

Exhibit 1a
2005 Exports by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Exporters	% of Exporters	Cum. % of Number of Exporters	Cum. % of Company Type Exporters (2)
All identified companies	784,536	100.0	100.0	100.0	239,094	100.0	100.0	100.0
no. employees unknown (3)	44,922	5.7	5.7	5.7	69,988	29.3	29.3	29.3
1 to 19 employees	55,582	7.1	12.8	12.8	99,677	41.7	71.0	71.0
20 to 49 employees	25,990	3.3	16.1	16.1	30,371	12.7	83.7	83.7
50 to 99 employees	24,883	3.2	19.3	19.3	15,955	6.7	90.3	90.3
100 to 249 employees	42,920	5.5	24.8	24.8	12,077	5.1	95.4	95.4
250 to 499 employees	34,196	4.4	29.1	29.1	4,544	1.9	97.3	97.3
500 or more employees	556,042	70.9	100.0	100.0	6,482	2.7	100.0	100.0
Manufacturers	505,660	64.5	64.5	100.0	67,413	28.2	28.2	100.0
no. employees unknown (3)	15,970	2.0	2.0	3.2	11,649	4.9	4.9	17.3
1 to 19 employees	5,009	0.6	2.7	4.1	21,505	9.0	13.9	49.2
20 to 49 employees	7,512	1.0	3.6	5.6	13,961	5.8	19.7	69.9
50 to 99 employees	9,589	1.2	4.9	7.5	8,391	3.5	23.2	82.3
100 to 249 employees	21,890	2.8	7.6	11.9	6,734	2.8	26.0	92.3
250 to 499 employees	18,397	2.3	10.0	15.5	2,435	1.0	27.1	95.9
500 or more employees	427,292	54.5	64.5	100.0	2,738	1.1	28.2	100.0
Wholesalers	170,612	21.7	21.7	100.0	79,903	33.4	33.4	100.0
no. employees unknown (3)	12,259	1.6	1.6	7.2	20,465	8.6	8.6	25.6
1 to 19 employees	34,134	4.4	5.9	27.2	43,030	18.0	26.6	79.5
20 to 49 employees	11,781	1.5	7.4	34.1	8,939	3.7	30.3	90.7
50 to 99 employees	10,200	1.3	8.7	40.1	3,693	1.5	31.8	95.3
100 to 249 employees	14,398	1.8	10.6	48.5	2,256	0.9	32.8	98.1
250 to 499 employees	9,942	1.3	11.8	54.3	761	0.3	33.1	99.1
500 or more employees	77,900	9.9	21.7	100.0	759	0.3	33.4	100.0
Other companies (4)	105,137	13.4	13.4	100.0	84,655	35.4	35.4	100.0
no. employees unknown (3)	14,056	1.8	1.8	13.4	31,087	13.0	13.0	36.7
1 to 19 employees	16,364	2.1	3.9	28.9	34,896	14.6	27.6	77.9
20 to 49 employees	6,530	0.8	4.7	35.1	7,446	3.1	30.7	86.7
50 to 99 employees	5,012	0.6	5.3	39.9	3,851	1.6	32.3	91.3
100 to 249 employees	6,616	0.8	6.2	46.2	3,072	1.3	33.6	94.9
250 to 499 employees	5,829	0.7	6.9	51.7	1,341	0.6	34.2	96.5
500 or more employees	50,729	6.5	13.4	100.0	2,962	1.2	35.4	100.0
Unclassified companies	3,127	0.4	0.4	100.0	7,123	3.0	3.0	100.0
Multiple location companies	622,972	79.4	79.4	100.0	26,830	11.2	11.2	100.0
no. employees unknown (3)	1,229	0.2	0.2	0.2	536	0.2	0.2	2.0
1 to 19 employees	3,745	0.5	0.6	0.8	2,647	1.1	1.3	11.9
20 to 49 employees	5,911	0.8	1.4	1.7	4,291	1.8	3.1	27.9
50 to 99 employees	9,321	1.2	2.6	3.2	4,421	1.8	5.0	44.3
100 to 249 employees	26,473	3.4	5.9	7.5	5,828	2.4	7.4	66.1
250 to 499 employees	26,647	3.4	9.3	11.8	3,274	1.4	8.8	78.3
500 or more employees	549,645	70.1	79.4	100.0	5,833	2.4	11.2	100.0
Manufacturers	452,027	57.6	57.6	100.0	10,670	4.5	4.5	100.0
no. employees unknown (3)	188	0.0	0.0	0.0	113	0.0	0.0	1.1
1 to 19 employees	213	0.0	0.1	0.1	366	0.2	0.2	4.5
20 to 49 employees	791	0.1	0.2	0.3	1,102	0.5	0.7	14.8
50 to 99 employees	2,719	0.3	0.5	0.9	1,781	0.7	1.4	31.5
100 to 249 employees	11,399	1.5	2.0	3.4	2,970	1.2	2.6	59.3
250 to 499 employees	14,050	1.8	3.7	6.5	1,767	0.7	3.4	75.9
500 or more employees	422,667	53.9	57.6	100.0	2,571	1.1	4.5	100.0

See footnotes at end of table.

Exhibit 1a
2005 Exports by Company Type and Employment Size - Continued

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Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Exporters	% of Exporters	Cum. % of Number of Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	106,043	13.5	13.5	100.0	7,553	3.2	3.2	100.0
no. employees unknown (3)	213	0.0	0.0	0.2	215	0.1	0.1	2.8
1 to 19 employees	2,231	0.3	0.3	2.3	1,328	0.6	0.6	20.4
20 to 49 employees	2,800	0.4	0.7	4.9	1,840	0.8	1.4	44.8
50 to 99 employees	4,926	0.6	1.3	9.6	1,481	0.6	2.0	64.4
100 to 249 employees	10,581	1.3	2.6	19.6	1,368	0.6	2.6	82.5
250 to 499 employees	8,138	1.0	3.7	27.2	611	0.3	2.9	90.6
500 or more employees	77,154	9.8	13.5	100.0	710	0.3	3.2	100.0
Other companies (4)	64,479	8.2	8.2	100.0	8,519	3.6	3.6	100.0
no. employees unknown (3)	820	0.1	0.1	1.3	199	0.1	0.1	2.3
1 to 19 employees	1,289	0.2	0.3	3.3	933	0.4	0.5	13.3
20 to 49 employees	2,155	0.3	0.5	6.6	1,332	0.6	1.0	28.9
50 to 99 employees	1,603	0.2	0.7	9.1	1,144	0.5	1.5	42.4
100 to 249 employees	4,477	0.6	1.3	16.0	1,482	0.6	2.1	59.7
250 to 499 employees	4,430	0.6	1.9	22.9	892	0.4	2.5	70.2
500 or more employees	49,704	6.3	8.2	100.0	2,537	1.1	3.6	100.0
Unclassified companies	423	0.1	0.1	100.0	88	0.0	0.0	100.0
Single location companies	161,563	20.6	20.6	100.0	212,264	88.8	88.8	100.0
no. employees unknown (3)	43,693	5.6	5.6	27.0	69,452	29.0	29.0	32.7
1 to 19 employees	51,837	6.6	12.2	59.1	97,030	40.6	69.6	78.4
20 to 49 employees	20,079	2.6	14.7	71.6	26,080	10.9	80.5	90.7
50 to 99 employees	15,562	2.0	16.7	81.2	11,534	4.8	85.4	96.2
100 to 249 employees	16,447	2.1	18.8	91.4	6,249	2.6	88.0	99.1
250 to 499 employees	7,549	1.0	19.8	96.0	1,270	0.5	88.5	99.7
500 or more employees	6,397	0.8	20.6	100.0	649	0.3	88.8	100.0
Manufacturers	53,633	6.8	6.8	100.0	56,743	23.7	23.7	100.0
no. employees unknown (3)	15,782	2.0	2.0	29.4	11,536	4.8	4.8	20.3
1 to 19 employees	4,796	0.6	2.6	38.4	21,139	8.8	13.7	57.6
20 to 49 employees	6,722	0.9	3.5	50.9	12,859	5.4	19.0	80.2
50 to 99 employees	6,870	0.9	4.4	63.7	6,610	2.8	21.8	91.9
100 to 249 employees	10,491	1.3	5.7	83.3	3,764	1.6	23.4	98.5
250 to 499 employees	4,347	0.6	6.2	91.4	668	0.3	23.7	99.7
500 or more employees	4,624	0.6	6.8	100.0	167	0.1	23.7	100.0
Wholesalers	64,569	8.2	8.2	100.0	72,350	30.3	30.3	100.0
no. employees unknown (3)	12,046	1.5	1.5	18.7	20,250	8.5	8.5	28.0
1 to 19 employees	31,903	4.1	5.6	68.1	41,702	17.4	25.9	85.6
20 to 49 employees	8,981	1.1	6.7	82.0	7,099	3.0	28.9	95.4
50 to 99 employees	5,273	0.7	7.4	90.1	2,212	0.9	29.8	98.5
100 to 249 employees	3,816	0.5	7.9	96.1	888	0.4	30.2	99.7
250 to 499 employees	1,804	0.2	8.1	98.8	150	0.1	30.2	99.9
500 or more employees	746	0.1	8.2	100.0	49	0.0	30.3	100.0
Other companies (4)	40,658	5.2	5.2	100.0	76,136	31.8	31.8	100.0
no. employees unknown (3)	13,236	1.7	1.7	32.6	30,888	12.9	12.9	40.6
1 to 19 employees	15,075	1.9	3.6	69.6	33,963	14.2	27.1	85.2
20 to 49 employees	4,376	0.6	4.2	80.4	6,114	2.6	29.7	93.2
50 to 99 employees	3,409	0.4	4.6	88.8	2,707	1.1	30.8	96.8
100 to 249 employees	2,139	0.3	4.9	94.0	1,590	0.7	31.5	98.9
250 to 499 employees	1,398	0.2	5.1	97.5	449	0.2	31.7	99.4
500 or more employees	1,025	0.1	5.2	100.0	425	0.2	31.8	100.0
Unclassified companies	2,704	0.3	0.3	100.0	7,035	2.9	2.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g., wholesalers with less than 50 employees account for 34.1 percent of the total wholesalers known value and 90.7 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2005.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.