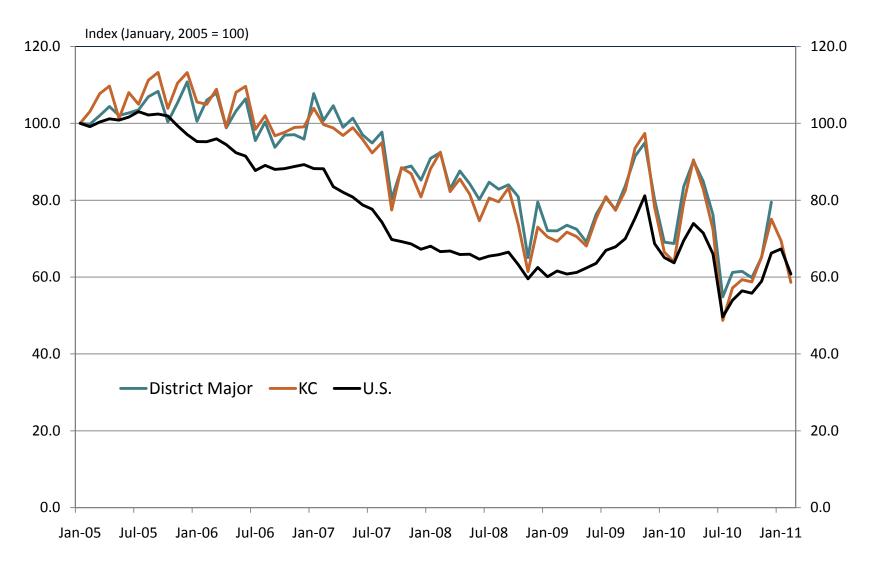


#### Overview and Outlook for Housing in Kansas City

Kansas City Mortgage Bankers Association

March 24, 2011 Ritz Charles Overland Park, KS

### **Home Sales**



Source: National Association of Realtors; Local realtors associations

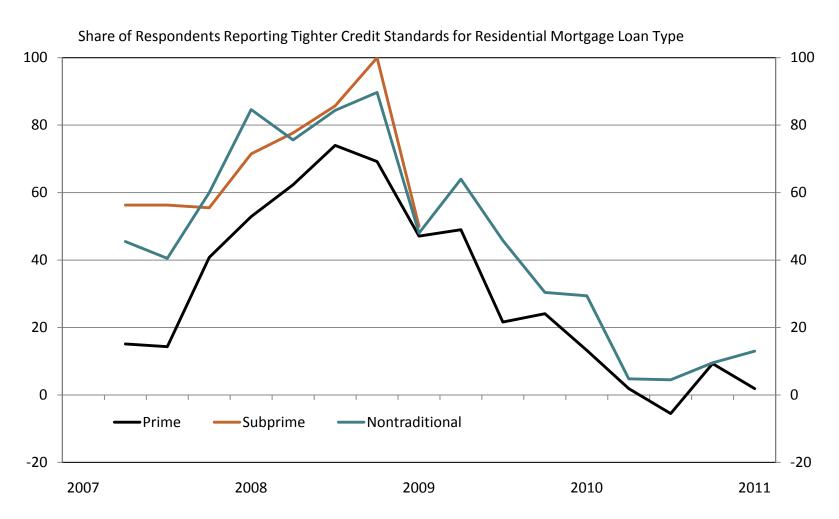
# Homebuyer Traffic



## **Distressed Property**



### **Tightened Mortgage Lending Standards**



Source: Federal Reserve Board of Governors Senior Loan Officers Survey

# Homebuyers



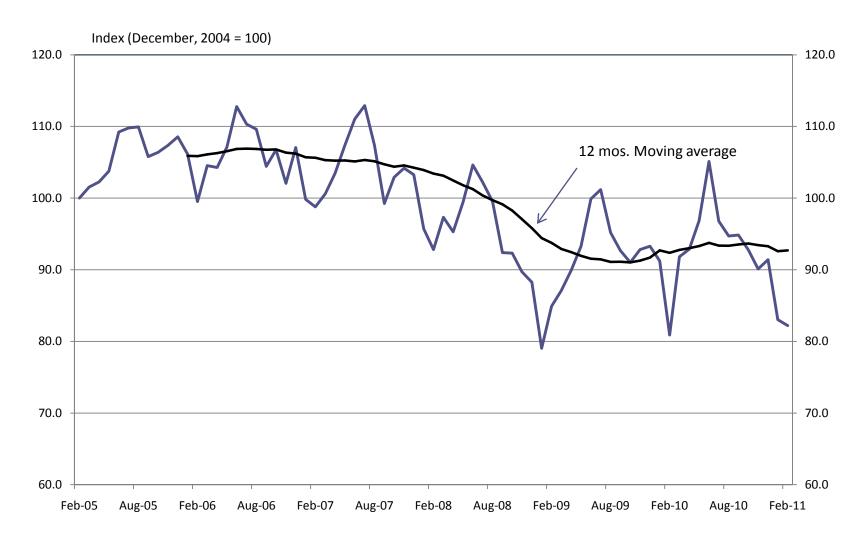
## Home Purchase Financing



## Mortgage Rates

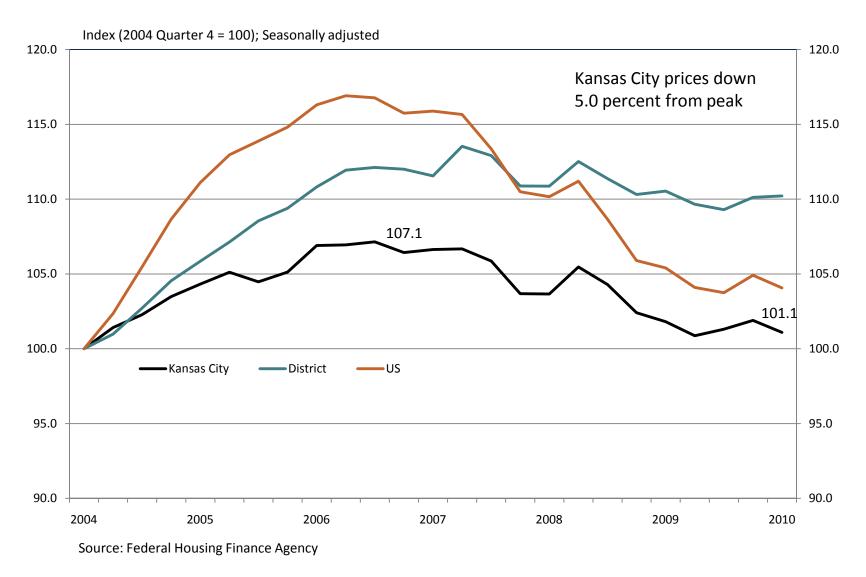


### Realtors Assoc. Home Prices

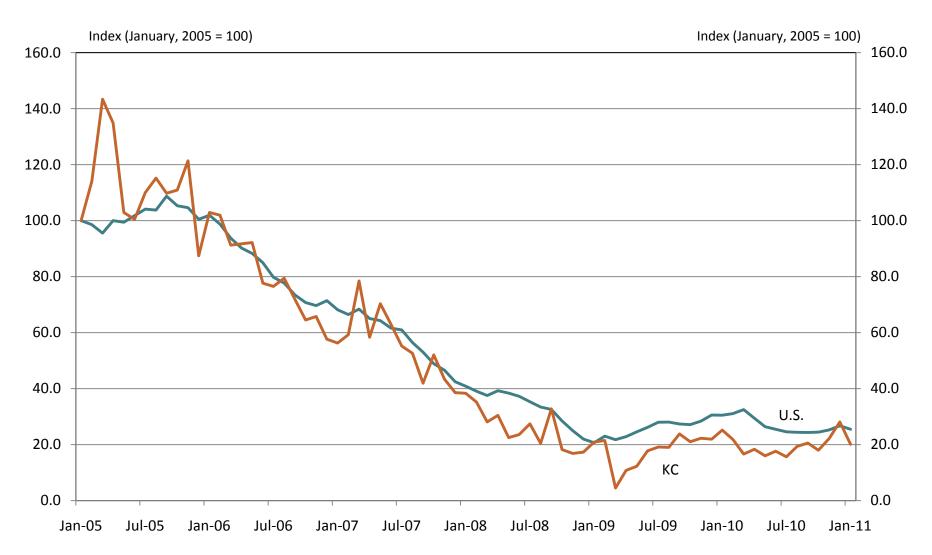


Source: Kansas City Realtors Association

### **FHFA Home Prices**



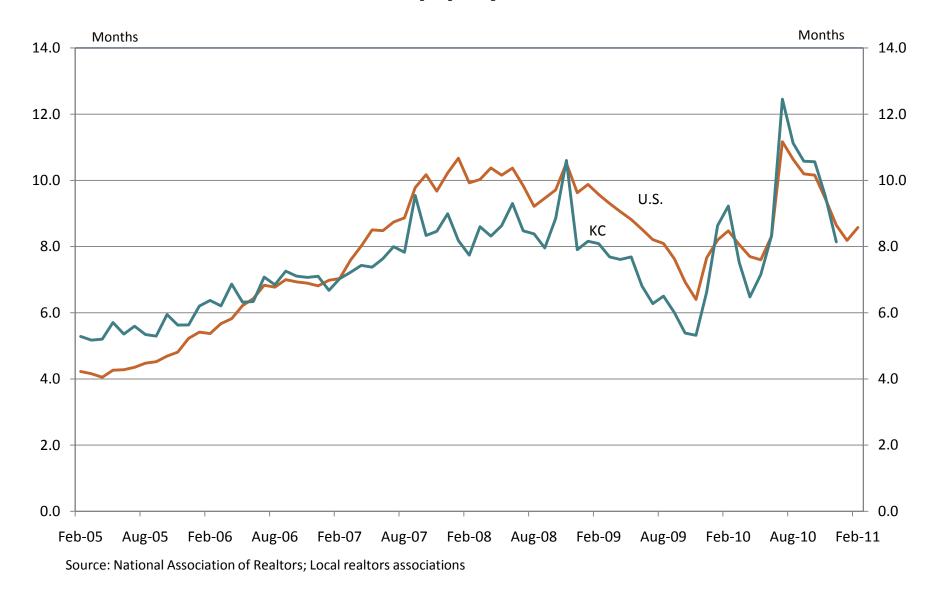
## **New Housing Permits**

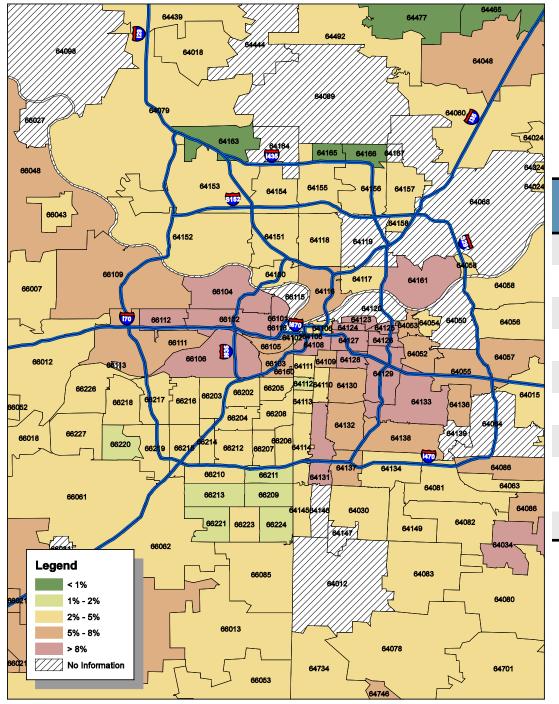


Source: U.S. Census Bureau

## **OUTLOOK**

# Months Supply of Homes

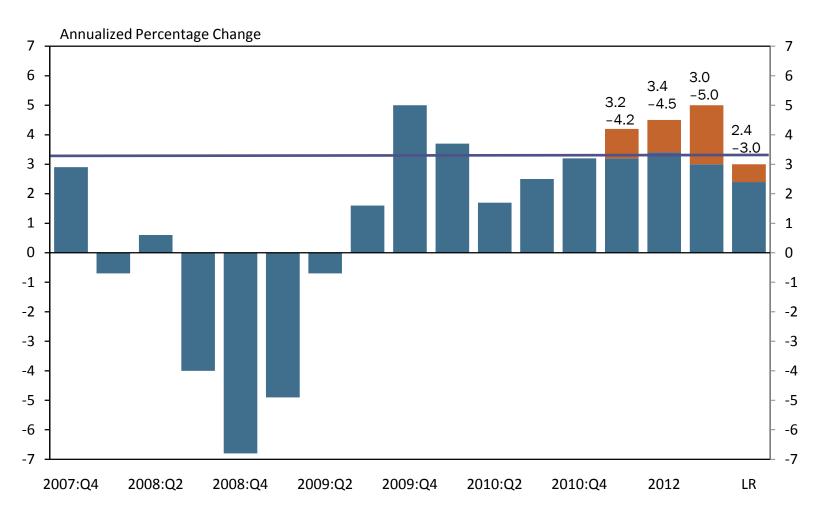




#### Serious Mortgage Delinquency

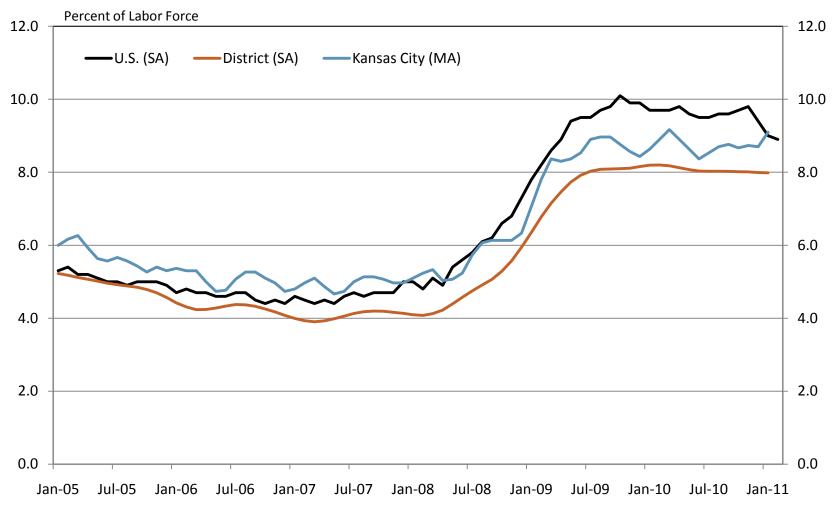
Status	KC Metro	Jackson Co	Johnson Co
30 PD	4.2	3.7	2.2
60 PD	1.9	1.6	0.8
90+ PD	3.7	3.6	1.6
Total PD	11.6	10.9	6.0
In Foreclosure	1.8	2.1	1.5
Seriously Delinquent	5.6	5.6	3.1
Source: Lender Processing Services, Inc.			

### **GDP Growth and Forecast**



Source: Federal Reserve Board of Governors, Minutes of the Federal Open Market Committee (released Feb 16, 2011)

# Unemployment



## Summary

- Sales are weak and have been for some time
  - Uncertainty about jobs and economy
  - Fear of further price declines
  - Problems with closings on distressed properties
  - Tight lending
- But traffic is up
- Home prices have fallen significantly, but appear to have leveled off in Kansas City
- Expectation is for sales growth in Kansas City and flat or modest growth in prices
  - Large shadow inventory exists, but
  - The recovery seems to have firmed



#### FEDERAL RESERVE BANK of KANSAS CITY

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