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10
11 UNITED STATES DISTRICT COURT
12 CENTRAL DISTRICT OF CALIFORNIA

13
14 CV-07-2144

RGK (AGRx)

15 SECURITIES AND EXCHANGE
16 COMMISSION,

17 Plaintiff,

18 vs.

19 TENET HEALTHCARE
20 CORPORATION, a Nevada corporation,
21 DAVID L. DENNIS, THOMAS B.
22 MACKEY, CHRISTI R. SULZBACH,
and RAYMOND L. MATHIASSEN,

23 Defendants.
24
25
26
27
28

Case No.

COMPLAINT FOR VIOLATIONS
OF THE FEDERAL SECURITIES
LAWS

1 Plaintiff Securities and Exchange Commission (the “Commission”) alleges
2 as follows:

3 1. This civil fraud case involves material misrepresentations and
4 omissions made by defendants Tenet Healthcare Corporation (“Tenet”) and four of
5 its former senior officers, David L. Dennis (“Dennis”), Thomas B. Mackey
6 (“Mackey”), Christi R. Sulzbach (“Sulzbach”), and Raymond L. Mathiasen
7 (“Mathiasen”) (collectively, “defendants”), in Tenet’s filings with the Commission.

8 **I. JURISDICTION AND VENUE**

9 2. This Court has jurisdiction over this action pursuant to Sections 20(b),
10 20(d)(1), and 22(a) of the Securities Act of 1933 (“Securities Act”), 15 U.S.C. §§
11 77t(b), 77t(d)(1), and 77v(a), and Sections 21(d)(1), 21(d)(3)(A), 21(e), and 27 of
12 the Securities Exchange Act of 1934 (“Exchange Act”), 15 U.S.C. §§ 78u(d)(1),
13 78u(d)(3)(A), 78u(e) and 78aa. Defendants have directly or indirectly made use of
14 the means or instrumentalities of interstate commerce, of the mails, or of the
15 facilities of a national securities exchange in connection with the transactions, acts,
16 practices and courses of business alleged in this Complaint.

17 3. Venue is proper in this district pursuant to Section 22(a) of the
18 Securities Act, 15 U.S.C. § 77v(a), and Section 27 of the Exchange Act, 15 U.S.C.
19 § 78aa, because defendants resided within this district during the relevant time
20 period and certain of the transactions, acts, practices and courses of conduct
21 constituting violations of the laws alleged in this Complaint occurred within this
22 district.

23 **II. SUMMARY**

24 4. Tenet is one of the largest publicly traded healthcare companies in the
25 United States. From 1999 through 2002, Tenet engaged in an unsustainable
26 strategy to improve its earnings by deliberately exploiting a loophole in Medicare’s
27 reimbursement system. During this time, Tenet never disclosed its scheme and the
28 material impact it had on Tenet’s earnings to the investing public in any of its

1 filings with the Commission and, as a result, misled its investors by creating a false
2 impression of the true reasons behind its financial performance.

3 5. Medicare compensates hospitals for treating extraordinarily sick
4 Medicare patients with a form of reimbursement known as outlier payments.
5 Tenet management discovered that it could artificially inflate its revenue from
6 outlier payments without doing anything more than just simply increasing one of
7 the numbers used in the formula by Medicare to calculate a hospital's outlier
8 payment, namely the gross charges listed by a hospital.

9 6. Defendant Mackey, Tenet's former chief operating officer and co-
10 president, was the principal architect of Tenet's scheme to exploit Medicare and
11 inflate Tenet's outliers. In 1999 and under Mackey's direction, Tenet management
12 calculated the precise increase to Tenet's gross charges needed to boost its revenue
13 from outlier payments to a level that would allow Tenet to reach its earnings
14 targets. Mackey and other members of Tenet's management then directed Tenet's
15 hospital managers to implement these aggressive gross charge increases.

16 7. For the next three years, Mackey continued to oversee aggressive
17 gross charge increases by Tenet. Tenet's outlier revenue more than tripled by 2002
18 and accounted for over 40% of Tenet's earnings per share in fiscal year 2002, as
19 Tenet's earnings goals were surpassed year after year.

20 8. As Tenet's general counsel and chief compliance officer, defendant
21 Sulzbach knew, or was reckless in not knowing, about the strategy to aggressively
22 increase gross charges in order to inflate Tenet's outlier revenues. As early as
23 1999, Mackey's subordinates and other Tenet managers and employees
24 approached Sulzbach with questions and concerns regarding the legality of
25 implementing gross charge increases that triggered outlier payments. By 2002,
26 Sulzbach had requested, received, and discussed data showing that Tenet's outlier
27 payments were a significant portion of its Medicare revenue.

28 9. Defendant Mathiasen was Tenet's chief accounting officer and was

1 responsible for Tenet's books and records and for preparing Tenet's annual report.
2 Mathiasen repeatedly received information reflecting the significant impact
3 Tenet's strategy to aggressively increase its gross charge was having on its outlier
4 revenue. He knew, or was reckless in not knowing, that such a strategy was having
5 a material impact on Tenet's earnings and that it was not sustainable, yet he signed
6 Tenet's misleading filings. Mathiasen also oversaw the creation of inappropriate
7 general reserves at Tenet totaling approximately \$107 million by the end of fiscal
8 year 2002. These inappropriate reserves resulted in material misstatements to
9 Tenet's financial statements for fiscal years 2000 through 2004.

10 10. As Tenet's chief financial officer, defendant Dennis certified Tenet's
11 misleading filings even though he knew, or was reckless in not knowing that such
12 filings were misleading because they omitted material information regarding
13 Tenet's unsustainable scheme to increase gross charges in order to boost its outlier
14 revenue and thereby improve its earnings.

15 11. Tenet's scheme likely would have remained a secret from the
16 investing public but for the research of an analyst from the investment banking
17 firm of UBS Warburg. In or around October 2002, the analyst discovered Tenet's
18 exploitation of Medicare and published a report suggesting that Tenet's financial
19 success was likely fueled by its manipulation of Medicare outliers. Tenet's stock
20 price immediately dropped about 14% on the news.

21 12. Within about nine days following the UBS Warburg analyst's report,
22 Mackey was asked to retire and Dennis resigned. Tenet's stock price plummeted
23 as much as 46%. In total, Tenet's shareholders lost more than \$11 billion in
24 market capitalization after the outlier scheme was disclosed.

25 13. Dennis, Mackey, Sulzbach, and Mathiasen were substantially
26 involved in preparing, reviewing and approving of Tenet's public reports with the
27 Commission, including the Form 10-Q for Tenet's third quarter ending February
28 28, 2002 ("2002 Third Quarter Form 10-Q"), the Form 10-K for Tenet's fiscal year

1 ended May 31, 2002 ("Tenet's 2002 Form 10-K"), and the Form 10-Q for Tenet's
2 first quarter ending August 30, 2002 ("Tenet's 2003 First Quarter Form 10-Q").

3 14. Each of these filings omitted material information necessary to make
4 the statements made not misleading, such as information regarding Tenet's
5 unsustainable strategy to aggressively increase its gross charges and the impact that
6 strategy had on Tenet's Medicare outlier revenue, its overall revenues, income,
7 financial condition, and results of operation.

8 15. Defendants knew, or were reckless in not knowing, that these filings
9 were misleading because they knew material information regarding Tenet's
10 unsustainable strategy to increase gross charge to inflate its Medicare outlier
11 revenue was not disclosed in the filings.

12 16. Also, in June 2002, Tenet filed a prospectus supplement in connection
13 with a \$400 million debt offering. The prospectus supplement incorporated
14 Tenet's 2001 fiscal year-end filing, as well as all subsequent quarterly filings in
15 fiscal year 2002. These filings also omitted material information regarding Tenet's
16 gross charge increases and their impact on Tenet's Medicare outlier revenue,
17 financial condition, and results of operation, thereby rendering the prospectus
18 misleading.

19 17. Dennis, Mackey, Sulzbach, and Mathiasen were substantially
20 involved in the preparation, review and approval of the filings incorporated in the
21 June 2002 prospectus supplement and each of them knew, or was reckless in not
22 knowing, that these filings were misleading.

23 18. Mackey and others in Tenet's management participated and made
24 statements regarding Tenet's financial performance and operations in earnings
25 calls and presentations made by Tenet to Wall Street analysts and investors.
26 During these earnings calls and presentations, Mackey and others in Tenet's
27 management misled the investing public by failing to reveal material information
28 regarding Tenet's gross charge increases and their impact on Tenet's Medicare

1 outlier revenue.

2 19. Accordingly, Tenet violated Section 17(a) of the Securities Act and
3 Sections 10(b), 13(a), and 13(b)(2)(A) of the Exchange Act and Rules 10b-5, 12b-
4 20, 13a-1, and 13a-13 thereunder.

5 20. Dennis, Mackey, Sulzbach, and Mathiasen violated Section 17(a) of
6 the Securities Act and Section 10(b) of the Exchange Act and Rule 10b-5
7 thereunder, and aided and abetted Tenet's violations of Section 13(a) of the
8 Exchange Act and Rules 12b-20, 13a-1, and 13a-13 thereunder.

9 21. Mathiasen also violated Rule 13b2-1 under the Exchange Act and
10 aided and abetted Tenet's violations of Section 13(b)(2)(A) of the Exchange Act.

11 **III. DEFENDANTS**

12 22. Tenet Healthcare Corporation is a Nevada corporation with its
13 principal executive offices in Dallas, Texas. From 1999 through 2002, Tenet
14 maintained its principal executive offices in Santa Barbara, California and its
15 common stock was registered with the Commission pursuant to Section 12(b) of
16 the Exchange Act and listed on the New York and Pacific Stock Exchanges. From
17 at least 1999 through at least November 2002, Tenet's fiscal year ended on May
18 31st of each calendar year.

19 23. Defendant David L. Dennis is a resident of Los Angeles, California.
20 Dennis was the chief financial officer and co-president of Tenet from February
21 2000 until November 2002.

22 24. Defendant Thomas B. Mackey is a resident of Keswick, Virginia.
23 Mackey was the chief operating officer and co-president of Tenet from January
24 1999 until November 2002. From 1999 through 2002, Mackey was a resident of
25 Montecito, California.

26 25. Defendant Christi R. Sulzbach is a resident of Santa Barbara,
27 California. Sulzbach joined Tenet in 1983 as an assistant general counsel and
28 served as the chief compliance officer, executive vice president, and general

1 counsel of Tenet from February 1999 until September 2003. Sulzbach has been
2 licensed with the California State Bar since 1980.

3 26. Defendant Raymond L. Mathiasen is a resident of Los Angeles,
4 California. Mathiasen was the chief accounting officer of Tenet from March 1996
5 until November 2002. Mathiasen retired from Tenet in April 2004. Mathiasen
6 joined Tenet (then known as National Medical Enterprises) in 1985 as a vice
7 president in its accounting department. Mathiasen has been licensed as a CPA in
8 California since 1969. His license is currently inactive.

9 **IV. TENET'S PRIOR HISTORY**

10 27. Tenet was formerly known as National Medical Enterprises ("NME").
11 In or around July 1994, NME consented to the entry of a permanent injunction
12 against future violations of the antifraud and reporting provisions of the federal
13 securities laws, following a complaint filed by the Commission in federal district
14 court alleging improper and fraudulent revenue recognition practices by NME in
15 its psychiatric and substance abuse treatment facilities.

16 28. At about the same time, NME also entered into a settlement
17 agreement with the United States Department of Justice ("DOJ") and the
18 Department of Health and Human Services ("HHS") related to civil and criminal
19 charges against NME in connection with its improper psychiatric billing practice.

20 29. As part of NME's settlement agreement with DOJ and HHS, NME
21 agreed to pay a then record \$379 million (including a \$33 million criminal fine)
22 and to enter into a five-year "Corporate Integrity Agreement," which required,
23 among other things, that NME implement a corporate integrity program and retain
24 an independent third party to audit its billing practices.

25 30. NME's Corporate Integrity Agreement expired on June 13, 1999, at
26 approximately the same time that Tenet first began to implement the outlier
27 scheme.

28 31. Sulzbach was primarily responsible for overseeing Tenet's

1 compliance with the provisions of the Corporate Integrity Agreement.

2 **V. DEFENDANTS' FRAUDULENT CONDUCT**

3 **A. Background: Tenet's Financial Struggles In 1999**

4 32. Tenet was struggling financially in 1999. By May 31, 1999 (the end
5 of its fiscal year), Tenet's year-end filings showed a drop in its earnings per share
6 to about \$1.65 from about \$1.73 the previous year. Tenet was also experiencing
7 "anemic" cash flow by 1999. Tenet management pointed to the Balanced Budget
8 Act, passed by Congress in 1997, which had dramatically reduced Medicare
9 reimbursement, as a cause of Tenet's financial problems.

10 33. In or around June 1999, Mackey (who had just been appointed as the
11 chief operating officer and co-president) and others in Tenet management decided
12 that Tenet must "reestablish[] credibility" with investors and industry analysts.
13 Mackey and others in Tenet's management agreed to set an earnings per share
14 target of \$1.95 to \$2.00 for fiscal year 2000. This target represented an almost
15 20% increase from 1999.

16 34. Mackey, along with other members of Tenet management, concluded
17 that in order to reach the target they had set for fiscal year 2000, Tenet needed to
18 aggressively increase its gross charges. Mackey understood that increasing gross
19 charges would result in an increase in Tenet's Medicare outlier payments.

20 35. In the healthcare industry, gross charges are the listed retail prices for
21 a hospital's services, but gross charges are not the same as prices. In other words,
22 gross charges typically do not reflect what the hospital ultimately gets paid for its
23 services. In fact, the majority of hospital reimbursement consists of fixed fee
24 payments and is not impacted by the hospital's gross charges. In general, private
25 insurance companies pay for hospital services based on prices negotiated between
26 the insurance company and a hospital. In the Medicare context, the substantial
27 majority of reimbursement consists of fixed fee payments set by the Center for
28 Medicare & Medicaid Services ("CMMS"), the agency responsible for

1 administering the Medicare program. Such payments are generally not impacted
2 by the gross charges of a hospital.

3 36. There are two significant components of hospital revenue that are
4 impacted by gross charge increases: Medicare outlier payments and private insurer
5 stop loss payments.

6 37. Medicare outlier payments are supplemental payments to hospitals
7 that are designed to compensate hospitals for treating extraordinarily sick Medicare
8 patients. Literally, such patients are considered statistical "outliers" in the
9 Medicare outlier formulation because, when treating these patients, hospitals
10 typically incur treatment costs exceeding the fixed fee payment determined by
11 Medicare.

12 38. The Medicare formula used from at least 1999 through November
13 2002 to calculate outlier payments included a hospital's gross charges in
14 determining the reimbursement paid to hospitals for providing treatment to
15 Medicare patients.

16 **B. The Loophole in the Medicare Outlier Formula**

17 39. From at least 1999 through November 2002, the Medicare outlier
18 calculation contained multiple steps, including thresholds designed to prevent
19 increases in gross charges from artificially inflating the calculated outlier payment.
20 However, Mackey and others in Tenet management identified a loophole in the
21 outlier calculus that, in practice, allowed arbitrary increases in gross charges to
22 cause substantial increases to the calculated outlier payment.

23 40. The loophole in the Medicare outlier calculus involved at least two
24 components: the cost-to-charge ratio and the statewide average ratio

25 **1. The Cost-to-Charge Ratio**

26 41. The cost-to-charge ratio was intended to offset increases in gross
27 charges so that the computed outlier amount could not be inflated by arbitrary
28 increases to gross charges. Mackey, along with others, recognized the cost-to-

1 charge ratio could nonetheless be exploited to increase Medicare earnings.

2 42. From at least 1999 through November 2002, the cost-to-charge ratio
3 was calculated as a hospital's average costs for a certain period divided by the
4 hospital's average gross charges for the same period. To calculate outliers,
5 Medicare began with the gross charge set by a hospital for each procedure.
6 Medicare paid a fraction of the gross charges after reducing them by applying the
7 cost-to-charge ratio. A higher cost-to-charge ratio resulted in a higher computed
8 fraction of the gross charge being paid, and so a higher outlier payment.

9 43. From at least 1999 through November 2002, Medicare fiscal
10 intermediaries calculated the cost-to-charge ratios for hospitals using charge and
11 cost data from a hospital's most recent audited cost report. Medicare required
12 hospitals to submit cost reports on an annual basis and the cost reports were
13 audited by a fiscal intermediary. Yet, the audits of cost reports submitted by
14 hospitals from 1999 through 2002 typically lagged approximately two to four years
15 behind. In other words, in 2002, the fiscal intermediaries were generally auditing
16 hospital cost reports from fiscal years 1998 through 2000 to calculate the cost-to-
17 charge ratios.

18 44. Mackey, and others in Tenet management, realized that Medicare
19 often used outdated cost-to-charge ratios. As a result, Tenet hospitals could drive
20 up their gross charges without recognizing a corresponding immediate adjustment
21 to their cost-to-charge ratio.

22 **2. The Statewide Average Ratio**

23 45. Mackey and others in Tenet management also identified that the
24 statewide average ratio could be exploited to increase outlier revenue. The
25 statewide average ratio consisted of the average cost-to-charge ratio for hospitals in
26 a particular state.

27 46. From at least 1999 through November 2002, Medicare regulations
28 provided that if a hospital's cost-to-charge ratio fell below a certain pre-determined

1 amount, then the statewide average ratio would be used in the outlier calculation
2 instead of the cost-to-charge ratio.

3 47. Mackey and others in Tenet management realized that increasing a
4 hospital's gross charges could drive the cost-to-charge ratio below the pre-
5 determined number so that the higher statewide average ratio would be used in the
6 Medicare outlier formula instead. Tenet management also recognized that from at
7 least 1999 through November 2002, the statewide average ratio for many Tenet
8 hospitals was generally higher than the cost-to-charge ratio calculated by Medicare
9 for those hospitals.

10 48. Mackey and others in Tenet management understood that hospitals
11 received even higher outlier payments when the statewide average ratio was
12 applied rather than the cost-to-charge ratio.

13 49. Accordingly, Mackey and others in Tenet management determined
14 that Tenet could artificially inflate its outlier revenue by increasing its gross
15 charges and exploiting the Medicare outlier formula with respect to the application
16 of the cost-to-charge ratio and the statewide average ratio.

17 **C. The Direct Impact of Additional Medicare Outlier Payments on**
18 **Tenet's Financial Performance**

19 50. Mackey, and others in Tenet management, also recognized that any
20 additional outlier revenue resulted in a direct increase to earnings per share from
21 operations for Tenet. In other words, Mackey knew that the additional outlier
22 revenue generated by gross charge increases went straight to Tenet's bottom line.

23 51. Additional outlier revenue directly impacted Tenet's earnings for at
24 least two reasons. First, hospital patient care is primarily a fixed cost business.
25 Facility and equipment costs are not significantly affected by the volume of
26 patients. For example, hospitals must maintain minimum staffing levels regardless
27 of patient volume or the level of care required. Accordingly, any incremental
28 increase in revenue has a disproportionate impact on income. Second, Tenet was

1 legally required to treat the Medicare patients that prompted reimbursement
2 through outlier payments. As a result, even without outlier payments, Tenet would
3 have incurred the same costs to treat those Medicare patients. Thus, any additional
4 outlier revenue generated by increases in gross charges resulted in Tenet receiving
5 more money for the same level of service without incurring additional costs.
6 Mackey was fully aware of this impact when he and Tenet management set the
7 new earnings target for fiscal year 2000.

8 **D. The Scheme: Exploit Medicare To Reach Earnings Targets**

9 52. After setting the new earnings target for fiscal year 2000, Tenet
10 management prepared an analysis estimating the impact of different gross charge
11 increases on Tenet's earnings per share, ranging from a 5% increase in gross
12 charges to a 25% increase (in increments of 5%). The purpose of the analysis was
13 to determine how much to increase gross charges during the fiscal year 2000
14 budget process to reach the earnings target set for the year. The report analyzed
15 the impact of gross charge increases on the only two areas that would be impacted:
16 Medicare outlier payments and stop loss payments.

17 53. Tenet's analysis concluded that increasing Tenet's gross charges by
18 15% at two of its three divisions would generate the additional income necessary
19 for Tenet to reach the \$2.00 earnings target set for fiscal year 2000.

20 54. As a result, Mackey ordered a 15% gross charge increase for two of
21 Tenet's three operating divisions (in addition to an 8% increase already proposed
22 for all Tenet hospitals). In or around June 1999, Tenet hospitals formally
23 implemented the additional 15% gross charge increase.

24 55. From about June 1999 to October 2002, and under Mackey's
25 direction, Tenet hospitals continued to increase gross charges in order to exploit
26 Medicare and inflate outlier payments to meet earnings targets.

27 56. During the budget process for fiscal year 2001 through fiscal year
28 2003, Mackey instructed Tenet operations managers to prepare reports calculating

1 the impact of a 1% gross charge increase on outlier reimbursements for each
2 hospital. Tenet managers used these analyses, referred to within Tenet as the
3 “infamous 1-percent rate increase schedule,” to determine the level of gross charge
4 increases necessary to meet Tenet’s earnings targets.

5 57. In addition, Tenet hospitals implemented unbudgeted gross charge
6 increases (i.e., gross charge increases on top of the increases authorized in the
7 budget process). These unbudgeted increases were also made under Mackey’s
8 supervision. Tenet’s hospitals drove up their gross charges by an average of
9 approximately 75% from 1999 to 2002.

10 58. Tenet’s focus on driving substantial earnings growth through gross
11 charge increases created an atmosphere in which increasing gross charges became
12 a central strategy of the company.

13 **E. The Disconnect Between Tenet’s Aggressive Gross Charges and**
14 **Its Costs**

15 59. Tenet’s budgeted and unbudgeted gross charge increases did not relate
16 to its actual costs. Consequently, Tenet’s gross charges grew to arbitrarily high
17 levels.

18 60. For example, as June 2002, the Tenet hospital in Redding, California
19 charged approximately \$240 for a green sterile towel that cost only about 74 cents,
20 approximately \$455 for one gram of antibiotics that cost about \$4.24, and
21 approximately \$2,700 for 100 milliliters of a plasma solution that cost about
22 \$31.93.

23 61. From 1999 to 2002, Tenet’s gross revenues (a calculation of revenues
24 based on the assumption that payers paid gross charges) increased by 118%
25 whereas its actual costs only increased by 16.5%.

26 62. For the most part, the Medicare patients treated by Tenet from 1999 to
27 2002 were not sicker and did not require additional services compared to the
28 Medicare patients that Tenet historically had treated. Thus, the resultant growth in

1 outliers was driven primarily by the strategy to increase gross charges. As such,
2 the increase in Tenet's outlier revenue meant that Tenet was receiving more money
3 for the same level of service simply by increasing its gross charges.

4 **F. The Result: Tenet Surpasses Earnings Targets With Inflated**
5 **Outliers**

6 63. Tenet's multi-year strategy of aggressively raising gross charges
7 resulted in a growth in its revenue from outlier payments. In particular, Tenet's
8 outlier revenue grew from about \$231 million in fiscal year 1999 to about \$758
9 million in fiscal year 2002.

10 64. As Tenet management admitted in December 2002, Tenet's outlier
11 growth from fiscal year 1999 through fiscal year 2002 accounted for over 54% of
12 its cumulative growth in earnings per share from operations. Tenet management
13 also admitted that Tenet's outlier revenue constituted approximately 28% of its
14 earnings per share from operations in fiscal year 1999 when Tenet's Medicare
15 outlier revenue was approximately \$231 million. By fiscal year 2002, Tenet's
16 outlier revenue topped \$758 million and represented approximately 41% of its
17 earnings per share from operations.

18 65. Tenet's fiscal year 2002 outlier ratio also significantly exceeded a
19 target established by CMMS for the nationwide outlier ratio. CMMS had set the
20 nationwide outlier ratio at 5% to 6%. Indeed, Tenet's outlier payments as a
21 percentage of overall Medicare inpatient revenue, known as an outlier ratio, tripled
22 in four years to exceed 21% in fiscal year 2002. Tenet's fiscal year 2002 outlier
23 ratio was also far more than the 4% to 5% average outlier ratio of its publicly
24 traded competitors in the same period.

25 66. Tenet could not continue its aggressive increases in gross charges
26 indefinitely, particularly in the face of such Medicare limits to the nationwide
27 outlier ratio, which Tenet had surpassed by 2002. As a result, Tenet's strategy to
28 aggressively increase its gross charges to inflate its outlier revenue, which was

1 having a material impact on its earnings by at least 2002, was not sustainable.

2 **G. Tenet Employees Raise Concerns Regarding the Legality of the**
3 **Scheme**

4 67. In or around June 1999, some Tenet managers raised concerns to
5 Sulzbach and others in Tenet management regarding the legality of implementing
6 gross charge increases to trigger additional outlier payments.

7 68. In response, Sulzbach spoke to the head of Tenet's government
8 programs department. After that conversation, she understood that increasing
9 Tenet's gross charges resulted in increased outlier payments to Tenet. Sulzbach
10 then drafted a memo to Mackey and others stating that the critical issue to her
11 analysis was the intent behind the gross charge increases. Sulzbach concluded that
12 the 15% gross charge increase was defensible because, in part, the increase was
13 based on what she understood to be legitimate business objectives.

14 69. In or around January 2001, Sulzbach was again confronted with
15 concerns about the legality of the outlier scheme and the resultant growth in outlier
16 payments. A number of Tenet managers expressed these concerns to her and
17 informed her that the strategy of increasing gross charges had resulted in a
18 significant increase in outlier payments and outliers being paid for treatments that
19 previously had not generated outlier payments.

20 70. In or around March 2001, Sulzbach was informed that Medicare's
21 Office of the Inspector General had, in its annual work plan, noted to Tenet that it
22 would "examine the financial impact of outlier Medicare payments."

23 71. In or around January 2002, mid-level managers at Tenet raised
24 concerns to Sulzbach again about the growth in outlier payments caused by Tenet's
25 increasing gross charges.

26 72. In or around January or February 2002, Sulzbach met with a manager
27 in Tenet's government programs department to discuss Tenet's outlier payments
28 and was given a binder of outlier data summarizing the outlier ratio received by

1 Tenet's hospitals individually and collectively. According to the data, the outlier
2 ratio for Tenet as a whole was about 26.9% for the fiscal year to date and that ratio
3 had substantially increased since fiscal year 2000, when it was about 12.9%. The
4 binder of data provided to Sulzbach also showed that Tenet hospitals' outlier ratio
5 significantly exceeded the outlier ratios for competing hospitals during the same
6 period. In addition, the outlier data given to Sulzbach showed that Tenet's total
7 outlier payments had substantially increased since fiscal year 2000. The manager
8 explained the spreadsheets, information, and data contained in the binder to
9 Sulzbach. Sulzbach kept the binder and labeled it attorney-client privileged.

10 73. The Office of Inspector General ("OIG") for HHS annually prepares a
11 work plan for HHS's major entities and programs, including CMMS and Medicare.
12 The annual OIG work plan sets forth various projects to be addressed during the
13 fiscal year, including audits of Medicare.

14 74. In or around January or February 2002, Tenet's internal audit
15 department began a review of outlier payments received by Tenet because outlier
16 payments continued to be listed as part of the annual OIG work plan. When
17 Sulzbach learned of the internal audit report, she instructed Tenet's head of internal
18 audit to send the report directly to her. Sulzbach's call was unusual and surprising
19 to Tenet's head of internal audit because Sulzbach rarely, if ever, had initiated a
20 call to him before. After receiving the internal audit report, Sulzbach labeled it as
21 a privileged attorney-client communication. The internal audit report described
22 Tenet's large outlier ratio and listed the outlier ratios and payments for each of the
23 Tenet hospitals. Sulzbach instructed that this report be sent to her and it was kept
24 in her office. No one else received a copy of this report. The front page of the
25 internal audit report stated that "[t]he average Tenet hospital [of the over 100
26 hospitals audited] received outlier payments of approximately 29% of the total
27 payments received in 2001." The report further stated that "[a]pproximately 65%
28 of Tenet hospitals received outlier payments in excess [*sic*] 10% of the total

1 payments in 2001.” The second page of the internal audit report indicated that, in
2 2001, eight of the over 100 Tenet hospitals audited received a ratio of outlier
3 payments to total payments in excess of 50%, and four hospitals received a ratio of
4 outlier payments to total payments in excess of 60%.

5 75. On or about July 16, 2002, Sulzbach met with Tenet employees who
6 tracked government reimbursement and who also expressed concerns about
7 Tenet’s growth in outliers. In connection with that meeting, Sulzbach received an
8 e-mail with questions from the concerned employees for her to address, including
9 the following:

- 10 ▪ “[C]learly as the result of our pricing practices/increases, our
11 Hospitals are often receiving Outlier payments for many patients that
12 are typical or usual and not atypical. Is this legal or do we in fact have
13 a practice that is violating provisions of the Medicare Law?”
- 14 ▪ “[Outlier] reimbursement ... clearly seems out-of-line from what
15 Medicare intended in terms of reimbursement fund levels for a
16 hospital to receive, and the intent of the Outlier payment provisions. Is
17 this result in conformance with Medicare’s reimbursement rules
18 and/or regulations?”
- 19 ▪ “Has Tenet’s pricing practices and more specifically the resulting
20 outcome and/or intention of increased Outliers payments, been
21 presented to and reviewed/approved by Tenet’s Board of Directors
22 [or] any other collective group of Tenet Senior Managers?”

23 **VI. TENET’S PUBLIC FILINGS**

24 76. Tenet reported its financial results in quarterly reports on its Form 10-
25 Q and in year-end annual reports on its Form 10-K filed with the Commission, as
26 well as through earnings and press releases and conference calls with analysts and
27 investors.

28 77. From at least 1999 through at least November 2002, Tenet’s formal

1 annual report was incorporated into its annual Form 10-K filings. The annual
2 report by Tenet included the audited financial statements of Tenet and the required
3 Management's Discussion and Analysis of Financial Condition and Results of
4 Operations (commonly referred to as the "MD&A").

5 78. The MD&A is intended to give the investing public an opportunity to
6 look at the company through the eyes of management by providing both a short
7 and long-term analysis of the business of the company and a narrative explanation
8 of the financial statements.

9 79. Pursuant to 17 C.F.R. § 229.303, Tenet and its senior officers were
10 required to discuss, among other things, the following items in Tenet's MD&A:

- 11 • significant components of revenues . . . that . . . should be
12 described in order to understand the registrant's results of
13 operations;
- 14 • any known trends . . . that have had or that the registrant
15 reasonably expects will have a material favorable or unfavorable
16 impact on . . . revenues or income from continuing operations;
17 and
- 18 • to the extent that the financial statements disclose material
19 increases in . . . revenues, provide a narrative discussion of the
20 extent to which such increases are attributable to increases in
21 prices

22 80. Tenet and its senior officers also had a duty to disclose any trend,
23 demand, commitment, event or uncertainty, of which its senior officers presently
24 knew, or were reckless in not presently knowing, and which was reasonably likely
25 to have material effects on Tenet's financial condition or results of operation.

26 **VII. DEFENDANTS' SUBSTANTIAL PARTICIPATION IN MAKING**
27 **TENET'S PUBLIC FILINGS**

28 81. Dennis, Mackey, Sulzbach, and Mathiasen substantially participated

1 in and were intricately involved in preparing, reviewing, and filing Tenet's public
2 reports with the Commission, including but not limited to Tenet's 2002 Form 10-K
3 and Tenet's 2003 First Quarter Form 10-Q.

4 **A. Dennis' Review, Approval, and Certification of Tenet's Filings**

5 82. While Dennis was chief financial officer of Tenet, he received draft
6 copies of the Form 10-K and Form 10-Q filings to review substantively before they
7 were filed to ensure they were accurate and that they fairly presented, in all
8 material respects, Tenet's financial condition and results of its operations. After
9 his substantive review, Dennis also signed the filed versions of Tenet's 2002 Form
10 10-K and 2003 First Quarter Form 10-Q Form 10-Q.

11 83. In addition, pursuant to 18 U.S.C. § 1350, Dennis certified the
12 accuracy of Tenet's 2002 Form 10-K (and incorporated annual report) by signing
13 the following statement:

14 *I, David L. Dennis, the Vice Chairman, Chief Corporate Officer and Chief*
15 *Financial Officer in the Office of the President of Tenet Healthcare*
16 *Corporation, certify that (i) the Annual Report on Form 10-K for the fiscal*
17 *year ended May 31, 2002 (the "Form 10-K"), filed with the Securities and*
18 *Exchange Commission on August 14, 2002, fully complies with the*
19 *requirements of Section 13(a) or 15(d) of the Securities Exchange Act of*
20 *1934 and (ii) the information contained in the Form 10-K fairly presents, in*
21 *all material respects, the financial condition and results of operations of*
22 *Tenet Healthcare Corporation.*

23 84. Dennis also certified the accuracy of Tenet's 2003 First Quarter Form
24 10-Q under Section 302 of the Sarbanes-Oxley Act (15 U.S.C. §7241) by signing
25 the following statement:

26 *I, David L. Dennis, Vice Chairman, Chief Corporate Officer and Chief*
27 *Financial Officer in the Office of the President of Tenet Healthcare*
28 *Corporation ("Tenet"), certify that:*

- 1 1. *I have reviewed this quarterly report on Form 10-Q of Tenet;*
- 2 2. *Based on my knowledge, this quarterly report does not contain*
- 3 *any untrue statement of a material fact or omit to state a*
- 4 *material fact necessary to make the statements made, in light of*
- 5 *the circumstances under which such statements were made, not*
- 6 *misleading with respect to the period covered by this quarterly*
- 7 *report;*
- 8 3. *Based on my knowledge, the financial statements, and other*
- 9 *financial information included in this quarterly report, fairly*
- 10 *present in all material respects the financial condition, results*
- 11 *of operations and cash flows of the registrant as of, and for, the*
- 12 *periods presented in this quarterly report . . .*

13 **B. Mackey's Participation In Tenet's Filings**

14 85. While Mackey was chief operating officer and co-president of Tenet,
15 he received draft copies of the Form 10-K and Form 10-Q filings to review before
16 they were filed in order to ensure they were accurate and that they fairly presented,
17 in all material respects, Tenet's financial condition and its results of operations.

18 86. Mathiasen, who had the primary responsibility for preparing Tenet's
19 annual report, relied on Mackey's review of the operational aspects of Tenet's
20 Form 10-K and 10-Q filings.

21 **C. Sulzbach's Participation In Tenet's Filings**

22 87. While Sulzbach was general counsel of Tenet, she had supervisory
23 responsibility for drafting Tenet's Form 10-K. Two attorneys reporting directly to
24 her were responsible for collecting the information for and drafted much of the text
25 in the Form 10-K.

26 88. Sulzbach received draft copies of the Form 10-K to review
27 substantively before it was filed to ensure it was accurate and fairly presented, in
28 all material respects, Tenet's financial condition and results of its operations.

1 89. Sulzbach also received draft copies of the Forms 10-Q from
2 Mathiasen and the company's finance team to review substantively before they
3 were filed in order to ensure they were accurate.

4 90. During Sulzbach's review of the draft fiscal year 2001 Form 10-K,
5 Sulzbach raised a substantive issue with respect to one of its paragraphs that
6 discussed outliers. She wrote a note in the margin asking whether Tenet should
7 "quantify the percentage of [Tenet] hospitals that received . . . outliers." She wrote
8 this note next to the paragraph in the Form 10-K that stated, "Congress has
9 mandated [CMMS's predecessor] to reduce Outlier Payments such that they
10 account for between five and six percent of total [Medicare inpatient] payments..."

11 91. After Sulzbach wrote that note in the draft 2001 Form 10-K, another
12 Tenet attorney, who reported to Sulzbach, asked the head of Tenet's government
13 programs via e-mail, "Can we quantify how important the Outlier Payments are to
14 some of our hospitals?" The head of Tenet's government programs responded, in
15 an e-mail (on which Sulzbach was not copied), "We do not want to get into the
16 issue of how much we gain or lose in the 10K [*sic*]."

17 **D. Mathiasen's Review, Approval, and Signing of the Filings**

18 92. While Mathiasen was Tenet's chief accounting officer, he had primary
19 responsibility for preparing Tenet's annual report, which was incorporated by
20 reference into the Form 10-K.

21 93. Tenet accountants reporting to Mathiasen drafted the MD&A, the
22 financial statements, and other portions of Tenet's Form 10-K. Mathiasen
23 reviewed drafts of the Form 10-K and annual report and signed the filed version of
24 the Form 10-K.

25 94. Mathiasen also had primary responsibility for preparing each of the
26 Forms 10-Q filed by Tenet. Mathiasen's staff drafted the Forms 10-Q in their
27 entirety and Mathiasen signed the filed versions.

28 95. Mathiasen signed the filed versions of Tenet's 2002 Form 10-K and

1 2003 First Quarter Form 10-Q.

2 **E. Sub-Certifications of the Filings by Defendants Mackey,**
3 **Mathiasen, and Sulzbach**

4 96. Because of proposed new requirements set forth in the Sarbanes-
5 Oxley Act of 2002 requiring Tenet's chief executive officer and chief financial
6 officer to certify the accuracy of Tenet's filings, Tenet formalized its process for
7 reviewing its Forms 10-K and 10-Q, starting with Tenet's 2002 Form 10-K, and
8 created a disclosure committee. The disclosure committee consisted of Tenet's
9 senior management, including Dennis, Mackey, Sulzbach, and Mathiasen.

10 97. An assistant general counsel who reported directly to Sulzbach
11 formulated and drafted the rules and procedures of Tenet's disclosure committee.

12 **1. Tenet's 2002 Form 10-K**

13 98. On or about July 22, 2002, Tenet's disclosure committee (including
14 Dennis, Mackey, Sulzbach, and Mathiasen) met to discuss Tenet's 2002 Form 10-
15 K. The purpose of the meeting was for the committee members to certify the
16 accuracy of Tenet's filing, both orally and in writing, to Tenet's chief executive
17 officer and to Dennis so each of them could certify the Form 10-K.

18 99. The members of Tenet's disclosure committee were told that the
19 meeting was part of the "foundation necessary for [Tenet's chief executive officer
20 and chief financial officer] to deliver the certifications required by the
21 [Commission]."

22 100. For the meeting, Sulzbach's subordinate prepared a list of questions
23 for committee members to answer, including whether "investors [had] received all
24 information essential to their understanding [of] Tenet's financial performance and
25 results of operations[.]"

26 101. During the meeting, all members of the committee, including Mackey,
27 Sulzbach, and Mathiasen, attested to their substantive review of the filing and
28 provided oral assurances to Tenet's chief executive officer and to Dennis that

1 Tenet's 2002 Form 10-K was accurate and not misleading and did not omit any
2 material information of which they were aware.

3 102. During the meeting, Dennis, Mackey, Sulzbach, and Mathiasen did
4 not raise any questions or concerns about Tenet's gross charge increases, their
5 impact on Tenet's outlier revenue or on Tenet's earnings, the sustainability of
6 Tenet's outlier revenue, or the need to disclose such information.

7 103. On or about August 14, 2002, Mackey, Sulzbach, and Mathiasen also
8 signed written certifications, often referred to as sub-certifications, that confirmed
9 their verbal representations during the disclosure committee meeting attesting that
10 Tenet's 2002 Form 10-K was accurate, not misleading, and did not omit any
11 material information. The sub-certifications signed by Mackey, Sulzbach, and
12 Mathiasen stated, among other things, that "[t]he information contained in the
13 Form 10-K fairly presents, in all material respects, the financial condition and
14 results of operations of Tenet Healthcare Corporation."

15 104. The sub-certifications signed by Mackey, Sulzbach, and Mathiasen
16 further stated that:

17 *[N]o covered report [including Tenet's 2002 Form 10-K] omitted to state a*
18 *material fact necessary to make the statements in the covered report, in light*
19 *of the circumstances under which they were made, not misleading as of the*
20 *end of the period covered by such report . . .*

21 105. Based, in part, on the sub-certifications and oral assurances provided
22 by the disclosure committee members, including Mackey, Sulzbach, and
23 Mathiasen, Tenet's chief executive officer and Dennis certified the accuracy of
24 Tenet's 2002 Form 10-K, which incorporated its annual report and MD&A.

25 **2. Tenet's 2003 First Quarter Form 10-Q**

26 106. On or about October 8, 2002, Tenet's disclosure committee met to
27 discuss Tenet's 2003 First Quarter Form 10-Q. The purpose of the meeting was
28 for the committee members, including Mackey, Sulzbach, and Mathiasen, to attest

1 to the accuracy of Tenet's filing, both orally and in writing, to Tenet's chief
2 executive officer and Dennis so they could certify the Form 10-Q pursuant to the
3 requirements of the Sarbanes-Oxley Act.

4 107. During the disclosure committee meeting on or about October 8,
5 2002, Mackey, Sulzbach, and Mathiasen again confirmed that they had
6 substantively reviewed the filing. Each of them also orally assured Tenet's chief
7 executive officer and Dennis that Tenet's 2003 First Quarter Form 10-Q was
8 accurate, not misleading, and did not omit any material information.

9 108. During the meeting, Dennis, Mackey, Sulzbach, and Mathiasen did
10 not raise any questions or concerns about Tenet's gross charge increases, their
11 impact on Tenet's outlier revenue or on Tenet's earnings, the sustainability of
12 Tenet's outlier revenue, or the need to disclose such information.

13 109. On or about October 11, 2002, Mackey, Sulzbach, and Mathiasen also
14 signed written sub-certifications verifying that the information included in Tenet's
15 2003 First Quarter Form 10-Q "fairly present[s] in all material respects the
16 financial condition, results of operations and cash flows" of Tenet.

17 110. The sub-certifications signed by Mackey, Sulzbach, and Mathiasen
18 also stated that:

19 *Based on my knowledge, the Form 10-Q does not contain any untrue*
20 *statement of a material fact or omit to state a material fact necessary to*
21 *make the statements made, in light of the circumstances under which such*
22 *statements were made, not misleading with respect to the period covered by*
23 *this quarterly report . . .*

24 111. Based, in part, on these sub-certifications and oral assurances
25 provided by the disclosure committee members, including Mackey, Sulzbach, and
26 Mathiasen, Tenet's chief executive officer and Dennis each certified the accuracy
27 of Tenet's 2003 First Quarter Form 10-Q. Such certifications were made pursuant
28 to Rule 13a-14 of the Exchange Act and were filed in conjunction with Tenet's

1 2003 First Quarter Form 10-Q.

2 **VIII. TENET'S MISLEADING PUBLIC FILINGS**

3 112. Tenet's 2002 Third Quarter Form 10-Q, 2002 Form 10-K, and 2003
4 First Quarter Form 10-Q were misleading because they misrepresented and omitted
5 material information about Tenet's increases in gross charges, the impact on its
6 outlier revenue and its earnings growth.

7 **A. Mackey Viewed The Outlier Scheme As A Secret Competitive**
8 **Advantage**

9 113. Tenet's scheme of exploiting Medicare with aggressive gross charge
10 increases allowed Tenet to mitigate against changes in Medicare regulations that
11 unfavorably impacted Medicare reimbursement for the healthcare industry.
12 Mackey fully appreciated the significance of keeping such a successful strategy
13 secret and he did not want to share the scheme, which he considered to be a critical
14 advantage over Tenet's competitors.

15 114. Certain Tenet officers found it difficult to explain the company's
16 growth in earnings without disclosing Tenet's aggressive gross charges increases
17 and resultant outlier revenues. For example, when Tenet's head of the investor
18 relations department was tasked with crafting a public explanation of Tenet's
19 growth, he commented in an email to Mackey's second-in-command dated on or
20 about June 15, 2000, that "it is getting tougher to explain these [revenue] trends
21 without mentioning price increases." By "price," Tenet's head of the investor
22 relations department was referring to, at least in part, Tenet's gross charges.

23 115. In every quarter from fiscal year 2000 through the first quarter of
24 fiscal year 2003, the growth in outlier payments was a significant -- but
25 undisclosed -- component of Tenet's earnings. For the thirteen quarters from fiscal
26 year 2000 through the first quarter of fiscal year 2003, none of Tenet's public
27 filings or statements disclosed Tenet's significant growth in outlier revenues.

28 //

1 **B. Tenet Did Not Disclose The Outlier Scheme and Its Results in**
2 **Fiscal Year 2002**

3 116. Tenet's Forms 10-Q filed with the Commission for the first, second,
4 and third quarters of fiscal year 2002 failed to disclose the growth in Tenet's
5 outlier revenue caused by its unsustainable strategy to aggressively increase gross
6 charges.

7 117. On or about April 12, 2002, Tenet filed its Form 10-Q for the third
8 quarter of fiscal year 2002, which was signed by Dennis and Mathiasen. Tenet's
9 Form 10-Q for the third quarter fiscal year 2002 identified a number of factors as
10 driving the financial performance of the company, such as unexplained one-time
11 contract changes, growth in higher acuity services, general changes in the
12 Medicare laws (which impacted the whole industry), and improved pricing from
13 renegotiations with private, non-government payers. The quarterly filing did not
14 discuss outlier payments or gross charges increases.

15 118. Tenet made misleading statements in telephonic conference calls with
16 Wall Street analysts covering Tenet in fiscal year 2002. Tenet's senior officers,
17 including Mackey, never revealed any information about Tenet's increased gross
18 charges and the impact on its outlier revenue.

19 119. For example, on or about April 2, 2002, Tenet held an analysts' call in
20 advance of filing Tenet's 2002 Third Quarter Form 10-Q. Mackey participated in
21 the call and made public statements about Tenet's financial performance and
22 results of operations during the call. Rather than disclose information about the
23 outlier scheme and Tenet's inflated outlier revenue for the quarter, Mackey
24 highlighted a growth in admissions of baby boomer patients in Tenet hospitals.
25 Moreover, in a question and answer session during the same call, Mackey also
26 discussed negotiated price increases and a shift in business from sub-acute services
27 to acute services. Mackey, however, said nothing regarding outliers or increases in
28 gross charges.

1 120. Tenet also held an analysts' call on or about July 11, 2002 in advance
2 of the filing of Tenet's 2002 Form 10-K to discuss the fiscal year end results.
3 During this call, Tenet representatives continued to highlight purported trends and
4 strategies without discussing the growth in outlier payments or the increase in
5 Tenet's gross charges. Tenet representatives discussed a number of different
6 strategies unrelated to the outlier strategy or the resultant growth in outlier
7 revenues. In fact, during the July 11, 2002 call, Mackey described a purported
8 shift in treating sicker patients and improved negotiations with insurance
9 companies as reasons for Tenet's financial success during the year. Mackey and
10 other Tenet representatives failed to disclose that Tenet had engaged in a deliberate
11 and unsustainable strategy to aggressively increase its gross charges since at least
12 the start of fiscal year 2000 or that outlier revenue had grown approximately 227%
13 as a result of this strategy.

14 **C. Tenet's 2002 Third Quarter Form 10-Q Was Misleading**

15 121. Tenet filed its 2002 Third Quarter Form 10-Q with the Commission
16 on or about April 15, 2002. The filing identified a number of factors as driving the
17 financial performance of the company (such as unexplained one-time contract
18 changes, growth in higher acuity services, general changes in the Medicare laws
19 (which impacted the whole industry), and improved pricing from renegotiations
20 with private, non-government payers). The quarterly filing did not discuss outlier
21 payments or gross charges increases.

22 122. Tenet's 2002 Third Quarter Form 10-Q was misleading because it
23 omitted material information necessary to make the statements made not
24 misleading, such as information regarding Tenet's unsustainable strategy to
25 aggressively increase its gross charges and the impact that strategy had on Tenet's
26 Medicare outlier revenue, its overall revenues, income, financial condition, and
27 results of operation.

28 //

1 **D. Tenet's 2002 Form 10-K Was Misleading**

2 123. Tenet filed its 2002 Form 10-K with the Commission on or about
3 August 14, 2002. By the end of Tenet's 2002 fiscal year, Tenet's outlier revenue
4 had grown to about \$758 million. This growth in Tenet's outlier revenue
5 accounted for over 54% of its growth in earnings per share from operations.
6 Tenet's total outlier revenue represented approximately 41% of Tenet's earnings
7 per share from operations.

8 124. Tenet's 2002 Form 10-K did not disclose Tenet's unsustainable
9 strategy to increase its gross charges from 1999 to 2002, the resultant growth in
10 outlier revenue during the same time period, and the material impact of outliers on
11 earnings per share from operations. Rather than disclose Tenet's inflated outlier
12 revenue, Tenet's aggressive gross charge increases, or the material impact of
13 outlier revenue on Tenet's earnings, Tenet's 2002 Form 10-K attributed the
14 company's financial successes to various factors other than its outlier revenue.

15 125. A letter to shareholders incorporated into Tenet's 2002 Form 10-K
16 noted that "[f]iscal 2002 was a terrific year for Tenet" and that "[t]he energy we
17 unleashed three and a half years ago through our intense focus on improving and
18 growing our company continued to drive Tenet's financial and operational
19 performance to record levels." The letter, however, never identified Tenet's
20 strategy to exploit the Medicare outlier system by increasing its gross charges or
21 the significant impact that strategy had on its earnings.

22 126. Tenet's 2002 Form 10-K was also misleading in connection with its
23 references to outliers:

24 *Congress has mandated [CMMS] to reduce Outlier Payments such that they*
25 *account for between five and six percent of total [Medicare inpatient]*
26 *payments. In order to bring expected Outlier Payments within this mandate,*
27 *[CMMS] has proposed substantially raising the cost threshold used to*
28 *determine the cases for which a hospital will receive Outlier Payments. The*

1 *proposed change in the cost threshold will substantially reduce total Outlier*
2 *Payments by reducing (a) the number of cases that qualify for Outlier*
3 *Payments and (b) the amount of Outlier Payments for cases that continue to*
4 *qualify.*

5 This portion of the Form 10-K was misleading because it did not disclose Tenet's
6 deliberate increases of gross charges to boost its outlier revenue, thereby
7 counteracting the intent of, and the efforts by, Medicare to decrease outlier
8 payments nationwide.

9 127. This portion was also misleading because it failed to state that Tenet's
10 outlier revenue grew significantly during a three-year period despite Medicare's
11 efforts to decrease outlier payments. Tenet's outlier payments grew 34% in fiscal
12 year 2002 (227% over three years).

13 128. Tenet's references to outliers in its 2002 Form 10-K were also
14 misleading because they failed to disclose that Tenet's outlier ratio exceeded 21%
15 by fiscal year 2002, thereby significantly exceeding the 5% to 6% CMMS target
16 identified in the filing.

17 129. Later, in the same section of Tenet's 2002 Form 10-K, Tenet stated:
18 *The Company does not expect the implementation of CMMS' proposed*
19 *change to significantly impact the Company's business, financial position or*
20 *results of operations.*

21 This statement was also misleading, in that it failed to disclose that the true reason
22 Tenet did not expect CMMS' proposed changes to significantly impact Tenet's
23 results was its undisclosed aggressive gross charge increases, which counteracted
24 the effect of CMMS's efforts to reduce outlier payments.

25 130. In Tenet's 2002 annual report, which was incorporated into Tenet's
26 2002 Form 10-K, Tenet stated in the MD&A that:

27 *As a result of the Balanced Budget Refinement Act, the Company began to*
28 *receive improved Medicare payments on October 1, 2000. This trend*

1 *continues with the implementation of the new Medicare, Medicaid and*
2 *SCHIP Benefits Improvement and Protection Act of 2000, which became*
3 *effective in April 2001.*

4 Although this language discussed improved Medicare reimbursement, it was
5 misleading because it failed to note or explain that a significant portion of Tenet's
6 increased Medicare reimbursement came from increased outlier payments.

7 131. The next paragraph of the MD&A in Tenet's 2002 Form 10-K stated
8 that:

9 *The pricing environment for managed care and other nongovernment payors*
10 *also has improved and the Company expects this trend will continue*
11 *throughout the next fiscal year as it renegotiates and renews contracts with*
12 *improved terms.*

13 This language was misleading because Tenet failed to disclose that it had been
14 increasing its gross charges with the intent to increase outlier reimbursement. This
15 statement was also misleading because the phrase "managed care and other
16 nongovernment payors" excluded government reimbursement and thereby failed to
17 address the impact of Tenet's increases in gross charges on its outlier revenue.

18 132. The significant growth in Tenet's outlier revenue from 1999 to 2002
19 represented a trend that was likely to have material effects on Tenet's revenue,
20 income, financial condition, and results of operation. Yet, Tenet's 2002 Form 10-
21 K did not disclose this material trend.

22 133. Tenet's inflated outlier revenue was also a significant component of
23 its revenue by at least fiscal year-end 2002. Accordingly, disclosure of such
24 information was necessary in order for an investor to understand Tenet's results of
25 operations. Yet, Tenet's 2002 Form 10-K did not disclose this material
26 information.

27 134. Tenet's 2002 Form 10-K also disclosed material increases in revenues
28 for the corresponding periods, but failed to discuss the extent to which such

1 increases were attributable to increases in Tenet's gross charges.

2 135. Tenet's 2002 Form 10-K also failed to disclose that its strategy of
3 aggressively increasing its gross charges, which resulted in inflated outlier
4 revenue, was not sustainable.

5 **E. Tenet's 2003 First Quarter Form 10-Q Was Also Misleading**

6 136. Tenet filed its 2003 First Quarter Form 10-Q with the Commission on
7 or about October 11, 2002. As with its previous filings, Tenet's 2003 First Quarter
8 Form 10-Q did not disclose its inflated outlier revenue or its aggressive gross
9 charge increases when it discussed the company's results for the first quarter of
10 2003.

11 137. Tenet received about \$247 million in outlier payments for the first
12 quarter of its fiscal year 2003. Outlier revenue for the first quarter of fiscal year
13 2003 increased by approximately 30% from the first quarter of fiscal year 2002. It
14 also increased by more than five times from the corresponding quarter in fiscal
15 year 1999, before Tenet began pursuing the strategy to aggressively increase gross
16 charges.

17 138. Tenet's 2003 First Quarter Form 10-Q announced that its earnings per
18 share from operations grew by about 39%, yet Tenet failed to disclose that outlier
19 payments accounted for about 44% of Tenet's earnings per share from operations.
20 It also omitted any discussion of the growth in outlier payments or that such
21 growth was almost exclusively driven by Tenet's strategy to increase gross
22 charges.

23 **IX. DEFENDANTS KNEW, OR WERE RECKLESS IN NOT KNOWING,**
24 **THAT TENET'S FILINGS WERE MISLEADING**

25 139. Dennis, Mackey, Sulzbach, and Mathiasen knew, or were reckless in
26 not knowing, that Tenet's public filings were misleading. As officers and
27 managers of the company, their knowledge and conduct are imputed to Tenet.

28 //

1 **A. Dennis Knew, Or Was Reckless In Not Knowing, That Tenet's**
2 **Filings Were Misleading**

3 140. Dennis understood that Tenet's hospitals were aggressively raising
4 gross charges and that outlier payments were a significant component of Tenet's
5 earnings.

6 141. Throughout 2001, Dennis was informed through e-mail by Tenet's
7 divisional managers that aggressive gross charge increases caused significant
8 growth in outlier revenue and improved the financial performance of Tenet's
9 hospitals.

10 142. Dennis understood that the divisions had implemented various
11 unbudgeted gross charge increases because he decided that Tenet's western
12 division needed to reduce gross charges by 10% in fiscal year 2001.

13 143. Dennis also understood that increases in gross charges impacted
14 outlier reimbursement. As part of the budget process, Dennis reviewed budget
15 assumptions directing hospitals to quantify the impact of gross charge increases on
16 outlier revenue. Furthermore, on multiple occasions, senior officers at Tenet's
17 western division informed Dennis that gross charges impacted the level of outlier
18 reimbursement.

19 144. In February 2002, Dennis met with Mathiasen, Mackey, Sulzbach,
20 and Tenet's chief executive officer for approximately twenty to thirty minutes and
21 discussed, among other things, the company's outlier revenue.

22 145. On or about March 12, 2002, Dennis attended a dinner presentation
23 for Tenet's board of directors, at which Mackey discussed Tenet's gross charge
24 strategy.

25 146. Dennis also had received an email from Mathiasen approximately one
26 week before the March 12, 2002 board dinner meeting stating that "[a] significant
27 amount of our revenue now comes from Medicare outlier and stop loss payments."

28 147. In May 2002, Dennis, along with Mathiasen and Mackey, participated

1 in discussions about the unprecedented 60% increase that Medicare proposed for a
2 threshold in the outlier calculation. Tenet's government reimbursement
3 department calculated that the change in the threshold would result in an
4 approximate \$162 million reduction of Tenet's outlier reimbursement. Dennis also
5 received data showing the impact of the increase in the threshold.

6 148. About five days after the filing of Tenet's 2002 Form 10-K, Mackey
7 ordered changes to Tenet's fiscal year 2003 budget based, in part, on the increase
8 of the outlier threshold. Dennis received copies of this instruction by Mackey.

9 149. Dennis knew, or was reckless in not knowing, that Tenet's 2002 Form
10 10-K and Tenet's 2003 First Quarter Form 10-Q were misleading because they
11 omitted material information necessary to make the statements made not
12 misleading, such as information regarding Tenet's unsustainable strategy to
13 aggressively increase its gross charges and the impact that strategy had on Tenet's
14 Medicare outlier revenue, its overall revenues, income, financial condition, and
15 results of operation.

16 **B. Mackey Knew, Or Was Reckless In Not Knowing, That Tenet's**
17 **Filings Were Misleading**

18 150. Mackey was the architect of the scheme to boost outlier revenue in
19 order to reach earnings targets by making aggressive and arbitrary gross charge
20 increases in order to exploit the Medicare outlier payment system.

21 151. Mackey directed and supervised the analysis used to calculate the
22 specific increase in gross charges needed to inflate Tenet's outlier revenue enough
23 to reach earnings targets. Mackey also had Tenet track the amount of outlier
24 revenue that it was receiving.

25 152. During the budget process for fiscal year 2001, Mackey requested and
26 received a detailed explanation of the formula that Medicare used for calculating
27 outlier payments.

28 153. Mackey instructed government reimbursement employees to try to

1 maintain Medicare's application of the statewide average ratio to the calculation of
2 outlier payments for certain Tenet hospitals because the application of the
3 statewide average created even larger outlier payments for those hospitals from
4 Tenet's increases in gross charges. In fact, the only benefit to Tenet from certain
5 hospitals having Medicare apply the statewide average ratio to their outlier
6 calculation was to increase the level of outlier reimbursement.

7 154. Mackey possessed information identifying the growth in outliers as a
8 significant factor in Tenet's financial growth. In or around December 2001,
9 Tenet's senior management directed mid-level managers to quantify the drivers of
10 Tenet's revenue growth. Managers for two of the three divisions (the western and
11 central-northeast divisions) identified the significant growth in outlier payments,
12 and their analyses were provided to Mackey. As part of the effort, the employees
13 tracking government reimbursement also identified the substantial growth in
14 outlier revenue.

15 155. In early 2002, Consejo de Latinos Unidos ("Consejo"), an
16 organization representing uninsured Latino patients, filed a lawsuit against Tenet
17 alleging that Tenet's gross charges increases had a discriminatory impact on
18 uninsured, low-income Latino patients. The Consejo lawsuit prompted one of
19 Tenet's board members to ask about Tenet's billing practices during a company
20 retreat in or around January 2002. In response, Mackey prepared a presentation
21 for the board on Tenet's strategies with respect to gross charges and their impact.

22 156. On or about March 12, 2002, Mackey presented information regarding
23 gross charge increases and Medicare outlier payments at a dinner attended by most
24 of Tenet's board members and various senior officers at Tenet. Mackey's notes
25 and presentation materials explained that (i) increasing gross charges impacted
26 only stop loss payments, the uninsured, and Medicare outlier payments, (ii) outlier
27 payments were expected to be around \$750 million in fiscal year 2002, and (iii)
28 gross charges had increased over 75% in the previous three years.

1 157. Mackey knew, or was reckless in not knowing, that Tenet's 2002
2 Form 10-K and Tenet's 2003 First Quarter Form 10-Q were misleading because
3 they omitted material information necessary to make the statements made not
4 misleading, such as information regarding Tenet's unsustainable strategy to
5 aggressively increase its gross charges and the impact that strategy had on Tenet's
6 Medicare outlier revenue, its overall revenues, income, financial condition, and
7 results of operation.

8 **C. Sulzbach Knew, Or Was Reckless In Not Knowing, That Tenet's**
9 **Filings Were Misleading**

10 158. Almost immediately following the implementation of Tenet's scheme
11 to boost outlier revenues with aggressive and arbitrary gross charge increases,
12 Sulzbach began to receive questions from Tenet employees expressing concern
13 over the legality of the scheme. In the course of addressing and responding to such
14 concerns, Sulzbach was provided with significant data reflecting the extraordinary
15 outliers payments that Tenet received as a result of its scheme.

16 159. In addition, Sulzbach obtained substantial information describing how
17 the Medicare outlier formula worked and how gross charge increases would boost
18 outlier payments.

19 160. In January or February 2002, Sulzbach received a binder of
20 information tracking outlier reimbursement for Tenet and comparing that to outlier
21 reimbursement received by other hospital companies. The comparison revealed
22 that Tenet had an outlier ratio of about 26.9% for the fiscal year to date,
23 significantly exceeding the outlier ratios of other hospitals. The information
24 contained in the binder also showed that Tenet's total outlier payments had
25 dramatically increased since fiscal year 2000. After receiving the binder, Sulzbach
26 labeled it attorney-client privileged.

27 161. Also in January or February 2002, Sulzbach learned of an internal
28 audit report reviewing Tenet's outlier payments. After learning about the internal

1 audit report, Sulzbach called the head of internal audit and instructed him to send
2 the report directly to her. Sulzbach also kept this report in her office and labeled it
3 as an privileged attorney-client communication.

4 162. Moreover, Sulzbach attended the March 12, 2002 dinner presentation
5 at which Mackey discussed Tenet's gross charge strategy.

6 163. After the dinner, Sulzbach collected notes and materials that Mackey
7 used during his presentation. She kept Mackey's notes and presentation materials
8 and claimed that they were privileged attorney-client communications. These
9 notes and materials discussed, among other things, that outlier payments were
10 expected to be around \$750 million in fiscal year 2002 and that gross charges had
11 increased more than 75% over the previous three years.

12 164. When Sulzbach received the information described in Paragraphs 158
13 through 163 above, she knew that Congress had directed CMMS (or its
14 predecessor, HCFA) to limit outlier payments to hospitals, including Tenet's
15 hospitals, to equal between 5% and 6% of total Medicare inpatient payments. She
16 also knew, or was reckless in not knowing, that Tenet's ratio of outlier payments to
17 total Medicare payments far exceeded 5% to 6%. Indeed, she had information that
18 Tenet's outlier ratio was 26.9% for fiscal year 2002 up through February 2002.

19 165. Sulzbach, however, never revealed or discussed any of this material
20 information during the disclosure committee meetings in which she participated,
21 nor did she cause any of it to be disclosed in Tenet's filings.

22 166. Sulzbach knew, or was reckless in not knowing, that Tenet's 2002
23 Form 10-K and Tenet's 2003 First Quarter Form 10-Q were misleading because
24 they omitted material information necessary to make the statements made not
25 misleading, such as information regarding Tenet's unsustainable strategy to
26 aggressively increase its gross charges and the impact that strategy had on Tenet's
27 Medicare outlier revenue, its overall revenues, income, financial condition, and
28 results of operation.

1 **D. Mathiasen Knew, Or Was Reckless In Not Knowing, That Tenet's**
2 **Filings Were Misleading**

3 167. Mathiasen received information demonstrating that Tenet's
4 performance was caused by growing outliers that, in turn, were driven by
5 aggressive gross charge increases.

6 168. During Tenet's fiscal year 2000 budget process, Mathiasen received
7 an analysis demonstrating that a 15% gross charge increase improved Tenet's
8 outlier revenue. Mathiasen wrote, in a memorandum to Tenet's controller, that the
9 analysis showed "how [Tenet] 'could' get to \$2.00 per share."

10 169. The head of Tenet's government programs department gave
11 Mathiasen periodic reports noting that outliers were "outstripping" the budget,
12 meaning exceeding budgeted expectations.

13 170. Mathiasen wrote, in an e-mail to Dennis during the fiscal year 2001
14 budget process, with respect to outlier reimbursement, "I believe we'll still do
15 better than the budgeted amount for FY 2001. We always do!!"

16 171. On or about March 1, 2002, Mathiasen and Dennis received an e-mail
17 from the head of investor relations about resistance from insurance companies to
18 the constantly increasing gross charges. Mathiasen replied that "[a] significant
19 amount of our revenue now comes from Medicare outlier and stop loss payments."

20 172. On March 8, 2002, Mathiasen received a report showing that Tenet's
21 outlier payments through January 2002 exceeded \$475 million. In response, he
22 commented, "Interesting! By the end of the year we should blow through the
23 budgets [i.e., the outlier budget] by more than \$150 million."

24 173. Mathiasen also attended the board dinner presentation on or about
25 March 12, 2002, during which Mackey discussed Tenet's gross charge strategy.
26 In fact, Mathiasen assisted in preparing materials that Mackey used for the dinner
27 presentation. Also, a few hours before the March 12, 2002 dinner, Mathiasen
28 spoke with Tenet's outside auditor, who asked Mathiasen whether or not Tenet had

1 given any thought to disclosing the amount of stop loss payments in its public
2 filings. Mathiasen understood the question to address outlier payments at least in
3 part because stop loss payments and outlier payments were both impacted by
4 increasing gross charges. Mathiasen dismissed the auditor's suggestion and gave
5 no further thought to disclosing these two revenue components.

6 174. Mathiasen knew, or was reckless in not knowing that Tenet's 2002
7 Form 10-K and Tenet's 2003 First Quarter Form 10-Q were misleading because
8 they omitted material information necessary to make the statements made not
9 misleading, such as information regarding Tenet's unsustainable strategy from
10 1999 to 2002 to aggressively increase its gross charges and the impact that strategy
11 had on Tenet's Medicare outlier revenue, its overall revenues, income, financial
12 condition, and results of operation.

13 **X. TENET'S MISLEADING FILINGS IN CONNECTION WITH A**
14 **DEBT OFFERING IN JUNE 2002**

15 175. On or about June 25, 2002, Tenet made a \$400 million debt offering
16 pursuant to a registration statement filed with the Commission on or about
17 December 6, 2001.

18 176. On or about June 21, 2002, Tenet filed a supplement to the prospectus
19 in connection with the June 25, 2002 debt offering ("Tenet's June 21, 2002
20 Prospectus Supplement"). Tenet's June 21, 2002 Prospectus Supplement
21 incorporated the Tenet's Form 10-K filing for fiscal year ending May 31, 2001
22 ("Tenet's 2001 Form 10-K") and all subsequent Forms 10-Q filings by Tenet,
23 including Tenet's 2002 Third Quarter Form 10-Q.

24 177. Tenet's June 21, 2002 Prospectus Supplement, which incorporated
25 Tenet's 2001 Form 10-K and all subsequent Forms 10-Q, including its 2002 Third
26 Quarter Form 10-Q, was also misleading because it failed to disclose material
27 information regarding Tenet's gross charge increases and their impact on Tenet's
28 Medicare outlier revenue, its overall revenues, income, financial condition, or

1 results of operation.

2 178. Dennis, Mackey, Sulzbach, and Mathiasen substantially participated
3 and were intricately involved in the preparation and filing of reports incorporated
4 by reference in Tenet's June 21, 2002 Prospectus Supplement, including but not
5 limited to Tenet's 2001 Form 10-K and 2002 Third Quarter Form 10-Q.

6 179. As Tenet's chief financial officer, Dennis received draft copies of
7 filings incorporated by reference in Tenet's June 21, 2002 Prospectus Supplement,
8 including but not limited to Tenet's 2001 Form 10-K and 2002 Third Quarter Form
9 10-Q, for him to review substantively before they were filed. After his substantive
10 review, Dennis also signed the filed versions of these filings.

11 180. As Tenet's chief operating officer, Mackey also received draft copies
12 of filings incorporated by reference in Tenet's June 21, 2002 Prospectus
13 Supplement, including but not limited to Tenet's 2001 Form 10-K and 2002 Third
14 Quarter Form 10-Q, for him to review substantively before they were filed.
15 Mathiasen relied on Mackey's substantive review of the operational aspects of
16 these filings.

17 181. As Tenet's general counsel, Sulzbach also received draft copies of
18 filings incorporated by reference in Tenet's June 21, 2002 Prospectus Supplement,
19 including but not limited to Tenet's 2001 Form 10-K and 2002 Third Quarter Form
20 10-Q, for her to review substantively before they were filed. She wrote comments
21 during her review of the draft 2001 Form 10-K related to Tenet's discussion of
22 outlier payments.

23 182. As Tenet's chief accounting officer, Mathiasen also received draft
24 copies of filings incorporated by reference in Tenet's June 21, 2002 Prospectus
25 Supplement, including but not limited to Tenet's 2001 Form 10-K and 2002 Third
26 Quarter Form 10-Q, for him to review substantively before they were filed. After
27 his substantive review, Mathiasen also signed the filed versions of these filings.

28 183. Dennis, Mackey, Sulzbach, and Mathiasen knew, or were reckless in

1 not knowing, that reports incorporated by reference in Tenet's June 21, 2002
2 Prospectus Supplement were misleading because they omitted material information
3 necessary to make the statements made not misleading, such as information
4 regarding Tenet's unsustainable strategy from 1999 to 2002 to aggressively
5 increase its gross charges and the impact that strategy had on Tenet's Medicare
6 outlier revenue, its overall revenues, income, financial condition, and results of
7 operation.

8 **XI. DEFENDANTS MACKEY, SULZBACH, AND TENET BENEFITED**
9 **FROM THE FRAUD**

10 184. In fiscal year 2002, Mackey was paid a base salary of approximately
11 \$725,000. In addition, Mackey received a bonus of approximately \$2,182,250 for
12 fiscal year 2002. In total, Mackey was paid about \$2,907,250 in fiscal year 2002.

13 185. In fiscal year 2002, Sulzbach was paid a base salary of approximately
14 \$426,500. In addition, Sulzbach received a bonus of approximately \$951,700 for
15 fiscal year 2002. In total, Sulzbach was paid about \$1,378,200 in fiscal year 2002.

16 186. In fiscal year 2002, Dennis and Mathiasen also received bonuses in
17 addition to their base salaries.

18 187. At least in part, the bonuses received by Dennis, Mackey, Sulzbach,
19 and Mathiasen in fiscal year 2002 were discretionary and tied to Tenet's annual
20 earnings growth through a complex formula impacted by the portion of earnings
21 derived from Tenet's inflated outlier revenue.

22 188. On or about October 4, 2002, Mackey exercised options to purchase
23 Tenet stock and then sold approximately 277,500 shares of Tenet stock for a profit
24 of almost \$9,920,625. By doing so, Mackey capitalized on Tenet's high stock
25 price, which was inflated, in part, due to Tenet's successful scheme to exploit the
26 Medicare outlier system in order to reach certain earnings targets.

27 189. Tenet also benefited from the fraud described herein. Tenet's filings
28 misled the investing public about the principal drivers behind Tenet's strong

1 financial performance from at least 2001 through 2002.

2 190. Tenet took advantage of this misperception by offering \$3 billion
3 worth of debt throughout fiscal year 2002, including a \$400 million debt offering
4 on or about June 25, 2002. Tenet saved a significant amount in borrowing costs
5 because the investing market did not know about the impact of outlier payments on
6 Tenet's financial performance.

7 **XII. THE UBS WARBURG ANALYST'S REPORT**

8 191. On October 28, 2002, a UBS Warburg industry analyst published a
9 report on Tenet, which hypothesized that Tenet's earnings growth appeared to have
10 been driven by a dramatic increase in Medicare outlier payments.

11 192. The UBS Warburg industry analyst report was the first public
12 indication of Tenet's outlier scheme and the company's significant reliance on
13 Medicare outlier payments. After the UBS Warburg industry analyst issued his
14 report on or about October 28, 2002, Tenet's stock dropped approximately 14%
15 (from about \$49.31 to about \$42.50 per share). This drop represented an
16 approximate \$3.3 billion loss in market capitalization for Tenet's stock.

17 193. On October 29, 2002, the UBS Warburg analyst issued another report
18 addressing Tenet's outlier payments, as well as the company's initial press release
19 responding to his previous report, in which Tenet pointed to a number of other
20 factors besides gross charges (such its strategy to develop high-acuity services) as
21 reasons for growth in its outlier revenue.

22 194. After the UBS Warburg industry analyst issued his second report on
23 or about October 29, 2002, Tenet's stock again dropped to about \$39.25 per share.
24 This drop represented an approximate \$1.6 billion loss in market capitalization for
25 Tenet's stock.

26 195. On November 7, 2002, Tenet management held a conference call with
27 analysts to address, in part, the company's outlier revenue and the UBS Warburg
28 analyst's reports. Shortly before the conference call on or about November 7,

1 2002, Tenet announced that Mackey had retired and Dennis had resigned. In fact,
2 Tenet's former chief executive officer had asked Mackey to retire and Dennis to
3 resign.

4 196. During the November 7, 2002 conference call, Tenet management
5 disclosed for the first time its multi-year strategy of aggressively raising gross
6 charges and the resulting significant growth in Tenet's outlier revenue from about
7 \$350 million in fiscal year 2000 to about \$758 million in fiscal year 2002. During
8 the call, certain analysts stated they felt misled by Tenet's prior filings.

9 197. During the November 7, 2002 conference call, Tenet management
10 also admitted that the operational strategies that it had previously cited as the
11 reason for its outstanding earnings growth were not the only reasons for Tenet's
12 financial success during the prior at least three fiscal years. Tenet's former chief
13 executive officer further admitted during the call that Tenet's exploitation of the
14 statewide average ratio, as part of its strategy to aggressively increase gross
15 charges, "was the main driver of the outlier growth."

16 198. After the conference call on November 7, 2002, the price of Tenet's
17 stock dropped approximately 46% in twenty-four hours and closed at about \$14.90
18 per share on or about November 8, 2002. This drop represented an approximate
19 \$6.4 billion loss in market capitalization for Tenet's stock.

20 199. In total, the public revelations concerning Tenet's outlier payments
21 from October 28, 2002 to November 7, 2002 resulted in an approximate \$11.3
22 billion loss in market capitalization for Tenet's stock.

23 200. In a bulletin to its employees on or about November 15, 2002, Tenet
24 admitted it had implemented a strategy to aggressively increase gross charges that
25 "resulted in far higher-than-average Medicare payments." Tenet also admitted that
26 its scheme "put [the company] on a course that was not sustainable."

27 201. In or around December 2002, Tenet's senior management further
28 admitted that its strategy to aggressively increase gross charges "resulted in

1 disproportionately large outlier payments to Tenet.”

2 **XIII. TENET’S RESERVES FRAUD**

3 202. In part as a result of its outlier scheme, Tenet received enough income
4 to set aside funds in improper general reserves. Tenet divisional management,
5 with the approval of Mathiasen, created general reserves that totaled approximately
6 \$107 million by the end of Tenet’s fiscal year 2002. As a result of these improper
7 reserves, Tenet filed financial statements that were not in accordance with
8 Generally Accepted Accounting Principles (“GAAP”) and included material
9 misstatements with respect to its net income or loss from operations, pre-tax
10 income, net income, earnings per share, and certain balance sheet accounts.

11 **A. Tenet’s Four Improper Contractual Allowance General Reserves**

12 203. Mathiasen knew about, authorized, and controlled at least four
13 improper general reserves that related to Tenet’s contractual allowances.

14 204. In the hospital industry, contractual allowances are used to calculate a
15 hospital’s net revenue. A hospital’s net revenue is the amount that it has received
16 or is owed for the services it has provided. A hospital could calculate its net
17 revenue based on the terms of its contracts with insurance companies or on the
18 terms of Medicare reimbursement.

19 205. The general ledgers at many Tenet hospitals did not typically book
20 just the net revenue. Instead, the general ledgers typically contained two types of
21 accounts that could be used to calculate the net revenue number. Those account
22 types were gross revenue accounts and contractual allowance accounts.

23 206. A Tenet hospital’s gross revenue was based on the gross charges it
24 attributed to its services. In general, gross revenue did not represent the actual
25 amount paid, or expected to be paid, to the hospitals. Therefore, Tenet had to
26 make some adjustment (i.e., the contractual allowance) to the gross revenue
27 amount to properly report its net revenue.

28 207. Tenet calculated its net revenue by deducting contractual allowances

1 from its gross revenues. Although contractual allowances were largely automated
2 calculations, Tenet also had manual calculations performed by Tenet's accounting
3 personnel and applied to its contractual allowances. It was through this manual
4 adjustment of contractual allowance reserve amounts that Mathiasen was able to
5 authorize and control the use of at least four improper general reserves to manage
6 Tenet's earnings.

7 **1. The Caremark Settlement Reserve**

8 208. Caremark was an insurance company that entered into bankruptcy in
9 1999. When personnel in Tenet's western division learned of Caremark's
10 impending bankruptcy, Mathiasen authorized the establishment of an approximate
11 \$12 million reserve principally based on the outstanding account receivable
12 amount owed by Caremark (the "Caremark Settlement Reserve").

13 209. Near the end of fiscal year 2000, Tenet resolved its claims for the
14 amounts owed by Caremark. At that time, Mathiasen received an e-mail from the
15 head of the western division stating, "While my preference is to take this windfall
16 in FY 01, we have options depending upon the company's needs for the balance of
17 FY 00. Ray [Mathiasen], please advise as you know throughout the final months
18 of FY 00."

19 210. Even though the Caremark Settlement Reserve was no longer needed,
20 Mathiasen did not permit the reversal of the reserve until the summer of 2002,
21 when he ordered that the reserve be reversed ratably over the year. Mathiasen
22 wanted the Caremark Settlement Reserve reversed ratably so that undoing the
23 reserve did not distort financial results.

24 211. Under GAAP, Statement of Financial Accounting Standards No. 5
25 ("FAS 5") permits the recording of a reserve only if it is probable that a loss has
26 been incurred at the time of the statement date and only if the loss itself can be
27 reasonably estimated. After Tenet resolved its claims against Caremark, there was
28 no longer any chance that a loss would occur, and thus, the FAS 5 criteria were not

1 met. Accordingly, Tenet's restated results for fiscal year 2000 (the year that the
2 reserve should have been reversed) and for the Transitional Period (the period
3 during which the reserve was improperly reversed) include adjustments to certain
4 income statement and balance sheet accounts in order to properly account for this
5 reserve.

6 212. Mathiasen was not aware of documentation identifying any specific
7 exposures or, as required by FAS 5, any probable losses, to permit the recording of
8 the Caremark Settlement Reserve.

9 213. Mathiasen was also not aware of any analysis of a reasonable estimate
10 of the purported exposures to justify recording of the Caremark Settlement
11 Reserve. Such undefined, unquantified exposures could not have satisfied the
12 requirements of FAS 5 for the recording of the Caremark Settlement Reserve.

13 2. The Western Division General Reserve

14 214. Senior officers of Tenet's western division created a \$16 million
15 improper general reserve, which was unrelated to any known exposures, in the first
16 two months of fiscal year 2002 (the "Western Division General Reserve").
17 Mathiasen learned about and took control of this general reserve by the end of the
18 first quarter of fiscal year 2002.

19 215. Mathiasen knew that the Western Division General Reserve did not
20 relate to any known loss contingency but instead had been created by senior
21 officers of Tenet's western division to smooth out future earnings.

22 216. Throughout fiscal year 2002, Mathiasen authorized the western
23 division to take into income portions of the Western Division General Reserve.

24 217. At the end of fiscal year 2002, the balance of the western division
25 reserve was about \$10 million and contributed to material misstatements in Tenet's
26 filings with respect to certain income statement and balance sheet accounts.

27 3. The Recoupment Reserve

28 218. In or about January 2001, Mathiasen authorized the creation of an

1 improper general reserve at various Texas region hospitals (the “Recoupment
2 Reserve”).

3 219. Senior managers in Tenet’s Texas region requested the Recoupment
4 Reserve in case insurance companies sought to recoup payments they had made
5 without having received the contractually required formal notice of gross charge
6 increases. Mathiasen authorized it without requesting any information about the
7 likelihood of these claims occurring, or about the likelihood that these claims
8 would succeed. In fact, Texas regional personnel had never received any such
9 demands from insurance companies and had obtained legal opinions describing the
10 probable success of these claims as unlikely.

11 220. In early 2002, managers at Tenet’s Texas region informed Mathiasen
12 that they did not think that the Recoupment Reserve, which had grown to over \$30
13 million, was needed as no one had made a recoupment claim. Mathiasen decided
14 that about \$20 million of the Recoupment Reserve would be reversed over the
15 upcoming fiscal year 2003. At the end of fiscal year 2002, the Recoupment
16 Reserve totaled about \$36 million.

17 221. Because the Recoupment Reserve did not meet the FAS 5 criteria,
18 Tenet restated its Form 10-K filings for fiscal years 2001 through 2003 to include
19 adjustments to certain income statement and balance sheet accounts in Tenet’s
20 filings in order to unwind this improper reserve.

21 4. The Medicare Outpatient Reserve

22 222. At the end of fiscal year 2002, Tenet’s government department (which
23 reported to Mathiasen) created an improper general reserve related to Medicare
24 outpatient reimbursement (the “Medicare Outpatient Reserve”). At the time,
25 Mathiasen and the government department believed that the Medicare Outpatient
26 Reserve totaled approximately \$56 million.

27 223. During the fiscal year 2002 audit, Tenet’s outside auditors determined
28 that the Medicare Outpatient Reserve was unnecessary and intended to recommend

1 an audit adjustment for the full amount.

2 224. After discussions between Tenet's outside auditors and Tenet's
3 accounting personnel, including Mathiasen, Tenet agreed to adjust its fiscal year
4 2002 results to reverse \$20 million of the Medicare Outpatient Reserve and to
5 ratably reverse the remaining \$36 million in fiscal year 2003. Tenet's outside
6 auditors then concluded that the \$36 million portion of the Medicare Outpatient
7 Reserve was immaterial and simply listed it in its summary of unadjusted
8 differences.

9 225. Tenet and outside auditors made a mistake in calculating the
10 unadjusted amount of the Medicare Outpatient Reserve. The unadjusted amount of
11 the Medicare Outpatient Reserve was approximately \$49 million, not \$36 million,
12 by the time of the fiscal year 2002 audit, as Tenet's outside auditors and Mathiasen
13 had mistakenly believed. As a result, the Medicare Outpatient Reserve also
14 contributed to material misstatements in Tenet's filings with respect to certain
15 income statement and balance sheet accounts.

16 **B. Tenet's Restatements**

17 226. At the close of fiscal year 2002, the Caremark Settlement Reserve,
18 Western Division General Reserve, the Recoupment Reserve, and the Medicare
19 Outpatient Reserve totaled over \$107 million (\$12 million, \$10 million, \$36
20 million, and \$49 million respectively), or \$66 million after taxes.

21 227. Combined and after taxes, the total amount of these four improper
22 general reserves were equivalent to 8.2% of Tenet's net income for fiscal year
23 2002.

24 228. Mathiasen never informed Tenet's outside auditors that he was
25 maintaining the additional improper contractual allowance reserves. Based on how
26 Tenet's outside auditors had treated the Medicare Outpatient Reserve, Mathiasen
27 knew or recklessly disregarded that Tenet's outside auditors might view the total
28 balances of these accounts as material and require adjustments to Tenet's financial

1 statements.

2 229. On or about January 19, 2006, Tenet announced that it would restate
3 its financial statements for fiscal years 2000 through 2004 to properly account for
4 these four improper general reserves. In particular, Tenet restated its filings on
5 Form 10-K filed with the Commission for fiscal years 2000 through 2002, the
6 seven-month transitional period ending on December 31, 2002 (the "Transitional
7 Period"), and fiscal years 2003 through 2004.

8 230. Through the improper general reserves maintained and authorized by
9 Mathiasen, Tenet understated its net income in fiscal years 2000 through 2002,
10 overstated its net income in the Transitional Period, and understated its net loss
11 fiscal year 2003 and 2004 as described in the table below:

Fiscal Year	Restated Net Income (Loss) Due to Improper Reserves (in millions)	Amount That Net Income Was Restated Due To Improper Reserves (in millions)	Percentage Change in Restatement
2000	\$ 327	\$ 9	+ 2.8%
2001	\$ 676	\$ 7	+ 1.0%
2002	\$ 813	\$ 42	+ 5.2%
Transitional Period	\$ 453	(\$43)	- 9.5%
2003	(\$ 1,564)	(\$ 14)	+ 1.9%
2004	(\$ 2,806)	(\$ 1)	+ 0.04%

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25 Mathiasen reviewed, signed, and approved each of Tenet's original filings with the
26 Commission that contained the misstated financial statements (except the filing for
27 fiscal year 2004).

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1 **FIRST CLAIM FOR RELIEF**

2 **FRAUD IN THE OFFER OR SALE OF SECURITIES**

3 **Violations of Section 17(a) of the Securities Act**

4 **(as to all defendants)**

5 231. The Commission realleges and incorporates by reference ¶¶ 1 through
6 230 above.

7 232. Defendants, and each of them, by engaging in the conduct described
8 above, directly or indirectly, in the offer or sale of securities by the use of means or
9 instruments of transportation or communication in interstate commerce or by the
10 use of the mails:

- 11 a. with scienter, employed devices, schemes, or artifices to
12 defraud;
- 13 b. obtained money or property by means of untrue statements of a
14 material fact or by omitting to state a material fact necessary in
15 order to make the statements made, in light of the
16 circumstances under which they were made, not misleading; or
- 17 c. engaged in transactions, practices, or courses of business which
18 operated or would operate as a fraud or deceit upon the
19 purchaser.

20 233. By engaging in the conduct described above, defendants violated, and
21 unless restrained and enjoined will continue to violate, Section 17(a) of the
22 Securities Act, 15 U.S.C. § 77q(a).

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SECOND CLAIM FOR RELIEF
FRAUD IN CONNECTION WITH THE
PURCHASE OR SALE OF SECURITIES
Violations of Section 10(b) of the Exchange Act
and Rule 10b-5 thereunder
(as to all defendants)

234. The Commission realleges and incorporates by reference ¶¶ 1 through 230 above.

235. Defendants, and each of them, by engaging in the conduct described above, directly or indirectly, in connection with the purchase or sale of a security, by the use of means or instrumentalities of interstate commerce, of the mails, or of the facilities of a national securities exchange, with scienter:

- a. employed devices, schemes, or artifices to defraud;
- b. made untrue statements of a material fact or omitted to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading; or
- c. engaged in acts, practices, or courses of business which operated or would operate as a fraud or deceit upon other persons.

236. By engaging in the conduct described above, defendants violated, and unless restrained and enjoined will continue to violate, Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rule 10b-5 thereunder, 17 C.F.R. § 240.10b-5.

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1 **THIRD CLAIM FOR RELIEF**
2 **VIOLATIONS OF COMMISSION PERIODIC**
3 **REPORTING REQUIREMENTS**
4 **Violations of Section 13(a) of the Exchange Act,**
5 **and Rules 12b-20, 13a-1, and 13a-13 thereunder**
6 **(as to all defendants)**

7 237. The Commission realleges and incorporates by reference ¶¶ 1 through
8 230 above.

9 238. Defendant Tenet violated Section 13(a) of the Exchange Act and
10 Rules 12b-20, 13a-1, and 13a-13 thereunder, by filing with the Commission a
11 materially false and misleading annual report on Form 10-K for the fiscal years
12 ended May 31, 2002 and a materially false and misleading quarterly report on
13 Form 10-Q for the quarter ended August 31, 2002.

14 239. Defendants Dennis, Mackey, Sulzbach, and Mathiasen knowingly
15 provided substantial assistance to Tenet's violation of Section 13(a) of the
16 Exchange Act and Rules 12b-20, 13a-1, and 13a-13 thereunder.

17 240. By engaging in the conduct described above and pursuant to Section
18 20(e) of the Exchange Act, 15 U.S.C. § 78t(e), defendants Dennis, Mackey,
19 Sulzbach, and Mathiasen aided and abetted defendant Tenet's violations, and
20 unless restrained and enjoined will continue to aid and abet violations, of Section
21 13(a) of the Exchange Act, 15 U.S.C. § 78m(a), and Rules 12b-20, 13a-1, and 13a-
22 13 thereunder, 17 C.F.R. §§ 240.12b-20, 240.13a-1, and 240.13a-13.

23 **FOURTH CLAIM FOR RELIEF**
24 **RECORD KEEPING VIOLATIONS**
25 **Violations of Section 13(b)(2)(A) of the Exchange Act**
26 **and Violations of Rule 13b2-1 thereunder**
27 **(against defendants Tenet and Mathiasen)**

28 241. The Commission realleges and incorporates by reference ¶¶ 1 through

1 230 above.

2 242. Defendant Tenet violated Section 13(b)(2)(A) of the Exchange Act by
3 failing to make or keep books, records and accounts that in reasonable detail
4 accurately and fairly reflected its transactions and disposition of its assets.

5 243. Defendant Mathiasen knowingly provided substantial assistance to
6 Tenet's violation of Section 13(b)(2)(A) of the Exchange Act.

7 244. By engaging in the conduct described above and pursuant to Section
8 20(e) of the Exchange Act, 15 U.S.C. § 78t(e), defendant Mathiasen aided and
9 abetted defendant Tenet's violations, and unless restrained and enjoined will
10 continue to aid and abet violations, of Section 13(b)(2)(A) of the Exchange Act, 15
11 U.S.C. § 78m(b)(2)(A).

12 245. By engaging in the conduct described above, defendant Mathiasen
13 violated Exchange Act Rule 13b2-1 by, directly or indirectly, falsifying or causing
14 to be falsified Tenet's books, records, and accounts subject to Section 13(b)(2)(A)
15 of the Exchange Act. Unless restrained and enjoined, defendant Mathiasen will
16 continue to violate Rule 13b2-1, 17 C.F.R. § 240.13b2-1.

17 **PRAYER FOR RELIEF**

18 WHEREFORE, the Commission respectfully requests that the Court:

19 (a) Issue findings of fact and conclusions of law that defendants
20 committed the violations alleged and charged herein.

21 (b) Issue judgments, in a form consistent with Fed. R. Civ. P. 65(d),
22 permanently enjoining defendant Tenet and its officers, agents, servants,
23 employees, attorneys, and those persons in active concert or participation with
24 them, who receive actual notice of the order by personal service or otherwise, and
25 each of them, from violating Section 17(a) of the Securities Act, and Sections
26 10(b), 13(a), and 13(b)(2)(A) of the Exchange Act and Rules 10b-5, 12b-20, 13a-1,
27 and 13a-13 thereunder.

28 (c) Issue judgments, in a form consistent with Fed. R. Civ. P. 65(d),

1 permanently enjoining each of defendants Dennis, Mackey, and Sulzbach and their
2 agents, servants, employees, attorneys, and those persons in active concert or
3 participation with them, who receive actual notice of the order by personal service
4 or otherwise, from violating Section 17(a) of the Securities Act, and Sections 10(b)
5 and 13(a) of the Exchange Act, and Rules 10b-5, 12b-20, 13a-1, and 13a-13
6 thereunder.

7 (d) Issue judgments, in a form consistent with Fed. R. Civ. P. 65(d),
8 permanently enjoining defendant Mathiasen and his agents, servants, employees,
9 attorneys, and those persons in active concert or participation with them, who
10 receive actual notice of the order by personal service or otherwise, from violating
11 Section 17(a) of the Securities Act, and Sections 10(b), 13(a), and 13(b)(2)(A) of
12 the Exchange Act and Rules 10b-5, 12b-20, 13a-1, 13a-13, and 13b2-1 thereunder.

13 (e) Enter an order, pursuant to Section 20(e) of the Securities Act, 15
14 U.S.C. § 77t(e), and/or Section 21(d)(2) of the Exchange Act, 15 U.S.C.
15 § 78u(d)(2), prohibiting defendants Mackey, Sulzbach, and Mathiasen from acting
16 as an officer or director of any issuer that has a class of securities registered
17 pursuant to Section 12 of the Exchange Act, 15 U.S.C. § 78l, or that is required to
18 file reports pursuant to Section 15(d) of the Exchange Act, 15 U.S.C. § 78o(d).

19 (f) Order defendants to disgorge all ill-gotten gains from their illegal
20 conduct, together with prejudgment interest thereon.

21 (g) Order defendants to pay civil penalties under Section 20(d) of the
22 Securities Act, 15 U.S.C. § 77t(d), and/or Section 21(d)(3) of the Exchange Act, 15
23 U.S.C. § 78u(d)(3).

24 (h) Order defendants to provide an accounting of their ill-gotten gains.


25 (i) Retain jurisdiction of this action in accordance with the principles of
26 equity and the Federal Rules of Civil Procedure in order to implement and carry
27 out the terms of all orders and decrees that may be entered, or to entertain any
28 suitable application or motion for additional relief within the jurisdiction of this

1 Court.

2 (j) Grant such other and further relief as this Court may determine to be
3 just and necessary.

4
5 DATED: April 2, 2007

Respectfully submitted,

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8 BRIANE NELSON MITCHELL
9 LORRAINE B. ECHAVARRIA
10 DAVID VAN HAVERMAAT
11 WILLIAM G. BERRY
12 Attorneys for Plaintiff
13 Securities and Exchange Commission
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