CDBG WEBCAST

HUD, OFFICE OF BLOCK GRANT ASSISTANCE





MODULE 7: Section 108

WELCOME



- Training Presented by HUD, Office of Community Planning and Development, Office of Block Grant Assistance (OBGA)
 - Richard Kennedy, Director, OBGA
 - Paul Webster, Director of Financial Management Division
 - Hugh Allen, Deputy Director of Financial Management Division

CDBG TRAINING SERIES



- Eight modules in series:
 - Module 1: Welcome, CDBG Statutory/Regulatory Context, National Objectives
 - Module 2: State CDBG Program
 - Module 3: Administration/Planning, Financial Management, Including Program Income
 - Module 4: Housing and Other Real Property Activities
 - Module 5: Public Facilities, Interim Assistance, Public Services and Other Activities
 - Module 6: Economic Development, Including Public Benefit
 - Module 7: Section 108
 - Module 8: IDIS, Performance Measurement, Reporting
- Training presented by OBGA staff
- Available on HUD's website at: http://www.hud.gov/offices/cpd/communitydevelopment/programs/index.cfm

MODULE 7 TOPICS AND TRAINERS



Topics:

- Eligible activities
- Transaction types
- Section 108 underwriting
- HUD review of applications

Trainers:

- Dick Kennedy
- Paul Webster
- Hugh Allen

WHAT IS SECTION 108?



- Method of expanding CDBG funds by using future
 CDBG grant as collateral to borrow funds
- Section 108 process basics:
 - (1) Community applies to HUD
 - (2) Based on community's pledge, HUD issues notes
 - (3) \$\$\$ from sale of notes used for Section 108 eligible project
 - (4) Notes are repaid





- 1974 law provided opportunity to continue urban renewal
- 1979 Demonstration Program
- 1986 Consolidated Omnibus Budget Reconciliation Act
- 1987 eligibility changes
- 1990 National Affordable Housing Act
- 1992 Credit Reform Act

ADVANTAGES OF SECTION 108



- Leverages grants
- Not a general obligation
- Receive funds now (no pay as you go)
- Spread costs over multi-year period
- Long-term, fixed-rate financing at favorable rates

PROJECT EXAMPLE: BRYAN/COLLEGE STATION COMMUNITY HEALTH CENTER





PROJECT EXAMPLE: FORT WORTH MINYARD FOOD STORES





PROJECT EXAMPLE: PHILADELPHIA HOMEOWNERSHIP ZONE





ELIGIBLE ACTIVITIES



- Real property acquisition
- Rehabilitation of publicly owned real property
- Relocation
- Clearance/demolition
- Site preparation
- Housing rehabilitation
- Economic development
- Public facilities/improvements
- Issuance costs
- Capitalized interest
- Reserves

APPLICABLE RULES



- Section 108 must comply with all key CDBG rules
 - National objective
 - 70% LMI targeting
 - Other federal requirements
 - Environmental review
 - Davis Bacon
 - URA
 - OMB circulars
 - Fair housing/equal opportunity
 - Lead Based Paint
 - HUD Reform Act

NATIONAL OBJECTIVES



 Any national objective is possible, depending on Section 108 project

LOW/MOD BENEFIT

- Area Benefit
- Limited Clientele
- Housing
- Jobs

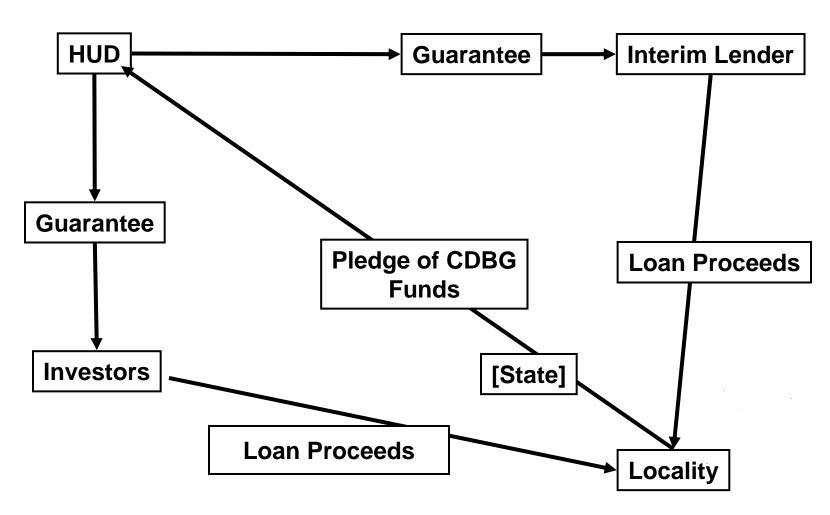
SLUM/BLIGHT

- Area
- Spot
- Urban Renewal

URGENT NEED

SECTION 108 FINANCING





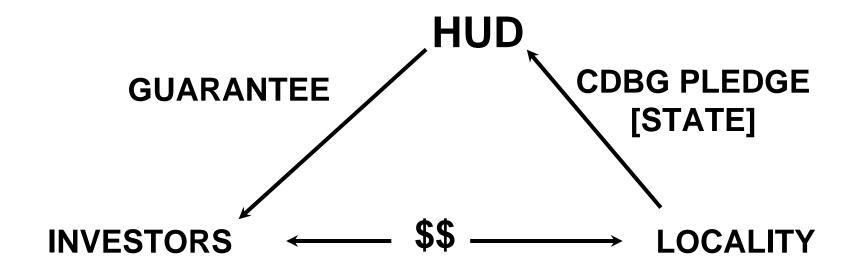
LEVELS OF TRANSACTION



- # 1 Communities borrow from investors via notes
- # 2 Communities undertake activities or re-lend

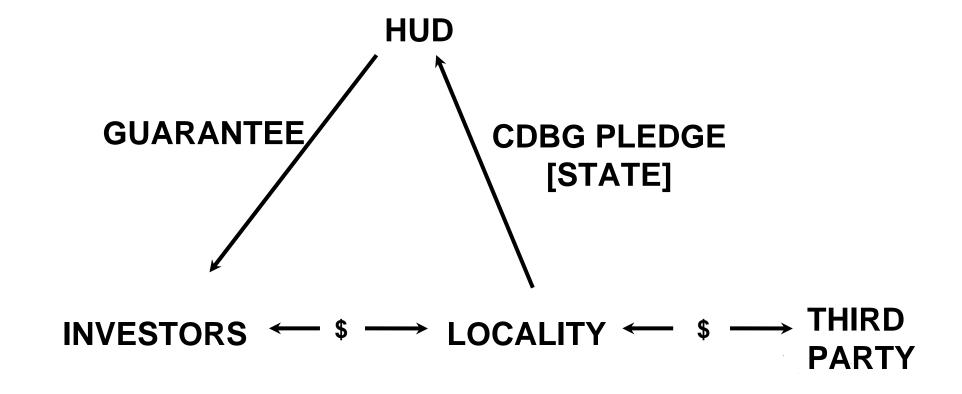
LEVEL #1 TRANSACTION





LEVEL #2 TRANSACTION





SECTION 108 FINANCING SPECIFICS



- Amount
 - Up to five times annual entitlement
- Term
- Rates
 - Permanent financing
 - Interim financing
- Fees

TYPES OF FINANCING



- □ Interim variable rate
- □ Permanent fixed rate

INTERIM LOANS



- Public offering usually once a year
- Interim loan available until public offering
- Fiscal Agent arranges interim loan
 - Interest rate: 90 day LIBOR + 20 basis points
 - HUD guarantees obligation

PERMANENT LOANS



- Public offering provides long-term, fixed-rate financing
- "Public offering" conducted annually by Sec. 108 underwriting team
- Interest rates
- Fees
- Loans serviced by trustee

SECTION 108 UNDERWRITING



- Credit Reform Act
- HUD estimates "subsidy rate" for Section 108
- HUD establishes loss reserve
- Additional security

SOURCES OF REPAYMENT OF SECTION 108 LOANS



- CDBG funds
- Program income
- "Additional security" (negotiated on a case by case basis)

FORMS OF ADDITIONAL SECURITY



Examples include:

- Assets created from use of Sec. 108 funds
- Real Property
- Portfolio income
- Other
 - Parking revenue
 - Non tax revenue

PROJECT BASED SECURITY



Examples include:

- Mortgage on real property (in name of Secretary of HUD)
- Tax increments
- Assignment of third party (e.g., business)
 loans

KEY SECTION 108 STEPS



Screen potential applicant or project

Apply to HUD

Receive approval from HUD and close loan

Disburse and service the loan

STEP 1: SCREEN THE PROJECT



- Grantees screen projects prior to HUD application
- Look at:
 - Eligibility
 - How will the Section 108 loan be repaid





- Presubmission requirements
- Submission requirements
- Field and HUD Headquarters office review

PRESUBMISSION REQUIREMENTS



- Citizen participation
- Conduct needs hearing
- Publish proposed statement and projected uses
- Amend CD plan or incorporate Section 108 in final plan
- Conduct second public hearing

APPLICATION SUBMISSION



- Application to HUD should include:
 - Project description
 - Eligibility category
 - National objective
 - Repayment schedule
 - Certifications





- Review by HUD Field Office
- Review by HUD Headquarters

STEP 3: RECEIVE APPROVAL AND CLOSE



- HUD approves & notifies
- Close Section 108 Ioan
- Procedures differ for level #1 and level #2 transactions

STEP 4: DISBURSE AND SERVICE THE LOAN



- Trustee/Fiscal agent services level #1
- Community must establish system for level #2
- Custodial Accounts
 - Loan Guarantee Account
 - Loan Repayment Account

LOAN PORTFOLIO SYSTEM



- Collections
- Monitoring & accounting
- Collateral preservation
- Anticipate & deal with problems
- Foreclosure