	26 525	18 615	20 713
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4224901	Coffee, tea, & spice whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	c	D	D	D
42251	Grain & field bean whsle	13	103 379	3 577	738	125	7 437	5 310	5 107
422510	Grain & field bean whsle	13	103 379	3 577	738	125	7 437	5 310	5 107
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Merchant wholesalers	36	155 666	7 422	1 487	272	14 480	14 184	14 704
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	12	D	D	D	c	D	D	D
422510	Grain & field bean whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BLACK HAWK COUNTY, IA									
42	Wholesale trade	169	952 742	77 037	17 829	2 690	147 365	71 169	83 019
421	Wholesale trade, durable goods	113	386 281	45 752	10 706	1 532	86 114	45 973	49 327
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	55 037	4 716	999	181	8 578	5 035	4 532
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	27 853	3 978	783	148	7 278	1 565	1 603
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4214901	Religious & school supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	20 310	3 095	527	86	7 768	3 215	3 139
42151	Metal service centers & offices	4	20 310	3 095	527	86	7 768	3 215	3 139
421510	Metal service centers & offices	4	20 310	3 095	527	86	7 768	3 215	3 139
4215101	Ferrous metal service centers & sales offices	4	20 310	3 095	527	86	7 768	3 215	3 139
4216	Electrical goods whsle	10	31 111	7 044	1 760	233	12 894	1 117	1 117
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
421710	Hardware whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	37	117 522	14 154	3 457	404	25 659	14 201	17 651
42182	Farm & garden machinery & equipment whsle	9	37 987	2 820	596	81	5 464	6 427	9 287
421820	Farm & garden machinery & equipment whsle	9	37 987	2 820	596	81	5 464	6 427	9 287
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	15	37 576	5 720	1 332	161	11 053	2 325	2 668
421830	Industrial machinery & equipment whsle	15	37 576	5 720	1 332	161	11 053	2 325	2 668
4218305	Materials handling equipment whsle	6	21 767	2 435	546	70	3 702	1 051	1 072
42184	Industrial supplies whsle	10	D	D	D	c	D	D	D
421840	Industrial supplies whsle	10	D	D	D	c	D	D	D
4218403	Welding supplies whsle	3	9 377	3 022	892	74	4 251	751	782
4218406	Other industrial supplies whsle .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	17	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BLACK HAWK COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	56	566 461	31 285	7 123	1 158	61 251	25 196	33 692
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	5	17 871	3 268	771	97	7 334	569	633
422120	Stationery & office supplies whsle .	5	17 871	3 268	771	97	7 334	569	633
4224	Grocery & related products whsle	8	116 110	10 497	2 279	337	19 344	6 745	6 947
42249	Other grocery & related products whsle	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	e	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4224904	Canned goods whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	15	D	D	D	c	D	D	D
42251	Grain & field bean whsle	13	122 299	3 618	856	154	8 787	8 072	16 518
422510	Grain & field bean whsle	13	122 299	3 618	856	154	8 787	8 072	16 518
4227	Petroleum & petroleum products whsle	5	50 110	1 123	244	38	2 666	2 822	2 536
42271	Petroleum bulk stations & terminals .	5	50 110	1 123	244	38	2 666	2 822	2 536
422710	Petroleum bulk stations & terminals	5	50 110	1 123	244	38	2 666	2 822	2 536
4227101	Petroleum bulk stations & terminals (except LP)	5	50 110	1 123	244	38	2 666	2 822	2 536
42271011	Petroleum bulk stations (except LP)	5	50 110	1 123	244	38	2 666	2 822	2 536
4228	Beer, wine, & distilled alcoholic beverage whsle	3	23 518	3 229	793	118	5 709	1 138	1 116
42281	Beer & ale whsle	3	23 518	3 229	793	118	5 709	1 138	1 116
422810	Beer & ale whsle	3	23 518	3 229	793	118	5 709	1 138	1 116
4229	Miscellaneous nondurable goods whsle	11	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	c	D	D	D
422910	Farm supplies whsle	5	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ...	3	D	D	D	c	D	D	D
	Merchant wholesalers	156	888 220	73 286	16 965	2 587	140 670	69 712	81 648
421	Wholesale trade, durable goods	104	365 951	44 748	10 455	1 493	84 192	44 939	48 331
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	55 037	4 716	999	181	8 578	5 035	4 532
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4214901	Religious & school supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
421710	Hardware whsle	6	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BLACK HAWK COUNTY, IA—									
Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42182	whsle	37	117 522	14 154	3 457	404	25 659	14 201	17 651
421820	Farm & garden machinery & equipment whsle	9	37 987	2 820	596	81	5 464	6 427	9 287
4218201	Farm & garden machinery & equipment whsle	9	37 987	2 820	596	81	5 464	6 427	9 287
42183	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	15	37 576	5 720	1 332	161	11 053	2 325	2 668
4218305	Industrial machinery & equipment whsle	15	37 576	5 720	1 332	161	11 053	2 325	2 668
42184	Materials handling equipment whsle	6	21 767	2 435	546	70	3 702	1 051	1 072
4218403	Industrial supplies whsle	10	D	D	D	c	D	D	D
4218406	Industrial supplies whsle	10	D	D	D	c	D	D	D
42193	Welding supplies whsle	3	9 377	3 022	892	74	4 251	751	782
4219301	Other industrial supplies whsle	4	D	D	D	b	D	D	D
42193	Miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
4219301	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	52	522 269	28 538	6 510	1 094	56 478	24 773	33 317
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	5	17 871	3 268	771	97	7 334	569	633
422120	Stationery & office supplies whsle	5	17 871	3 268	771	97	7 334	569	633
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4224904	Canned goods whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	c	D	D	D
42251	Grain & field bean whsle	12	D	D	D	c	D	D	D
422510	Grain & field bean whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	50 110	1 123	244	38	2 666	2 822	2 536
42271	Petroleum bulk stations & terminals	5	50 110	1 123	244	38	2 666	2 822	2 536
422710	Petroleum bulk stations & terminals	5	50 110	1 123	244	38	2 666	2 822	2 536
4227101	Petroleum bulk stations & terminals (except LP)	5	50 110	1 123	244	38	2 666	2 822	2 536
42271011	Petroleum bulk stations (except LP)	5	50 110	1 123	244	38	2 666	2 822	2 536
4229	Miscellaneous nondurable goods whsle	11	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	c	D	D	D
422910	Farm supplies whsle	5	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	3	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	4	9 668	200	53	11	396	150	100
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
BOONE COUNTY, IA									
42	Wholesale trade	25	155 191	5 179	1 190	216	13 655	9 627	10 504
421	Wholesale trade, durable goods	10	23 458	1 816	425	70	3 300	2 440	3 419
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	131 733	3 363	765	146	10 355	7 187	7 085
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	96 342	1 630	364	45	5 955	5 185	4 944
422510	Grain & field bean whsle	6	96 342	1 630	364	45	5 955	5 185	4 944
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BOONE COUNTY, IA—Con.									
	Merchant wholesalers	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	131 733	3 363	765	146	10 355	7 187	7 085
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	96 342	1 630	364	45	5 955	5 185	4 944
422510	Grain & field bean whsle	6	96 342	1 630	364	45	5 955	5 185	4 944
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
BREMER COUNTY, IA									
42	Wholesale trade	42	151 803	6 043	1 472	293	13 486	19 832	15 866
421	Wholesale trade, durable goods	21	52 299	2 894	783	147	6 137	10 114	11 279
4218	Machinery, equipment, & supplies whsle	13	44 499	2 293	632	112	4 816	8 531	9 672
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	9	40 096	2 043	581	98	4 043	7 797	8 833
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	99 504	3 149	689	146	7 349	9 718	4 587
4225	Farm-product raw material whsle	13	D	D	D	b	D	D	D
42252	Livestock whsle	4	D	D	D	b	D	D	D
422520	Livestock whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
	Merchant wholesalers	40	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	52 299	2 894	783	147	6 137	10 114	11 279
4218	Machinery, equipment, & supplies whsle	13	44 499	2 293	632	112	4 816	8 531	9 672
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	9	40 096	2 043	581	98	4 043	7 797	8 833
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	12	53 691	1 834	424	59	4 549	8 599	3 434
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BUCHANAN COUNTY, IA									
42	Wholesale trade	38	222 743	8 370	2 076	311	19 823	17 227	17 392
421	Wholesale trade, durable goods	17	39 889	3 483	937	127	7 068	9 563	7 526
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	14 483	1 245	362	60	3 661	5 326	2 563
422	Wholesale trade, nondurable goods	21	182 854	4 887	1 139	184	12 755	7 664	9 866
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	80 930	2 953	683	110	9 100	6 299	7 500
422510	Grain & field bean whsle	10	80 930	2 953	683	110	9 100	6 299	7 500
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42291	Farm supplies whsle	3	D	D	D	a	D	D	D
422910	Farm supplies whsle	3	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	a	D	D	D
	Merchant wholesalers	36	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	14 483	1 245	362	60	3 661	5 326	2 563
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	80 930	2 953	683	110	9 100	6 299	7 500
422510	Grain & field bean whsle	10	80 930	2 953	683	110	9 100	6 299	7 500
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42291	Farm supplies whsle	3	D	D	D	a	D	D	D
422910	Farm supplies whsle	3	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BUENA VISTA COUNTY, IA									
42	Wholesale trade	42	287 250	11 263	2 372	392	26 975	21 317	19 899
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	5 327	688	164	34	1 372	743	910
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	b	D	D	D

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BUENA VISTA COUNTY, IA—Con.									
42 Wholesale trade—Con.									
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	207 415	4 371	858	127	14 233	10 651	8 540
422510	Grain & field bean whsle	9	207 415	4 371	858	127	14 233	10 651	8 540
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	38	284 694	11 043	2 308	376	26 507	21 316	19 898
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	5 327	688	164	34	1 372	743	910
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	207 415	4 371	858	127	14 233	10 651	8 540
422510	Grain & field bean whsle	9	207 415	4 371	858	127	14 233	10 651	8 540
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
BUTLER COUNTY, IA									
42	Wholesale trade	42	158 465	6 121	1 182	257	14 183	11 649	11 577
421	Wholesale trade, durable goods	11	15 598	1 637	346	62	2 615	3 589	4 293
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	6	13 768	1 471	312	49	2 136	3 342	4 054
421820	Farm & garden machinery & equipment whsle.....	6	13 768	1 471	312	49	2 136	3 342	4 054
4218201	Farm machinery & equipment—farm dealers	6	13 768	1 471	312	49	2 136	3 342	4 054
422	Wholesale trade, nondurable goods	31	142 867	4 484	836	195	11 568	8 060	7 284
4225	Farm-product raw material whsle	17	125 166	3 375	599	133	8 949	6 766	5 934
42251	Grain & field bean whsle	14	106 426	3 124	564	109	8 579	6 766	5 934
422510	Grain & field bean whsle	14	106 426	3 124	564	109	8 579	6 766	5 934
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
42291	Farm supplies whsle	8	10 173	991	208	44	2 144	1 195	1 264
422910	Farm supplies whsle	8	10 173	991	208	44	2 144	1 195	1 264
4229101	Farm supplies—farm dealers	8	10 173	991	208	44	2 144	1 195	1 264
	Merchant wholesalers	40	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	15 598	1 637	346	62	2 615	3 589	4 293
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	6	13 768	1 471	312	49	2 136	3 342	4 054
421820	Farm & garden machinery & equipment whsle.....	6	13 768	1 471	312	49	2 136	3 342	4 054
4218201	Farm machinery & equipment—farm dealers	6	13 768	1 471	312	49	2 136	3 342	4 054
422	Wholesale trade, nondurable goods	29	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	16	D	D	D	c	D	D	D
42251	Grain & field bean whsle	14	106 426	3 124	564	109	8 579	6 766	5 934
422510	Grain & field bean whsle	14	106 426	3 124	564	109	8 579	6 766	5 934
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42291	Farm supplies whsle	8	10 173	991	208	44	2 144	1 195	1 264
422910	Farm supplies whsle	8	10 173	991	208	44	2 144	1 195	1 264
4229101	Farm supplies—farm dealers	8	10 173	991	208	44	2 144	1 195	1 264
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D

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CALHOUN COUNTY, IA									
42	Wholesale trade	15	184 945	6 318	1 360	222	13 784	29 567	35 007
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
422510	Grain & field bean whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
Merchant wholesalers									
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
42251	Grain & field bean whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
422510	Grain & field bean whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
Agents, brokers, and commission merchants									
1	D	1	D	D	D	a	D	D	D
CARROLL COUNTY, IA									
42	Wholesale trade	53	354 519	21 406	4 788	868	45 602	24 559	26 343
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	4 268	728	141	31	981	501	928
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	29 316	2 302	474	90	4 398	6 112	6 807
421820	Farm & garden machinery & equipment whsle	7	29 316	2 302	474	90	4 398	6 112	6 807
4218201	Farm machinery & equipment—farm dealers	7	29 316	2 302	474	90	4 398	6 112	6 807
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	33	D	D	D	f	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	15	154 882	5 640	1 130	173	17 002	10 075	9 790
42251	Grain & field bean whsle	11	132 452	5 456	1 090	170	16 568	10 067	9 782
422510	Grain & field bean whsle	11	132 452	5 456	1 090	170	16 568	10 067	9 782
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle ...	1	D	D	D	e	D	D	D

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CARROLL COUNTY, IA—Con.									
	Merchant wholesalers	48	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	4 268	728	141	31	981	501	928
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	7	29 316	2 302	474	90	4 398	6 112	6 807
421820	Farm & garden machinery & equipment whsle.....	7	29 316	2 302	474	90	4 398	6 112	6 807
4218201	Farm machinery & equipment—farm dealers	7	29 316	2 302	474	90	4 398	6 112	6 807
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	15	154 882	5 640	1 130	173	17 002	10 075	9 790
42251	Grain & field bean whsle	11	132 452	5 456	1 090	170	16 568	10 067	9 782
422510	Grain & field bean whsle	11	132 452	5 456	1 090	170	16 568	10 067	9 782
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle ...	1	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
CASS COUNTY, IA									
42	Wholesale trade	41	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle.....	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	14 451	1 018	198	36	2 307	720	726
422910	Farm supplies whsle	6	14 451	1 018	198	36	2 307	720	726
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	39	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle.....	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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CEDAR COUNTY, IA									
42	Wholesale trade	39	137 841	8 276	1 883	370	17 600	15 953	16 237
421	Wholesale trade, durable goods	19	47 093	3 299	728	149	6 604	9 514	10 131
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	34 723	2 672	593	122	5 078	6 222	6 532
42182	Farm & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	90 748	4 977	1 155	221	10 996	6 439	6 106
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	34	112 957	7 815	1 777	317	16 416	15 106	15 304
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	57 806	3 468	891	138	6 723	3 660	3 758
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
CERRO GORDO COUNTY, IA									
42	Wholesale trade	85	489 599	24 549	5 640	875	48 660	34 082	32 889
421	Wholesale trade, durable goods	41	112 320	11 058	2 419	387	18 557	15 300	15 887
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	9 587	1 252	276	50	2 505	581	659
421840	Industrial supplies whsle	5	9 587	1 252	276	50	2 505	581	659
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	44	377 279	13 491	3 221	488	30 103	18 782	17 002
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	4	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	193 421	5 380	1 359	196	12 376	1 909	1 919
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4224904	Canned goods whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	b	D	D	D
42251	Grain & field bean whsle	10	97 317	2 391	527	71	6 976	9 908	8 550
422510	Grain & field bean whsle	10	97 317	2 391	527	71	6 976	9 908	8 550
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D

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CERRO GORDO COUNTY, IA—Con.									
	Merchant wholesalers	74	439 210	20 360	4 668	736	39 611	31 992	30 888
421	Wholesale trade, durable goods	37	100 624	9 963	2 170	349	16 826	13 901	14 689
4211	Motor vehicle & motor vehicle parts & supplies whsle.	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	338 586	10 397	2 498	387	22 785	18 091	16 199
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4224904	Canned goods whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	b	D	D	D
42251	Grain & field bean whsle	10	97 317	2 391	527	71	6 976	9 908	8 550
422510	Grain & field bean whsle	10	97 317	2 391	527	71	6 976	9 908	8 550
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
CHEROKEE COUNTY, IA									
42	Wholesale trade	22	59 073	3 892	896	184	9 592	9 320	11 558
421	Wholesale trade, durable goods	13	15 544	1 698	383	90	2 933	3 019	3 973
4211	Motor vehicle & motor vehicle parts & supplies whsle.	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	9 539	992	216	36	1 408	1 805	2 740
422	Wholesale trade, nondurable goods	9	43 529	2 194	513	94	6 659	6 301	7 585
4225	Farm-product raw material whsle	3	30 941	1 226	335	57	3 912	5 456	6 475
	Merchant wholesalers	22	59 073	3 892	896	184	9 592	9 320	11 558
421	Wholesale trade, durable goods	13	15 544	1 698	383	90	2 933	3 019	3 973
4211	Motor vehicle & motor vehicle parts & supplies whsle.	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	9 539	992	216	36	1 408	1 805	2 740
422	Wholesale trade, nondurable goods	9	43 529	2 194	513	94	6 659	6 301	7 585
4225	Farm-product raw material whsle	3	30 941	1 226	335	57	3 912	5 456	6 475

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CHICKASAW COUNTY, IA									
42	Wholesale trade	32	179 216	9 603	2 117	362	21 688	16 191	16 188
421	Wholesale trade, durable goods	16	63 733	5 673	1 253	223	11 152	12 305	12 616
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	26 187	1 837	396	61	3 669	7 140	7 275
421820	Farm & garden machinery & equipment whsle	4	26 187	1 837	396	61	3 669	7 140	7 275
4218201	Farm machinery & equipment—farm dealers	4	26 187	1 837	396	61	3 669	7 140	7 275
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	115 483	3 930	864	139	10 536	3 886	3 572
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	68 217	2 233	480	71	7 116	1 807	1 365
422510	Grain & field bean whsle	8	68 217	2 233	480	71	7 116	1 807	1 365
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	26 187	1 837	396	61	3 669	7 140	7 275
421820	Farm & garden machinery & equipment whsle	4	26 187	1 837	396	61	3 669	7 140	7 275
4218201	Farm machinery & equipment—farm dealers	4	26 187	1 837	396	61	3 669	7 140	7 275
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	115 483	3 930	864	139	10 536	3 886	3 572
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	68 217	2 233	480	71	7 116	1 807	1 365
422510	Grain & field bean whsle	8	68 217	2 233	480	71	7 116	1 807	1 365
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
1	D	1	D	D	D	b	D	D	D
CLARKE COUNTY, IA									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
1	D	1	D	D	D	b	D	D	D

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CLAY COUNTY, IA									
42	Wholesale trade	58	246 811	14 806	3 431	612	33 863	31 386	32 187
421	Wholesale trade, durable goods	23	61 294	6 269	1 395	286	13 232	11 656	11 895
4218	Machinery, equipment, & supplies								
42182	whsle	10	26 422	2 537	571	145	4 935	6 593	6 619
42182	Farm & garden machinery & equipment whsle	6	21 066	1 337	316	59	2 519	6 275	6 293
421820	Farm & garden machinery & equipment whsle	6	21 066	1 337	316	59	2 519	6 275	6 293
4218201	Farm machinery & equipment—farm dealers	6	21 066	1 337	316	59	2 519	6 275	6 293
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
421930	Recyclable material whsle	2	D	D	D	b	D	D	D
4219303	Other recyclable material whsle.	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	185 517	8 537	2 036	326	20 631	19 730	20 292
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	c	D	D	D
42251	Grain & field bean whsle	11	78 173	2 567	644	110	7 019	5 288	5 148
422510	Grain & field bean whsle	11	78 173	2 567	644	110	7 019	5 288	5 148
4227	Petroleum & petroleum products								
42271	whsle	5	12 694	1 033	234	39	2 299	1 890	2 296
422710	Petroleum bulk stations & terminals ..	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	26 068	523	118	20	1 821	4 538	4 876
422910	Farm supplies whsle	4	26 068	523	118	20	1 821	4 538	4 876
Merchant wholesalers									
421	Wholesale trade, durable goods	22	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	21 066	1 337	316	59	2 519	6 275	6 293
421820	Farm & garden machinery & equipment whsle	6	21 066	1 337	316	59	2 519	6 275	6 293
4218201	Farm machinery & equipment—farm dealers	6	21 066	1 337	316	59	2 519	6 275	6 293
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
421930	Recyclable material whsle	2	D	D	D	b	D	D	D
4219303	Other recyclable material whsle.	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	11	78 173	2 567	644	110	7 019	5 288	5 148
422510	Grain & field bean whsle	11	78 173	2 567	644	110	7 019	5 288	5 148
4227	Petroleum & petroleum products								
42271	whsle	5	12 694	1 033	234	39	2 299	1 890	2 296
4229	Miscellaneous nondurable goods								
42291	whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	26 068	523	118	20	1 821	4 538	4 876
422910	Farm supplies whsle	4	26 068	523	118	20	1 821	4 538	4 876
Manufacturers' sales branches and sales offices ..									
4	D	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
2	D	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D

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CLAYTON COUNTY, IA									
42	Wholesale trade	52	269 902	7 093	1 777	335	16 274	18 545	13 585
421	Wholesale trade, durable goods	22	40 726	3 151	878	146	5 840	7 349	6 154
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	16	31 292	2 599	776	124	4 040	7 037	5 630
42182	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	30	229 176	3 942	899	189	10 434	11 196	7 431
4225	Farm-product raw material whsle	19	211 295	2 806	580	135	7 811	8 928	5 089
42251	Grain & field bean whsle	9	194 020	2 494	508	94	7 053	8 778	4 834
422510	Grain & field bean whsle	9	194 020	2 494	508	94	7 053	8 778	4 834
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	13 612	746	215	28	1 855	1 344	1 408
422910	Farm supplies whsle	3	13 612	746	215	28	1 855	1 344	1 408
4229101	Farm supplies—farm dealers	3	13 612	746	215	28	1 855	1 344	1 408
	Merchant wholesalers	48	251 032	6 759	1 695	296	15 515	18 545	13 585
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	12	21 051	2 130	656	100	3 087	6 839	5 426
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	16	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	194 020	2 494	508	94	7 053	8 778	4 834
422510	Grain & field bean whsle	9	194 020	2 494	508	94	7 053	8 778	4 834
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	13 612	746	215	28	1 855	1 344	1 408
422910	Farm supplies whsle	3	13 612	746	215	28	1 855	1 344	1 408
4229101	Farm supplies—farm dealers	3	13 612	746	215	28	1 855	1 344	1 408
	Agents, brokers, and commission merchants	4	18 870	334	82	39	759	—	—
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
CLINTON COUNTY, IA									
42	Wholesale trade	68	217 736	12 110	3 101	492	26 574	19 918	19 729
421	Wholesale trade, durable goods	32	99 014	6 395	1 837	241	12 827	9 533	8 307
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
421510	Metal service centers & offices	1	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	a	D	D	D
42151011	Ferrous metal service centers	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	41 187	3 236	735	127	6 739	7 378	5 625
42182	Farm & garden machinery & equipment whsle	7	21 616	1 569	344	56	3 485	3 965	3 710
421820	Farm & garden machinery & equipment whsle	7	21 616	1 569	344	56	3 485	3 965	3 710
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	118 722	5 715	1 264	251	13 747	10 385	11 422
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	b	D	D	D
42251	Grain & field bean whsle	16	82 660	2 285	541	98	6 735	8 642	9 804
422510	Grain & field bean whsle	16	82 660	2 285	541	98	6 735	8 642	9 804

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CLINTON COUNTY, IA—Con.									
	Merchant wholesalers	63	205 078	11 317	2 962	469	25 116	19 606	19 337
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
421510	Metal service centers & offices	1	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	a	D	D	D
42151011	Ferrous metal service centers	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	33	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	16	82 660	2 285	541	98	6 735	8 642	9 804
42251	Grain & field bean whsle	16	82 660	2 285	541	98	6 735	8 642	9 804
422510	Grain & field bean whsle	16	82 660	2 285	541	98	6 735	8 642	9 804
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
CRAWFORD COUNTY, IA									
42	Wholesale trade	27	191 351	6 000	1 380	309	12 832	20 443	16 529
421	Wholesale trade, durable goods	9	23 442	1 371	279	54	2 707	5 979	6 638
4218	Machinery, equipment, & supplies whsle	4	20 341	1 155	227	44	2 071	5 776	6 429
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	167 909	4 629	1 101	255	10 125	14 464	9 891
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	103 183	1 853	330	72	5 253	13 545	8 842
422510	Grain & field bean whsle	9	103 183	1 853	330	72	5 253	13 545	8 842
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	9	23 442	1 371	279	54	2 707	5 979	6 638
4218	Machinery, equipment, & supplies whsle	4	20 341	1 155	227	44	2 071	5 776	6 429
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	103 183	1 853	330	72	5 253	13 545	8 842
42251	Grain & field bean whsle	9	103 183	1 853	330	72	5 253	13 545	8 842
422510	Grain & field bean whsle	9	103 183	1 853	330	72	5 253	13 545	8 842
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D

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CRAWFORD COUNTY, IA—Con.									
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
DALLAS COUNTY, IA									
42	Wholesale trade	53	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle	10	D	D	D	b	D	D	D
422510	Grain & field bean whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	51	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle	10	D	D	D	b	D	D	D
422510	Grain & field bean whsle	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
DAVIS COUNTY, IA									
42	Wholesale trade	15	62 618	2 443	576	136	5 806	2 255	2 312
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D

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DAVIS COUNTY, IA—Con.									
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
DECATUR COUNTY, IA									
42	Wholesale trade	11	68 291	1 968	452	129	4 314	2 466	2 202
421	Wholesale trade, durable goods	5	7 500	667	181	46	1 432	1 564	1 356
422	Wholesale trade, nondurable goods	6	60 791	1 301	271	83	2 882	902	846
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	7 500	667	181	46	1 432	1 564	1 356
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
DELAWARE COUNTY, IA									
42	Wholesale trade	39	250 450	9 961	2 159	444	23 321	19 797	20 991
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
42291	Farm supplies whsle	8	43 814	2 838	518	88	5 711	5 981	6 148
422910	Farm supplies whsle	8	43 814	2 838	518	88	5 711	5 981	6 148
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	a	D	D	D

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DELAWARE COUNTY, IA—Con.									
	Merchant wholesalers	36	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	c	D	D	D
42291	Farm supplies whsle	8	43 814	2 838	518	88	5 711	5 981	6 148
422910	Farm supplies whsle	8	43 814	2 838	518	88	5 711	5 981	6 148
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
DES MOINES COUNTY, IA									
42	Wholesale trade	67	375 807	14 450	3 225	618	30 944	27 430	27 003
421	Wholesale trade, durable goods	39	52 649	5 583	1 197	259	10 377	5 811	6 514
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	14 589	1 575	349	66	2 826	3 140	3 507
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	323 158	8 867	2 028	359	20 567	21 619	20 489
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	155 910	858	176	33	3 063	7 296	6 343
422510	Grain & field bean whsle	4	155 910	858	176	33	3 063	7 296	6 343
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	37 975	2 471	628	137	5 809	1 803	1 875
42271	Petroleum bulk stations & terminals	5	37 975	2 471	628	137	5 809	1 803	1 875
422710	Petroleum bulk stations & terminals	5	37 975	2 471	628	137	5 809	1 803	1 875
4227101	Petroleum bulk stations & terminals (except LP)	5	37 975	2 471	628	137	5 809	1 803	1 875
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	a	D	D	D

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DES MOINES COUNTY, IA—Con.									
	Merchant wholesalers	58	346 101	12 798	2 806	547	27 145	27 300	26 870
421	Wholesale trade, durable goods	35	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	14 589	1 575	349	66	2 826	3 140	3 507
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	155 910	858	176	33	3 063	7 296	6 343
422510	Grain & field bean whsle	4	155 910	858	176	33	3 063	7 296	6 343
4227	Petroleum & petroleum products whsle	5	37 975	2 471	628	137	5 809	1 803	1 875
42271	Petroleum bulk stations & terminals ..	5	37 975	2 471	628	137	5 809	1 803	1 875
422710	Petroleum bulk stations & terminals	5	37 975	2 471	628	137	5 809	1 803	1 875
4227101	Petroleum bulk stations & terminals (except LP)	5	37 975	2 471	628	137	5 809	1 803	1 875
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
DICKINSON COUNTY, IA									
42	Wholesale trade	26	176 055	17 599	5 643	738	29 654	34 496	28 343
421	Wholesale trade, durable goods	15	75 279	14 229	4 922	612	20 645	21 486	19 241
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	11	100 776	3 370	721	126	9 009	13 010	9 102
4225	Farm-product raw material whsle	5	91 880	2 305	477	81	6 961	12 542	8 690
42251	Grain & field bean whsle	5	91 880	2 305	477	81	6 961	12 542	8 690
422510	Grain & field bean whsle	5	91 880	2 305	477	81	6 961	12 542	8 690

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DICKINSON COUNTY, IA—Con.									
	Merchant wholesalers	22	167 409	16 864	5 488	714	28 052	34 200	28 067
421	Wholesale trade, durable goods	12	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	2	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	91 880	2 305	477	81	6 961	12 542	8 690
42251	Grain & field bean whsle	5	91 880	2 305	477	81	6 961	12 542	8 690
422510	Grain & field bean whsle	5	91 880	2 305	477	81	6 961	12 542	8 690
	Manufacturers' sales branches and sales offices	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
DUBUQUE COUNTY, IA									
42	Wholesale trade	157	926 459	50 824	11 435	1 845	108 552	72 628	83 235
421	Wholesale trade, durable goods	102	351 488	34 653	7 713	1 220	72 171	54 191	62 419
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	103 629	6 636	1 604	269	13 508	14 448	19 827
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	28 765	6 266	1 151	211	9 884	2 552	2 467
42142	Office equipment whsle	8	D	D	D	b	D	D	D
421420	Office equipment whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	c	D	D	D
42151	Metal service centers & offices	2	D	D	D	c	D	D	D
421510	Metal service centers & offices	2	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	12 498	565	113	17	1 260	761	797
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	12 498	565	113	17	1 260	761	797
4218	Machinery, equipment, & supplies whsle	36	90 609	8 882	2 004	332	17 532	17 482	20 371
42182	Farm & garden machinery & equipment whsle	21	55 047	5 591	1 263	233	10 718	14 320	17 009
421820	Farm & garden machinery & equipment whsle	21	55 047	5 591	1 263	233	10 718	14 320	17 009
4218201	Farm machinery & equipment—farm dealers	20	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D

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DUBUQUE COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	55	574 971	16 171	3 722	625	36 381	18 437	20 816
4224	Grocery & related products whsle	10	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	24 342	2 219	647	131	5 734	771	667
422490	Other grocery & related products whsle	3	24 342	2 219	647	131	5 734	771	667
4224903	Soft drinks whsle	3	24 342	2 219	647	131	5 734	771	667
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	16	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	42 971	1 071	221	45	3 400	3 947	5 538
422910	Farm supplies whsle	7	42 971	1 071	221	45	3 400	3 947	5 538
4229101	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	130	779 138	43 331	9 678	1 590	91 899	57 321	67 399
421	Wholesale trade, durable goods	91	270 549	29 281	6 616	1 099	61 026	43 786	51 709
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	103 629	6 636	1 604	269	13 508	14 448	19 827
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	c	D	D	D
42142	Office equipment whsle	7	D	D	D	b	D	D	D
421420	Office equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	32	78 509	8 644	1 950	327	16 978	17 482	20 371
42182	Farm & garden machinery & equipment whsle	21	55 047	5 591	1 263	233	10 718	14 320	17 009
421820	Farm & garden machinery & equipment whsle	21	55 047	5 591	1 263	233	10 718	14 320	17 009
4218201	Farm machinery & equipment—farm dealers	20	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	508 589	14 050	3 062	491	30 873	13 535	15 690
4224	Grocery & related products whsle	6	27 175	2 426	589	124	5 700	1 088	969
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D

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DUBUQUE COUNTY, IA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	13	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	42 971	1 071	221	45	3 400	3 947	5 538
422910	Farm supplies whsle	7	42 971	1 071	221	45	3 400	3 947	5 538
4229101	Farm supplies—farm dealers ...	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	11	99 083	6 428	1 543	193	14 571	15 269	15 794
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
421510	Metal service centers & offices	1	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	16	48 238	1 065	214	62	2 082	38	42
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	12 100	238	54	5	554	—	—
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
EMMET COUNTY, IA									
42	Wholesale trade	14	56 823	4 466	1 018	260	8 678	11 128	12 147
421	Wholesale trade, durable goods	5	20 631	1 930	405	95	3 258	9 328	10 558
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	36 192	2 536	613	165	5 420	1 800	1 589
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	14	56 823	4 466	1 018	260	8 678	11 128	12 147
421	Wholesale trade, durable goods	5	20 631	1 930	405	95	3 258	9 328	10 558
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	36 192	2 536	613	165	5 420	1 800	1 589
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D

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FAYETTE COUNTY, IA									
42	Wholesale trade	41	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	20 416	1 930	383	61	4 509	5 312	6 193
421820	Farm & garden machinery & equipment whsle	7	20 416	1 930	383	61	4 509	5 312	6 193
4218201	Farm & garden machinery & equipment whsle	7	20 416	1 930	383	61	4 509	5 312	6 193
4218201	Farm machinery & equipment—farm dealers	7	20 416	1 930	383	61	4 509	5 312	6 193
422	Wholesale trade, nondurable goods	27	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	15	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	186 484	3 443	783	142	10 300	12 012	12 271
422510	Grain & field bean whsle	9	186 484	3 443	783	142	10 300	12 012	12 271
	Merchant wholesalers	39	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	20 416	1 930	383	61	4 509	5 312	6 193
421820	Farm & garden machinery & equipment whsle	7	20 416	1 930	383	61	4 509	5 312	6 193
4218201	Farm & garden machinery & equipment whsle	7	20 416	1 930	383	61	4 509	5 312	6 193
4218201	Farm machinery & equipment—farm dealers	7	20 416	1 930	383	61	4 509	5 312	6 193
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	15	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	186 484	3 443	783	142	10 300	12 012	12 271
422510	Grain & field bean whsle	9	186 484	3 443	783	142	10 300	12 012	12 271
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
FLOYD COUNTY, IA									
42	Wholesale trade	31	112 186	5 250	1 202	258	11 254	12 348	13 689
421	Wholesale trade, durable goods	12	23 686	2 601	547	157	5 209	4 913	5 620
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	88 500	2 649	655	101	6 045	7 435	8 069
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	60 355	1 668	453	59	3 845	4 000	4 526
422510	Grain & field bean whsle	8	60 355	1 668	453	59	3 845	4 000	4 526
4229	Miscellaneous nondurable goods								
42291	whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	27	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	60 355	1 668	453	59	3 845	4 000	4 526
422510	Grain & field bean whsle	8	60 355	1 668	453	59	3 845	4 000	4 526
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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FRANKLIN COUNTY, IA									
42	Wholesale trade	24	144 820	5 231	1 179	241	11 514	9 031	10 415
421	Wholesale trade, durable goods	8	36 877	2 191	484	88	3 735	5 052	5 980
4218	Machinery, equipment, & supplies								
	whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	107 943	3 040	695	153	7 779	3 979	4 435
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	66 909	2 016	451	68	5 162	2 731	3 095
422510	Grain & field bean whsle	8	66 909	2 016	451	68	5 162	2 731	3 095
4227	Petroleum & petroleum products								
	whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
	Merchant wholesalers	24	144 820	5 231	1 179	241	11 514	9 031	10 415
421	Wholesale trade, durable goods	8	36 877	2 191	484	88	3 735	5 052	5 980
4218	Machinery, equipment, & supplies								
	whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	107 943	3 040	695	153	7 779	3 979	4 435
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	66 909	2 016	451	68	5 162	2 731	3 095
422510	Grain & field bean whsle	8	66 909	2 016	451	68	5 162	2 731	3 095
4227	Petroleum & petroleum products								
	whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
FREMONT COUNTY, IA									
42	Wholesale trade	15	97 425	3 649	1 028	108	8 194	9 672	18 988
421	Wholesale trade, durable goods	5	20 017	1 847	669	48	2 867	3 352	4 640
4218	Machinery, equipment, & supplies								
	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	77 408	1 802	359	60	5 327	6 320	14 348
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	2	D	D	D	a	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
422910	Farm supplies whsle	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	a	D	D	D
	Merchant wholesalers	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	20 017	1 847	669	48	2 867	3 352	4 640
4218	Machinery, equipment, & supplies								
	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D

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FREMONT COUNTY, IA—Con.									
	Manufacturers' sales branches and sales offices . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	1	D	D	D	a	D	D	D
422910	Farm supplies whsle	1	D	D	D	a	D	D	D
	GREENE COUNTY, IA								
42	Wholesale trade	19	116 820	4 711	1 113	207	11 520	18 367	19 446
421	Wholesale trade, durable goods	9	25 259	2 013	484	77	3 519	8 016	8 633
4218	Machinery, equipment, & supplies								
42182	whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
42182	Farm & garden machinery & equipment whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
421820	Farm & garden machinery & equipment whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	91 561	2 698	629	130	8 001	10 351	10 813
4225	Farm-product raw material whsle	7	86 651	2 152	469	72	6 333	8 641	7 768
42251	Grain & field bean whsle	7	86 651	2 152	469	72	6 333	8 641	7 768
422510	Grain & field bean whsle	7	86 651	2 152	469	72	6 333	8 641	7 768
	Merchant wholesalers	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
42182	Farm & garden machinery & equipment whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
421820	Farm & garden machinery & equipment whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	91 561	2 698	629	130	8 001	10 351	10 813
4225	Farm-product raw material whsle	7	86 651	2 152	469	72	6 333	8 641	7 768
42251	Grain & field bean whsle	7	86 651	2 152	469	72	6 333	8 641	7 768
422510	Grain & field bean whsle	7	86 651	2 152	469	72	6 333	8 641	7 768
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
GRUNDY COUNTY, IA									
42	Wholesale trade	20	171 876	8 246	1 703	231	20 018	14 983	17 268
421	Wholesale trade, durable goods	6	48 903	2 310	480	65	4 114	7 585	9 408
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	122 973	5 936	1 223	166	15 904	7 398	7 860
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	104 963	4 832	959	132	13 474	6 575	6 974
422510	Grain & field bean whsle	8	104 963	4 832	959	132	13 474	6 575	6 974
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Merchant wholesalers	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	122 973	5 936	1 223	166	15 904	7 398	7 860
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	104 963	4 832	959	132	13 474	6 575	6 974
422510	Grain & field bean whsle	8	104 963	4 832	959	132	13 474	6 575	6 974
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D

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GUTHRIE COUNTY, IA									
42	Wholesale trade	14	70 571	2 100	457	121	6 258	5 291	6 597
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	45 884	972	207	44	3 141	4 512	5 599
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
HAMILTON COUNTY, IA									
42	Wholesale trade	36	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	c	D	D	D
42251	Grain & field bean whsle	16	D	D	D	c	D	D	D
422510	Grain & field bean whsle	16	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	e	D	D	D
422910	Farm supplies whsle	5	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	e	D	D	D
	Merchant wholesalers	35	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	16	D	D	D	c	D	D	D
42251	Grain & field bean whsle	15	D	D	D	c	D	D	D
422510	Grain & field bean whsle	15	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	e	D	D	D
422910	Farm supplies whsle	5	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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HANCOCK COUNTY, IA									
42	Wholesale trade	30	179 759	6 738	1 482	285	17 991	23 671	23 025
421	Wholesale trade, durable goods	16	57 535	2 696	589	113	5 350	12 403	12 609
4218	Machinery, equipment, & supplies								
42182	whsle	11	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	122 224	4 042	893	172	12 641	11 268	10 416
4225	Farm-product raw material whsle	8	95 655	2 421	513	94	6 446	3 767	5 397
42251	Grain & field bean whsle	5	75 235	2 248	474	72	6 009	3 740	5 395
422510	Grain & field bean whsle	5	75 235	2 248	474	72	6 009	3 740	5 395
4229	Miscellaneous nondurable goods								
42291	whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	27	164 906	6 468	1 415	260	17 460	23 608	22 960
421	Wholesale trade, durable goods	16	57 535	2 696	589	113	5 350	12 403	12 609
4218	Machinery, equipment, & supplies								
42182	whsle	11	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	107 371	3 772	826	147	12 110	11 205	10 351
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	75 235	2 248	474	72	6 009	3 740	5 395
422510	Grain & field bean whsle	5	75 235	2 248	474	72	6 009	3 740	5 395
4229	Miscellaneous nondurable goods								
42291	whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
HARDIN COUNTY, IA									
42	Wholesale trade	63	554 548	31 458	6 011	1 095	62 038	88 982	82 436
421	Wholesale trade, durable goods	28	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	14	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	c	D	D	D
4218201	Farm & garden machinery & equipment whsle	10	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment								
421830	whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	c	D	D	D
42251	Grain & field bean whsle	14	166 131	4 848	1 117	170	14 910	11 703	10 675
422510	Grain & field bean whsle	14	166 131	4 848	1 117	170	14 910	11 703	10 675
4229	Miscellaneous nondurable goods								
42291	whsle	12	D	D	D	f	D	D	D
422910	Farm supplies whsle	9	D	D	D	e	D	D	D
422910	Farm supplies whsle	9	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	4	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper								
422920	whsle	1	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D

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HARDIN COUNTY, IA—Con.									
	Merchant wholesalers	57	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	c	D	D	D
42251	Grain & field bean whsle	14	166 131	4 848	1 117	170	14 910	11 703	10 675
422510	Grain & field bean whsle	14	166 131	4 848	1 117	170	14 910	11 703	10 675
4229	Miscellaneous nondurable goods whsle	10	D	D	D	e	D	D	D
42291	Farm supplies whsle	9	D	D	D	e	D	D	D
422910	Farm supplies whsle	9	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	4	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
HARRISON COUNTY, IA									
42	Wholesale trade	26	106 502	5 114	1 234	228	12 977	12 605	12 897
421	Wholesale trade, durable goods	10	33 746	2 341	612	94	4 368	5 682	6 201
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	5	D	D	D	b	D	D	D
4218202	Farm machinery & equipment— whsle distributors	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	72 756	2 773	622	134	8 609	6 923	6 696
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	60 512	1 857	439	95	6 095	5 808	5 490
422510	Grain & field bean whsle	9	60 512	1 857	439	95	6 095	5 808	5 490
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	33 746	2 341	612	94	4 368	5 682	6 201
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	5	D	D	D	b	D	D	D
4218202	Farm machinery & equipment— whsle distributors	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	60 512	1 857	439	95	6 095	5 808	5 490
42251	Grain & field bean whsle	9	60 512	1 857	439	95	6 095	5 808	5 490
422510	Grain & field bean whsle	9	60 512	1 857	439	95	6 095	5 808	5 490
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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HENRY COUNTY, IA									
42	Wholesale trade	34	93 603	5 384	1 226	246	12 627	9 971	10 354
421	Wholesale trade, durable goods	14	25 513	2 172	478	101	4 564	5 320	5 769
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	13 057	1 147	274	49	2 037	3 876	4 291
421820	Farm & garden machinery & equipment whsle	6	13 057	1 147	274	49	2 037	3 876	4 291
4218201	Farm machinery & equipment—farm dealers	6	13 057	1 147	274	49	2 037	3 876	4 291
422	Wholesale trade, nondurable goods	20	68 090	3 212	748	145	8 063	4 651	4 585
4225	Farm-product raw material whsle	13	D	D	D	c	D	D	D
42251	Grain & field bean whsle	11	57 799	2 365	571	83	6 325	3 596	3 392
422510	Grain & field bean whsle	11	57 799	2 365	571	83	6 325	3 596	3 392
	Merchant wholesalers	32	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	25 513	2 172	478	101	4 564	5 320	5 769
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	13 057	1 147	274	49	2 037	3 876	4 291
421820	Farm & garden machinery & equipment whsle	6	13 057	1 147	274	49	2 037	3 876	4 291
4218201	Farm machinery & equipment—farm dealers	6	13 057	1 147	274	49	2 037	3 876	4 291
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	b	D	D	D
42251	Grain & field bean whsle	11	57 799	2 365	571	83	6 325	3 596	3 392
422510	Grain & field bean whsle	11	57 799	2 365	571	83	6 325	3 596	3 392
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
HOWARD COUNTY, IA									
42	Wholesale trade	22	102 645	3 920	730	159	10 247	8 353	8 115
421	Wholesale trade, durable goods	7	9 412	812	140	37	1 473	3 053	3 339
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	93 233	3 108	590	122	8 774	5 300	4 776
4225	Farm-product raw material whsle	12	90 685	2 906	542	107	8 245	4 932	4 518
42251	Grain & field bean whsle	8	79 708	2 782	510	100	7 893	4 513	4 173
422510	Grain & field bean whsle	8	79 708	2 782	510	100	7 893	4 513	4 173
	Merchant wholesalers	22	102 645	3 920	730	159	10 247	8 353	8 115
421	Wholesale trade, durable goods	7	9 412	812	140	37	1 473	3 053	3 339
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	93 233	3 108	590	122	8 774	5 300	4 776
4225	Farm-product raw material whsle	12	90 685	2 906	542	107	8 245	4 932	4 518
42251	Grain & field bean whsle	8	79 708	2 782	510	100	7 893	4 513	4 173
422510	Grain & field bean whsle	8	79 708	2 782	510	100	7 893	4 513	4 173
HUMBOLDT COUNTY, IA									
42	Wholesale trade	37	198 957	7 714	1 812	285	19 435	22 168	23 340
421	Wholesale trade, durable goods	22	49 321	3 906	914	138	7 256	9 258	13 116
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	18	43 281	3 234	745	119	5 762	8 708	12 262
421820	Farm & garden machinery & equipment whsle	18	43 281	3 234	745	119	5 762	8 708	12 262
4218201	Farm machinery & equipment—farm dealers	8	36 683	2 614	577	104	3 703	7 639	10 991
422	Wholesale trade, nondurable goods	15	149 636	3 808	898	147	12 179	12 910	10 224
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	143 541	3 564	833	128	11 579	12 759	10 062
422510	Grain & field bean whsle	10	143 541	3 564	833	128	11 579	12 759	10 062

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HUMBOLDT COUNTY, IA—Con.									
	Merchant wholesalers	35	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	17	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	16	D	D	D	c	D	D	D
4218201	Farm & garden machinery & equipment whsle	16	D	D	D	c	D	D	D
	Farm machinery & equipment—farm dealers	8	36 683	2 614	577	104	3 703	7 639	10 991
422	Wholesale trade, nondurable goods	15	149 636	3 808	898	147	12 179	12 910	10 224
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	143 541	3 564	833	128	11 579	12 759	10 062
422510	Grain & field bean whsle	10	143 541	3 564	833	128	11 579	12 759	10 062
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
IDA COUNTY, IA									
42	Wholesale trade	23	211 131	5 021	1 105	166	14 462	17 643	27 672
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
42131	whsle	1	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4213103	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
	Plywood, veneer, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	74 193	1 255	284	44	3 931	1 518	6 451
422510	Grain & field bean whsle	6	74 193	1 255	284	44	3 931	1 518	6 451
4229	Miscellaneous nondurable goods								
42291	whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229101	Farm supplies whsle	4	D	D	D	b	D	D	D
	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	74 193	1 255	284	44	3 931	1 518	6 451
422510	Grain & field bean whsle	6	74 193	1 255	284	44	3 931	1 518	6 451
4229	Miscellaneous nondurable goods								
42291	whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229101	Farm supplies whsle	4	D	D	D	b	D	D	D
	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials								
42131	whsle	1	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4213103	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
	Plywood, veneer, millwork, & wood panel whsle	1	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
IOWA COUNTY, IA									
42	Wholesale trade	28	112 391	4 794	1 020	217	12 399	8 766	8 910
421	Wholesale trade, durable goods	12	9 411	774	163	37	2 210	2 605	2 255
4218	Machinery, equipment, & supplies whsle	6	5 941	500	94	23	1 191	1 911	1 986
422	Wholesale trade, nondurable goods	16	102 980	4 020	857	180	10 189	6 161	6 655
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	6	59 928	1 911	399	71	4 950	3 143	3 466
42251	Grain & field bean whsle	6	59 928	1 911	399	71	4 950	3 143	3 466
422510	Grain & field bean whsle	6	59 928	1 911	399	71	4 950	3 143	3 466
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	1	D	D	D	a	D	D	D
Merchant wholesalers		26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	9 411	774	163	37	2 210	2 605	2 255
4218	Machinery, equipment, & supplies whsle	6	5 941	500	94	23	1 191	1 911	1 986
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
422510	Grain & field bean whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
JACKSON COUNTY, IA									
42	Wholesale trade	35	73 684	4 257	963	197	9 958	6 757	7 163
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
Merchant wholesalers		33	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
JASPER COUNTY, IA									
42	Wholesale trade	47	465 181	11 266	2 681	465	24 081	29 638	31 144
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	13	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	13	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	139 057	4 644	1 234	162	10 377	16 311	16 600
422510	Grain & field bean whsle	10	139 057	4 644	1 234	162	10 377	16 311	16 600
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	38	441 941	10 535	2 530	421	22 842	29 450	30 880
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	139 057	4 644	1 234	162	10 377	16 311	16 600
42251	Grain & field bean whsle	10	139 057	4 644	1 234	162	10 377	16 311	16 600
422510	Grain & field bean whsle	10	139 057	4 644	1 234	162	10 377	16 311	16 600
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	3	6 789	314	72	13	441	176	252

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
JASPER COUNTY, IA—Con.									
	Agents, brokers, and commission merchants	6	16 451	417	79	31	798	12	12
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
JEFFERSON COUNTY, IA									
42	Wholesale trade	50	78 296	6 603	1 461	275	16 758	7 783	8 266
421	Wholesale trade, durable goods	27	39 038	4 108	962	150	9 745	5 942	6 123
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	16 153	2 006	430	68	3 705	4 085	4 361
42182	Farm & garden machinery & equipment whsle	6	12 268	1 182	254	40	2 022	4 038	4 313
421820	Farm & garden machinery & equipment whsle	6	12 268	1 182	254	40	2 022	4 038	4 313
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	39 258	2 495	499	125	7 013	1 841	2 143
Merchant wholesalers									
421	Wholesale trade, durable goods	41	72 055	6 133	1 360	257	15 879	7 643	7 957
421	Wholesale trade, durable goods	23	36 842	3 901	917	145	9 390	5 920	5 936
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	35 213	2 232	443	112	6 489	1 723	2 021
Manufacturers' sales branches and sales offices ..									
3	3 047	242	52	10	412	118	287		
Agents, brokers, and commission merchants									
6	3 194	228	49	8	467	22	22		
JOHNSON COUNTY, IA									
42	Wholesale trade	89	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	46	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	60 408	2 442	740	78	6 029	2 900	3 001
42161	Electrical apparatus & equip, wiring supp. & const material whsle	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	4	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D

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JOHNSON COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	43	D	D	D	f	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
422410	General-line grocery whsle	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42252	Livestock whsle	4	D	D	D	b	D	D	D
422520	Livestock whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	67 766	4 093	918	192	12 106	19 023	19 562
422910	Farm supplies whsle	7	67 766	4 093	918	192	12 106	19 023	19 562
4229102	Farm supplies—whsle distributors	5	D	D	D	c	D	D	D
	Merchant wholesalers	76	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	f	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
422410	General-line grocery whsle	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	67 766	4 093	918	192	12 106	19 023	19 562
422910	Farm supplies whsle	7	67 766	4 093	918	192	12 106	19 023	19 562
4229102	Farm supplies—whsle distributors	5	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D

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JONES COUNTY, IA									
42	Wholesale trade	34	101 561	5 624	1 311	236	11 680	6 496	8 960
421	Wholesale trade, durable goods	14	21 797	3 108	814	125	5 808	3 835	5 223
4218	Machinery, equipment, & supplies								
	whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	13 150	1 146	286	53	2 562	3 377	3 765
422	Wholesale trade, nondurable goods	20	79 764	2 516	497	111	5 872	2 661	3 737
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	13	68 529	1 576	317	68	4 248	2 326	3 417
	Merchant wholesalers	32	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	21 797	3 108	814	125	5 808	3 835	5 223
4218	Machinery, equipment, & supplies								
	whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	13 150	1 146	286	53	2 562	3 377	3 765
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
KEOKUK COUNTY, IA									
42	Wholesale trade	21	90 777	3 923	815	178	8 645	11 825	11 515
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	21	90 777	3 923	815	178	8 645	11 825	11 515
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D

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KOSSUTH COUNTY, IA									
42	Wholesale trade	32	176 310	6 725	1 508	279	13 966	20 987	22 138
421	Wholesale trade, durable goods	13	60 726	4 060	933	171	6 847	12 465	13 025
4218	Machinery, equipment, & supplies								
	whsle	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	57 036	3 550	819	145	5 737	12 179	12 749
421820	Farm & garden machinery & equipment whsle	9	57 036	3 550	819	145	5 737	12 179	12 749
4218201	Farm machinery & equipment—farm dealers	9	57 036	3 550	819	145	5 737	12 179	12 749
422	Wholesale trade, nondurable goods	19	115 584	2 665	575	108	7 119	8 522	9 113
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	63 154	1 133	252	32	3 181	5 334	5 693
422510	Grain & field bean whsle	4	63 154	1 133	252	32	3 181	5 334	5 693
4229	Miscellaneous nondurable goods								
	whsle	6	34 172	1 295	259	43	3 400	2 944	3 174
42291	Farm supplies whsle	6	34 172	1 295	259	43	3 400	2 944	3 174
422910	Farm supplies whsle	6	34 172	1 295	259	43	3 400	2 944	3 174
4229101	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
	Merchant wholesalers	30	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	60 726	4 060	933	171	6 847	12 465	13 025
4218	Machinery, equipment, & supplies								
	whsle	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	57 036	3 550	819	145	5 737	12 179	12 749
421820	Farm & garden machinery & equipment whsle	9	57 036	3 550	819	145	5 737	12 179	12 749
4218201	Farm machinery & equipment—farm dealers	9	57 036	3 550	819	145	5 737	12 179	12 749
422	Wholesale trade, nondurable goods	17	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	63 154	1 133	252	32	3 181	5 334	5 693
422510	Grain & field bean whsle	4	63 154	1 133	252	32	3 181	5 334	5 693
4229	Miscellaneous nondurable goods								
	whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LEE COUNTY, IA									
42	Wholesale trade	50	178 755	11 878	2 660	486	25 998	21 512	22 127
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	27 900	2 295	517	84	3 205	5 986	7 200
421820	Farm & garden machinery & equipment whsle	6	27 900	2 295	517	84	3 205	5 986	7 200
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	5	25 676	800	198	45	2 106	834	846
422710	Petroleum bulk stations & terminals	5	25 676	800	198	45	2 106	834	846
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	7	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	2	D	D	D	b	D	D	D

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LEE COUNTY, IA—Con.									
	Merchant wholesalers	46	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	12	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	5	25 676	800	198	45	2 106	834	846
422710	Petroleum bulk stations & terminals	5	25 676	800	198	45	2 106	834	846
422710	Petroleum bulk stations & terminals	5	25 676	800	198	45	2 106	834	846
4229	Miscellaneous nondurable goods								
42291	whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229101	Farm supplies whsle	3	D	D	D	b	D	D	D
	Farm supplies—farm dealers	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
LINN COUNTY, IA									
42	Wholesale trade	375	2 324 104	165 969	39 589	5 653	304 156	221 510	227 903
421	Wholesale trade, durable goods	271	1 222 634	117 174	27 422	4 094	214 091	152 375	175 179
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	96 871	12 492	2 364	512	22 859	13 643	11 410
42111	Automobile & other motor vehicle whsle	8	67 204	8 220	1 413	325	14 182	7 872	5 665
421110	Automobile & other motor vehicle whsle	8	67 204	8 220	1 413	325	14 182	7 872	5 665
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	4	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	22 327	1 218	301	51	2 810	2 928	2 350
4214	Professional & commercial equipment & supplies whsle	41	149 231	21 780	5 296	536	37 074	7 533	8 201
42142	Office equipment whsle	10	20 841	4 344	1 277	150	6 809	2 211	2 484
421420	Office equipment whsle	10	20 841	4 344	1 277	150	6 809	2 211	2 484
42143	Computer & computer peripheral equipment & software whsle	20	93 077	13 169	3 196	260	21 702	2 307	2 555
421430	Computer & computer peripheral equipment & software whsle	20	93 077	13 169	3 196	260	21 702	2 307	2 555
4214301	Computer & peripheral equipment whsle	17	91 769	12 899	3 127	250	21 227	2 280	2 540
42143012	Computers & peripheral equipment for end use	15	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	75 689	5 499	1 169	154	10 437	9 179	10 010
42151	Metal service centers & offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
421510	Metal service centers & offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
4215101	Ferrous metal service centers & sales offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
42151011	Ferrous metal service centers	6	D	D	D	c	D	D	D

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	LINN COUNTY, IA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whse	58	367 141	17 343	4 132	407	32 348	16 576	18 784
42161	Electrical apparatus & equip, wiring supp, & const material whse	16	131 424	6 569	1 670	170	13 409	7 880	7 765
421610	Electrical apparatus & equip, wiring supp, & const material whse	16	131 424	6 569	1 670	170	13 409	7 880	7 765
42162	Electrical appliance, television & radio set whse	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse	41	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whse	41	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whse	14	30 452	4 328	1 069	103	7 556	1 779	2 039
4216902	Electronic parts (excluding communications equipment) whse	27	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	13	59 661	6 564	1 325	146	10 239	11 062	11 129
42172	Plumbing & heating equipment & supplies (hydronics) whse	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	94	401 381	44 262	10 778	2 000	83 664	88 092	104 387
42181	Construction & mining (except petroleum) machinery & equip whse	11	78 160	8 902	2 414	205	20 383	45 063	60 414
421810	Construction & mining (except petroleum) machinery & equip whse	11	78 160	8 902	2 414	205	20 383	45 063	60 414
42182	Farm & garden machinery & equipment whse	7	18 532	1 244	261	41	2 136	2 621	3 283
421820	Farm & garden machinery & equipment whse	7	18 532	1 244	261	41	2 136	2 621	3 283
42183	Industrial machinery & equipment whse	41	174 024	20 046	4 704	1 331	34 407	22 142	22 917
421830	Industrial machinery & equipment whse	41	174 024	20 046	4 704	1 331	34 407	22 142	22 917
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	14	90 751	9 065	1 985	249	15 852	8 178	8 696
42183021	Hydraulic & pneumatic pumps & motors whse	4	12 500	2 196	513	56	2 873	2 172	2 030
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse	10	78 251	6 869	1 472	193	12 979	6 006	6 666
4218303	General-purpose industrial machinery & equipment whse	12	29 062	3 708	684	96	6 980	3 478	3 549
4218305	Materials handling equipment whse	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whse	8	D	D	D	f	D	D	D
42184	Industrial supplies whse	23	74 597	9 982	2 475	324	16 927	9 886	9 859
421840	Industrial supplies whse	23	74 597	9 982	2 475	324	16 927	9 886	9 859
4218402	Mechanical power transmission supplies whse	7	19 493	1 227	303	57	2 903	3 465	3 273
4218406	Other industrial supplies whse	6	36 159	6 791	1 728	205	9 573	5 029	5 032
42185	Service establishment equipment & supplies whse	6	14 644	1 568	364	57	3 455	2 218	2 203
421850	Service establishment equipment & supplies whse	6	14 644	1 568	364	57	3 455	2 218	2 203
4218503	Laundry & dry-cleaning equipment & supplies whse	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse	6	41 424	2 520	560	42	6 356	6 162	5 711
421860	Transportation equipment & supplies (exc motor vehicle) whse	6	41 424	2 520	560	42	6 356	6 162	5 711
4218601	Aircraft & aeronautical equipment & supplies whse	6	41 424	2 520	560	42	6 356	6 162	5 711
4219	Miscellaneous durable goods whse	22	D	D	D	c	D	D	D
42193	Recyclable material whse	10	20 468	2 897	796	139	5 931	1 259	1 346
421930	Recyclable material whse	10	20 468	2 897	796	139	5 931	1 259	1 346
42199	Other miscellaneous durable goods whse	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse	6	D	D	D	b	D	D	D

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LINN COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	104	1 101 470	48 795	12 167	1 559	90 065	69 135	52 724
4221	Paper & paper product whsle	11	22 111	3 067	636	81	4 898	1 260	1 401
4222	Drugs, & druggists' sundries whsle . . .	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	6	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
4222101	General-line drugs whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	19	402 342	20 675	5 876	747	32 811	20 901	21 467
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
422410	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	21	D	D	D	c	D	D	D
42251	Grain & field bean whsle	17	D	D	D	b	D	D	D
422510	Grain & field bean whsle	17	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	41 931	5 827	1 538	143	9 810	2 023	2 183
42281	Beer & ale whsle	5	41 931	5 827	1 538	143	9 810	2 023	2 183
422810	Beer & ale whsle	5	41 931	5 827	1 538	143	9 810	2 023	2 183
4229	Miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
42291	Farm supplies whsle	9	67 825	4 319	900	88	9 196	4 919	5 240
422910	Farm supplies whsle	9	67 825	4 319	900	88	9 196	4 919	5 240
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	294	1 780 178	135 982	31 868	4 894	252 620	209 177	215 410
421	Wholesale trade, durable goods	206	812 966	95 038	21 530	3 600	176 602	143 183	165 880
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	67 204	8 220	1 413	325	14 182	7 872	5 665
421110	Automobile & other motor vehicle whsle	8	67 204	8 220	1 413	325	14 182	7 872	5 665
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	3	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	22 327	1 218	301	51	2 810	2 928	2 350
4214	Professional & commercial equipment & supplies whsle	27	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	29 178	6 311	1 166	154	10 636	820	845
421430	Computer & computer peripheral equipment & software whsle	12	29 178	6 311	1 166	154	10 636	820	845
4214301	Computer & peripheral equipment whsle	9	27 870	6 041	1 097	144	10 161	793	830
42143012	Computers & peripheral equipment for end use	8	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	b	D	D	D

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LINN COUNTY, IA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum)								
	whsle	10	75 689	5 499	1 169	154	10 437	9 179	10 010
42151	Metal service centers & offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
4215101	Metal service centers & offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
42151011	Ferrous metal service centers & sales offices	10	75 689	5 499	1 169	154	10 437	9 179	10 010
	Ferrous metal service centers	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	29	121 007	10 821	2 654	299	21 707	16 539	18 637
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	76	330 213	38 762	9 427	1 830	74 307	81 714	98 142
42181	Construction & mining (except petroleum) machinery & equip whsle	11	78 160	8 902	2 414	205	20 383	45 063	60 414
421810	Construction & mining (except petroleum) machinery & equip whsle	11	78 160	8 902	2 414	205	20 383	45 063	60 414
42183	Industrial machinery & equipment whsle	29	128 380	15 271	3 510	1 178	26 845	17 308	18 160
421830	Industrial machinery & equipment whsle	29	128 380	15 271	3 510	1 178	26 845	17 308	18 160
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	55 986	5 709	1 102	136	10 935	4 204	4 793
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	8	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	7	D	D	D	f	D	D	D
42184	Industrial supplies whsle	21	D	D	D	e	D	D	D
421840	Industrial supplies whsle	21	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	6	36 159	6 791	1 728	205	9 573	5 029	5 032
42185	Service establishment equipment & supplies whsle	6	14 644	1 568	364	57	3 455	2 218	2 203
421850	Service establishment equipment & supplies whsle	6	14 644	1 568	364	57	3 455	2 218	2 203
4218503	Laundry & dry-cleaning equipment & supplies whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	20 468	2 897	796	139	5 931	1 259	1 346
421930	Recyclable material whsle	10	20 468	2 897	796	139	5 931	1 259	1 346
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
LINN COUNTY, IA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	88	967 212	40 944	10 338	1 294	76 018	65 994	49 530
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	6	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
4222101	General-line drugs whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	13	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
422410	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	20	D	D	D	c	D	D	D
42251	Grain & field bean whsle	16	D	D	D	b	D	D	D
422510	Grain & field bean whsle	16	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	18	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		32	235 013	21 957	6 043	584	36 083	11 473	11 639
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	38 207	3 543	927	118	5 602	5 518	5 391
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		49	308 913	8 030	1 678	175	15 453	860	854
421	Wholesale trade, durable goods	39	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	22	211 362	4 511	952	81	7 750	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	17	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	17	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	32 961	1 957	424	52	3 755	860	854
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D

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LOUISA COUNTY, IA									
42	Wholesale trade	14	70 877	5 051	1 355	185	8 899	8 642	7 663
421	Wholesale trade, durable goods	6	17 152	934	246	42	2 332	2 576	2 422
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	53 725	4 117	1 109	143	6 567	6 066	5 241
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	17 152	934	246	42	2 332	2 576	2 422
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LUCAS COUNTY, IA									
42	Wholesale trade	14	34 961	2 802	605	134	6 506	1 525	1 499
421	Wholesale trade, durable goods	7	4 446	590	123	32	1 530	717	695
422	Wholesale trade, nondurable goods	7	30 515	2 212	482	102	4 976	808	804
4225	Farm-product raw material whsle	4	26 201	1 695	336	82	3 702	525	501
	Merchant wholesalers	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
LYON COUNTY, IA									
42	Wholesale trade	24	133 710	5 687	1 276	243	12 771	20 394	20 288
421	Wholesale trade, durable goods	11	23 640	1 448	358	92	3 153	3 709	4 020
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle	1	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	14 935	817	211	51	1 775	2 971	3 161
42182	Farm & garden machinery & equipment whsle.....	7	14 935	817	211	51	1 775	2 971	3 161
421820	Farm & garden machinery & equipment whsle.....	7	14 935	817	211	51	1 775	2 971	3 161
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	110 070	4 239	918	151	9 618	16 685	16 268
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	105 741	3 818	801	132	8 644	16 284	15 248
422510	Grain & field bean whsle	8	105 741	3 818	801	132	8 644	16 284	15 248

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LYON COUNTY, IA—Con.									
	Merchant wholesalers	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle	1	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	110 070	4 239	918	151	9 618	16 685	16 268
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	105 741	3 818	801	132	8 644	16 284	15 248
422510	Grain & field bean whsle	8	105 741	3 818	801	132	8 644	16 284	15 248
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
MADISON COUNTY, IA									
42	Wholesale trade	15	62 827	2 302	497	89	5 252	3 617	4 183
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	45 843	1 323	265	54	3 462	3 045	3 714
	Merchant wholesalers	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	45 843	1 323	265	54	3 462	3 045	3 714
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
MAHASKA COUNTY, IA									
42	Wholesale trade	43	192 761	10 290	2 144	374	24 018	14 512	15 668
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	27 126	3 274	639	106	6 906	6 037	6 877
42182	Farm & garden machinery & equipment whsle	8	20 270	2 208	389	70	4 504	4 565	5 414
421820	Farm & garden machinery & equipment whsle	8	20 270	2 208	389	70	4 504	4 565	5 414
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	a	D	D	D
422520	Livestock whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	7	28 938	1 679	348	60	4 183	3 086	2 897
422910	Farm supplies whsle	7	28 938	1 679	348	60	4 183	3 086	2 897
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D

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MAHASKA COUNTY, IA—Con.									
	Merchant wholesalers	38	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	11	27 126	3 274	639	106	6 906	6 037	6 877
42182	Farm & garden machinery & equipment whsle	8	20 270	2 208	389	70	4 504	4 565	5 414
421820	Farm & garden machinery & equipment whsle	8	20 270	2 208	389	70	4 504	4 565	5 414
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	5	23 389	569	131	21	1 810	1 827	2 029
4229	Miscellaneous nondurable goods								
	whsle	7	28 938	1 679	348	60	4 183	3 086	2 897
42291	Farm supplies whsle	7	28 938	1 679	348	60	4 183	3 086	2 897
422910	Farm supplies whsle	7	28 938	1 679	348	60	4 183	3 086	2 897
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
MARION COUNTY, IA									
42	Wholesale trade	42	98 619	7 223	1 746	510	16 450	13 529	15 185
421	Wholesale trade, durable goods	23	49 163	5 740	1 383	418	12 708	11 222	12 685
4212	Furniture & home furnishings whsle	1	D	D	D	e	D	D	D
42122	Home furnishings whsle	1	D	D	D	e	D	D	D
421220	Home furnishings whsle	1	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	11	25 888	2 316	424	74	3 971	8 033	9 265
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	12 577	1 151	241	41	1 870	5 209	5 351
422	Wholesale trade, nondurable goods	19	49 456	1 483	363	92	3 742	2 307	2 500
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
	Merchant wholesalers	39	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	23	49 163	5 740	1 383	418	12 708	11 222	12 685
4212	Furniture & home furnishings whsle	1	D	D	D	e	D	D	D
42122	Home furnishings whsle	1	D	D	D	e	D	D	D
421220	Home furnishings whsle	1	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	11	25 888	2 316	424	74	3 971	8 033	9 265
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	12 577	1 151	241	41	1 870	5 209	5 351
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	19 657	852	212	34	2 244	1 554	1 730
4227	Petroleum & petroleum products								
	whsle	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D

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MARSHALL COUNTY, IA									
42	Wholesale trade	58	227 561	16 620	3 629	488	31 991	26 751	34 911
421	Wholesale trade, durable goods	26	116 993	11 350	2 375	321	21 273	16 870	23 044
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Metal service centers & offices	2	D	D	D	b	D	D	D
42151011	Ferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	34 080	4 028	778	77	7 256	7 703	9 728
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
421840	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	110 568	5 270	1 254	167	10 718	9 881	11 867
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle ...	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	b	D	D	D
42251	Grain & field bean whsle	16	62 615	1 947	432	81	4 165	7 405	9 508
422510	Grain & field bean whsle	16	62 615	1 947	432	81	4 165	7 405	9 508
Merchant wholesalers									
49	153 121	49	153 121	12 729	2 652	370	23 040	21 362	26 916
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	34 080	4 028	778	77	7 256	7 703	9 728
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
421840	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	b	D	D	D
42251	Grain & field bean whsle	16	62 615	1 947	432	81	4 165	7 405	9 508
422510	Grain & field bean whsle	16	62 615	1 947	432	81	4 165	7 405	9 508
Manufacturers' sales branches and sales offices ..									
5	D	5	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
4	D	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
MILLS COUNTY, IA									
42	Wholesale trade	15	51 063	2 774	551	110	5 845	5 921	6 683
421	Wholesale trade, durable goods	5	14 155	1 133	255	47	1 778	2 959	3 769
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	36 908	1 641	296	63	4 067	2 962	2 914
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MILLS COUNTY, IA—Con.									
	Merchant wholesalers	15	51 063	2 774	551	110	5 845	5 921	6 683
421	Wholesale trade, durable goods	5	14 155	1 133	255	47	1 778	2 959	3 769
4218	Machinery, equipment, & supplies								
	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	36 908	1 641	296	63	4 067	2 962	2 914
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
MITCHELL COUNTY, IA									
42	Wholesale trade	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	22 391	2 035	445	101	3 756	5 580	6 665
4218	Machinery, equipment, & supplies								
	whsle	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	118 422	2 989	732	107	9 227	13 138	9 860
422510	Grain & field bean whsle	7	118 422	2 989	732	107	9 227	13 138	9 860
	Merchant wholesalers	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	22 391	2 035	445	101	3 756	5 580	6 665
4218	Machinery, equipment, & supplies								
	whsle	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	118 422	2 989	732	107	9 227	13 138	9 860
422510	Grain & field bean whsle	7	118 422	2 989	732	107	9 227	13 138	9 860
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
MONONA COUNTY, IA									
42	Wholesale trade	22	88 145	4 255	907	159	11 167	10 873	13 557
421	Wholesale trade, durable goods	10	18 943	1 703	415	72	3 065	6 420	7 040
4218	Machinery, equipment, & supplies								
	whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	16 572	1 318	323	49	2 208	5 778	6 379
421820	Farm & garden machinery & equipment whsle	6	16 572	1 318	323	49	2 208	5 778	6 379
4218201	Farm machinery & equipment—farm dealers	6	16 572	1 318	323	49	2 208	5 778	6 379
422	Wholesale trade, nondurable goods	12	69 202	2 552	492	87	8 102	4 453	6 517
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	18 943	1 703	415	72	3 065	6 420	7 040
4218	Machinery, equipment, & supplies								
	whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	16 572	1 318	323	49	2 208	5 778	6 379
421820	Farm & garden machinery & equipment whsle	6	16 572	1 318	323	49	2 208	5 778	6 379
4218201	Farm machinery & equipment—farm dealers	6	16 572	1 318	323	49	2 208	5 778	6 379
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	57 333	2 292	437	69	7 417	3 977	6 026
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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MONROE COUNTY, IA									
42	Wholesale trade	11	20 861	1 355	267	73	2 803	3 034	3 243
421	Wholesale trade, durable goods	6	8 026	813	168	47	1 447	2 070	2 133
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	12 835	542	99	26	1 356	964	1 110
	Merchant wholesalers	11	20 861	1 355	267	73	2 803	3 034	3 243
421	Wholesale trade, durable goods	6	8 026	813	168	47	1 447	2 070	2 133
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	12 835	542	99	26	1 356	964	1 110
MONTGOMERY COUNTY, IA									
42	Wholesale trade	30	151 265	5 056	1 234	214	11 545	8 124	10 770
421	Wholesale trade, durable goods	9	8 673	1 225	275	54	2 647	2 047	2 355
4218	Machinery, equipment, & supplies whsle	4	5 500	673	158	32	1 438	1 604	1 947
422	Wholesale trade, nondurable goods	21	142 592	3 831	959	160	8 898	6 077	8 415
4225	Farm-product raw material whsle	14	136 960	3 444	839	138	8 013	5 689	8 091
42251	Grain & field bean whsle	7	72 154	2 025	515	87	4 948	3 339	4 663
422510	Grain & field bean whsle	7	72 154	2 025	515	87	4 948	3 339	4 663
42252	Livestock whsle	7	64 806	1 419	324	51	3 065	2 350	3 428
422520	Livestock whsle	7	64 806	1 419	324	51	3 065	2 350	3 428
	Merchant wholesalers	27	135 742	4 822	1 177	188	10 936	7 905	10 592
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	5 500	673	158	32	1 438	1 604	1 947
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	72 154	2 025	515	87	4 948	3 339	4 663
422510	Grain & field bean whsle	7	72 154	2 025	515	87	4 948	3 339	4 663
42252	Livestock whsle	5	D	D	D	b	D	D	D
422520	Livestock whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
MUSCATINE COUNTY, IA									
42	Wholesale trade	63	264 069	10 060	2 137	381	22 413	17 587	17 257
421	Wholesale trade, durable goods	32	51 058	5 643	1 186	205	11 115	9 464	10 872
4218	Machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	14 231	1 707	351	53	3 146	6 079	6 881
421820	Farm & garden machinery & equipment whsle	5	14 231	1 707	351	53	3 146	6 079	6 881
4218201	Farm machinery & equipment—farm dealers	5	14 231	1 707	351	53	3 146	6 079	6 881
42184	Industrial supplies whsle	5	8 096	619	151	21	1 402	864	867
421840	Industrial supplies whsle	5	8 096	619	151	21	1 402	864	867
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	213 011	4 417	951	176	11 298	8 123	6 385
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	9	156 673	1 713	377	60	4 179	5 167	3 155
422510	Grain & field bean whsle	9	156 673	1 713	377	60	4 179	5 167	3 155
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D

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MUSCATINE COUNTY, IA—Con.									
	Merchant wholesalers	55	254 161	9 314	1 963	357	20 945	16 992	16 587
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	13	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	14 231	1 707	351	53	3 146	6 079	6 881
4218201	Farm & garden machinery & equipment whsle	5	14 231	1 707	351	53	3 146	6 079	6 881
	Farm machinery & equipment—farm dealers	5	14 231	1 707	351	53	3 146	6 079	6 881
42184	Industrial supplies whsle	5	8 096	619	151	21	1 402	864	867
421840	Industrial supplies whsle	5	8 096	619	151	21	1 402	864	867
4219	Miscellaneous durable goods whsle . . .	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	9	156 673	1 713	377	60	4 179	5 167	3 155
422510	Grain & field bean whsle	9	156 673	1 713	377	60	4 179	5 167	3 155
4227	Petroleum & petroleum products								
42271	whsle	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . .	3	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
O'BRIEN COUNTY, IA									
42	Wholesale trade	41	201 053	8 930	2 010	367	22 483	24 766	26 413
421	Wholesale trade, durable goods	17	38 826	4 407	887	155	9 369	8 049	9 981
4218	Machinery, equipment, & supplies								
42182	whsle	10	31 101	2 269	485	81	4 677	7 306	9 050
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers	7	29 781	1 891	397	66	3 943	7 269	9 030
422	Wholesale trade, nondurable goods	24	162 227	4 523	1 123	212	13 114	16 717	16 432
4225	Farm-product raw material whsle	15	D	D	D	c	D	D	D
42251	Grain & field bean whsle	12	96 179	3 467	861	137	10 505	12 907	11 878
422510	Grain & field bean whsle	12	96 179	3 467	861	137	10 505	12 907	11 878
4229	Miscellaneous nondurable goods								
42291	whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	a	D	D	D
	Merchant wholesalers	39	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	17	38 826	4 407	887	155	9 369	8 049	9 981
4218	Machinery, equipment, & supplies								
42182	whsle	10	31 101	2 269	485	81	4 677	7 306	9 050
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers	7	29 781	1 891	397	66	3 943	7 269	9 030
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	c	D	D	D
42251	Grain & field bean whsle	12	96 179	3 467	861	137	10 505	12 907	11 878
422510	Grain & field bean whsle	12	96 179	3 467	861	137	10 505	12 907	11 878
4229	Miscellaneous nondurable goods								
42291	whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D

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OSCEOLA COUNTY, IA									
42	Wholesale trade	13	65 752	4 752	974	128	10 361	9 855	10 537
421	Wholesale trade, durable goods	5	15 809	2 592	456	56	4 213	4 884	4 902
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	49 943	2 160	518	72	6 148	4 971	5 635
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	13	65 752	4 752	974	128	10 361	9 855	10 537
421	Wholesale trade, durable goods	5	15 809	2 592	456	56	4 213	4 884	4 902
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	49 943	2 160	518	72	6 148	4 971	5 635
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
PAGE COUNTY, IA									
42	Wholesale trade	26	87 440	4 974	1 047	223	10 822	11 596	11 818
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	21 299	1 903	434	75	3 498	5 811	6 721
42182	Farm & garden machinery & equipment whsle	8	21 299	1 903	434	75	3 498	5 811	6 721
421820	Farm & garden machinery & equipment whsle	8	21 299	1 903	434	75	3 498	5 811	6 721
4218201	Farm machinery & equipment— farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	21 299	1 903	434	75	3 498	5 811	6 721
42182	Farm & garden machinery & equipment whsle	8	21 299	1 903	434	75	3 498	5 811	6 721
421820	Farm & garden machinery & equipment whsle	8	21 299	1 903	434	75	3 498	5 811	6 721
4218201	Farm machinery & equipment— farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	36 245	973	182	49	2 968	4 164	3 524
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
PALO ALTO COUNTY, IA									
42	Wholesale trade	22	164 615	4 244	998	172	12 410	17 348	15 299
421	Wholesale trade, durable goods	6	11 733	1 033	233	36	1 862	3 230	3 449
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	152 882	3 211	765	136	10 548	14 118	11 850
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	139 193	2 881	686	114	9 814	14 050	11 777
422510	Grain & field bean whsle	8	139 193	2 881	686	114	9 814	14 050	11 777
	Merchant wholesalers	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	139 193	2 881	686	114	9 814	14 050	11 777
422510	Grain & field bean whsle	8	139 193	2 881	686	114	9 814	14 050	11 777
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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PLYMOUTH COUNTY, IA									
42	Wholesale trade	39	401 816	27 248	6 329	938	51 961	34 398	36 050
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	f	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	124 053	3 837	852	145	10 101	12 859	14 712
422510	Grain & field bean whsle	10	124 053	3 837	852	145	10 101	12 859	14 712
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
42291	Farm supplies whsle	8	D	D	D	c	D	D	D
422910	Farm supplies whsle	8	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	6	D	D	D	c	D	D	D
	Merchant wholesalers	37	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	f	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	124 053	3 837	852	145	10 101	12 859	14 712
422510	Grain & field bean whsle	10	124 053	3 837	852	145	10 101	12 859	14 712
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
422910	Farm supplies whsle	1	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
POCAHONTAS COUNTY, IA									
42	Wholesale trade	18	197 433	6 763	1 831	277	16 701	16 073	19 827
421	Wholesale trade, durable goods	7	10 724	508	169	32	931	954	1 052
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	186 709	6 255	1 662	245	15 770	15 119	18 775
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
422410	General-line grocery whsle	1	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^a (\$1,000)	End-of-1997 inventories ^a (\$1,000)
POCAHONTAS COUNTY, IA—									
Con.									
	Merchant wholesalers	17	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	186 709	6 255	1 662	245	15 770	15 119	18 775
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
422410	General-line grocery whsle	1	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
POLK COUNTY, IA									
42	Wholesale trade	901	D	D	D	j	D	D	D
421	Wholesale trade, durable goods	627	4 451 642	304 362	73 384	8 505	535 002	344 783	372 340
4211	Motor vehicle & motor vehicle parts & supplies whsle	74	1 883 003	40 746	9 467	1 344	75 359	81 297	87 532
42111	Automobile & other motor vehicle whsle	21	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	21	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	4	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	14	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	40	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	40	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	13	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	22	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle	5	D	D	D	b	D	D	D
42113	Tire & tube whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	26	119 827	14 058	2 970	378	23 084	6 755	7 026
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	16	D	D	D	c	D	D	D
421220	Home furnishings whsle	16	D	D	D	c	D	D	D
4212203	Floor coverings whsle	9	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	50	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	19	127 331	7 648	1 722	323	14 707	13 782	12 036
421310	Lumber, plywood, millwork, & wood panel whsle	19	127 331	7 648	1 722	323	14 707	13 782	12 036
4213102	Lumber with yard whsle	4	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	12	86 390	4 383	1 207	103	11 181	3 375	3 078
421320	Brick, stone, & related construction materials whsle	12	86 390	4 383	1 207	103	11 181	3 375	3 078
4213201	Brick, block, tile, clay/cement sewer pipe whsle	6	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	7	26 126	1 816	425	47	3 630	1 799	1 682
421330	Roofing, siding, & insulation material whsle	7	26 126	1 816	425	47	3 630	1 799	1 682
4213301	Roofing, siding, & insulation material whsle	7	26 126	1 816	425	47	3 630	1 799	1 682
42139	Other construction materials whsle	12	D	D	D	c	D	D	D
421390	Other construction materials whsle	12	D	D	D	c	D	D	D
4213902	Other construction materials whsle	9	D	D	D	c	D	D	D

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POLK COUNTY, IA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	116	D	D	D	g	D	D	D
42142	Office equipment whsle	25	93 591	20 283	5 221	728	28 384	8 671	8 926
421420	Office equipment whsle	25	93 591	20 283	5 221	728	28 384	8 671	8 926
42143	Computer & computer peripheral equipment & software whsle	39	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	39	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	34	238 066	31 100	7 910	529	47 882	10 877	10 641
42143012	Computers & peripheral equipment for end use	26	224 286	27 815	7 261	463	41 669	9 899	9 620
42144	Other commercial equipment whsle	14	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	14	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	28	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	28	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	23	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	25	D	D	D	e	D	D	D
42151	Metal service centers & offices	25	D	D	D	e	D	D	D
421510	Metal service centers & offices	25	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	21	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	15	D	D	D	e	D	D	D
4216	Electrical goods whsle	71	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	33	223 507	12 758	2 890	283	23 183	13 046	13 326
421610	Electrical apparatus & equip, wiring supp, & const material whsle	33	223 507	12 758	2 890	283	23 183	13 046	13 326
42162	Electrical appliance, television & radio set whsle	9	22 565	1 720	429	54	3 193	2 786	2 810
42169	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	20	115 787	14 334	3 773	279	24 786	8 258	9 770
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	58	D	D	D	f	D	D	D
42171	Hardware whsle	21	D	D	D	e	D	D	D
421710	Hardware whsle	21	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	17	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	17	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	15	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	15	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	158	699 291	72 759	18 356	2 130	126 856	121 021	135 669
42181	Construction & mining (except petroleum) machinery & equip whsle	23	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	23	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	19	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	19	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	12	D	D	D	c	D	D	D

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	POLK COUNTY, IA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	73	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	73	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	7	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	20	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle	25	D	D	D	e	D	D	D
421840	Industrial supplies whsle	25	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	7	30 088	2 827	590	75	4 813	2 718	2 998
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	7	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	16	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	16	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	14 324	2 285	545	69	3 275	1 170	1 145
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	49	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	16	D	D	D	c	D	D	D
421930	Recyclable material whsle	16	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	7	15 560	1 841	414	58	4 313	1 305	1 331
4219302	Recyclable paper & paperboard whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	15	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	274	D	D	D	i	D	D	D
4221	Paper & paper product whsle	43	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	11	167 760	12 607	3 055	292	20 494	14 387	14 225
422110	Printing & writing paper whsle	11	167 760	12 607	3 055	292	20 494	14 387	14 225
42212	Stationery & office supplies whsle	24	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	24	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	8	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	8	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	13	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	13	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	13	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	12	D	D	D	c	D	D	D

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POLK COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	67	1 791 214	77 704	19 485	2 580	157 339	60 295	64 116
42241	General-line grocery whsle	10	947 726	39 848	10 077	1 222	83 513	38 318	44 127
422410	General-line grocery whsle	10	947 726	39 848	10 077	1 222	83 513	38 318	44 127
4224103	Other general-line grocery whsle	9	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	8	228 692	4 525	1 118	221	10 348	7 117	7 336
422420	Packaged frozen food whsle	8	228 692	4 525	1 118	221	10 348	7 117	7 336
42245	Confectionery whsle	5	71 811	10 149	2 519	320	14 742	301	317
422450	Confectionery whsle	5	71 811	10 149	2 519	320	14 742	301	317
42247	Meat & meat product whsle	7	D	D	D	b	D	D	D
422470	Meat & meat product whsle	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	7	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	25	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	25	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	18	D	D	D	e	D	D	D
42251	Grain & field bean whsle	15	883 014	6 688	1 593	186	16 609	17 310	16 669
422510	Grain & field bean whsle	15	883 014	6 688	1 593	186	16 609	17 310	16 669
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	32	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	27	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	27	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	26	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	19	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	9	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	9	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	9	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	12	D	D	D	e	D	D	D
42281	Beer & ale whsle	6	D	D	D	c	D	D	D
422810	Beer & ale whsle	6	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	58	D	D	D	f	D	D	D
42291	Farm supplies whsle	24	D	D	D	e	D	D	D
422910	Farm supplies whsle	24	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers	6	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	18	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	11 808	2 037	519	109	3 734	1 186	1 349
422930	Flower, nursery stock, & florists' supplies whsle	8	11 808	2 037	519	109	3 734	1 186	1 349
42295	Paint, varnish, & supplies whsle	5	8 387	675	154	34	1 786	749	796
422950	Paint, varnish, & supplies whsle	5	8 387	675	154	34	1 786	749	796
4229501	Paint, varnish, & supplies whsle	5	8 387	675	154	34	1 786	749	796
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D

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POLK COUNTY, IA—Con.									
	Merchant wholesalers	676	D	D	D	j	D	D	D
421	Wholesale trade, durable goods	481	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	61	437 408	34 862	8 334	1 153	66 067	69 398	69 826
42111	Automobile & other motor vehicle whsle	16	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	16	D	D	D	f	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	12	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	33	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	33	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	17	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle	5	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	21	87 248	12 714	2 677	338	20 474	5 802	6 215
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	12	D	D	D	c	D	D	D
421220	Home furnishings whsle	12	D	D	D	c	D	D	D
4212203	Floor coverings whsle	6	21 833	2 538	556	72	4 518	2 062	2 269
4213	Lumber & other construction materials whsle	25	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	11	79 957	5 585	1 215	251	10 748	11 314	10 511
421310	Lumber, plywood, millwork, & wood panel whsle	11	79 957	5 585	1 215	251	10 748	11 314	10 511
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	7	D	D	D	b	D	D	D
421390	Other construction materials whsle	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	87	D	D	D	g	D	D	D
42142	Office equipment whsle	20	D	D	D	e	D	D	D
421420	Office equipment whsle	20	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	28	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	28	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	23	139 057	18 426	3 919	347	30 325	10 366	10 178
42143012	Computers & peripheral equipment for end use	17	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	15	77 560	5 341	1 283	113	9 614	5 226	5 329
4214502	Dental equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	16	D	D	D	c	D	D	D
42151	Metal service centers & offices	16	D	D	D	c	D	D	D
421510	Metal service centers & offices	16	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	10	D	D	D	c	D	D	D

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POLK COUNTY, IA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whse	43	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	13	86 184	7 981	1 748	182	15 150	10 262	10 456
421610	Electrical apparatus & equip, wiring supp, & const material whse	13	86 184	7 981	1 748	182	15 150	10 262	10 456
42169	Other electronic parts & equipment whse	21	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whse	21	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whse	16	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	41	D	D	D	f	D	D	D
42171	Hardware whse	17	D	D	D	e	D	D	D
421710	Hardware whse	17	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse	12	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse	12	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whse	4	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whse	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse	140	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse	23	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse	23	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whse	17	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whse	17	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whse distributors	10	34 016	2 966	813	97	4 654	6 421	6 584
42183	Industrial machinery & equipment whse	64	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whse	64	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	8	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whse	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whse	17	D	D	D	c	D	D	D
4218305	Materials handling equipment whse	19	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whse	10	D	D	D	b	D	D	D
42184	Industrial supplies whse	21	D	D	D	e	D	D	D
421840	Industrial supplies whse	21	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whse	6	D	D	D	b	D	D	D
4218403	Welding supplies whse	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whse	5	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whse	13	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whse	13	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whse	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whse	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse	2	D	D	D	b	D	D	D

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POLK COUNTY, IA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	47	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	16	D	D	D	c	D	D	D
421930	Recyclable material whsle	16	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	7	15 560	1 841	414	58	4 313	1 305	1 331
4219302	Recyclable paper & paperboard whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	15	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	195	2 572 551	114 869	27 065	3 516	252 817	126 856	134 082
4221	Paper & paper product whsle	30	160 213	14 838	3 526	383	24 560	14 963	15 111
42211	Printing & writing paper whsle	10	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	10	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	14	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	38	798 745	47 205	11 951	1 542	101 708	50 083	53 658
42241	General-line grocery whsle	6	D	D	D	g	D	D	D
422410	General-line grocery whsle	6	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	5	D	D	D	f	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	6	55 399	5 128	1 239	214	9 309	825	744
422480	Fresh fruit & vegetable whsle	6	55 399	5 128	1 239	214	9 309	825	744
42249	Other grocery & related products whsle	11	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	18	D	D	D	e	D	D	D
42251	Grain & field bean whsle	15	883 014	6 688	1 593	186	16 609	17 310	16 669
422510	Grain & field bean whsle	15	883 014	6 688	1 593	186	16 609	17 310	16 669
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	21	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	10	D	D	D	e	D	D	D
42281	Beer & ale whsle	4	D	D	D	c	D	D	D
422810	Beer & ale whsle	4	D	D	D	c	D	D	D

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POLK COUNTY, IA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	47	D	D	D	f	D	D	D
42291	Farm supplies whsle	18	D	D	D	c	D	D	D
422910	Farm supplies whsle	18	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ..	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	13	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	11 808	2 037	519	109	3 734	1 186	1 349
422930	Flower, nursery stock, & florists' supplies whsle	8	11 808	2 037	519	109	3 734	1 186	1 349
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		110	D	D	D	h	D	D	D
421	Wholesale trade, durable goods	66	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	15	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	2	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	c	D	D	D
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
421510	Metal service centers & offices	6	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	6	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1	D	D	D	a	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	1	D	D	D	a	D	D	D

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POLK COUNTY, IA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	44	D	D	D	g	D	D	D
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	6	53 939	3 729	939	109	6 482	2 651	2 733
422120	Stationery & office supplies whsle . . .	6	53 939	3 729	939	109	6 482	2 651	2 733
4224	Grocery & related products whsle	9	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42291	Farm supplies whsle	4	D	D	D	e	D	D	D
422910	Farm supplies whsle	4	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
		115	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	80	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
421220	Home furnishings whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	20	D	D	D	e	D	D	D
42241	General-line grocery whsle	4	D	D	D	c	D	D	D
422410	General-line grocery whsle	4	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	c	D	D	D

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POTTAWATTAMIE COUNTY, IA									
42	Wholesale trade	101	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	62	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	6	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	1	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	3	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
421930	Recyclable material whsle	8	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	f	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	D	D	D	c	D	D	D
422510	Grain & field bean whsle	9	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	3	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	D	D	D	b	D	D	D
422810	Beer & ale whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	7	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	POTTAWATTAMIE COUNTY, IA—Con.								
	Merchant wholesalers	85	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	51	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	3	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
421930	Recyclable material whsle	8	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	f	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	D	D	D	c	D	D	D
422510	Grain & field bean whsle	9	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	a	D	D	D

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POWESHIEK COUNTY, IA									
42	Wholesale trade	36	124 916	8 023	1 691	298	18 535	16 098	16 976
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
RINGGOLD COUNTY, IA									
42	Wholesale trade	8	19 571	866	187	35	2 664	1 314	2 031
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
SAC COUNTY, IA									
42	Wholesale trade	37	144 487	6 588	1 379	230	14 773	10 599	20 658
421	Wholesale trade, durable goods	18	20 621	2 016	468	86	4 437	3 604	4 274
4218	Machinery, equipment, & supplies whsle	13	17 876	1 742	413	70	3 519	3 560	4 155
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	123 866	4 572	911	144	10 336	6 995	16 384
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	b	D	D	D

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SAC COUNTY, IA—Con.									
	Merchant wholesalers	37	144 487	6 588	1 379	230	14 773	10 599	20 658
421	Wholesale trade, durable goods	18	20 621	2 016	468	86	4 437	3 604	4 274
4218	Machinery, equipment, & supplies								
	whsle	13	17 876	1 742	413	70	3 519	3 560	4 155
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	123 866	4 572	911	144	10 336	6 995	16 384
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	b	D	D	D
SCOTT COUNTY, IA									
42	Wholesale trade	389	3 366 295	151 590	35 920	4 535	351 554	287 845	292 648
421	Wholesale trade, durable goods	285	2 228 406	111 443	26 606	3 251	267 776	193 683	192 765
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	1	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	43	84 338	13 914	3 759	393	24 327	7 147	7 783
42142	Office equipment whsle	9	31 454	5 940	1 855	177	9 987	3 684	4 296
421420	Office equipment whsle	9	31 454	5 940	1 855	177	9 987	3 684	4 296
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	14	D	D	D	e	D	D	D
42151	Metal service centers & offices	13	D	D	D	c	D	D	D
421510	Metal service centers & offices	13	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	7	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	31	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	9	D	D	D	b	D	D	D

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SCOTT COUNTY, IA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	D	D	D	c	D	D	D
42171	Hardware whsle	7	52 257	3 799	819	105	8 623	9 891	9 705
421710	Hardware whsle	7	52 257	3 799	819	105	8 623	9 891	9 705
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	104	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	47	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	47	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	19 303	2 163	390	53	4 426	1 393	1 430
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	15	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	10	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	27	D	D	D	c	D	D	D
421840	Industrial supplies whsle	27	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	14	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	1	D	D	D	a	D	D	D
4219303	Other recyclable material whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	104	1 137 889	40 147	9 314	1 284	83 778	94 162	99 883
4221	Paper & paper product whsle	17	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
422340	Footwear whsle	2	D	D	D	b	D	D	D

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SCOTT COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	23	356 409	10 711	2 490	314	19 258	1 519	1 614
42241	General-line grocery whsle	5	D	D	D	b	D	D	D
422410	General-line grocery whsle	5	D	D	D	D	D	D	D
4224103	Other general-line grocery whsle	5	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle . . .	2	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	a	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	369 566	3 407	740	100	11 309	64 051	62 736
42251	Grain & field bean whsle	8	369 566	3 407	740	100	11 309	64 051	62 736
422510	Grain & field bean whsle	8	369 566	3 407	740	100	11 309	64 051	62 736
4226	Chemical & allied products whsle	13	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	6	48 812	879	220	38	2 470	719	734
422710	Petroleum bulk stations & terminals	6	48 812	879	220	38	2 470	719	734
4227101	Petroleum bulk stations & terminals (except LP)	6	48 812	879	220	38	2 470	719	734
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
42281	Beer & ale whsle	4	30 714	3 858	854	140	7 349	1 525	1 299
422810	Beer & ale whsle	4	30 714	3 858	854	140	7 349	1 525	1 299
4229	Miscellaneous nondurable goods whsle	18	D	D	D	e	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
	Merchant wholesalers	310	1 562 568	119 301	28 316	3 745	236 374	193 892	205 478
421	Wholesale trade, durable goods	240	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	25	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . .	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	37	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D
421510	Metal service centers & offices . . .	8	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	6	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	c	D	D	D

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SCOTT COUNTY, IA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	25	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	b	D	D	D
421710	Hardware whsle	6	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	88	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	40	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	40	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	19 303	2 163	390	53	4 426	1 393	1 430
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	12	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	18	D	D	D	c	D	D	D
421840	Industrial supplies whsle	18	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	14	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	20	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	1	D	D	D	a	D	D	D
4219303	Other recyclable material whsle	7	D	D	D	b	D	D	D

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SCOTT COUNTY, IA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	70	D	D	D	f	D	D	D
4221	Paper & paper product whsle	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	8	369 566	3 407	740	100	11 309	64 051	62 736
42251	Grain & field bean whsle	8	369 566	3 407	740	100	11 309	64 051	62 736
422510	Grain & field bean whsle	8	369 566	3 407	740	100	11 309	64 051	62 736
4226	Chemical & allied products whsle	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices									
		41	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle . .	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		38	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
421840	Industrial supplies whsle	4	D	D	D	a	D	D	D
4218402	Mechanical power transmission supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	10	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	1	D	D	D	a	D	D	D

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SHELBY COUNTY, IA									
42	Wholesale trade	27	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	8 518	863	153	33	1 453	3 264	3 346
422	Wholesale trade, nondurable goods	17	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	6	37 560	996	298	44	2 950	347	439
4229	Miscellaneous nondurable goods whsle	8	D	D	D	e	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	8 518	863	153	33	1 453	3 264	3 346
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	e	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
SIOUX COUNTY, IA									
42	Wholesale trade	92	470 772	27 671	6 628	1 144	61 355	47 025	52 792
421	Wholesale trade, durable goods	33	84 120	10 716	2 753	411	21 884	15 224	17 542
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	60 456	6 997	1 921	254	13 665	13 396	14 924
42182	Farm & garden machinery & equipment whsle	11	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	11	D	D	D	c	D	D	D
4218201	Farm machinery & equipment— farm dealers	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	59	386 652	16 955	3 875	733	39 471	31 801	35 250
4222	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	1	D	D	D	c	D	D	D
422450	Confectionery whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	30	279 591	8 452	2 056	361	19 030	22 083	22 134
42251	Grain & field bean whsle	21	194 198	7 421	1 791	289	16 490	21 741	21 823
422510	Grain & field bean whsle	21	194 198	7 421	1 791	289	16 490	21 741	21 823
42252	Livestock whsle	8	D	D	D	b	D	D	D
422520	Livestock whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	18	D	D	D	b	D	D	D
42291	Farm supplies whsle	13	19 312	1 134	229	43	2 811	1 265	1 334
422910	Farm supplies whsle	13	19 312	1 134	229	43	2 811	1 265	1 334

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SIoux COUNTY, IA—Con.									
	Merchant wholesalers	78	401 437	25 407	6 051	1 030	56 494	45 738	51 395
421	Wholesale trade, durable goods	28	77 971	9 659	2 507	377	20 085	14 910	17 119
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	10	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle.....	10	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	50	323 466	15 748	3 544	653	36 409	30 828	34 276
4222	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle.....	1	D	D	D	c	D	D	D
422450	Confectionery whsle.....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	27	D	D	D	e	D	D	D
42251	Grain & field bean whsle	21	194 198	7 421	1 791	289	16 490	21 741	21 823
422510	Grain & field bean whsle	21	194 198	7 421	1 791	289	16 490	21 741	21 823
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
42291	Farm supplies whsle	9	D	D	D	b	D	D	D
422910	Farm supplies whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	5	12 505	1 661	385	61	3 556	1 271	1 387
	Agents, brokers, and commission merchants	9	56 830	603	192	53	1 305	16	10
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
STORY COUNTY, IA									
42	Wholesale trade	95	321 198	21 722	5 169	772	44 406	33 375	31 860
421	Wholesale trade, durable goods	53	145 810	10 605	2 508	360	20 293	18 999	21 409
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	91 822	6 183	1 444	204	11 636	15 358	17 398
42182	Farm & garden machinery & equipment whsle.....	13	54 300	3 615	857	114	6 665	12 302	13 676
421820	Farm & garden machinery & equipment whsle.....	13	54 300	3 615	857	114	6 665	12 302	13 676
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle.....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	42	175 388	11 117	2 661	412	24 113	14 376	10 451
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	119 241	4 743	1 235	159	12 060	12 035	8 278
422510	Grain & field bean whsle	8	119 241	4 743	1 235	159	12 060	12 035	8 278
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	15	D	D	D	b	D	D	D
42291	Farm supplies whsle	8	9 885	661	165	26	1 429	419	588
422910	Farm supplies whsle	8	9 885	661	165	26	1 429	419	588

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
STORY COUNTY, IA—Con.									
Merchant wholesalers		85	267 213	18 798	4 514	679	39 139	32 651	31 195
421	Wholesale trade, durable goods	45	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	12	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle.....	12	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle.....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	40	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	119 241	4 743	1 235	159	12 060	12 035	8 278
422510	Grain & field bean whsle	8	119 241	4 743	1 235	159	12 060	12 035	8 278
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	14	9 693	1 872	436	61	3 168	756	951
Manufacturers' sales branches and sales offices ..		4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	35 564	976	207	26	1 847	55	60
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
TAMA COUNTY, IA									
Wholesale trade		31	215 853	4 933	1 075	221	12 017	9 235	9 525
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	193 588	2 940	608	134	7 454	5 261	5 183
42251	Grain & field bean whsle	12	D	D	D	b	D	D	D
422510	Grain & field bean whsle	12	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle.....	2	D	D	D	b	D	D	D
Merchant wholesalers		27	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	b	D	D	D
42251	Grain & field bean whsle	11	D	D	D	b	D	D	D
422510	Grain & field bean whsle	11	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		1	D	D	D	a	D	D	D

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TAMA COUNTY, IA—Con.									
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
TAYLOR COUNTY, IA									
42	Wholesale trade	15	26 186	1 403	313	72	3 414	3 607	4 193
421	Wholesale trade, durable goods	5	9 057	624	134	29	1 028	1 888	2 950
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	17 129	779	179	43	2 386	1 719	1 243
Merchant wholesalers									
		14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	9 057	624	134	29	1 028	1 888	2 950
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
UNION COUNTY, IA									
42	Wholesale trade	24	108 919	5 570	1 599	318	11 903	12 972	10 951
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	c	D	D	D
42251	Grain & field bean whsle	4	D	D	D	c	D	D	D
422510	Grain & field bean whsle	4	D	D	D	c	D	D	D
Merchant wholesalers									
		18	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	c	D	D	D
42251	Grain & field bean whsle	4	D	D	D	c	D	D	D
422510	Grain & field bean whsle	4	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices									
		3	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
VAN BUREN COUNTY, IA									
42	Wholesale trade	8	35 177	547	113	69	1 863	1 661	1 683
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	32 544	302	54	46	919	1 309	1 256
Merchant wholesalers									
		7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D

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WAPELLO COUNTY, IA									
42	Wholesale trade	38	140 591	9 091	1 799	321	18 122	9 026	9 174
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	14 509	1 161	271	46	2 184	1 883	1 555
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	27 687	570	122	21	1 496	1 786	1 965
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
	Merchant wholesalers	33	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	14 509	1 161	271	46	2 184	1 883	1 555
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	27 687	570	122	21	1 496	1 786	1 965
	Manufacturers' sales branches and sales offices ..	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
WARREN COUNTY, IA									
42	Wholesale trade	54	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	D	D	D	b	D	D	D
422510	Grain & field bean whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	51	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	26	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	D	D	D	b	D	D	D
422510	Grain & field bean whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D

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WASHINGTON COUNTY, IA									
42	Wholesale trade	40	134 230	6 530	1 276	298	15 348	14 529	15 514
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	7	24 001	1 749	399	81	3 662	5 519	5 684
421820	Farm & garden machinery & equipment whsle	7	24 001	1 749	399	81	3 662	5 519	5 684
4218201	Farm machinery & equipment— farm dealers	7	24 001	1 749	399	81	3 662	5 519	5 684
422	Wholesale trade, nondurable goods	25	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	54 659	1 353	257	70	3 704	815	736
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	6	29 716	797	183	40	2 608	382	352
422710	Petroleum bulk stations & terminals	6	29 716	797	183	40	2 608	382	352
4227101	Petroleum bulk stations & terminals (except LP)	6	29 716	797	183	40	2 608	382	352
42271011	Petroleum bulk stations (except LP)	6	29 716	797	183	40	2 608	382	352
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42291	Farm supplies whsle	10	D	D	D	b	D	D	D
422910	Farm supplies whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	35	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	29 716	797	183	40	2 608	382	352
42271	Petroleum bulk stations & terminals	6	29 716	797	183	40	2 608	382	352
422710	Petroleum bulk stations & terminals	6	29 716	797	183	40	2 608	382	352
4227101	Petroleum bulk stations & terminals (except LP)	6	29 716	797	183	40	2 608	382	352
42271011	Petroleum bulk stations (except LP)	6	29 716	797	183	40	2 608	382	352
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
WAYNE COUNTY, IA									
42	Wholesale trade	17	53 536	2 233	509	130	5 181	2 425	2 817
421	Wholesale trade, durable goods	6	9 253	1 011	225	36	2 231	664	1 261
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	44 283	1 222	284	94	2 950	1 761	1 556
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	9 253	1 011	225	36	2 231	664	1 261
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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WEBSTER COUNTY, IA									
42	Wholesale trade	71	710 153	31 356	6 341	885	62 344	45 131	48 677
421	Wholesale trade, durable goods	46	110 299	11 383	2 523	397	19 697	19 984	21 767
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	5 370	1 459	311	55	2 234	1 027	1 233
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	15 421	1 950	539	81	3 494	905	1 175
4218	Machinery, equipment, & supplies whsle	21	66 593	5 921	1 236	175	9 756	15 624	16 712
42181	Construction & mining (except petroleum) machinery & equip whsle	4	21 933	2 302	498	50	3 111	6 327	7 005
421810	Construction & mining (except petroleum) machinery & equip whsle	4	21 933	2 302	498	50	3 111	6 327	7 005
42182	Farm & garden machinery & equipment whsle	8	24 479	1 171	178	49	2 060	6 989	7 152
421820	Farm & garden machinery & equipment whsle	8	24 479	1 171	178	49	2 060	6 989	7 152
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	13 316	1 569	393	50	2 919	1 786	2 035
421830	Industrial machinery & equipment whsle	5	13 316	1 569	393	50	2 919	1 786	2 035
422	Wholesale trade, nondurable goods	25	599 854	19 973	3 818	488	42 647	25 147	26 910
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	D	D	D	b	D	D	D
422510	Grain & field bean whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	61	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	40	91 397	9 698	2 118	341	16 422	18 359	20 204
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	5 370	1 459	311	55	2 234	1 027	1 233
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	21 933	2 302	498	50	3 111	6 327	7 005
421810	Construction & mining (except petroleum) machinery & equip whsle	4	21 933	2 302	498	50	3 111	6 327	7 005
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	9	D	D	D	b	D	D	D
422510	Grain & field bean whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	7	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WINNEBAGO COUNTY, IA									
42	Wholesale trade	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	153 835	3 118	732	127	8 778	21 885	21 379
422510	Grain & field bean whsle	6	153 835	3 118	732	127	8 778	21 885	21 379
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	153 835	3 118	732	127	8 778	21 885	21 379
42251	Grain & field bean whsle	6	153 835	3 118	732	127	8 778	21 885	21 379
422510	Grain & field bean whsle	6	153 835	3 118	732	127	8 778	21 885	21 379
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
WINNESHIEK COUNTY, IA									
42	Wholesale trade	39	131 436	10 512	2 198	449	20 920	10 274	11 320
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	27 694	3 541	702	125	5 843	5 478	6 867
42182	Farm & garden machinery & equipment whsle	10	27 694	3 541	702	125	5 843	5 478	6 867
421820	Farm & garden machinery & equipment whsle	10	27 694	3 541	702	125	5 843	5 478	6 867
4218201	Farm machinery & equipment— farm dealers	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	41 794	956	226	65	2 514	2 011	1 604
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	a	D	D	D
	Merchant wholesalers	36	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	27 694	3 541	702	125	5 843	5 478	6 867
42182	Farm & garden machinery & equipment whsle	10	27 694	3 541	702	125	5 843	5 478	6 867
421820	Farm & garden machinery & equipment whsle	10	27 694	3 541	702	125	5 843	5 478	6 867
4218201	Farm machinery & equipment— farm dealers	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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WINNESHIEK COUNTY, IA—Con.									
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
WOODBURY COUNTY, IA									
42	Wholesale trade	209	1 222 126	70 492	16 111	2 476	141 471	129 062	127 016
421	Wholesale trade, durable goods	134	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	e	D	D	D
42142	Office equipment whsle	5	15 107	2 799	669	119	4 977	2 620	2 793
421420	Office equipment whsle	5	15 107	2 799	669	119	4 977	2 620	2 793
42143	Computer & computer peripheral equipment & software whsle	6	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	6	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	6	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	19	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	26 032	4 018	878	120	8 667	3 820	3 983
4218	Machinery, equipment, & supplies whsle	35	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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WOODBURY COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	75	D	D	D	f	D	D	D
4221	Paper & paper product whsle	10	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	5	12 521	2 798	638	78	4 545	1 370	1 439
422120	Stationery & office supplies whsle . . .	5	12 521	2 798	638	78	4 545	1 370	1 439
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	22	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	c	D	D	D
422510	Grain & field bean whsle	8	D	D	D	c	D	D	D
42252	Livestock whsle	13	D	D	D	b	D	D	D
422520	Livestock whsle	13	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	b	D	D	D
42281	Beer & ale whsle	4	D	D	D	b	D	D	D
422810	Beer & ale whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
42291	Farm supplies whsle	9	D	D	D	b	D	D	D
422910	Farm supplies whsle	9	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle . . .	1	D	D	D	b	D	D	D
	Merchant wholesalers	181	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	122	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	4	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	e	D	D	D
42142	Office equipment whsle	5	15 107	2 799	669	119	4 977	2 620	2 793
421420	Office equipment whsle	5	15 107	2 799	669	119	4 977	2 620	2 793
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp. & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	26 032	4 018	878	120	8 667	3 820	3 983

Table 5. Summary Statistics for Counties: 1997—Con.

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	WOODBURY COUNTY, IA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	32	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	17	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	59	D	D	D	f	D	D	D
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	c	D	D	D
422510	Grain & field bean whsle	8	D	D	D	c	D	D	D
42252	Livestock whsle	6	D	D	D	b	D	D	D
422520	Livestock whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D

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WORTH COUNTY, IA									
42	Wholesale trade	17	85 608	2 614	572	97	6 425	8 060	6 299
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
422510	Grain & field bean whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
422510	Grain & field bean whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
WRIGHT COUNTY, IA									
42	Wholesale trade	28	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	5	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	160 022	3 844	884	150	10 408	19 754	17 341
422510	Grain & field bean whsle	10	160 022	3 844	884	150	10 408	19 754	17 341
4229	Miscellaneous nondurable goods								
	whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	b	D	D	D
	Merchant wholesalers	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	160 022	3 844	884	150	10 408	19 754	17 341
422510	Grain & field bean whsle	10	160 022	3 844	884	150	10 408	19 754	17 341
4229	Miscellaneous nondurable goods								
	whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ADAIR COUNTY, IA									
42	Wholesale trade .....	.5	3.7	D	D	-	-	D	D
421	Wholesale trade, durable goods	1.8	5.7	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	3.0	-	3.0	-	-	-	-
4225	Farm-product raw material whsle	-	3.2	-	3.2	-	-	-	-
ADAMS COUNTY, IA									
42	Wholesale trade	7.2	-	7.2	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
ALLAMAKEE COUNTY, IA									
42	Wholesale trade	2.6	5.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	6.3	21.4	6.3	21.4	-	-	-	-
4218	Machinery, equipment, & supplies whsle	3.5	22.7	3.5	22.7	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers .....	.7	37.5	.7	37.5	-	-	-	-
422	Wholesale trade, nondurable goods	1.5	.2	D	D	-	-	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	-	-	-	-
42231	Piece goods, notions, & other dry goods whsle .	D	D	D	D	-	-	-	-
422310	Piece goods, notions, & other dry goods whsle .	D	D	D	D	-	-	-	-
4223102	Notions & other dry goods whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	-	-	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
422910	Farm supplies whsle	D	D	D	D	-	-	-	-
APPANOOSE COUNTY, IA									
42	Wholesale trade	2.2	14.9	D	D	-	-	D	D
421	Wholesale trade, durable goods	7.2	-	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.3	20.3	.3	20.3	-	-	-	-
AUDUBON COUNTY, IA									
42	Wholesale trade	3.1	-	3.1	-	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	5.2	-	5.2	-	-	-	-	-
421820	Farm & garden machinery & equipment whsle .	5.2	-	5.2	-	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	5.2	-	5.2	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	2.2	-	2.2	-	-	-	-	-
422910	Farm supplies whsle	2.2	-	2.2	-	-	-	-	-
4229102	Farm supplies—whsle distributors	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BENTON COUNTY, IA									
42	Wholesale trade .....	.2	1.3	.2	1.6	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224901	Coffee, tea, & spice whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	D	D	—	—	—	—
422510	Grain & field bean whsle	—	—	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BLACK HAWK COUNTY, IA									
42	Wholesale trade	2.0	3.0	2.2	3.1	D	D	D	D
421	Wholesale trade, durable goods	2.4	4.6	2.5	4.4	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	1.4	.2	1.4	.2	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	8.9	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	D	D	—	—	—	—
42151	Metal service centers & offices	—	—	D	D	—	—	—	—
421510	Metal service centers & offices	—	—	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	—	—	D	D	—	—	—	—
4216	Electrical goods whsle	—	6.9	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.4	2.5	1.4	2.5	—	—	—	—
42182	Farm & garden machinery & equipment whsle	3.6	.6	3.6	.6	—	—	—	—
421820	Farm & garden machinery & equipment whsle	3.6	.6	3.6	.6	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.6	6.6	.6	6.6	—	—	—	—
421830	Industrial machinery & equipment whsle .....	.6	6.6	.6	6.6	—	—	—	—
4218305	Materials handling equipment whsle	—	11.1	—	11.1	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BLACK HAWK COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.8	2.0	1.9	2.1	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	40.8	2.4	40.8	2.4	—	—	—	—
422120	Stationery & office supplies whsle	40.8	2.4	40.8	2.4	—	—	—	—
4224	Grocery & related products whsle	—	4.3	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224904	Canned goods whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	—	4.7	D	D	—	—	—	—
422510	Grain & field bean whsle	—	4.7	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	5.4	—	5.4	—	—	—	—	—
42271	Petroleum bulk stations & terminals	5.4	—	5.4	—	—	—	—	—
422710	Petroleum bulk stations & terminals	5.4	—	5.4	—	—	—	—	—
4227101	Petroleum bulk stations & terminals	5.4	—	5.4	—	—	—	—	—
42271011	(except LP)	5.4	—	5.4	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	5.4	—	5.4	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
BOONE COUNTY, IA									
42	Wholesale trade .....	.4	3.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	2.6	—	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	3.7	—	3.7	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
BREMER COUNTY, IA									
42	Wholesale trade	3.9	.6	D	D	—	—	D	D
421	Wholesale trade, durable goods	11.2	1.6	11.2	1.6	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	1.7	—	1.7	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	—	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment	—	—	—	—	—	—	—	—
4218201	whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm	—	—	—	—	—	—	—	—
4218201	dealers	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BUCHANAN COUNTY, IA									
42	Wholesale trade .....	.4	1.0	D	D	—	—	D	D
421	Wholesale trade, durable goods	2.2	—	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	2.7	—	2.7	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	1.2	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	1.4	—	1.4	—	—	—	—
422510	Grain & field bean whsle	—	1.4	—	1.4	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
BUENA VISTA COUNTY, IA									
42	Wholesale trade	1.2	2.3	1.2	2.3	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	4.3	—	4.3	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
BUTLER COUNTY, IA									
42	Wholesale trade .....	.6	1.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	6.5	—	6.5	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	7.3	—	7.3	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	7.3	—	7.3	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	—	7.3	—	7.3	—	—	—	—
422	Wholesale trade, nondurable goods .....	.7	.9	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	.9	D	D	—	—	—	—
42251	Grain & field bean whsle	—	1.1	—	1.1	—	—	—	—
422510	Grain & field bean whsle	—	1.1	—	1.1	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	.8	.8	.8	.8	—	—	—	—
422910	Farm supplies whsle8	.8	.8	.8	—	—	—	—
4229101	Farm supplies—farm dealers8	.8	.8	.8	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CALHOUN COUNTY, IA									
42	Wholesale trade	—	2.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	2.7	—	—	—	—
42251	Grain & field bean whsle	—	2.7	—	—	—	—	—	—
422510	Grain & field bean whsle	—	2.7	—	2.7	—	—	—	—
CARROLL COUNTY, IA									
42	Wholesale trade	2.6	.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	—	22.9	—	22.9	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	2.8	—	2.8	—	—	—	—	—
42251	Grain & field bean whsle	3.2	—	3.2	—	—	—	—	—
422510	Grain & field bean whsle	3.2	—	3.2	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
CASS COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	—	45.3	D	D	—	—	—	—
422910	Farm supplies whsle	—	45.3	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
CEDAR COUNTY, IA									
42	Wholesale trade	6.3	1.8	7.7	2.3	D	D	D	D
421	Wholesale trade, durable goods	10.5	5.4	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	11.8	7.3	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.1	—	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	6.4	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CERRO GORDO COUNTY, IA									
42	Wholesale trade	1.2	2.4	1.4	2.7	D	D	D	D
421	Wholesale trade, durable goods	1.9	.6	2.2	.7	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	-	-	-	-	-	-	-	-
421840	Industrial supplies whsle	-	-	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	1.0	2.9	1.1	3.3	D	D	-	-
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
42212	Stationery & office supplies whsle	D	D	D	D	-	-	-	-
422120	Stationery & office supplies whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle .....	.2	-	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
422490	Other grocery & related products whsle	D	D	D	D	-	-	-	-
4224903	Soft drinks whsle	D	D	-	-	-	-	-	-
4224904	Canned goods whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	-	8.7	-	8.7	-	-	-	-
422510	Grain & field bean whsle	-	8.7	-	8.7	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
422910	Farm supplies whsle	D	D	D	D	-	-	-	-
CHEROKEE COUNTY, IA									
42	Wholesale trade	50.3	1.5	50.3	1.5	-	-	-	-
421	Wholesale trade, durable goods	24.8	5.6	24.8	5.6	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	28.0	6.3	28.0	6.3	-	-	-	-
422	Wholesale trade, nondurable goods	59.3	-	59.3	-	-	-	-	-
4225	Farm-product raw material whsle	D	-	D	-	-	-	-	-
CHICKASAW COUNTY, IA									
42	Wholesale trade	7.0	-	D	D	D	D	-	-
421	Wholesale trade, durable goods	19.5	-	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
421110	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	-	-	-	-	-	-	-	-
421820	Farm & garden machinery & equipment whsle	-	-	-	-	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	-	-	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.1	-	.1	-	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42244	Poultry & poultry product whsle	D	D	D	D	-	-	-	-
422440	Poultry & poultry product whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	-	-	-	-	-	-	-	-
422510	Grain & field bean whsle	-	-	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
CLARKE COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CLAY COUNTY, IA									
42	Wholesale trade	1.9	4.9	2.1	1.5	D	D	D	D
421	Wholesale trade, durable goods	7.4	.3	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.4	.1	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	6.4	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	2.6	—	2.6	—	—	—	—
422510	Grain & field bean whsle	—	2.6	—	2.6	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	—	4.2	—	4.2	—	—	—	—
422910	Farm supplies whsle	—	4.2	—	4.2	—	—	—	—
CLAYTON COUNTY, IA									
42	Wholesale trade	2.4	.9	2.6	1.0	—	—	—	—
421	Wholesale trade, durable goods	8.2	1.0	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	8.7	—	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	9.7	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.4	.9	D	D	—	—	—	—
4225	Farm-product raw material whsle	1.2	.2	D	D	—	—	—	—
42251	Grain & field bean whsle	—	.2	—	.2	—	—	—	—
422510	Grain & field bean whsle	—	.2	—	.2	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	—	11.3	—	11.3	—	—	—	—
422910	Farm supplies whsle	—	11.3	—	11.3	—	—	—	—
4229101	Farm supplies—farm dealers	—	11.3	—	11.3	—	—	—	—
CLINTON COUNTY, IA									
42	Wholesale trade	6.5	9.2	6.9	9.8	D	D	D	D
421	Wholesale trade, durable goods	7.4	.8	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	12.3	1.1	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	4.6	2.1	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	4.6	2.1	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	5.8	16.2	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	6.5	23.0	—	—	—	—
42251	Grain & field bean whsle	6.5	23.0	6.5	23.0	—	—	—	—
422510	Grain & field bean whsle	6.5	23.0	6.5	23.0	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CRAWFORD COUNTY, IA									
42	Wholesale trade	2.5	1.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	4.5	—	4.5	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.2	1.3	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	3.6	1.1	—	—	D	D
42251	Grain & field bean whsle	3.6	1.1	3.6	1.1	—	—	—	—
422510	Grain & field bean whsle	3.6	1.1	3.6	1.1	—	—	—	—
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
DALLAS COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
DAVIS COUNTY, IA									
42	Wholesale trade .....	.5	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
DECATUR COUNTY, IA									
42	Wholesale trade	2.8	.3	D	D	—	—	D	D
421	Wholesale trade, durable goods	25.1	—	25.1	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	.3	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DELAWARE COUNTY, IA									
42	Wholesale trade .....	.9	8.3	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	1.6	—	1.6	—	—	—	—	—
422910	Farm supplies whsle	1.6	—	1.6	—	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
DES MOINES COUNTY, IA									
42	Wholesale trade	1.6	1.2	1.7	.4	D	D	D	D
421	Wholesale trade, durable goods	7.6	2.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.5	—	.5	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	1.1	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DICKINSON COUNTY, IA									
42	Wholesale trade .....	.3	2.5	.3	2.5	D	D	D	D
421	Wholesale trade, durable goods .....	.7	.7	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whse	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	3.9	D	D	—	—	—	—
4225	Farm-product raw material whse	—	4.3	—	4.3	—	—	—	—
42251	Grain & field bean whse	—	4.3	—	4.3	—	—	—	—
422510	Grain & field bean whse	—	4.3	—	4.3	—	—	—	—
DUBUQUE COUNTY, IA									
42	Wholesale trade	5.6	2.4	6.1	2.4	—	4.0	8.4	—
421	Wholesale trade, durable goods	7.6	1.8	9.8	2.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	—	.2	—	.2	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whse	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	13.2	13.7	D	D	—	—	—	—
42142	Office equipment whse	D	D	D	D	—	—	—	—
421420	Office equipment whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	—	—	D	D	—	—
42151	Metal service centers & offices	D	D	—	—	D	D	—	—
421510	Metal service centers & offices	D	D	—	—	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	—	—	D	D	—	—
42151011	Ferrous metal service centers	D	D	—	—	D	D	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	—	—	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whse	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	2.7	1.2	3.1	1.3	—	—	—	—
42182	Farm & garden machinery & equipment whse	4.4	1.2	4.4	1.2	—	—	—	—
421820	Farm & garden machinery & equipment whse	4.4	1.2	4.4	1.2	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whse	D	D	D	D	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
421840	Industrial supplies whse	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whse	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42193	Recyclable material whse	D	D	D	D	—	—	—	—
421930	Recyclable material whse	D	D	D	D	—	—	—	—

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Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DUBUQUE COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	4.3	2.8	4.1	2.4	D	D	D	D
4224	Grocery & related products whse	D	D	—	43.2	—	—	—	—
42249	Other grocery & related products whse	—	59.8	D	D	—	—	—	—
422490	Other grocery & related products whse	—	59.8	D	D	—	—	—	—
4224903	Soft drinks whse	—	59.8	—	—	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	—	—
42251	Grain & field bean whse	D	D	D	D	—	—	—	—
422510	Grain & field bean whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42271011	(except LP)	D	D	D	D	—	—	—	—
422710111	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
42291	Farm supplies whse	37.2	.6	37.2	.6	—	—	—	—
422910	Farm supplies whse	37.2	.6	37.2	.6	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whse distributors	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
EMMET COUNTY, IA									
42	Wholesale trade	17.0	5.2	17.0	5.2	—	—	—	—
421	Wholesale trade, durable goods	46.8	—	46.8	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	8.2	—	8.2	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse	D	D	D	D	—	—	—	—
FAYETTE COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	3.3	1.1	3.3	1.1	—	—	—	—
42182	Farm & garden machinery & equipment whse	3.3	1.1	3.3	1.1	—	—	—	—
421820	Farm & garden machinery & equipment whse	3.3	1.1	3.3	1.1	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	3.3	1.1	3.3	1.1	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	—	—
42251	Grain & field bean whse	9.4	—	9.4	—	—	—	—	—
422510	Grain & field bean whse	9.4	—	9.4	—	—	—	—	—
FLOYD COUNTY, IA									
42	Wholesale trade	4.4	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	7.4	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	3.6	—	D	D	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	—	—
42251	Grain & field bean whse	5.2	—	5.2	—	—	—	—	—
422510	Grain & field bean whse	5.2	—	5.2	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	—	—	—	—	—	—
42291	Farm supplies whse	D	D	—	—	—	—	—	—
422910	Farm supplies whse	D	D	—	—	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
FRANKLIN COUNTY, IA									
42	Wholesale trade	—	2.0	—	2.0	—	—	—	—
421	Wholesale trade, durable goods	—	4.1	—	4.1	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	1.4	—	1.4	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
FREMONT COUNTY, IA									
42	Wholesale trade	4.5	—	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	.8	—	.8	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	5.5	—	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	D	D	—	—
42291	Farm supplies whsle	D	D	—	—	D	D	—	—
422910	Farm supplies whsle	D	D	—	—	D	D	—	—
4229102	Farm supplies—whsle distributors	D	D	—	—	—	—	—	—
GREENE COUNTY, IA									
42	Wholesale trade	18.6	4.9	D	D	—	—	D	D
421	Wholesale trade, durable goods	83.8	6.6	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	84.2	6.8	84.2	6.8	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	84.2	6.8	84.2	6.8	—	—	—	—
421820	Farm & garden machinery & equipment whsle .	84.2	6.8	84.2	6.8	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.7	4.4	.7	4.4	—	—	—	—
4225	Farm-product raw material whsle	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
GRUNDY COUNTY, IA									
42	Wholesale trade	—	.9	D	D	D	D	—	—
421	Wholesale trade, durable goods	—	3.2	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
GUTHRIE COUNTY, IA									
42	Wholesale trade	—	1.1	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HAMILTON COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
422510	Grain & field bean whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	D	D	-	-	-	-	-	-
42271011	Petroleum bulk stations (except LP)	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
422910	Farm supplies whsle	D	D	D	D	-	-	-	-
4229102	Farm supplies—whsle distributors	D	D	D	D	-	-	-	-
HANCOCK COUNTY, IA									
42	Wholesale trade	1.0	1.9	1.1	2.1	D	D	D	D
421	Wholesale trade, durable goods	3.1	1.9	3.1	1.9	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	1.9	-	2.2	-	-	D	D
4225	Farm-product raw material whsle	-	2.4	D	D	-	-	-	-
42251	Grain & field bean whsle	-	3.1	-	3.1	-	-	-	-
422510	Grain & field bean whsle	-	3.1	-	3.1	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
422910	Farm supplies whsle	D	D	D	D	-	-	-	-
HARDIN COUNTY, IA									
42	Wholesale trade .....	.8	5.8	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	D	D
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	D	D
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	-	-	-	-	-	-
421830	Industrial machinery & equipment whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4222	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
42221	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
422210	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	-	9.6	-	9.6	-	-	-	-
422510	Grain & field bean whsle	-	9.6	-	9.6	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
422910	Farm supplies whsle	D	D	D	D	-	-	-	-
4229102	Farm supplies—whsle distributors	D	D	D	D	-	-	-	-
42292	Book, periodical, & newspaper whsle	D	D	-	-	-	-	-	-
422920	Book, periodical, & newspaper whsle	D	D	-	-	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HARRISON COUNTY, IA									
42	Wholesale trade .....	.6	.3	D	D	—	—	D	D
421	Wholesale trade, durable goods	1.5	.9	1.5	.9	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	—	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
HENRY COUNTY, IA									
42	Wholesale trade	6.2	.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	16.5	—	16.5	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	31.3	—	31.3	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .	31.3	—	31.3	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	31.3	—	31.3	—	—	—	—	—
422	Wholesale trade, nondurable goods	2.3	1.3	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	1.5	—	1.5	—	—	—	—
422510	Grain & field bean whsle	—	1.5	—	1.5	—	—	—	—
HOWARD COUNTY, IA									
42	Wholesale trade	12.7	3.1	12.7	3.1	—	—	—	—
421	Wholesale trade, durable goods	11.6	—	11.6	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	12.8	3.4	12.8	3.4	—	—	—	—
4225	Farm-product raw material whsle	12.5	3.5	12.5	3.5	—	—	—	—
42251	Grain & field bean whsle	14.2	4.0	14.2	4.0	—	—	—	—
422510	Grain & field bean whsle	14.2	4.0	14.2	4.0	—	—	—	—
HUMBOLDT COUNTY, IA									
42	Wholesale trade	4.2	.5	D	D	—	—	D	D
421	Wholesale trade, durable goods	16.8	2.2	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	19.1	1.4	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .	19.1	1.4	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	21.0	—	21.0	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—

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Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
IDA COUNTY, IA									
42	Wholesale trade	6.1	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
IOWA COUNTY, IA									
42	Wholesale trade	14.8	.5	D	D	—	—	D	D
421	Wholesale trade, durable goods	4.6	6.3	4.6	6.3	—	—	—	—
4218	Machinery, equipment, & supplies whsle	7.3	—	7.3	—	—	—	—	—
422	Wholesale trade, nondurable goods	15.8	—	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	—	—	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	D	D	—	—	—	—
422510	Grain & field bean whsle	—	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
JACKSON COUNTY, IA									
42	Wholesale trade	1.7	.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
JASPER COUNTY, IA									
42	Wholesale trade	12.0	.3	12.6	.3	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224301	Raw milk whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	.7	—	—	—	—
42251	Grain & field bean whsle	—	.7	—	.7	—	—	—	—
422510	Grain & field bean whsle	—	.7	—	.7	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
JEFFERSON COUNTY, IA									
42	Wholesale trade	12.3	2.3	12.7	1.2	—	30.8	12.7	—
421	Wholesale trade, durable goods	22.3	3.3	22.5	1.0	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	8.6	1.9	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	5.2	—	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	5.2	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.3	1.2	2.6	1.3	—	—	—	—
JOHNSON COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	.4	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	JOHNSON COUNTY, IA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	.1	2.0	.1	2.0	—	—	—	—
422910	Farm supplies whsle .....	.1	2.0	.1	2.0	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
	JONES COUNTY, IA								
42	Wholesale trade	2.6	2.7	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	.2	9.6	.2	9.6	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	—	15.9	—	15.9	—	—	—	—
422	Wholesale trade, nondurable goods	3.3	.9	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	3.5	.8	D	D	—	—	—	—
	KEOKUK COUNTY, IA								
42	Wholesale trade	21.1	3.2	21.1	3.2	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
	KOSSUTH COUNTY, IA								
42	Wholesale trade	21.4	.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	2.4	—	2.4	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	1.3	—	1.3	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	1.3	—	1.3	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	1.3	—	1.3	—	—	—	—	—
422	Wholesale trade, nondurable goods	31.4	.6	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	45.2	—	45.2	—	—	—	—	—
422510	Grain & field bean whsle	45.2	—	45.2	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	6.0	—	D	D	—	—	—	—
42291	Farm supplies whsle	6.0	—	D	D	—	—	—	—
422910	Farm supplies whsle	6.0	—	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LEE COUNTY, IA									
42	Wholesale trade .....	.3	.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	1.7	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	1.7	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
LINN COUNTY, IA									
42	Wholesale trade	4.2	2.0	5.5	2.5	—	1.0	—	—
421	Wholesale trade, durable goods	6.5	1.9	9.8	2.6	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	18.2	9.3	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	3.5	13.4	3.5	13.4	—	—	—	—
421110	Automobile & other motor vehicle whsle	3.5	13.4	3.5	13.4	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	.2	1.0	.2	1.0	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.0	3.4	D	D	D	D	D	D
42142	Office equipment whsle .....	.3	10.4	—	—	—	—	—	—
421420	Office equipment whsle .....	.3	10.4	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.4	3.1	1.2	1.6	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.4	3.1	1.2	1.6	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	.2	2.6	.5	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	2.1	—	2.1	—	—	—	—	—
42151	Metal service centers & offices	2.1	—	2.1	—	—	—	—	—
421510	Metal service centers & offices	2.1	—	2.1	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	2.1	—	2.1	—	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	3.1	.6	9.5	1.8	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	D	D	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	36.3	4.3	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	LINN COUNTY, IA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	52.1	—	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.5	1.4	4.3	1.6	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	2.2	3.3	2.2	3.3	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	2.2	3.3	2.2	3.3	—	—	—	—
42182	Farm & garden machinery & equipment whsle	4.4	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	4.4	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	.9	1.6	1.2	2.1	D	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	.9	1.6	1.2	2.1	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	—	—	D	D	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	—	—	—	—	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	—	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	—	9.4	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	2.0	.1	D	D	—	—	—	—
421840	Industrial supplies whsle	2.0	.1	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle	4.2	.3	4.2	.3	—	—	—	—
42185	Service establishment equipment & supplies whsle	58.2	—	58.2	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	58.2	—	58.2	—	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	—	—	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	—	—	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	—	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	4.6	7.2	4.6	7.2	—	—	—	—
421930	Recyclable material whsle	4.6	7.2	4.6	7.2	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.6	2.2	1.8	2.5	D	D	D	D
4221	Paper & paper product whsle	1.3	27.6	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	1.1	—	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	—	—	—	—	—	—	—
4224903	Soft drinks whsle	D	—	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	—	.4	—	—	—	—	—	—
42281	Beer & ale whsle	—	.4	—	—	—	—	—	—
422810	Beer & ale whsle	—	.4	—	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	LINN COUNTY, IA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	2.0	.2	D	D	—	—	—	—
422910	Farm supplies whsle	2.0	.2	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	LOUISA COUNTY, IA								
42	Wholesale trade .....	.1	.6	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	2.3	—	2.3	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	—	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
	LUCAS COUNTY, IA								
42	Wholesale trade .....	.7	4.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	36.8	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.7	—	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	.9	—	—	—	—	—	—	—
	LYON COUNTY, IA								
42	Wholesale trade	3.3	1.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	12.2	9.8	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	19.3	2.8	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	19.3	2.8	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	19.3	2.8	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.4	—	1.4	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
	MADISON COUNTY, IA								
42	Wholesale trade	—	6.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	4.5	—	4.5	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MAHASKA COUNTY, IA									
42	Wholesale trade	1.4	1.8	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	-	5.2	-	5.2	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	-	6.9	-	6.9	-	-	-	-
421820	Farm & garden machinery & equipment whsle	-	6.9	-	6.9	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42244	Poultry & poultry product whsle	D	D	D	D	-	-	-	-
422440	Poultry & poultry product whsle	D	D	D	D	-	-	-	-
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	-	-
422520	Livestock whsle	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	7.0	3.8	-	-	-	-
42291	Farm supplies whsle	7.0	3.8	7.0	3.8	-	-	-	-
422910	Farm supplies whsle	7.0	3.8	7.0	3.8	-	-	-	-
4229101	Farm supplies—farm dealers	D	D	D	D	-	-	-	-
MARION COUNTY, IA									
42	Wholesale trade	13.2	.8	D	D	-	-	D	D
421	Wholesale trade, durable goods	12.9	1.7	12.9	1.7	-	-	-	-
4212	Furniture & home furnishings whsle	D	D	D	D	-	-	-	-
42122	Home furnishings whsle	D	D	D	D	-	-	-	-
421220	Home furnishings whsle	D	D	D	D	-	-	-	-
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	15.5	.7	15.5	.7	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	27.4	1.2	27.4	1.2	-	-	-	-
422	Wholesale trade, nondurable goods	13.5	-	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	20.4	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
MARSHALL COUNTY, IA									
42	Wholesale trade	2.9	.3	4.2	.5	D	D	D	D
421	Wholesale trade, durable goods	1.4	.3	D	D	D	D	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	-	-	-	-	-	-
42151	Metal service centers & offices	D	D	-	-	-	-	-	-
421510	Metal service centers & offices	D	D	-	-	-	-	-	-
4215101	Ferrous metal service centers & sales offices	D	D	-	-	-	-	-	-
42151011	Ferrous metal service centers	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	-	-	-	-	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	D	D	D	D	-	-	-	-
421840	Industrial supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	4.4	.4	D	D	-	-	D	D
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	-	-	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	6.2	.5	6.2	.5	-	-	-	-
422510	Grain & field bean whsle	6.2	.5	6.2	.5	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MILLS COUNTY, IA									
42	Wholesale trade	4.3	—	4.3	—	—	—	—	—
421	Wholesale trade, durable goods	9.0	—	9.0	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.5	—	2.5	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
MITCHELL COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	15.1	14.3	15.1	14.3	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
MONONA COUNTY, IA									
42	Wholesale trade	6.6	7.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	5.6	12.4	5.6	12.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	14.2	—	14.2	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	14.2	—	14.2	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	—	14.2	—	14.2	—	—	—	—
422	Wholesale trade, nondurable goods	6.9	5.6	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
MONROE COUNTY, IA									
42	Wholesale trade	41.1	1.6	41.1	1.6	—	—	—	—
421	Wholesale trade, durable goods	76.3	4.1	76.3	4.1	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	19.1	—	19.1	—	—	—	—	—
MONTGOMERY COUNTY, IA									
42	Wholesale trade	1.1	8.3	1.2	9.3	D	D	D	D
421	Wholesale trade, durable goods	4.8	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.9	8.8	D	D	—	—	D	D
4225	Farm-product raw material whsle	—	9.0	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
42252	Livestock whsle	—	19.1	D	D	—	—	—	—
422520	Livestock whsle	—	19.1	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MUSCATINE COUNTY, IA									
42	Wholesale trade	1.5	8.1	1.5	8.3	D	D	D	D
421	Wholesale trade, durable goods	7.1	21.8	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	3.7	77.3	3.7	77.3	—	—	—	—
421820	Farm & garden machinery & equipment whsle	3.7	77.3	3.7	77.3	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	3.7	77.3	3.7	77.3	—	—	—	—
42184	Industrial supplies whsle	—	—	—	—	—	—	—	—
421840	Industrial supplies whsle	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	4.9	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
O'BRIEN COUNTY, IA									
42	Wholesale trade	5.7	.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	11.0	3.4	11.0	3.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.6	4.2	2.6	4.2	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	1.4	4.4	1.4	4.4	—	—	—	—
422	Wholesale trade, nondurable goods	4.4	—	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	2.4	—	2.4	—	—	—	—	—
422510	Grain & field bean whsle	2.4	—	2.4	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
OSCEOLA COUNTY, IA									
42	Wholesale trade	2.2	.2	2.2	.2	—	—	—	—
421	Wholesale trade, durable goods	9.2	1.0	9.2	1.0	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
PAGE COUNTY, IA									
42	Wholesale trade .....	.5	4.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	2.5	—	2.5	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	2.5	—	2.5	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	2.5	—	2.5	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
PALO ALTO COUNTY, IA									
42	Wholesale trade .....	.6	7.2	D	D	—	—	D	D
421	Wholesale trade, durable goods	3.5	17.0	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	6.5	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	6.1	—	6.1	—	—	—	—
422510	Grain & field bean whsle	—	6.1	—	6.1	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PLYMOUTH COUNTY, IA									
42	Wholesale trade .....	.8	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42242	Packaged frozen food whsle	D	D	D	D	-	-	-	-
422420	Packaged frozen food whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	-	-	-	-	-	-	-	-
422510	Grain & field bean whsle	-	-	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	-	-
42291	Farm supplies whsle	D	D	D	D	D	D	-	-
422910	Farm supplies whsle	D	D	D	D	D	D	-	-
4229101	Farm supplies—farm dealers	D	D	-	-	D	D	-	-
POCAHONTAS COUNTY, IA									
42	Wholesale trade	-	.5	D	D	-	-	D	D
421	Wholesale trade, durable goods	-	-	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	.5	-	.5	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42241	General-line grocery whsle	D	D	D	D	-	-	-	-
422410	General-line grocery whsle	D	D	D	D	-	-	-	-
4224103	Other general-line grocery whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
422510	Grain & field bean whsle	D	D	D	D	-	-	-	-
POLK COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	1.2	2.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.2	1.8	.8	2.1	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	-	-	-	-	-	-
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	-	-	-	-
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	-	-	-	-
4211203	Petroleum products marketing equipment whsle	D	D	D	D	-	-	-	-
42113	Tire & tube whsle	D	D	D	D	-	-	-	-
421130	Tire & tube whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle .....	.1	1.1	.1	1.5	-	-	D	D
42121	Furniture whsle	D	D	D	D	-	-	-	-
421210	Furniture whsle	D	D	D	D	-	-	-	-
4212102	Office & business furniture whsle	D	D	D	D	-	-	-	-
42122	Home furnishings whsle	D	D	D	D	-	-	D	D
421220	Home furnishings whsle	D	D	D	D	-	-	D	D
4212203	Floor coverings whsle	D	D	-	.6	-	-	-	-
4212204	Other home furnishings whsle	D	D	-	-	-	-	-	-

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	POLK COUNTY, IA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	1.3	—	.9	—	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whse	1.3	—	.9	—	—	—	D	D
4213102	Lumber with yard whse	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whse . . . . .	.1	1.9	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whse . . . . .	.1	1.9	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	—	—	—	—	—	—
4213202	Sand, gravel, & stone whse	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whse	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse	3.1	1.9	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whse . .	3.1	1.9	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whse	3.1	1.9	—	—	—	—	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
421390	Other construction materials whse	D	D	D	D	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	D	D	D	D	D	D	D	D
42142	Office equipment whse	4.3	.3	D	D	—	—	—	—
421420	Office equipment whse	4.3	.3	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	D	D	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whse	D	D	D	D	D	D	—	—
4214301	Computer & peripheral equipment whse . .	1.9	1.1	3.3	1.6	—	—	—	—
42143012	Computers & peripheral equipment for end use	—	1.0	D	D	—	—	—	—
42144	Other commercial equipment whse	D	D	D	D	D	D	—	—
421440	Other commercial equipment whse	D	D	D	D	D	D	—	—
4214402	Store machines & equipment whse	D	D	—	—	D	D	—	—
42145	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whse	D	D	4.4	D	—	—	—	—
4214502	Dental equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	D	D	—	—
421510	Metal service centers & offices	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	—	—
42151011	Ferrous metal service centers	D	D	D	D	D	D	—	—
4216	Electrical goods whse	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	.1	2.1	.2	1.4	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	.1	2.1	.2	1.4	D	D	D	D
42162	Electrical appliance, television & radio set whse . . . . .	.5	.7	—	—	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whse . .	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whse . . . . .	.5	—	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whse	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	D	D
42171	Hardware whse	D	D	D	D	—	—	—	—
421710	Hardware whse	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whse	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whse . .	D	D	D	D	—	—	—	—

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Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	POLK COUNTY, IA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	1.9	6.9	D	D	D	D	D	D
42181	Construction & mining (except petroleum)								
421810	machinery & equip whsle	D	D	D	D	—	—	—	—
	Construction & mining (except petroleum)								
	machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	.1	3.1	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	D	D	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	—	—	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	—	10.3	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	—	6.1	—	6.1	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	3.0	1.2	D	D	D	D
4221	Paper & paper product whsle	D	D	.3	—	D	D	D	D
42211	Printing & writing paper whsle	—	—	D	D	—	—	—	—
422110	Printing & writing paper whsle	—	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	—	—	—	—	D	D
422130	Industrial & personal service paper whsle	D	D	—	—	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	POLK COUNTY, IA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	.2	.8	.4	.2	D	D	D	D
42241	General-line grocery whsle	—	—	D	D	—	—	D	D
422410	General-line grocery whsle	—	—	D	D	—	—	D	D
4224103	Other general-line grocery whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle	1.1	3.4	—	—	—	—	D	D
422420	Packaged frozen food whsle	1.1	3.4	—	—	—	—	D	D
42245	Confectionery whsle	—	—	—	—	—	—	—	—
422450	Confectionery whsle	—	—	—	—	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	—	—	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	1.0	2.5	1.0	2.5	—	—	—	—
422510	Grain & field bean whsle	1.0	2.5	1.0	2.5	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
422910	Farm supplies whsle	D	D	D	D	D	D	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	4.3	—	4.3	—	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	4.3	—	4.3	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
POTTAWATTAMIE COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	D	D	-	-	-	-
421110	Automobile & other motor vehicle whsle	D	D	D	D	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	-	-	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	-	-	-	-
4211202	Motor vehicle supplies & new parts—jobbers	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	-	-	D	D	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	-	-	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	-	-	-	-	-	-
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	-	-	-	-	-	-
4216	Electrical goods whsle	D	D	D	D	-	-	-	-
42169	Other electronic parts & equipment whsle	D	D	D	D	-	-	-	-
421690	Other electronic parts & equipment whsle	D	D	D	D	-	-	-	-
4216901	Communications equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42193	Recyclable material whsle	D	D	D	D	-	-	-	-
421930	Recyclable material whsle	D	D	D	D	-	-	-	-
4219301	Iron & steel scrap processors & dealers	D	D	D	D	-	-	-	-
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	-	-	-	-
4219303	Other recyclable material whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
422510	Grain & field bean whsle	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle	D	D	D	D	-	-	-	-
42269	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
422690	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
4226902	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	-	-
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	-	-
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	-	-
42271011	Petroleum bulk stations (except LP)	D	D	D	D	-	-	-	-
42271012	Petroleum bulk terminals (except LP)	D	D	-	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	-	-	-	-	-	-
42281	Beer & ale whsle	D	D	-	-	-	-	-	-
422810	Beer & ale whsle	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
422910	Farm supplies whsle	D	D	D	D	-	-	-	-
4229101	Farm supplies—farm dealers	D	D	D	D	-	-	-	-
POWESHIEK COUNTY, IA									
42	Wholesale trade .....	.6	3.0	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	-	-
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
RINGGOLD COUNTY, IA									
42	Wholesale trade .....	.5	—	.5	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SAC COUNTY, IA									
42	Wholesale trade	3.9	2.3	3.9	2.3	—	—	—	—
421	Wholesale trade, durable goods	11.4	6.5	11.4	6.5	—	—	—	—
4218	Machinery, equipment, & supplies whsle	12.6	5.2	12.6	5.2	—	—	—	—
42182	Farm & garden machinery & equipment	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment	D	D	D	D	—	—	—	—
4218201	whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm	D	D	D	D	—	—	—	—
4218201	dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.7	1.6	2.7	1.6	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
SCOTT COUNTY, IA									
42	Wholesale trade	1.0	1.3	2.2	2.5	D	D	D	D
421	Wholesale trade, durable goods	1.0	1.6	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies	D	D	D	D	D	D	D	D
42111	whsle	D	D	D	D	D	D	D	D
421111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb)	D	D	D	D	—	—	D	D
4211105	whsle	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies	7.1	4.6	D	D	—	—	—	—
42142	whsle .....	.2	—	—	—	—	—	—	—
421420	Office equipment whsle .....	.2	—	—	—	—	—	—	—
42143	Office equipment whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment	D	D	D	D	—	—	—	—
421430	& software whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	—	—	—	—
4214501	Surgical, medical, & hospital supplies	D	D	—	—	—	—	—	—
4214501	whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	D	D	—	—
421510	Metal service centers & offices	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales	D	D	D	D	D	D	—	—
42151011	offices	D	D	D	D	D	D	—	—
42151011	Ferrous metal service centers	D	D	D	D	D	D	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies	D	D	D	D	—	—	—	—
4216901	whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	—	—	D	D	—	—	—	—
421710	Hardware whsle	—	—	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SCOTT COUNTY, IA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	20.0	—	20.0	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	D	D
421840	Industrial supplies whsle	D	D	D	D	—	—	D	D
4218402	Mechanical power transmission supplies whsle	D	D	—	—	—	—	D	D
4218403	Welding supplies whsle	D	D	—	—	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	—	—	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.0	.6	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
422120	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	D	D	—	—
42234	Footwear whsle	D	D	—	—	—	—	—	—
422340	Footwear whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	.2	—	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	—	—
422410	General-line grocery whsle	D	D	—	—	—	—	—	—
4224103	Other general-line grocery whsle	D	D	—	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
422440	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
422490	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	D	D
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SCOTT COUNTY, IA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	—	—	—	—	—	—
422910	Farm supplies whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
	SHELBY COUNTY, IA								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	24.6	—	24.6	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	13.7	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	—	—	—	—
	SIOUX COUNTY, IA								
42	Wholesale trade	4.8	8.0	5.6	9.4	—	—	—	—
421	Wholesale trade, durable goods	7.9	—	8.5	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	7.7	—	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.1	9.7	4.9	11.6	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
422450	Confectionery whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	4.9	13.2	D	D	—	—	D	D
42251	Grain & field bean whsle	5.4	19.0	5.4	19.0	—	—	—	—
422510	Grain & field bean whsle	5.4	19.0	5.4	19.0	—	—	—	—
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	8.2	3.9	D	D	—	—	—	—
422910	Farm supplies whsle	8.2	3.9	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
STORY COUNTY, IA									
42	Wholesale trade	2.2	1.7	2.6	2.0	D	D	D	D
421	Wholesale trade, durable goods	1.2	1.6	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	-	-	-	-	-	-
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	1.2	.9	D	D	-	-	D	D
42182	Farm & garden machinery & equipment whsle	1.4	1.5	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	1.4	1.5	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	-	-	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
421990	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	3.0	1.7	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	-	-	-	-	-	-	-	-
422510	Grain & field bean whsle	-	-	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	5.4	30.4	-	-	-	-
42291	Farm supplies whsle	1.8	29.2	-	-	-	-	-	-
422910	Farm supplies whsle	1.8	29.2	-	-	-	-	-	-
TAMA COUNTY, IA									
42	Wholesale trade .....	.9	.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle .....	.7	-	D	D	-	-	D	D
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
422510	Grain & field bean whsle	D	D	D	D	-	-	-	-
42252	Livestock whsle	D	D	-	-	-	-	D	D
422520	Livestock whsle	D	D	-	-	-	-	D	D
TAYLOR COUNTY, IA									
42	Wholesale trade	19.9	5.7	D	D	-	-	D	D
421	Wholesale trade, durable goods	3.1	14.2	3.1	14.2	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	28.8	1.2	D	D	-	-	-	-
UNION COUNTY, IA									
42	Wholesale trade	-	1.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	D	D	-	-	D	D
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
422510	Grain & field bean whsle	D	D	D	D	-	-	-	-
VAN BUREN COUNTY, IA									
42	Wholesale trade .....	.7	-	D	D	-	-	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	-	-	D	D	-	-	-	-

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WAPELLO COUNTY, IA									
42	Wholesale trade	11.0	1.3	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	36.3	-	36.3	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	-	-	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	-	-	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	D	D	-	-	-	-	-	-
WARREN COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
422510	Grain & field bean whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
422910	Farm supplies whsle	D	D	D	D	-	-	-	-
WASHINGTON COUNTY, IA									
42	Wholesale trade	7.6	10.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	6.8	44.9	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	6.8	44.9	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	6.8	44.9	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	-	-	D	D	-	-	D	D
4227	Petroleum & petroleum products whsle	D	D	-	-	-	-	-	-
42271	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	-	-	-	-	-	-	-	-
42271011	Petroleum bulk stations (except LP)	-	-	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	-	-	-	-	-	-
422910	Farm supplies whsle	D	D	-	-	-	-	-	-
WAYNE COUNTY, IA									
42	Wholesale trade	10.3	-	D	D	-	-	D	D
421	Wholesale trade, durable goods	59.8	-	59.8	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	-	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WEBSTER COUNTY, IA									
42	Wholesale trade	1.1	1.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	3.8	5.4	4.5	6.5	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	23.4	-	23.4	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	-	17.3	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	3.8	1.2	D	D	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle	-	3.6	-	3.6	-	-	-	-
421810	Construction & mining (except petroleum) machinery & equip whsle	-	3.6	-	3.6	-	-	-	-
42182	Farm & garden machinery & equipment whsle	4.0	-	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	4.0	-	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	10.4	-	D	D	-	-	-	-
421830	Industrial machinery & equipment whsle	10.4	-	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.6	.8	D	D	D	D	-	-
4222	Drugs, & druggists' sundries whsle	D	D	-	-	-	-	-	-
42221	Drugs, & druggists' sundries whsle	D	D	-	-	-	-	-	-
422210	Drugs, & druggists' sundries whsle	D	D	-	-	-	-	-	-
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	-	-	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
422510	Grain & field bean whsle	D	D	D	D	-	-	-	-
WINNEBAGO COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	-	-	-	-	-	-
42251	Grain & field bean whsle	-	-	-	-	-	-	-	-
422510	Grain & field bean whsle	-	-	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
4227102	Liquefied petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
WINNESHIEK COUNTY, IA									
42	Wholesale trade	14.4	.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	5.1	-	5.1	-	-	-	-	-
42182	Farm & garden machinery & equipment whsle	5.1	-	5.1	-	-	-	-	-
421820	Farm & garden machinery & equipment whsle	5.1	-	5.1	-	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	-	-	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	-	-	-	-
42271011	Petroleum bulk stations (except LP)	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WOODBURY COUNTY, IA									
42	Wholesale trade	3.8	2.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	5.6	—	5.6	—	—	—	—	—
421420	Office equipment whsle	5.6	—	5.6	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
421460	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	7.3	2.4	7.3	2.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers ..	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WOODBURY COUNTY, IA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	.9	—	—	—	—	—	—	—
422120	Stationery & office supplies whsle .....	.9	—	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
422910	Farm supplies whsle	D	D	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	D	D	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
WORTH COUNTY, IA									
42	Wholesale trade .....	.8	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
WRIGHT COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ADEL, IA									
42	Wholesale trade	6	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
ALBIA, IA									
42	Wholesale trade	8	16 570	1 097	212	57	2 153	2 440	2 647
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	6 122	461	90	22	856	1 681	1 733
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	8	16 570	1 097	212	57	2 153	2 440	2 647
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	6 122	461	90	22	856	1 681	1 733
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
ALGONA, IA									
42	Wholesale trade	12	72 930	2 586	590	116	4 753	7 883	8 285
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42291	Farm supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42291	Farm supplies whsle	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
ALTOONA, IA									
42	Wholesale trade	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
AMES, IA									
42	Wholesale trade	50	129 649	10 763	2 492	380	20 832	8 897	9 569
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	42	77 978	8 045	1 882	293	15 928	8 173	8 904
421	Wholesale trade, durable goods	22	43 336	4 478	1 095	138	8 668	6 714	7 573
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	34 642	3 567	787	155	7 260	1 459	1 331
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
ANAMOSA, IA									
42	Wholesale trade	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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ANKENY, IA									
42	Wholesale trade	58	411 401	34 279	8 595	1 094	82 642	38 701	37 286
421	Wholesale trade, durable goods	40	136 204	12 127	3 052	380	23 309	17 045	16 855
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	48 266	4 990	1 334	151	10 795	5 738	5 967
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	275 197	22 152	5 543	714	59 333	21 656	20 431
4221	Paper & paper product whsle	3	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	43	318 335	27 635	6 912	919	71 517	32 229	30 656
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	f	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D

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ATLANTIC, IA									
42	Wholesale trade	19	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
Merchant wholesalers		18	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..		1	D	D	D	a	D	D	D
AUDUBON, IA									
42	Wholesale trade	14	57 528	2 192	423	91	5 198	9 235	9 931
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
Merchant wholesalers		14	57 528	2 192	423	91	5 198	9 235	9 931
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
BELLE PLAINE, IA									
42	Wholesale trade	7	30 919	2 393	468	81	3 901	1 527	1 169
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	23 458	1 839	349	59	2 871	888	517
Merchant wholesalers		6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D
BELMOND, IA									
42	Wholesale trade	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
Merchant wholesalers		6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D

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BETTENDORF, IA									
42	Wholesale trade	78	516 365	26 348	5 601	665	46 004	27 943	25 133
421	Wholesale trade, durable goods	62	238 842	18 540	4 111	492	31 855	24 514	21 309
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
42142	Office equipment whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	277 523	7 808	1 490	173	14 149	3 429	3 824
4224	Grocery & related products whsle	3	115 867	2 411	350	45	3 168	59	112
42241	General-line grocery whsle	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42251	Grain & field bean whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	45 603	840	182	29	2 089	897	917
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
	Merchant wholesalers	60	293 901	17 990	3 744	506	31 552	26 271	23 403
421	Wholesale trade, durable goods	49	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42251	Grain & field bean whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D

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BETTENDORF, IA—Con.									
	Agents, brokers, and commission merchants	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
BLOOMFIELD, IA									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BOONE, IA									
42	Wholesale trade	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
BURLINGTON, IA									
42	Wholesale trade	33	152 210	7 900	1 777	330	17 148	8 487	9 879
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42251	Grain & field bean whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
	Merchant wholesalers	28	134 580	7 040	1 546	314	15 040	8 487	9 879
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42251	Grain & field bean whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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	BURLINGTON, IA—Con.								
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
	CAMANCHE, IA								
42	Wholesale trade	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
	CARLISLE, IA *								
42	Wholesale trade	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	CARLISLE, IA (WARREN COUNTY PART) *								
42	Wholesale trade	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	CARROLL, IA								
42	Wholesale trade	26	185 311	14 913	3 358	619	29 047	8 975	10 432
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	e	D	D	D
	Merchant wholesalers	22	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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CARTER LAKE, IA									
42	Wholesale trade	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
CEDAR FALLS, IA									
42	Wholesale trade	38	420 648	22 290	4 957	723	43 201	22 936	24 946
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle.....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	2	D	D	D	b	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	33 740	2 899	629	81	7 132	3 221	4 406
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	35	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	29	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle.....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	2	D	D	D	b	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	33 740	2 899	629	81	7 132	3 221	4 406
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D

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CEDAR RAPIDS, IA									
42	Wholesale trade	285	1 986 546	139 706	33 871	4 914	254 720	198 578	203 140
421	Wholesale trade, durable goods	215	1 037 139	98 398	23 448	3 578	179 837	136 230	157 240
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	106 594	15 322	3 966	398	25 182	6 526	7 160
42142	Office equipment whsle	10	20 841	4 344	1 277	150	6 809	2 211	2 484
42143	Computer & computer peripheral equipment & software whsle	14	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	c	D	D	D
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	50	333 509	16 273	3 891	379	30 455	16 186	18 363
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	110 364	6 031	1 552	159	12 458	7 880	7 746
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	37	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	73	329 820	36 989	9 170	1 769	70 244	78 958	94 152
42181	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	30	119 275	14 366	3 436	1 158	24 757	16 077	16 585
42184	Industrial supplies whsle	22	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	70	949 407	41 308	10 423	1 336	74 883	62 348	45 900
4221	Paper & paper product whsle	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	5	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	17	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
42281	Beer & ale whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	15	D	D	D	c	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D

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	CEDAR RAPIDS, IA—Con.								
	Merchant wholesalers	219	1 552 176	116 070	27 716	4 333	214 903	192 082	196 764
421	Wholesale trade, durable goods	163	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . .	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	c	D	D	D
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	26	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	19	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	60	291 650	34 884	8 667	1 717	66 526	76 288	91 712
42181	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	22	105 429	12 931	3 078	1 120	22 603	14 951	15 633
42184	Industrial supplies whsle	20	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	56	D	D	D	g	D	D	D
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . .	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	11	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	27	168 854	17 900	4 964	468	29 589	6 496	6 376
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	50 143	7 525	2 465	164	12 045	1 648	1 932
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D

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CEDAR RAPIDS, IA—Con.									
	Agents, brokers, and commission merchants	39	265 516	5 736	1 191	113	10 228	—	—
421	Wholesale trade, durable goods	30	D	D	D	b	D	D	D
4216	Electrical goods whsle	18	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
CENTERVILLE, IA									
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
CHARITON, IA									
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	3 806	501	105	28	1 290	551	522
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
CHARLES CITY, IA									
42	Wholesale trade	11	17 232	1 809	407	121	3 778	2 015	2 446
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
CHEROKEE, IA									
42	Wholesale trade	12	20 833	1 885	405	83	4 390	2 638	3 642
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	12	20 833	1 885	405	83	4 390	2 638	3 642
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

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CLARINDA, IA									
42	Wholesale trade	11	36 646	2 804	608	124	5 331	4 635	5 580
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
CLARION, IA									
42	Wholesale trade	4	56 784	1 906	407	76	4 273	7 454	7 516
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	4	56 784	1 906	407	76	4 273	7 454	7 516
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
CLEAR LAKE, IA									
42	Wholesale trade	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CLINTON, IA									
42	Wholesale trade	36	77 365	6 022	1 337	277	12 834	6 523	6 126
421	Wholesale trade, durable goods	21	32 789	3 157	725	150	6 119	4 406	2 914
4218	Machinery, equipment, & supplies								
42184	whsle	9	D	D	D	b	D	D	D
	Industrial supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	44 576	2 865	612	127	6 715	2 117	3 212
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	34	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42184	whsle	9	D	D	D	b	D	D	D
	Industrial supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
CLIVE, IA *									
42	Wholesale trade	60	504 292	23 318	5 855	692	41 494	10 233	10 279
421	Wholesale trade, durable goods	43	230 470	16 527	4 234	495	29 408	6 237	6 120
4212	Furniture & home furnishings whsle ...	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	106 689	8 900	2 378	225	16 889	2 808	2 735
42142	Office equipment whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle ..	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	17	273 822	6 791	1 621	197	12 086	3 996	4 159
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	Merchant wholesalers	31	66 971	10 914	2 661	354	17 860	5 741	5 670
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	10	141 378	6 391	1 826	183	12 627	4 454	4 570
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D

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	CLIVE, IA *—Con.								
	Agents, brokers, and commission merchants	19	295 943	6 013	1 368	155	11 007	38	39
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	CLIVE, IA (POLK COUNTY PART) *								
42	Wholesale trade	60	504 292	23 318	5 855	692	41 494	10 233	10 279
421	Wholesale trade, durable goods	43	230 470	16 527	4 234	495	29 408	6 237	6 120
4212	Furniture & home furnishings whsle	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	106 689	8 900	2 378	225	16 889	2 808	2 735
42142	Office equipment whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	17	273 822	6 791	1 621	197	12 086	3 996	4 159
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	31	66 971	10 914	2 661	354	17 860	5 741	5 670
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	10	141 378	6 391	1 826	183	12 627	4 454	4 570
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	19	295 943	6 013	1 368	155	11 007	38	39
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D

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CORALVILLE, IA									
42	Wholesale trade	21	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	19	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
COUNCIL BLUFFS, IA									
42	Wholesale trade	68	836 252	36 018	8 098	1 155	78 018	60 407	58 585
421	Wholesale trade, durable goods	46	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	D	D	D	b	D	D	D

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COUNCIL BLUFFS, IA—Con.									
	Merchant wholesalers	56	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	37	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
CRESCO, IA									
42	Wholesale trade	7	19 992	777	172	39	1 783	2 719	2 760
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	7	19 992	777	172	39	1 783	2 719	2 760
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
CRESTON, IA									
42	Wholesale trade	14	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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DAVENPORT, IA									
42	Wholesale trade	252	2 372 400	111 788	27 036	3 458	263 738	187 043	194 762
421	Wholesale trade, durable goods	192	1 882 978	87 750	21 182	2 591	215 841	162 868	163 862
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	32	D	D	D	e	D	D	D
42142	Office equipment whsle	4	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	19 696	2 781	671	56	5 174	1 199	1 236
4215	Metal & mineral (except petroleum) whsle	9	88 782	5 647	1 506	196	10 449	11 143	11 522
42151	Metal service centers & offices	9	88 782	5 647	1 506	196	10 449	11 143	11 522
4216	Electrical goods whsle	23	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42171	Hardware whsle	7	52 257	3 799	819	105	8 623	9 891	9 705
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	64	330 263	32 339	7 875	884	61 886	28 460	36 139
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	23	165 977	19 301	4 635	474	33 322	16 038	19 799
42184	Industrial supplies whsle	21	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	60	489 422	24 038	5 854	867	47 897	24 175	30 900
4221	Paper & paper product whsle	14	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	8	11 881	1 543	371	42	2 544	526	527
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	15	192 619	6 683	1 738	220	11 737	1 382	1 441
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	7	39 782	3 912	848	141	7 008	1 057	1 124
4226	Chemical & allied products whsle	8	27 572	1 695	403	50	3 897	1 624	1 628
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	15 118	525	122	20	1 829	1 444	1 487
4228	Beer, wine, & distilled alcoholic beverage whsle	5	27 315	3 124	715	143	6 007	2 224	2 141
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	DAVENPORT, IA—Con.								
	Merchant wholesalers	207	868 631	90 197	21 907	2 913	169 497	95 959	110 505
421	Wholesale trade, durable goods	166	636 018	73 032	17 750	2 259	135 886	80 164	88 824
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	71 467	6 536	1 434	233	10 109	7 571	8 130
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	27	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	c	D	D	D
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	18	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	57	261 232	30 191	7 268	835	58 026	28 090	35 800
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	21	D	D	D	e	D	D	D
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	41	232 613	17 165	4 157	654	33 611	15 795	21 681
4221	Paper & paper product whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices . .	26	1 205 886	15 137	3 632	409	81 543	90 974	84 149
421	Wholesale trade, durable goods	17	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	19	297 883	6 454	1 497	136	12 698	110	108
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D

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DECORAH, IA									
42	Wholesale trade	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
DENISON, IA									
42	Wholesale trade	13	111 389	3 742	973	217	7 108	10 322	9 443
421	Wholesale trade, durable goods	5	20 928	1 103	233	45	2 114	5 600	6 211
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	90 461	2 639	740	172	4 994	4 722	3 232
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	20 928	1 103	233	45	2 114	5 600	6 211
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
DES MOINES, IA									
42	Wholesale trade	408	2 459 851	221 052	51 606	6 500	394 035	213 453	244 377
421	Wholesale trade, durable goods	290	1 647 765	162 400	38 539	4 640	285 114	158 265	182 265
4211	Motor vehicle & motor vehicle parts & supplies whsle	40	452 285	20 602	4 781	765	40 696	40 015	49 419
42111	Automobile & other motor vehicle whsle	7	273 542	8 253	1 733	296	12 552	10 623	16 107
42112	Motor vehicle supplies & new parts whsle	21	154 841	9 155	2 227	351	21 738	26 267	30 105
42114	Motor vehicle parts, (used) whsle ...	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	10	D	D	D	c	D	D	D
42121	Furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	24	143 565	14 492	3 595	372	28 820	8 396	7 863
42131	Lumber, plywood, millwork, & wood panel whsle	10	44 501	3 645	828	203	8 115	6 401	5 745
42132	Brick, stone, & related construction materials whsle	3	57 106	2 449	710	46	6 660	29	37
42139	Other construction materials whsle ..	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	51	224 088	32 388	8 512	963	47 181	16 192	16 165
42142	Office equipment whsle	14	42 393	12 311	2 840	556	16 742	5 505	5 785
42143	Computer & computer peripheral equipment & software whsle	14	97 523	13 721	4 058	246	18 479	2 819	2 355
42144	Other commercial equipment whsle .	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	69 165	4 852	1 273	102	9 192	5 634	5 756
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	11	D	D	D	c	D	D	D

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DES MOINES, IA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	33	207 620	14 924	3 573	350	27 841	19 832	21 238
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	98 287	5 068	1 201	134	8 587	7 895	8 051
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	33	157 550	20 644	5 116	481	34 506	15 754	17 433
42171	Hardware whsle	12	46 240	8 306	1 835	200	13 516	8 637	10 262
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	61	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	43 345	5 130	1 115	124	9 671	9 711	18 658
42183	Industrial machinery & equipment whsle	25	87 153	12 396	2 979	359	19 832	9 717	10 228
42184	Industrial supplies whsle	14	56 645	7 095	1 788	209	13 715	6 227	6 217
42185	Service establishment equipment & supplies whsle	9	18 742	3 918	929	117	6 240	1 893	1 843
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	27	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	11	39 414	6 466	1 478	215	12 251	2 839	3 006
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	118	812 086	58 652	13 067	1 860	108 921	55 188	62 112
4221	Paper & paper product whsle	16	111 591	7 221	1 698	176	11 244	5 560	5 510
42211	Printing & writing paper whsle	4	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	11	33 577	2 761	796	102	5 598	2 819	3 530
42221	Drugs, & druggists' sundries whsle ..	11	33 577	2 761	796	102	5 598	2 819	3 530
4223	Apparel, piece goods, & notions whsle ..	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	27	284 746	16 379	3 793	574	32 028	14 786	19 922
42241	General-line grocery whsle	5	136 252	7 193	1 609	174	14 556	6 183	11 174
42248	Fresh fruit & vegetable whsle	6	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	11	29 014	4 233	950	110	8 109	3 965	4 764
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	86 839	2 872	731	80	6 645	2 704	2 513
42271	Petroleum bulk stations & terminals ..	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	95 771	7 709	1 871	208	13 781	5 585	5 926
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	28	D	D	D	e	D	D	D
42291	Farm supplies whsle	10	75 752	9 093	1 204	150	15 335	11 230	11 976
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	5	D	D	D	b	D	D	D

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DES MOINES, IA—Con.									
	Merchant wholesalers	335	1 709 759	177 150	40 829	5 288	320 398	176 686	200 969
421	Wholesale trade, durable goods	242	1 085 543	126 243	29 650	3 722	225 088	132 729	150 363
4211	Motor vehicle & motor vehicle parts & supplies whsle	34	188 714	16 509	4 101	611	34 563	28 922	32 182
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	19	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	c	D	D	D
42121	Furniture whsle	6	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	15	73 622	5 768	1 298	248	12 667	6 381	6 106
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	41	D	D	D	f	D	D	D
42142	Office equipment whsle	12	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	b	D	D	D
42151	Metal service centers & offices	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	24	150 788	13 414	3 220	324	25 604	19 826	21 232
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	11	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	26	D	D	D	e	D	D	D
42171	Hardware whsle	12	46 240	8 306	1 835	200	13 516	8 637	10 262
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	59	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	43 345	5 130	1 115	124	9 671	9 711	18 658
42183	Industrial machinery & equipment whsle	24	D	D	D	e	D	D	D
42184	Industrial supplies whsle	13	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	9	18 742	3 918	929	117	6 240	1 893	1 843
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	26	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	11	39 414	6 466	1 478	215	12 251	2 839	3 006
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D

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DES MOINES, IA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	93	624 216	50 907	11 179	1 566	95 310	43 957	50 606
4221	Paper & paper product whsle	11	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	7	31 452	2 274	670	83	4 693	2 813	3 524
42221	Drugs, & druggists' sundries whsle	7	31 452	2 274	670	83	4 693	2 813	3 524
4224	Grocery & related products whsle	21	188 514	14 351	3 352	467	27 557	8 057	12 985
42241	General-line grocery whsle	3	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	8	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	95 771	7 709	1 871	208	13 781	5 585	5 926
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
42291	Farm supplies whsle	9	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	41	416 341	36 607	9 349	970	61 375	36 690	43 313
421	Wholesale trade, durable goods	26	345 688	31 389	8 007	746	51 179	25 481	31 837
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	66 748	8 662	2 286	121	15 959	2 015	1 757
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	c	D	D	D
42151	Metal service centers & offices	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	15	70 653	5 218	1 342	224	10 196	11 209	11 476
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	32	333 751	7 295	1 428	242	12 262	77	95
421	Wholesale trade, durable goods	22	216 534	4 768	882	172	8 847	55	65
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	117 217	2 527	546	70	3 415	22	30
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
DE WITT, IA									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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DUBUQUE, IA									
42	Wholesale trade	97	656 225	32 271	7 429	1 164	64 619	35 453	41 883
421	Wholesale trade, durable goods	68	217 583	22 544	5 054	787	43 102	28 460	34 219
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	c	D	D	D
42142	Office equipment whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	21 358	2 027	511	63	4 212	2 479	2 606
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	438 642	9 727	2 375	377	21 517	6 993	7 664
4224	Grocery & related products whsle	6	36 818	2 065	628	113	5 143	921	1 064
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	80	606 044	30 080	6 769	1 061	59 167	34 857	41 214
421	Wholesale trade, durable goods	61	199 988	21 919	4 922	770	41 835	28 176	33 943
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	c	D	D	D
42142	Office equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	406 056	8 161	1 847	291	17 332	6 681	7 271
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D

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	DYERSVILLE, IA *								
42	Wholesale trade	14	44 196	4 292	965	213	13 404	5 307	5 032
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
	DYERSVILLE, IA (DELAWARE COUNTY PART) *								
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
	DYERSVILLE, IA (DUBUQUE COUNTY PART) *								
42	Wholesale trade	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
	EAGLE GROVE, IA								
42	Wholesale trade	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
	ELDORA, IA								
42	Wholesale trade	8	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	e	D	D	D
42291	Farm supplies whsle	3	D	D	D	e	D	D	D
	Merchant wholesalers	7	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	e	D	D	D
42291	Farm supplies whsle	3	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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ELDRIDGE, IA									
42	Wholesale trade	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	65 016	4 680	1 131	108	9 489	1 096	1 089
4224	Grocery & related products whse	4	D	D	D	b	D	D	D
42249	Other grocery & related products whse	1	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whse	2	D	D	D	a	D	D	D
42249	Other grocery & related products whse	1	D	D	D	a	D	D	D
EMMETSBURG, IA									
42	Wholesale trade	10	25 085	574	134	40	1 394	2 704	152
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whse	2	D	D	D	a	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whse	2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
ESTHERVILLE, IA									
42	Wholesale trade	10	47 452	4 082	918	236	7 565	9 944	10 834
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whse	2	D	D	D	c	D	D	D
42249	Other grocery & related products whse	1	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whse	2	D	D	D	c	D	D	D
42249	Other grocery & related products whse	1	D	D	D	b	D	D	D
EVANSDALE, IA									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whse	1	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whse	1	D	D	D	b	D	D	D

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FAIRFIELD, IA									
42	Wholesale trade	36	43 687	4 626	1 063	174	12 096	3 660	3 650
421	Wholesale trade, durable goods	23	30 190	3 370	770	117	8 569	3 123	2 883
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	13 497	1 256	293	57	3 527	537	767
Merchant wholesalers									
421	Wholesale trade, durable goods	19	27 994	3 163	725	112	8 214	3 101	2 696
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		5	D	D	D	a	D	D	D
FOREST CITY, IA *									
42	Wholesale trade	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
FOREST CITY, IA (HANCOCK COUNTY PART) *									
42	Wholesale trade	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
FOREST CITY, IA (WINNEBAGO COUNTY PART) *									
42	Wholesale trade	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D

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FORT DODGE, IA									
42	Wholesale trade	53	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	38	88 515	10 313	2 306	339	18 037	12 746	14 353
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	15 421	1 950	539	81	3 494	905	1 175
4218	Machinery, equipment, & supplies whsle	16	44 997	4 897	1 028	119	8 161	8 486	9 403
42181	Construction & mining (except petroleum) machinery & equip whsle	4	21 933	2 302	498	50	3 111	6 327	7 005
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	44	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	32	69 613	8 628	1 901	283	14 762	11 121	12 790
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	21 933	2 302	498	50	3 111	6 327	7 005
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	7	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
FORT MADISON, IA									
42	Wholesale trade	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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GARNER, IA									
42	Wholesale trade	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	36 314	920	188	33	2 102	1 154	1 640
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
GLENWOOD, IA									
42	Wholesale trade	3	D	D	D	a	D	D	D
Merchant wholesalers									
		3	D	D	D	a	D	D	D
GRIMES, IA *									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	34 612	1 203	239	39	2 666	1 503	1 833
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	34 612	1 203	239	39	2 666	1 503	1 833
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D

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GRIMES, IA (POLK COUNTY PART) *									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	34 612	1 203	239	39	2 666	1 503	1 833
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
Merchant wholesalers		10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	34 612	1 203	239	39	2 666	1 503	1 833
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D
GRINNELL, IA									
42	Wholesale trade	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Merchant wholesalers		12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D
GRUNDY CENTER, IA									
42	Wholesale trade	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
Merchant wholesalers		3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D

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HAMPTON, IA									
42	Wholesale trade	6	57 318	1 227	298	73	2 809	2 004	2 274
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	1	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	1	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
	Merchant wholesalers	6	57 318	1 227	298	73	2 809	2 004	2 274
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	1	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	1	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
HARLAN, IA									
42	Wholesale trade	8	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods								
42299	whsle	3	D	D	D	e	D	D	D
	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
	Merchant wholesalers	8	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods								
42299	whsle	3	D	D	D	e	D	D	D
	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
HIAWATHA, IA									
42	Wholesale trade	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	3	D	D	D	b	D	D	D
	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	3	D	D	D	b	D	D	D
	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
HUMBOLDT, IA									
42	Wholesale trade	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	10	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	10	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D

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INDEPENDENCE, IA									
42	Wholesale trade	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	2	D	D	D	a	D	D	D
	Farm supplies whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	2	D	D	D	a	D	D	D
	Farm supplies whsle	2	D	D	D	a	D	D	D
INDIANOLA, IA									
42	Wholesale trade	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	237 865	2 117	523	101	4 970	4 113	3 306
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	237 865	2 117	523	101	4 970	4 113	3 306
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
IOWA CITY, IA									
42	Wholesale trade	38	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	32	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D

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IOWA FALLS, IA									
42	Wholesale trade	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	2	D	D	D	b	D	D	D
	Industrial machinery & equipment								
	whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales								
	branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and								
	commission merchants	1	D	D	D	a	D	D	D
JEFFERSON, IA									
42	Wholesale trade	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and								
	commission merchants	1	D	D	D	a	D	D	D
JOHNSTON, IA									
42	Wholesale trade	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales								
	branches and sales offices ..	1	D	D	D	a	D	D	D
KEOKUK, IA									
42	Wholesale trade	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales								
	branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and								
	commission merchants	1	D	D	D	a	D	D	D

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KNOXVILLE, IA									
42	Wholesale trade	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
422	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
LE CLAIRE, IA									
42	Wholesale trade	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4218	Merchant wholesalers	1	D	D	D	a	D	D	D
421	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
LE MARS, IA									
42	Wholesale trade	13	207 257	18 841	4 322	609	34 329	15 636	17 233
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	f	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	e	D	D	D
421	Merchant wholesalers	13	207 257	18 841	4 322	609	34 329	15 636	17 233
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	f	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	e	D	D	D
MADRID, IA									
42	Wholesale trade	1	D	D	D	a	D	D	D
42	Merchant wholesalers	1	D	D	D	a	D	D	D
MANCHESTER, IA									
42	Wholesale trade	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
421	Merchant wholesalers	9	70 837	3 599	741	131	6 187	8 574	9 651
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
421	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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MAQUOKETA, IA									
42	Wholesale trade	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
MARION, IA									
42	Wholesale trade	35	106 200	8 523	1 996	292	18 260	7 059	7 349
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	46 981	4 936	1 218	165	9 207	4 993	5 217
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	29	50 126	4 479	1 007	160	10 667	3 351	3 544
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
MARSHALLTOWN, IA									
42	Wholesale trade	39	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	24	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	31	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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MARSHALLTOWN, IA—Con.									
	Manufacturers' sales branches and sales offices . . .	4	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
MASON CITY, IA									
42	Wholesale trade	55	344 068	19 137	4 425	657	35 728	16 341	17 302
421	Wholesale trade, durable goods	30	95 655	8 876	1 966	297	14 520	8 783	9 840
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	45 585	3 442	808	115	5 610	3 591	4 916
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	248 413	10 261	2 459	360	21 208	7 558	7 462
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	46	299 039	15 469	3 579	537	27 836	14 417	15 448
421	Wholesale trade, durable goods	27	84 319	7 860	1 736	263	12 945	7 454	8 690
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	214 720	7 609	1 843	274	14 891	6 963	6 758
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . . .	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
MISSOURI VALLEY, IA									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D

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MONTICELLO, IA									
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	16 787	2 493	657	92	3 998	3 301	4 708
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	10 855	1 047	146	31	1 861	2 972	3 839
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	16 787	2 493	657	92	3 998	3 301	4 708
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	10 855	1 047	146	31	1 861	2 972	3 839
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
MOUNT PLEASANT, IA									
42	Wholesale trade	15	29 655	2 708	602	119	5 793	4 770	4 792
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
MOUNT VERNON, IA									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
MUSCATINE, IA									
42	Wholesale trade	31	165 137	5 279	1 048	181	12 536	11 191	8 485
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42251	Grain & field bean whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	27	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42251	Grain & field bean whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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NEVADA, IA									
42	Wholesale trade	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
NEW HAMPTON, IA									
42	Wholesale trade	11	47 859	3 636	811	156	7 248	5 896	5 983
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
NEWTON, IA									
42	Wholesale trade	18	281 531	4 146	896	178	8 796	5 529	5 331
421	Wholesale trade, durable goods	14	118 344	3 143	657	135	6 684	2 808	3 511
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	163 187	1 003	239	43	2 112	2 721	1 820
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	13	275 851	3 761	805	160	8 168	5 352	5 079
421	Wholesale trade, durable goods	9	112 664	2 758	566	117	6 056	2 631	3 259
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	163 187	1 003	239	43	2 112	2 721	1 820
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D

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	NEWTON, IA—Con.								
	Manufacturers' sales branches and sales offices . . .	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
	NORTH LIBERTY, IA								
42	Wholesale trade	6	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
	NORWALK, IA								
42	Wholesale trade	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
	OELWEIN, IA								
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	13 241	1 203	203	35	3 517	3 462	3 577
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . . .	2	D	D	D	a	D	D	D
	ONAWA, IA								
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D

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ORANGE CITY, IA									
42	Wholesale trade	8	29 834	3 196	727	128	7 996	4 977	5 846
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
OSAGE, IA									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
OSCEOLA, IA									
42	Wholesale trade	7	14 285	1 694	395	77	3 575	2 753	1 990
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	b	D	D	D
OSKALOOSA, IA									
42	Wholesale trade	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D

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	OSKALOOSA, IA—Con.								
	Manufacturers' sales branches and sales offices . . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
	OTTUMWA, IA								
42	Wholesale trade	27	82 717	7 726	1 468	258	14 675	4 547	4 620
421	Wholesale trade, durable goods	18	38 612	3 838	665	115	6 724	3 028	2 892
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	44 105	3 888	803	143	7 951	1 519	1 728
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . . .	3	D	D	D	b	D	D	D
	PELLA, IA								
42	Wholesale trade	13	47 234	3 546	986	340	9 141	3 960	3 926
421	Wholesale trade, durable goods	8	22 015	3 160	892	321	8 218	3 228	3 350
4212	Furniture & home furnishings whsle	1	D	D	D	e	D	D	D
42122	Home furnishings whsle	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	5	25 219	386	94	19	923	732	576
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Merchant wholesalers	12	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	22 015	3 160	892	321	8 218	3 228	3 350
4212	Furniture & home furnishings whsle	1	D	D	D	e	D	D	D
42122	Home furnishings whsle	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
	PERRY, IA								
42	Wholesale trade	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D

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PLEASANT HILL, IA									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whse	1	D	D	D	a	D	D	D
	Merchant wholesalers	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whse	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
RED OAK, IA									
42	Wholesale trade	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whse	7	D	D	D	b	D	D	D
42252	Livestock whse	4	D	D	D	b	D	D	D
	Merchant wholesalers	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whse	7	D	D	D	b	D	D	D
42252	Livestock whse	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
ROCK RAPIDS, IA									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4225	Farm-product raw material whse	2	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4225	Farm-product raw material whse	2	D	D	D	a	D	D	D
ROCK VALLEY, IA									
42	Wholesale trade	14	34 275	2 422	694	90	5 025	2 116	2 107
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whse	2	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whse	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
SAC CITY, IA									
42	Wholesale trade	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse	1	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse	1	D	D	D	a	D	D	D

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SERGEANT BLUFF, IA									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
SHELDON, IA *									
42	Wholesale trade	12	76 867	3 406	700	136	7 730	6 393	7 937
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
SHELDON, IA (O'BRIEN COUNTY PART) *									
42	Wholesale trade	12	76 867	3 406	700	136	7 730	6 393	7 937
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
SHENANDOAH, IA *									
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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SHENANDOAH, IA (PAGE COUNTY PART) *									
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
SIBLEY, IA									
42	Wholesale trade	4	14 077	1 007	228	43	2 584	1 432	1 511
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
SIOUX CENTER, IA									
42	Wholesale trade	17	188 743	9 084	2 412	385	18 099	12 750	13 607
421	Wholesale trade, durable goods	5	27 333	3 962	1 141	138	7 402	5 239	6 218
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	161 410	5 122	1 271	247	10 697	7 511	7 389
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	c	D	D	D
42251	Grain & field bean whsle	2	D	D	D	c	D	D	D
42252	Livestock whsle	3	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	5	27 333	3 962	1 141	138	7 402	5 239	6 218
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	c	D	D	D
42251	Grain & field bean whsle	2	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D

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	SIOUX CITY, IA								
42	Wholesale trade	188	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	126	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.	14	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whse	9	D	D	D	c	D	D	D
4212	Furniture & home furnishings whse ...	4	D	D	D	b	D	D	D
42121	Furniture whse	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.	20	D	D	D	e	D	D	D
42142	Office equipment whse	5	15 107	2 799	669	119	4 977	2 620	2 793
42143	Computer & computer peripheral equipment & software whse.	6	D	D	D	b	D	D	D
42146	Ophthalmic goods whse	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4216	Electrical goods whse	19	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	14	26 032	4 018	878	120	8 667	3 820	3 983
4218	Machinery, equipment, & supplies whse	31	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.	5	D	D	D	b	D	D	D
42184	Industrial supplies whse	9	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	15	D	D	D	c	D	D	D
42193	Recyclable material whse	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	62	D	D	D	f	D	D	D
4221	Paper & paper product whse	10	D	D	D	c	D	D	D
42212	Stationery & office supplies whse ...	5	12 521	2 798	638	78	4 545	1 370	1 439
4224	Grocery & related products whse	8	D	D	D	c	D	D	D
4225	Farm-product raw material whse	14	D	D	D	b	D	D	D
42251	Grain & field bean whse	2	D	D	D	a	D	D	D
42252	Livestock whse.	11	D	D	D	b	D	D	D
4226	Chemical & allied products whse	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse.	5	D	D	D	b	D	D	D
42281	Beer & ale whse.	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse	12	D	D	D	c	D	D	D
42291	Farm supplies whse	7	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whse. ...	1	D	D	D	b	D	D	D

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SIoux CITY, IA—Con.									
Merchant wholesalers		161	867 968	60 908	13 863	2 157	121 085	108 996	107 742
421	Wholesale trade, durable goods	114	434 293	40 863	9 160	1 406	79 660	69 922	72 109
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	e	D	D	D
42142	Office equipment whsle	5	15 107	2 799	669	119	4 977	2 620	2 793
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	26 032	4 018	878	120	8 667	3 820	3 983
4218	Machinery, equipment, & supplies whsle	28	81 763	8 116	1 778	271	14 317	10 506	11 478
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	15	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	47	433 675	20 045	4 703	751	41 425	39 074	35 633
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	a	D	D	D
42252	Livestock whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices		12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D

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SPENCER, IA									
42	Wholesale trade	38	155 390	11 510	2 591	458	25 480	23 757	24 936
421	Wholesale trade, durable goods	18	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	c	D	D	D
	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	3	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals . .	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	4	D	D	D	b	D	D	D
	Farm supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	34	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	c	D	D	D
	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	4	D	D	D	b	D	D	D
	Farm supplies whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales								
	branches and sales offices . .	3	D	D	D	b	D	D	D
	Agents, brokers, and								
	commission merchants	1	D	D	D	a	D	D	D
SPIRIT LAKE, IA									
42	Wholesale trade	9	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	4	6 771	821	184	29	1 607	347	327
	Merchant wholesalers	7	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	f	D	D	D
	Manufacturers' sales								
	branches and sales offices . .	2	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
STORM LAKE, IA									
42	Wholesale trade	20	59 531	4 735	990	181	8 286	7 312	5 932
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	16	56 975	4 515	926	165	7 818	7 311	5 931
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
STORY CITY, IA									
42	Wholesale trade	5	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
TAMA, IA									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
TIPTON, IA									
42	Wholesale trade	9	27 512	1 861	442	71	4 168	4 574	5 113
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	9	27 512	1 861	442	71	4 168	4 574	5 113
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
URBANDALE, IA *									
42	Wholesale trade	101	1 391 065	64 824	15 893	1 574	113 249	75 990	81 595
421	Wholesale trade, durable goods	73	400 279	42 096	10 362	963	70 253	70 892	76 529
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	5 141	252	42	22	806	375	582
4212	Furniture & home furnishings whsle ...	5	24 777	3 578	729	84	5 779	1 609	1 999
42121	Furniture whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	86 932	11 151	2 578	202	18 664	6 704	8 091
42143	Computer & computer peripheral equipment & software whsle	7	72 906	9 637	2 356	179	15 648	6 195	7 567
4216	Electrical goods whsle	9	63 646	7 306	2 003	144	11 979	3 577	3 697
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	27 556	2 197	536	52	4 073	2 949	3 047
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	25	163 392	17 552	4 479	443	28 174	56 426	59 809
42181	Construction & mining (except petroleum) machinery & equip whsle	5	81 327	8 204	2 159	203	12 669	47 785	51 398
42182	Farm & garden machinery & equipment whsle	5	34 667	4 735	1 278	126	7 331	3 652	3 335
42183	Industrial machinery & equipment whsle	10	22 725	3 182	717	74	5 406	3 272	3 295
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	990 786	22 728	5 531	611	42 996	5 098	5 066
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	520 063	11 500	2 749	347	21 757	714	675
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	URBANDALE, IA *—Con.								
	Merchant wholesalers	69	355 093	34 207	8 101	792	60 801	64 448	70 316
421	Wholesale trade, durable goods	51	D	D	D	f	D	D	D
4212	Furniture & home furnishings whse ...	4	D	D	D	b	D	D	D
42121	Furniture whse	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whse	6	D	D	D	c	D	D	D
4216	Electrical goods whse	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	22	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse	5	81 327	8 204	2 159	203	12 669	47 785	51 398
42182	Farm & garden machinery & equipment whse	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse	10	22 725	3 182	717	74	5 406	3 272	3 295
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse	4	D	D	D	b	D	D	D
42291	Farm supplies whse	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	13	478 459	21 891	5 725	514	37 148	11 542	11 279
421	Wholesale trade, durable goods	9	57 536	9 748	2 652	219	16 349	8 188	7 912
4218	Machinery, equipment, & supplies whse	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	420 923	12 143	3 073	295	20 799	3 354	3 367
4221	Paper & paper product whse	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whse ...	1	D	D	D	b	D	D	D
4224	Grocery & related products whse	1	D	D	D	c	D	D	D
42249	Other grocery & related products whse	1	D	D	D	c	D	D	D
4226	Chemical & allied products whse	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whse	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse	1	D	D	D	c	D	D	D
42291	Farm supplies whse	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	19	557 513	8 726	2 067	268	15 300	—	—
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	2	D	D	D	a	D	D	D
4216	Electrical goods whse	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whse	6	D	D	D	c	D	D	D
42241	General-line grocery whse	2	D	D	D	c	D	D	D
42249	Other grocery & related products whse	2	D	D	D	b	D	D	D
	URBANDALE, IA (DALLAS COUNTY PART) *								
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D

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	URBANDALE, IA (POLK COUNTY PART) *								
42	Wholesale trade	99	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	71	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	5	24 777	3 578	729	84	5 779	1 609	1 999
42121	Furniture whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	86 932	11 151	2 578	202	18 664	6 704	8 091
42143	Computer & computer peripheral equipment & software whsle	7	72 906	9 637	2 356	179	15 648	6 195	7 567
4216	Electrical goods whsle	9	63 646	7 306	2 003	144	11 979	3 577	3 697
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	27 556	2 197	536	52	4 073	2 949	3 047
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	25	163 392	17 552	4 479	443	28 174	56 426	59 809
42181	Construction & mining (except petroleum) machinery & equip whsle	5	81 327	8 204	2 159	203	12 669	47 785	51 398
42182	Farm & garden machinery & equipment whsle	5	34 667	4 735	1 278	126	7 331	3 652	3 335
42183	Industrial machinery & equipment whsle	10	22 725	3 182	717	74	5 406	3 272	3 295
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	990 786	22 728	5 531	611	42 996	5 098	5 066
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	520 063	11 500	2 749	347	21 757	714	675
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle ...	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	67	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	49	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle ...	4	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	81 327	8 204	2 159	203	12 669	47 785	51 398
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	22 725	3 182	717	74	5 406	3 272	3 295
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D

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URBANDALE, IA (POLK COUNTY PART) *—Con.									
Manufacturers' sales branches and sales offices ..		13	478 459	21 891	5 725	514	37 148	11 542	11 279
421	Wholesale trade, durable goods	9	57 536	9 748	2 652	219	16 349	8 188	7 912
4218	Machinery, equipment, & supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	420 923	12 143	3 073	295	20 799	3 354	3 367
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
Agents, brokers, and commission merchants		19	557 513	8 726	2 067	268	15 300	-	-
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
VINTON, IA									
42	Wholesale trade	8	36 628	1 423	311	56	3 253	3 431	2 733
421	Wholesale trade, durable goods	3	2 584	294	65	16	648	890	921
422	Wholesale trade, nondurable goods	5	34 044	1 129	246	40	2 605	2 541	1 812
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
Merchant wholesalers		8	36 628	1 423	311	56	3 253	3 431	2 733
421	Wholesale trade, durable goods	3	2 584	294	65	16	648	890	921
422	Wholesale trade, nondurable goods	5	34 044	1 129	246	40	2 605	2 541	1 812
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
WASHINGTON, IA									
42	Wholesale trade	15	40 080	1 920	411	75	4 278	6 405	6 910
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
Merchant wholesalers		12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..		2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WATERLOO, IA									
42	Wholesale trade	102	389 099	49 291	11 774	1 750	92 078	38 367	40 795
421	Wholesale trade, durable goods	68	235 188	33 533	8 016	1 132	60 887	29 137	30 351
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	82 292	11 096	2 802	316	18 239	10 907	13 027
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	29 674	4 733	1 301	133	7 727	3 240	3 255
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	34	153 911	15 758	3 758	618	31 191	9 230	10 444
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	50 110	1 123	244	38	2 666	2 822	2 536
42271	Petroleum bulk stations & terminals .	5	50 110	1 123	244	38	2 666	2 822	2 536
4228	Beer, wine, & distilled alcoholic beverage whsle	3	23 518	3 229	793	118	5 709	1 138	1 116
42281	Beer & ale whsle	3	23 518	3 229	793	118	5 709	1 138	1 116
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	94	354 976	46 373	11 085	1 668	86 919	37 434	39 967
421	Wholesale trade, durable goods	63	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	82 292	11 096	2 802	316	18 239	10 907	13 027
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	29 674	4 733	1 301	133	7 727	3 240	3 255
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
WATERLOO, IA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	31	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	50 110	1 123	244	38	2 666	2 822	2 536
42271	Petroleum bulk stations & terminals .	5	50 110	1 123	244	38	2 666	2 822	2 536
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		3	D	D	D	a	D	D	D
WAUKEE, IA									
42	Wholesale trade	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	33 729	3 646	865	98	5 822	1 751	1 696
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	33 729	3 646	865	98	5 822	1 751	1 696
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
WAUKON, IA									
42	Wholesale trade	13	68 530	2 746	537	152	5 889	5 510	5 754
421	Wholesale trade, durable goods	6	10 173	1 308	239	49	2 205	3 513	3 858
4218	Machinery, equipment, & supplies whsle	6	10 173	1 308	239	49	2 205	3 513	3 858
422	Wholesale trade, nondurable goods	7	58 357	1 438	298	103	3 684	1 997	1 896
4225	Farm-product raw material whsle	5	D	D	D	c	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	10 173	1 308	239	49	2 205	3 513	3 858
4218	Machinery, equipment, & supplies whsle	6	10 173	1 308	239	49	2 205	3 513	3 858
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D

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WAVERLY, IA									
42	Wholesale trade	15	80 380	2 101	583	119	4 621	10 278	6 116
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42252	Livestock whsle	3	D	D	D	b	D	D	D
Merchant wholesalers		13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
WEBSTER CITY, IA									
42	Wholesale trade	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
Merchant wholesalers		12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
WEST BURLINGTON, IA									
42	Wholesale trade	15	92 459	2 635	614	103	4 836	11 534	10 976
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
Merchant wholesalers		12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..		3	D	D	D	a	D	D	D

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WEST DES MOINES, IA *									
42	Wholesale trade	118	3 625 172	68 343	16 682	1 665	132 369	52 052	53 809
421	Wholesale trade, durable goods	74	1 500 260	27 180	6 370	605	47 317	14 918	15 240
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42142	Office equipment whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	44	2 124 912	41 163	10 312	1 060	85 052	37 134	38 569
4221	Paper & paper product whsle	9	39 000	4 521	1 184	133	7 960	2 428	2 443
42212	Stationery & office supplies whsle ...	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	550 768	18 712	5 084	568	43 788	28 500	29 604
42241	General-line grocery whsle	2	D	D	D	f	D	D	D
42247	Meat & meat product whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	786 273	3 858	948	85	8 852	3 062	3 674
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	64	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	23 964	4 087	754	97	7 970	779	820
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	1 375 920	27 008	7 082	798	60 183	37 075	38 511
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	f	D	D	D
42241	General-line grocery whsle	2	D	D	D	f	D	D	D
42247	Meat & meat product whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	786 273	3 858	948	85	8 852	3 062	3 674
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D

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WEST DES MOINES, IA *—Con.									
	Manufacturers' sales branches and sales offices . . .	25	2 067 398	25 082	6 183	445	41 729	5 192	4 956
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	29	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
WEST DES MOINES, IA (DALLAS COUNTY PART) *									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
WEST DES MOINES, IA (POLK COUNTY PART) *									
42	Wholesale trade	117	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	73	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42142	Office equipment whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D

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	WEST DES MOINES, IA (POLK COUNTY PART) *—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	44	2 124 912	41 163	10 312	1 060	85 052	37 134	38 569
4221	Paper & paper product whsle	9	39 000	4 521	1 184	133	7 960	2 428	2 443
42212	Stationery & office supplies whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	550 768	18 712	5 084	568	43 788	28 500	29 604
42241	General-line grocery whsle	2	D	D	D	f	D	D	D
42247	Meat & meat product whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	786 273	3 858	948	85	8 852	3 062	3 674
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	63	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	36	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	23 964	4 087	754	97	7 970	779	820
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	1 375 920	27 008	7 082	798	60 183	37 075	38 511
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	f	D	D	D
42241	General-line grocery whsle	2	D	D	D	f	D	D	D
42247	Meat & meat product whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	786 273	3 858	948	85	8 852	3 062	3 674
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	25	2 067 398	25 082	6 183	445	41 729	5 192	4 956
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	29	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D

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WEST LIBERTY, IA									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whse	2	D	D	D	a	D	D	D
	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whse	2	D	D	D	a	D	D	D
	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
	Manufacturers' sales								
	branches and sales offices ..	1	D	D	D	a	D	D	D
WEST UNION, IA									
42	Wholesale trade	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4224	Grocery & related products whse	1	D	D	D	b	D	D	D
	Merchant wholesalers	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4224	Grocery & related products whse	1	D	D	D	b	D	D	D
WILTON, IA *									
42	Wholesale trade	7	31 385	1 017	211	42	2 310	1 890	2 465
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	7	31 385	1 017	211	42	2 310	1 890	2 465
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
WILTON, IA (MUSCATINE COUNTY PART) *									
42	Wholesale trade	7	31 385	1 017	211	42	2 310	1 890	2 465
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	7	31 385	1 017	211	42	2 310	1 890	2 465
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
WINDSOR HEIGHTS, IA									
42	Wholesale trade	13	45 178	3 430	816	180	6 515	227	574
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse ...	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods								
	whse	1	D	D	D	c	D	D	D
	Merchant wholesalers	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	32 715	2 662	639	157	5 334	222	567
4219	Miscellaneous durable goods whse ...	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods								
	whse	1	D	D	D	c	D	D	D
	Manufacturers' sales								
	branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and								
	commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D

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WINTERSET, IA									
42	Wholesale trade	8	33 781	1 530	326	49	2 779	1 526	1 385
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse	3	D	D	D	b	D	D	D
	Merchant wholesalers	8	33 781	1 530	326	49	2 779	1 526	1 385
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse	3	D	D	D	b	D	D	D
BALANCE OF ADAIR COUNTY, IA									
42	Wholesale trade	16	83 132	3 675	978	142	9 255	11 339	9 143
421	Wholesale trade, durable goods	8	21 077	1 511	349	61	2 619	6 110	7 521
4218	Machinery, equipment, & supplies whse	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	62 055	2 164	629	81	6 636	5 229	1 622
4225	Farm-product raw material whse	5	57 247	1 684	456	63	5 267	4 759	1 137
	Merchant wholesalers	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	62 055	2 164	629	81	6 636	5 229	1 622
4225	Farm-product raw material whse	5	57 247	1 684	456	63	5 267	4 759	1 137
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF ADAMS COUNTY, IA									
42	Wholesale trade	9	18 507	918	192	52	3 357	1 756	1 765
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	9	18 507	918	192	52	3 357	1 756	1 765
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D

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BALANCE OF ALLAMAKEE COUNTY, IA									
42	Wholesale trade	21	89 709	7 012	2 278	360	12 725	9 210	17 462
421	Wholesale trade, durable goods	10	28 833	2 595	851	130	4 235	4 787	12 972
4218	Machinery, equipment, & supplies								
42182	whsle	5	26 533	2 068	719	99	3 394	4 272	12 517
	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	60 876	4 417	1 427	230	8 490	4 423	4 490
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	5	D	D	D	b	D	D	D
	Farm supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	21	89 709	7 012	2 278	360	12 725	9 210	17 462
421	Wholesale trade, durable goods	10	28 833	2 595	851	130	4 235	4 787	12 972
4218	Machinery, equipment, & supplies								
42182	whsle	5	26 533	2 068	719	99	3 394	4 272	12 517
	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	60 876	4 417	1 427	230	8 490	4 423	4 490
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	5	D	D	D	b	D	D	D
	Farm supplies whsle	3	D	D	D	b	D	D	D
BALANCE OF APPANOOSE COUNTY, IA									
42	Wholesale trade	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
BALANCE OF AUDUBON COUNTY, IA									
42	Wholesale trade	10	18 694	1 258	308	78	2 841	1 985	2 613
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	10	18 694	1 258	308	78	2 841	1 985	2 613
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D

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BALANCE OF BENTON COUNTY, IA									
42	Wholesale trade	25	118 738	8 655	1 674	369	19 371	13 657	16 811
421	Wholesale trade, durable goods	8	24 692	1 885	319	68	3 257	5 906	7 181
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	94 046	6 770	1 355	301	16 114	7 751	9 630
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	65 881	1 515	337	58	3 839	3 051	3 873
42251	Grain & field bean whsle	9	65 881	1 515	337	58	3 839	3 051	3 873
	Merchant wholesalers	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF BLACK HAWK COUNTY, IA									
42	Wholesale trade	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	89 542	2 144	482	88	5 387	6 767	13 838
	Merchant wholesalers	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	89 542	2 144	482	88	5 387	6 767	13 838
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF BOONE COUNTY, IA									
42	Wholesale trade	11	113 492	3 128	721	97	9 093	7 361	7 073
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	96 342	1 630	364	45	5 955	5 185	4 944
42251	Grain & field bean whsle	6	96 342	1 630	364	45	5 955	5 185	4 944
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	96 342	1 630	364	45	5 955	5 185	4 944
42251	Grain & field bean whsle	6	96 342	1 630	364	45	5 955	5 185	4 944
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

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BALANCE OF BREMER COUNTY, IA									
42	Wholesale trade	27	71 423	3 942	889	174	8 865	9 554	9 750
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle.....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	4	D	D	D	b	D	D	D
	Farm supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	27	71 423	3 942	889	174	8 865	9 554	9 750
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle.....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	4	D	D	D	b	D	D	D
	Farm supplies whsle	4	D	D	D	b	D	D	D
BALANCE OF BUCHANAN COUNTY, IA									
42	Wholesale trade	28	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle.....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
	Merchant wholesalers	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle.....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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BALANCE OF BUENA VISTA COUNTY, IA									
42	Wholesale trade	22	227 719	6 528	1 382	211	18 689	14 005	13 967
421	Wholesale trade, durable goods	12	22 022	2 187	530	82	4 438	5 757	6 640
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	205 697	4 341	852	129	14 251	8 248	7 327
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	12	22 022	2 187	530	82	4 438	5 757	6 640
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	205 697	4 341	852	129	14 251	8 248	7 327
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
BALANCE OF BUTLER COUNTY, IA									
42	Wholesale trade	42	158 465	6 121	1 182	257	14 183	11 649	11 577
421	Wholesale trade, durable goods	11	15 598	1 637	346	62	2 615	3 589	4 293
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	13 768	1 471	312	49	2 136	3 342	4 054
4218201	Farm & garden machinery & equipment whsle	6	13 768	1 471	312	49	2 136	3 342	4 054
4218201	Farm machinery & equipment—farm dealers	6	13 768	1 471	312	49	2 136	3 342	4 054
422	Wholesale trade, nondurable goods	31	142 867	4 484	836	195	11 568	8 060	7 284
4225	Farm-product raw material whsle	17	125 166	3 375	599	133	8 949	6 766	5 934
42251	Grain & field bean whsle	14	106 426	3 124	564	109	8 579	6 766	5 934
422510	Grain & field bean whsle	14	106 426	3 124	564	109	8 579	6 766	5 934
4229	Miscellaneous nondurable goods								
42291	whsle	11	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	10 173	991	208	44	2 144	1 195	1 264
4229101	Farm supplies whsle	8	10 173	991	208	44	2 144	1 195	1 264
4229101	Farm supplies—farm dealers	8	10 173	991	208	44	2 144	1 195	1 264
Merchant wholesalers									
421	Wholesale trade, durable goods	11	15 598	1 637	346	62	2 615	3 589	4 293
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	13 768	1 471	312	49	2 136	3 342	4 054
4218201	Farm & garden machinery & equipment whsle	6	13 768	1 471	312	49	2 136	3 342	4 054
4218201	Farm machinery & equipment—farm dealers	6	13 768	1 471	312	49	2 136	3 342	4 054
422	Wholesale trade, nondurable goods	29	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	16	D	D	D	c	D	D	D
42251	Grain & field bean whsle	14	106 426	3 124	564	109	8 579	6 766	5 934
422510	Grain & field bean whsle	14	106 426	3 124	564	109	8 579	6 766	5 934
4229	Miscellaneous nondurable goods								
42291	whsle	10	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	10 173	991	208	44	2 144	1 195	1 264
4229101	Farm supplies whsle	8	10 173	991	208	44	2 144	1 195	1 264
4229101	Farm supplies—farm dealers	8	10 173	991	208	44	2 144	1 195	1 264
Agents, brokers, and commission merchants									
2			D	D	D	b	D	D	D

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BALANCE OF CALHOUN COUNTY, IA									
42	Wholesale trade	15	184 945	6 318	1 360	222	13 784	29 567	35 007
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
422510	Grain & field bean whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
	Merchant wholesalers	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
42251	Grain & field bean whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
422510	Grain & field bean whsle	9	150 633	4 265	832	129	10 520	15 489	21 198
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF CARROLL COUNTY, IA									
42	Wholesale trade	27	169 208	6 493	1 430	249	16 555	15 584	15 911
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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BALANCE OF CASS COUNTY, IA									
42	Wholesale trade	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	51 904	1 557	424	85	3 930	2 849	3 623
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF CEDAR COUNTY, IA									
42	Wholesale trade	30	110 329	6 415	1 441	299	13 432	11 379	11 124
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	9	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	25	85 445	5 954	1 335	246	12 248	10 532	10 191
421	Wholesale trade, durable goods	9	24 492	1 814	380	72	3 391	5 360	5 909
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	60 953	4 140	955	174	8 857	5 172	4 282
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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BALANCE OF CERRO GORDO COUNTY, IA									
42	Wholesale trade	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	78 296	2 022	465	58	5 841	8 258	6 850
	Merchant wholesalers	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	78 296	2 022	465	58	5 841	8 258	6 850
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF CHEROKEE COUNTY, IA									
42	Wholesale trade	10	38 240	2 007	491	101	5 202	6 682	7 916
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	30 941	1 226	335	57	3 912	5 456	6 475
	Merchant wholesalers	10	38 240	2 007	491	101	5 202	6 682	7 916
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	30 941	1 226	335	57	3 912	5 456	6 475
BALANCE OF CHICKASAW COUNTY, IA									
42	Wholesale trade	21	131 357	5 967	1 306	206	14 440	10 295	10 205
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	68 217	2 233	480	71	7 116	1 807	1 365
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	21	131 357	5 967	1 306	206	14 440	10 295	10 205
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	68 217	2 233	480	71	7 116	1 807	1 365
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
BALANCE OF CLARKE COUNTY, IA									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D

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BALANCE OF CLAY COUNTY, IA									
42	Wholesale trade	20	91 421	3 296	840	154	8 383	7 629	7 251
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	9	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
BALANCE OF CLAYTON COUNTY, IA									
42	Wholesale trade	52	269 902	7 093	1 777	335	16 274	18 545	13 585
421	Wholesale trade, durable goods	22	40 726	3 151	878	146	5 840	7 349	6 154
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	16	31 292	2 599	776	124	4 040	7 037	5 630
42182	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	30	229 176	3 942	899	189	10 434	11 196	7 431
4225	Farm-product raw material whsle	19	211 295	2 806	580	135	7 811	8 928	5 089
42251	Grain & field bean whsle	9	194 020	2 494	508	94	7 053	8 778	4 834
422510	Grain & field bean whsle	9	194 020	2 494	508	94	7 053	8 778	4 834
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	13 612	746	215	28	1 855	1 344	1 408
422910	Farm supplies whsle	3	13 612	746	215	28	1 855	1 344	1 408
4229101	Farm supplies—farm dealers ..	3	13 612	746	215	28	1 855	1 344	1 408
Merchant wholesalers									
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	12	21 051	2 130	656	100	3 087	6 839	5 426
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	16	D	D	D	c	D	D	D
42251	Grain & field bean whsle	9	194 020	2 494	508	94	7 053	8 778	4 834
422510	Grain & field bean whsle	9	194 020	2 494	508	94	7 053	8 778	4 834
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	13 612	746	215	28	1 855	1 344	1 408
422910	Farm supplies whsle	3	13 612	746	215	28	1 855	1 344	1 408
4229101	Farm supplies—farm dealers ..	3	13 612	746	215	28	1 855	1 344	1 408
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D

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BALANCE OF CLINTON COUNTY, IA									
42	Wholesale trade	20	66 512	2 574	554	108	6 727	7 668	7 895
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	b	D	D	D
42251	Grain & field bean whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF CRAWFORD COUNTY, IA									
42	Wholesale trade	14	79 962	2 258	407	92	5 724	10 121	7 086
422	Wholesale trade, nondurable goods	10	77 448	1 990	361	83	5 131	9 742	6 659
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	14	79 962	2 258	407	92	5 724	10 121	7 086
422	Wholesale trade, nondurable goods	10	77 448	1 990	361	83	5 131	9 742	6 659
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
BALANCE OF DALLAS COUNTY, IA									
42	Wholesale trade	25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	67 787	2 689	629	63	7 206	4 644	4 474
	Merchant wholesalers	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	67 787	2 689	629	63	7 206	4 644	4 474
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF DAVIS COUNTY, IA									
42	Wholesale trade	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle.....	1	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF DECATUR COUNTY, IA									
42	Wholesale trade	11	68 291	1 968	452	129	4 314	2 466	2 202
421	Wholesale trade, durable goods	5	7 500	667	181	46	1 432	1 564	1 356
422	Wholesale trade, nondurable goods	6	60 791	1 301	271	83	2 882	902	846
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	5	7 500	667	181	46	1 432	1 564	1 356
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
BALANCE OF DELAWARE COUNTY, IA									
42	Wholesale trade	28	172 861	6 042	1 350	300	16 292	10 616	10 714
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	6	80 490	1 384	313	110	4 183	2 642	2 560
42252	Livestock whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF DES MOINES COUNTY, IA									
42	Wholesale trade	19	131 138	3 915	834	185	8 960	7 409	6 148
421	Wholesale trade, durable goods	13	24 883	2 039	425	106	4 556	3 816	4 038
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	106 255	1 876	409	79	4 404	3 593	2 110
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	b	D	D	D
Merchant wholesalers		18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	106 255	1 876	409	79	4 404	3 593	2 110
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42251	Grain & field bean whsle	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
BALANCE OF DICKINSON COUNTY, IA									
42	Wholesale trade	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	94 005	2 549	537	97	7 402	12 663	8 775
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	D	D	D	b	D	D	D
Merchant wholesalers		15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	94 005	2 549	537	97	7 402	12 663	8 775
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		2	D	D	D	a	D	D	D

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BALANCE OF DUBUQUE COUNTY, IA									
42	Wholesale trade	47	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	14	38 234	3 185	782	148	6 043	10 107	12 431
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	39	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	14	38 234	3 185	782	148	6 043	10 107	12 431
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D
BALANCE OF EMMET COUNTY, IA									
42	Wholesale trade	4	9 371	384	100	24	1 113	1 184	1 313
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	4	9 371	384	100	24	1 113	1 184	1 313
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
BALANCE OF FAYETTE COUNTY, IA									
42	Wholesale trade	27	230 495	6 477	1 467	306	16 287	16 286	17 508
421	Wholesale trade, durable goods	7	8 758	891	196	46	1 445	1 612	2 248
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	221 737	5 586	1 271	260	14 842	14 674	15 260
4225	Farm-product raw material whsle	13	211 113	5 086	1 154	228	13 547	13 485	13 928
42251	Grain & field bean whsle	8	D	D	D	c	D	D	D
	Merchant wholesalers	27	230 495	6 477	1 467	306	16 287	16 286	17 508
421	Wholesale trade, durable goods	7	8 758	891	196	46	1 445	1 612	2 248
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	221 737	5 586	1 271	260	14 842	14 674	15 260
4225	Farm-product raw material whsle	13	211 113	5 086	1 154	228	13 547	13 485	13 928
42251	Grain & field bean whsle	8	D	D	D	c	D	D	D

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BALANCE OF FLOYD COUNTY, IA									
42	Wholesale trade	20	94 954	3 441	795	137	7 476	10 333	11 243
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF FRANKLIN COUNTY, IA									
42	Wholesale trade	18	87 502	4 004	881	168	8 705	7 027	8 141
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	18	87 502	4 004	881	168	8 705	7 027	8 141
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
BALANCE OF FREMONT COUNTY, IA									
42	Wholesale trade	15	97 425	3 649	1 028	108	8 194	9 672	18 988
421	Wholesale trade, durable goods	5	20 017	1 847	669	48	2 867	3 352	4 640
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	77 408	1 802	359	60	5 327	6 320	14 348
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	20 017	1 847	669	48	2 867	3 352	4 640
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D

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BALANCE OF GREENE COUNTY, IA									
42	Wholesale trade	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
	Farm & garden machinery & equipment whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
	Farm & garden machinery & equipment whsle	5	24 502	1 939	452	66	3 376	8 003	8 400
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
BALANCE OF GRUNDY COUNTY, IA									
42	Wholesale trade	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	104 963	4 832	959	132	13 474	6 575	6 974
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	2	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	104 963	4 832	959	132	13 474	6 575	6 974
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF GUTHRIE COUNTY, IA									
42	Wholesale trade	14	70 571	2 100	457	121	6 258	5 291	6 597
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	45 884	972	207	44	3 141	4 512	5 599
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D

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BALANCE OF HAMILTON COUNTY, IA									
42	Wholesale trade	24	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	5	12 626	1 083	248	63	2 474	1 961	1 572
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	e	D	D	D
	Merchant wholesalers	23	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	5	12 626	1 083	248	63	2 474	1 961	1 572
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF HANCOCK COUNTY, IA									
42	Wholesale trade	16	93 805	3 823	886	141	8 424	9 574	10 520
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF HARDIN COUNTY, IA									
42	Wholesale trade	42	259 971	14 047	2 868	612	31 156	48 130	43 367
421	Wholesale trade, durable goods	21	53 250	5 091	1 096	200	8 947	9 246	8 954
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	206 721	8 956	1 772	412	22 209	38 884	34 413
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	c	D	D	D
42251	Grain & field bean whsle	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D

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BALANCE OF HARDIN COUNTY, IA—Con.									
	Merchant wholesalers	39	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	c	D	D	D
42251	Grain & field bean whsle	11	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
BALANCE OF HARRISON COUNTY, IA									
42	Wholesale trade	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF HENRY COUNTY, IA									
42	Wholesale trade	19	63 948	2 676	624	127	6 834	5 201	5 562
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF HOWARD COUNTY, IA									
42	Wholesale trade	15	82 653	3 143	558	120	8 464	5 634	5 355
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whse	9	D	D	D	b	D	D	D
42251	Grain & field bean whse	7	D	D	D	b	D	D	D
	Merchant wholesalers	15	82 653	3 143	558	120	8 464	5 634	5 355
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whse	9	D	D	D	b	D	D	D
42251	Grain & field bean whse	7	D	D	D	b	D	D	D
BALANCE OF HUMBOLDT COUNTY, IA									
42	Wholesale trade	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whse	12	D	D	D	c	D	D	D
42251	Grain & field bean whse	10	143 541	3 564	833	128	11 579	12 759	10 062
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whse	12	D	D	D	c	D	D	D
42251	Grain & field bean whse	10	143 541	3 564	833	128	11 579	12 759	10 062
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF IDA COUNTY, IA									
42	Wholesale trade	23	211 131	5 021	1 105	166	14 462	17 643	27 672
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	1	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse	1	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whse	8	D	D	D	b	D	D	D
42251	Grain & field bean whse	6	74 193	1 255	284	44	3 931	1 518	6 451
422510	Grain & field bean whse	6	74 193	1 255	284	44	3 931	1 518	6 451
4229	Miscellaneous nondurable goods whse	4	D	D	D	b	D	D	D
42291	Farm supplies whse	4	D	D	D	b	D	D	D
422910	Farm supplies whse	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	4	D	D	D	b	D	D	D

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BALANCE OF IDA COUNTY, IA—Con.									
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	74 193	1 255	284	44	3 931	1 518	6 451
422510	Grain & field bean whsle	6	74 193	1 255	284	44	3 931	1 518	6 451
4229	Miscellaneous nondurable goods								
	whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials								
42131	whsle	1	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4213103	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
	Plywood, veneer, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
BALANCE OF IOWA COUNTY, IA									
42	Wholesale trade	28	112 391	4 794	1 020	217	12 399	8 766	8 910
421	Wholesale trade, durable goods	12	9 411	774	163	37	2 210	2 605	2 255
4218	Machinery, equipment, & supplies								
	whsle	6	5 941	500	94	23	1 191	1 911	1 986
422	Wholesale trade, nondurable goods	16	102 980	4 020	857	180	10 189	6 161	6 655
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products								
	whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products								
	whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	6	59 928	1 911	399	71	4 950	3 143	3 466
42251	Grain & field bean whsle	6	59 928	1 911	399	71	4 950	3 143	3 466
422510	Grain & field bean whsle	6	59 928	1 911	399	71	4 950	3 143	3 466
4229	Miscellaneous nondurable goods								
	whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	1	D	D	D	a	D	D	D
	Merchant wholesalers	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	9 411	774	163	37	2 210	2 605	2 255
4218	Machinery, equipment, & supplies								
	whsle	6	5 941	500	94	23	1 191	1 911	1 986
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
422510	Grain & field bean whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D

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BALANCE OF JACKSON COUNTY, IA									
42	Wholesale trade	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	9	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle.....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
Merchant wholesalers									
		20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle.....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
BALANCE OF JASPER COUNTY, IA									
42	Wholesale trade	29	183 650	7 120	1 785	287	15 285	24 109	25 813
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	12	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle.....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
		25	166 090	6 774	1 725	261	14 674	24 098	25 801
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	10	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle.....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
BALANCE OF JEFFERSON COUNTY, IA									
42	Wholesale trade	14	34 609	1 977	398	101	4 662	4 123	4 616
421	Wholesale trade, durable goods	4	8 848	738	192	33	1 176	2 819	3 240
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	25 761	1 239	206	68	3 486	1 304	1 376
Merchant wholesalers									
		12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	8 848	738	192	33	1 176	2 819	3 240
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D

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BALANCE OF JOHNSON COUNTY, IA									
42	Wholesale trade	24	132 607	7 440	1 404	295	18 295	27 423	24 433
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment								
42183	whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	5	67 021	4 123	894	193	12 295	19 131	19 658
42291	Farm supplies whsle	4	D	D	D	c	D	D	D
	Merchant wholesalers	20	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment								
42183	whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	5	67 021	4 123	894	193	12 295	19 131	19 658
42291	Farm supplies whsle	4	D	D	D	c	D	D	D
	Manufacturers' sales								
	branches and sales offices ..	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and								
	commission merchants	3	D	D	D	a	D	D	D
BALANCE OF JONES COUNTY, IA									
42	Wholesale trade	23	58 483	2 695	594	127	6 151	2 853	3 606
421	Wholesale trade, durable goods	9	5 010	615	157	33	1 810	534	515
422	Wholesale trade, nondurable goods	14	53 473	2 080	437	94	4 341	2 319	3 091
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	23	58 483	2 695	594	127	6 151	2 853	3 606
421	Wholesale trade, durable goods	9	5 010	615	157	33	1 810	534	515
422	Wholesale trade, nondurable goods	14	53 473	2 080	437	94	4 341	2 319	3 091
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
BALANCE OF KEOKUK COUNTY, IA									
42	Wholesale trade	21	90 777	3 923	815	178	8 645	11 825	11 515
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery &								
421820	equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery &								
4218201	equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—								
4218201	farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D

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BALANCE OF KEOKUK COUNTY, IA—Con.									
	Merchant wholesalers	21	90 777	3 923	815	178	8 645	11 825	11 515
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
BALANCE OF KOSSUTH COUNTY, IA									
42	Wholesale trade	20	103 380	4 139	918	163	9 213	13 104	13 853
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	b	D	D	D
BALANCE OF LEE COUNTY, IA									
42	Wholesale trade	24	136 857	6 892	1 570	266	17 302	18 103	18 304
421	Wholesale trade, durable goods	9	33 004	2 719	626	100	4 579	6 454	7 796
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	27 900	2 295	517	84	3 205	5 986	7 200
422	Wholesale trade, nondurable goods	15	103 853	4 173	944	166	12 723	11 649	10 508
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	23	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	103 853	4 173	944	166	12 723	11 649	10 508
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF LINN COUNTY, IA									
42	Wholesale trade	41	188 742	10 876	2 544	280	18 384	11 998	13 261
421	Wholesale trade, durable goods	17	63 252	5 244	1 113	131	8 044	6 815	8 021
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	125 490	5 632	1 431	149	10 340	5 183	5 240
4225	Farm-product raw material whsle	13	D	D	D	b	D	D	D
42251	Grain & field bean whsle	11	70 066	1 844	351	58	4 599	2 914	2 654
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	34	139 921	8 820	2 027	243	14 910	10 406	11 503
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	b	D	D	D
42251	Grain & field bean whsle	11	70 066	1 844	351	58	4 599	2 914	2 654
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
BALANCE OF LOUISA COUNTY, IA									
42	Wholesale trade	14	70 877	5 051	1 355	185	8 899	8 642	7 663
421	Wholesale trade, durable goods	6	17 152	934	246	42	2 332	2 576	2 422
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	53 725	4 117	1 109	143	6 567	6 066	5 241
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	17 152	934	246	42	2 332	2 576	2 422
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF LUCAS COUNTY, IA									
42	Wholesale trade	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
BALANCE OF LYON COUNTY, IA									
42	Wholesale trade	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	14 935	817	211	51	1 775	2 971	3 161
42182	Farm & garden machinery & equipment whsle	7	14 935	817	211	51	1 775	2 971	3 161
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF MADISON COUNTY, IA									
42	Wholesale trade	7	29 046	772	171	40	2 473	2 091	2 798
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF MAHASKA COUNTY, IA									
42	Wholesale trade	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	23 389	569	131	21	1 810	1 827	2 029
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
BALANCE OF MARION COUNTY, IA									
42	Wholesale trade	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF MARSHALL COUNTY, IA									
42	Wholesale trade	19	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	b	D	D	D
42251	Grain & field bean whsle	14	D	D	D	b	D	D	D
	Merchant wholesalers	18	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	b	D	D	D
42251	Grain & field bean whsle	14	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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BALANCE OF MILLS COUNTY, IA									
42	Wholesale trade	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	2	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	2	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
BALANCE OF MITCHELL COUNTY, IA									
42	Wholesale trade	16	136 234	4 389	1 010	182	11 436	15 639	13 113
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	6	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	16	136 234	4 389	1 010	182	11 436	15 639	13 113
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	6	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
BALANCE OF MONONA COUNTY, IA									
42	Wholesale trade	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	11	58 502	2 412	475	78	7 444	5 161	6 623
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF MONROE COUNTY, IA									
42	Wholesale trade	3	4 291	258	55	16	650	594	596
	Merchant wholesalers	3	4 291	258	55	16	650	594	596

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BALANCE OF MONTGOMERY COUNTY, IA									
42	Wholesale trade	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
BALANCE OF MUSCATINE COUNTY, IA									
42	Wholesale trade	18	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
BALANCE OF O'BRIEN COUNTY, IA									
42	Wholesale trade	29	124 186	5 524	1 310	231	14 753	18 373	18 476
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	c	D	D	D
42251	Grain & field bean whsle	12	96 179	3 467	861	137	10 505	12 907	11 878
	Merchant wholesalers	29	124 186	5 524	1 310	231	14 753	18 373	18 476
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	c	D	D	D
42251	Grain & field bean whsle	12	96 179	3 467	861	137	10 505	12 907	11 878
BALANCE OF OSCEOLA COUNTY, IA									
42	Wholesale trade	9	51 675	3 745	746	85	7 777	8 423	9 026
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	9	51 675	3 745	746	85	7 777	8 423	9 026
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D

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BALANCE OF PAGE COUNTY, IA									
42	Wholesale trade	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
BALANCE OF PALO ALTO COUNTY, IA									
42	Wholesale trade	12	139 530	3 670	864	132	11 016	14 644	15 147
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	12	139 530	3 670	864	132	11 016	14 644	15 147
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
BALANCE OF PLYMOUTH COUNTY, IA									
42	Wholesale trade	26	194 559	8 407	2 007	329	17 632	18 762	18 817
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	9	125 292	3 437	776	131	9 188	11 085	13 063
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	125 292	3 437	776	131	9 188	11 085	13 063
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF POCAHONTAS COUNTY, IA									
42	Wholesale trade	18	197 433	6 763	1 831	277	16 701	16 073	19 827
421	Wholesale trade, durable goods	7	10 724	508	169	32	931	954	1 052
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	186 709	6 255	1 662	245	15 770	15 119	18 775
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
422410	General-line grocery whsle	1	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
Merchant wholesalers		17	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	186 709	6 255	1 662	245	15 770	15 119	18 775
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
422410	General-line grocery whsle	1	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D
BALANCE OF POLK COUNTY, IA									
42	Wholesale trade	106	716 004	55 906	14 004	1 735	104 012	82 865	80 037
421	Wholesale trade, durable goods	75	380 229	31 490	7 949	978	55 582	57 579	54 960
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	88 803	9 048	2 769	280	16 802	14 184	15 184
42181	Construction & mining (except petroleum) machinery & equip whsle	6	50 729	3 001	891	78	6 668	10 326	11 311
42183	Industrial machinery & equipment whsle	9	25 197	4 890	1 596	162	7 559	2 401	2 579
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	335 775	24 416	6 055	757	48 430	25 286	25 077
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	124 038	12 642	3 265	440	21 504	2 570	2 650
42245	Confectionery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	71 288	2 059	485	70	6 898	11 702	11 037
42251	Grain & field bean whsle	4	71 288	2 059	485	70	6 898	11 702	11 037
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	a	D	D	D

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	BALANCE OF POLK COUNTY, IA—Con.								
	Merchant wholesalers	92	565 286	42 069	10 420	1 259	80 281	78 100	76 287
421	Wholesale trade, durable goods	70	360 681	30 616	7 705	938	53 902	56 290	54 683
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	88 803	9 048	2 769	280	16 802	14 184	15 184
42181	Construction & mining (except petroleum) machinery & equip whsle	6	50 729	3 001	891	78	6 668	10 326	11 311
42183	Industrial machinery & equipment whsle	9	25 197	4 890	1 596	162	7 559	2 401	2 579
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	204 605	11 453	2 715	321	26 379	21 810	21 604
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	71 288	2 059	485	70	6 898	11 702	11 037
42251	Grain & field bean whsle	4	71 288	2 059	485	70	6 898	11 702	11 037
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	10	102 108	13 211	3 430	445	22 531	4 724	3 706
422	Wholesale trade, nondurable goods	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	4	48 610	626	154	31	1 200	41	44
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	BALANCE OF POTTAWATTAMIE COUNTY, IA								
42	Wholesale trade	29	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D

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BALANCE OF POTTAWATTAMIE COUNTY, IA—Con.									
	Merchant wholesalers	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
BALANCE OF POWESHIEK COUNTY, IA									
42	Wholesale trade	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF RINGGOLD COUNTY, IA									
42	Wholesale trade	8	19 571	866	187	35	2 664	1 314	2 031
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	8	19 571	866	187	35	2 664	1 314	2 031
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
BALANCE OF SAC COUNTY, IA									
42	Wholesale trade	35	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	123 866	4 572	911	144	10 336	6 995	16 384
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	35	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	123 866	4 572	911	144	10 336	6 995	16 384
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D

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BALANCE OF SCOTT COUNTY, IA									
42	Wholesale trade	42	398 027	7 667	1 939	265	30 041	70 737	70 448
421	Wholesale trade, durable goods	22	92 099	4 046	1 100	129	17 798	5 275	6 378
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	305 928	3 621	839	136	12 243	65 462	64 070
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	D	D	D	b	D	D	D
Merchant wholesalers		31	378 246	6 989	1 752	229	28 493	69 909	69 700
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		6	D	D	D	a	D	D	D
BALANCE OF SHELBY COUNTY, IA									
42	Wholesale trade	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
Merchant wholesalers		18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	30 537	738	235	31	2 044	174	156
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D

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BALANCE OF SIOUX COUNTY, IA									
42	Wholesale trade	53	217 920	12 969	2 795	541	30 235	27 182	31 232
421	Wholesale trade, durable goods	17	38 240	4 057	958	172	8 007	8 508	9 173
4218	Machinery, equipment, & supplies								
42182	whsle	10	33 639	3 149	769	125	6 307	8 014	8 531
	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	36	179 680	8 912	1 837	369	22 228	18 674	22 059
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42245	Confectionery whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	21	129 181	3 932	798	169	8 935	14 845	14 408
42251	Grain & field bean whsle	16	103 041	3 444	706	141	7 947	14 827	14 393
4229	Miscellaneous nondurable goods								
42291	whsle	12	D	D	D	b	D	D	D
	Farm supplies whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	45	204 633	11 474	2 455	491	27 419	26 411	30 367
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	c	D	D	D
	Farm & garden machinery & equipment whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42245	Confectionery whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	20	D	D	D	c	D	D	D
42251	Grain & field bean whsle	16	103 041	3 444	706	141	7 947	14 827	14 393
4229	Miscellaneous nondurable goods								
42291	whsle	9	11 381	803	148	27	1 885	751	842
	Farm supplies whsle	6	10 752	733	136	25	1 682	676	765
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
BALANCE OF STORY COUNTY, IA									
42	Wholesale trade	30	137 176	6 304	1 604	226	15 084	15 499	14 291
421	Wholesale trade, durable goods	18	32 982	2 556	643	111	4 600	5 628	7 183
4218	Machinery, equipment, & supplies								
42182	whsle	15	D	D	D	c	D	D	D
	Farm & garden machinery & equipment whsle	8	16 789	1 028	279	43	1 770	2 899	4 036
422	Wholesale trade, nondurable goods	12	104 194	3 748	961	115	10 484	9 871	7 108
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	c	D	D	D
	Merchant wholesalers	28	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	13	D	D	D	c	D	D	D
	Farm & garden machinery & equipment whsle	8	16 789	1 028	279	43	1 770	2 899	4 036
422	Wholesale trade, nondurable goods	12	104 194	3 748	961	115	10 484	9 871	7 108
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF TAMA COUNTY, IA									
42	Wholesale trade	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	b	D	D	D
42251	Grain & field bean whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF TAYLOR COUNTY, IA									
42	Wholesale trade	15	26 186	1 403	313	72	3 414	3 607	4 193
421	Wholesale trade, durable goods	5	9 057	624	134	29	1 028	1 888	2 950
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	17 129	779	179	43	2 386	1 719	1 243
	Merchant wholesalers	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	9 057	624	134	29	1 028	1 888	2 950
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF UNION COUNTY, IA									
42	Wholesale trade	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF VAN BUREN COUNTY, IA									
42	Wholesale trade	8	35 177	547	113	69	1 863	1 661	1 683
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	32 544	302	54	46	919	1 309	1 256
	Merchant wholesalers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D

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BALANCE OF WAPELLO COUNTY, IA									
42	Wholesale trade	11	57 874	1 365	331	63	3 447	4 479	4 554
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
BALANCE OF WARREN COUNTY, IA									
42	Wholesale trade	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	24 724	2 270	452	98	4 415	1 095	1 168
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	8	24 724	2 270	452	98	4 415	1 095	1 168
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF WASHINGTON COUNTY, IA									
42	Wholesale trade	25	94 150	4 610	865	223	11 070	8 124	8 604
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	5	23 628	1 703	388	78	3 556	5 519	5 684
422	Wholesale trade, nondurable goods	15	38 903	1 633	329	84	4 843	2 502	2 779
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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BALANCE OF WAYNE COUNTY, IA									
42	Wholesale trade	17	53 536	2 233	509	130	5 181	2 425	2 817
421	Wholesale trade, durable goods	6	9 253	1 011	225	36	2 231	664	1 261
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	44 283	1 222	284	94	2 950	1 761	1 556
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	9 253	1 011	225	36	2 231	664	1 261
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
BALANCE OF WEBSTER COUNTY, IA									
42	Wholesale trade	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	21 784	1 070	217	58	1 660	7 238	7 414
4218	Machinery, equipment, & supplies whsle	5	21 596	1 024	208	56	1 595	7 138	7 309
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	8	21 784	1 070	217	58	1 660	7 238	7 414
4218	Machinery, equipment, & supplies whsle	5	21 596	1 024	208	56	1 595	7 138	7 309
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
BALANCE OF WINNEBAGO COUNTY, IA									
42	Wholesale trade	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	c	D	D	D
42251	Grain & field bean whsle	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	c	D	D	D
42251	Grain & field bean whsle	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

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BALANCE OF WINNESHIEK COUNTY, IA									
42	Wholesale trade	29	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	41 794	956	226	65	2 514	2 011	1 604
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
	Merchant wholesalers	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
BALANCE OF WOODBURY COUNTY, IA									
42	Wholesale trade	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALANCE OF WORTH COUNTY, IA									
42	Wholesale trade	17	85 608	2 614	572	97	6 425	8 060	6 299
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
422510	Grain & field bean whsle	5	D	D	D	b	D	D	D
Merchant wholesalers		15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
422510	Grain & field bean whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D
BALANCE OF WRIGHT COUNTY, IA									
42	Wholesale trade	15	109 593	3 552	822	130	8 065	15 569	11 298
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	77 265	1 689	394	66	4 738	12 431	8 227
Merchant wholesalers		14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42251	Grain & field bean whsle	4	77 265	1 689	394	66	4 738	12 431	8 227
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ADEL, IA								
42	Wholesale trade	D	D	D	D	-	-	-	-
	ALBIA, IA								
42	Wholesale trade	39.1	-	39.1	-	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	100.0	-	100.0	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
	ALGONA, IA								
42	Wholesale trade	10.6	-	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
	ALTOONA, IA								
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
	AMES, IA								
42	Wholesale trade	3.9	1.5	6.4	2.4	D	D	D	D
421	Wholesale trade, durable goods	D	D	1.4	3.5	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	D	D
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	12.7	1.1	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	-	-	-	-	-	-
	ANAMOSA, IA								
42	Wholesale trade	D	D	-	-	-	-	D	D
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	-	-

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ANKENY, IA									
42	Wholesale trade .....	.4	4.7	.6	3.6	D	D	D	D
421	Wholesale trade, durable goods	1.0	13.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.1	16.2	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.4	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
ATLANTIC, IA									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
AUDUBON, IA									
42	Wholesale trade	1.3	—	1.3	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
BELLE PLAINE, IA									
42	Wholesale trade .....	.1	—	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	—	D	D	—	—	—	—
BELMOND, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BETTENDORF, IA									
42	Wholesale trade .....	.5	2.3	.9	4.1	D	D	D	D
421	Wholesale trade, durable goods	1.1	4.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
42142	Office equipment whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	D	D	—	—
42151	Metal service centers & offices	D	D	—	—	D	D	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	.1	D	D	D	D	D	D
4224	Grocery & related products whsle	—	—	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BLOOMFIELD, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BOONE, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
BURLINGTON, IA									
42	Wholesale trade .....	.7	.2	.8	.2	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
CAMANCHE, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	CARLISLE, IA *								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	CARLISLE, IA (WARREN COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	CARROLL, IA								
42	Wholesale trade	2.6	.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
	CARTER LAKE, IA								
42	Wholesale trade	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
	CEDAR FALLS, IA								
42	Wholesale trade	1.6	.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.5	.7	1.5	.7	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CEDAR RAPIDS, IA									
42	Wholesale trade	4.2	1.8	5.4	2.1	—	1.4	—	—
421	Wholesale trade, durable goods	7.4	2.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.2	4.7	D	D	—	4.8	—	—
42142	Office equipment whsle .....	.3	10.4	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	3.4	.6	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.6	1.6	4.0	1.9	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	2.3	—	2.6	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.7	1.2	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
CENTERVILLE, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CHARITON, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	-	43.0	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
CHARLES CITY, IA									
42	Wholesale trade	26.4	-	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
CHEROKEE, IA									
42	Wholesale trade	10.7	.3	10.7	.3	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
CLARINDA, IA									
42	Wholesale trade	1.2	-	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	D	D
CLARION, IA									
42	Wholesale trade .....	.2	-	.2	-	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
CLEAR LAKE, IA									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
CLINTON, IA									
42	Wholesale trade	18.0	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	21.6	1.0	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	15.4	.6	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	CLIVE, IA *								
42	Wholesale trade .....	.8	.4	4.8	.7	—	—	.2	.6
421	Wholesale trade, durable goods	1.3	.2	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	—	—
42122	Home furnishings whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	—	D	D	D	D	—	—
42142	Office equipment whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	D	D	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	.6	—	—	D	D	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
42242	Packaged frozen food whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	CLIVE, IA (POLK COUNTY PART) *								
42	Wholesale trade .....	.8	.4	4.8	.7	—	—	.2	.6
421	Wholesale trade, durable goods	1.3	.2	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	—	—
42122	Home furnishings whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	—	D	D	D	D	—	—
42142	Office equipment whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	D	D	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	.6	—	—	D	D	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
42242	Packaged frozen food whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	CORALVILLE, IA								
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
COUNCIL BLUFFS, IA									
42	Wholesale trade .....	.3	4.3	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
CRESCO, IA									
42	Wholesale trade	4.6	—	4.6	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
CRESTON, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
DAVENPORT, IA									
42	Wholesale trade	1.3	1.3	3.6	3.1	—	.2	.1	—
421	Wholesale trade, durable goods	1.1	1.3	3.2	3.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	—	3.6	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies								
42142	whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	1.4	9.6	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	1.2	3.3	D	D	—	—	—	—
42151	Metal service centers & offices	1.2	3.3	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	—	—	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DAVENPORT, IA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	.3	2.9	.4	3.6	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	3.6	D	D	D	D	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	D	D
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.2	1.1	4.5	2.4	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	.6	11.4	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	D	D	—	—
42234	Footwear whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle . . . . .	.2	—	D	D	—	—	D	D
42244	Poultry & poultry product whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle . . . . .	.9	—	—	—	—	—	—	—
4226	Chemical & allied products whsle . . . . .	.1	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	—	22.7	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	16.4	—	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
	DECORAH, IA								
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
	DENISON, IA								
42	Wholesale trade	—	1.0	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	1.2	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DES MOINES, IA								
42	Wholesale trade	2.7	3.3	3.8	2.5	—	8.4	—	.8
421	Wholesale trade, durable goods	1.0	4.2	1.6	3.5	—	8.3	—	.8
4211	Motor vehicle & motor vehicle parts & supplies whse .....	.3	6.2	.6	1.6	D	D	D	D
42111	Automobile & other motor vehicle whse	—	9.2	D	D	D	D	D	D
42112	Motor vehicle supplies & new parts whse .....	.8	2.0	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	D	D	D	D	—	—	—	—
42121	Furniture whse	D	D	D	D	—	—	—	—
42122	Home furnishings whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	3.3	1.7	6.5	1.1	—	2.5	—	—
42131	Lumber, plywood, millwork, & wood panel whse	1.6	—	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse	—	—	D	D	D	D	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	1.6	1.3	D	D	D	D	—	—
42142	Office equipment whse	3.9	.7	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	—	2.2	D	D	—	—	—	—
42144	Other commercial equipment whse	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	2.8	—	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	D	D	—	—
4216	Electrical goods whse .....	.4	1.8	.5	.1	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	.2	3.6	D	D	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	1.4	.6	D	D	—	—	D	D
42171	Hardware whse	—	—	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	D	D	—	—	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse	—	53.3	—	53.3	—	—	—	—
42183	Industrial machinery & equipment whse	1.9	1.3	D	D	—	—	—	—
42184	Industrial supplies whse	1.3	.7	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse	4.9	7.9	4.9	7.9	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whse	D	D	D	D	—	—	—	—
42193	Recyclable material whse	—	8.0	—	8.0	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DES MOINES, IA—Con.								
	Wholesale trade—Con.								
42	Wholesale trade, nondurable goods	6.0	1.4	7.8	.7	—	8.8	—	.7
4221	Paper & paper product whsle	—	.8	D	D	—	—	D	D
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	—	—	—	—	D	D
4222	Drugs, & druggists' sundries whsle	—	.1	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	.1	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	—	.2	—	.2	—	—	D	D
42241	General-line grocery whsle	—	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	—	7.6	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	1.7	5.3	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	1.6	—	1.6	—	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	59.3	3.3	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
	DE WITT, IA								
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	DUBUQUE, IA								
42	Wholesale trade	2.1	1.5	2.2	.9	D	D	D	D
421	Wholesale trade, durable goods	4.6	2.6	5.0	2.8	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	22.1	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.9	.9	.8	—	D	D	D	D
4224	Grocery & related products whsle	—	8.3	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	DYERSVILLE, IA *								
42	Wholesale trade	31.6	1.5	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DYERSVILLE, IA (DELAWARE COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	—	—
	DYERSVILLE, IA (DUBUQUE COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
	EAGLE GROVE, IA								
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
	ELDORA, IA								
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
	ELDRIDGE, IA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	—	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
	EMMETSBURG, IA								
42	Wholesale trade	3.0	5.4	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
	ESTHERVILLE, IA								
42	Wholesale trade	20.4	.3	20.4	.3	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
	EVANSDALE, IA								
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
	FAIRFIELD, IA								
42	Wholesale trade	21.1	3.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	27.7	4.3	28.4	1.3	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	6.3	2.1	D	D	—	—	—	—
	FOREST CITY, IA *								
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	FOREST CITY, IA (HANCOCK COUNTY PART) *								
42	Wholesale trade	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
	FOREST CITY, IA (WINNEBAGO COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	FORT DODGE, IA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	3.5	6.7	4.4	8.5	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	17.3	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.5	1.7	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	3.6	—	3.6	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
	FORT MADISON, IA								
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	GARNER, IA								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	6.4	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
	GLENWOOD, IA								
42	Wholesale trade	D	D	D	D	—	—	—	—
	GRIMES, IA *								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	26.4	—	26.4	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	GRIMES, IA (POLK COUNTY PART) *								
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	26.4	-	26.4	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
	GRINNELL, IA								
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
	GRUNDY CENTER, IA								
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
	HAMPTON, IA								
42	Wholesale trade	-	.4	-	.4	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
	HARLAN, IA								
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	-	-	-	-
	HIAWATHA, IA								
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
	HUMBOLDT, IA								
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
	INDEPENDENCE, IA								
42	Wholesale trade	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	INDIANOLA, IA								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
	IOWA CITY, IA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
	IOWA FALLS, IA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
	JEFFERSON, IA								
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
	JOHNSTON, IA								
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
	KEOKUK, IA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
	KNOXVILLE, IA								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	LE CLAIRE, IA								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	LE MARS, IA								
42	Wholesale trade	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
	MADRID, IA								
42	Wholesale trade	D	D	D	D	—	—	—	—
	MANCHESTER, IA								
42	Wholesale trade	D	D	1.0	29.5	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
	MAQUOKETA, IA								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
	MARION, IA								
42	Wholesale trade	3.5	—	7.5	—	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	5.1	—	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	MARSHALLTOWN, IA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MASON CITY, IA									
42	Wholesale trade	1.2	1.0	1.4	1.1	D	D	D	D
421	Wholesale trade, durable goods	2.0	.7	2.2	.8	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	2.3	-	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.9	1.1	1.0	1.2	D	D	-	-
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
42212	Stationery & office supplies whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
MISSOURI VALLEY, IA									
42	Wholesale trade	D	D	D	D	-	-	-	-
MONTICELLO, IA									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	-	-	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	-	-	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
MOUNT PLEASANT, IA									
42	Wholesale trade	13.5	-	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
MOUNT VERNON, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
MUSCATINE, IA									
42	Wholesale trade	1.7	10.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
NEVADA, IA									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
NEW HAMPTON, IA									
42	Wholesale trade	25.8	-	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NEWTON, IA									
42	Wholesale trade	19.6	.4	20.0	.4	D	D	D	D
421	Wholesale trade, durable goods	46.6	.2	48.9	.2	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
42146	Ophthalmic goods whsle	D	D	D	D	-	-	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	-	-	-	-
42151	Metal service centers & offices	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	.6	-	.6	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
NORTH LIBERTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42252	Livestock whsle	D	D	D	D	-	-	-	-
NORWALK, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
OELWEIN, IA									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	5.2	-	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
ONAWA, IA									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
ORANGE CITY, IA									
42	Wholesale trade	10.2	30.0	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
OSAGE, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
OSCEOLA, IA									
42	Wholesale trade	23.1	-	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
OSKALOOSA, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
OTTUMWA, IA									
42	Wholesale trade	10.5	—	D	D	D	D	—	—
421	Wholesale trade, durable goods	1.8	—	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	18.1	—	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
PELLA, IA									
42	Wholesale trade	4.9	.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	10.5	.2	10.5	.2	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
PERRY, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
PLEASANT HILL, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
RED OAK, IA									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
ROCK RAPIDS, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
ROCK VALLEY, IA									
42	Wholesale trade	4.0	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SAC CITY, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
SERGEANT BLUFF, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
SHELDON, IA *									
42	Wholesale trade	4.6	.2	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
SHELDON, IA (O'BRIEN COUNTY PART) *									
42	Wholesale trade	4.6	.2	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
SHENANDOAH, IA *									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SHENANDOAH, IA (PAGE COUNTY PART) *									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SIBLEY, IA									
42	Wholesale trade	9.9	—	9.9	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SIOUX CENTER, IA									
42	Wholesale trade	—	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	—	—	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SIoux CITY, IA									
42	Wholesale trade	D	D	3.5	2.0	D	D	D	D
421	Wholesale trade, durable goods	D	D	1.5	3.2	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	D	D	—	—	—	—
	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	5.6	—	5.6	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	7.3	2.4	7.3	2.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	2.5	1.2	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	5.4	.7	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	.9	—	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
SPENCER, IA									
42	Wholesale trade .....	.7	4.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SPIRIT LAKE, IA									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	-	-	-	-	-	-	-
STORM LAKE, IA									
42	Wholesale trade	-	8.6	-	8.7	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
STORY CITY, IA									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
TAMA, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	D	D
TIPTON, IA									
42	Wholesale trade	18.1	-	18.1	-	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	URBANDALE, IA *								
42	Wholesale trade .....	.4	.7	1.6	.8	—	—	—	1.3
421	Wholesale trade, durable goods	1.4	.6	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	—	12.4	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	—	—	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.0	—	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	—	—	D	D	—	—	—	—
4216	Electrical goods whsle	—	—	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.3	1.1	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	4.6	—	4.6	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	1.5	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	5.8	—	5.8	—	—	—	—
42184	Industrial supplies whsle	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	.8	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	D	D	—	—
42212	Stationery & office supplies whsle	D	D	—	—	D	D	—	—
4224	Grocery & related products whsle	—	1.4	—	—	D	D	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	D	D	D	D
4226	Chemical & allied products whsle	D	D	—	—	D	D	—	—
42269	Other chemical & allied products whsle	D	D	—	—	D	D	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
	URBANDALE, IA (DALLAS COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	—	—
	URBANDALE, IA (POLK COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	—	1.3

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	URBANDALE, IA (POLK COUNTY PART) * —Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	—	—	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.0	—	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	—	—	D	D	—	—	—	—
4216	Electrical goods whsle	—	—	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.3	1.1	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	4.6	—	4.6	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	—	1.5	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	5.8	—	5.8	—	—	—	—
42184	Industrial supplies whsle	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	.8	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	D	D	—	—
42212	Stationery & office supplies whsle	D	D	—	—	D	D	—	—
4224	Grocery & related products whsle	—	1.4	—	—	D	D	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	D	D	D	D
4226	Chemical & allied products whsle	D	D	—	—	D	D	—	—
42269	Other chemical & allied products whsle	D	D	—	—	D	D	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
	VINTON, IA								
42	Wholesale trade	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	WASHINGTON, IA								
42	Wholesale trade	16.9	.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WATERLOO, IA									
42	Wholesale trade	3.0	5.6	3.3	5.6	D	D	D	D
421	Wholesale trade, durable goods .....	.7	7.3	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	-	-	-	-
42151	Metal service centers & offices	D	D	D	D	-	-	-	-
4216	Electrical goods whsle	D	D	D	D	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	1.4	3.0	1.4	3.0	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	-	-	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42193	Recyclable material whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	6.5	3.0	D	D	D	D	-	-
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
42212	Stationery & office supplies whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	5.4	-	5.4	-	-	-	-	-
42271	Petroleum bulk stations & terminals	5.4	-	5.4	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	-	-	-	-	-	-	-	-
42281	Beer & ale whsle	-	-	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
WAUKEE, IA									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	14.0	-	14.0	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
WAUKON, IA									
42	Wholesale trade	2.6	-	D	D	D	D	D	D
421	Wholesale trade, durable goods	1.5	-	1.5	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	1.5	-	1.5	-	-	-	-	-
422	Wholesale trade, nondurable goods	2.7	-	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
WAVERLY, IA									
42	Wholesale trade	-	.7	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	-	-
WEBSTER CITY, IA									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-

See footnotes at end of table.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WEST BURLINGTON, IA									
42	Wholesale trade .....	.5	3.6	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
WEST DES MOINES, IA *									
42	Wholesale trade .....	.3	.8	D	D	—	.5	D	D
421	Wholesale trade, durable goods .....	.6	.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	D	D	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	25.8	4.1	D	D	—	—
42142	Office equipment whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
42184	Industrial supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	.6	.1	1.0	D	D	D	D
4221	Paper & paper product whsle .....	.6	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	—	—	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	—	1.6	—	1.6	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	D	D	—	—
42269	Other chemical & allied products whsle	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	D	D	—	—
42291	Farm supplies whsle	D	D	—	—	D	D	—	—
WEST DES MOINES, IA (DALLAS COUNTY PART) *									
42	Wholesale trade	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WEST DES MOINES, IA (POLK COUNTY PART) *								
42	Wholesale trade	D	D	D	D	-	.5	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	-	-	D	D	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	D	D	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	D	D
42132	Brick, stone, & related construction materials whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	25.8	4.1	D	D	-	-
42142	Office equipment whsle	D	D	-	-	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	-	-	-	-	-	-
4216	Electrical goods whsle	D	D	D	D	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	-	-
42184	Industrial supplies whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	.6	.1	1.0	D	D	D	D
4221	Paper & paper product whsle .....	.6	-	D	D	-	-	-	-
42212	Stationery & office supplies whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	-	-	D	D	-	-	D	D
42241	General-line grocery whsle	D	D	D	D	-	-	-	-
42247	Meat & meat product whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	-	1.6	-	1.6	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle	D	D	-	-	D	D	-	-
42269	Other chemical & allied products whsle	D	D	-	-	D	D	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	-	-	D	D	-	-
42291	Farm supplies whsle	D	D	-	-	D	D	-	-
	WEST LIBERTY, IA								
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
	WEST UNION, IA								
42	Wholesale trade	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
	WILTON, IA *								
42	Wholesale trade .....	.9	1.7	.9	1.7	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
	WILTON, IA (MUSCATINE COUNTY PART) *								
42	Wholesale trade .....	.9	1.7	.9	1.7	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WINDSOR HEIGHTS, IA									
42	Wholesale trade	2.2	.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	3.0	1.2	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
WINTERSET, IA									
42	Wholesale trade	—	10.2	—	10.2	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF ADAIR COUNTY, IA									
42	Wholesale trade .....	.5	3.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	1.8	5.7	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	3.0	—	3.0	—	—	—	—
4225	Farm-product raw material whsle	—	3.2	—	3.2	—	—	—	—
BALANCE OF ADAMS COUNTY, IA									
42	Wholesale trade	7.2	—	7.2	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF ALLAMAKEE COUNTY, IA									
42	Wholesale trade	2.7	9.6	2.7	9.6	—	—	—	—
421	Wholesale trade, durable goods	7.9	28.9	7.9	28.9	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.3	31.4	4.3	31.4	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.4	.2	.4	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF APPANOOSE COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF AUDUBON COUNTY, IA									
42	Wholesale trade	8.6	—	8.6	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF BENTON COUNTY, IA									
42	Wholesale trade .....	.2	2.1	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	.6	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	2.6	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	—	—	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF BLACK HAWK COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	-	2.6	-	2.6	-	-	-	-
BALANCE OF BOONE COUNTY, IA									
42	Wholesale trade	-	-	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	-	-	-	-	-	-	-	-
42251	Grain & field bean whsle	-	-	-	-	-	-	-	-
BALANCE OF BREMER COUNTY, IA									
42	Wholesale trade	8.2	.5	8.2	.5	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
BALANCE OF BUCHANAN COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
BALANCE OF BUENA VISTA COUNTY, IA									
42	Wholesale trade	1.6	.7	1.6	.7	-	-	-	-
421	Wholesale trade, durable goods	16.1	7.0	16.1	7.0	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	-	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
BALANCE OF BUTLER COUNTY, IA									
42	Wholesale trade .....	.6	1.4	D	D	-	-	D	D
421	Wholesale trade, durable goods	-	6.5	-	6.5	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	-	7.3	-	7.3	-	-	-	-
421820	Farm & garden machinery & equipment whsle	-	7.3	-	7.3	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	-	7.3	-	7.3	-	-	-	-
422	Wholesale trade, nondurable goods .....	.7	.9	D	D	-	-	-	-
4225	Farm-product raw material whsle	-	.9	D	D	-	-	-	-
42251	Grain & field bean whsle	-	1.1	-	1.1	-	-	-	-
422510	Grain & field bean whsle	-	1.1	-	1.1	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle .....	.8	.8	.8	.8	-	-	-	-
422910	Farm supplies whsle .....	.8	.8	.8	.8	-	-	-	-
4229101	Farm supplies—farm dealers .....	.8	.8	.8	.8	-	-	-	-

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF CALHOUN COUNTY, IA									
42	Wholesale trade	—	2.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	2.7	—	—	—	—
42251	Grain & field bean whsle	—	2.7	—	2.7	—	—	—	—
422510	Grain & field bean whsle	—	2.7	—	2.7	—	—	—	—
BALANCE OF CARROLL COUNTY, IA									
42	Wholesale trade	2.6	.6	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
BALANCE OF CASS COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	.5	7.9	—	—	—	—
BALANCE OF CEDAR COUNTY, IA									
42	Wholesale trade	3.4	2.3	4.4	3.0	D	D	D	D
421	Wholesale trade, durable goods	D	D	—	10.4	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	6.1	—	—	—	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF CERRO GORDO COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	10.8	—	10.8	—	—	—	—
BALANCE OF CHEROKEE COUNTY, IA									
42	Wholesale trade	71.8	2.1	71.8	2.1	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	—	D	—	—	—	—	—

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Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF CHICKASAW COUNTY, IA									
42	Wholesale trade .....	.1	—	.1	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF CLARKE COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF CLAY COUNTY, IA									
42	Wholesale trade	4.0	5.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF CLAYTON COUNTY, IA									
42	Wholesale trade	2.4	.9	2.6	1.0	—	—	—	—
421	Wholesale trade, durable goods	8.2	1.0	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	8.7	—	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	9.7	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.4	.9	D	D	—	—	—	—
4225	Farm-product raw material whsle	1.2	.2	D	D	—	—	—	—
42251	Grain & field bean whsle	—	.2	—	.2	—	—	—	—
422510	Grain & field bean whsle	—	.2	—	.2	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	—	11.3	—	11.3	—	—	—	—
422910	Farm supplies whsle	—	11.3	—	11.3	—	—	—	—
4229101	Farm supplies—farm dealers	—	11.3	—	11.3	—	—	—	—
BALANCE OF CLINTON COUNTY, IA									
42	Wholesale trade .....	.3	19.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF CRAWFORD COUNTY, IA									
42	Wholesale trade	5.9	1.4	5.9	1.4	—	—	—	—
422	Wholesale trade, nondurable goods	4.7	1.4	4.7	1.4	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF DALLAS COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF DAVIS COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies								
42114	whsle	D	D	D	D	-	-	-	-
	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	-	-
BALANCE OF DECATUR COUNTY, IA									
42	Wholesale trade	2.8	.3	D	D	-	-	D	D
421	Wholesale trade, durable goods	25.1	-	25.1	-	-	-	-	-
422	Wholesale trade, nondurable goods	-	.3	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	-	-
422520	Livestock whsle	D	D	-	-	-	-	-	-
BALANCE OF DELAWARE COUNTY, IA									
42	Wholesale trade .....	.8	-	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42243	Dairy products, (except dried or canned)								
	whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	-	-	D	D	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	-	-
4226	Chemical & allied products whsle	D	D	D	D	-	-	-	-
42269	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
42293	Flower, nursery stock, & florists' supplies								
	whsle	D	D	D	D	-	-	-	-
BALANCE OF DES MOINES COUNTY, IA									
42	Wholesale trade	3.4	.7	D	D	-	-	D	D
421	Wholesale trade, durable goods	9.8	3.9	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	D	D	-	-	-	-
	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	1.9	-	1.9	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
BALANCE OF DICKINSON COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	D	D	-	-	-	-
	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	-	4.2	-	4.2	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF DUBUQUE COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	-	-	D	D	-	-
42151	Metal service centers & offices	D	D	-	-	D	D	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	6.3	-	6.3	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	-	-	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
BALANCE OF EMMET COUNTY, IA									
42	Wholesale trade	-	30.0	-	30.0	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
BALANCE OF FAYETTE COUNTY, IA									
42	Wholesale trade	9.7	.1	9.7	.1	-	-	-	-
421	Wholesale trade, durable goods	-	2.5	-	2.5	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	10.1	-	10.1	-	-	-	-	-
4225	Farm-product raw material whsle	8.3	-	8.3	-	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
BALANCE OF FLOYD COUNTY, IA									
42	Wholesale trade .....	.5	-	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	-	-	-	-	-	-
42291	Farm supplies whsle	D	D	-	-	-	-	-	-
BALANCE OF FRANKLIN COUNTY, IA									
42	Wholesale trade	-	3.1	-	3.1	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
BALANCE OF FREMONT COUNTY, IA									
42	Wholesale trade	4.5	-	D	D	D	D	-	-
421	Wholesale trade, durable goods .....	.8	-	.8	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	5.5	-	D	D	D	D	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	-	-	D	D	-	-
42291	Farm supplies whsle	D	D	-	-	D	D	-	-
BALANCE OF GREENE COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	84.2	6.8	84.2	6.8	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	84.2	6.8	84.2	6.8	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF GRUNDY COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	-	-	-	-	-	-	-	-
BALANCE OF GUTHRIE COUNTY, IA									
42	Wholesale trade	-	1.1	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	-	-
BALANCE OF HAMILTON COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	1.0	3.8	1.0	3.8	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
BALANCE OF HANCOCK COUNTY, IA									
42	Wholesale trade .....	.9	1.1	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
BALANCE OF HARDIN COUNTY, IA									
42	Wholesale trade	1.3	11.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	6.0	.1	D	D	-	-	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	D	D
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.1	14.0	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	-	-	D	D	-	-
42292	Book, periodical, & newspaper whsle	D	D	-	-	-	-	-	-
BALANCE OF HARRISON COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
BALANCE OF HENRY COUNTY, IA									
42	Wholesale trade	2.7	1.3	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF HOWARD COUNTY, IA									
42	Wholesale trade	14.6	3.8	14.6	3.8	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF HUMBOLDT COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
BALANCE OF IDA COUNTY, IA									
42	Wholesale trade	6.1	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
BALANCE OF IOWA COUNTY, IA									
42	Wholesale trade	14.8	.5	D	D	—	—	D	D
421	Wholesale trade, durable goods	4.6	6.3	4.6	6.3	—	—	—	—
4218	Machinery, equipment, & supplies whsle	7.3	—	7.3	—	—	—	—	—
422	Wholesale trade, nondurable goods	15.8	—	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	—	—	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	D	D	—	—	—	—
422510	Grain & field bean whsle	—	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
BALANCE OF JACKSON COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF JASPER COUNTY, IA									
42	Wholesale trade .....	.3	—	.3	—	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
BALANCE OF JEFFERSON COUNTY, IA									
42	Wholesale trade	1.1	.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	3.7	—	3.7	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.7	D	D	—	—	—	—
BALANCE OF JOHNSON COUNTY, IA									
42	Wholesale trade .....	.7	.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	1.0	—	1.0	—	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF JONES COUNTY, IA									
42	Wholesale trade	4.6	4.0	4.6	4.0	—	—	—	—
421	Wholesale trade, durable goods .....	.9	41.8	.9	41.8	—	—	—	—
422	Wholesale trade, nondurable goods	4.9	.4	4.9	.4	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF KEOKUK COUNTY, IA									
42	Wholesale trade	21.1	3.2	21.1	3.2	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
BALANCE OF KOSSUTH COUNTY, IA									
42	Wholesale trade	29.0	.7	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42291	Farm supplies whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF LEE COUNTY, IA									
42	Wholesale trade	—	.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	1.4	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	—	1.7	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	.5	—	.5	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF LINN COUNTY, IA									
42	Wholesale trade	5.4	5.2	7.2	7.0	D	D	D	D
421	Wholesale trade, durable goods .....	.3	—	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	7.9	7.8	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	11.8	13.8	11.8	13.8	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	D	D	—	—
42291	Farm supplies whsle	D	D	—	—	—	—	—	—
BALANCE OF LOUISA COUNTY, IA									
42	Wholesale trade .....	.1	.6	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	2.3	—	2.3	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	—	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF LUCAS COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
BALANCE OF LYON COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	19.3	2.8	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	19.3	2.8	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF MADISON COUNTY, IA									
42	Wholesale trade	—	1.3	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF MAHASKA COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF MARION COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF MARSHALL COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF MILLS COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF MITCHELL COUNTY, IA									
42	Wholesale trade	1.5	2.4	1.5	2.4	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF MONONA COUNTY, IA									
42	Wholesale trade	D	D	8.2	4.0	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF MONROE COUNTY, IA									
42	Wholesale trade	D	7.7	D	7.7	—	—	—	—
BALANCE OF MONTGOMERY COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF MUSCATINE COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF O'BRIEN COUNTY, IA									
42	Wholesale trade	6.4	.9	6.4	.9	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	2.4	—	2.4	—	—	—	—	—
BALANCE OF OSCEOLA COUNTY, IA									
42	Wholesale trade .....	.1	.3	.1	.3	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF PAGE COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF PALO ALTO COUNTY, IA									
42	Wholesale trade .....	.2	7.5	.2	7.5	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF PLYMOUTH COUNTY, IA									
42	Wholesale trade	1.7	1.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
BALANCE OF POCAHONTAS COUNTY, IA									
42	Wholesale trade	—	.5	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	—	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	.5	—	.5	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF POLK COUNTY, IA									
42	Wholesale trade	2.4	2.5	3.1	2.5	—	3.7	—	—
421	Wholesale trade, durable goods .....	.3	3.0	.3	3.1	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	—	.6	—	.6	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whse	—	—	—	—	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.9	2.0	8.1	1.5	D	D	D	D
4221	Paper & paper product whse	D	D	D	D	—	—	—	—
42211	Printing & writing paper whse	D	D	D	D	—	—	—	—
4224	Grocery & related products whse	2.1	3.0	—	—	D	D	D	D
42245	Confectionery whse	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse	D	D	—	—	—	—	D	D
4225	Farm-product raw material whse	—	—	—	—	—	—	—	—
42251	Grain & field bean whse	—	—	—	—	—	—	—	—
4226	Chemical & allied products whse	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
42291	Farm supplies whse	D	D	D	D	—	—	—	—
BALANCE OF POTTAWATTAMIE COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
42291	Farm supplies whse	D	D	D	D	—	—	—	—
BALANCE OF POWESHIEK COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	—	—
BALANCE OF RINGGOLD COUNTY, IA									
42	Wholesale trade .....	.5	—	.5	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF SAC COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	2.7	1.6	2.7	1.6	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
BALANCE OF SCOTT COUNTY, IA									
42	Wholesale trade .....	.1	.3	.1	.2	D	D	D	D
421	Wholesale trade, durable goods	-	.7	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.1	.2	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
BALANCE OF SHELBY COUNTY, IA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
BALANCE OF SIOUX COUNTY, IA									
42	Wholesale trade	8.3	13.2	8.8	14.0	D	D	D	D
421	Wholesale trade, durable goods	13.7	-	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	12.6	-	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	7.1	16.0	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42245	Confectionery whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	8.3	21.6	D	D	-	-	-	-
42251	Grain & field bean whsle	7.2	27.1	7.2	27.1	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	18.8	6.7	-	-	-	-
42291	Farm supplies whsle	D	D	14.1	7.0	-	-	-	-
BALANCE OF STORY COUNTY, IA									
42	Wholesale trade .....	.8	.6	D	D	-	-	D	D
421	Wholesale trade, durable goods	2.3	2.5	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	4.5	4.9	4.5	4.9	-	-	-	-
422	Wholesale trade, nondurable goods .....	.3	-	.3	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-
BALANCE OF TAMA COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF TAYLOR COUNTY, IA									
42	Wholesale trade	19.9	5.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	3.1	14.2	3.1	14.2	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	28.8	1.2	D	D	—	—	—	—
BALANCE OF UNION COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF VAN BUREN COUNTY, IA									
42	Wholesale trade .....	.7	—	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	—	—	D	D	—	—	—	—
BALANCE OF WAPELLO COUNTY, IA									
42	Wholesale trade	11.6	3.2	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BALANCE OF WARREN COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	11.8	—	11.8	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
BALANCE OF WASHINGTON COUNTY, IA									
42	Wholesale trade	3.7	14.8	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	6.9	44.9	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	4.3	1.6	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF WAYNE COUNTY, IA									
42	Wholesale trade	10.3	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	59.8	—	59.8	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
BALANCE OF WEBSTER COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	4.9	—	4.9	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.5	—	4.5	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF WINNEBAGO COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BALANCE OF WINNESHIEK COUNTY, IA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	—	—	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
BALANCE OF WOODBURY COUNTY, IA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF WORTH COUNTY, IA									
42	Wholesale trade .....	.8	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF WRIGHT COUNTY, IA									
42	Wholesale trade .....	.9	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

IOWA

Carlisle is in Polk and Warren Counties.

Clive is in Dallas and Polk Counties.

Dyersville is in Delaware and Dubuque Counties.

Forest City is in Hancock and Winnebago Counties.

Grimes is in Dallas and Polk Counties.

Sheldon is in O'Brien and Sioux Counties.

Shenandoah is in Fremont and Page Counties.

Urbandale is in Dallas and Polk Counties.

West Des Moines is in Dallas and Polk Counties.

Wilton is in Cedar and Muscatine Counties.

Appendix E. Metropolitan Areas

IOWA

Cedar Rapids, IA MSA

Linn County, IA

Davenport—Moline—Rock Island, IA—IL MSA

Henry County, IL

Rock Island County, IL

Scott County, IA

Des Moines, IA MSA

Dallas County, IA

Polk County, IA

Warren County, IA

Dubuque, IA MSA

Dubuque County, IA

Iowa City, IA MSA

Johnson County, IA

Omaha, NE—IA MSA

Pottawattamie County, IA

Cass County, NE

Douglas County, NE

Sarpy County, NE

Washington County, NE

Sioux City, IA—NE MSA

Woodbury County, IA

Dakota County, NE

Waterloo—Cedar Falls, IA MSA

Black Hawk County, IA

