



MCSC MISSION

To serve as the Department of the Navy's systems command for Marine Corps ground weapon and information technology system programs in order to equip and sustain Marine forces with full-spectrum, current and future expeditionary and crisis response capabilities.



PEO LS MISSION

Program Executive Office Land Systems (PEO LS) will meet the Warfighter's needs by devoting full-time attention to Marine Corps weapon systems acquisition, while partnering with Marine Corps Systems Command, in order to develop, deliver and provide life-cycle planning for assigned programs.

If you are unsure of the best fit for your potential business solutions or technologies, please contact:

MCSC
Corporate Communications
Director
(703) 432-3948

PEO LS
Congressional & Public Affairs
(703) 432-5132

OFFICE OF SMALL BUSINESS
PROGRAMS
(703) 432-3944 &
(703) 432-3946

DOING BUSINESS WITH THE MARINE CORPS



WHAT ARE THE RESPONSIBILITIES OF THE MARINE CORPS SYSTEMS COMMAND AND PROGRAM EXECUTIVE OFFICER LAND SYSTEMS?

Marine Corps Systems Command (MCSC) and Program Executive Officer Land Systems (PEO LS) are separate commands co-located at Marine Corps Base, Quantico, Va. MCSC supports the operating forces, supporting establishment and Marine Air-Ground Task Force (MAGTF)

elements by performing essential tasks as the Department of the Navy (DON) enterprise acquisition and lifecycle systems manager for Marine Corps expeditionary ground weapon and IT capabilities. Additionally, MCSC provides critical competency resources such as financial management, engineering, contracting, logistics and program management to PEO LS, the Program Executive Officer Enterprise Information Systems (PEO EIS) and the Joint Program Office for Mine Resistant Ambush Protected Vehicles (JPO MRAP).

Established in 2007, PEO LS supports Fleet Marine Forces (FMF) indirectly by providing acquisition and program management oversight on programs critical to Marine Corps operating forces mission success. It also directly supports the FMF by ensuring that lifecycle sustainment and modernization of equipment is completed both in theater and in garrison. This is accomplished through management oversight.

Please visit our websites, www.marcorsyscom.marines.mil and www.marcorsyscom.usmc.mil/peolandsystems, to learn more about our commands and programs.

How can companies learn about opportunities to compete and win contracts with MCSC and PEO LS?

You can learn about MCSC and PEO LS contract opportunities by subscribing to the Federal Business Opportunities website at <https://www.fbo.gov>. This is where the Command's Contracting Offices post Sources Sought announcements, Requests for Information (RFIs), Requests for Quotes (RFQs) and Requests for Proposals (RFPs). Various program management offices advertise Industry Days on this website as well. The Command also utilizes the DON SeaPort-e Multiple Award Contracting (MAC) vehicle to procure the majority of its service requirements.

Does the Marine Corps host any conferences or expositions?

MCSC and the PEO LS conduct an Advanced Planning Briefing to Industry (APBI) on a biennial basis to brief the Marine Corps acquisition and funding plans. Workshops are provided to educate businesses on SeaPort-e and Small Business Training from MCSC's Office of Small Business Programs (OSBP). During the APBI, business representatives have the opportunity to speak with individual representatives from the commands about potential solutions to Marine Corps needs.

Modern Day Marine (MDM) is an exposition held annually at Quantico, during which businesses showcase their products and services geared toward serving the needs of the Marine Corps. During this Exposition, MCSC's Commander, the PEO LS and other General Officers provide a Report to Industry, highlighting the needs and way ahead for the Marine Corps. MDM allows attendees an opportunity to meet one on one with MCSC and PEO LS representatives. These on-site appointments must be made online. MDM also includes the MCSC OSBP Small Business Pavilion. This is a display space for small businesses that are interested in exhibiting during the event but cannot afford the full exhibit fees.

Marine South and Marine West are smaller events but similar in scope to MDM. These events are held at Camp Lejeune, N.C. (Marine South) and Camp Pendleton, Calif. (Marine West). MDM, Marine South and Marine West are the only shows targeted to the U.S. Marine Corps market exclusively.

The annual MCSC Small Business Opportunities Conference is a forum to educate, guide and assist small businesses in supporting the warfighter through MCSC requirements.

Active participation in these Marine Corps sponsored industry events is highly encouraged.

In addition to Marine Corps-sponsored conferences and expositions, MCSC and PEO LS senior leaders frequently speak at other conferences and professional symposiums to communicate their programmatic and technical priorities, needs and future plans. These events provide great venues for industry to stay abreast of new opportunities with the Marine Corps acquisition community.

How can companies learn more about the technology needs of the Marine Corps?

A good start for learning more about Marine Corps technology needs would be to visit the Office of Naval Research (ONR), Code 30, website http://www.onr.navy.mil/sci_tech/30 or email Code 30 at Code30_Contact@onr.navy.mil. ONR is responsible for coordinating, executing and promoting Science and Technology (S&T) programs for the United States Navy and Marine Corps. Specifically, ONR's Code 30, the Expeditionary Maneuver Warfare and Combating Terrorism Department, develops and transitions technologies to enable Marines and Sailors to win and survive on the battlefield during current and future operations.

Additionally, we recommend you review the USMC S&T Strategic Plan. This plan provides an overview of Marine Corps technology needs. You can access the USMC Strategic Plan via the Marine Corps Warfighting Lab (MCWL) website: <http://www.mcwl.marines.mil/>.

For information related to MCSC and PEO LS technology interests, we encourage you to visit the Marine Corps Systems

Command S&T Office website at <http://www.marcorsyscom.usmc.mil/sites/tto>. This website identifies technology areas of interest and points of contact for MCSC and PEO LS programs. For information on PEO LS's Advanced Technology Investment Plan (ATIP) call (703) 432-5170.

How can companies expose innovative technologies and ideas to MCSC and PEO LS?

To expose new and innovative technologies and ideas (unsolicited proposals) that may be of interest to MCSC and PEO LS, contact the head of MCSC's Business Operations at (703) 432-3159. Someone will assist you in exploring business opportunities and exposing your technologies and ideas to the appropriate organizations in MCSC, PEO LS and other acquisition organizations.

Another avenue of exposure with a potential transition path is through MCSC's Small Business Innovation Research (SBIR) program. The SBIR program assists small businesses in developing new technologies and, when successful, transitioning those technologies into Programs of Record. For more information, please visit the SBIR program website at <http://www.marcorsyscom.usmc.mil/sites/tto/sbir/>.

The Rapid Innovation Fund (RIF) is another S&T program industry can explore. It consists of technologies developed by small businesses that directly support MCSC needs. The goals of the RIF are to enhance and accelerate delivery of military capability, to reduce the cost of weapons systems either fielded or under development, and to improve the quality of life for service personnel. For more information on the RIF program, visit <http://www.defenseinnovationmarketplace.mil/RIF.html>.

Another Marine Corps partner in evaluating technology is the Marine Corps Warfighting Lab (MCWL). MCWL's Technology Initiatives Screening Officer (TISO) provides responsive, value-added evaluations of commercial technology to senior leadership. For more information on MCWL's efforts in this area, please visit <http://www.marines.mil/unit/mcwl/Pages/TISO.aspx> or call (703) 432-2066.

How can small businesses learn about larger companies that support MCSC and PEO LS?

The Federal Business Opportunities website, www.fbo.gov, is an excellent way to identify awarded government contracts for subcontracting opportunities. Additionally, MCSC's Associate Director for Small Business is committed to assisting small businesses in learning more about MCSC and PEO LS partnerships with industry. For more information, please contact the Small Business Office at (703) 432-3946, (703) 432-3944 or via email at mcsosbp@usmc.mil or their website at <http://marines.mil/unit/marcorsyscom/command/osbp>.