

Exhibit 1c
Percent Difference Between the 2009 and 2010 Export Results

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2009	2010	Net Difference	% Difference	2009	2010	Net Difference	% Difference
All identified companies	940,410	1,137,635	197,225	21.0	276,643	293,131	16,488	6.0
no. employees unknown (2)	83,885	106,751	22,866	27.3	99,952	112,166	12,214	12.2
1 to 19 employees	68,414	82,662	14,249	20.8	107,558	112,479	4,921	4.6
20 to 49 employees	37,649	44,974	7,324	19.5	30,596	30,963	367	1.2
50 to 99 employees	32,587	43,650	11,063	33.9	15,615	15,165	-450	-2.9
100 to 249 employees	51,223	59,217	7,994	15.6	11,934	11,568	-366	-3.1
250 to 499 employees	35,169	46,159	10,991	31.3	4,398	4,320	-78	-1.8
500 or more employees	631,483	754,222	122,739	19.4	6,590	6,470	-120	-1.8
Manufacturers	563,077	682,911	119,834	21.3	70,462	72,171	1,709	2.4
no. employees unknown (2)	24,634	32,580	7,946	32.3	15,222	16,210	988	6.5
1 to 19 employees	5,786	7,358	1,573	27.2	23,139	24,464	1,325	5.7
20 to 49 employees	8,721	11,413	2,691	30.9	13,401	13,626	225	1.7
50 to 99 employees	14,255	18,621	4,366	30.6	7,796	7,517	-279	-3.6
100 to 249 employees	23,396	28,063	4,667	19.9	6,209	5,890	-319	-5.1
250 to 499 employees	20,147	28,846	8,699	43.2	2,137	2,088	-49	-2.3
500 or more employees	466,138	556,030	89,892	19.3	2,558	2,376	-182	-7.1
Wholesalers	218,279	268,334	50,055	22.9	93,795	97,873	4,078	4.3
no. employees unknown (2)	30,322	39,609	9,287	30.6	29,400	32,530	3,130	10.6
1 to 19 employees	43,693	53,689	9,995	22.9	46,856	48,333	1,477	3.2
20 to 49 employees	18,213	21,473	3,260	17.9	9,489	9,403	-86	-0.9
50 to 99 employees	11,141	18,242	7,101	63.7	3,960	3,713	-247	-6.2
100 to 249 employees	21,148	23,454	2,306	10.9	2,478	2,379	-99	-4.0
250 to 499 employees	8,757	9,963	1,207	13.8	837	805	-32	-3.8
500 or more employees	85,004	101,903	16,898	19.9	775	710	-65	-8.4
Other companies (3)	153,762	180,270	26,508	17.2	104,293	114,318	10,025	9.6
no. employees unknown (2)	24,371	(D)	(D)	(D)	47,531	54,950	7,419	15.6
1 to 19 employees	18,857	(D)	(D)	(D)	37,423	39,537	2,114	5.6
20 to 49 employees	10,630	12,027	1,397	13.1	7,675	7,907	232	3.0
50 to 99 employees	7,167	(D)	(D)	(D)	3,834	3,911	77	2.0
100 to 249 employees	(D)	7,607	(D)	(D)	3,215	3,253	38	1.2
250 to 499 employees	(D)	7,180	(D)	(D)	1,403	1,405	2	0.1
500 or more employees	80,201	96,121	15,921	19.9	3,212	3,355	143	4.5
Unclassified companies	5,291	6,119	828	15.7	8,093	8,769	676	8.4
Multiple location companies	704,251	849,073	144,822	20.6	26,820	26,755	-65	-0.2
no. employees unknown (2)	748	542	-206	-27.5	464	467	3	0.6
1 to 19 employees	3,107	4,344	1,236	39.8	2,728	2,731	3	0.1
20 to 49 employees	10,891	12,167	1,276	11.7	4,243	4,355	112	2.6
50 to 99 employees	12,056	18,121	6,065	50.3	4,532	4,471	-61	-1.3
100 to 249 employees	32,147	36,061	3,914	12.2	5,851	5,839	-12	-0.2
250 to 499 employees	26,163	34,963	8,800	33.6	3,163	3,133	-30	-0.9
500 or more employees	619,139	742,876	123,737	20.0	5,839	5,759	-80	-1.4
Manufacturers	489,040	588,322	99,282	20.3	9,542	9,333	-209	-2.2
no. employees unknown (2)	242	99	-143	-58.9	99	79	-20	-20.2
1 to 19 employees	128	175	47	36.4	306	324	18	5.9
20 to 49 employees	951	1,166	214	22.5	999	1,005	6	0.6
50 to 99 employees	3,081	3,563	481	15.6	1,636	1,645	9	0.6
100 to 249 employees	11,792	13,887	2,095	17.8	2,643	2,590	-53	-2.0
250 to 499 employees	15,274	22,133	6,860	44.9	1,506	1,491	-15	-1.0
500 or more employees	457,572	547,299	89,727	19.6	2,353	2,199	-154	-6.5

See footnotes at end of exhibit.

Exhibit 1c
Percent Difference Between the 2009 and 2010 Export Results - Continued

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Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2009	2010	Net Difference	% Difference	2009	2010	Net Difference	% Difference
Multiple location companies								
Wholesalers	118,911	145,531	26,620	22.4	8,108	7,922	-186	-2.3
no. employees unknown (2)	282	187	-94	-33.5	208	208	(-)	(-)
1 to 19 employees	1,899	3,168	1,269	66.8	1,379	1,371	-8	-0.6
20 to 49 employees	4,488	4,849	361	8.0	1,899	1,927	28	1.5
50 to 99 employees	4,966	11,149	6,183	124.5	1,667	1,571	-96	-5.8
100 to 249 employees	16,808	17,661	853	5.1	1,573	1,533	-40	-2.5
250 to 499 employees	7,000	8,097	1,096	15.7	664	642	-22	-3.3
500 or more employees	83,468	100,420	16,952	20.3	718	670	-48	-6.7
Other companies (3)	95,579	114,362	18,782	19.7	9,013	9,344	331	3.7
no. employees unknown (2)	214	(D)	(D)	(D)	144	170	26	18.1
1 to 19 employees	1,020	(D)	(D)	(D)	1,016	1,010	-6	-0.6
20 to 49 employees	5,366	(D)	(D)	(D)	1,321	1,398	77	5.8
50 to 99 employees	3,985	(D)	(D)	(D)	1,207	1,236	29	2.4
100 to 249 employees	(D)	4,421	(D)	(D)	1,608	1,680	72	4.5
250 to 499 employees	(D)	(D)	(D)	(D)	980	986	6	0.6
500 or more employees	77,964	94,989	17,025	21.8	2,737	2,864	127	4.6
Unclassified companies	721	859	138	19.1	157	156	-1	-0.6
Single location companies	236,158	288,561	52,403	22.2	249,823	266,376	16,553	6.6
no. employees unknown (2)	83,137	106,209	23,071	27.8	99,488	111,699	12,211	12.3
1 to 19 employees	65,306	78,319	13,012	19.9	104,830	109,748	4,918	4.7
20 to 49 employees	26,759	32,807	6,048	22.6	26,353	26,608	255	1.0
50 to 99 employees	20,531	25,529	4,998	24.3	11,083	10,694	-389	-3.5
100 to 249 employees	19,076	23,155	4,080	21.4	6,083	5,729	-354	-5.8
250 to 499 employees	9,006	11,196	2,191	24.3	1,235	1,187	-48	-3.9
500 or more employees	12,344	11,346	-998	-8.1	751	711	-40	-5.3
Manufacturers	74,038	94,589	20,552	27.8	60,920	62,838	1,918	3.1
no. employees unknown (2)	24,392	32,481	8,088	33.2	15,123	16,131	1,008	6.7
1 to 19 employees	5,657	7,183	1,526	27.0	22,833	24,140	1,307	5.7
20 to 49 employees	7,770	10,247	2,477	31.9	12,402	12,621	219	1.8
50 to 99 employees	11,173	15,058	3,885	34.8	6,160	5,872	-288	-4.7
100 to 249 employees	11,605	14,176	2,572	22.2	3,566	3,300	-266	-7.5
250 to 499 employees	4,873	6,713	1,839	37.7	631	597	-34	-5.4
500 or more employees	8,566	8,731	165	1.9	205	177	-28	-13.7
Wholesalers	99,368	122,803	23,435	23.6	85,687	89,951	4,264	5.0
no. employees unknown (2)	30,040	39,422	9,381	31.2	29,192	32,322	3,130	10.7
1 to 19 employees	41,794	50,521	8,726	20.9	45,477	46,962	1,485	3.3
20 to 49 employees	13,725	16,624	2,899	21.1	7,590	7,476	-114	-1.5
50 to 99 employees	6,175	7,094	918	14.9	2,293	2,142	-151	-6.6
100 to 249 employees	4,340	5,793	1,453	33.5	905	846	-59	-6.5
250 to 499 employees	1,756	1,867	111	6.3	173	163	-10	-5.8
500 or more employees	1,537	1,483	-54	-3.5	57	40	-17	-29.8
Other companies (3)	58,183	65,909	7,726	13.3	95,280	104,974	9,694	10.2
no. employees unknown (2)	24,157	29,071	4,914	20.3	47,387	54,780	7,393	15.6
1 to 19 employees	17,837	(D)	(D)	(D)	36,407	38,527	2,120	5.8
20 to 49 employees	5,264	(D)	(D)	(D)	6,354	6,509	155	2.4
50 to 99 employees	3,182	(D)	(D)	(D)	2,627	2,675	48	1.8
100 to 249 employees	3,131	3,186	55	1.7	1,607	1,573	-34	-2.1
250 to 499 employees	2,376	(D)	(D)	(D)	423	419	-4	-0.9
500 or more employees	2,236	1,133	-1,104	-49.4	475	491	16	3.4
Unclassified companies	4,570	5,261	691	15.1	7,936	8,613	677	8.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2009 or 2010.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.