2010. conomic Ims

The New Mexico Economy: Current Conditions and Prospects for Recovery

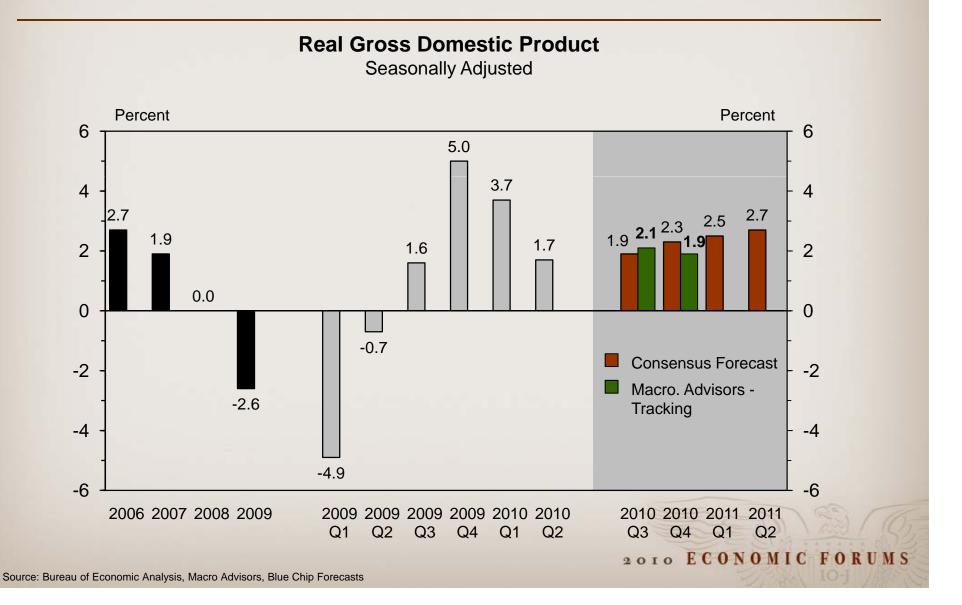
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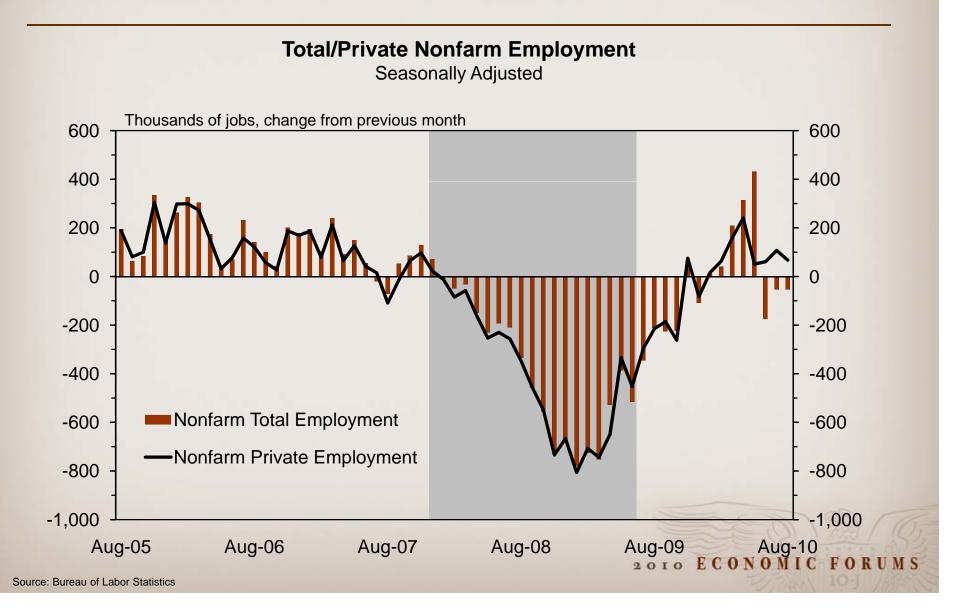
Current Conditions and Prospects for Recovery

- In the early stages of U.S. recovery (uneven)
- Weakness in U.S. data since 2nd quarter
- NM in the recession: late entry, sharp contraction since early 2009 (goods), no bounce yet
- Recession set-up very poorly for NM economy
- Two primary questions:
 - What are the reasons for underperformance?
 - Prospects for recovery?

Concerns over weakness in recent U.S. GDP data...



.... and recent job data; but consistent private job gains since Jan 2010

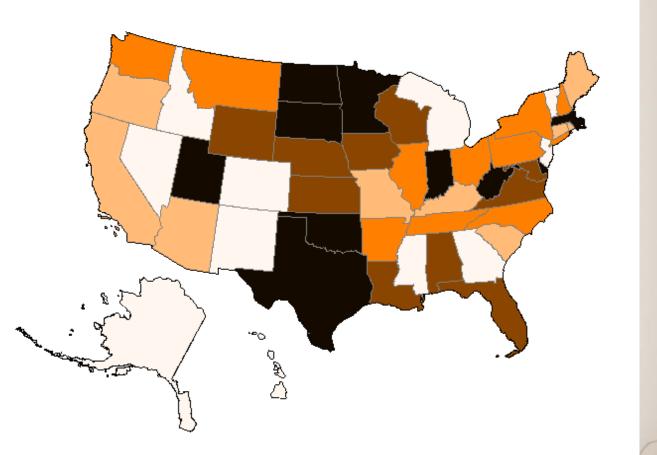


Energy and agriculture states leading; weakness in several Mtn. states; AZ/CA/FL expanding

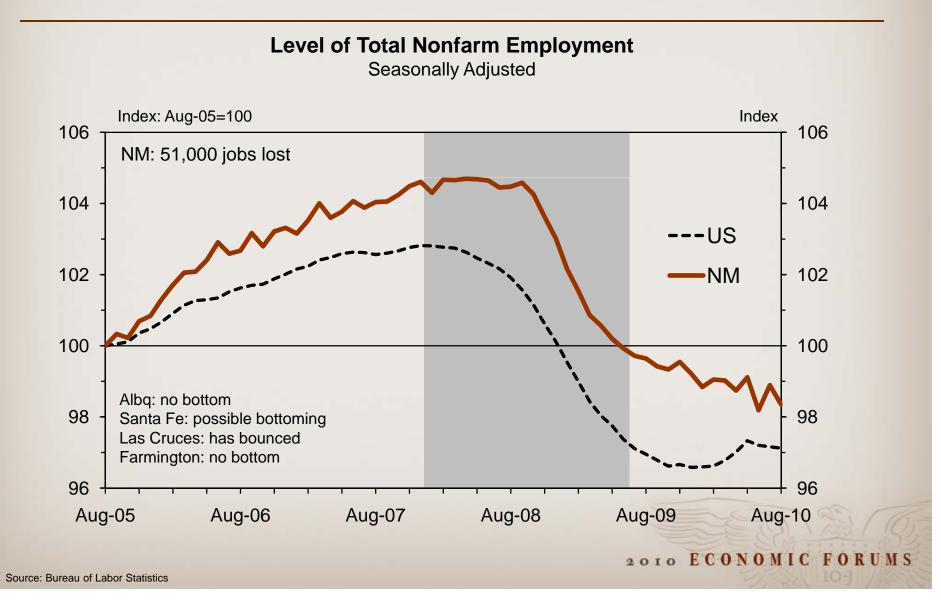
Total Nonfarm Employment – YTD Percent Change from Dec. 2009

- 1. Massachusetts: 2.0%
- 2. Delaware: 1.7
- 3. Utah: 1.7
- 4. Oklahoma: 1.7
- 5. Indiana: 1.6
- 6. Minnesota: 1.6
- 7. South Dakota: 1.4
- 8. North Dakota: 1.4
- 9. Texas: 1.3
- 10. West Virginia: 1.3

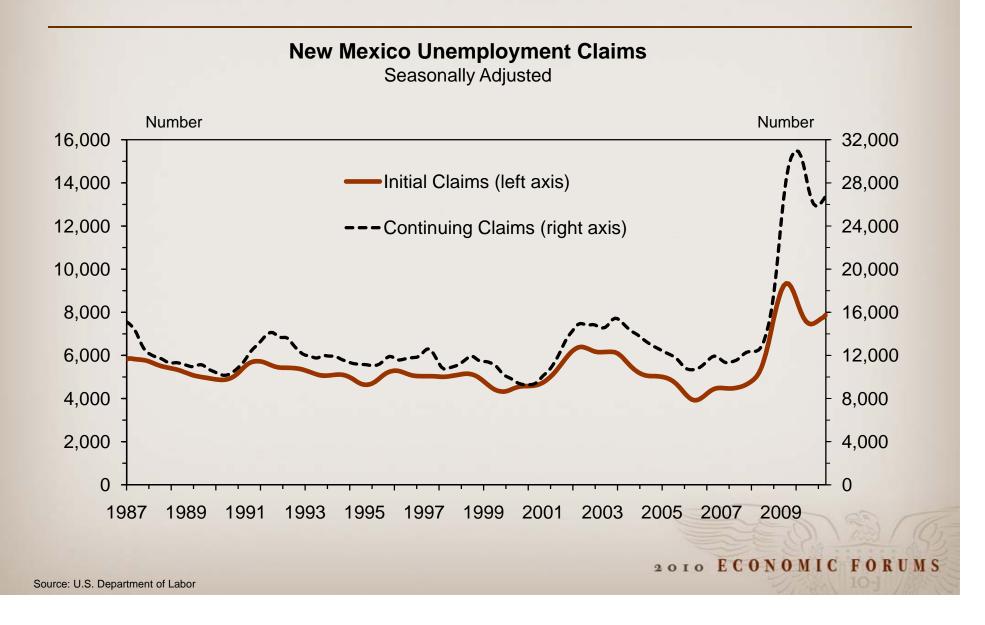
from 1.3 to 2.0%
from 0.8 to 1.3%
from 0.6 to 0.8%
from 0.02 to 0.6%
from -1.0 to 0.02%



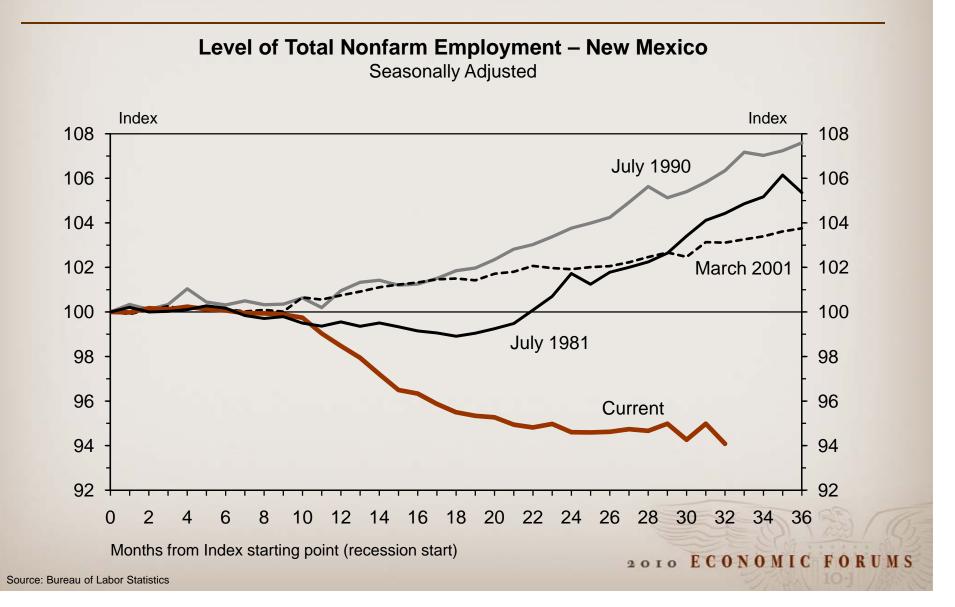
No clear sign of a bottom in NM labor market NM job loss exceeds U.S. (6.2% vs 5.6%)



Jobless claims confirm recent U.S. weakness; progress on continuing claims lags



Past 3 recessions were largely ignored in NM; 1st severe recession in post-WWII period

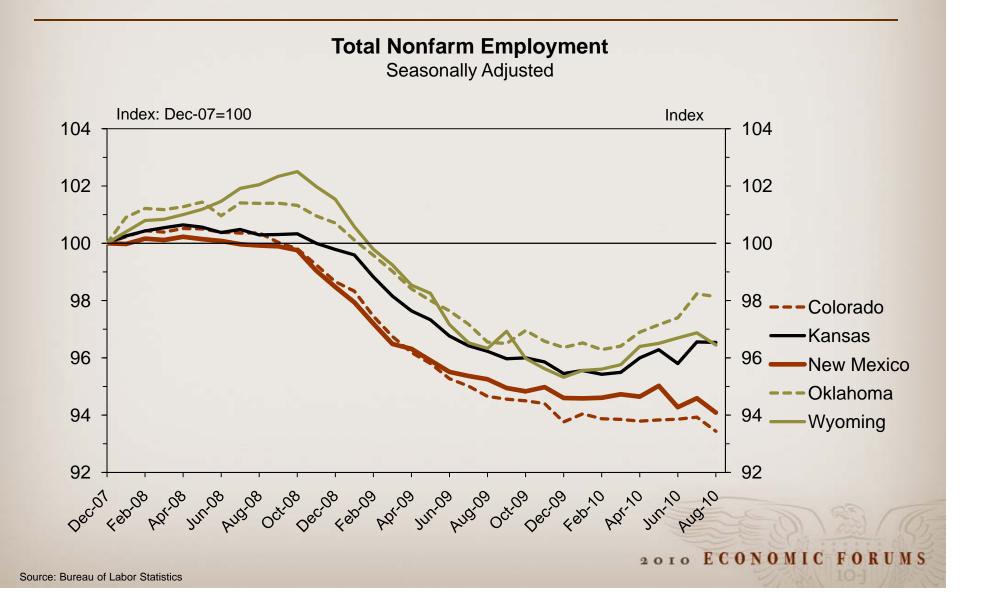


Job recovery is uneven across the District; NM and CO are especially weak

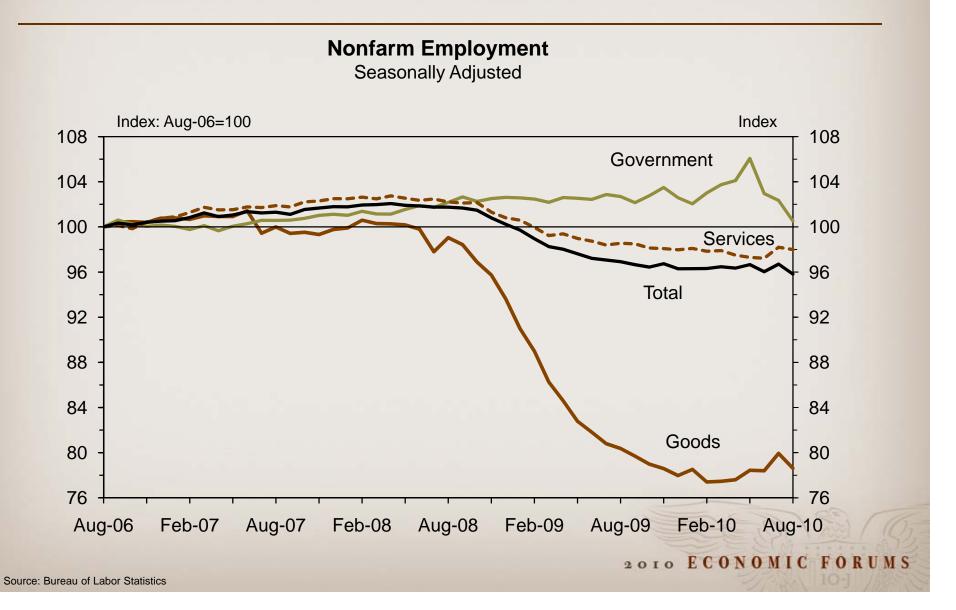
- Four groupings:
 - Tier 1: Nebraska, Oklahoma, and Wyoming (agri./energy)
 - Tier 2: Kansas (mfg./energy/agri.)
 - Tier 3: Missouri (U.S.-like)
 - Tier 4: New Mexico and Colorado
- What factors explain the underperformance?



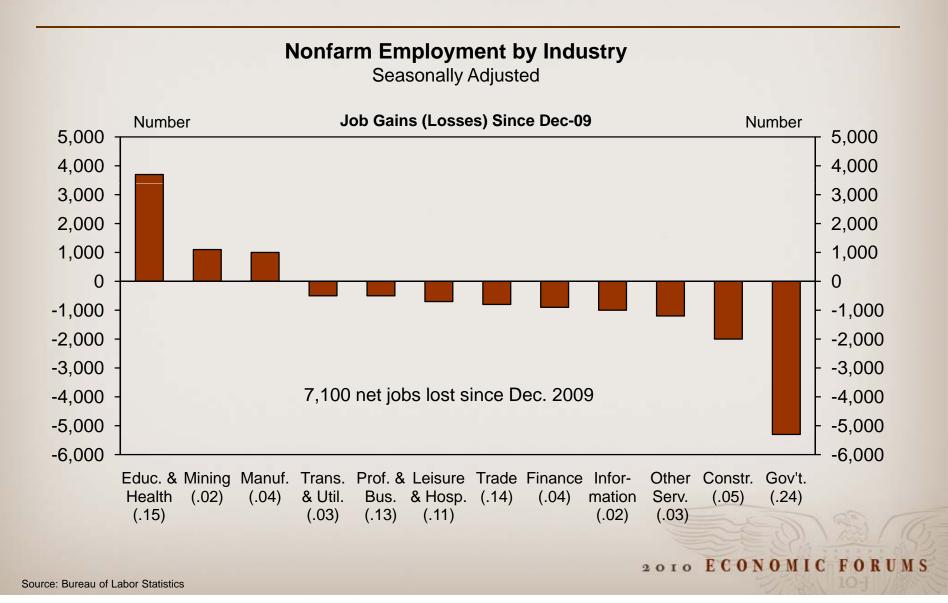
Most surrounding states (energy, Mtn.) are adding jobs



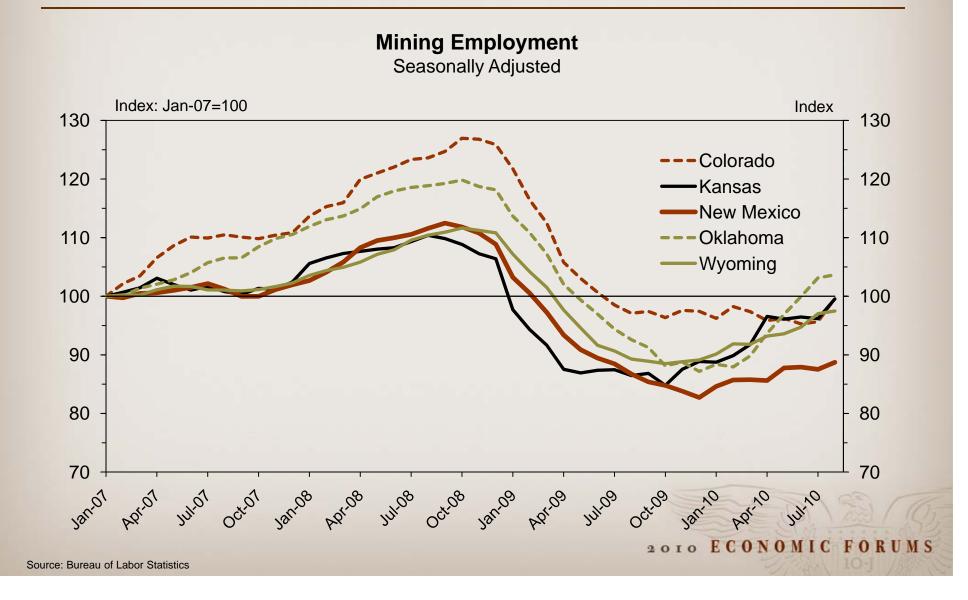
Goods and services sectors bounced, but Govt. weakened late (S&L, not Fed.)



Govt., construction, finance remain a drag on hiring; mining and mfg. adding jobs; tourism recovering

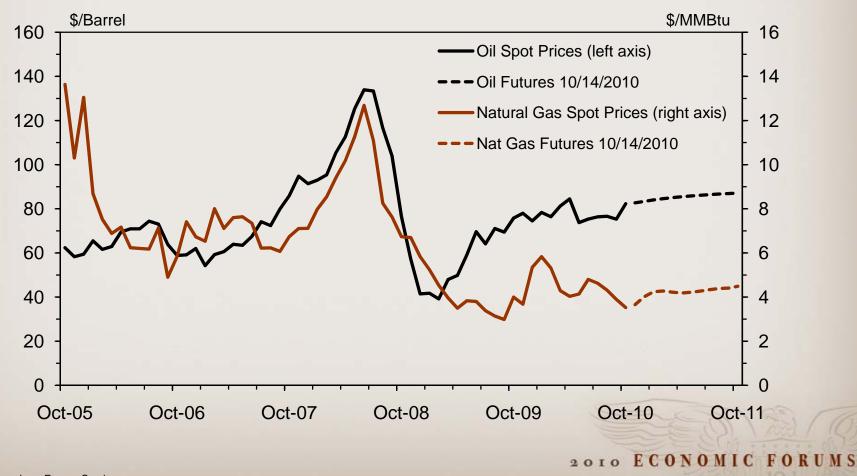


NM energy sector bounce has lagged other key energy states



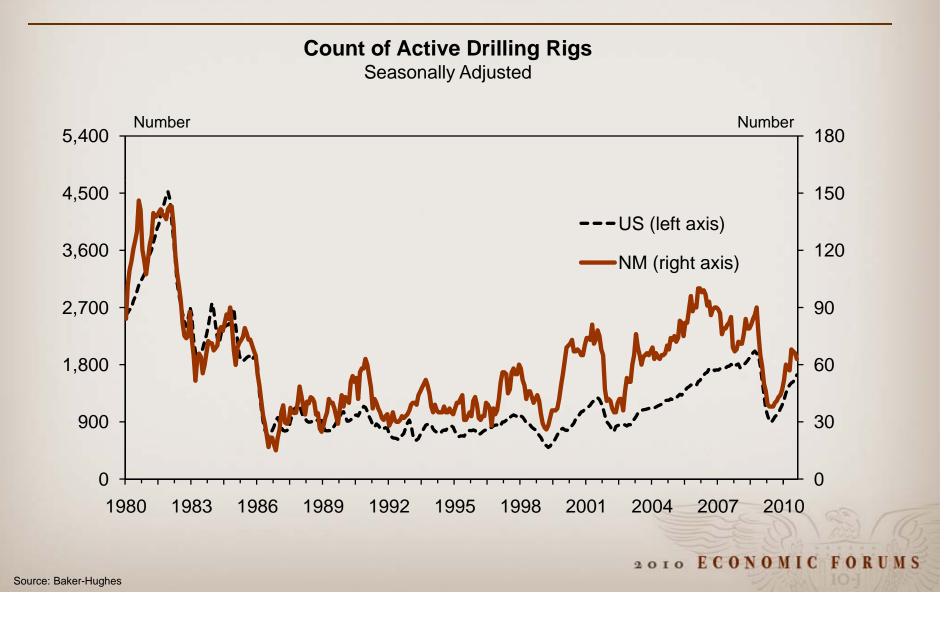
Oil prices attractive to producers and consumers; natural gas remains below \$4/mcf

Natural Gas and Crude Oil Prices



Source: Bloomberg Energy Services

Weak energy hiring but strong drilling rebound



Construction job decline greatest in NM/CO



NM commercial construction trending with U.S.; some evidence of stabilization



NM residential construction outpacing U.S. since early 2009

Value of Residential Construction Contracts

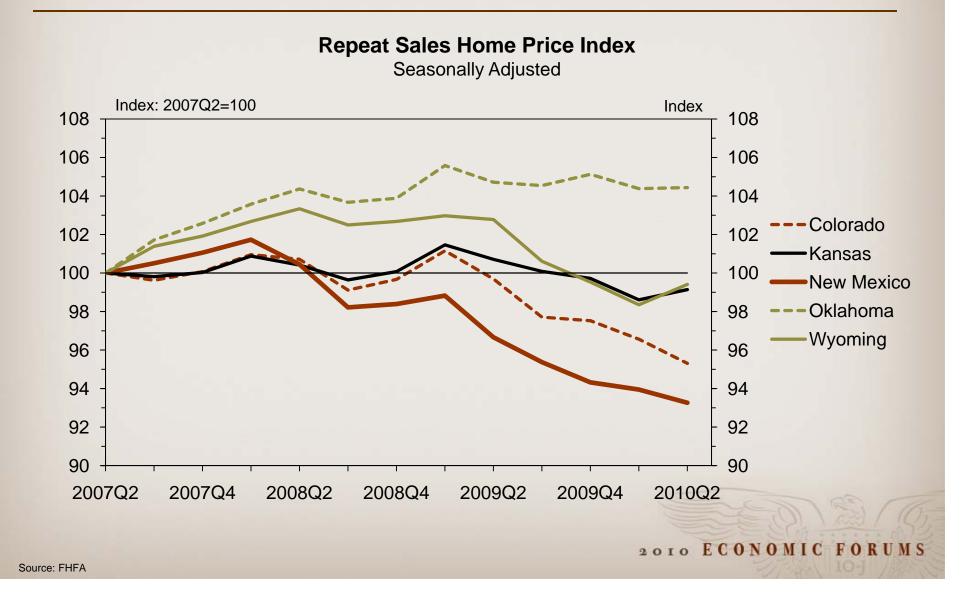
Seasonally Adjusted, 3-mo. mov. avg.



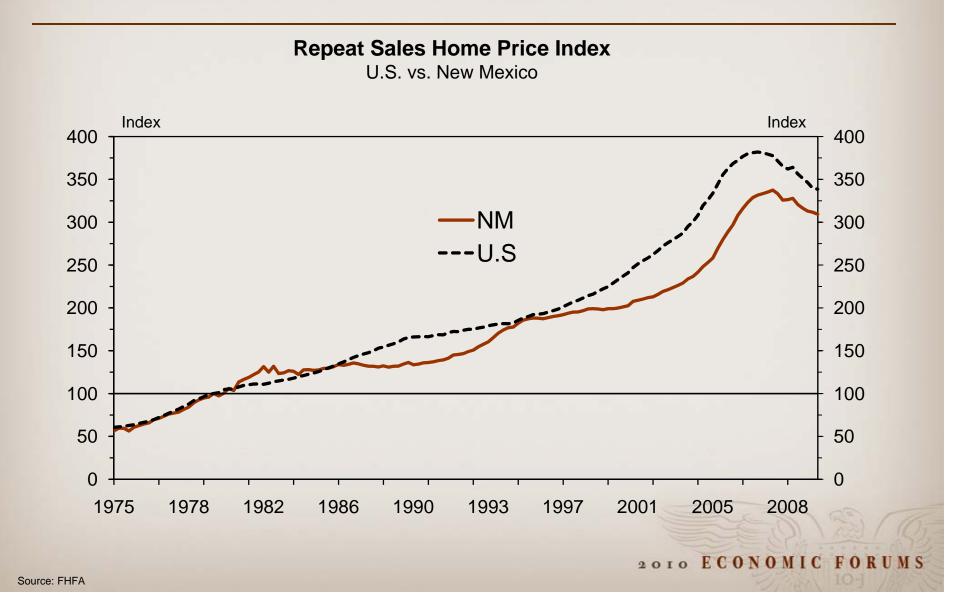
NM home sales volumes down 60% peak/trough; recovered about 1/4 of the drop



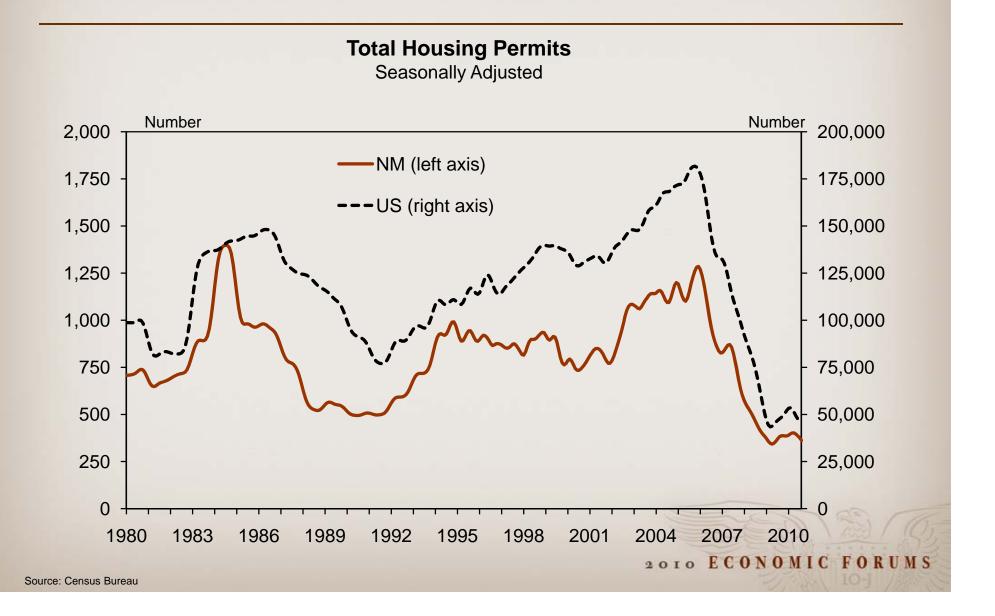
NM home prices exerting a drag on wealth 8.5% decline from the peak



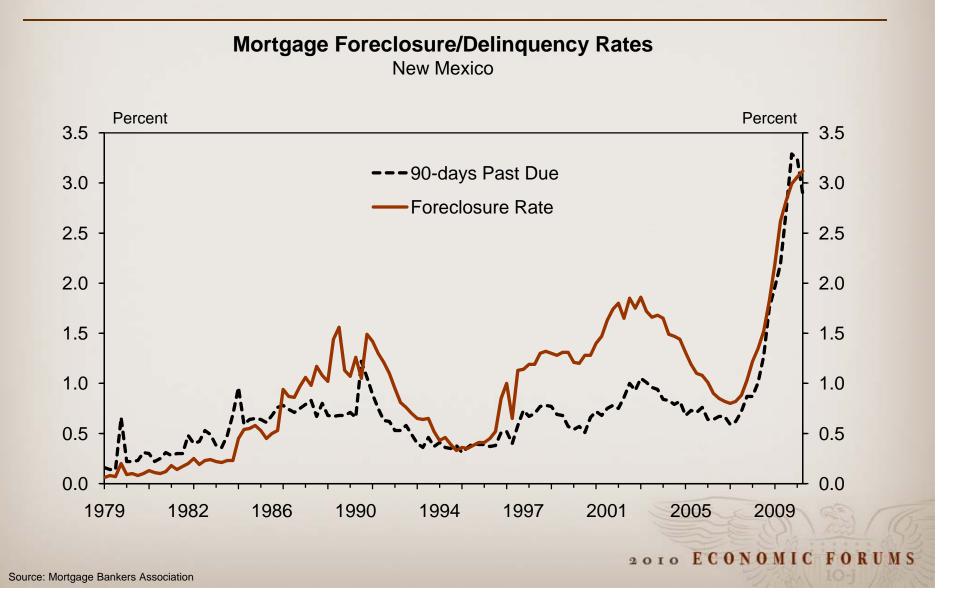
NM home price bubble smaller than U.S. bubble



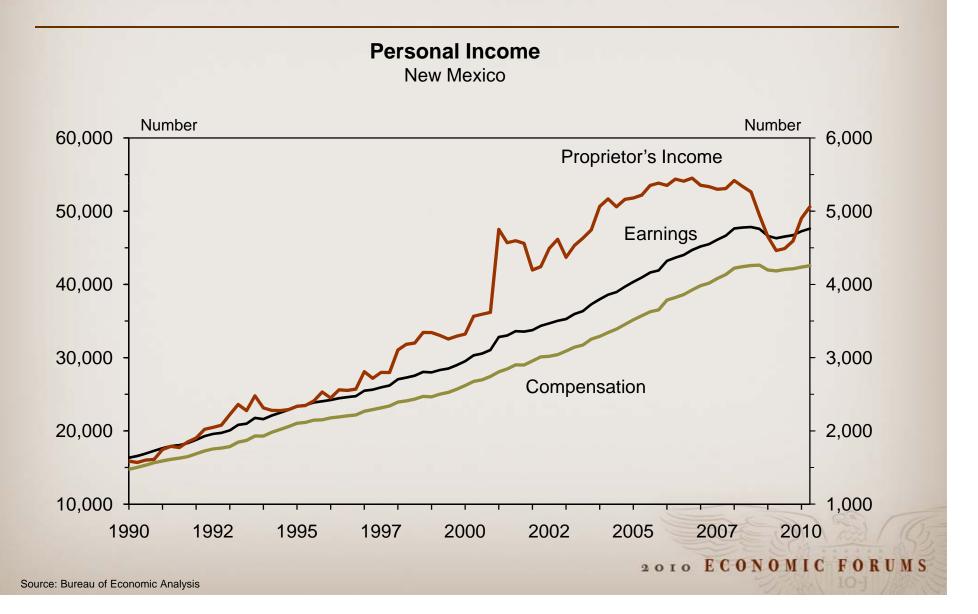
Housing permits softened as tax credits expired



Mortgage delinquencies may have peaked in NM and U.S.



Self-employment income collapsed in '09; recovering, but different industry mix



New Mexico in the Recovery

- Some weakness in recent U.S. data but fundamentals for recovery remain in place
- NM is lagging U.S. conditions (9+ mo lag in job recovery)
- First significant restructuring of NM economy since WWII
- S&L govt., construction, and financial hiring; real estate acting as constraints
- Only limited boost from energy, tourism, and tech sector

2010 ECONOMIC FO

• NM is likely to accelerate once the U.S. does