

Table 12

Union and nonunion workers¹: Mean hourly earnings² by major sector and for major occupational groups

Occupational group ³	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$23.96	\$21.90	\$27.17	\$19.14	\$18.89	\$21.73
Management, professional, and related	33.52	31.56	34.03	32.20	33.02	28.06
Management, business, and financial	31.76	26.90	32.82	36.15	36.62	32.60
Professional and related	33.70	31.98	34.16	29.94	30.77	26.48
Service	18.11	14.24	21.35	10.14	9.68	14.25
Sales and office	17.79	17.59	18.07	15.83	15.88	14.91
Sales and related	15.38	15.17	18.12	17.36	17.37	14.19
Office and administrative support	18.36	18.64	18.07	14.93	14.93	14.94
Natural resources, construction, and maintenance	26.83	27.47	22.73	17.64	17.70	16.70
Construction and extraction	28.04	28.73	22.57	17.09	17.15	16.19
Installation, maintenance, and repair	25.31	25.73	23.11	18.45	18.51	17.51
Production, transportation, and material moving	20.34	20.31	20.71	13.63	13.60	15.01
Production	19.82	19.73	23.03	14.25	14.21	17.80
Transportation and material moving ...	20.86	20.95	20.16	12.96	12.93	13.81

¹ Union workers are those whose wages are determined through collective bargaining.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.