

## Small Business Profile

Advocacy: the voice of small business in government

## Indiana

Indiana's 483,848 small businesses provide economic opportunities to diverse groups of people and bring innovative products and services to the marketplace.\* This profile from the Office of Advocacy compiles the latest facts and figures on the status and role of small business in the state. (Note that a small business is defined here as one with fewer than 500 employees.)

- Indiana had 115,275 small employers in 2006, representing 97.6% of the state's employers and 48.6% of its private-sector employment.
- The manufacturing industry was the state's largest small business and overall employer in 2006 (Table 1).
- Small businesses created 38.8% of the state's net new jobs from 2004 to 2005 (Table 2).
- Indiana's real gross state product increased by 0.3% in 2007. By comparison, growth in the Great Lakes regon was 0.5% and the United States, 2.0%. (Source: U.S. Dept. of Commerce: Bureau of Economic Analysis)

## For Further Information

- Data on all the states and territories is available at www.sba.gov/advo/research/profiles.
- For other small business data and analysis, visit **www.sba.gov/advo/research**, call (202) 205-6533, or email **advocacy@sba.gov**.
- To learn about state efforts to adopt or implement regulatory flexibility, visit www.sba.gov/advo/laws/law\_modeleg.html.
- Visit http://web.sba.gov/list to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news and research reports.
- Visit www.sba.gov/advo/rsslibrary.html for RSS feeds.
- \* The number of small businesses is the number of small employers plus the number of nonemployers in 2006.

Indiana Small l	Business	s Facts		
	Level in	% Chai	nge from	
	2006†	2005	2000	
Number of Businesses				
Small employers (<500 employees)	115,275	0.1	1.7	
Large employers (500+ employees)	2,884	1.8	-1.6	
Nonemployers	368,573	1.3	15.4	
	Level in 2002†	% Chang		
<b>Business Owner Demographics</b>	•			
Male-owned	244,174	13	.1	
Woman-owned	118,857	11	.0	
Equally male/female-owned	57,545	-30	.6	
African American-owned	14,056	26	.6	
Asian-owned	6,078	30	.2	
Hispanic-owned	5,482	28.2		
Native American/Alaskan-owned	1,957	NA		
Hawaiian and Pacific Islander-owned	114			
	Level in	% Change from		
	2007†	2006	2000	
Workforce (Thousands) /Unemploy	vment (%)			
Private-sector employment	2,556	0.3	-1.5	
Government employment	432	1.3	6.7	
Self-employed (incorp. & uninc.)	280	-10.5	-2.7	
Female self-employment	92	-9.2	-14.3	
Male self-employment	188	-11.1	4.2	
Minority self-employment	21	20.3	39.7	
Veteran self-employment	41	9.3	-14.3	
Unemployment rate (%)	4.5	-0.4	1.6	
Business Turnover				
Quarterly establishment openings	23,725	-2.6	6.5	
Quarterly establishment closings	25,360	3.4	5.1	
Business bankruptcies	608	61.7	-44.2	
Income and Finance				
Proprietors' income (\$billion)	16.6	9.0	53.7	
Bank branches	2,390	0.7	6.4	
No. of bus. loans under \$100,000	63,251	-21.3	NA	
Total value of business loans under \$100,000 (\$million)	1,742	-15.3	NA	

Sources: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation, Summary of Deposits; and U.S. Small Business Administration, Office of Advocacy

(www.sba.gov/advo/research/lending.html).

† Latest available data; certain figures are economywide.

Table 1. Firms and Employment in Indiana by Industry and Firm Size, 2006 (Non-farm, thousands)

		Employer firms			Employment			
	Nonemployer		1-19	1-499		1-19	1-499	
Industry	firms	Total	Employees	Employees	Total	Employees	Employees	
Total	368.6	118.2	100.2	115.3	2,673.0	439.9	1,300.3	
Forestry, etc. and agriculture support	3.4	0.2	0.2	0.2	1.5	(D)	(D)	
Mining	0.9	0.2	0.2	0.2	5.9	0.7	(D)	
Utilities	0.4	0.2	0.1	0.2	13.8	0.7	3.2	
Construction	50.0	16.2	14.8	16.1	146.9	60.4	124.7	
Manufacturing	6.4	8.0	4.8	7.3	557.4	29.7	202.8	
Wholesale trade	6.5	6.7	5.0	6.3	118.4	22.9	72.7	
Retail trade	42.0	14.4	12.3	14.0	350.6	58.8	140.4	
Transportation and warehousing	21.7	4.6	3.7	4.3	113.4	14.1	41.8	
Information	4.6	1.2	0.8	1.0	45.3	3.9	14.9	
Finance and insurance	12.7	5.3	4.6	5.1	111.7	14.4	43.5	
Real estate and rental and leasing	41.3	4.9	4.4	4.8	36.6	12.8	26.2	
Professional, scientific, and technical svcs.	41.2	12.1	11.0	11.9	112.8	37.8	75.2	
Management of companies and enterprises		0.7	0.1	0.4	43.0	0.2	9.2	
Admin., support, waste mgt., remed. svcs.	25.6	6.2	5.2	5.9	176.4	19.8	64.9	
Educational services	8.4	1.4	1.1	1.3	52.1	4.8	18.9	
Health care and social assistance	26.0	10.6	8.8	10.4	366.8	46.2	173.5	
Arts, entertainment, and recreation	14.8	2.1	1.7	2.0	33.1	7.7	25.6	
Accommodation and food services	4.0	9.2	6.9	9.0	254.3	40.6	145.9	
Other services (except public admin.)	58.5	15.7	14.4	15.5	132.8	63.4	112.8	
Unclassified		0.3	0.3	0.3	0.3	(D)	0.3	

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See <a href="www.sba.gov/advo/research/data.html">www.sba.gov/advo/research/data.html</a> for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

Table 2: Net Job Change by Firm Size, 2002–2005 (Non-farm)

		Employment size of firm						
	Total	1-4	5-9	10-19	20-99	100-499	< 500	500+
2004 - 2005	25,342	13,166	1,741	-2,011	-4,139	1,073	9,830	15,512
2003 - 2004	45,299	17,671	7,598	4,592	6,783	2,461	39,105	6,194
2002 - 2003	23,512	17,032	6,797	3	6,599	8,422	38,853	-15,341

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advo/research/data.html.)

Table 3: Establishment and Employment Turnover by Quarter, 2007 (Non-farm, thousands)

		Establishments				Employment			
	Openings Expansions Contractions		Closings	Openings	Expansions Contractions		Closings		
Quarter 4	6.0	30.6	32.1	6.3	23.9	120.8	125.2	26.0	
Quarter 3	5.9	29.8	32.5	6.6	25.4	117.3	125.3	27.7	
Quarter 2	5.8	31.4	31.9	6.1	25.6	127.9	121.9	24.9	
Quarter 1	6.0	31.6	31.5	6.4	23.5	121.8	119.7	20.9	

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see <a href="https://www.bls.gov/bdm/home.htm">www.bls.gov/bdm/home.htm</a>.)

Note: The establishment turnover figures contain all firm sizes, but Census data from 2005 showed that 87 percent of establishment births and deaths were in firms with fewer than 500 employees.

<sup>(</sup>D) Data suppressed to protect the confidentiality of individual firms.