

BROKERS'/DISTRIBUTORS'/IMPORTERS' QUESTIONNAIRE

LIVE SWINE FROM CANADA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than January 21, 2005

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning live swine from Canada (invs. Nos. 701-TA-438 (Final) and 731-TA-1076 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip code _____

World Wide Web address _____

Has your firm brokered, distributed, or imported live swine (as defined in the instruction booklet) from any country at any time since January 1, 2002?

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission; unless your firm is a PRODUCER of live swine, in which case you MUST also complete the PRODUCERS' QUESTIONNAIRE. If you did not receive a PRODUCERS' QUESTIONNAIRE, please contact Michael Szustakowski at (202) 205-3188).

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.-GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form. _____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes-List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing live swine from Canada into the United States or which are engaged in exporting live swine from Canada to the United States?

No Yes-List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation and production stage of imports/exports</u>
_____	_____	_____
_____	_____	_____

PART I. GENERAL QUESTIONS—Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of live swine?

No Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation and stage of production of swine operation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on live swine. More than one answer may be applicable.

Importer of record Takes title to the imported product(s)
 Consignee of the imported product(s) Customs broker or freight forwarder

I-7. If your firm is an importer of record of live swine but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

I-8. Please indicate whether your firm imports live swine under the TIB (temporary importation under bond) program.

No Yes

PART I. GENERAL QUESTIONS—Continued

I-9. To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

No Yes—Please specify. _____

PART II. TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Michael Szustakowski (202-205-3188). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ Phone No. _____ E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of live swine, including importation disruption from disease related incidents, since January 1, 2002?

No Yes—Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of live swine from Canada for delivery after December 31, 2004?

No Yes—Indicate when such orders are to be delivered and the quantities involved.

PART II. TRADE AND RELATED INFORMATION—Continued

II-4. If your firm also produces live swine in the United States, please indicate your reasons for importing this product. Check as many boxes as appropriate. If your reasons differ by source, please elaborate.

Reason	Early weaned pigs	Feeders	Market hogs (barrows & gilts)	Sows & boars	Other (explain) _____
Availability of desired volume (lot size)					
Delivery timeliness					
Health status					
Long-term contractual commitment					
Price					
Other (explain) _____					

II-5. Please discuss the hog cycle, explaining its duration and any effects it has on the supply of swine in the market. What part of the hog cycle is the industry now in?

II-6. Is it your experience that large hog farms and integrated hog producers change their production differently in response to the hog cycle than do small hog farms and independent hog producers? If so, explain why.

II-7. What would be the effect on your firm if live swine imported from Canada were not available in the United States?

PART II.—TRADE AND RELATED INFORMATION—Continued

II-8. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of such live swine imported by your firm during the specified periods. (See definitions in the instruction booklet.)

Canada

All other sources combined¹

<i>(Quantity in number (head) of swine, delivered value in U.S. dollars)</i>			
Item	Calendar years		
	2002	2003	2004
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>			
IMPORTS:²			
10-pound basis early weaned pigs			
Quantity of imports			
Value of imports			
40-pound basis feeder pigs			
Quantity of imports			
Value of imports			
50-pound basis feeder pigs			
Quantity of imports			
Value of imports			
Barrows and gilts for slaughter			
Quantity of imports			
Value of imports			
Sows and boars for slaughter			
Quantity of imports			
Value of imports			
All other pigs and hogs (please describe) ³ _____			
Quantity of imports			
Value of imports			
Total <i>Quantity</i> of imports			
Total <i>Value</i> of imports			
U.S. SHIPMENTS TO SWINE FINISHERS <i>(quantity)</i>			
Early weaned pigs			
Commercial shipments			
Shipments to related entities			
Internal consumption			
Feeder pigs			
Commercial shipments			
Shipments to related entities			
Internal consumption			

Table continued on next page.

U.S. SHIPMENTS TO SWINE FINISHERS (<i>value</i>)			
Early weaned pigs			
Commercial shipments			
Shipments to related entities			
Internal consumption			
Feeder pigs			
Commercial shipments			
Shipments to related entities			
Internal consumption			
U.S. SHIPMENTS TO PACKERS (<i>quantity</i>)			
Barrows and gilts			
Sows and boars			
U.S. SHIPMENTS TO PACKERS (<i>value</i>)			
Barrows and gilts			
Sows and boars			
SHRINKAGE DUE TO DEATH (<i>quantity</i>)			
ALL OTHER U.S. SHIPMENTS (<i>quantity</i>)			
ALL OTHER U.S. SHIPMENTS (<i>value</i>)			
END-OF-PERIOD INVENTORIES (<i>quantity</i>)			
¹ Please identify these sources: _____			

² Identify the foreign producers, if known: _____			

³ Do not include breeding stock.			

II-9. **U.S.-PRODUCED LIVE SWINE.**—Report your firm’s purchases of domestically produced live swine and your firm’s shipments and inventories of such live swine during the specified periods. (See definitions in the instruction booklet.)

United States

<i>(Quantity in number (head) of swine, delivered value in U.S. dollars)</i>			
Item	Calendar years		
	2002	2003	2004
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>			
PURCHASES:			
10-pound basis early weaned pigs			
Quantity of purchases			
Value of purchases			
40-pound basis feeder pigs			
Quantity of purchases			
Value of purchases			
50-pound basis feeder pigs			
Quantity of purchases			
Value of purchases			
Barrows and gilts for slaughter			
Quantity of purchases			
Value of purchases			
Sows and boars for slaughter			
Quantity of purchases			
Value of purchases			
All other pigs and hogs (please describe) ¹ _____			
Quantity of purchases			
Value of purchases			
Total <i>Quantity</i> of purchases			
Total <i>Value</i> of purchases			
U.S. SHIPMENTS TO SWINE FINISHERS <i>(quantity)</i>			
Early weaned pigs			
Commercial shipments			
Shipments to related entities			
Internal consumption			
Feeder pigs			
Commercial shipments			
Shipments to related entities			
Internal consumption			

Table continued on next page.

U.S. SHIPMENTS TO SWINE FINISHERS (<i>value</i>)			
Early weaned pigs			
Commercial shipments			
Shipments to related entities			
Internal consumption			
Feeder pigs			
Commercial shipments			
Shipments to related entities			
Internal consumption			
U.S. SHIPMENTS TO PACKERS (<i>quantity</i>)			
Barrows and gilts			
Sows and boars			
U.S. SHIPMENTS TO PACKERS (<i>value</i>)			
Barrows and gilts			
Sows and boars			
SHRINKAGE DUE TO DEATH (<i>quantity</i>)			
ALL OTHER U.S. SHIPMENTS (<i>quantity</i>)			
ALL OTHER U.S. SHIPMENTS (<i>value</i>)			
END-OF-PERIOD INVENTORIES (<i>quantity</i>)			
¹ Do not include breeding stock.			

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

Selected Imports from unrelated parties of Canadian-born 10-POUND BASIS EARLY WEANED PIGS (Value in U.S. \$, Quantity in head of swine)						
Purchase closest to:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per pig	Per pig price adjustment for weight (slide)	Total delivered value
Feb 13, 2002						
May 15, 2002						
Aug 14, 2002						
Nov 13, 2002						
Feb 12, 2003						
May 14, 2003						
Aug 13, 2003						
Nov 12, 2003						
Feb 18, 2004						
May 12, 2004						
Aug 18, 2004						
Nov 17, 2004						

Selected Purchases from unrelated parties of U.S.-born 10-POUND BASIS EARLY WEANED PIGS (Value in U.S. \$, Quantity in head of swine)						
Purchase closest to:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per pig	Per pig price adjustment for weight (slide)	Total delivered value
Feb 13, 2002						
May 15, 2002						
Aug 14, 2002						
Nov 13, 2002						
Feb 12, 2003						
May 14, 2003						
Aug 13, 2003						
Nov 12, 2003						
Feb 18, 2004						
May 12, 2004						
Aug 18, 2004						
Nov 17, 2004						

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

Selected Imports from unrelated parties of Canadian-produced 40-POUND BASIS FEEDER PIGS (Value in U.S. \$, Quantity in head of swine)						
Purchase closest to:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per pig	Per pig price adjustment for weight (slide)	Total delivered value
Feb 13, 2002						
May 15, 2002						
Aug 14, 2002						
Nov 13, 2002						
Feb 12, 2003						
May 14, 2003						
Aug 13, 2003						
Nov 12, 2003						
Feb 18, 2004						
May 12, 2004						
Aug 18, 2004						
Nov 17, 2004						

Selected Purchases from unrelated parties of U.S.-produced 40-POUND BASIS FEEDER PIGS (Value in U.S. \$, Quantity in head of swine)						
Purchase closest to:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per pig	Per pig price adjustment for weight (slide)	Total delivered value
Feb 13, 2002						
May 15, 2002						
Aug 14, 2002						
Nov 13, 2002						
Feb 12, 2003						
May 14, 2003						
Aug 13, 2003						
Nov 12, 2003						
Feb 18, 2004						
May 12, 2004						
Aug 18, 2004						
Nov 17, 2004						

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

Selected Imports from unrelated parties of <u>Canadian-produced</u> 50-POUND BASIS FEEDER PIGS (Value in U.S. \$, Quantity in head of swine)						
Purchase closest to:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per pig	Per pig price adjustment for weight (slide)	Total delivered value
Feb 13, 2002						
May 15, 2002						
Aug 14, 2002						
Nov 13, 2002						
Feb 12, 2003						
May 14, 2003						
Aug 13, 2003						
Nov 12, 2003						
Feb 18, 2004						
May 12, 2004						
Aug 18, 2004						
Nov 17, 2004						

Selected Purchases from unrelated parties of <u>U.S.-produced</u> 50-POUND BASIS FEEDER PIGS (Value in U.S. \$, Quantity in head of swine)						
Purchase closest to:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per pig	Per pig price adjustment for weight (slide)	Total delivered value
Feb 13, 2002						
May 15, 2002						
Aug 14, 2002						
Nov 13, 2002						
Feb 12, 2003						
May 14, 2003						
Aug 13, 2003						
Nov 12, 2003						
Feb 18, 2004						
May 12, 2004						
Aug 18, 2004						
Nov 17, 2004						

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

Selected Imports from unrelated parties of <u>Canadian-produced</u> MARKET HOGS (BARROWS & GILTS) (Value in \$ U.S., Quantity in head of swine)					
Purchase closest to Wednesday:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per CWT ¹	Total delivered value
Feb 13, 2002					
May 15, 2002					
Aug 14, 2002					
Nov 13, 2002					
Feb 12, 2003					
May 14, 2003					
Aug 13, 2003					
Nov 12, 2003					
Feb 18, 2004					
May 12, 2004					
Aug 18, 2004					
Nov 17, 2004					

Selected Purchases from unrelated parties of <u>U.S.-produced</u> MARKET HOGS (BARROWS & GILTS) (Value in \$ U.S., Quantity in head of swine)					
Purchase closest to Wednesday:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per CWT ²	Total delivered value
Feb 13, 2002					
May 15, 2002					
Aug 14, 2002					
Nov 13, 2002					
Feb 12, 2003					
May 14, 2003					
Aug 13, 2003					
Nov 12, 2003					
Feb 18, 2004					
May 12, 2004					
Aug 18, 2004					
Nov 17, 2004					

¹Base price as defined by USDA: Base market hog: 185 lb carcass basis (0.9-1.1 inch back fat, 6.0 square inch loin/2.0 inch depth).

²Base price as defined by USDA: Base market hog: 185 lb carcass basis (0.9-1.1 inch back fat, 6.0 square inch loin/2.0 inch depth).

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

Selected Imports from unrelated parties of <u>Canadian-produced SOWS</u> (Value in \$ U.S., Quantity in head of swine)					
Purchase closest to Wednesday:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per CWT	Total delivered value
Feb 13, 2002					
May 15, 2002					
Aug 14, 2002					
Nov 13, 2002					
Feb 12, 2003					
May 14, 2003					
Aug 13, 2003					
Nov 12, 2003					
Feb 18, 2004					
May 12, 2004					
Aug 18, 2004					
Nov 17, 2004					

Selected Purchases from unrelated parties of <u>U.S.-produced SOWS</u> (Value in \$ U.S., Quantity in head of swine)					
Purchase closest to Wednesday:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per CWT	Total delivered value
Feb 13, 2002					
May 15, 2002					
Aug 14, 2002					
Nov 13, 2002					
Feb 12, 2003					
May 14, 2003					
Aug 13, 2003					
Nov 12, 2003					
Feb 18, 2004					
May 12, 2004					
Aug 18, 2004					
Nov 17, 2004					

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

Selected Imports from unrelated parties of <u>Canadian-produced</u> BOARS (Value in \$ U.S., Quantity in head of swine)					
Purchase closest to Wednesday:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per CWT	Total delivered value
Feb 13, 2002					
May 15, 2002					
Aug 14, 2002					
Nov 13, 2002					
Feb 12, 2003					
May 14, 2003					
Aug 13, 2003					
Nov 12, 2003					
Feb 18, 2004					
May 12, 2004					
Aug 18, 2004					
Nov 17, 2004					

Selected Purchases from unrelated parties of <u>U.S.-produced</u> BOARS (Value in \$ U.S., Quantity in head of swine)					
Purchase closest to Wednesday:	Actual date of purchase	Quantity of pigs purchased	Avg. weight of pigs purchased (pounds)	Base price per CWT	Total delivered value
Feb 13, 2002					
May 15, 2002					
Aug 14, 2002					
Nov 13, 2002					
Feb 12, 2003					
May 14, 2003					
Aug 13, 2003					
Nov 12, 2003					
Feb 18, 2004					
May 12, 2004					
Aug 18, 2004					
Nov 17, 2004					

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

III-A-1. List the states to which your firm has supplied the following types of pigs during 2002-2004.

Type of pig	State of destination
Early weaned pigs	_____
Feeder	_____
Market hogs (barrows and gilts)	_____
Sows and boars	_____
Other (explain) _____	_____

III-A-2. How has the demand within the United States (and outside the United States if known) for live swine changed since January 1, 2002? What principal factors affect changes in demand?

_____ Increased _____ Unchanged _____ Decreased

III-A-3. Has U.S. supply of the different types (early weaned, feeder pigs, and market hogs) of live swine kept pace with changes in demand?

III-A-4. Are live swine produced in the United States and in Canada interchangeable (i.e., can they physically be used in the same applications)? Please indicate below by checking the appropriate box.

Always Frequently Sometimes Never No familiarity

If you answered that the products are *sometimes or never* interchangeable, please explain the factors that limit or preclude interchangeable use.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

III-A-5. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between live swine produced in the United States and in Canada a significant factor in your firm's imports of the product? Please indicate below by checking the appropriate box.

Always Frequently Sometimes Never No familiarity

If you answered that factors other than price are *always or frequently* a significant factor in your firm's imports of live swine, please identify the factors and report the advantages or disadvantages imparted by such factors:

III-A-6. Rank on a scale from one-to-five (1 indicating the poorest quality, 5 indicating the highest quality) the following characteristics of your firm's swine purchases or imports from U.S. and Canadian suppliers.

United States suppliers

Health	1	2	3	4	5	NA
Delivery timeliness	1	2	3	4	5	NA
Availability of desired volume (lot size)	1	2	3	4	5	NA
Consistency of supply	1	2	3	4	5	NA
Growth performance	1	2	3	4	5	NA
Other _____	1	2	3	4	5	NA

Canadian suppliers

Health	1	2	3	4	5	NA
Delivery timeliness	1	2	3	4	5	NA
Availability of desired volume (lot size)	1	2	3	4	5	NA
Consistency of supply	1	2	3	4	5	NA
Growth performance	1	2	3	4	5	NA
Other _____	1	2	3	4	5	NA

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

III-A-7. Are the above characteristics of the suppliers used as criteria for determining if your firm purchases pigs using negotiated transactions or formula contracts?

No Yes

Please explain whether there are other criteria used to determine the type of contract your firm chooses.

III-A-8. What percentages of your purchases are pursuant to long-term contracts, that is, a written agreement to supply live swine for more than one year? Please distinguish by source and type:

Early weaned pigs	United States _____	Canadian _____
Feeder	United States _____	Canadian _____
Market hogs	United States _____	Canadian _____
Sows & boars	United States _____	Canadian _____

III-A-9. What percentages of your long-term purchase contracts in 2002-2004 were executed prior to the 2002-2004 period?

Early weaned pigs	United States _____	Canadian _____
Feeder	United States _____	Canadian _____
Market hogs	United States _____	Canadian _____
Sows & boars	United States _____	Canadian _____

III-A-10. What was the typical length of your purchase contracts during 2002-2004 period? Please distinguish by source and by type.

Early weaned pigs	United States _____	Canadian _____
Feeder	United States _____	Canadian _____
Market hogs	United States _____	Canadian _____
Sows & boars	United States _____	Canadian _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

III-A-11. What percentages of your *sales* are pursuant to long-term contracts, that is, a written agreement to supply live swine for more than one year? Please distinguish by country source of live swine and type:

Early weaned pigs	United States _____	Canadian _____
Feeder	United States _____	Canadian _____
Market hogs	United States _____	Canadian _____
Sows & boars	United States _____	Canadian _____

III-A-12. What percentages of your long-term *sales* contracts in 2002-2004 were executed prior to the 2002-2004 period? Please distinguish by country source of live swine and type.

Early weaned pigs	United States _____	Canadian _____
Feeder	United States _____	Canadian _____
Market hogs	United States _____	Canadian _____
Sows & boars	United States _____	Canadian _____

III-A-13. What was the typical length of your *sales* contracts during 2002-2004 period? Please distinguish by country source of live swine and by type.

Early weaned pigs	United States _____	Canadian _____
Feeder	United States _____	Canadian _____
Market hogs	United States _____	Canadian _____
Sows & boars	United States _____	Canadian _____

III-A-14. If your firm imports/purchases live swine from both the United States and Canada, please characterize the difference in price, if any, between the delivered import/purchase prices of U.S.-produced and Canadian live swine during the period 2002-2004.

- 2002:** About the same Canada higher U.S. higher
2003: About the same Canada higher U.S. higher
2004: About the same Canada higher U.S. higher

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

III-A-15. How has exchange rate fluctuations between the U.S. dollar and Canadian dollar during 2002-2004 affected your firm?

III-A-16. Do you consider your firm to be a price taker (accepts the market price) or price maker (influences or sets the market price)? _____

III-A-17. In your opinion, what is the average health status of Canadian early weaned pigs relative to domestic early weaned pigs (check one box)?:

Significantly better health status	
Slightly better health status	
About the same health status	
Slightly lower health status	
Significantly lower health status	

In your opinion, what is the average health status of Canadian feeder pigs relative to domestic feeder pigs (check one box)?:

Significantly better health status	
Slightly better health status	
About the same health status	
Slightly lower health status	
Significantly lower health status	

III-A-18. In your opinion, what is the impact of imports from Canada of early weaned pigs and feeder pigs by U.S. producers on the condition of the domestic industry?

III-A-19. In your opinion, what was the effect of PRRS on the levels of imports of live swine from Canada during 2002-2004?

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

III-A-20. In your opinion, did PRRS adversely affect the condition of the U.S. live swine industry during 2002-2004? If yes, did the availability of Canadian early weaned pigs and feeder pigs help offset the impact of PRRS?

III-A-21. In your opinion, did outbreaks of any other swine diseases (e.g., brucellosis, APP, mycoplasma, etc.) in the United States affect the levels of imports of live swine from Canada during 2002-2004? In your opinion, did the disease adversely affect the condition of the U.S. industry during 2002-2004? If yes, did the availability of Canadian early weaned pigs and feeder pigs help offset the impact of this disease?

III-A-22. How are your *purchase prices* of early weaned or feeder pigs from United States and Canadian suppliers generally determined? Indicate the percentage for each type.

Canada	Percentage
Spot market-negotiated	
Contract-futures market	
Contract formula-hog prices	
Contract formula-meat prices	
Contract formula-feed prices	
Window contracts	
Other (explain) _____	
Total	100

U.S.	Percentage
Spot market-negotiated	
Contract-futures market	
Contract formula-hog prices	
Contract formula-meat prices	
Contract formula-feed prices	
Window contracts	
Other (explain) _____	
Total	100

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--PRICE RELATED QUESTIONS--Continued

III-A-23. How are your *sales prices* of early weaned or feeder pigs from United States and Canadian suppliers generally determined? Indicate the percentage for each type.

Canada	Percentage
Spot market-negotiated	
Contract-futures market	
Contract formula-hog prices	
Contract formula-meat prices	
Contract formula-feed prices	
Window contracts	
Other (explain) _____	
Total	100

U.S.	Percentage
Spot market-negotiated	
Contract-futures market	
Contract formula-hog prices	
Contract formula-meat prices	
Contract formula-feed prices	
Window contracts	
Other (explain) _____	
Total	100

III-A-24. Explain the role of the hog futures price in determining the price of early-weaned and feeder pigs. Do you regularly trade live hog futures or options? Do you regularly trade pork belly futures options?

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--CUSTOMER IDENTIFICATION

Please identify below the names and addresses of your firm's 10 largest customers for imported live swine during 2002-December 2004. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of imported live swine that each of these customers accounted for in 2004.

No.	Customer's name	Street address (not P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2004 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV. MARKET CHARACTERISTICS AND PRACTICES

IV-1. If the relative shares of your firm's total volume of live swine from different sources (both U.S.-produced and Canadian) have changed in the last three years, state whether the relative share from that country has increased or decreased, and state the reason. Please quantify the approximate change in terms of number of head, weight, and percentage.

Country	Increase/decrease	Reason
Canada		
United States		

IV-2. To your knowledge, are your customers *aware* of the country of origin (including the United States) of the live swine you supply them?

- Always
 Usually
 Sometimes
 Never

To your knowledge, are your customers *interested* in the country of origin (including the United States) of the live swine you supply them?

- Always
 Usually
 Sometimes
 Never

IV-3. Have you made significant changes in your purchasing patterns (e.g., frequency, volume, source, size, etc.) in the last three years?

- No
 Yes—Please explain.

PART IV. MARKET CHARACTERISTICS AND PRACTICES—Continued

IV-4. Are you aware of any new sources of live swine, either Canadian or domestic, that have entered the market in the last 3 years?

- No Yes— Has your firm handled live swine from these sources? Please explain in detail; identify specific firms if possible and address those factors that caused you to handle live swine from these new sources.

IV-5. Since January 1, 2002, have you discontinued handling live swine from any sources?

- No Yes--Please identify the reasons why?

IV-6. How often does your firm seek the live swine that is offered at the lowest price?

- Always Usually Sometimes Never

IV-7. Have any major events in the U.S. and/or Canadian meat markets (pork, beef, chicken, etc.) during 2002-2004 had a significant effect on your firm's prices of live swine?
_____ Yes _____ No. If so, please date the events, the markets involved, and discuss their effects in the space provided.

PART IV. MARKET CHARACTERISTICS AND PRACTICES—Continued

IV-8. For the factors listed below, please rate each in terms of its importance in your decision to handle live swine from a specific source.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Disease free	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART V.-COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT

V-1. Please indicate the countries of origin for live swine for which your firm has actual marketing/pricing knowledge.

United States

Canada

V-2. Do you ever specifically handle live swine from one country in particular over other possible sources of supply?

No

Yes--Please identify which country (Canada or the United States) that your firm prefers, and indicate why swine from this country is preferred. (Please note the specific product in your response).

V-3. Are certain grades/types/sizes of swine available from only a single source (domestic or Canadian)?

No

Yes--Please identify the source and the grade/type/size.

V-4. If your firm handled live swine from one country source although a comparable product was available from another country source at a lower price, please explain your reasons for doing so (please specify by country). Possibilities might include quality, availability reliability of supply or other factors.

V-5. (a) How often does domestically produced live swine meet minimum quality specifications for your uses or your customers' uses?

Always Usually Sometimes Rarely or never

(b) How often does imported live swine from Canada meet minimum quality specifications for your uses or your customers' uses?

Always Usually Sometimes Rarely or never

PART V.-COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT-

Continued

V-6. For the factors listed below, please rate how live swine produced in Canada compares with live swine produced in the United States.

Canada compared to United States

	SUPERIOR	COMPARABLE	INFERIOR
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Disease free	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower Transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹A lower price is considered a superior price; a higher price would be an inferior price.