



2010 SOUTHWEST CLUSTER CONFERENCE

MARCH 2-4, 2010

DALLAS, TEXAS

Three Types of Partnerships:

- **Formal Partnerships:** Partners you have a formal and/or legal agreement with like site your host sites or organizations with whom you have a MOU, organizations/foundations that fund your organization, board members, staff, etc...
- **Informal Partnerships:** Partners with whom you have a common interest – organizations that address the same issues, people who work for the same types of organizations or programs (the people in this room and at this conference)
- **Networking Partnerships:** Partners outside your primary focus that you meet either at official events or through friends, family, and co-workers. This also includes friends of your contacts, or friends of friends in their networks (6 degrees of separation). These are the loose ties we often forget to access in our work world or in regards to developing our programs

What do your programs, commission, sites, and/or members need most? (List 5 at least)

Identification of the Partnerships you have:

peers. practice. knowledge. tools.



2010 SOUTHWEST CLUSTER CONFERENCE

MARCH 2-4, 2010

DALLAS, TEXAS

	<u>Formal</u>	<u>Informal</u>	<u>Networking</u>
What Partnerships do I have?			
What are the benefits?			

What do I still need and whom can I partner with to get these?

<u>Action Plan:</u>	<u>Due by the end of this conference</u>	<u>Due by the end of this month</u>	<u>Due by the end of this service year</u>
---------------------	--	-------------------------------------	--



2010 SOUTHWEST CLUSTER CONFERENCE

MARCH 2-4, 2010

DALLAS, TEXAS

Goal #1:			
Goal #2:			
Goal #3:			