

## Wholesale and Retail Trade

This section presents statistics relating to the distributive trades, specifically wholesale trade and retail trade. Data shown for the trades are classified by kind of business and cover sales, establishments, employees, payrolls, and other items. The principal sources of these data are from the Census Bureau and include the *2007 Economic Census*, annual and monthly surveys, and the *County Business Patterns* program. These data are supplemented by several tables from trade associations, such as the National Automobile Dealers Association (Table 1023). Several notable research groups are also represented, such as Claritas, Inc. (Table 1025).

Data on wholesale and retail trade also appear in several other sections. For instance, labor force employment and earnings data appear in Section 12, Labor Force, Employment, and Earnings; gross domestic product of the industry (Table 652) appears in Section 13, Income, Expenditures, Poverty, and Wealth; financial data (several tables) from the quarterly *Statistics of Income Bulletin*, published by the Internal Revenue Service, appear in Section 15, Business Enterprise.

**Censuses**—Censuses of wholesale trade and retail trade have been taken at various intervals since 1929. Beginning with the 1967 census, legislation provides for a census of each area to be conducted every 5 years (for years ending in “2” and “7”). For more information on the most recent census, see the *Guide to the 2007 Economic Census* found at <<http://www.census.gov/econ/census02/guide/>>. The industries covered in the censuses and surveys of business are defined in the *North American Industry Classification System*, (NAICS). *Retail trade* refers to places of business primarily engaged in retailing merchandise to the general public; and *wholesale trade*, to establishments primarily engaged in selling goods to other businesses and normally operating from a warehouse or office that have little or no display of merchandise. Most

Census Bureau tables in this section utilize the 2002 NAICS codes, which replaced the Standard Industrial Classification (SIC) system. NAICS made substantial structural improvements and identifies over 350 new industries. At the same time, it causes breaks in time series far more profound than any prior revision of the previously used SIC system. For information on this system and how it affects the comparability of wholesale and retail statistics historically, see text, Section 15, Business Enterprise, and especially the Census Bureau Web site at <<http://www.census.gov/epcd/www/naics.html>>. In general, the 2007 Economic Census has three series of publications for these two sectors: 1) subject series with reports such as product lines and establishment and firm sizes, 2) geographic reports with individual reports for each state, and 3) industry series with individual reports for industry groups. For information on these series, see the Census Bureau Web site at <<http://www.census.gov/econ/census07/>>.

**Current surveys**—Current sample surveys conducted by the Census Bureau cover various aspects of wholesale and retail trade. Its *Monthly Retail Trade and Food Services* release <<http://www.census.gov/mrts/www/mrts.html>> contains monthly estimates of sales, inventories, and inventory/sales ratios for the United States, by kind of business. Annual figures on retail sales, year-end inventories, purchases, accounts receivable, and gross margins by kind of business are located on the Census Bureau Web site at <<http://www.census.gov/svsd/www/artstbl.html>>. Additionally, annual data for accommodation and food services are located at the same site.

Statistics from the Bureau's monthly wholesale trade survey include national estimates of sales, inventories, and inventory/sales ratios for merchant wholesalers excluding manufacturers' sales branches and offices. Data are presented by major summary groups

“durable and nondurable,” and 4-digit NAICS industry groups. Merchant wholesalers excluding manufacturers’ sales branches and offices are those wholesalers who take title to the goods they sell (e.g., jobbers, exporters, importers, industrial distributors). These data, based on reports submitted by a sample of firms, appear in the *Monthly Wholesale Trade Report* <<http://www.census.gov/Wholesale/index.htm>>. This report, along with monthly sales, inventories, and inventories/sales ratios, also provides data on annual sales, inventories, and year-end inventories/sales ratios. The Annual Wholesale Trade Survey provides data on merchant wholesalers excluding manufacturer sales branches and offices as well as summary data for all merchant wholesalers. This report also provides separate data for manufacturer sales branches and offices, and electronic markets, agents, brokers, and commission merchants. This report provides data on annual sales, year-end inventories, inventories/sales ratios, operating expenses, purchases, and gross margins. Data are presented by major summary groups “durable and nondurable” and 4-digit NAICS industry groups for sales, end-of-year inventories, and operating expenses. The reports are available as documents on the Census Bureau Web site

at <<http://www.census.gov/econ/www/retmenu.html>>.

**E-commerce**—Electronic commerce (or e-commerce) is sales of goods and services over the Internet and extranet, electronic data interchange (EDI), or other online systems. Payment may or may not be made online. E-commerce data were collected in four separate Census Bureau surveys. These surveys used different measures of economic activity such as shipments for manufacturing, sales for wholesale and retail trade, and revenues for service industries. Consequently, measures of total economic and e-commerce activity vary by economic sector, are conceptually and definitionally different, and therefore, are not additive. This edition has several tables on e-commerce sales, such as Tables 1011, 1021, and 1022 in this section, 977 in Section 21, Manufactures, and 1242 in Section 27, Accommodation, Food Services, and Other Services.

**Statistical reliability**—For a discussion of statistical collection and estimation, sampling procedures, and measures of statistical reliability applicable to Census Bureau data, see Appendix III.

**Table 1008. Wholesale and Retail Trade—Establishments, Sales, Payroll, and Employees: 2002 and 2007**

[4,635 represents \$4,635,000,000,000. Covers establishments with payroll. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	Establishments (1,000)		Sales (bil. dol.)		Annual payroll (bil. dol.)		Paid employees (1,000)	
		2002	2007	2002	2007	2002	2007	2002	2007
<b>Wholesale trade . . . . .</b>	<b>42</b>	<b>435.5</b>	<b>432.1</b>	<b>4,635</b>	<b>6,039</b>	<b>260</b>	<b>336</b>	<b>5,878</b>	<b>6,295</b>
Wholesale trade, durable goods . . . . .	423	260.4	253.0	2,171	2,709	157	206	3,357	3,637
Wholesale trade, nondurable goods . . . . .	424	142.7	133.2	1,980	2,754	93	117	2,273	2,367
Wholesale electronic markets and agents and brokers . . . . .	425	32.4	45.9	483	576	10	14	249	292
<b>Retail trade . . . . .</b>	<b>44–45</b>	<b>1,114.6</b>	<b>1,122.7</b>	<b>3,056</b>	<b>3,932</b>	<b>302</b>	<b>365</b>	<b>14,648</b>	<b>15,611</b>
Motor vehicle and parts dealers . . . . .	441	125.1	125.9	802	893	65	73	1,845	1,916
Furniture and home furnishings stores . . . . .	442	65.2	65.3	92	110	13	15	535	589
Electronics and appliance stores . . . . .	443	46.8	50.0	82	111	9	11	391	484
Building material and garden equipment and supplies dealers . . . . .	444	(NA)	90.4	(NA)	323	(NA)	38	(NA)	1,340
Food and beverage stores . . . . .	445	148.8	147.0	457	541	49	56	2,839	2,879
Health and personal care stores . . . . .	446	81.8	87.3	178	239	20	29	1,024	1,012
Gasoline stations . . . . .	447	121.4	117.0	249	447	14	15	927	887
Clothing and clothing accessories stores . . . . .	448	149.8	154.9	168	213	21	27	1,427	1,689
Sporting goods, hobby, book, and music stores . . . . .	451	62.2	57.2	73	82	9	10	611	626
General merchandise stores . . . . .	452	40.7	46.1	445	578	43	55	2,525	2,770
Miscellaneous store retailers . . . . .	453	129.5	120.3	91	103	13	14	792	791
Nonstore retailers . . . . .	454	54.9	61.3	173	292	17	23	571	628

NA Not available. <sup>1</sup> North American Industry Classification System; see text, Section 15.

Source: U.S. Census Bureau, "2007 Economic Census, Advance Comparative Statistics for the United States, (2002 NAICS Basis): 2007 and 2002" (published 17 March 2009); <<http://www.census.gov/econ/census07/>>.

**Table 1009. Wholesale Trade—Nonemployer Establishments and Receipts by Kind of Business: 2004 to 2006**

[33,227 represents 33,227,000,000. Includes only firms subject to federal income tax. Nonemployers are businesses with no paid employees. Based on NAICS 2002, see text, Section 15]

Kind of business	2002 NAICS code	Establishments (number)			Receipts (mil. dol.)		
		2004	2005	2006	2004	2005	2006
<b>Wholesale trade, total.</b> . . . . .	<b>42</b>	<b>384,333</b>	<b>381,137</b>	<b>387,022</b>	<b>33,227</b>	<b>34,091</b>	<b>34,804</b>
Durable goods merchant wholesalers. . . . .	423	204,896	203,327	203,501	18,860	19,240	19,649
Motor vehicle and motor vehicle parts and supplies merchant wholesalers . . . . .	4231	16,130	16,470	16,826	2,268	2,300	2,374
Furniture and home furnishing merchant wholesalers . . . . .	4232	16,667	16,286	16,049	1,293	1,317	1,296
Lumber and other construction materials-merchant wholesalers . . . . .	4233	7,658	7,859	8,704	938	1,032	1,037
Professional and commercial equipment and supplies merchant wholesalers . . . . .	4234	10,546	10,386	10,419	1,007	1,034	1,079
Metal and mineral (except petroleum) merchant wholesalers . . . . .	4235	3,341	3,175	3,184	466	461	494
Electrical goods merchant wholesalers . . . . .	4236	10,664	10,885	11,057	1,122	1,180	1,200
Hardware and plumbing and heating equipment and supplies merchant wholesalers. . . . .	4237	5,600	5,514	5,429	552	557	564
Machinery, equipment, and supplies merchant wholesalers . . . . .	4238	20,899	20,318	19,649	2,576	2,627	2,651
Miscellaneous durable goods merchant wholesalers . . . . .	4239	113,391	112,434	112,184	8,639	8,732	8,956
Nondurable goods merchant wholesalers . . . . .	424	153,828	150,848	154,295	12,640	12,865	12,936
Paper and paper product merchant wholesalers . . . . .	4241	7,041	6,831	7,069	568	551	544
Drugs and druggists' sundries merchant wholesalers . . . . .	4242	3,519	3,180	3,091	266	250	239
Apparel, piece goods, and notions merchant wholesalers . . . . .	4243	22,956	23,201	23,859	1,703	1,733	1,736
Grocery and related products merchant wholesalers . . . . .	4244	27,706	27,529	28,085	3,428	3,508	3,559
Farm product raw material merchant wholesalers . . . . .	4245	4,122	3,936	4,331	496	495	485
Chemical and allied products merchant wholesalers . . . . .	4246	4,281	4,086	3,940	435	441	437
Petroleum and petroleum products merchant wholesalers . . . . .	4247	2,382	2,354	2,348	277	283	286
Beer, wine, and distilled alcoholic beverage merchant wholesalers . . . . .	4248	3,277	3,456	3,778	281	320	335
Miscellaneous nondurable goods merchant wholesalers . . . . .	4249	78,544	76,275	77,794	5,185	5,285	5,314
Wholesale electronic markets and agents and brokers . . . . .	425	25,608	26,959	29,226	1,725	1,981	2,219

Source: U.S. Census Bureau, "Nonemployer Statistics" (published June 2008); <<http://www.census.gov/econ/nonemployer/index.html>>.

**Table 1010. Wholesale Trade—Establishments, Employees, and Payroll: 2005 and 2006**

[429.8 represents 429,800. Covers establishments with payroll. Employees are for the week including March 12. Excludes self-employed individuals, employees of private households, railroad employees, agricultural production employees, and most government employees. Kind-of-business classification based on North American Industry Classification System (NAICS), 2002. See text, Section 15. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		2005	2006	2005	2006	2005	2006
<b>Wholesale trade . . . . .</b>	<b>42</b>	<b>429.8</b>	<b>430.0</b>	<b>5,969</b>	<b>6,031</b>	<b>308.9</b>	<b>323.3</b>
Merchant wholesalers, durable goods . . . . .	423	245.9	244.7	3,365	3,430	185.3	195.0
Motor vehicles and motor vehicle parts & supplies . . .	4231	24.8	24.5	366	368	15.7	16.0
Furniture & home furnishing . . . . .	4232	12.8	12.6	155	158	6.9	7.3
Lumber & other construction materials . . . . .	4233	18.5	18.9	263	275	12.3	12.9
Professional & commercial equipment & supplies . . . .	4234	37.0	36.6	724	724	48.7	50.4
Metal & mineral (except petroleum) . . . . .	4235	10.3	10.7	151	158	8.3	9.1
Electrical goods . . . . .	4236	29.5	29.2	466	466	33.4	34.6
Hardware, & plumbing & heating equipment & supplies . . . . .	4237	19.1	19.2	222	231	10.7	11.5
Machinery, equipment, & supplies . . . . .	4238	59.4	59.0	689	714	34.9	38.0
Miscellaneous durable goods . . . . .	4239	34.6	34.0	330	336	14.4	15.2
Merchant wholesalers, nondurable goods . . . . .	424	132.9	130.8	2,289	2,268	109.5	112.4
Paper & paper product . . . . .	4241	12.2	11.8	201	180	9.8	9.0
Drugs & druggists' sundries . . . . .	4242	7.7	7.6	263	258	19.0	20.0
Apparel, piece goods & notions . . . . .	4243	16.0	15.7	200	201	10.0	10.4
Grocery & related product . . . . .	4244	33.9	33.5	764	771	32.2	33.1
Farm product raw material . . . . .	4245	6.8	6.6	64	62	2.3	2.4
Chemical & allied products . . . . .	4246	12.6	12.5	143	141	8.1	8.4
Petroleum & petroleum products . . . . .	4247	7.3	7.2	103	103	5.3	5.8
Beer, wine, and distilled alcoholic beverages . . . . .	4248	4.2	4.1	172	179	8.3	8.7
Miscellaneous nondurable goods . . . . .	4249	32.3	31.8	380	373	14.4	14.6
Wholesale electronic markets and agents and brokers. . .	425	51.0	54.5	314	333	14.1	15.8

Source: U.S. Census Bureau, "County Business Patterns" (published July 2008); <<http://www.census.gov/econ/cbp/index.html>>.

## Table 1011. Merchant Wholesale Trade Sales—Total and E-Commerce: 2007

[4,150,455 represents \$4,150,455,000,000. Covers only businesses with paid employees. Excludes manufacturers' sales branches and offices. Based on the Annual Wholesale Trade Survey, see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of E-commerce sales
		Total	E-commerce		
<b>Merchant wholesalers, total . . . . .</b>	<b>42</b>	<b>4,150,455</b>	<b>689,319</b>	<b>16.6</b>	<b>100.0</b>
<b>Durable goods . . . . .</b>	<b>423</b>	<b>1,997,552</b>	<b>283,425</b>	<b>14.2</b>	<b>41.1</b>
Motor vehicles and motor vehicle parts and supplies.	4231	324,957	102,303	31.5	14.8
Furniture and home furnishings. . . . .	4232	65,548	7,465	11.4	1.1
Lumber and other construction materials . . . . .	4233	129,267	6,002	4.6	0.9
Professional & commercial equipment & supplies . . . . .	4234	344,740	83,604	24.3	12.1
Computer, peripheral equipment, and software . . . . .	42343	175,143	54,534	31.1	7.9
Metals and minerals (except petroleum) . . . . .	4235	162,289	3,779	2.3	0.5
Electrical goods . . . . .	4236	311,441	35,746	11.5	5.2
Hardware, & plumbing & heating equipment & supplies . . . . .	4237	88,890	9,650	10.9	1.4
Machinery, equipment and supplies . . . . .	4238	329,983	12,148	3.7	1.8
Miscellaneous durable goods . . . . .	4239	240,437	22,728	9.5	3.3
<b>Nondurable goods . . . . .</b>	<b>424</b>	<b>2,152,903</b>	<b>405,894</b>	<b>18.9</b>	<b>58.9</b>
Paper and paper products . . . . .	4241	92,809	14,644	15.8	2.1
Drugs and druggists' sundries. . . . .	4242	358,632	(S)	(S)	(S)
Apparel, piece goods and notions . . . . .	4243	120,315	28,766	23.9	4.2
Grocery and related products . . . . .	4244	501,127	52,594	10.5	7.6
Farm product raw materials . . . . .	4245	171,962	(S)	(S)	(S)
Chemical and allied products . . . . .	4246	95,126	4,921	5.2	0.7
Petroleum and petroleum products . . . . .	4247	491,834	(S)	(S)	(S)
Beer, wine, and distilled alcoholic beverages . . . . .	4248	100,894	3,327	3.3	0.5
Miscellaneous nondurable goods. . . . .	4249	220,204	27,706	12.6	4.0

S Figure does not meet publication standards. <sup>1</sup> North American Industry Classification System, 2002. See text, Section 15.

Source: U.S. Census Bureau, "E-Stats, 2007 E-commerce Multi-sector Report" (published 28 May 2009); <<http://www.census.gov/econ/estats/index.html>>.

## Table 1012. Merchant Wholesalers—Summary: 2000 to 2008

[In billions of dollars (2,814.6 represents \$2,814,600,000,000), except ratios. Inventories and inventories/sales ratios, as of December, seasonally adjusted. Excludes manufacturers' sales branches and offices. Data reflect latest revision. Based on data from the Annual Wholesale Trade Survey and the Monthly Wholesale Trade Survey; see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	2000	2003	2004	2005	2006	2007	2008
		<b>SALES</b>						
<b>Merchant wholesalers</b> . . . . .	<b>42</b>	<b>2,814.6</b>	<b>2,962.3</b>	<b>3,296.5</b>	<b>3,575.0</b>	<b>3,880.8</b>	<b>4,150.5</b>	<b>4,500.7</b>
<b>Durable goods</b> . . . . .	<b>423</b>	<b>1,486.7</b>	<b>1,448.9</b>	<b>1,654.6</b>	<b>1,771.8</b>	<b>1,929.3</b>	<b>1,997.6</b>	<b>2,049.3</b>
Motor vehicles, parts, and supplies . . . . .	4231	222.2	257.3	277.8	294.0	324.9	325.0	294.0
Furniture and home furnishings . . . . .	4232	52.7	54.8	58.3	60.9	66.0	65.5	60.9
Lumber and construction materials . . . . .	4233	87.2	105.7	128.6	141.1	145.0	129.3	117.7
Professional and commercial equipment . . . . .	4234	282.2	272.6	296.3	309.5	324.3	344.7	360.1
Computer, peripheral equipment and software . . . . .	42343	174.8	144.3	157.5	163.1	162.0	175.1	181.5
Metal and mineral (except petroleum) . . . . .	4235	93.8	81.4	121.2	135.9	156.6	162.3	174.6
Electrical and electronic goods . . . . .	4236	260.0	227.1	253.8	265.9	294.0	311.4	322.7
Hardware, plumbing and heating equipment . . . . .	4237	72.1	71.2	77.5	83.2	90.7	88.9	84.5
Machinery, equipment and supplies . . . . .	4238	256.1	230.8	260.2	288.4	313.0	330.0	362.1
Miscellaneous durable goods . . . . .	4239	160.3	148.0	181.0	193.0	214.8	240.4	272.7
<b>Nondurable goods</b> . . . . .	<b>424</b>	<b>1,327.9</b>	<b>1,513.3</b>	<b>1,641.9</b>	<b>1,803.1</b>	<b>1,951.5</b>	<b>2,152.9</b>	<b>2,451.4</b>
Paper and paper products . . . . .	4241	77.8	73.9	81.6	87.5	91.0	92.8	96.6
Drugs and druggists' sundries . . . . .	4242	176.0	273.5	296.6	329.1	347.0	358.6	386.4
Apparel, piece goods, and notions . . . . .	4243	96.5	104.4	108.4	112.9	117.8	120.3	124.7
Grocery and related products . . . . .	4244	374.7	405.3	409.7	428.4	448.8	501.1	524.1
Farm-product raw materials . . . . .	4245	102.7	115.1	123.0	118.6	130.8	172.0	234.9
Chemical and allied products . . . . .	4246	62.3	69.7	76.4	88.2	89.6	95.1	103.7
Petroleum and petroleum products . . . . .	4247	195.8	225.7	274.9	350.1	426.1	491.8	641.4
Beer, wine, and distilled beverages . . . . .	4248	71.3	82.2	85.6	90.4	96.4	100.9	105.3
Miscellaneous nondurable goods . . . . .	4249	170.9	163.4	185.7	198.1	204.0	220.2	234.2
<b>INVENTORIES</b>								
<b>Merchant wholesalers</b> . . . . .	<b>42</b>	<b>310.0</b>	<b>309.6</b>	<b>339.6</b>	<b>363.9</b>	<b>393.8</b>	<b>418.8</b>	<b>429.8</b>
<b>Durable goods</b> . . . . .	<b>423</b>	<b>199.3</b>	<b>186.6</b>	<b>212.1</b>	<b>228.0</b>	<b>247.6</b>	<b>251.5</b>	<b>267.9</b>
Motor vehicles, parts, and supplies . . . . .	4231	28.9	31.6	33.5	36.8	38.8	39.4	43.7
Furniture and home furnishings . . . . .	4232	6.3	6.5	6.8	7.3	7.7	7.7	7.7
Lumber and construction materials . . . . .	4233	8.4	10.4	13.4	14.5	14.8	14.0	13.4
Professional and commercial equipment . . . . .	4234	27.9	25.0	27.0	27.7	30.0	30.8	31.4
Computer, peripheral equipment and software . . . . .	42343	12.1	9.4	10.1	10.1	10.5	10.5	10.4
Metal and mineral (except petroleum) . . . . .	4235	13.5	12.4	19.5	20.0	25.3	23.9	27.9
Electrical and electronic goods . . . . .	4236	31.1	24.4	26.7	28.3	31.4	32.8	33.8
Hardware, plumbing and heating equipment . . . . .	4237	11.5	11.1	12.3	13.1	14.1	14.5	13.7
Machinery, equipment and supplies . . . . .	4238	51.3	45.3	50.6	56.3	61.3	64.1	71.2
Miscellaneous durable goods . . . . .	4239	20.5	19.9	22.4	24.1	24.1	24.2	25.0
<b>Nondurable goods</b> . . . . .	<b>424</b>	<b>110.6</b>	<b>123.0</b>	<b>127.4</b>	<b>135.9</b>	<b>146.3</b>	<b>167.2</b>	<b>161.9</b>
Paper and paper products . . . . .	4241	6.6	5.4	6.2	6.6	6.8	7.0	7.3
Drugs and druggists' sundries . . . . .	4242	24.1	33.2	33.2	31.5	32.5	33.6	33.5
Apparel, piece goods, and notions . . . . .	4243	13.7	13.2	13.4	14.2	15.5	15.8	16.7
Grocery and related products . . . . .	4244	20.4	20.2	20.8	22.9	24.9	27.5	28.8
Farm-product raw materials . . . . .	4245	11.8	15.2	12.0	13.9	18.9	28.0	21.0
Chemical and allied products . . . . .	4246	6.1	6.8	7.4	8.2	8.2	9.1	9.3
Petroleum and petroleum products . . . . .	4247	5.2	6.5	9.2	11.5	12.3	15.9	12.3
Beer, wine, and distilled beverages . . . . .	4248	6.5	7.2	7.7	8.2	8.7	9.6	10.5
Miscellaneous nondurable goods . . . . .	4249	16.2	15.4	17.6	18.8	18.6	20.7	22.5
<b>INVENTORIES/SALES RATIO</b>								
<b>Merchant wholesalers</b> . . . . .	<b>42</b>	<b>1.34</b>	<b>1.18</b>	<b>1.16</b>	<b>1.18</b>	<b>1.23</b>	<b>1.21</b>	<b>1.31</b>
<b>Durable goods</b> . . . . .	<b>423</b>	<b>1.71</b>	<b>1.46</b>	<b>1.44</b>	<b>1.49</b>	<b>1.56</b>	<b>1.58</b>	<b>1.77</b>
Motor vehicles, parts, and supplies . . . . .	4231	1.55	1.33	1.36	1.40	1.32	1.52	2.20
Furniture and home furnishings . . . . .	4232	1.56	1.45	1.41	1.43	1.49	1.62	1.75
Lumber and construction materials . . . . .	4233	1.42	1.33	1.40	1.37	1.62	1.79	2.01
Professional and commercial equipment . . . . .	4234	1.22	0.96	0.94	0.94	1.01	0.98	0.97
Computer, peripheral equipment and software . . . . .	42343	0.87	0.66	0.62	0.65	0.66	0.61	0.59
Metal and mineral (except petroleum) . . . . .	4235	1.98	1.86	1.91	1.85	2.26	2.21	2.52
Electrical and electronic goods . . . . .	4236	1.50	1.27	1.25	1.30	1.26	1.32	1.35
Hardware, plumbing and heating equipment . . . . .	4237	2.20	2.00	2.01	1.97	2.13	2.31	2.28
Machinery, equipment and supplies . . . . .	4238	2.55	2.20	2.04	2.18	2.39	2.30	2.38
Miscellaneous durable goods . . . . .	4239	1.65	1.49	1.33	1.44	1.44	1.28	1.54
<b>Nondurable goods</b> . . . . .	<b>424</b>	<b>0.97</b>	<b>0.92</b>	<b>0.88</b>	<b>0.88</b>	<b>0.91</b>	<b>0.89</b>	<b>0.92</b>
Paper and paper products . . . . .	4241	1.06	0.84	0.85	0.89	0.95	0.94	0.96
Drugs and druggists' sundries . . . . .	4242	1.52	1.30	1.22	1.08	1.11	1.10	0.98
Apparel, piece goods, and notions . . . . .	4243	2.12	1.69	1.64	1.70	1.91	1.93	2.03
Grocery and related products . . . . .	4244	0.64	0.60	0.58	0.62	0.65	0.64	0.66
Farm-product raw materials . . . . .	4245	1.23	1.20	1.07	1.29	1.61	1.63	1.24
Chemical and allied products . . . . .	4246	1.25	1.20	1.14	1.17	1.19	1.23	1.28
Petroleum and petroleum products . . . . .	4247	0.28	0.33	0.39	0.37	0.36	0.34	0.41
Beer, wine, and distilled beverages . . . . .	4248	0.98	0.85	0.86	0.94	0.94	0.99	1.00
Miscellaneous nondurable goods . . . . .	4249	1.16	1.06	1.10	1.19	1.18	1.17	1.32

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15.

### Table 1013. Wholesale and Retail Trade—Establishments, Employees, and Payroll by State: 2000 and 2006

[6,112 represents 6,112,000. Covers establishments with payroll. Employees are for the week including March 12. Excludes self-employed, employees of private households, railroad employees, agricultural production employees, and most government employees. Kind-of-business classification for 2000 based on North American Industry Classification System (NAICS) 1997; data for 2006 based on NAICS 2002. See text, Section 15, see Appendix III]

State	Wholesale trade (NAICS 42)						Retail trade (NAICS 44, 45)					
	Establishments		Employees (1,000)		Annual payroll (mil. dol.)		Establishments		Employees (1,000)		Annual payroll (mil. dol.)	
	2000	2006	2000	2006	2000	2006	2000	2006	2000	2006	2000	2006
<b>U.S. . . . .</b>	<b>446,237</b>	<b>429,952</b>	<b>6,112</b>	<b>6,031</b>	<b>270,122</b>	<b>323,270</b>	<b>1,113,573</b>	<b>1,120,319</b>	<b>14,841</b>	<b>15,768</b>	<b>302,553</b>	<b>368,278</b>
AL. . . . .	6,132	5,660	82	79	2,892	3,470	19,723	19,497	230	247	4,074	5,182
AK. . . . .	752	738	7	9	281	413	2,733	2,655	33	35	790	940
AZ. . . . .	6,731	6,791	86	97	3,627	4,870	16,911	18,693	255	331	5,694	8,088
AR. . . . .	3,505	3,514	45	49	1,402	1,987	12,211	11,653	135	145	2,268	2,868
CA. . . . .	58,326	59,935	808	826	40,011	50,038	107,987	113,307	1,491	1,701	36,073	45,772
CO. . . . .	7,452	7,350	97	100	4,906	5,681	18,748	19,309	252	257	5,883	6,396
CT. . . . .	5,076	4,687	77	80	4,481	5,243	14,111	13,752	191	201	4,540	5,313
DE. . . . .	1,009	1,019	19	20	1,117	1,511	3,742	3,955	52	56	1,048	1,375
DC. . . . .	372	434	5	6	282	362	1,945	1,934	19	20	431	517
FL. . . . .	30,671	31,567	315	320	12,536	15,023	67,396	72,986	903	1,057	18,044	25,287
GA. . . . .	13,892	14,097	199	207	9,064	10,882	33,788	35,371	464	478	9,365	11,045
HI. . . . .	1,809	1,873	19	21	627	819	4,924	5,045	63	73	1,313	1,770
ID. . . . .	2,012	2,012	24	24	845	976	5,875	6,145	70	81	1,347	1,875
IL. . . . .	21,509	19,847	344	315	16,683	18,387	43,800	42,941	637	652	12,992	15,412
IN. . . . .	8,642	8,179	120	118	4,607	5,369	24,261	23,469	354	351	6,332	7,144
IA. . . . .	5,155	4,857	65	64	2,173	2,686	14,382	13,495	184	181	3,169	3,591
KS. . . . .	4,876	4,517	62	57	2,333	2,592	12,261	11,367	153	151	2,747	3,126
KY. . . . .	4,939	4,517	74	69	2,536	2,891	16,988	16,485	221	228	3,804	4,529
LA. . . . .	6,192	5,533	79	72	2,723	3,312	17,755	16,691	232	230	4,032	5,114
ME. . . . .	1,740	1,644	22	19	744	832	7,015	6,980	77	85	1,436	1,899
MD. . . . .	6,098	6,057	95	98	4,526	5,466	19,539	19,590	285	307	6,062	7,544
MA. . . . .	9,735	8,655	156	145	9,114	9,924	25,813	25,625	353	368	7,729	9,263
MI. . . . .	13,576	11,785	191	174	8,887	9,338	38,862	38,102	545	489	10,667	10,429
MN. . . . .	9,294	8,646	137	137	6,399	8,438	20,862	20,868	304	313	5,980	7,165
MS. . . . .	3,116	2,918	40	38	1,222	1,477	12,794	12,248	141	149	2,384	2,975
MO. . . . .	9,072	8,259	146	128	5,458	5,504	23,911	23,299	318	326	6,258	7,042
MT. . . . .	1,537	1,480	15	15	433	569	5,101	5,192	52	58	920	1,261
NE. . . . .	3,061	2,956	41	38	1,346	1,691	8,248	7,981	110	109	1,895	2,204
NV. . . . .	2,556	2,919	31	39	1,238	1,967	6,940	8,304	108	143	2,533	3,805
NH. . . . .	2,105	1,965	25	25	1,184	1,414	6,545	6,657	93	100	1,930	2,412
NJ. . . . .	17,157	16,012	279	271	14,724	17,776	34,841	34,925	439	462	9,897	11,840
NM. . . . .	2,162	1,991	22	22	753	876	7,249	7,260	91	100	1,745	2,272
NY. . . . .	36,606	34,864	422	405	20,941	23,058	75,500	76,982	844	901	18,116	22,553
NC. . . . .	12,364	11,983	173	170	7,153	8,431	35,785	36,148	450	467	8,739	10,292
ND. . . . .	1,543	1,476	18	17	532	688	3,435	3,419	42	45	719	914
OH. . . . .	16,646	15,437	261	238	10,437	11,618	42,708	40,312	644	609	11,903	12,795
OK. . . . .	5,005	4,583	62	61	2,126	2,656	14,147	13,493	168	176	2,913	3,595
OR. . . . .	5,836	5,681	79	77	3,266	3,876	14,256	14,522	193	208	4,126	5,030
PA. . . . .	16,796	15,805	243	242	10,287	12,600	48,518	46,660	668	679	12,556	14,873
RI. . . . .	1,530	1,436	21	19	768	947	4,342	4,182	53	56	1,149	1,487
SC. . . . .	5,091	4,808	65	68	2,353	3,071	18,619	18,598	224	229	4,083	4,860
SD. . . . .	1,390	1,315	16	15	472	552	4,181	4,220	50	51	879	1,053
TN. . . . .	8,006	7,378	127	121	4,848	5,888	24,624	23,718	311	333	5,908	7,267
TX. . . . .	32,631	31,411	458	464	20,176	26,082	74,758	76,527	1,021	1,128	21,846	26,068
UT. . . . .	3,294	3,558	44	48	1,583	2,194	7,952	8,602	124	139	2,455	3,149
VT. . . . .	889	863	11	11	401	441	3,974	3,878	38	41	750	951
VA. . . . .	7,893	7,750	110	121	4,651	6,061	28,794	29,345	399	441	7,949	10,074
WA. . . . .	9,869	9,562	125	130	5,412	6,698	22,700	22,761	313	329	7,181	8,570
WV. . . . .	1,869	1,625	22	21	698	806	7,788	7,118	92	96	1,493	1,777
WI. . . . .	7,928	7,241	119	115	4,636	5,487	21,354	21,102	322	322	5,891	6,787
WY. . . . .	790	762	7	7	229	329	2,881	2,951	28	32	515	728

Source: U.S. Census Bureau, "County Business Patterns" (published June 2008); <<http://www.census.gov/econ/cbp/>>.



# Table 1014. Retail Trade—Establishments, Employees, and Payroll: 2000 and 2006

[1,113.6 represents 1,113,600. Covers establishments with payroll. Employees are for the week including March 12. See headnote Table 1013. For statement on methodology, see Appendix III]

Kind of business	NAICS code <sup>1</sup>	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		2000	2006	2000	2006	2000	2006
<b>Retail trade, total . . . . .</b>	<b>44-45</b>	<b>1,113.6</b>	<b>1,120.3</b>	<b>14,841</b>	<b>15,768</b>	<b>302.6</b>	<b>368.3</b>
Motor vehicle & parts dealers . . . . .	441	124.5	128.4	1,866	1,948	63.9	75.0
Automobile dealers . . . . .	4411	50.9	52.2	1,222	1,287	47.8	55.5
New car dealers . . . . .	44111	26.2	26.0	1,112	1,158	44.8	51.3
Used car dealers . . . . .	44112	24.7	26.2	110	129	3.1	4.2
Other motor vehicle dealers . . . . .	4412	14.5	16.8	127	167	3.8	5.9
Recreational vehicle dealers . . . . .	44121	3.1	3.1	36	44	1.1	1.7
Motorcycle and boat and other motor vehicle dealers . . . . .	44122	11.4	13.7	91	124	2.7	4.3
Automotive parts, accessories, & tire stores . . . . .	4413	59.1	59.4	517	493	12.2	13.5
Automotive parts, accessories and tire stores . . . . .	44131	41.1	40.4	355	327	7.8	8.1
Tire dealers . . . . .	44132	18.0	19.1	162	167	4.4	5.4
Furniture & home furnishings stores . . . . .	442	64.8	65.9	549	578	13.4	15.6
Furniture stores . . . . .	4421	29.7	29.2	284	283	7.5	8.4
Home furnishings stores . . . . .	4422	35.1	36.6	265	295	5.9	7.3
Floor covering stores . . . . .	44221	15.8	14.6	103	99	3.2	3.6
Other home furnishings stores . . . . .	44229	19.3	22.0	162	196	2.7	3.7
Electronics & appliance stores <sup>2</sup> . . . . .	443	45.6	49.3	407	489	11.2	13.0
Appliance, TV, & other electronics stores . . . . .	44311	29.6	36.4	279	379	6.6	9.8
Household appliance stores . . . . .	443111	9.8	9.1	62	71	1.5	2.1
Radio, television, and other electronics stores . . . . .	443112	19.8	27.3	217	308	5.1	7.6
Computer & software stores . . . . .	44312	12.9	10.7	106	95	4.2	2.8
Bldg material & garden equip & supp dealers . . . . .	444	91.9	87.8	1,235	1,361	32.5	40.7
Building material & supplies dealers <sup>2</sup> . . . . .	4441	70.9	67.3	1,055	1,191	28.4	36.2
Home centers . . . . .	44411	4.4	6.7	351	573	7.6	14.9
Hardware stores . . . . .	44413	15.0	14.0	146	142	2.5	3.0
Lawn & garden equip. & supplies stores <sup>2</sup> . . . . .	4442	21.0	20.5	180	175	4.0	4.5
Nursery and garden centers . . . . .	44422	16.5	16.3	152	149	3.4	3.7
Food & beverage stores . . . . .	445	154.5	152.4	3,004	2,926	48.4	54.5
Grocery stores . . . . .	4451	98.3	94.2	2,717	2,615	44.0	48.9
Supermarkets & other grocery (except convenience) stores . . . . .	44511	68.8	66.1	2,544	2,474	41.8	46.8
Convenience stores . . . . .	44512	29.5	28.1	173	142	2.2	2.2
Specialty food stores . . . . . <sup>3</sup>	4452	27.8	28.0	154	169	2.4	2.9
Beer, wine, & liquor stores . . . . .	4453	28.5	30.2	134	143	2.1	2.6
Health & personal care stores <sup>2</sup> . . . . .	446	81.2	87.0	914	1,114	19.3	29.7
Pharmacies & drug stores . . . . .	44611	40.6	41.8	680	851	14.5	23.2
Cosmetics, beauty supplies, & perfume stores . . . . .	44612	9.6	13.6	61	86	0.8	1.6
Optical goods stores . . . . .	44613	14.3	12.6	74	66	1.7	1.8
Gasoline stations . . . . .	447	119.6	116.9	937	913	13.3	15.0
Gasoline stations with convenience stores . . . . .	44711	80.5	93.7	653	731	8.9	11.4
Other gasoline stations . . . . .	44719	39.1	23.1	284	183	4.4	3.6
Clothing & clothing accessories stores . . . . .	448	150.9	152.0	1,369	1,631	20.2	26.5
Clothing stores <sup>2</sup> . . . . .	4481	90.0	95.7	1,015	1,260	13.7	18.9
Men's clothing stores . . . . .	44811	10.7	9.0	85	68	1.6	1.5
Women's clothing stores . . . . .	44812	35.6	34.5	302	336	3.9	4.9
Family clothing stores . . . . .	44814	20.6	25.4	453	650	5.9	9.2
Shoe stores . . . . .	4482	29.7	26.7	185	201	2.6	3.2
Jewelry, luggage, & leather goods stores . . . . .	4483	31.3	29.7	168	171	3.9	4.4
Jewelry stores . . . . .	44831	29.3	28.3	156	162	3.6	4.1
Sporting goods, hobby, book, & music stores . . . . .	451	65.0	60.5	616	638	8.8	10.1
Sporting goods/hobby/musical instrument stores <sup>2</sup> . . . . .	4511	43.6	43.0	389	442	6.0	7.4
Sporting goods stores . . . . .	45111	22.6	23.3	185	223	2.9	4.2
Hobby, toy, and game stores <sup>2</sup> . . . . .	45112	10.9	9.5	131	132	1.8	1.8
Book, periodical, & music stores <sup>2</sup> . . . . .	4512	21.4	17.5	228	196	2.8	2.7
Book stores . . . . .	451211	11.7	11.0	142	143	1.7	2.0
Prerecorded tape, CD, & record stores . . . . .	45122	7.7	4.9	76	43	0.9	0.6
General merchandise stores . . . . .	452	39.6	46.7	2,526	2,802	39.8	53.4
Department stores . . . . .	4521	10.4	10.0	1,766	1,532	27.2	28.6
Other general merchandise stores . . . . .	4529	29.2	36.7	760	1,270	12.6	24.8
Warehouse clubs & superstores . . . . .	45291	2.0	3.2	478	965	8.7	20.5
All other general merchandise stores . . . . .	45299	27.2	33.5	283	305	3.8	4.3
Miscellaneous store retailers <sup>2</sup> . . . . .	453	131.0	125.1	850	840	13.8	15.5
Florists . . . . .	4531	24.2	20.2	122	98	1.6	1.4
Office supplies, stationery, and gift stores . . . . .	4532	43.0	41.2	350	338	5.2	5.7
Used merchandise stores . . . . .	4533	17.5	17.7	114	134	1.6	2.2
Other miscellaneous store retailers <sup>2</sup> . . . . .	4539	46.4	46.0	264	270	5.4	6.3
Nonstore retailers <sup>2</sup> . . . . .	454	44.8	48.3	567	522	18.1	19.3
Electronic shopping & mail-order houses . . . . .	4541	11.8	16.2	277	264	10.4	10.8
Direct selling establishments . . . . .	4543	26.8	26.8	223	206	6.1	7.0
Fuel dealers . . . . .	45431	11.8	10.2	106	94	3.1	3.3

<sup>1</sup> Data for 2000 based on North American Industry Classification System 1997; 2006 data based on NAICS 2002. See text, Section 15. <sup>2</sup> Includes other kinds of business not shown separately. <sup>3</sup> Includes government employees.

## Table 1015. Retail Trade—Nonemployer Establishments and Receipts by Kind of Business: 2004 to 2006

[1,893 represents 1,893,000. Includes only firms subject to federal income tax. Nonemployers are businesses with no paid employees. Based on NAICS 2002, see text, Section 15]

Kind of business	2002 NAICS code	Establishments (1,000)			Receipts (mil. dol.)		
		2004	2005	2006	2004	2005	2006
<b>Retail trade, total</b> <sup>1</sup> . . . . .	<b>44–45</b>	<b>1,893</b>	<b>1,881</b>	<b>1,858</b>	<b>82,916</b>	<b>83,599</b>	<b>83,933</b>
Motor vehicle & parts dealers . . . . .	441	145	147	141	20,097	20,072	19,789
Furniture & home furnishings stores. . . . .	442	43	41	39	3,049	3,088	2,965
Electronics and appliance stores. . . . .	443	28	27	26	1,704	1,701	1,645
Bldg material & garden equip & supp dealers . . . . .	444	32	31	32	2,603	2,710	2,723
Food & beverage stores <sup>1</sup> . . . . .	445	89	89	87	8,951	9,027	8,983
Grocery stores . . . . .	4451	40	39	38	4,567	4,518	4,448
Specialty food stores . . . . .	4452	39	39	39	2,522	2,584	2,607
Health & personal care stores. . . . .	446	118	114	122	2,487	2,510	2,673
Clothing & clothing accessories stores <sup>1</sup> . . . . .	448	106	109	111	5,023	5,231	5,327
Clothing stores . . . . .	4481	70	73	74	3,067	3,239	3,319
Jewelry, luggage, and leather goods stores . . . . .	4483	32	32	33	1,674	1,702	1,712
Sporting goods, hobby, book, & music stores <sup>1</sup> . . . . .	451	95	93	90	3,873	3,882	3,882
Book, periodical, and music stores . . . . .	4512	31	30	29	962	944	912
General merchandise stores. <sup>1</sup> . . . . .	452	35	36	36	1,559	1,632	1,640
Miscellaneous store retailers <sup>1</sup> . . . . .	453	325	313	301	13,719	13,625	13,656
Gift, novelty, & souvenir stores . . . . .	45322	72	68	63	2,172	2,095	2,028
Nonstore retailers <sup>1</sup> . . . . .	454	867	873	865	18,218	18,608	19,189
Electronic shopping & mail-order houses. . . . .	4541	67	73	77	2,310	2,587	2,854
Direct selling establishments . . . . .	4543	769	771	759	15,002	15,144	15,466

<sup>1</sup> Includes other kinds of business not shown separately.

Source: U.S. Census Bureau, "Nonemployer Statistics"; (published June 2008); <<http://www.census.gov/econ/nonemployer/index.html>>.

**Table 1016. Retail Industries—Employees, Average Weekly Hours, and Average Hourly Earnings: 2000 to 2008**

[Annual averages of monthly figures (15,280 represents 15,280,000). Covers all full- and part-time employees who worked during, or received pay for, any part of the pay period including the 12th of the month]

Industry	2007 NAICS code <sup>1</sup>	Employees (1,000)			Average weekly hours			Average hourly earnings (dol.)	
		2000	2005	2008	2000	2005	2008	2000	2008
<b>Retail trade, total.</b> . . . . .	<b>(X)</b>	<b>15,280</b>	<b>15,280</b>	<b>15,356</b>	<b>30.7</b>	<b>30.6</b>	<b>30.0</b>	<b>10.86</b>	<b>12.87</b>
Motor vehicle and parts dealers <sup>2</sup> . . . . .	441	1,847	1,919	1,845	35.9	35.8	35.7	14.94	16.15
Automobile dealers . . . . .	4411	1,217	1,261	1,186	35.1	35.8	35.6	16.95	17.13
Other motor vehicle dealers . . . . .	4412	132	166	165	35.3	34.7	34.7	12.35	16.75
Auto parts, accessories, and tire stores . . . . .	4413	499	491	493	38.2	36.0	36.4	11.04	13.65
Furniture and home furnishings stores <sup>2</sup> . . . . .	442	544	576	543	31.2	30.7	29.5	12.33	15.02
Furniture stores . . . . .	4421	289	298	267	31.7	31.7	32.4	13.37	15.13
Home furnishings stores . . . . .	4422	254	278	275	30.7	29.5	26.7	11.06	14.88
Electronics and appliance stores <sup>2</sup> . . . . .	443	564	536	550	31.4	32.8	30.6	13.67	17.61
Building material and garden supply stores <sup>2</sup> . . . . .	444	1,142	1,276	1,253	35.7	36.8	34.5	11.25	13.83
Building material and supplies dealers . . . . .	4441	982	1,134	1,115	36.2	37.3	34.7	11.30	13.85
Lawn and garden equipment and supplies stores . . . . .	4442	160	142	139	32.5	32.6	32.4	10.89	13.63
Food and beverage stores . . . . .	445	2,993	2,818	2,858	31.7	30.1	29.3	9.76	11.56
Grocery stores . . . . .	4451	2,582	2,446	2,497	31.9	30.0	29.4	9.71	11.59
Specialty food stores . . . . .	4452	270	236	223	31.6	33.0	29.9	9.97	11.07
Beer, wine, and liquor stores . . . . .	4453	141	136	138	28.6	27.1	27.4	10.40	11.85
Health and personal care stores <sup>2</sup> . . . . .	446	928	954	1,002	29.8	29.3	29.7	11.68	16.28
Gasoline stations <sup>2</sup> . . . . .	447	936	871	843	31.6	31.6	30.7	8.05	9.46
Clothing and clothing accessories stores . . . . .	448	1,322	1,415	1,484	24.9	24.4	21.3	9.96	11.57
Clothing stores . . . . .	4481	954	1,066	1,134	24.4	23.1	19.7	9.88	10.83
Shoe stores . . . . .	4482	193	180	192	24.9	26.0	24.8	8.96	12.58
Jewelry, luggage, and leather goods stores . . . . .	4483	175	169	159	27.7	31.9	29.0	11.48	14.36
Sporting goods, hobby, book, and music stores . . . . .	451	686	647	647	26.4	23.3	24.4	9.33	11.70
Sporting goods and musical instrument stores . . . . .	4511	437	447	472	27.0	23.5	24.9	9.55	10.94
Book, periodical, and music stores . . . . .	4512	249	200	175	25.4	23.0	23.3	8.91	10.99
General merchandise stores . . . . .	452	2,820	2,934	3,047	27.8	29.4	30.6	9.22	10.73
Miscellaneous store retailers <sup>2</sup> . . . . .	453	1,007	900	848	29.2	28.5	28.4	10.20	11.70
Office supplies, stationary, and gift stores . . . . .	4532	471	391	352	29.7	27.8	27.5	10.46	12.85
Used merchandise stores . . . . .	4533	107	113	119	26.7	27.8	29.3	8.07	8.94
Nonstore retailers <sup>2</sup> . . . . .	454	492	435	436	35.4	34.5	34.0	13.22	16.42
Electronic shopping and mail-order houses . . . . .	4541	257	240	251	36.2	33.0	34.1	13.38	16.47
Direct selling establishments . . . . .	4543	169	145	140	34.1	36.0	34.6	13.70	16.56

X Not applicable. <sup>1</sup> Based on the North American Industry Classification System, 2007 (NAICS); see text, this section and Section 15. <sup>2</sup> Includes other kinds of business not shown separately.

Source: U.S. Bureau of Labor Statistics, Current Employment Statistics, "Employment, Hours, and Earnings—National," See <<http://www.bls.gov/ces/data.htm>>.

**Table 1017. Retail Trade and Food Services—Sales by Kind of Business: 2000 to 2008**

[In billions of dollars (3,294.2 represents \$3,294,200,000,000)]

Kind of business	2002 NAICS code <sup>1</sup>	2000	2003	2004	2005	2006	2007	2008
		<b>Retail &amp; food services sales, total</b>	<b>44, 45, 722</b>	<b>3,294.2</b>	<b>3,615.2</b>	<b>3,846.3</b>	<b>4,080.7</b>	<b>4,287.4</b>
<b>Retail sales, total</b>	<b>44, 45</b>	<b>2,988.8</b>	<b>3,265.5</b>	<b>3,474.3</b>	<b>3,687.4</b>	<b>3,869.5</b>	<b>3,994.8</b>	<b>3,960.0</b>
GAFO, total <sup>2</sup>	(X)	863.9	948.2	1,007.2	1,062.3	1,116.9	1,154.2	1,155.7
Motor vehicle and parts dealers	441	797.6	841.2	864.5	885.9	896.4	906.9	792.9
Automobile and other motor vehicle dealers	4411, 4412	733.9	776.6	797.3	814.8	821.9	830.2	714.3
Automobile dealers	4411	688.7	721.0	734.7	748.0	752.9	758.9	645.8
New car dealers	44111	630.1	656.9	665.9	675.2	676.0	677.2	569.8
Used car dealers	44112	58.6	64.1	68.8	72.8	76.9	81.7	76.0
Automotive parts, accessories, and tire stores	4413	63.7	64.6	67.2	71.2	74.5	76.7	78.6
Furniture, home furnishings, electronics and appliance stores	442, 443	173.7	184.5	200.1	213.4	226.0	227.2	216.6
Furniture and home furnishings stores	442	91.3	97.5	105.3	111.8	117.7	115.3	105.5
Furniture stores	4421	50.7	52.1	56.5	59.8	61.9	61.1	56.4
Home furnishings stores	4422	40.6	45.5	48.8	51.9	55.7	54.2	49.1
Electronics and appliance stores	443	82.4	87.0	94.8	101.6	108.4	111.9	111.1
Appliance, television, and other electronics stores	44311	58.3	66.1	72.2	77.6	83.1	85.0	84.6
Household appliance stores	443111	12.6	14.5	15.7	17.0	18.1	17.9	17.3
Radio, television, and other electronics stores	443112	45.6	51.6	56.5	60.5	65.1	67.0	67.3
Computer and software stores	44312	20.7	17.5	19.1	20.5	21.7	23.3	22.9
Building materials, garden equipment & supply stores	444	229.3	265.1	298.8	327.2	344.7	335.5	323.3
Building materials & supply dealers	4441	197.9	232.0	263.2	290.4	306.9	293.9	274.9
Hardware stores	44413	16.2	17.6	18.1	18.6	19.4	19.8	19.7
Food and beverage stores <sup>3</sup>	445	445.7	477.1	495.0	515.0	533.8	559.5	587.7
Grocery stores	4451	403.0	430.0	444.6	462.6	477.7	500.5	526.5
Bever, wine and liquor stores	4453	28.7	30.7	32.4	33.9	36.7	38.8	41.3
Health and personal care stores	446	155.4	192.2	198.9	209.0	224.8	236.4	245.8
Pharmacies and drug stores	44611	130.9	164.6	167.2	175.8	189.1	197.7	203.8
Gasoline stations	447	250.0	273.6	320.4	373.9	416.2	437.0	478.9
Clothing and clothing accessories stores <sup>3</sup>	448	168.0	178.8	190.1	201.5	214.9	221.1	216.0
Clothing stores	4481	118.2	128.3	137.1	146.1	156.2	162.1	158.6
Women's clothing stores	44812	31.5	32.5	34.7	36.8	39.1	39.3	37.8
Family clothing stores	44814	58.9	67.3	72.0	77.4	82.0	84.2	83.2
Shoe stores	4482	22.9	23.2	23.7	25.3	26.7	26.7	26.8
Jewelry stores	44831	25.0	25.5	27.5	28.2	29.9	30.1	28.3
Sporting goods, hobby, book & music stores <sup>3</sup>	451	76.1	77.3	80.1	81.8	84.8	86.9	87.7
Sporting goods stores	45111	25.4	27.2	28.9	30.9	34.3	36.3	37.1
Book stores	451211	14.9	16.2	16.8	16.9	16.7	17.0	16.7
General merchandise stores	452	404.3	468.7	497.2	525.2	552.1	577.0	596.0
Department stores (excl. L.D.) <sup>4</sup>	4521	232.5	214.4	215.7	214.3	212.7	209.7	200.0
Department stores (incl. L.D.) <sup>4</sup>	4521	239.9	221.0	222.0	220.7	219.0	215.9	206.1
Other general merchandise stores	4529	171.9	254.3	281.5	310.9	339.4	367.3	396.0
Warehouse clubs and superstores	45291	139.6	216.3	242.4	270.2	296.7	323.8	351.2
Miscellaneous store retailers	453	108.1	103.1	105.3	108.4	115.8	117.4	117.5
Nonstore retailers <sup>5</sup>	454	180.7	203.9	224.0	246.7	275.7	289.8	297.6
Electronic shopping & mail order houses	4541	113.9	131.2	147.2	164.3	190.9	199.2	204.2
Fuel dealers	45431	26.7	29.0	31.9	37.0	39.3	42.5	47.1
<b>Food services and drinking places<sup>5</sup></b>	<b>722</b>	<b>305.5</b>	<b>349.7</b>	<b>372.0</b>	<b>393.6</b>	<b>420.4</b>	<b>437.8</b>	<b>452.9</b>

X Not applicable. <sup>1</sup> North American Industry Classification System, 2002; see text, Section 15. <sup>2</sup> GAFO (General Merchandise, Apparel, Furniture, and Office Supplies) represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. <sup>3</sup> Includes other kinds of business not shown separately. <sup>4</sup> L.D. represents leased departments. <sup>5</sup> See also Table 1245.

Source: U.S. Census Bureau, "Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through March 2009" (published April 2009); <<http://www.census.gov/retail/mrts/www/benchmark/2009/html/annrev09.html>>.

## Table 1018. Retail Trade Corporations—Sales, Net Profit, and Profit Per Dollar of Sales: 2007 and 2008

[Represents North American Industry Classification System, 2007 (NAICS) groups 44 and 45. Profit rates are averages of quarterly figures at annual rates. Covers corporations with assets of \$50,000,000 or more]

Item	Unit	Total retail trade		Food and beverage stores (NAICS 445)		Clothing and general merchandise stores (NAICS 448 and 452)		All other retail stores	
		2007	2008	2007	2008	2007	2008	2007	2008
Sales . . . . .	Bil. dol . .	2,062	2,089	379	397	741	745	942	947
Net profit:									
Before income taxes . . . . .	Bil. dol . .	94.3	63.2	12.3	8.1	44.4	34.0	37.6	21.1
After income taxes. . . . .	Bil. dol . .	62.2	38.1	9.0	4.8	28.8	22.8	24.5	10.6
Profits per dollar of sales:									
Before income taxes . . . . .	Cents. . .	4.6	3.0	3.2	2.1	5.9	4.6	4.0	2.2
After income taxes. . . . .	Cents. . .	2.6	1.8	2.4	1.2	3.8	3.1	2.6	1.1
Profits on stockholders' equity:									
Before income taxes . . . . .	Percent .	23.1	16.0	26.7	16.9	24.6	19.0	20.7	12.5
After income taxes. . . . .	Percent .	15.2	9.7	19.5	9.9	16.0	12.7	13.4	6.3

Source: U.S. Census Bureau, *Quarterly Financial Report for Manufacturing, Mining and Trade Corporations*, annual; <<http://webdev.ssd.census.gov/econ/qfr/index.html>>.

**Table 1019. Retail Trade and Food Services—Estimated Per Capita Sales by Kind of Business: 2000 to 2008**

[In dollars. As of Dec. 31. Based on estimated resident population estimates as of July. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	2000	2003	2004	2005	2006	2007	2008
		<b>Retail and food service sales . . . . .</b>	<b>44–45,722</b>	<b>11,675</b>	<b>12,457</b>	<b>13,132</b>	<b>13,807</b>	<b>14,370</b>
<b>Retail sales, total . . . . .</b>	<b>44–45</b>	<b>10,592</b>	<b>11,252</b>	<b>11,862</b>	<b>12,476</b>	<b>12,969</b>	<b>13,259</b>	<b>13,024</b>
<i>Total (excluding motor vehicle and parts dealers) . . . . .</i>	<i>44–45 ex 441</i>	<i>7,765</i>	<i>8,353</i>	<i>8,910</i>	<i>9,478</i>	<i>9,965</i>	<i>10,249</i>	<i>10,416</i>
Motor vehicle and parts dealers . . . . .	441	2,827	2,899	2,952	2,997	3,004	3,010	2,608
Furniture and home furnishings stores . . . .	442	324	336	360	378	390	383	347
Electronics and appliance stores . . . . .	443	292	300	324	343	363	371	365
Building material and garden equipment and supplies dealers . . . . .	444	813	913	1,020	1,105	1,153	1,113	1,063
Food and beverage stores . . . . .	445	1,579	1,644	1,690	1,743	1,789	1,857	1,933
Health and personal care stores . . . . .	446	551	662	679	709	751	785	808
Gasoline stations . . . . .	447	886	943	1,094	1,261	1,383	1,450	1,575
Clothing and clothing accessories stores . .	448	595	616	649	681	715	734	710
Sporting goods, hobby, book, and music stores . . . . .	451	270	266	273	277	283	288	288
General merchandise stores . . . . .	452	1,433	1,615	1,697	1,778	1,852	1,915	1,960
Miscellaneous store retailers . . . . .	453	383	355	359	366	383	390	387
Nonstore retailers . . . . .	454	640	703	765	836	902	962	979
<b>Food services and drinking places . . .</b>	<b>722</b>	<b>1,083</b>	<b>1,205</b>	<b>1,270</b>	<b>1,331</b>	<b>1,401</b>	<b>1,453</b>	<b>1,490</b>

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15.

## Table 1020. Retail Trade—Merchandise Inventories and Inventory/Sales Ratio by Kind of Business: 2000 to 2008

[Inventories in billions of dollars (406.9 represents \$406,900,000,000). As of Dec. 31. Estimates exclude food services. Includes warehouses. Adjusted for seasonal variations. Sales data also adjusted for holiday and trading-day differences. Based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records; see Appendix III. Data have been adjusted using results of the 2002 Economic Census]

Kind of business	2002 NAICS code <sup>1</sup>	Inventories				Inventory/sales ratio			
		2000	2005	2007	2008	2000	2005	2007	2008
<b>Total</b> <sup>2</sup> . . . . .	<b>44-45</b>	<b>406.9</b>	<b>472</b>	<b>499.7</b>	<b>484.4</b>	<b>1.62</b>	<b>1.50</b>	<b>1.47</b>	<b>1.62</b>
<i>Excluding motor vehicle and parts dealers</i> . . . . .	<i>44-45 ex 441</i>	<i>278.6</i>	<i>319.1</i>	<i>342.9</i>	<i>336.6</i>	<i>1.49</i>	<i>1.33</i>	<i>1.30</i>	<i>1.39</i>
Motor vehicle and parts dealers. . . . .	441	128.3	152.6	156.8	147.8	2.01	2.07	2.09	2.62
Furniture, home furnishings, electronics, and appliance stores . . . . .	442,443	25.7	31.1	32.8	30.6	1.85	1.72	1.74	1.84
Building material and garden equipment and supplies dealers. . . . .	444	34.5	46.4	49.4	49.9	1.76	1.65	1.81	2.00
Food and beverage stores . . . . .	445	32.2	34.1	36.2	37.6	0.85	0.78	0.75	0.78
Clothing and clothing accessories stores . . . . .	448	36.9	43.5	47.9	46.7	2.61	2.52	2.60	2.80
General merchandise stores . . . . .	452	64.9	73.3	75.9	73.7	1.87	1.64	1.54	1.50
Department stores. . . . .	4521	42.7	37.5	37.1	33.8	2.17	2.10	2.14	2.11

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15. <sup>2</sup> Includes kind of business not shown separately.

Source: U.S. Census Bureau, "Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through March 2009" (published April 2009); <<http://www.census.gov/retail/mrts/www/benchmark/2009/html/annrev09.html>>.

# Table 1021. Retail Trade Sales—Total and E-Commerce by Kind of Business: 2007

[3,994,823 represents \$3,994,823,000,000. Covers retailers with and without payroll. Based on the Annual Retail Trade Survey; see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of E-commerce sales
		Total	E-commerce		
<b>Retail trade, total <sup>2</sup></b> . . . . .	<b>44–45</b>	<b>3,994,823</b>	<b>126,697</b>	<b>3.2</b>	<b>100.0</b>
Motor vehicle and parts dealers . . . . .	441	906,923	23,600	2.6	18.6
Furniture and home furnishings stores . . . . .	442	115,349	796	0.7	0.6
Electronics and appliance stores . . . . .	443	111,893	1,301	1.2	1.0
Food and beverage stores . . . . .	445	559,625	1,022	0.2	0.8
Clothing and clothing accessories stores . . . . .	448	221,097	2,115	1.0	1.7
Sporting goods, hobby, book, and music stores . . .	451	86,906	1,686	1.9	1.3
Miscellaneous store retailers . . . . .	453	117,447	1,963	1.7	1.5
Nonstore retailers . . . . .	454	289,808	93,026	32.1	73.4
Electronic shopping and mail-order houses . . . .	45411	199,199	88,915	44.6	70.2

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15. <sup>2</sup> Includes other kinds of businesses not shown separately.

Source: U.S. Census Bureau, "E-Stats, 2007 E-commerce Multi-sector Report" (published 28 May 2009); <<http://www.census.gov/econ/estats/index.html>>.



## Table 1022. **Electronic Shopping and Mail-Order Houses—Total and E-Commerce Sales by Merchandise Line: 2006 and 2007**

[183,273 represents \$183,273,000,000. Represents NAICS code 454110, which comprises establishments primarily engaged in retailing all types of merchandise using nonstore means, such as catalogs, toll-free telephone numbers, or electronic media, such as interactive television or computer. Covers businesses with and without paid employees. Based on the Annual Retail Survey; see Appendix III]

Merchandise line	Value of sales, total, <b>2006</b> (mil. dol.)	2007				
		Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution	
		Total	E-commerce		Total	E-commerce
<b>Total</b> . . . . .	<b>183,273</b>	<b>199,199</b>	<b>88,915</b>	<b>44.6</b>	<b>100.0</b>	<b>100.0</b>
Books and magazines . . . . .	5,982	6,861	4,200	61.0	3.4	4.7
Clothing and clothing accessories (includes footwear) . . . . .	18,451	20,609	13,585	65.9	10.3	15.3
Computer hardware . . . . .	20,243	23,059	11,097	48.1	11.6	12.5
Computer software . . . . .	4,084	5,000	2,849	57.0	2.5	3.2
Drugs, health aids, beauty aids . . . . .	57,056	54,848	4,806	8.8	27.5	5.4
Electronics and appliances . . . . .	10,079	11,318	8,382	74.1	5.7	9.4
Food, beer, and wine . . . . .	3,548	4,034	2,335	57.9	2.0	2.6
Furniture and home furnishings . . . . .	10,849	11,913	7,841	65.8	6.0	8.8
Music and videos . . . . .	3,599	4,025	2,979	74.0	2.0	3.4
Office equipment and supplies . . . . .	7,436	8,445	5,722	67.8	4.2	6.4
Sporting goods . . . . .	4,281	5,199	3,027	58.2	2.6	3.4
Toys, hobby goods, and games . . . . .	3,718	4,465	2,740	61.4	2.2	3.1
Other merchandise <sup>1</sup> . . . . .	24,981	29,030	12,549	43.2	14.6	14.1
Nonmerchandise receipts <sup>2</sup> . . . . .	8,966	10,393	6,803	65.5	5.2	7.7

<sup>1</sup> Includes other merchandise such as jewelry, collectibles, souvenirs, auto parts and accessories, hardware, and lawn and garden equipment and supplies. <sup>2</sup> Includes nonmerchandise receipts such as auction commissions, shipping and handling, customer training, customer support, and advertising.

Source: U.S. Census Bureau, "E-Stats, 2007 E-commerce Multi-sector Report" (published 28 May 2009); <<http://www.census.gov/econ/estats/index.html>>.

**Table 1023. Franchised New Car Dealerships—Summary: 1990 to 2008**

[316 represents \$316,000,000,000]

Item	Unit	1990	2000	2001	2002	2003	2004	2005	2006	2007	2008
Dealerships <sup>1</sup> . . . . .	Number . .	24,825	22,250	21,800	21,725	21,650	21,640	21,495	21,200	20,770	20,010
Sales . . . . .	Bil. dol. . .	316	650	690	680	699	714	699	675	693	576
New cars sold <sup>2</sup> . . . . .	Millions . .	9.3	8.8	8.4	8.1	7.6	7.5	7.7	7.8	7.6	6.8
Used vehicles sold . . . . .	Millions . .	14.2	20.5	21.4	19.4	19.5	19.7	19.7	19.2	18.5	15.0
Employment. . . . .	1,000 . . .	924	1,114	1,130	1,130	1,130	1,130	1,138	1,120	1,115	1,057
Dealer pretax profits as a percentage of sales. . . . .	Percent . .	1.0	1.6	2.0	1.9	1.7	1.7	1.6	1.5	1.5	1.0
Inventory: <sup>3</sup>											
Domestic: <sup>4</sup>											
Total . . . . .	1,000 . . .	2,537	3,183	2,824	2,727	3,085	3,267	2,991	2,943	2,712	2,478
Days' supply . . . . .	Days. . . .	73	68	63	63	63	75	70	71	67	80
Imported: <sup>4</sup>											
Total . . . . .	1,000 . . .	707	468	508	521	618	646	566	605	619	687
Days' supply . . . . .	Days. . . .	72	50	51	49	49	59	52	51	51	65

<sup>1</sup> At beginning of year. <sup>2</sup> Data provided by "Ward's Automotive Reports." <sup>3</sup> Annual average. Includes light trucks.

<sup>4</sup> Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the U.S. are classified as domestic).

Source: National Automobile Dealers Association, McLean, VA, *NADA Data*, annual. See also <<http://www.nada.org/Publications/NADADATA/>>.

**Table 1024. Retail Sales and Leases of New and Used Vehicles: 1990 to 2008**

[In thousands, except as noted (51,390 represents 51,390,000)]

Item	1990	2000	2002	2003	2004	2005	2006	2007	2008
<b>Vehicle sales and leases, total . . . .</b>	<b>51,390</b>	<b>58,964</b>	<b>59,835</b>	<b>60,215</b>	<b>59,411</b>	<b>61,086</b>	<b>59,070</b>	<b>57,507</b>	<b>(NA)</b>
New vehicle sales and leases . . . . .	13,860	17,344	16,810	16,643	16,866	16,948	16,504	16,089	13,195
New vehicle sales <sup>1</sup> . . . . .	13,285	13,181	13,639	13,594	13,609	13,551	13,271	13,671	10,933
Passenger cars . . . . .	8,766	6,580	6,370	5,932	5,737	5,806	6,088	6,342	5,642
Light trucks . . . . .	4,519	6,601	7,269	7,663	7,872	7,745	7,184	7,329	5,291
New vehicle leases <sup>2</sup> . . . . .	575	4,163	3,171	3,049	3,257	3,397	3,233	3,458	2,262
Passenger cars . . . . .	534	2,272	1,732	1,683	1,768	1,861	1,693	1,743	1,164
Light trucks . . . . .	41	1,891	1,439	1,366	1,489	1,536	1,540	1,715	1,098
Used vehicle sales <sup>3</sup> . . . . .	37,530	41,620	43,025	43,572	42,545	44,138	42,566	41,418	(NA)
<b>New and used vehicle sales, total value (bil. dol.) <sup>4</sup> . . . . .</b>	<b>446</b>	<b>736</b>	<b>721</b>	<b>738</b>	<b>765</b>	<b>776</b>	<b>786</b>	<b>774</b>	<b>(NA)</b>
New vehicle sales (bil. dol.) . . . . .	227	380	371	382	407	421	445	435	(NA)
Used vehicle sales (bil. dol.) . . . . .	219	356	350	356	358	355	341	339	(NA)

NA Not available. <sup>1</sup> New vehicle sales data is calculated by subtracting CNW Marketing's vehicle leasing data from Bureau of Economic Analysis' data which combines sales and leases. <sup>2</sup> Consumer leases only. <sup>3</sup> Used car sales include sales from franchised dealers, independent dealers, and casual sales. <sup>4</sup> Includes leased vehicles.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See also <[http://www.bts.gov/publications/national\\_transportation\\_statistics/](http://www.bts.gov/publications/national_transportation_statistics/)>. Data supplied by following sources: New vehicle sales and leases—U.S. Department of Commerce, Bureau of Economic Analysis; New vehicle leases—<<http://bea.doc.gov/>>, CNW Marketing/Research, "Personal Communication," March 30, 2009; Used vehicle sales and value: Manheim, *Used Car Market Report*, Atlanta, GA; <<http://www.manheimconsulting.com/>>.

**Table 1025. Retail Trade and Food Services—Sales by Type of Store and State: 2008**

[In millions of dollars (4,593,507 represents \$4,593,507,000,000). Based on North American Industry Classification System (NAICS), 2002; see text, Section 15]

State	Total retail sales plus food services and drinking places (NAICS 44-45, 722)	All retail stores (NAICS 44-45)	Motor vehicle and parts dealers (NAICS 441)	Furniture and home furnishings (NAICS 442)	Electronics and appliances (NAICS 443)	Building material & garden equip. & supplies dealers (NAICS 444)	Food and beverage stores (NAICS 445)	Health and personal care (NAICS 446)
<b>U.S. . . .</b>	<b>4,593,507</b>	<b>4,124,924</b>	<b>693,211</b>	<b>96,552</b>	<b>110,275</b>	<b>488,997</b>	<b>617,207</b>	<b>255,492</b>
AL . . . . .	70,059	64,415	11,556	1,504	1,838	8,985	7,113	4,474
AK . . . . .	11,562	10,263	1,525	177	212	1,112	1,820	193
AZ . . . . .	105,584	96,094	16,774	2,469	3,443	10,488	13,038	4,149
AR . . . . .	40,183	36,919	7,187	645	603	5,069	3,872	2,141
CA . . . . .	562,603	502,877	82,265	12,254	18,840	52,736	85,076	28,237
CO . . . . .	79,338	70,657	12,671	1,976	2,339	8,527	11,789	2,587
CT . . . . .	56,710	51,190	7,914	1,269	1,228	6,799	8,719	3,515
DE . . . . .	16,905	15,344	2,743	532	439	2,290	2,684	976
DC . . . . .	6,608	4,034	65	160	94	196	1,262	696
FL . . . . .	309,065	275,198	53,589	8,433	6,731	28,054	39,853	18,656
GA . . . . .	142,167	127,091	22,790	3,327	2,925	17,707	17,432	7,927
HI . . . . .	22,864	19,212	2,649	385	390	1,826	3,486	1,352
ID . . . . .	24,797	23,017	4,684	618	362	3,362	3,018	747
IL . . . . .	191,824	170,808	24,839	3,383	5,013	18,677	23,315	9,476
IN . . . . .	88,925	79,869	13,758	1,555	1,877	10,472	8,873	5,025
IA . . . . .	40,982	37,424	6,190	709	760	5,424	5,374	1,856
KY . . . . .	37,033	33,786	5,781	647	1,109	3,838	4,890	1,685
KS . . . . .	57,876	52,314	7,793	1,186	1,038	7,102	6,786	3,850
LA . . . . .	68,434	62,360	10,630	1,693	1,420	9,389	6,602	3,881
ME . . . . .	23,039	21,216	3,029	289	273	2,828	3,673	926
MD . . . . .	88,991	79,556	14,587	2,145	2,226	10,384	15,675	4,109
MA . . . . .	99,088	85,836	13,184	2,279	2,137	10,648	17,574	7,352
MI . . . . .	133,535	119,962	20,618	2,308	3,168	15,475	15,712	9,131
MN . . . . .	79,945	71,933	10,872	1,530	2,215	9,288	11,134	3,888
MS . . . . .	41,172	37,859	6,003	754	642	5,655	3,694	2,509
MO . . . . .	89,498	80,402	12,731	1,373	1,675	9,625	8,536	4,746
MT . . . . .	18,115	16,668	2,778	456	389	2,666	2,101	564
NE . . . . .	28,825	26,468	4,245	518	587	3,218	2,631	1,178
NV . . . . .	49,038	42,832	7,240	863	1,221	3,578	5,766	1,750
NH . . . . .	28,873	26,720	4,146	406	949	3,661	5,066	1,192
NJ . . . . .	139,811	125,910	21,283	2,856	3,282	13,181	26,974	10,725
NM . . . . .	29,169	26,289	4,507	517	478	2,911	2,624	1,069
NY . . . . .	277,951	248,079	32,017	6,173	9,833	27,138	44,315	25,614
NC . . . . .	136,348	123,249	22,642	3,277	2,418	17,827	15,008	9,209
ND . . . . .	12,228	11,429	2,046	194	271	1,716	1,282	568
OH . . . . .	149,005	131,073	21,089	2,354	2,896	14,359	21,129	7,861
OK . . . . .	47,818	43,310	8,575	881	691	5,089	3,966	2,447
OR . . . . .	59,315	53,021	9,205	1,249	1,445	6,114	8,787	2,121
PA . . . . .	180,948	163,605	26,431	3,024	3,071	17,666	25,364	11,909
RI . . . . .	15,070	13,205	1,865	270	210	1,344	3,942	1,920
SC . . . . .	63,402	56,857	9,366	1,223	858	8,194	7,775	4,368
SD . . . . .	14,948	13,902	2,441	228	299	2,071	1,282	526
TN . . . . .	98,901	89,784	14,917	1,954	1,703	12,177	11,133	7,361
TX . . . . .	349,238	313,639	62,847	8,234	8,091	34,097	43,524	13,739
UT . . . . .	44,759	42,022	7,296	1,185	962	5,170	4,896	953
VT . . . . .	11,015	10,174	1,526	180	160	1,455	1,847	629
VA . . . . .	130,064	117,019	18,833	2,889	2,960	14,404	19,074	6,065
WA . . . . .	104,065	94,747	14,985	2,291	1,936	11,214	14,105	3,950
WV . . . . .	25,237	23,081	3,461	329	368	2,923	2,614	1,770
WI . . . . .	80,609	73,025	11,322	1,274	2,054	9,749	10,085	3,714
WY . . . . .	9,968	9,175	1,719	128	147	1,120	916	206

See footnotes at end of table.

**Table 1025. Retail Trade and Food Services—Sales by Type of Store and State: 2008—Con.**

[See headnote, page 648]

State	Gasoline stations (NAICS 447)	Clothing and clothing accessories (NAICS 448)	Sporting goods, hobby, book & music stores (NAICS 451)	General merchandise (NAICS 452)	Miscellaneous stores (NAICS 453)	Nonstore retailers (NAICS 454)	Food services & drinking places (NAICS 722)
<b>U.S. . . . .</b>	<b>524,739</b>	<b>210,946</b>	<b>88,519</b>	<b>615,759</b>	<b>117,651</b>	<b>305,575</b>	<b>468,583</b>
AL . . . . .	9,600	2,685	1,138	11,621	1,545	2,357	5,644
AK . . . . .	1,155	388	344	2,373	368	597	1,298
AZ . . . . .	13,112	3,828	1,724	15,617	2,670	8,782	9,490
AR . . . . .	5,575	1,268	650	7,498	1,190	1,039	3,264
CA . . . . .	50,588	28,241	11,530	86,520	13,658	32,932	59,726
CO . . . . .	7,108	3,032	2,306	11,550	2,205	4,565	8,681
CT . . . . .	5,003	3,529	1,247	5,279	1,227	5,462	5,520
DE . . . . .	1,315	784	354	1,913	652	663	1,561
DC . . . . .	225	476	192	257	102	310	2,573
FL . . . . .	31,316	16,960	5,473	40,174	7,206	18,752	33,868
GA . . . . .	19,339	6,401	2,386	18,463	3,568	4,824	15,075
HI . . . . .	1,710	2,320	447	3,489	839	317	3,652
ID . . . . .	3,439	551	676	3,664	672	1,223	1,780
IL . . . . .	18,325	7,939	3,615	26,396	4,146	25,685	21,016
IN . . . . .	13,031	3,698	1,794	13,048	2,403	4,335	9,056
IA . . . . .	6,719	1,089	690	5,660	700	2,252	3,558
KS . . . . .	5,392	1,384	703	5,816	869	1,672	3,246
KY . . . . .	8,894	1,902	816	9,759	1,706	1,481	5,562
LA . . . . .	10,263	2,623	1,188	10,594	2,086	1,991	6,074
ME . . . . .	3,203	820	397	2,545	566	2,667	1,823
MD . . . . .	7,135	4,830	1,827	9,626	1,837	5,174	9,434
MA . . . . .	8,218	5,184	2,224	7,617	2,027	7,394	13,252
MI . . . . .	15,203	5,531	2,715	20,103	4,046	5,954	13,573
MN . . . . .	9,367	2,943	1,516	11,100	1,717	6,361	8,012
MS . . . . .	7,225	1,742	609	7,138	1,096	792	3,312
MO . . . . .	13,798	2,954	1,449	13,076	2,447	7,994	9,095
MT . . . . .	3,306	420	462	2,483	569	474	1,447
NE . . . . .	3,862	749	843	3,613	518	4,507	2,358
NV . . . . .	4,796	3,535	692	6,613	1,436	5,345	6,206
NH . . . . .	2,733	1,122	612	3,263	595	2,976	2,153
NJ . . . . .	11,751	7,763	3,516	10,775	3,334	10,470	13,900
NM . . . . .	4,621	854	443	5,140	1,030	2,096	2,880
NY . . . . .	19,232	23,075	5,990	25,786	11,485	17,422	29,872
NC . . . . .	17,615	5,178	1,957	17,801	3,274	7,041	13,100
ND . . . . .	2,331	327	218	1,562	267	647	799
OH . . . . .	22,706	4,799	2,595	17,853	3,353	10,081	17,931
OK . . . . .	8,563	1,638	818	8,090	1,922	628	4,509
OR . . . . .	5,204	2,119	1,388	9,086	1,781	4,520	6,294
PA . . . . .	20,549	6,880	3,170	20,584	4,720	20,237	17,343
RI . . . . .	1,145	589	212	629	284	795	1,865
SC . . . . .	9,885	3,129	996	8,420	1,540	1,102	6,545
SD . . . . .	2,294	263	244	1,987	285	1,982	1,046
TN . . . . .	13,661	4,486	1,558	14,038	2,319	4,477	9,116
TX . . . . .	43,146	15,461	6,608	48,533	7,733	21,629	35,599
UT . . . . .	5,354	1,330	1,065	5,754	916	7,141	2,737
VT . . . . .	1,721	333	283	597	370	1,073	841
VA . . . . .	16,424	5,916	2,461	19,210	2,833	5,950	13,045
WA . . . . .	8,830	4,444	2,224	15,950	2,853	11,965	9,318
WV . . . . .	4,234	588	314	4,770	658	1,052	2,155
WI . . . . .	11,883	2,678	1,668	10,987	1,702	5,908	7,584
WY . . . . .	2,453	167	169	1,338	329	482	793

<sup>1</sup> Excluding food services and drinking places (NAICS 722). Includes other types of stores, not shown separately.

**Table 1026. New Motor Vehicle Sales and Car Production: 1990 to 2008**

[In thousands (14,137 represents 14,137,000). Includes leases]

Type of vehicle	1990	2000	2003	2004	2005	2006	2007	2008
<b>New motor vehicle sales . . . . .</b>	<b>14,137</b>	<b>17,806</b>	<b>16,971</b>	<b>17,297</b>	<b>17,445</b>	<b>17,048</b>	<b>16,460</b>	<b>13,493</b>
New-car sales and leases. . . . .	9,300	8,852	7,615	7,505	7,667	7,781	7,588	6,806
Domestic . . . . .	6,897	6,833	5,527	5,350	5,480	5,436	5,221	4,528
Import . . . . .	2,403	2,019	2,087	2,155	2,187	2,345	2,367	2,278
New-truck sales and leases. . . . .	4,837	8,954	9,356	9,792	9,777	9,268	8,872	6,687
Light . . . . .	4,560	8,492	9,028	9,361	9,281	8,723	8,501	6,388
Domestic . . . . .	3,957	7,651	7,801	8,115	8,065	7,377	7,113	5,292
Import . . . . .	603	841	1,227	1,246	1,216	1,347	1,388	1,096
Other. . . . .	278	462	328	432	497	544	371	299
Domestic-car production. . . . .	6,231	5,542	4,510	4,230	4,321	4,367	3,924	3,777
Average expenditure per new car <sup>1</sup> (dollars) . . . . .	14,371	20,600	21,169	21,367	22,497	23,140	23,336	23,051

<sup>1</sup> Estimate based on the manufacturer's suggested retail price.

Source: U.S. Bureau of Economic Analysis, "Auto and Truck Seasonal Adjustment"; <[http://www.bea.gov/national/xls/gap\\_hist.xls](http://www.bea.gov/national/xls/gap_hist.xls)> (accessed May 2009). Data are mainly from "Ward's Automotive Reports" published by Ward's Communications, Southfield, MI.

**Table 1027. Retail Foodstores—Number and Sales by Type: 2000 to 2007**

[119.6 represents 119,600. Based on North American Industry Classification System (NAICS), 2002; see text, Section 15]

Type of foodstore	Number <sup>1</sup> (1,000)				Sales <sup>2</sup>						
					Amount (bil.dol.)				Percent distribution		
	2000	2005	2006	2007	2000	2005	2006	2007	2000	2005	2007
<b>Total</b> . . . . .	<b>119.6</b>	<b>(NA)</b>	<b>(NA)</b>	<b>(NA)</b>	<b>417.3</b>	<b>484.3</b>	<b>504.0</b>	<b>521.1</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
Grocery stores . . . . .	95.9	(NA)	(NA)	(NA)	403.1	463.6	482.8	501.1	96.6	95.7	96.2
Supermarkets <sup>3</sup> . . . . .	21.9	20.2	18.6	20.0	310.3	321.8	317.8	339.3	74.4	66.4	65.1
Conventional . . . . .	7.2	3.0	(NA)	(NA)	58.3	67.0	(NA)	(NA)	14.0	13.8	(NA)
Superstore <sup>4</sup> . . . . .	7.9	8.0	(NA)	(NA)	131.0	130.9	(NA)	(NA)	31.4	27.0	(NA)
Warehouse <sup>5</sup> . . . . .	2.4	2.7	(NA)	(NA)	20.2	12.3	(NA)	(NA)	4.8	2.5	(NA)
Combination food and drug <sup>6</sup> . . . . .	3.7	5.6	(NA)	(NA)	75.3	89.1	(NA)	(NA)	18.0	18.4	(NA)
Super warehouse <sup>7</sup> . . . . .	0.5	0.5	(NA)	(NA)	16.0	11.5	(NA)	(NA)	3.8	2.4	(NA)
Hypermarket <sup>8</sup> . . . . .	0.2	0.3	(NA)	(NA)	9.5	10.9	(NA)	(NA)	2.3	2.3	(NA)
Convenience stores <sup>9</sup> . . . . .	28.2	26.1	27.2	28.1	19.2	19.9	20.5	18.3	4.6	4.1	3.5
Superette <sup>10</sup> . . . . .	45.8	(NA)	(NA)	(NA)	73.6	121.9	144.5	143.5	17.6	25.2	27.5
Specialized food stores <sup>11</sup> . . . . .	23.7	(NA)	(NA)	(NA)	14.2	20.4	21.2	20.0	3.4	4.2	3.8

NA Not available. <sup>1</sup> Estimated. <sup>2</sup> Includes nonfood items. <sup>3</sup> A grocery store, primarily self-service in operation, providing a full range of departments, and having at least \$2.5 million in annual sales in 1985 dollars. <sup>4</sup> Contains greater variety of products than conventional supermarkets, including specialty and service departments, and considerable nonfood (general merchandise) products. <sup>5</sup> Contains limited product variety and fewer services provided, incorporating case lot stocking and shelving practices. <sup>6</sup> Contains a pharmacy, a nonprescription drug department, and a greater variety of health and beauty aids than that carried by conventional supermarkets. <sup>7</sup> A larger warehouse store that offers expanded product variety and often service meat, deli, or seafood departments. <sup>8</sup> A very large store offering a greater variety of general merchandise—like clothes, hardware, and seasonal goods—and personal care products than other grocery stores. <sup>9</sup> A small grocery store selling a limited variety of food and nonfood products, typically open extended hours. <sup>10</sup> A grocery store, primarily self-service in operation, selling a wide variety of food and nonfood products with annual sales below \$2.5 million (1985 dollars). <sup>11</sup> Primarily engaged in the retail sale of a single food category such as meat and seafood stores and retail bakeries.

Source: U.S. Department of Agriculture, Economic Research Service, *The U.S. Food Marketing System, 2002*, Agricultural Economic Report 811, August 2002 and unpublished data.

**Table 1028. Food and Alcoholic Beverage Sales by Sales Outlet: 1990 to 2008**

[In billions of dollars (553.4 represents \$553,400,000,000)]

Sales outlet	1990	2000	2002	2003	2004	2005	2006	2007	2008
<b>Food sales, total</b> <sup>1</sup> . . . . .	<b>553.4</b>	<b>814.6</b>	<b>879.3</b>	<b>917.9</b>	<b>960.4</b>	<b>1,011.9</b>	<b>1,075.0</b>	<b>1,128.0</b>	<b>1,165.3</b>
Food at home <sup>2</sup> . . . . .	305.3	423.2	457.8	476.2	494.3	520.5	553.2	580.8	600.0
Food stores <sup>3</sup> . . . . .	256.4	303.5	312.4	323.7	333.9	347.2	359.7	377.2	397.2
Other stores <sup>3</sup> . . . . .	32.3	89.4	116.4	122.6	129.4	142.4	160.5	167.4	165.3
Home-delivered, mail order . . . . .	5.3	19.2	17.9	18.2	18.8	19.2	21.1	23.2	24.1
Farmers, manufacturers, wholesalers . . . . .	3.5	4.6	4.6	4.9	5.0	5.2	5.5	6.2	6.5
Home production and donations . . . . .	7.7	6.5	6.6	6.8	7.2	6.5	6.5	6.7	6.9
Food away from home <sup>4</sup> . . . . .	248.1	391.5	421.3	441.7	466.2	491.4	521.8	547.3	565.3
<b>Alcoholic beverage sales, total</b> . . . . .	<b>72.6</b>	<b>111.6</b>	<b>128.0</b>	<b>126.2</b>	<b>137.0</b>	<b>142.8</b>	<b>155.1</b>	<b>163.2</b>	<b>168.0</b>
Packaged alcoholic beverages . . . . .	38.0	52.7	57.0	57.5	59.8	62.2	69.7	72.8	72.8
Liquor stores . . . . .	18.6	24.5	25.5	26.0	27.7	29.4	31.4	32.9	34.7
Food stores . . . . .	10.8	15.9	17.4	17.8	18.5	19.3	20.0	20.9	22.0
All other . . . . .	8.6	12.3	14.2	13.7	13.5	13.6	18.4	18.9	16.2
Alcoholic drinks . . . . .	34.5	58.9	70.9	68.7	77.2	80.5	85.4	90.4	95.1
Eating and drinking places <sup>5</sup> . . . . .	26.5	41.6	47.3	44.6	52.5	55.2	59.5	63.9	67.9
Hotels and motels <sup>5</sup> . . . . .	3.8	11.3	17.5	17.7	18.0	18.3	18.5	18.5	19.0
All other . . . . .	4.2	6.0	6.1	6.4	6.7	7.0	7.4	7.9	8.3

<sup>1</sup> Includes taxes and tips. <sup>2</sup> Excludes sales to restaurants and institutions. <sup>3</sup> Includes eating and drinking establishments, trailer parks, commissary stores, and military exchanges. <sup>4</sup> Includes food furnished and donations. <sup>5</sup> Includes tips.

Source: U.S. Department of Agriculture, Economic Research Service, "Food CPI, Prices, and Expenditures: Food Expenditure Tables" (published 17 June 2009); <<http://www.ers.usda.gov/briefing/CPIFoodAndExpenditures/Data/>>.