



# Department of Commerce Export Compliance Program

## Can you answer the following?

*How do export regulations affect your business?*

*What is the Automated Export System (AES) and how do you report your export information?*

*Do you know how to comply with the Bureau of Industry and Security's (BIS) Export Administration Regulations?*

*Does your product require a license?*

*Are you aware of upcoming changes?*

If you answered "no" or "I'm not sure" to any of the above questions, the Export Compliance Program can assist you.

## Who should attend?

- Manufacturers
- Suppliers
- Forwarders
- Agents
- Carriers

## Ever been penalized?

*Customs and Border Protection recognizes this program as a mitigating factor should a penalty be issued. Mitigating factors can lead to lower fines.*

*We will discuss other mitigating factors as well.*

## Export Compliance Program

**Memphis, TN**

**Wednesday, October 17, 2012**

**8:00 AM - 5:00 PM**

The Export Compliance Seminar is an all day program where experts from the Department of Commerce will provide training on export filing requirements. Highlights include:

- Mandatory filing requirements
- BIS export control requirements
- How to avoid common penalties and seizure of cargo
- Overview of Export Control Classification Numbers (ECCN)
- Best practices for maintaining compliance with export regulations
- How to classify your product

Only \$249.00 per person

## AESpLink Workshop

**Memphis, TN**

**Thursday, October 18, 2012**

**8:00 AM - 11:30 AM or 1:30 PM - 5:00 PM**

The AESpLink Workshop is a 3 1/2 hour program that provides hands-on experience for the reporting of Electronic Export Information (EEI) through the AESpLink system. Highlights include:

- Learn how to use AESpLink
- Create shipment templates
- Practice reporting export information
- Learn how to become AES certified

Only \$75.00 per person

## Remaining 2012 Schedule

**November 7 & 8, 2012**

**Jacksonville, FL**

**November 14, 2012**

**New York, NY**

**December 4 & 5, 2012**

**Miami, FL**

**Register Online Now**

For more information about the Export Compliance Program, contact Shawn Shannon at 443-895-8881 or shawn@mpalm.com

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