

Informing you of changes to the AAFES Purchase Order

To our Valued Suppliers

January 3, 2006


As we continue to move forward with the Retek Implementation at AAFES, we have made a decision to use the Retek Merchandising System (RMS) as the master of all Purchase Orders (POs). While the implementation of this decision will not take place until the second quarter of 2006, it is important that we inform you of the changes this decision will have on the AAFES Purchase Order.

Currently, AAFES Purchase Orders are created with intelligent numbers or logic. The first two digits indicate the destination of the purchase order and the remaining positions may contain logic depending on the type of order (i.e. Cross dock, VMI, etc.). This intelligent numbering will no longer exist due to the decision to use RMS as the master of all POs. AAFES has also made the decision to use a random 8 digit purchase order with two leading zeroes that will create a 10-digit non-intelligent PO number for downstream legacy systems. Even with these changes occurring, purchase orders existing in the system at the time of implementation are not affected and there is no impact on the layout of Electronic Data Interchange (EDI) orders.

These decisions are preparing AAFES systems for future growth and expansion, as well as allowing AAFES to align our business processes with the industry's best practice of using non-intelligent numbering. To fulfill our goal of keeping everyone informed, we wanted to pass this information along. With this change, it is important that vendors check with everyone within their company to insure changes are not required in their business processes.

Should you have additional questions or comments concerning this change to AAFES Purchase Orders, please direct them to RetekComments@aafes.com.

Thank you for your support.


Margaret Burgess
Senior Vice President, Sales Directorate