#### HOPE VI BUDGET GUIDANCE

#### I. GENERAL BUDGET GUIDANCE

#### A. Introduction

This document provides detailed information for HOPE VI Grantees to use when developing and revising their program budgets. All guidance is applicable to Revitalization, Demolition, Neighborhood Networks and Main Street HOPE VI grants unless specific other instructions are provided. Included are examples of costs and where they should be placed in the budget; however, none of the lists of activities are meant to be exclusive. Also, some of the examples may be allowable only under the Revitalization grant and not under Demolition, Neighborhood Networks, or Main Street grants. If a particular activity cost is not listed, if an expense is unclear, or the there is a question as to whether the activity cost is allowable for a specific type of grant, Grantees should request assistance from their HOPE VI Grant Manager.

# B. <u>HOPE VI Budget Form</u>

HOPE VI program budgets are submitted on Form HUD-52825-A, Parts I and II. The blank form, and an Excel workbook that will assist in filling out the form, can be obtained over the Internet from HUDClips at http://www.hudclips.org/cgi/index\_cliphome.com

The HOPE VI grant amount is divided into Budget Line Items (BLIs), as provided on Part I of the Budget Form. On Part II, those BLIs are broken down into specific costs or work items, in accordance with these guidelines and the Chart of Accounts, as detailed below.

# C. HOPE VI Program Area

The original name of the HOPE VI Program, as created in FY 1993, was the Urban Revitalization Demonstration, aka URD. Grantees will find the initials URD in their HOPE VI grant numbers. However, the Program Area in LOCCS is URP, for Urban Revitalization Program.

#### D. Chart of Accounts

This Budget Guidance supplements the HOPE VI Budget Guidance chapter in the HOPE VI Guidebook, dated October 2000, and the Public and Indian Housing Low-Rent Technical Accounting Guide, HUD Guidebook Number 7510.1, issued on May 7, 1996. Where this guidance is inconsistent with the Accounting Guide, use the HOPE VI guidance when preparing your budget. The Accounting Guide explains financial management standards, identifies the types of financial information Grantees must maintain, and provides a Chart of Accounts that describes the eligible expenses for each BLI. Pages IV-28 through IV-50 of the Accounting Guide are posted to the HOPE VI Website for the convenience of

Grantees. Each grantee is encouraged to obtain a copy of the Accounting Guide, as it provides assistance in preparing all HUD public housing program budgets.

E. <u>Community and Supportive Services (CSS) in HOPE VI Revitalization Grants</u>

Although funds budgeted and expended under most BLIs may be moved to another BLI as the need arises, CSS funds may only be used for CSS purposes. In order to differentiate between capital cost, including PHA administration, and CSS budgeting and expenditures, all CSS services budget information should be included in BLI 1408, Management Improvements. Physical improvement costs necessary to provide facilities primarily intended for the delivery of CSS programs and economic development opportunities for residents of the targeted development are NOT included in the CSS cost cap and not included in BLI 1408. CSS cost limits are:

- 1. <u>FY 1993 1996</u> Grantees may use not more than 20 percent of their grant for CSS programs and related administrative expenses.
- 2. <u>FY 1997</u> Grantees are limited to no more than \$5,000 per unit for CSS programs and related administrative expenses, based on the higher of:
  - a. the number of currently occupied units in the project to be revitalized, or
  - b. the number of Replacement Units after revitalization, as defined in Section II.K.3 of the FY 1997 NOFA.
- 3. <u>FY 1998</u> Grantees are limited to no more than \$5,000 per unit for CSS programs, based on:
  - a. the number of households in occupied units in the project to be revitalized at the time of application submission, and
  - b. the estimated number of new households that are expected to occupy replacement units after revitalization.
  - c. For Elderly grants, \$5,000 per household for human services programs to address quality of life and other social needs, particularly as related to aging in place and assisted living.
- 4. <u>FY 1999 to the present</u> Grantees may budget up to 15 percent of the total HOPE VI grant amount to pay the costs of CSS programs.

This means that CSS costs must be allocated between two Budget Line Items on the budget form, as follows:

Budget Line Item		
1408	Management Improvements/ Community and Supportive Services	All "soft" CSS costs, regardless of whether activities will be carried out by Grantee staff or by a partner or contractor. All costs related to Management Improvements
1470	Non-Dwelling Structures	Construction or rehabilitation of structures to be used for CSS programs

#### II. STEPS IN THE BUDGET PROCESS

# A. Revitalization Budget

Each selected Revitalization application included a budget, submitted on Form HUD-52825-A, for the full amount requested. To reflect changes resulting from TDC calculations, grant reductions, and other changes in the project during post-award review, each Grantee must provide a revised budget in its Supplemental Submissions.

# B. <u>Demolition Budget</u>

Demolition Grantees are sent approved budgets when they are first notified of selection. In most cases, all grant funds are made available to the Grantee as soon as the Grant Agreement is executed. Exceptions include:

- If the application was funded for an amount less than the amount requested, the budget may indicate the HUD-approved <u>total</u> amount only. The Grantee must submit a revised budget to its Field Office reflecting the revised amount.
- 2. If an application was approved based on a Section 202 Conversion Plan that was submitted to HUD but not yet approved, funds will not be made available to the Grantee until the Conversion Plan is approved.

# C. <u>Main Street Budget</u>

Each selected Main Street application included a budget, submitted on Form HUD-52825-A, for the full amount requested. To reflect changes resulting from TDC calculations, grant reductions, and other changes in the project during post-award review, each Grantee must provide a revised budget when it submits its signed Grant Agreement, shortly after award.

1. The Grantee should use the HOPE VI Budget Revision Workbook version of the form HUD-52825-A, which can be obtained from HUDClips at <a href="http://www.hudclips.org/sub\_nonhud/html/forms.htm">http://www.hudclips.org/sub\_nonhud/html/forms.htm</a>.

# D. <u>Neighborhood Networks and CSS</u>

The Neighborhood Networks grants do not include a CSS cap. The amount spent on CSS related services and hardware the other BLIs is determined by the Grantee, with HUD's Budget approval.

# E. <u>BLI 2000 and Requests for Funds</u>

Although each HOPE VI Revitalization grant has a budget that shows the entire amount of the grant by BLI, those individual amounts are not automatically made available to the Grantee. Instead, when a HOPE VI Grant Agreement is first executed, the entire amount of the grant is placed into BLI 2000, which is a special "holding" account where funds remain unavailable to the Grantee until HUD authorizes their expenditure and distributes, or "spreads," them into the applicable BLIs. Grant funds are placed into BLI 2000 so that HUD can control the amount of funds that Grantees have access to and to ensure that major expenditures have been approved before they are disbursed.

BLI 2000 is rarely used for Demolition grants, but HUD may place grant funds into BLI 2000 to restrict drawdowns pending resolution of particular issues.

# F. <u>Predevelopment Budget</u>

By definition, Predevelopment costs are incurred by the Grantee before the first phase's financial closing. Once this closing occurs, development has started. For this reason, Predevelopment Budgets apply only to Revitalization grants.

The Revitalization Grant Agreement provides that a Grantee may submit a predevelopment budget to request grant funds for specific eligible predevelopment costs before the grantee has completed its first phase financial closing. The predevelopment budget, also submitted on Form HUD-52825-A and clearly marked as a Predevelopment Budget, will include the Grantees request to HUD to spread ONLY the predevelopment costs requested, not the total amount of the grant. The eligible predevelopment costs are listed in the Grant Agreement. HUD will generally approve predevelopment budgets that request funds for expenses anticipated over the next six months.

In accordance with the Grant Agreement, predevelopment funds may be requested for costs incurred after the notification of grant award and before Grant Agreement execution. Changes or corrections may be negotiated between the Grantee and HUD. The CEO of the Grantee must sign and date the predevelopment budget. When approvable, HUD will sign the approved predevelopment budget and return a copy to the Grantee. HUD will spread the amounts on the predevelopment budget into the appropriate BLIs from BLI 2000, thus making them available for the Grantee to draw down. No further HUD approval will be required unless a particular drawdown triggers an edit (see Grantee Financial Instructions) or the grant is put on manual review.

# G. Neighborhood Networks and Main Street Allowable Expenditures from Award Notice

In accordance with the Grant Agreement, predevelopment funds may be requested for costs incurred after the notification of grant award and before Grant Agreement execution. The grant award date is stated in HUD's notification to the Grantee that it has received an award. The date is also stated in the Grant Agreement. Although allowable expenses may be charged to the grant from the date of award, HUD will not spread funds until after the Grant Agreement is fully executed. After Grant Agreement execution, the Grantee may submit a detailed budget on the HOPE VI Budget form (HUD-52825A) asking HUD to spread the total amount of the grant funds.

#### H. Revitalization Grant Mixed-Finance Release of Funds

Grant funds needed for a project or phase of a project are detailed in Exhibit F of the ACC Amendment for that project or phase. When the proposal is approved and the ACC Amendment is executed at the time of phase closing, HUD will spread the funds detailed in Exhibit F into LOCCS and make them available to the Grantee for the activities specified in the approved proposal. This process is repeated for each phase of the project. Grantees may submit interim spread requests at times other than phase closing for costs that are not directly associated with phase development, e.g., Administration, Demolition, Relocation, etc.

# I. <u>Budget and Grant Term</u>

Costs may be included in the HOPE VI Budget for the active period of the grant only. That is, if it will take two years for the Grantee to accomplish its proposed demolition, rehabilitation/new construction, and full lease-up, funds may be budgeted to provide staff salaries, supportive services, etc. for only a two year period, even if the term of the grant as stated in the Grant Agreement is for longer than that amount of time. This is consistent with the general rule that any funds drawn from the Federal Treasury must be disbursed by the Grantee to the payee within three working days.

The only exception is in the case of a CSS Endowment Trust. Section 24 of the U.S. Housing Act authorized Grantees awarded Revitalization grants in FY 2000 and beyond to use CSS funds to set up Endowment Trust funds. The Trust is a mechanism that allows Grantees to use HOPE VI funds for CSS activities after the physical development stage is completed. Details of the Trust are included in the Grant Agreement.

Grant funds that are in reserve accounts that are allowable under the grant are considered expended when they are deposited into the reserve account.

# J. Drawdown Limit per BLI

Each BLI has a "hard edit" in LOCCS. This means that Grantees may only request funds up to 100 percent of the amount entered in LOCCS for each BLI

instead of the 110 percent established for some BLIs in other public housing programs.

#### III. SPECIFIC BUDGET LINE ITEM GUIDANCE

# BLI 1408 - MANAGEMENT IMPROVEMENTS / COMMUNITY AND SUPPORTIVE SERVICES

Costs applicable to BLI 1408 are those related to management improvement activities and community and supportive services programs. Although this section discusses costs for management improvements and CSS programs separately, both types of costs must be included in 1408.

# A. <u>Management Improvements</u>

Management improvements are the costs of improvements to PHA management systems that are made in conjunction with HOPE VI grant-related revitalization efforts. All management improvements costs must be placed in the "Capital Costs" column. Note that regardless of whether costs for management improvements are to be incurred by PHA staff or contractors, all such costs must be included in BLI 1408. On Part II of the budget form, differentiate between those costs incurred by the PHA and those by contractors.

# Specific Eligible Management Improvements Costs

- PHA staff training (including travel) related to management improvements
- PHA staff time, contractors, and materials used to revise:
- procedures manuals
- accounting systems (including project-based budgeting)
- occupancy policy (including establishment of community based waiting list)
- administrative plan
- lease documents
- maintenance policy and procedures
- resident screening procedures
- PHA staff time and materials used to develop performance measures to monitor success of management improvements
- development or purchase of ADP/computer systems

#### Resident Management:

- technical assistance to a resident council or resident management corporation (RMC)
- feasibility study of resident management
- resident management training of RMC members
- establishment of a community management association to manage common area, provide policy direction, oversee property management
- resident training on: (may include an amount for travel)
  housing management
  maintenance
  Section 3 compliance

# **Heightened Security Costs:**

- security guards
- tenant patrols
- resident security training
- B. Community and Supportive Services Programs / Neighborhood Networks

All "soft" costs for CSS programs, regardless of whether activities will be carried out by Grantee staff or by a partner or contractor, must be placed under BLI 1408.

All staff costs for Neighborhood Networks grants, regardless of whether activities will be carried out by Grantee staff or by a partner or contractor, must also be placed under BLI 1408. See "Specific Eligible Neighborhood Networks Program Costs" below for the types of Neighborhood Networks program costs that must be placed in BLI 1408.

On Part II of the budget, differentiate between costs that will be incurred by PHA staff and costs incurred by contractors.

#### Specific Eligible CSS Program Costs

- PHA staff training (including travel) related to CSS programs
- PHA staff time and materials used to develop performance measures to monitor success of CSS programs.
- cost of a contractor to facilitate the organization of a community task force that performs needs assessment and other planning of the CSS

- program.
- transportation: bus fare, leasing or purchase of vehicles for supportive services, salaries of drivers, gas and maintenance
- counseling: family, substance abuse, homeownership, etc.
- resident employment and stipends
- latchkey, daycare
- employment training
- senior citizens services
- needs assessment
- computer training
- computers for computer lab, lending library, or rental units
- upgrade personal computers in local schools
- case management
- health care referral
- maintenance equipment associated with management improvements
- signage
- tables, chairs, easels, portable blackboards, coffee pots, etc. for community and resident meeting rooms; including light refreshments served at meetings
- recreation programs, including playground equipment, sports equipment, uniforms

#### **Economic Development Costs:**

- revolving loan fund. HOPE VI funds may not be deposited into an interest-bearing account to establish a revolving loan fund. However, program income and the interest it collects can be used to establish either a revolving loan fund or endowment fund.
- establishment of credit union
- contract with community development bank to manage special financial and economic development services
- establishment of a component of a local CDC to provide leadership in community organizing
- planning for development of small business on site, including residentowned enterprises
- wage subsidies for retail employment

#### Supportive Services Endowment Funds:

In accordance with Section 24(d)(2) of the Housing Act of 1937, FY 2000 and beyond Grantees only may deposit up to 15 percent of the HOPE VI grant amount in an endowment trust to provide community and supportive services over such period of time as the Grantee determines. However, the total amount of funds used for CSS programs, including an endowment, may not exceed 15 percent of the HOPE VI grant amount as that is the maximum amount allowed per the statute to be used for CSS. The amount requested will be provided by HUD in a lump sum. Funds must be invested in a wise and prudent manner, e.g. funds may be invested in deposits, certificates of deposit, and other types of securities that are deposited in an account insured by the United States of America. Endowment funds (together with any interest earned) may only be used for eligible and necessary CSS program costs. Endowment funds may be used in conjunction with other amounts donated or otherwise made available to the fund for similar purposes.

#### Specific Eligible Neighborhood Networks Program Costs

- PHA staff training (including travel) related to Neighborhood Networks programs
- PHA staff time and materials used to develop performance measures to monitor success of Neighborhood Networks programs.
- cost of a contractor to facilitate the organization and implementation of a Neighborhood Networks Center, e.g., NNC Coordinator
- counseling: family, substance abuse, homeownership, etc.
- resident employment and stipends related to Neighborhood Networks
- computer training

Endowments cannot be created with HOPE VI Neighborhood Networks grant funds.

Note: For Neighborhood Networks grants, there are other types of costs that are not counted in BLI 1408 and instead (along with all other non-CSS costs), are counted in other BLIs, as described below.

#### **BLI 1410 - ADMINISTRATION**

BLI 1410 is intended for costs associated with the general, overall administration of the HOPE VI grant by the Grantee. Any administrative expenses on the part of the Grantee that are charged to the HOPE VI budget must be prorated in accordance with the time spent on HOPE VI grant-related activities. The Grantee must itemize its personnel that will be working on the project, the percentage of time for each person, and the amount of salary billed to HOPE VI. This proration should be consistent with the Staffing and Time Allocation information submitted by the Grantee and approved by HUD.

Note that all costs related to management improvements or CSS programs, and staff costs related to Neighborhood Networks, must be included in BLI 1408 (Management Improvements), and NOT under 1410.

# Specific Eligible Costs

- staff salaries and benefits, including resident employment, not directly related to CSS or Neighborhood Networks programs
- staff attorney (not including fees and expenses directly related to site acquisition)
- staff training, related travel, not related to CSS or Neighborhood Networks
- copies
- postage
- telephone
- expendable equipment
- operation of motor vehicle
- advertisements to support solicitations for bids
- marketing and advertising of new units
- publications
- office space
- utilities for office
- rental of office equipment
- janitorial supplies
- accounting and auditing expenses not already paid by the PHA
- PHA's insurance: workman's comp, vehicle, fire, fidelity bonds, public liability

# BLI 1430 - FEES AND COSTS

Fees and Costs generally are expenditures made to entities that are contracted by the Grantee to perform specific services. They do not include the salaries of employees of the Grantee. Exceptions to this rule are as follows:

- CSS, Neighborhood Networks staffing, and management improvement costs must be charged to BLI 1408, regardless of whether those activities will be carried out by Grantee staff or contractors.
- Fees and costs associated with acquisition of real estate should be charged to BLI 1440 (Site Acquisition), including appraisals, broker fees, closing costs, recording fees, surveys, etc.

- A&E or other fees and costs associated with hazard abatement/remediation and demolition must be charged to BLI 1485.
- Relocation contractors must be charged to BLI 1495.

On Part II of the Budget form, Fees and Costs must be described in adequate detail to determine costs for associated BLIs. For example, if a Grantee is using HOPE VI funds to build a self-sufficiency or Neighborhood Networks service center, the costs to physically build the center belong in BLI 1470 (Non-Dwelling space) and the soft costs, such as A&E, belong in BLI 1430. Part II of the budget must be itemized in enough detail to determine the entire cost of the activity, including both the hard and soft costs.

- consultant fees:
  - program management: Note that if the Grantee is relying on a Program Manager, the HUD Grant Manager will be closely reviewing costs under Administration (BLI 1410)
  - environmental
  - marketing
  - financial
  - legal negotiate partnership, related documents specific to the HOPE VI development
  - construction management or supervision services
  - A&E fees paid to architectural or engineering firms for planning, design, or construction administration services
- accounting services for modeling of equity returns, tax credit compliance certifications
- permit fees: city/county/state processing reviews
- impact fees
- soil testing
- housing surveys and market studies
- blueprints and document copies not provided under A&E contract
- printing of construction documents and RFPs for developers
- tap and utility fees
- fees for escrow and disbursing services during construction

#### **BLI 1440 - SITE ACQUISITION**

Costs associated with the actual purchase or other acquisition of land, with or without improvements, by the Grantee are appropriate for BLI 1440. All site acquisition, whether the site is intended for dwelling structures, nondwelling structures, recreation areas, or other uses, are applicable under BLI 1440. Activities such as demolition, site preparation, or construction that takes place after a site is acquired should be itemized under the appropriate BLIs, NOT under 1440.

# **Specific Eligible Costs**

- land and improvements
- raw land
- condemnation costs
- surveys and maps
- appraisal
- closing costs
- broker fees
- title information
- legal costs for site
- option negotiations
- current tax settlement
- recording fees, transfer taxes
- market study for acquisition
- funds used to collateralize, or pay interest on, bonds or loans, where the proceeds will be used for acquisition in Main Street grants

#### BLI 1450 - SITE IMPROVEMENTS

Site Improvements are those activities performed on a site that prepare it for its intended use. If subsequent construction will be performed on the site, site improvements are those that make it a buildable site and include the cost of site infrastructure required to support the development of housing units. If the site will be used as a park or recreation area with no construction, site improvements may include such activities as grading, landscaping, and lighting. Any kind of construction or rehabilitation does NOT constitute site improvements. Costs for any site improvements made strictly for the purposes of heightened security should be placed under 1408 (Management Improvements).

- site clearance, except that demolition activities should be placed under BLI 1485
- drainage
- grading
- sewers and utilities, including utility transformers, distribution cables, and meters, and the provision of these services to individual housing units
- parking lots
- sidewalks
- landscaping
- streets and alleys, including curbs and gutters
- fencing
- surfacing of outdoor play areas, including structural playground facilities (playground equipment should be included in BLI 1475)
- exterior lighting (lighting of recreation facilities should be included in 1475)
- escrowed funds used to collateralize, or pay interest on, bonds or loans, where the proceeds will be used for site improvements in Main Street grants

#### BLI 1460 - DWELLING STRUCTURES

All costs of construction or rehabilitation of dwelling structures should be listed under this BLI.

- excavation and backfill, foundations
- renovation and reconfiguration of remaining buildings
- construction of replacement housing
- loans to development partners for the development of public housing
- rehabilitation of acquired scattered sites
- construction of homeownership units
- soft second mortgages/construction writedowns for homeownership
- initial operating deficit
- contractor profit, overhead, contingency, and general conditions
- collateralization of bonds
- utilities from the street
- finished landscaping
- escrowed funds used to collateralize, or pay interest on, bonds or loans, where the proceeds will be used for dwelling structures in Main Street grants

#### BLI 1465 - DWELLING EQUIPMENT - NONEXPENDABLE

Nonexpendable Dwelling Equipment includes, among other things, equipment installed in or directly related to dwellings, as opposed to Community Space.

- appliances installed in individual dwelling units
- laundry appliances installed in common space located within dwelling buildings
- security equipment

# **BLI 1470 - NONDWELLING STRUCTURES**

The hard cost of construction of nondwelling structures, including any kind of building that contains facilities other than living space. They may include community centers, daycare facilities, recreation centers, standalone laundry facilities, security offices, separate rental or maintenance offices, or parking structures.

# Specific Eligible Costs

- renovation or new construction of Community Building or Neighborhood Networks Center
- construction/conversion of center for leasing, property management, and/or maintenance
- construction of laundry room
- costs associated with negotiations, appraisal, legal fees for non-dwelling structures development and/or rehab
- construction of parking garage
- construction of resident enterprise facility

# **BLI 1475 - NONDWELLING EQUIPMENT**

Nondwelling equipment includes the costs of furniture and equipment that will not be associated with living spaces. Nonexpendable equipment to be purchased under the grant for community and supportive services should be included in BLI 1408.

- laundry appliances installed in non-dwelling areas
- office furniture equipment for leasing/management/maintenance building (fax)

machines, copiers, computers, telephones)

- furnishings for non-dwelling facilities
- computer and internet hardware for Neighborhood Networks grants.

#### **BLI 1485 - DEMOLITION COSTS**

All costs associated with the demolition and remediation of dwelling and non-dwelling structures must be placed under BLI 1485. Grantees should budget no more than \$10,000 per unit for abatement and demolition, and in most cases the cost per unit should be less than \$10,000. Any budget amount over \$10,000 per unit must be justified in detail. The description on Part II of the budget must distinguish between costs related to existing public housing property and costs related to acquisition of a new public housing site. Demolition costs include:

- planning and professional services related to abatement/remediation of hazardous materials and demolition of buildings
- abatement/remediation of hazardous materials prior to demolition
- lead based paint insurance while work is in progress
- removal of structures, existing paving, foundations, utilities, and related infrastructure
- fencing and security during abatement and demolition, if necessary
- gutting dwelling units for permanent use as non-dwelling space, if the work is done pursuant to a HUD-approved demolition application
- escrowed funds used to collateralize, or pay interest on, bonds or loans, where the proceeds will be used for demolition or remediation in Main Street grants

# **BLI 1495 - RELOCATION COSTS**

Relocation payments may include costs to permanently relocate residents of units approved for demolition, temporarily relocate residents of units to be reconfigured or rehabilitated, temporarily relocate residents until replacement housing is completed, or the costs associated with returning residents to HOPE VI housing. The description on Part II of the budget must distinguish between costs related to relocation from existing public housing property and costs related to relocation from an acquired public housing site.

Relocation costs should be limited to a maximum of \$3,000 per family, including the cost of two moves for families who return to replacement housing from temporary relocation. Any budget amount over \$3,000 per family must be justified in detail.

Replacement housing payments for the purchase of private housing should be placed in 1460.

- moving costs
- reconnection of utilities, including telephone and cable
- security deposits
- relocation counseling
- assistance in locating housing
- salaries of PHA relocation staff and/or relocation contractors managing the relocation process
- costs of temporary relocation offices
- settlement costs for occupants displaced by acquisition of property