



Pre-Proposal Conference
Earthen Clay Supply and Transport Solicitation
17 JUNE 2008



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Pre-Proposal Conference Earthen Clay Supply and Transport



AGENDA

- Registration
- Introduction
- Ground Rules/Disclaimer
- Section C – Statement of Work
 - Supply Requirement
 - Delivery and Stockpile Requirements
- Section L - Instructions, Conditions and Notices to Bidders
 - Volume 1 – Technical (Non-Cost) Proposal
 - Volume 2 – Contract Forms
- Break
- Section M - Evaluation and Award
- Tour Plan
 - Safety Orientation
 - Future Site Visits

=====*One Team: Relevant, Ready, Responsive, Reliable*=====



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REGISTRATION

Please place business cards in jar (preferred)

OR

If you do not have a business card
please sign the roster

Record of Attendees will be posted on:

www.fbo.gov

Thanks!



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INTRODUCTIONS

- COL Jeffrey Bedey – Commander, HPO
- MAJ Nicholas Nazarko – Project Manager
- Sandra Davis – Contracting Officer
- Carrie Wakumoto – Contract Specialist



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GOAL/OBJECTIVE

USACE's GOAL is to provide the 100-year level of protection by constructing the greater New Orleans area Hurricane and Storm Damage Risk Reduction System (HSDRRS)

USACE's OBJECTIVE for this RFP is to award from 1 to 3 contracts to supply and deliver the required amount of suitable earthen clay material to the specified locations and in accordance with the specified schedule



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Ground Rules/Disclaimer

- The remarks today of government officials involved in this solicitation should not be considered a guarantee of the government's course of action in proceeding with this effort
- The information shared today reflects current government intentions of how this effort should be carried out, and is subject to change based on a variety of circumstances, including input from prospective contractors
- Informational briefing only – Not all encompassing and is provided only to give an overview of the scope of this effort



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Ground Rules/Disclaimer

- Formal solicitation is the only document that should be relied on in determining the government's requirements
- All communications concerning the RFP must be submitted in writing through HPO's Acquisition Management Branch on forms provided or via email
- Formal responses to questions shall be posted on www.Fedbizopps.com as an amendment to the solicitation
- No recording



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Statement of Work (Section C)

Supply Requirement

- Specified Clay material (CL or CH) – same as CF, GF
- QC Testing Requirements
 - 3,500 ton frequency
 - 14,000 ton frequency

Soil Classification Tests
Moisture Content
Organic Content
Sand Content

Control Compaction Curves
Atterberg Limits

Levee Reach	Qty
LPV 145	7,785,000 tons
LPV 111	8,255,000 tons
LPV 146	9,554,000 tons



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Statement of Work (Section C)

Delivery and Stockpile Requirement

- Delivery by any method
- Measurement and payment by the **ton** delivered
- Stockpiling in existing levee ROW
- Before and during levee construction
- Contractual milestones

<u>MILESTONE DATES</u>	<u>CUMULATIVE QUANTITIES (TONS) BY LEVEE REACH</u>		
	<u>LPV 111</u>	<u>LPV 146</u>	<u>LPV 145</u>
31-Mar-09	578,000	669,000	545,000
30-Jun-09	2,065,000	2,389,000	1,946,000
30-Sep-09	3,880,000	4,490,000	3,659,000
31-Dec-09	5,696,000	6,592,000	5,372,000
31-Mar-10	7,182,000	8,312,000	6,773,000
30-Jun-10	8,255,000	9,554,000	7,785,000

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Section L – Instructions, Conditions and Notices to Bidders

Volume 1 - Technical (Non-Cost) Proposal

Subfactor a - USACE Jurisdictional Determination of a Wetlands Delineation

Subfactor b - Cultural Resource Investigation Report

Subfactor c - Coastal Zone Management Act

Subfactor d - Geotechnical Report

Subfactor e - Environmental Site Assessment

Subfactor f - Threatened and Endangered Species Act

Subfactor g - Out of State Earthen Clay Material Sources Plan

Subfactor h - Zoning Classification

Subfactor i - Certified Agronomist Test Results

Subfactor j - Borrow Area Management Plan

Subfactor k - Transportation and Stockpiling Plan

Subfactor l - Right of Entry

Subfactor m - Applicable Permits and Approvals

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Section L – Instructions, Conditions and Notices to Bidders

Volume 1 - Technical (Non-Cost) Proposal

Subfactor d - Geotechnical Report

The Offeror shall provide a Geotechnical Report stamped and signed by a licensed civil engineer with a specialization in geotechnical engineering certifying that the proposed source(s) contain the required amount of clay meeting the specifications

The licensed engineer determines the sub-surface investigations required

WHAT HAS CHANGED? WHAT HAS NOT?

Performance rather than method based specifications

No change to the programmatic specifications for earthen clay material

Geotechnical Report shall be evaluated by the Government

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Section L – Instructions, Conditions and Notices to Bidders

Volume 1 - Technical (Non-Cost) Proposal

Subfactor j - Borrow Area Management Plan

The Offeror shall provide the Contracting Officer a plan addressing all of the items included in paragraph 2.2.10

1. A plan for cleared and stripped material and debris
2. The plans for and the locations for disposal of wasted material
3. A plan for the stockpiling and/or processing of earthen clay material to meet specifications
4. The proposed methods for draining and keeping the supply source dry during excavation
5. A complete list of equipment proposed to be used
6. The Offeror's proposed sequence of excavating the supply source
7. The Offeror's test plan to meet all of the requirements in Section C, Paragraph 2.2.
8. Layout maps of all proposed borrow areas
9. An overview map showing the general area

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Section L – Instructions, Conditions and Notices to Bidders

Volume 1 - Technical (Non-Cost) Proposal

Subfactor k - Transportation and Stockpiling Plan

1. A detailed transportation plan to include the method and route for transporting the excavated material from the Offeror's supply source to the stockpile locations. Include the locations of any haul roads, bridges, conveyors, off load points, etc proposed to be constructed by the Offeror
2. A complete list of equipment proposed to be used
3. The Offeror's plan to meet the stockpile requirements of Section C of this solicitation

Note: If an Offeror is proposing on more than one CLIN (levee reach), the Offeror shall submit separate plans that identify and address each CLIN (levee reach)



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Section L – Instructions, Conditions and Notices to Bidders

Volume 2 - Contract Forms

- Signed and Acknowledged Solicitation Form (Standard Form 33 Solicitation, Offer, and Award) and all amendments issued thereto.
- Completed Representations and Certifications
- Signed Offeror Letter identifying:
 - CLIN(s) [levee reach(es)] the Offeror is proposing on (CLIN 0001 for LPV 146, CLIN 0002 for LPV 111, and/or CLIN 0003 for LPV 145); and
 - Personnel with the authority to negotiate and act on the behalf of the Offeror
- Completed and Signed Reverse Auction Agreement



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10 minute BREAK



**Please list any
questions on the
forms provided
and deposit in the
box at the rear of
the room.**



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SECTION M - Evaluation Factors for Award

**HOW CAN I
GET A CONTRACT??**



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SECTION M - Evaluation Factors for Award

4 STEPS

- Timely & Responsive
- Technically Acceptable
- Environmentally Responsible
- Lowest Price



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HOW DO I SUBMIT A TIMELY & RESPONSIVE PROPOSAL?

Volume I Technical (Non-Cost) Proposal (6 sets – 1 original + 5 copies)

- USACE Jurisdictional Determination of a Wetlands Delineation
- Cultural Resource Investigation Report
- Coastal Zone Management Act Requirement
- Geotechnical Report
- Environmental Site Assessment
- Threatened and Endangered Species Act Requirement
- Out of State Earthen Clay Material Sources
- Zoning Classification
- Certified Agronomist Test Results
- Borrow Area Management Plan
- Transportation and Stockpiling Plan
- Right of Entry
- Applicable Permits and Approvals



Volume II Contract Forms (3 sets – 1 original + 2 copies)

- Signed and Acknowledged Solicitation Form (Standard Form 33 Solicitation, Offer, and Award) and all amendments issued thereto
- Completed Representations and Certifications
- Signed Offeror Letter identifying:
 - CLIN(s) [levee reach(es)] the Offeror is proposing on (CLIN 0001 for LPV 146, CLIN 0002 for LPV 111, and/or CLIN 0003 for LPV 145); and
 - Personnel with the authority to negotiate and act on the behalf of the Offeror
- Completed and Signed Reverse Auction Agreement

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ATTENTION! FORMAT

SEPARATE volumes

- Volume I Technical (Non-Cost) Proposal
- Volume II Contract Forms

Format

- Tabbed sections
- All text no smaller than 12-pitch font
- No more than two (2) columns of text per page
- 8 1/2" x11" page size (minimum 1/2" margins)
- NO elaborate format, color representations, and bindings required
- 3-ring binders/soft covers with screw type aluminum binding posts preferred





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HOW CAN I BE CONSIDERED TECHNICALLY ACCEPTABLE?

Mission Capability

- USACE Jurisdictional Determination of a Wetlands Delineation
- Cultural Resource Investigation Report
- Coastal Zone Management Act Requirement
- Geotechnical Report
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HOW CAN I BE CONSIDERED ENVIRONMENTALLY RESPONSIBLE?

**Offeror's source and operations must
be included as part of the
Government's proposed action in an**

Approved IER Decision Record

**signed by the Commander of the New
Orleans District, USACE**



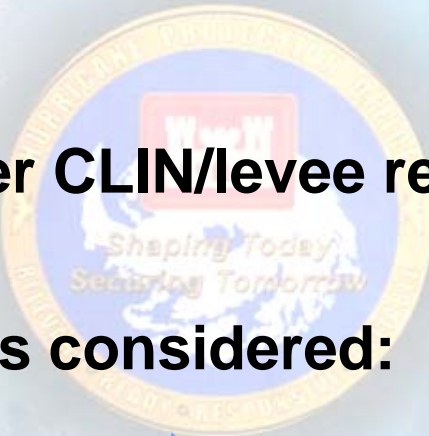
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LOWEST PRICE = REVERSE AUCTION WINNER

- 3 Reverse Auctions
- Based on Lowest Total Extended Price per CLIN/levee reach
- Staggered every other workday
- Detailed instructions furnished to Offerors considered:
 - “Technically Acceptable” AND
 - “Environmentally Responsible”
- Training
- Ensure access to equipment and services to auction effectively and efficiently





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BASIS OF AWARD

**May award up to three (3) firm fixed price contracts to
Supply & Deliver Earthen Clay Materials for:**

- CLIN 0001 LPV 146 located in St. Bernard Parish, LA
- CLIN 0002 LPV 111 located in New Orleans East, LA
- CLIN 0003 LPV 145 located in St. Bernard Parish, LA

**Award(s) will be made to the Offeror(s) with the lowest
priced, technically acceptable proposal(s) who are
determined to be responsible**



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WEBSITES

Central Contractor Registration

www.ccr.gov

Federal Business Opportunities (FedBizOpps)

www.fbo.gov

Small Business Administration

www.sba.gov

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Pre-Proposal Conference Earthen Clay Supply and Transport Site Tour



Date: WEDNESDAY, JUNE 18, 2008

Start Time: 7:30 A.M. (all times provided in Central Daylight Time)

Location: On top of levee, across Highway 46 from the Verret Fire Station located at 3901 Bayou Road, Verret, LA (see attached LPV 146 map)

Agenda:

7:30 a.m. Meet at LPV 146-Verret, LA (see attached LPV 146 map)

7:45 a.m. Overview and Safety Brief

8:00-9:30 a.m. Vehicular access provided to LPV 146 (See General Instruction #2)

9:30 a.m. Floodgate closes at Bayou Dupre (See General Instruction #4)

10:00-11:30 a.m. Walking access provided to LPV 145

11:30 a.m. Floodgate closes at Bayou Dupre

12:00 p.m. Depart LPV 146

2:00 p.m. Meet at Pump Station #15, LPV 111, New Orleans East (see attached LPV 111 map)

4:00 p.m. Depart LPV 111

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Site Tour Plan

Safety Orientation: The site visit is in a field environment and a general safety briefing will occur as per the schedule above.

Offerors must wear long pants and closed toed shoes. No active construction is in progress therefore hard hats and reflective vests are not required. The Offeror proceeds on this site visit at their own risk and expense.

No questions can be taken by the Government in person during site visit.

Future site visits: To be determined based on offeror interest.



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U.S. Army Corps of Engineers - New Orleans District

LPV 146 - Existing ROW with Levee Centerlines



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QUESTIONS

Please mail correspondence/questions to:
U.S. Army Corps of Engineers, Hurricane Protection Office,
Acquisition Management,
7400 Leake Ave RM 184, New Orleans, LA 70118-3651

Attn: Carrie Wakumoto,
Carrie.K.Wakumoto@usace.army.mil

Or: Sandra Davis,
Sandra.L.Davis@usace.army.mil

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Conclusion



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