

Kansas

1997

Issued December 1999

EC97S54A-KS

1997 Economic Census

Professional, Scientific, and Technical Services

Geographic Area Series



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Professional, Scientific, and Technical Services

SCOPE

The Professional, Scientific, and Technical Services sector (sector 54) of the 1997 Economic Census covers establishments with payroll that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and record-keeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

GENERAL

A list of reports that provide statistics on sector 54 follows.

Geographic area reports. There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

Sources of receipts or revenue report. This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

Establishment and firm size (including legal form of organization) report. This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

ZIP Code report. This report presents data for establishments with payroll by United States ZIP Code.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code) no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
KANSAS—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	372	373 718	97 721	23 144	3 397	16.7	14.6
54181	Advertising agencies	134	D	D	D	f	D	D
541810	Advertising agencies	134	D	D	D	f	D	D
54182	Public relations agencies	35	D	D	D	c	D	D
541820	Public relations agencies	35	D	D	D	c	D	D
54183	Media buying services	9	1 977	770	226	23	44.1	11.1
541830	Media buying services	9	1 977	770	226	23	44.1	11.1
54184	Media representatives	19	28 315	11 926	2 813	307	2.9	45.7
541840	Media representatives	19	28 315	11 926	2 813	307	2.9	45.7
5418401	Radio & television advertising representatives	6	D	D	D	b	D	D
5418402	Publishers' advertising representatives	13	D	D	D	c	D	D
54185	Display advertising	30	26 021	3 604	811	240	17.4	6.4
541850	Display advertising	30	26 021	3 604	811	240	17.4	6.4
5418501	Display advertising (except outdoor)	6	10 657	614	146	132	14.1	—
5418502	Outdoor advertising services	24	15 364	2 990	665	108	19.7	10.9
54186	Direct mail advertising	35	118 914	31 961	8 113	1 404	12.7	13.7
541860	Direct mail advertising	35	118 914	31 961	8 113	1 404	12.7	13.7
54187	Advertising material distribution services	4	D	D	D	b	D	D
541870	Advertising material distribution services	4	D	D	D	b	D	D
54189	Other services related to advertising	106	D	D	D	f	D	D
541890	Other services related to advertising	106	D	D	D	f	D	D
5418901	Welcoming services	3	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	59	74 596	8 208	1 778	243	30.5	20.6
5418903	Sign painting & lettering shop	33	D	D	D	c	D	D
5418909	All other advertising	11	D	D	D	c	D	D
5419	Other professional, scientific, & technical services	244	D	D	D	g	D	D
54191	Marketing research & public opinion polling	33	19 979	7 713	1 716	666	23.5	18.2
541910	Marketing research & public opinion polling	33	19 979	7 713	1 716	666	23.5	18.2
54192	Photographic services	174	46 035	10 937	2 565	686	25.5	17.1
541921	Photographic studios, portrait	147	D	D	D	e	D	D
541922	Commercial photography	27	D	D	D	c	D	D
54193	Translation & interpretation services	7	2 091	791	169	32	8.7	3.0
541930	Translation & interpretation services	7	2 091	791	169	32	8.7	3.0
54199	All other professional, scientific, & technical services	30	5 507	1 710	357	99	34.7	6.1
541990	All other professional, scientific, & technical services	30	5 507	1 710	357	99	34.7	6.1

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
KANSAS									
54	Professional, scientific, & technical services ..	52	62 321	59 630	24 342	5 407	933	9.3	13.9
541	Professional, scientific, & technical services	52	62 321	59 630	24 342	5 407	933	9.3	13.9
5411	Legal services	30	14 711	14 071	5 506	1 327	211	5.2	38.8
54111	Offices of lawyers	30	14 711	14 071	5 506	1 327	211	5.2	38.8
541110	Offices of lawyers	30	14 711	14 071	5 506	1 327	211	5.2	38.8
5411102	Legal aid societies & similar legal services	30	14 711	14 071	5 506	1 327	211	5.2	38.8
5417	Scientific research & development services	22	47 610	45 559	18 836	4 080	722	10.6	6.2
54171	R&D in the physical, engineering, & life sciences	17	45 248	42 812	17 854	3 840	701	7.0	6.5
541710	R&D in the physical, engineering, & life sciences	17	45 248	42 812	17 854	3 840	701	7.0	6.5
5417101	R&D in the physical & engineering sciences	5	D	D	D	D	e	D	D
5417102	Research & development in the life sciences	12	D	D	D	D	e	D	D
54172	Research & development in the social sciences & humanities	5	2 362	2 747	982	240	21	79.5	—
541720	R&D in the social sciences & humanities	5	2 362	2 747	982	240	21	79.5	—

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
WICHITA, KS MSA—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5416	Management, scientific, & technical consulting services	106	41 386	17 235	3 896	522	28.7	23.8
54161	Management consulting services	77	31 003	12 518	2 702	376	33.9	20.6
541611	Administrative management & general management consulting service	40	10 917	4 379	889	127	39.9	28.0
541612	Human resources & executive search consulting services	14	10 659	5 402	1 165	165	19.0	29.1
5416123	Human resources & personnel management consulting	9	9 092	4 620	1 000	140	11.9	27.3
541618	Other management consulting services	3	D	D	D	a	D	D
54162	Environmental consulting services	7	5 115	2 390	634	67	12.2	46.8
541620	Environmental consulting services	7	5 115	2 390	634	67	12.2	46.8
54169	Other scientific & technical consulting services	22	5 268	2 327	560	79	14.5	20.3
541690	Other scientific & technical consulting services	22	5 268	2 327	560	79	14.5	20.3
5418	Advertising & related services	75	44 913	14 565	3 376	471	21.7	9.0
54181	Advertising agencies	35	17 281	8 269	1 785	207	10.1	11.1
541810	Advertising agencies	35	17 281	8 269	1 785	207	10.1	11.1
54189	Other services related to advertising	21	10 934	2 062	552	100	40.1	7.0
541890	Other services related to advertising	21	10 934	2 062	552	100	40.1	7.0
5418903	Sign printing & lettering shop	7	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	50	13 859	4 308	900	300	24.8	4.4
54192	Photographic services	36	9 437	2 374	495	146	29.8	3.8
541921	Photographic studios, portrait	31	8 199	1 968	412	132	26.7	3.2
AREA OUTSIDE KANSAS METROPOLITAN AREAS								
54	Professional, scientific, & technical services	1 648	478 849	177 181	41 778	8 004	34.5	8.3
541	Professional, scientific, & technical services	1 648	478 849	177 181	41 778	8 004	34.5	8.3
5411	Legal services	636	136 135	46 501	10 450	2 126	40.6	4.1
54111	Offices of lawyers	532	D	D	D	D	D	D
541110	Offices of lawyers	532	D	D	D	g	D	D
5411101	Offices of lawyers (except legal aid societies)	532	D	D	D	g	D	D
54119	Other legal services	104	D	D	D	e	D	D
541191	Title abstract & settlement offices	102	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	442	106 851	47 813	12 435	2 628	32.0	7.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	442	106 851	47 813	12 435	2 628	32.0	7.0
541211	Offices of certified public accountants	189	78 231	37 079	9 167	1 310	23.7	3.1
541213	Tax return preparation services	115	D	D	D	f	D	D
541219	Other accounting services	134	D	D	D	e	D	D
5413	Architectural, engineering, & related services	193	95 154	37 627	8 157	1 239	29.4	4.0
54131	Architectural services	34	12 279	4 661	932	156	37.8	.6
541310	Architectural services	34	12 279	4 661	932	156	37.8	.6
54133	Engineering services	90	D	D	D	f	D	D
541330	Engineering services	90	D	D	D	f	D	D
54134	Drafting services	8	D	D	D	b	D	D
541340	Drafting services	8	D	D	D	b	D	D
54137	Surveying & mapping (except geophysical) services	34	D	D	D	c	D	D
541370	Surveying & mapping (except geophysical) services	34	D	D	D	c	D	D
54138	Testing laboratories	18	13 556	5 507	1 232	201	22.6	8.5
541380	Testing laboratories	18	13 556	5 507	1 232	201	22.6	8.5
5414	Specialized design services	35	7 713	921	236	83	40.7	3.0
54141	Interior design services	17	D	D	D	b	D	D
541410	Interior design services	17	D	D	D	b	D	D
54143	Graphic design services	16	D	D	D	b	D	D
541430	Graphic design services	16	D	D	D	b	D	D
5415	Computer systems design & related services	64	23 645	7 904	1 902	278	33.9	7.4
54151	Computer systems design & related services	64	23 645	7 904	1 902	278	33.9	7.4
541512	Computer systems design services	33	17 870	5 850	1 435	216	34.9	5.7
5416	Management, scientific, & technical consulting services	118	57 631	27 557	6 588	959	30.7	3.6
54161	Management consulting services	66	31 588	15 235	3 814	566	41.9	6.0
541611	Administrative management & general management consulting service	43	D	D	D	c	D	D
541612	Human resources & executive search consulting services	2	D	D	D	c	D	D
541613	Marketing consulting services	9	D	D	D	b	D	D
541618	Other management consulting services	6	3 481	1 714	394	55	17.2	-
54162	Environmental consulting services	17	D	D	D	c	D	D
541620	Environmental consulting services	17	D	D	D	c	D	D
54169	Other scientific & technical consulting services	35	D	D	D	c	D	D
541690	Other scientific & technical consulting services	35	D	D	D	c	D	D
5418	Advertising & related services	70	36 132	5 158	1 161	294	34.3	42.3
54189	Other services related to advertising	29	19 910	1 740	369	99	20.5	72.6
541890	Other services related to advertising	29	19 910	1 740	369	99	20.5	72.6
5418902	Advertising specialties goods distributor	17	18 863	1 531	327	72	17.2	76.6
5419	Other professional, scientific, & technical services	79	D	D	D	e	D	D
54192	Photographic services	62	D	D	D	c	D	D
541921	Photographic studios, portrait	57	D	D	D	c	D	D

¹Includes receipts information obtained from administrative records of other Federal agencies.
²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records ¹	Estimated ²
KANSAS CITY, MO-KS MSA									
54	Professional, scientific, & technical services ..	36	89 001	88 429	28 551	7 365	852	2.2	41.3
541	Professional, scientific, & technical services	36	89 001	88 429	28 551	7 365	852	2.2	41.3
5411	Legal services	19	7 286	7 204	4 390	1 072	143	7.6	17.8
54111	Offices of lawyers	19	7 286	7 204	4 390	1 072	143	7.6	17.8
541110	Offices of lawyers	19	7 286	7 204	4 390	1 072	143	7.6	17.8
5411102	Legal aid societies & similar legal services	19	7 286	7 204	4 390	1 072	143	7.6	17.8
5417	Scientific research & development services	17	81 715	81 225	24 161	6 293	709	1.7	43.5
54171	R&D in the physical, engineering, & life sciences	11	79 502	78 199	22 992	6 003	671	-	44.2
541710	R&D in the physical, engineering, & life sciences ...	11	79 502	78 199	22 992	6 003	671	-	44.2
5417101	R&D in the physical & engineering sciences	4	D	D	D	D	e	D	D
5417102	Research & development in the life sciences	7	D	D	D	D	e	D	D
LAWRENCE, KS MSA									
54	Professional, scientific, & technical services ..	4	D	D	D	D	e	D	D
541	Professional, scientific, & technical services	4	D	D	D	D	e	D	D
5417	Scientific research & development services	4	D	D	D	D	e	D	D
54171	R&D in the physical, engineering, & life sciences	3	D	D	D	D	e	D	D
541710	R&D in the physical, engineering, & life sciences ...	3	D	D	D	D	e	D	D
5417101	R&D in the physical & engineering sciences	3	D	D	D	D	e	D	D
TOPEKA, KS MSA									
54	Professional, scientific, & technical services ..	5	D	D	D	D	b	D	D
541	Professional, scientific, & technical services	5	D	D	D	D	b	D	D
5411	Legal services	4	D	D	D	D	b	D	D
54111	Offices of lawyers	4	D	D	D	D	b	D	D
541110	Offices of lawyers	4	D	D	D	D	b	D	D
5411102	Legal aid societies & similar legal services	4	D	D	D	D	b	D	D
WICHITA, KS MSA									
54	Professional, scientific, & technical services ..	10	16 604	15 000	7 052	1 658	261	18.9	25.1
541	Professional, scientific, & technical services	10	16 604	15 000	7 052	1 658	261	18.9	25.1
5417	Scientific research & development services	8	D	D	D	D	c	D	D
54171	R&D in the physical, engineering, & life sciences	7	D	D	D	D	c	D	D
541710	R&D in the physical, engineering, & life sciences ...	7	D	D	D	D	c	D	D
5417102	Research & development in the life sciences	7	D	D	D	D	c	D	D
AREA OUTSIDE KANSAS METROPOLITAN AREAS									
54	Professional, scientific, & technical services ..	18	D	D	D	D	b	D	D
541	Professional, scientific, & technical services	18	D	D	D	D	b	D	D

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
ALLEN COUNTY, KS								
54	Professional, scientific, & technical services	25	4 518	1 806	447	94	48.1	3.7
541	Professional, scientific, & technical services	25	4 518	1 806	447	94	48.1	3.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	1 239	425	124	36	56.3	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	1 239	425	124	36	56.3	—
ANDERSON COUNTY, KS								
54	Professional, scientific, & technical services	12	1 913	424	103	28	72.9	19.4
541	Professional, scientific, & technical services	12	1 913	424	103	28	72.9	19.4
ATCHISON COUNTY, KS								
54	Professional, scientific, & technical services	16	2 677	996	271	48	52.6	6.9
541	Professional, scientific, & technical services	16	2 677	996	271	48	52.6	6.9
BARBER COUNTY, KS								
54	Professional, scientific, & technical services	7	1 690	378	97	27	100.0	—
541	Professional, scientific, & technical services	7	1 690	378	97	27	100.0	—
BARTON COUNTY, KS								
54	Professional, scientific, & technical services	65	25 997	13 491	3 218	699	24.2	8.9
541	Professional, scientific, & technical services	65	25 997	13 491	3 218	699	24.2	8.9
5411	Legal services	27	7 187	3 767	811	121	22.3	2.3
54111	Offices of lawyers	26	D	D	D	c	D	D
541110	Offices of lawyers	26	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	26	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	16	4 098	1 684	411	81	27.7	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	16	4 098	1 684	411	81	27.7	—
5413	Architectural, engineering, & related services	5	2 512	1 272	305	59	9.9	22.0
5416	Management, scientific, & technical consulting services	5	D	D	D	c	D	D
54161	Management consulting services	4	D	D	D	c	D	D
541612	Human resources & executive search consulting services	1	D	D	D	c	D	D
5419	Other professional, scientific, & technical services	4	D	D	D	c	D	D
BOURBON COUNTY, KS								
54	Professional, scientific, & technical services	23	6 952	3 392	611	111	46.3	1.8
541	Professional, scientific, & technical services	23	6 952	3 392	611	111	46.3	1.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
5413	Architectural, engineering, & related services	4	1 407	670	113	16	91.1	—
BROWN COUNTY, KS								
54	Professional, scientific, & technical services	12	4 335	1 803	441	70	25.1	.8
541	Professional, scientific, & technical services	12	4 335	1 803	441	70	25.1	.8
BUTLER COUNTY, KS								
54	Professional, scientific, & technical services	63	11 241	3 902	919	198	50.3	8.5
541	Professional, scientific, & technical services	63	11 241	3 902	919	198	50.3	8.5
5411	Legal services	24	3 960	1 122	271	70	40.1	19.4
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	2 240	1 026	261	59	50.6	4.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	2 240	1 026	261	59	50.6	4.9
5413	Architectural, engineering, & related services	12	2 679	1 402	319	45	80.6	—
CHASE COUNTY, KS								
54	Professional, scientific, & technical services	4	415	90	32	9	15.7	9.6
CHAUTAUQUA COUNTY, KS								
54	Professional, scientific, & technical services	5	326	78	18	6	54.3	3.4
CHEROKEE COUNTY, KS								
54	Professional, scientific, & technical services	21	8 246	1 797	415	86	23.8	.4
541	Professional, scientific, & technical services	21	8 246	1 797	415	86	23.8	.4
5411	Legal services	7	3 132	720	144	29	33.7	1.1
5418	Advertising & related services	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
CHEYENNE COUNTY, KS								
54	Professional, scientific, & technical services	4	660	220	68	11	6.5	—
CLARK COUNTY, KS								
54	Professional, scientific, & technical services	5	442	159	39	12	81.9	3.4
CLAY COUNTY, KS								
54	Professional, scientific, & technical services	10	1 563	665	168	41	33.2	7.7
541	Professional, scientific, & technical services	10	1 563	665	168	41	33.2	7.7
CLOUD COUNTY, KS								
54	Professional, scientific, & technical services	9	2 325	1 187	265	55	36.0	—
541	Professional, scientific, & technical services	9	2 325	1 187	265	55	36.0	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	1 041	495	131	23	22.1	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	1 041	495	131	23	22.1	—
COFFEY COUNTY, KS								
54	Professional, scientific, & technical services	11	794	327	88	20	71.2	8.9
COMANCHE COUNTY, KS								
54	Professional, scientific, & technical services	3	107	37	12	4	100.0	—
COWLEY COUNTY, KS								
54	Professional, scientific, & technical services	36	8 167	3 236	818	148	31.8	18.7
541	Professional, scientific, & technical services	36	8 167	3 236	818	148	31.8	18.7
5411	Legal services	13	2 797	1 160	262	52	16.6	1.6
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	2 477	865	262	54	60.6	2.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	2 477	865	262	54	60.6	2.8
CRAWFORD COUNTY, KS								
54	Professional, scientific, & technical services	53	18 080	7 183	1 686	354	29.9	16.5
541	Professional, scientific, & technical services	53	18 080	7 183	1 686	354	29.9	16.5
5411	Legal services	17	6 854	3 066	703	94	20.4	1.5
54111	Offices of lawyers	15	D	D	D	b	D	D
541110	Offices of lawyers	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	3 800	1 600	381	126	8.8	48.7
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	3 800	1 600	381	126	8.8	48.7
541219	Other accounting services	5	1 912	838	168	76	3.1	96.9
5413	Architectural, engineering, & related services	7	2 913	1 385	290	64	19.7	—
DECATUR COUNTY, KS								
54	Professional, scientific, & technical services	7	1 898	721	163	43	29.5	9.6
541	Professional, scientific, & technical services	7	1 898	721	163	43	29.5	9.6
DICKINSON COUNTY, KS								
54	Professional, scientific, & technical services	24	7 872	1 720	373	95	51.1	14.4
541	Professional, scientific, & technical services	24	7 872	1 720	373	95	51.1	14.4
5413	Architectural, engineering, & related services	4	D	D	D	b	D	D
5414	Specialized design services	1	D	D	D	a	D	D
DONIPHAN COUNTY, KS								
54	Professional, scientific, & technical services	7	682	226	55	24	22.0	.4

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
DOUGLAS COUNTY, KS								
54	Professional, scientific, & technical services	192	84 503	33 067	7 350	1 280	36.3	11.9
541	Professional, scientific, & technical services	192	84 503	33 067	7 350	1 280	36.3	11.9
5411	Legal services	43	11 074	2 786	610	136	47.8	3.4
54111	Offices of lawyers	41	D	D	D	c	D	D
541110	Offices of lawyers	41	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	41	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	29	8 260	3 367	810	177	26.9	34.4
54121	Accounting, tax return prep, bookkeeping, & payroll services	29	8 260	3 367	810	177	26.9	34.4
541211	Offices of certified public accountants	18	4 872	2 437	713	83	37.5	6.5
541219	Other accounting services	9	D	D	D	b	D	D
5413	Architectural, engineering, & related services	34	35 524	15 684	3 420	436	33.2	7.6
54131	Architectural services	10	20 228	9 054	2 039	245	3.6	—
541310	Architectural services	10	20 228	9 054	2 039	245	3.6	—
54133	Engineering services	20	D	D	D	c	D	D
541330	Engineering services	20	D	D	D	c	D	D
54137	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
5414	Specialized design services	9	2 732	705	177	33	3.0	6.6
54143	Graphic design services	7	D	D	D	b	D	D
541430	Graphic design services	7	D	D	D	b	D	D
5415	Computer systems design & related services	14	4 067	1 415	319	35	25.5	36.3
54151	Computer systems design & related services	14	4 067	1 415	319	35	25.5	36.3
5416	Management, scientific, & technical consulting services	32	11 560	4 607	1 048	229	53.6	9.6
54161	Management consulting services	25	7 440	2 571	637	179	64.8	15.0
5418	Advertising & related services	9	3 917	1 420	286	61	66.3	31.7
5419	Other professional, scientific, & technical services	16	4 001	986	174	103	15.4	2.7
54192	Photographic services	12	3 821	960	164	97	15.0	—
541921	Photographic studios, portrait	7	2 101	429	69	30	18.8	—
EDWARDS COUNTY, KS								
54	Professional, scientific, & technical services	5	442	88	36	14	12.2	87.8
ELK COUNTY, KS								
54	Professional, scientific, & technical services	4	176	50	9	4	80.1	—
ELLIS COUNTY, KS								
54	Professional, scientific, & technical services	58	17 683	6 259	1 552	262	27.5	2.8
541	Professional, scientific, & technical services	58	17 683	6 259	1 552	262	27.5	2.8
5411	Legal services	18	3 905	986	235	51	68.2	9.1
54111	Offices of lawyers	17	D	D	D	b	D	D
541110	Offices of lawyers	17	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	17	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	5 044	2 388	591	107	20.4	.4
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	5 044	2 388	591	107	20.4	.4
541211	Offices of certified public accountants	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services	8	1 961	1 151	256	25	38.7	2.4
5415	Computer systems design & related services	4	D	D	D	b	D	D
54151	Computer systems design & related services	4	D	D	D	b	D	D
541512	Computer systems design services	2	D	D	D	b	D	D
ELLSWORTH COUNTY, KS								
54	Professional, scientific, & technical services	8	4 716	2 051	409	77	22.2	4.0
541	Professional, scientific, & technical services	8	4 716	2 051	409	77	22.2	4.0
5413	Architectural, engineering, & related services	2	D	D	D	b	D	D
FINNEY COUNTY, KS								
54	Professional, scientific, & technical services	59	22 295	9 233	2 135	450	27.3	4.1
541	Professional, scientific, & technical services	59	22 295	9 233	2 135	450	27.3	4.1
5411	Legal services	23	5 844	1 868	407	85	36.3	9.7
54111	Offices of lawyers	19	5 276	1 675	360	73	29.5	10.8
541110	Offices of lawyers	19	5 276	1 675	360	73	29.5	10.8
5411101	Offices of lawyers (except legal aid societies)	19	5 276	1 675	360	73	29.5	10.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	17	12 317	5 586	1 362	309	18.6	.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	17	12 317	5 586	1 362	309	18.6	.1
541211	Offices of certified public accountants	11	9 945	4 358	1 014	108	21.6	—
5413	Architectural, engineering, & related services	8	2 430	1 132	247	39	33.8	—

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
FORD COUNTY, KS								
54	Professional, scientific, & technical services	49	27 626	12 459	2 785	439	12.7	3.4
541	Professional, scientific, & technical services	49	27 626	12 459	2 785	439	12.7	3.4
5411	Legal services	19	5 529	2 144	466	89	24.1	2.6
54111	Offices of lawyers	17	D	D	D	b	D	D
541110	Offices of lawyers	17	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	17	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	4 830	2 030	441	94	26.7	.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	4 830	2 030	441	94	26.7	.5
541211	Offices of certified public accountants	9	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	6	15 688	7 866	1 773	244	2.3	.8
54162	Environmental consulting services	2	D	D	D	b	D	D
541620	Environmental consulting services	2	D	D	D	b	D	D
54169	Other scientific & technical consulting services	2	D	D	D	c	D	D
541690	Other scientific & technical consulting services	2	D	D	D	c	D	D
FRANKLIN COUNTY, KS								
54	Professional, scientific, & technical services	31	7 066	2 446	626	123	47.1	1.7
541	Professional, scientific, & technical services	31	7 066	2 446	626	123	47.1	1.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	2 057	1 031	285	55	48.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	2 057	1 031	285	55	48.2	—
GEARY COUNTY, KS								
54	Professional, scientific, & technical services	23	7 631	2 800	709	136	24.7	1.8
541	Professional, scientific, & technical services	23	7 631	2 800	709	136	24.7	1.8
5411	Legal services	9	3 475	969	235	45	30.4	4.1
54111	Offices of lawyers	9	3 475	969	235	45	30.4	4.1
541110	Offices of lawyers	9	3 475	969	235	45	30.4	4.1
5411101	Offices of lawyers (except legal aid societies)	9	3 475	969	235	45	30.4	4.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	1 592	570	176	50	40.6	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	1 592	570	176	50	40.6	—
5413	Architectural, engineering, & related services	1	D	D	D	b	D	D
GOVE COUNTY, KS								
54	Professional, scientific, & technical services	4	198	46	13	4	38.9	23.2
GRAHAM COUNTY, KS								
54	Professional, scientific, & technical services	4	415	221	41	13	79.5	20.5
GRANT COUNTY, KS								
54	Professional, scientific, & technical services	10	1 924	431	112	26	65.5	15.8
541	Professional, scientific, & technical services	10	1 924	431	112	26	65.5	15.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	878	268	74	11	65.4	34.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	878	268	74	11	65.4	34.6
GRAY COUNTY, KS								
54	Professional, scientific, & technical services	12	1 678	579	150	41	76.0	3.4
541	Professional, scientific, & technical services	12	1 678	579	150	41	76.0	3.4
GREELEY COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
GREENWOOD COUNTY, KS								
54	Professional, scientific, & technical services	13	1 032	323	86	29	86.4	—
541	Professional, scientific, & technical services	13	1 032	323	86	29	86.4	—
HAMILTON COUNTY, KS								
54	Professional, scientific, & technical services	7	890	150	42	18	51.5	—
541	Professional, scientific, & technical services	7	890	150	42	18	51.5	—
HARPER COUNTY, KS								
54	Professional, scientific, & technical services	12	1 333	434	140	33	28.1	10.0
541	Professional, scientific, & technical services	12	1 333	434	140	33	28.1	10.0

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
HARVEY COUNTY, KS								
54	Professional, scientific, & technical services	40	9 427	3 788	778	140	33.1	2.5
541	Professional, scientific, & technical services	40	9 427	3 788	778	140	33.1	2.5
5411	Legal services	16	3 533	1 813	331	65	23.1	1.6
54111	Offices of lawyers	15	D	D	D	b	D	D
541110	Offices of lawyers	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	2 276	706	192	41	49.5	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	2 276	706	192	41	49.5	—
HASKELL COUNTY, KS								
54	Professional, scientific, & technical services	3	676	263	34	11	D	—
HODGEMAN COUNTY, KS								
54	Professional, scientific, & technical services	3	143	31	7	5	81.1	18.9
JACKSON COUNTY, KS								
54	Professional, scientific, & technical services	11	1 414	427	96	39	73.8	—
541	Professional, scientific, & technical services	11	1 414	427	96	39	73.8	—
JEFFERSON COUNTY, KS								
54	Professional, scientific, & technical services	16	1 474	493	105	35	69.6	6.6
541	Professional, scientific, & technical services	16	1 474	493	105	35	69.6	6.6
JEWELL COUNTY, KS								
54	Professional, scientific, & technical services	4	580	163	37	11	57.2	—
JOHNSON COUNTY, KS								
54	Professional, scientific, & technical services	1 780	2 032 614	810 085	184 707	18 416	14.2	6.7
541	Professional, scientific, & technical services	1 780	2 032 614	810 085	184 707	18 416	14.2	6.7
5411	Legal services	273	147 662	65 969	14 225	1 500	23.6	3.7
54111	Offices of lawyers	264	136 456	58 738	11 696	1 375	25.4	3.5
541110	Offices of lawyers	264	136 456	58 738	11 696	1 375	25.4	3.5
5411101	Offices of lawyers (except legal aid societies)	264	136 456	58 738	11 696	1 375	25.4	3.5
54119	Other legal services	9	11 206	7 231	2 529	125	1.3	5.4
541191	Title abstract & settlement offices	9	11 206	7 231	2 529	125	1.3	5.4
5412	Accounting, tax return prep, bookkeeping, & payroll services	271	148 535	67 900	17 607	2 517	20.4	25.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	271	148 535	67 900	17 607	2 517	20.4	25.5
541211	Offices of certified public accountants	159	50 302	23 864	5 341	732	42.6	6.1
541213	Tax return preparation services	18	8 405	3 592	1 316	402	7.9	60.7
541214	Payroll services	13	69 759	32 600	9 006	1 059	1.9	40.8
541219	Other accounting services	81	20 069	7 844	1 944	324	33.8	5.8
5413	Architectural, engineering, & related services	270	612 964	288 318	67 211	5 787	10.5	2.1
54131	Architectural services	58	41 783	16 110	3 482	399	17.0	3.3
541310	Architectural services	58	41 783	16 110	3 482	399	17.0	3.3
54133	Engineering services	175	541 320	258 494	60 718	4 992	9.7	2.1
541330	Engineering services	175	541 320	258 494	60 718	4 992	9.7	2.1
54137	Surveying & mapping (except geophysical) services	10	D	D	D	c	D	D
541370	Surveying & mapping (except geophysical) services	10	D	D	D	c	D	D
54138	Testing laboratories	13	D	D	D	c	D	D
541380	Testing laboratories	13	D	D	D	c	D	D
5414	Specialized design services	76	27 604	7 356	1 816	241	43.7	4.7
54141	Interior design services	20	D	D	D	b	D	D
541410	Interior design services	20	D	D	D	b	D	D
54143	Graphic design services	48	18 981	5 410	1 345	154	44.0	4.9
541430	Graphic design services	48	18 981	5 410	1 345	154	44.0	4.9
5414301	Graphic design services (except commercial art & medical artists) ..	37	D	D	D	c	D	D
5415	Computer systems design & related services	273	510 980	201 360	44 275	3 628	9.1	8.1
54151	Computer systems design & related services	273	510 980	201 360	44 275	3 628	9.1	8.1
541511	Custom computer programming services	123	223 727	101 674	21 879	1 700	10.5	5.6
541512	Computer systems design services	112	256 994	85 990	19 648	1 615	7.5	8.6
5415121	Computer systems integrators	46	D	D	D	f	D	D
5415122	Computer systems consultants (except systems integrators)	66	D	D	D	f	D	D
541519	Other computer related services	35	D	D	D	e	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
JOHNSON COUNTY, KS—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5416	Management, scientific, & technical consulting services	352	306 423	103 327	22 173	2 153	20.7	6.0
54161	Management consulting services	261	255 879	83 067	17 654	1 607	17.4	5.8
541611	Administrative management & general management consulting service	88	145 628	33 847	8 204	625	10.1	1.7
541612	Human resources & executive search consulting services	85	D	D	D	f	D	D
5416121	Actuarial consulting	7	D	D	D	c	D	D
5416122	Executive placement services	45	D	D	D	e	D	D
5416123	Human resources & personnel management consulting	33	D	D	D	c	D	D
541613	Marketing consulting services	70	D	D	D	c	D	D
541618	Other management consulting services	10	8 754	2 447	578	68	3.3	—
54162	Environmental consulting services	24	D	D	D	c	D	D
541620	Environmental consulting services	24	D	D	D	c	D	D
54169	Other scientific & technical consulting services	67	D	D	D	e	D	D
541690	Other scientific & technical consulting services	67	D	D	D	e	D	D
5417	Scientific research & development services	20	12 081	5 787	1 060	178	19.0	38.3
5418	Advertising & related services	174	234 229	60 299	14 098	1 841	11.8	5.3
54181	Advertising agencies	67	D	D	D	e	D	D
541810	Advertising agencies	67	D	D	D	e	D	D
54182	Public relations agencies	15	7 112	2 839	588	77	25.6	13.1
541820	Public relations agencies	15	7 112	2 839	588	77	25.6	13.1
54184	Media representatives	10	22 497	10 258	2 440	247	3.2	35.0
541840	Media representatives	10	22 497	10 258	2 440	247	3.2	35.0
5418402	Publishers' advertising representatives	7	D	D	D	c	D	D
54185	Display advertising	13	D	D	D	c	D	D
541850	Display advertising	13	D	D	D	c	D	D
54186	Direct mail advertising	17	D	D	D	f	D	D
541860	Direct mail advertising	17	D	D	D	f	D	D
54187	Advertising material distribution services	1	D	D	D	b	D	D
541870	Advertising material distribution services	1	D	D	D	b	D	D
54189	Other services related to advertising	48	D	D	D	e	D	D
541890	Other services related to advertising	48	D	D	D	e	D	D
5418902	Advertising specialties goods distributor	29	D	D	D	c	D	D
5418903	Sign painting & lettering shop	11	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	71	32 136	9 769	2 242	571	24.3	7.4
54191	Marketing research & public opinion polling	21	16 211	5 758	1 250	367	25.6	10.6
541910	Marketing research & public opinion polling	21	16 211	5 758	1 250	367	25.6	10.6
54192	Photographic services	39	D	D	D	c	D	D
541921	Photographic studios, portrait	34	D	D	D	c	D	D
KEARNY COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
KINGMAN COUNTY, KS								
54	Professional, scientific, & technical services	12	1 935	776	191	44	45.6	—
541	Professional, scientific, & technical services	12	1 935	776	191	44	45.6	—
KIOWA COUNTY, KS								
54	Professional, scientific, & technical services	5	347	68	14	9	98.0	2.0
LABETTE COUNTY, KS								
54	Professional, scientific, & technical services	23	5 594	2 637	601	103	21.1	3.7
541	Professional, scientific, & technical services	23	5 594	2 637	601	103	21.1	3.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	1 917	1 193	289	44	14.6	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	1 917	1 193	289	44	14.6	—
LANE COUNTY, KS								
54	Professional, scientific, & technical services	4	377	136	30	9	76.1	—

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
LEAVENWORTH COUNTY, KS								
54	Professional, scientific, & technical services	71	75 510	20 185	4 297	680	5.7	1.4
541	Professional, scientific, & technical services	71	75 510	20 185	4 297	680	5.7	1.4
5411	Legal services	22	D	D	D	b	D	D
54111	Offices of lawyers	20	D	D	D	b	D	D
541110	Offices of lawyers	20	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	20	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	D	D	D	b	D	D
5413	Architectural, engineering, & related services	7	D	D	D	e	D	D
54133	Engineering services	4	D	D	D	e	D	D
541330	Engineering services	4	D	D	D	e	D	D
5415	Computer systems design & related services	12	8 645	3 193	791	91	3.8	—
54151	Computer systems design & related services	12	8 645	3 193	791	91	3.8	—
541512	Computer systems design services	6	D	D	D	b	D	D
LINCOLN COUNTY, KS								
54	Professional, scientific, & technical services	7	570	201	44	18	92.3	7.7
LINN COUNTY, KS								
54	Professional, scientific, & technical services	12	1 005	395	88	21	62.9	.9
541	Professional, scientific, & technical services	12	1 005	395	88	21	62.9	.9
LOGAN COUNTY, KS								
54	Professional, scientific, & technical services	5	286	91	22	8	22.7	1.7
LYON COUNTY, KS								
54	Professional, scientific, & technical services	38	9 564	4 278	1 081	200	45.4	1.9
541	Professional, scientific, & technical services	38	9 564	4 278	1 081	200	45.4	1.9
5411	Legal services	16	3 809	1 904	447	67	51.7	1.1
54111	Offices of lawyers	15	D	D	D	b	D	D
541110	Offices of lawyers	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	3 013	1 464	407	83	20.0	4.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	3 013	1 464	407	83	20.0	4.8
MCPHERSON COUNTY, KS								
54	Professional, scientific, & technical services	47	9 308	2 568	604	154	54.4	3.6
541	Professional, scientific, & technical services	47	9 308	2 568	604	154	54.4	3.6
5411	Legal services	16	3 270	894	208	52	34.7	1.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	3 388	1 114	286	59	54.3	7.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	3 388	1 114	286	59	54.3	7.8
MARION COUNTY, KS								
54	Professional, scientific, & technical services	17	19 721	1 786	394	81	25.5	73.3
541	Professional, scientific, & technical services	17	19 721	1 786	394	81	25.5	73.3
5418	Advertising & related services	3	D	D	D	b	D	D
54189	Other services related to advertising	2	D	D	D	b	D	D
541890	Other services related to advertising	2	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	2	D	D	D	b	D	D
MARSHALL COUNTY, KS								
54	Professional, scientific, & technical services	10	1 741	572	139	37	82.0	18.0
541	Professional, scientific, & technical services	10	1 741	572	139	37	82.0	18.0
MEADE COUNTY, KS								
54	Professional, scientific, & technical services	6	828	225	52	20	70.8	29.2
MIAMI COUNTY, KS								
54	Professional, scientific, & technical services	32	6 859	1 974	370	95	43.6	5.6
541	Professional, scientific, & technical services	32	6 859	1 974	370	95	43.6	5.6
MITCHELL COUNTY, KS								
54	Professional, scientific, & technical services	12	2 331	630	136	35	82.6	2.1
541	Professional, scientific, & technical services	12	2 331	630	136	35	82.6	2.1

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							From administrative records ¹	Estimated ²
MONTGOMERY COUNTY, KS								
54	Professional, scientific, & technical services	59	12 718	4 424	982	209	48.7	10.3
541	Professional, scientific, & technical services	59	12 718	4 424	982	209	48.7	10.3
5411	Legal services	20	3 891	1 472	304	75	32.9	9.2
54111	Offices of lawyers	17	D	D	D	b	D	D
541110	Offices of lawyers	17	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	17	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	2 115	789	256	59	47.8	2.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	2 115	789	256	59	47.8	2.0
5413	Architectural, engineering, & related services	10	5 222	1 726	333	47	52.8	15.9
MORRIS COUNTY, KS								
54	Professional, scientific, & technical services	8	2 401	572	156	51	93.9	1.8
541	Professional, scientific, & technical services	8	2 401	572	156	51	93.9	1.8
5418	Advertising & related services	1	D	D	D	b	D	D
MORTON COUNTY, KS								
54	Professional, scientific, & technical services	6	1 029	256	54	19	86.8	12.7
541	Professional, scientific, & technical services	6	1 029	256	54	19	86.8	12.7
NEMAHA COUNTY, KS								
54	Professional, scientific, & technical services	20	3 899	1 669	417	62	25.9	8.4
541	Professional, scientific, & technical services	20	3 899	1 669	417	62	25.9	8.4
NEOSHO COUNTY, KS								
54	Professional, scientific, & technical services	30	5 759	2 243	592	119	50.5	11.1
541	Professional, scientific, & technical services	30	5 759	2 243	592	119	50.5	11.1
5411	Legal services	12	2 831	919	263	39	54.5	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	1 226	567	157	50	53.3	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	1 226	567	157	50	53.3	—
NESS COUNTY, KS								
54	Professional, scientific, & technical services	7	1 112	288	74	24	72.8	13.7
541	Professional, scientific, & technical services	7	1 112	288	74	24	72.8	13.7
NORTON COUNTY, KS								
54	Professional, scientific, & technical services	11	2 264	590	194	41	38.3	1.9
541	Professional, scientific, & technical services	11	2 264	590	194	41	38.3	1.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
OSAGE COUNTY, KS								
54	Professional, scientific, & technical services	13	2 400	875	222	52	47.4	34.2
541	Professional, scientific, & technical services	13	2 400	875	222	52	47.4	34.2
OSBORNE COUNTY, KS								
54	Professional, scientific, & technical services	5	1 655	545	122	22	30.0	—
541	Professional, scientific, & technical services	5	1 655	545	122	22	30.0	—
OTTAWA COUNTY, KS								
54	Professional, scientific, & technical services	4	D	D	D	b	D	D
PAWNEE COUNTY, KS								
54	Professional, scientific, & technical services	11	2 136	826	152	30	32.6	3.8
541	Professional, scientific, & technical services	11	2 136	826	152	30	32.6	3.8
PHILLIPS COUNTY, KS								
54	Professional, scientific, & technical services	14	3 360	1 490	322	51	27.8	4.9
541	Professional, scientific, & technical services	14	3 360	1 490	322	51	27.8	4.9

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							From administrative records ¹	Estimated ²
POTTAWATOMIE COUNTY, KS								
54	Professional, scientific, & technical services	27	4 865	1 372	337	83	74.8	4.8
541	Professional, scientific, & technical services	27	4 865	1 372	337	83	74.8	4.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 043	495	168	38	57.8	2.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 043	495	168	38	57.8	2.9
PRATT COUNTY, KS								
54	Professional, scientific, & technical services	25	5 054	1 945	472	91	38.2	2.7
541	Professional, scientific, & technical services	25	5 054	1 945	472	91	38.2	2.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	2 189	954	246	42	11.6	3.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	2 189	954	246	42	11.6	3.1
RAWLINS COUNTY, KS								
54	Professional, scientific, & technical services	5	662	229	52	15	39.3	-
RENO COUNTY, KS								
54	Professional, scientific, & technical services	89	26 874	11 518	2 636	453	39.4	1.1
541	Professional, scientific, & technical services	89	26 874	11 518	2 636	453	39.4	1.1
5411	Legal services	28	8 990	3 453	836	119	45.2	1.0
54111	Offices of lawyers	27	D	D	D	c	D	D
541110	Offices of lawyers	27	D	D	D	D	D	D
5411101	Offices of lawyers (except legal aid societies)	27	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	20	7 165	4 010	924	175	31.3	.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	20	7 165	4 010	924	175	31.3	.6
541211	Offices of certified public accountants	9	5 308	3 139	686	85	24.9	-
541219	Other accounting services	8	D	D	D	b	D	D
5413	Architectural, engineering, & related services	11	5 292	2 747	591	77	43.5	2.5
5418	Advertising & related services	8	1 876	469	102	30	33.8	-
REPUBLIC COUNTY, KS								
54	Professional, scientific, & technical services	8	1 515	544	126	29	35.2	2.1
541	Professional, scientific, & technical services	8	1 515	544	126	29	35.2	2.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
RICE COUNTY, KS								
54	Professional, scientific, & technical services	15	1 583	433	101	33	74.8	-
541	Professional, scientific, & technical services	15	1 583	433	101	33	74.8	-
RILEY COUNTY, KS								
54	Professional, scientific, & technical services	91	54 849	20 978	4 976	660	25.3	3.4
541	Professional, scientific, & technical services	91	54 849	20 978	4 976	660	25.3	3.4
5411	Legal services	18	5 578	1 736	365	77	20.8	2.2
54111	Offices of lawyers	17	D	D	D	b	D	D
541110	Offices of lawyers	17	D	D	D	D	D	D
5411101	Offices of lawyers (except legal aid societies)	17	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	D	D	D	c	D	D
541211	Offices of certified public accountants	7	6 327	3 508	1 064	82	6.0	4.4
5413	Architectural, engineering, & related services	24	23 936	8 331	1 729	248	12.2	2.5
54133	Engineering services	14	19 206	6 357	1 420	193	9.9	2.3
541330	Engineering services	14	19 206	6 357	1 420	193	9.9	2.3
5415	Computer systems design & related services	11	6 168	1 903	535	57	11.4	11.3
54151	Computer systems design & related services	11	6 168	1 903	535	57	11.4	11.3
5416	Management, scientific, & technical consulting services	13	10 188	4 862	1 112	124	70.4	-
54161	Management consulting services	7	D	D	D	b	D	D
541611	Administrative management & general management consulting service	3	D	D	D	b	D	D
ROOKS COUNTY, KS								
54	Professional, scientific, & technical services	7	1 290	494	103	18	55.3	3.6
541	Professional, scientific, & technical services	7	1 290	494	103	18	55.3	3.6
RUSH COUNTY, KS								
54	Professional, scientific, & technical services	7	880	420	100	15	5.3	10.0
541	Professional, scientific, & technical services	7	880	420	100	15	5.3	10.0

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
RUSSELL COUNTY, KS								
54	Professional, scientific, & technical services	14	2 476	767	186	57	33.4	15.2
541	Professional, scientific, & technical services	14	2 476	767	186	57	33.4	15.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 270	502	123	36	3.3	23.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 270	502	123	36	3.3	23.1
SALINE COUNTY, KS								
54	Professional, scientific, & technical services	84	52 113	20 444	4 790	702	20.8	4.2
541	Professional, scientific, & technical services	84	52 113	20 444	4 790	702	20.8	4.2
5411	Legal services	24	12 415	4 069	705	131	25.9	—
54111	Offices of lawyers	21	11 291	3 631	620	114	22.1	—
541110	Offices of lawyers	21	11 291	3 631	620	114	22.1	—
5411101	Offices of lawyers (except legal aid societies)	21	11 291	3 631	620	114	22.1	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	9 110	4 977	1 338	213	10.0	16.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	9 110	4 977	1 338	213	10.0	16.8
541211	Offices of certified public accountants	5	5 547	3 107	798	92	9.2	—
541213	Tax return preparation services	2	D	D	D	b	D	D
541219	Other accounting services	5	D	D	D	b	D	D
5413	Architectural, engineering, & related services	26	21 375	8 287	1 888	230	15.3	2.8
54133	Engineering services	14	13 081	5 370	1 260	141	13.4	1.4
541330	Engineering services	14	13 081	5 370	1 260	141	13.4	1.4
5416	Management, scientific, & technical consulting services	11	6 540	2 347	705	89	28.3	—
54161	Management consulting services	5	D	D	D	b	D	D
5418	Advertising & related services	4	1 417	345	74	18	57.4	—
SCOTT COUNTY, KS								
54	Professional, scientific, & technical services	14	1 778	544	116	36	62.5	6.2
541	Professional, scientific, & technical services	14	1 778	544	116	36	62.5	6.2
SEDGWICK COUNTY, KS								
54	Professional, scientific, & technical services	957	537 884	217 713	46 203	6 367	23.7	10.9
541	Professional, scientific, & technical services	957	537 884	217 713	46 203	6 367	23.7	10.9
5411	Legal services	281	146 798	48 890	10 097	1 601	22.6	5.0
54111	Offices of lawyers	270	139 816	45 204	9 394	1 464	23.6	4.1
541110	Offices of lawyers	270	139 816	45 204	9 394	1 464	23.6	4.1
5411101	Offices of lawyers (except legal aid societies)	270	139 816	45 204	9 394	1 464	23.6	4.1
54119	Other legal services	11	6 982	3 686	703	137	2.7	22.5
541191	Title abstract & settlement offices	9	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	198	84 594	34 818	8 761	1 496	22.5	7.3
54121	Accounting, tax return prep, bookkeeping, & payroll services	198	84 594	34 818	8 761	1 496	22.5	7.3
541211	Offices of certified public accountants	93	56 464	21 400	5 287	640	23.8	5.2
541213	Tax return preparation services	28	4 358	1 694	629	382	27.2	11.7
541219	Other accounting services	68	D	D	D	e	D	D
5413	Architectural, engineering, & related services	154	147 005	79 646	15 132	1 462	24.1	9.9
54131	Architectural services	33	37 101	14 720	3 571	360	10.5	.2
541310	Architectural services	33	37 101	14 720	3 571	360	10.5	.2
54133	Engineering services	92	101 471	60 981	10 703	965	28.5	13.9
541330	Engineering services	92	101 471	60 981	10 703	965	28.5	13.9
54137	Surveying & mapping (except geophysical) services	8	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	8	D	D	D	b	D	D
5414	Specialized design services	39	D	D	D	c	D	D
54141	Interior design services	13	D	D	D	b	D	D
541410	Interior design services	13	D	D	D	b	D	D
54143	Graphic design services	25	9 915	2 147	459	68	32.2	17.8
541430	Graphic design services	25	9 915	2 147	459	68	32.2	17.8
5414301	Graphic design services (except commercial art & medical artists) ..	21	D	D	D	b	D	D
5415	Computer systems design & related services	66	D	D	D	e	D	D
54151	Computer systems design & related services	66	D	D	D	e	D	D
541511	Custom computer programming services	24	D	D	D	b	D	D
541512	Computer systems design services	31	D	D	D	e	D	D
5415121	Computer systems integrators	16	22 707	7 031	1 574	221	6.9	41.4
5415122	Computer systems consultants (except systems integrators)	15	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	100	40 753	17 000	3 841	512	27.6	24.2
54161	Management consulting services	74	30 923	12 486	2 695	371	33.7	20.6
541611	Administrative management & general management consulting service	40	10 917	4 379	889	127	39.9	28.0
541612	Human resources & executive search consulting services	14	10 659	5 402	1 165	165	19.0	29.1
5416123	Human resources & personnel management consulting	9	9 092	4 620	1 000	140	11.9	27.3
541618	Other management consulting services	3	D	D	D	a	D	D
54162	Environmental consulting services	7	5 115	2 390	634	67	12.2	46.8
541620	Environmental consulting services	7	5 115	2 390	634	67	12.2	46.8
54169	Other scientific & technical consulting services	19	4 715	2 124	512	74	4.5	22.6
541690	Other scientific & technical consulting services	19	4 715	2 124	512	74	4.5	22.6

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
SEDGWICK COUNTY, KS—Con.								
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services	71	44 488	14 514	3 374	468	21.2	9.1
54181	Advertising agencies	35	17 281	8 269	1 785	207	10.1	11.1
541810	Advertising agencies	35	17 281	8 269	1 785	207	10.1	11.1
54189	Other services related to advertising	19	D	D	D	b	D	D
541890	Other services related to advertising	19	D	D	D	b	D	D
5418903	Sign painting & lettering shop	7	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	44	D	D	D	e	D	D
54192	Photographic services	32	8 875	2 253	465	137	27.2	4.0
541921	Photographic studios, portrait	27	7 637	1 847	382	123	23.5	3.5
SEWARD COUNTY, KS								
54	Professional, scientific, & technical services	31	12 324	4 731	1 217	209	23.3	2.3
541	Professional, scientific, & technical services	31	12 324	4 731	1 217	209	23.3	2.3
5411	Legal services	12	5 473	2 183	540	81	24.0	5.1
54111	Offices of lawyers	10	D	D	D	b	D	D
541110	Offices of lawyers	10	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	10	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	2 449	1 303	314	67	14.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	2 449	1 303	314	67	14.2	—
5413	Architectural, engineering, & related services	7	3 862	1 137	321	50	18.9	—
SHAWNEE COUNTY, KS								
54	Professional, scientific, & technical services	405	233 616	94 658	20 231	3 227	24.8	12.9
541	Professional, scientific, & technical services	405	233 616	94 658	20 231	3 227	24.8	12.9
5411	Legal services	170	66 469	22 905	5 051	798	32.6	5.1
54111	Offices of lawyers	168	D	D	D	f	D	D
541110	Offices of lawyers	168	D	D	D	f	D	D
5411101	Offices of lawyers (except legal aid societies)	168	D	D	D	f	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	65	41 097	20 042	4 742	831	36.2	1.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	65	41 097	20 042	4 742	831	36.2	1.9
541211	Offices of certified public accountants	32	31 726	15 854	3 870	437	40.9	.4
541213	Tax return preparation services	10	1 665	817	357	207	13.9	—
541219	Other accounting services	20	D	D	D	b	D	D
5413	Architectural, engineering, & related services	50	46 009	24 424	3 687	562	25.7	1.5
54131	Architectural services	15	8 732	2 959	490	81	27.7	.4
541310	Architectural services	15	8 732	2 959	490	81	27.7	.4
54133	Engineering services	23	33 049	19 380	2 711	410	23.2	1.9
541330	Engineering services	23	33 049	19 380	2 711	410	23.2	1.9
54137	Surveying & mapping (except geophysical) services	4	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	4	D	D	D	b	D	D
5414	Specialized design services	14	5 430	1 390	324	57	36.6	2.5
54141	Interior design services	9	3 859	777	169	34	45.3	3.6
541410	Interior design services	9	3 859	777	169	34	45.3	3.6
54143	Graphic design services	3	D	D	D	b	D	D
541430	Graphic design services	3	D	D	D	b	D	D
5415	Computer systems design & related services	23	28 776	8 812	1 949	169	4.3	17.7
54151	Computer systems design & related services	23	28 776	8 812	1 949	169	4.3	17.7
541511	Custom computer programming services	9	D	D	D	b	D	D
541512	Computer systems design services	12	13 753	3 724	517	79	4.2	33.1
5415122	Computer systems consultants (except systems integrators)	7	12 540	3 116	383	59	1.3	32.3
5416	Management, scientific, & technical consulting services	32	6 106	2 644	712	87	73.3	3.8
54161	Management consulting services	19	4 906	2 210	606	62	67.2	4.4
5418	Advertising & related services	34	35 842	13 493	3 550	665	4.0	53.8
54186	Direct mail advertising	2	D	D	D	e	D	D
541860	Direct mail advertising	2	D	D	D	e	D	D
54189	Other services related to advertising	4	5 221	1 042	265	46	11.4	—
541890	Other services related to advertising	4	5 221	1 042	265	46	11.4	—
5419	Other professional, scientific, & technical services	16	D	D	D	b	D	D
54192	Photographic services	16	D	D	D	b	D	D
541921	Photographic studios, portrait	14	D	D	D	b	D	D
SHERIDAN COUNTY, KS								
54	Professional, scientific, & technical services	5	762	233	57	15	61.7	—
SHERMAN COUNTY, KS								
54	Professional, scientific, & technical services	18	2 639	746	194	57	54.0	—
541	Professional, scientific, & technical services	18	2 639	746	194	57	54.0	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 339	445	124	32	42.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 339	445	124	32	42.2	—
SMITH COUNTY, KS								
54	Professional, scientific, & technical services	9	657	205	55	22	63.6	9.1

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
STAFFORD COUNTY, KS								
54	Professional, scientific, & technical services	8	939	225	57	18	54.6	23.2
541	Professional, scientific, & technical services	8	939	225	57	18	54.6	23.2
STANTON COUNTY, KS								
54	Professional, scientific, & technical services	5	613	214	47	13	76.8	23.2
STEVENS COUNTY, KS								
54	Professional, scientific, & technical services	14	2 252	754	151	41	19.6	7.5
541	Professional, scientific, & technical services	14	2 252	754	151	41	19.6	7.5
SUMNER COUNTY, KS								
54	Professional, scientific, & technical services	27	3 407	1 112	232	70	68.3	10.7
541	Professional, scientific, & technical services	27	3 407	1 112	232	70	68.3	10.7
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	970	308	95	38	61.1	11.0
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	970	308	95	38	61.1	11.0
THOMAS COUNTY, KS								
54	Professional, scientific, & technical services	20	3 612	786	199	55	80.1	3.3
541	Professional, scientific, & technical services	20	3 612	786	199	55	80.1	3.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 250	362	100	30	53.8	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 250	362	100	30	53.8	—
TREGO COUNTY, KS								
54	Professional, scientific, & technical services	6	630	179	39	12	26.2	13.5
WABAUNSEE COUNTY, KS								
54	Professional, scientific, & technical services	4	276	86	22	8	88.8	—
WALLACE COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
WASHINGTON COUNTY, KS								
54	Professional, scientific, & technical services	10	1 385	250	55	28	96.4	—
541	Professional, scientific, & technical services	10	1 385	250	55	28	96.4	—
WICHITA COUNTY, KS								
54	Professional, scientific, & technical services	3	308	118	31	9	100.0	—
WILSON COUNTY, KS								
54	Professional, scientific, & technical services	12	1 820	308	80	29	88.2	4.8
541	Professional, scientific, & technical services	12	1 820	308	80	29	88.2	4.8
WOODSON COUNTY, KS								
54	Professional, scientific, & technical services	4	306	102	27	11	77.1	—

See footnotes at end of table.

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
WYANDOTTE COUNTY, KS								
54	Professional, scientific, & technical services	157	88 777	33 402	7 511	1 127	32.0	20.2
541	Professional, scientific, & technical services	157	88 777	33 402	7 511	1 127	32.0	20.2
5411	Legal services	68	26 694	12 662	2 525	344	21.5	1.7
54111	Offices of lawyers	62	24 335	11 617	2 311	303	22.9	1.9
541110	Offices of lawyers	62	24 335	11 617	2 311	303	22.9	1.9
5411101	Offices of lawyers (except legal aid societies)	62	24 335	11 617	2 311	303	22.9	1.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	20	D	D	D	e	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	20	D	D	D	e	D	D
541213	Tax return preparation services	5	D	D	D	c	D	D
5413	Architectural, engineering, & related services	27	D	D	D	c	D	D
54133	Engineering services	14	D	D	D	c	D	D
541330	Engineering services	14	D	D	D	c	D	D
5414	Specialized design services	10	D	D	D	b	D	D
54143	Graphic design services	5	2 368	863	231	26	5.0	—
541430	Graphic design services	5	2 368	863	231	26	5.0	—
5415	Computer systems design & related services	9	D	D	D	b	D	D
54151	Computer systems design & related services	9	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	10	D	D	D	b	D	D
5418	Advertising & related services	6	D	D	D	b	D	D
54189	Other services related to advertising	3	D	D	D	b	D	D
541890	Other services related to advertising	3	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	2	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	5	D	D	D	b	D	D
54192	Photographic services	5	D	D	D	b	D	D
541922	Commercial photography	3	D	D	D	b	D	D

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
ABILENE, KS								
54	Professional, scientific, & technical services	20	6 477	1 528	355	88	53.4	4.6
541	Professional, scientific, & technical services	20	6 477	1 528	355	88	53.4	4.6
5413	Architectural, engineering, & related services	3	D	D	D	b	D	D
5414	Specialized design services	1	D	D	D	a	D	D
ANDOVER, KS								
54	Professional, scientific, & technical services	7	2 090	564	138	28	10.1	—
541	Professional, scientific, & technical services	7	2 090	564	138	28	10.1	—
ANTHONY, KS								
54	Professional, scientific, & technical services	9	D	D	D	b	D	D
541	Professional, scientific, & technical services	9	D	D	D	b	D	D
ARKANSAS CITY, KS								
54	Professional, scientific, & technical services	20	3 009	1 218	305	67	33.5	3.8
541	Professional, scientific, & technical services	20	3 009	1 218	305	67	33.5	3.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
ATCHISON, KS								
54	Professional, scientific, & technical services	15	D	D	D	b	D	D
541	Professional, scientific, & technical services	15	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
AUGUSTA, KS								
54	Professional, scientific, & technical services	12	2 586	753	161	32	62.0	5.1
541	Professional, scientific, & technical services	12	2 586	753	161	32	62.0	5.1
BALDWIN CITY, KS								
54	Professional, scientific, & technical services	5	522	71	10	5	94.1	5.9
BAXTER SPRINGS, KS								
54	Professional, scientific, & technical services	7	4 211	688	183	36	21.7	—
541	Professional, scientific, & technical services	7	4 211	688	183	36	21.7	—
5418	Advertising & related services	1	D	D	D	a	D	D
BEL AIRE, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BELLEVILLE, KS								
54	Professional, scientific, & technical services	7	D	D	D	b	D	D
541	Professional, scientific, & technical services	7	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
BELOIT, KS								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
BONNER SPRINGS, KS *								
54	Professional, scientific, & technical services	9	3 204	1 073	228	32	48.1	3.9
541	Professional, scientific, & technical services	9	3 204	1 073	228	32	48.1	3.9
5413	Architectural, engineering, & related services	3	D	D	D	a	D	D
BONNER SPRINGS, KS (JOHNSON COUNTY PART) *								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BONNER SPRINGS, KS (WYANDOTTE COUNTY PART) *								
54	Professional, scientific, & technical services	8	D	D	D	b	D	D
541	Professional, scientific, & technical services	8	D	D	D	b	D	D
5413	Architectural, engineering, & related services	3	D	D	D	a	D	D
BURLINGTON, KS								
54	Professional, scientific, & technical services	7	434	203	71	17	47.2	16.4
CHANUTE, KS								
54	Professional, scientific, & technical services	23	4 160	1 295	317	88	55.9	15.3
541	Professional, scientific, & technical services	23	4 160	1 295	317	88	55.9	15.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	b	D	D
CLAY CENTER, KS								
54	Professional, scientific, & technical services	10	1 563	665	168	41	33.2	7.7
541	Professional, scientific, & technical services	10	1 563	665	168	41	33.2	7.7
COFFEYVILLE, KS								
54	Professional, scientific, & technical services	23	3 329	1 194	274	69	54.5	3.6
541	Professional, scientific, & technical services	23	3 329	1 194	274	69	54.5	3.6
COLBY, KS								
54	Professional, scientific, & technical services	18	D	D	D	b	D	D
541	Professional, scientific, & technical services	18	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 250	362	100	30	53.8	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 250	362	100	30	53.8	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
COLUMBUS, KS								
54	Professional, scientific, & technical services	10	3 095	754	163	36	29.0	—
541	Professional, scientific, & technical services	10	3 095	754	163	36	29.0	—
CONCORDIA, KS								
54	Professional, scientific, & technical services	9	2 325	1 187	265	55	36.0	—
541	Professional, scientific, & technical services	9	2 325	1 187	265	55	36.0	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	1 041	495	131	23	22.1	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	1 041	495	131	23	22.1	—
DERBY, KS								
54	Professional, scientific, & technical services	15	2 130	614	142	31	61.9	4.2
541	Professional, scientific, & technical services	15	2 130	614	142	31	61.9	4.2
DODGE CITY, KS								
54	Professional, scientific, & technical services	49	27 626	12 459	2 785	439	12.7	3.4
541	Professional, scientific, & technical services	49	27 626	12 459	2 785	439	12.7	3.4
5411	Legal services	19	5 529	2 144	466	89	24.1	2.6
54111	Offices of lawyers	17	D	D	D	b	D	D
541110	Offices of lawyers	17	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	17	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	15	4 830	2 030	441	94	26.7	.5
54121	Accounting, tax return prep, bookkeeping, & payroll services	15	4 830	2 030	441	94	26.7	.5
541211	Offices of certified public accountants	9	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	6	15 688	7 866	1 773	244	2.3	.8
54162	Environmental consulting services	2	D	D	D	b	D	D
541620	Environmental consulting services	2	D	D	D	b	D	D
54169	Other scientific & technical consulting services	2	D	D	D	c	D	D
541690	Other scientific & technical consulting services	2	D	D	D	c	D	D
EDWARDSVILLE, KS								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
EL DORADO, KS								
54	Professional, scientific, & technical services	31	4 989	1 823	452	111	55.9	13.8
541	Professional, scientific, & technical services	31	4 989	1 823	452	111	55.9	13.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	D	D	D	b	D	D
ELLSWORTH, KS								
54	Professional, scientific, & technical services	7	D	D	D	b	D	D
541	Professional, scientific, & technical services	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services	2	D	D	D	b	D	D
EMPORIA, KS								
54	Professional, scientific, & technical services	37	D	D	D	c	D	D
541	Professional, scientific, & technical services	37	D	D	D	c	D	D
5411	Legal services	16	3 809	1 904	447	67	51.7	1.1
54111	Offices of lawyers	15	D	D	D	b	D	D
541110	Offices of lawyers	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	3 013	1 464	407	83	20.0	4.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	3 013	1 464	407	83	20.0	4.8
EUDORA, KS								
54	Professional, scientific, & technical services	3	160	32	9	3	71.9	28.1
EUREKA, KS								
54	Professional, scientific, & technical services	9	858	264	68	23	83.7	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
FAIRWAY, KS								
54	Professional, scientific, & technical services	24	41 043	9 467	2 019	239	21.1	—
541	Professional, scientific, & technical services	24	41 043	9 467	2 019	239	21.1	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	3 587	2 440	421	36	D	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	3 587	2 440	421	36	D	—
5413	Architectural, engineering, & related services	3	D	D	D	b	D	D
5414	Specialized design services	3	D	D	D	a	D	D
54143	Graphic design services	2	D	D	D	a	D	D
541430	Graphic design services	2	D	D	D	a	D	D
5415	Computer systems design & related services	4	D	D	D	c	D	D
54151	Computer systems design & related services	4	D	D	D	c	D	D
541512	Computer systems design services	3	D	D	D	c	D	D
5415121	Computer systems integrators	2	D	D	D	c	D	D
5418	Advertising & related services	2	D	D	D	a	D	D
FORT SCOTT, KS								
54	Professional, scientific, & technical services	20	D	D	D	b	D	D
541	Professional, scientific, & technical services	20	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
FREDONIA, KS								
54	Professional, scientific, & technical services	9	743	185	50	18	71.1	11.7
FRONTENAC, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
GALENA, KS								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
GARDEN CITY, KS								
54	Professional, scientific, & technical services	53	20 162	7 952	1 826	320	29.3	2.9
541	Professional, scientific, & technical services	53	20 162	7 952	1 826	320	29.3	2.9
5411	Legal services	22	D	D	D	b	D	D
54111	Offices of lawyers	19	5 276	1 675	360	73	29.5	10.8
541110	Offices of lawyers	19	5 276	1 675	360	73	29.5	10.8
5411101	Offices of lawyers (except legal aid societies)	19	5 276	1 675	360	73	29.5	10.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	D	D	D	c	D	D
541211	Offices of certified public accountants	10	D	D	D	c	D	D
5413	Architectural, engineering, & related services	8	2 430	1 132	247	39	33.8	—
GARDNER, KS								
54	Professional, scientific, & technical services	6	1 019	491	83	14	78.2	—
541	Professional, scientific, & technical services	6	1 019	491	83	14	78.2	—
GARNETT, KS								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
GIRARD, KS								
54	Professional, scientific, & technical services	7	1 010	247	64	23	45.5	—
541	Professional, scientific, & technical services	7	1 010	247	64	23	45.5	—
GOODLAND, KS								
54	Professional, scientific, & technical services	18	2 639	746	194	57	54.0	—
541	Professional, scientific, & technical services	18	2 639	746	194	57	54.0	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	1 339	445	124	32	42.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	1 339	445	124	32	42.2	—

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Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
GREAT BEND, KS								
54	Professional, scientific, & technical services	56	24 755	12 905	3 117	678	23.0	9.0
541	Professional, scientific, & technical services	56	24 755	12 905	3 117	678	23.0	9.0
5411	Legal services	23	6 761	3 652	787	114	18.7	1.2
54111	Offices of lawyers	22	D	D	D	c	D	D
541110	Offices of lawyers	22	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	22	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	14	D	D	D	b	D	D
5413	Architectural, engineering, & related services	5	2 512	1 272	305	59	9.9	22.0
5416	Management, scientific, & technical consulting services	5	D	D	D	c	D	D
54161	Management consulting services	4	D	D	D	c	D	D
541612	Human resources & executive search consulting services	1	D	D	D	c	D	D
5419	Other professional, scientific, & technical services	3	D	D	D	c	D	D
HAYS, KS								
54	Professional, scientific, & technical services	45	15 918	5 652	1 376	230	22.1	2.5
541	Professional, scientific, & technical services	45	15 918	5 652	1 376	230	22.1	2.5
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	12	D	D	D	c	D	D
541211	Offices of certified public accountants	6	D	D	D	b	D	D
5413	Architectural, engineering, & related services	6	D	D	D	a	D	D
5415	Computer systems design & related services	3	D	D	D	b	D	D
54151	Computer systems design & related services	3	D	D	D	b	D	D
541512	Computer systems design services	2	D	D	D	b	D	D
HAYSVILLE, KS								
54	Professional, scientific, & technical services	3	180	39	12	6	D	—
HERINGTON, KS *								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
HERINGTON, KS (DICKINSON COUNTY PART) *								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
HESSTON, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
HIAWATHA, KS								
54	Professional, scientific, & technical services	9	D	D	D	b	D	D
541	Professional, scientific, & technical services	9	D	D	D	b	D	D
HILLSBORO, KS								
54	Professional, scientific, & technical services	7	D	D	D	a	D	D
HOISINGTON, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
HOLTON, KS								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
HUGOTON, KS								
54	Professional, scientific, & technical services	14	2 252	754	151	41	19.6	7.5
541	Professional, scientific, & technical services	14	2 252	754	151	41	19.6	7.5

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							From administrative records ¹	Estimated ²
HUTCHINSON, KS								
54	Professional, scientific, & technical services	75	23 911	10 275	2 377	407	37.9	1.3
541	Professional, scientific, & technical services	75	23 911	10 275	2 377	407	37.9	1.3
5411	Legal services	21	7 887	3 209	780	105	37.6	1.1
54111	Offices of lawyers	20	D	D	D	b	D	D
541110	Offices of lawyers	20	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	20	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	16	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	16	D	D	D	c	D	D
541211	Offices of certified public accountants	6	D	D	D	b	D	D
541219	Other accounting services	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services	10	D	D	D	b	D	D
5418	Advertising & related services	6	D	D	D	b	D	D
INDEPENDENCE, KS								
54	Professional, scientific, & technical services	29	8 238	2 860	639	117	43.5	10.0
541	Professional, scientific, & technical services	29	8 238	2 860	639	117	43.5	10.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	1 198	520	148	35	24.5	3.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	1 198	520	148	35	24.5	3.6
5413	Architectural, engineering, & related services	5	D	D	D	b	D	D
IOLA, KS								
54	Professional, scientific, & technical services	20	4 232	1 644	405	82	46.0	4.0
541	Professional, scientific, & technical services	20	4 232	1 644	405	82	46.0	4.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
JUNCTION CITY, KS								
54	Professional, scientific, & technical services	20	D	D	D	c	D	D
541	Professional, scientific, & technical services	20	D	D	D	c	D	D
5411	Legal services	9	3 475	969	235	45	30.4	4.1
54111	Offices of lawyers	9	3 475	969	235	45	30.4	4.1
541110	Offices of lawyers	9	3 475	969	235	45	30.4	4.1
5411101	Offices of lawyers (except legal aid societies)	9	3 475	969	235	45	30.4	4.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
5413	Architectural, engineering, & related services	1	D	D	D	b	D	D
KANSAS CITY, KS								
54	Professional, scientific, & technical services	146	86 084	32 402	7 307	1 098	30.9	20.6
541	Professional, scientific, & technical services	146	86 084	32 402	7 307	1 098	30.9	20.6
5411	Legal services	66	D	D	D	e	D	D
54111	Offices of lawyers	60	D	D	D	e	D	D
541110	Offices of lawyers	60	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies)	60	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	17	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	17	D	D	D	c	D	D
541213	Tax return preparation services	5	D	D	D	c	D	D
5413	Architectural, engineering, & related services	23	D	D	D	c	D	D
54133	Engineering services	12	D	D	D	c	D	D
541330	Engineering services	12	D	D	D	c	D	D
5414	Specialized design services	9	4 092	1 341	271	50	2.9	11.0
54143	Graphic design services	4	D	D	D	b	D	D
541430	Graphic design services	4	D	D	D	b	D	D
5415	Computer systems design & related services	9	D	D	D	b	D	D
54151	Computer systems design & related services	9	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	10	D	D	D	b	D	D
5418	Advertising & related services	5	D	D	D	b	D	D
54189	Other services related to advertising	2	D	D	D	b	D	D
541890	Other services related to advertising	2	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	2	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	5	D	D	D	b	D	D
54192	Photographic services	5	D	D	D	b	D	D
541922	Commercial photography	3	D	D	D	b	D	D
KINGMAN, KS								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
LANSING, KS								
54	Professional, scientific, & technical services	3	459	149	36	7	D	-

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							From administrative records ¹	Estimated ²
LARNED, KS								
54	Professional, scientific, & technical services	9	D	D	D	b	D	D
541	Professional, scientific, & technical services	9	D	D	D	b	D	D
LAWRENCE, KS								
54	Professional, scientific, & technical services	175	77 405	30 114	6 734	1 216	36.5	9.6
541	Professional, scientific, & technical services	175	77 405	30 114	6 734	1 216	36.5	9.6
5411	Legal services	40	10 715	2 742	603	132	46.2	3.3
54111	Offices of lawyers	38	D	D	D	c	D	D
541110	Offices of lawyers	38	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	38	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	28	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	28	D	D	D	c	D	D
541211	Offices of certified public accountants	17	D	D	D	b	D	D
541219	Other accounting services	9	D	D	D	b	D	D
5413	Architectural, engineering, & related services	33	D	D	D	e	D	D
54131	Architectural services	10	20 228	9 054	2 039	245	3.6	—
541310	Architectural services	10	20 228	9 054	2 039	245	3.6	—
54133	Engineering services	19	D	D	D	c	D	D
541330	Engineering services	19	D	D	D	c	D	D
54137	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	27	9 873	3 597	814	214	46.0	11.0
54161	Management consulting services	22	D	D	D	c	D	D
5418	Advertising & related services	9	3 917	1 420	286	61	66.3	31.7
5419	Other professional, scientific, & technical services	14	D	D	D	c	D	D
54192	Photographic services	11	D	D	D	b	D	D
541921	Photographic studios, portrait	7	2 101	429	69	30	18.8	—
LEAVENWORTH, KS								
54	Professional, scientific, & technical services	51	73 121	19 373	4 117	637	3.8	1.4
541	Professional, scientific, & technical services	51	73 121	19 373	4 117	637	3.8	1.4
5411	Legal services	20	D	D	D	b	D	D
54111	Offices of lawyers	18	D	D	D	b	D	D
541110	Offices of lawyers	18	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	18	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	9	D	D	D	b	D	D
5413	Architectural, engineering, & related services	4	D	D	D	e	D	D
54133	Engineering services	3	D	D	D	e	D	D
541330	Engineering services	3	D	D	D	e	D	D
5415	Computer systems design & related services	7	8 178	2 949	740	84	.6	—
54151	Computer systems design & related services	7	8 178	2 949	740	84	.6	—
541512	Computer systems design services	4	D	D	D	b	D	D
LEAWOOD, KS								
54	Professional, scientific, & technical services	122	93 660	37 007	7 990	800	31.3	3.7
541	Professional, scientific, & technical services	122	93 660	37 007	7 990	800	31.3	3.7
5411	Legal services	14	7 044	2 879	709	119	42.2	1.1
54111	Offices of lawyers	14	7 044	2 879	709	119	42.2	1.1
541110	Offices of lawyers	14	7 044	2 879	709	119	42.2	1.1
5411101	Offices of lawyers (except legal aid societies)	14	7 044	2 879	709	119	42.2	1.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	19	12 577	5 123	1 135	147	16.9	1.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	19	12 577	5 123	1 135	147	16.9	1.6
541211	Offices of certified public accountants	11	D	D	D	b	D	D
541219	Other accounting services	6	2 513	1 168	244	49	12.7	—
5413	Architectural, engineering, & related services	21	37 269	11 994	2 615	251	36.3	5.7
54133	Engineering services	13	33 515	10 642	2 302	212	38.0	6.3
541330	Engineering services	13	33 515	10 642	2 302	212	38.0	6.3
5414	Specialized design services	7	2 826	740	133	15	33.2	9.4
54143	Graphic design services	6	D	D	D	a	D	D
541430	Graphic design services	6	D	D	D	a	D	D
5415	Computer systems design & related services	16	15 015	7 602	1 622	138	17.3	3.1
54151	Computer systems design & related services	16	15 015	7 602	1 622	138	17.3	3.1
541511	Custom computer programming services	9	9 442	5 531	1 319	107	16.7	—
541512	Computer systems design services	6	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	28	12 301	6 428	1 317	78	50.9	3.2
54161	Management consulting services	22	8 217	5 177	1 085	71	30.7	4.1
541612	Human resources & executive search consulting services	8	6 841	4 634	991	53	22.8	4.4
54169	Other scientific & technical consulting services	6	4 084	1 251	232	7	91.6	1.4
541690	Other scientific & technical consulting services	6	4 084	1 251	232	7	91.6	1.4
5418	Advertising & related services	11	4 037	1 118	250	27	10.2	—
54189	Other services related to advertising	4	2 865	455	103	11	10.3	—
541890	Other services related to advertising	4	2 865	455	103	11	10.3	—
5419	Other professional, scientific, & technical services	6	2 591	1 123	209	25	19.9	—

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
LENEXA, KS								
54	Professional, scientific, & technical services	216	299 468	121 185	28 529	3 229	16.2	14.2
541	Professional, scientific, & technical services	216	299 468	121 185	28 529	3 229	16.2	14.2
5411	Legal services	21	7 297	2 788	499	82	35.4	19.9
54111	Offices of lawyers	21	7 297	2 788	499	82	35.4	19.9
541110	Offices of lawyers	21	7 297	2 788	499	82	35.4	19.9
5411101	Offices of lawyers (except legal aid societies)	21	7 297	2 788	499	82	35.4	19.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	26	42 360	17 060	4 518	597	6.9	10.2
54121	Accounting, tax return prep, bookkeeping, & payroll services	26	42 360	17 060	4 518	597	6.9	10.2
541211	Offices of certified public accountants	10	D	D	D	b	D	D
541213	Tax return preparation services	4	D	D	D	c	D	D
541214	Payroll services	3	D	D	D	e	D	D
541219	Other accounting services	9	D	D	D	b	D	D
5413	Architectural, engineering, & related services	43	89 593	42 108	8 859	914	9.0	2.5
54133	Engineering services	30	68 043	32 082	6 646	628	9.8	2.9
541330	Engineering services	30	68 043	32 082	6 646	628	9.8	2.9
54137	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
54138	Testing laboratories	6	16 117	7 859	1 740	207	1.2	—
541380	Testing laboratories	6	16 117	7 859	1 740	207	1.2	—
5414	Specialized design services	12	7 784	2 796	878	74	26.5	3.1
54143	Graphic design services	10	D	D	D	b	D	D
541430	Graphic design services	10	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	10	D	D	D	b	D	D
5415	Computer systems design & related services	47	72 264	27 100	6 501	539	22.6	41.7
54151	Computer systems design & related services	47	72 264	27 100	6 501	539	22.6	41.7
541511	Custom computer programming services	19	21 591	9 122	2 193	208	48.4	37.9
541512	Computer systems design services	20	42 546	14 685	3 416	267	10.8	43.3
5415121	Computer systems integrators	11	37 211	12 462	3 037	236	10.1	41.7
5415122	Computer systems consultants (except systems integrators)	9	5 335	2 223	379	31	15.4	55.1
541519	Other computer related services	7	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	32	21 750	9 202	2 370	294	24.3	8.8
54161	Management consulting services	21	6 730	2 470	621	65	59.9	6.0
54169	Other scientific & technical consulting services	8	D	D	D	c	D	D
541690	Other scientific & technical consulting services	8	D	D	D	c	D	D
5418	Advertising & related services	26	55 810	19 179	4 692	643	19.8	1.4
54186	Direct mail advertising	6	42 614	14 925	3 757	539	6.7	—
541860	Direct mail advertising	6	42 614	14 925	3 757	539	6.7	—
54189	Other services related to advertising	9	D	D	D	b	D	D
541890	Other services related to advertising	9	D	D	D	b	D	D
LIBERAL, KS								
54	Professional, scientific, & technical services	30	D	D	D	c	D	D
541	Professional, scientific, & technical services	30	D	D	D	c	D	D
5411	Legal services	12	5 473	2 183	540	81	24.0	5.1
54111	Offices of lawyers	10	D	D	D	b	D	D
541110	Offices of lawyers	10	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	10	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
5413	Architectural, engineering, & related services	7	3 862	1 137	321	50	18.9	—
LINDSBORG, KS								
54	Professional, scientific, & technical services	4	1 063	259	63	13	72.2	—
541	Professional, scientific, & technical services	4	1 063	259	63	13	72.2	—
LYONS, KS								
54	Professional, scientific, & technical services	8	1 082	306	72	26	63.1	—
541	Professional, scientific, & technical services	8	1 082	306	72	26	63.1	—
MCPHERSON, KS								
54	Professional, scientific, & technical services	35	7 507	2 174	518	122	48.2	3.6
541	Professional, scientific, & technical services	35	7 507	2 174	518	122	48.2	3.6
5411	Legal services	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	3 157	1 055	270	53	52.4	6.9
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	3 157	1 055	270	53	52.4	6.9

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
MANHATTAN, KS *								
54	Professional, scientific, & technical services	87	55 476	20 933	5 001	665	26.2	3.6
541	Professional, scientific, & technical services	87	55 476	20 933	5 001	665	26.2	3.6
5411	Legal services	17	D	D	D	b	D	D
54111	Offices of lawyers	16	D	D	D	b	D	D
541110	Offices of lawyers	16	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	16	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	11	6 796	3 661	1 114	106	8.2	4.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	11	6 796	3 661	1 114	106	8.2	4.1
541211	Offices of certified public accountants	7	6 327	3 508	1 064	82	6.0	4.4
5413	Architectural, engineering, & related services	22	24 058	8 324	1 763	253	12.6	2.4
54133	Engineering services	13	D	D	D	c	D	D
541330	Engineering services	13	D	D	D	c	D	D
5415	Computer systems design & related services	11	6 168	1 903	535	57	11.4	11.3
54151	Computer systems design & related services	11	6 168	1 903	535	57	11.4	11.3
5416	Management, scientific, & technical consulting services	11	10 445	4 689	1 087	123	71.2	—
54161	Management consulting services	7	7 827	3 222	752	85	92.4	—
541611	Administrative management & general management consulting service	4	D	D	D	b	D	D
MANHATTAN, KS (POTTAWATOMIE COUNTY PART) *								
54	Professional, scientific, & technical services	8	2 247	491	92	19	92.3	7.7
541	Professional, scientific, & technical services	8	2 247	491	92	19	92.3	7.7
MANHATTAN, KS (RILEY COUNTY PART) *								
54	Professional, scientific, & technical services	79	53 229	20 442	4 909	646	23.4	3.5
541	Professional, scientific, & technical services	79	53 229	20 442	4 909	646	23.4	3.5
5411	Legal services	17	D	D	D	b	D	D
54111	Offices of lawyers	16	D	D	D	b	D	D
541110	Offices of lawyers	16	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	16	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	c	D	D
541211	Offices of certified public accountants	7	6 327	3 508	1 064	82	6.0	4.4
5413	Architectural, engineering, & related services	21	D	D	D	c	D	D
54133	Engineering services	13	D	D	D	c	D	D
541330	Engineering services	13	D	D	D	c	D	D
5415	Computer systems design & related services	11	6 168	1 903	535	57	11.4	11.3
54151	Computer systems design & related services	11	6 168	1 903	535	57	11.4	11.3
5416	Management, scientific, & technical consulting services	10	D	D	D	c	D	D
54161	Management consulting services	6	D	D	D	b	D	D
541611	Administrative management & general management consulting service	3	D	D	D	b	D	D
MARYSVILLE, KS								
54	Professional, scientific, & technical services	7	1 598	499	122	31	80.4	19.6
541	Professional, scientific, & technical services	7	1 598	499	122	31	80.4	19.6
MERRIAM, KS								
54	Professional, scientific, & technical services	45	33 278	14 154	2 983	422	28.7	.5
541	Professional, scientific, & technical services	45	33 278	14 154	2 983	422	28.7	.5
5413	Architectural, engineering, & related services	12	21 271	9 718	1 941	203	14.7	—
54131	Architectural services	3	D	D	D	b	D	D
541310	Architectural services	3	D	D	D	b	D	D
54133	Engineering services	7	14 562	7 354	1 448	157	17.3	—
541330	Engineering services	7	14 562	7 354	1 448	157	17.3	—
5418	Advertising & related services	6	5 460	2 011	484	101	42.3	—
5419	Other professional, scientific, & technical services	4	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
MISSION, KS								
54	Professional, scientific, & technical services	83	88 541	37 511	8 752	898	14.0	3.2
541	Professional, scientific, & technical services	83	88 541	37 511	8 752	898	14.0	3.2
5411	Legal services	13	3 749	1 217	297	54	50.9	16.2
54111	Offices of lawyers	13	3 749	1 217	297	54	50.9	16.2
541110	Offices of lawyers	13	3 749	1 217	297	54	50.9	16.2
5411101	Offices of lawyers (except legal aid societies)	13	3 749	1 217	297	54	50.9	16.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	18	6 392	2 752	577	100	51.0	8.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	18	6 392	2 752	577	100	51.0	8.1
541211	Offices of certified public accountants	13	5 041	2 084	426	81	37.9	10.3
5413	Architectural, engineering, & related services	11	9 595	4 313	1 057	116	30.2	—
5415	Computer systems design & related services	12	44 031	23 093	5 425	373	4.8	.4
54151	Computer systems design & related services	12	44 031	23 093	5 425	373	4.8	.4
541511	Custom computer programming services	3	D	D	D	c	D	D
541512	Computer systems design services	8	28 843	14 777	4 037	262	5.0	.5
5415122	Computer systems consultants (except systems integrators)	4	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	11	7 486	2 925	654	72	1.0	21.1
54161	Management consulting services	6	4 503	1 452	334	30	.2	22.2
54169	Other scientific & technical consulting services	4	D	D	D	b	D	D
541690	Other scientific & technical consulting services	4	D	D	D	b	D	D
5418	Advertising & related services	9	11 887	1 178	249	39	9.4	.1
54189	Other services related to advertising	3	D	D	D	a	D	D
541890	Other services related to advertising	3	D	D	D	a	D	D
5418902	Advertising specialties goods distributor	3	D	D	D	a	D	D
5419	Other professional, scientific, & technical services	3	D	D	D	c	D	D
MISSION HILLS, KS								
54	Professional, scientific, & technical services	7	3 009	1 094	162	14	93.0	.3
541	Professional, scientific, & technical services	7	3 009	1 094	162	14	93.0	.3
5416	Management, scientific, & technical consulting services	5	D	D	D	a	D	D
54161	Management consulting services	4	D	D	D	a	D	D
MULVANE, KS *								
54	Professional, scientific, & technical services	6	1 099	711	139	19	83.6	—
541	Professional, scientific, & technical services	6	1 099	711	139	19	83.6	—
MULVANE, KS (SEDGWICK COUNTY PART) *								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
MULVANE, KS (SUMNER COUNTY PART) *								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
NEODESHA, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
NEWTON, KS								
54	Professional, scientific, & technical services	29	6 490	2 809	578	104	35.8	2.9
541	Professional, scientific, & technical services	29	6 490	2 809	578	104	35.8	2.9
5411	Legal services	15	D	D	D	b	D	D
54111	Offices of lawyers	14	D	D	D	b	D	D
541110	Offices of lawyers	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
NORTON, KS								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
OLATHE, KS								
54	Professional, scientific, & technical services	182	62 033	22 415	5 128	636	39.8	9.4
541	Professional, scientific, & technical services	182	62 033	22 415	5 128	636	39.8	9.4
5411	Legal services	49	15 088	6 966	2 027	169	27.4	5.0
54111	Offices of lawyers	43	D	D	D	b	D	D
541110	Offices of lawyers	43	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	43	D	D	D	b	D	D
54119	Other legal services	6	D	D	D	b	D	D
541191	Title abstract & settlement offices	6	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	20	3 925	1 599	409	90	27.4	8.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	20	3 925	1 599	409	90	27.4	8.8
5413	Architectural, engineering, & related services	34	19 265	7 843	1 486	193	49.3	7.2
54133	Engineering services	27	16 396	6 725	1 259	161	49.6	4.8
541330	Engineering services	27	16 396	6 725	1 259	161	49.6	4.8
5414	Specialized design services	4	1 984	299	79	12	87.4	—
5415	Computer systems design & related services	21	4 487	1 455	311	28	49.3	14.8
54151	Computer systems design & related services	21	4 487	1 455	311	28	49.3	14.8
5416	Management, scientific, & technical consulting services	26	4 111	1 340	210	52	78.4	15.0
5418	Advertising & related services	15	6 007	1 006	210	42	25.8	.3
54189	Other services related to advertising	8	3 972	572	135	28	15.3	—
541890	Other services related to advertising	8	3 972	572	135	28	15.3	—
5419	Other professional, scientific, & technical services	12	D	D	D	b	D	D
54192	Photographic services	6	4 499	866	240	21	17.2	—
541921	Photographic studios, portrait	6	4 499	866	240	21	17.2	—
OSAGE CITY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
OSAWATOMIE, KS								
54	Professional, scientific, & technical services	7	734	154	34	21	58.4	36.2
OTTAWA, KS								
54	Professional, scientific, & technical services	26	6 158	2 146	552	111	49.9	—
541	Professional, scientific, & technical services	26	6 158	2 146	552	111	49.9	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
OVERLAND PARK, KS								
54	Professional, scientific, & technical services	795	1 306 223	527 146	120 925	11 091	8.9	5.6
541	Professional, scientific, & technical services	795	1 306 223	527 146	120 925	11 091	8.9	5.6
5411	Legal services	141	102 542	48 177	9 905	973	17.9	2.3
54111	Offices of lawyers	138	D	D	D	f	D	D
541110	Offices of lawyers	138	D	D	D	f	D	D
5411101	Offices of lawyers (except legal aid societies)	138	D	D	D	f	D	D
54119	Other legal services	3	D	D	D	b	D	D
541191	Title abstract & settlement offices	3	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	124	70 229	35 010	9 537	1 367	20.0	44.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	124	70 229	35 010	9 537	1 367	20.0	44.8
541211	Offices of certified public accountants	78	23 490	11 321	2 472	335	45.5	9.2
541213	Tax return preparation services	8	3 380	1 507	513	217	12.7	9.1
541214	Payroll services	5	33 227	18 640	5 597	696	1.6	85.6
541219	Other accounting services	33	10 132	3 542	955	119	23.4	5.3
5413	Architectural, engineering, & related services	91	417 827	204 457	49 712	3 929	4.4	1.6
54131	Architectural services	23	19 151	6 988	1 613	183	13.0	2.1
541310	Architectural services	23	19 151	6 988	1 613	183	13.0	2.1
54133	Engineering services	58	393 751	195 185	47 570	3 680	3.7	1.6
541330	Engineering services	58	393 751	195 185	47 570	3 680	3.7	1.6
54137	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	2	D	D	D	b	D	D
5414	Specialized design services	30	7 908	2 173	431	83	40.4	.8
54143	Graphic design services	17	4 230	1 225	234	49	42.2	1.6
541430	Graphic design services	17	4 230	1 225	234	49	42.2	1.6
5414301	Graphic design services (except commercial art & medical artists) ..	14	D	D	D	b	D	D
5415	Computer systems design & related services	118	312 668	121 133	26 166	2 080	4.4	2.1
54151	Computer systems design & related services	118	312 668	121 133	26 166	2 080	4.4	2.1
541511	Custom computer programming services	57	156 015	65 946	14 452	1 029	4.0	1.7
541512	Computer systems design services	41	138 341	47 064	10 207	840	4.5	1.9
5415121	Computer systems integrators	17	100 506	26 368	5 704	473	1.7	2.5
5415122	Computer systems consultants (except systems integrators)	24	37 835	20 696	4 503	367	12.2	.2
541519	Other computer related services	18	D	D	D	c	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
	OVERLAND PARK, KS—Con.							
54	Professional, scientific, & technical services—Con.							
541	Professional, scientific, & technical services—Con.							
5416	Management, scientific, & technical consulting services	188	241 611	77 305	16 361	1 517	16.3	5.4
54161	Management consulting services	146	220 624	69 449	14 720	1 310	13.5	5.7
541611	Administrative management & general management consulting service	49	136 673	30 485	7 331	541	7.4	1.4
541612	Human resources & executive search consulting services	55	58 887	31 614	6 015	607	22.8	14.3
5416121	Actuarial consulting	5	D	D	D	b	D	D
5416122	Executive placement services	31	31 402	19 417	3 375	387	25.0	3.2
5416123	Human resources & personnel management consulting	19	D	D	D	c	D	D
541613	Marketing consulting services	36	D	D	D	c	D	D
541618	Other management consulting services	5	D	D	D	b	D	D
54162	Environmental consulting services	12	8 293	3 110	811	106	35.2	.5
541620	Environmental consulting services	12	8 293	3 110	811	106	35.2	.5
54169	Other scientific & technical consulting services	30	12 694	4 746	830	101	52.0	2.7
541690	Other scientific & technical consulting services	30	12 694	4 746	830	101	52.0	2.7
5418	Advertising & related services	72	135 234	32 331	7 501	843	4.7	7.9
54181	Advertising agencies	30	17 221	9 058	2 033	196	8.2	10.3
541810	Advertising agencies	30	17 221	9 058	2 033	196	8.2	10.3
54182	Public relations agencies	7	5 828	2 281	509	63	9.2	16.0
541820	Public relations agencies	7	5 828	2 281	509	63	9.2	16.0
54184	Media representatives	7	D	D	D	c	D	D
541840	Media representatives	7	D	D	D	c	D	D
5418402	Publishers' advertising representatives	5	D	D	D	c	D	D
54185	Display advertising	7	D	D	D	c	D	D
541850	Display advertising	7	D	D	D	c	D	D
54186	Direct mail advertising	4	D	D	D	b	D	D
541860	Direct mail advertising	4	D	D	D	b	D	D
54187	Advertising material distribution services	1	D	D	D	b	D	D
541870	Advertising material distribution services	1	D	D	D	b	D	D
54189	Other services related to advertising	14	D	D	D	b	D	D
541890	Other services related to advertising	14	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	24	12 429	3 141	775	241	22.9	3.7
54192	Photographic services	14	D	D	D	b	D	D
541921	Photographic studios, portrait	13	D	D	D	b	D	D
	PAOLA, KS							
54	Professional, scientific, & technical services	13	2 773	996	226	47	36.6	4.3
541	Professional, scientific, & technical services	13	2 773	996	226	47	36.6	4.3
	PARK CITY, KS							
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
	PARSONS, KS							
54	Professional, scientific, & technical services	15	3 981	1 924	449	74	27.3	2.3
541	Professional, scientific, & technical services	15	3 981	1 924	449	74	27.3	2.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
	PHILLIPSBURG, KS							
54	Professional, scientific, & technical services	13	D	D	D	b	D	D
541	Professional, scientific, & technical services	13	D	D	D	b	D	D
	PITTSBURG, KS							
54	Professional, scientific, & technical services	42	16 415	6 868	1 610	326	26.7	18.1
541	Professional, scientific, & technical services	42	16 415	6 868	1 610	326	26.7	18.1
5411	Legal services	12	D	D	D	b	D	D
54111	Offices of lawyers	11	D	D	D	b	D	D
541110	Offices of lawyers	11	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	11	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	c	D	D
541219	Other accounting services	5	1 912	838	168	76	3.1	96.9
5413	Architectural, engineering, & related services	6	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
PRAIRIE VILLAGE, KS								
54	Professional, scientific, & technical services	108	44 524	15 215	3 360	439	32.1	8.6
541	Professional, scientific, & technical services	108	44 524	15 215	3 360	439	32.1	8.6
5411	Legal services	9	3 310	1 209	193	24	49.1	1.0
54111	Offices of lawyers	9	3 310	1 209	193	24	49.1	1.0
541110	Offices of lawyers	9	3 310	1 209	193	24	49.1	1.0
5411101	Offices of lawyers (except legal aid societies)	9	3 310	1 209	193	24	49.1	1.0
5412	Accounting, tax return prep, bookkeeping, & payroll services	25	4 564	1 903	492	85	47.8	9.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	25	4 564	1 903	492	85	47.8	9.1
5413	Architectural, engineering, & related services	17	5 957	2 155	532	63	30.8	7.5
54131	Architectural services	7	4 272	1 717	414	47	8.0	5.9
541310	Architectural services	7	4 272	1 717	414	47	8.0	5.9
5414	Specialized design services	6	2 019	508	137	23	22.7	28.2
5415	Computer systems design & related services	14	5 564	3 788	745	84	58.3	13.4
54151	Computer systems design & related services	14	5 564	3 788	745	84	58.3	13.4
5416	Management, scientific, & technical consulting services	18	8 318	2 412	558	56	13.9	9.3
54161	Management consulting services	11	5 107	693	165	21	8.7	3.7
541613	Marketing consulting services	6	D	D	D	a	D	D
5418	Advertising & related services	9	10 512	1 671	358	50	29.6	.2
54189	Other services related to advertising	4	9 979	1 250	195	21	26.3	—
541890	Other services related to advertising	4	9 979	1 250	195	21	26.3	—
5418902	Advertising specialties goods distributor	4	9 979	1 250	195	21	26.3	—
5419	Other professional, scientific, & technical services	9	D	D	D	b	D	D
PRATT, KS								
54	Professional, scientific, & technical services	24	D	D	D	b	D	D
541	Professional, scientific, & technical services	24	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	2 189	954	246	42	11.6	3.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	2 189	954	246	42	11.6	3.1
ROELAND PARK, KS								
54	Professional, scientific, & technical services	18	3 175	1 537	352	43	32.6	13.8
541	Professional, scientific, & technical services	18	3 175	1 537	352	43	32.6	13.8
ROSE HILL, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
RUSSELL, KS								
54	Professional, scientific, & technical services	13	D	D	D	b	D	D
541	Professional, scientific, & technical services	13	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	5	D	D	D	b	D	D
SALINA, KS								
54	Professional, scientific, & technical services	80	51 563	20 175	4 746	697	20.6	4.3
541	Professional, scientific, & technical services	80	51 563	20 175	4 746	697	20.6	4.3
5411	Legal services	24	12 415	4 069	705	131	25.9	—
54111	Offices of lawyers	21	11 291	3 631	620	114	22.1	—
541110	Offices of lawyers	21	11 291	3 631	620	114	22.1	—
5411101	Offices of lawyers (except legal aid societies)	21	11 291	3 631	620	114	22.1	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	9 110	4 977	1 338	213	10.0	16.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	9 110	4 977	1 338	213	10.0	16.8
541211	Offices of certified public accountants	5	5 547	3 107	798	92	9.2	—
541213	Tax return preparation services	2	D	D	D	b	D	D
541219	Other accounting services	5	D	D	D	b	D	D
5413	Architectural, engineering, & related services	25	D	D	D	c	D	D
54133	Engineering services	13	D	D	D	c	D	D
541330	Engineering services	13	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	9	D	D	D	b	D	D
54161	Management consulting services	5	D	D	D	b	D	D
5418	Advertising & related services	4	1 417	345	74	18	57.4	—
SCOTT CITY, KS								
54	Professional, scientific, & technical services	14	1 778	544	116	36	62.5	6.2
541	Professional, scientific, & technical services	14	1 778	544	116	36	62.5	6.2

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Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
SHAWNEE, KS								
54	Professional, scientific, & technical services	95	19 172	7 658	1 383	201	65.3	17.9
541	Professional, scientific, & technical services	95	19 172	7 658	1 383	201	65.3	17.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	20	2 256	962	215	43	76.2	22.8
54121	Accounting, tax return prep, bookkeeping, & payroll services	20	2 256	962	215	43	76.2	22.8
5413	Architectural, engineering, & related services	17	4 517	2 090	364	40	86.4	1.4
5415	Computer systems design & related services	21	7 505	3 048	496	53	57.4	33.6
54151	Computer systems design & related services	21	7 505	3 048	496	53	57.4	33.6
TONGANOXIE, KS								
54	Professional, scientific, & technical services	3	270	129	31	7	100.0	-
TOPEKA, KS								
54	Professional, scientific, & technical services	376	224 855	91 500	19 812	3 131	24.3	11.3
541	Professional, scientific, & technical services	376	224 855	91 500	19 812	3 131	24.3	11.3
5411	Legal services	165	64 419	22 445	4 961	775	31.1	4.7
54111	Offices of lawyers	163	D	D	D	f	D	D
541110	Offices of lawyers	163	D	D	D	f	D	D
5411101	Offices of lawyers (except legal aid societies)	163	D	D	D	f	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	58	40 705	19 950	4 719	823	36.0	1.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	58	40 705	19 950	4 719	823	36.0	1.6
541211	Offices of certified public accountants	31	D	D	D	e	D	D
541213	Tax return preparation services	7	1 582	805	354	204	9.4	-
541219	Other accounting services	17	D	D	D	b	D	D
5413	Architectural, engineering, & related services	45	45 197	23 946	3 532	526	25.9	1.5
54131	Architectural services	14	D	D	D	b	D	D
541310	Architectural services	14	D	D	D	b	D	D
54133	Engineering services	19	D	D	D	e	D	D
541330	Engineering services	19	D	D	D	e	D	D
54137	Surveying & mapping (except geophysical) services	4	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	4	D	D	D	b	D	D
5414	Specialized design services	13	D	D	D	b	D	D
54141	Interior design services	8	D	D	D	b	D	D
541410	Interior design services	8	D	D	D	b	D	D
54143	Graphic design services	3	D	D	D	b	D	D
541430	Graphic design services	3	D	D	D	b	D	D
5415	Computer systems design & related services	19	D	D	D	c	D	D
54151	Computer systems design & related services	19	D	D	D	c	D	D
541511	Custom computer programming services	9	D	D	D	b	D	D
541512	Computer systems design services	8	D	D	D	b	D	D
5415122	Computer systems consultants (except systems integrators)	4	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	28	5 459	2 561	696	78	70.2	4.3
54161	Management consulting services	18	D	D	D	b	D	D
5418	Advertising & related services	32	D	D	D	f	D	D
54186	Direct mail advertising	2	D	D	D	e	D	D
541860	Direct mail advertising	2	D	D	D	e	D	D
54189	Other services related to advertising	3	D	D	D	b	D	D
541890	Other services related to advertising	3	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	15	D	D	D	b	D	D
54192	Photographic services	15	D	D	D	b	D	D
541921	Photographic studios, portrait	13	D	D	D	b	D	D
ULYSSES, KS								
54	Professional, scientific, & technical services	10	1 924	431	112	26	65.5	15.8
541	Professional, scientific, & technical services	10	1 924	431	112	26	65.5	15.8
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	878	268	74	11	65.4	34.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	878	268	74	11	65.4	34.6
VALLEY CENTER, KS								
54	Professional, scientific, & technical services	8	1 808	497	136	46	55.8	-
541	Professional, scientific, & technical services	8	1 808	497	136	46	55.8	-
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	D	D	D	b	D	D
WAMEGO, KS								
54	Professional, scientific, & technical services	6	542	135	48	26	100.0	-
WELLINGTON, KS								
54	Professional, scientific, & technical services	17	2 146	706	177	51	64.5	10.5
541	Professional, scientific, & technical services	17	2 146	706	177	51	64.5	10.5

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
WICHITA, KS								
54	Professional, scientific, & technical services	865	518 047	210 572	44 662	6 100	23.1	11.0
541	Professional, scientific, & technical services	865	518 047	210 572	44 662	6 100	23.1	11.0
5411	Legal services	271	145 171	48 445	9 997	1 581	22.3	4.9
541111	Offices of lawyers	261	D	D	D	g	D	D
541110	Offices of lawyers	261	D	D	D	g	D	D
5411101	Offices of lawyers (except legal aid societies)	261	D	D	D	c	D	D
54119	Other legal services	10	D	D	D	g	D	D
541191	Title abstract & settlement offices	8	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	177	81 985	34 154	8 582	1 430	21.2	7.4
54121	Accounting, tax return prep, bookkeeping, & payroll services	177	81 985	34 154	8 582	1 430	21.2	7.4
541211	Offices of certified public accountants	85	55 562	21 178	5 224	627	22.9	5.1
541213	Tax return preparation services	26	D	D	D	e	D	D
541219	Other accounting services	57	D	D	D	e	D	D
5413	Architectural, engineering, & related services	132	141 022	77 594	14 758	1 404	22.6	10.2
54131	Architectural services	33	37 101	14 720	3 571	360	10.5	.2
541310	Architectural services	33	37 101	14 720	3 571	360	10.5	.2
54133	Engineering services	77	96 486	59 426	10 434	927	26.8	14.4
541330	Engineering services	77	96 486	59 426	10 434	927	26.8	14.4
54137	Surveying & mapping (except geophysical) services	7	4 394	2 060	450	75	10.0	—
541370	Surveying & mapping (except geophysical) services	7	4 394	2 060	450	75	10.0	—
5414	Specialized design services	38	16 208	3 115	645	130	40.0	15.0
54141	Interior design services	12	D	D	D	b	D	D
541410	Interior design services	12	D	D	D	b	D	D
54143	Graphic design services	25	9 915	2 147	459	68	32.2	17.8
541430	Graphic design services	25	9 915	2 147	459	68	32.2	17.8
5414301	Graphic design services (except commercial art & medical artists)	21	D	D	D	b	D	D
5415	Computer systems design & related services	54	42 667	14 588	3 281	386	19.0	31.4
54151	Computer systems design & related services	54	42 667	14 588	3 281	386	19.0	31.4
541511	Custom computer programming services	18	D	D	D	b	D	D
541512	Computer systems design services	27	29 185	10 904	2 452	263	9.2	33.4
5415121	Computer systems integrators	15	D	D	D	c	D	D
5415122	Computer systems consultants (except systems integrators)	12	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	88	35 747	14 740	3 328	453	31.1	25.1
54161	Management consulting services	64	D	D	D	e	D	D
541611	Administrative management & general management consulting service	34	D	D	D	c	D	D
541612	Human resources & executive search consulting services	14	10 659	5 402	1 165	165	19.0	29.1
5416123	Human resources & personnel management consulting	9	9 092	4 620	1 000	140	11.9	27.3
541618	Other management consulting services	3	D	D	D	a	D	D
54162	Environmental consulting services	7	5 115	2 390	634	67	12.2	46.8
541620	Environmental consulting services	7	5 115	2 390	634	67	12.2	46.8
54169	Other scientific & technical consulting services	17	D	D	D	b	D	D
541690	Other scientific & technical consulting services	17	D	D	D	b	D	D
5418	Advertising & related services	63	42 419	13 827	3 221	441	22.1	9.5
54181	Advertising agencies	31	D	D	D	c	D	D
541810	Advertising agencies	31	D	D	D	c	D	D
54189	Other services related to advertising	18	D	D	D	b	D	D
541890	Other services related to advertising	18	D	D	D	b	D	D
5418903	Sign painting & lettering shop	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	39	D	D	D	e	D	D
54192	Photographic services	29	8 569	2 231	459	133	26.1	4.1
541921	Photographic studios, portrait	24	7 331	1 825	376	119	22.0	3.6
WINFIELD, KS								
54	Professional, scientific, & technical services	13	4 998	1 969	496	75	30.3	28.2
541	Professional, scientific, & technical services	13	4 998	1 969	496	75	30.3	28.2
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	a	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	a	D	D
BALANCE OF ALLEN COUNTY, KS								
54	Professional, scientific, & technical services	5	286	162	42	12	79.0	—
BALANCE OF ANDERSON COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF ATCHISON COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF BARBER COUNTY, KS								
54	Professional, scientific, & technical services	7	1 690	378	97	27	100.0	—
541	Professional, scientific, & technical services	7	1 690	378	97	27	100.0	—

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							From administrative records ¹	Estimated ²
BALANCE OF BARTON COUNTY, KS								
54	Professional, scientific, & technical services	7	D	D	D	b	D	D
541	Professional, scientific, & technical services	7	D	D	D	b	D	D
BALANCE OF BOURBON COUNTY, KS								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
541	Professional, scientific, & technical services	3	D	D	D	a	D	D
BALANCE OF BROWN COUNTY, KS								
54	Professional, scientific, & technical services	3	D	D	D	b	D	D
541	Professional, scientific, & technical services	3	D	D	D	b	D	D
BALANCE OF BUTLER COUNTY, KS								
54	Professional, scientific, & technical services	11	D	D	D	b	D	D
541	Professional, scientific, & technical services	11	D	D	D	b	D	D
BALANCE OF CHASE COUNTY, KS								
54	Professional, scientific, & technical services	4	415	90	32	9	15.7	9.6
BALANCE OF CHAUTAUQUA COUNTY, KS								
54	Professional, scientific, & technical services	5	326	78	18	6	54.3	3.4
BALANCE OF CHEROKEE COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF CHEYENNE COUNTY, KS								
54	Professional, scientific, & technical services	4	660	220	68	11	6.5	—
BALANCE OF CLARK COUNTY, KS								
54	Professional, scientific, & technical services	5	442	159	39	12	81.9	3.4
BALANCE OF COFFEY COUNTY, KS								
54	Professional, scientific, & technical services	4	360	124	17	3	100.0	—
BALANCE OF COMANCHE COUNTY, KS								
54	Professional, scientific, & technical services	3	107	37	12	4	100.0	—
BALANCE OF COWLEY COUNTY, KS								
54	Professional, scientific, & technical services	3	160	49	17	6	D	—
BALANCE OF CRAWFORD COUNTY, KS								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
BALANCE OF DECATUR COUNTY, KS								
54	Professional, scientific, & technical services	7	1 898	721	163	43	29.5	9.6
541	Professional, scientific, & technical services	7	1 898	721	163	43	29.5	9.6
BALANCE OF DICKINSON COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
541	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF DONIPHAN COUNTY, KS								
54	Professional, scientific, & technical services	7	682	226	55	24	22.0	.4

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Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF DOUGLAS COUNTY, KS								
54	Professional, scientific, & technical services	9	6 416	2 850	597	56	28.4	39.4
541	Professional, scientific, & technical services	9	6 416	2 850	597	56	28.4	39.4
5413	Architectural, engineering, & related services	1	D	D	D	b	D	D
5414	Specialized design services	1	D	D	D	a	D	D
54143	Graphic design services	1	D	D	D	a	D	D
541430	Graphic design services	1	D	D	D	a	D	D
BALANCE OF EDWARDS COUNTY, KS								
54	Professional, scientific, & technical services	5	442	88	36	14	12.2	87.8
BALANCE OF ELK COUNTY, KS								
54	Professional, scientific, & technical services	4	176	50	9	4	80.1	—
BALANCE OF ELLIS COUNTY, KS								
54	Professional, scientific, & technical services	13	1 765	607	176	32	76.2	4.7
541	Professional, scientific, & technical services	13	1 765	607	176	32	76.2	4.7
BALANCE OF ELLSWORTH COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF FINNEY COUNTY, KS								
54	Professional, scientific, & technical services	6	2 133	1 281	309	130	8.4	15.9
541	Professional, scientific, & technical services	6	2 133	1 281	309	130	8.4	15.9
5412	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	3	D	D	D	c	D	D
BALANCE OF FRANKLIN COUNTY, KS								
54	Professional, scientific, & technical services	5	908	300	74	12	28.1	13.1
541	Professional, scientific, & technical services	5	908	300	74	12	28.1	13.1
BALANCE OF GEARY COUNTY, KS								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
BALANCE OF GOVE COUNTY, KS								
54	Professional, scientific, & technical services	4	198	46	13	4	38.9	23.2
BALANCE OF GRAHAM COUNTY, KS								
54	Professional, scientific, & technical services	4	415	221	41	13	79.5	20.5
BALANCE OF GRAY COUNTY, KS								
54	Professional, scientific, & technical services	12	1 678	579	150	41	76.0	3.4
541	Professional, scientific, & technical services	12	1 678	579	150	41	76.0	3.4
BALANCE OF GREELEY COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF GREENWOOD COUNTY, KS								
54	Professional, scientific, & technical services	4	174	59	18	6	100.0	—
BALANCE OF HAMILTON COUNTY, KS								
54	Professional, scientific, & technical services	7	890	150	42	18	51.5	—
541	Professional, scientific, & technical services	7	890	150	42	18	51.5	—
BALANCE OF HARPER COUNTY, KS								
54	Professional, scientific, & technical services	3	D	D	D	a	D	D
BALANCE OF HARVEY COUNTY, KS								
54	Professional, scientific, & technical services	9	D	D	D	b	D	D
541	Professional, scientific, & technical services	9	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF HASKELL COUNTY, KS								
54	Professional, scientific, & technical services	3	676	263	34	11	D	—
BALANCE OF HODGEMAN COUNTY, KS								
54	Professional, scientific, & technical services	3	143	31	7	5	81.1	18.9
BALANCE OF JACKSON COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF JEFFERSON COUNTY, KS								
54	Professional, scientific, & technical services	16	1 474	493	105	35	69.6	6.6
541	Professional, scientific, & technical services	16	1 474	493	105	35	69.6	6.6
BALANCE OF JEWELL COUNTY, KS								
54	Professional, scientific, & technical services	4	580	163	37	11	57.2	—
BALANCE OF JOHNSON COUNTY, KS								
54	Professional, scientific, & technical services	78	D	D	D	e	D	D
541	Professional, scientific, & technical services	78	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	10	D	D	D	b	D	D
5413	Architectural, engineering, & related services	17	D	D	D	b	D	D
5415	Computer systems design & related services	10	D	D	D	c	D	D
54151	Computer systems design & related services	10	D	D	D	c	D	D
541511	Custom computer programming services	2	D	D	D	c	D	D
541512	Computer systems design services	8	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	15	D	D	D	b	D	D
5418	Advertising & related services	16	D	D	D	b	D	D
BALANCE OF KEARNY COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF KINGMAN COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF KIOWA COUNTY, KS								
54	Professional, scientific, & technical services	5	347	68	14	9	98.0	2.0
BALANCE OF LABETTE COUNTY, KS								
54	Professional, scientific, & technical services	8	1 613	713	152	29	5.7	7.3
541	Professional, scientific, & technical services	8	1 613	713	152	29	5.7	7.3
BALANCE OF LANE COUNTY, KS								
54	Professional, scientific, & technical services	4	377	136	30	9	76.1	—
BALANCE OF LEAVENWORTH COUNTY, KS								
54	Professional, scientific, & technical services	14	1 660	534	113	29	71.1	5.1
541	Professional, scientific, & technical services	14	1 660	534	113	29	71.1	5.1
BALANCE OF LINCOLN COUNTY, KS								
54	Professional, scientific, & technical services	7	570	201	44	18	92.3	7.7
BALANCE OF LINN COUNTY, KS								
54	Professional, scientific, & technical services	12	1 005	395	88	21	62.9	.9
541	Professional, scientific, & technical services	12	1 005	395	88	21	62.9	.9
BALANCE OF LOGAN COUNTY, KS								
54	Professional, scientific, & technical services	5	286	91	22	8	22.7	1.7

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF LYON COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF MCPHERSON COUNTY, KS								
54	Professional, scientific, & technical services	8	738	135	23	19	91.7	8.3
BALANCE OF MARION COUNTY, KS								
54	Professional, scientific, & technical services	10	D	D	D	b	D	D
541	Professional, scientific, & technical services	10	D	D	D	b	D	D
5418	Advertising & related services	3	D	D	D	b	D	D
54189	Other services related to advertising	2	D	D	D	b	D	D
541890	Other services related to advertising	2	D	D	D	b	D	D
5418902	Advertising specialties goods distributor	2	D	D	D	b	D	D
BALANCE OF MARSHALL COUNTY, KS								
54	Professional, scientific, & technical services	3	143	73	17	6	100.0	—
BALANCE OF MEADE COUNTY, KS								
54	Professional, scientific, & technical services	6	828	225	52	20	70.8	29.2
BALANCE OF MIAMI COUNTY, KS								
54	Professional, scientific, & technical services	12	3 352	824	110	27	46.0	—
541	Professional, scientific, & technical services	12	3 352	824	110	27	46.0	—
BALANCE OF MITCHELL COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF MONTGOMERY COUNTY, KS								
54	Professional, scientific, & technical services	7	1 151	370	69	23	69.0	31.0
541	Professional, scientific, & technical services	7	1 151	370	69	23	69.0	31.0
BALANCE OF MORRIS COUNTY, KS								
54	Professional, scientific, & technical services	8	2 401	572	156	51	93.9	1.8
541	Professional, scientific, & technical services	8	2 401	572	156	51	93.9	1.8
5418	Advertising & related services	1	D	D	D	b	D	D
BALANCE OF MORTON COUNTY, KS								
54	Professional, scientific, & technical services	6	1 029	256	54	19	86.8	12.7
541	Professional, scientific, & technical services	6	1 029	256	54	19	86.8	12.7
BALANCE OF NEMAHA COUNTY, KS								
54	Professional, scientific, & technical services	20	3 899	1 669	417	62	25.9	8.4
541	Professional, scientific, & technical services	20	3 899	1 669	417	62	25.9	8.4
BALANCE OF NEOSHO COUNTY, KS								
54	Professional, scientific, & technical services	7	1 599	948	275	31	36.3	—
541	Professional, scientific, & technical services	7	1 599	948	275	31	36.3	—
BALANCE OF NESS COUNTY, KS								
54	Professional, scientific, & technical services	7	1 112	288	74	24	72.8	13.7
541	Professional, scientific, & technical services	7	1 112	288	74	24	72.8	13.7
BALANCE OF NORTON COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF OSAGE COUNTY, KS								
54	Professional, scientific, & technical services	11	D	D	D	b	D	D
541	Professional, scientific, & technical services	11	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF OSBORNE COUNTY, KS								
54	Professional, scientific, & technical services	5	1 655	545	122	22	30.0	—
541	Professional, scientific, & technical services	5	1 655	545	122	22	30.0	—
BALANCE OF OTTAWA COUNTY, KS								
54	Professional, scientific, & technical services	4	D	D	D	b	D	D
BALANCE OF PAWNEE COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF PHILLIPS COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF POTTAWATOMIE COUNTY, KS								
54	Professional, scientific, & technical services	13	2 076	746	197	38	49.2	3.0
541	Professional, scientific, & technical services	13	2 076	746	197	38	49.2	3.0
BALANCE OF PRATT COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF RAWLINS COUNTY, KS								
54	Professional, scientific, & technical services	5	662	229	52	15	39.3	—
BALANCE OF RENO COUNTY, KS								
54	Professional, scientific, & technical services	14	2 963	1 243	259	46	51.0	—
541	Professional, scientific, & technical services	14	2 963	1 243	259	46	51.0	—
5412	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	4	D	D	D	b	D	D
BALANCE OF REPUBLIC COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF RICE COUNTY, KS								
54	Professional, scientific, & technical services	7	501	127	29	7	100.0	—
BALANCE OF RILEY COUNTY, KS								
54	Professional, scientific, & technical services	12	1 620	536	67	14	87.1	1.8
541	Professional, scientific, & technical services	12	1 620	536	67	14	87.1	1.8
BALANCE OF ROOKS COUNTY, KS								
54	Professional, scientific, & technical services	7	1 290	494	103	18	55.3	3.6
541	Professional, scientific, & technical services	7	1 290	494	103	18	55.3	3.6
BALANCE OF RUSH COUNTY, KS								
54	Professional, scientific, & technical services	7	880	420	100	15	5.3	10.0
541	Professional, scientific, & technical services	7	880	420	100	15	5.3	10.0
BALANCE OF RUSSELL COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF SALINE COUNTY, KS								
54	Professional, scientific, & technical services	4	550	269	44	5	43.6	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records ¹	Estimated ²
BALANCE OF SEDGWICK COUNTY, KS								
54	Professional, scientific, & technical services	60	D	D	D	c	D	D
541	Professional, scientific, & technical services	60	D	D	D	c	D	D
5413	Architectural, engineering, & related services	19	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services	11	D	D	D	b	D	D
54161	Management consulting services	9	D	D	D	b	D	D
5418	Advertising & related services	5	D	D	D	b	D	D
BALANCE OF SEWARD COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF SHAWNEE COUNTY, KS								
54	Professional, scientific, & technical services	29	8 761	3 158	419	96	37.0	55.5
541	Professional, scientific, & technical services	29	8 761	3 158	419	96	37.0	55.5
5415	Computer systems design & related services	4	D	D	D	a	D	D
54151	Computer systems design & related services	4	D	D	D	a	D	D
BALANCE OF SHERIDAN COUNTY, KS								
54	Professional, scientific, & technical services	5	762	233	57	15	61.7	—
BALANCE OF SMITH COUNTY, KS								
54	Professional, scientific, & technical services	9	657	205	55	22	63.6	9.1
BALANCE OF STAFFORD COUNTY, KS								
54	Professional, scientific, & technical services	8	939	225	57	18	54.6	23.2
541	Professional, scientific, & technical services	8	939	225	57	18	54.6	23.2
BALANCE OF STANTON COUNTY, KS								
54	Professional, scientific, & technical services	5	613	214	47	13	76.8	23.2
BALANCE OF SUMNER COUNTY, KS								
54	Professional, scientific, & technical services	7	D	D	D	a	D	D
BALANCE OF THOMAS COUNTY, KS								
54	Professional, scientific, & technical services	2	D	D	D	a	D	D
BALANCE OF TREGO COUNTY, KS								
54	Professional, scientific, & technical services	6	630	179	39	12	26.2	13.5
BALANCE OF WABAUNSEE COUNTY, KS								
54	Professional, scientific, & technical services	4	276	86	22	8	88.8	—
BALANCE OF WALLACE COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF WASHINGTON COUNTY, KS								
54	Professional, scientific, & technical services	10	1 385	250	55	28	96.4	—
541	Professional, scientific, & technical services	10	1 385	250	55	28	96.4	—
BALANCE OF WICHITA COUNTY, KS								
54	Professional, scientific, & technical services	3	308	118	31	9	100.0	—
BALANCE OF WILSON COUNTY, KS								
54	Professional, scientific, & technical services	1	D	D	D	a	D	D
BALANCE OF WOODSON COUNTY, KS								
54	Professional, scientific, & technical services	4	306	102	27	11	77.1	—

¹Includes receipts information obtained from administrative records of other Federal agencies.

²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

EXPENSES (\$1,000)

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

RECEIPTS/REVENUE (\$1,000)

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

Appendix B.

NAICS Codes, Titles, and Descriptions

54 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

The Professional, Scientific, and Technical Services sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and record-keeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

541 Professional, Scientific, and Technical Services

Industries in the Professional, Scientific, and Technical Services subsector group establishments engaged in processes where human capital is the major input. These establishments make available the knowledge and skills of their employees, often on an assignment basis, where an individual or team is responsible for the delivery of services to the client. The individual industries of this subsector are defined on the basis of the particular expertise and training of the services provider.

The distinguishing feature of the Professional, Scientific, and Technical Services subsector is the fact that most of the industries grouped in it have production processes that are almost wholly dependent on worker skills. In most of these industries, equipment and materials are not of major importance, unlike health care, for example, where “high tech” machines and materials are important collaborating inputs to labor skills in the production of health care. Thus, the establishments classified in this subsector sell expertise. Much of the expertise requires degrees, though not in every case.

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

5411 Legal Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54111, Offices of Lawyers; and 54119, Other Legal Services.

54111 Offices of Lawyers

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

541110 Offices of Lawyers

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

The data published with NAICS code 541110 are comprised of the following SIC industry:

8111 Legal Services

5411101 Offices of Lawyers (Except Legal Aid Societies)

Establishments, headed by members of the bar, primarily engaged in the practice of law. These establishments may specialize in a particular form of law practice or provide a range of legal services.

5411102 Legal Aid Societies and Similar Legal Services

Establishments primarily engaged in providing legal aid or advice and are nonprofit and tax-exempt.

54119 Other Legal Services

This industry comprises establishments of legal practitioners (except lawyers and attorneys) primarily engaged in providing specialized legal or paralegal services.

541191 Title Abstract and Settlement Offices

This U.S. industry comprises establishments (except offices of lawyers and attorneys) primarily engaged in one or more of the following activities: (1) researching public land records to gather information relating to real estate

titles; (2) preparing documents necessary for the transfer of the title, financing, and settlement; (3) conducting final real estate settlements and closings; and (4) filing legal and other documents relating to the sale of real estate. Real estate settlement offices, title abstract companies, and title search companies are included in this industry.

The data published with NAICS code 541191 are comprised of the following SIC industry:

6541 Title and Settlement Offices

541199 All Other Legal Services

This U.S. industry comprises establishments of legal practitioners (except offices of lawyers and attorneys, settlement offices, and title abstract offices). These establishments are primarily engaged in providing specialized legal or paralegal services.

The data published with NAICS code 541199 are comprised of this part of the following SIC industry:

7389 (pt) Process Services, Patent Agents, Notaries Public, and Paralegal Services

5412 Accounting, Tax Preparation, Bookkeeping, and Payroll Services

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

54121 Accounting, Tax Preparation, Bookkeeping, and Payroll Services

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

541211 Offices of Certified Public Accountants

This U.S. industry comprises establishments of accountants that are certified to audit the accounting records of public and private organizations and to attest to compliance with generally accepted accounting practices. Offices of certified public accountants (CPAs) may provide one or more of the following accounting services: (1) auditing financial statements; (2) designing accounting systems; (3) preparing financial statements; (4) developing budgets; and (5) providing advice on matters related to accounting. These establishments may also provide related services, such as bookkeeping, tax return preparation, and payroll processing.

The data published with NAICS code 541211 are comprised of this part of the following SIC industry:

8721 (pt) Offices of Certified Public Accountants

541213 Tax Preparation Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in providing tax return preparation services without also providing accounting, bookkeeping, billing, or payroll processing services. Basic knowledge of tax law and filing requirements is required.

The data published with NAICS code 541213 are comprised of the following SIC industry:

7291 Tax Preparation Services

541214 Payroll Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in the following without also providing accounting, bookkeeping, or billing services: (1) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients and (2) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques as part of providing their services.

The data published with NAICS code 541214 are comprised of these parts of the following SIC industries:

7819 (pt) Talent Payment Services

8721 (pt) Payroll Services

5412141 Talent Payment Services

Establishments primarily engaged in providing payment services for actors, actresses, and other entertainment professionals.

5412142 Payroll Services (Except Talent Payment Services)

Establishments primarily engaged in the following, without also providing accounting or accounts auditing services: (a) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients; and (b) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques in the execution of their services.

541219 Other Accounting Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in providing accounting services (except tax return preparation services only or payroll services only). These establishments may also provide tax return preparation or payroll services. Accountant (except CPA) offices, bookkeeper offices, and billing offices are included in this industry.

The data published with NAICS code 541219 are comprised of this part of the following SIC industry:

8721 (pt) Other Accounting Services

5413 Architectural, Engineering, and Related Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54131, Architectural Services; 54133, Engineering Services; 54134, Drafting Services; 54135, Building Inspection Services; 54136, Geophysical Surveying and Mapping Services; 54137, Surveying and Mapping (Except Geophysical) Services; and 54138, Testing Laboratories.

54131 Architectural Services

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

541310 Architectural Services

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

The data published with NAICS code 541310 are comprised of the following SIC industry:

8712 Architectural Services

54133 Engineering Services

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

541330 Engineering Services

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

The data published with NAICS code 541330 are comprised of the following SIC industry:

8711 Engineering Services

54134 Drafting Services

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

541340 Drafting Services

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

The data published with NAICS code 541340 are comprised of this part of the following SIC industry:

7389 (pt) Drafting Services

54135 Building Inspection Services

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

541350 Building Inspection Services

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

The data published with NAICS code 541350 are comprised of this part of the following SIC industry:

7389 (pt) Building Inspection Services

54136 Geophysical Surveying and Mapping Services

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

541360 Geophysical Surveying and Mapping Services

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

The data published with NAICS code 541360 are comprised of these parts of the following SIC industries:

- 1081 (pt) Geophysical Surveying Services for Metal Mining, on a Contract Basis
- 1382 (pt) Geophysical Surveying Services for Oil and Gas Fields, on a Contract Basis
- 1481 (pt) Geophysical Surveying Services for Nonmetallic Minerals (Except Fuels) on a Contract Basis
- 8713 (pt) Geophysical Surveying

5413601 Geophysical Surveying

Establishments primarily engaged in surveying and mapping of subsurface terrain or formations. Establishments in this industry specialize in such areas as identifying the location of subsurface fault lines and mineral deposits using a variety of surveying techniques including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

5413602 Geophysical Surveying Services Only for Metal Mining, Contract Basis

Establishments primarily engaged in surveying and mapping subsurface terrain or formations for metal mining.

5413603 Geophysical Surveying Services Only for Oil and Gas Fields, Contract Basis

Establishments primarily engaged in surveying and mapping subsurface and surface terrain or formations for oil and gas fields.

5413604 Geophysical Surveying Services Only for Nonmetallic Mineral (Except Fuels), Contract Basis

Establishments primarily engaged in surveying and mapping subsurface terrain or formations for nonmetallic minerals, except fuels.

54137 Surveying and Mapping (Except Geophysical) Services

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above

or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

541370 Surveying and Mapping (Except Geophysical) Services

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

The data published with NAICS code 541370 are comprised of these parts of the following SIC industries:

- 7389 (pt) Map Making Services
- 8713 (pt) Surveying Services

5413701 Surveying Services

Establishments primarily engaged in providing professional land and water surveying services (except geophysical) or providing land, water, and underwater terrain survey mapping services.

5413702 Map Making Services

Establishments primarily engaged in providing land, water, and underwater terrain mapping services, without surveying services.

54138 Testing Laboratories

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

541380 Testing Laboratories

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

The data published with NAICS code 541380 are comprised of this part of the following SIC industry:

- 8734 (pt) Testing Laboratories

5414 Specialized Design Services

This industry group comprises establishments providing specialized design services (except architectural, engineering, and computer systems design).

54141 Interior Design Services

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

541410 Interior Design Services

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

The data published with NAICS code 541410 are comprised of this part of the following SIC industry:

7389 (pt) Interior Design Services

54142 Industrial Design Services

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

541420 Industrial Design Services

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their

products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

The data published with NAICS code 541420 are comprised of this part of the following SIC industry:

7389 (pt) Industrial Design Services

54143 Graphic Design Services

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

541430 Graphic Design Services

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

The data published with NAICS code 541430 are comprised of these parts of the following SIC industries:

7336 Commercial Art and Graphic Design

8099 (pt) Medical Artists

5414301 Graphic Design Services (Except Commercial Art and Medical Artists)

Establishments primarily engaged in planning, designing and managing the production of the design of printed materials, packaging video screen displays, advertising signage systems, and corporate logos.

5414302 Commercial Art

Establishments primarily engaged in providing commercial art and illustration services.

5414303 Medical Artists

Establishments primarily engaged in providing commercial sketches and drawings of body parts and other biological objects.

54149 Other Specialized Design Services

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

541490 Other Specialized Design Services

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

The data published with NAICS code 541490 are comprised of this part of the following SIC industry:

7389 (pt) Other Design Services

5415 Computer Systems Design and Related Services

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

54151 Computer Systems Design and Related Services

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

541511 Custom Computer Programming Services

This U.S. industry comprises establishments primarily engaged in writing, modifying, testing, and supporting software to meet the needs of a particular customer.

The data published with NAICS code 541511 are comprised of the following SIC industry:

7371 Custom Computer Programming Services

541512 Computer Systems Design Services

This U.S. industry comprises establishments primarily engaged in planning and designing computer systems that integrate computer hardware, software, and communication technologies. The hardware and software components

of the system may be provided by this establishment or company as part of integrated services or may be provided by third parties or vendors. These establishments often install the system and train and support users of the system.

The data published with NAICS code 541512 are comprised of these parts of the following SIC industries:

7373 Computer Systems Integrators

7379 (pt) Computer Systems Consultants

5415121 Computer Systems Integrators

Establishments primarily engaged in developing or modifying computer software, and packaging or bundling the software with computer hardware (computers and computer peripheral equipment) to create and market an integrated system for specific applications. These establishments must provide each of the following services: (1) the development or modification of the computer software; (2) the marketing of purchased computer hardware; and (3) involvement in all phases of system development from design through installation.

5415122 Computer Systems Consultants (Except Systems Integrators)

Establishments primarily engaged in consulting with clients and planning and designing systems that integrate computer hardware, software, and communication technologies.

541513 Computer Facilities Management Services

This U.S. industry comprises establishments primarily engaged in providing on-site management and operation of clients' computer systems and/or data processing facilities. Establishments providing computer systems or data processing facilities support services are included in this industry.

The data published with NAICS code 541513 are comprised of the following SIC industry:

7376 Computer Facilities Management Services

541519 Other Computer Related Services

This U.S. industry comprises establishments primarily engaged in providing computer related services (except custom programming, systems integration design, and facilities management services). Establishments providing computer disaster recovery services or software installation services are included in this industry.

The data published with NAICS code 541519 are comprised of these parts of the following SIC industries:

7379 (pt) All Other Computer Consultants, (Except Computer Systems Consultants)

7379 (pt) All Other Computer Related Services

5415191 Computer Consultants (Except Computer Systems Consultants)

Establishments primarily engaged in providing computer consulting services (except computer systems consulting).

5415199 All Other Computer Related Services

Establishments primarily engaged in supplying computer related services (except computer programming services, computer systems integrators, computer facilities management services, and computer consultants).

5416 Management, Scientific, and Technical Consulting Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54161, Management Consulting Services; 54162, Environmental Consulting Services; and 54169, Other Scientific and Technical Consulting Services.

54161 Management Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on management issues, such as strategic and organizational planning; financial planning and budgeting; marketing objectives and policies; human resource policies, practices, and planning; production scheduling; and control planning.

541611 Administrative Management and General Management Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on administrative management issues, such as financial planning and budgeting, equity and asset management, records management, office planning, strategic and organizational planning, site selection, new business startup, and business process improvement. This industry also includes establishments of general management consultants that provide a full range of administrative; human resource; marketing; process, physical distribution, and logistics; or other management consulting services to clients.

The data published with NAICS code 541611 are comprised of this part of the following SIC industry:

8742 (pt) Administrative Management and General Management Consulting Services

541612 Human Resources and Executive Search Consulting Services

This U.S. industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations in one or more of the following

areas: (1) human resource and personnel policies, practices, and procedures; (2) employee benefits planning, communication, and administration; (3) compensation systems planning; (4) wage and salary administration; and (5) executive search and recruitment.

The data published with NAICS code 541612 are comprised of these parts of the following SIC industries:

7361 (pt) Executive Placement Services

8742 (pt) Human Resources and Personnel Management Consulting

8999 (pt) Actuarial Consulting Services

5416121 Actuarial Consulting

Establishments primarily engaged in applying statistical calculation especially of life expectancy in assessing life, health, social, and casualty insurance; annuities; pensions; and compensation and benefits planning.

5416122 Executive Placement Services

Establishments primarily engaged in executive search and recruitment services or executive placement services.

5416123 Human Resources and Personnel Management Consulting

Establishments primarily engaged in one or more of the following: (a) providing operating advice and assistance in areas, such as human resource and personnel policies, practices, and procedures; (b) employee benefits planning, communication, and administration; (c) compensation systems planning; and (d) wage and salary administration.

541613 Marketing Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on marketing issues, such as developing marketing objectives and policies, sales forecasting, new product developing and pricing, licensing and franchise planning, and marketing planning and strategy.

The data published with NAICS code 541613 are comprised of this part of the following SIC industry:

8742 (pt) Marketing Consulting Services

541614 Process, Physical Distribution, and Logistics Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations in areas, such as: (1) manufacturing operations improvement; (2) productivity improvement; (3) production planning and control; (4)

quality assurance and quality control; (5) inventory management; (6) distribution networks; (7) warehouse use, operations, and utilization; (8) transportation and shipment of goods and materials; and (9) materials management and handling.

The data published with NAICS code 541614 are comprised of this part of the following SIC industry:

8742 (pt) Process, Physical, Distribution, and Logistics Consulting

541618 Other Management Consulting Services

This U.S. industry comprises establishments primarily engaged in providing management consulting services (except administrative and general management consulting; human resources consulting; marketing consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

The data published with NAICS code 541618 are comprised of these parts of the following SIC industries:

4731 (pt) Tariff Consultants

8748 (pt) Other Management Consulting Services

5416181 Tariff Consulting

Establishments primarily engaged in providing information and advise on freight shipping or tariffs.

5416182 All Other Management Consulting Services

Establishments primarily engaged in providing management consulting services (expert administrative and general management consulting; human resource consulting; marketing consulting; tariff consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

54162 Environmental Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplinary staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

541620 Environmental Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplinary staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

The data published with NAICS code 541620 are comprised of this part of the following SIC industry:

8999 (pt) Environmental Consulting Services

54169 Other Scientific and Technical Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

541690 Other Scientific and Technical Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

The data published with NAICS code 541690 are comprised of these parts of the following SIC industries:

8748 (pt) Other Scientific and Technical Consulting Services

8999 (pt) Scientific and Related Consulting Services (Except Environmental and Actuarial)

5416901 Economic and Related Consulting Services

Establishments primarily engaged in providing advice and assistance to business and other organizations on scientific and technical issues (except environmental).

5416902 Scientific and Related Consulting Services (Except Environmental and Actuarial)

Establishments primarily engaged in furnishing scientific or related advice on a contract or fee basis.

5417 Scientific Research and Development Services

This industry group comprises establishments engaged in conducting original investigation undertaken on a systematic basis to gain new knowledge (research) and/or the

application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development). The industries within this industry group are defined on the basis of the domain of research; that is, on the scientific expertise of the establishment.

54171 Research and Development in the Physical, Engineering, and Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

541710 Research and Development in the Physical, Engineering, and Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

The data published with NAICS code 541710 are comprised of these parts of the following SIC industries:

- 8731 (pt) Commercial Physical and Engineering Sciences Research
- 8733 (pt) Noncommercial Physical and Engineering Sciences Research
- 8731 (pt) Commercial Life Sciences Research
- 8733 (pt) Noncommercial Life Sciences Research

5417101 Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects.

54171011 Noncommercial Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting noncommercial research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects funded from gifts, grants, and contributions.

54171012 Commercial Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting commercial research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects on a fee or contract basis.

5417102 Research and Development in the Life Sciences

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences.

54171021 Noncommercial Research and Development in the Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences. The noncommercial establishments included here operate primarily on funds from gifts, grants, and contributions.

54171022 Commercial Research and Development in the Life Sciences

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences, on a contract or fee (commercial) basis.

54172 Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

541720 Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

The data published with NAICS code 541720 are comprised of these parts of the following SIC industries:

- 8732 (pt) Social Science and Humanities Research

8733 (pt) Noncommercial Research in Social Sciences and Humanities

5417201 Noncommercial Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analysis in education, sociology, psychology, language, behavior, economic, legal, and other social science and humanities research. The noncommercial establishments included here operate primarily on funds from gifts, grants, and contributions.

5417202 Commercial Research and Development in the Social Sciences and Humanities

Establishments primarily engaged in conducting research and analysis in education, sociology, psychology, language, behavior, economic, legal, and other social science and humanities research on a contract or fee (commercial) basis.

5418 Advertising and Related Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54181, Advertising Agencies; 54182, Public Relations Agencies; 54183, Media Buying Agencies; 54184, Media Representatives; 54185, Display Advertising; 54186, Direct Mail Advertising; 54187, Advertising Material Distribution Services; and 84189, Other Services Related to Advertising.

54181 Advertising Agencies

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

541810 Advertising Agencies

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

The data published with NAICS code 541810 are comprised of the following SIC industry:

7311 Advertising Agencies

54182 Public Relations Agencies

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

541820 Public Relations Agencies

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

The data published with NAICS code 541820 are comprised of the following SIC industry:

8743 Public Relations Services

54183 Media Buying Agencies

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

541830 Media Buying Agencies

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

The data published with NAICS code 541830 are comprised of this part of the following SIC industry:

7319 (pt) Media Buying Services

54184 Media Representatives

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

541840 Media Representatives

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

The data published with NAICS code 541840 are comprised of the following SIC industry:

7313 Radio, Television, and Publishers' Advertising Representatives

5418401 Radio and Television Advertising Representatives

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for radio or television station (or network) owners.

5418402 Publishers' Advertising Representatives

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for newspapers, magazines, and other publications.

54185 Display Advertising

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

541850 Display Advertising

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

The data published with NAICS code 541850 are comprised of these parts of the following SIC industries:

- 7312 Outdoor Advertising Services
- 7319 (pt) Display Advertising, Except Outdoor

5418501 Display Advertising (Except Outdoor)

Establishments primarily engaged in preparing display advertising services (except outdoor).

5418502 Outdoor Advertising Services

Establishments primarily engaged in the preparation and presentation of poster displays and painted and electric sign displays on billboards, panels, bulletins, and frames principally outdoors.

54186 Direct Mail Advertising

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

541860 Direct Mail Advertising

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key

chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

The data published with NAICS code 541860 are comprised of this part of the following SIC industry:

- 7331 (pt) Direct Mail Advertising Services (Except Mail List Services)

54187 Advertising Material Distribution Services

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods, such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

541870 Advertising Material Distribution Services

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods, such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

The data published with NAICS code 541870 are comprised of this part of the following SIC industry:

- 7319 (pt) Advertising Materials Distribution Services

54189 Other Services Related to Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

541890 Other Services Related to Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

The data published with NAICS code 541890 are comprised of these parts of the following SIC industries:

- 5199 (pt) Advertising Specialties Goods Distributors
- 7319 (pt) Other Advertising Services
- 7389 (pt) Sign Painting and Lettering Shop

7389 (pt) Welcoming Services

5418901 Welcoming Services

Establishments primarily engaged in providing promotional business services to tourists and new residents of a community.

5418902 Advertising Specialties Goods Distributors

Establishments primarily engaged in the wholesale distribution of advertising novelties and specialties.

5418903 Sign Painting and Lettering Shop

Establishments primarily engaged in making signs to individual order or in office door and window lettering.

5418909 All Other Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, sign painting and lettering shops, marketing consulting services, and welcoming services).

5419 Other Professional, Scientific, and Technical Services

This industry group comprises establishments engaged in professional, scientific, and technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; and advertising and related services).

54191 Marketing Research and Public Opinion Polling

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

541910 Marketing Research and Public Opinion Polling

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

The data published with NAICS code 541910 are comprised of this part of the following SIC industry:

8732 (pt) Marketing Research and Public Opinion Polling

54192 Photographic Services

This industry comprises establishments primarily engaged in providing still, video, or digital photography services. These establishments may specialize in a particular field of photography, such as commercial and industrial photography, portrait photography, and special events photography. Commercial or portrait photography studios are included in this industry.

541921 Photography Studios, Portrait

This U.S. industry comprises establishments known as portrait studios primarily engaged in providing still, video, or digital portrait photography services.

The data published with NAICS code 541921 are comprised of the following SIC industry:

7221 Photographic Studios, Portrait

541922 Commercial Photography

This U.S. industry comprises establishments primarily engaged in providing commercial photography services, generally for advertising agencies, publishers, and other business and industrial users.

The data published with NAICS code 541922 are comprised of these parts of the following SIC industries:

7335 Commercial Photography
8099 (pt) Medical Photography

5419221 Commercial Photography (Except Medical Photography)

Establishments primarily engaged in providing commercial photography services (except medical photography).

5419222 Medical Photography

Establishments primarily engaged in making still photographs or motion pictures of body parts, medical specimens, or other biological objects.

54193 Translation and Interpretation Services

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

541930 Translation and Interpretation Services

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

The data published with NAICS code 541930 are comprised of this part of the following SIC industry:

7389 (pt) Translation and Interpretation Services

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

54199 All Other Professional, Scientific, and Technical Services

This industry comprises establishments primarily engaged in the provision of professional, scientific, or technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

541990 All Other Professional, Scientific, and Technical Services

This industry comprises establishments primarily engaged in the provision of professional, scientific, or

technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

The data published with NAICS code 541990 are comprised of this part of the following SIC industry:

7389 (pt) All Other Professional, Scientific, and Technical Services

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
 - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
 - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the Core Business Statistics Series.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
 - a. Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
 - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
 - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data was imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the mail and nonmail universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases, expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

KANSAS

Bonner Springs is in Johnson and Wyandotte Counties.

Herington is in Dickinson and Morris Counties.

Manhattan is in Pottawatomie and Riley Counties.

Mulvane is in Sedgwick and Sumner Counties.

Appendix E. Metropolitan Areas

KANSAS

Kansas City, MO—KS MSA

Johnson County, KS
Leavenworth County, KS
Miami County, KS
Wyandotte County, KS
Cass County, MO
Clay County, MO
Clinton County, MO
Jackson County, MO
Lafayette County, MO

Kansas City, MO—KS MSA—Con.

Platte County, MO
Ray County, MO

Lawrence, KS MSA

Douglas County, KS

Topeka, KS MSA

Shawnee County, KS

Wichita, KS MSA

Butler County, KS
Harvey County, KS
Sedgwick County, KS

