

IMPORTERS' QUESTIONNAIRE
CERTAIN CIRCULAR WELDED CARBON QUALITY LINE PIPE
FROM CHINA, KOREA, AND MEXICO

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615-B
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than November 10, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning certain circular welded carbon quality line pipe ("line pipe") from China, Korea, and Mexico (invs. Nos. 731-TA-1073-1075 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip code _____

World Wide Web address _____

Has your firm imported line pipe or standard pipe (as defined in the instruction booklet) from any country at any time since January 1, 2001?

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

Email

PART I.-GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form. _____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes-List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing line pipe from China, Korea, and/or Mexico into the United States or which are engaged in exporting line pipe from China, Korea, and/or Mexico to the United States?

No Yes-List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I. GENERAL QUESTIONS—Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of line pipe?

No Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on line pipe. More than one answer may be applicable.

Importer of record Takes title to the imported product(s)

Consignee of the imported product(s) Customs broker or freight forwarder

I-7. If your firm is an importer of record of line pipe but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

I-8. Please indicate whether your firm enters line pipe into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. Please indicate whether your firm imports line pipe under the TIB (temporary importation under bond) program.

No Yes

I-10. To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

No Yes—Please specify. _____

PART II.-TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Fred Ruggles (fred.ruggles@usitc.gov or 202-205-3187). **Unless otherwise specified, supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

Phone No. _____ E-mail address _____

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of line pipe since January 1, 2001?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Please report in the table below the quantity (in *short tons*) of line pipe from China, Korea, and/or Mexico that your firm has imported or arranged for importation for delivery after September 30, 2004 and into calendar year 2005. **Data reported should include welded line pipe over 32 mm (1.25 inches) in nominal diameter (1.660 inch actual outside diameter) and not more than 406.4 mm (16 inches) in outside diameter.**

Source	Oct. 2004	Nov. 2004	Dec. 2004	Jan. 2005	Feb. 2005	Mar. 2005	After Mar. 31, 2005
China							
Korea (SeAH)							
Korea (all other)							
Mexico							

II-4. If your firm also produces line pipe in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Comparability of **line pipe** and **standard pipe**.—Please describe the differences and similarities between **line pipe** and **standard pipe** for the following factors:
(a) **physical properties**; (b) **end uses**—include a discussion of the interchangeability of the products in specific, representative end uses and provide an estimate of how often the products actually are used in such applications; (c) **channels of distribution**—describe the specific customer requirements and channels of distribution through which the products are sold; and (d) **price**. **Please indicate if your response differs for line pipe that is single-certified/stenciled vs. multiple-certified/stenciled and explain how your response would differ for each factor.** Use additional pages as necessary.

(a) Physical properties: _____

(b) End uses: _____

(c) Channels of distribution/customers: _____

(d) Price: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. Please discuss the impact of the following developments with respect to your firm's (1) line pipe and (2) standard pipe operations since January 1, 2001 (use additional pages as necessary):

a) the imposition, modification, and termination of the U.S. safeguard tariffs on line pipe--

b) the imposition, modification, and termination of the U.S. safeguard tariffs on standard pipe and other forms of welded tubular products (except OCTG and line pipe)--

c) the imposition, modification, and termination of the U.S. safeguard tariffs on flat-rolled steel--

d) changes in the availability and prices of direct inputs (e.g., hot-rolled steel) and upstream materials (e.g., steel scrap)--

PART II.--TRADE AND RELATED INFORMATION--*Continued*

II-6. Please discuss the impact of the following developments with respect to your firm's (1) line pipe and (2) standard pipe operations since January 1, 2001 – *Continued*

e) the closure or relocation of line pipe capacity in the United States generally as well as on a regional basis (please identify firms and time frames involved)--

f) demand trends among key end users--

g) changes in transportation options and costs (including the availability and expense of rail, truck, and international waterborne transport)--

PART II.—TRADE AND RELATED INFORMATION—Continued

II-7A. **LINE PIPE IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of line pipe imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China, Korea, and Mexico, as well as for all other countries¹ combined. Photocopy as many pages as you need. Data reported should include welded line pipe over 32 mm (1.25 inches) in nominal diameter (1.660 inch actual outside diameter) and not more than 406.4 mm (16 inches) in outside diameter.**

China² Korea (SeAH) Korea (all others)² Mexico² All other sources combined

(Quantity in short tons, value in \$1,000)					
Item	Calendar years			January-September	
	2001	2002	2003	2003	2004
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>					
IMPORTS:²					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption/company transfers:					
<i>Quantity</i> of internal consumption/transfers					
<i>Value³</i> of internal consumption/transfers					
EXPORT SHIPMENTS:⁴					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
END-OF-PERIOD INVENTORIES⁵ <i>(quantity)</i>					
U.S. SHIPMENTS TO DISTRIBUTORS <i>(quantity)</i>					
U.S. SHIPMENTS TO END USERS <i>(quantity)</i>					

¹ Please identify these sources: _____

² Identify the foreign producers, if known: _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. If you use a different basis for valuing these sales within your company, specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003: _____

⁴ Identify your principal export markets: _____

⁵ **Reconciliation of data.**—The **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No—Please explain: _____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-7B. **STANDARD PIPE IMPORTS.**—Report your firm's imports and your firm's shipments and inventories of standard pipe imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China, Korea, and Mexico, as well as for all other countries¹ combined. Photocopy as many pages as you need.**

China² Korea² Mexico² All other sources combined

(Quantity in short tons, value in \$1,000)					
Item	Calendar years			January-September	
	2001	2002	2003	2003	2004
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>					
IMPORTS:²					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption/company transfers:					
<i>Quantity</i> of internal consumption/transfers					
<i>Value³</i> of internal consumption/transfers					
EXPORT SHIPMENTS:⁴					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
END-OF-PERIOD INVENTORIES⁵ <i>(quantity)</i>					
U.S. SHIPMENTS TO DISTRIBUTORS <i>(quantity)</i>					
U.S. SHIPMENTS TO END USERS <i>(quantity)</i>					
¹ Please identify these sources: _____ _____ _____					
² Identify the foreign producers, if known: _____ _____					
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below: _____ _____					
⁴ Identify your principal export markets: _____ _____					
⁵ Reconciliation of data. —The quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____ _____					

PART II.—TRADE AND RELATED INFORMATION—Continued

II.8. Certain line pipe and standard pipe may be produced from “micro-alloy” steel that has been modified through the addition of alloying elements that may exceed the individual weight limits for nonalloy steel provided for in the HTSUS. (See definitions in the instruction booklet.) Please report below the quantity (in short tons) and value (in \$1,000) of any such line pipe or standard pipe included in the data reported by your firm in response to question II.7 above.

(Quantity in short tons, value in \$1,000)					
Item	Calendar years			January-September	
	2001	2002	2003	2003	2004
IMPORTS OF “MICRO-ALLOY” STEEL LINE PIPE FROM CHINA					
Quantity of imports					
Value of imports					
IMPORTS OF “MICRO-ALLOY” STEEL LINE PIPE FROM KOREA (SeAH)					
Quantity of imports					
Value of imports					
IMPORTS OF “MICRO-ALLOY” STEEL LINE PIPE FROM KOREA (All others)					
Quantity of imports					
Value of imports					
IMPORTS OF “MICRO-ALLOY” STEEL LINE PIPE FROM MEXICO					
Quantity of imports					
Value of imports					
IMPORTS OF “MICRO-ALLOY” STEEL LINE PIPE FROM ALL OTHER SOURCES					
Quantity of imports					
Value of imports					
IMPORTS OF “MICRO-ALLOY” STEEL STANDARD PIPE FROM CHINA					
Quantity of imports					
Value of imports					
IMPORTS OF “MICRO-ALLOY” STEEL STANDARD PIPE FROM KOREA					
Quantity of imports					
Value of imports					
IMPORTS OF “MICRO-ALLOY” STEEL STANDARD PIPE FROM MEXICO					
Quantity of imports					
Value of imports					
IMPORTS OF “MICRO-ALLOY” STEEL STANDARD PIPE FROM ALL OTHER SOURCES					
Quantity of imports					
Value of imports					

PART II.--TRADE AND RELATED INFORMATION--Continued

II.9. **PROFILE OF LINE PIPE SHIPMENTS:** Please report the share (in percent) of your firm's total 2003 U.S. shipments as reported in item II-7A (based on quantity) that was sold as indicated below. Report separately for subject countries and other countries as listed below. Photocopy as many pages as you need.

China Korea (SeAH) Korea (all others) Mexico All other sources combined

A. By certification:

_____ percent	Stenciled to meet <i>only</i> API specifications
_____ percent	Stenciled to API & ASTM specifications
_____ percent	Not stenciled to any specification (describe _____)
_____ percent	Other (describe _____)*
100 percent	* "Other" might include welded pipe of a kind produced in accordance with API specifications and used for oil and gas pipelines, but stenciled solely to a non-API certification (e.g., ASTM).

B. By grade:

_____ percent	A and A-25 (_____ % used in standard applications)
_____ percent	B and X-42 (_____ % used in standard applications)
_____ percent	X-46-52 (_____ % used in standard applications)
_____ percent	X-60-70 (_____ % used in standard applications)
_____ percent	X-80 and above (_____ % used in standard applications)
_____ percent	Other (describe _____)(_____ % used in standard applications)
100 percent	

C. By size:

_____ percent	Less than or equal to 4.5 inches in outside diameter
_____ percent	Greater than 4.5 inches but less than or equal to 10.75 inches in outside diameter
_____ percent	Greater than 10.75 inches but less than or equal to 16 inches in outside diameter
100 percent	

D. By end finish:

_____ percent	Plain end / square cut
_____ percent	Beveled
_____ percent	Threaded or threaded & coupled
_____ percent	Other (describe _____)
100 percent	

E. By surface finish:

_____ percent	Bare
_____ percent	Lacquered
_____ percent	Other (describe _____)
100 percent	

F. By length:

_____ percent	Single random lengths (approximately 20 feet)
_____ percent	Double random lengths (approximately 40 feet)
_____ percent	Triple random lengths (approximately 60 feet)
_____ percent	Other (describe _____)
100 percent	

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14B. PROFILE OF STANDARD PIPE SHIPMENTS: Please report the share (in percent) of your firm's total 2003 U.S. shipments (based on quantity) that was sold as indicated below.

A. By certification:

- _____ percent Stenciled to meet *only* ASTM specifications
- _____ percent Stenciled to proprietary specifications (e.g., certain fence tubing)
- _____ percent Not stenciled to any specification (describe _____)
- _____ percent Other (describe _____)
- 100 percent

B. By grade:

- _____ percent ASTM A-53A type F
- _____ percent ASTM A-53A type E
- _____ percent ASTM A-53B type E
- _____ percent ASTM A-135/795
- _____ percent ASTM A-500/A-252
- _____ percent Other (describe _____)
- 100 percent

C. By size:

- _____ percent Less than or equal to 4.5 inches in outside diameter
- _____ percent Greater than 4.5 inches but less than or equal to 10.75 inches in outside diameter
- _____ percent Greater than 10.75 inches but less than or equal to 16 inches in outside diameter
- 100 percent

D. By end finish:

- _____ percent Plain end / square cut
- _____ percent Beveled
- _____ percent Threaded or threaded & coupled
- _____ percent Other (describe _____)
- 100 percent

E. By surface finish:

- _____ percent Bare
- _____ percent Lacquered
- _____ percent Galvanized (_____ % certified to meet the API 5L specification)
- _____ percent Other (describe _____)
- 100 percent

F. By length:

- _____ percent Single random lengths (approximately 20 feet)
- _____ percent Double random lengths (approximately 40 feet)
- _____ percent Triple random lengths (approximately 60 feet)
- _____ percent Other (describe _____)
- 100 percent

PART III.-PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Selam Legesse (202-205-3493).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

_____ _____
Phone No. E-mail address

Section III-A.-PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the line pipe products listed below imported from China, Korea, and Mexico during January 2001-September 2004.

Product 1.--API 5L B welded pipe, 4 inch nominal size (4.5 inch outside diameter), plain end with wall thickness of 0.237 inch.

Product 2.--API 5L B welded pipe, 8 inch nominal size (8 5/8 inch outside diameter), plain end with wall thickness of 0.250 inch

Product 3.--API 5L B welded pipe, 12 inch nominal size (12.75 inch outside diameter), plain end with wall thickness of 0.375 inch.

Product 4.--API 5L B welded pipe, 6 inch nominal size (6 5/8 inch outside diameter), plain end with wall thickness of 0.280 inch.

Product 5.--API 5L X42 welded pipe, 4.5 inch outside diameter, black plain end with wall thickness of 0.188 inch.

Product 6.--ASTM A53B welded pipe, 4 inch nominal size (4.5 inch outside diameter), black plain end with wall thickness of 0.237 inch.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

Section III-A. PRICE DATA—Continued

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products¹ imported from China, Korea, and Mexico and sold by your firm. Also complete a separate page for each subject country you import from.

China Mexico Korea (SeAH) Korea (All others)
 Product 1 Product 2 Product 3 Product 4 Product 5 Product 6

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	Value ²
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/> <hr/>		
² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-B.—PRICE-RELATED QUESTIONS

III-B-1. Please describe how your firm determines the prices that it charges for sales of line pipe (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3. Please indicate your firm's typical sales terms for line pipe imported from China, Korea, and Mexico (e.g., 2/10 net 30 days) and the basis on which your prices of such product are usually quoted (e.g., f.o.b. port of entry, or delivered).

Item	China	Korea (SeAH)	Korea (All others)	Mexico
Sales terms				
Basis of quote				

III-B-4. Please indicate the approximate share of your firm's sales of its line pipe imported from China, Korea, and Mexico in 2003 that were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery).

Type of sale	Share of sales (percent)			
	China	Korea (SeAH)	Korea (All others)	Mexico
Long-term contracts				
Short-term contracts				
Spot sales				
Total	100%	100%	100%	100%

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of line pipe?

Source	Share of 2003 sales	Lead time
From inventory		
Produced to order		
Total	100%	

III-B-8. (a) What is the approximate percentage of the total delivered cost of line pipe that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ %. 101 to 1,000 miles? _____ %. Over 1,000 miles? _____ %.

III-B-9. What is the geographic market area in the United States served by your firm's line pipe?

- Northeast Midwest Central Southwest Southeast
- Mountains Pacific Coast Contiguous U.S. Other (list below)

III-B-10. Describe the principal end uses of the single-certified line pipe and/or multiple-certified line pipe that you import from China, Mexico, and/or Korea. For each end-use product, please provide the percentage of the total cost accounted for by line pipe.

Type of line pipe	End use	Share of total cost accounted for by line pipe (percent)
Single-certified line pipe		
Multiple-certified line pipe		

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-11. (a) Please list in order of importance any products that may be substituted for single-certified line pipe and multiple-certified line pipe.

Single-certified line pipe	Multiple-certified line pipe
1.	1.
2.	2.
3.	3.

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for line pipe?

No Yes--To what degree do changes in their prices affect the price for line pipe? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of line pipe or final end use?

III-B-12. How has the demand within the United States (and outside the United States if known) for line pipe changed since January 1, 2001? What principal factors affect changes in demand?

Increased Unchanged Decreased

III-B-13. Have there been any significant changes in the product range or marketing of line pipe since January 1, 2001?

No Yes--Please describe.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-14. Describe your expectations for continuation of current trends in supply, demand, and prices in the U.S. line pipe market for the fourth quarter of 2004 and calendar year 2005. Please submit copies of any forecasts you have and provide an explanation of the reasons for the current and expected future developments. Please specify whether these forecasts are based on the expectation of antidumping duty orders.

III-B-15. Does your firm sell line pipe over the internet?

No Yes—Please describe, noting the estimated percentage of your firm's total sales of line pipe in 2003 accounted for by internet sales.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-16. Is line pipe produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "O" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Mexico	Korea	Other countries
United States					
China					
Mexico					
Korea					

¹ For any country-pair producing line pipe which is *sometimes or never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-17. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between line pipe produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Mexico	Korea	Other countries
United States					
China					
Mexico					
Korea					

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of line pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-C. CUSTOMER IDENTIFICATION

Please provide the names and addresses of your firm's 10 largest customers for line pipe imported from China, Mexico, or Korea during 2001-2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of line pipe from China, Mexico, or Korea that each of these customers accounted for in 2003. **Report separately for each country listed on page 1 of the questionnaire. Photocopy as many pages as you need and identify the country for which you are reporting.**

Country: _____

No.	Customer's name	Street address (not P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2003 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					