Banking Conditions As-of June 2012



Overall Conclusions

- Nationally, earnings have improved from 2011 levels; with fewer banks experiencing a net loss.
- Loan loss provisions have declined further in 2012, with a corresponding decrease in net charge-offs.
- Problem assets have declined slightly from 2011 levels, driven by a decline in noncurrent construction and land development (CLD) loans. Overall, problem assets remain at extremely high levels.
- •Tenth District commercial banks' earnings are also up from 2011, with the percentage of banks with losses remaining below 2011 levels. This was primarily driven by a decline in provision expense.
- Problem assets in the Tenth District declined in the second quarter of 2012.
- •Noncurrent loans in the District are predominantly the result of problems with CLD lending, which has improved in 2012.



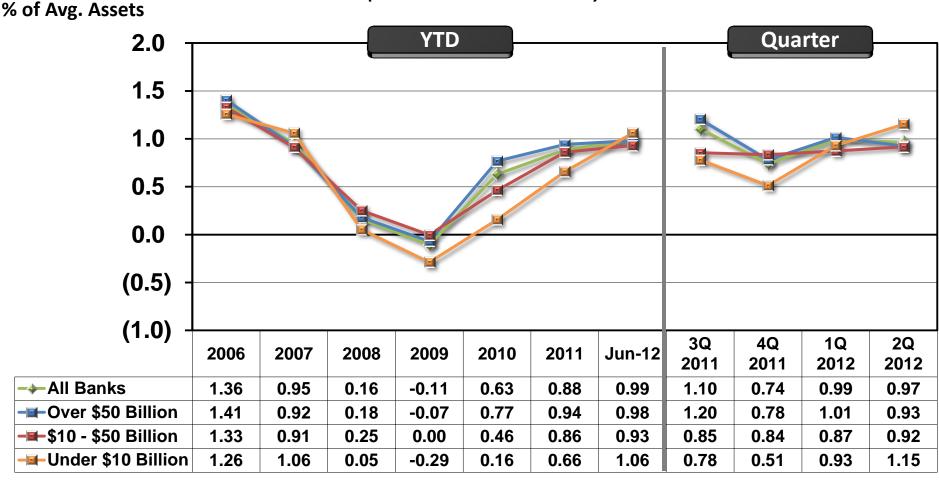
Return on Average Assets Summary

					2011 - 2012
	2009	2010	2011	Jun-12	(YTD) Change
Net Interest Income	3.06	3.28	3.15	3.10	(0.05)
Noninterest Income	2.04	1.79	1.74	1.78	0.04
Total Revenue	5.10	5.07	4.89	4.88	(0.00)
Provisions	1.96	1.23	0.57	0.41	(0.16)
Noninterest Expense	3.17	3.00	3.10	3.11	0.01
Total Expenses	5.13	4.23	3.68	3.52	(0.16)
Pre-tax operating income	-0.03	0.84	1.21	1.36	0.15
Net Income	-0.11	0.63	0.88	0.99	0.11



^{*} Income Statement items as a percentage of average assets (TTM) - Annualized Source: Reports of Condition and Income

Nationwide, Earnings Have Improved In 2012



^{*} YTD = Net Income (YTD), as a percentage of average assets (TTM) - Annualized

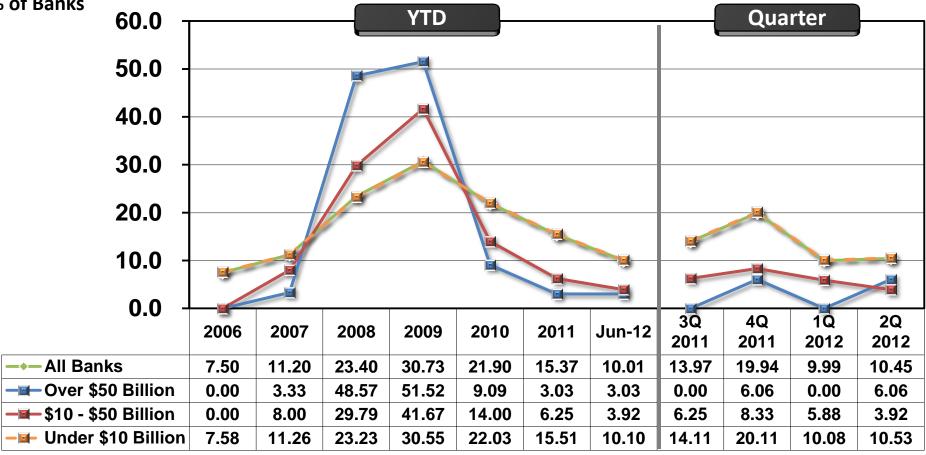
^{*} Quarter = Net Income (Quarter), as a percentage of average assets (Quarter) - Annualized Source: Reports of Condition and Income



Fewer Institutions Are Experiencing Losses

(All US Commercial Banks)





^{*} YTD = Percentage of banks with negative net income (YTD)

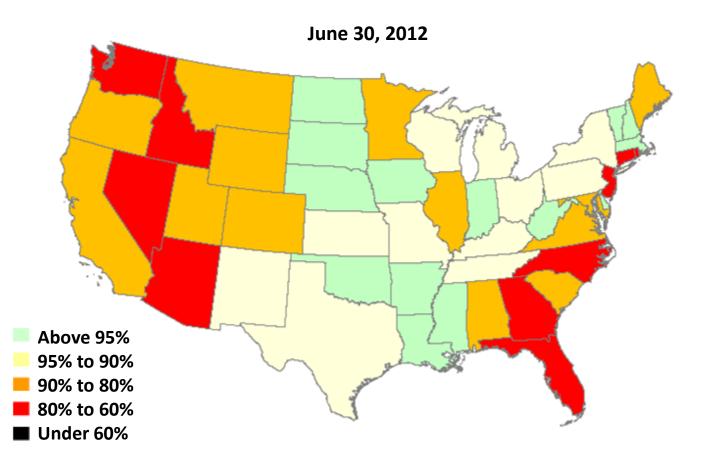




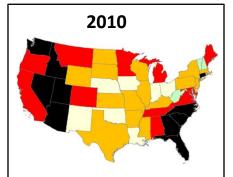
^{*} Quarter = Percentage of banks with negative net income (Quarter)

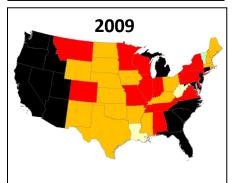
Overall, Industry Profitability Has Improved

Percent of Banks Earning a Profit



²⁰¹¹



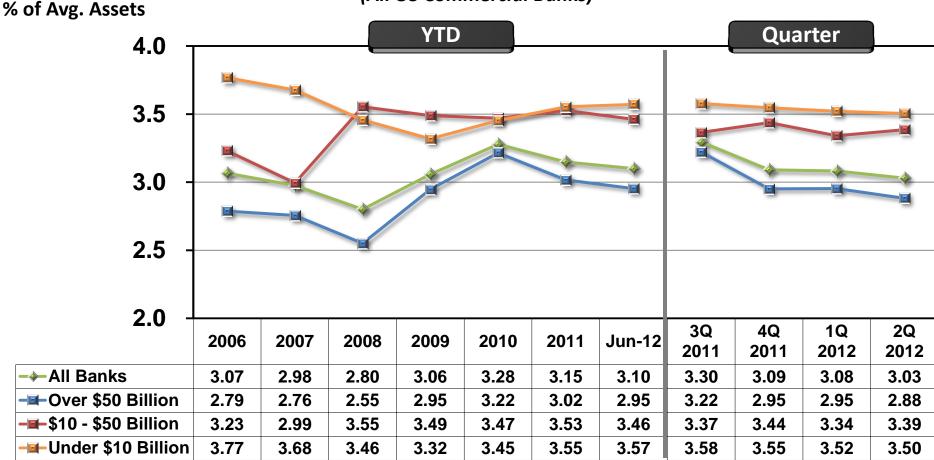




^{*} Percentage of banks with positive net income (YTD)

Net Interest Income Is Relatively Flat,

While Contracting For Larger Banks

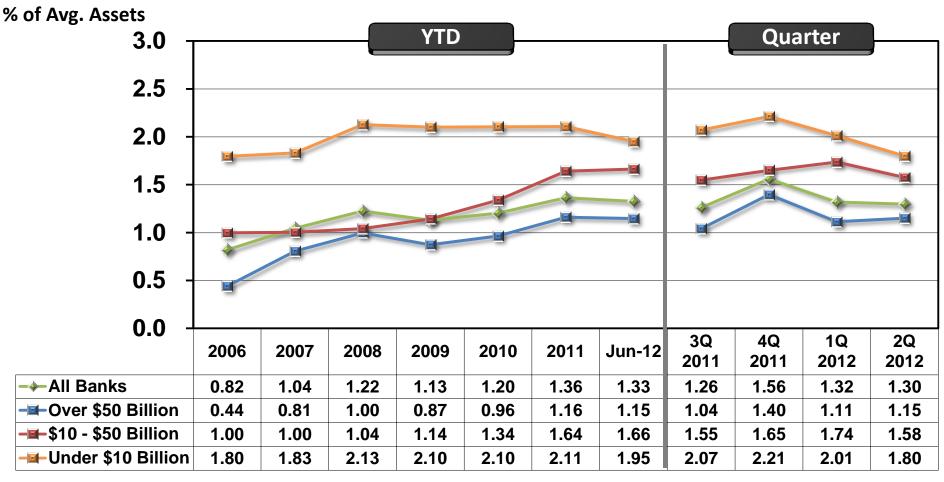


^{*} YTD = Interest Income Net of Interest Expense (YTD), as a percentage of average assets (TTM) - Annualized



^{*} Quarter = Interest Income Net of Interest Expense (Quarter), as a percentage of average assets (Quarter) - Annualized Source: Reports of Condition and Income

Net Noninterest Expense Remains High for Small Banks

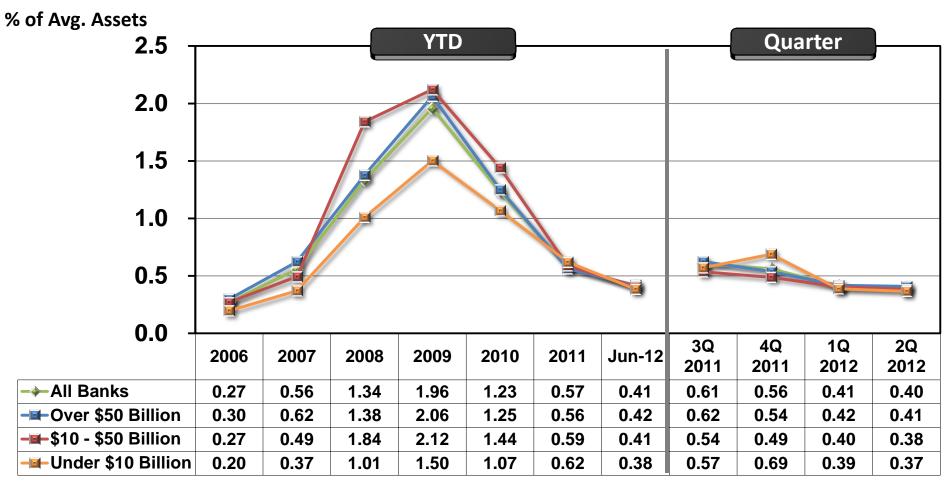


^{*} YTD = Noninterest Expense Net of Noninterest Income (YTD), as a percentage of average assets (TTM) - Annualized



^{*} Quarter = Noninterest Expense Net of Noninterest Income (Quarter), as a percentage of average assets (Quarter) - Annualized Source: Reports of Condition and Income

Loan Loss Provisions Have Declined In 2012

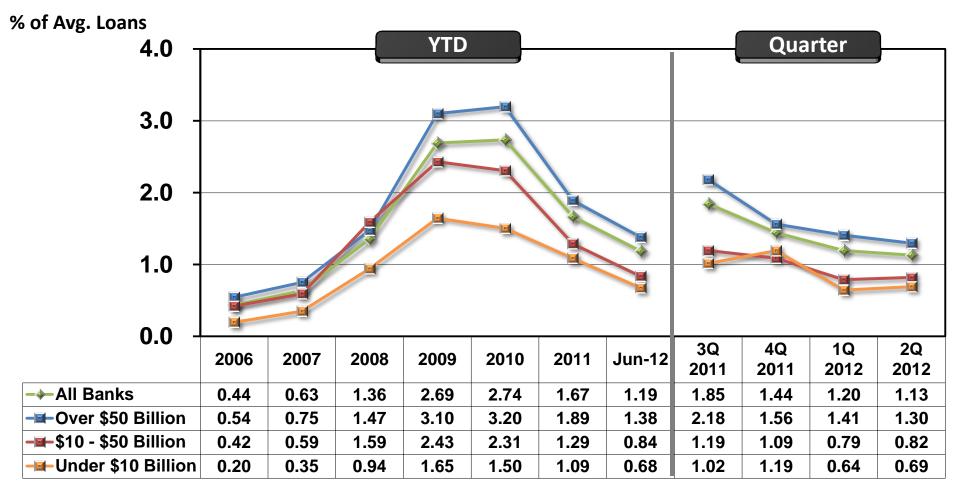


^{*} YTD = Loan Loss Provision Expense (YTD), as a percentage of average assets (TTM) - Annualized



^{*} Quarter = Loan Loss Provision Expense (Quarter), as a percentage of average assets (Quarter) - Annualized Source: Reports of Condition and Income

Net Charge-Offs Have Fallen

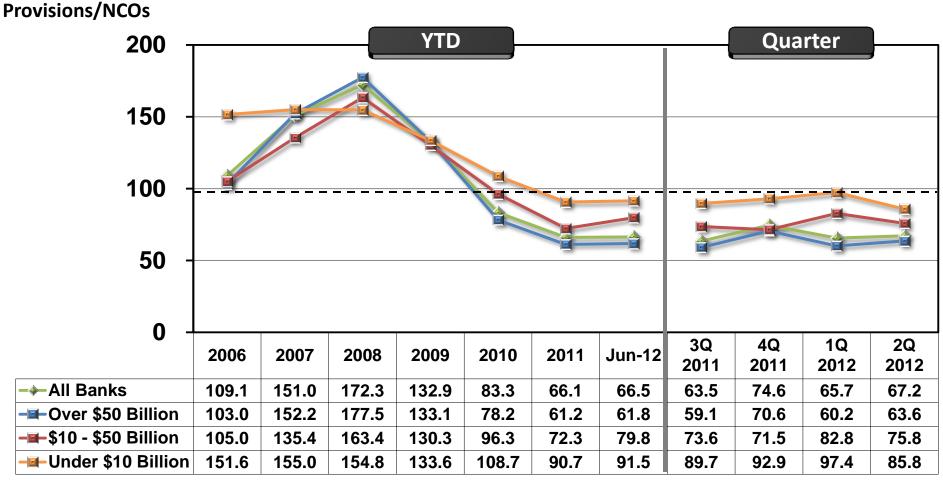


^{*} YTD = Net Charge-Offs (YTD) as a percentage of average loans (TTM) - Annualized

^{*} Quarter = Net Charge-Offs (Quarter) as a percentage of average loans (Quarter) - Annualized Source: Reports of Condition and Income



Reserves Continue To Be Depleted



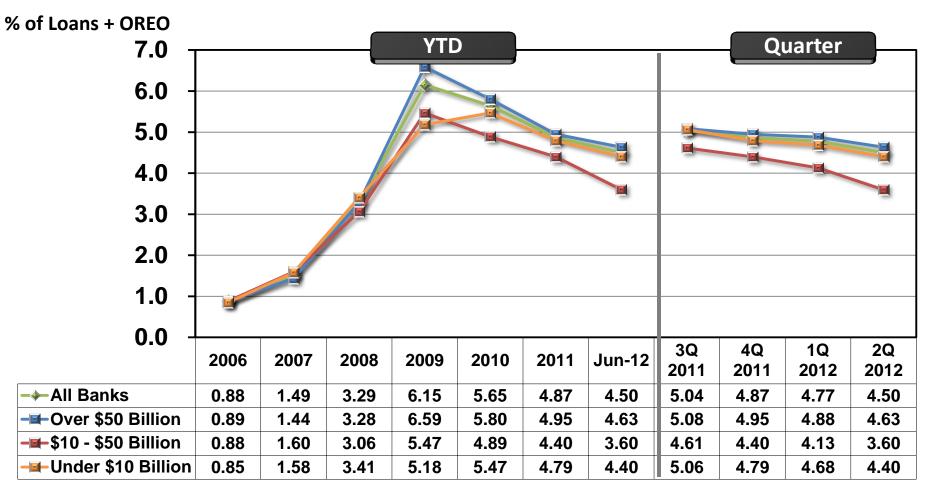
^{*} YTD = Loan Loss Provision Expense (YTD), as a percentage of Net Charge-Offs (YTD)

^{*} Quarter = Loan Loss Provision Expense (Quarter), as a percentage of Net Charge-Offs (Quarter) Source: Reports of Condition and Income





Problem Assets Have Declined Slightly



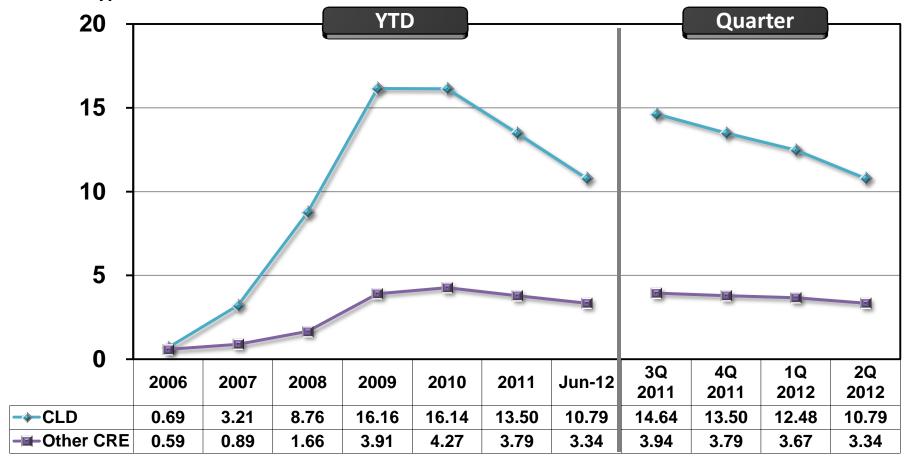
^{*} Loans 90+ days past due + nonaccrual loans + OREO as a percentage of total loans + OREO Source: Reports of Condition and Income



Noncurrent CLD Has Shown Improvement

(All US Commercial Banks)

% of Loan Type

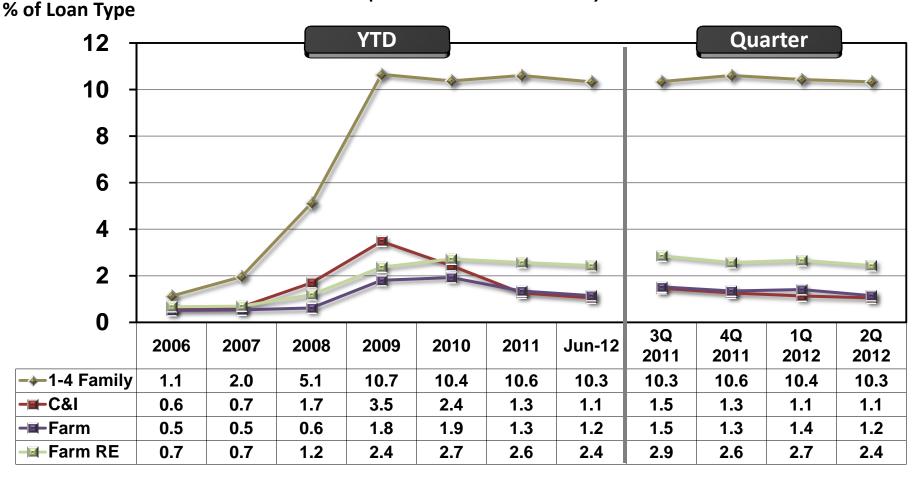


^{*} Noncurrent Loans to Loans - By Loan Category

^{*} Noncurrent includes loans 90+ days past due and nonaccrual

Noncurrent Residential Loans Remains High

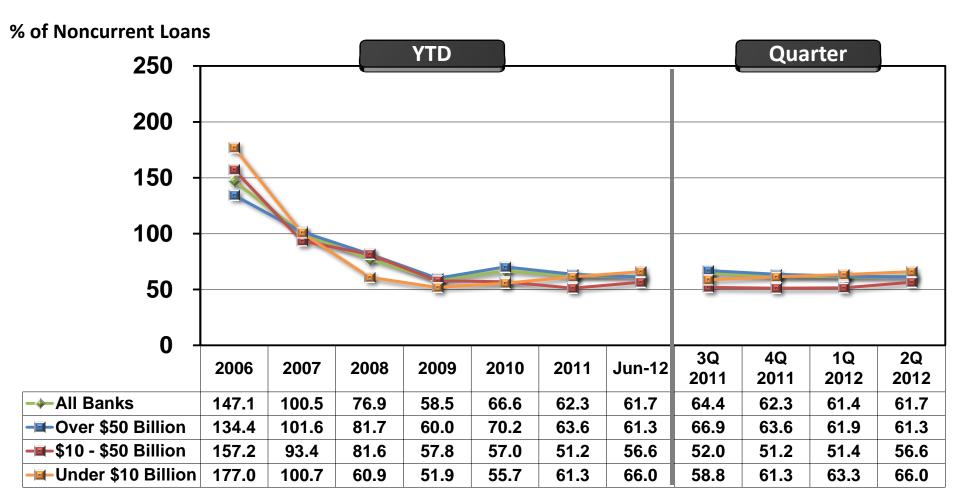
(All US Commercial Banks)



^{*} Noncurrent Loans to Loans - By Loan Category

^{*} Noncurrent includes loans 90+ days past due and nonaccrual

Coverage Ratios Remain Low



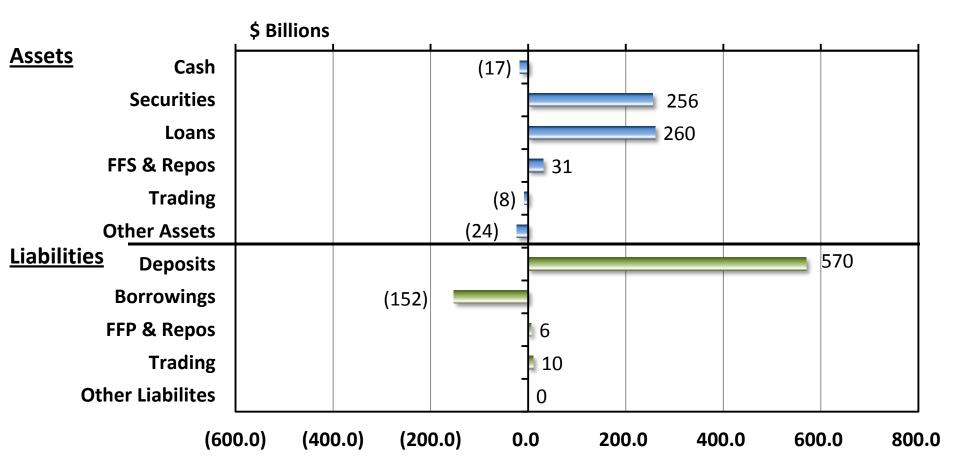
^{*} Loan loss reserves to loans 90+ days past due and in nonaccrual status Source: Reports of Condition and Income



Balance Sheet Shifts

Change From June 2011 to June 2012

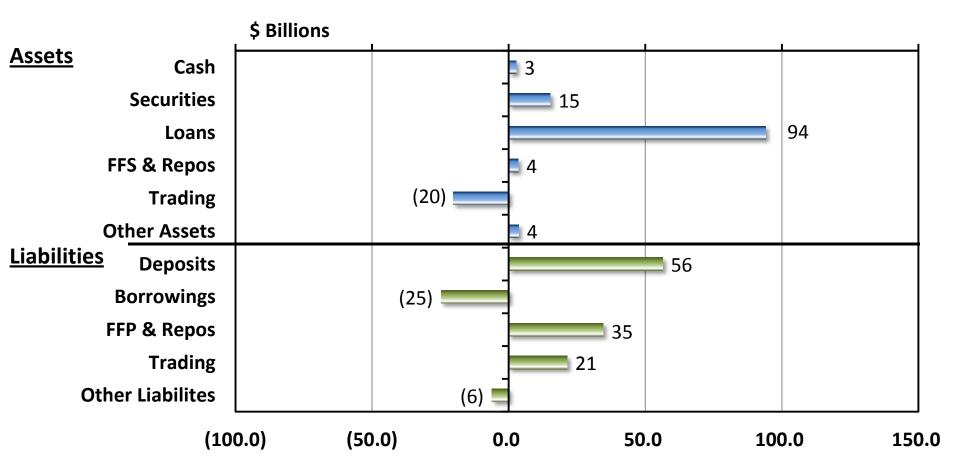
(All US Commercial Banks)



Balance Sheet Shifts

Change From March 2012 to June 2012

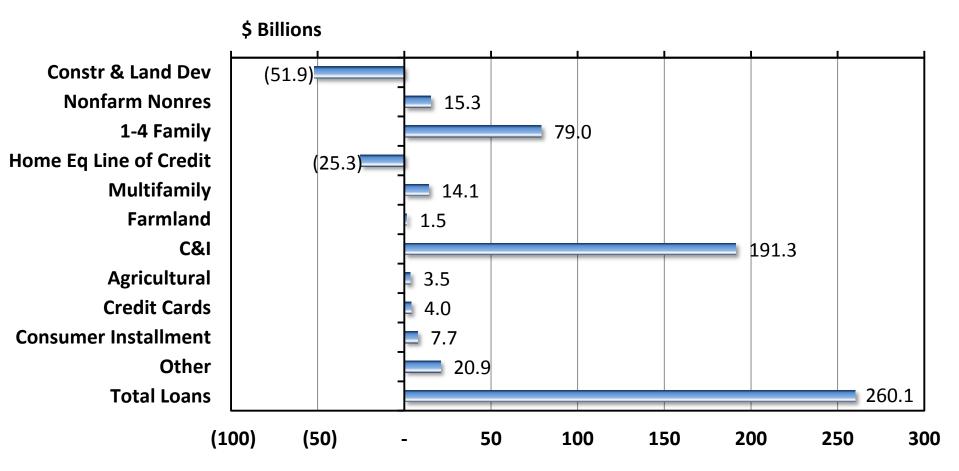
(All US Commercial Banks)



Loan Portfolio Composition

Change From June 2011 to June 2012

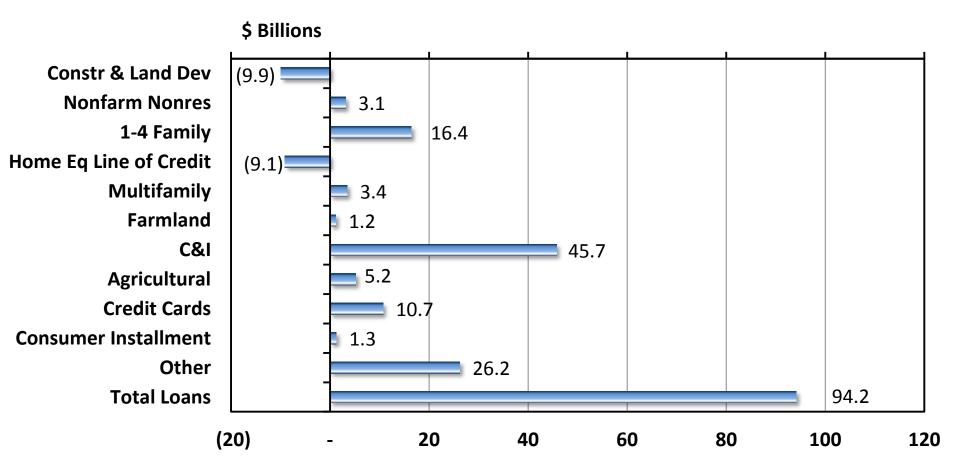
(All US Commercial Banks)



Loan Portfolio Composition

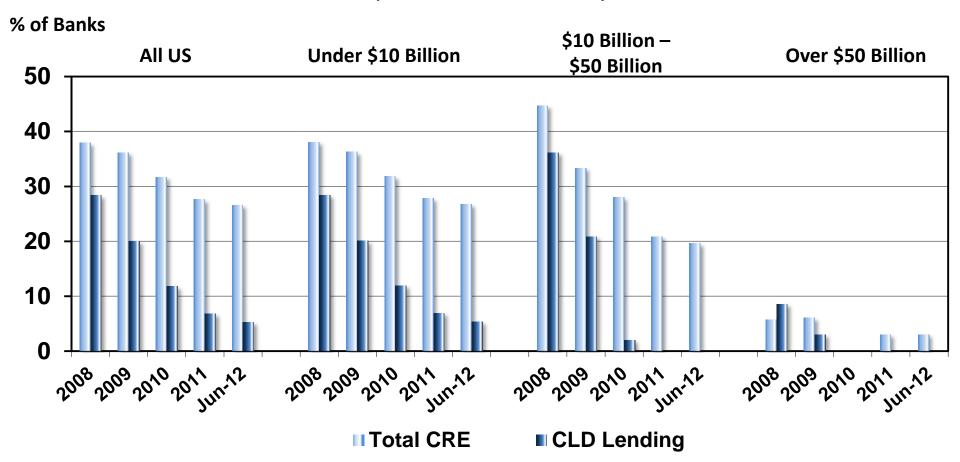
Change From March 2012 to June 2012

(All US Commercial Banks)



Banks' CRE Concentrations Are Declining

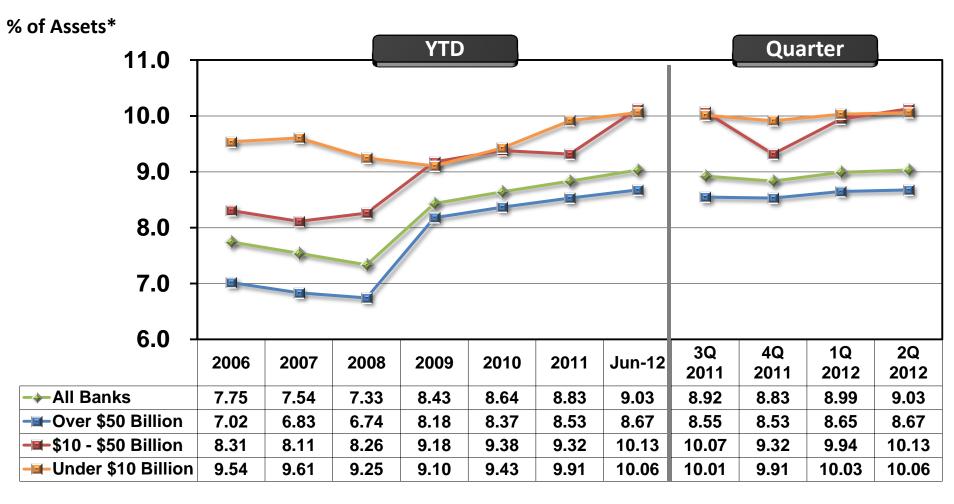
(All US Commercial Banks)





^{*} Percentage of banks exceeding CRE guidance thresholds, not including growth criteria & unadjusted for owner occupied properties

Overall, Capital Levels Are Rising



^{*} Tier 1 capital to assets for leverage capital purposes (Quarter) – the "Leverage Ratio" Source: Reports of Condition and Income



Return on Average Assets Summary

(Tenth District Commercial Banks)

					2011 - 2012
	2009	2010	2011	Jun-12	(YTD) Change
Net Interest Income	3.51	3.69	3.59	3.55	(0.04)
Noninterest Income	1.57	1.54	1.36	1.43	0.07
Total Revenue	5.09	5.24	4.95	4.98	0.03
Provisions	1.26	0.92	0.41	0.25	(0.16)
Noninterest Expense	3.41	3.45	3.39	3.33	(0.06)
Total Expenses	4.66	4.36	3.80	3.58	(0.22)
Pre-tax operating income	0.42	0.87	1.16	1.40	0.25
Net Income	0.35	0.67	0.94	1.16	0.23

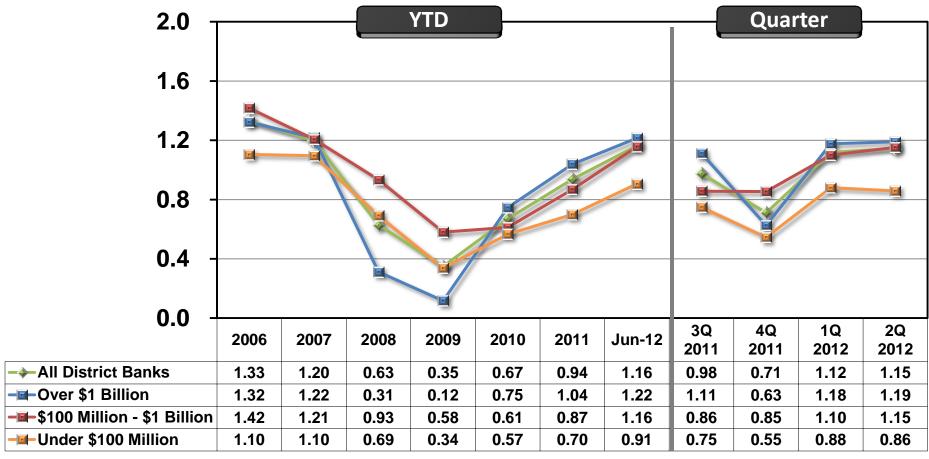
^{*} Income Statement items as a percentage of average assets (TTM) Source: Reports of Condition and Income



District Earnings Have Improved In 2012

(Tenth District Commercial Banks)

% of Avg. Assets



^{*} YTD = Net Income (YTD), as a percentage of average assets (TTM) - Annualized

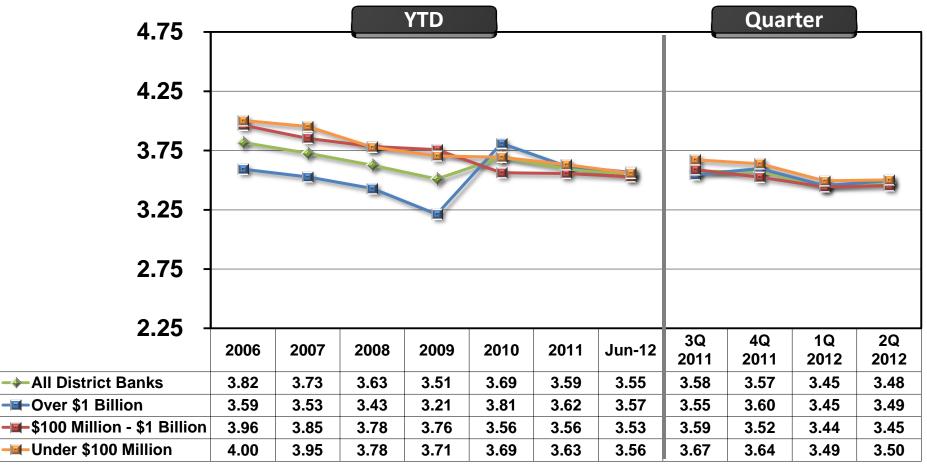
^{*} Quarter = Net Income (Quarter), as a percentage of average assets (Quarter) - Annualized Source: Reports of Condition and Income



Overall, Net Interest Income Remains Stable

(Tenth District Commercial Banks)

% of Avg. Assets



^{*} YTD = Interest Income Net of Interest Expense (YTD), as a percentage of average assets (TTM) - Annualized

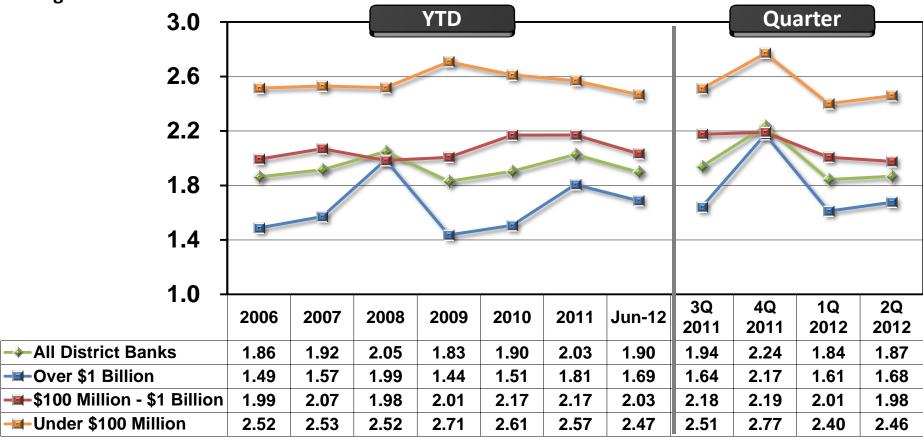
^{*} Quarter = Interest Income Net of Interest Expense (Quarter), as a percentage of average assets (Quarter) - Annualized Source: Reports of Condition and Income



Net-Noninterest Expense Down in 2012

(Tenth District Commercial Banks)

% of Avg. Assets



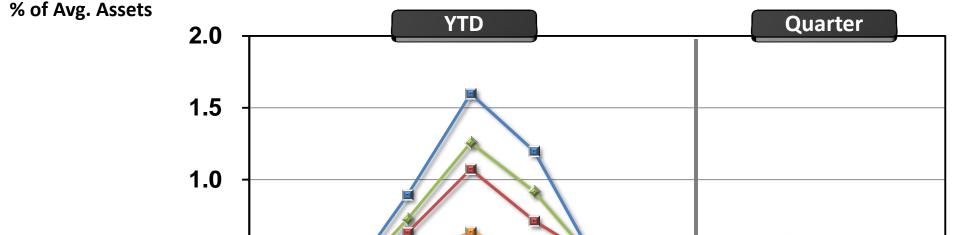
^{*} YTD = Noninterest Expense Net of Noninterest Income (YTD), as a percentage of average assets (TTM) - Annualized



^{*} Quarter = Noninterest Expense Net of Noninterest Income (Quarter), as a percentage of average assets (Quarter) - Annualized Source: Reports of Condition and Income

Loan Loss Provisions Continue To Decline

(Tenth District Commercial Banks)



0.0	2006	2007	2008	2009	2010	2011	Jun-12	3Q 2011	4Q 2011	1Q 2012	2Q 2012
→All District Banks	0.20	0.25	0.73	1.26	0.92	0.41	0.25	0.42	0.48	0.26	0.23
- ■ -Over \$1 Billion	0.20	0.27	0.89	1.60	1.20	0.40	0.27	0.39	0.57	0.28	0.24
-⊫-\$100 Million - \$1 Billion	0.20	0.26	0.63	1.07	0.71	0.44	0.26	0.48	0.41	0.25	0.24
-⊯-Under \$100 Million	0.17	0.16	0.44	0.64	0.47	0.30	0.15	0.25	0.28	0.18	0.11

0.5

0.0

^{*} Quarter = Loan Loss Provision Expense (Quarter), as a percentage of average assets (Quarter) - Annualized Source: Reports of Condition and Income

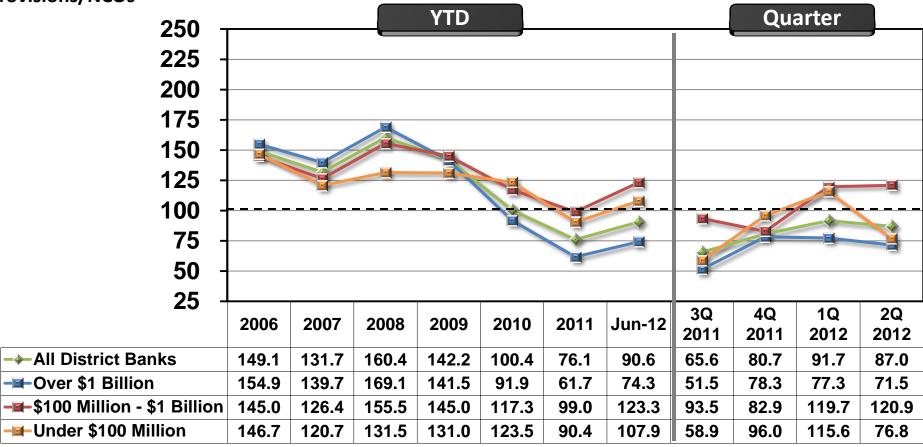


^{*} YTD = Loan Loss Provision Expense (YTD), as a percentage of average assets (TTM) - Annualized

Provisions Outpace Charge-Offs For Small District Banks

(Tenth District Commercial Banks)

Provisions/NCOs



^{*} YTD = Loan Loss Provision Expense (YTD), as a percentage of Net Charge-Offs (YTD)

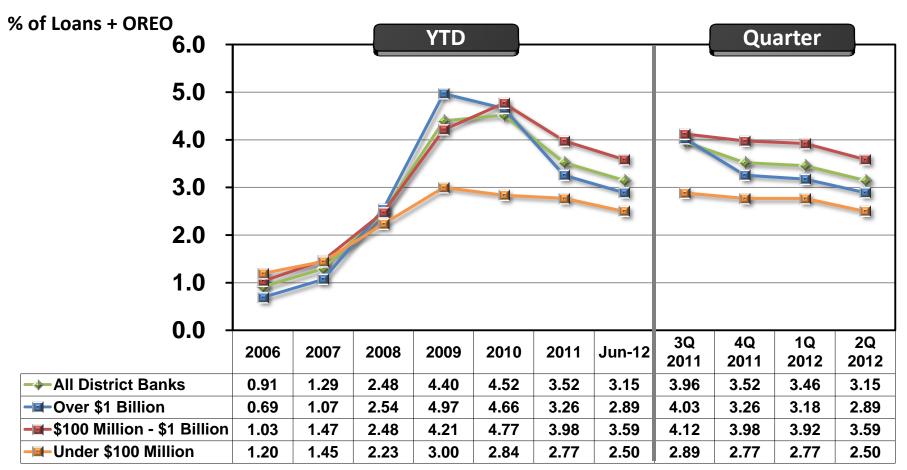
^{*} Quarter = Loan Loss Provision Expense (Quarter), as a percentage of Net Charge-Offs (Quarter) Source: Reports of Condition and Income





Problem Assets Decline In Second Quarter 2012

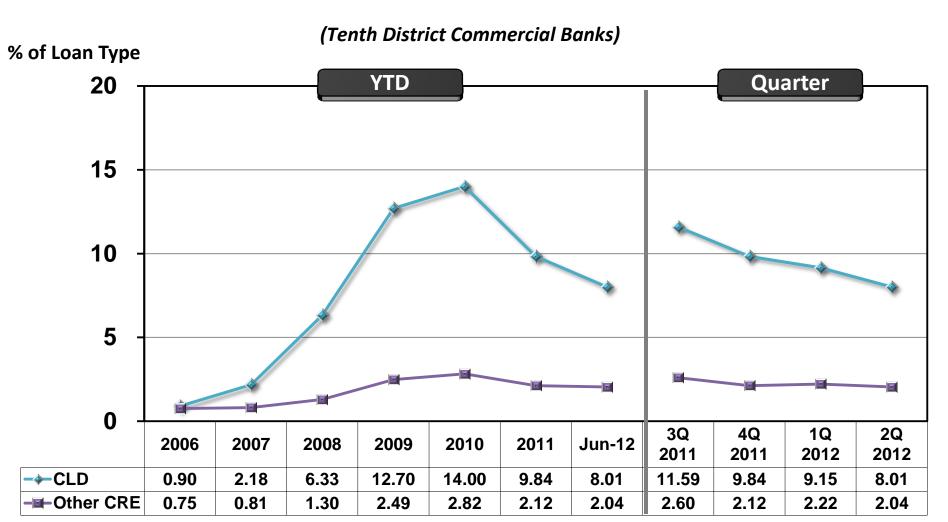
(Tenth District Commercial Banks)



^{*} Loans 90+ days past due + nonaccrual loans + OREO as a percentage of total loans + OREO Source: Reports of Condition and Income



Noncurrent CLD Loans Continue To Decline In 2012



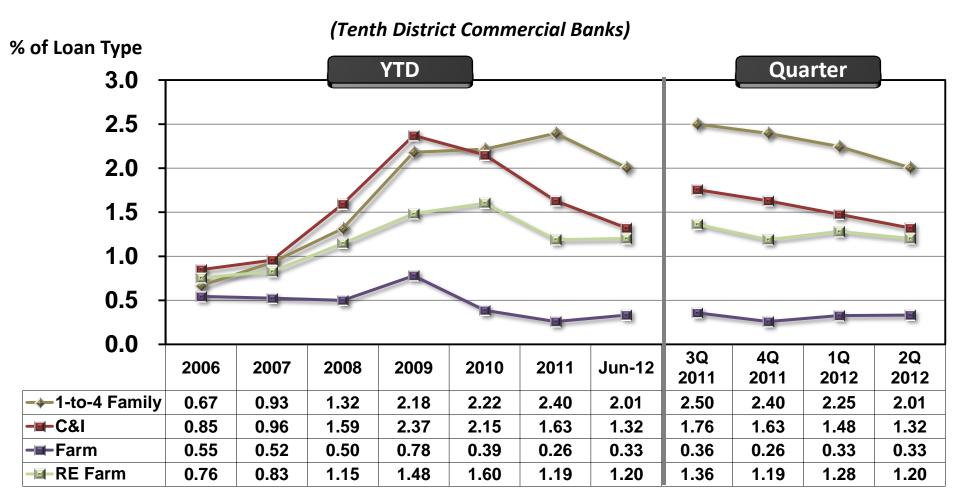
^{*} Noncurrent Loans to Loans - By Loan Category





^{*} Noncurrent includes loans 90+ days past due and nonaccrual

Noncurrent Residential and C&I Loans Have Decreased



^{*} Noncurrent Loans to Loans - By Loan Category

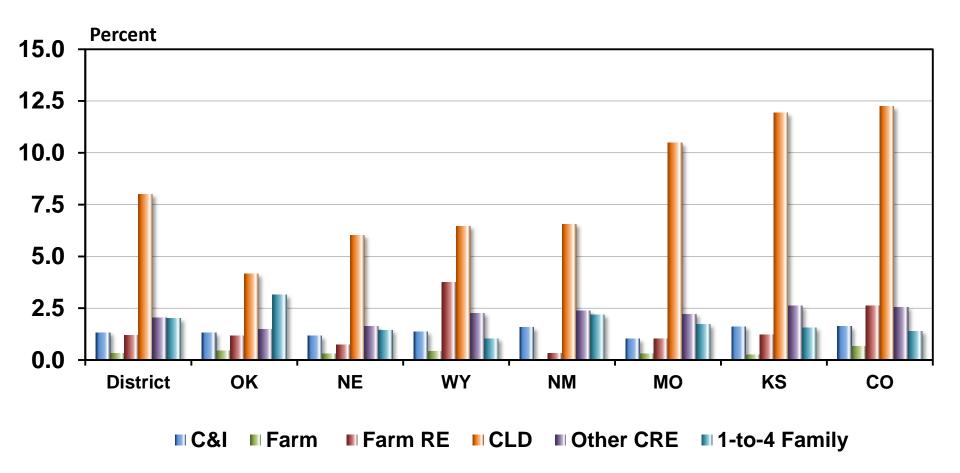




^{*} Noncurrent includes loans 90+ days past due and nonaccrual

Noncurrent Loans By Loan Type

(Tenth District Commercial Banks)

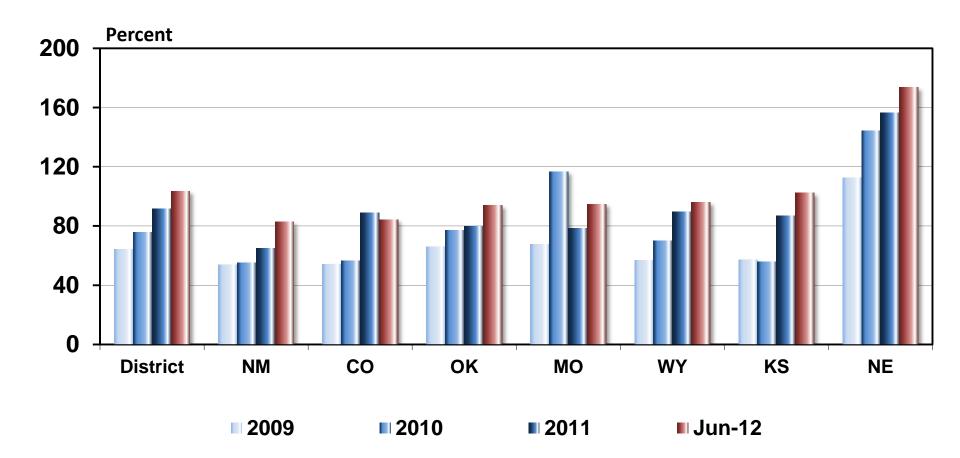


^{*} Noncurrent Loans to Loans - By Loan Category

^{*} Noncurrent includes loans 90+ days past due and nonaccrual

Coverage Ratios Have Improved

(Tenth District Commercial Banks)



^{*} Loan loss reserves to Noncurrent Loans

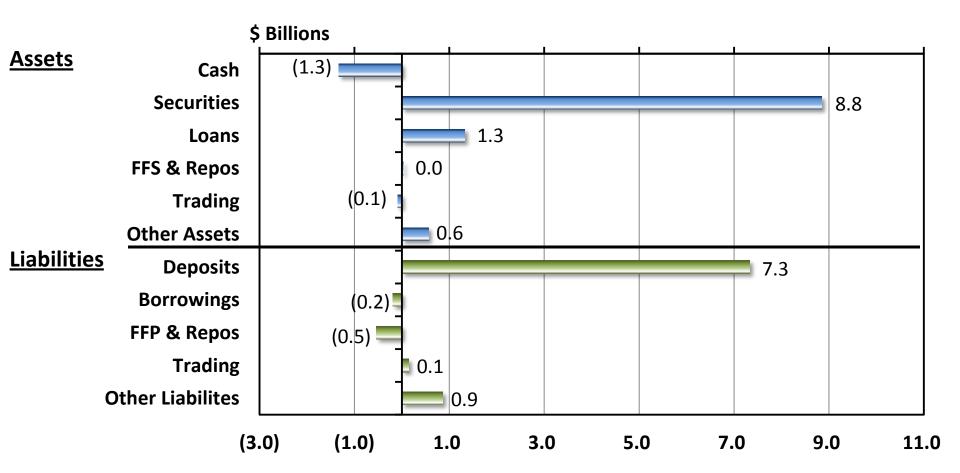
^{*} Noncurrent includes loans 90+ days past due and nonaccrual Source: Reports of Condition and Income



Balance Sheet Shifts

Change From June 2011 to June 2012

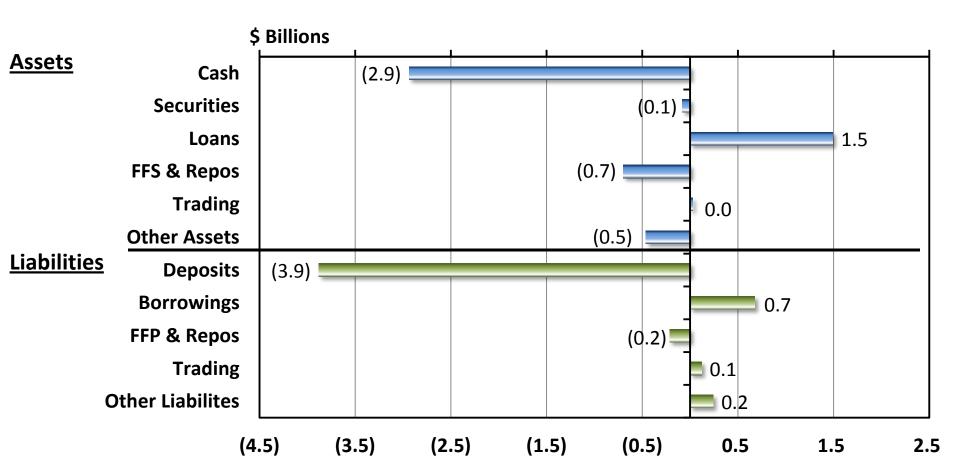
(Tenth District Commercial Banks)



Balance Sheet Shifts

Change From March 2012 to June 2012

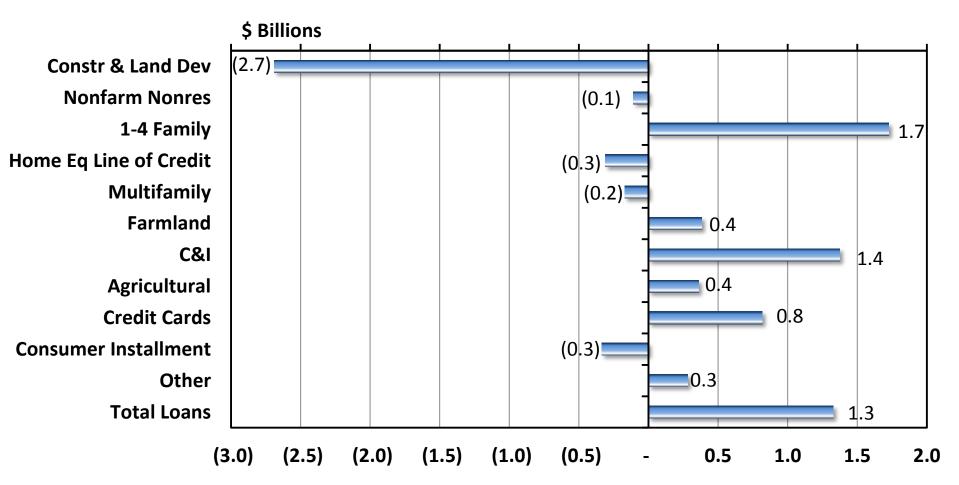
(Tenth District Commercial Banks)



Loan Portfolio Composition

Change From June 2011 to June 2012

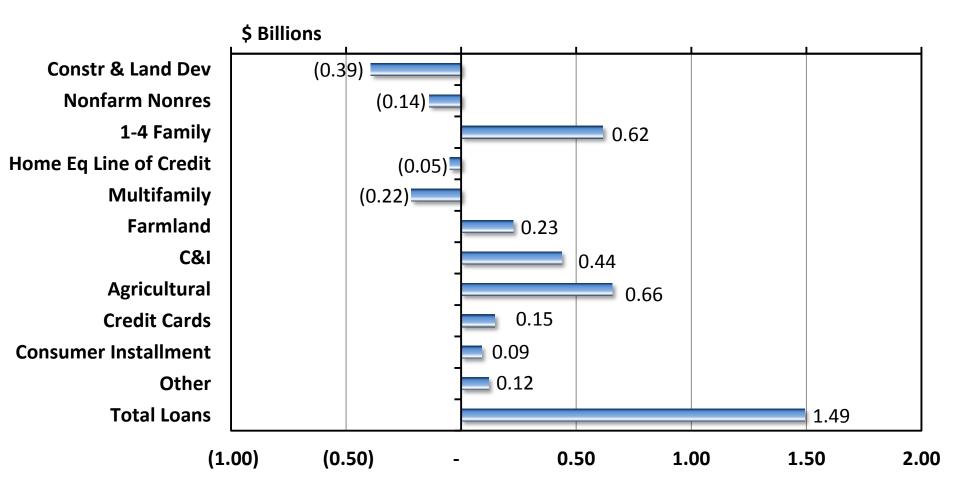
(Tenth District Commercial Banks)



Loan Portfolio Composition

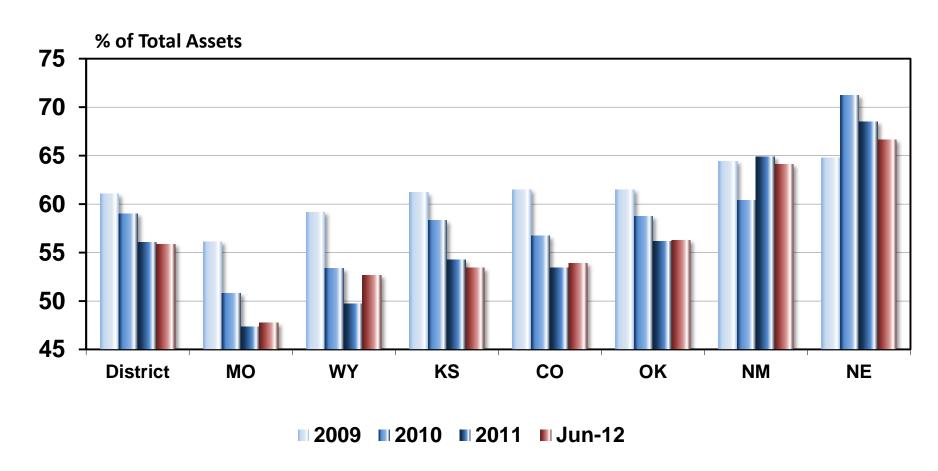
Change From March 2012 to June 2012

(Tenth District Commercial Banks)



Loan Levels Remain Near 2011 Levels

(Tenth District Commercial Banks)

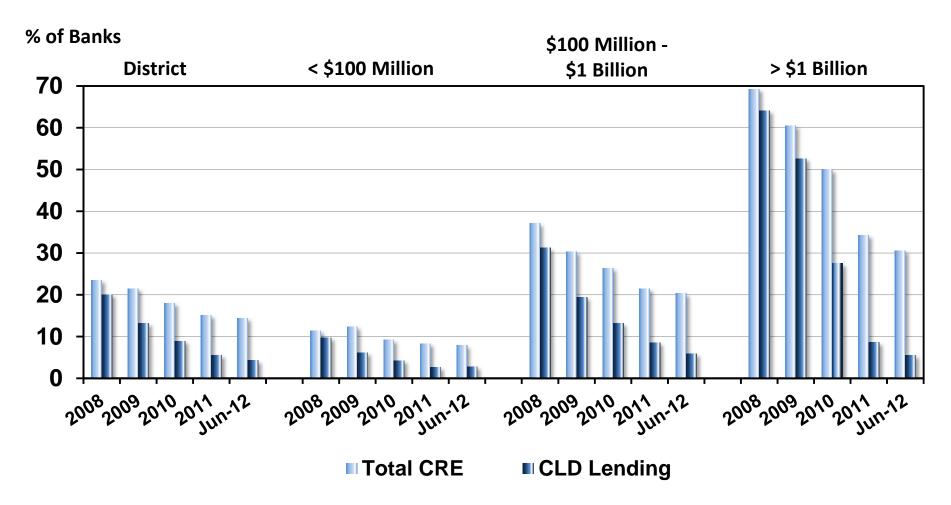


* Total loans to assets



Banks' CRE Concentrations are Declining

(Tenth District Commercial Banks)



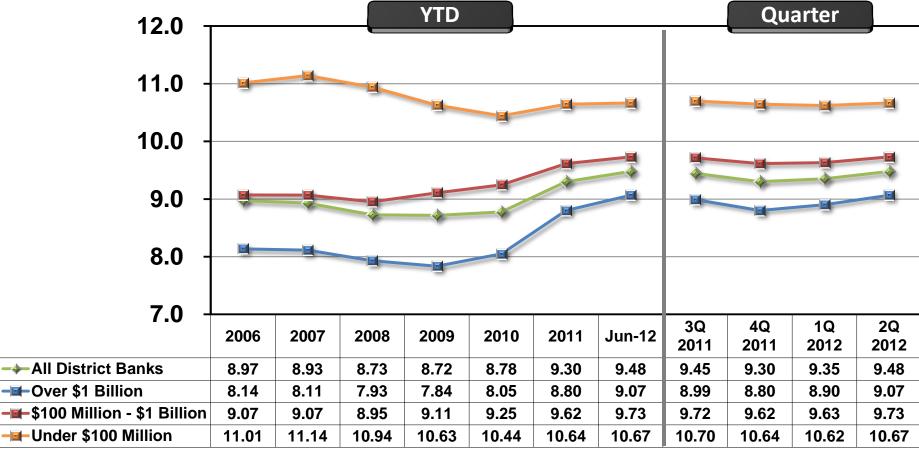
^{*} Percentage of banks exceeding CRE guidance thresholds, not including growth criteria & unadjusted for owner occupied properties Source: Reports of Condition and Income



Capital Levels Have Risen Slightly

(Tenth District Commercial Banks)





^{*} Tier 1 capital to assets for leverage capital purposes (Quarter) – the "Leverage Ratio" Source: Reports of Condition and Income



Select Ratios by State

(Commercial Banks in Tenth District States)

OVERVIEW

	# Comm'l Banks		Total Assets		Total Loans		Total Deposits		Total Equity Capital		Problem Assets	
	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012
Colorado	103	97	39,447	40,457	23,326	21,759	37,473	36,142	3,959	4,173	1,840	1,065
Kansas	309	300	49,736	48,844	28,503	26,483	40,474	40,508	5,518	5,610	1,889	1,174
Missouri	305	302	111,327	116,264	67,083	65,540	93,968	99,781	11,153	12,311	2,848	2,689
Nebraska	211	206	47,290	49,753	32,921	33,537	37,976	40,075	5,145	5,470	714	560
New Mexico	46	45	13,231	13,613	8,082	8,000	11,236	11,801	1,400	1,508	366	310
Oklahoma	238	234	70,023	77,690	40,826	43,630	62,275	65,322	7,862	8,243	1,531	1,247
Wyoming	34	32	6,891	6,159	3,759	3,271	5,974	5,516	724	637	145	94

⁻ Balance sheet items shown in millions

EARNINGS

	% Banks With Loss		ROAA		NII/Avg	Assets	Provisions/	Avg Assets	Loan Loss/ Avg Loans	
	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012
Colorado	24.27	19.59	0.51	0.99	3.92	3.60	0.62	0.18	1.44	0.52
Kansas	8.74	6.00	0.77	0.99	3.23	3.18	0.34	0.23	0.72	0.36
Missouri	15.08	10.26	0.78	1.00	3.42	3.40	0.50	0.35	0.90	0.66
Nebraska	6.64	3.40	1.30	1.39	4.31	4.29	0.40	0.43	1.33	0.83
New Mexico	6.52	6.67	0.96	0.99	4.02	3.91	0.35	0.40	0.72	0.72
Oklahoma	3.78	2.99	1.24	1.32	3.71	3.43	0.32	0.16	0.53	0.27
Wyoming	11.76	15.63	0.87	1.14	3.46	3.45	0.33	0.27	0.68	0.24

⁻ Income statement items shown as year-to-date.

ASSET QUALITY

	Problem Assets / Total Loans + OREO		m Assets / Total Loans + OREO Noncurrent CLD		Noncurrent Other CRE Noncurrent 1-4 Family			Noncurrent C&I		Noncurrent Farm		Noncurrent RE Farm		
	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012
Colorado	7.47	4.63	18.69	12.24	3.70	2.55	3.16	1.39	3.54	1.62	0.48	0.67	3.03	2.61
Kansas	6.59	4.29	21.64	11.92	3.42	2.61	1.89	1.55	2.81	1.61	0.50	0.26	1.23	1.22
Missouri	4.27	3.96	10.85	10.24	2.73	2.45	2.10	1.79	1.95	1.47	0.29	0.23	1.35	1.25
Nebraska	2.14	1.61	7.11	6.02	2.25	1.63	2.12	1.45	1.96	1.17	0.36	0.29	0.59	0.73
New Mexico	4.50	3.79	10.47	5.88	1.98	1.98	2.70	2.15	1.61	1.45	0.33	0.91	1.63	0.60
Oklahoma	3.48	2.75	7.12	4.15	2.04	1.48	3.45	3.14	1.45	1.31	0.82	0.45	1.47	1.17
Wyoming	3.88	2.82	9.41	6.47	1.91	2.27	1.41	1.03	3.26	1.36	0.63	0.42	7.94	3.75

⁻ Problem assets consist of loans 90+ days past due, in nonaccrual status, and other real estate owned (OREO).

OTHER FINANCIAL RATIOS

	ALLL/N	oncurr	Tier 1 Lo	everage/AA	Noncore Funding / Total Assets			
	6/30/2011	6/30/2012	6/30/2011	6/30/2012	6/30/2011	6/30/2012		
Colorado	57.15	84.34	8.35	9.09	20.79	15.59		
Kansas	64.03	102.37	10.08	10.19	21.94	19.67		
Missouri	78.78	85.08	8.92	9.20	20.44	18.67		
Nebraska	146.30	173.64	9.83	10.04	22.80	22.28		
New Mexico	69.81	91.34	10.07	10.04	18.64	17.29		
Oklahoma	75.86	93.88	9.10	9.11	23.74	20.36		
Wyoming	72.50	95.95	9.15	9.30	24.06	19.30		

Includes all commercial banks located within each state.

Source: Reports of Condition and Income

Any questions can be directed to: Justin Reuter - Justin.Reuter@kc.frb.org

⁻ Average assets are calculated by using the trailing-twelve-month average assets.

⁻ Noncurrent loans consist of loans 90+ days past due or in nonaccrual status.