

# **Small Business Profile**

Advocacy: the voice of small business in government

## Virginia

Virginia's 631,751 small businesses provide economic opportunities to diverse groups of people and bring innovative products and services to the marketplace.\* This profile from the Office of Advocacy compiles the latest facts and figures on the status and role of small business in the state. (Note that a small business is defined here as one with fewer than 500 employees.)

• Virginia had 153,033 small employers in 2006, representing 97.9% of the state's employers and 49.4% of its private-sector employment.

• The construction industry was the state's largest small business employer in 2006; retail trade was the largest overall employer (Table 1).

• Small businesses created all of the state's net new jobs from 2004 to 2005 (Table 2).

• Virginia's real gross state product increased by 1.9% in 2007. By comparison, growth in the Southeast region was 1.5% and the United States, 2.0%. (Source: U.S. Dept. of Commerce: Bureau of Economic Analysis)

### For Further Information

• Data on all the states and territories is available at **www.sba.gov/advo/research/profiles**.

• For other small business data and analysis, visit **www.sba.gov/advo/research**, call (202) 205-6533, or email **advocacy@sba.gov**.

• To learn about state efforts to adopt or implement regulatory flexibility, visit **www.sba.gov/advo/laws/law\_modeleg.html**.

• Visit http://web.sba.gov/list to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news and research reports.

• Visit **www.sba.gov/advo/rsslibrary.html** for RSS feeds.

\* The number of small businesses is the number of small employers plus the number of nonemployers in 2006.

## Virginia Small Business Facts

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	Level in	evel in % Change from					
	2006†	2005	2000				
Number of Businesses							
Small employers (<500 employees)	153,033	1.3	12.0				
Large employers (500+ employees)	3,207	3.3	1.8				
Nonemployers	478,718	1.9	28.2				
	Level in	% Change from					
	2002†	199					
<b>Business Owner Demographics</b>							
Male-owned	300,830	12	.0				
Woman-owned	157,030	18	.8				
Equally male/female-owned	54,229	-20	.3				
African American-owned	41,165	22	.7				
Asian-owned	30,457	37	.7				
Hispanic-owned	18,987	38.6					
Native American/Alaskan-owned	2,669	NA					
Hawaiian and Pacific Islander-owned	423	34.3					
	Level in	% Change from					
	2007†	2006	2000				
Workforce (Thousands) /Unemplo	vment (%)						
Private-sector employment	3.075	0.8	6.3				
Government employment	686	1.7	9.8				
Self-employed (incorp. & uninc.)	418	2.8	28.8				
Female self-employment	138	3.3	19.9				
Male self-employment	279	2.6	33.7				
Minority self-employment	72	-4.7	29.8				
Veteran self-employment	57	-13.7	-8.9				
Unemployment rate (%)	3	-	0.7				
Business Turnover	-						
Quarterly establishment openings	30 126	14.9	22.6				
	39,426	7.2	22.0				
Quarterly establishment closings Business bankruptcies	35,588 594	109.9	23.4 -79.9				
-	594	109.9	-79.9				
Income and Finance	20.0	0.0					
Proprietors' income (\$billion)	20.8	-0.3	64.2				
Bank branches	2,593	3.2	5.9				
No. of bus. loans under \$100,000	1,025,757	-8.8	NA				
Total value of business loans under \$100,000 (\$million)	4,525	-7.1	NA				
		1.5					

Sources: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation, Summary of Deposits; and U.S. Small Business Administration, Office of Advocacy

(www.sba.gov/advo/research/lending.html).

† Latest available data; certain figures are economywide.

## Table 1. Firms and Employment in Virginia by Industry and Firm Size, 2006

(Non-farm, thousands)

		E	mployer firm	S	Employment		
	Nonemployer		1-19	1-499		1-19	1-499
Industry	firms	Total	Employees	Employees	Total	Employees	Employees
Total	478.7	156.2	134.6	153.0	3,174.4	556.3	1,566.7
Forestry, etc. and agriculture support	5.1	0.7	0.7	0.7	3.9	2.4	3.2
Mining	0.2	0.2	0.1	0.2	11.3	0.7	5.6
Utilities	0.4	0.1	0.1	0.1	15.7	0.2	2.1
Construction	62.8	24.9	22.4	24.7	242.0	90.3	209.8
Manufacturing	4.7	5.3	3.6	4.9	289.2	20.1	101.5
Wholesale trade	6.6	6.3	4.7	5.8	121.2	20.1	67.7
Retail trade	42.3	17.9	15.5	17.4	441.2	68.2	157.6
Transportation and warehousing	22.1	4.7	3.8	4.4	105.4	13.3	40.2
Information	7.9	2.1	1.5	1.9	104.2	6.2	28.5
Finance and insurance	15.2	6.4	5.5	6.1	170.2	18.1	49.1
Real estate and rental and leasing	62.8	7.2	6.6	7.1	61.2	17.9	37.9
Professional, scientific, and technical svcs.	76.8	23.9	21.1	23.4	373.1	67.6	191.6
Management of companies and enterprises		0.8	0.1	0.5	58.7	0.2	8.6
Admin., support, waste mgt., remed. svcs.	33.2	9.0	7.4	8.6	239.1	29.5	108.8
Educational services	13.7	2.1	1.6	2.1	61.3	7.2	35.9
Health care and social assistance	32.1	13.5	11.3	13.3	362.3	59.5	178.0
Arts, entertainment, and recreation	23.3	2.5	2.0	2.4	49.7	7.5	30.4
Accommodation and food services	5.9	11.0	8.5	10.8	298.7	50.0	168.8
Other services (except public admin.)	63.7	19.5	17.8	19.3	165.3	76.7	140.8
Unclassified		0.5	0.5	0.5	0.6	0.5	0.6

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See **www.sba.gov/advo/research/data.html** for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

#### Table 2: Net Job Change by Firm Size, 2002–2005 (Non-farm)

		Employment size of firm						
	Total	1-4	5-9	10-19	20-99	100-499	<500	500+
2004 - 2005	6,648	23,481	6,253	1,643	234	5,723	37,334	-30,686
2003 - 2004	118,894	29,410	12,198	10,400	13,687	11,459	77,154	41,740
2002 - 2003	12,673	24,345	10,106	4,222	9,380	-930	47,123	-34,450

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advo/research/data.html.)

#### Table 3: Establishment and Employment Turnover by Quarter, 2007 (Non-farm, thousands)

		Establishments				Employment			
	Openings	Expansions Co	ontractions	Closings	Openings	Expansions	Contractions	Closings	
Quarter 4	7.9	41.6	41.7	8.6	26.1	152.9	150.8	27.9	
Quarter 3	10.0	40.7	43.3	9.2	34.9	141.9	159.3	30.9	
Quarter 2	9.9	41.9	43.0	9.4	34.2	157.9	153.0	31.2	
Quarter 1	11.7	42.8	41.7	8.4	35.6	157.3	145.2	29.5	

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/home.htm.)

Note: The establishment turnover figures contain all firm sizes, but Census data from 2005 showed that 87 percent of establishment births and deaths were in firms with fewer than 500 employees.