

Career Planning Table

The **Career Planning Table** on pages 12 through 34 lists information on selected occupations in New Hampshire. This information can help you plan your career goals, choose a school or training path, or search for your next career.

Exploring Careers - One Occupation At A Time

1 Occupation, SOC Code, and Description

This column gives the title of the occupation, a brief description of work activities, or what you might be expected to do on the job, and the Standard Occupational Classification (SOC) code which can be used to find job openings in NH WORKS. The work and duties you will actually do depend on your employer, your level of training, and your experience. Some detailed professional occupations have been combined to a summary level for a more accurate assessment. These summary level data are: 29-1020, Dentists (includes all specializations); and 29-1060, Physicians and Surgeons (includes all specializations).

2 Job Outlook and Wage

These columns indicate estimated number of workers in the occupation in 2008, the projected future demand for workers, and the average wage. The data is taken from NH Employment Security's May 2009 Occupational Employment Statistics (OES) Survey and the 2008 to 2018 Occupational Projections.

Empl. 2008

An estimate of NH workers employed in the occupation as of 2008.

2008-2018 Growth Rate


Estimated growth rate for each occupation in NH from 2008 to 2018. The state's economy is projected to add 61,000 jobs through the year 2018. Growth will be 8.8 percent, below the projected national growth rate of 10.1 percent for comparable occupations.

Average Annual Openings

The combined number of projected annual new job openings for each occupation in NH plus the projected annual openings due to retirement or leaving the workforce.

Average Wage

Wages in NH for a sample of workers. Most wages are an average hourly rate, however, wages for those occupations that typically do not work a standard number of hours in a work week, such as teachers and actors, are an average annual rate. Actual pay will depend on the employer, your amount of work experience, and your educational level. All wages are from May 2009 Occupational Employment Survey Wage Survey (na: indicates that data is not available).

| 1 Occupation, SOC Code, & Description | 2 Job Outlook & Wage | | | | 3 Education or Training Category | 4 Basic Skills | | | | | | Interests & Career Area |
|---|----------------------|-----------------------|--------------------------|----------------|----------------------------------|----------------|-----------|---------|----------|------|---------|---|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Accountants and Auditors (13-2011): Examine, analyze, and interpret accounting records to give advice or prepare statements. Install or advise on financial and budgetary systems. | 4,395 | 21.8% | 170 | \$28.66 | Bachelor, Military, NH License | x | x | x | x | x | | CEI  |

3 Education or Training Paths

This column describes the training level attained by most workers to become fully qualified in the occupation. It is not the only possible training category since there may be other alternatives to becoming fully qualified. Other training options are also included.

OJT: On-the-job training - Long (over twelve months); Moderate (one to twelve months); or Short (brief demonstration).

Certificate: postsecondary vocational training of less than four years.

Experience: requires experience in a related field.

Associate: two-year college or technical school degree.

Bachelor: four-year college degree (baccalaureate).

Bachelor plus experience: four-year college degree plus experience in a related field.

Masters: one to two years of study beyond a baccalaureate.

Doctorate: at least three years of study beyond a baccalaureate.

First Professional: entry level requires at least two years of study beyond a baccalaureate.

Military: training may be obtained through military service.

Apprenticeship: two to four years of OJT plus related classroom instruction

NH License: a license may be required to practice the occupation in New Hampshire.

4 Basic Skills and Interests

Basic Skills

These columns are the six basic skills required to work in and improve abilities in each occupation, as defined in O*Net, a classification system that identifies knowledge, ability, and skill requirements for occupations.

Reading: Comprehend written sentences in work documents.

Listening: Listen to what others say and ask appropriate questions.

Writing: Communicate effectively with others in writing.

Speaking: Talk to others to effectively convey information.

Math: Use mathematics to solve problems.

Science: Use scientific methods to solve problems.




















Interests

This column lists the Holland Interest Profile Code, a three-letter combination of: Realistic, Investigative, Artistic, Social, Enterprising, or Conventional personality types (See information on Holland Codes).




















Below the Holland Code is a symbol representing the career cluster as defined by the U.S. Department of Education. The sixteen career areas and the symbols representing them are:

Agriculture & Natural Resources:  Architecture & Construction: 
 Arts, A/V Technology & Communications:  Business & Administration: 
 Education & Training:  Finance:  Government & Public Administration: 
 Health Science:  Hospitality & Tourism:  Human Services: 
 Information Technology:  Law & Public Safety:  Manufacturing: 
 Marketing, Sales & Services:  Science, Technology, Engineering, & Math: 
 Transportation, Distribution & Logistics: 






















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| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Accountants and Auditors (13-2011): Examine, analyze, and interpret accounting records to give advice or prepare statements. Install or advise on financial and budgetary systems. | 4,395 | 21.8% | 170 | \$28.66 | Bachelor, Military, NH License | x | x | x | x | x | | CEI  |
| Actuaries (15-2011): Analyze statistical data, such as mortality, accident, sickness, disability, and retirement rates and construct probability tables to forecast risk and liability for payment of future benefits. | 119 | 7.6% | 5 | \$43.40 | Bachelor plus experience | x | x | x | x | x | | CIE  |
| Administrative Law Judges, Adjudicators, and Hearing Officers (23-1021): Conduct hearings to decide or recommend decisions on claims concerning government programs or other government-related matters. | 135 | 4.4% | 4 | \$26.30 | Bachelor plus experience, Apprenticeship | x | x | x | x | | | EIS  |
| Air Traffic Controllers (53-2021): Control air traffic on and within vicinity of airport and movement of air traffic. Control commercial airline flights according to government or company regulations. | 438 | 1.1% | 16 | \$59.79 | Bachelor plus experience, Apprenticeship, Military | x | x | x | x | | | ECR  |
| Ambulance Drivers and Attendants, Except Emergency Medical Technicians (53-3011): Drive ambulance or assist ambulance driver in transporting sick, injured, or convalescent persons. | 84 | 8.3% | 3 | \$11.11 | Moderate OJT, Apprenticeship | | x | | x | | | RSE  |
| Amusement and Recreation Attendants (39-3091): Perform variety of attending duties at amusement or recreation facilities. May schedule use of recreation facilities, maintain and provide equipment to participants. | 1,411 | 18.0% | 98 | \$9.74 | Short-term OJT | | x | | x | | | ECR  |
| Animal Control Workers (33-9011): Handle animals for the purpose of investigations of mistreatment, or control of abandoned, dangerous, or unattended animals. | 84 | 6.0% | 3 | \$13.32 | Moderate OJT | | x | | x | | | RSC  |
| Animal Trainers (39-2011): Train animals. Accustom animals to human voice and contact; and condition animals to respond to commands. Train animals for show or competition. | 97 | 21.6% | 4 | \$15.97 | Moderate OJT, Apprenticeship, Military, NH License | | x | | x | | | RIS  |
| Architects, Except Landscape and Naval (17-1011): Plan and design structures, such as private residences, office buildings, theaters, factories, and other structural property. | 379 | 15.0% | 12 | \$33.44 | Bachelor plus experience, Military, NH License | x | x | x | x | x | | AIR  |
| Architectural and Civil Drafters (17-3011): Prepare drawings of architectural and structural features of buildings or drawings and topographical relief maps used in civil engineering projects. | 307 | 1.0% | 7 | \$21.52 | Associate, Apprenticeship, Military | x | x | x | x | x | | RCA  |
| Art Directors (27-1011): Formulate design concepts and presentation approaches, and direct workers engaged in art work, layout design, and copy writing for visual communications media. | 237 | 7.6% | 7 | \$32.82 | Bachelor plus experience, Military | x | x | x | x | | | AER  |
| Athletic Trainers (29-9091): Evaluate, advise, and treat athletes to assist recovery from injury, avoid injury, or maintain peak physical fitness. | 85 | 27.1% | 5 | \$47,731.00 | Bachelor, NH License | x | x | x | x | | | SRI  |
| Atmospheric and Space Scientists (19-2021): Investigate atmospheric phenomena and interpret meteorological data to prepare reports and forecasts for public and other uses. | 71 | 9.9% | 3 | \$27.89 | Bachelor, Apprenticeship, Military | x | x | x | x | | x | IRS  |
| Audio and Video Equipment Technicians (27-4011): Set up and operate audio/video equipment including microphones, sound speakers, video screens, projectors, video monitors, etc. | 64 | 7.8% | 3 | \$18.50 | Certificate, Apprenticeship, Military | x | x | x | x | | | RIC  |
| Audiologists (29-1121): Assess and treat persons with hearing and related disorders. May fit hearing aids and provide auditory training. May perform research related to hearing problems. | 55 | 36.4% | 3 | \$35.13 | Masters, Military, NH License | x | x | x | x | | x | ISC  |
| Auto Body and Related Repairers (49-3021): Repair and refinish automotive vehicle bodies and straighten vehicle frames. | 938 | 0.7% | 25 | \$20.09 | Long-term OJT, Apprenticeship, Military | | x | | x | | | REC  |
| Baggage Porters and Bellhops (39-6011): Handle baggage for travelers at transportation terminals or for guests at hotels or similar establishments. | 76 | 7.9% | 3 | \$9.34 | Short-term OJT | | x | | x | | | RCS  |
| Bailiffs (33-3011): Maintain order in courts of law. | 291 | 9.6% | 9 | \$14.70 | Moderate OJT | | | | | x | | REC  |
| Bakers (51-3011): Mix and bake ingredients according to recipes to produce breads, rolls, cookies, cakes, pies, pastries, or other baked goods. | 603 | 4.3% | 19 | \$11.76 | Long-term OJT, Apprenticeship, Military | | x | | | | | RCE  |




















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| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Barbers (39-5011): Provide barbering services, such as cutting, trimming, shampooing, and styling hair, trimming beards, or giving shaves. | 411 | 3.4% | 7 | na | Certificate; Apprenticeship; Military; NH License | | x | | x | | | REC  |
| Bartenders (35-3011): Mix and serve drinks to patrons, directly or through waitstaff. | 3,552 | 13.5% | 175 | \$10.49 | Short-term OJT, Apprenticeship | | x | | x | | | ECR  |
| Bicycle Repairers (49-3091): Repair and service bicycles. | 78 | 14.1% | 3 | \$10.97 | Moderate OJT | | x | | x | | | RCI  |
| Bill and Account Collectors (43-3011): Locate and notify customers of delinquent accounts by mail, telephone, or personal visit to solicit payment. | 1,098 | 22.7% | 46 | \$15.57 | Short-term OJT | x | x | x | x | | | CES  |
| Billing and Posting Clerks and Machine Operators (43-3021): Compile, compute, and record billing, accounting, statistical, and other numerical data for billing purposes. | 2,421 | 15.7% | 78 | \$16.10 | Short-term OJT | x | x | | | | | CER  |
| Biological Technicians (19-4021): Assist biological and medical scientists. Operate laboratory instruments and equipment, monitor experiments, make observations, and calculate and record results. | 211 | 17.1% | 11 | \$19.21 | Associate, Apprenticeship, Military | x | x | x | x | | x | RIC  |
| Bookkeeping, Accounting, and Auditing Clerks (43-3031): Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine duties. | 9,957 | 8.9% | 209 | \$17.08 | Moderate OJT, Apprenticeship, Military | x | x | x | x | x | | CER  |
| Brickmasons and Blockmasons (47-2021): Lay and bind materials, such as brick, structural tile, concrete block, cinder block, glass block, and terra-cotta block, with mortar and other substances. | 422 | 5.7% | 13 | \$21.34 | Long-term OJT, Apprenticeship, Military | | x | | | | | RIC  |
| Broadcast Technicians (27-4012): Set up, operate, and maintain the electronic equipment used to transmit radio and television programs. | 198 | -9.6% | 6 | \$22.70 | Associate, Apprenticeship, Military | x | x | x | x | | | RCI  |
| Brokerage Clerks (43-4011): Perform clerical duties involving the purchase or sale of securities. | 113 | -6.2% | 3 | \$18.31 | Moderate OJT | x | x | x | x | | | CES  |
| Budget Analysts (13-2031): Examine budget estimates for completeness, accuracy, and conformance with procedures and regulations. Analyze budget reports for the purpose of maintaining expenditure controls. | 165 | 9.1% | 4 | \$32.69 | Bachelor, Military | x | x | x | x | x | | CEI  |
| Bus Drivers, School (53-3022): Transport students or special clients, such as the elderly or persons with disabilities. Ensure adherence to safety rules. May assist passengers in boarding or exiting. | 2,326 | 8.6% | 61 | \$13.42 | Short-term OJT | | x | | x | | | RCS  |
| Bus Drivers, Transit and Intercity (53-3021): Drive bus or motor coach, including regular route operations, charters, and private carriage. May assist passengers with baggage. May collect fares or tickets. | 347 | 3.5% | 7 | \$16.01 | Moderate OJT | | x | | x | | | RSE  |
| Butchers and Meat Cutters (51-3021): Cut, trim, or prepare consumer-sized portions of meat for use or sale in retail establishments. | 516 | 5.8% | 20 | \$16.78 | Long-term OJT, Apprenticeship | | x | | x | | | RCE  |
| Cabinetmakers and Bench Carpenters (51-7011): Cut, shape, and assemble wooden articles or set up and operate a variety of woodworking machines, such as power saws, jointers, and mortisers. | 363 | -14.0% | 8 | \$18.27 | Long-term OJT, Apprenticeship | | x | | | | | RCA  |
| Cardiovascular Technologists and Technicians (29-2031): Conduct tests on pulmonary or cardiovascular systems of patients for diagnostic purposes. | 263 | 25.1% | 11 | \$26.10 | Associate, Military | x | x | x | x | | x | RIS  |
| Cargo and Freight Agents (43-5011): Expedite and route movement of incoming and outgoing cargo and freight shipments in airline, train, and trucking terminals, and shipping docks. | 85 | 10.6% | 3 | \$14.76 | Moderate OJT, Apprenticeship, Military | x | x | | x | | | CER  |
| Carpenters (47-2031): Construct, erect, install, or repair structures and fixtures made of wood; building frameworks; wood stairways, window and door frames, and hardwood floors. | 5,952 | 6.5% | 113 | \$19.66 | Long-term OJT, Apprenticeship, Military | | | | | | | RCI  |
| Carpet Installers (47-2041): Lay and install carpet from rolls or blocks on floors. Install padding and trim flooring materials. | 137 | -8.0% | 4 | \$17.84 | Moderate OJT, Apprenticeship | | x | | x | x | | REC  |




















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| Cartographers and Photogrammetrists (17-1021): Collect, analyze, and interpret geographic info. Research, study, and prepare maps. May work with Geographic Info Systems. | 78 | 15.4% | 3 | \$21.63 | Bachelor, Apprenticeship, Military | x | x | x | x | | | RIC  |
| Cashiers (41-2011): Receive or disburse money in establishments other than financial institutions. Usually involves use of electronic scanners, cash registers, processing credit/debit card transactions and validating checks. | 22,836 | 5.3% | 1,146 | \$9.15 | Short-term OJT | | x | | x | x | | CER  |
| Cement Masons and Concrete Finishers (47-2051): Smooth and finish surfaces of poured concrete, such as floors, walks, sidewalks, roads, or curbs using a variety of hand and power tools.. | 304 | 6.6% | 10 | \$19.27 | Moderate OJT, Apprenticeship, Military | | x | | | | | REC  |
| Chefs and Head Cooks (35-1011): Direct in the preparation, seasoning, and cooking of foods. May plan and price menu items, order supplies, and keep records. | 1,182 | 2.1% | 15 | \$18.93 | Experience, Apprenticeship | x | x | | x | | | ERA  |
| Chemists (19-2031): Conduct qualitative and quantitative chemical analyses or chemical experiments in laboratories for quality or process control or to develop new products or knowledge. | 113 | 0.9% | 4 | \$35.39 | Bachelor, Military | x | x | x | x | x | x | IRC  |
| Chief Executives (11-1011): Provide the overall direction of organizations within the guidelines set up by a board of directors or similar governing body. | 4,126 | -3.6% | 116 | \$82.04 | Bachelor plus experience, Military | x | x | x | x | | | ECS  |
| Child Care Workers (39-9011): Attend to children at schools, businesses, private households, and child care institutions. Perform a variety of tasks, such as dressing, feeding, bathing, and overseeing play. | 4,608 | 9.5% | 179 | \$9.87 | Short-term OJT, Apprenticeship, NH License | x | x | x | x | | | SAC  |
| Child, Family, and School Social Workers (21-1021): Provide social services and assistance to improve the social or psychological functioning of children and their families. | 569 | 9.8% | 20 | \$18.79 | Bachelor, Military, NH License | x | x | x | x | | | SEA  |
| Chiropractors (29-1011): Adjust spinal column and other articulations of the body to correct abnormalities. Examine patient to determine nature and extent of disorder. | 212 | 19.3% | 8 | \$46.98 | First Professional, Military, NH License | x | x | x | x | | x | SIR  |
| Civil Engineering Technicians (17-3022): Apply theory and principles of civil engineering in planning, designing, and overseeing construction and maintenance of structures and facilities. | 158 | 22.2% | 7 | \$26.23 | Associate, Military | x | x | x | x | x | | RCI  |
| Civil Engineers (17-2051): Perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures, and facilities. | 871 | 24.5% | 36 | \$37.46 | Bachelor, Military, NH License | x | x | x | x | x | x | RIC  |
| Claims Adjusters, Examiners, and Investigators (13-1031): Review settled claims to determine that payments and settlements have been made in accordance with company practices and procedures. | 1,638 | 4.6% | 50 | \$29.33 | Long-term OJT, NH License | x | x | x | x | | | CEI  |
| Cleaners of Vehicles and Equipment (53-7061): Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses. | 832 | -0.2% | 30 | \$11.81 | Short-term OJT, Apprenticeship | | | | | | | RCE  |
| Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders (51-9192): Operate and/or tend machines to wash or clean products to remove impurities. | 176 | -1.1% | 4 | \$14.84 | Moderate OJT | | | | | | | RCI  |
| Clergy (21-2011): Conduct religious worship and perform spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members. | 738 | 11.7% | 23 | \$23.35 | Masters, Military, NH License | x | x | x | x | | | SAE  |
| Clinical, Counseling, and School Psychologists (19-3031): Diagnose and treat mental disorders; learning disabilities; and cognitive, behavioral, and emotional problems using individual, child, family, and group therapies. | 548 | 10.2% | 21 | \$31.00 | Doctorate, Military, NH License | x | x | x | x | | x | ISA  |
| Coaches and Scouts (27-2022): Instruct or coach groups or individuals in the fundamentals of sports. Demonstrate techniques and methods of participation. | 406 | 21.4% | 17 | \$46,571.00 | Long-term OJT | x | x | x | x | | | SRE  |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders (51-9121): Operate and/or tend machines to coat or paint a wide variety of products with lacquer, silver, copper, rubber, varnish, glaze, etc. | 758 | -1.7% | 20 | \$15.78 | Moderate OJT, Apprenticeship | | | | | | | RCI  |
| Coil Winders, Tapers, and Finishers (51-2021): Wind wire coils used in electrical components and in electrical equipment and instruments. | 377 | -22.5% | 6 | \$12.74 | Short-term OJT | | | | | | | RCI  |




















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| Coin, Vending, and Amusement Machine Servicers and Repairers (49-9091): Install and service coin, vending, or amusement machines including video games, juke boxes, pinball machines, or slot machines. | 74 | 13.5% | 4 | \$17.19 | Moderate OJT, Apprenticeship | | x | | | | | RCI  |
| Combined Food Preparation and Serving Workers, Including Fast Food (35-3021): Perform duties which combine both food preparation and food service. | 11,209 | 16.5% | 423 | \$9.28 | Short-term OJT, Military | | x | | x | | | CRE  |
| Commercial and Industrial Designers (27-1021): Develop and design manufactured products. Combine artistic talent with research on product use, marketing, and materials. | 118 | -3.4% | 4 | \$26.06 | Bachelor, Apprenticeship | x | x | x | x | | | AER  |
| Commercial Pilots (53-2012): Pilot and navigate the flight of small fixed or rotary winged aircraft, primarily for the transport of cargo and passengers. Requires Commercial Rating. | 132 | 17.4% | 7 | \$93,754 | Bachelor plus experience; Apprenticeship; Military | x | x | | x | | x | RIE  |
| Compensation, Benefits, and Job Analysis Specialists (13-1072): Conduct programs of compensation and benefits and job analysis for employer. | 371 | 18.3% | 17 | \$25.22 | Bachelor, Military | x | x | x | x | | | ECI  |
| Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation (13-1041): Investigate eligibility for or conformity with laws and regulations governing contract compliance of licenses and permits. | 989 | 23.3% | 34 | \$24.81 | Long-term OJT, Apprenticeship, Military | x | x | x | x | | | CEI  |
| Computer & Information Scientists, Research (15-1011): Conduct research in computer and information science. Develop solutions to problems in the field of computer hardware and software. | 139 | 15.8% | 5 | \$54.59 | Doctorate | x | x | x | x | x | x | IRA  |
| Computer Hardware Engineers (17-2061): Research, design, develop, and test computer or computer-related equipment. May supervise the manufacturing or installation of computer or computer-related equipment or components. | 298 | -1.0% | 8 | \$47.42 | Bachelor, Military, NH License | x | x | x | x | | x | IRC  |
| Computer Operators (43-9011): Monitor and control electronic computer and peripheral electronic data processing equipment for business, scientific, engineering, and other data according to operating instructions. | 428 | -5.1% | 5 | \$15.98 | Moderate OJT, Apprenticeship, Military | x | x | x | x | | | CRI  |
| Computer Programmers (15-1021): Convert specifications and statements of problems and procedures to flow charts for coding into computer language. Develop or write computer programs. | 1,672 | -10.0% | 32 | \$30.91 | Bachelor, Apprenticeship, Military | x | x | x | | x | | ICR  |
| Computer Software Engineers, Applications (15-1031): Develop, create, and modify computer applications software. Analyze user needs and develop software solutions. | 4,906 | 22.4% | 151 | \$43.46 | Bachelor, Apprenticeship, Military | x | x | | x | x | | IRC  |
| Computer Software Engineers, Systems Software (15-1032): Research, design, develop, and test operating systems-level software, compilers, and network distribution software. | 2,171 | 16.3% | 53 | \$48.95 | Bachelor, Military | x | x | x | x | x | | ICR  |
| Computer Support Specialists (15-1041): Provide technical assistance to computer system users. | 2,617 | 7.6% | 92 | \$23.01 | Associate, Apprenticeship, Military | x | x | x | x | | | RIC  |
| Computer Systems Analysts (15-1051): Analyze data processing problems for application to electronic data processing systems. May analyze or recommend commercially available software. | 2,708 | 10.6% | 87 | \$38.40 | Bachelor, Apprenticeship, Military | x | x | x | x | | | ICR  |
| Computer, Automated Teller, and Office Machine Repairers (49-2011): Repair, maintain, or install computers, word processing systems, automated teller machines, and electronic office machines. | 867 | -8.4% | 15 | \$18.37 | Certificate, Apprenticeship, Military | x | x | | x | | | RCI  |
| Computer-Controlled Machine Tool Operators, Metal/Plastic (51-4011): Operate computer-controlled machines or robots to perform one or more machine functions on metal or plastic work pieces. | 1,014 | 7.3% | 27 | \$15.79 | Moderate OJT, Apprenticeship, Military | x | x | | | | | RCI  |
| Construction and Building Inspectors (47-4011): Inspect structures using engineering skills to determine structural soundness and compliance with specifications, building codes, and other regulations. | 330 | 12.1% | 11 | \$24.61 | Experience, Apprenticeship, Military, NH License | x | x | x | x | | | RCI  |
| Construction Laborers (47-2061): Perform tasks involving physical labor at building, highway, and heavy construction projects, tunnel and shaft excavations, and demolition sites. | 3,292 | 14.6% | 70 | \$15.31 | Moderate OJT, Apprenticeship | | | | x | | | RCE  |
| Control and Valve Installers and Repairers, Except Mechanical Door (49-9012): Install, repair, and maintain mechanical regulating and controlling devices, such as electric meters, gas regulators, thermostats, safety and flow valves, etc. | 132 | 4.5% | 3 | \$19.74 | Moderate OJT, Apprenticeship, Military | | x | | | | | RCI  |




















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| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Cooks, Fast Food (35-2011): Prepare and cook food in a fast food restaurant. Duties are limited to preparation of a few basic items, normally involving operating large-volume single-purpose cooking equipment. | 1,830 | 10.2% | 66 | \$9.25 | Short-term OJT, Apprenticeship | | x | | | | | RCE  |
| Cooks, Institution and Cafeteria (35-2012): Prepare and cook large quantities of food for institutions, such as schools, hospitals, or cafeterias. | 1,447 | 12.4% | 55 | \$13.17 | Moderate OJT, Apprenticeship, Military | x | x | | | | | RCS  |
| Cooks, Restaurant (35-2014): Prepare, season, and cook foodstuffs in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu. | 4,702 | 10.1% | 168 | \$11.83 | Long-term OJT, Apprenticeship | | | x | | | | REA  |
| Cooks, Short Order (35-2015): Prepare and cook to order a variety of foods that require only a short preparation time. May take orders from customers and serve patrons at counters or tables. | 1,510 | 2.4% | 43 | \$9.75 | Short-term OJT | | | x | | | | RCE  |
| Correctional Officers and Jailers (33-3012): Guard inmates in penal or rehabilitative institution in accordance with established regulations and procedures. | 1,092 | 14.7% | 44 | \$18.50 | Moderate OJT, Apprenticeship, Military, NH License | x | x | | x | | | REC  |
| Cost Estimators (13-1051): Prepare cost estimates for product manufacturing, construction projects, or services to aid management in bidding on or determining price of product or service. | 983 | 17.5% | 39 | \$29.00 | Experience | x | x | x | x | x | | ECR  |
| Counter and Rental Clerks (41-2021): Receive orders for repairs, rentals, and services. May describe available options, compute cost, and accept payment. | 1,937 | 1.6% | 55 | \$13.05 | Short-term OJT | x | x | | x | | | CES  |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop (35-3022): Serve food to diners at counter or from a steam table. | 2,571 | 11.6% | 219 | \$9.67 | Short-term OJT | | | x | | x | | RSE  |
| Couriers and Messengers (43-5021): Pick up and carry messages, documents, packages, and other items between offices or departments within an establishment or to other business concerns. | 548 | -3.5% | 13 | \$12.40 | Short-term OJT, Military | | | x | | x | | RCE  |
| Court, Municipal, and License Clerks (43-4031): Perform clerical duties in courts of law, municipalities, and government licensing agencies and bureaus. | 373 | 5.1% | 13 | \$15.69 | Short-term OJT | x | x | x | x | | | CES  |
| Credit Analysts (13-2041): Analyze current credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. | 228 | 17.5% | 8 | \$27.73 | Bachelor | x | x | x | x | x | | CEI  |
| Credit Authorizers, Checkers, and Clerks (43-4041): Authorize credit charges against customers' accounts. Investigate history and credit standing of individuals or business establishments applying for credit. | 112 | -1.8% | 3 | \$17.35 | Short-term OJT | x | x | x | x | | | CES  |
| Crossing Guards (33-9091): Guide or control vehicular or pedestrian traffic at such places as streets, schools, railroad crossings, or construction sites. | 470 | 11.1% | 18 | \$11.48 | Short-term OJT | | | x | | x | | SER  |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders (51-9021): Set up, operate, or tend machines to crush, grind, or polish materials, such as coal, glass, grain, stone, food, or rubber. | 380 | 0.3% | 7 | \$17.17 | Moderate OJT, Apprenticeship | | | x | | x | | RCI  |
| Curators (25-4012): Administer affairs of museum and conduct research programs. Direct instructional, research, and public service activities of institution. | 51 | 19.6% | 3 | \$22.51 | Masters | x | x | x | x | | | ECI  |
| Customer Service Representatives (43-4051): Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints. | 9,097 | 15.2% | 424 | \$16.20 | Moderate OJT | x | x | x | x | | | SEC  |
| Cutters and Trimmers, Hand (51-9031): Use hand tools or hand-held power tools to cut and trim a variety of manufactured items. | 117 | -16.2% | 3 | \$12.50 | Short-term OJT, Apprenticeship | | | x | | | | RCI  |
| Cutting and Slicing Machine Setters, Operators, and Tenders (51-9032): Set up, operate, or tend machines that cut or slice materials, such as glass, stone, cork, rubber, tobacco, food, paper, or insulating material. | 153 | -8.5% | 3 | \$17.01 | Moderate OJT, Apprenticeship | x | | | | | | RCE  |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal/Plastic (51-4031): Set up, operate, or tend machines to saw, cut, shear, slit, punch, crimp, notch, bend, or straighten metal or plastic material. | 849 | -6.7% | 17 | \$14.55 | Moderate OJT, Apprenticeship | x | x | | | | | RCI  |




















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| Occupation, SOC Code, & Description | Job Outlook & Wage | | | | Education or Training Category | Basic Skills | | | | | | Interests & Career Area |
|--|--------------------|-----------------------|--------------------------|----------------|--|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Data Entry Keyers (43-9021): Operate data entry device, such as keyboard or photo composing perforator. Duties may include verifying data and preparing materials for printing. | 1,031 | -7.4% | 22 | \$13.05 | Moderate OJT, Apprenticeship | x | x | x | x | | | CRE  |
| Database Administrators (15-1061): Coordinate changes to computer databases, test and implement the database applying knowledge of database management systems. | 408 | 17.6% | 14 | \$38.92 | Bachelor, Apprenticeship, Military | x | x | x | x | | | CIE  |
| Demonstrators and Product Promoters (41-9011): Demonstrate merchandise and answer questions for the purpose of creating public interest in buying the product. May sell demonstrated merchandise. | 355 | 6.5% | 12 | \$11.62 | Moderate OJT | x | x | | x | | | ECR  |
| Dental Assistants (31-9091): Assist dentist, set up patient and equipment, and keep records. | 1,443 | 37.3% | 81 | \$19.67 | Moderate OJT, Apprenticeship, Military | x | x | | x | | | CRS  |
| Dental Hygienists (29-2021): Clean teeth and examine oral areas, head, and neck for signs of oral disease. May educate patients on oral hygiene, take and develop X-rays, or apply fluoride or sealants. | 1,204 | 37.3% | 70 | \$35.52 | Associate, Military, NH License | x | x | | x | | | SRC  |
| Dental Laboratory Technicians (51-9081): Construct and repair full or partial dentures or dental appliances. | 213 | -3.3% | 4 | \$18.75 | Moderate OJT, Apprenticeship, Military | x | x | | | | | RIC  |
| Dentists (29-1020): Diagnose and treat diseases, injuries, and malformations of teeth and gums and related oral structures. Includes all specialty fields of dentistry. | 469 | 16.4 | 20 | na | First Professional; Military; NH License | x | x | x | x | x | x | IRS  |
| Detectives and Criminal Investigators (33-3021): Conduct investigations related to suspected violations of federal, state, or local laws to prevent or solve crimes. | 330 | 7.9% | 10 | \$30.76 | Experience, Military, NH License | x | x | x | x | | | ECR  |
| Diagnostic Medical Sonographers (29-2032): Produce ultrasonic recordings of internal organs for use by physicians. | 150 | 14.0% | 4 | \$32.98 | Associate, Military | x | x | x | x | | x | ISR  |
| Dietetic Technicians (29-2051): Assist dietitians in the provision of food service or nutritional programs. Under the supervision of dietitians may plan or produce meals, or teach principles of food and nutrition. | 95 | 10.5% | 3 | \$15.69 | Moderate OJT | x | x | | x | | | SIR  |
| Dietitians and Nutritionists (29-1031): Plan and conduct food service or nutritional programs to assist in the promotion of health and control of disease. | 258 | 7.0% | 11 | \$26.38 | Bachelor, Military, NH License | x | x | x | x | x | x | ISE  |
| Dining Room/Cafeteria Attendants and Bartender Helpers (35-9011): Clean tables, carry dirty dishes, replace soiled linens; set tables; replenish supply of clean linens, silverware, glassware, and dishes; or serve water, butter, or coffee to patrons. | 1,390 | 8.2% | 71 | \$8.91 | Short-term OJT, Apprenticeship | | x | | | | | RCS  |
| Dishwashers (35-9021): Clean dishes, kitchen, food preparation equipment, or utensils. | 2,623 | 13.8% | 144 | \$9.20 | Short-term OJT | | | | | | | RCE  |
| Dispatchers, Except Police, Fire, and Ambulance (43-5032): Schedule and dispatch workers, equipment, or vehicles for conveyance of materials, freight, or passengers. | 758 | -5.3% | 16 | \$17.89 | Moderate OJT, Apprenticeship | x | x | x | x | | | CRE  |
| Dispatchers, Police, Fire, and Ambulance (43-5031): Operate radio, telephone, or computer equipment to receive reports of crimes, fires, and police and medical emergencies and relay information to proper officials. | 704 | 13.6% | 25 | \$17.40 | Moderate OJT, Apprenticeship | x | x | x | x | | | CRE  |
| Driver/Sales Workers (53-3031): Drive truck or other vehicle over established routes or within an established territory and sell goods, such as food products, or pick up and deliver items, such as laundry. | 2,263 | 7.6% | 58 | \$11.82 | Short-term OJT | x | x | x | x | x | | REC  |
| Drywall and Ceiling Tile Installers (47-2081): Apply plasterboard or other wallboard to ceilings and walls of buildings. Apply or mount acoustical material to ceilings and walls to reduce or reflect sound. | 341 | 6.5% | 6 | \$21.58 | Moderate OJT, Apprenticeship | | x | | x | | | RCI  |
| Earth Drillers, Except Oil and Gas (47-5021): Operate a variety of drills - such as rotary and pneumatic--to tap sub-surface water and salt deposits, remove core samples during mineral exploration or soil testing, and facilitate use of explosives. | 138 | 13.0% | 4 | \$22.80 | Moderate OJT, Apprenticeship, Military, NH License | | | | | | | RIC  |
| Editors (27-3041): Perform variety of editorial duties, such as laying out, indexing, and revising content of written materials, in preparation for final publication. Include technical editors. | 594 | -2.9% | 16 | \$27.10 | Bachelor, Military | x | x | x | x | | | AEC  |




















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| Occupation, SOC Code, & Description | Job Outlook & Wage | | | | Education or Training Category | Basic Skills | | | | | | Interests & Career Area |
|---|--------------------|-----------------------|--------------------------|----------------|---|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Education Administrators, Elementary and Secondary School (11-9032): Plan, direct, or coordinate the academic, clerical, or auxiliary activities of public or private elementary or secondary level schools. | 995 | 8.3% | 38 | \$73,232.00 | Masters, NH License | x | x | x | x | x | | ESC  |
| Education Administrators, Postsecondary (11-9033): Plan, direct, or coordinate research, instructional, student administration and services, and other educational activities at postsecondary institutions. | 441 | 5.2% | 15 | \$43.24 | Masters | x | x | x | x | | | ECS  |
| Education Administrators, Preschool and Child Care Center/Program (11-9031): Plan, direct, or coordinate the academic and nonacademic activities of preschool and childcare centers or programs. | 339 | 13.0% | 14 | \$19.39 | Bachelor plus experience, NH License | x | x | x | x | | | SEC  |
| Educational, Vocational, and School Counselors (21-1012): Counsel individuals and provide group educational and vocational guidance services. | 1,116 | 11.9% | 36 | \$24.32 | Masters, Apprenticeship, NH License | x | x | x | x | | | SAE  |
| Electric Motor, Power Tool, and Related Repairers (49-2092): Repair, maintain, or install electric motors, wiring, or switches. | 64 | 7.8% | 3 | \$27.83 | Certificate, Apprenticeship, Military | x | x | | | | | RCI  |
| Electrical and Electronic Engineering Technicians (17-3023): Apply electrical and electronic theory and knowledge to design, build, repair, calibrate, and modify electrical components and machinery. | 987 | -5.7% | 19 | \$24.28 | Associate, Apprenticeship, Military | x | x | x | x | | | RIC  |
| Electrical and Electronic Equipment Assemblers (51-2022): Assemble or modify electrical or electronic equipment, such as computers, test equipment telemetering systems, electric motors, and batteries. | 2,588 | -10.5% | 40 | \$15.07 | Short-term OJT, Apprenticeship | x | x | | x | | | RCE  |
| Electrical and Electronics Drafters (17-3012): Prepare diagrams and layout drawings used for manufacture, repair, and installation of electrical equipment in factories, power plants, and buildings. | 189 | -9.0% | 4 | \$27.04 | Associate, Apprenticeship | x | x | | x | | | RCI  |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment (49-2094): Repair, test, adjust, or install electronic equipment, such as industrial controls, transmitters, and antennas. | 221 | 3.2% | 5 | \$23.66 | Certificate, Apprenticeship, Military | x | x | x | x | | | RIC  |
| Electrical Engineers (17-2071): Research, design, develop, test, or supervise the manufacturing and installation of electrical equipment, components, or systems for commercial, industrial, military, or scientific use. | 1,239 | -4.0% | 28 | \$42.31 | Bachelor, Military, NH License | x | x | x | x | x | x | IRC  |
| Electrical Power-Line Installers and Repairers (49-9051): Install or repair cables or wires used in electrical power or distribution systems. May erect poles and light or heavy duty transmission towers. | 517 | -1.4% | 18 | \$30.03 | Long-term OJT, Apprenticeship, Military, NH License | | x | | x | | | RIC  |
| Electricians (47-2111): Install, maintain, and repair electrical wiring, equip, and fixtures in accordance with relevant codes. May install or service street lights, intercom systems, or electrical control systems. | 2,464 | 5.4% | 73 | \$22.61 | Long-term OJT, Apprenticeship, Military, NH License | x | x | | x | | | RIC  |
| Electromechanical Equipment Assemblers (51-2023): Assemble or modify electromechanical equipment or devices, such as gyros, dynamometers, magnetic drums, etc. | 1,335 | -14.6% | 21 | \$15.39 | Short-term OJT, Apprenticeship | x | | | | | | RCI  |
| Electronic Equipment Installers and Repairers, Motor Vehicles (49-2096): Install, diagnose, or repair communications, sound, security, or navigation equipment in motor vehicles. | 164 | -12.8% | 3 | \$15.80 | Certificate, Apprenticeship, Military | x | x | | x | | | RIC  |
| Electronic Home Entertainment Equipment Installers and Repairers (49-2097): Repair, adjust, or install audio or television receivers, stereo systems, camcorders, video systems, or other electronic home entertainment equipment. | 291 | 10.0% | 8 | \$17.32 | Certificate, Apprenticeship, Military | x | x | | x | | | RCI  |
| Electronics Engineers, Except Computer (17-2072): Research, design, develop, and test electronic components and systems for commercial, industrial, military, or scientific use. | 526 | -4.0% | 12 | \$42.80 | Bachelor, Military, NH License | x | x | x | x | x | | IRC  |
| Eligibility Interviewers, Government Programs (43-4061): Determine eligibility of persons applying to receive assistance from government programs and agency resources. | 351 | 5.4% | 10 | \$17.30 | Moderate OJT | x | x | x | x | | | SCE  |
| Emergency Medical Technicians and Paramedics (29-2041): Assess injuries, administer emergency medical care, and extricate trapped individuals. Transport injured or sick persons to medical facilities. | 1,172 | 8.4% | 34 | \$16.79 | Certificate, Apprenticeship, Military, NH License | x | x | x | x | | x | SIR  |
| Environmental Engineers (17-2081): Research, design, plan, or perform engineering duties in the prevention, control, and remediation of environmental hazards using various engineering disciplines. | 226 | 29.6% | 12 | \$37.30 | Bachelor, Military, NH License | x | x | x | x | x | x | IRC  |




















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|---|--------------------|-----------------------|--------------------------|----------------|---|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Environmental Science and Protection Technicians, Including Health (19-4091): Performs laboratory or field tests to monitor the environment and investigate sources of pollution, including those that affect health. | 327 | 30.6% | 24 | \$18.60 | Associate, Apprenticeship | x | x | x | x | x | x | IRC  |
| Environmental Scientists and Specialists, Including Health (19-2041): Conduct research and investigation for identifying or eliminating sources of pollutants or hazards that affect the environment or population's health. | 445 | 20.4% | 22 | \$28.20 | Masters, Apprenticeship, Military | x | x | x | x | x | x | IRC  |
| Excavating/Loading Machine and Dragline Operators (53-7032): Operate or tend machinery equipped with scoops, shovels, or buckets, to excavate and load loose materials. | 643 | 9.0% | 25 | \$18.35 | Moderate OJT, Apprenticeship | | x | | x | | | REI  |
| Executive Secretaries/Administrative Assistants (43-6011): Provide high-level admin support by conducting research, preparing statistical reports, handling information requests, and performing clerical functions. | 4,171 | 9.7% | 97 | \$20.71 | Moderate OJT, Military | x | x | x | x | | | CES  |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal/Plastic (51-4021): Set up, operate, or tend machines to extrude or draw thermoplastic or metal materials. | 654 | 3.7% | 15 | \$14.14 | Moderate OJT, Apprenticeship | x | | | | | | RCE  |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders (51-9041): Operate and/or tend machines to shape and form products such as glassware, food, and rubber. | 527 | 15.9% | 19 | \$14.83 | Moderate OJT, Apprenticeship | x | x | | x | | | RCI  |
| Farmers, Ranchers, and Other Agricultural Managers (11-9013): Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, timber tracts, or other agricultural establishments. | 236 | 12.7% | 8 | na | Bachelor plus experience | x | x | x | x | | | ERC  |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse (45-2092): Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, and field crops. Use various hand tools. | 959 | 4.6% | 30 | \$11.78 | Short-term OJT | | x | | x | | | RCI  |
| Farmworkers, Farm and Ranch Animals (45-2093): Attend to live farm, ranch, or aquacultural animals that may include cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. | 182 | 6.6% | 6 | \$11.68 | Short-term OJT, Apprenticeship | | x | | x | | | RCI  |
| Fashion Designers (27-1022): Design clothing and accessories. Create original garments or design garments that follow well established fashion trends. May develop the line of color and kinds of materials. | 51 | 11.8% | 3 | \$41.09 | Associate, Apprenticeship | x | x | x | x | | | AER  |
| Fence Erectors (47-4031): Erect and repair metal and wooden fences and fence gates around highways, industrial establishments, residences, or farms, using hand and power tools. | 170 | 7.6% | 3 | \$15.48 | Moderate OJT, Apprenticeship | | x | | | | | RCI  |
| File Clerks (43-4071): File correspondence, cards, invoices, receipts, and other records in alphabetical or numerical order or according to the filing system used. Locate and remove material from file when requested. | 529 | -26.5% | 13 | \$11.60 | Short-term OJT | x | x | x | x | | | CRE  |
| Financial Analysts (13-2051): Conduct quantitative analyses of information affecting investment programs of public or private institutions. | 888 | 12.2% | 27 | \$32.50 | Bachelor | x | x | x | x | x | | CIE  |
| Financial Examiners (13-2061): Enforce or ensure compliance with laws and regulations governing financial and securities institutions and financial and real estate transactions. May examine, verify, or authenticate records. | 117 | 35.9% | 6 | \$35.48 | Bachelor | x | x | x | x | x | | ECI  |
| Fire Fighters (33-2011): Control and extinguish fires or respond to emergency situations where life, property, or the environment is at risk. | 1,369 | 15.6% | 63 | \$19.89 | Long-term OJT, Apprenticeship, Military, NH License | x | x | | x | | | RSE  |
| Fitness Trainers and Aerobics Instructors (39-9031): Instruct or coach groups or individuals in exercise activities and the fundamentals of sports. Demonstrate techniques and methods of participation. | 2,070 | 30.4% | 100 | \$14.74 | Certificate | | x | | x | | | SRE  |
| Floral Designers (27-1023): Design, cut, and arrange live, dried, or artificial flowers and foliage. | 479 | -2.9% | 15 | \$13.14 | Short-term OJT, Apprenticeship | | x | | x | | | AER  |
| Food Batchmakers (51-3092): Set up and operate equipment that mixes or blends ingredients used in the manufacturing of food products. Include candy makers and cheese makers. | 249 | 12.9% | 9 | \$15.54 | Short-term OJT, Apprenticeship | x | | | | | | RCI  |
| Food Cooking Machine Operators and Tenders (51-3093): Operate or tend cooking equipment, such as steam cooking vats, deep fry cookers, pressure cookers, kettles, and boilers, to prepare food products. | 100 | 12.0% | 4 | \$11.83 | Short-term OJT | x | | | | | | RCI  |




















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| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Food Preparation Workers (35-2021): Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea. | 3,465 | 6.0% | 145 | \$9.68 | Short-term OJT, Military | | x | | | | | RCS  |
| Food Servers, Nonrestaurant (35-3041): Serve food to patrons outside of a restaurant environment, such as in hotels, hospital rooms, or cars. | 1,363 | 16.4% | 45 | \$9.91 | Short-term OJT | | x | | x | | | SRE  |
| Forensic Science Technicians (19-4092): Collect, identify, classify, and analyze physical evidence related to criminal investigations. Perform tests on weapons or substances, such as fiber, hair, and tissue to determine significance to investigation. | 42 | 11.9% | 3 | na | Associate; Apprenticeship | x | x | x | x | | x | IRC  |
| Forest and Conservation Technicians (19-4093): Perform laboratory or field tests to monitor the environment and investigate sources of pollution, including those affecting health. | 82 | 3.7% | 4 | \$16.82 | Associate | x | x | | x | | | RIE  |
| Forest Fire Inspectors and Prevention Specialists (33-2022): Enforce fire regulations and inspect for forest fire hazards. Report forest fires and weather conditions. | 157 | 2.5% | 4 | \$13.89 | Experience | x | x | x | x | | | RCE  |
| Foundry Mold and Coremakers (51-4071): Make or form wax or sand cores or molds used in the production of metal castings in foundries | 259 | -5.0% | 5 | \$13.36 | Moderate OJT, Apprenticeship | | | | | | | RCI  |
| Funeral Attendants (39-4021): Perform variety of tasks during funeral; arranging floral offerings; directing or escorting mourners; issuing and storing funeral equipment. | 37 | 18.9% | 3 | \$14.06 | Short-term OJT, Military | | x | | x | | | SRE  |
| Geoscientists, Except Hydrologists and Geographers (19-2042): Study the composition, structure, and other physical aspects of the earth. May use geological, physics, and mathematics knowledge in exploration. | 153 | 22.2% | 7 | \$36.48 | Masters, Military, NH License | x | x | x | x | x | x | IRC  |
| Glaziers (47-2121): Install glass in windows, skylights, store fronts, and display cases, or on surfaces, such as building fronts, interior walls, ceilings, and tabletops. | 150 | 2.7% | 6 | \$17.70 | Long-term OJT, Apprenticeship | x | | | x | | | RCE  |
| Graphic Designers (27-1024): Design or create graphics to meet specific commercial or promotional needs. May use a variety of mediums to achieve artistic or decorative effects. | 1,406 | 6.8% | 53 | \$20.24 | Bachelor, Apprenticeship, Military | x | x | x | x | | | ARE  |
| Grinding and Polishing Workers, Hand (51-9022): Grind, sand, or polish, using hand tools or hand-held power tools, a variety of objects. Include chippers, buffers, and finishers. | 155 | 12.3% | 5 | \$14.07 | Moderate OJT | | | | | | | RCI  |
| Grinding, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal/Plastic (51-4033): Set up, operate, or tend tools that remove excess material or burrs from surfaces, sharpen edges or corners, or polish metal or plastic work pieces. | 656 | -11.6% | 10 | \$14.85 | Moderate OJT, Apprenticeship | x | x | | | | | RCI  |
| Hairdressers, Hairstylists, and Cosmetologists (39-5012): Provide beauty services, such as shampooing, cutting, coloring, and styling hair, and massaging and treating scalp. | 4,000 | 13.9% | 114 | \$12.29 | Certificate, Apprenticeship, NH License | | x | | x | | | AES  |
| Hazardous Materials Removal Workers (47-4041): Identify, remove, pack, transport, or dispose of hazardous materials, including asbestos, lead-based paint, waste oil, fuel, transmission fluid, radioactive materials, or contaminated soil. | 150 | 2.0% | 4 | \$21.68 | Moderate-Term OJT; Military; NH License | x | x | x | x | | | RCI  |
| Health Educators (21-1091): Promote, maintain, and improve individual and community health by assisting individuals and communities to adopt healthy behaviors. | 306 | 27.1% | 15 | \$26.31 | Masters | x | x | x | x | | | SEI  |
| Heat Treating Equipment Setters, Operators, and Tenders, Metal/Plastic (51-4191): Set up, operate, or tend heating equipment to temper, harden, anneal, or heat-treat metal or plastic objects. | 169 | -2.4% | 8 | \$17.05 | Moderate OJT, Apprenticeship, Military | | x | | | | | RCI  |
| Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile/Marble Setters (47-3011): Help brickmasons, blockmasons, stonemasons, or tile and marble setters by performing duties of lesser skill. | 177 | 9.0% | 6 | \$17.57 | Short-term OJT, Apprenticeship | | | | | | | RCE  |
| Helpers--Carpenters (47-3012): Help carpenters by performing duties of lesser skill. Duties include using, supplying or holding materials or tools, and cleaning work area and equipment. | 463 | 9.1% | 14 | \$15.45 | Short-term OJT | | x | | | | | RCE  |
| Helpers--Electricians (47-3013): Help electricians by performing duties of lesser skill. Duties include using, supplying or holding materials or tools, and cleaning work area and equipment. | 130 | 16.9% | 5 | \$15.12 | Short-term OJT | | x | | | | | RCI  |




















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|---|--------------------|-----------------------|--------------------------|----------------|--|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Helpers--Installation, Maintenance, and Repair Workers (49-9098): Help installation, maintenance, and repair workers in maintenance, parts replacement, and repair of vehicles, industrial machinery, and electrical and electronic equipment. | 544 | 8.8% | 31 | \$12.31 | Short-term OJT, Apprenticeship | x | x | | x | | | RCI  |
| Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons (47-3014): Help painters, paperhangers, plasterers, or stucco masons by performing duties of lesser skill. | 119 | -10.9% | 3 | \$10.69 | Short-term OJT | | | | x | | | RCE  |
| Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters (47-3015): Help plumbers, pipefitters, steamfitters, or pipelayers by performing duties of lesser skill. | 291 | 17.9% | 11 | \$14.74 | Short-term OJT | | | | | | | RCE  |
| Helpers--Production Workers (51-9198): Help production workers by performing duties of lesser skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. | 725 | 1.0% | 14 | \$12.59 | Short-term OJT | | | | | | | RCI  |
| Highway Maintenance Workers (47-4051): Maintain roads, airport runways, and rights-of-way. Duties include patching broken or eroded pavement, repairing guard rails, highway markers, and snow fences. | 1,687 | 4.9% | 54 | \$15.17 | Moderate OJT | | x | | x | | | RCI  |
| Home Health Aides (31-1011): Provide routine, personal health care to elderly, convalescent, or disabled persons in the home of patients or in a residential care facility. | 2,864 | 50.8% | 174 | \$11.28 | Short-term OJT, Apprenticeship | | x | x | x | | | SRC  |
| Hosts/Hostesses, Restaurant, Lounge, and Coffee Shop (35-9031): Welcome patrons, seat them at tables or in lounge, and help ensure quality of facilities and service. | 1,633 | 8.5% | 128 | \$9.80 | Short-term OJT | | x | | x | | | ESR  |
| Hotel, Motel, and Resort Desk Clerks (43-4081): Accommodate hotel, motel, and resort patrons. Some duties include registering and assigning rooms to guests, issuing keys, and transmitting and receiving messages. | 1,200 | 16.0% | 60 | \$10.89 | Short-term OJT, Apprenticeship, Military | | x | | x | | | CES  |
| Human Resources Assistants, Except Payroll and Timekeeping (43-4161): Compile and keep personnel records. Record data such as employee address, weekly earnings, absences, and supervisory reports. | 621 | -8.4% | 18 | \$17.78 | Short-term OJT, Apprenticeship, Military | x | x | x | x | | | CES  |
| Human Resources Specialists (13-1071): Perform activities in the human resource area. Includes employment specialists who screen, recruit, interview, and place workers. | 894 | 23.5% | 44 | \$24.14 | Bachelor, Apprenticeship, Military | x | x | x | x | | | ESC  |
| Hydrologists (19-2043): Research the distribution, circulation, and physical properties of underground or surface waters; study precipitation, its movement, and its return to the ocean and atmosphere. | 91 | 7.7% | 4 | \$39.88 | Masters, Military | x | x | x | x | x | x | IRA  |
| Industrial Engineering Technicians (17-3026): Apply engineering theory and principles to problems of industrial layout or manufacturing production, usually under the direction of engineering staff. | 322 | -0.3% | 6 | \$22.95 | Associate, Apprenticeship | x | x | x | x | x | | IRC  |
| Industrial Engineers (17-2112): Design, develop, test, and evaluate integrated systems for managing industrial production processes. | 1,110 | 11.4% | 41 | \$36.14 | Bachelor, Apprenticeship, Military, NH License | x | x | x | x | x | | IEC  |
| Industrial Truck and Tractor Operators (53-7051): Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location. | 1,434 | 2.8% | 47 | \$14.88 | Short-term OJT, Military | | | | | | | RCI  |
| Inspectors, Testers, Sorters, Samplers, and Weighers (51-9061): Inspect, test, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts and products. | 3,165 | -3.1% | 53 | \$16.54 | Moderate OJT, Apprenticeship, Military | x | x | | x | | | CRI  |
| Instructional Coordinators (25-9031): Develop material, coordinate educational content, and incorporate current technology in specialized fields that provide guidelines to educators or instructors. | 409 | 26.4% | 20 | \$28.94 | Masters, Military, NH License | x | x | x | x | | | SIA  |
| Insurance Claims and Policy Processing Clerks (43-9041): Process new insurance policies, modifications to existing policies, and claim forms. | 1,379 | -0.7% | 18 | \$17.09 | Moderate OJT | x | x | x | x | | | CES  |
| Insurance Underwriters (13-2053): Review individual applications for insurance to evaluate degree of risk involved and determine acceptance of applications. | 468 | -3.6% | 14 | \$29.13 | Bachelor | x | x | x | x | | | CEI  |
| Interior Designers (27-1025): Plan, design, and furnish interiors of residential, commercial, or industrial buildings. Formulate design which is practical, aesthetic, and conducive to intended purposes. | 201 | 4.5% | 7 | na | Associate; Apprenticeship | x | x | x | x | | | AER  |




















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|--|--------------------|-----------------------|--------------------------|----------------|--|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Interpreters and Translators (27-3091): Translate or interpret written, oral, or sign language text into another language for others. | 212 | 25.9% | 11 | \$21.84 | Long-term OJT, Military, NH License | x | x | x | x | | | ASC  |
| Interviewers, Except Eligibility and Loan (43-4111): Interview persons by telephone, mail, in person, or by other means for the purpose of completing forms, applications, or questionnaires. | 707 | 22.2% | 33 | \$13.94 | Short-term OJT | x | x | | x | | | CES  |
| Janitors and Cleaners, Except Maids/Housekeeping Cleaners (37-2011): Keep buildings in clean and orderly condition. Perform heavy cleaning duties. | 10,301 | 1.5% | 210 | \$12.28 | Short-term OJT, Apprenticeship | | | | | | | RCE  |
| Jewelers and Precious Stone and Metal Workers (51-9071): Design, fabricate, adjust, repair, or appraise jewelry, gold, silver, other precious metals, or gems. | 192 | -1.0% | 4 | \$19.17 | Certificate, Apprenticeship | | x | | x | | | RAC  |
| Laborers and Freight/Stock/Material Movers, Hand (53-7062): Manually move freight, stock, or other materials or perform other unskilled general labor. Includes all unskilled manual labor not elsewhere classified. | 5,219 | -1.3% | 169 | \$12.30 | Short-term OJT | | x | | | | | RCE  |
| Landscaping and Groundskeeping Workers (37-3011): Landscape and maintain grounds of property using tools or equipment. Typically perform a variety of tasks, such as mowing, trimming, and planting. | 6,073 | 15.6% | 168 | \$13.39 | Short-term OJT, Apprenticeship | | x | | x | | | RCI  |
| Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal/Plastic (51-4034): Set up, operate, or tend lathe and turning machines to turn, bore, thread, form, or face metal or plastic materials, such as wire, rod, or bar stock. | 566 | -20.7% | 9 | \$16.49 | Moderate OJT, Apprenticeship | | x | | | | | RIC  |
| Laundry and Dry-Cleaning Workers (51-6011): Operate or tend washing or dry-cleaning machines to wash or dry-clean industrial or household articles. | 1,127 | 0.0% | 20 | \$10.91 | Moderate OJT, Apprenticeship, Military | | | | | | | RCE  |
| Lawyers (23-1011): Represent clients in criminal, civil and other legal proceedings, draw up legal documents, and manage or advise clients on legal transactions. May specialize in a single area. | 2,345 | 2.2% | 49 | \$45.87 | First Professional, Military, NH License | x | x | x | x | | | EIA  |
| Legal Secretaries (43-6012): Perform secretarial duties utilizing legal terminology, procedures, and documents. Prepare legal papers and correspondence. | 885 | 3.7% | 15 | \$18.00 | Certificate, Apprenticeship | x | x | x | x | | | CER  |
| Librarians (25-4021): Administer libraries and perform related library services. | 935 | 7.1% | 32 | \$22.94 | Masters, NH License | x | x | x | x | | | CSE  |
| Library Assistants, Clerical (43-4121): Compile records, sort and shelve books, and issue and receive library materials such as pictures, cards, slides and microfilm. | 773 | 8.9% | 39 | \$10.78 | Short-term OJT | x | x | | x | | | CRS  |
| Library Technicians (25-4031): Assist librarians by helping readers in the use of library catalogs, databases, and indexes to locate books and other materials; and by answering questions that require only brief consultation of standard reference. | 718 | 7.8% | 38 | \$14.66 | Certificate | x | x | | x | | | CSE  |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers (33-9092): Monitor recreational areas such as pools, beaches, or ski slopes to provide assistance and protection to participants. | 446 | 12.1% | 35 | \$10.05 | Short-term OJT, Military | | x | | x | | | RSE  |
| Loan Counselors (13-2071): Provide guidance to loan applicants with problems qualifying for traditional loans. Guidance may include determining best type of loan or explaining loan requirements or restrictions. | 109 | 19.3% | 3 | \$21.47 | Bachelor | x | x | x | x | x | | ESC  |
| Loan Interviewers and Clerks (43-4131): Interview loan applicants; investigate applicants' backgrounds and verify references; prepare loan request papers; and forward documents to appraisal department. | 674 | 2.2% | 19 | \$16.60 | Short-term OJT | x | x | x | x | x | | CES  |
| Loan Officers (13-2072): Evaluate, authorize, or recommend approval of commercial, real estate, or credit loans. Advise borrowers on financial status and methods of payments. | 1,470 | 7.3% | 27 | \$29.86 | Moderate OJT | x | x | x | x | x | | CES  |
| Logging Equipment Operators (45-4022): Drive logging tractor or wheeled vehicle equipped with one or more accessories to fell tree; to skid, load, unload, or stack logs; or to pull stumps or clear brush. | 234 | -8.5% | 6 | \$14.36 | Moderate OJT | | | | | | | RIC  |
| Logisticians (13-1081): Analyze and coordinate the logistical functions of a firm or organization. Responsible for the entire life cycle of a product, including acquisition, distribution, internal allocation, delivery, and final disposal of resources. | 356 | 6.2% | 10 | \$33.66 | Bachelor, Military | x | x | x | x | | | CEI  |




















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| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Machine Feeders and Offbearers (53-7063): Feed materials into or remove materials from machines or equipment that is automatic or tended by other workers. | 582 | -17.7% | 7 | \$15.98 | Short-term OJT | | | | | | | RCE  |
| Machinists (51-4041): Set up and operate a variety of machine tools to produce precision parts and instruments. Include precision instrument makers who fabricate, modify, or repair mechanical instruments. | 2,596 | -1.2% | 34 | \$18.67 | Long-term OJT, Apprenticeship, Military | | x | | x | | | RCI  |
| Maids and Housekeeping Cleaners (37-2012): Perform any combination of light cleaning duties to maintain private households or commercial establishments in a clean and orderly manner. | 4,774 | 1.0% | 91 | \$10.44 | Short-term OJT, Apprenticeship | | x | | | | | RCS  |
| Mail Clerks and Mail Machine Operators, Except Postal Service (43-9051): Prepare incoming and outgoing mail for distribution. | 612 | -12.1% | 11 | \$13.85 | Short-term OJT, Apprenticeship | x | | | | | | CRI  |
| Maintenance and Repair Workers, General (49-9042): Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. | 5,192 | 9.7% | 131 | \$17.86 | Moderate OJT, Apprenticeship, Military | | | | x | | | RCI  |
| Management Analysts (13-1111): Conduct organizational studies and evaluations, design systems and procedures, conduct work and measurement studies, and prepare manuals. | 1,735 | 12.3% | 51 | \$45.09 | Bachelor plus experience, Military | x | x | x | x | | | IEC  |
| Managers, Administrative Services (11-3011): Plan, direct, or coordinate supportive services of an organization, such as recordkeeping, mail distribution, operator/receptionist, and other office support services. | 560 | 8.2% | 16 | \$37.35 | Bachelor plus experience, Apprenticeship, Military | x | x | x | x | | | ECS  |
| Managers, Advertising and Promotions (11-2011): Plan and direct advertising policies and programs or produce collateral materials to create interest in the purchase of a product or service. | 158 | -2.5% | 4 | \$29.27 | Bachelor plus experience | x | x | x | x | | | EAC  |
| Managers, Compensation and Benefits (11-3041): Plan, direct, or coordinate compensation and benefits activities and staff of an organization. | 138 | 2.2% | 3 | \$40.75 | Bachelor plus experience, Military | x | x | x | x | | | ECS  |
| Managers, Computer and Information Systems (11-3021): Plan, direct, or coordinate activities in such fields as electronic data processing, information systems, systems analysis, and computer programming. | 2,113 | 9.9% | 55 | \$57.89 | Bachelor plus experience, Apprenticeship, Military | x | x | x | x | | | ECI  |
| Managers, Construction (11-9021): Plan, direct, coordinate, or budget activities concerned with the construction and maintenance of structures, facilities, and systems. | 2,372 | 12.3% | 48 | \$39.35 | Bachelor, Military | x | x | x | x | x | | ERC  |
| Managers, Engineering (11-9041): Plan, direct, or coordinate activities in such fields as architecture and engineering or research and development in these fields. | 1,113 | 2.7% | 26 | \$59.56 | Bachelor plus experience, Military | x | x | x | x | x | | ERI  |
| Managers, Financial (11-3031): Plan, direct, and coordinate accounting, investing, banking, insurance, securities, and other financial activities of a branch, office, or department of an establishment. | 3,684 | 5.5% | 86 | \$47.93 | Bachelor plus experience, Military | x | x | x | x | | | ECS  |
| Managers, Food Service (11-9051): Plan, direct, or coordinate activities of an organization or department that serves food and beverages. | 1,384 | 5.9% | 35 | \$24.66 | Experience, Apprenticeship, Military | x | x | x | x | | | ECR  |
| Managers, Funeral Service (11-9061): Plan, direct, or coordinate the services or resources of funeral homes. Includes activities such as determining prices for services or merchandise and managing the facilities of funeral homes. | 148 | 5.4% | 4 | \$26.40 | Associate, Apprenticeship, NH License | x | x | x | x | | | ESC  |
| Managers, General and Operations (11-1021): Plan, direct, or coordinate the operations of organizations. | 7,068 | -2.4% | 205 | \$51.78 | Bachelor plus experience, Military | x | x | x | x | | | ECS  |
| Managers, Industrial Production (11-3051): Plan, direct, or coordinate the work activities and resources necessary for manufacturing products in accordance with cost, quality, and quantity specifications. | 708 | -5.5% | 25 | \$43.57 | Bachelor plus experience, Apprenticeship, Military | x | x | x | x | x | | ECR  |
| Managers, Lodging (11-9081): Plan, direct, or coordinate activities of an organization or department that provides lodging and other accommodations. | 334 | 5.4% | 9 | \$26.06 | Experience, Military | x | x | x | x | x | | ECS  |
| Managers, Marketing (11-2021): Determine demand for products/services offered by a firm; Develop pricing strategies; Oversee product development or monitor trends. | 1,423 | 7.7% | 42 | \$46.46 | Bachelor plus experience | x | x | x | x | | | ECA  |




















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| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Managers, Medical and Health Services (11-9111): Coordinate medicine and health services in hospitals, clinics, managed care organizations, public health agencies, or similar organizations. | 1,217 | 17.5% | 44 | \$43.89 | Bachelor plus experience, Apprenticeship, Military, NH License | x | x | x | x | | x | ESC  |
| Managers, Natural Sciences (11-9121): Plan, direct, or coordinate activities in such fields as life sciences, physical sciences, mathematics, statistics, and research and development in these fields. | 66 | 10.6% | 3 | \$46.66 | Bachelor plus experience, Military | x | x | x | x | x | x | EIC  |
| Managers, Property, Real Estate, and Community Association (11-9141): Plan, direct, or coordinate selling, buying, leasing, or governance activities of commercial, industrial, or residential real estate properties. | 943 | 8.2% | 24 | \$25.44 | Bachelor, Apprenticeship | x | x | x | x | | | ECS  |
| Managers, Public Relations (11-2031): Plan/direct public relations programs to create and maintain a favorable public image; if engaged in fund raising, plan and direct activities to solicit funds for special projects. | 273 | 12.1% | 9 | \$41.64 | Bachelor plus experience, Military | x | x | x | x | | | EAS  |
| Managers, Purchasing (11-3061): Plan, direct, or coordinate activities of buyers, purchasing officers, and related workers involved in purchasing materials, products, and services. | 390 | -2.3% | 11 | \$46.22 | Bachelor plus experience, Military | x | x | x | x | | | ECR  |
| Managers, Sales (11-2022): Direct the distribution of a product/service to the customer. Coordinate distribution and establish training programs for sales reps. Analyze sales statistics. | 1,476 | 10.2% | 47 | \$59.42 | Bachelor plus experience | x | x | x | x | | | ECS  |
| Managers, Social and Community Service (11-9151): Coordinate the activities of a social service program or community outreach organization. Oversee budget and policies regarding participant involvement, program requirements, and benefits. | 712 | 16.0% | 27 | \$26.86 | Bachelor | x | x | x | x | x | | ESC  |
| Managers, Training and Development (11-3042): Plan, direct, or coordinate the training and development activities and staff of an organization. | 116 | 10.3% | 4 | \$44.61 | Bachelor plus experience, Military | x | x | x | x | | | ESC  |
| Managers, Transportation, Storage, and Distribution (11-3071): Coordinate transportation, storage, or distribution activities in accordance with governmental policies and regulations. Include logistics managers. | 366 | -7.7% | 10 | \$43.76 | Experience, Military | x | x | x | x | | | ECR  |
| Manicurists and Pedicurists (39-5092): Clean and shape customers' fingernails and toenails. May polish or decorate nails. | 309 | 13.3% | 9 | \$10.23 | Certificate, NH License | | x | | x | | | RES  |
| Market Research Analysts (19-3021): Research market conditions in local, regional, or national areas to determine potential sales of a product or service. | 518 | 18.9% | 24 | \$32.16 | Bachelor | x | x | x | x | | | IEC  |
| Marriage and Family Therapists (21-1013): Diagnose and treat mental and emotional disorders, whether cognitive, affective, or behavioral, within the context of marriage and family systems. | 175 | 19.4% | 7 | \$18.36 | Masters, NH License | x | x | x | x | | x | SAI  |
| Massage Therapists (31-9011): Perform therapeutic massages of soft tissues and joints. May assist in the assessment of range of motion and muscle strength, or propose client therapy plans. | 1,384 | 24.8% | 53 | \$21.24 | Certificate, NH License | | x | | x | | | SRI  |
| Meat, Poultry, and Fish Cutters and Trimmers (51-3022): Use hand tools to perform routine cutting and trimming of meat, poultry, and fish. | 52 | 15.4% | 3 | \$12.94 | Short-term OJT | | x | | x | | | RCI  |
| Mechanical Drafters (17-3013): Prepare detailed working diagrams of machinery and mechanical devices, including dimensions, fastening methods, and other engineering information. | 190 | -4.7% | 4 | \$23.32 | Associate, Apprenticeship | | x | | x | x | | RIC  |
| Mechanical Engineering Technicians (17-3027): Apply theory and principles of mechanical engineering under direction of engineering staff or physical scientists. | 320 | -4.7% | 6 | \$22.74 | Associate, Apprenticeship, Military | x | x | x | x | | | RIC  |
| Mechanical Engineers (17-2141): Perform engineering duties in planning and designing machines and mechanical equipment. Oversee installation, operation, maintenance, and repair. | 1,312 | 3.7% | 39 | \$37.39 | Bachelor, Apprenticeship, Military, NH License | x | x | x | x | x | x | IRC  |
| Mechanics and Installers, Heating, Air Conditioning, and Refrigeration (49-9021): Install or repair heating, central air conditioning, or refrigeration systems, including oil burners, hot-air furnaces, and heating stoves. | 1,856 | 14.9% | 58 | \$21.68 | Certificate, Apprenticeship, Military, NH License | x | x | | x | | | RCI  |
| Mechanics and Service Technicians, Aircraft (49-3011): Diagnose, adjust, repair, or overhaul aircraft engines and assemblies, such as hydraulic and pneumatic systems. | 248 | -1.6% | 5 | \$25.97 | Certificate, Apprenticeship, Military | x | x | | x | | | RCI  |




















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| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | | |
| Mechanics and Service Technicians, Auto (49-3023): Diagnose, adjust, repair, or overhaul automotive vehicles. | 4,358 | 3.2% | 97 | \$19.14 | Certificate, Apprenticeship, Military | | x | | | | | | RIC  |
| Mechanics, Bus and Truck, and Diesel Engine Specialists (49-3031): Diagnose, adjust, repair, or overhaul trucks, buses, and all types of diesel engines. Include mechanics working primarily with auto diesel engines. | 866 | 8.0% | 27 | \$20.40 | Certificate, Apprenticeship, Military | | x | | x | | | | RCI  |
| Mechanics, Farm Equipment (49-3041): Diagnose, adjust, repair, or overhaul farm machinery and vehicles, such as tractors, harvesters, dairy equipment, and irrigation systems. | 143 | 14.0% | 5 | \$16.58 | Certificate, Apprenticeship | | x | | x | | | | RCI  |
| Mechanics, Industrial Machinery (49-9041): Repair, install, adjust, or maintain industrial production and processing machinery or refinery and pipeline distribution systems. | 1,069 | 8.1% | 24 | \$21.68 | Long-term OJT, Apprenticeship, Military | | x | | | | | | RIC  |
| Mechanics, Mobile Heavy Equipment, Except Engines (49-3042): Diagnose, adjust, repair, and overhaul mobile mechanical, hydraulic, and pneumatic equipment used in construction, logging, or surface mining. | 551 | 9.4% | 16 | \$21.03 | Certificate, Apprenticeship, Military | x | x | | x | | | | RCI  |
| Mechanics, Motorboat (49-3051): Repairs and adjusts electrical and mechanical equipment of gasoline or diesel powered inboard or inboard-outboard boat engines. | 165 | 12.1% | 5 | \$18.10 | Long-term OJT, Apprenticeship, Military | | x | | | | | | RCI  |
| Mechanics, Motorcycle (49-3052): Diagnose, adjust, repair, or overhaul motorcycles, scooters, mopeds, dirt bikes, or similar motorized vehicles. | 264 | 5.7% | 8 | \$17.10 | Long-term OJT, Apprenticeship | x | x | | x | | | | RCI  |
| Mechanics, Outdoor Power Equipment and Other Small Engines (49-3053): Diagnose, adjust, repair, or overhaul small engines used to power lawn mowers, chain saws, and related equipment. | 159 | 8.8% | 4 | \$15.82 | Moderate OJT, Apprenticeship | | x | | | | | | RCE  |
| Medical and Clinical Laboratory Technicians (29-2012): Perform routine medical lab tests for the diagnosis, treatment, and prevention of disease. May work under the supervision of a medical technologist. | 254 | 13.0% | 8 | \$18.73 | Associate, Apprenticeship | x | x | x | x | | x | | RIC  |
| Medical and Clinical Laboratory Technologists (29-2011): Perform complex medical laboratory tests for diagnosis, treatment, and prevention of disease. May train or supervise staff. | 465 | 8.4% | 13 | \$26.28 | Bachelor, Military | x | x | | x | | x | | IRC  |
| Medical and Public Health Social Workers (21-1022): Provide persons, families, or vulnerable populations with the psychosocial support needed to cope with chronic/acute/terminal illnesses. | 400 | 21.0% | 18 | \$24.70 | Bachelor | x | x | x | x | | | | SIA  |
| Medical Assistants (31-9092): Perform administrative and certain clinical duties under the direction of physician. | 1,336 | 35.6% | 63 | \$14.70 | Moderate OJT, Apprenticeship, Military | x | x | x | x | | | | SCR  |
| Medical Equipment Preparers (31-9093): Prepare, sterilize, install, or clean laboratory or healthcare equipment. May perform routine laboratory tasks and operate or inspect equipment. | 242 | 9.5% | 5 | \$14.59 | Short-term OJT, Apprenticeship, Military | | x | | x | | | | RCI  |
| Medical Records and Health Information Technicians (29-2071): Compile/process/maintain medical records of patients consistent with medical, admin, ethical, legal, and regulatory requirements. | 1,094 | 22.0% | 46 | \$15.69 | Associate, Apprenticeship, Military | x | x | | x | | | | CES  |
| Medical Scientists, Except Epidemiologists (19-1042): Conduct research dealing with the understanding of human diseases and the improvement of human health. | 143 | 35.7 | 8 | na | Doctorate; Military | x | x | x | x | x | x | | IRA  |
| Medical Secretaries (43-6013): Perform secretarial duties utilizing specific knowledge of medical terminology and hospital, clinic, or laboratory procedures. | 2,500 | 27.7% | 103 | \$16.27 | Certificate, Apprenticeship | x | x | x | x | | | | CSI  |
| Medical Transcriptionists (31-9094): Transcribe medical reports recorded by physicians and other healthcare practitioners using various electronic devices. | 472 | 8.7% | 9 | \$16.93 | Certificate, Apprenticeship | x | x | x | x | | | | CRI  |
| Meeting, Convention, and Event Planners (13-1121): Coordinate activities of staff and convention personnel to make arrangements for group meetings and conventions. | 171 | 11.7% | 6 | \$20.75 | Bachelor | x | x | x | x | | | | ECS  |
| Mental Health and Substance Abuse Social Workers (21-1023): Assess and treat individuals with mental, emotional, or substance abuse problems, including abuse of alcohol, tobacco, and/or other drugs. | 401 | 21.4% | 19 | \$19.38 | Masters, Military, NH License | x | x | x | x | | x | | SIA  |




















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| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Mental Health Counselors (21-1014): Counsel with emphasis on prevention. Work w/ individuals and groups to promote mental health. Deals with issues such as substance abuse, suicide, and marital problems. | 531 | 30.3% | 27 | \$18.47 | Masters, NH License | x | x | x | x | | x | SIA  |
| Merchandise Displayers and Window Trimmers (27-1026): Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions. | 386 | 8.8% | 15 | \$14.12 | Moderate OJT, Apprenticeship | | x | | x | | | AER  |
| Metal-Refining Furnace Operators and Tenders (51-4051): Operate or tend furnaces to melt and refine metal before casting or to produce specified types of steel. | 79 | 6.3% | 3 | \$18.87 | Moderate OJT, Apprenticeship | | | | | | | RIC  |
| Mixing and Blending Machine Setters, Operators, and Tenders (51-9023): Set up, operate, or tend machines to mix or blend materials, such as chemicals, tobacco, liquids, color pigments, or explosive ingredients. | 567 | 0.7% | 10 | \$17.00 | Moderate OJT, Apprenticeship | x | x | x | x | | | RCI  |
| Molders, Shapers, and Casters, Except Metal/Plastic (51-9195): Mold, shape, form, cast, or carve products consisting of clay, glass, plaster, or various other materials. | 419 | -3.1% | 21 | \$15.64 | Moderate OJT, Apprenticeship | x | x | | x | | | RAC  |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal/Plastic (51-4072): Set up, operate, or tend metal or plastic molding, casting, or coremaking machines to mold or cast metal or thermoplastic parts or products. | 858 | -3.3% | 18 | \$14.41 | Moderate OJT, Apprenticeship | | x | | | | | RCI  |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal/Plastic (51-4081): Set up, operate, or tend more than one type of cutting or forming machine tool or robot. | 568 | -11.4% | 11 | \$16.18 | Moderate OJT, Apprenticeship | | x | | | | | RCI  |
| Network and Computer Systems Administrators (15-1071): Install, support, and maintain a local area network (LAN), wide area network (WAN), and Internet system or a segment of a network system. | 1,643 | 17.1% | 55 | \$31.64 | Bachelor, Apprenticeship, Military | x | x | x | x | | | ICR  |
| Network Systems and Data Communications Analysts (15-1081): Analyze, design, test, and evaluate network systems. Research and recommend hardware and software. | 1,067 | 49.0% | 71 | \$32.80 | Bachelor, Apprenticeship, Military | x | x | | x | | | ICR  |
| New Accounts Clerks (43-4141): Interview persons desiring to open bank accounts. Explain banking services available to prospective customers and assist them in preparing application form. | 698 | -2.4% | 20 | \$14.81 | Experience | x | x | x | x | | | CES  |
| Nonfarm Animal Caretakers (39-2021): Feed, water, groom, bathe, exercise, or otherwise care for pets and other nonfarm animals, such as dogs, cats, ornamental fish or birds, zoo animals, and mice. | 769 | 16.5% | 30 | \$10.19 | Short-term OJT, Apprenticeship | x | x | | x | | | RCS  |
| Nurses, Licensed Practical and Licensed Vocational (29-2061): Care for ill, injured, convalescent, or disabled persons in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. | 2,532 | 23.3% | 138 | \$20.97 | Certificate, Apprenticeship, Military, NH License | x | x | x | x | | x | SRC  |
| Nurses, Registered (29-1111): Assess patient health problems, develop/implement care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. | 13,866 | 25.1% | 589 | \$29.84 | Associate, Military, NH License | x | x | x | x | | | SIR  |
| Nursing Aides, Orderlies, and Attendants (31-1012): Provide basic patient care under direction of nursing staff. Perform duties, such as feed, bathe, dress, groom, or move patients, or change linens. | 8,012 | 20.4% | 244 | \$13.56 | Certificate, Apprenticeship, NH License | x | x | | | | | SRC  |
| Occupational Health and Safety Specialists (29-9011): Review, evaluate, and analyze work environments and design programs/procedures to control, eliminate, and prevent disease/injury caused by occupational factors. | 232 | 5.6% | 9 | \$33.11 | Bachelor, Apprenticeship, Military, NH License | x | x | x | x | | | ICR  |
| Occupational Therapist Assistants (31-2011): Assist occupational therapists in providing occupational therapy treatments and procedures. | 109 | 17.4% | 4 | \$22.60 | Associate, Military, NH License | x | x | x | x | | | SRI  |
| Occupational Therapists (29-1122): Assess, plan, organize, and participate in rehab programs that help restore vocational/homemaking/daily living skills, as well as general independence, to disabled persons. | 758 | 21.1% | 30 | \$29.61 | Masters, Military, NH License | x | x | x | x | | | SIR  |
| Office Clerks, General (43-9061): Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring limited knowledge of office management systems and procedures. | 12,316 | 10.7% | 299 | \$15.24 | Short-term OJT, Apprenticeship, Military | x | x | x | x | | | CER  |
| Office Machine Operators, Except Computer (43-9071): Operate one or more of a variety of office machines, such as photocopying, photographic, and duplicating machines, or other office machines. | 290 | 4.8% | 11 | \$12.45 | Short-term OJT | x | x | | | | | RCE  |




















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| Occupation, SOC Code, & Description | Job Outlook & Wage | | | | Education or Training Category | Basic Skills | | | | | | Interests & Career Area |
|---|--------------------|-----------------------|--------------------------|----------------|---|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Operating Engineers and Other Construction Equipment Operators (47-2073): Operate power construction equipment to excavate, move, and grade earth, erect structures, or pour concrete or other hard surface pavement. | 1,315 | 8.8% | 35 | \$20.16 | Moderate OJT, Apprenticeship, Military | | x | | x | | | RCI  |
| Operations Research Analysts (15-2031): Formulate and apply mathematical modeling and other computer methods to develop and interpret information that assists management decision making. | 146 | 6.2% | 5 | \$30.55 | Masters, Military | x | x | x | x | x | x | ICE  |
| Ophthalmic Laboratory Technicians (51-9083): Cut, grind, and polish eyeglasses, contact lenses, or other precision optical elements. Assemble and mount lenses into frames or process other optical elements. | 156 | 4.5% | 4 | \$14.03 | Moderate OJT, Apprenticeship, Military | x | | | | | | RCI  |
| Opticians, Dispensing (29-2081): Design, measure, fit, and adapt lenses and frames for client according to written optical prescription or specification. | 308 | 10.1% | 9 | \$18.47 | Long-term OJT, Apprenticeship, Military, NH License | x | x | x | x | | | ECR  |
| Optometrists (29-1041): Diagnose/treat conditions/diseases of the human eye/visual system. Examine eyes/visual system, diagnose problems/impairments and provide treatment. | 184 | 28.8% | 11 | \$56.47 | First Professional, Military, NH License | x | x | x | x | | x | ISR  |
| Order Clerks (43-4151): Receive and process incoming orders for materials, merchandise, classified ads, or services such as repairs, installations, or rental of facilities. | 1,062 | -21.3% | 30 | \$15.05 | Short-term OJT | x | x | x | x | | | CES  |
| Packaging and Filling Machine Operators and Tenders (51-9111): Operate/tend machines to prepare industrial or consumer products for storage or shipment. Include cannery workers. | 1,730 | 0.5% | 30 | \$12.79 | Short-term OJT | | x | | | | | RCI  |
| Packers and Packers, Hand (53-7064): Pack or package by hand a wide variety of products and materials. | 2,306 | -4.7% | 38 | \$10.07 | Short-term OJT, Military | | | | | | x | RCE  |
| Painters, Construction and Maintenance (47-2141): Paint walls, equipment, buildings, bridges, and other structural surfaces, using brushes, rollers, and spray guns. | 1,491 | 1.8% | 29 | \$15.20 | Moderate OJT, Apprenticeship | | x | | | | | RCA  |
| Painters, Transportation Equipment (51-9122): Operate or tend painting machines to paint surfaces of transportation equipment, such as automobiles, buses, trucks, trains, boats, and airplanes. | 121 | 6.6% | 4 | \$17.82 | Long-term OJT, Apprenticeship | | x | | x | | | RCI  |
| Painting, Coating, and Decorating Workers (51-9123): Paint, coat, or decorate articles, such as furniture, glass, plateware, pottery, jewelry, cakes, toys, books, or leather. | 85 | 7.1% | 3 | \$12.80 | Short-term OJT, Apprenticeship | | | | | | | RAC  |
| Paralegals and Legal Assistants (23-2011): Assist lawyers by researching legal precedent, investigating facts, or preparing legal documents. Conduct research to support a legal proceeding/action. | 1,194 | 13.0% | 30 | \$20.92 | Associate, Apprenticeship, Military | x | x | x | x | | | CIE  |
| Parking Lot Attendants (53-6021): Park automobiles or issue tickets for customers in a parking lot or garage. May collect fee. | 418 | -1.9% | 15 | \$10.35 | Short-term OJT | | x | | x | | | RCE  |
| Parts Salespersons (41-2022): Sell spare and replacement parts and equipment in repair shop or parts store. | 1,366 | -1.0% | 48 | \$15.67 | Moderate OJT, Apprenticeship | x | x | x | x | | | ECR  |
| Paving, Surfacing, and Tamping Equipment Operators (47-2071): Operate equipment used for applying concrete, asphalt, or other materials to road beds, parking lots, etc or equipment used for tamping gravel, dirt, etc. | 176 | 8.5% | 5 | \$16.87 | Moderate OJT, Apprenticeship, Military | | x | | x | | | RCE  |
| Payroll and Timekeeping Clerks (43-3051): Compile/post employee time/payroll data. May compute time worked, production, and commission; compute and post wages/deductions, prepare paychecks. | 876 | -6.4% | 21 | \$18.35 | Moderate OJT, Apprenticeship, Military | x | x | x | x | | | CES  |
| Personal and Home Care Aides (39-9021): Assist elderly or disabled adults with daily living activities at the person's home or in a daytime non-residential facility. | 3,472 | 48.4% | 211 | \$10.73 | Short-term OJT | | x | | x | | | SRC  |
| Personal Financial Advisors (13-2052): Advise clients on financial plans using knowledge of tax and investment strategies, securities, insurance, pension plans, and real estate. | 843 | 24.7% | 30 | na | Bachelor | x | x | x | x | x | | ECS  |
| Pest Control Workers (37-2021): Spray or release chemical solutions or toxic gases and set traps to kill pests and vermin, such as mice, termites, and roaches, that infest buildings and surrounding areas. | 96 | 10.4% | 4 | \$17.18 | Moderate OJT, Apprenticeship, Military | x | x | x | x | | | RCE  |




















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|---|--------------------|-----------------------|--------------------------|----------------|---|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Pharmacists (29-1051): Dispense drugs prescribed by physicians/health practitioners and provide information to patients about medications. | 1,485 | 13.2% | 53 | \$54.09 | Doctorate, Military, NH License | x | x | x | x | x | x | ICS  |
| Pharmacy Technicians (29-2052): Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications. | 1,292 | 26.9% | 68 | \$13.76 | Moderate OJT, Apprenticeship, Military, NH License | x | x | | x | x | | CRS  |
| Photographers (27-4021): Photograph persons, subjects, merchandise, or other commercial products. May develop negatives and produce finished prints. | 624 | 8.2% | 18 | \$20.59 | Long-term OJT, Apprenticeship, Military | | x | | x | | | ARE  |
| Physical Therapist Aides (31-2022): Under close supervision of a physical therapist or physical therapy assistant, perform only delegated, selected, or routine tasks in specific situations. | 96 | 24.0% | 3 | \$14.19 | Short-term OJT | | x | | x | | | SRC  |
| Physical Therapist Assistants (31-2021): Assist physical therapists in providing physical therapy treatments and procedures. May assist in the development of treatment plans, carry out routine functions, etc. | 384 | 32.8% | 19 | \$22.16 | Associate, Military, NH License | x | x | x | x | | | SRI  |
| Physical Therapists (29-1123): Coordinate rehab programs that improve mobility, relieve pain, increase strength, and decrease/prevent deformity of patients suffering from disease/injury. | 1,205 | 29.2% | 50 | \$33.83 | Masters, Military, NH License | x | x | x | x | | x | SIR  |
| Physician Assistants (29-1071): Provide healthcare services typically performed by a physician, under the supervision of a physician. Conduct complete physicals, provide treatment, and counsel patients. | 508 | 45.7% | 32 | \$43.32 | Bachelor, Military, NH License | x | x | x | x | | x | SIR  |
| Physicians and Surgeons (29-1060): Diagnose, treat, and help prevent diseases and injuries that commonly occur in the general population. Includes all medical specialties. | 2,994 | 26.9% | 135 | na | First Professional; Military; NH License | x | x | x | x | x | x | ISR  |
| Pipelayers (47-2151): Lay pipe for storm or sanitation sewers, drains, and water mains. Perform any combination of the following tasks: grade trenches or culverts, position pipe, or seal joints. | 139 | 12.2% | 5 | \$17.21 | Short-term OJT, Military | | x | | | | | REC  |
| Plating and Coating Machine Setters, Operators, and Tenders, Metal/Plastic (51-4193): Set up, operate, or tend plating or coating machines to coat metal or plastic products to protect or decorate surfaces. | 122 | -9.0% | 3 | \$16.75 | Moderate OJT, Apprenticeship | | | | | | | RCI  |
| Plumbers, Pipefitters, and Steamfitters (47-2152): Assemble, install, alter, and repair pipelines or pipe systems. May install heating and cooling equipment and mechanical control systems. | 1,964 | 10.6% | 61 | \$23.06 | Long-term OJT, Apprenticeship, Military, NH License | | x | | x | | | RCI  |
| Police and Sheriff's Patrol Officers (33-3051): Maintain order, enforce laws and ordinances, and protect life/property in an assigned patrol district. Performs duties such as foot patrol and investigate accidents. | 2,899 | 6.1% | 93 | \$22.78 | Long-term OJT, Apprenticeship, Military, NH License | x | x | x | x | | | ERS  |
| Postal Service Clerks (43-5051): Perform any combination of tasks in a post office. | 548 | -17.3% | 12 | \$24.91 | Short-term OJT, Apprenticeship, Military | x | x | | x | | | CRS  |
| Postal Service Mail Carriers (43-5052): Sort mail for delivery. Deliver mail on established route by vehicle or on foot. | 1,660 | -0.2% | 52 | \$23.01 | Short-term OJT | | | | | | | CRE  |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators (43-5053): Prepare incoming and outgoing mail for distribution. Must complete competitive exam. | 1,034 | -29.8% | 10 | \$22.79 | Short-term OJT | x | x | | x | | | CRE  |
| Postmasters and Mail Superintendents (11-9131): Coordinate operational, administrative, management, and supportive services of a U.S. post office; or coordinate activities of workers engaged in postal and related work. | 228 | -14.5% | 5 | \$30.06 | Experience, Military | x | x | x | x | | | ECS  |
| Pourers and Casters, Metal (51-4052): Operate hand-controlled mechanisms to pour and regulate the flow of molten metal into molds to produce castings or ingots. | 84 | 7.1% | 3 | \$15.81 | Moderate OJT | | x | | | | | RCI  |
| Power Plant Operators (51-8013): Control, operate, or maintain machinery to generate electric power. Include auxiliary equipment operators. | 224 | -6.7% | 8 | \$26.11 | Long-term OJT, Apprenticeship | x | x | | x | | | RCE  |
| Printing Machine Operators (51-5023): Set up or operate various types of printing machines, such as offset, letterset, intaglio, or gravure presses or screen printers to produce print on paper or other materials. | 901 | -12.1% | 19 | \$17.94 | Moderate OJT, Apprenticeship | x | x | | | | | RCE  |




















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|--|--------------------|-----------------------|--------------------------|----------------|--|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Private Detectives and Investigators (33-9021): Gather, analyze, compile and report information regarding individuals or organizations to clients, or detect occurrences of unlawful acts or infractions of rules in private establishment. | 135 | 22.2% | 6 | \$18.99 | Experience, Apprenticeship, NH License | x | x | x | x | | | ECR  |
| Procurement Clerks (43-3061): Compile information and records to draw up purchase orders for procurement of materials and services. | 617 | 2.8% | 21 | \$16.16 | Short-term OJT, Military | x | x | x | x | | | CER  |
| Producers and Directors (27-2012): Produce or direct stage, television, radio, video, or motion picture productions for entertainment, information, or instruction. | 157 | 5.7% | 6 | \$25.80 | Bachelor plus experience, Apprenticeship, Military | x | x | x | x | | | EAC  |
| Production, Planning, and Expediting Clerks (43-5061): Coordinate and expedite the flow of work and materials within or between departments of an establishment according to production schedule. | 1,320 | -3.1% | 33 | \$21.36 | Short-term OJT, Apprenticeship, Military | x | x | x | x | | | CER  |
| Psychiatric Aides (31-1013): Assist mentally impaired or emotionally disturbed patients, working under direction of nursing and medical staff. | 371 | 0.5% | 4 | \$14.58 | Short-term OJT, Military | x | x | x | x | | | SRC  |
| Public Relations Specialists (27-3031): Engage in promoting or creating good will for individuals, groups, or organizations by writing/selecting favorable publicity and releasing it through various media. | 850 | 22.7% | 39 | \$25.59 | Bachelor, Apprenticeship, Military, NH License | x | x | x | x | | | EAS  |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products (13-1023): Purchase equipment, tools, parts, supplies, or services for operation of an establishment. Purchase raw or semi-finished materials for manufacturing. | 1,311 | 10.3% | 48 | \$27.16 | Experience, Apprenticeship, Military | x | x | x | x | x | | CER  |
| Radio and Television Announcers (27-3011): Talk on radio or television. May interview guests, act as master of ceremonies, read news flashes, identify station by giving call letters, or announce song title and artist. | 240 | -15.8% | 7 | \$14.42 | Long-term OJT, Military | x | x | x | x | | | AES  |
| Radiologic Technologists and Technicians (29-2034): Take X-rays and CAT scans or administer nonradioactive materials into patient's blood stream for diagnostic purposes. | 830 | 12.8% | 23 | \$27.76 | Associate, Apprenticeship, Military | | x | | x | | | RSC  |
| Real Estate Appraisers and Assessors (13-2021): Appraise real property to determine its fair value. May assess taxes in accordance with prescribed schedules. | 551 | 6.5% | 14 | \$31.32 | Certificate, NH License | x | x | x | x | | | ECR  |
| Real Estate Brokers (41-9021): Oversee real estate transactions. Other duties usually include selling real estate or renting properties and arranging loans. | 380 | 8.4% | 9 | \$26.09 | Experience, NH License | x | x | x | x | | | ECR  |
| Real Estate Sales Agents (41-9022): Rent, buy, or sell property for clients. Perform duties such as interview prospective clients, accompany clients to property site, discuss conditions of sale, and draw up contracts. | 1,064 | 15.9% | 34 | \$20.69 | Certificate, NH License | x | x | x | x | | | ECS  |
| Receptionists and Information Clerks (43-4171): Answer inquiries and obtain information for general public, customers, visitors, and others. | 4,981 | 13.9% | 203 | \$12.63 | Short-term OJT | x | x | x | x | | | CES  |
| Recreation Workers (39-9032): Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities. | 1,964 | 18.1% | 72 | \$12.58 | Bachelor, Military | x | x | | x | | | SEA  |
| Recreational Therapists (29-1125): Plan, direct, or coordinate medically-approved recreation programs for patients. May assess a patient condition and recommend appropriate recreational activity. | 86 | 11.6% | 4 | \$20.81 | Bachelor, NH License | x | x | x | x | | | SAI  |
| Recreational Vehicle Service Technicians (49-3092): Diagnose, inspect, adjust, repair, or overhaul recreational vehicles including travel trailers. | 121 | 6.6% | 4 | \$16.93 | Long-term OJT, Apprenticeship | x | x | | x | | | RIC  |
| Refuse and Recyclable Material Collectors (53-7081): Collect and dump refuse or recyclable materials from containers into truck. May drive truck. | 976 | 10.5% | 38 | \$14.51 | Short-term OJT | | x | | x | | | RCE  |
| Rehabilitation Counselors (21-1015): Counsel individuals to maximize independence and employability of persons coping w/ personal, social, and vocational difficulties resulting from illness, disease, etc. | 622 | 19.0% | 25 | \$15.72 | Masters | x | x | x | x | | | SIA  |
| Reporters and Correspondents (27-3022): Collect/analyze facts about newsworthy events. Report/write stories for newspaper, radio, or television. Ex. "Broadcast News Analysts" (27-3021). | 235 | -9.4% | 7 | \$23.00 | Bachelor plus experience, Military | x | x | x | x | | | AEI  |




















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|--|--------------------|-----------------------|--------------------------|----------------|--|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Reservation and Transportation Ticket Agents and Travel Clerks (43-4181): Make and confirm reservations and sell tickets to passengers and for large hotel or motel chains. | 289 | 8.3% | 9 | \$15.83 | Short-term OJT, Military | x | x | x | x | | | CES  |
| Residential Advisors (39-9041): Coordinate activities for residents of boarding schools, college fraternities or sororities, college dormitories, or similar establishments. | 639 | 13.0% | 31 | \$13.76 | Moderate OJT, Apprenticeship, Military | x | x | x | x | | | SEC  |
| Respiratory Therapists (29-1126): Assess, treat, and care for patients with breathing disorders. Assume responsibility for respiratory care modalities, including supervision of respiratory therapy technicians. | 374 | 22.5% | 15 | \$27.63 | Associate, NH License | x | x | x | x | | x | SIR  |
| Retail Salespersons (41-2031): Sell merchandise, such as furniture, motor vehicles, appliances, or apparel in a retail establishment. | 24,175 | 6.9% | 840 | \$12.25 | Short-term OJT, Military | x | x | | x | | | ECS  |
| Roofers (47-2181): Cover roofs of structures with roofing materials. May spray roofs, sidings, and walls with material to bind, seal, insulate, or soundproof sections of structures. | 389 | -6.9% | 6 | \$17.43 | Moderate OJT, Apprenticeship | | x | | x | | | RCI  |
| Sales Agents, Advertising (41-3011): Sell or solicit advertising, including graphic art, advertising space in publications, custom made signs, or TV and radio advertising time. | 627 | 5.9% | 16 | \$24.09 | Moderate OJT | x | x | x | x | | | ECA  |
| Sales Agents, Insurance (41-3021): Sell insurance. May refer clients to independent brokers, work as independent broker, or be employed by insurance company. | 3,985 | 12.0% | 141 | \$26.93 | Certificate, NH License | x | x | x | x | | | ECS  |
| Sales Agents, Securities, Commodities, and Financial Services (41-3031): Buy and sell securities in investment and trading firms, or call upon businesses and individuals to sell financial services. | 1,723 | 4.9% | 62 | \$32.39 | Bachelor, NH License | x | x | x | x | | | ECS  |
| Sales Engineers (41-9031): Sell business goods or services, the selling of which requires a technical background equivalent to a baccalaureate degree in engineering. | 446 | 3.4% | 18 | \$42.92 | Bachelor | x | x | x | x | x | | ERI  |
| Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products (41-4011): Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required. | 3,651 | 6.1% | 107 | \$45.04 | Moderate OJT | x | x | x | x | | | CER  |
| Sales Reps, Wholesale and Manufacturing, Except Technical/Scientific Products (41-4012): Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold. | 8,150 | 7.6% | 251 | \$30.40 | Moderate OJT | x | x | x | x | | | ECR  |
| Sawing Machine Setters, Operators, and Tenders, Wood (51-7041): Set up, operate, or tend wood sawing machines. Include head sawyers. | 164 | -17.7% | 3 | \$14.35 | Moderate OJT, Apprenticeship | | x | | | | | RCI  |
| Secretaries, Except Legal, Medical, and Executive (43-6014): Perform routine clerical and administrative functions such as drafting correspondence, scheduling appointments, and organizing and maintaining files. | 10,479 | 3.7% | 180 | \$14.60 | Moderate OJT, Apprenticeship, Military | x | x | x | x | | | CES  |
| Security and Fire Alarm Systems Installers (49-2098): Install, program, maintain, and repair security and fire alarm wiring and equipment. Ensure that work is in accordance with relevant codes. | 426 | 21.8% | 16 | \$18.58 | Certificate, Military | x | x | | x | | | RCI  |
| Security Guards (33-9032): Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. | 2,369 | 11.2% | 76 | \$13.67 | Short-term OJT, Apprenticeship, Military, NH License | | x | | x | | | RCE  |
| Septic Tank Servicers and Sewer Pipe Cleaners (47-4071): Clean/repair septic tanks, sewer lines, or drains. May patch walls and partitions of tank, replace damaged drain tile, or repair breaks in underground piping. | 108 | 14.8% | 5 | \$18.49 | Moderate OJT | | x | | x | | | REC  |
| Service Station Attendants (53-6031): Service automobiles, buses, trucks, boats, and other automotive or marine vehicles with fuel, lubricants, accessories, and other services and supplies. | 584 | -1.5% | 24 | \$9.87 | Short-term OJT, Military | | x | | x | | | RCS  |
| Sewing Machine Operators (51-6031): Operate or tend sewing machines to join, reinforce, decorate, or perform related sewing operations in the manufacture of garment or nongarment products. | 611 | -18.7% | 3 | \$13.15 | Moderate OJT, Apprenticeship | | | | | | | RCA  |
| Sheet Metal Workers (47-2211): Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, drainpipes, and furnace casings. | 670 | 4.2 | 19 | \$18.15 | Long-Term OJT; Apprenticeship; Military | | | | | x | | RCA  |




















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| Occupation, SOC Code, & Description | Job Outlook & Wage | | | | Education or Training Category | Basic Skills | | | | | | Interests & Career Area | |
|--|--------------------|-----------------------|--------------------------|----------------|---|--------------|-----------|---------|----------|------|---------|-------------------------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | | |
| Shipping, Receiving, and Traffic Clerks (43-5071): Duties include assembling, addressing, and shipping merchandise or material; receiving, unpacking, and recording incoming merchandise or material. | 3,589 | -7.5% | 89 | \$14.61 | Short-term OJT, Military | x | x | | | | | | CRE  |
| Skin Care Specialists (39-5094): Provide skin care treatments to face and body to enhance an individual's appearance. | 219 | 36.1% | 11 | \$13.46 | Certificate, NH License | | x | | x | | | | ERS  |
| Social and Human Service Assistants (21-1093): Assist professionals from a wide variety of fields, such as psychology, rehabilitation, or social work, to provide client services, as well as support for families. | 1,628 | 28.4% | 81 | \$12.67 | Moderate OJT, Apprenticeship | x | x | x | x | | | | CSE  |
| Special Education Teachers, Middle School (25-2042): Teach middle school subjects to educationally/physically handicapped students. | 559 | 18.4% | 25 | \$50,314.00 | Bachelor, NH License | x | x | x | x | | | | SAI  |
| Special Education Teachers, Preschool, Kindergarten, and Elementary School (25-2041): Teach elementary and preschool school subjects to educationally and physically handicapped students. | 1,022 | 18.9% | 46 | \$47,925.00 | Bachelor, NH License | x | x | x | x | | | | SAE  |
| Special Education Teachers, Secondary School (25-2043): Teach secondary school subjects to educationally/physically handicapped students. | 503 | 13.3% | 20 | \$52,197.00 | Bachelor, NH License | x | x | x | x | | | | SIA  |
| Speech-Language Pathologists (29-1127): Assess and treat persons with speech/language/voice/fluency disorders. May select alternative communication systems and teach their use. | 650 | 18.3% | 24 | \$29.75 | Masters, Military, NH License | x | x | x | x | | x | | SIA  |
| Stock Clerks and Order Fillers (43-5081): Receive, store, and issue sales floor merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill orders. | 11,976 | 7.3% | 363 | \$11.72 | Short-term OJT, Military | x | x | | x | | | | CRE  |
| Stonemasons (47-2022): Build stone structures, such as piers, walls, and abutments. Lay walks, curbstones, or special types of masonry for vats, tanks, and floors. | 92 | 5.4% | 3 | \$21.63 | Long-term OJT, Apprenticeship | | x | | x | | | | RAE  |
| Structural Iron and Steel Workers (47-2221): Raise, place, and unite iron or steel girders, columns, and other structural members to form completed structures or structural frameworks. | 189 | 7.9% | 5 | \$22.63 | Long-term OJT, Apprenticeship, Military | x | x | | x | | | | RIC  |
| Structural Metal Fabricators and Fitters (51-2041): Fabricate, lay out, position, align, and fit parts of structural metal products. | 312 | 7.1% | 9 | \$16.75 | Moderate OJT, Apprenticeship, Military | | | | | | | | RCI  |
| Substance Abuse and Behavioral Disorder Counselors (21-1011): Counsel and advise individuals with alcohol, tobacco, drug, or other addictive problems. May counsel individuals, families, or groups. | 313 | 24.0% | 13 | \$18.94 | Bachelor plus experience, NH License | x | x | x | x | | | | SAI  |
| Supervisors/Managers of Construction Trades and Extraction Workers (47-1011): Directly supervise and coordinate activities of construction or extraction workers. | 3,060 | 9.5% | 88 | \$27.35 | Experience, Military, NH License | x | x | | x | | | | ERC  |
| Supervisors/Managers of Correctional Officers (33-1011): Supervise and coordinate activities of correctional officers and jailers. | 77 | 76.6% | 12 | \$27.59 | Experience, Military | x | x | x | x | | | | ECR  |
| Supervisors/Managers of Farming, Fishing, and Forestry Workers (45-1011): Directly supervise and coordinate the activities of agricultural, forestry, aquacultural, and related workers. | 136 | 6.6% | 5 | \$20.55 | Experience | x | x | | x | | | | ERC  |
| Supervisors/Managers of Fire Fighting and Prevention Workers (33-1021): Supervise and coordinate activities of workers engaged in fire fighting and fire prevention and control. | 366 | 5.7% | 21 | \$28.67 | Experience, Apprenticeship, Military | x | x | x | x | | | | ERS  |
| Supervisors/Managers of Food Preparation and Serving Workers (35-1012): Supervise workers engaged in preparing and serving food. | 3,896 | 9.6% | 74 | \$16.01 | Experience, Military | x | x | | x | | | | ECR  |
| Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand (53-1021): Supervise and coordinate the activities of helpers, laborers, or material movers. | 530 | 4.3% | 11 | \$20.68 | Experience | x | x | | x | | | | ERC  |
| Supervisors/Managers of Housekeeping and Janitorial Workers (37-1011): Supervise work activities of cleaning personnel in hotels, hospitals, offices, and other establishments. | 1,269 | 3.5% | 18 | \$18.10 | Experience, Apprenticeship, Military | | x | | x | | | | ECR  |




















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|--|--------------------|-----------------------|--------------------------|----------------|--|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers (37-1012): Plan, organize, direct, or coordinate activities of workers engaged in landscaping or groundskeeping activities. | 1,474 | 12.6% | 35 | \$22.10 | Experience | x | x | x | x | | | ERC  |
| Supervisors/Managers of Mechanics, Installers, and Repairers (49-1011): Supervise and coordinate the activities of mechanics, installers, and repairers. Exclude team or work leaders. | 2,283 | 4.0% | 69 | \$29.26 | Experience, Military | x | x | x | x | | | ECR  |
| Supervisors/Managers of Non-Retail Sales Workers (41-1012): Directly supervise/coordinate activities of sales workers other than retail sales workers. | 3,490 | 3.6% | 85 | \$41.16 | Experience | x | x | x | x | | | ECS  |
| Supervisors/Managers of Office and Administrative Support Workers (43-1011): Supervise and coordinate the activities of clerical and administrative support workers. | 8,073 | 8.8% | 253 | \$22.62 | Experience, Military | x | x | x | x | | | ECS  |
| Supervisors/Managers of Personal Service Workers (39-1021): Supervise and coordinate activities of personal service workers, such as supervisors of flight attendants, hairdressers, or caddies. | 1,107 | 13.6% | 45 | \$16.13 | Experience, Military | x | x | x | x | | | ECS  |
| Supervisors/Managers of Police and Detectives (33-1012): Supervise and coordinate activities of members of police force. | 418 | 5.5% | 24 | \$33.86 | Experience, Military | x | x | x | x | | | ESC  |
| Supervisors/Managers of Production and Operating Workers (51-1011): Supervise and coordinate the activities of production and operating workers. | 3,792 | -5.9% | 51 | \$26.08 | Experience, Military, NH License | x | x | x | x | | | ERC  |
| Supervisors/Managers of Retail Sales Workers (41-1011): Directly supervise sales workers in a retail establishment or department. Duties may include management functions. | 12,267 | 4.2% | 314 | \$18.60 | Experience, Apprenticeship, Military | | x | | x | | | ECS  |
| Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators (53-1031): Directly supervise and coordinate activities of transportation and material-moving machine and vehicle operators and helpers. | 700 | -4.1% | 12 | \$24.48 | Experience, Military | x | x | x | x | | | ECR  |
| Surgical Technologists (29-2055): Assist in operations, under the supervision of surgeons, registered nurses, or other surgical personnel. May help set up operating room, prepare and transport patients for surgery, etc. | 316 | 23.7% | 16 | \$19.91 | Certificate, Apprenticeship, Military | | x | | x | | | RSC  |
| Surveying and Mapping Technicians (17-3031): Perform surveying and mapping duties, usually under the direction of an engineer, surveyor, cartographer, or photogrammetrist. | 476 | 6.3% | 12 | \$16.26 | Moderate OJT, Apprenticeship, Military | x | x | x | x | x | | CRI  |
| Surveyors (17-1022): Make exact measurements and determine property boundaries. Provide data relevant to the shape, contour, gravitation, location, elevation, or dimension of land or land features. | 259 | 14.7% | 11 | \$26.99 | Bachelor, Military, NH License | x | x | x | x | x | | RIC  |
| Switchboard Operators, Including Answering Service (43-2011): Operate telephone business systems equipment or switchboards to relay incoming, outgoing, and interoffice calls. | 760 | -10.4% | 16 | \$12.43 | Short-term OJT, Military | | x | | x | | | CES  |
| Tailors, Dressmakers, and Custom Sewers (51-6052): Design, make, alter, repair, or fit garments. | 365 | -2.7% | 4 | \$15.06 | Long-term OJT, Apprenticeship | | x | | | | | RAE  |
| Tax Examiners, Collectors, and Revenue Agents (13-2081): Determine tax liability or collect taxes from individuals or business firms according to prescribed laws and regulations. | 370 | 5.9% | 15 | \$23.71 | Bachelor | x | x | x | x | x | | CES  |
| Tax Preparers (13-2082): Prepare tax returns for individuals or small businesses but do not have the background or responsibilities of an accredited or certified public accountant. | 225 | 2.2% | 5 | \$20.60 | Moderate OJT | x | x | | x | x | | CES  |
| Taxi Drivers and Chauffeurs (53-3041): Drive automobiles, vans, or limousines to transport passengers. May occasionally carry cargo. Include hearse drivers. | 1,530 | 12.2% | 46 | \$10.99 | Short-term OJT | | x | | x | | | RES  |
| Teacher Assistants (25-9041): Perform duties that are instructional or deliver direct services to students/parents. Serve in a position for which a teacher or another professional has responsibility. | 9,022 | 9.3% | 275 | \$25,282.00 | Short-term OJT, Apprenticeship, NH License | | x | | x | | | SCA  |
| Teachers and Instructors, Adult Basic and Secondary Education and Literacy (25-3011): Teach/instruct out-of-school youths/adults in remedial education, GED preparatory classes, literacy, or English as a Second Language. | 201 | 19.9% | 7 | \$26.03 | Bachelor, NH License | x | x | x | x | | | SAE  |

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|---|--------------------|-----------------------|--------------------------|----------------|--|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Teachers, Elementary School, Except Special Education (25-2021): Teach pupils in public or private schools at the elementary level basic academic, social, and other formative skills. | 6,599 | 16.0% | 256 | \$49,278.00 | Bachelor, NH License | x | x | x | x | | | SAC  |
| Teachers, Kindergarten, Except Special Education (25-2012): Teach elemental natural and social science, personal hygiene, music, art, and literature to children from 4 to 6 years old. | 419 | 14.8% | 14 | \$45,058.00 | Bachelor, NH License | x | x | x | x | | | SAE  |
| Teachers, Middle School, Except Special Education (25-2022): Teach students in public or private schools at the middle/intermediate/jr high level (falls between elementary and senior high as defined by State laws/Regs). | 3,426 | 15.6% | 131 | \$49,247.00 | Bachelor, NH License | x | x | x | x | | | SAI  |
| Teachers, Preschool, Except Special Education (25-2011): Instruct children in activities designed to promote intellectual/social/physical growth needed for primary school. May need State certification. | 2,973 | 21.1% | 123 | \$13.00 | Certificate | x | x | x | x | | | SAE  |
| Teachers, Secondary School, Except Special and Career/Technical Education (25-2031): Teach students in one or more subjects, such as English, mathematics, or social studies at the secondary level in public or private schools. | 4,836 | 9.0% | 184 | \$51,336.00 | Bachelor, NH License | x | x | x | x | | | SAE  |
| Teachers, Secondary School, Special and Career/Technical Education (25-2032): Teach occupational, career and technical, or vocational subjects at the secondary school level in public or private schools. | 270 | 8.9% | 10 | \$54,869.00 | Bachelor plus experience, NH License | x | x | x | x | | | SIA  |
| Teachers, Self-Enrichment Education (25-3021): Teach/instruct courses other than those that normally lead to an occupational objective or degree. | 1,181 | 34.1% | 58 | \$21.02 | Experience, NH License | x | x | | x | | | SAE  |
| Team Assemblers (51-2092): Work as part of a team having responsibility for assembling an entire product or component of a product. | 3,999 | -0.7% | 90 | \$14.02 | Moderate OJT, Apprenticeship | | x | | x | | | RCE  |
| Technical Writers (27-3042): Write technical materials, such as equipment manuals, appendices, or operating and maintenance instructions. May assist in layout work. | 218 | 4.6% | 5 | \$35.65 | Bachelor | x | x | x | x | | | AIC  |
| Telecommunications Equipment Installers and Repairers, Except Line Installers (49-2022): Set-up/rearrange/remove switching and dialing equipment used in central offices. Service or repair telephones and other equipment on customers' property. | 701 | 8.3% | 18 | \$24.31 | Long-term OJT, Apprenticeship, Military | x | x | | x | | | RIC  |
| Telecommunications Line Installers and Repairers (49-9052): String and repair telephone and television cable, including fiber optics and other equipment for transmitting messages or television programming. | 863 | 5.2% | 18 | \$25.06 | Long-term OJT, Apprenticeship, Military | x | x | | x | | | REC  |
| Telemarketers (41-9041): Solicit donations or orders for goods or services over the telephone. | 877 | -12.3% | 22 | \$15.80 | Short-Term OJT | x | x | | x | | | ECR  |
| Telephone Operators (43-2021): Provide information by accessing directories. May handle emergency calls and assist children or people with physical disabilities to make calls. | 214 | 8.4% | 6 | \$14.06 | Short-term OJT | | x | | x | | | CSR  |
| Tellers (43-3071): Receive and pay out money. Keep records of money and negotiable instruments involved in a financial institution's various transactions. | 2,056 | 3.4% | 92 | \$12.31 | Short-term OJT, Apprenticeship, Military | x | x | | x | x | | CER  |
| Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders (51-6064): Set up, operate, or tend machines that wind or twist textiles; or draw out and combine sliver. | 161 | -16.1% | 3 | \$15.84 | Moderate OJT, Apprenticeship | | x | | x | | | RCE  |
| Tile and Marble Setters (47-2044): Apply hard tile, marble, and wood tile to walls, floors, ceilings, and roof decks. | 202 | 8.4% | 7 | \$19.00 | Long-term OJT, Apprenticeship | | x | | x | | | RCA  |
| Tire Repairers and Changers (49-3093): Repair and replace tires. | 363 | 0.8% | 8 | \$11.44 | Short-term OJT | | x | | | | | RCI  |
| Tool and Die Makers (51-4111): Analyze specifications, lay out metal stock, set up and operate machine tools, and fit and assemble parts to make and repair dies, cutting tools, jigs, fixtures, gauges, and machinists' hand tools. | 387 | -5.2% | 2 | \$22.86 | Long-Term OJT; Apprenticeship | | x | | | | | RIC  |
| Tool Grinders, Filers, and Sharpeners (51-4194): Perform precision smoothing, sharpening, polishing, or grinding of metal objects. | 126 | -6.3% | 4 | \$14.91 | Moderate OJT, Apprenticeship, Military | | | | | x | | RCI  |

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|---|--------------------|-----------------------|--------------------------|----------------|---|--------------|-----------|---------|----------|------|---------|--|
| | Empl. 2008 | 2008-2018 Growth Rate | Average Annual Openings* | Average Wage** | | Reading | Listening | Writing | Speaking | Math | Science | |
| Tour Guides and Escorts (39-6021): Escort individuals or groups on sightseeing tours or through places of interest, such as industrial establishments, public buildings, and art galleries. | 200 | 11.5% | 10 | \$12.34 | Moderate OJT | | x | | x | | | SEA  |
| Training and Development Specialists (13-1073): Conduct training and development programs for employees. | 654 | 19.4% | 30 | \$23.77 | Bachelor, Apprenticeship, Military | x | x | x | x | | | SAC  |
| Travel Agents (41-3041): Plan and sell transportation and accommodations for travel agency customers. Determine destination, modes of transportation, travel dates, costs, and accommodations required. | 428 | 6.5% | 6 | \$17.68 | Certificate | x | x | x | x | x | | ECS  |
| Truck Drivers, Heavy and Tractor-Trailer (53-3032): Drive a tractor-trailer combination or a truck with a capacity of at least 26,000 lbs GVW, to transport and deliver materials. May be required to unload truck. | 7,411 | 11.2% | 216 | \$18.84 | Short-term OJT, Apprenticeship, Military | | x | | | | | RCI  |
| Truck Drivers, Light or Delivery Services (53-3033): Drive a truck or van with a capacity of under 26,000 lbs GVW, primarily to deliver or pick up merchandise or to deliver packages within a specified area. | 4,812 | 2.8% | 100 | \$15.07 | Short-term OJT, Military | | x | | x | | | RCE  |
| Urban and Regional Planners (19-3051): Develop comprehensive plans and programs for use of land and physical facilities of local jurisdictions, such as towns, cities, counties, and metropolitan areas. | 214 | 12.6% | 7 | \$27.55 | Masters | x | x | x | x | | | IEA  |
| Ushers, Lobby Attendants, and Ticket Takers (39-3031): Assist patrons at entertainment events by performing duties such as collecting admission tickets, assisting in finding seats. | 426 | 3.3% | 28 | \$8.95 | Short-term OJT | | x | | x | | | SCE  |
| Veterinarians (29-1131): Diagnose and treat diseases and dysfunctions of animals. May engage in a particular function, such as research and development, consultation, etc. | 302 | 27.2% | 13 | \$43.31 | First Professional, Military, NH License | x | x | x | x | | x | IRS  |
| Veterinary Assistants and Laboratory Animal Caretakers (31-9096): Feed, water, and examine pets and other nonfarm animals. Clean/disinfect cages/work areas, and sterilize laboratory and surgical equipment. | 231 | 15.6% | 7 | \$11.36 | Short-term OJT, Apprenticeship, Military | | x | | x | | | RSI  |
| Veterinary Technologists and Technicians (29-2056): Perform medical tests in a lab environment for use in the treatment/diagnosis of diseases in animals. Prepare vaccines and serums. | 635 | 27.7% | 34 | \$15.11 | Associate | x | x | x | x | | x | RIC  |
| Waiters and Waitresses (35-3031): Take orders and serve food and beverages to patrons at tables in dining establishment. | 11,989 | 8.8% | 767 | \$10.03 | Short-term OJT | | x | | x | | | SEC  |
| Water and Liquid Waste Treatment Plant and System Operators (51-8031): Operate or control an entire process or system of machines, often through the use of control boards, to transfer or treat water or liquid waste. | 378 | 15.3% | 14 | \$19.40 | Long-term OJT, Apprenticeship, Military, NH License | x | x | | | | | RCI  |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping (43-5111): Weigh, measure, and check materials, supplies, and equipment for the purpose of keeping relevant records. | 186 | -10.2% | 7 | \$14.11 | Short-term OJT, NH License | x | x | x | x | | | CRE  |
| Welders, Cutters, Solderers, and Brazers (51-4121): Use hand-welding, flame-cutting, hand soldering, or brazing equipment to weld metal components or fill holes, indentations, or seams of fabricated metal products. | 933 | 1.2% | 30 | \$19.61 | Long-term OJT, Apprenticeship, Military | | x | | | | | RCI  |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders (51-4122): Set up, operate, or tend welding, soldering, or brazing machines or robots. | 463 | -3.2% | 14 | \$16.30 | Moderate OJT, Apprenticeship | | x | | x | | | RCI  |
| Wholesale and Retail Buyers, Except Farm Products (13-1022): Purchase farm products either for further processing or resale. Includes tree farm contractors, grain brokers and market operators, grain buyers, and tobacco buyers. | 656 | -1.2% | 16 | \$26.77 | Experience | x | x | | x | x | | ECR  |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing (51-7042): Set up, operate, or tend woodworking machines. | 467 | -15.4% | 10 | \$14.16 | Moderate OJT, Apprenticeship | | x | | x | | | RCI  |
| Writers and Authors (27-3043): Originate and prepare written material, such as scripts, stories, advertisements, and other material. | 594 | 11.1% | 19 | \$25.09 | Bachelor | x | x | x | x | | | AEI  |
| Zoologists and Wildlife Biologists (19-1023): Study the origins, behavior, diseases, genetics, and life processes of animals and wildlife. May specialize in wildlife research and management. | 99 | 1.0% | 3 | \$26.64 | Bachelor | x | x | x | x | | x | IRC  |

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