# **ECONOMIC AND FINANCIAL HIGHLIGHTS**

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APRIL 18, 2012

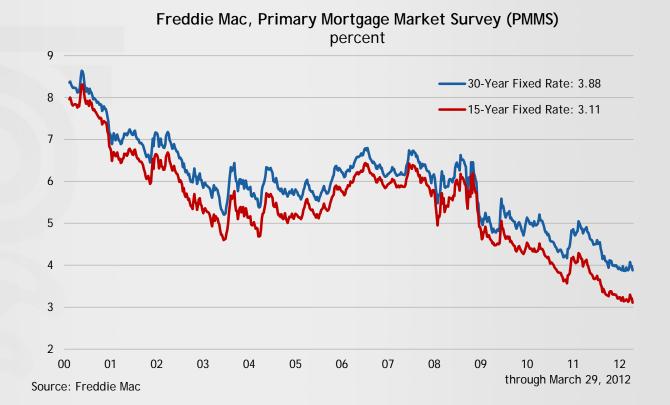


## **REAL ESTATE MARKET**

### SUMMARY

The average mortgage rates for 15-year fixed rate mortgages fell one-tenth of a percent from the week earlier to 3.11 percent, an all-time low for the series.

The rate for 30-year fixed rate mortgages also dropped from the prior week reaching 3.88 percent, only one onehundredth of a point above its series low.



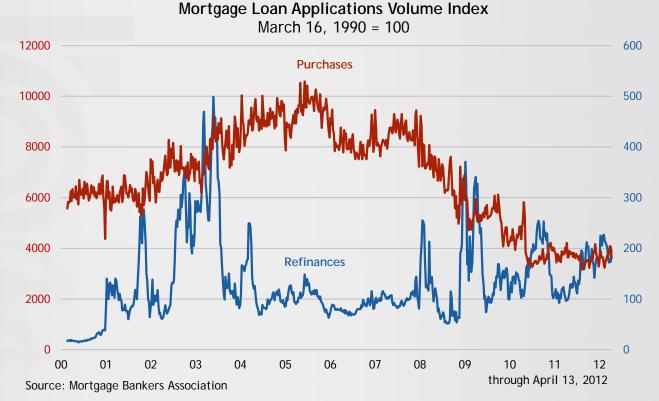
Economic and Financial Highlights

## **REAL ESTATE MARKET**

### **SUMMARY**

Mortgage loan applications for purchases are down 2.22 percent over the month and 11.21 percent over the week.

However, applications for refinancing were up 13.53 percent over the week and 9.24 percent over the month.

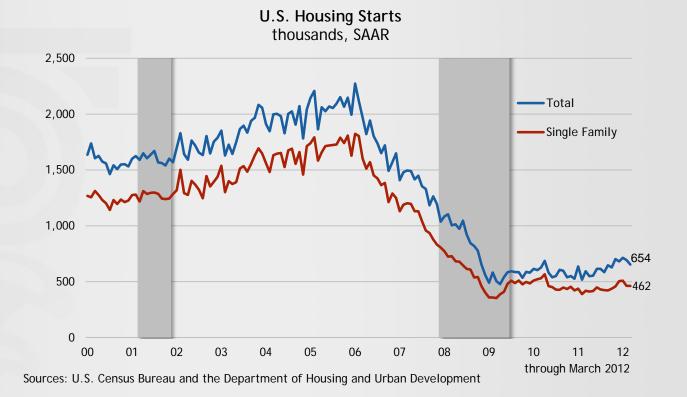


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## **REAL ESTATE MARKET**

### **SUMMARY**

The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly reported that total housing starts declined nearly 6 percent from February to March and that single-family starts were essentially unchanged. Both series exceeded the yearearlier level by more than 10 percent.



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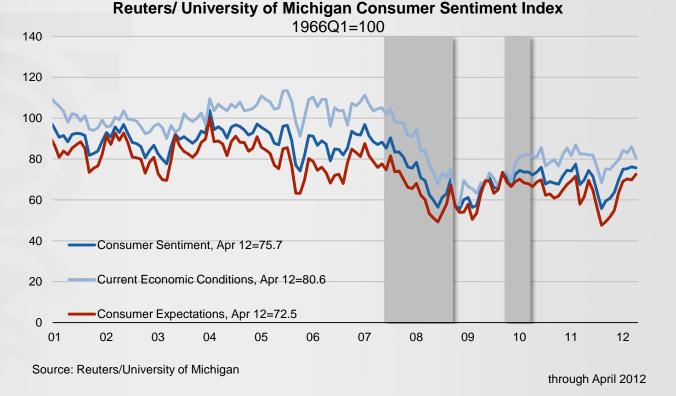
## **CONSUMER SECTOR**

### **SUMMARY**

Final measures of consumer sentiment for March released by Reuters and the University of Michigan were revised up.

According to the March <u>report</u>, in the March survey more consumers than ever reported hearing of improved employment conditions.

April's preliminary measures of consumers' expectations were an improvement from the March figures. However, preliminary measures of current economic conditions declined from March.



#### **ADDITIONAL DETAIL**

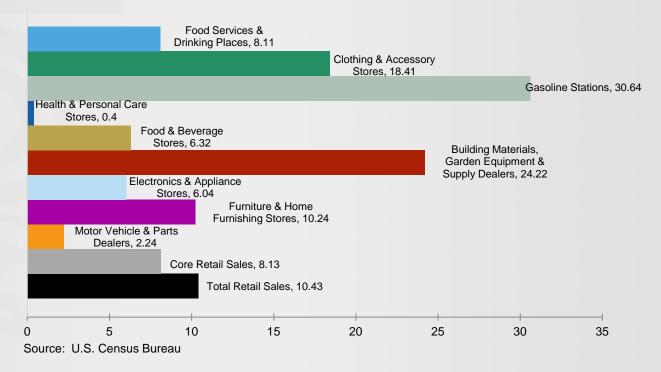
- The overall consumer sentiment measure for March was revised up from 75.3 points to 76.2 points.
- Preliminary estimates for the consumer sentiment index edged down from 76.2 points in March to 75.7 points in April.
- Preliminary estimates for the index based on current economic conditions questions declined from 86 points in March to 80.6 points in April.
- Preliminary estimates for the index based on consumer expectations increased from 69.8 points in March to 72.5 points in April.

# **CONSUMER SECTOR**

### SUMMARY

Advance estimates indicate that adjusted retail sales rose 0.8 percent in March. Retail sales are adjusted for seasonal variation, holidays, and the number of days in a month, but not for inflation.

The pace of growth has picked up recently. From November to January, total retail sales grew at annualized rate of 5.3 percent compared with an annualized rate of growth of 10.4 percent from January to March 2012.



#### **ADDITIONAL DETAIL**

- Recent increases in retail sales have been broad based. The fastest-growing components in March were building materials, gasoline stations, and clothing stores. Although the pace of spending on auto sales has slowed in recent months, the number of vehicles purchased per month is close to prerecession levels.
- While the pace of growth for spending on gasoline has increased in recent months, the portion of total retail spending has not changed much. Spending at gasoline stations made up 11 percent of total retail sales in January and 11.6 percent in March.

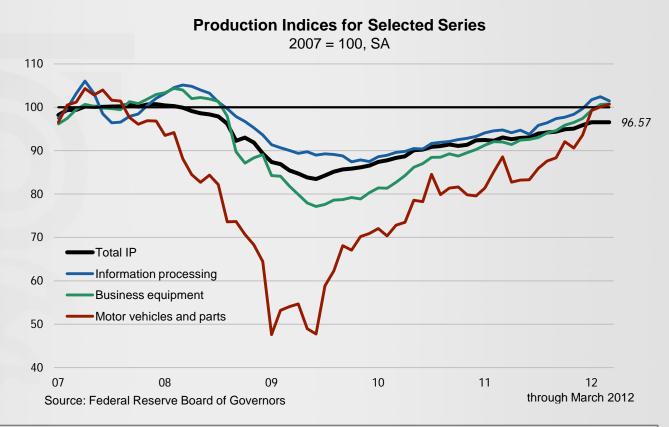
U.S. Retail Sales Components January 2012 to March 2012 annualized percent change, SA

# **MANUFACTURING SECTOR**

### SUMMARY

The Federal Reserve Board announced Tuesday that industrial production (IP) was unchanged from February to March. Manufacturing output declined 0.2 percent in March but jumped 10.4 percent at an annual rate in the first quarter. The output of mines gained 0.2 percent in March, while utility output increased 1.5 percent over February.

March's IP data also reflects mostly upward revisions from the Federal Reserve Board's annual revision, released March 30.



#### **ADDITIONAL DETAIL**

- Though industrial production was unchanged from February to March, the measure increased at an annual rate of 10.4 percent in the first quarter. Even excluding motor vehicles and parts, manufacturing output moved at an annual rate of 8.3 percent.
- The index measuring motor vehicles and parts added 0.7 index points in March; the output of motor vehicles and parts surged nearly 40 percent at an annual rate in the first quarter.

## **CONSUMER PRICES**

### **SUMMARY**

The headline consumer price index (CPI) rose at a 3.6 percent annualized rate in March, following a 5 percent increase in February. Excluding food and energy, core CPI accelerated to 2.8 percent (annualized rate), up from 1.2 percent the month before. Core CPI is now up 2.3 percent on a 12-month basis.



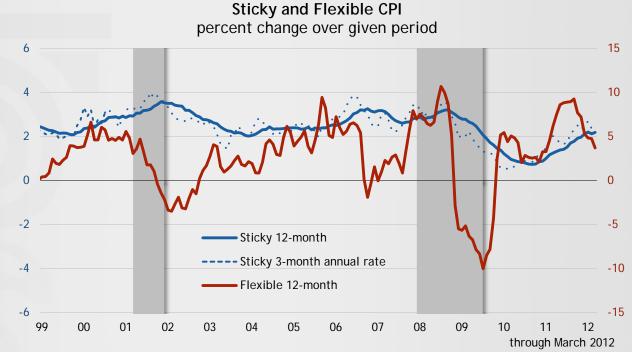
Source: Bureau of Labor Statistics

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## **CONSUMER PRICES**

### **SUMMARY**

The Atlanta Fed's sticky price CPI rose at a 2.3 percent annualized pace in March and is up 2.2 percent on a 12month basis.

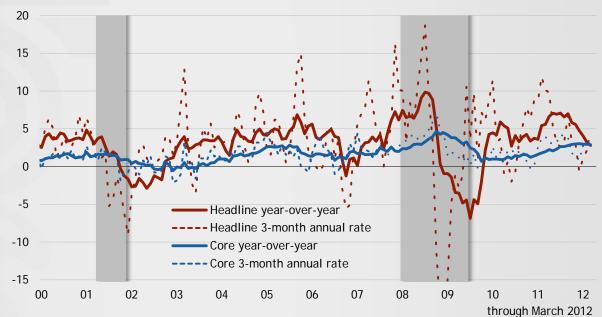


Sources: Bureau of Labor Statistics, Atlanta Fed

# **PRODUCER PRICES**

### **SUMMARY**

The producer price index (PPI) for finished goods went unchanged at 0.0 percent (annualized rate) in March, following a 4.4 percent gain in February. The index for finished energy goods declined 11 percent in March, while the index for food increased 1.9 percent. Finished core PPI accelerated from 2 percent to 3.4 percent (annualized rate).



### Finished Goods Producer Price Index percent change over given period

Source: U.S. Bureau of Labor Statistics