

***Business Proprietary***

OMB No. 3117-0016/USITC No. 03-4-2014; Expiration Date: 6/30/05  
(No response is required if currently valid OMB control number is not displayed)

Lawn and Garden Steel Fence Posts from China  
(Investigation No. 731-TA-1010 (Final))

**CERTIFICATION**

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.

Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.

The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____	_____	
Name and Title of Authorized Official	Date	
_____	( ) _____	( ) _____
Signature of Authorized Official	Phone	Fax
	_____	
	E-mail address	

**FIRM NAME AND ADDRESS**

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\_\_\_\_\_

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**OPERATIONS IN CHINA--Continued**

5. Are the lawn and garden steel fence posts exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

No  Yes--List the products(s), countries affected and the date of such findings/remedies.

<i>Product</i>	<i>Country</i>	<i>Date</i>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**OPERATIONS IN THE UNITED STATES**

1. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's lawn and garden steel fence posts in 2002.

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2. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce lawn and garden steel fence posts in the United States?

No  Yes--Please name the firm(s) below and ensure that they complete the Commission's producer questionnaire (contact Christopher Cassise for copies of that questionnaire).

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\_\_\_\_\_

**OPERATIONS IN THE UNITED STATES—Continued**

3. Does your firm or any related firm import or have any plans to import lawn and garden steel fence posts into the United States?

No  Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Christopher Cassise for copies of that questionnaire).

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4. Has your firm maintained any inventories of lawn and garden steel fence posts in the United States (not including inventories held by firms identified in questions 1, 2, or 3 above<sup>1</sup>) since 1999?

No  Yes--Report the quantity (in pounds) of such **end-of-period** inventories below.

<u>2000</u>	<u>2001</u>	<u>2002</u>
_____	_____	_____

5. Does your firm sell lawn and garden steel fence posts over the internet?

No  Yes--Please describe, noting the estimated percentage of your firm's total sales of lawn and garden steel fence posts in 2002 accounted for by internet sales.

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<sup>1</sup> Such firms will report inventories in the Commission's importer or producer questionnaire.

**Production Capacity, Production, Shipments, and Inventories of Lawn and Garden Steel Fence Posts Produced by Your Firm in China**

(Quantity in 1,000 pounds)					
Item	Actual experience			Projections	
	2000	2001	2002	2003	2004
Average production capacity <sup>1</sup>					
Beginning-of-period inventories <sup>2</sup>					
Production <sup>3</sup>					
<b>SHIPMENTS:</b>					
Internal consumption/transfers					
Home market sales					
Exports to--					
United States <sup>4</sup> :					
All other export markets <sup>5</sup>					
<b>Total exports</b>					
<b>Total shipments</b>					
End-of-period inventories					
<p><sup>1</sup> Report the level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix). Please explain any changes in reported capacity:</p> <hr/>					
<p><sup>2</sup> <u>Reconciliation of data</u>--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No--Please explain: _____</p> <hr/>					
<p><sup>3</sup> Please estimate the percentage of total production of lawn and garden steel fence posts in China accounted for by your firm's production in 2002.</p> <p align="right">_____ Percent</p>					
<p><sup>4</sup> Please estimate the percentage of total exports to the United States of lawn and garden steel fence posts from China accounted for by your firm's exports in 2002.</p> <p align="right">_____ Percent</p>					
<p><sup>5</sup> Identify principal <i>other</i> export markets. _____</p> <hr/>					

The following questions relate to the degree of similarity or the differences between (1) lawn and garden steel fence posts, (2) other posts of 1 pound or less per foot, and (3) posts over 1 pound per foot.

Please describe any similarities and/or differences in the physical characteristics.

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Please describe any similarities and/or differences in the uses.

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Please describe the degree of interchangeability, i.e., are they used in the same or similar applications?

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Please describe any similarities and/or differences in the channels of distribution.

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Please describe, to the best of your knowledge, any similarities and/or differences in customer and producer perceptions.

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Please explain whether the products are made in common (i.e., the same or shared) manufacturing facilities, using common production processes, and production employees.

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Please describe any similarities and/or differences in the prices.

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