

Tennessee

Tennessee's 536,750 small businesses provide economic opportunities to diverse groups of people and bring innovative products and services to the marketplace.* This profile from the Office of Advocacy compiles the latest facts and figures on the status and role of small business in the state. (Note that a small business is defined here as one with fewer than 500 employees.)

- Tennessee had 100,607 small employers in 2006, representing 97.1% of the state's employers and 45.1% of its private-sector employment.
- The health care and social assistance industry was the state's largest small business employer in 2006; manufacturing was the largest overall employer (Table 1).
- Small businesses created 39.7% of the state's net new jobs from 2004 to 2005 (Table 2).
- Tennessee's real gross state product increased by 0.9% in 2007. By comparison, growth in the Southeast region was 1.5% and the United States, 2.0%. (Source: U.S. Dept. of Commerce: Bureau of Economic Analysis)

For Further Information

- Data on all the states and territories is available at www.sba.gov/advo/research/profiles.
- For other small business data and analysis, visit www.sba.gov/advo/research, call (202) 205-6533, or email advocacy@sba.gov.
- To learn about state efforts to adopt or implement regulatory flexibility, visit www.sba.gov/advo/laws/law_modeleg.html.
- Visit <http://web.sba.gov/list> to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news and research reports.
- Visit www.sba.gov/advo/rsslibrary.html for RSS feeds.

* The number of small businesses is the number of small employers plus the number of nonemployers in 2006.

Tennessee Small Business Facts

	Level in 2006†	% Change from 2005 2000	
Number of Businesses			
Small employers (<500 employees)	100,607	0.8	1.2
Large employers (500+ employees)	2,952	1.4	-1.0
Nonemployers	436,143	3.2	28.5
	Level in 2002†	% Change from 1997	
Business Owner Demographics			
Male-owned	273,177	15.4	
Woman-owned	117,935	18.2	
Equally male/female-owned	51,255	-28.2	
African American-owned	26,811	32.8	
Asian-owned	7,241	39.9	
Hispanic-owned	4,301	18.2	
Native American/Alaskan-owned	3,565	NA	
Hawaiian and Pacific Islander-owned	94	-21.7	
	Level in 2007†	% Change from 2006 2000	
Workforce (Thousands) /Unemployment (%)			
Private-sector employment	2,375	0.4	1.9
Government employment	421	1.1	5.6
Self-employed (incorp. & uninc.)	336	5.9	19.2
Female self-employment	98	1.8	5.7
Male self-employment	238	7.7	25.7
Minority self-employment	34	46.9	51.4
Veteran self-employment	37	13.2	-9.1
Unemployment rate (%)	4.7	-0.4	0.7
Business Turnover			
Quarterly establishment openings	19,401	3.2	9.2
Quarterly establishment closings	15,674	-23.5	-12.4
Business bankruptcies	537	35.3	-57.8
Income and Finance			
Proprietors' income (\$billion)	22.8	-0.8	50.2
Bank branches	2,270	4.7	14.9
No. of bus. loans under \$100,000	96,530	-9.4	NA
Total value of business loans under \$100,000 (\$million)	2,252	-10.0	NA

Sources: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation, Summary of Deposits; and U.S. Small Business Administration, Office of Advocacy (www.sba.gov/advo/research/lending.html).

† Latest available data; certain figures are economywide.

**Table 1. Firms and Employment in Tennessee by Industry and Firm Size, 2006
(Non-farm, thousands)**

Industry	Nonemployer firms	Employer firms			Employment		
		Total	1-19 Employees	1-499 Employees	Total	1-19 Employees	1-499 Employees
Total	436.1	103.6	87.3	100.6	2,473.4	384.1	1,114.9
Forestry, etc. and agriculture support	4.8	0.3	0.3	0.3	1.4	1.0	(D)
Mining	0.4	0.1	0.1	0.1	3.3	(D)	(D)
Utilities	0.3	0.1	0.0	0.1	3.2	0.1	2.4
Construction	78.1	11.6	10.2	11.5	123.7	44.5	110.8
Manufacturing	6.1	6.0	3.8	5.4	393.4	21.7	125.3
Wholesale trade	7.1	6.0	4.3	5.5	120.6	20.6	64.7
Retail trade	41.9	15.1	13.1	14.6	333.0	57.1	125.4
Transportation and warehousing	21.8	3.4	2.6	3.1	120.5	10.8	36.6
Information	6.1	1.5	1.1	1.3	53.3	4.7	14.5
Finance and insurance	13.7	5.0	4.2	4.7	117.9	14.5	44.3
Real estate and rental and leasing	40.3	4.4	4.0	4.2	38.2	12.6	25.0
Professional, scientific, and technical svcs.	47.0	10.5	9.3	10.2	126.7	34.0	69.9
Management of companies and enterprises	--	0.7	0.1	0.4	71.9	0.2	6.5
Admin., support, waste mgt., remed. svcs.	35.6	5.3	4.2	5.0	196.9	18.0	65.7
Educational services	7.1	1.1	0.8	1.0	48.0	3.7	24.4
Health care and social assistance	27.8	10.9	9.2	10.7	344.3	48.5	152.1
Arts, entertainment, and recreation	21.5	2.2	1.9	2.1	30.5	7.9	23.4
Accommodation and food services	6.0	7.7	5.7	7.5	232.0	33.4	122.5
Other services (except public admin.)	70.5	13.3	12.2	13.2	114.1	50.1	97.8
Unclassified	--	0.3	0.3	0.3	0.4	(D)	0.4

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advo/research/data.html for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

(D) Data suppressed to protect the confidentiality of individual firms.

Table 2: Net Job Change by Firm Size, 2002–2005 (Non-farm)

	Total	Employment size of firm						
		1-4	5-9	10-19	20-99	100-499	<500	500+
2004 - 2005	21,965	15,270	3,760	-608	-5,777	-3,922	8,723	13,242
2003 - 2004	47,270	16,052	6,871	5,046	7,915	5,045	40,929	6,341
2002 - 2003	14,122	16,938	5,919	3,984	5,330	51	32,222	-18,100

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advo/research/data.html.)

Table 3: Establishment and Employment Turnover by Quarter, 2007 (Non-farm, thousands)

	Establishments				Employment			
	Openings	Expansions	Contractions	Closings	Openings	Expansions	Contractions	Closings
Quarter 4	4.4	29.1	30.0	4.0	20.6	121.9	117.0	16.5
Quarter 3	4.5	28.8	30.1	4.5	22.2	118.5	121.7	18.1
Quarter 2	4.4	29.0	30.2	3.7	21.2	121.6	123.6	15.5
Quarter 1	6.0	29.3	28.7	3.5	23.7	125.3	129.2	14.8

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/home.htm.)

Note: The establishment turnover figures contain all firm sizes, but Census data from 2005 showed that 87 percent of establishment births and deaths were in firms with fewer than 500 employees.