

Exhibit 4a
2005 Exports by Company Type and Employment Size
to Number of Partner Countries

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters
All identified companies	784,536	239,094	4.7	58.0	6.6	25.8	6.7	8.9	14.3	5.5	18.4	1.4	49.3	0.4
no. employees unknown(2)	44,922	69,988	21.5	72.9	19.5	19.4	16.2	4.9	23.2	2.3	14.9	0.4	4.7	0.0
1 to 19 employees	55,582	99,677	25.3	60.2	28.8	28.1	21.1	8.1	19.0	3.3	5.2	0.3	0.7	0.0
20 to 49 employees	25,990	30,371	11.6	46.1	23.1	31.0	22.2	13.1	29.3	8.5	10.8	1.2	3.0	0.1
50 to 99 employees	24,883	15,955	10.7	40.5	17.7	30.2	22.3	14.9	30.3	11.7	17.0	2.6	2.0	0.2
100 to 249 employees	42,920	12,077	5.1	34.1	10.6	28.2	15.7	15.6	44.7	16.1	19.4	5.3	4.5	0.7
250 to 499 employees	34,196	4,544	4.0	28.9	8.1	25.8	12.1	15.4	32.8	19.3	35.4	9.4	7.6	1.2
500 or more employees	556,042	6,482	0.6	25.9	1.7	20.5	2.1	12.3	8.2	16.6	19.2	14.7	68.1	10.0
Manufacturers	505,660	67,413	1.5	43.5	3.3	29.7	4.1	13.0	10.4	9.9	18.1	3.0	62.6	0.9
no. employees unknown(2)	15,970	11,649	9.0	58.0	12.2	25.7	15.9	9.2	25.2	5.8	26.4	1.2	11.3	0.2
1 to 19 employees	5,009	21,505	28.5	54.3	30.4	30.7	19.8	10.3	18.5	4.5	(4) 2.8	0.2	(D)	0.0
20 to 49 employees	7,512	13,961	11.9	41.8	22.1	32.8	25.7	14.3	32.7	9.8	(4) 7.6	1.3	(D)	0.0
50 to 99 employees	9,589	8,391	8.6	33.8	19.3	32.3	22.7	16.6	36.2	13.9	11.8	3.1	1.5	0.2
100 to 249 employees	21,890	6,734	4.9	24.2	12.2	30.3	18.4	18.9	37.0	19.2	22.3	6.6	5.2	0.8
250 to 499 employees	18,397	2,435	4.3	16.6	9.0	25.9	13.9	18.1	34.9	25.3	31.0	12.6	6.8	1.5
500 or more employees	427,292	2,738	0.3	8.3	1.3	15.8	1.5	13.3	6.4	21.7	17.5	23.6	73.0	17.3
Wholesalers	170,612	79,903	7.5	53.2	11.1	30.2	11.0	9.9	21.1	5.5	18.3	1.1	31.0	0.2
no. employees unknown(2)	12,259	20,465	25.3	68.6	22.3	23.2	20.7	5.6	24.4	2.3	6.5	0.3	0.8	0.0
1 to 19 employees	34,134	43,030	22.0	53.1	29.1	32.8	22.1	9.6	20.8	4.1	5.7	0.4	0.3	0.0
20 to 49 employees	11,781	8,939	9.5	38.4	23.3	34.0	20.7	15.5	31.1	10.3	10.4	1.6	5.1	0.2
50 to 99 employees	10,200	3,693	5.2	34.1	14.3	32.5	26.9	17.2	26.0	12.9	25.7	3.1	1.9	0.2
100 to 249 employees	14,398	2,256	1.8	29.3	6.4	29.2	12.3	16.0	56.3	18.7	18.4	6.1	4.8	0.8
250 to 499 employees	9,942	761	1.4	23.4	4.9	26.0	8.2	18.0	28.0	22.3	53.8	9.1	3.9	1.2
500 or more employees	77,900	759	0.1	12.4	1.0	17.9	1.2	13.8	11.2	20.9	21.3	22.0	65.2	12.9
Other companies (3)	105,137	84,655	14.3	72.3	14.9	19.4	12.1	5.2	21.9	2.5	(4) 36.8	0.5	(D)	0.1
no. employees unknown(2)	14,056	31,087	30.4	80.2	25.3	15.2	12.1	3.2	20.2	1.2	10.8	0.2	1.3	0.0
1 to 19 employees	16,364	34,896	31.0	72.6	27.6	20.7	19.3	5.0	15.5	1.6	(4) 6.6	0.2	(D)	0.0
20 to 49 employees	6,530	7,446	15.1	63.4	24.6	24.1	21.6	8.1	22.9	3.9	(4) 15.8	0.4	(D)	0.0
50 to 99 employees	5,012	3,851	25.6	61.0	21.9	23.3	12.2	8.7	27.7	5.8	9.7	1.1	3.0	0.1
100 to 249 employees	6,616	3,072	13.2	59.4	14.5	23.0	14.0	8.2	45.4	7.6	11.8	1.7	1.2	0.1
250 to 499 employees	5,829	1,341	7.2	54.1	10.9	25.7	12.5	9.0	34.4	6.8	18.3	3.9	16.7	0.5
500 or more employees	50,729	2,962	4.1	45.3	6.5	25.5	8.3	11.1	19.3	10.8	30.9	4.6	30.8	2.6
Unclassified companies	3,127	7,123	30.1	78.6	18.7	16.2	18.0	3.6	21.2	1.2	(4) 12.0	0.3	(D)	0.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2005.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(4) Includes percent of adjacent cell (D) suppressed to avoid disclosure.