

# Your Everything Solution for Financial and Business Offerings

Learn more at [www.gsa.gov/financialsolutions](http://www.gsa.gov/financialsolutions)



**For fast, flexible, cost-effective procurement, turn to GSA's Multiple Award Schedules (MAS) — meet your acquisition challenges while achieving your mission's goals.**

**Speed** – Shorten procurement lead-times and reduce your administrative burden and costs with quick and easy access to thousands of pre-qualified, industry leading contractors.

**Selection** – Compete among a vast selection of expert service and product providers to meet your mission needs from the largest, most reliable government procurement source.

**Flexibility** – Tailor RFQs and orders to your unique purchasing requirements and negotiate pricing below our ceiling rates to fit your specific needs and budget.

**Efficiency** – Streamline contracting while maintaining FAR compliance when you issue orders directly to pre-qualified contractors.

**Value** – Simplify your procurements by tapping into our pool of proven sources that have already been determined responsible and technically capable — at fair and reasonable prices.

**Transparency** – Leverage a suite of eTools that help identify qualified, small business contractors and maximize competition.

**Manage Your Procurement** – Your agency contracting officer will retain control of your procurement including requirements development, evaluation and award of the order.



Today's federal financial managers must provide more financial information than ever before while complying with many regulatory mandates, using existing resources. We at GSA realize that financial excellence and accountability require a vast selection of offerings in such diverse areas as accounting; auditing; data protection; project management; grants management; consulting; state-of-the-art IT products; and software and services, to name a few. Turn to the multitude of services offered by GSA to achieve financial and business excellence. These valuable and diverse offerings will provide your agency with direct access to commercial experts who can thoroughly and completely address the needs of the federal financial community. You will have access to an array of solutions to financial challenges in the following areas:

- Asset management services;
- Financial management and auditing services;
- Business information services and safeguarding personal data;
- Program management for financial services;
- Business consulting;
- Training services; and
- IT products and services that integrate with existing financial systems.

We offer an integrated approach to accessing the broadest range of solutions to make it convenient for you to find exactly the financial and business expertise and supporting services you need. This approach simplifies your access to thousands of pre-qualified service providers, allowing you to tailor orders to meet your unique requirements and letting your agency negotiate pricing below our ceiling rates. Whatever your financial-related need, GSA can assist you in accessing the experts needed for all phases of your agency's financial practices.

Services available through the GSA MAS program include:

- Program financial advisors;
- Transaction specialist;
- Due diligence and support services;
- Debt collection;
- Professional legal services;
- Auditing, accounting and budgeting services;
- Risk assessment and mitigation services;
- Grants management support services;
- Data breach analysis;
- Consulting, facilitation and survey services;
- Program and project management; and
- IT products, software and services to support your financial mission.

The GSA MAS program is the largest, most comprehensive acquisition vehicle available to the federal government. GSA MAS contracts offer your agency complete, state-of-the-industry products and services to meet today's challenges with leading financial and business solutions services. Though GSA has already negotiated fair and reasonable pricing, ordering activities can seek additional discounts with MAS contractors before placing an order. The following page includes information on the three primary GSA Multiple Award Schedules for Federal Financial Managers.

## **Financial and Business Solutions (FABS) ([www.gsa.gov/fabs](http://www.gsa.gov/fabs))**

FABS allows for choice, flexibility, ease-of-use, and access to quality firms in the financial arena (ranging from small business to the industry leaders), providing your agency with access to a multitude of professional financial services.

Following are just a few examples of how GSA can address your financial requirements.

- Assess your asset portfolio and get advice about what to keep, what to sell, and/or when to maintain partial ownership with a limited partnership agreement. After making portfolio structure decisions, FABS contractors help you to manage, service and sell various government assets — such as loans, revenue streams, real property or intangible assets;
- Conduct background checks for hiring purposes, process business and consumer loan applications, obtain past performance history, and assess the financial stability of potential contractors;
- Acquire reliable financial and performance information to meet changing financial needs;
- Perform various audits for your agency;
- Provide extensive support in the area of grants management.

## **Mission Oriented Business Integrated Services (MOBIS) ([www.gsa.gov/mobis](http://www.gsa.gov/mobis))**

MOBIS offers you a full range of management and consulting services that can improve your agency's performance with financial efforts and support endeavors in meeting mission goals as they relate to finance. MOBIS's service providers possess expertise to facilitate how the federal government responds to a continual stream of new financial mandates and evolutionary influence, such as: the President's Management Agenda; Government Performance and Results Act; Federal Acquisition Streamlining Act; OMB Circular A-76; Federal Activities Inventory Reform Act; and government reinvention initiatives, such as benchmarking and streamlining. Through MOBIS, GSA can help you improve performance and accomplish mission goals through the use of specialized consulting and training services, facilitation, surveys, competitive sourcing and project management.

Variety of offerings includes:

- Consulting services;
- Facilitation services;
- Survey services;
- Training services;
- Acquisition-management support services; and
- Program and project management.

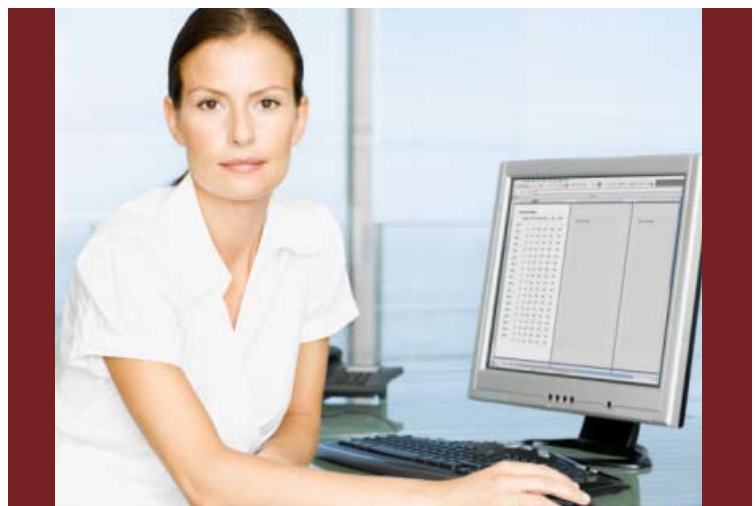
## **IT Products and Services ([www.gsa.gov/schedule70](http://www.gsa.gov/schedule70))**

The Information Technology (IT) Schedule 70 was established by GSA to assist agencies like yours with the procurement of IT products, services and solutions in support of your agency's financial missions. The GSA MAS program grants your agency direct access to commercial experts who can thoroughly address your needs through 22 Special Item Numbers (SINs).

These products and services cover the most general-purpose commercial IT hardware, software, and services, such as:

- Leasing of Products;
- Daily/Short Term Rental;
- Purchase of New Equipment;
- Purchase of Used or Refurbished Equipment;
- Maintenance of Equipment, Repair Services and/or Repair/Spare Parts;
- Term & Perpetual Software License;
- Maintenance of Software as a Service;
- Information Technology Training Courses;
- Information Technology Professional Services;
- Electronic Commerce Services;
- Wireless Services;
- Commercial Satellite Communications (COMSATCOM) Transponder Capacity and Subscription Services;
- Access Certificates for Electronic Services (ACES) Program;
- Public Key Infrastructure (PKI) Shared Service Provider (SSP) Program; and
- HSPD-12 product and service components.

For more information about Financial and Business Offerings from GSA, please visit [www.gsa.gov/financialsolutions](http://www.gsa.gov/financialsolutions) or e-mail [carlton.shufflebarger@gsa.gov](mailto:carlton.shufflebarger@gsa.gov).



## Flexible and Scalable Procurement

Government agencies are located worldwide, and they range in size, function and buying preferences. Our goal is to help your agency identify the best acquisition tools for your needs.

## Direct Access to Pre-Approved Contractors Online

The GSA Multiple Award Schedules (MAS) program establishes contracts with responsible contractors and negotiates ceiling rates for labor categories. The contracts are ready for federal government orders, saving time and effort over open market procurements. GSA's online tool, eLibrary, is a comprehensive information resource for GSA Multiple Award Schedules. The eLibrary allows users to search contracts by contractor name, contract number, Special Item Number (SIN), MAS number, and keywords. To learn more, visit [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov).

## Complete Solution

When your requirements cross multiple disciplines or combine services and products, the strength and diversity of the GSA MAS contractor community can rise to the challenge. Many contractors can provide total solutions for complex requirements across numerous schedules. Contractor Team Arrangements (CTAs) allow MAS contractors to create their own partnerships and to provide comprehensive solutions beyond the scope of their individual contracts. And just recently approved, a deviation to the FAR (FAR Part 51.1) now expands the authority of contractors to use GSA sources of supply, including GSA MAS contracts, GSA Global Supply and VA Schedule contracts. To learn more, visit [www.gsa.gov/far51deviation](http://www.gsa.gov/far51deviation).

## The Consolidated Schedule

Ready for your agency's use, the Consolidated Schedule encompasses the vast majority of services currently offered through GSA's Multiple Award Schedules (MAS) program. Essentially, the Consolidated Schedule is an amalgam of many individual services offered through various Schedules, which federal agencies like yours find particularly appealing when the time comes to procure requirements that fall under various functional domains (or Schedules). For example, your agency can use the Consolidated Schedule to issue a task order to a single company for performing a requirement that includes services falling within the scope of different Schedules. See the array of services available under the Consolidated Schedule at [gsa.gov/consolidatedschedule](http://gsa.gov/consolidatedschedule).)

## GSA Assisted Services

GSA offers fee-based acquisition, project and financial management for financial services on a short- or long-term basis. We combine acquisition, project management and financial resources to deliver customized, scalable solutions throughout the project life cycle. Working through Interagency Agreements, GSA establishes the service level expectation with your agency's program, financial, contracting and legal staff to ensure requirements are met on time, within budget. To learn more, visit [www.gsa.gov/aas](http://www.gsa.gov/aas).



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## GSA Advantage!®

GSA Advantage!® is the federal government's premier online ordering system that provides 24-hour access to more than 17 million product and service solutions available from 16,000-plus GSA Multiple Award Schedules (MAS) contractors — as well as all products available from GSA Global Supply™. GSA Advantage! offers: FAR-compliant purchasing; direct contact with MAS contractors to increase procurement speed and efficiency; specified grouping of products and services; easy-to-use research capabilities that narrow results and compare features, prices and delivery options; and a streamlined online experience with instant online ordering. For those state and local government entities looking to simplify their procurement process, GSA Advantage! offers them the ability to use their own state or local government-issued charge card to access a wide variety of products and services solutions. It also provides customers with multiple payment options and online viewing of order status to ensure complete order. The Advantage Spend Analysis Program (ASAP) reporting tool is also part of GSA Advantage!; this tool serves several functions, including giving authorized users access to GSA Advantage! sales and statistical data, with the option of running valuable reports. To learn more about how GSA Advantage! can help you, visit [www.gsaadvantage.gov](http://www.gsaadvantage.gov).

## eBuy

eBuy is an online Request for Quote tool to receive information for highly complex, large quantity or big-ticket procurement requirements. eBuy streamlines the solicitation process for customers by providing a single tool to post solicitations, receive quotes from GSA Multiple Award Schedules, GWAC or other GSA technology contractors, find sources of supply, submit responses and establish and use Blanket Purchase Agreements. eBuy creates value through instant access to contractors, paperless procurement from "cradle to grave," full compliance with Section 803 of the 2002 National Defense Authorization Act, real-time RFQ management, volume discounts, electronic award notification and debriefing, and best-value practices through enhanced competition. It is ideal for customized services, with features that allow an agency to designate an RFQ as "Sources Sought," attached specification documents and describe complex or customized requirements. By using eBuy, customers can reduce the time spent on procuring products and services so that they can concentrate on their true missions. To learn more, visit [www.ebuy.gsa.gov](http://www.ebuy.gsa.gov).

## Additional Information

The home base for information on Financial and Business services is [www.gsa.gov/financialsolutions](http://www.gsa.gov/financialsolutions). This site contains links to external resources and regulations and additional resources and training.

GSA invites your questions to one of our Financial and Business Offerings contracting experts; simply send inquiries to [carlton.shufflebarger@gsa.gov](mailto:carlton.shufflebarger@gsa.gov).



We accept GSA SmartPay®2.