

**Defense Commissary Agency
Fiscal Year 2013
Forecast of Contract Opportunities**

Read before continuing to the Forecast

The forecast of the Defense Commissary Agency (DeCA) contracting opportunities is published pursuant to Public Law 100-656, "Business Opportunity Development Reform Act of 1988." The forecast aims to inform businesses, including those owned and controlled by socially and economically disadvantaged individuals, of the anticipated contracting opportunities with DeCA for Fiscal Year (FY) 2013. You should look through the forecast entries to identify the contracting opportunities that may fit your firm's business strategy, and then contact the applicable office.

This forecast represents DeCA's best estimate of contracting opportunities during FY 2013. **The information is published for planning purposes only and is not an invitation for bids, a request for proposals, or any contractual commitment by DeCA to purchase the identified goods or services.** Each forecasted action is based on the best information available at the time of publication. Forecasted actions may be revised or canceled at any time and are not binding on DeCA. The actual method used to acquire a given forecast action will be determined by the application of law and circumstances at the time the specific action is initiated.

DeCA operates the worldwide commissary function for the Department of Defense (DoD). The agency is headquartered at Fort Lee, Virginia. It operates a worldwide commissary system consisting of five area offices that provide localized management and support for the agency's commissaries: Central and East Area Office, Fort Lee, VA; Pacific and West Area Office, McClellan, CA; Europe Area Office, Kapaun Air Station, Germany. We acquire architect-engineer services, construction, equipment, supplies, services, information technology, brand/non-brand name subsistence and resale services in support of the commissaries. This document is developed to provide business firms a list of anticipated consolidated business opportunities for FY 2013.

The official source to find business opportunities with DeCA is the **Federal Business Opportunities (FedBizOpps)**. Each day the FedBizOpps lists Federal business opportunities worth \$25,000 or more, identifies subcontracting opportunities, and lists contract awards. Generally contractors first learn of a competitive acquisition when the public notice appears in FedBizOpps. Such public notices contain information pertaining to specific solicitations and are far more detailed than this forecast. In contrast, this forecast is intended to provide small business firms with projections sufficient to permit advance planning and preparation. **Information on FedBizOpps is available at www.fbo.gov.**

A copy of this forecast may be obtained by visiting the DeCA web site at www.commissaries.com. Upon entry to the web site follow these steps: 1) click on the tab "About Us," 2) next, click "Business with DeCA," 3) then, click "Small Business" and 4) finally, click Forecast of DeCA Contracting Opportunities.

This Forecast is available for downloading. Questions concerning this forecast should be directed to the DeCA Small Business Group at small.business@deca.mil.

Questions concerning specific contracting opportunities should be directed to the respective points of contact identified herein.

KEY TO HEADINGS AND CODES IN THIS FORECAST

- **Federal Supply Codes (FSC)** four-digit code used by government buying offices to classify and identify the products, and supplies that the government uses and buys.
- **Product and Service Codes (PSC)** four-digit alpha-numeric codes from A to Z (I and O are not used in PSCs) used to further define the type of services the government uses and buys.
- **North American Industry Classification System (NAICS) Codes** are used to best describe the principal purpose of the product or service the Federal Government intends to acquire. NAICS codes can be found at <http://www.census.gov/epcd/www/naics.html>.
- **Fiscal Year:** Commonly referred to as FY; it is the federal government budget period. The fiscal year for 2013 begins 1 October 2012 and end on 30 September 2013.
- **FY Quarter Solicitation Issued:** The estimated fiscal year quarter that the solicitation is scheduled for issuance. (Example: Under FY quarter solicitation issued--if that column has a "3" under it that means the solicitation is proposed to be issued in the third quarter of FY13).
- **Number of Contract Opportunities:** The estimated number of contracts that are scheduled to be available during FY13 by quarter.
- **Number of 1-yr Options:** The proposed number of option periods to be included in each solicitation.
- **Total Dollars:** Using historical data of previous contract requirements, this report shows the estimated total contract value or estimated yearly value of proposed contracts.
- **K = Thousands of Dollars M = Millions of Dollars**
- **Point of Contact (POC):** A point of contact is furnished for each group of products and services.

FY 2013
Resale Contracting Directorate
(804) 734-8000, then 5 digit extension

Resale Commodities Division

FSC/PSC Code	NAICS Code	Description	FY QTR Solicitation Issued	Contract Opportunities	Number of 1-yr Options	Total Dollars
8905	311611	Pork - CONUS	2nd	multiple	3	\$780M
8910	311511	Fluid Milk – CA, HI only	3rd	multiple	1	\$2.8M
8915	311911	Produce – Far East	2nd	multiple	3	\$49M

Point of contact for the listed requirements is Sheila Norfus, ext.48889, shelia.norfus@deca.mil

FY 2013
Supply/Equipment Division
(804) 734-8000, then 5 digit extension

Equipment

PSC Code	NAICS Code	Description	FY QTR Solicitation Issued	Contract Opportunities	Number of 1-yr Options	Total Dollars
7320	333294	Meat Slicers, Meat Tenderizers and Meat Band Saws	2nd	1	4	\$2.2M
9905	334290	Queuing Stanchions w/Belts and Signs	2nd	1	4	\$200K
5836	334310	TV/DVDs	2nd	1	4	\$225K
5670	321992	Gazebos	2nd	1	4	\$700K
6670	333997	Hanging Scales, Scale & Bag Holders	3rd	1	4	\$250K
7125	337215	Produce Case Merchandising Kits	3rd	1	4	\$250K
7195	337127	Cafeteria Tables & Chairs	4th	1	4	\$350K
4510	332998	Sinks & Disposals	4th	1	4	\$500K
7910	335212	Vacuum Cleaners (Upright & Wet/Dry)	4th	1	4	\$250K

Points of contact: Terri Kerby, ext 48391, Terri.Kerby@deca.mil, or Dessie Mills, ext. 48511, dessie.mills@deca.mil

FY 2013
Supply/Equipment Division
(804) 734-8000, then 5 digit extension

Equipment

PSC Code	NAICS Code	Description	FY QTR Solicitation Issued	Contract Opportunities	Number of 1-yr Options	Total Dollars
7420	333313	Coin Counter/Wrapper	1st	1	4	\$166K
4110	333415	Sandwich Prep Tables, Sushi Prep Tables, Self-Contained multi-Deck Refrigerated Cases, Grab-N-Go Wall Merchandisers	2nd	1	4	\$3.5M
4110	333415	Cheese Island Cases, Upright Frozen Merchandisers, Mobile Produce Displays	2nd	1	4	\$600K
7110	334518	Key Boxes	2nd	1	4	\$2M

Points of contact: Terri Kerby, ext 48391, Terri.Kerby@deca.mil, or Dessie Mills, ext. 48511, dessie.mills@deca.mil

FY 2013
Supply/Equipment Division
(804) 734-8000, then 5 digit extension

Maintenance

PSC Code	NAICS Code	Description	FY QTR Solicitation Issued	Contract Opportunities	Number of 1-yr Options	Total Dollars
J073	81121 9	Mettler Toledo Maintenance	1 st	1	4	\$12.3M

Points of contact: Terri Kerby, ext 48391, Terri.Kerby@deca.mil, or Diana Gross-Bendall, ext 48185, Diana.gross-bendall@deca.mil

FY 2013
Enterprise Acquisition Division
(804) 734-8000, then 5 digit extension

Store Support Services Branch

PSC code	NAICS Code	Description	FY QTR Solicitation Proposed	FY QTR Contract(s) Proposed	Proposed Contract Opportunities	Number of 1-yr Options	Total Dollars
S206	561613	Armored Car Service	All	All	28	4	305K
S205	311613	Fats & Bones Removal	All	All	26	4	120K
S205	562111	Waste/Food Removal	All	All	20	4	207K
S209	812332	Linen Rental	All	All	24	4	331K
S208	561730	Lot/Lawn Maintenance	All	All	4	4	110K
S207	561710	Pest Control Service	All	All	14	4	100K
W078	532120	Trailer Rental	All	All	87	0	550K
W078	532299	Tent Rental	All	All	71	0	650K

Point of contact for the above listed requirements is Loria Samples Hile, loria.samples@deca.mil, ext. 48630.

FY 2013
Enterprise Acquisition Division
(804) 734-8000, then 5 digit extension

Revenue, Supplies, & HQ Support Branch

PSC Code/ FSC Code	NAICS Code	Description	FY QTR Solicitation Proposed	FY QTR Contract(s) Proposed	Proposed Contract Opportunities	Number of 1-yr Options	Total Dollars
R608	541930	Sign language interpreting	1st	1st	3	4	\$25K
9905	339950	Meat and produce signage	1st	2nd	1	4	\$500K
7360	337215	Non-expendable supplies	2nd	4th	3	4	\$5M
S216	221310	HQ HVAC Water Treatment	3rd	4th	1	4	\$20K
R799	561990	U.S. Retail inventories	4th	1 st (2014)	20	4	\$3M
7610	611430	Books and periodicals	All	All	4	4	\$50K

Point of Contact for the above listed requirements is Mike Shaffer, michael.shaffer@deca.mil, (804) 734-8000, ext 48681

FY 2013
Store Services Support Division
(804) 734-8000, then 5 digit extension

Central/East Branch

FSC Code	NAICS Code	Description*	FY QTR Solicitation Proposed	FY QTR Contract(s) Proposed	Proposed Contract Opportunities	Number of 1-yr Options	Estimated Yearly Dollars
S299	56199 0	SS/CS/RSH @ Carlisle Barracks, PA	1st QTR FY 13	4th QTR FY 13	1	4	\$565K
S299	56199 0	SS/CS/RSH/GM @ Fort Drum, NY	4 th QTR FY 13	3rd QTR FY 14	1	4	\$730K
S299	56199 0	SS/CS/RSH @ Key West NAS, FL	1st QTR FY 13	4th QTR FY 13	1	4	\$225K
S299	56199 0	SS/CS/RSH @ New London NSB, CT	2nd QTR FY 13	1st QTR FY 14	1	4	\$815K
S299	56199 0	SS/CS/RSH @ Quantico MCCDC, VA	4th QTR FY 13	3rd QTR FY 14	1	4	\$1.1M

Points of contact for the above listed requirements are D. L. Wiggins, ext. 48654, deborah.wiggins@deca.mil or Ginna Thomas, ext. 48546, ginna.thomas@deca.mil.

* = Description Acronyms: SS - Shelf Stocking CS - Custodial Services RSH - Receiving/Storage/Handling
RG – Residual Grocery, GM – Grounds Maintenance

FY 2013
Store Services Support Division
(804) 734-8000, then 5 digit extension

West/Pacific Branch

FSC Code	NAICS Code	Description*	FY QTR Solicitation Proposed	FY QTR Contract(s) Proposed	Proposed Contract Opportunities	Number of 1-yr Options	Estimated Yearly Dollars
S299	56199 0	SS/CS @ Dugway PG, UT	2nd QTR FY 13	1st QTR FY 14	1	4	\$100K
S299	56199 0	SS/CS/RSH/RG @ Fort Hood II, TX	3rd QTR FY 13	2nd QTR FY 14	1	4	\$865K
S299	56199 0	SS/CS/RSH/RG @ Fort Leavenworth, KS	4th QTR FY 12	3 rd QTR FY 13	1	4	\$850K
S299	56199 0	SS/CS/RSH @ March ARB, CA	2 nd QTR FY 13	1 st QTR FY 14	1	4	\$1.2M

Points of contact for the above listed requirements are D. L. Wiggins, ext. 48654, deborah.wiggins@deca.mil or Denise Williams, ext. 48172, denise.williams@deca.mil.

* = Description Acronyms: SS - Shelf Stocking CS - Custodial Services RSH - Receiving/Storage/Handling
RG – Residual Grocery

FY 2013
Construction-Design Branch

Construction – DeCA solicits and awards contracts for the construction of New stores, Additions and Alterations to existing stores, Refrigeration replacement and upgrades and Architectural upgrades.

Most of the projects are contracted for by issuing Task Orders on existing Indefinite Delivery Contracts (IDC). These IDC's were awarded using Best Value Competitive processes and generally each Task order is competed between the holders of those contracts. Occasionally DeCA will issue stand-alone solicitations which use a LPTA selection process for selecting the contractor.

Information about the Construction and Design Branch Business Opportunities are located at the web site:

<https://www.commissaries.com/business/construction.cfm>

Key points of contact: Terry Ward, 210-671-5877, terry.ward@deca.mil, Alice Allen, 210-671-3193, alice.allen@deca.mil or John Bandy, 210-671-5283, john.bandy@deca.mil or Sharon Sheffy, 210-671-3117, sharon.sheffy@deca.mil.

FY 2013
Information Technology Branch

The Information Technology (IT) Contracting Branch is responsible for the procurement of all non-major/non-ACAT requirements, to include supplies, hardware, software, maintenance, licenses, and telecommunications. IT Contracting Branch will assume the responsibility for processing services requirements later this fiscal year.

Contact Deborah Wiggins, 804-734-8000, ext. 48654, deborah.wiggins@deca.mil or Rita Jackson, 804-734-8000, ext.48199, rita.jackson@deca.mil, for information on DeCA IT Business Opportunities.