

# Maintain Control of Your Financial Assets with Help from GSA



More than ever before, federal agencies manage and work through the daily challenge of getting more work done with reduced staff. There is constant pressure to deliver quicker results while increasing productivity. Federal agencies own, lease or manage billions of dollars of assets, including real property, personal property and financial assets. They manage and account for these assets by developing comprehensive inventories, accurate assessments of asset value and by developing retention or disposal strategies – all while shortening procurement lead times and reducing administrative burdens and costs.

Understanding these complex asset management processes can prove particularly challenging. GSA can tailor solutions that enable you to maintain control as you acquire the proven financial management expertise you need — with minimal time and expense. Our *Financial and Business Solutions (FABS) Multiple Award Schedule (MAS) 520* offers technically-capable asset management contractors — at fair and reasonable prices. FABS' pre-qualified contractors are ready to help whenever you need an extra level of support to meet your mission-critical objectives.

GSA's asset management services have been categorized into Special Item Numbers (SINs) in order to help you quickly find the appropriate solution. To review a comprehensive list of the requirements and tasks covered under these SINs, please review the full FABS Schedule 520 Solicitation Number FCXB-F4-020002-B at www.gsaelibrary.gsa.gov by performing a "Quick Schedule" search for "520."

For your convenience, a quick summary of the asset management related SINs include, but are not limited to, the offerings in the following brief descriptions:

#### **Program Financial Advisor (SIN 520-1)**

Advises agencies on crosscutting issues, asset marketability and trust-fund or other monetary-fund management. The advisor will address any other considerations regarding the acquisition, management and resolution of an asset.

#### **Transaction Specialist (SIN 520-2)**

Provides resolution related to the asset's appraisal, valuation or pricing, as well as portfolio planning. The specialist will develop restructuring strategies that best meet an agency's goals and can make specific recommendations about the best asset strategy and execution, including providing marketing expertise and budget analysis.

#### **Due Diligence and Support Services (SIN 520-3)**

Assists in the confirmation and validation of specific elements of an agency's portfolio of assets. These services also help with collecting and organizing data from internal files or third-party sources, creating asset-inventory databases and developing the appropriate quality/information controls.

#### **Debt Collection (SIN 520-4)**

Handles defaulted loans, including borrower negotiations, loan restructuring and structured borrower workout agreements, as well as providing collection services and skip tracing.









## Loan Servicing and Asset Management (SIN 520-5)

Provides loan servicing and monitors and maintains loan assets by establishing loan databases, verifying and updating borrower data, issuing forms and correspondence, processing loan cancellations and consolidations and transferring and discharging loans. This service handles troubled loans, which may include borrower negotiations, restructuring, foreclosure and the supervision of the sale of collateral and borrower workout agreements.

### **Professional Legal Services (SIN 520-6)**

Assists agencies with the full spectrum of professional legal support required for the resolution, management and/or disposition of assets held by the federal government. In some jurisdictions, these services may include providing title- and closing-agent services.

## Direct Access to Pre-Approved Contractors Online

The GSA MAS program establishes contracts with responsible contractors and negotiates ceiling rates for the various labor categories. These contracts are then ready for federal government orders, thereby saving the time and effort of full open-market procurements. You can find more information and access these contractors through GSA eLibrary, GSA's comprehensive MAS online tool. When you use eLibrary, you can search by SIN, contractor name, contract number or keywords. To learn more, visit www.gsaelibrary.gsa.gov.

**GSA** is available to answer your questions and help you initiate your procurement.

To learn more, please visit us online at www.gsa.gov/fabs, or call the National Customer Service Center at (855) 714-1220.



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