

Table 1. Small Business Lending in New Hampshire , June 1998

Bank Name	Location	Total	Rank	Rank	Rank	Rank	Bnk Asset Sz.	Rank by	LSBL\$	LSBL#	Total Rank	Total Rank
		Rank	LSBL/TA	LSBL/TBL	LSBL (\$)	LSBL(#)		Bnk Sz.			MSBL	SSBL
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
OLDE PORT B&TC	PORTSMOUTH	75.0	25.0	25.0	12.5	12.5	<\$100M	1	23,532	419	67.5	62.5
FIRST & OCEAN NB	SEABROOK	72.5	20.0	15.0	17.5	20.0	\$100M-500M	1	48,681	665	72.5	72.5
FIRST COLEBROOK BK	COLEBROOK	70.0	22.5	17.5	15.0	15.0	<\$100M	2	25,773	480	72.5	77.5
COMMUNITY B&TC	WOLFEBORO	65.0	20.0	10.0	20.0	15.0	\$100M-500M	2	53,026	520	55.0	52.5
PEOPLES BK OF LITTLETON	LITTLETON	65.0	22.5	22.5	10.0	10.0	<\$100M	3	15,393	230	55.0	55.0
BANK OF NH	MANCHESTER	60.0	5.0	5.0	25.0	25.0	\$1B-\$10B	1	504,966	5,446	67.5	75.0
GRANITE BK	KEENE	60.0	10.0	7.5	22.5	20.0	\$500M-\$1B	1	165,109	1,818	60.0	60.0
BERLIN CITY BK	BERLIN	57.5	12.5	7.5	20.0	17.5	\$100M-500M	3	52,945	620	52.5	65.0
PEMIGEWASSET NB OF PLYMOUTH	PLYMOUTH	57.5	12.5	12.5	15.0	17.5	\$100M-500M	4	27,545	559	67.5	67.5
FLEET BK NH	MANCHESTER	55.0	7.5	2.5	22.5	22.5	\$1B-\$10B	2	289,312	3,494	52.5	52.5
VILLAGE B&TC	GILFORD	52.5	15.0	20.0	7.5	10.0	<\$100M	4	12,973	266	67.5	65.0
FIRST ALLIANCE B & TC	MANCHESTER	52.5	17.5	22.5	7.5	5.0	<\$100M	5	8,842	56	35.0	22.5
SOUTHERN NH B&TC	WINDHAM	50.0	17.5	12.5	12.5	7.5	<\$100M	6	19,168	176	40.0	35.0
BOW MILLS BK & TR	BOW	45.0	15.0	15.0	10.0	5.0	<\$100M	7	13,296	160	57.5	52.5
FARMINGTON NB	FARMINGTON	42.5	7.5	5.0	17.5	12.5	\$100M-500M	5	42,423	441	42.5	40.0
LANCASTER NB	LANCASTER	42.5	10.0	20.0	5.0	7.5	<\$100M	8	6,240	169	57.5	67.5
PROVIDIAN NB	TILTON	0.0	5.0	2.5	5.0	22.5	\$1B-\$10B	3	4,880	1,962		35.0
FIRST SIGNATURE B&TC	PORTSMOUTH		2.5		2.5	2.5	\$100M-500M	6	0	0		
BANKBOSTON NH NA	NASHUA		2.5		2.5	2.5	\$100M-500M	7	0	0		

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan program. To locate the SBA preferred or certified lender nearest to you call 1-800-8-ASK-SBA or check SBA's home page at <http://www.sba.gov>.

Source: Office of Economic Research, Office of Advocacy, U.S. Small Business Administration, from call report data.

Table 2. Small-Business-Friendly Banks by Bank Size in New Hampshire , June 1998

Bank Name	Location	State	Total Rank (1)	Rank LSBL/TA (2)	Rank LSBL/TBL (3)	Rank LSBL(\$) (4)	Rank LSBL(#) (5)	Bank Asset Sz. (6)	Rank by Bank Sz. (7)	LSBL\$ (8)	LSBL# (9)	Total Rank MSBL (10)	Total Rank SSBL (11)
OLDE PORT B&TC	PORTSMOUTH	NH	75.0	25.0	25.0	12.5	12.5	<\$100M	1	23,532	419	67.5	62.5
FIRST & OCEAN NB	SEABROOK	NH	72.5	20.0	15.0	17.5	20.0	\$100M-500M	1	48,681	665	72.5	72.5
BANK OF NH	MANCHESTER	NH	60.0	5.0	5.0	25.0	25.0	\$1B-\$10B	1	504,966	5,446	67.5	75.0
GRANITE BK	KEENE	NH	60.0	10.0	7.5	22.5	20.0	\$500M-\$1B	1	165,109	1,818	60.0	60.0

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Source: Office of Economic Research, Office of Advocacy, U.S. Small Business Administration, from call report data.

Table 3. Top Lenders in Small Business Loans in New Hampshire under the CRA Reporting Program, 1998

BANK/BHC NAME	HQ STATE	LSBL\$ (1)	LSBL# (2)	BK SIZE (3)	SSBL\$ (4)	SSBL# (5)	MSBL\$ (6)	MSBL# (7)	Cdt Card Bk (8)
FLEET FINANCIAL GROUP INC.	MA	220,010	1,338	>\$50B	38,973	862	80,776	1,090	
PEOPLES HERITAGE FINANCIAL G	ME	81,857	742	\$1B-\$10B	21,389	530	43,711	663	
GRANITE STATE BANKSHARES IN	NH	31,769	279	<\$1B	7,639	194	16,628	250	
AMERICAN EXPRESS CENTURION B	UT	23,239	2,076	\$10B-\$50B	23,239	2,076	23,239	2,076	**
BANKNORTH GROUP INC.	VT	21,059	222	\$1B-\$10B	5,416	171	9,977	198	
BANKBOSTON CORPORATION	MA	14,478	310	>\$50B	3,939	285	6,142	298	
WELLS FARGO & COMPANY	CA	10,990	641	>\$50B	10,990	641	10,990	641	
KEYCORP	OH	8,877	58	>\$50B	771	38	1,984	45	
BANKERS TRUST CORPORATION	NY	8,378	23	>\$50B	295	4	1,508	10	
CHASE MANHATTAN CORPORATION	NY	3,683	209	>\$50B	3,239	206	3,683	209	
MARINE MIDLAND BK	NY	3,663	14	\$10B-\$50B	86	3	850	8	
STATE STREET CORPORATION	MA	2,569	8	\$10B-\$50B	126	3	376	4	
BANC ONE CORPORATION	OH	2,536	84	>\$50B	1,758	81	2,086	83	
MERCHANTS BANCSHARES INC.	VT	1,961	15	<\$1B	583	10	973	12	
PNC BANK CORP.	PA	1,854	3	>\$50B	54	1	54	1	
NATIONSBANK CORPORATION	NC	1,400	6	>\$50B	31	3	222	4	
MBNA CORPORATION	DE	1,306	112	\$10B-\$50B	1,306	112	1,306	112	**
PROVIDIAN NB	NH	1,169	13	\$1B-\$10B	447	10	757	12	**
SILICON VALLEY BANCSHARES	CA	1,131	2	\$1B-\$10B	0	0	0	0	
WACHOVIA CORPORATION	NC	1000	1	>\$50B	0	0	0	0	

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Source: Office of Economic Research, Office of Advocacy, U.S. Small Business Administration, from Community Reinvestment Act (CRA) data.

Table 4. Number of Reporting Banks by Bank Asset Size and by State, 1997 - 1998

State	1997	1998	1998 Bank Asset Size Class				
			<\$100M	\$100M-500M	\$500M-\$1B	\$1B-\$10B	>\$10B
Alabama	178	170	105	56	4	2	3
Alaska	6	6	1	3	-	2	-
Arizona	37	42	23	9	5	4	1
Arkansas	234	221	133	82	4	2	-
California	339	336	135	143	31	24	3
Colorado	216	210	138	64	4	4	-
Connecticut	29	27	11	15	-	1	-
Delaware	38	34	9	7	3	12	3
District of Columbia	7	6	2	3	1	-	-
Florida	274	259	140	89	7	22	1
Georgia	348	346	214	115	12	4	1
Hawaii	14	13	7	2	1	3	-
Idaho	18	18	10	8	-	-	-
Illinois	801	772	488	230	32	17	5
Indiana	193	184	79	80	14	11	-
Iowa	462	443	363	68	7	5	-
Kansas	408	399	333	59	5	2	-
Kentucky	271	269	174	82	4	9	-
Louisiana	167	155	98	46	6	4	1
Maine	19	17	6	10	-	1	-
Maryland	86	82	22	47	8	5	-
Massachusetts	49	46	15	21	2	6	2
Michigan	176	163	82	69	2	5	5
Minnesota	519	520	421	89	4	4	2
Mississippi	108	101	50	43	3	5	-
Missouri	408	397	297	84	6	10	-
Montana	97	91	75	13	-	3	-
Nebraska	328	325	278	43	1	3	-
Nevada	23	25	9	7	1	8	-
New Hampshire	22	19	8	7	1	3	-
New Jersey	70	72	15	42	4	9	2
New Mexico	67	57	30	24	1	2	-
New York	157	152	47	59	18	19	9
North Carolina	57	63	23	26	6	4	4
North Dakota	119	117	98	16	1	2	-
Ohio	244	224	122	68	16	12	6
Oklahoma	326	317	247	63	4	3	-
Oregon	41	42	23	17	2	-	-
Pennsylvania	217	209	48	126	14	18	3
Rhode Island	7	7	1	1	2	2	1
South Carolina	80	77	44	26	3	4	-
South Dakota	113	105	80	21	1	2	1
Tennessee	234	214	120	79	7	5	3
Texas	856	818	572	209	20	15	2
Utah	48	50	29	15	2	2	2
Virginia	155	150	53	82	8	6	1
Vermont	22	21	7	9	3	2	-
Washington	78	78	46	28	3	1	-
Wisconsin	364	350	230	100	13	7	-
West Virginia	110	95	45	40	6	4	-
Wyoming	53	52	38	11	1	2	-
National	9,293	8,966	5,644	2,656	303	302	61

Source: Office of Advocacy, U.S. Small Business Administration from the Consolidated Reports of Condition and Income for U.S. Banks.