

## Small Business Profile

Advocacy: the voice of small business in government

## Delaware

Delaware's 72,751 small businesses provide economic opportunities to diverse groups of people and bring innovative products and services to the marketplace.\* This profile from the Office of Advocacy compiles the latest facts and figures on the status and role of small business in the state. (Note that a small business is defined here as one with fewer than 500 employees.)

- Delaware had 19,772 small employers in 2006, representing 93.5% of the state's employers and 48.3% of its private-sector employment.
- The health care and social assistance industry was the state's largest small business employer in 2006; retail trade was the largest overall employer (Table 1).
- Small businesses created all of the state's net new jobs from 2004 to 2005 (Table 2).
- Delaware's real gross state product decreased by 1.6% in 2007. By comparison, growth in the Mid-Atlantic region was 2.8% and the United States, 2.0%. (Source: U.S. Dept. of Commerce: Bureau of Economic Analysis)

## **For Further Information**

- Data on all the states and territories is available at www.sba.gov/advo/research/profiles.
- For other small business data and analysis, visit **www.sba.gov/advo/research**, call (202) 205-6533, or email **advocacy@sba.gov**.
- To learn about state efforts to adopt or implement regulatory flexibility, visit www.sba.gov/advo/laws/law\_modeleg.html.
- Visit http://web.sba.gov/list to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news and research reports.
- Visit www.sba.gov/advo/rsslibrary.html for RSS feeds.
- \* The number of small businesses is the number of small employers plus the number of nonemployers in 2006.

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Delaware Small	Busines	s Facts	5	
	Level in	% Change fron		
	2006†	2005	2000	
Number of Businesses				
Small employers (<500 employees)	19,772	0.4	4.6	
Large employers (500+ employees)	1,368	-0.1	8.1	
Nonemployers	52,979	1.3	29.0	
	Level in	% Change from		
	2002†	199		
<b>Business Owner Demographics</b>	·			
Male-owned	34,548	15	.3	
Woman-owned	15,344	12	.3	
Equally male/female-owned	7,800	-12	.3	
African American-owned	4,258	57	.3	
Asian-owned	1,895	26	.5	
Hispanic-owned	879	-2		
Native American/Alaskan-owned	NA	N	A	
Hawaiian and Pacific Islander-owned	17	466	.7	
	Level in	% Change from		
	2007†	2006 2000		
Workforce (Thousands) /Unemploy	vment (%)			
Workforce (Thousands) /Unemploy		0.1	3.4	
Private-sector employment	376	0.1	3.4	
Private-sector employment Government employment	376 61	1.0	8.1	
Private-sector employment Government employment Self-employed (incorp. & uninc.)	376 61 37	1.0 0.2	8.1 -1.8	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment	376 61 37 11	1.0 0.2 -9.3	8.1 -1.8 -14.6	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment	376 61 37	1.0 0.2	8.1 -1.8 -14.6 5.2	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment	376 61 37 11 26	1.0 0.2 -9.3 5.1	8.1 -1.8 -14.6	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment	376 61 37 11 26 6	1.0 0.2 -9.3 5.1 -1.3	8.1 -1.8 -14.6 5.2 10.5	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)	376 61 37 11 26 6	1.0 0.2 -9.3 5.1 -1.3	8.1 -1.8 -14.6 5.2 10.5 -51.9	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover	376 61 37 11 26 6 4 3.4	1.0 0.2 -9.3 5.1 -1.3 -14.8 -0.1	8.1 -1.8 -14.6 5.2 10.5 -51.9 0.1	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings	376 61 37 11 26 6 4 3.4	1.0 0.2 -9.3 5.1 -1.3 -14.8 -0.1	8.1 -1.8 -14.6 5.2 10.5 -51.9 0.1	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings	376 61 37 11 26 6 4 3.4 5,094 5,162	1.0 0.2 -9.3 5.1 -1.3 -14.8 -0.1	8.1 -1.8 -14.6 5.2 10.5 -51.9 0.1 -8.1 6.8	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies	376 61 37 11 26 6 4 3.4	1.0 0.2 -9.3 5.1 -1.3 -14.8 -0.1	8.1 -1.8 -14.6 5.2 10.5 -51.9 0.1	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance	376 61 37 11 26 6 4 3.4 5,094 5,162 306	1.0 0.2 -9.3 5.1 -1.3 -14.8 -0.1 -6.1 -8.0 25.4	8.1 -1.8 -14.6 5.2 10.5 -51.9 0.1 -8.1 6.8 168.4	
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance Proprietors' income (\$billion)	376 61 37 11 26 6 4 3.4 5,094 5,162 306	1.0 0.2 -9.3 5.1 -1.3 -14.8 -0.1 -6.1 -8.0 25.4	8.1 -1.8 -14.6 5.2 10.5 -51.9 0.1 -8.1 6.8 168.4	
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Sources: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation, Summary of Deposits; and U.S. Small Business Administration, Office of Advocacy

(www.sba.gov/advo/research/lending.html).

† Latest available data; certain figures are economywide.

Table 1. Firms and Employment in Delaware by Industry and Firm Size, 2006 (Non-farm, thousands)

		Eı	mployer firm	s	Employment			
	Nonemployer	1-19		1-499		1-19	1-499	
Industry	firms	Total	Employees	Employees	Total	Employees	Employees	
Total	53.0	21.1	17.1	19.8	388.3	66.7	187.5	
Forestry, etc. and agriculture support	0.4	0.0	0.0	0.0	(D)	0.1	(D)	
Mining	0.0	0.0	0.0	0.0	0.2	0.0	(D)	
Utilities	0.1	0.0	0.0	0.0	2.6	0.0	0.8	
Construction	7.2	2.7	2.4	2.7	25.7	9.8	24.0	
Manufacturing	0.5	0.6	0.4	0.5	33.2	2.3	9.8	
Wholesale trade	0.8	0.9	0.6	0.8	20.2	2.5	7.2	
Retail trade	5.1	2.8	2.2	2.5	56.4	9.4	23.3	
Transportation and warehousing	2.2	0.7	0.5	0.6	14.9	1.8	5.9	
Information	0.7	0.2	0.1	0.2	9.3	0.6	2.2	
Finance and insurance	2.3	1.3	1.0	1.2	35.5	2.7	6.0	
Real estate and rental and leasing	8.0	1.0	0.8	0.9	6.6	2.3	4.9	
Professional, scientific, and technical svcs.	7.3	2.4	2.1	2.3	27.6	6.5	17.0	
Management of companies and enterprises		1.5	1.0	1.1	15.2	1.3	3.0	
Admin., support, waste mgt., remed. svcs.	3.2	1.2	1.0	1.1	24.1	3.8	12.0	
Educational services	1.4	0.2	0.2	0.2	6.5	0.8	5.8	
Health care and social assistance	4.2	1.8	1.4	1.7	53.5	8.2	24.5	
Arts, entertainment, and recreation	2.6	0.4	0.3	0.4	7.0	1.2	4.6	
Accommodation and food services	0.7	1.5	1.1	1.4	32.0	5.7	22.0	
Other services (except public admin.)	6.3	2.1	1.8	2.0	17.4	7.6	14.2	
Unclassified		0.1	0.1	0.1	(D)	0.1	(D)	

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See <a href="www.sba.gov/advo/research/data.html">www.sba.gov/advo/research/data.html</a> for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

Table 2: Net Job Change by Firm Size, 2002–2005 (Non-farm)

	Employment size of firm							
	Total	1-4	5-9	10-19	20-99	100-499	< 500	500+
2004 - 2005	1,708	2,699	317	953	207	1,227	5,403	-3,695
2003 - 2004	8,684	3,121	1,731	600	1,799	97	7,348	1,336
2002 - 2003	-4,074	2,793	562	-535	1,734	-453	4,101	-8,175

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advo/research/data.html.)

Table 3: Establishment and Employment Turnover by Quarter, 2007 (Non-farm, thousands)

		Establishments				Employment			
	Openings	Openings Expansions Contractions			Openings	Expansions Contractions		Closings	
Quarter 4	1.3	4.6	4.8	1.3	4.8	21.4	18.9	4.4	
Quarter 3	1.3	4.4	4.7	1.3	5.4	18.2	22.6	4.8	
Quarter 2	1.2	4.6	4.8	1.3	4.6	20.3	18.9	5.0	
Quarter 1	1.3	4.5	4.6	1.2	4.5	25.2	22.9	5.5	

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see <a href="https://www.bls.gov/bdm/home.htm">www.bls.gov/bdm/home.htm</a>.)

Note: The establishment turnover figures contain all firm sizes, but Census data from 2005 showed that 87 percent of establishment births and deaths were in firms with fewer than 500 employees.

<sup>(</sup>D) Data suppressed to protect the confidentiality of individual firms.