

### Growing Up and Getting Older: A New Nebraska Economy

Jason Henderson
Omaha Branch Executive
Federal Reserve Bank of Kansas City
www.kansascityfed.org/omaha

Nebraska Economic Forums
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The views expressed are those of the author and do not necessarily reflect the opinions of the Federal Reserve Bank of Kansas City or the Federal Reserve System.









### **Growing Up and Getting Older**

### Today's Outline:

- A Resilient Nebraska Economy
- An Aging Population
  - Baby boomers retire
  - Migration patterns
- The Impact on the Nebraska Economy











### **Employment Growth Remains Solid.**

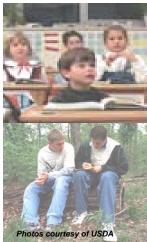
#### **Employment Growth**

**Annual percent change (3-month moving average)** 



Sources: Bureau of Labor Statistics











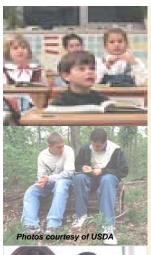
### Nebraska's Income Gains Outpace the Nation.

#### Wage and Salary Growth

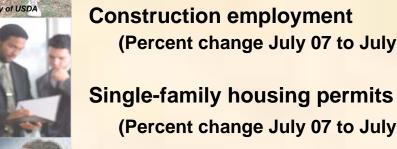
#### **Annual percent change**



Calculations based on BEA data



### **Stronger Construction Activity in** Nebraska.





-38.0	-18.0

U.S.

-6.1

-1.7





(Percent change July 07 to July 08)

(Percent change June 07 to June 08)

-19.3	-16.3



Repeat sales home prices

(Perc	ent	change	2nd	Qtr 07	to 2	2nd Qt	r 08)
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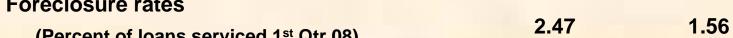
Purchase only	
Including refinanced	

- (	Percent o	floans	serviced	1st Otr	08)
	. 0.00111.0	· iouiio	001 1100G	. ~	00,



NE

-0.2



Sources: Bureau of Labor Statistics, Census Bureau, National Association of Realtors, OFHEO, Mortgage Bankers Assoc.



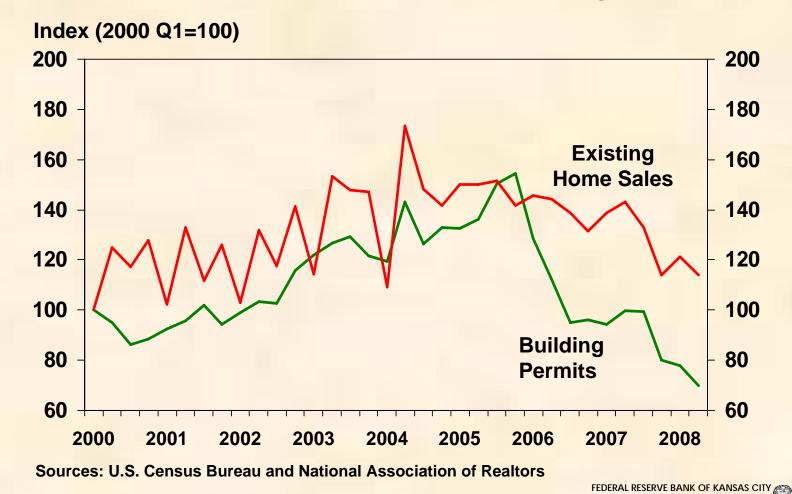






### Sales Must Remain Stronger Than Building Permits to Trim Inventories.

#### Nebraska Home Sales and Building Permits



Regional, Public, and Community Affairs



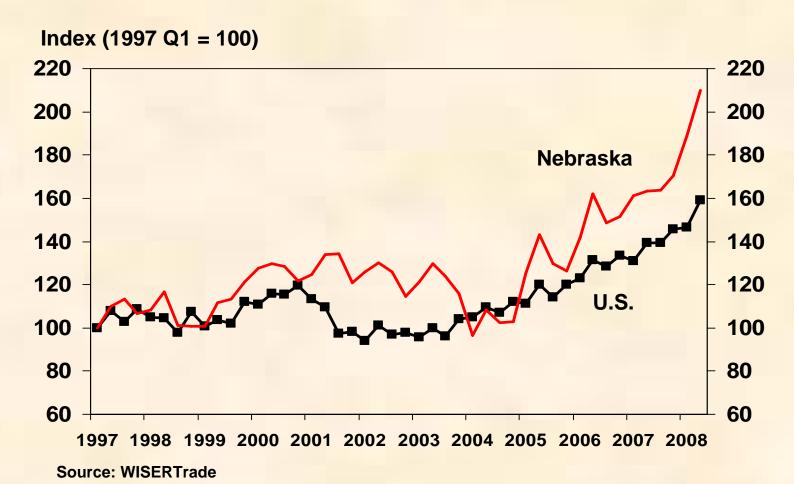






### Nebraska is Enjoying a Surge in Manufactured Exports.

#### Manufactured Export Shipments











### Nebraska is Enjoying Stronger Growth in Business Services.

#### Service Sector Employment Growth

Percent change July 07 to July 08, (3-month moving average)	U.S.	NE
Professional and Business Services	-0.1	3.9
Education and Health Services	3.0	2.1
Leisure and Hospitality Services	1.5	1.7
Other Services	0.5	0.9
Financial Activities and Information Services	-1.3	0.6

Source: Bureau of Labor Statistics







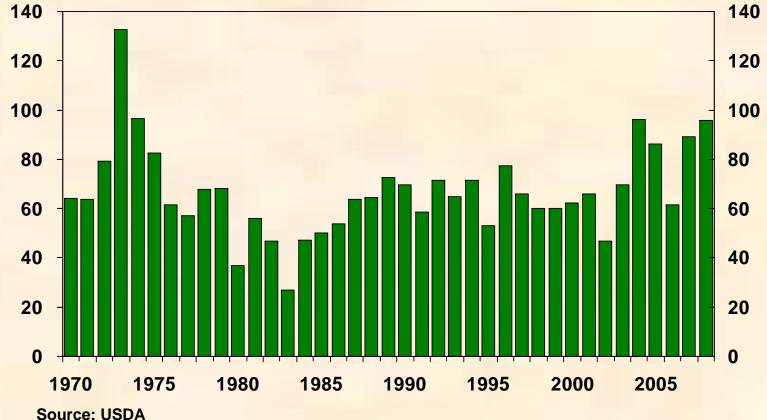




### The Farm Economy is Booming.

#### U.S. Real Net Farm Income

Billions of Dollars (2008=100)







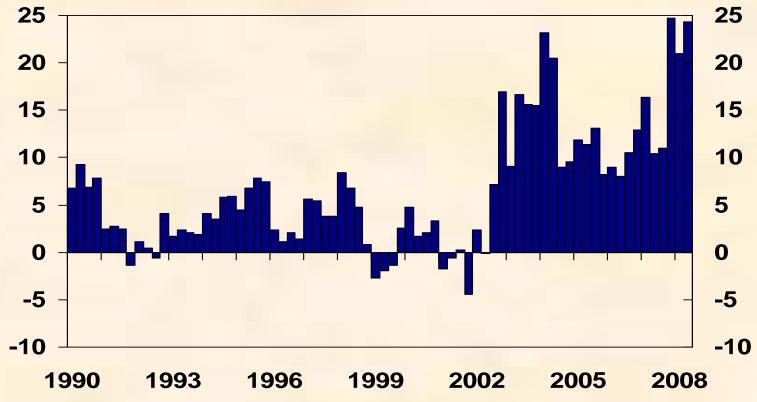




### Farmland Values Surge.

#### Nebraska Non-irrigated Cropland Value Gains





Source: Federal Reserve Bank of Kansas City







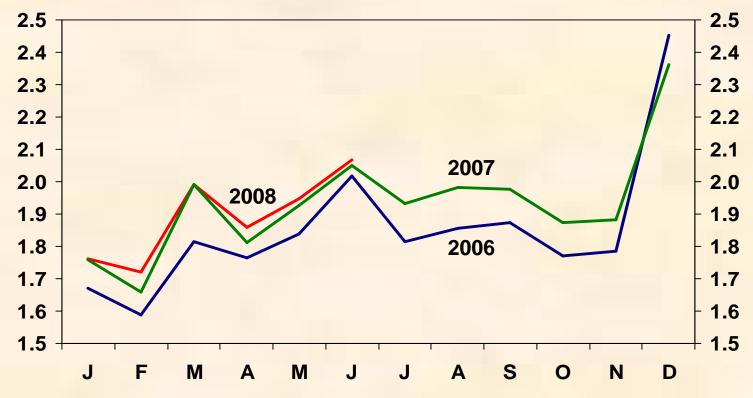




### Based on Tax Receipts, Retail Sales are Flat Compared to a Year Ago.

#### Nebraska Net Taxable Retail Sales

#### **Billion dollars**



Source: Nebraska Dept of Revenue









### **Growing Up and Getting Older.**

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  - Baby boomers reach retirement
  - Nebraska's migration patterns



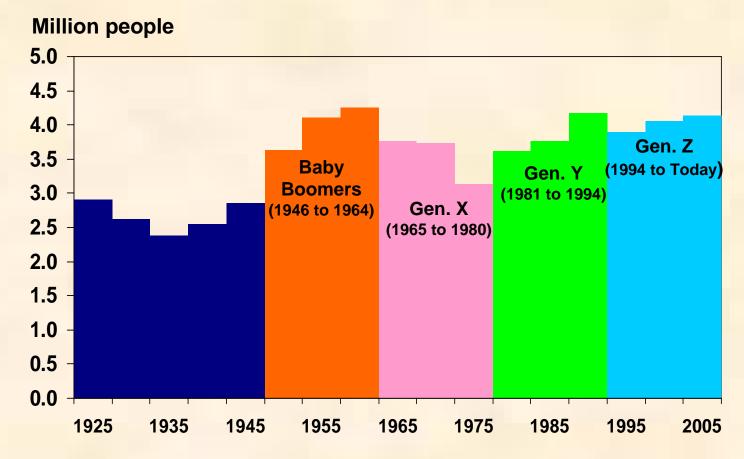




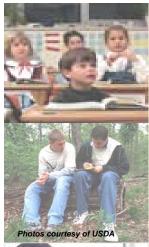


### The Baby Boomers are Set to Retire.

#### U.S. Births



Source: U.S. National Center for Health Statistics



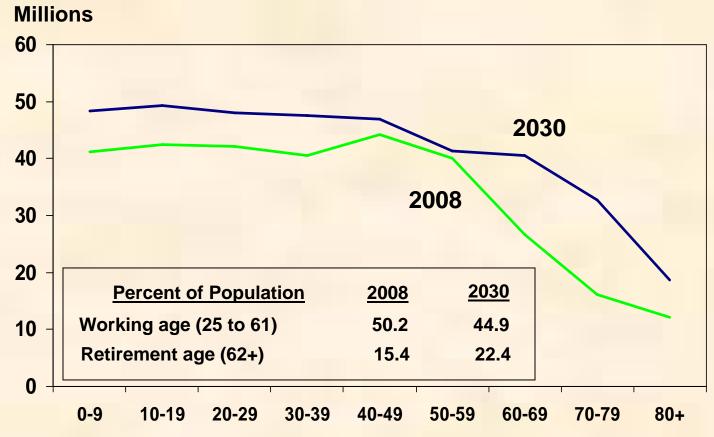






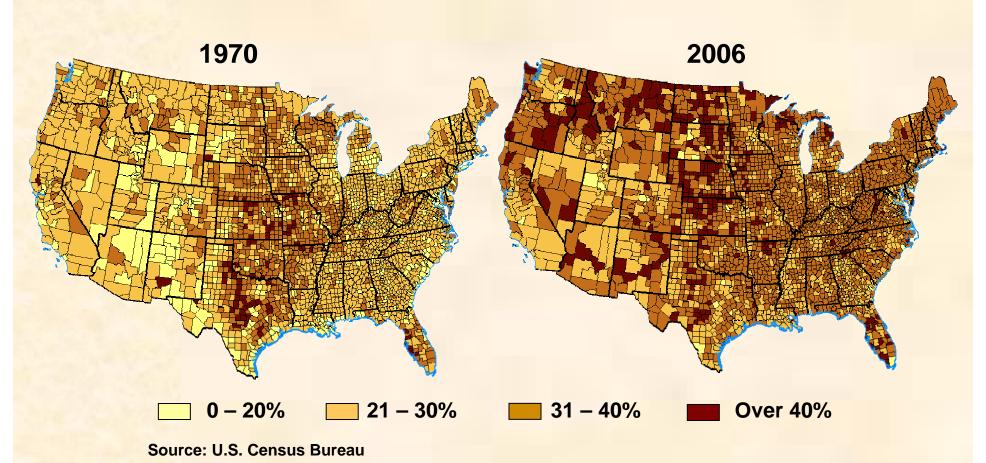
### Retirees will Account for a Larger Share of the Population.

#### U.S. Population by Age



### The Great Plains will Still Have an Older Population Base.

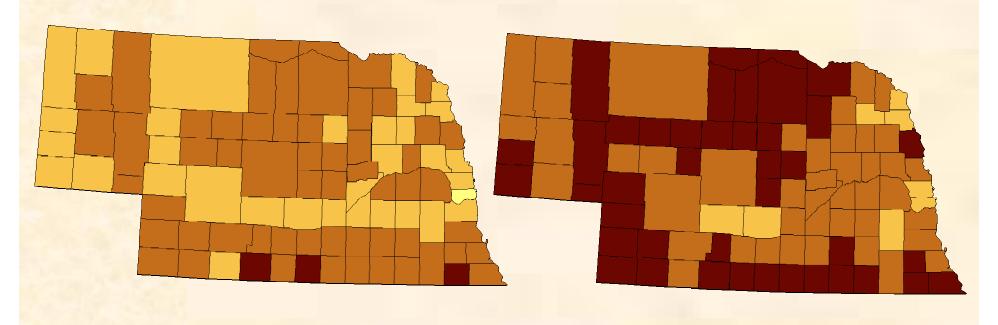
U.S. Population over the Age of 50



### Nebraska Will Age, But Some Regions Will Age Faster Than Others.

Nebraska Population over the Age of 50

1970 2006



0 – 20%

21 – 30%

31 – 40%



**Over 40%** 







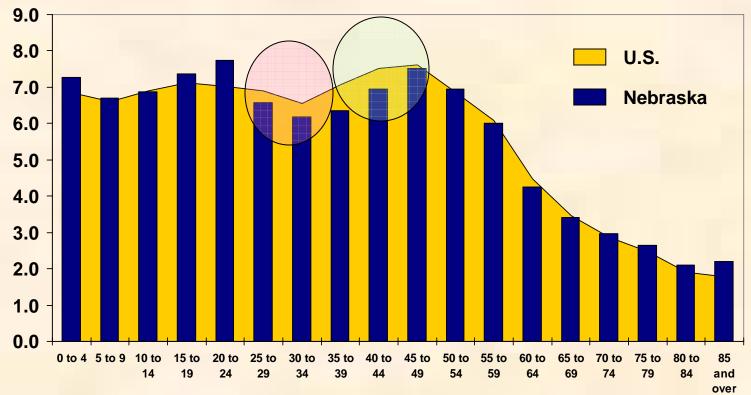




### Migration Patterns Affect Nebraska's Population.

Population by Age (2006)

**Percent of Total Population** 









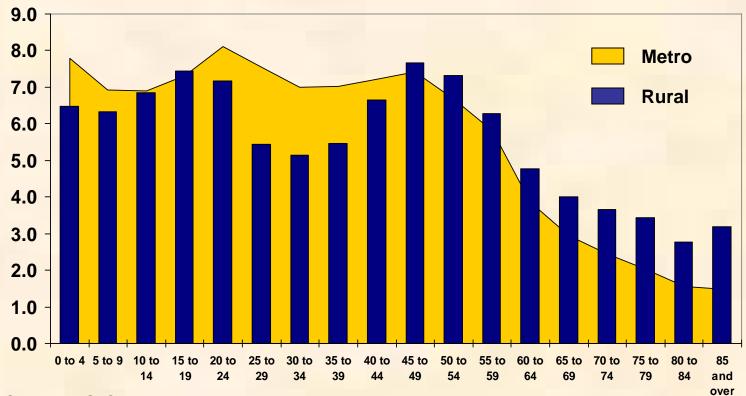




### Rural Migration Patterns May Be Driving the Cycle.

Nebraska Population by Age (2006)

#### **Percent of Category**









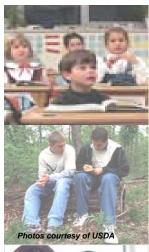




### Growing Up and Getting Older.

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  - Nebraska's migration patterns
- The Impact on Nebraska's Economy
  - Labor
  - Health care
  - Fads and trends
  - Technology
  - Wealth Transfer









# Declining Labor Force Participation and Slower Population Growth Leads to Weaker Growth.

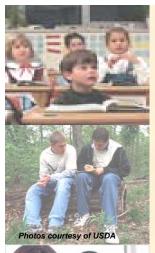
GDP Decomposition, 1990 to 2028

Percent changes, annual rate per year

	1990 - 2006	2007 - 2017	2018 - 2028
Population	1.24	0.91	0.83
+ Labor Force Participation Rate	-0.03	-0.25	-0.40
+ Productivity	1.82	1.82	1.82
= Real GDP	3.0	2.5	2.2

Source: Federal Reserve Bank of St. Louis

Note: LFP rate projections based on cost assumptions used in the Social Security Administration's 2007 Trustees Report.









### Labor is One of the Biggest Challenges Facing Nebraska Businesses.

#### Workforce Aging Issues in Fortune 1000 Companies

Percent of Respondents in agreement with statement

Workforce Issue	2006	2007
Retaining key employees and maintaining intellectual capital is a major concern.	38 %	68 %
Retirements will cause a talent gap or brain drain.	62 %	62 %
Middle and senior management will be the levels most affected by the brain drain.	48 %	70 %

Source: Ernst & Young LLP's 2007 Aging U.S. Workforce Survey









# An Aging Population Opens Up New Employment Opportunities, Especially in Health Care.

### Occupations with the Largest Employment Increases (Projected 2006-16)

- 1) Registered Nurses
- 2) Retail Salespersons
- 3) Customer Service Representatives
- Food prep and serving workers
- 5) General office clerks

- 6) Personal and home care aides
- 7) Home health aides
- 8) Postsecondary teachers
- 9) Janitors and cleaners
- 10) Nursing aides, orderlies, and attendants

Source: U.S. Census Bureau Occupational Outlook Handbook





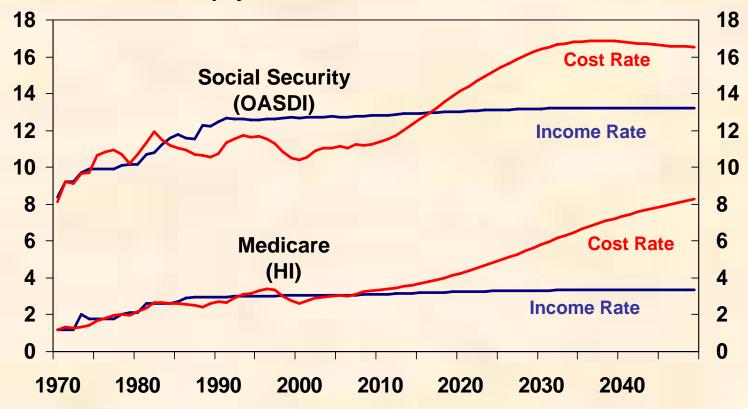




### No Matter How Hard We Try, We Cannot Ignore the Pending Fiscal Challenges.

#### Social Security and Medicare Income and Cost Rates

Percent of taxable payroll



Source: A Summary of the 2008 Annual Reports, Social Security and Medicare Board of Trustees http://www.ssa.gov/OACT/TRSUM/trsummary.html

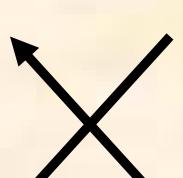
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### How Will Boomers Impact the U.S. Housing Stock?

Which House is More Attractive to People age 70 and older?

















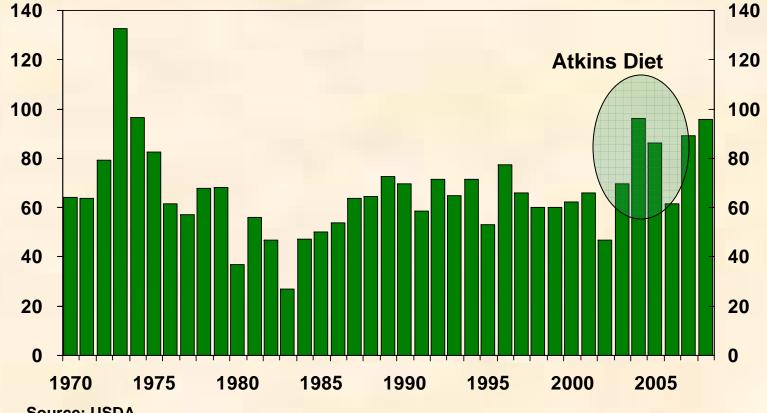




### What is the Next Fad?

#### U.S. Real Net Farm Income

Billions of Dollars (2008=100)



Source: USDA









## Declining Labor Force Participation and Slower Population Growth Leads to Weaker GDP Growth.

#### GDP Decomposition, 1990 to 2028

Percent changes, annual rate per year

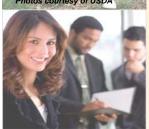
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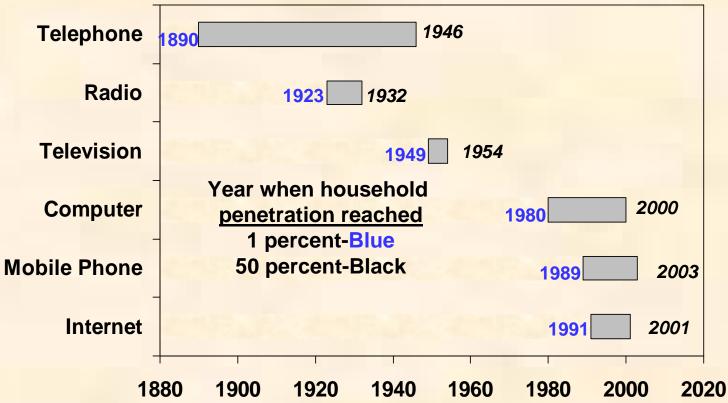






### Technology Will be Key to Future Growth.

#### Adoption of Electronic Communications



Source: Goldman Sachs Economic Research calculations based on Dept of Commerce data.

US Economics Analyst, Iss. 05/06 Feb. 11, 2005

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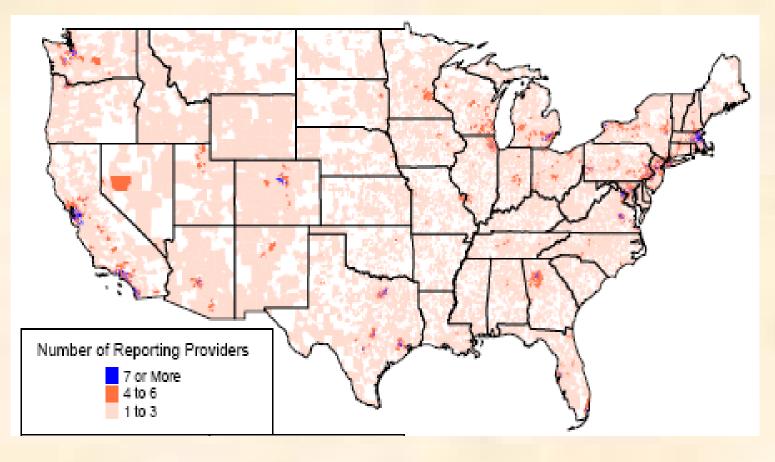








### High Speed Internet Coverage June 2000



Source: FCC

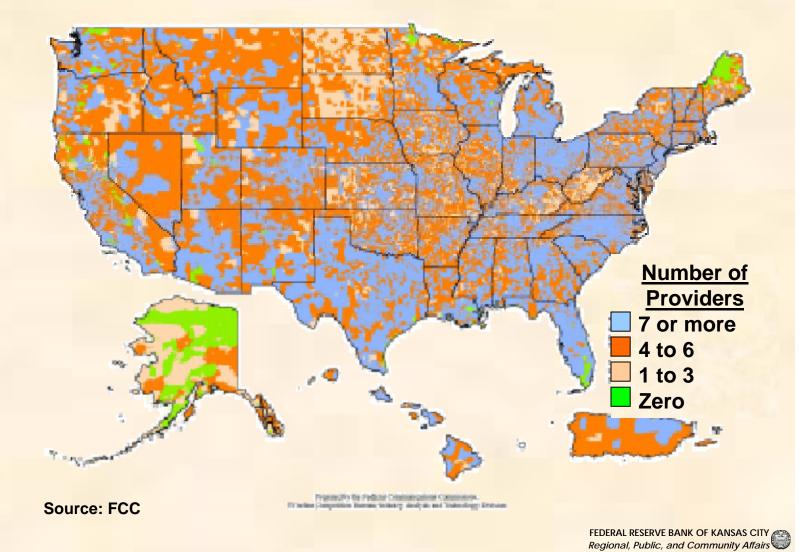
# Photos courtesy of USDA







### High Speed Internet Coverage June 2007





### Technology and Innovation is Emerging in Nebraska.







	Computer System Design	Scientific R&D Services
Establishments		
1998	376	37
2006	538	66
Employment		
1998	5216	298
2006	6158	3510
Annual Payroll per worker		
2006	\$66,000	\$63,500

Source: County Business Patterns data



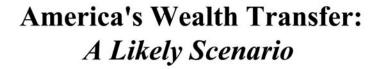


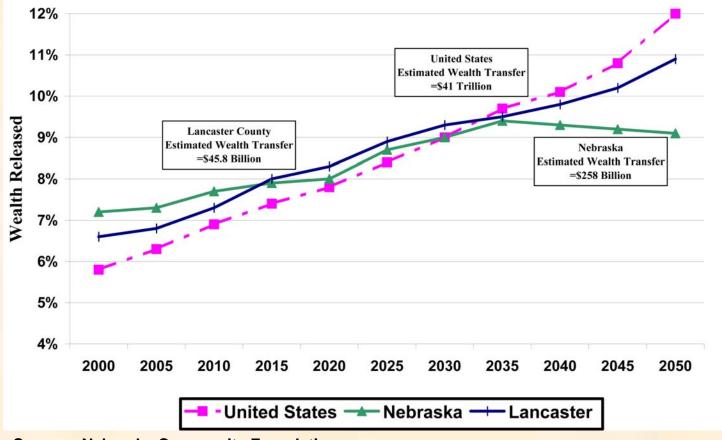




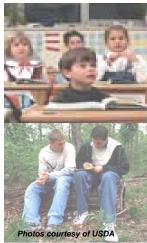


### Financing a New Nebraska Economy?





Source: Nebraska Community Foundation





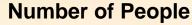


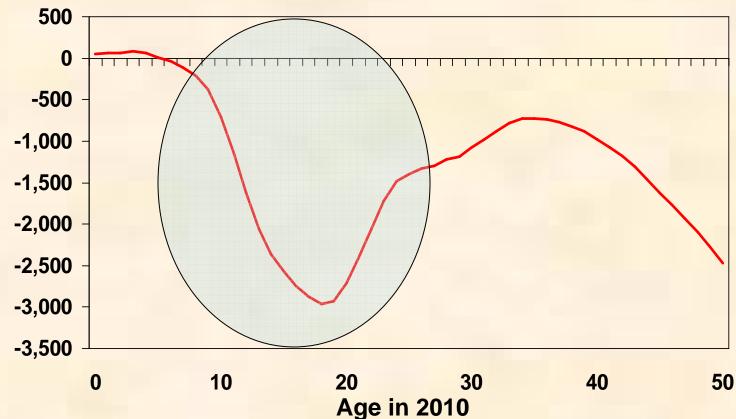




### Where Will Our Teenagers Go? How Do We Get Them Back?

Nebraska Population Change (2010 to 2020)





Calculations based on Census Bureau data

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### **Appealing Communities ...**

- Improve and leverage local amenities
- Invest in your people
- Invest in 21<sup>st</sup> century infrastructure
- Tap new technologies
- Be entrepreneurial
- Enrich equity capital sources
- Think regionally to leverage scarce resources.
- Partner and collaborate

Source: "Top Ten Ways to Reinvent Rural Regions" Main Street Economist, Federal Reserve Bank of Kansas City, November 2003







### Conclusions

- Nebraska's economy is posting solid gains, despite recent weakness.
- Going forward, demographics will shape the Nebraska economy.
- Aging populations will bring forth challenges, but also opportunities.
- New investments are needed for a new Nebraska economy.
- What makes your community a "great" place to live?