Business Proprietary

OMB No. 3117-0016/USITC No. 03-4-2014; Expiration Date: 6/30/05 (No response is required if currently valid OMB control number is not displayed)

Lawn and Garden Steel Fence Posts from China (Investigation No. 731-TA-1010 (Final))

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.

Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.

The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official	Date			
Signature of Authorized Official	() Phone	() Fax		
	E-mail address			
FIRM NAME AND ADDRESS				
-				

possi inclu- and c estim burde Wash	questions in this questionnaire have been reviewed with market participants to ensure that issues of ern are adequately addressed and that data requests are sufficient, meaningful, and as limited as ible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, ding the time for reviewing instructions, searching existing data sources, gathering the data needed, completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden hate or any other aspect of this collection of information, including suggestions for reducing the en, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., mington, DC 20436. Please report below the actual number of hours required and the cost to your of preparing the reply to this questionnaire and completing the form.
	hoursdollars
OPE	RATIONS IN CHINA
1.	Please report production capacity, production, shipments, and inventories of lawn and garden steel fence posts produced by your firm in China on page 5.
2.	What percentage of your firm's total sales in its most recent fiscal year was represented by sales of lawn and garden steel fence posts? Percent
3.	Does your firm produce products other than lawn and garden steel fence posts (for example, other posts of 1 pound or less per foot, or posts of over 1 pound per foot) on the same equipment and machinery used in the production of lawn and garden steel fence posts?
	No YesPlease list these product(s) and provide the share of your firm's total net sales (in percent) accounted for by these product(s) in its most recent fiscal year.
	Product(s) Share of sales
4.	Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of lawn and garden steel fence posts in China?
	No YesPlease describe those plans, including planned dates and capacity/production quantities involved.

OPERATIONS IN CHINA--Continued

Product	Country	Date
TIONS IN THE UNITED	STATES and addresses of the <u>FIVE</u> largest U.S. im	
and garden steel fence posts		
	ed firm produce, have the capability to p	roduce, or have any

OPERATIONS IN THE UNITED STATES-Continued

Has your firm maintained any inventories of lawn and garden steel fence posts in the Un States (not including inventories held by firms identified in questions 1, 2, or 3 above ¹) s 1999?	Commission's importer questionnaire (contact Christopher Cassise for copthat questionnaire). Has your firm maintained any inventories of lawn and garden steel fence posts in the Unstates (not including inventories held by firms identified in questions 1, 2, or 3 above¹) seed above? No YesReport the quantity (in pounds) of such end-of-period inventories be a company of the period inventories because of the period inventories of the period inventories because of the period inventories of the per		into the United Sta		ny plans to import lawn and garder
States (not including inventories held by firms identified in questions 1, 2, or 3 above ¹) s 1999? No YesReport the quantity (in pounds) of such end-of-period inventories be 2000 2001 2002 Does your firm sell lawn and garden steel fence posts over the internet? No YesPlease describe, noting the estimated percentage of your firm's total sell selections.	States (not including inventories held by firms identified in questions 1, 2, or 3 above ¹) so 999? No YesReport the quantity (in pounds) of such end-of-period inventories be 2000 2001 2002 Does your firm sell lawn and garden steel fence posts over the internet? No YesPlease describe, noting the estimated percentage of your firm's total self-accordance in the state of t	□No □	Commission's in	nporter questionnaire	nd ensure that they complete the (contact Christopher Cassise for c
States (not including inventories held by firms identified in questions 1, 2, or 3 above ¹) s 1999? No YesReport the quantity (in pounds) of such end-of-period inventories be 2000 2001 2002 Does your firm sell lawn and garden steel fence posts over the internet? No Yes-Please describe, noting the estimated percentage of your firm's total selections.	States (not including inventories held by firms identified in questions 1, 2, or 3 above ¹) so 999? No YesReport the quantity (in pounds) of such end-of-period inventories be 2000 2001 2002 Does your firm sell lawn and garden steel fence posts over the internet? No YesPlease describe, noting the estimated percentage of your firm's total self-accordance in the state of t				
No YesReport the quantity (in pounds) of such end-of-period inventories be 2000 2001 2002 Does your firm sell lawn and garden steel fence posts over the internet? No Yes-Please describe, noting the estimated percentage of your firm's total self-accordance.	No YesReport the quantity (in pounds) of such end-of-period inventories be 2000 2001 2002 Does your firm sell lawn and garden steel fence posts over the internet? No Yes-Please describe, noting the estimated percentage of your firm's total self-accordance in the state of	States (not i			
Does your firm sell lawn and garden steel fence posts over the internet? No Yes-Please describe, noting the estimated percentage of your firm's total self-self-self-self-self-self-self-self-	Does your firm sell lawn and garden steel fence posts over the internet? No Yes-Please describe, noting the estimated percentage of your firm's total self-self-self-self-self-self-self-self-	□ № □	YesReport the	quantity (in pounds)	of such end-of-period inventories
No Yes-Please describe, noting the estimated percentage of your firm's total s	No Yes-Please describe, noting the estimated percentage of your firm's total s		<u>2000</u>	<u>2001</u>	2002
No Yes-Please describe, noting the estimated percentage of your firm's total s	No Yes-Please describe, noting the estimated percentage of your firm's total s				<u> </u>
No Yes-Please describe, noting the estimated percentage of your firm's total s lawn and garden steel fence posts in 2002 accounted for by internet sales.	No Yes-Please describe, noting the estimated percentage of your firm's total s lawn and garden steel fence posts in 2002 accounted for by internet sales.				
		Does your f	ĭrm sell lawn and g	garden steel fence pos	ts over the internet?
			Yes–Please desc	ribe, noting the estim	ated percentage of your firm's tota
			Yes–Please desc	ribe, noting the estim	ated percentage of your firm's tota

¹ Such firms will report inventories in the Commission's importer or producer questionnaire.

Production Capacity, Production, Shipments, and Inventories of Lawn and Garden Steel Fence Posts Produced by Your Firm in China

(Quantity in 1,000 pounds)					
lto	Actual experience		Proje	Projections	
Item	2000	2001	2002	2003	2004
Average production capacity ¹					
Beginning-of-period inventories ²					
Production ³					
SHIPMENTS:					
Internal consumption/transfers					
Home market sales					
Exports to					
United States⁴:					
All other export markets⁵					
Total exports					
Total shipments					
End-of-period inventories					
¹ Report the level of production that your establishment(s) of specified periods. Assume normal operating conditions (i.e., us operate; normal operating levels (hours per week/weeks per ye cleanup; and a typical or representative product mix). Please of	sing equipm ear) and time	ent and made for downtire	chinery in plane, mainten	ace and read ance, repair	dy to
² Reconciliation of dataPlease note that the quantities repbeginning-of-period inventories, plus production, less total ship reported reconcile? Yes NoPlease explain:	ported abov ments, equa	e should rec als end-of-pe	concile as fo eriod invento	llows: ories. Do the	e data
³ Please estimate the percentage of total production of law your firm's production in 2002. Pe ⁴ Please estimate the percentage of total exports to the Un China accounted for by your firm's exports in 2002. Pe ⁵ Identify principal <i>other</i> export markets.	ercent ited States o ercent	of lawn and	garden stee	I fence posts	

Foreign Producers' Questionnaire - Lawn and Garden Steel Fence Posts (Final)

	ons relate to the degree of similarity or the differences between (1) lawn and garder other posts of 1 pound or less per foot, and (3) posts over 1 pound per foot.
Please describe ar	ny similarities and/or differences in the physical characteristics.
Please describe an	ny similarities and/or differences in the uses.
Please describe th applications?	ne degree of interchangeability, i.e., are they used in the same or similar
Please describe an	ny similarities and/or differences in the channels of distribution.
Please describe, to producer percepti	o the best of your knowledge, any similarities and/or differences in customer and ons.
	nether the products are made in common (i.e., the same or shared) manufacturing ommon production processes, and production employees.
Please describe ar	ny similarities and/or differences in the prices.