

District of Columbia

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**1997 Economic Census**

*Other Services (Except Public Administration)*

Geographic Area Series



U S C E N S U S B U R E A U

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Other Services (Except Public Administration)

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## SCOPE

The Other Services (Except Public Administration) sector (sector 81) of the 1997 Economic Census covers establishments with payroll engaged in providing services not specifically provided for elsewhere in the North American Industry Classification System (NAICS). Establishments in this sector are primarily engaged in activities such as repair and maintenance of equipment and machinery, personal and laundry services, and religious, grantmaking, civic, professional, and similar organizations. Establishments providing death care services, pet care services, photofinishing services, temporary parking services, and dating services are also included.

Private households that employ workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector, but are not included in the scope of the census.

Excluded from this sector are establishments primarily engaged in selling (at retail locations) new equipment and also performing repairs and general maintenance on new equipment. These establishments are classified in Sector 44-45, Retail Trade.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

## GENERAL

A list of reports that provide statistics on sector 81 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

**Sources of receipts or revenue report.** This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

**Establishment and firm size (including legal form of organization) report.** This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

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(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1a. **Summary Statistics for Firms Subject to Federal Income Tax for the District: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DISTRICT OF COLUMBIA</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>978</b>	<b>404 816</b>	<b>111 115</b>	<b>26 281</b>	<b>6 218</b>	<b>12.1</b>	<b>22.6</b>
811	Repair & maintenance . . . . .	170	96 188	21 419	5 345	951	15.4	37.5
8111	Automotive repair & maintenance . . . . .	111	44 167	11 907	3 050	581	24.8	13.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	71	20 441	5 046	1 177	229	34.2	23.6
811111	General automotive repair . . . . .	55	D	D	D	D	D	D
811112	Automotive exhaust system repair . . . . .	4	D	D	D	D	D	D
811113	Automotive transmission repair . . . . .	9	D	D	D	D	D	D
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	3	1 556	343	77	12	—	44.1
8111182	Brake, front end, & wheel alignment . . . . .	2	D	D	D	a	D	D
8111189	All other motor vehicle repair shops . . . . .	1	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	27	19 085	5 187	1 463	200	14.8	5.7
811121	Automotive body, paint, & interior repair & maintenance . . . . .	25	D	D	D	c	D	D
8111211	Paint or body repair shops . . . . .	22	17 440	4 822	1 328	173	16.2	3.6
8111213	Upholstery & interior repair shops . . . . .	3	D	D	D	a	D	D
811122	Automotive glass replacement shops . . . . .	2	D	D	D	a	D	D
81119	Other automotive repair & maintenance . . . . .	13	4 641	1 674	410	152	24.1	2.6
811191	Automotive oil change & lubrication shops . . . . .	1	D	D	D	a	D	D
811192	Carwashes . . . . .	11	D	D	D	c	D	D
811198	All other automotive repair & maintenance . . . . .	1	D	D	D	a	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	17	43 274	6 424	1 585	231	1.4	69.1
81121	Electronic & precision equipment repair & maintenance . . . . .	17	43 274	6 424	1 585	231	1.4	69.1
811211	Consumer electronics repair & maintenance . . . . .	5	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance . . . . .	9	36 484	4 868	1 186	165	.3	81.5
811213	Communication equipment repair & maintenance . . . . .	1	D	D	D	a	D	D
811219	Other electronic & precision equipment repair & maintenance . . . . .	2	D	D	D	a	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	1	D	D	D	a	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	1	D	D	D	a	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	1	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance . . . . .	41	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance . . . . .	1	D	D	D	a	D	D
811412	Appliance repair & maintenance . . . . .	1	D	D	D	a	D	D
81142	Reupholstery & furniture repair . . . . .	15	2 935	1 087	240	51	22.8	—
811420	Reupholstery & furniture repair . . . . .	15	2 935	1 087	240	51	22.8	—
81143	Footwear & leather goods repair . . . . .	5	D	D	D	a	D	D
811430	Footwear & leather goods repair . . . . .	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance . . . . .	20	4 666	1 721	400	70	54.3	3.6
811490	Other personal & household goods repair & maintenance . . . . .	20	4 666	1 721	400	70	54.3	3.6
8114901	Watch, clock, & jewelry repair . . . . .	3	D	D	D	a	D	D
8114902	Boat repair . . . . .	1	D	D	D	b	D	D
8114904	Garment repair & alteration services . . . . .	10	D	D	D	b	D	D
8114909	All other repair & related services . . . . .	6	D	D	D	a	D	D
812	Personal & laundry services . . . . .	808	308 628	89 696	20 936	5 267	11.0	17.9
8121	Personal care services . . . . .	215	64 294	32 679	7 305	1 413	27.4	10.9
81211	Hair, nail, & skin care services . . . . .	201	62 214	32 016	7 154	1 346	28.0	11.2
812111	Barber shops . . . . .	17	1 977	1 063	251	71	11.4	—
812112	Beauty shops . . . . .	172	59 077	30 602	6 828	1 252	28.3	11.2
812113	Nail salons . . . . .	12	1 160	351	75	23	39.8	31.7
81219	Other personal care services . . . . .	14	2 080	663	151	67	11.1	.7
812191	Diet & weight reducing services . . . . .	7	D	D	D	b	D	D
812199	Other personal care services . . . . .	7	D	D	D	b	D	D
8122	Death care services . . . . .	28	25 801	7 121	1 712	340	22.3	8.3
81221	Funeral homes & funeral services . . . . .	22	22 941	6 031	1 450	282	24.6	.9
812210	Funeral homes & funeral services . . . . .	22	22 941	6 031	1 450	282	24.6	.9
8122101	Funeral homes . . . . .	22	22 941	6 031	1 450	282	24.6	.9
81222	Cemeteries & crematories . . . . .	6	2 860	1 090	262	58	4.0	68.0
812220	Cemeteries & crematories . . . . .	6	2 860	1 090	262	58	4.0	68.0
8123	Drycleaning & laundry services . . . . .	134	44 538	17 452	4 106	996	19.7	5.3
81231	Coin-operated laundries & drycleaners . . . . .	22	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners . . . . .	22	D	D	D	b	D	D
8123101	Coin-operated laundry routes . . . . .	2	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores . . . . .	20	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	105	25 857	9 054	2 117	687	31.6	6.9
812320	Drycleaning & laundry services (except coin-operated) . . . . .	105	25 857	9 054	2 117	687	31.6	6.9
8123201	Laundries, family & commercial . . . . .	2	D	D	D	c	D	D
8123202	Drycleaning plants . . . . .	74	14 587	4 966	1 157	343	39.1	4.1
8123203	Garment pressing & agents for laundries . . . . .	29	D	D	D	c	D	D
81233	Linen & uniform supply . . . . .	7	D	D	D	e	D	D
812331	Linen supply . . . . .	6	D	D	D	c	D	D
8123311	Linen supply (except diaper service) . . . . .	5	D	D	D	c	D	D
8123312	Diaper service . . . . .	1	D	D	D	a	D	D
812332	Industrial launderers . . . . .	1	D	D	D	a	D	D
8129	Other personal services . . . . .	431	173 995	32 444	7 813	2 518	1.1	25.1
81292	Photofinishing . . . . .	25	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) . . . . .	13	D	D	D	b	D	D
812922	One-hour photofinishing . . . . .	12	D	D	D	b	D	D
81293	Parking lots & garages . . . . .	395	157 394	26 630	6 582	2 096	.3	26.3
812930	Parking lots & garages . . . . .	395	157 394	26 630	6 582	2 096	.3	26.3

See footnotes at end of table.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the District: 1997—**  
**Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DISTRICT OF COLUMBIA—Con.</b>							
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8129	Other personal services—Con.							
81299	All other personal services .....	11	D	D	D	e	D	D
812990	All other personal services .....	11	D	D	D	e	D	D
8129902	Dating services .....	1	D	D	D	a	D	D
8129909	All other miscellaneous personal services .....	10	D	D	D	e	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the District: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DISTRICT OF COLUMBIA</b>								
<b>81</b>	<b>Other services (except public administration)</b>	<b>1 946</b>	<b>6 829 725</b>	<b>5 363 132</b>	<b>1 571 719</b>	<b>384 286</b>	<b>36 416</b>	<b>10.1</b>	<b>5.0</b>
813	Religious/grantmaking/civic/professional & similar org .....	1 946	6 829 725	5 363 132	1 571 719	384 286	36 416	10.1	5.0
8132	Grantmaking & giving services .....	247	1 561 278	524 728	138 124	33 822	3 295	14.0	2.6
81321	Grantmaking & giving services .....	247	1 561 278	524 728	138 124	33 822	3 295	14.0	2.6
813211	Grantmaking foundations .....	152	628 978	258 641	70 435	16 369	1 572	26.2	3.9
813212	Voluntary health organizations .....	38	119 124	100 659	26 514	6 598	756	8.5	7.3
813219	Other grantmaking & giving services .....	57	813 176	165 428	41 175	10 855	967	5.3	1.0
8133	Social advocacy organizations .....	418	1 187 240	1 099 062	273 933	65 555	7 166	8.8	3.8
81331	Social advocacy organizations .....	418	1 187 240	1 099 062	273 933	65 555	7 166	8.8	3.8
813311	Human rights organizations .....	113	451 818	432 757	99 052	24 399	2 216	3.7	1.7
813312	Environment, conservation, & wildlife organizations ..	83	315 555	286 268	57 978	14 497	1 738	4.0	6.9
813319	Other social advocacy organizations .....	222	419 867	380 037	116 903	26 659	3 212	17.8	3.7
8134	Civic & social organizations .....	188	246 246	198 751	69 010	17 117	3 010	11.1	9.8
81341	Civic & social organizations .....	188	246 246	198 751	69 010	17 117	3 010	11.1	9.8
813410	Civic & social organizations .....	188	246 246	198 751	69 010	17 117	3 010	11.1	9.8
8134101	Civic & social organizations, with restaurants & bars .....	53	115 504	85 558	36 601	9 059	1 794	7.2	11.6
8134102	Civic & social organizations, without restaurants & bars .....	135	130 742	113 193	32 409	8 058	1 216	14.6	8.2
8139	Business/professional/labor/political/& similar organizations .....	1 093	3 834 961	3 540 591	1 090 652	267 792	22 945	8.8	6.1
81391	Business associations .....	534	2 732 576	2 500 084	791 746	196 502	15 174	9.2	4.5
813910	Business associations .....	534	2 732 576	2 500 084	791 746	196 502	15 174	9.2	4.5
81392	Professional organizations .....	297	891 284	851 684	256 476	61 315	5 983	8.4	7.7
813920	Professional organizations .....	297	891 284	851 684	256 476	61 315	5 983	8.4	7.7
81399	Other similar organizations (exc bus, prof, labor, & political) .....	262	211 101	188 823	42 430	9 975	1 788	5.0	19.5
813990	Other similar organizations (exc bus, prof, labor, & political) .....	262	211 101	188 823	42 430	9 975	1 788	5.0	19.5

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>11 491</b>	<b>5 341 571</b>	<b>1 668 859</b>	<b>392 466</b>	<b>79 223</b>	<b>17.9</b>	<b>11.0</b>
811	Repair & maintenance . . . . .	5 582	3 176 737	951 295	226 495	35 022	19.5	9.2
8111	Automotive repair & maintenance . . . . .	3 755	1 811 898	549 371	131 909	22 149	19.4	5.4
81111	Automotive mechanical & electrical repair & maintenance . . . . .	2 403	1 009 518	299 342	71 106	11 119	20.8	5.6
811111	General automotive repair . . . . .	2 001	D	D	D	i	D	D
811112	Automotive exhaust system repair . . . . .	123	67 893	18 144	4 373	777	7.7	2.9
811113	Automotive transmission repair . . . . .	134	D	D	D	f	D	D
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	145	75 526	22 926	5 693	887	10.7	5.8
8111181	Carburetor repair shops . . . . .	27	11 646	3 601	1 044	143	6.8	10.3
8111182	Brake, front end, & wheel alignment . . . . .	51	35 178	11 613	2 793	439	5.2	.7
8111183	Electrical repair shops, motor vehicle . . . . .	22	12 402	3 979	1 030	151	11.3	1.8
8111184	Radiator repair . . . . .	36	13 154	3 165	730	132	23.3	6.8
8111189	All other motor vehicle repair shops . . . . .	9	3 146	568	96	22	31.2	57.4
81112	Automotive body, paint, interior, & glass repair . . . . .	911	612 635	188 919	45 843	6 359	16.1	4.7
811121	Automotive body, paint, & interior repair & maintenance . . . . .	748	D	D	D	i	D	D
8111211	Paint or body repair shops . . . . .	696	D	D	D	c	D	D
8111213	Upholstery & interior repair shops . . . . .	41	D	D	D	e	D	D
811122	Automotive glass replacement shops . . . . .	163	D	D	D	f	D	D
81119	Other automotive repair & maintenance . . . . .	441	189 745	61 110	14 960	4 671	22.3	7.1
811191	Automotive oil change & lubrication shops . . . . .	142	88 533	25 687	6 087	1 618	14.3	3.9
811192	Carwashes . . . . .	244	73 248	26 138	6 496	2 457	34.6	12.1
811198	All other automotive repair & maintenance . . . . .	55	27 964	9 285	2 377	596	15.4	3.8
812	Electronic & precision equipment repair & maintenance . . . . .	568	D	D	D	i	D	D
8121	Electronic & precision equipment repair & maintenance . . . . .	568	D	D	D	i	D	D
81211	Consumer electronics repair & maintenance . . . . .	144	44 398	18 754	4 335	796	37.6	2.3
81212	Computer & office machine repair & maintenance . . . . .	294	D	D	D	h	D	D
81213	Communication equipment repair & maintenance . . . . .	41	32 116	12 116	3 012	343	15.8	10.7
81219	Other electronic & precision equipment repair & maintenance . . . . .	89	119 080	34 463	7 644	971	10.3	.4
813	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	362	296 212	89 791	20 897	2 800	17.8	7.4
8131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	362	296 212	89 791	20 897	2 800	17.8	7.4
81310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	362	296 212	89 791	20 897	2 800	17.8	7.4
814	Personal & household goods repair & maintenance . . . . .	897	D	D	D	h	D	D
8141	Home & garden equipment & appliance repair & maintenance . . . . .	246	130 610	43 819	10 358	1 794	21.7	5.2
81411	Home & garden equipment repair & maintenance . . . . .	84	18 611	4 969	1 107	271	42.6	9.6
81412	Appliance repair & maintenance . . . . .	162	111 999	38 850	9 251	1 523	18.2	4.5
8142	Reupholstery & furniture repair . . . . .	215	D	D	D	f	D	D
81420	Reupholstery & furniture repair . . . . .	215	D	D	D	f	D	D
8143	Footwear & leather goods repair . . . . .	64	11 528	3 500	761	178	21.0	9.6
81430	Footwear & leather goods repair . . . . .	64	11 528	3 500	761	178	21.0	9.6
8149	Other personal & household goods repair & maintenance . . . . .	372	94 657	31 841	7 214	1 393	39.5	5.2
81490	Other personal & household goods repair & maintenance . . . . .	372	94 657	31 841	7 214	1 393	39.5	5.2
814901	Watch, clock, & jewelry repair . . . . .	63	11 499	3 456	844	207	40.3	.8
814902	Boat repair . . . . .	54	20 941	6 953	1 525	266	57.8	11.4
814903	Welding repair . . . . .	87	27 110	9 739	2 093	386	25.5	3.2
814904	Garment repair & alteration services . . . . .	63	8 326	2 578	586	155	32.5	6.8
814909	All other repair & related services . . . . .	105	26 781	9 115	2 166	379	41.3	3.9
812	Personal & laundry services . . . . .	5 909	2 164 834	717 564	165 971	44 201	15.5	13.7
8121	Personal care services . . . . .	2 936	619 276	304 590	69 099	19 949	22.2	20.2
81211	Hair, nail, & skin care services . . . . .	2 597	D	D	D	j	D	D
812111	Barber shops . . . . .	128	D	D	D	i	D	D
812112	Beauty shops . . . . .	2 282	518 450	269 687	60 929	17 092	21.2	22.9
812113	Nail salons . . . . .	187	21 558	8 907	1 937	734	49.9	7.0
81219	Other personal care services . . . . .	339	D	D	D	g	D	D
812191	Diet & weight reducing services . . . . .	129	D	D	D	f	D	D
812199	Other personal care services . . . . .	210	31 768	8 985	1 921	856	30.9	8.4
8122	Death care services . . . . .	352	D	D	D	h	D	D
81221	Funeral homes & funeral services . . . . .	232	221 725	60 228	13 568	2 449	15.3	4.4
812210	Funeral homes & funeral services . . . . .	232	221 725	60 228	13 568	2 449	15.3	4.4
8122101	Funeral homes . . . . .	227	219 993	59 802	13 480	2 429	15.3	3.8
81222	Cemeteries & crematories . . . . .	120	D	D	D	g	D	D
812220	Cemeteries & crematories . . . . .	120	D	D	D	g	D	D
8123	Drycleaning & laundry services . . . . .	1 492	D	D	D	j	D	D
81231	Coin-operated laundries & drycleaners . . . . .	310	113 065	20 034	5 033	1 326	12.6	2.8
812310	Coin-operated laundries & drycleaners . . . . .	310	113 065	20 034	5 033	1 326	12.6	2.8
8123101	Coin-operated laundry routes . . . . .	16	68 723	10 188	2 811	355	—	—
8123102	Coin-operated laundries & drycleaning stores . . . . .	294	44 342	9 846	2 222	971	32.1	7.1
81232	Drycleaning & laundry services (except coin-operated) . . . . .	1 126	D	D	D	i	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	1 126	D	D	D	i	D	D
8123201	Laundries, family & commercial . . . . .	45	30 648	13 960	3 465	1 036	15.2	2.8
8123202	Drycleaning plants . . . . .	882	D	D	D	i	D	D
8123203	Garment pressing & agents for laundries . . . . .	193	33 884	8 188	1 909	661	54.9	8.0
8123204	All other laundry & garment services . . . . .	6	2 332	893	234	52	13.3	—
81233	Linen & uniform supply . . . . .	56	D	D	D	h	D	D
812331	Linen supply . . . . .	29	D	D	D	g	D	D
8123311	Linen supply (except diaper service) . . . . .	26	D	D	D	g	D	D
8123312	Diaper service . . . . .	3	D	D	D	b	D	D
812332	Industrial launderers . . . . .	27	D	D	D	g	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8129	Other personal services .....	1 129	D	D	D	i	D	D
81292	Photofinishing .....	219	D	D	D	h	D	D
812921	Photofinishing laboratories (except one-hour) .....	88	D	D	D	g	D	D
812922	One-hour photofinishing .....	131	55 769	12 089	2 761	740	10.0	37.8
81293	Parking lots & garages .....	782	366 845	56 929	13 499	4 539	.4	22.6
812930	Parking lots & garages .....	782	366 845	56 929	13 499	4 539	.4	22.6
81299	All other personal services .....	128	59 246	17 560	3 955	916	20.3	12.0
812990	All other personal services .....	128	59 246	17 560	3 955	916	20.3	12.0
8129901	Bail bonding .....	28	10 659	2 366	454	75	26.7	10.3
8129902	Dating services .....	10	5 024	1 906	489	107	3.0	27.5
8129909	All other miscellaneous personal services .....	79	36 270	11 470	2 597	689	22.8	12.6
<b>Baltimore, MD PMSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>3 885</b>	<b>1 724 397</b>	<b>541 137</b>	<b>127 572</b>	<b>27 412</b>	<b>19.5</b>	<b>8.1</b>
811	Repair & maintenance .....	2 102	1 081 512	336 621	79 990	13 283	20.8	5.1
8111	Automotive repair & maintenance .....	1 399	634 944	192 551	46 833	8 279	20.9	5.4
81111	Automotive mechanical & electrical repair & maintenance .....	877	352 474	103 661	24 934	4 077	22.6	5.7
811111	General automotive repair .....	714	264 212	76 970	18 408	3 096	26.9	5.9
811112	Automotive exhaust system repair .....	53	D	D	D	e	D	D
811113	Automotive transmission repair .....	47	D	D	D	e	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	63	D	D	D	e	D	D
8111181	Carburetor repair shops .....	17	7 116	2 187	668	83	4.4	14.0
8111182	Brake, front end, & wheel alignment .....	18	D	D	D	b	D	D
8111183	Electrical repair shops, motor vehicle .....	11	D	D	D	b	D	D
8111184	Radiator repair .....	13	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	350	211 318	66 107	16 138	2 381	17.3	5.0
811121	Automotive body, paint, & interior repair & maintenance .....	294	179 423	57 770	14 165	2 087	18.9	5.5
8111211	Paint or body repair shops .....	277	D	D	D	g	D	D
8111213	Upholstery & interior repair shops .....	11	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	56	31 895	8 337	1 973	294	8.5	2.3
81119	Other automotive repair & maintenance .....	172	71 152	22 783	5 761	1 821	23.1	5.0
811191	Automotive oil change & lubrication shops .....	57	D	D	D	f	D	D
811192	Carwashes .....	87	D	D	D	f	D	D
811198	All other automotive repair & maintenance .....	28	D	D	D	e	D	D
8112	Electronic & precision equipment repair & maintenance .....	186	164 508	55 237	12 693	1 662	17.3	7.7
81121	Electronic & precision equipment repair & maintenance .....	186	164 508	55 237	12 693	1 662	17.3	7.7
811211	Consumer electronics repair & maintenance .....	50	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance .....	77	D	D	D	f	D	D
811213	Communication equipment repair & maintenance .....	14	D	D	D	c	D	D
811219	Other electronic & precision equipment repair & maintenance .....	45	D	D	D	e	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	180	156 505	43 874	10 209	1 437	17.9	2.0
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	180	156 505	43 874	10 209	1 437	17.9	2.0
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	180	156 505	43 874	10 209	1 437	17.9	2.0
8114	Personal & household goods repair & maintenance .....	337	125 555	44 959	10 255	1 905	28.2	4.4
81141	Home & garden equipment & appliance repair & maintenance .....	91	55 341	20 758	4 813	786	18.1	3.1
811411	Home & garden equipment repair & maintenance .....	34	8 650	2 814	641	130	27.7	14.2
811412	Appliance repair & maintenance .....	57	46 691	17 944	4 172	656	16.4	1.1
81142	Reupholstery & furniture repair .....	67	D	D	D	e	D	D
811420	Reupholstery & furniture repair .....	67	D	D	D	e	D	D
81143	Footwear & leather goods repair .....	14	D	D	D	b	D	D
811430	Footwear & leather goods repair .....	14	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	165	D	D	D	f	D	D
811490	Other personal & household goods repair & maintenance .....	165	D	D	D	f	D	D
8114901	Watch, clock, & jewelry repair .....	29	D	D	D	c	D	D
8114902	Boat repair .....	42	17 057	5 613	1 198	218	54.9	14.0
8114903	Welding repair .....	36	16 501	6 229	1 345	235	21.1	—
8114904	Garment repair & alteration services .....	17	D	D	D	b	D	D
8114909	All other repair & related services .....	41	D	D	D	c	D	D
812	Personal & laundry services .....	1 783	642 885	204 516	47 582	14 129	17.3	13.2
8121	Personal care services .....	981	182 165	87 280	20 231	6 759	23.7	22.8
81211	Hair, nail, & skin care services .....	870	162 898	82 224	19 107	6 162	24.1	24.3
812111	Barber shops .....	38	D	D	D	c	D	D
812112	Beauty shops .....	781	152 977	77 751	18 025	5 814	22.7	25.8
812113	Nail salons .....	51	D	D	D	c	D	D
81219	Other personal care services .....	111	19 267	5 056	1 124	597	20.4	10.0
812191	Diet & weight reducing services .....	35	D	D	D	e	D	D
812199	Other personal care services .....	76	D	D	D	e	D	D
8122	Death care services .....	154	129 448	38 904	8 723	2 078	20.4	5.8
81221	Funeral homes & funeral services .....	102	91 014	24 472	5 281	1 145	20.3	4.2
812210	Funeral homes & funeral services .....	102	91 014	24 472	5 281	1 145	20.3	4.2
8122101	Funeral homes .....	101	D	D	D	g	D	D
81222	Cemeteries & crematories .....	52	38 434	14 432	3 442	933	20.6	9.6
812220	Cemeteries & crematories .....	52	38 434	14 432	3 442	933	20.6	9.6

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>								
<b>Baltimore, MD PMSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8123	Drycleaning & laundry services . . . . .	421	161 508	49 122	12 215	3 336	18.1	4.4
81231	Coin-operated laundries & drycleaners . . . . .	119	48 738	9 822	2 724	611	7.1	1.8
812310	Coin-operated laundries & drycleaners . . . . .	119	48 738	9 822	2 724	611	7.1	1.8
8123101	Coin-operated laundry routes . . . . .	4	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores . . . . .	115	D	D	D	e	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	285	65 426	24 465	5 844	2 014	35.9	4.8
812320	Drycleaning & laundry services (except coin-operated) . . . . .	285	65 426	24 465	5 844	2 014	35.9	4.8
8123201	Laundries, family & commercial . . . . .	14	D	D	D	e	D	D
8123202	Drycleaning plants . . . . .	223	D	D	D	g	D	D
8123203	Garment pressing & agents for laundries . . . . .	45	D	D	D	c	D	D
81233	Linen & uniform supply . . . . .	17	47 344	14 835	3 647	711	4.7	6.5
812331	Linen supply . . . . .	8	D	D	D	c	D	D
8123312	Diaper service . . . . .	1	D	D	D	b	D	D
812332	Industrial laundriers . . . . .	9	D	D	D	f	D	D
8129	Other personal services . . . . .	227	169 764	29 210	6 413	1 956	7.2	16.8
81292	Photofinishing . . . . .	54	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) . . . . .	26	D	D	D	c	D	D
812922	One-hour photofinishing . . . . .	28	D	D	D	c	D	D
81293	Parking lots & garages . . . . .	125	125 470	16 904	3 754	1 391	.5	10.4
812930	Parking lots & garages . . . . .	125	125 470	16 904	3 754	1 391	.5	10.4
81299	All other personal services . . . . .	48	D	D	D	c	D	D
812990	All other personal services . . . . .	48	D	D	D	c	D	D
8129901	Bail bonding . . . . .	19	D	D	D	b	D	D
8129909	All other miscellaneous personal services . . . . .	24	D	D	D	b	D	D
<b>Hagerstown, MD PMSA</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>207</b>	<b>81 740</b>	<b>25 394</b>	<b>6 232</b>	<b>1 524</b>	<b>19.8</b>	<b>5.1</b>
811	Repair & maintenance . . . . .	113	34 993	10 750	2 790	595	28.8	6.1
8111	Automotive repair & maintenance . . . . .	78	25 986	7 199	1 902	434	26.6	5.8
81111	Automotive mechanical & electrical repair & maintenance . . . . .	50	14 437	3 897	971	189	27.9	1.9
811111	General automotive repair . . . . .	40	D	D	D	c	D	D
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	17	7 716	1 924	566	113	31.9	7.5
811121	Automotive body, paint, & interior repair & maintenance . . . . .	14	D	D	D	b	D	D
8111211	Paint or body repair shops . . . . .	12	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	11	3 833	1 378	365	132	11.0	16.9
811192	Carwashes . . . . .	6	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	9	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance . . . . .	16	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	6	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance . . . . .	6	D	D	D	a	D	D
812	Personal & laundry services . . . . .	94	46 747	14 644	3 442	929	13.1	4.4
8121	Personal care services . . . . .	58	9 310	4 811	1 054	362	25.0	21.7
81211	Hair, nail, & skin care services . . . . .	54	D	D	D	e	D	D
812112	Beauty shops . . . . .	50	8 293	4 476	990	318	25.5	24.3
8122	Death care services . . . . .	15	D	D	D	c	D	D
81221	Funeral homes & funeral services . . . . .	9	4 268	770	175	44	62.6	—
812210	Funeral homes & funeral services . . . . .	9	4 268	770	175	44	62.6	—
8122101	Funeral homes . . . . .	8	D	D	D	b	D	D
81222	Cemeteries & crematories . . . . .	6	D	D	D	b	D	D
812220	Cemeteries & crematories . . . . .	6	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	17	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	8	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	8	D	D	D	b	D	D
8129	Other personal services . . . . .	4	D	D	D	e	D	D
81292	Photofinishing . . . . .	2	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) . . . . .	1	D	D	D	e	D	D

See footnotes at end of table.



**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>								
<b>Washington, DC—MD—VA—WV PMSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7 399</b>	<b>3 535 434</b>	<b>1 102 328</b>	<b>258 662</b>	<b>50 287</b>	<b>17.1</b>	<b>12.5</b>
811	Repair & maintenance .....	3 367	2 060 232	603 924	143 715	21 144	18.7	11.3
8111	Automotive repair & maintenance .....	2 278	1 150 968	349 621	83 174	13 436	18.4	5.4
81111	Automotive mechanical & electrical repair & maintenance .....	1 476	642 607	191 784	45 201	6 853	19.6	5.5
811111	General automotive repair .....	1 247	520 574	153 563	36 225	5 418	21.8	5.7
811112	Automotive exhaust system repair .....	68	37 789	10 662	2 418	443	10.4	2.6
811113	Automotive transmission repair .....	84	39 675	14 543	3 355	446	12.8	9.1
811118	Other automotive mechanical & electrical repair & maintenance .....	77	44 569	13 016	3 203	546	8.2	3.4
811181	Carburetor repair shops .....	10	4 530	1 414	376	60	10.7	4.5
811182	Brake, front end, & wheel alignment .....	31	27 420	8 407	2 092	342	4.6	—
811183	Electrical repair shops, motor vehicle .....	10	D	D	D	b	D	D
811184	Radiator repair .....	21	6 881	1 707	381	72	23.4	2.6
81112	Automotive body, paint, interior, & glass repair .....	544	393 601	120 888	29 139	3 865	15.2	4.5
811121	Automotive body, paint, & interior repair & maintenance .....	440	330 769	106 078	25 600	3 323	16.2	4.1
8111211	Paint or body repair shops .....	407	320 377	102 885	24 812	3 193	15.7	4.1
8111213	Upholstery & interior repair shops .....	28	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	104	62 832	14 810	3 539	542	9.7	6.5
81119	Other automotive repair & maintenance .....	258	114 760	36 949	8 834	2 718	22.2	8.0
811191	Automotive oil change & lubrication shops .....	82	55 195	15 967	3 543	947	10.1	3.8
811192	Carwashes .....	151	51 118	17 793	4 511	1 525	36.2	13.1
811198	All other automotive repair & maintenance .....	25	8 447	3 189	780	246	16.2	5.0
8112	Electronic & precision equipment repair & maintenance .....	373	618 321	160 152	38 732	4 158	16.9	23.3
81121	Electronic & precision equipment repair & maintenance .....	373	618 321	160 152	38 732	4 158	16.9	23.3
811211	Consumer electronics repair & maintenance .....	93	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance .....	212	483 237	118 391	28 614	2 901	16.8	29.0
811213	Communication equipment repair & maintenance .....	24	18 810	6 638	1 892	179	19.2	16.4
811219	Other electronic & precision equipment repair & maintenance .....	44	D	D	D	f	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	172	135 323	44 540	10 256	1 309	17.6	13.6
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	172	135 323	44 540	10 256	1 309	17.6	13.6
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	172	135 323	44 540	10 256	1 309	17.6	13.6
8114	Personal & household goods repair & maintenance .....	544	155 620	49 611	11 553	2 241	29.8	5.6
81141	Home & garden equipment & appliance repair & maintenance .....	149	74 093	22 266	5 364	965	24.1	6.6
811411	Home & garden equipment repair & maintenance .....	50	9 961	2 155	466	141	55.6	5.6
811412	Appliance repair & maintenance .....	99	64 132	20 111	4 898	824	19.2	6.8
81142	Reupholstery & furniture repair .....	144	31 204	11 257	2 549	547	32.2	2.6
811420	Reupholstery & furniture repair .....	144	31 204	11 257	2 549	547	32.2	2.6
81143	Footwear & leather goods repair .....	50	D	D	D	c	D	D
811430	Footwear & leather goods repair .....	50	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance .....	201	D	D	D	f	D	D
811490	Other personal & household goods repair & maintenance .....	201	D	D	D	f	D	D
8114901	Watch, clock, & jewelry repair .....	32	5 385	1 523	378	84	45.1	1.6
8114902	Boat repair .....	11	D	D	D	b	D	D
8114903	Welding repair .....	49	D	D	D	c	D	D
8114904	Garment repair & alteration services .....	46	D	D	D	b	D	D
8114909	All other repair & related services .....	63	D	D	D	c	D	D
812	Personal & laundry services .....	4 032	1 475 202	498 404	114 947	29 143	14.8	14.2
8121	Personal care services .....	1 897	427 801	212 499	47 814	12 828	21.5	19.1
81211	Hair, nail, & skin care services .....	1 673	388 131	201 669	45 157	11 881	21.4	20.5
812111	Barber shops .....	88	14 231	7 286	1 770	384	21.0	5.3
812112	Beauty shops .....	1 451	357 180	187 460	41 914	10 960	20.4	21.6
812113	Nail salons .....	134	16 722	6 923	1 473	537	44.4	8.4
81219	Other personal care services .....	224	39 668	10 830	2 657	947	21.8	5.2
812191	Diet & weight reducing services .....	93	19 578	5 091	1 433	434	11.4	5.6
812199	Other personal care services .....	131	20 090	5 739	1 224	513	32.0	4.9
8122	Death care services .....	183	178 228	53 848	12 647	2 461	8.6	6.8
81221	Funeral homes & funeral services .....	121	126 443	34 986	8 112	1 260	10.2	4.7
812210	Funeral homes & funeral services .....	121	126 443	34 986	8 112	1 260	10.2	4.7
8122101	Funeral homes .....	118	D	D	D	g	D	D
81222	Cemeteries & crematories .....	62	51 785	18 862	4 535	1 201	4.8	11.8
812220	Cemeteries & crematories .....	62	51 785	18 862	4 535	1 201	4.8	11.8
8123	Drycleaning & laundry services .....	1 054	404 665	128 916	30 467	7 845	22.7	4.4
81231	Coin-operated laundries & drycleaners .....	183	63 767	10 150	2 294	705	16.6	3.5
812310	Coin-operated laundries & drycleaners .....	183	63 767	10 150	2 294	705	16.6	3.5
8123101	Coin-operated laundry routes .....	12	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores .....	171	D	D	D	f	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	833	211 296	70 072	16 498	4 877	36.9	6.8
812320	Drycleaning & laundry services (except coin-operated) .....	833	211 296	70 072	16 498	4 877	36.9	6.8
8123201	Laundries, family & commercial .....	28	D	D	D	f	D	D
8123202	Drycleaning plants .....	654	160 266	53 176	12 426	3 675	37.6	6.9
8123203	Garment pressing & agents for laundries .....	148	D	D	D	f	D	D
8123204	All other laundry & garment services .....	3	D	D	D	b	D	D
81233	Linen & uniform supply .....	38	129 602	48 694	11 675	2 263	2.5	1.0
812331	Linen supply .....	20	56 641	24 580	5 846	1 198	2.2	2.1
8123311	Linen supply (except diaper service) .....	18	D	D	D	g	D	D
812332	Industrial launderers .....	18	72 961	24 114	5 829	1 065	2.7	.1

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>							
	<b>Washington, DC—MD—VA—WV PMSA—Con.</b>							
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8129	Other personal services .....	898	464 508	103 141	24 019	6 009	4.0	21.1
81292	Photofinishing .....	163	178 424	49 756	11 202	2 143	6.3	12.1
812921	Photofinishing laboratories (except one-hour) .....	61	133 603	40 090	9 014	1 549	5.0	3.1
812922	One-hour photofinishing .....	102	44 821	9 666	2 188	594	10.1	38.8
81293	Parking lots & garages .....	657	241 375	40 025	9 745	3 148	.4	28.9
812930	Parking lots & garages .....	657	241 375	40 025	9 745	3 148	.4	28.9
81299	All other personal services .....	78	44 709	13 360	3 072	718	14.8	14.6
812990	All other personal services .....	78	44 709	13 360	3 072	718	14.8	14.6
8129901	Bail bonding .....	8	D	D	D	a	D	D
8129902	Dating services .....	7	D	D	D	b	D	D
8129909	All other miscellaneous personal services .....	54	D	D	D	f	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA</b>								
<b>81</b>	<b>Other services (except public administration) .</b>	<b>4 817</b>	<b>12 640 164</b>	<b>9 560 948</b>	<b>2 735 063</b>	<b>666 935</b>	<b>72 031</b>	<b>11.5</b>	<b>4.6</b>
813	Religious/grantmaking/civic/professional & similar org .....	4 817	12 640 164	9 560 948	2 735 063	666 935	72 031	11.5	4.6
8132	Grantmaking & giving services .....	594	3 486 041	1 158 583	310 392	75 135	8 315	15.6	2.2
81321	Grantmaking & giving services .....	594	3 486 041	1 158 583	310 392	75 135	8 315	15.6	2.2
813211	Grantmaking foundations .....	300	D	D	D	D	h	D	D
813212	Voluntary health organizations .....	160	D	D	D	D	h	D	D
813219	Other grantmaking & giving services .....	134	D	D	D	D	g	D	D
8133	Social advocacy organizations .....	727	1 717 260	1 549 666	404 222	95 868	11 296	10.2	3.4
81331	Social advocacy organizations .....	727	1 717 260	1 549 666	404 222	95 868	11 296	10.2	3.4
813311	Human rights organizations .....	171	547 178	513 847	122 626	30 103	3 236	4.8	1.9
813312	Environment, conservation, & wildlife organizations .....	201	470 777	411 656	100 747	25 783	3 062	6.0	5.9
813319	Other social advocacy organizations .....	355	699 305	624 163	180 849	39 982	4 998	17.3	3.0
8134	Civic & social organizations .....	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
81341	Civic & social organizations .....	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
813410	Civic & social organizations .....	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
8134101	Civic & social organizations, with restaurants & bars .....	348	248 368	206 870	70 195	16 602	4 895	17.1	12.4
8134102	Civic & social organizations, without restaurants & bars .....	424	391 397	335 834	99 323	25 078	4 447	13.3	6.4
8139	Business/professional/labor/political/& similar organizations .....	2 724	6 797 098	6 309 995	1 850 931	454 252	43 078	9.5	5.8
81391	Business associations .....	1 116	4 121 178	3 788 255	1 189 559	293 885	24 017	10.0	4.1
813910	Business associations .....	1 116	4 121 178	3 788 255	1 189 559	293 885	24 017	10.0	4.1
81392	Professional organizations .....	730	2 084 926	1 967 865	538 339	131 525	13 180	8.5	4.0
813920	Professional organizations .....	730	2 084 926	1 967 865	538 339	131 525	13 180	8.5	4.0
81399	Other similar organizations (exc bus, prof, labor, & political) .....	878	590 994	553 875	123 033	28 842	5 881	9.3	23.9
813990	Other similar organizations (exc bus, prof, labor, & political) .....	878	590 994	553 875	123 033	28 842	5 881	9.3	23.9

See footnotes at end of table.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>									
<b>Baltimore, MD PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>809</b>	<b>1 136 870</b>	<b>618 328</b>	<b>184 497</b>	<b>43 716</b>	<b>8 126</b>	<b>14.2</b>	<b>6.3</b>
813	Religious/grantmaking/civic/professional & similar org . . . .	809	1 136 870	618 328	184 497	43 716	8 126	14.2	6.3
8132	Grantmaking & giving services . . . . .	130	691 794	235 018	60 389	14 691	1 770	10.0	3.5
81321	Grantmaking & giving services . . . . .	130	691 794	235 018	60 389	14 691	1 770	10.0	3.5
813211	Grantmaking foundations . . . . .	59	433 293	85 387	21 128	4 844	508	13.1	1.1
813212	Voluntary health organizations . . . . .	48	125 921	108 413	22 057	5 866	785	6.8	12.4
813219	Other grantmaking & giving services . . . . .	23	132 580	41 218	17 204	3 981	477	2.7	3.1
8133	Social advocacy organizations . . . . .	113	127 599	97 118	37 411	7 664	1 360	18.5	4.4
81331	Social advocacy organizations . . . . .	113	127 599	97 118	37 411	7 664	1 360	18.5	4.4
813311	Human rights organizations . . . . .	17	37 703	32 416	8 754	2 183	270	2.5	4.5
813312	Environment, conservation, & wildlife organizations . . . . .	36	D	D	D	D	e	D	D
813319	Other social advocacy organizations . . . . .	60	D	D	D	D	f	D	D
8134	Civic & social organizations . . . . .	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6
81341	Civic & social organizations . . . . .	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6
813410	Civic & social organizations . . . . .	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6
8134101	Civic & social organizations, with restaurants & bars . . . . .	113	42 817	40 611	11 788	2 660	1 309	31.1	11.0
8134102	Civic & social organizations, without restaurants & bars . . . . .	126	62 713	51 201	17 368	4 872	1 138	17.8	8.6
8139	Business/professional/labor/political/& similar organizations . . . . .	327	211 947	194 380	57 541	13 829	2 549	20.7	14.7
81391	Business associations . . . . .	116	97 011	87 855	27 144	6 544	1 184	16.7	17.3
813910	Business associations . . . . .	116	97 011	87 855	27 144	6 544	1 184	16.7	17.3
81392	Professional organizations . . . . .	90	72 963	64 890	19 308	4 689	637	24.7	5.4
813920	Professional organizations . . . . .	90	72 963	64 890	19 308	4 689	637	24.7	5.4
81399	Other similar organizations (exc bus, prof, labor, & political) . . . . .	121	41 973	41 635	11 089	2 596	728	22.8	24.6
813990	Other similar organizations (exc bus, prof, labor, & political) . . . . .	121	41 973	41 635	11 089	2 596	728	22.8	24.6
<b>Hagerstown, MD PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>50</b>	<b>21 237</b>	<b>18 406</b>	<b>6 205</b>	<b>1 372</b>	<b>457</b>	<b>10.4</b>	<b>5.0</b>
813	Religious/grantmaking/civic/professional & similar org . . . .	50	21 237	18 406	6 205	1 372	457	10.4	5.0
8134	Civic & social organizations . . . . .	24	10 729	10 643	3 394	733	325	5.7	1.6
81341	Civic & social organizations . . . . .	24	10 729	10 643	3 394	733	325	5.7	1.6
813410	Civic & social organizations . . . . .	24	10 729	10 643	3 394	733	325	5.7	1.6
8134101	Civic & social organizations, with restaurants & bars . . . . .	17	8 817	8 879	2 827	608	274	3.3	1.3
8134102	Civic & social organizations, without restaurants & bars . . . . .	7	1 912	1 764	567	125	51	16.8	3.3
8139	Business/professional/labor/political/& similar organizations . . . . .	16	5 275	5 152	2 055	467	101	17.0	16.9
<b>Washington, DC—MD—VA—WV PMSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>3 958</b>	<b>11 482 057</b>	<b>8 924 214</b>	<b>2 544 361</b>	<b>621 847</b>	<b>63 448</b>	<b>11.3</b>	<b>4.5</b>
813	Religious/grantmaking/civic/professional & similar org . . . .	3 958	11 482 057	8 924 214	2 544 361	621 847	63 448	11.3	4.5
8132	Grantmaking & giving services . . . . .	459	2 789 760	921 734	249 596	60 352	6 531	17.0	1.9
81321	Grantmaking & giving services . . . . .	459	2 789 760	921 734	249 596	60 352	6 531	17.0	1.9
813211	Grantmaking foundations . . . . .	240	1 141 404	372 140	89 113	20 566	2 151	34.3	2.6
813212	Voluntary health organizations . . . . .	110	367 793	298 467	89 811	21 201	2 496	6.4	3.8
813219	Other grantmaking & giving services . . . . .	109	1 280 563	251 127	70 672	18 585	1 884	4.7	.7
8133	Social advocacy organizations . . . . .	609	1 588 915	1 451 768	366 462	88 124	9 919	9.5	3.4
81331	Social advocacy organizations . . . . .	609	1 588 915	1 451 768	366 462	88 124	9 919	9.5	3.4
813311	Human rights organizations . . . . .	154	509 475	481 431	113 872	27 920	2 966	5.0	1.7
813312	Environment, conservation, & wildlife organizations . . . . .	163	440 988	392 225	92 001	23 842	2 694	5.3	6.0
813319	Other social advocacy organizations . . . . .	292	638 452	578 112	160 589	36 362	4 259	16.0	2.8
8134	Civic & social organizations . . . . .	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7
81341	Civic & social organizations . . . . .	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7
813410	Civic & social organizations . . . . .	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7
8134101	Civic & social organizations, with restaurants & bars . . . . .	218	196 734	157 380	55 580	13 334	3 312	14.7	13.2
8134102	Civic & social organizations, without restaurants & bars . . . . .	291	326 772	282 869	81 388	20 081	3 258	12.4	6.0
8139	Business/professional/labor/political/& similar organizations . . . . .	2 381	6 579 876	6 110 463	1 791 335	439 956	40 428	9.1	5.5
81391	Business associations . . . . .	995	4 023 753	3 700 067	1 162 289	287 310	22 826	9.8	3.7
813910	Business associations . . . . .	995	4 023 753	3 700 067	1 162 289	287 310	22 826	9.8	3.7
81392	Professional organizations . . . . .	636	2 009 512	1 900 612	517 553	126 510	12 462	7.9	3.9
813920	Professional organizations . . . . .	636	2 009 512	1 900 612	517 553	126 510	12 462	7.9	3.9
81399	Other similar organizations (exc bus, prof, labor, & political) . . . . .	750	546 611	509 784	111 493	26 136	5 140	8.2	23.8
813990	Other similar organizations (exc bus, prof, labor, & political) . . . . .	750	546 611	509 784	111 493	26 136	5 140	8.2	23.8

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics Firms Subject to Federal Income Tax for the County: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DISTRICT OF COLUMBIA, DC</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>978</b>	<b>404 816</b>	<b>111 115</b>	<b>26 281</b>	<b>6 218</b>	<b>12.1</b>	<b>22.6</b>
811	Repair & maintenance .....	170	96 188	21 419	5 345	951	15.4	37.5
8111	Automotive repair & maintenance .....	111	44 167	11 907	3 050	581	24.8	13.7
81111	Automotive mechanical & electrical repair & maintenance .....	71	20 441	5 046	1 177	229	34.2	23.6
811111	General automotive repair .....	55	D	D	D	c	D	D
811112	Automotive exhaust system repair .....	4	D	D	D	b	D	D
811113	Automotive transmission repair .....	9	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	3	1 556	343	77	12	—	44.1
8111182	Brake, front end, & wheel alignment .....	2	D	D	D	a	D	D
8111189	All other motor vehicle repair shops .....	1	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	27	19 085	5 187	1 463	200	14.8	5.7
811121	Automotive body, paint, & interior repair & maintenance .....	25	D	D	D	c	D	D
8111211	Paint or body repair shops .....	22	17 440	4 822	1 328	173	16.2	3.6
8111213	Upholstery & interior repair shops .....	3	D	D	D	a	D	D
811122	Automotive glass replacement shops .....	2	D	D	D	a	D	D
81119	Other automotive repair & maintenance .....	13	4 641	1 674	410	152	24.1	2.6
811191	Automotive oil change & lubrication shops .....	1	D	D	D	a	D	D
811192	Carwashes .....	11	D	D	D	c	D	D
811198	All other automotive repair & maintenance .....	1	D	D	D	a	D	D
8112	Electronic & precision equipment repair & maintenance .....	17	43 274	6 424	1 585	231	1.4	69.1
81121	Electronic & precision equipment repair & maintenance .....	17	43 274	6 424	1 585	231	1.4	69.1
811211	Consumer electronics repair & maintenance .....	5	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	9	36 484	4 868	1 186	165	.3	81.5
811213	Communication equipment repair & maintenance .....	1	D	D	D	a	D	D
811219	Other electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	1	D	D	D	a	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	1	D	D	D	a	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	1	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	41	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	1	D	D	D	a	D	D
811412	Appliance repair & maintenance .....	1	D	D	D	a	D	D
81142	Reupholstery & furniture repair .....	15	2 935	1 087	240	51	22.8	—
811420	Reupholstery & furniture repair .....	15	2 935	1 087	240	51	22.8	—
81143	Footwear & leather goods repair .....	5	D	D	D	a	D	D
811430	Footwear & leather goods repair .....	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	20	4 666	1 721	400	70	54.3	3.6
811490	Other personal & household goods repair & maintenance .....	20	4 666	1 721	400	70	54.3	3.6
8114901	Watch, clock, & jewelry repair .....	3	D	D	D	a	D	D
8114902	Boat repair .....	1	D	D	D	b	D	D
8114904	Garment repair & alteration services .....	10	D	D	D	b	D	D
8114909	All other repair & related services .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	808	308 628	89 696	20 936	5 267	11.0	17.9
8121	Personal care services .....	215	64 294	32 679	7 305	1 413	27.4	10.9
81211	Hair, nail, & skin care services .....	201	62 214	32 016	7 154	1 346	28.0	11.2
812111	Barber shops .....	17	1 977	1 063	251	71	11.4	—
812112	Beauty shops .....	172	59 077	30 602	6 828	1 252	28.3	11.2
812113	Nail salons .....	12	1 160	351	75	23	39.8	31.7
81219	Other personal care services .....	14	2 080	663	151	67	11.1	.7
812191	Diet & weight reducing services .....	7	D	D	D	b	D	D
812199	Other personal care services .....	7	D	D	D	b	D	D
8122	Death care services .....	28	25 801	7 121	1 712	340	22.3	8.3
81221	Funeral homes & funeral services .....	22	22 941	6 031	1 450	282	24.6	.9
812210	Funeral homes & funeral services .....	22	22 941	6 031	1 450	282	24.6	.9
8122101	Funeral homes .....	22	22 941	6 031	1 450	282	24.6	.9
81222	Cemeteries & crematories .....	6	2 860	1 090	262	58	4.0	68.0
812220	Cemeteries & crematories .....	6	2 860	1 090	262	58	4.0	68.0
8123	Drycleaning & laundry services .....	134	44 538	17 452	4 106	996	19.7	5.3
81231	Coin-operated laundries & drycleaners .....	22	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	22	D	D	D	b	D	D
8123101	Coin-operated laundry routes .....	2	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores .....	20	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	105	25 857	9 054	2 117	687	31.6	6.9
812320	Drycleaning & laundry services (except coin-operated) .....	105	25 857	9 054	2 117	687	31.6	6.9
8123201	Laundries, family & commercial .....	2	D	D	D	c	D	D
8123202	Drycleaning plants .....	74	14 587	4 966	1 157	343	39.1	4.1
8123203	Garment pressing & agents for laundries .....	29	D	D	D	c	D	D
81233	Linen & uniform supply .....	7	D	D	D	e	D	D
812331	Linen supply .....	6	D	D	D	c	D	D
8123311	Linen supply (except diaper service) .....	5	D	D	D	c	D	D
8123312	Diaper service .....	1	D	D	D	a	D	D
812332	Industrial launderers .....	1	D	D	D	a	D	D
8129	Other personal services .....	431	173 995	32 444	7 813	2 518	1.1	25.1
81292	Photofinishing .....	25	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) .....	13	D	D	D	b	D	D
812922	One-hour photofinishing .....	12	D	D	D	b	D	D
81293	Parking lots & garages .....	395	157 394	26 630	6 582	2 096	.3	26.3
812930	Parking lots & garages .....	395	157 394	26 630	6 582	2 096	.3	26.3
81299	All other personal services .....	11	D	D	D	e	D	D
812990	All other personal services .....	11	D	D	D	e	D	D
8129902	Dating services .....	1	D	D	D	a	D	D
8129909	All other miscellaneous personal services .....	10	D	D	D	e	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for the Place: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON, DC</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>978</b>	<b>404 816</b>	<b>111 115</b>	<b>26 281</b>	<b>6 218</b>	<b>12.1</b>	<b>22.6</b>
811	Repair & maintenance . . . . .	170	96 188	21 419	5 345	951	15.4	37.5
8111	Automotive repair & maintenance . . . . .	111	44 167	11 907	3 050	581	24.8	13.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	71	20 441	5 046	1 177	229	34.2	23.6
811111	General automotive repair . . . . .	55	D	D	D	c	D	D
811112	Automotive exhaust system repair . . . . .	4	D	D	D	b	D	D
811113	Automotive transmission repair . . . . .	9	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	3	1 556	343	77	12	—	44.1
8111182	Brake, front end, & wheel alignment . . . . .	2	D	D	D	a	D	D
8111189	All other motor vehicle repair shops . . . . .	1	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	27	19 085	5 187	1 463	200	14.8	5.7
811121	Automotive body, paint, & interior repair & maintenance . . . . .	25	D	D	D	c	D	D
8111211	Paint or body repair shops . . . . .	22	17 440	4 822	1 328	173	16.2	3.6
8111213	Upholstery & interior repair shops . . . . .	3	D	D	D	a	D	D
811122	Automotive glass replacement shops . . . . .	2	D	D	D	a	D	D
81119	Other automotive repair & maintenance . . . . .	13	4 641	1 674	410	152	24.1	2.6
811191	Automotive oil change & lubrication shops . . . . .	1	D	D	D	a	D	D
811192	Carwashes . . . . .	11	D	D	D	c	D	D
811198	All other automotive repair & maintenance . . . . .	1	D	D	D	a	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	17	43 274	6 424	1 585	231	1.4	69.1
81121	Electronic & precision equipment repair & maintenance . . . . .	17	43 274	6 424	1 585	231	1.4	69.1
811211	Consumer electronics repair & maintenance . . . . .	5	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance . . . . .	9	36 484	4 868	1 186	165	.3	81.5
811213	Communication equipment repair & maintenance . . . . .	1	D	D	D	a	D	D
811219	Other electronic & precision equipment repair & maintenance . . . . .	2	D	D	D	a	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	1	D	D	D	a	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	1	D	D	D	a	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	1	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance . . . . .	41	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance . . . . .	1	D	D	D	a	D	D
811412	Appliance repair & maintenance . . . . .	1	D	D	D	a	D	D
81142	Reupholstery & furniture repair . . . . .	15	2 935	1 087	240	51	22.8	—
811420	Reupholstery & furniture repair . . . . .	15	2 935	1 087	240	51	22.8	—
81143	Footwear & leather goods repair . . . . .	5	D	D	D	a	D	D
811430	Footwear & leather goods repair . . . . .	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance . . . . .	20	4 666	1 721	400	70	54.3	3.6
811490	Other personal & household goods repair & maintenance . . . . .	20	4 666	1 721	400	70	54.3	3.6
8114901	Watch, clock, & jewelry repair . . . . .	3	D	D	D	a	D	D
8114902	Boat repair . . . . .	1	D	D	D	b	D	D
8114904	Garment repair & alteration services . . . . .	10	D	D	D	b	D	D
8114909	All other repair & related services . . . . .	6	D	D	D	a	D	D
812	Personal & laundry services . . . . .	808	308 628	89 696	20 936	5 267	11.0	17.9
8121	Personal care services . . . . .	215	64 294	32 679	7 305	1 413	27.4	10.9
81211	Hair, nail, & skin care services . . . . .	201	62 214	32 016	7 154	1 346	28.0	11.2
812111	Barber shops . . . . .	17	1 977	1 063	251	71	11.4	—
812112	Beauty shops . . . . .	172	59 077	30 602	6 828	1 252	28.3	11.2
812113	Nail salons . . . . .	12	1 160	351	75	23	39.8	31.7
81219	Other personal care services . . . . .	14	2 080	663	151	67	11.1	.7
812191	Diet & weight reducing services . . . . .	7	D	D	D	b	D	D
812199	Other personal care services . . . . .	7	D	D	D	b	D	D
8122	Death care services . . . . .	28	25 801	7 121	1 712	340	22.3	8.3
81221	Funeral homes & funeral services . . . . .	22	22 941	6 031	1 450	282	24.6	.9
812210	Funeral homes & funeral services . . . . .	22	22 941	6 031	1 450	282	24.6	.9
8122101	Funeral homes . . . . .	22	22 941	6 031	1 450	282	24.6	.9
81222	Cemeteries & crematories . . . . .	6	2 860	1 090	262	58	4.0	68.0
812220	Cemeteries & crematories . . . . .	6	2 860	1 090	262	58	4.0	68.0
8123	Drycleaning & laundry services . . . . .	134	44 538	17 452	4 106	996	19.7	5.3
81231	Coin-operated laundries & drycleaners . . . . .	22	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners . . . . .	22	D	D	D	b	D	D
8123101	Coin-operated laundry routes . . . . .	2	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores . . . . .	20	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	105	25 857	9 054	2 117	687	31.6	6.9
812320	Drycleaning & laundry services (except coin-operated) . . . . .	105	25 857	9 054	2 117	687	31.6	6.9
8123201	Laundries, family & commercial . . . . .	2	D	D	D	c	D	D
8123202	Drycleaning plants . . . . .	74	14 587	4 966	1 157	343	39.1	4.1
8123203	Garment pressing & agents for laundries . . . . .	29	D	D	D	c	D	D
81233	Linen & uniform supply . . . . .	7	D	D	D	e	D	D
812331	Linen supply . . . . .	6	D	D	D	c	D	D
8123311	Linen supply (except diaper service) . . . . .	5	D	D	D	c	D	D
8123312	Diaper service . . . . .	1	D	D	D	a	D	D
812332	Industrial launderers . . . . .	1	D	D	D	a	D	D
8129	Other personal services . . . . .	431	173 995	32 444	7 813	2 518	1.1	25.1
81292	Photofinishing . . . . .	25	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) . . . . .	13	D	D	D	b	D	D
812922	One-hour photofinishing . . . . .	12	D	D	D	b	D	D
81293	Parking lots & garages . . . . .	395	157 394	26 630	6 582	2 096	.3	26.3
812930	Parking lots & garages . . . . .	395	157 394	26 630	6 582	2 096	.3	26.3
81299	All other personal services . . . . .	11	D	D	D	e	D	D
812990	All other personal services . . . . .	11	D	D	D	e	D	D
8129902	Dating services . . . . .	1	D	D	D	a	D	D
8129909	All other miscellaneous personal services . . . . .	10	D	D	D	e	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.  
<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **EXPENSES (\$1,000)**

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

### **OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

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## **RECEIPTS/REVENUE (\$1,000)**

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

## **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

## **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **81 OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities, such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing drycleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services, and dating services.

Private households that engage in employing workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector.

Excluded from this sector are establishments primarily engaged in retailing new equipment and also performing repairs and general maintenance on equipment. These establishments are classified in Sector 44-45, Retail Trade.

### **811 Repair and Maintenance**

Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

The NAICS structure for this subsector brings together most types of repair and maintenance establishments and categorizes them based on production processes (i.e., on the type of repair and maintenance activity performed, and the necessary skills, expertise, and processes that are found in different repair and maintenance establishments). This NAICS classification does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve either businesses or households, separation by class of customer is limited by the fact that many establishments serve both. Establishments repairing computers and consumer electronics products are two examples of such overlap.

The Repair and Maintenance subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment, and other goods. These establishments are included in the

Manufacturing sector in NAICS. In addition, repair of transportation equipment is often provided by or based at transportation facilities, such as airports, seaports, and these activities are included in the Transportation and Warehousing sector. A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating, and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult to distinguish between the two types and all have been included in the Construction sector.

Excluded from this subsector are establishments primarily engaged in rebuilding or remanufacturing machinery and equipment. These are classified in Sector 31-33, Manufacturing. Also excluded are retail establishments that provide after-sale services and repair. These are classified in Sector 44-45, Retail Trade.

### **8111 Automotive Repair and Maintenance**

This industry group comprises establishments involved in providing repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers. Establishments in this industry group employ mechanics with specialized technical skills to diagnose and repair the mechanical and electrical systems for automotive vehicles, repair automotive interiors, and paint or repair automotive exteriors.

### **81111 Automotive Mechanical and Electrical Repair and Maintenance**

This industry comprises establishments primarily engaged in providing mechanical or electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks and vans, and all trailers. These establishments specialize in or may provide a wide range of these services.

### **811111 General Automotive Repair**

This U.S. industry comprises establishments primarily engaged in providing (1) a wide range of mechanical and electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers or (2) engine repair and replacement.

The data published with NAICS code 811111 are comprised of the following SIC industry:



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7538 General Automotive Repair

### **811112 Automotive Exhaust System Repair**

This U.S. industry comprises establishments primarily engaged in replacing or repairing exhaust systems of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811112 are comprised of the following SIC industry:

7533 Motor Vehicle Exhaust System Repair Shops

### **811113 Automotive Transmission Repair**

This U.S. industry comprises establishments primarily engaged in replacing or repairing transmissions of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811113 are comprised of the following SIC industry:

7537 Automotive Transmission Repair

### **811118 Other Automotive Mechanical and Electrical Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in providing specialized mechanical or electrical repair and maintenance services (except engine repair and replacement, exhaust systems repair, and transmission repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811118 are comprised of the following SIC industry:

7539 Automotive Repair Shops, NEC

### **8111181 Carburetor Repair Shops**

Establishments primarily engaged in repairing carburetors and providing tune-ups.

### **8111182 Brake, Front End, and Wheel Alignment**

Establishments primarily engaged in repairing, replacing, and adjusting brakes; performing front end and wheel alignment work; and installing springs, axles, and shock absorbers.

### **8111183 Electrical Repair Shops, Motor Vehicle**

Establishments primarily engaged in performing electrical repair and maintenance services for motor vehicles.

### **8111184 Radiator Repair**

Establishments primarily engaged in repairing, cleaning, and installing radiators and heater cores.

### **8111189 All Other Motor Vehicle Repair Shops**

Establishments primarily engaged in specialized repair of individual auto components (except radiator repair; brake, front end, and wheel alignment; carburetor repair; and electrical repair, motor vehicle). Included are auto repair shops specializing in air conditioning, clutch, and valve repair.

### **81112 Automotive Body, Paint, Interior, and Glass Repair**

This industry comprises establishments primarily engaged in providing one or more of the following: (1) repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; (2) painting automotive vehicle and trailer bodies; (3) replacing, repairing, and/or tinting automotive vehicle glass; and (4) customizing automobile, truck, and van interiors for the physically disabled or other customers with special requirements.

### **811121 Automotive Body, Paint, and Interior Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; and/or painting automotive vehicles and trailer bodies.

The data published with NAICS code 811121 are comprised of the following SIC industry:

7532 Top, Body, and Upholstery Repair Shops and Paint Shops

### **8111211 Paint or Body Repair Shops**

Establishments primarily engaged in repairing or painting car, truck, and trailer bodies.

### **8111212 Van Conversion Services**

Establishments primarily engaged in customizing automobiles, trucks, and vans. Adapting vehicles for the physically handicapped or other special requirements are also included.

### **8111213 Upholstery and Interior Repair Shops**

Establishments primarily engaged in repairing and replacing motor vehicle upholstery and interiors.

### **811122 Automotive Glass Replacement Shops**

This U.S. industry comprises establishments primarily engaged in replacing, repairing, and/or tinting automotive vehicle, such as passenger car, truck, and van, glass.

The data published with NAICS code 811122 are comprised of the following SIC industry:

7536 Automotive Glass Replacement Shops

## **OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

## **81119 Other Automotive Repair and Maintenance**

This industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; transmission repair; and body, paint, interior, and glass repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

### **811191 Automotive Oil Change and Lubrication Shops**

This U.S. industry comprises establishments primarily engaged in changing motor oil and lubricating the chassis of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811191 are comprised of this part of the following SIC industry:

7549 (pt) Automotive Oil Change and Lubrication Shops

### **811192 Carwashes**

This U.S. industry comprises establishments primarily engaged in cleaning, washing, and/or waxing automotive vehicles, such as passenger cars, trucks, and vans, and trailers.

The data published with NAICS code 811192 are comprised of the following SIC industry:

7542 Carwashes

### **811198 All Other Automotive Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; body, paint, interior, and glass repair; motor oil change and lubrication; and car washing) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811198 are comprised of these parts of the following SIC industries:

7534 (pt) Tire Repair Shop

7549 (pt) Motor Vehicle Services, Except Repair and Carwashes (Except Lubrication and Towing)

### **8111981 Tire Repair Shops**

Establishments primarily engaged in repairing motor vehicle tires.

### **8111982 All Other Motor Vehicle Services (Except Repair and Carwashes)**

Establishments primarily engaged in providing motor vehicle services (except repair and maintenance and carwashes). Included are establishments providing rustproofing and undercoating services.

## **8112 Electronic and Precision Equipment Repair and Maintenance**

This industry group comprises establishments primarily engaged in repairing electronic equipment, such as computers and communications equipment, and highly specialized precision instruments. Establishments in this industry group typically have staff skilled in repairing items having complex, electronic components.

### **81121 Electronic and Precision Equipment Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and maintaining one or more of the following: (1) consumer electronic equipment; (2) computers; (3) office machines; (4) communication equipment; and (5) other electronic and precision equipment and instruments, without retailing these products as new. Establishments in this industry repair items, such as microscopes, radar and sonar equipment, televisions, stereos, video recorders, computers, fax machines, photocopying machines, two-way radios and other communications equipment, scientific instruments, and medical equipment.

#### **811211 Consumer Electronics Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining consumer electronics, such as televisions, stereos, speakers, video recorders, CD players, radios, and cameras, without retailing new consumer electronics.

The data published with NAICS code 811211 are comprised of this part of the following SIC industry:

7622 (pt) Stereo, Television, VCR, and Other Consumer Electronic Equipment Repair, (Except Computer)

#### **811212 Computer and Office Machine Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining computers and office machines without retailing new computers and office machines, such as photocopying machines; and computer terminals, storage devices, printers; and CD-ROM drives.

The data published with NAICS code 811212 are comprised of these parts of the following SIC industries:

7378 Computer Maintenance and Repair

7629 (pt) Business and Office Machine Repair, Electrical (Except Computers)

7699 (pt) Typewriter Repair

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**8112121 Business and Office Machine Repair, Electrical (Except Computers)**

Establishments primarily engaged in repairing and maintaining office machines (except facsimile machines, computers and computer peripheral equipment, and typewriters).

**8112122 Typewriter Repair**

Establishments primarily engaged in repairing typewriters.

**8112123 Computer Maintenance and Repair**

Establishments primarily engaged in the repair and maintenance of computer equipment and computer peripheral equipment.

**811213 Communication Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining communications equipment without retailing new communication equipment, such as telephones, fax machines, communications transmission equipment, and two-way radios.

The data published with NAICS code 811213 are comprised of these parts of the following SIC industries:

- 7622 (pt) Telecommunication Equipment Repair
- 7629 (pt) Telephone Set Repair

**8112131 Telephone Set Repair**

Establishments primarily engaged in the repair and maintenance of telephone sets.

**8112132 Telecommunication Equipment Repair**

Establishments primarily engaged in repairing and maintaining telecommunication equipment (except telephone set repair), such as fax machines and two-way radios.

**811219 Other Electronic and Precision Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining (without retailing) electronic and precision equipment (except consumer electronics, computers and office machines, and communications equipment). Establishments in this industry repair and maintain equipment, such as medical diagnostic imaging equipment, measuring and surveying instruments, laboratory instruments, and radar and sonar equipment.

The data published with NAICS code 811219 are comprised of these parts of the following SIC industries:

- 7629 (pt) Electrical Equipment Repair and Maintenance, Including Medical Equipment

- 7699 (pt) Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)

**8112191 Electrical Equipment Repair and Maintenance, Including Medical Equipment**

Establishments primarily engaged in repairing and maintaining electrical medical precision equipment, such as medical diagnostic imaging equipment and measuring and surveying instruments.

**8112199 Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)**

Establishments primarily engaged in repair and maintenance of dental and laboratory instruments and nonelectrical medical and precision equipment.

**8113 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

**81131 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

**811310 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment

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(e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

The data published with NAICS code 811310 are comprised of these parts of the following SIC industries:

7623 (pt) Commercial Refrigeration Equipment Repair

7694 (pt) Armature Rewinding and Repair Shops

7699 (pt) Industrial and Farm Machinery and Equipment Repair

### **8113101 Industrial Machines and Equipment Repair**

Establishments primarily engaged in repairing and maintaining industrial machinery and equipment. Establishments repairing farm machinery and equipment are also classified here.

### **8113102 Armature Rewinding and Repair Shops**

Establishments primarily engaged in rewinding armature and repairing electric motors (except on a factory basis).

### **8113103 Commercial Refrigeration Equipment Repair**

Establishments primarily engaged in repairing and maintaining commercial refrigeration equipment.

### **8114 Personal and Household Goods Repair and Maintenance**

This NAICS industry group includes establishments classified in the following NAICS industries: 81141, Home and Garden Equipment and Appliance Repair and Maintenance; 81142, Reupholstery and Furniture Repair; 81143, Footwear and Leather Goods Repair; and 81149, Other Personal and Household Goods Repair and Maintenance.

### **81141 Home and Garden Equipment and Appliance Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing home and garden equipment and/or household-type appliances without retailing new equipment or appliances. Establishments in this industry repair and maintain items, such as lawnmowers, edgers, snow- and leaf-blowers, washing machines, clothes dryers, and refrigerators.

### **811411 Home and Garden Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and servicing home and garden equipment without retailing new home and garden equipment, such as lawnmowers, handheld power tools, edgers, snow- and leaf-blowers, and trimmers.

The data published with NAICS code 811411 are comprised of these parts of the following SIC industries:

7629 (pt) Electric Tools and Other Household Equipment Repair

7699 (pt) Home and Garden Equipment Repair and Maintenance

### **8114111 Home and Garden Equipment Repair and Maintenance (Except Consumer Equipment Repair)**

Establishments primarily engaged in the repair and maintenance of lawnmowers, saws, and other tools; and knife and tool sharpening.

### **8114112 Consumer Equipment Repair (Except Computer, Television, VCR, and Stereo)**

Establishments primarily engaged in repairing and maintaining consumer equipment (except appliance repair and home and garden repair).

### **811412 Appliance Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and servicing household appliances without retailing new appliances, such as refrigerators, stoves, washing machines, clothes dryers, and room air-conditioners.

The data published with NAICS code 811412 are comprised of these parts of the following SIC industries:

7623 (pt) Refrigeration and Air-Conditioning Service and Repair Shops, (Except Commercial)

7629 (pt) Electric Appliance and Washing Machine Repair

7699 (pt) Nonelectrical Appliances and Other Nonelectrical Equipment Repair

### **8114121 Electric Appliance and Washing Machine Repair**

Establishments primarily engaged in repairing and maintaining household appliances, washing machines, and electric razors.

### **8114122 Refrigeration and Air-Conditioning Service and Repair Shops (Except Commercial)**

Establishments primarily engaged in repairing and maintaining household refrigeration and air-conditioning equipment. Establishments repairing equipment in which the gas is compressed by means of electric motors are also included here.

### **8114129 Nonelectrical Appliances and Other Nonelectronic Equipment Repair**

Establishments primarily engaged in repairing and maintaining gas appliances, sewing machines, and other nonelectronic equipment.

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### **81142 Reupholstery and Furniture Repair**

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

### **811420 Reupholstery and Furniture Repair**

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

The data published with NAICS code 811420 are comprised of the following SIC industry:

7641 Reupholstery and Furniture Repair

### **81143 Footwear and Leather Goods Repair**

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

### **811430 Footwear and Leather Goods Repair**

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

The data published with NAICS code 811430 are comprised of these parts of the following SIC industries:

7251 Shoe Repair Shops and Shoeshine Parlors

7699 (pt) Leather Goods, Luggage, and Pocketbook Repair

### **8114301 Leather Goods, Luggage, and Pocketbook Repair**

Establishments primarily engaged in repairing luggage, handbags, briefcases, and other leather goods (except footwear). Establishments in this industry may repair similar items made of materials, such as plastics or other synthetics.

### **8114302 Shoe Repair Shops and Shoeshine Parlors**

Establishments primarily engaged in repairing footwear.

### **81149 Other Personal and Household Goods Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

### **811490 Other Personal and Household Goods Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

The data published with NAICS code 811490 are comprised of these parts of the following SIC industries:

3732 (pt) Boat Repair

7219 (pt) Garment Repair and Alteration Services

7631 Watch, Clock, and Jewelry Repair

7692 Welding Repair

7699 (pt) All Other Repair and Related Services

### **8114901 Watch, Clock, and Jewelry Repair**

Establishments primarily engaged in repairing watches, clocks, and jewelry.

### **8114902 Boat Repair**

Establishments primarily engaged in the repair of boats.

### **8114903 Welding Repair**

Establishments primarily engaged in repair work by welding, including automotive welding.

### **8114904 Garment Repair and Alteration Services**

Establishments primarily engaged in altering and repairing garments.

### **8114909 All Other Repair and Related Services**

Establishments primarily engaged in repairing and maintaining personal or household goods (except home and garden equipment and appliances, furniture, and footwear and leather goods).

### **812 Personal and Laundry Services**

Industries in the Personal and Laundry Services subsector group establishments that provide personal and laundry services to individuals, households, and businesses. Services performed include: personal care services; death care services; laundry and drycleaning services; and a

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

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wide range of other personal services, such as pet care (except veterinary) services, photofinishing services, temporary parking services, and dating services.

The Personal and Laundry Services subsector is by no means all-inclusive of the services that could be termed personal services (i.e., those provided to individuals rather than businesses). There are many other subsectors, as well as sectors, that provide services to persons. Establishments providing legal, accounting, tax preparation, architectural, portrait photography, and similar professional services are classified in Sector 54, Professional, Scientific, and Technical Services; those providing job placement, travel arrangement, home security, interior and exterior house cleaning, exterminating, lawn and garden care, and similar support services are classified in Sector 56, Administrative and Support, Waste Management and Remediation Services; those providing health and social services are classified in Sector 62, Health Care and Social Assistance; those providing amusement and recreation services are classified in Sector 71, Arts, Entertainment and Recreation; those providing educational instruction are classified in Sector 61, Educational Services; those providing repair services are classified in Subsector 811, Repair and Maintenance; and those providing spiritual, civic, and advocacy services are classified in Subsector 813, Religious, Grantmaking, Civic, Professional, and Similar Organizations.

### **8121 Personal Care Services**

This industry group comprises establishments, such as barber and beauty shops, that provide appearance care services to individual consumers.

#### **81211 Hair, Nail, and Skin Care Services**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing hair care services; (2) providing nail care services; and (3) providing facials or applying makeup (except permanent makeup).

##### **812111 Barber Shops**

This U.S. industry comprises establishments known as barber shops or men's hair stylist shops primarily engaged in cutting, trimming, and styling boys' and men's hair; and/or shaving and trimming men's beards.

The data published with NAICS code 812111 are comprised of this part of the following SIC industry:

7241 (pt) Barber Shops

##### **812112 Beauty Salons**

This U.S. industry comprises establishments (except those known as barber shops or men's hair stylist shops) primarily engaged in one or more of the following: (1) cutting, trimming, shampooing, weaving, coloring, waving, or styling hair; (2) providing facials; and (3) applying makeup (except permanent makeup).

The data published with NAICS code 812112 are comprised of this part of the following SIC industry:

7231 (pt) Beauty Shops

##### **812113 Nail Salons**

This U.S. industry comprises establishments primarily engaged in providing nail care services, such as manicures, pedicures, and nail extensions.

The data published with NAICS code 812113 are comprised of this part of the following SIC industry:

7231 (pt) Nail Salons

#### **81219 Other Personal Care Services**

This industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, or nonpermanent makeup services).

##### **812191 Diet and Weight Reducing Centers**

This U.S. industry comprises establishments primarily engaged in providing nonmedical services to assist clients in attaining or maintaining a desired weight. The sale of weight reduction products, such as food supplements, may be an integral component of the program. These services typically include individual or group counseling, menu and exercise planning, and weight and body measurement monitoring.

The data published with NAICS code 812191 are comprised of this part of the following SIC industry:

7299 (pt) Diet and Weight Reducing Services

##### **812199 Other Personal Care Services**

This U.S. industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, nonpermanent makeup, or nonmedical diet and weight reducing services).

The data published with NAICS code 812199 are comprised of this part of the following SIC industry:

7299 (pt) Other Personal Care Services

#### **8122 Death Care Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 81221, Funeral Homes and Funeral Services; and 81222, Cemeteries and Crematories.

##### **81221 Funeral Homes and Funeral Services**

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

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## **812210 Funeral Homes and Funeral Services**

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

The data published with NAICS code 812210 are comprised of these parts of the following SIC industries:

- 7261 (pt) Funeral Homes
- 7261 (pt) Other Funeral Services (Except Funeral Homes and Crematories)

### **8122101 Funeral Homes**

Establishments primarily engaged in providing services, such as preparing the dead for burial, providing facilities for wakes, arranging transportation for the dead, and conducting funerals. The sale of caskets and related merchandise is often an integral part of the service provided by establishments in this industry. Independent funeral directors and embalmers are included in this industry.

### **8122102 Other Funeral Services**

Establishments primarily engaged in providing funeral services (except funeral homes and crematories).

## **81222 Cemeteries and Crematories**

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

### **812220 Cemeteries and Crematories**

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

The data published with NAICS code 812220 are comprised of these parts of the following SIC industries:

- 6531 (pt) Cemetery Management
- 6553 Cemetery Subdividers and Developers
- 7261 (pt) Crematories

### **8122201 Crematories**

Establishments primarily engaged in cremating bodies and presenting the ashes to a family member or other appropriate person.

### **8122202 Cemetery and Mausoleum Operators**

Establishments primarily engaged in operating cemeteries and mausoleums and/or primarily engaged in subdividing real property into cemetery lots and in developing it for resale on their own account.

## **8122203 Animal Cemetery Operators**

Establishments primarily engaged in subdividing real property into lots to be used for animal burial.

### **8122204 Cemetery Management**

Establishments primarily engaged in the management of a cemetery (or cemeteries) on a fee or contract basis.

## **8123 Drycleaning and Laundry Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 81231, Coin-Operated Laundries and Drycleaners; and 81232, Drycleaning and Laundry Services (except Coin-Operated); and 81233, Linen and Uniform Supply.

### **81231 Coin-Operated Laundries and Drycleaners**

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

### **812310 Coin-Operated Laundries and Drycleaners**

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

The data published with NAICS code 812310 are comprised of the following SIC industry:

- 7215 Coin-Operated Laundries and Drycleaning

### **8123101 Coin-Operated Laundry Routes**

Establishments primarily engaged in installing and operating coin-operated laundry equipment in apartments, dormitories, and similar locations.

### **8123102 Coin-Operated Laundries and Drycleaning Stores**

Establishments primarily engaged in the operation of coin-operated or similar self-service laundry and drycleaning equipment for use on the premises. Laundry in these establishments is always done in individual machines, usually by the customer.

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### **81232 Drycleaning and Laundry Services (Except Coin-Operated)**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

### **812320 Drycleaning and Laundry Services (Except Coin-Operated)**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

The data published with NAICS code 812320 are comprised of these parts of the following SIC industries:

- 7211 Laundries, Family and Commercial
- 7212 Garment Pressing and Agents for Laundries and Drycleaners
- 7216 Drycleaning Plants
- 7219 (pt) All Other Laundry and Garment Services

### **8123201 Laundries, Family and Commercial**

Establishments primarily engaged in operating mechanical laundries, except coin-operated or self-service laundries.

### **8123202 Drycleaning Plants**

Establishments primarily engaged in operating drycleaning plants, except rug cleaning.

### **8123203 Garment Pressing and Agents for Laundries**

Establishments primarily engaged in providing dropoff and pickup sites for laundries and drycleaners. Establishments in this industry act as intermediaries between customers who dropoff their garments and the drycleaning plants who do the cleaning work. Establishments in this industry may provide pressing and finishing work.

### **OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

### **8123204 All Other Laundry and Garment Services**

Establishments primarily engaged in providing laundry and garment services (except laundries, drycleaning plants, garment pressing and agents for laundries).

### **81233 Linen and Uniform Supply**

This industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as uniforms, gowns and coats, table linens, bed linens, towels, clean room apparel, and treated mops or shop towels.

### **812331 Linen Supply**

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; diapers; and uniforms, gowns, or coats of the type used by doctors, nurses, barbers, beauticians, and waitresses.

The data published with NAICS code 812331 are comprised of these parts of the following SIC industries:

- 7213 Linen Supply
- 7219 (pt) Diaper Service

### **8123311 Linen Supply**

Establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; uniforms; or gowns and coats used by doctors, nurses, barbers, beauticians, and waitresses.

### **8123312 Diaper Service**

Establishments primarily engaged in furnishing diaper services. These establishments may deliver, pickup, and clean the diapers.

### **812332 Industrial Launderers**

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered industrial work uniforms and related work clothing, such as protective apparel (flame and heat resistant) and clean room apparel; dust control items, such as treated mops, rugs, mats, dust tool covers, cloths, and shop or wiping towels.

The data published with NAICS code 812332 are comprised of the following SIC industry:

- 7218 Industrial Launderers

### **8129 Other Personal Services**

This industry group comprises establishments primarily engaged in providing personal services (except personal care services, death care services, or drycleaning and laundry services).



## **81292 Photofinishing**

This industry comprises establishments primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

### **812921 Photofinishing Laboratories (Except One-Hour)**

This U.S. industry comprises establishments (except those known as “one-hour” photofinishing labs) primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

The data published with NAICS code 812921 are comprised of this part of the following SIC industry:

7384 (pt) Photofinishing Laboratories, (Except One-Hour)

### **812922 One-Hour Photofinishing**

This U.S. industry comprises establishments known as “one-hour” photofinishing labs primarily engaged in developing film and/or making photographic slides, prints, and enlargements on a short turnaround or while-you-wait basis.

The data published with NAICS code 812922 are comprised of this part of the following SIC industry:

7384 (pt) One-Hour Photofinishing

### **81293 Parking Lots and Garages**

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

### **812930 Parking Lots and Garages**

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

The data published with NAICS code 812930 are comprised of the following SIC industry:

7521 Parking Lots and Garages

### **81299 All Other Personal Services**

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

### **812990 All Other Personal Services**

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

The data published with NAICS code 812990 are comprised of these parts of the following SIC industries:

4899 (pt) Pay Telephone Operators

7299 (pt) Dating Services

7299 (pt) All Other Miscellaneous Personal Services

7389 (pt) Bail Bonding Services

### **8129901 Bail Bonding Services**

Establishments primarily engaged in providing bail bonding services.

### **8129902 Dating Services**

Establishments primarily engaged in providing dating services for their clients.

### **8129903 Pay Telephone Operators**

Establishments primarily engaged in installing and operating pay phones.

### **8129909 All Other Miscellaneous Personal Services**

Establishments primarily engaged in providing miscellaneous personal services, such as buyers clubs and shopping services.

## **813 Religious, Grantmaking, Civic, Professional, and Similar Organizations**

Industries in the Religious, Grantmaking, Civic, Professional, and Similar Organizations subsector group establishments that organize and promote religious activities; support various causes through grantmaking; advocate various social and political causes; and promote and defend the interests of their members.

The industry groups within the subsector are defined in terms of their activities, such as establishments that provide funding for specific causes or for a variety of charitable causes; establishments that advocate and actively promote causes and beliefs for the public good; and establishments that have an active membership structure to promote causes and represent the interests of their members. Establishments in this subsector may publish newsletters, books, and periodicals, for distribution to their members.

### **8132 Grantmaking and Giving Services**

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

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### **81321 Grantmaking and Giving Services**

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

#### **813211 Grantmaking Foundations**

This U.S. industry comprises establishments known as grantmaking foundations or charitable trusts. Establishments in this industry award grants from trust funds based on a competitive selection process or the preferences of the foundation managers and grantors; or fund a single entity, such as a museum or university.

The data published with NAICS code 813211 are comprised of the following SIC industry:

6732 Grantmaking Foundations

#### **813212 Voluntary Health Organizations**

This U.S. industry comprises establishments primarily engaged in raising funds for health related research, such as disease (e.g., heart, cancer, diabetes) prevention, health education, and patient services.

The data published with NAICS code 813212 are comprised of this part of the following SIC industry:

8399 (pt) Voluntary Health Organizations

#### **813219 Other Grantmaking and Giving Services**

This U.S. industry comprises establishments (except voluntary health organizations) primarily engaged in raising funds for a wide range of social welfare activities, such as educational, scientific, cultural, and health.

The data published with NAICS code 813219 are comprised of this part of the following SIC industry:

8399 (pt) Other Grantmaking and Giving Services,  
(Except Foundations)

### **8133 Social Advocacy Organizations**

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

#### **81331 Social Advocacy Organizations**

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

### **813311 Human Rights Organizations**

This U.S. industry comprises establishments primarily engaged in promoting causes associated with human rights either for a broad or specific constituency. Establishments in this industry address issues, such as protecting and promoting the broad constitutional rights and civil liberties of individuals and those suffering from neglect, abuse, or exploitation; promoting the interests of specific groups, such as children, women, senior citizens, or persons with disabilities; improving relations between racial, ethnic, and cultural groups; and promoting voter education and registration. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813311 are comprised of this part of the following SIC industry:

8399 (pt) Human Right Organizations

#### **813312 Environment, Conservation, and Wildlife Organizations**

This U.S. industry comprises establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. Establishments in this industry address issues, such as clean air and water; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813312 are comprised of these parts of the following SIC industries:

8399 (pt) Environment, Conservation, and Wildlife  
Organizations

8699 (pt) Humane Societies

#### **8133121 Humane Societies**

Establishments primarily engaged in promoting the protection and proper care of animals. These establishments may solicit contributions and offer memberships to support their activities.

#### **8133122 Other Environment, Conservation, and Wildlife Organizations**

Establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. These establishments are concerned with issues, such as clean air and water; reducing and preventing exposure to radiation, hazardous wastes, and toxic substances; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support their activities but the primary focus is the advocacy of beliefs and causes intended to benefit a broad constituency.

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### **813319 Other Social Advocacy Organizations**

This U.S. industry comprises establishments primarily engaged in social advocacy (except human rights and environmental protection, conservation, and wildlife preservation). Establishments in this industry address issues, such as peace and international understanding; community action (excluding civic organizations); or advancing social causes, such as firearms safety, drunk driving prevention, drug abuse awareness. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813319 are comprised of this part of the following SIC industry:

8399 (pt) Other Social Advocacy Organizations

### **8134 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

#### **81341 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

#### **813410 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

The data published with NAICS code 813410 are comprised of these parts of the following SIC industries:

8641 (pt) Civic and Social Organizations With Restaurants and Bars

8641 (pt) Civic and Social Organizations Without Restaurants and Bars

8699 (pt) Farm Granges With Restaurants and Bars

8699 (pt) Farm Granges Without Restaurants and Bars

For the 1997 Economic Census, scouting and related youth development organizations are classified in 624110.

#### **8134101 Civic and Social Organizations With Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **81341011 Farm Granges With Restaurants and Bars**

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **81341012 Other Civic and Social Organizations (Except Farm Granges) With Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **8134102 Civic and Social Organizations Without Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

#### **81341021 Farm Granges Without Restaurants and Bars**

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

#### **81341022 Other Civic and Social Organizations (Except Farm Granges) Without Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

### **8139 Business, Professional, Labor, Political, and Similar Organizations**

This industry group comprises establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations, and civic and social organizations). Examples of establishments in this industry are business associations, professional organizations, labor unions, and political organizations.

#### **81391 Business Associations**

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

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### **813910 Business Associations**

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

The data published with NAICS code 813910 are comprised of these parts of the following SIC industries:

8611 Business Associations

8699 (pt) Farm Bureaus

### **8139101 Farm Bureaus**

Establishments of membership organizations, known as Farm Bureaus, primarily engaged in promoting the business interests of their members.

### **8139102 Business Associations (Except Farm Bureaus)**

Establishments of membership organizations primarily engaged in promoting the business interests of their members (except Farm Bureaus). These establishments may conduct research on new products and services, develop market statistics, sponsor quality and certification standards, lobby public officials, or publish newsletters, books, or periodicals, for distribution to their members.

### **81392 Professional Organizations**

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

### **813920 Professional Organizations**

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

The data published with NAICS code 813920 are comprised of the following SIC industry:

8621 Professional Organizations

### **81399 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)**

This industry comprises establishments (except religious organizations, social advocacy organizations, civic

and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

### **813990 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)**

This industry comprises establishments (except religious organizations, social advocacy organizations, civic and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

The data published with NAICS code 813990 are comprised of these parts of the following SIC industries:

6531 (pt) Condominium, Cooperative Housing, and Home Owner's Associations

8641 (pt) Home Owner's and Condominium Associations (Not Providing Property Management)

8699 (pt) Other Similar Organizations

### **8139901 Other Similar Membership Organizations**

Establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations; labor unions; political organizations; and condominium, cooperative housing and home owners associations).

### **8139902 Home Owner's and Condominium Associations (Not Providing Property Management)**

Establishments formed on the behalf of individual real estate owners or tenants which arrange and organize civic and social functions.

### **8139903 Condominium or Cooperative Owners Associations (Engaged in Property Management)**

Establishments formed, on behalf of individual real estate owners, to make collective decisions based on the wishes of individual owners. The establishments in this industry may conduct activities, such as provide overall management, publish a telephone directory of the owners, sponsor seasonal events for the owners, establish and collect funds to operate the project, enforce rules and regulations, and settle differences of opinion among residents.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
  - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau’s current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

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## METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D. Geographic Notes

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## **DISTRICT OF COLUMBIA**

There are no geographic notes for the District of Columbia.

# Appendix E. Metropolitan Areas

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## **DISTRICT OF COLUMBIA**

### **Washington, DC—MD—VA—WV PMSA**

District of Columbia, DC  
Calvert County, MD  
Charles County, MD  
Frederick County, MD  
Montgomery County, MD  
Prince George's County, MD  
Arlington County, VA  
Clarke County, VA  
Culpeper County, VA  
Fairfax County, VA  
Fauquier County, VA  
King George County, VA  
Loudoun County, VA  
Prince William County, VA  
Spotsylvania County, VA  
Stafford County, VA  
Warren County, VA  
Alexandria, VA (IC)  
Fairfax, VA (IC)  
Falls Church, VA (IC)  
Fredericksburg, VA (IC)  
Manassas, VA (IC)  
Manassas Park, VA (IC)  
Berkeley County, WV  
Jefferson County, WV

### **Washington—Baltimore, DC—MD—VA—WV CMSA**

Baltimore, MD PMSA  
Anne Arundel County, MD  
Baltimore County, MD  
Carroll County, MD

### **Washington—Baltimore, DC—MD—VA—WV CMSA—Con.**

Baltimore, MD PMSA—Con.  
Harford County, MD  
Howard County, MD  
Queen Anne's County, MD  
Baltimore, MD (IC)  
Hagerstown, MD PMSA  
Washington County, MD  
Washington, DC—MD—VA—WV PMSA  
District of Columbia, DC  
Calvert County, MD  
Charles County, MD  
Frederick County, MD  
Montgomery County, MD  
Prince George's County, MD  
Arlington County, VA  
Clarke County, VA  
Culpeper County, VA  
Fairfax County, VA  
Fauquier County, VA  
King George County, VA  
Loudoun County, VA  
Prince William County, VA  
Spotsylvania County, VA  
Stafford County, VA  
Warren County, VA  
Alexandria, VA (IC)  
Fairfax, VA (IC)  
Falls Church, VA (IC)  
Fredericksburg, VA (IC)  
Manassas, VA (IC)  
Manassas Park, VA (IC)  
Berkeley County, WV  
Jefferson County, WV



