



## Real Estate Owned (REO) Stabilization Opportunity Score A Brief Explanation

### ***What is the intended use of the REO Stabilization Opportunity Score (SOS) Index?***

After properties are foreclosed and being auctioned off unsuccessfully, they will become Real Estate Owned (REO) properties when lenders take over their ownership. The REO SOS Index is designed to help local agencies, organizations, and other entities identify opportunities for rehabilitating, acquiring, and/or redeveloping REO properties in order to stabilize communities impacted by foreclosures and REOs.

Although the Index was produced to help participating agencies of the Neighborhood Stabilization Program, any entity interested in REO stabilization work can use it.

### ***How is the score calculated?***

The Index evaluates two main areas (current and future availability of REOs and local REO/real estate market health) using four criteria:

- 1) *REO availability:* This criterion evaluates the number of REOs in each ZIP as of December 2008, weighted by the concentration of these REOs. Previous studies consistently suggest that when foreclosures and REOs are spatially clustered, the negative spillover effects are more intense. The concentration weight reflects that fact. The number of REOs is based on the LPS (Lender Processing Services Inc.) Applied Analytics (formerly McDash) dataset, which covers the majority of active mortgages. Nonetheless, because of the dataset does not cover the entire pool of active mortgages, the actual number of REOs within each ZIP may be slightly higher than the estimates indicated in the attached table. Please refer to Footnote 3 in the table for more detailed coverage information for a specific state.
- 2) *90-day and more delinquency:* This criterion serves as a proxy for possible future REOs. Similar to the “REO availability” criterion, this criterion evaluates the number of 90-day and longer delinquencies, weighted by their spatial concentrations. The estimates are subject to the same coverage limitations discussed in the “REO availability” section.
- 3) *Median time of an REO on the market:* This criterion evaluates the median length of time on the market for the properties that have become REO since 2005. The calculation includes not only the properties that have been repurchased since they became REO, but also those that are currently for sale. A longer median time on the market usually suggests a more stagnant local REO/real estate market.
- 4) *Median home sales price decline:* This criterion evaluates the absolute decline of the median home sales price, weighted by the percentage of such decline, between the period of January 2005 to June 2006 and the period of July 2007 to December 2008. ZIP codes with fewer than 15 transactions in either period are excluded since a small transaction volume could significantly skew the median sales price. Transactions with a price lower than \$10,000 are also excluded in the calculation as they are usually unconventional sales, such as transfers between family members. A negative value here suggests that the median home sale price has gone up. This criterion uses the data provided by the Warren Group.

Every ZIP code that has sufficient data for each of these four criteria is analyzed and compared against the rest of such ZIP codes within the state. A standardized score is then given in each of these four

areas, 1.000 represents the higher level in the state (e.g. the longest median time of an REO on the market), while 0.000 represents the lowest level in the state. The final composite standardized score takes into consideration all four criteria.

***What does the score mean?***

The SOS Index is a standardized score, and it reflects the relative distressed level of a ZIP code with respect to the other ZIP codes in the state. A higher score indicates a higher distressed level. For instance, a ZIP code with a higher composite score may have a higher volume of REOs and 90-day+ delinquency. Compared with other ZIP codes in the state, it takes longer for REOs there to sell at a greater discount.

However, a higher score should not be interpreted simply as having higher stabilization potential: other factors may be in play.

On one hand, REO stabilization efforts in highly distressed areas may be more cost-effective than in a marginally distressed area. For instance, basic rehabilitation efforts on REOs in a highly distressed neighborhood could be a significant improvement, but it might not be that significant in a marginally distressed neighborhood where the few foreclosed properties are in relatively good condition. On the other hand, stabilization efforts in highly distressed neighborhoods could be less effective if the conditions are dire.

Therefore, the REO Index should serve only as a starting point, and policymakers should consider the specific local conditions when formulating REO strategies.

***What is the difference between the REO SOS Index and the HUD and LISC indexes?***

In addition to the obvious difference in each index's methodology, the REO SOS Index focuses exclusively on factors closely related to REOs. Nonetheless, the HUD Foreclosure Risk Score and the LISC Foreclosure Needs Score consider factors related to potential foreclosures, such as the prevalence of high-cost (or subprime) mortgages, vacancy rate, unemployment rate, etc. If an organization's program seeks to target areas with high foreclosure risks, then HUD and LISC indexes may be more appropriate. If an organization is interested in stabilizing the properties that have already become REOs, then the REO SOS Index is more appropriate.

Although foreclosure risk and REOs are somewhat related, they are not necessarily correlated. For instance, only a portion of the foreclosures will eventually end up in REOs. In addition, even after foreclosed properties have become REOs, some local areas, especially the relatively healthy ones, could leave such properties to market forces and not need additional (public) intervention efforts.

In addition, there are more-minor differences between the REO SOS Index and the HUD/LISC indexes. The REO SOS Index uses more recent data and is calculated at the ZIP code level. The HUD Index is calculated at the Census Block Group level, although the LISC Index uses ZIP codes.

***Where can I obtain further information on the REO SOS index?***

A discussion paper with more in-depth discussion of the Index and related REO issues is underway. Please contact Kai-yan Lee ([kai-yan.lee@bos.frb.org](mailto:kai-yan.lee@bos.frb.org)) for questions regarding the index.

**Massachusetts REO Stabilization Opportunity Score**  
(Discussion Draft)

ZIP Code <sup>(1)</sup>	Town <sup>(2)</sup>	REO Stability Opportunity Score	Number of REOs <sup>(3)</sup>	REOs per Square Mile	Index: REO Availability	Number of 90-day and more Delinquency <sup>(3)</sup>	90-day and more Delinquency per Square Mile	Index: 90-day and more Delinquency	Median time of REO on Market (month) <sup>(4)</sup>	Index: Median Time of REO on Market	Median Home Sales Price Decline <sup>(5)</sup>	Percent of Median Home Sales Price Decline	Index: Home Sales Price Decline
01001	AGAWAM	0.277	2	0.16	0.303	22	1.79	0.555	5.92	0.457	\$11,500	6.2%	0.157
01005	BARRE	0.289	2	0.05	0.140	16	0.38	0.218	7.37	0.661	\$39,000	17.3%	0.473
01007	BELCHERTOWN	0.022	2	0.04	0.106	22	0.41	0.289	1.97	0.017	\$1,375	0.6%	0.078
01010	BRIMFIELD	0.213	3	0.09	0.269	5	0.14	0.056	5.90	0.359	\$50,750	21.0%	0.636
01011	CHESTER	0.485	2	0.04	0.095	6	0.11	0.048	9.84	0.916	\$51,500	37.1%	0.868
01013	CHICOPEE	0.759	13	2.25	0.829	46	7.94	0.846	7.84	0.692	\$10,000	6.3%	0.151
01020	CHICOPEE	0.569	9	0.74	0.714	51	4.20	0.796	6.84	0.529	-\$2,200	-1.3%	0.056
01027	EASTHAMPTON	0.017	1	0.02	0.011	19	0.45	0.280	3.94	0.084	-\$8,000	-3.6%	0.045
01028	EAST LONGMEADOW	0.272	1	0.08	0.109	33	2.54	0.675	6.40	0.507	\$15,100	6.3%	0.176
01030	FEEDING HILLS	0.067	1	0.09	0.134	15	1.37	0.443	4.92	0.179	\$5,000	2.2%	0.106
01035	HADLEY	0.011	1	0.04	0.042	2	0.09	0.020	1.97	0.017	\$28,500	9.4%	0.263
01036	HAMPDEN	0.008	1	0.05	0.067	2	0.10	0.022	3.45	0.070	\$7,750	3.1%	0.120
01040	HOLYOKE	0.566	15	0.68	0.768	55	2.49	0.754	5.90	0.359	\$15,000	9.4%	0.213
01056	LUDLOW	0.333	2	0.07	0.193	18	0.67	0.347	8.84	0.824	\$19,000	9.6%	0.230
01057	MONSON	0.210	2	0.04	0.132	16	0.36	0.213	7.37	0.661	\$27,000	12.9%	0.311
01060	NORTHAMPTON	0.134	1	0.09	0.126	6	0.52	0.148	7.87	0.725	\$5,000	2.0%	0.101
01068	OAKHAM	0.339	1	0.05	0.062	4	0.19	0.062	8.87	0.863	\$51,950	19.4%	0.613
01069	PALMER	0.395	5	0.17	0.431	26	0.89	0.473	6.87	0.543	\$21,470	12.1%	0.261
01072	SHUTESBURY	0.039	1	0.05	0.059	1	0.05	0.003	6.87	0.543	-\$59,000	-25.9%	0.003
01075	SOUTH HADLEY	0.401	8	0.45	0.641	20	1.13	0.465	6.40	0.507	\$4,900	2.3%	0.109
01077	SOUTHWICK	0.297	4	0.13	0.373	19	0.61	0.336	3.94	0.084	\$55,872	21.9%	0.717
01080	THREE RIVERS	0.378	1	0.38	0.336	5	1.89	0.308	12.29	0.978	-\$3,000	-2.0%	0.053
01082	WARE	0.518	9	0.21	0.557	29	0.67	0.437	7.84	0.692	\$23,000	12.9%	0.289
01083	WARREN	0.641	4	0.30	0.496	14	1.05	0.387	8.87	0.863	\$35,697	18.7%	0.465
01085	WESTFIELD	0.261	10	0.16	0.535	58	0.92	0.597	4.87	0.143	\$14,000	6.7%	0.171
01089	WEST SPRINGFIELD	0.451	10	0.63	0.706	43	2.70	0.711	5.42	0.300	\$9,000	4.8%	0.129
01095	WILBRAHAM	0.123	3	0.13	0.339	14	0.59	0.272	5.40	0.286	\$14,351	5.2%	0.160
01096	WILLIAMSBURG	0.031	1	0.03	0.014	3	0.08	0.031	5.90	0.359	\$10,050	4.5%	0.137
01103	SPRINGFIELD	0.193	1	2.70	0.591	4	10.81	0.569	3.94	0.084	-\$11,207	-26.1%	0.025
01104	SPRINGFIELD	0.843	33	5.63	0.916	116	19.80	0.958	6.89	0.577	\$28,783	20.7%	0.423
01105	SPRINGFIELD	0.964	12	8.96	0.899	24	17.91	0.860	9.81	0.896	\$49,633	41.3%	0.896
01106	LONGMEADOW	0.451	2	0.21	0.350	13	1.36	0.415	7.87	0.725	\$37,000	11.5%	0.356
01107	SPRINGFIELD	0.941	22	17.60	0.952	27	21.60	0.888	9.82	0.910	\$40,000	26.7%	0.639
01108	SPRINGFIELD	0.930	49	14.16	0.980	99	28.61	0.975	9.81	0.896	\$35,350	22.1%	0.513
01109	SPRINGFIELD	0.947	54	10.42	0.975	129	24.90	0.980	9.77	0.894	\$35,350	27.6%	0.597
01118	SPRINGFIELD	0.782	5	1.35	0.717	47	12.67	0.894	8.84	0.824	\$12,000	7.5%	0.168
01119	SPRINGFIELD	0.725	7	1.97	0.782	62	17.42	0.924	6.42	0.524	\$13,561	9.3%	0.196
01129	SPRINGFIELD	0.605	5	1.49	0.725	20	5.95	0.720	6.42	0.524	\$12,400	7.8%	0.179
01151	INDIAN ORCHARD	0.728	15	6.33	0.891	30	12.66	0.852	5.90	0.359	\$22,550	16.4%	0.331
01201	PITTSFIELD	0.429	6	0.08	0.370	47	0.65	0.521	8.81	0.815	-\$1,500	-1.0%	0.062
01220	ADAMS	0.078	6	0.19	0.487	5	0.16	0.064	5.40	0.286	-\$5,950	-4.6%	0.050
01223	BECKET	0.118	2	0.03	0.087	4	0.07	0.034	9.84	0.916	-\$43,326	-28.0%	0.008
01225	CHESHIRE	0.076	2	0.10	0.216	4	0.19	0.059	6.89	0.577	-\$14,000	-8.9%	0.036

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01230	GREAT BARRINGTON	<b>0.157</b>	1	0.01	<b>0.000</b>	5	0.05	<b>0.028</b>	10.81	<b>0.944</b>	\$21,789	7.5%	<b>0.216</b>
01238	LEE	<b>0.006</b>	2	0.04	<b>0.101</b>	4	0.07	<b>0.036</b>	2.95	<b>0.045</b>	\$2,000	0.9%	<b>0.087</b>
01247	NORTH ADAMS	<b>0.356</b>	10	0.17	<b>0.549</b>	22	0.38	<b>0.277</b>	7.37	<b>0.661</b>	\$8,256	6.9%	<b>0.146</b>
01253	OTIS	<b>0.146</b>	2	0.12	<b>0.246</b>	2	0.12	<b>0.025</b>	8.85	<b>0.857</b>	-\$40,000	-14.3%	<b>0.017</b>
01301	GREENFIELD	<b>0.126</b>	3	0.11	<b>0.300</b>	21	0.76	<b>0.401</b>	5.35	<b>0.283</b>	\$50	0.0%	<b>0.076</b>
01330	ASHFIELD	<b>0.003</b>	1	0.03	<b>0.020</b>	2	0.06	<b>0.011</b>	0.97	<b>0.006</b>	\$12,100	5.7%	<b>0.154</b>
01331	ATHOL	<b>0.846</b>	22	0.39	<b>0.745</b>	53	0.94	<b>0.588</b>	7.87	<b>0.725</b>	\$54,900	31.8%	<b>0.835</b>
01339	CHARLEMONT	<b>0.000</b>	1	0.01	<b>0.003</b>	3	0.04	<b>0.017</b>	3.94	<b>0.084</b>	-\$1,000	-0.6%	<b>0.067</b>
01351	MONTAGUE	<b>0.084</b>	1	0.05	<b>0.064</b>	4	0.20	<b>0.067</b>	5.90	<b>0.359</b>	\$35,513	16.2%	<b>0.412</b>
01360	NORTHFIELD	<b>0.140</b>	1	0.03	<b>0.022</b>	4	0.12	<b>0.042</b>	10.81	<b>0.944</b>	\$5,100	2.7%	<b>0.115</b>
01364	ORANGE	<b>0.434</b>	6	0.17	<b>0.471</b>	29	0.80	<b>0.485</b>	5.90	<b>0.359</b>	\$33,694	20.0%	<b>0.471</b>
01368	ROYALSTON	<b>0.036</b>	1	0.02	<b>0.006</b>	2	0.04	<b>0.008</b>	4.92	<b>0.179</b>	\$29,250	16.4%	<b>0.370</b>
01376	TURNERS FALLS	<b>0.104</b>	2	0.12	<b>0.255</b>	4	0.24	<b>0.078</b>	6.90	<b>0.594</b>	-\$1,550	-1.0%	<b>0.064</b>
01420	FITCHBURG	<b>0.913</b>	65	2.40	<b>0.910</b>	121	4.47	<b>0.880</b>	7.87	<b>0.725</b>	\$55,000	26.8%	<b>0.782</b>
01430	ASHBURNHAM	<b>0.132</b>	2	0.05	<b>0.165</b>	18	0.49	<b>0.286</b>	4.94	<b>0.196</b>	\$38,750	16.6%	<b>0.451</b>
01431	ASHBY	<b>0.053</b>	1	0.04	<b>0.034</b>	8	0.34	<b>0.137</b>	4.94	<b>0.196</b>	\$28,900	11.6%	<b>0.305</b>
01432	AYER	<b>0.297</b>	6	0.52	<b>0.613</b>	11	0.94	<b>0.322</b>	3.44	<b>0.067</b>	\$47,000	16.4%	<b>0.507</b>
01436	BALDWINVILLE	<b>0.423</b>	1	0.10	<b>0.151</b>	5	0.50	<b>0.126</b>	10.35	<b>0.941</b>	\$42,600	19.2%	<b>0.535</b>
01440	GARDNER	<b>0.866</b>	19	0.76	<b>0.790</b>	51	2.03	<b>0.703</b>	7.87	<b>0.725</b>	\$53,922	27.4%	<b>0.784</b>
01450	GROTON	<b>0.482</b>	3	0.09	<b>0.289</b>	7	0.22	<b>0.095</b>	8.87	<b>0.863</b>	\$70,000	15.9%	<b>0.664</b>
01451	HARVARD	<b>0.143</b>	2	0.09	<b>0.204</b>	4	0.17	<b>0.050</b>	6.90	<b>0.594</b>	\$40,480	7.2%	<b>0.280</b>
01452	HUBBARDSTON	<b>0.202</b>	1	0.02	<b>0.008</b>	11	0.26	<b>0.143</b>	5.94	<b>0.473</b>	\$54,000	20.9%	<b>0.672</b>
01453	LEOMINSTER	<b>0.838</b>	27	0.87	<b>0.807</b>	100	3.24	<b>0.829</b>	6.85	<b>0.538</b>	\$50,495	22.0%	<b>0.658</b>
01460	LITTLETON	<b>0.594</b>	3	0.18	<b>0.384</b>	8	0.48	<b>0.182</b>	7.39	<b>0.672</b>	\$93,100	22.0%	<b>0.894</b>
01462	LUNENBURG	<b>0.266</b>	8	0.30	<b>0.580</b>	22	0.83	<b>0.420</b>	2.97	<b>0.050</b>	\$39,450	13.7%	<b>0.401</b>
01463	PEPPERELL	<b>0.644</b>	1	0.04	<b>0.045</b>	19	0.84	<b>0.406</b>	8.84	<b>0.824</b>	\$92,908	28.2%	<b>0.944</b>
01468	TEMPLETON	<b>0.168</b>	1	0.05	<b>0.056</b>	14	0.66	<b>0.300</b>	3.94	<b>0.084</b>	\$55,541	26.1%	<b>0.776</b>
01469	TOWNSEND	<b>0.252</b>	2	0.10	<b>0.230</b>	16	0.80	<b>0.361</b>	7.37	<b>0.661</b>	\$15,000	5.7%	<b>0.165</b>
01474	WEST TOWNSEND	<b>0.120</b>	1	0.08	<b>0.115</b>	7	0.54	<b>0.176</b>	2.94	<b>0.031</b>	\$56,075	22.4%	<b>0.728</b>
01475	WINCHENDON	<b>0.717</b>	12	0.29	<b>0.636</b>	36	0.88	<b>0.529</b>	7.39	<b>0.672</b>	\$42,662	21.5%	<b>0.583</b>
01501	AUBURN	<b>0.689</b>	9	0.59	<b>0.683</b>	32	2.08	<b>0.630</b>	6.87	<b>0.543</b>	\$40,000	16.0%	<b>0.448</b>
01503	BERLIN	<b>0.081</b>	1	0.08	<b>0.112</b>	5	0.39	<b>0.112</b>	5.90	<b>0.359</b>	\$37,500	9.5%	<b>0.317</b>
01504	BLACKSTONE	<b>0.440</b>	6	0.55	<b>0.627</b>	18	1.65	<b>0.518</b>	4.94	<b>0.196</b>	\$41,700	15.8%	<b>0.462</b>
01505	BOYLSTON	<b>0.241</b>	1	0.07	<b>0.081</b>	4	0.26	<b>0.081</b>	5.90	<b>0.359</b>	\$79,900	24.2%	<b>0.877</b>
01506	BROOKFIELD	<b>0.244</b>	2	0.13	<b>0.263</b>	14	0.88	<b>0.353</b>	5.92	<b>0.457</b>	\$30,650	12.8%	<b>0.342</b>
01507	CHARLTON	<b>0.493</b>	7	0.16	<b>0.485</b>	23	0.53	<b>0.350</b>	5.90	<b>0.359</b>	\$61,995	21.2%	<b>0.742</b>
01510	CLINTON	<b>0.891</b>	16	2.82	<b>0.852</b>	37	6.53	<b>0.810</b>	7.84	<b>0.692</b>	\$65,000	24.5%	<b>0.804</b>
01515	EAST BROOKFIELD	<b>0.073</b>	1	0.10	<b>0.154</b>	3	0.30	<b>0.073</b>	2.97	<b>0.050</b>	\$47,950	20.9%	<b>0.608</b>
01516	DOUGLAS	<b>0.165</b>	6	0.16	<b>0.468</b>	16	0.44	<b>0.246</b>	3.45	<b>0.070</b>	\$43,636	13.9%	<b>0.429</b>
01519	GRAFTON	<b>0.527</b>	1	0.09	<b>0.143</b>	8	0.76	<b>0.221</b>	12.31	<b>0.980</b>	\$61,250	17.8%	<b>0.644</b>
01520	HOLDEN	<b>0.720</b>	4	0.22	<b>0.443</b>	16	0.89	<b>0.378</b>	12.77	<b>0.986</b>	\$54,750	18.4%	<b>0.616</b>
01521	HOLLAND	<b>0.291</b>	2	0.17	<b>0.308</b>	6	0.50	<b>0.146</b>	7.32	<b>0.655</b>	\$32,050	16.3%	<b>0.389</b>
01523	LANCASTER	<b>0.485</b>	1	0.04	<b>0.031</b>	15	0.62	<b>0.303</b>	11.77	<b>0.964</b>	\$58,250	18.0%	<b>0.630</b>

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01524	LEICESTER	<b>0.619</b>	4	0.26	<b>0.476</b>	19	1.22	<b>0.479</b>	5.89	<b>0.356</b>	\$69,000	27.7%	<b>0.871</b>
01527	MILLBURY	<b>0.695</b>	3	0.19	<b>0.387</b>	15	0.95	<b>0.381</b>	7.90	<b>0.787</b>	\$63,950	22.1%	<b>0.770</b>
01529	MILLVILLE	<b>0.294</b>	4	0.81	<b>0.625</b>	10	2.03	<b>0.440</b>	5.42	<b>0.300</b>	\$11,000	4.2%	<b>0.140</b>
01532	NORTHBOROUGH	<b>0.748</b>	5	0.28	<b>0.513</b>	18	1.02	<b>0.426</b>	12.77	<b>0.986</b>	\$55,586	14.7%	<b>0.538</b>
01534	NORTHBRIDGE	<b>0.361</b>	1	0.11	<b>0.174</b>	9	1.01	<b>0.291</b>	5.84	<b>0.322</b>	\$80,580	22.4%	<b>0.849</b>
01535	NORTH BROOKFIELD	<b>0.235</b>	4	0.19	<b>0.423</b>	13	0.63	<b>0.266</b>	4.45	<b>0.140</b>	\$41,950	20.0%	<b>0.552</b>
01540	OXFORD	<b>0.709</b>	10	0.49	<b>0.681</b>	37	1.83	<b>0.633</b>	5.90	<b>0.359</b>	\$53,385	21.8%	<b>0.695</b>
01541	PRINCETON	<b>0.269</b>	3	0.09	<b>0.266</b>	2	0.06	<b>0.014</b>	4.94	<b>0.196</b>	\$110,650	31.7%	<b>0.983</b>
01543	RUTLAND	<b>0.305</b>	1	0.03	<b>0.017</b>	17	0.46	<b>0.263</b>	10.34	<b>0.938</b>	\$30,100	10.8%	<b>0.300</b>
01545	SHREWSBURY	<b>0.513</b>	8	0.39	<b>0.611</b>	41	1.97	<b>0.664</b>	3.94	<b>0.084</b>	\$59,900	16.6%	<b>0.605</b>
01550	SOUTHBRIDGE	<b>0.868</b>	29	1.44	<b>0.846</b>	48	2.38	<b>0.709</b>	6.90	<b>0.594</b>	\$62,250	29.2%	<b>0.857</b>
01562	SPENCER	<b>0.560</b>	8	0.24	<b>0.563</b>	32	0.98	<b>0.524</b>	6.40	<b>0.507</b>	\$40,073	17.1%	<b>0.479</b>
01564	STERLING	<b>0.106</b>	1	0.03	<b>0.028</b>	10	0.33	<b>0.154</b>	7.35	<b>0.658</b>	\$17,500	5.4%	<b>0.174</b>
01566	STURBRIDGE	<b>0.529</b>	8	0.29	<b>0.571</b>	10	0.36	<b>0.165</b>	6.90	<b>0.594</b>	\$59,500	18.9%	<b>0.667</b>
01568	UPTON	<b>0.092</b>	3	0.14	<b>0.347</b>	6	0.28	<b>0.101</b>	2.97	<b>0.050</b>	\$50,250	12.9%	<b>0.457</b>
01569	UXBRIDGE	<b>0.703</b>	6	0.21	<b>0.501</b>	25	0.86	<b>0.454</b>	7.85	<b>0.714</b>	\$59,250	19.4%	<b>0.689</b>
01570	WEBSTER	<b>0.790</b>	11	0.90	<b>0.765</b>	30	2.44	<b>0.641</b>	5.90	<b>0.359</b>	\$67,450	28.4%	<b>0.874</b>
01571	DUDLEY	<b>0.345</b>	6	0.28	<b>0.543</b>	28	1.32	<b>0.546</b>	3.45	<b>0.070</b>	\$39,000	16.3%	<b>0.443</b>
01581	WESTBOROUGH	<b>0.605</b>	1	0.05	<b>0.053</b>	17	0.79	<b>0.367</b>	9.84	<b>0.916</b>	\$81,500	19.6%	<b>0.812</b>
01583	WEST BOYLSTON	<b>0.577</b>	3	0.23	<b>0.409</b>	16	1.21	<b>0.434</b>	6.90	<b>0.594</b>	\$57,400	19.8%	<b>0.681</b>
01585	WEST BROOKFIELD	<b>0.543</b>	2	0.07	<b>0.188</b>	11	0.37	<b>0.188</b>	9.34	<b>0.888</b>	\$57,321	24.8%	<b>0.773</b>
01588	WHITINSVILLE	<b>0.574</b>	5	0.56	<b>0.597</b>	16	1.79	<b>0.510</b>	6.87	<b>0.543</b>	\$40,643	15.9%	<b>0.454</b>
01590	SUTTON	<b>0.190</b>	2	0.06	<b>0.182</b>	15	0.46	<b>0.244</b>	3.90	<b>0.081</b>	\$68,990	20.1%	<b>0.756</b>
01602	WORCESTER	<b>0.826</b>	13	1.91	<b>0.815</b>	65	9.53	<b>0.902</b>	5.94	<b>0.473</b>	\$49,362	19.9%	<b>0.602</b>
01603	WORCESTER	<b>0.933</b>	32	9.79	<b>0.947</b>	66	20.18	<b>0.941</b>	7.39	<b>0.672</b>	\$60,000	27.3%	<b>0.815</b>
01604	WORCESTER	<b>0.978</b>	38	5.35	<b>0.927</b>	95	13.38	<b>0.938</b>	9.81	<b>0.896</b>	\$63,447	27.8%	<b>0.840</b>
01605	WORCESTER	<b>0.980</b>	24	4.45	<b>0.896</b>	64	11.87	<b>0.908</b>	8.87	<b>0.863</b>	\$77,875	34.0%	<b>0.950</b>
01606	WORCESTER	<b>0.776</b>	17	2.76	<b>0.854</b>	56	9.11	<b>0.877</b>	3.94	<b>0.084</b>	\$58,467	24.1%	<b>0.762</b>
01607	WORCESTER	<b>0.871</b>	12	5.53	<b>0.871</b>	19	8.76	<b>0.773</b>	7.85	<b>0.714</b>	\$45,550	24.0%	<b>0.650</b>
01608	WORCESTER	<b>0.762</b>	2	4.55	<b>0.751</b>	5	11.36	<b>0.602</b>	7.84	<b>0.692</b>	\$24,200	28.5%	<b>0.482</b>
01609	WORCESTER	<b>0.882</b>	11	2.53	<b>0.826</b>	19	4.38	<b>0.672</b>	7.90	<b>0.787</b>	\$64,500	24.4%	<b>0.793</b>
01610	WORCESTER	<b>0.983</b>	36	15.00	<b>0.969</b>	38	15.83	<b>0.896</b>	7.89	<b>0.779</b>	\$116,000	49.4%	<b>1.000</b>
01611	CHERRY VALLEY	<b>0.339</b>	1	0.27	<b>0.272</b>	2	0.53	<b>0.084</b>	5.84	<b>0.322</b>	\$72,852	32.2%	<b>0.922</b>
01612	PAXTON	<b>0.101</b>	1	0.06	<b>0.076</b>	12	0.78	<b>0.305</b>	3.45	<b>0.070</b>	\$51,250	15.8%	<b>0.532</b>
01701	FRAMINGHAM	<b>0.613</b>	9	0.53	<b>0.678</b>	64	3.76	<b>0.807</b>	4.94	<b>0.196</b>	\$52,000	14.1%	<b>0.490</b>
01702	FRAMINGHAM	<b>0.899</b>	43	5.31	<b>0.936</b>	86	10.62	<b>0.919</b>	5.90	<b>0.359</b>	\$91,835	31.6%	<b>0.964</b>
01720	ACTON	<b>0.070</b>	2	0.10	<b>0.232</b>	10	0.50	<b>0.199</b>	2.95	<b>0.045</b>	\$50,150	10.8%	<b>0.403</b>
01721	ASHLAND	<b>0.768</b>	10	0.80	<b>0.734</b>	25	2.01	<b>0.591</b>	7.87	<b>0.725</b>	\$53,605	14.7%	<b>0.518</b>
01740	BOLTON	<b>0.176</b>	3	0.15	<b>0.356</b>	4	0.20	<b>0.070</b>	4.94	<b>0.196</b>	\$76,365	13.2%	<b>0.611</b>
01742	CONCORD	<b>0.395</b>	2	0.08	<b>0.199</b>	6	0.24	<b>0.092</b>	7.87	<b>0.725</b>	\$87,000	13.4%	<b>0.692</b>
01746	HOLLISTON	<b>0.681</b>	3	0.16	<b>0.367</b>	15	0.80	<b>0.342</b>	12.77	<b>0.986</b>	\$61,000	15.4%	<b>0.585</b>
01747	HOPEDALE	<b>0.328</b>	4	0.78	<b>0.616</b>	15	2.92	<b>0.571</b>	2.94	<b>0.031</b>	\$36,500	12.2%	<b>0.359</b>
01748	HOPKINTON	<b>0.196</b>	2	0.08	<b>0.196</b>	13	0.49	<b>0.230</b>	6.89	<b>0.577</b>	\$37,918	7.3%	<b>0.269</b>

**Massachusetts REO Stabilization Opportunity Score**  
(Discussion Draft)

ZIP Code <sup>(1)</sup>	Town <sup>(2)</sup>	REO Stability Opportunity Score	Number of REOs <sup>(3)</sup>	REOs per Square Mile	Index: REO Availability	Number of 90-day and more Delinquency <sup>(3)</sup>	90-day and more Delinquency per Square Mile	Index: 90-day and more Delinquency	Median time of REO on Market (month) <sup>(4)</sup>	Index: Median Time of REO on Market	Median Home Sales Price Decline <sup>(5)</sup>	Percent of Median Home Sales Price Decline	Index: Home Sales Price Decline
01749	HUDSON	<b>0.563</b>	7	0.61	<b>0.669</b>	25	2.17	<b>0.599</b>	3.94	<b>0.084</b>	\$63,060	20.1%	<b>0.731</b>
01752	MARLBOROUGH	<b>0.894</b>	50	2.37	<b>0.905</b>	83	3.94	<b>0.832</b>	6.84	<b>0.529</b>	\$79,950	25.8%	<b>0.899</b>
01754	MAYNARD	<b>0.148</b>	1	0.19	<b>0.218</b>	14	2.67	<b>0.552</b>	4.94	<b>0.196</b>	\$19,702	6.2%	<b>0.193</b>
01756	MENDON	<b>0.319</b>	2	0.11	<b>0.244</b>	11	0.61	<b>0.235</b>	4.89	<b>0.157</b>	\$100,500	22.3%	<b>0.916</b>
01757	MILFORD	<b>0.877</b>	17	1.16	<b>0.801</b>	52	3.56	<b>0.782</b>	6.90	<b>0.594</b>	\$75,000	24.2%	<b>0.852</b>
01760	NATICK	<b>0.420</b>	3	0.20	<b>0.395</b>	21	1.41	<b>0.515</b>	6.90	<b>0.594</b>	\$30,700	7.8%	<b>0.246</b>
01772	SOUTHBOROUGH	<b>0.583</b>	1	0.07	<b>0.104</b>	6	0.44	<b>0.134</b>	11.31	<b>0.958</b>	\$120,000	20.9%	<b>0.930</b>
01778	WAYLAND	<b>0.597</b>	1	0.06	<b>0.073</b>	9	0.58	<b>0.207</b>	11.81	<b>0.969</b>	\$110,000	18.3%	<b>0.888</b>
01801	WOBURN	<b>0.720</b>	7	0.55	<b>0.653</b>	41	3.24	<b>0.739</b>	6.90	<b>0.594</b>	\$47,881	13.2%	<b>0.437</b>
01803	BURLINGTON	<b>0.261</b>	2	0.17	<b>0.314</b>	16	1.35	<b>0.459</b>	4.92	<b>0.179</b>	\$55,000	13.4%	<b>0.493</b>
01810	ANDOVER	<b>0.087</b>	2	0.06	<b>0.185</b>	22	0.71	<b>0.395</b>	5.42	<b>0.300</b>	-\$23,050	-5.1%	<b>0.039</b>
01821	BILLERICA	<b>0.678</b>	12	0.70	<b>0.739</b>	66	3.83	<b>0.815</b>	4.94	<b>0.196</b>	\$52,500	15.3%	<b>0.521</b>
01824	CHELMSFORD	<b>0.471</b>	5	0.27	<b>0.510</b>	23	1.25	<b>0.513</b>	6.89	<b>0.577</b>	\$33,000	9.6%	<b>0.291</b>
01826	DRACUT	<b>0.779</b>	11	0.53	<b>0.692</b>	63	3.01	<b>0.784</b>	7.87	<b>0.725</b>	\$36,000	13.9%	<b>0.378</b>
01830	HAVERHILL	<b>0.908</b>	27	1.91	<b>0.857</b>	75	5.31	<b>0.854</b>	7.87	<b>0.725</b>	\$63,000	24.0%	<b>0.787</b>
01832	HAVERHILL	<b>0.860</b>	21	1.86	<b>0.838</b>	69	6.10	<b>0.857</b>	6.92	<b>0.653</b>	\$50,850	20.3%	<b>0.625</b>
01833	GEORGETOWN	<b>0.199</b>	2	0.15	<b>0.297</b>	9	0.70	<b>0.224</b>	4.87	<b>0.143</b>	\$67,443	15.3%	<b>0.627</b>
01834	GROVELAND	<b>0.258</b>	3	0.34	<b>0.473</b>	10	1.12	<b>0.333</b>	4.94	<b>0.196</b>	\$46,900	13.5%	<b>0.440</b>
01835	HAVERHILL	<b>0.541</b>	5	0.63	<b>0.622</b>	26	3.30	<b>0.683</b>	5.40	<b>0.286</b>	\$39,900	15.0%	<b>0.426</b>
01840	LAWRENCE	<b>0.773</b>	2	4.00	<b>0.731</b>	7	14.00	<b>0.697</b>	5.44	<b>0.319</b>	\$46,858	35.8%	<b>0.824</b>
01841	LAWRENCE	<b>0.994</b>	94	30.62	<b>1.000</b>	188	61.24	<b>1.000</b>	7.87	<b>0.725</b>	\$99,852	39.0%	<b>0.992</b>
01843	LAWRENCE	<b>0.969</b>	33	9.82	<b>0.950</b>	74	22.02	<b>0.944</b>	7.87	<b>0.725</b>	\$80,000	32.0%	<b>0.941</b>
01844	METHUEN	<b>0.796</b>	30	1.34	<b>0.843</b>	112	5.00	<b>0.882</b>	4.94	<b>0.196</b>	\$60,000	20.7%	<b>0.725</b>
01845	NORTH ANDOVER	<b>0.697</b>	5	0.19	<b>0.462</b>	35	1.31	<b>0.577</b>	6.87	<b>0.543</b>	\$73,000	18.6%	<b>0.754</b>
01850	LOWELL	<b>0.910</b>	17	12.32	<b>0.930</b>	61	44.20	<b>0.969</b>	5.94	<b>0.473</b>	\$69,950	31.8%	<b>0.910</b>
01851	LOWELL	<b>0.919</b>	30	8.88	<b>0.938</b>	62	18.34	<b>0.930</b>	7.87	<b>0.725</b>	\$57,900	22.9%	<b>0.745</b>
01852	LOWELL	<b>0.905</b>	19	3.78	<b>0.880</b>	65	12.92	<b>0.910</b>	6.90	<b>0.594</b>	\$64,900	27.1%	<b>0.838</b>
01854	LOWELL	<b>0.964</b>	21	5.29	<b>0.902</b>	60	15.11	<b>0.916</b>	7.90	<b>0.787</b>	\$78,605	33.5%	<b>0.947</b>
01860	MERRIMAC	<b>0.392</b>	1	0.12	<b>0.176</b>	9	1.06	<b>0.311</b>	8.87	<b>0.863</b>	\$36,250	11.4%	<b>0.353</b>
01862	NORTH BILLERICA	<b>0.347</b>	1	0.11	<b>0.171</b>	17	1.91	<b>0.535</b>	2.97	<b>0.050</b>	\$81,432	23.3%	<b>0.866</b>
01863	NORTH CHELMSFORD	<b>0.739</b>	2	0.46	<b>0.459</b>	11	2.55	<b>0.507</b>	9.84	<b>0.916</b>	\$50,000	17.5%	<b>0.569</b>
01864	NORTH READING	<b>0.507</b>	9	0.65	<b>0.695</b>	16	1.15	<b>0.429</b>	6.90	<b>0.594</b>	\$28,250	7.2%	<b>0.238</b>
01867	READING	<b>0.465</b>	6	0.60	<b>0.644</b>	15	1.51	<b>0.468</b>	5.94	<b>0.473</b>	\$34,950	8.4%	<b>0.283</b>
01876	TEWKSBURY	<b>0.384</b>	5	0.24	<b>0.499</b>	52	2.54	<b>0.734</b>	4.92	<b>0.179</b>	\$30,950	9.3%	<b>0.275</b>
01879	TYNGSBORO	<b>0.667</b>	2	0.12	<b>0.252</b>	31	1.84	<b>0.605</b>	7.87	<b>0.725</b>	\$58,950	19.1%	<b>0.669</b>
01880	WAKEFIELD	<b>0.552</b>	8	1.07	<b>0.742</b>	24	3.21	<b>0.653</b>	5.90	<b>0.359</b>	\$35,000	9.1%	<b>0.294</b>
01886	WESTFORD	<b>0.658</b>	5	0.16	<b>0.429</b>	15	0.49	<b>0.249</b>	7.39	<b>0.672</b>	\$92,500	21.5%	<b>0.885</b>
01887	WILMINGTON	<b>0.373</b>	5	0.30	<b>0.524</b>	33	2.00	<b>0.625</b>	4.90	<b>0.160</b>	\$42,598	11.1%	<b>0.364</b>
01890	WINCHESTER	<b>0.095</b>	2	0.33	<b>0.406</b>	8	1.32	<b>0.325</b>	4.94	<b>0.196</b>	-\$27,750	-4.6%	<b>0.034</b>
01902	LYNN	<b>0.986</b>	84	31.70	<b>0.997</b>	159	60.00	<b>0.997</b>	7.84	<b>0.692</b>	\$90,000	33.3%	<b>0.969</b>
01904	LYNN	<b>0.874</b>	19	4.33	<b>0.888</b>	65	14.81	<b>0.922</b>	5.90	<b>0.359</b>	\$75,000	25.0%	<b>0.860</b>
01905	LYNN	<b>0.902</b>	39	10.34	<b>0.955</b>	69	18.30	<b>0.936</b>	5.90	<b>0.359</b>	\$91,043	32.8%	<b>0.966</b>
01906	SAUGUS	<b>0.832</b>	10	0.91	<b>0.754</b>	70	6.37	<b>0.866</b>	6.37	<b>0.501</b>	\$65,100	18.3%	<b>0.703</b>

**Massachusetts REO Stabilization Opportunity Score**  
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01907	SWAMPSCOTT	<b>0.829</b>	13	4.26	<b>0.863</b>	25	8.20	<b>0.790</b>	5.90	<b>0.359</b>	\$79,500	19.9%	<b>0.796</b>
01913	AMESBURY	<b>0.731</b>	9	0.73	<b>0.709</b>	27	2.18	<b>0.608</b>	5.90	<b>0.359</b>	\$62,920	22.3%	<b>0.759</b>
01915	BEVERLY	<b>0.714</b>	5	0.30	<b>0.521</b>	43	2.59	<b>0.706</b>	8.84	<b>0.824</b>	\$36,500	10.5%	<b>0.336</b>
01921	BOXFORD	<b>0.176</b>	2	0.08	<b>0.202</b>	7	0.29	<b>0.115</b>	3.94	<b>0.084</b>	\$103,750	16.6%	<b>0.832</b>
01923	DANVERS	<b>0.653</b>	7	0.53	<b>0.647</b>	31	2.33	<b>0.639</b>	5.92	<b>0.457</b>	\$50,000	13.9%	<b>0.485</b>
01929	ESSEX	<b>0.227</b>	3	0.21	<b>0.401</b>	1	0.07	<b>0.006</b>	4.94	<b>0.196</b>	\$81,500	17.3%	<b>0.765</b>
01930	GLOUCESTER	<b>0.350</b>	10	0.39	<b>0.650</b>	42	1.62	<b>0.636</b>	4.94	<b>0.196</b>	\$12,500	3.9%	<b>0.143</b>
01938	IPSWICH	<b>0.134</b>	2	0.06	<b>0.179</b>	15	0.45	<b>0.238</b>	2.94	<b>0.031</b>	\$65,750	16.7%	<b>0.653</b>
01940	LYNNFIELD	<b>0.535</b>	1	0.10	<b>0.146</b>	16	1.58	<b>0.493</b>	9.84	<b>0.916</b>	\$59,500	10.9%	<b>0.459</b>
01945	MARBLEHEAD	<b>0.739</b>	7	1.55	<b>0.770</b>	15	3.31	<b>0.585</b>	6.40	<b>0.507</b>	\$70,000	13.5%	<b>0.588</b>
01949	MIDDLETON	<b>0.244</b>	4	0.29	<b>0.490</b>	13	0.93	<b>0.345</b>	5.92	<b>0.457</b>	\$10,000	2.8%	<b>0.123</b>
01950	NEWBURYPORT	<b>0.216</b>	2	0.19	<b>0.333</b>	15	1.40	<b>0.451</b>	5.94	<b>0.473</b>	\$2,500	0.7%	<b>0.084</b>
01951	NEWBURY	<b>0.162</b>	1	0.08	<b>0.118</b>	8	0.62	<b>0.196</b>	8.84	<b>0.824</b>	\$0	0.0%	<b>0.073</b>
01952	SALISBURY	<b>0.622</b>	3	0.19	<b>0.392</b>	26	1.69	<b>0.574</b>	7.90	<b>0.787</b>	\$45,000	14.1%	<b>0.434</b>
01960	PEABODY	<b>0.751</b>	14	0.85	<b>0.776</b>	91	5.55	<b>0.874</b>	4.94	<b>0.196</b>	\$60,000	17.9%	<b>0.641</b>
01969	ROWLEY	<b>0.627</b>	4	0.23	<b>0.445</b>	13	0.73	<b>0.314</b>	8.37	<b>0.812</b>	\$64,875	15.6%	<b>0.619</b>
01970	SALEM	<b>0.765</b>	31	3.83	<b>0.908</b>	70	8.64	<b>0.899</b>	5.87	<b>0.333</b>	\$40,000	13.3%	<b>0.398</b>
01982	SOUTH HAMILTON	<b>0.025</b>	1	0.07	<b>0.090</b>	5	0.34	<b>0.104</b>	4.94	<b>0.196</b>	\$7,141	1.5%	<b>0.104</b>
02019	BELLINGHAM	<b>0.633</b>	12	0.65	<b>0.728</b>	37	2.00	<b>0.644</b>	4.42	<b>0.126</b>	\$61,000	19.8%	<b>0.709</b>
02021	CANTON	<b>0.160</b>	2	0.11	<b>0.235</b>	20	1.05	<b>0.448</b>	4.44	<b>0.132</b>	\$45,000	11.4%	<b>0.387</b>
02025	COHASSET	<b>0.050</b>	3	0.30	<b>0.448</b>	6	0.61	<b>0.168</b>	1.48	<b>0.011</b>	-\$17,500	-2.7%	<b>0.042</b>
02026	DEDHAM	<b>0.499</b>	11	1.05	<b>0.773</b>	35	3.35	<b>0.717</b>	4.42	<b>0.126</b>	\$36,750	9.8%	<b>0.322</b>
02030	DOVER	<b>0.045</b>	1	0.06	<b>0.078</b>	3	0.19	<b>0.045</b>	0.00	<b>0.000</b>	\$87,500	8.9%	<b>0.510</b>
02035	FOXBORO	<b>0.336</b>	9	0.45	<b>0.661</b>	16	0.80	<b>0.359</b>	5.90	<b>0.359</b>	\$24,450	6.8%	<b>0.218</b>
02038	FRANKLIN	<b>0.521</b>	7	0.26	<b>0.555</b>	33	1.24	<b>0.563</b>	5.90	<b>0.359</b>	\$53,000	14.2%	<b>0.501</b>
02043	HINGHAM	<b>0.034</b>	1	0.04	<b>0.048</b>	20	0.89	<b>0.417</b>	1.94	<b>0.014</b>	\$3,000	0.5%	<b>0.081</b>
02045	HULL	<b>0.515</b>	2	0.66	<b>0.507</b>	22	7.26	<b>0.768</b>	6.39	<b>0.504</b>	\$20,000	5.9%	<b>0.190</b>
02048	MANSFIELD	<b>0.622</b>	8	0.39	<b>0.619</b>	23	1.12	<b>0.496</b>	6.40	<b>0.507</b>	\$55,000	15.9%	<b>0.566</b>
02050	MARSHFIELD	<b>0.577</b>	13	0.44	<b>0.689</b>	48	1.64	<b>0.655</b>	4.94	<b>0.196</b>	\$60,000	15.0%	<b>0.577</b>
02052	MEDFIELD	<b>0.255</b>	1	0.07	<b>0.092</b>	6	0.41	<b>0.123</b>	30.48	<b>1.000</b>	\$30,500	5.7%	<b>0.224</b>
02053	MEDWAY	<b>0.644</b>	1	0.09	<b>0.129</b>	20	1.75	<b>0.543</b>	7.89	<b>0.779</b>	\$75,194	18.8%	<b>0.768</b>
02054	MILLIS	<b>0.303</b>	3	0.25	<b>0.417</b>	13	1.07	<b>0.373</b>	5.90	<b>0.359</b>	\$40,750	11.7%	<b>0.367</b>
02056	NORFOLK	<b>0.317</b>	2	0.13	<b>0.277</b>	6	0.40	<b>0.120</b>	11.77	<b>0.964</b>	\$22,500	4.6%	<b>0.188</b>
02061	NORWELL	<b>0.221</b>	2	0.10	<b>0.221</b>	5	0.24	<b>0.087</b>	7.87	<b>0.725</b>	\$45,000	8.2%	<b>0.328</b>
02062	NORWOOD	<b>0.734</b>	7	0.66	<b>0.675</b>	38	3.57	<b>0.748</b>	7.39	<b>0.672</b>	\$38,000	10.3%	<b>0.345</b>
02066	SCITUATE	<b>0.389</b>	5	0.30	<b>0.518</b>	19	1.14	<b>0.457</b>	2.94	<b>0.031</b>	\$75,000	15.3%	<b>0.686</b>
02067	SHARON	<b>0.557</b>	1	0.04	<b>0.039</b>	14	0.62	<b>0.283</b>	9.82	<b>0.910</b>	\$84,950	19.8%	<b>0.826</b>
02072	STOUGHTON	<b>0.801</b>	18	1.12	<b>0.804</b>	62	3.87	<b>0.804</b>	5.94	<b>0.473</b>	\$54,900	17.7%	<b>0.594</b>
02081	WALPOLE	<b>0.283</b>	2	0.12	<b>0.249</b>	17	1.01	<b>0.412</b>	4.87	<b>0.143</b>	\$68,500	16.6%	<b>0.675</b>
02090	WESTWOOD	<b>0.401</b>	2	0.19	<b>0.331</b>	8	0.74	<b>0.216</b>	5.90	<b>0.359</b>	\$99,100	16.5%	<b>0.818</b>
02093	WRENTHAM	<b>0.473</b>	4	0.18	<b>0.415</b>	13	0.59	<b>0.252</b>	6.90	<b>0.594</b>	\$65,000	16.3%	<b>0.633</b>
02111	BOSTON	<b>0.218</b>	2	6.90	<b>0.784</b>	1	3.45	<b>0.162</b>	1.97	<b>0.017</b>	\$57,500	8.9%	<b>0.381</b>
02113	BOSTON	<b>0.697</b>	2	20.00	<b>0.840</b>	2	20.00	<b>0.560</b>	9.84	<b>0.916</b>	-\$40,000	-10.1%	<b>0.020</b>

**Massachusetts REO Stabilization Opportunity Score**  
(Discussion Draft)

ZIP Code <sup>(1)</sup>	Town <sup>(2)</sup>	REO Stability Opportunity Score	Number of REOs <sup>(3)</sup>	REOs per Square Mile	Index: REO Availability	Number of 90-day and more Delinquency <sup>(3)</sup>	90-day and more Delinquency per Square Mile	Index: 90-day and more Delinquency	Median time of REO on Market (month) <sup>(4)</sup>	Index: Median Time of REO on Market	Median Home Sales Price Decline <sup>(5)</sup>	Percent of Median Home Sales Price Decline	Index: Home Sales Price Decline
02114	BOSTON	<b>0.098</b>	1	2.44	<b>0.583</b>	0	0.00	<b>0.000</b>	4.94	<b>0.196</b>	\$23,750	5.4%	<b>0.199</b>
02116	BOSTON	<b>0.571</b>	2	3.03	<b>0.700</b>	4	6.06	<b>0.487</b>	9.81	<b>0.896</b>	-\$67,000	-10.6%	<b>0.011</b>
02119	BOSTON	<b>0.975</b>	30	18.63	<b>0.972</b>	61	37.89	<b>0.961</b>	8.87	<b>0.863</b>	\$70,000	22.2%	<b>0.790</b>
02120	BOSTON	<b>0.415</b>	1	1.69	<b>0.546</b>	7	11.86	<b>0.669</b>	6.40	<b>0.507</b>	-\$33,901	-9.3%	<b>0.022</b>
02121	BOSTON	<b>0.992</b>	40	31.25	<b>0.992</b>	59	46.09	<b>0.972</b>	7.87	<b>0.725</b>	\$138,074	35.6%	<b>0.997</b>
02122	BOSTON	<b>0.952</b>	39	22.81	<b>0.986</b>	71	41.52	<b>0.978</b>	6.89	<b>0.577</b>	\$95,000	28.4%	<b>0.955</b>
02124	BOSTON	<b>0.972</b>	83	26.43	<b>0.994</b>	139	44.27	<b>0.994</b>	6.90	<b>0.594</b>	\$120,000	32.4%	<b>0.989</b>
02125	BOSTON	<b>0.958</b>	40	12.86	<b>0.966</b>	58	18.65	<b>0.927</b>	7.85	<b>0.714</b>	\$86,500	25.7%	<b>0.908</b>
02126	MATTAPAN	<b>1.000</b>	32	15.61	<b>0.964</b>	94	45.85	<b>0.989</b>	8.87	<b>0.863</b>	\$105,400	32.3%	<b>0.978</b>
02127	BOSTON	<b>0.599</b>	20	9.85	<b>0.924</b>	26	12.81	<b>0.835</b>	5.84	<b>0.322</b>	-\$3,000	-0.8%	<b>0.059</b>
02128	BOSTON	<b>0.936</b>	37	7.69	<b>0.941</b>	66	13.72	<b>0.913</b>	6.90	<b>0.594</b>	\$89,750	27.6%	<b>0.927</b>
02129	CHARLESTOWN	<b>0.459</b>	3	2.26	<b>0.720</b>	11	8.27	<b>0.692</b>	4.94	<b>0.196</b>	\$34,000	7.3%	<b>0.252</b>
02130	JAMAICA PLAIN	<b>0.706</b>	8	1.82	<b>0.793</b>	31	7.06	<b>0.798</b>	7.87	<b>0.725</b>	-\$10,000	-2.9%	<b>0.048</b>
02131	ROSLINDALE	<b>0.863</b>	18	5.90	<b>0.894</b>	61	20.00	<b>0.933</b>	6.90	<b>0.594</b>	\$55,250	15.4%	<b>0.560</b>
02132	WEST ROXBURY	<b>0.787</b>	8	1.75	<b>0.787</b>	17	3.73	<b>0.611</b>	7.84	<b>0.692</b>	\$55,975	14.5%	<b>0.529</b>
02134	ALLSTON	<b>0.409</b>	2	1.49	<b>0.608</b>	11	8.21	<b>0.689</b>	4.94	<b>0.196</b>	\$28,860	8.5%	<b>0.249</b>
02135	BRIGHTON	<b>0.546</b>	7	2.52	<b>0.796</b>	24	8.63	<b>0.793</b>	5.87	<b>0.333</b>	\$8,000	2.7%	<b>0.118</b>
02136	HYDE PARK	<b>0.958</b>	30	6.44	<b>0.922</b>	98	21.03	<b>0.950</b>	8.84	<b>0.824</b>	\$76,200	21.7%	<b>0.821</b>
02138	CAMBRIDGE	<b>0.020</b>	1	0.35	<b>0.322</b>	1	0.35	<b>0.039</b>	0.00	<b>0.000</b>	\$4,500	0.9%	<b>0.092</b>
02139	CAMBRIDGE	<b>0.406</b>	2	1.37	<b>0.594</b>	4	2.74	<b>0.328</b>	7.40	<b>0.686</b>	\$13,500	3.2%	<b>0.132</b>
02141	CAMBRIDGE	<b>0.501</b>	6	9.84	<b>0.868</b>	10	16.39	<b>0.770</b>	4.44	<b>0.132</b>	\$20,975	4.7%	<b>0.182</b>
02143	SOMERVILLE	<b>0.675</b>	3	1.95	<b>0.695</b>	8	5.19	<b>0.566</b>	7.90	<b>0.787</b>	\$25,750	6.7%	<b>0.221</b>
02144	SOMERVILLE	<b>0.535</b>	1	0.92	<b>0.454</b>	9	8.26	<b>0.647</b>	7.89	<b>0.779</b>	\$14,750	3.0%	<b>0.134</b>
02145	SOMERVILLE	<b>0.857</b>	7	5.00	<b>0.835</b>	23	16.43	<b>0.849</b>	9.35	<b>0.891</b>	\$44,000	12.1%	<b>0.395</b>
02148	MALDEN	<b>0.835</b>	34	6.68	<b>0.933</b>	104	20.43	<b>0.952</b>	5.90	<b>0.359</b>	\$54,952	16.6%	<b>0.580</b>
02149	EVERETT	<b>0.955</b>	53	15.68	<b>0.983</b>	112	33.14	<b>0.983</b>	6.90	<b>0.594</b>	\$95,000	26.8%	<b>0.938</b>
02150	CHELSEA	<b>0.896</b>	33	15.00	<b>0.961</b>	72	32.73	<b>0.964</b>	5.90	<b>0.359</b>	\$76,144	26.9%	<b>0.891</b>
02151	REVERE	<b>0.950</b>	60	10.17	<b>0.978</b>	166	28.14	<b>0.992</b>	6.90	<b>0.594</b>	\$85,750	26.0%	<b>0.913</b>
02152	WINTHROP	<b>0.737</b>	11	5.09	<b>0.866</b>	28	12.96	<b>0.843</b>	5.94	<b>0.473</b>	\$30,000	9.0%	<b>0.266</b>
02155	MEDFORD	<b>0.880</b>	15	1.83	<b>0.824</b>	73	8.90	<b>0.905</b>	9.84	<b>0.916</b>	\$45,600	11.9%	<b>0.406</b>
02169	QUINCY	<b>0.815</b>	18	1.62	<b>0.832</b>	62	5.59	<b>0.840</b>	8.84	<b>0.824</b>	\$28,000	9.0%	<b>0.258</b>
02170	QUINCY	<b>0.476</b>	1	0.52	<b>0.375</b>	16	8.33	<b>0.742</b>	6.87	<b>0.543</b>	\$28,000	7.4%	<b>0.241</b>
02171	QUINCY	<b>0.364</b>	5	1.95	<b>0.762</b>	13	5.06	<b>0.622</b>	2.97	<b>0.050</b>	\$21,000	6.1%	<b>0.204</b>
02176	MELROSE	<b>0.437</b>	3	0.64	<b>0.560</b>	24	5.12	<b>0.723</b>	4.90	<b>0.160</b>	\$39,900	10.0%	<b>0.347</b>
02180	STONEHAM	<b>0.426</b>	4	0.65	<b>0.585</b>	18	2.93	<b>0.594</b>	4.90	<b>0.160</b>	\$45,801	12.7%	<b>0.417</b>
02184	BRAINTREE	<b>0.493</b>	7	0.50	<b>0.630</b>	56	4.00	<b>0.801</b>	4.94	<b>0.196</b>	\$34,750	9.9%	<b>0.308</b>
02186	MILTON	<b>0.770</b>	9	0.64	<b>0.686</b>	42	2.97	<b>0.725</b>	8.84	<b>0.824</b>	\$42,090	8.9%	<b>0.333</b>
02188	WEYMOUTH	<b>0.479</b>	5	1.25	<b>0.703</b>	18	4.51	<b>0.667</b>	3.97	<b>0.123</b>	\$42,500	13.5%	<b>0.415</b>
02189	EAST WEYMOUTH	<b>0.784</b>	4	1.02	<b>0.664</b>	35	8.88	<b>0.826</b>	6.87	<b>0.543</b>	\$51,764	17.2%	<b>0.574</b>
02190	SOUTH WEYMOUTH	<b>0.616</b>	4	0.58	<b>0.577</b>	26	3.78	<b>0.700</b>	5.90	<b>0.359</b>	\$50,000	16.4%	<b>0.541</b>
02191	NORTH WEYMOUTH	<b>0.709</b>	1	0.46	<b>0.359</b>	17	7.80	<b>0.737</b>	11.81	<b>0.969</b>	\$32,000	10.4%	<b>0.303</b>
02210	BOSTON	<b>0.353</b>	1	1.18	<b>0.493</b>	2	2.35	<b>0.193</b>	10.81	<b>0.944</b>	\$134,958	-18.7%	<b>0.000</b>
02215	BOSTON	<b>0.048</b>	1	1.27	<b>0.504</b>	1	1.27	<b>0.090</b>	1.97	<b>0.017</b>	-\$25,250	-8.2%	<b>0.028</b>

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02301	BROCKTON	<b>0.997</b>	122	9.76	<b>0.989</b>	231	18.48	<b>0.986</b>	8.84	<b>0.824</b>	\$104,900	37.5%	<b>0.994</b>
02302	BROCKTON	<b>0.989</b>	52	5.80	<b>0.944</b>	143	15.94	<b>0.955</b>	8.81	<b>0.815</b>	\$85,000	32.7%	<b>0.958</b>
02322	AVON	<b>0.669</b>	2	0.46	<b>0.451</b>	6	1.37	<b>0.269</b>	8.35	<b>0.804</b>	\$62,250	20.4%	<b>0.734</b>
02324	BRIDGEWATER	<b>0.630</b>	3	0.11	<b>0.305</b>	42	1.53	<b>0.613</b>	6.87	<b>0.543</b>	\$66,250	19.7%	<b>0.737</b>
02330	CARVER	<b>0.588</b>	4	0.13	<b>0.378</b>	26	0.85	<b>0.462</b>	7.81	<b>0.689</b>	\$56,050	17.5%	<b>0.599</b>
02332	DUXBURY	<b>0.655</b>	1	0.04	<b>0.036</b>	18	0.77	<b>0.370</b>	13.76	<b>0.994</b>	\$100,000	17.2%	<b>0.829</b>
02333	EAST BRIDGEWATER	<b>0.810</b>	5	0.29	<b>0.515</b>	37	2.15	<b>0.658</b>	8.87	<b>0.863</b>	\$61,200	19.7%	<b>0.706</b>
02338	HALIFAX	<b>0.529</b>	5	0.31	<b>0.529</b>	23	1.42	<b>0.538</b>	5.90	<b>0.359</b>	\$49,325	18.0%	<b>0.571</b>
02339	HANOVER	<b>0.322</b>	6	0.38	<b>0.574</b>	9	0.58	<b>0.204</b>	3.94	<b>0.084</b>	\$73,750	16.0%	<b>0.697</b>
02341	HANSON	<b>0.272</b>	1	0.07	<b>0.084</b>	27	1.80	<b>0.583</b>	5.40	<b>0.286</b>	\$51,500	15.2%	<b>0.515</b>
02343	HOLBROOK	<b>0.812</b>	8	1.12	<b>0.748</b>	37	5.19	<b>0.787</b>	5.90	<b>0.359</b>	\$75,000	24.2%	<b>0.852</b>
02346	MIDDLEBORO	<b>0.445</b>	11	0.16	<b>0.552</b>	40	0.58	<b>0.476</b>	5.87	<b>0.333</b>	\$45,562	14.7%	<b>0.468</b>
02347	LAKEVILLE	<b>0.224</b>	4	0.13	<b>0.381</b>	21	0.69	<b>0.384</b>	5.42	<b>0.300</b>	\$32,200	9.9%	<b>0.297</b>
02351	ABINGTON	<b>0.686</b>	4	0.40	<b>0.541</b>	29	2.92	<b>0.681</b>	5.90	<b>0.359</b>	\$62,500	19.4%	<b>0.711</b>
02356	NORTH EASTON	<b>0.227</b>	1	0.08	<b>0.120</b>	8	0.63	<b>0.202</b>	9.81	<b>0.896</b>	\$14,900	4.0%	<b>0.148</b>
02359	PEMBROKE	<b>0.325</b>	1	0.05	<b>0.050</b>	44	2.01	<b>0.686</b>	6.89	<b>0.577</b>	\$29,000	8.7%	<b>0.255</b>
02360	PLYMOUTH	<b>0.838</b>	45	0.56	<b>0.818</b>	157	1.95	<b>0.824</b>	6.87	<b>0.543</b>	\$61,000	17.9%	<b>0.647</b>
02364	KINGSTON	<b>0.174</b>	2	0.11	<b>0.238</b>	12	0.65	<b>0.261</b>	5.90	<b>0.359</b>	\$42,000	11.4%	<b>0.373</b>
02367	PLYMPTON	<b>0.314</b>	2	0.14	<b>0.280</b>	7	0.47	<b>0.157</b>	4.87	<b>0.143</b>	\$103,750	27.0%	<b>0.961</b>
02368	RANDOLPH	<b>0.885</b>	44	4.26	<b>0.919</b>	137	13.25	<b>0.947</b>	5.94	<b>0.473</b>	\$71,250	22.4%	<b>0.807</b>
02370	ROCKLAND	<b>0.611</b>	6	0.60	<b>0.639</b>	41	4.10	<b>0.776</b>	4.94	<b>0.196</b>	\$49,000	17.0%	<b>0.546</b>
02375	SOUTH EASTON	<b>0.754</b>	5	0.32	<b>0.532</b>	19	1.20	<b>0.471</b>	7.84	<b>0.692</b>	\$68,500	23.2%	<b>0.801</b>
02379	WEST BRIDGEWATER	<b>0.171</b>	1	0.06	<b>0.070</b>	11	0.70	<b>0.255</b>	4.94	<b>0.196</b>	\$62,224	19.1%	<b>0.700</b>
02382	WHITMAN	<b>0.793</b>	8	1.15	<b>0.756</b>	49	7.04	<b>0.838</b>	5.42	<b>0.300</b>	\$65,000	20.6%	<b>0.748</b>
02420	LEXINGTON	<b>0.059</b>	1	0.15	<b>0.190</b>	9	1.31	<b>0.339</b>	4.92	<b>0.179</b>	-\$29,000	-4.6%	<b>0.031</b>
02421	LEXINGTON	<b>0.028</b>	1	0.11	<b>0.162</b>	3	0.32	<b>0.076</b>	2.97	<b>0.050</b>	\$35,000	5.2%	<b>0.232</b>
02446	BROOKLINE	<b>0.112</b>	1	0.75	<b>0.420</b>	3	2.24	<b>0.241</b>	4.90	<b>0.160</b>	\$25,000	5.1%	<b>0.202</b>
02452	WALTHAM	<b>0.507</b>	1	0.27	<b>0.283</b>	7	1.90	<b>0.364</b>	11.31	<b>0.958</b>	\$40,000	10.0%	<b>0.350</b>
02453	WALTHAM	<b>0.549</b>	4	1.12	<b>0.672</b>	17	4.76	<b>0.661</b>	5.42	<b>0.300</b>	\$46,700	11.9%	<b>0.409</b>
02461	NEWTON HIGHLANDS	<b>0.056</b>	1	0.80	<b>0.426</b>	2	1.60	<b>0.151</b>	0.97	<b>0.006</b>	\$6,500	1.0%	<b>0.098</b>
02467	CHESTNUT HILL	<b>0.417</b>	1	0.45	<b>0.353</b>	5	2.23	<b>0.331</b>	3.94	<b>0.084</b>	\$154,050	22.5%	<b>0.980</b>
02468	WABAN	<b>0.238</b>	1	0.63	<b>0.398</b>	2	1.27	<b>0.129</b>	1.97	<b>0.017</b>	\$132,000	13.4%	<b>0.843</b>
02472	WATERTOWN	<b>0.602</b>	4	0.97	<b>0.655</b>	24	5.84	<b>0.762</b>	6.87	<b>0.543</b>	\$19,915	5.2%	<b>0.185</b>
02474	ARLINGTON	<b>0.331</b>	3	0.97	<b>0.602</b>	9	2.91	<b>0.499</b>	5.90	<b>0.359</b>	\$13,500	3.1%	<b>0.126</b>
02478	BELMONT	<b>0.151</b>	2	0.43	<b>0.437</b>	6	1.29	<b>0.258</b>	4.90	<b>0.160</b>	\$46,500	7.7%	<b>0.319</b>
02481	WELLESLEY HILLS	<b>0.014</b>	1	0.18	<b>0.210</b>	2	0.36	<b>0.053</b>	3.94	<b>0.084</b>	-\$80,000	-7.8%	<b>0.014</b>
02494	NEEDHAM HEIGHTS	<b>0.588</b>	1	0.29	<b>0.291</b>	8	2.29	<b>0.423</b>	11.81	<b>0.969</b>	\$61,550	10.3%	<b>0.445</b>
02532	BUZZARDS BAY	<b>0.504</b>	4	0.21	<b>0.434</b>	25	1.33	<b>0.541</b>	5.90	<b>0.359</b>	\$58,750	17.5%	<b>0.622</b>
02536	EAST FALMOUTH	<b>0.852</b>	9	0.32	<b>0.605</b>	57	2.05	<b>0.714</b>	7.84	<b>0.692</b>	\$85,084	24.3%	<b>0.902</b>
02537	EAST SANDWICH	<b>0.552</b>	1	0.08	<b>0.123</b>	16	1.29	<b>0.445</b>	8.84	<b>0.824</b>	\$66,000	16.7%	<b>0.655</b>
02538	EAST WAREHAM	<b>0.804</b>	7	1.77	<b>0.779</b>	19	4.81	<b>0.695</b>	5.90	<b>0.359</b>	\$68,750	27.5%	<b>0.863</b>
02539	EDGARTOWN	<b>0.356</b>	3	0.11	<b>0.311</b>	15	0.56	<b>0.275</b>	5.92	<b>0.457</b>	\$81,500	11.8%	<b>0.591</b>
02554	NANTUCKET	<b>0.042</b>	3	0.06	<b>0.213</b>	26	0.54	<b>0.375</b>	2.94	<b>0.031</b>	-\$127,000	-10.6%	<b>0.006</b>

## Massachusetts REO Stabilization Opportunity Score

(Discussion Draft)

ZIP Code <sup>(1)</sup>	Town <sup>(2)</sup>	REO Stability Opportunity Score	Number of REOs <sup>(3)</sup>	REOs per Square Mile	Index: REO Availability	Number of 90-day and more Delinquency <sup>(3)</sup>	90-day and more Delinquency per Square Mile	Index: 90-day and more Delinquency	Median time of REO on Market (month) <sup>(4)</sup>	Index: Median Time of REO on Market	Median Home Sales Price Decline <sup>(5)</sup>	Percent of Median Home Sales Price Decline	Index: Home Sales Price Decline
02556	NORTH FALMOUTH	<b>0.154</b>	1	0.25	<b>0.261</b>	5	1.26	<b>0.227</b>	6.90	<b>0.594</b>	\$5,000	1.0%	<b>0.095</b>
02559	POCASSET	<b>0.370</b>	2	0.46	<b>0.457</b>	4	0.92	<b>0.174</b>	6.87	<b>0.543</b>	\$51,545	14.1%	<b>0.487</b>
02563	SANDWICH	<b>0.524</b>	6	0.44	<b>0.588</b>	30	2.20	<b>0.627</b>	5.92	<b>0.457</b>	\$35,000	10.0%	<b>0.314</b>
02571	WAREHAM	<b>0.821</b>	11	0.73	<b>0.737</b>	46	3.06	<b>0.765</b>	8.35	<b>0.804</b>	\$41,673	16.3%	<b>0.476</b>
02575	WEST TISBURY	<b>0.431</b>	2	0.53	<b>0.479</b>	3	0.80	<b>0.118</b>	10.82	<b>0.955</b>	\$35,000	5.1%	<b>0.227</b>
02576	WEST WAREHAM	<b>0.090</b>	1	0.10	<b>0.148</b>	13	1.29	<b>0.409</b>	4.92	<b>0.179</b>	\$19,169	7.2%	<b>0.210</b>
02601	HYANNIS	<b>0.922</b>	44	4.16	<b>0.913</b>	68	6.43	<b>0.863</b>	6.90	<b>0.594</b>	\$93,000	32.6%	<b>0.972</b>
02631	BREWSTER	<b>0.176</b>	2	0.09	<b>0.207</b>	15	0.66	<b>0.317</b>	5.87	<b>0.333</b>	\$43,000	11.5%	<b>0.375</b>
02632	CENTERVILLE	<b>0.818</b>	14	1.87	<b>0.821</b>	31	4.13	<b>0.728</b>	5.87	<b>0.333</b>	\$82,550	24.0%	<b>0.880</b>
02633	CHATHAM	<b>0.633</b>	1	0.09	<b>0.137</b>	10	0.92	<b>0.294</b>	13.77	<b>0.997</b>	\$96,000	15.3%	<b>0.779</b>
02635	COTUIT	<b>0.115</b>	1	0.19	<b>0.227</b>	9	1.75	<b>0.398</b>	3.94	<b>0.084</b>	\$40,000	9.1%	<b>0.325</b>
02639	DENNIS PORT	<b>0.807</b>	2	0.77	<b>0.527</b>	11	4.21	<b>0.580</b>	8.84	<b>0.824</b>	\$66,925	23.7%	<b>0.798</b>
02642	EASTHAM	<b>0.062</b>	1	0.07	<b>0.098</b>	6	0.43	<b>0.132</b>	5.87	<b>0.333</b>	\$28,500	6.9%	<b>0.235</b>
02644	FORESTDALE	<b>0.681</b>	1	0.29	<b>0.294</b>	16	4.68	<b>0.650</b>	9.84	<b>0.916</b>	\$44,300	13.4%	<b>0.420</b>
02645	HARWICH	<b>0.244</b>	6	0.35	<b>0.569</b>	18	1.06	<b>0.431</b>	4.87	<b>0.143</b>	\$32,250	8.8%	<b>0.272</b>
02646	HARWICH PORT	<b>0.129</b>	1	0.35	<b>0.319</b>	6	2.10	<b>0.356</b>	4.94	<b>0.196</b>	\$22,813	5.7%	<b>0.207</b>
02648	MARSTONS MILLS	<b>0.412</b>	2	0.20	<b>0.345</b>	18	1.79	<b>0.532</b>	5.94	<b>0.473</b>	\$42,381	12.5%	<b>0.392</b>
02649	MASHPEE	<b>0.633</b>	10	0.42	<b>0.667</b>	39	1.66	<b>0.619</b>	5.90	<b>0.359</b>	\$56,000	15.5%	<b>0.563</b>
02653	ORLEANS	<b>0.669</b>	2	0.13	<b>0.275</b>	5	0.33	<b>0.098</b>	12.31	<b>0.980</b>	\$105,750	19.6%	<b>0.905</b>
02655	OSTERVILLE	<b>0.465</b>	2	0.29	<b>0.389</b>	8	1.15	<b>0.297</b>	4.94	<b>0.196</b>	\$140,000	27.2%	<b>0.986</b>
02657	PROVINCETOWN	<b>0.207</b>	1	0.10	<b>0.160</b>	15	1.55	<b>0.482</b>	5.87	<b>0.333</b>	\$40,000	9.8%	<b>0.339</b>
02660	SOUTH DENNIS	<b>0.457</b>	3	0.32	<b>0.465</b>	12	1.29	<b>0.392</b>	5.94	<b>0.473</b>	\$49,250	16.4%	<b>0.527</b>
02664	SOUTH YARMOUTH	<b>0.650</b>	7	0.94	<b>0.711</b>	25	3.36	<b>0.678</b>	5.87	<b>0.333</b>	\$48,200	15.6%	<b>0.499</b>
02668	WEST BARNSTABLE	<b>0.185</b>	4	0.28	<b>0.482</b>	5	0.35	<b>0.106</b>	6.87	<b>0.543</b>	\$7,000	1.8%	<b>0.112</b>
02670	WEST DENNIS	<b>0.232</b>	1	0.47	<b>0.361</b>	2	0.94	<b>0.109</b>	8.82	<b>0.821</b>	\$3,500	1.1%	<b>0.090</b>
02673	WEST YARMOUTH	<b>0.798</b>	14	1.69	<b>0.810</b>	34	4.10	<b>0.759</b>	5.90	<b>0.359</b>	\$59,050	20.8%	<b>0.723</b>
02675	YARMOUTH PORT	<b>0.311</b>	1	0.11	<b>0.168</b>	12	1.33	<b>0.403</b>	5.42	<b>0.300</b>	\$63,000	17.6%	<b>0.661</b>
02702	ASSONET	<b>0.387</b>	3	0.16	<b>0.364</b>	10	0.52	<b>0.210</b>	6.90	<b>0.594</b>	\$51,900	15.5%	<b>0.524</b>
02703	ATTLEBORO	<b>0.854</b>	26	0.95	<b>0.812</b>	90	3.27	<b>0.821</b>	6.85	<b>0.538</b>	\$63,000	21.4%	<b>0.751</b>
02715	DIGTON	<b>0.661</b>	1	0.10	<b>0.157</b>	6	0.61	<b>0.171</b>	10.81	<b>0.944</b>	\$107,250	31.4%	<b>0.975</b>
02717	EAST FREETOWN	<b>0.286</b>	2	0.10	<b>0.224</b>	9	0.43	<b>0.185</b>	4.94	<b>0.196</b>	\$79,000	25.2%	<b>0.882</b>
02718	EAST TAUNTON	<b>0.756</b>	2	0.18	<b>0.328</b>	20	1.85	<b>0.549</b>	7.90	<b>0.787</b>	\$73,000	24.5%	<b>0.846</b>
02719	FAIRHAVEN	<b>0.692</b>	7	0.56	<b>0.658</b>	41	3.31	<b>0.745</b>	5.90	<b>0.359</b>	\$48,300	17.3%	<b>0.549</b>
02720	FALL RIVER	<b>0.664</b>	15	1.30	<b>0.798</b>	54	4.67	<b>0.812</b>	3.94	<b>0.084</b>	\$44,900	18.7%	<b>0.555</b>
02721	FALL RIVER	<b>0.927</b>	17	4.61	<b>0.885</b>	46	12.47	<b>0.885</b>	8.87	<b>0.863</b>	\$55,100	22.0%	<b>0.714</b>
02723	FALL RIVER	<b>0.944</b>	11	6.75	<b>0.882</b>	31	19.02	<b>0.891</b>	7.85	<b>0.714</b>	\$78,000	32.5%	<b>0.936</b>
02724	FALL RIVER	<b>0.938</b>	10	5.46	<b>0.860</b>	30	16.39	<b>0.871</b>	7.87	<b>0.725</b>	\$77,950	30.8%	<b>0.924</b>
02726	SOMERSET	<b>0.443</b>	3	0.53	<b>0.538</b>	28	4.97	<b>0.756</b>	4.90	<b>0.160</b>	\$35,950	12.5%	<b>0.361</b>
02738	MARION	<b>0.064</b>	2	0.14	<b>0.286</b>	7	0.48	<b>0.160</b>	4.94	<b>0.196</b>	\$18,000	4.5%	<b>0.162</b>
02740	NEW BEDFORD	<b>0.916</b>	48	8.51	<b>0.958</b>	116	20.57	<b>0.966</b>	6.90	<b>0.594</b>	\$60,000	26.7%	<b>0.810</b>
02743	ACUSHNET	<b>0.375</b>	6	0.33	<b>0.566</b>	24	1.32	<b>0.527</b>	4.94	<b>0.196</b>	\$37,000	13.8%	<b>0.384</b>
02744	NEW BEDFORD	<b>0.924</b>	8	5.59	<b>0.849</b>	20	13.99	<b>0.818</b>	7.87	<b>0.725</b>	\$80,000	33.3%	<b>0.952</b>
02745	NEW BEDFORD	<b>0.849</b>	10	0.92	<b>0.759</b>	44	4.06	<b>0.779</b>	8.35	<b>0.804</b>	\$45,000	18.8%	<b>0.557</b>

**Massachusetts REO Stabilization Opportunity Score**  
(Discussion Draft)

ZIP Code <sup>(1)</sup>	Town <sup>(2)</sup>	REO Stability Opportunity Score	Number of REOs <sup>(3)</sup>	REOs per Square Mile	Index: REO Availability	Number of 90-day and more Delinquency <sup>(3)</sup>	90-day and more Delinquency per Square Mile	Index: 90-day and more Delinquency	Median time of REO on Market (month) <sup>(4)</sup>	Index: Median Time of REO on Market	Median Home Sales Price Decline <sup>(5)</sup>	Percent of Median Home Sales Price Decline	Index: Home Sales Price Decline
02746	NEW BEDFORD	<b>0.888</b>	13	5.49	<b>0.877</b>	18	7.59	<b>0.751</b>	6.90	<b>0.594</b>	\$80,000	31.5%	<b>0.933</b>
02747	NORTH DARTMOUTH	<b>0.462</b>	6	0.14	<b>0.440</b>	32	0.76	<b>0.490</b>	4.94	<b>0.196</b>	\$64,500	20.3%	<b>0.739</b>
02748	SOUTH DARTMOUTH	<b>0.188</b>	4	0.17	<b>0.412</b>	8	0.35	<b>0.140</b>	4.90	<b>0.160</b>	\$55,500	14.8%	<b>0.543</b>
02760	NORTH ATTLEBORO	<b>0.490</b>	11	0.63	<b>0.723</b>	48	2.75	<b>0.731</b>	4.94	<b>0.196</b>	\$30,000	9.8%	<b>0.286</b>
02762	PLAINVILLE	<b>0.308</b>	2	0.18	<b>0.325</b>	13	1.18	<b>0.389</b>	6.84	<b>0.529</b>	\$31,700	9.1%	<b>0.277</b>
02766	NORTON	<b>0.745</b>	9	0.31	<b>0.599</b>	43	1.50	<b>0.616</b>	5.84	<b>0.322</b>	\$88,500	26.0%	<b>0.919</b>
02767	RAYNHAM	<b>0.277</b>	3	0.13	<b>0.342</b>	25	1.06	<b>0.501</b>	4.94	<b>0.196</b>	\$45,853	13.5%	<b>0.431</b>
02769	REHOBOTH	<b>0.204</b>	4	0.09	<b>0.317</b>	14	0.30	<b>0.190</b>	7.87	<b>0.725</b>	-\$750	-0.2%	<b>0.070</b>
02770	ROCHESTER	<b>0.106</b>	1	0.03	<b>0.025</b>	11	0.35	<b>0.179</b>	4.44	<b>0.132</b>	\$65,620	17.3%	<b>0.678</b>
02771	SEEKONK	<b>0.583</b>	2	0.11	<b>0.241</b>	27	1.47	<b>0.557</b>	8.84	<b>0.824</b>	\$48,000	15.8%	<b>0.504</b>
02777	SWANSEA	<b>0.448</b>	9	0.39	<b>0.633</b>	25	1.08	<b>0.504</b>	4.94	<b>0.196</b>	\$45,000	16.4%	<b>0.496</b>
02779	BERKLEY	<b>0.381</b>	2	0.12	<b>0.258</b>	13	0.79	<b>0.319</b>	8.85	<b>0.857</b>	\$27,000	8.2%	<b>0.244</b>
02780	TAUNTON	<b>0.824</b>	47	1.44	<b>0.874</b>	121	3.70	<b>0.868</b>	5.90	<b>0.359</b>	\$56,000	20.4%	<b>0.683</b>
02790	WESTPORT	<b>0.367</b>	6	0.11	<b>0.403</b>	19	0.34	<b>0.232</b>	5.40	<b>0.286</b>	\$65,000	18.8%	<b>0.720</b>

Notes:

(1) Only includes ZIPs codes with sufficient data.

(2) Town names are based on USPS standard town names assigned to the ZIP codes. Some, though not many, ZIP codes may cross town limits and therefore cover multiple towns.

(3) Reflect status as of Dec. 2008. The dataset from LPS Applied Analytics covers approximately 85% of the mortgages in MA. Therefore, it is possible that the actual numbers of REOs and delinquencies are slightly higher than these estimates, which are based on the dataset from LPS Applied Analytics.

(4) The calculation includes properties became REO since 2005, covering properties currently still on the market and the ones already have been purchased.

(5) Median home sales price decline calculated based on transaction records from the Warren Group. It is the difference between the median home sales price for the period of Jan 2005-June 2006 and the period of July 2007- Oct. 2008. ZIP codes with fewer than 15 transactions in either period are eliminated from the calculation as a small transaction volume could severely skew the median sales price.