

HOWARD UNIVERSITY

SCHOOL OF BUSINESS
OFFICE OF THE DEAN

MEMORANDUM OF UNDERSTANDING BETWEEN HOWARD UNIVERSITY AND DEFENSE ACQUISITION UNIVERSITY

We, the undersigned, hereby agree to and affirm the establishment of a strategic partnership between Howard University (HU) and the Defense Acquisition University (DAU) to offer a Certificate in SCM to the Department of Defense (DoD) Acquisition, Technology, and Logistics (AT&L) workforce*.

As this strategic partnership evolves and includes additional programs, the Memorandum of Understanding (MOU) will be updated and reissued accordingly. Additions will be reflected as addenda to the basic MOU.

Under this agreement, HU will:

- Provide advice and assistance to students who want to enroll in HU programs covered by this MOU.
- Provide DAU with up-to-date information as required for planning and management.
- Teach the five graduate level courses outlined in the Addendum 1.
- Provide qualified and experienced instructors to teach the courses.

Under this agreement, DAU will:

- Reference HU's SCM Certificate Program on DAU's web-site.
- Facilitate distribution of HU material and literature to announce the certificate program, assist students as necessary in registering for classes, and provide suggestions for adjusting course content to meet the changing needs of the DoD AT&L workforce.
- Provide copies of student transcripts for DAU courses and assist, if required, in obtaining proof of Defense Acquisition Work Force Improvement Act (DAWIA) level certification for students applying for advanced standing.



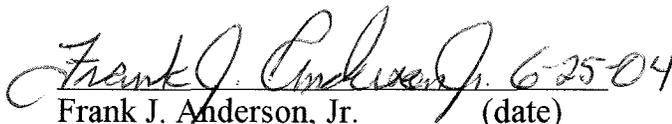
*Non-military personnel will also attend the certificate classes.

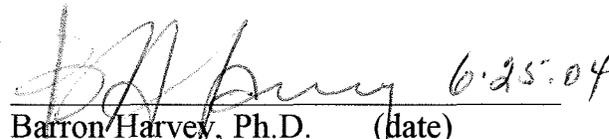
Both parties to this agreement intend to conduct the HU-DAU strategic partnership on a continuing basis and to hold periodic reviews to ensure that the partnership is meeting the mutual needs of both institutions.

Each party agrees to bear its own cost of participation in this MOU; all costs incurred under this MOU are gratuitously rendered and will not result in a charge to either party.

Students bear the responsibility for payment of tuition, fees, and any other costs related to enrollment in the certificate program. Students will be subject to the policies and procedures of Howard University.

Either party reserves the right to terminate, without liability, the strategic partnership when the interest of that party so dictates. Every effort will be made by either party to give 60-days notice prior to the effective date of termination and to complete the then-current program year.


Frank J. Anderson, Jr. (date) 6-25-04
President
Defense Acquisition University


Barron Harvey, Ph.D. (date) 6-25-04
Dean, School of Business
Howard University

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ADDENDUM 1:

Certificate in Supply Chain Management (SCM)

The HU Certificate in SCM will consist of the following five courses:

Introduction to SCM - This course surveys the challenges related to the processing of products, starting from their material extraction to their arrival at the customers' door. The course covers issues related to purchasing/sourcing, manufacturing, logistics/distribution, marketing/sales, and after-sales support in a global environment. Managerial challenges in each area are identified and procedures/methodologies relevant to address these issues in a global context are discussed.

Introduction to Acquisition/Procurement - This course discusses the issues surrounding acquiring the right product or service in the right quantity with the right quality from the right source at the right time for the right price. It provides an introduction and overview of acquisition and its role in commercial enterprises. Current reforms in the acquisition field will be incorporated into the course and emerging controversies will be highlighted to provide students with an up-to-date view of the profession.

e-Commerce - This course discusses the issues involved in e-commerce including the roots of e-commerce, e-commerce for supply chain management, ISP Business, broad agency announcements, and electronic commerce.

Current topics in Supply Management - This course examines leading general business publications (e.g., Wall Street Journal, Washington Post, New York Times, Business Week, etc.) and trade magazines on a daily basis to recognize and discuss the new developments and trends in the supply management field. Also, leading corporate and government practitioners in the supply management field will discuss their organizations' use of SCM.

Advanced SCM - This course includes an analysis of logistics and global operations, aspects of marketing/channeling, ERP software and applications, decision support systems, risk analysis and management, and quality function deployment across the supply chain management.

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Terms and Provisions – The following terms and provisions further define details of the program not covered in the general MOU statements.

The certificate program will require two full school semesters to complete. The two semesters will commence in late August and early January; the program will conclude in May.

Credit will be given for selected DAU pre-approved courses. A student may only receive transfer credit for one course. After receiving credit for one course, the student must then complete four of the certificate courses in order to receive the certificate. The certificate tuition is unaffected by the number of courses taken. The courses that qualify for transfer credit are listed below. Any of these courses would replace the certificate course “*Introduction to Acquisition.*”

ACQ 201	Intermediate Systems Acquisition Course
PMT 301	Program Management Course
PMT 302	Advance Program Management
PMT 352	Program Management Office Course

Prerequisites - In order to be accepted into the program, the prospective student must meet the following qualifications.

1. Baccalaureate degree from a four year accredited college
2. Completion of enrollment process
3. Payment of tuition