

# **Small Business Profile**

Advocacy: the voice of small business in government

# Illinois

Illinois's 1.1 million small businesses provide economic opportunities to diverse groups of people and bring innovative products and services to the marketplace.\* This profile from the Office of Advocacy compiles the latest facts and figures on the status and role of small business in the state. (Note that a small business is defined here as one with fewer than 500 employees.)

• Illinois had 258,555 small employers in 2006, representing 98.4% of the state's employers and 49.2% of its private-sector employment.

• The manufacturing industry was the state's largest small business employer in 2006; health care and social assistance was the largest overall employer (Table 1).

• Small businesses' net new jobs declined between 2004 and 2005 (Table 2).

• Illinois's real gross state product increased by 1.5% in 2007. By comparison, growth in the Great Lakes regon was 0.5% and the United States, 2.0%. (Source: U.S. Dept. of Commerce: Bureau of Economic Analysis)

# For Further Information

• Data on all the states and territories is available at **www.sba.gov/advo/research/profiles**.

• For other small business data and analysis, visit **www.sba.gov/advo/research**, call (202) 205-6533, or email **advocacy@sba.gov**.

• To learn about state efforts to adopt or implement regulatory flexibility, visit **www.sba.gov/advo/laws/law\_modeleg.html**.

• Visit http://web.sba.gov/list to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news and research reports.

• Visit **www.sba.gov/advo/rsslibrary.html** for RSS feeds.

\* The number of small businesses is the number of small employers plus the number of nonemployers in 2006.

# **Illinois Small Business Facts**

		<b>1 a c c b</b>				
	Level in	% Change from				
	2006†	2005	2000			
Number of Businesses	·					
Small employers (<500 employees)	258,555	0.2	3.6			
Large employers (500+ employees)	4,315	2.0	-3.4			
Nonemployers	850,334	1.8	27.3			
	Level in	% Change from				
	2002†	199	97			
<b>Business Owner Demographics</b>						
Male-owned	540,349	14	.0			
Woman-owned	284,954	18	.9			
Equally male/female-owned	104,266	-30	.1			
African American-owned	68,699	66	.6			
Asian-owned	44,477	22	.6			
Hispanic-owned	39,539	27	.5			
Native American/Alaskan-owned	3,379	N	A			
Hawaiian and Pacific Islander-owned	656	16.1				
	Level in	% Change from				
	<b>2007</b> †	2006	2000			
Workforce (Thousands) /Unemploy	vment (%)					
Private-sector employment	5,131	0.9	-1.4			
Government employment	851	0.6	1.3			
Self-employed (incorp. & uninc.)	590	-1.3	9.9			
Female self-employment	203	-2.6	17.0			
Male self-employment	387	-0.7	6.5			
Minority self-employment	69	-2.0	57.6			
Veteran self-employment	44	-13.1	-33			
Unemployment rate (%)	5	0.4	0.5			
<b>Business Turnover</b>						
Quarterly establishment openings	57,176	-3.2	3.4			
Quarterly establishment closings	57,611	3.0	9.9			
Business bankruptcies	1,040	55.5	-49.0			
Income and Finance						
Proprietors' income (\$billion)	46.2	5.2	46.2			
Bank branches	4,952	2.5	24.5			
No. of bus. loans under \$100,000	232,387	-0.8	NA			
Total value of business loans under \$100,000 (\$million)	5,311	10.8	NA			

Sources: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation, Summary of Deposits; and U.S. Small Business Administration, Office of Advocacy

(www.sba.gov/advo/research/lending.html).

† Latest available data; certain figures are economywide.

## Table 1. Firms and Employment in Illinois by Industry and Firm Size, 2006

(Non-farm, thousands)

		E	mployer firm	S	Employment		
	Nonemployer		1-19	1-499		1-19	1-499
Industry	firms	Total	Employees	Employees	Total	Employees	Employees
Total	850.3	262.9	227.6	258.6	5,357.5	899.6	2,638.2
Forestry, etc. and agriculture support	4.5	0.3	0.3	0.3	1.6	(D)	1.2
Mining	2.3	0.5	0.4	0.5	10.2	1.7	4.6
Utilities	0.5	0.2	0.1	0.2	26.0	0.5	2.6
Construction	102.9	32.4	29.9	32.3	261.9	104.7	230.5
Manufacturing	9.9	14.6	9.7	13.8	666.7	56.6	331.0
Wholesale trade	14.2	17.1	13.3	16.2	315.5	56.8	180.5
Retail trade	69.5	27.8	24.1	27.3	652.3	105.5	258.6
Transportation and warehousing	52.9	9.8	8.3	9.4	224.9	25.9	77.4
Information	12.1	3.3	2.5	3.0	129.1	9.5	35.1
Finance and insurance	34.9	14.1	12.2	13.7	352.6	40.9	120.2
Real estate and rental and leasing	93.2	11.3	10.5	11.2	87.5	28.8	58.7
Professional, scientific, and technical svcs.	115.6	37.1	34.0	36.6	376.7	100.9	220.2
Management of companies and enterprises		1.4	0.2	0.8	159.0	0.6	15.7
Admin., support, waste mgt., remed. svcs.	60.6	14.1	11.8	13.6	460.8	40.1	169.5
Educational services	20.8	3.1	2.2	3.0	139.7	10.1	54.3
Health care and social assistance	86.5	24.4	20.9	24.1	703.0	99.6	329.4
Arts, entertainment, and recreation	39.0	4.4	3.6	4.3	71.9	14.0	51.3
Accommodation and food services	10.2	20.3	16.0	20.0	457.4	87.2	282.7
Other services (except public admin.)	120.8	29.6	27.1	29.4	260.1	114.9	214.1
Unclassified		0.6	0.6	0.6	0.7	(D)	0.7

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See **www.sba.gov/advo/research/data.html** for data from other years, and for starts, closures, job creation and destruction by industry and by size category.) (D) Data suppressed to protect the confidentiality of individual firms.

#### Table 2: Net Job Change by Firm Size, 2002–2005 (Non-farm)

		Employment size of firm						
	Total	1-4	5-9	10-19	20-99	100-499	<500	500+
2004 - 2005	23,695	28,103	-1,390	-10,228	-20,918	-513	-4,946	28,641
2003 - 2004	8,295	41,799	11,726	9,060	-2,113	-6,986	53,486	-45,191
2002 - 2003	-16,013	40,706	14,119	6,768	17,873	-5,254	74,212	-90,225

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advo/research/data.html.)

### Table 3: Establishment and Employment Turnover by Quarter, 2007 (Non-farm, thousands)

		Establishments				Employment			
	Openings	Expansions Co	ntractions	Closings	Openings	Expansions	Contractions	Closings	
Quarter 4	15.4	57.8	59.0	14.3	50.4	240.3	233.9	47.0	
Quarter 3	13.3	56.8	59.9	14.4	44.5	224.9	241.0	45.6	
Quarter 2	13.8	58.9	59.0	13.5	47.3	253.9	227.8	43.1	
Quarter 1	14.8	59.5	58.4	15.5	47.0	234.2	220.3	48.6	

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/home.htm.)

Note: The establishment turnover figures contain all firm sizes, but Census data from 2005 showed that 87 percent of establishment births and deaths were in firms with fewer than 500 employees.