

Government Contracting . . .

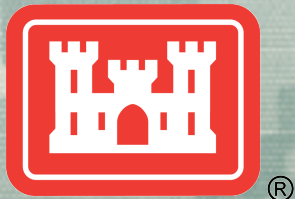
And Your Small Business

Louisville District Corps of Engineers

Sarah Davasher

Strategic Communications Officer

August 11, 2010



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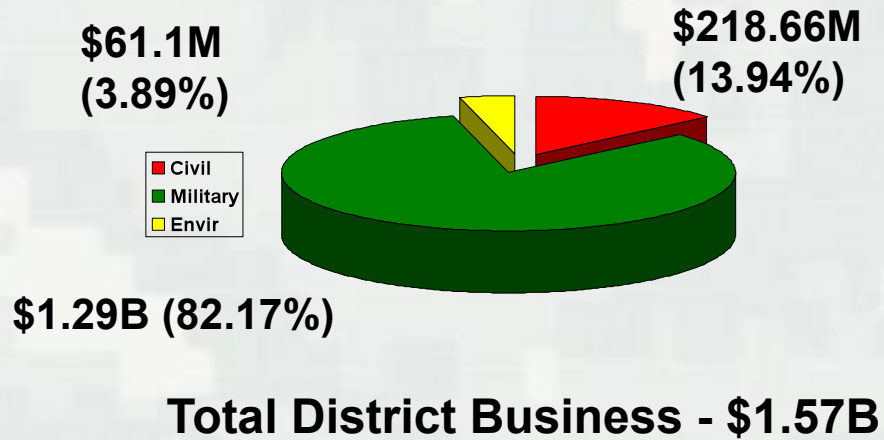


Agenda

- Who We Are
- Civil Works Program Project Highlights, History, & Outlook
- Military Program Project Highlights, History, & Outlook
- ARRA Execution/Opportunities
- Small Business
- Contracts: Doing Business with LRL
- Questions/Discussion



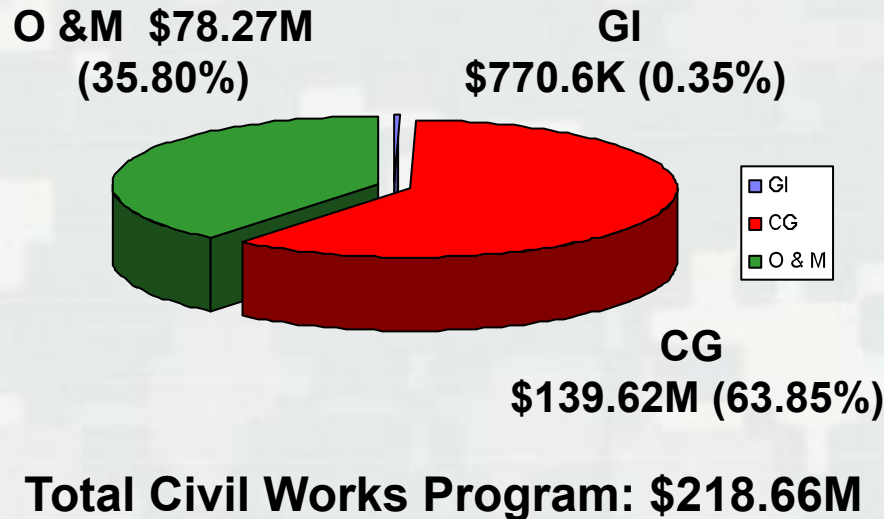
FY 10 Louisville District Programs



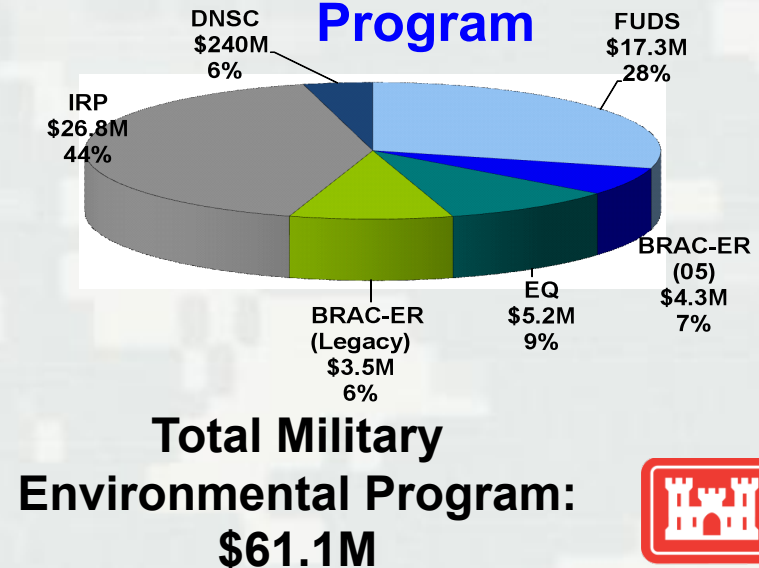
FY 10 Military Program



FY 10 Civil Works Program



FY 10 Military Environmental Program

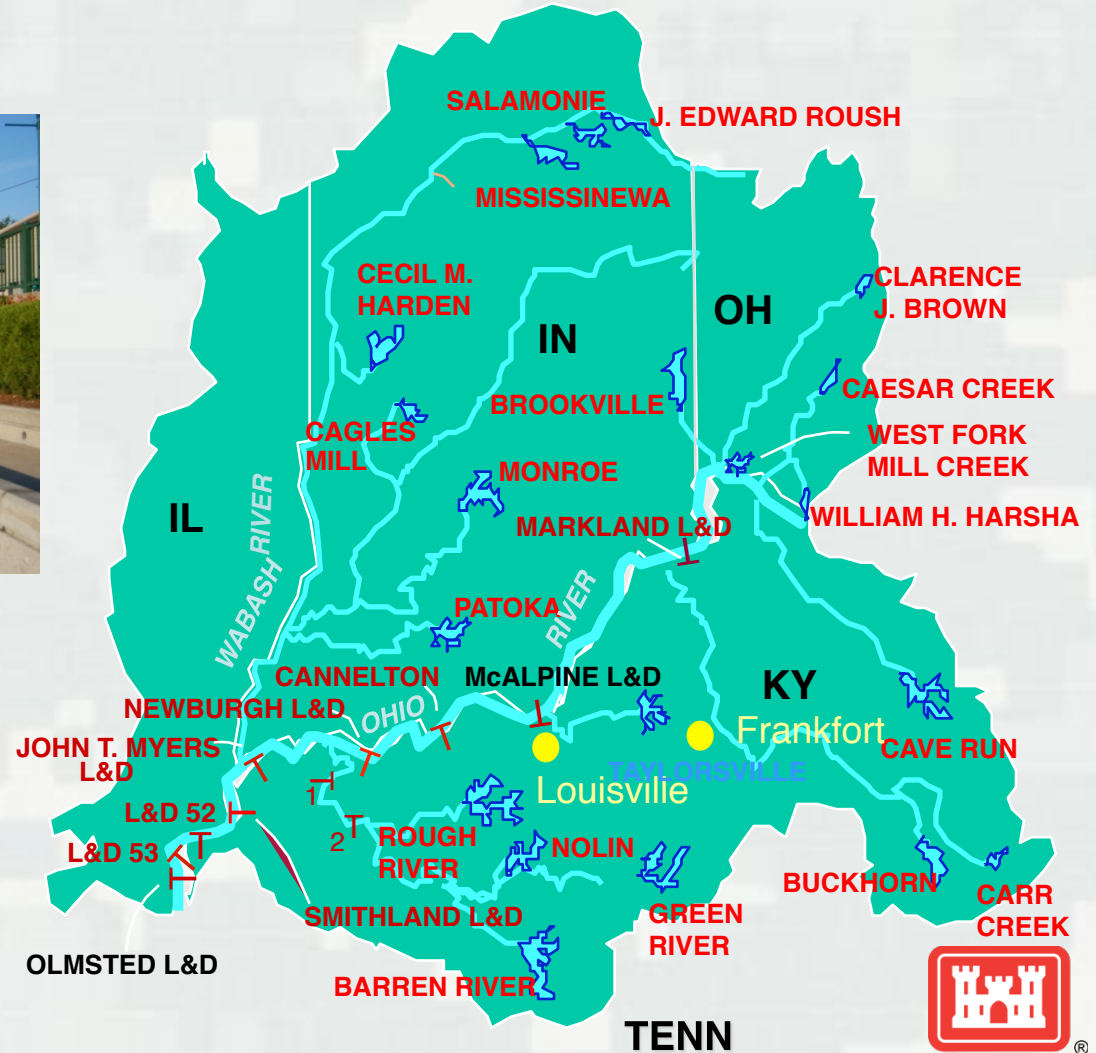


Civil Program

Ohio River Greenway

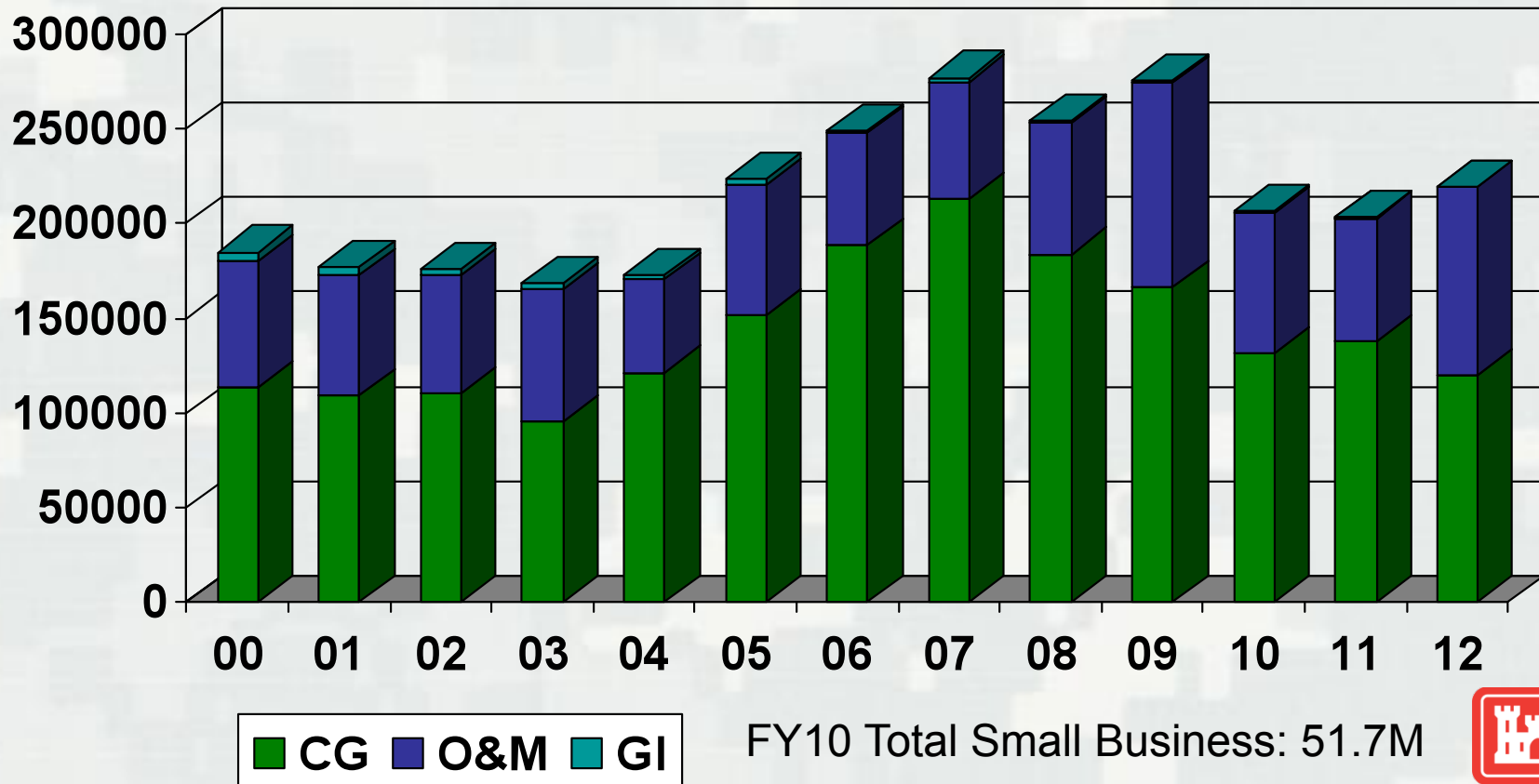


Olmsted Locks



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History and Outlook of the LRL Civil Works Program



Military Program

Military Installations

Kentucky, Indiana, Illinois,
Ohio, Michigan

306,000 Square Miles

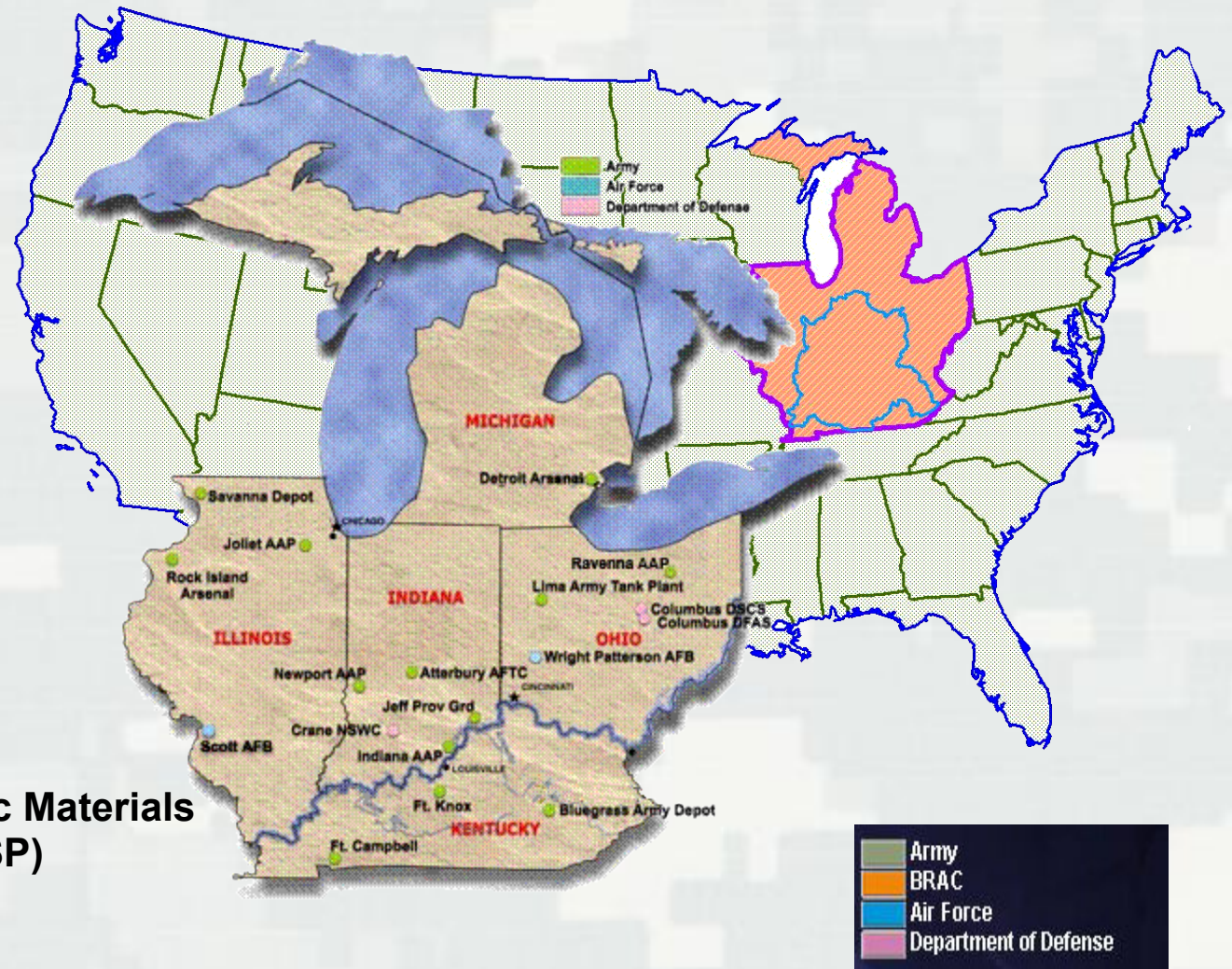
7 Army

6 BRAC

5 Air Force

3 DOD

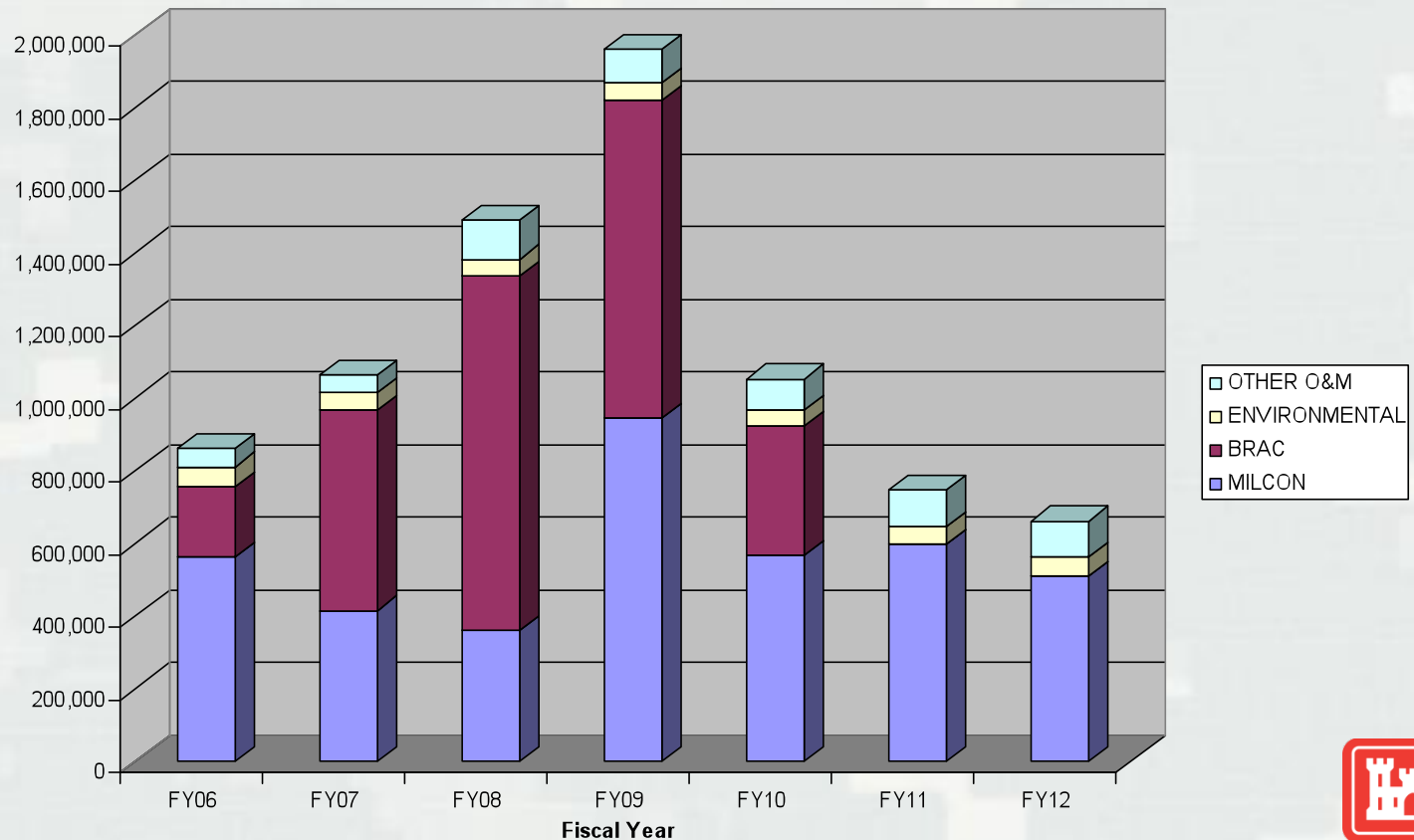
- National PM USAR
- National PM USAFR
- National PM DLA Strategic Materials
(Formerly National PM DNSP)



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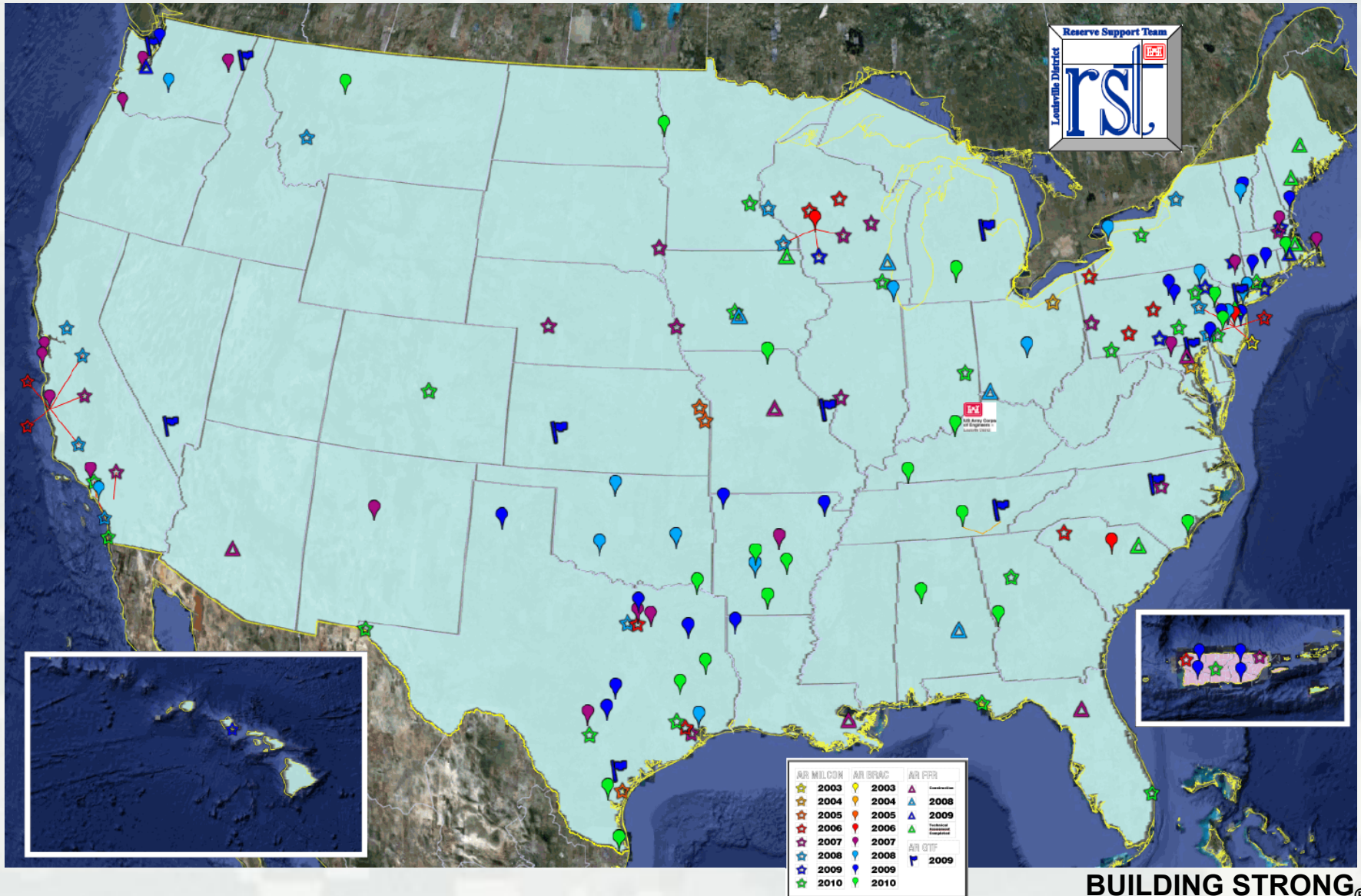
History and Outlook of the LRL Military Program

FY06-10 TOTAL MILITARY PROGRAM (CWE's in \$000)

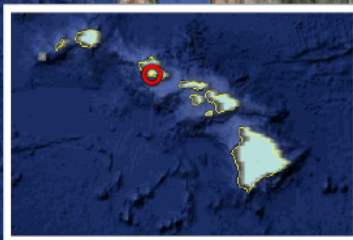
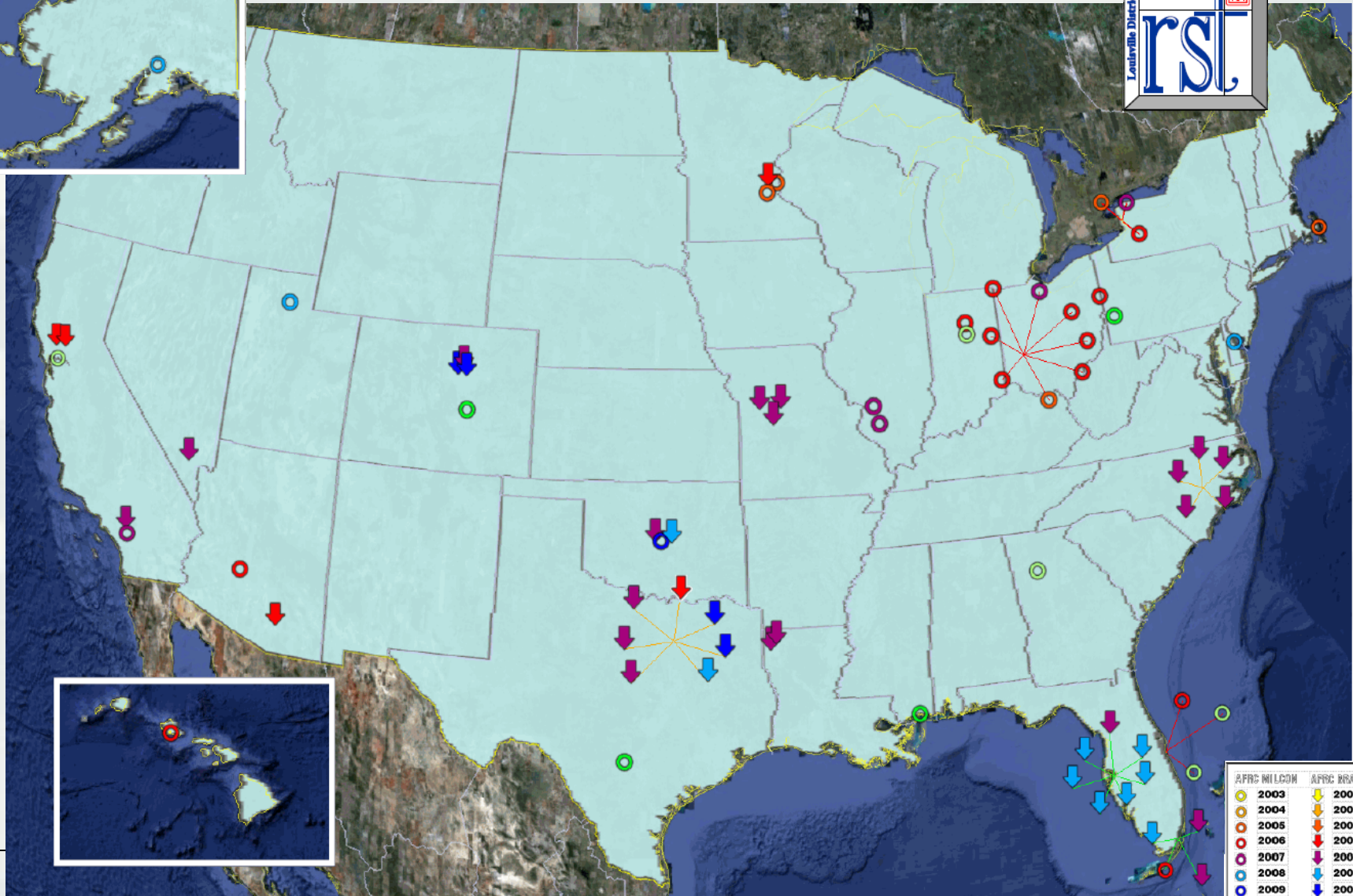


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Army Reserve: \$3B



Air Force Reserve: \$140M



AFRC MILCOM	AFRC BRAC
2003	2003
2004	2004
2005	2005
2006	2006
2007	2007
2008	2008
2009	2009
2010	2010
2011	2011

LRL ARRA Program

	Civil Works	Military	Total \$ Value
Executed Program FY09	\$30.4M	\$21.9M	\$52.3M
To Be Executed FY10-FY11	\$30.4M	\$116.1M	\$144.1M
Total \$ Value	\$60.8M	\$138M	\$196.4M

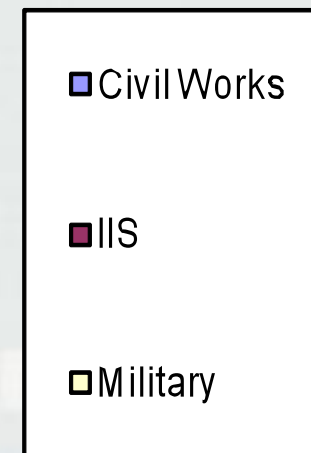
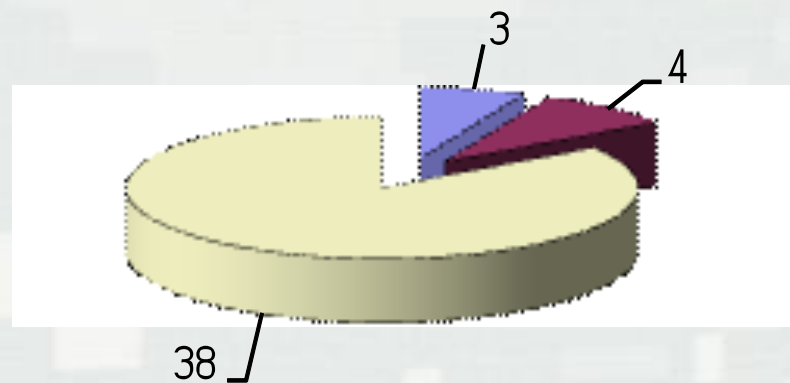
As of 16 July 2010



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Planned Contract Awards Louisville District

FY 10 Total: 165



As of 22 July 10



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**SMALL BUSINESS PROGRAM
30 JUN 10**

CATEGORY	ACTUAL \$	ACTUAL%	FLOOR %
Small Business	399.7M	46.2	33.0
SDB	168.6M	19.5	18.0
Women-Owned	62.5M	7.2	5.8
HUBZone	109.7M	12.6	10.0
Svs Dsbl Vet	51.0M	5.9	3.0
8(a) Support	47.8M	5.5	-

TOTAL DISTRICT BUSINESS - \$865.8M

SMALL BUSINESS FORECAST (FY10)

CATEGORY	PROJECTS\$	PROJECT %	FLOOR %
Small Business	415.9M	36.5	33.0
SDB	176.7M	15.5	18.0
Women-Owned	0.0M	0	5.8
HUBZone	123.2M	10.8	10.0
Svs Dsbl Vet	10.4M	0.9	3.0
8(a) Support	176.7M	15.5	-

TOTAL DISTRICT BUSINESS – 1.14B

JUL 10 NOTES

662.4M total civil dollars

203.4M total military dollars

**4.8M environmental - 2.9 military
1.9 civil**

Tasker for updating projections is ongoing



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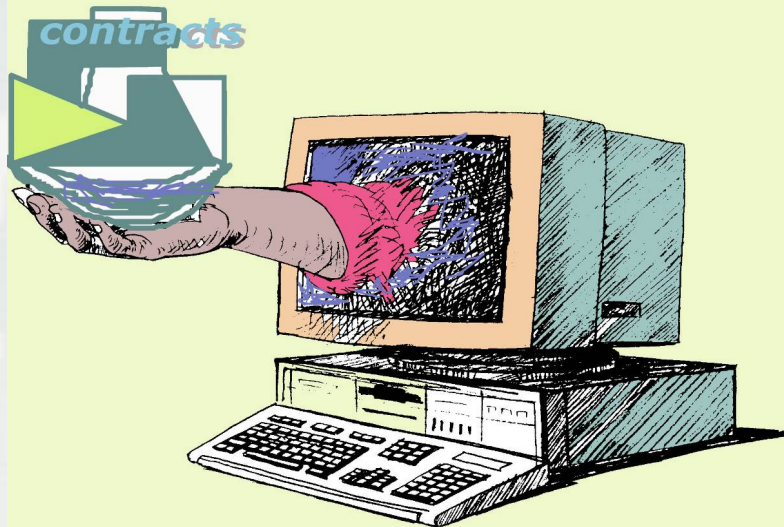
Contracts



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Points of Contact

Civil Works Contracts:

Joanne Milo (502.315.7460)

Military Contracts:

Darrell Nation (502.315.6800)

ARRA Contracts:

Joanne Milo (502.315.7460)

Operations & Maintenance Contracts:

Dave Liagre (502.315.6718)



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Questions/Discussion



Serving our Military and the Nation

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Civil Works FY 2010 Contracts - ARRA

Buckhorn Lake - Trace Branch, Paving & Replace Culvert	10/30/2009 (Awarded)
Cincinnati Metro Region, Duck Creek - Phase 4-C	11/05/2009 (Awarded)
Ohio River Shoreline - New Albany 3	12/09/2009 (Awarded)
JT Myers Lock Improvements - Upper Bank Widening	12/15/2009 (Awarded)
JT Myers Lock Improvements - Resident Engineer Building	03/31/2010 (Awarded)



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Civil Works FY 2010 Contracts - ARRA

Rough River Lake – Wastewater Treatment Plant	04/29/2010 (Awarded)
JT Myers Lock Improvements – Upper Bank Wetlands	06/11/2010 (Awarded)
Ohio River Greenway - Clarksville	07/23/2010
Ohio River Greenway – New Albany	07/30/2010
Hovey Lake Habitat	09/17/2010



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Military FY 2010 Contracts - ARRA

ARRA FFR Corporal Gorden M. Craig Army Reserve Center Full Facility Restoration, Brockton, Ma	2-Oct-09
ARRA FFR Esek Hopkins AFRC Full Facility Restoration, Providence, Ri	9-Oct-09
Renovate Community Support Facility - Ceiling, HVAC, sprinkler system, Fort Campbell	18-Dec-09
Renovate Education Facility, Fort Campbell	18-Dec-09
Renovation of Bldg 7523 - 52nd and 49th Eod. Repair Finishes, Plumbing, Elect, HVAC, Doors, Windows, Fort Campbell	18-Dec-09



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Military FY 2010 Contracts - ARRA

Refurbish 14 Trainee Barracks / Admin - Camp Hinsch. HVAC, Plumbing, Finishes, Fort Campbell	18-Dec-09
Renovate & Refurbish HVAC, Plumbing, Roof, Windows, Paint, Floor Tile and Ceiling (NCO Academy), Fort Campbell	18-Dec-09
Renovate and Paint Bldg 7565, 7563 and 7562, Fort Campbell	18-Dec-09
Renovate Barracks Bldg 7520 -- Windows, HVAC, Roof, Fort Campbell	18-Dec-09
Repairs to barracks 6730, 6731, 6732, 6733 for 101st Sustainment Brigade, Fort Campbell	18-Dec-09



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Military FY 2010 Contracts - ARRA

Family Housing New Construction (2 units), Rock Island Arsenal	30-Dec-09
Building 04067, Mold/Moisture/Vapor prevention and abatement improvements, Fort Campbell	31-Dec-09
Building 03725, Mold/Moisture/Vapor prevention and abatement improvements, Fort Campbell	31-Dec-09
Building 03748, Mold/Moisture/Vapor prevention and abatement improvements, Fort Campbell	31-Dec-09
Building 03713, Mold/Moisture/Vapor prevention and abatement improvements, Fort Campbell	31-Dec-09



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Military FY 2010 Contracts - ARRA

Building 03730 -- Mold/Moisture/Vapor prevention and abatement improvements, Fort Campbell	31-Dec-09
Building 03731, Mold/Moisture/Vapor prevention and abatement improvements, Fort Campbell	31-Dec-09
Repair Hammerhead Barracks 3200 (5th Sfg), Electric, & HVAC, Fort Campbell	27-Jan-10
Repair Barracks Bldgs 3213, 3214 and 3217-- HVAC, Paint, door/window, latrines, Fort Campbell	27-Jan-10
Replace Electric Cables From Building 212 to Building 230 E, Detroit Arsenal	17-Feb-10



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Military FY 2010 Contracts - ARRA

Repair Roads (\$787k) and Construct Organizational Parking (\$612k), Detroit Arsenal	26-Feb-10
ARRA FFR Repair Substation (Brown Feeder Repairs), Fort Buchanan	18-Mar-10
ARRA FFR Roof and Exterior Repairs, Army Reserve Center (Aguadilla, PR), Fort Buchanan	8-Apr-10
Replace Air Conditioner with Ground Source Heat Pump, Efficient Boilers, Fort Campbell	16-Apr-10
Install New Eastside Water Main for Fire Protection & Potable Water Lines, Detroit Arsenal	16-Jun-10



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Military FY 2010 Contracts

Middletown, CT AFRC/OMS/Unh Strg	15-Oct-09
Middletown CT Reserve Center Bldg	5-Nov-09
Ft. Devens Shoothouse	12-Nov-09
Brownsville TX BRAC AFR Ctr/OMS/	30-Nov-09
Tuscaloosa, AL BRAC AFR Ctr/OMS/	30-Nov-09



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Military FY 2010 Contracts

Headquarters Building, Group, Fort Campbell	30-Nov-09
Kirksville MO BRAC AFR Ctr/OMS/	1-Dec-09
Weapons Systems Support and Training Facility, Detroit Arsenal	8-Dec-09
Army Reserve Center Addition, FORT CUSTER TRAINING	10-Dec-09
Ft. Custer MI BRAC AR Ctr/OMS/Unh Strg	10-Dec-09
Allentown Bethlehem PA BRAC AFR Ctr	14-Dec-09



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Military FY 2010 Contracts

Red River Army Depot TX BRAC AFR Ctr	16-Dec-09
Wilmington NC BRAC AFR Ctr/OMS/Unh Strg	17-Dec-09
Pine Bluff, AR BRAC, AFR Ctr/OMS	22-Dec-09
Chattanooga TN BRAC AFR Ctr/OMS/	28-Dec-09
GTA Chattanooga TN Army Reserve	28-Dec-09
Kingsville, TX BRAC AFR Ctr/OMS/	29-Dec-09



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Military FY 2010 Contracts

GTA Sinton TX Army Reserve Center	29-Dec-09
Family Housing New Construction, Rock Island Arsenal	30-Dec-09
Newport Naval Base BRAC AR Center	5-Jan-10
Lufkin TX BRAC AFR Ctr/OMS/Unh Strg	13-Jan-10
Fargo BRAC Jnt Armed Frcs Rsv Ctr	13-Jan-10
Ft. Benning BRAC Equipment Conce	21-Jan-10



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Military FY 2010 Contracts

Administrative Office Buildings, Detroit Arsenal	3-Feb-10
Armed Forces Reserve Center, Fort Campbell	3-Feb-10
100th Div USAR HQ, Fort Knox	5-Feb-10
GTA Ft. Snelling Army Reserve Ctr	8-Feb-10
GTA Baltimore/Curtis Bay Army Re, Curtis Bay, Md	11-Feb-10
Huntsville TX BRAC AFR Ctr/OMS/Unh Strg	18-Feb-10



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Military FY 2010 Contracts

EI Dorado AR BRAC AFR Ctr/OMS/Unh Strg	18-Feb-10
Information Technology Complex,, Wright Patterson AFB	23-Feb-10
Benning, GA BRAC AFR Ctr/OMS/Unh Strg	5-Mar-10
Army Reserve Center GTA, Fort Benning	5-Mar-10
GTA Ft. McCoy Cmbnd Arms Collective Training	9-Mar-10
GTA Joliet/Chicago Army Reserve	10-Mar-10



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Military FY 2010 Contracts

Hot Springs AR BRAC AFR Center/OMS	11-Mar-10
Rutland VT BRAC AFR Ctr, AMSA 160 BMA (G)	26-Mar-10
SOF Battalion Operations Complex, Fort Campbell	9-Apr-10
GTA Raleigh NC Army Reserve Center	12-Apr-10
SOF Military Working Dog Kennel, Fort Campbell	16-Apr-10
Family Asst Ctr, Fort Knox	22-Apr-10



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Military FY 2010 Contracts

Replace West Ramp, Phase 2 (TFI), Wright Patterson AFB	5-May-10
CONSTRUCT AEROMEDICAL EVACUATION, Scott AFB	10-May-10
310SW HEADQUARTERS FACILITY, Schriever AFB	20-May-10
Pittsburgh ARB Reserve Lodging Facility	21-May-10
Youngstown Joint Sevices Lodging Facility, Youngstown, Oh	24-May-10
Conversion for Advanced Power , Wright Patterson AFB	16-Jun-10



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Military FY 2010 Contracts

GTA Atlanta GA Army Reserve Center	18-Jun-10
GTA Ashley PA Army Reserve Center	24-Jun-10
GTA San Antonio Army Reserve Center	30-Jun-10
Site Utilities for Joliet LTA	7-Jul-10
Lackland AFB, TX C-5 Ground Training School House	8-Jul-10
Robins AFB, GA Deployment Readiness and Training Ctr	30-Jul-10



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Military FY 2010 Contracts

GTA Colorado Springs USARC (Ft. Carson)	2-Aug-10
GTA Houston Ellington AFB Army Reserve Center	17-Aug-10
GTA Cincinnati Army Reserve Center	27-Aug-10
GTA Harrisburg Army Reserve Center	27-Aug-10
Med Clinic Adn/Alt, Fort Campbell	27-Aug-10
GTA Ft. Bliss Army Reserve Center	30-Aug-10



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Military FY 2010 Contracts

Hill Air Force Base, UT Reserve Squard Ops/AMU Facility	30-Aug-10
Iso-Dock Extension, Bldg 630 Pat, Patrick AFB	30-Aug-10
Homestead ARB, FL Troop Feeding/Community Center	30-Aug-10
Chapel /Family Life Center, Fort Campbell	31-Aug-10
Range Utility Upgrade, Fort McCoy	31-Aug-10
DOIM Information Systems Facility, Fort McCoy	31-Aug-10



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Military FY 2010 Contracts

Camp Park TASS Training Center	31-Aug-10
Indoor Small Arms Range, NIAGARA FALLS AFRC/A	31-Aug-10
SOF Language Sustainment Trainin, Fort Campbell	31-Aug-10
Camden NJ BRAC AFR Ctr/OMS/Unh Strg	3-Sep-10
GTA Las Vegas NV Army Reserve Ctr	7-Sep-10
Ft. Jackson, Performed by Charleston District	15-Sep-10



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Military FY 2010 Contracts

March Small Arms Firing Range, March AFB	17-Sep-10
Control Tower, Grissom AFB	20-Sep-10
Wing Training and Readiness Facility, Lackland AFB	20-Sep-10
Bryan TX Army Reserve Center/Land	21-Sep-10
GTA Los Alamitos Army Reserve Center	29-Sep-10
Solar Walls & Day Lighting, Fort Knox	30-Sep-10



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Military FY 2010 Contracts

ECIP-Heat Recovery System, IACH, Fort Knox	30-Sep-10
Newtown CT BRAC Armed Frc Resv Ctr	20-Oct-10
GTA Bridgeport CT Army Reserve Ctr	20-Oct-10
GTA Rochester Army Reserve Center	22-Dec-10
Pease NH BRAC Armed Frcs Resv Ctr	14-Jan-11
GTA Chester/Newtown Square Army Reserve Ctr	4-Feb-11



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Military FY 2010 Contracts

GTA Cagus PR Army Reserve Center	14-Feb-11
GTA Uniontown Pa Army Reserve Ctr	31-Mar-11
Hospital Renovation, Wright Patterson Air	27-Jul-11
Corpus Christi (Robstown) Tactical Equipment Maintenance Facility	3-Sep-11



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Military FY 2010 Contracts

GTA Panama City FL Army Reserve Ctr	TBD
GTA Camp Pendleton/San Diego Army Reserve Ctr	TBD
GTA West Palm Beach FL Army Reserve Ctr	TBD



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Operations & Maintenance FY 2010 Contracts

Barren River Lake - Mowing & Maintenance	FY 10 1st Qtr
Barren River Lake - Janitorial	FY 10 1st Qtr
Buckhorn Lake - Mowing & Maintenance	FY 10 1st Qtr
Cannelton L/D - Mowing & Maintenance	FY 10 1st Qtr
Cannelton L/D - Janitorial	FY 10 1st Qtr



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Operations & Maintenance FY 2010 Contracts

Carr Creek Lake - Mowing & Maintenance	FY 10 1st Qtr
Green River Lake - Operations & Maintenance	FY 10 1st Qtr
JT Myers L/D - Mowing & Maintenance	FY 10 1st Qtr
Lock/Dam 52 - Mowing & Maintenance	FY 10 1st Qtr
Lock/Dam 53 - Mowing & Maintenance	FY 10 2nd Qtr



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Operations & Maintenance FY 2010 Contracts

Markland L/D - Mowing & Maintenance	FY 10 1st Qtr
Markland L/D - Cleaning/Maintenance	FY 10 1st Qtr
McAlpine L/D - Cleaning/Maintenance	FY 10 1st Qtr
Newburgh L/D - Janitorial	FY 10 1st Qtr
Newburgh Regulatory Project Office – Janitorial	FY 10 1st Qtr



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Operations & Maintenance FY 2010 Contracts

Nolin River Lake - Operations & Maintenance	FY 10 1st Qtr
Smithland L/D - Mowing & Maintenance	FY 10 1st Qtr



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IIS FY2010-11 Contracts

VA Replace Emergency Electrical Service, Lexington, KY	04/2010 (Awarded)
VA ARRA – Replace Boiler Plant, Danville, IL	05/2010 (Awarded)
Forest Products Demolish Buildings 2, 3, 8, 19, and reroute utilities, Madison, WI	05/2010 (Awarded)
VA ARRA – New 1000 Ton Chiller, Indianapolis, IN	06/2010 (Awarded)
VA 2 Story Building Addition for Imaging Center, Cincinnati, OH	10/2010



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IIS FY2010-11 Contracts

VA 2 Story Building Addition for Imaging Center, Cincinnati, OH	10/2010
Forest Products Install centralized HVAC in Building 1, Madison, WI	11/2010
Products Addition to Fire Research Lab, Madison, WI	11/2010
VA Construct Parking Garage-RLR VAMC, Indianapolis, IN	TBD In 2010



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