Jason Henderson Vice President and Branch Executive Federal Reserve Bank of Kansas City — Omaha Branch www.kansascityfed.org/omaha January 13, 2009

Ag Credit Availability in View of the Banking and Stock Market Crisis



The views expressed are those of the author and do not necessarily reflect the opinions of the Federal Reserve Bank of Kansas City or the Federal Reserve System.

Today's Roadmap

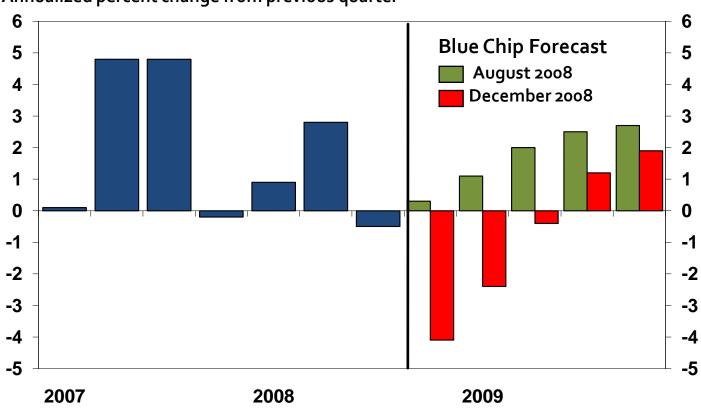
- The Recession Intensifies
- Impacts on Financial Markets
- What is the Impact on Agricultural Credit?



The U.S. economy is in recession.

Real GDP Growth

Annualized percent change from previous quarter

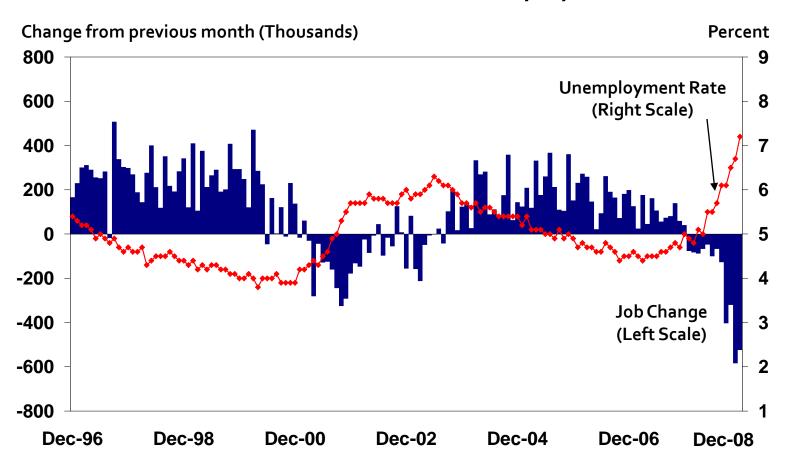


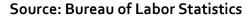
Source: Bureau of Economic Analysis and Blue Chip Economic Indicators



Job losses mount.

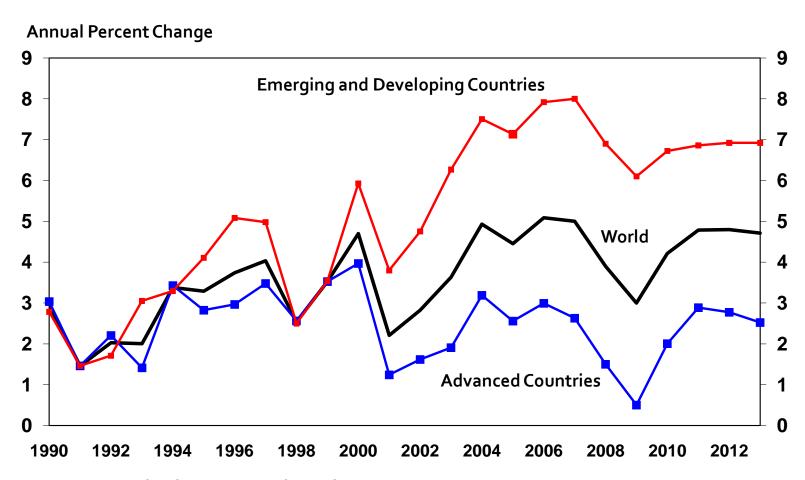
U.S. Non-farm Job Growth and Unemployment Rate





The recession has spread globally.

World GDP Growth

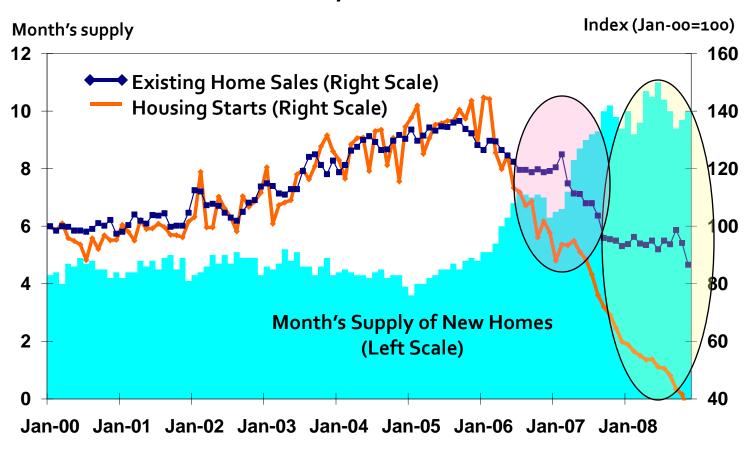


Source: International Monetary Fund, October 2008



It started in the housing sector.

Home Starts, Sales and Inventories

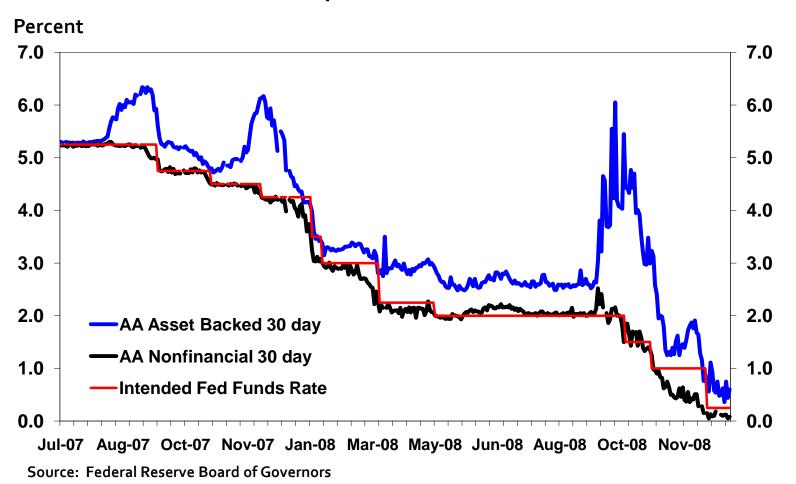


Source: Dept. of Commerce, National Association of Realtors



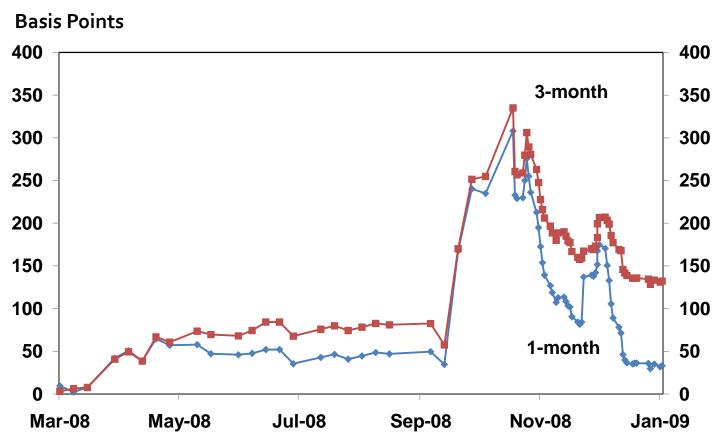
Financial markets remain fragile.

Commercial Paper Rates and Fed Funds Rate



Financial market stress remains elevated.

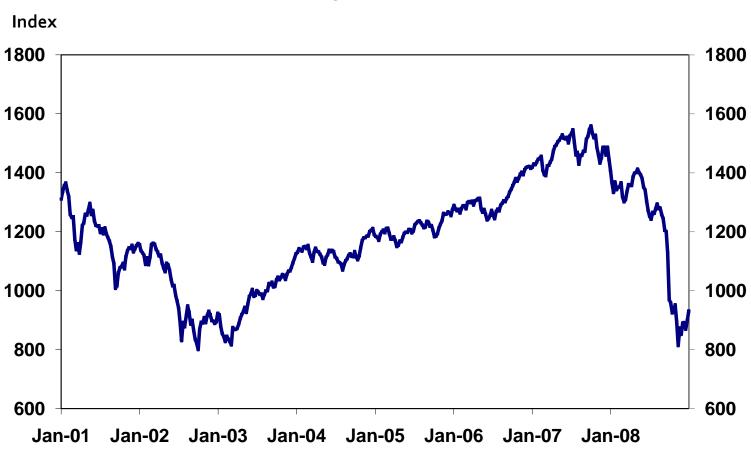
LIBOR-OIS Spread



Source: Federal Reserve Board of Governors

Stock market values plummet.

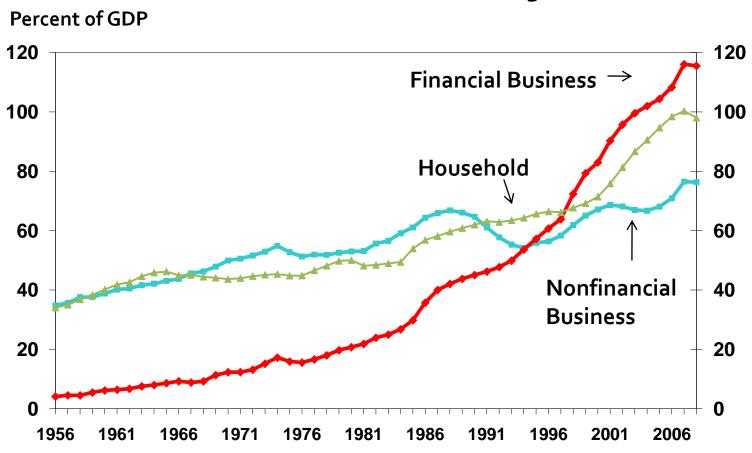




Source: Dow Jones

Falling asset values with high leverage is a recipe for bankruptcy.

Domestic Debt Outstanding

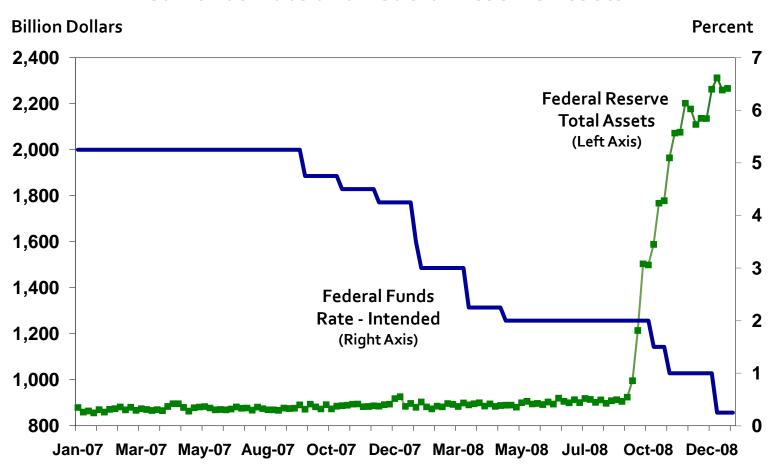


Source: Federal Reserve Board of Governors



The Fed has acted aggressively.

Fed Funds Rate and Federal Reserve Assets

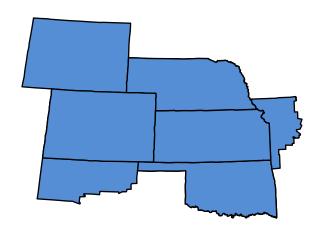






Today's Roadmap

What is the Impact on Agricultural Credit?



Tenth Federal Reserve District
Colorado, Kansas,
Nebraska, Oklahoma, Wyoming,
western Missouri, northern New Mexico

Federal Reserve Bank of Dallas

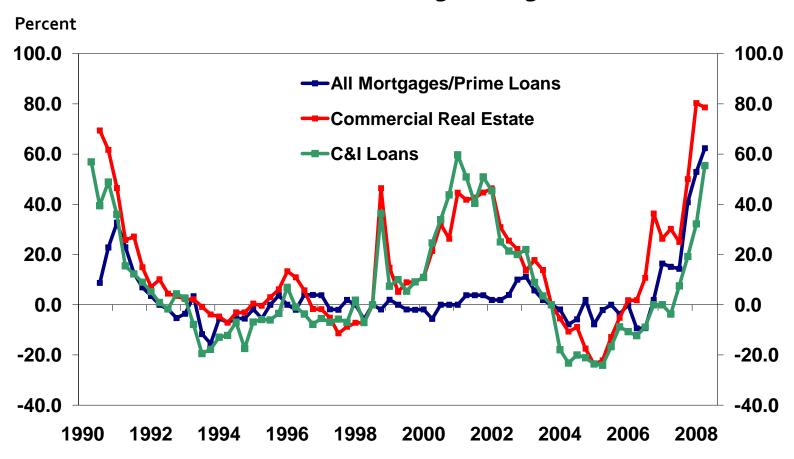
<u>Agricultural Credit Conditions</u>

http://www.dallasfed.org/research/agsurvey/index.html



Banks have tightened credit standards.

Net Percent of Domestic Banks Tightening Credit Standards



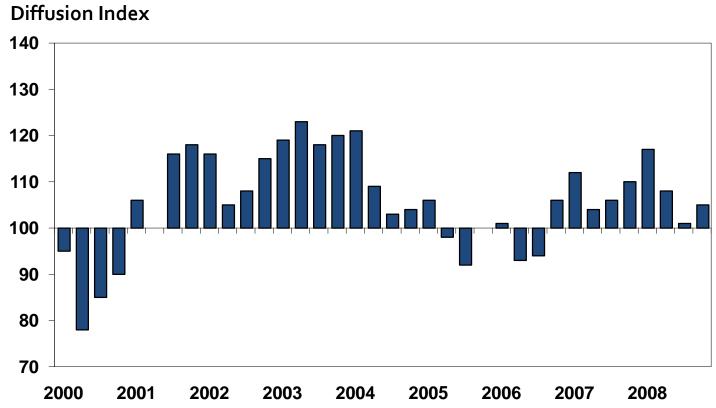
Source: Federal Reserve Board of Governors



Commercial banks have funds available for farm loans.

Fund Availability for Farm Loans at Agricultural Banks

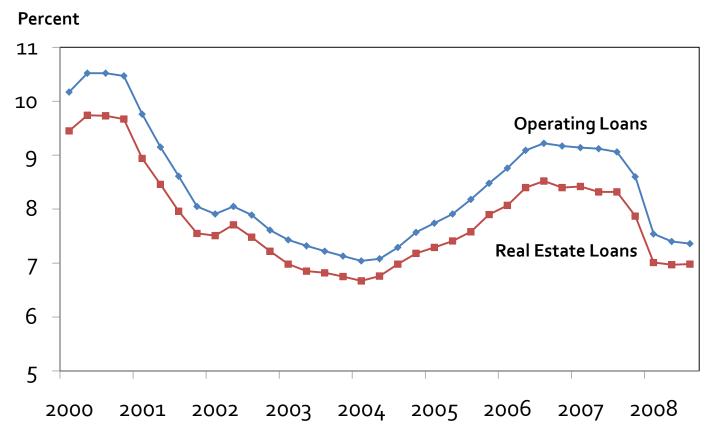
(Tenth Federal Reserve District)





The cost of funds has eased.

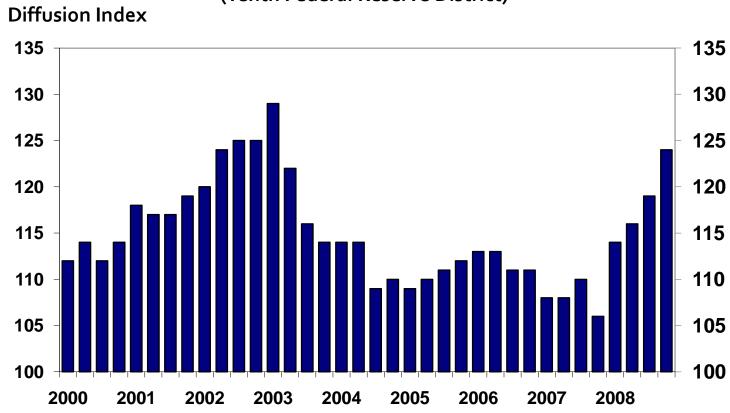
Interest Rates for Farm Loans at Agricultural Banks (Tenth Federal Reserve District)





Agricultural credit conditions have tightened.

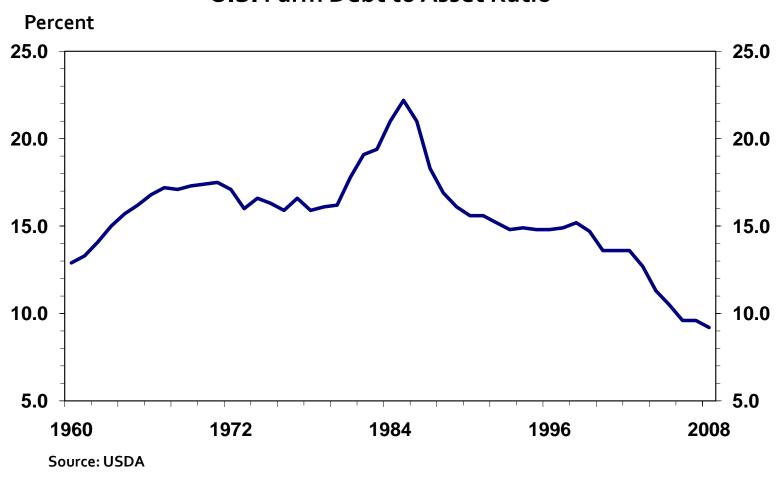
Collateral Required for Farm Loans at Agricultural Banks (Tenth Federal Reserve District)





Unlike other sectors, farm debt levels remain low.

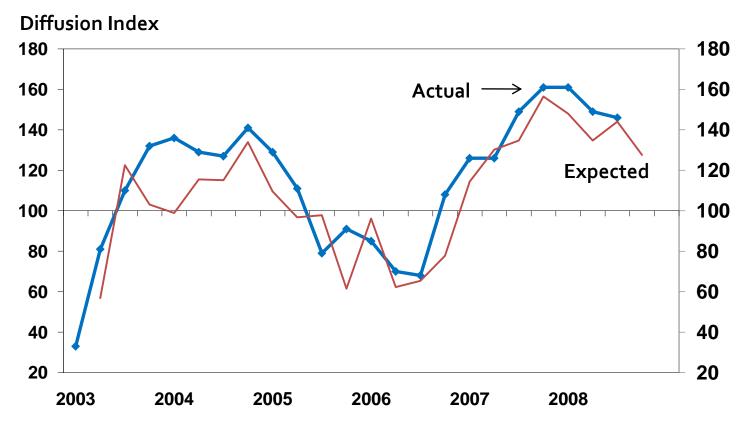
U.S. Farm Debt to Asset Ratio



Expectations for farm income are slowing.

Farm Income Expectations Among Agricultural Bankers

(Tenth Federal Reserve District)



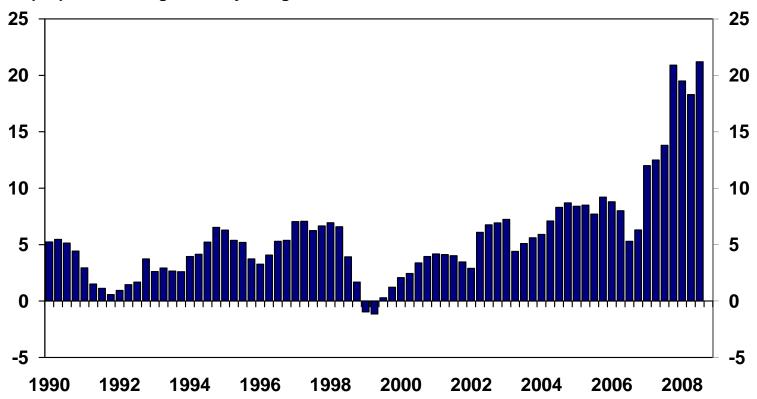


If farm incomes wane, what will happen to farmland values?

Nonirrigated Cropland Values

(Tenth Federal Reserve District)

Sample percent change from a year ago*



Source: Federal Reserve Bank of Kansas City
*Percent changes are calculated using response

*Percent changes are calculated using responses only from those banks reporting in both the past and the current quarter.



Conclusions

The Recession intensifies.

- A housing bust has spread to financial markets.
- Financial markets are fragile.
- Non-ag financial sectors are learning the lessons of the 1980s farm bust.
- Agricultural Credit Conditions Tighten.
 - Funds are available, but loan quality is deteriorating.
 - Will farmland values fall amid weaker farm income?
- Who Accepts Agricultural Risk Bankers or Farmers?

