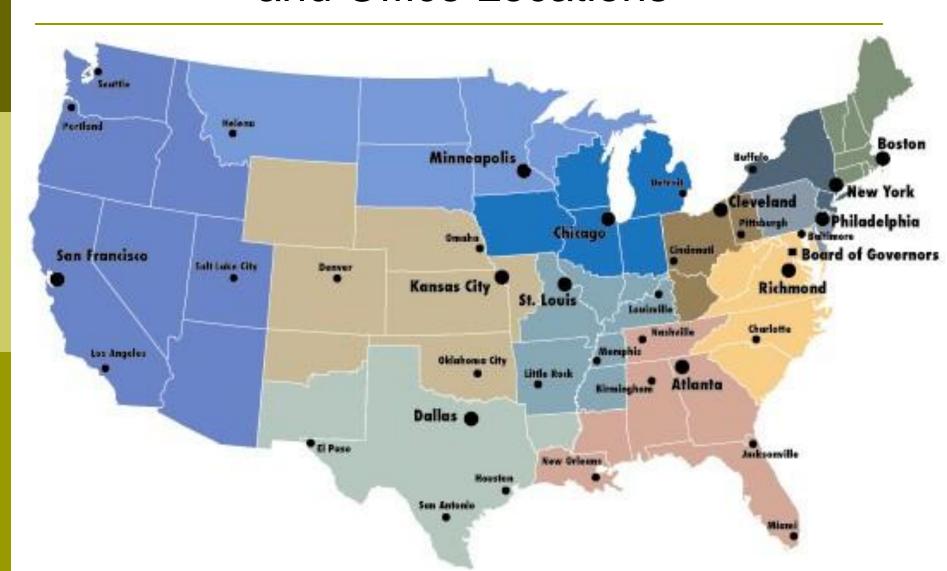
The Economic Outlook and Its Impact on Nonprofits



Chad Wilkerson

Vice President, Economist, and Oklahoma City Branch Executive

Federal Reserve Districts and Office Locations



The Oklahoma City Branch Office of the Federal Reserve Bank of Kansas City

Branch staff and functions

• 35 staff involved in economic research, bank examinations, and public outreach

2010 branch board of directors

- Steve Agee (chairman), President, Agee Energy, and Professor, OCU, OKC
- Bill Anoatubby, Governor, Chickasaw Nation, Ada
- Jim Dunn, Chairman, Mill Creek Lumber and Supply Company, Tulsa
- Jacque Fiegel, Senior EVP and COO, Coppermark Bank, OKC
- Rose Washington Rentie, Executive Director, TEDC Creative Capital, Tulsa
- Doug Tippens, President and CEO, Bank of Commerce, Yukon
- K. Vasudevan, Chairman, Service and Technology Corp., Bartlesville

History and Structure of the Federal Reserve System

- Founded by Congress in 1913 as the nation's third central bank, the Fed consists of 3 main entities:
 - Board of Governors: 7 members appointed by U.S. President
 - Federal Reserve Banks: 12 total; semi-independent by design
 - Federal Open Market Committee (FOMC): 19 members; 12 voting
- As with most central banks around the world, the Fed's responsibilities fall within four general areas:
 - Monetary policy control money supply to affect growth and inflation
 - <u>Lender of last resort</u> provide liquidity in times of financial crisis
 - Bank regulation ensure safety and soundness, consumer rights
 - Financial services bank for banks, bank for federal government

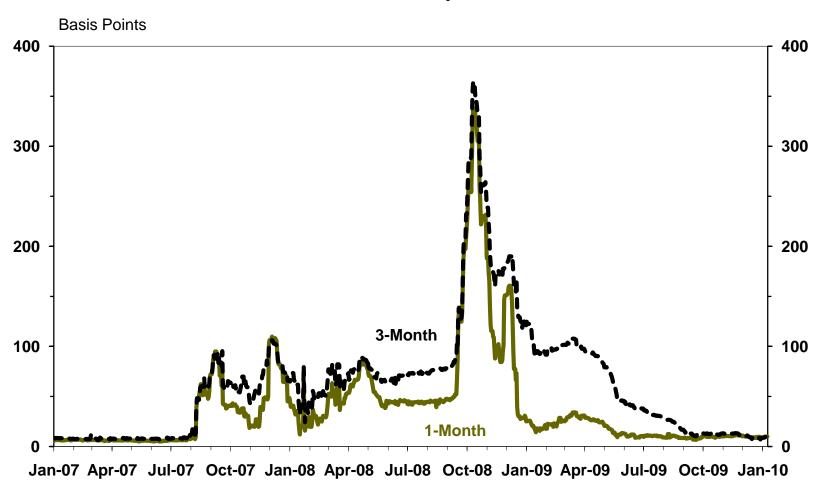
The U.S. Economy

 □ Credit market conditions have improved, and the U.S. economy is growing again, but the recovery is expected to be moderate

Inflation is expected to remain tame in the near term, but will require diligent actions to stay in check over the longer run

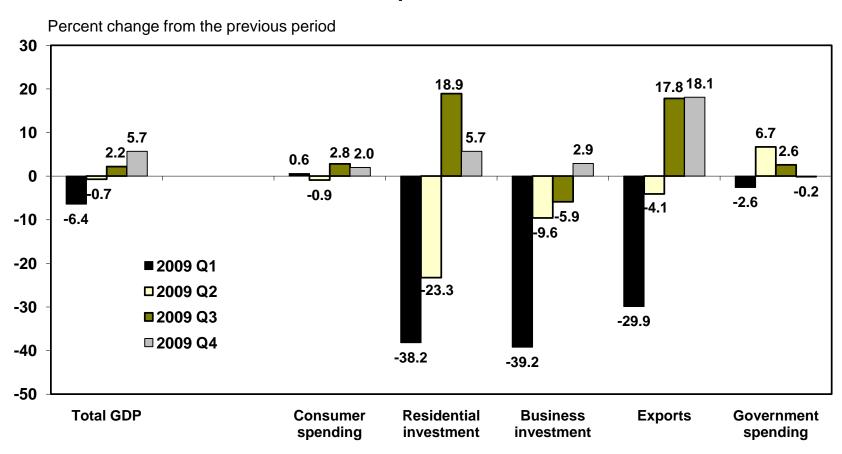
Interbank lending markets have largely returned to normal in recent months

LIBOR-OIS Spread



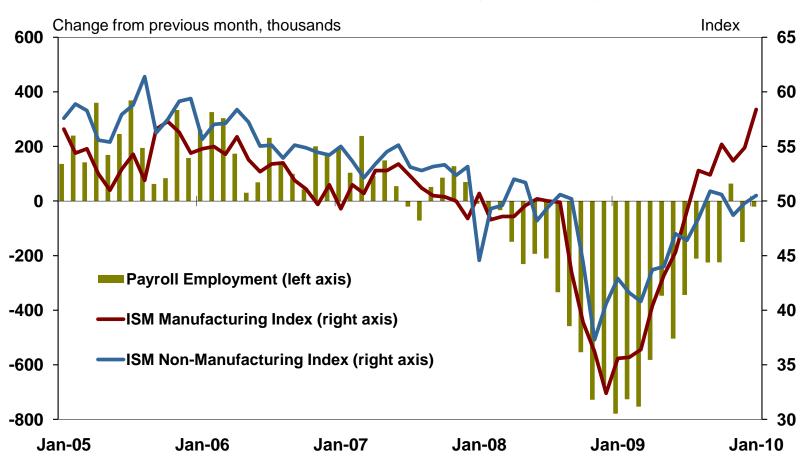
Second half 2009 GDP growth was fairly strong, but boosted in part by government stimulus

Growth in Components of GDP



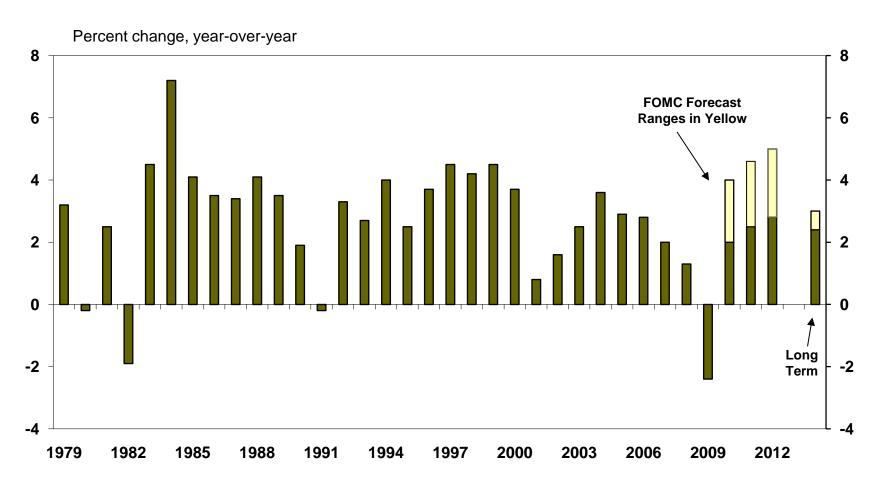
January 2010 data show further signs of improvement, especially in manufacturing

National Business Indexes and Payroll Employment



Heading forward, Fed policymakers generally expect a moderate recovery

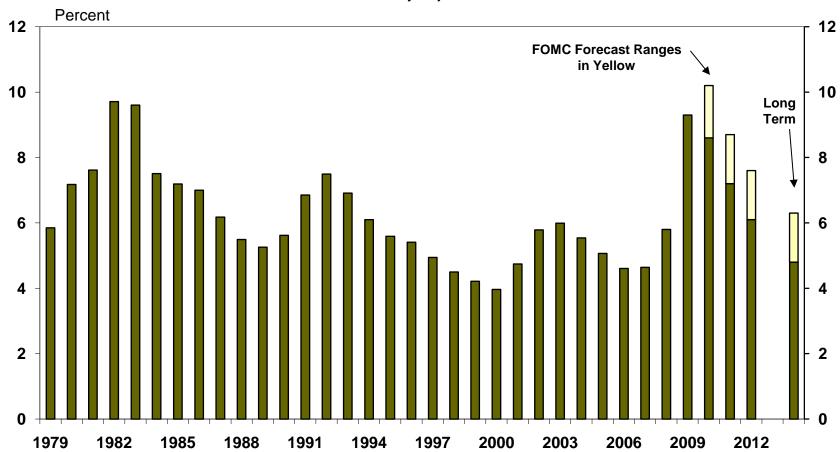
Gross Domestic Product



But unemployment is expected to remain high for some time

Unemployment Rate

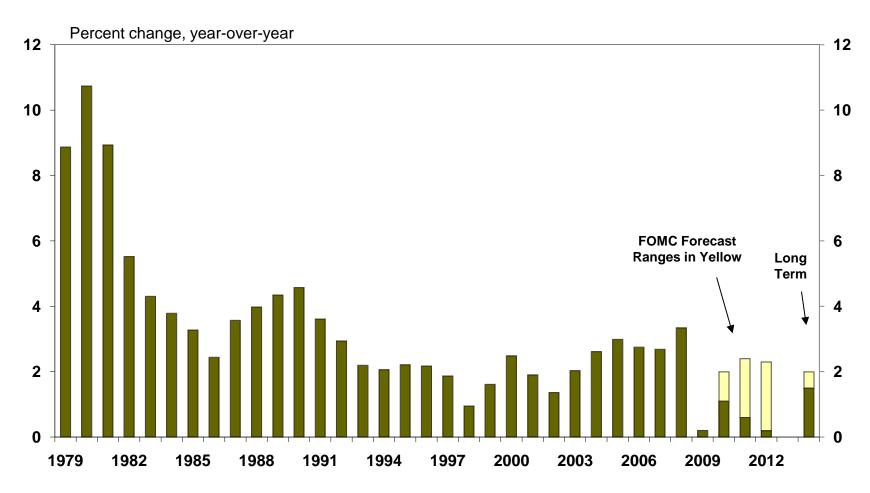
Seasonally Adjusted



Source: U.S. Bureau of Labor Statistics, FOMC

Near-term inflation is expected to remain tame, but will require diligent oversight

PCE Inflation Index



The Oklahoma Economy

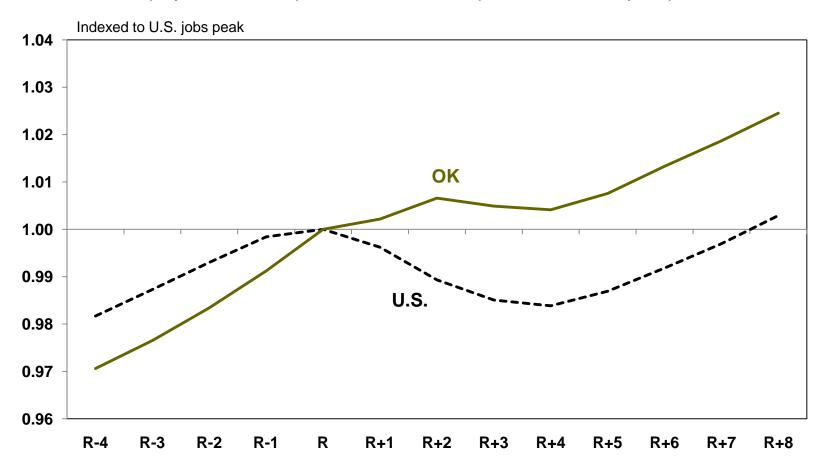
■ As usual in recessions, Oklahoma entered this recession later than the nation—not joining until energy prices fell in late 2008

■ After steep declines for much of 2009, the state is showing recent signs of recovery—and conditions remain better than the nation

Oklahoma usually enters recessions late but leaves around the same time as the nation

Average Recession Path, 1956-2006

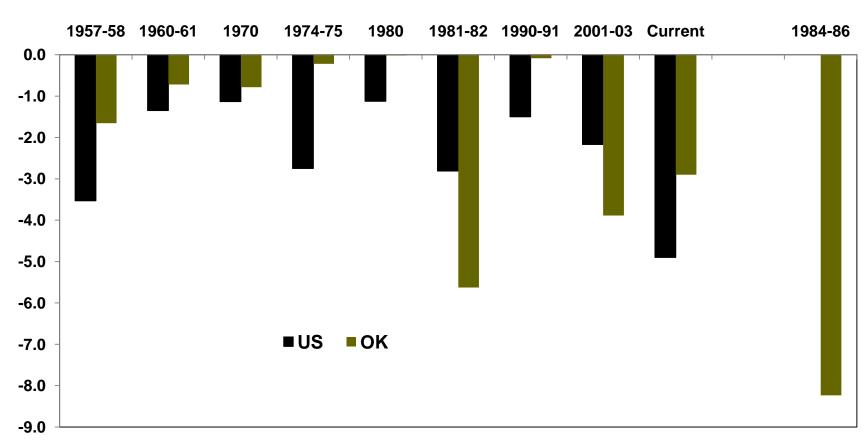
Employment level 4 quarters before and 8 quarters after U.S. jobs peak



The main exception in the postwar period was during the 1980s, of course

Job Losses in Recessions, 1956-present

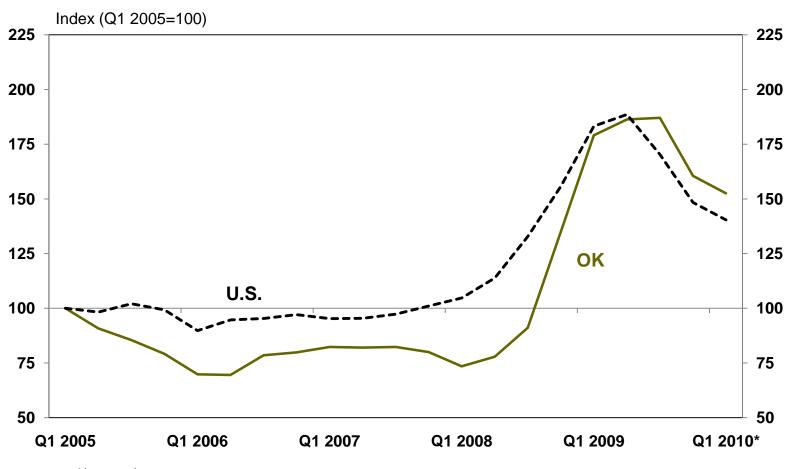




Source: Bureau of Labor Statistics

Oklahoma entered this recession 3 quarters late and appears to be leaving one quarter late

Initial Claims for Unemployment Insurance



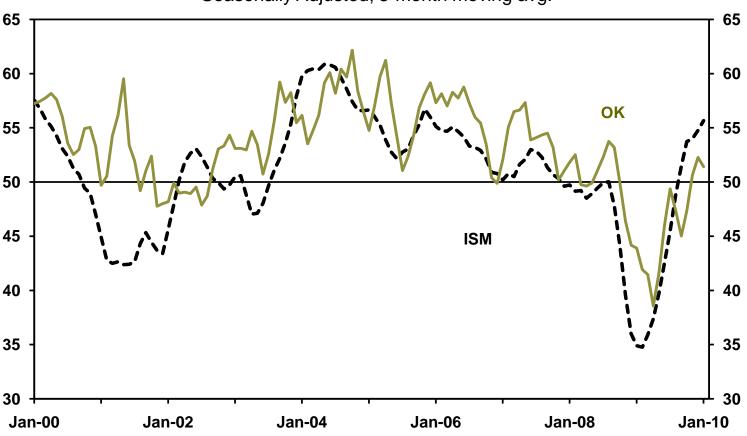
*January only

Source: Bureau of Labor Statistics

Recent data on state factory activity also show signs of recovery, even if again slightly lagged

Manufacturing PMI Indexes

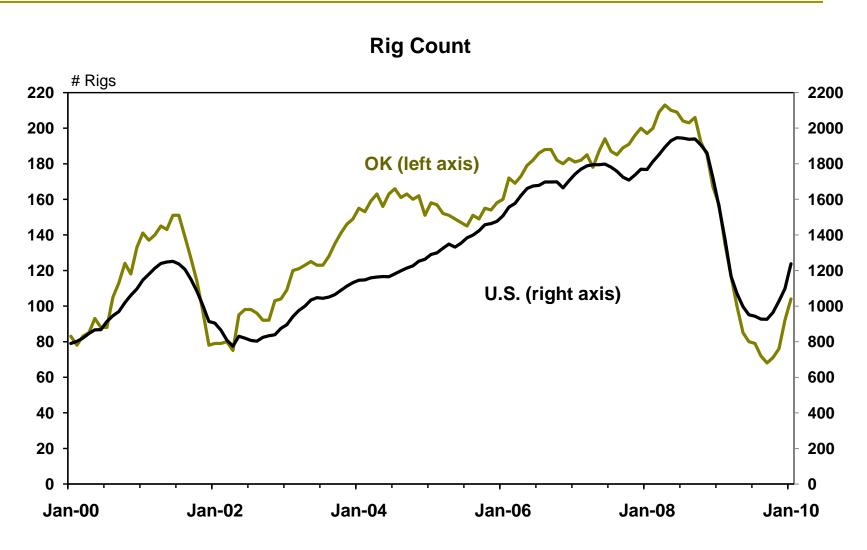
Seasonally Adjusted, 3-month moving avg.



Note: OK index is computed on ISM basis (50 = zero change)

Source: ISM, FRBKC Manufacturing Survey

And importantly, the rig count is rising again after falling dramatically in 2009



Unemployment in Oklahoma remains lower than in all but 3 states (NE, ND, and SD)

Unemployment Rate, December 2009



4.4 to 7.5

7.6 to 9.9

Rate (percent)

U.S. = 10.0

OK = 6.6

OKC = 6.0

Unlike the nation, home prices have held up quite well in Oklahoma, and are stabilizing

Quality-Adjusted Home Price Growth

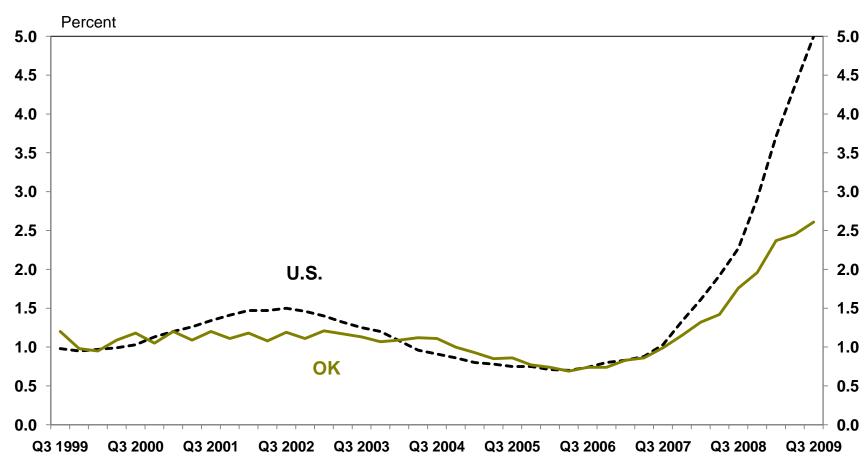
Purchase Only



And banks in the state remain in much better shape than in the nation

Noncurrent Loans as a Share of Total Loans

Commercial Banks



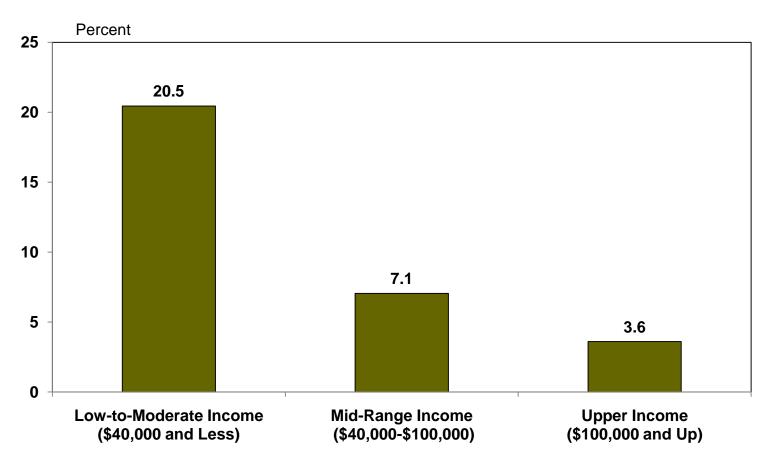
Trends for Nonprofits Serving Lower Income Families

■ Low and moderate income (LMI) families have been hit hard by this recession, and financial stress is expected to continue for them in 2010

Nonprofits serving LMI families have also been stressed, but their capacity to serve and funding sources appear to have held up relatively well

Unemployment rates are much higher for low-to-moderate income families

Unemployment Rate by Household Income LevelsQ4 2009



Source: Center for Labor Market Studies

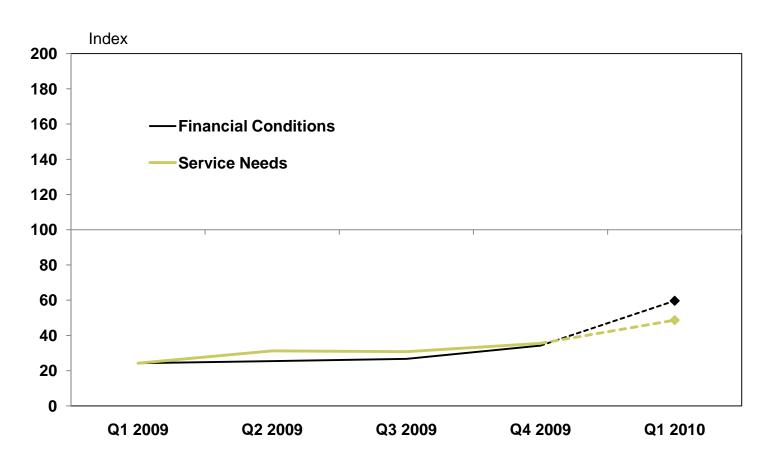
The Kansas City Fed LMI Survey

■ In order to better understand the needs of LMI families and their role in the regional economy, the KC Fed recently started a survey of the nonprofits who serve them

 □ About 100 of these nonprofit agencies respond to the quarterly survey, with results released on the Kansas City Fed's web site

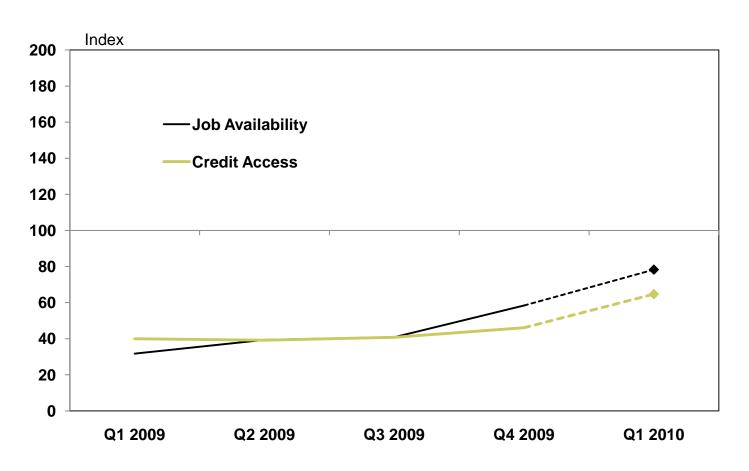
LMI financial conditions continue to deteriorate, and service needs remain high

Low-and-Moderate Income Indicators



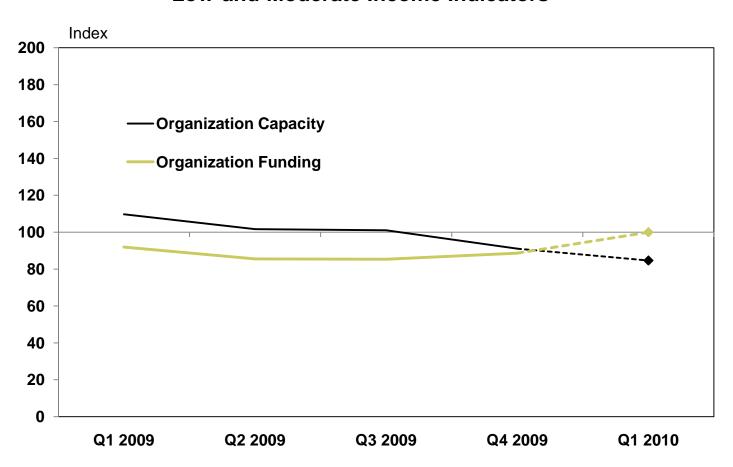
Job availability and credit access for LMI families remains challenging

Low-and-Moderate Income Indicators



Nonprofits are reporting only slight declines in their capacity to serve and funding sources

Low-and-Moderate Income Indicators

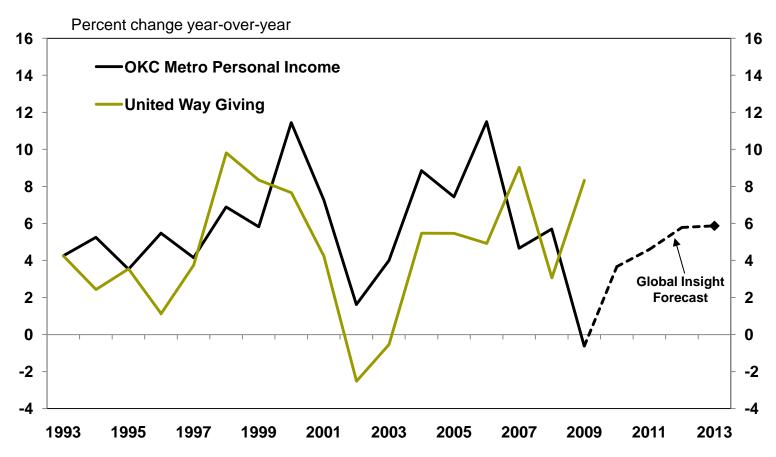


Source: Federal Reserve LMI Survey

Local United Way giving has held up quite well given trends in personal income

United Way Giving and Personal Income Growth

Oklahoma City metropolitan Area



Summary

The U.S. and Oklahoma economies appear to be growing again and should be adding jobs soon, though likely not at a rapid rate

Low and moderate income families in the region are still suffering, but so far funding and capacity to serve them is holding up