U.S. and New Mexico: Economic Conditions and Outlook



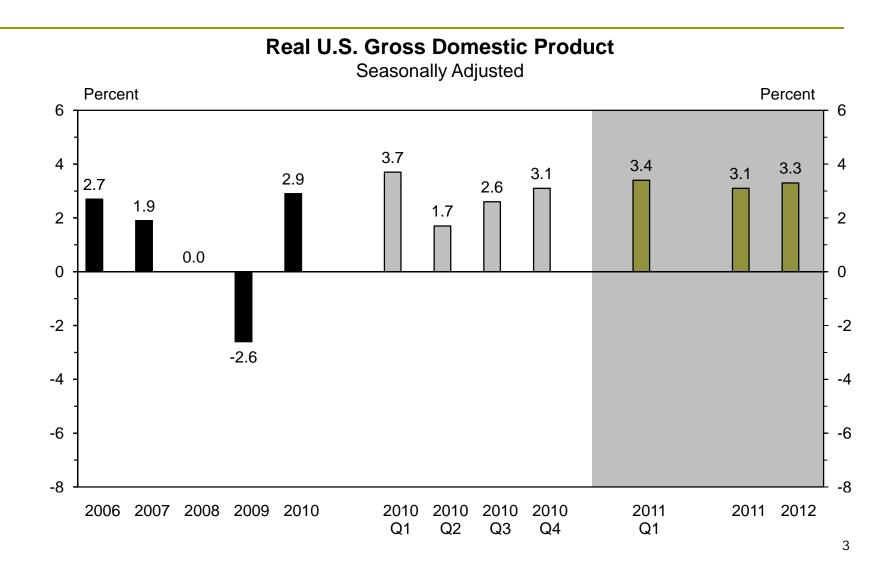
Mark C. Snead

Vice President and Branch Executive Federal Reserve Bank of Kansas City Denver Branch

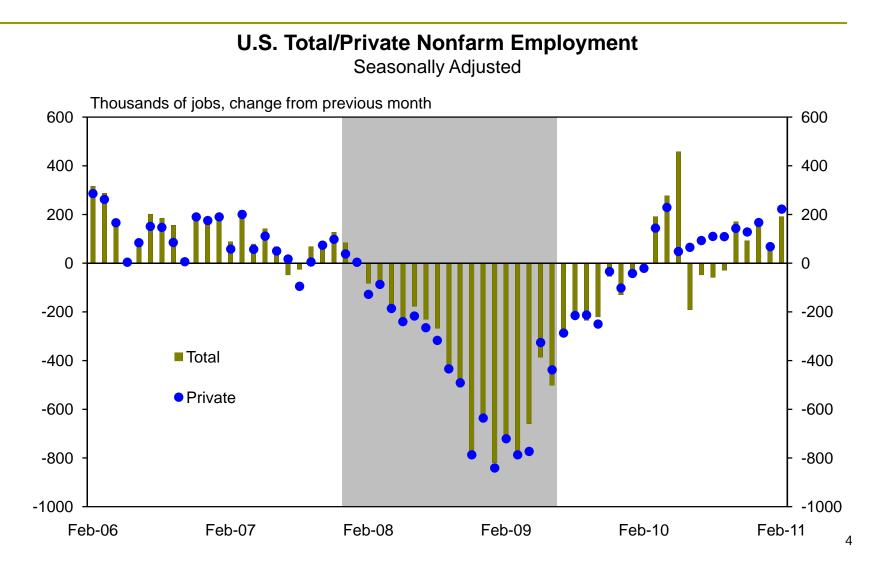
We only need a few things for recovery...

- Moderate growth in GDP
- Steady private sector job gains
- Resumption of income growth
- Normal spending by consumers
- Reduction in household debt
- Increase in the savings rate
- An end to the real estate debacle

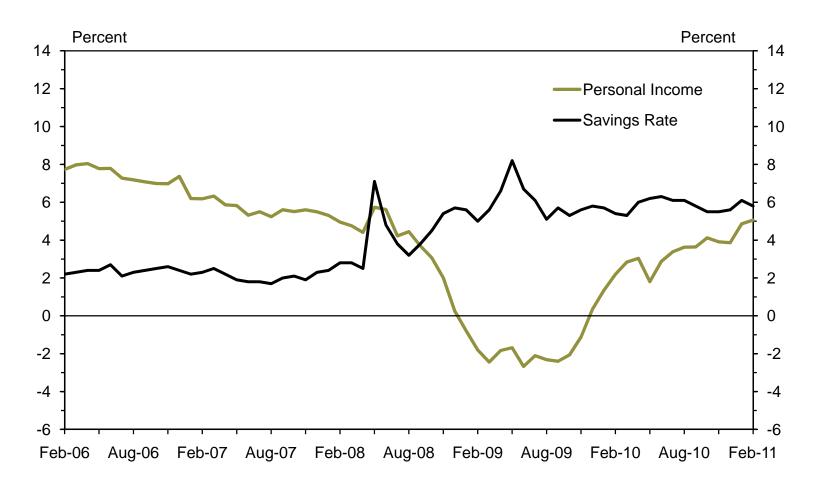
GDP growth is accelerating once again



Consistent pvt. sector job gains since early 2010

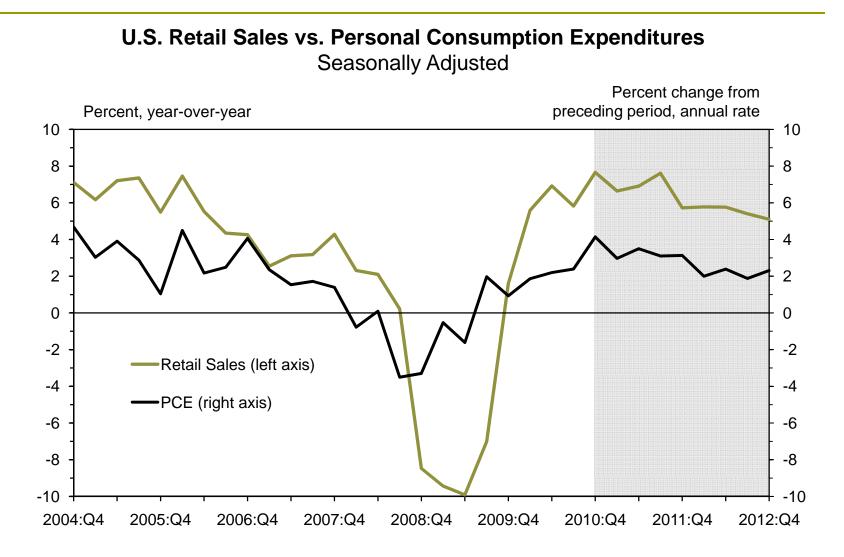


Moderate income growth and rebound in savings



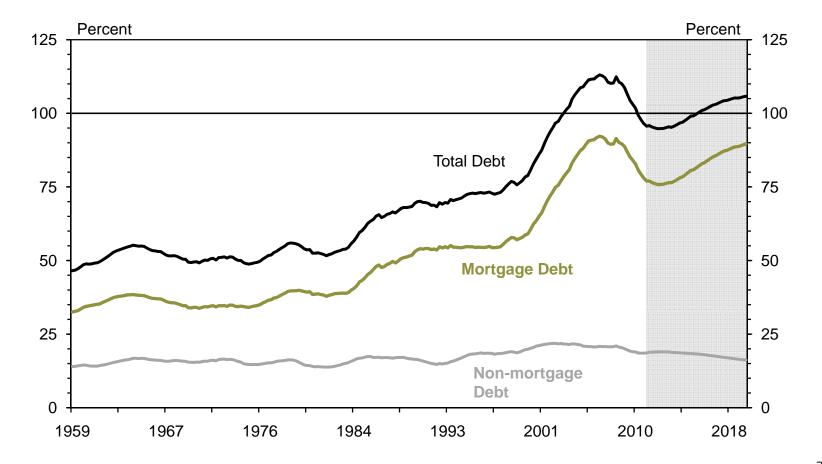
Growth in U.S. Personal Income vs. Personal Savings Rate

Consumer spending much stronger than expected



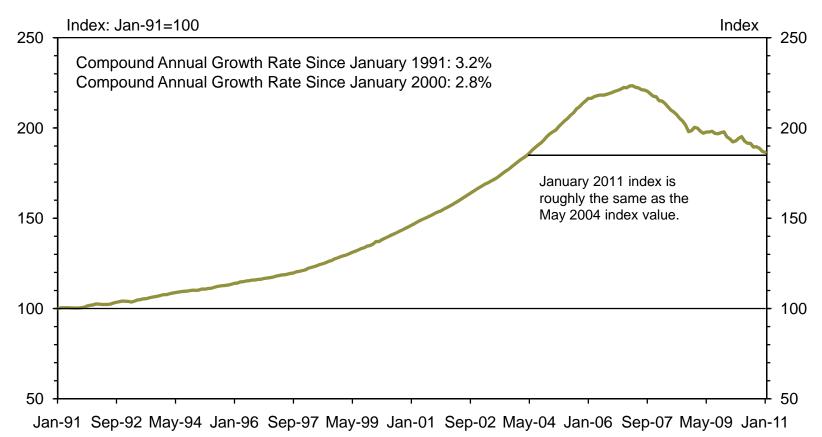
Household de-leveraging is slowly underway debt is highly concentrated in mortgages





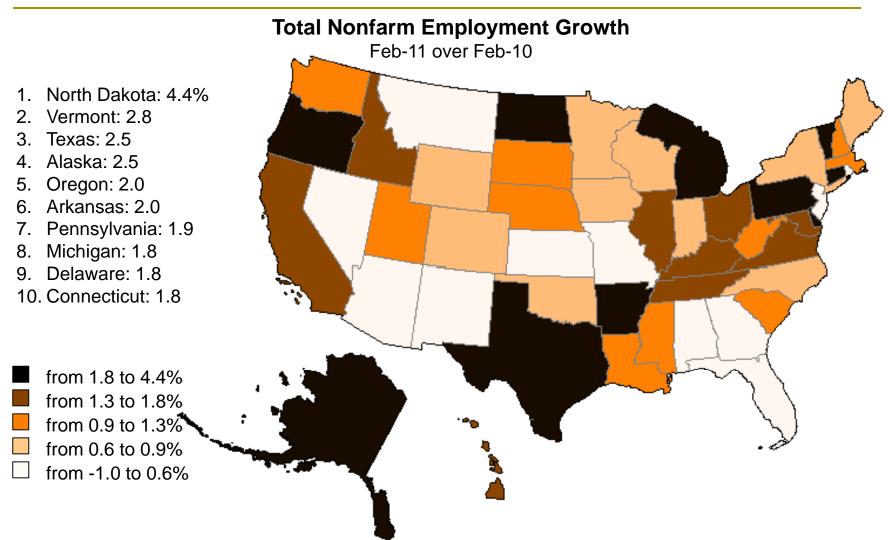
No clear bottom in U.S. housing prices but long-run gains remain near inflation

U.S. Monthly Home Price Index

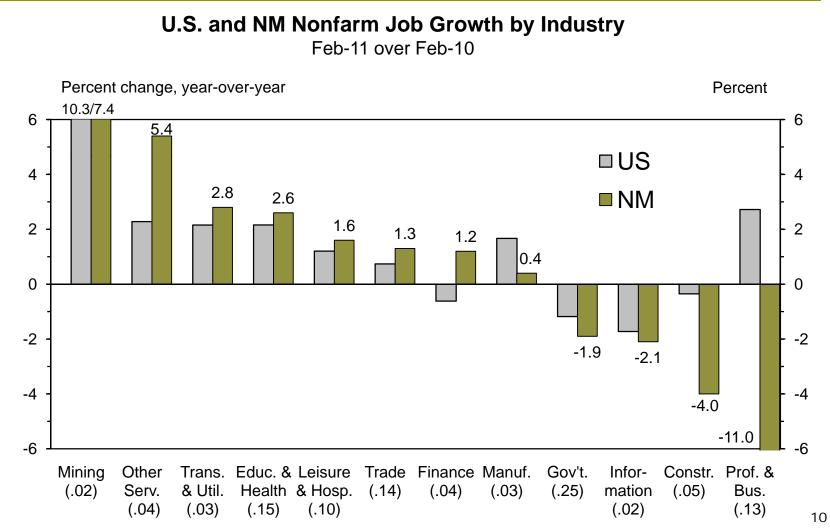


Purchase-Only, Seasonally Adjusted

Most states now adding jobs, pockets of weakness AZ/CA/FL/MI adding jobs



Divergences between U.S. and NM job pattern Govt./Finance/Construction/Info acting as a drag

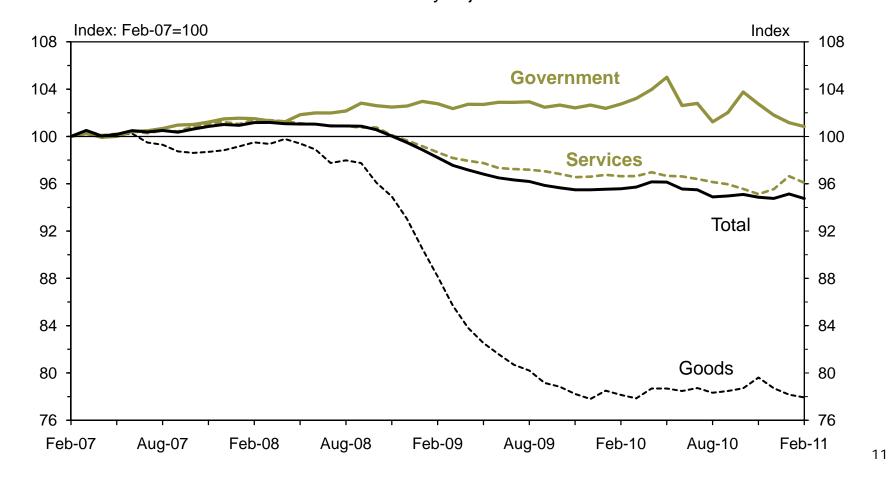


Source: Bureau of Labor Statistics

Note: Number in parentheses is the industry's share of total private jobs in NM states in Feb-11

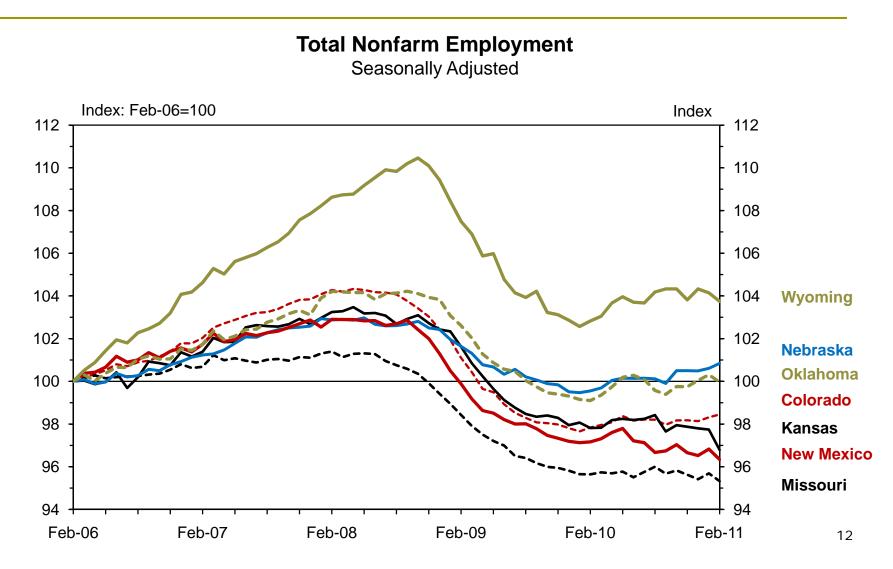
Late downturn in government hiring offsetting private sector jobs gains

NM Employment Seasonally Adjusted

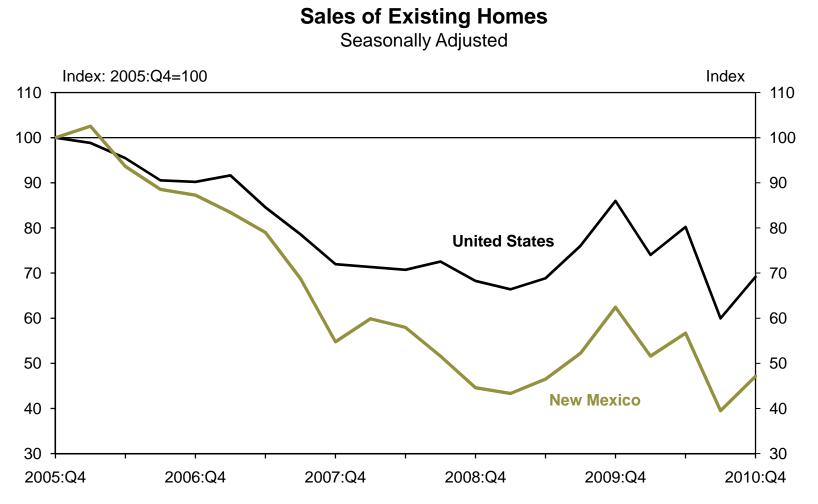


Source: Bureau of Labor Statistics

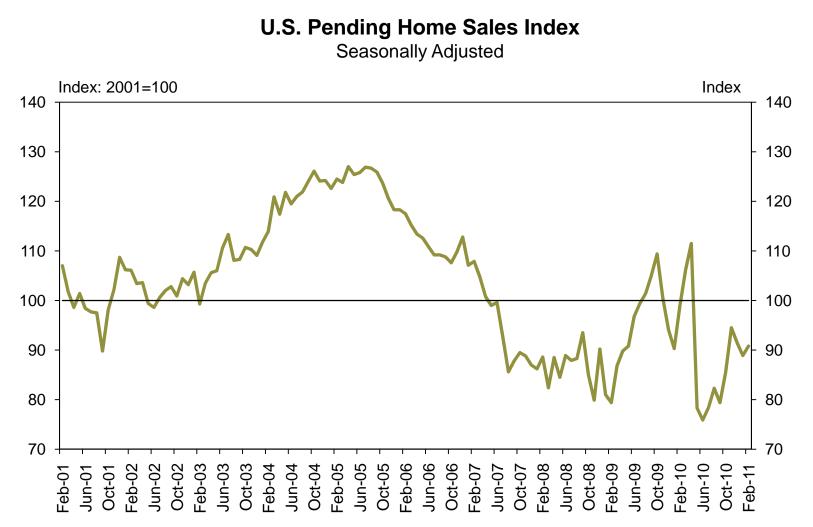
NM among the weakest labor markets in District



Latest existing home sales bounced in Q4...

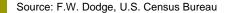


...but pending sales have softened

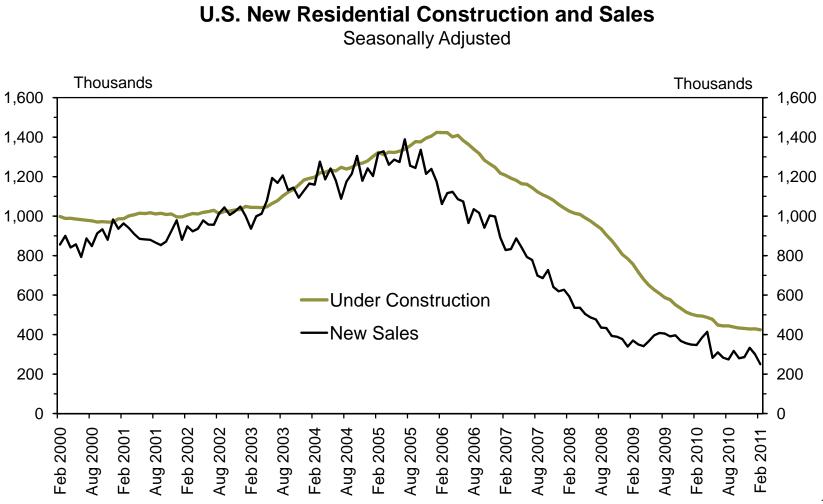


NM new home construction tracking the U.S. bouncing along bottom

Value of Residential Construction Contracts; **Single-Family Housing Permits** Seasonally Adjusted Index: Feb-06=100 Index: Feb-06=100 **US** (contracts) **NM (permits) US (permits)** NM (contracts) Feb-07 Feb-08 Feb-09 Feb-10 Feb-11 Feb-06 Feb-06 Feb-07 Feb-08 Feb-09 Feb-10 Feb-11

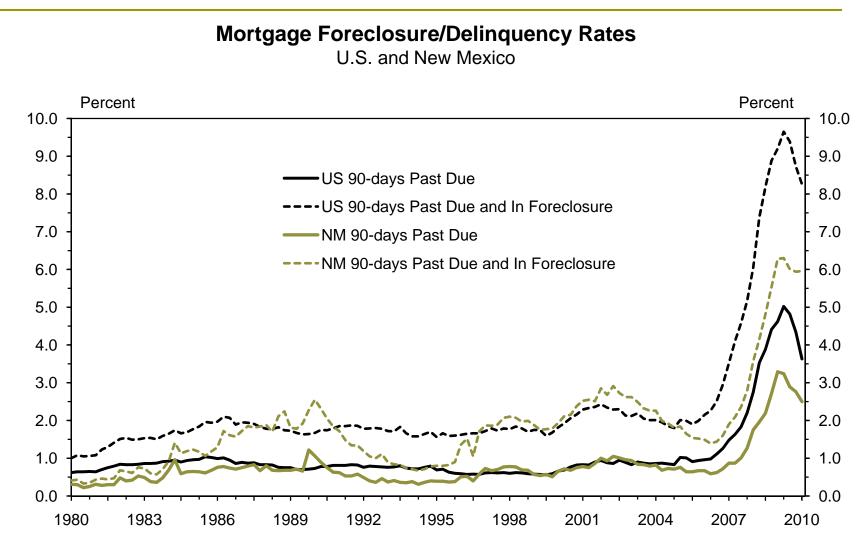


Gap remains between new construction and sales has narrowed since early 2009

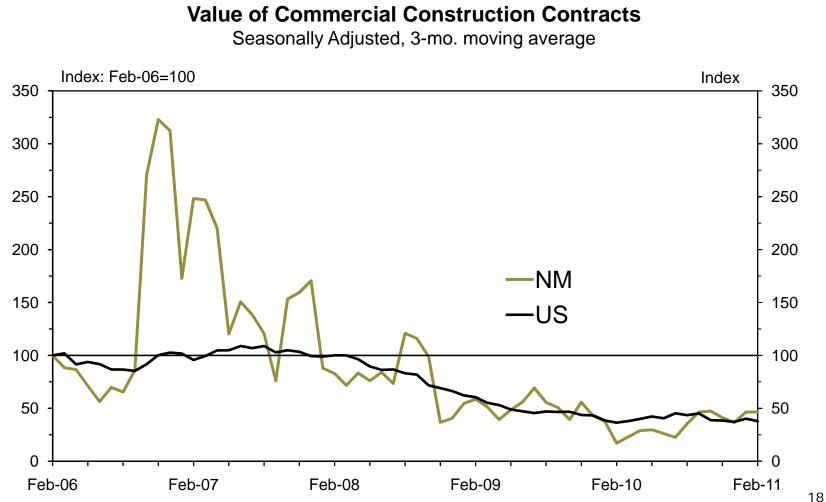


Source: U.S. Census Bureau

Critical peak in past due and foreclosure rates shadow inventory remains a concern

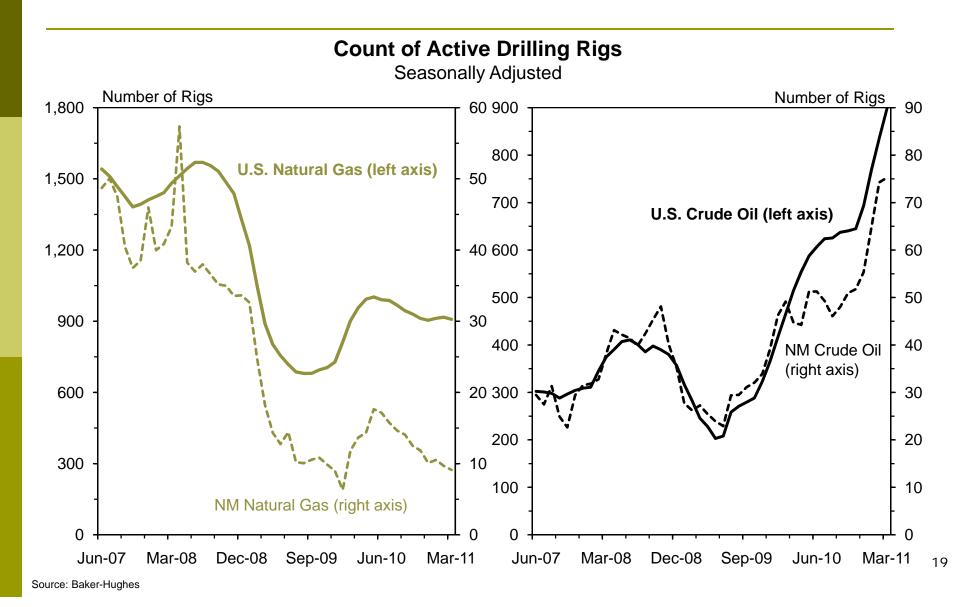


Is the bottom at hand in commercial construction?



Source: F.W. Dodge

Shift in exploration toward crude accelerates in U.S. and NM



Risks to the recovery?

- Rising interest rates (mortgage rates)
- Rising energy/commodity prices
- International instability
- Federal/state/local budget overhang
- Another down-leg in real estate
- Household de-leveraging takes longer than expected
- Short expansion

What makes the recovery sustainable?

- Federal Reserve stimulus current (and future?)
- Fiscal stimulus tax package, ARRA wanes after 2011
- Strong financial position of corporate sector
- Resumption in household debt growth
- Growing replacement needs households/firms
- Virtuous cycle capitalism, invisible hand

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Presentation will be available at: http://www.kansascityfed.org/Denver