UNITED STATES OF AMERICA COMMODITY FUTURES TRADING COMMISSION

OPEN MEETING ON THE FOURTEENTH SERIES OF PROPOSED RULEMAKINGS UNDER THE DODD-FRANK ACT

Washington, D.C.

Wednesday, April 27, 2011

1	PARTICIPANTS:
2	Commission Members:
3	GARY GENSLER, Chairman
4	BART CHILTON, Commissioner
5	MICHAEL V. DUNN, Commissioner
6	JILL SOMMERS, Commissioner
7	SCOTT D. O'MALIA, Commissioner
8	Presentation No. 1: Produce Definitions Contained in Title VII of the Dodd-Frank Act
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10	Office of General Counsel
11	TERRY ARBIT
12	JULIAN HAMMAR
13	DAVID ARON
14	DAN BERKOVITZ
15	Presentation No. 2: Protection of Cleared Swaps Customer Contracts and Collateral; Conforming
16	Amendments to the Commodity Broker Bankruptcy Provisions
17	Provisions
18	Division of Clearing and Intermediary Oversight
19	ROBERT WASSERMAN
20	JOHN LAWTON
21	NANCY SCHNABEL
22	LAURA ASTRADA

1	PARTICIPANTS (CONT'D):
2	Office of General Counsel
3	MARTIN WHITE
4	Presentation No. 3: Capital Requirements of Swap
5	Dealers and Major Swap Participants
6	Division of Clearing and Intermediary Oversight
7	TOM SMITH
8	THELMA DIAZ
9	JOHN LAWTON
10	Presentation No. 4: Amendments to Adopt Certain CFTC Regulations to the Dodd- Frank Act
11	CFIC REGULATIONS to the Dodd- Flank Act
12	Division of Clearing and Intermediary Oversight
13	JOHN LAWTON
14	PETER KALS
15	Division of Market Oversight
16	NADIA ZAKIR
17	Office of General Counsel
18	DAVID ARON
19	Also Present:
20	DAVID STAWICK, Office of the Secretariat
21	VINCENT A. McGONAGLE, Enforcement Division
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1	PROCEEDINGS
2	(9:36 a.m.)
3	CHAIRMAN GENSLER: Good morning. This
4	meeting will come to order. This is a public
5	meeting of the Commodity Futures Trading
6	Commission to consider issuance of a proposed
7	rule-making under the Dodd-Frank Wall Street
8	Reform and Consumer Protection Act regarding four
9	proposed rules.
10	These proposed rules relate to product
11	definitions which is a joint rule with the
12	Securities and Exchange Commission. They relate
13	to segregation of customer collateral for cleared
14	swaps, those swaps taken to a clearinghouse,
15	capital requirements for non-bank swap dealers and
16	major swap participants, and then some conforming
17	amendments to certain CFTC regulations as we've
18	done at least twice during this proposed
19	rule-making phase.
20	In addition, the Commission will
21	consider aligning the comment period on the margin
22	rule that was proposed on April 12th, and this is

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1 to align that rule with the capital rule.
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- 2 I'd like to welcome members of the
- 3 public, market participants, and members of the
- 4 media to today's meeting as well as welcome those
- 5 listening to the meeting on the phone or watching
- 6 the live webcast. We look forward to receiving
- 7 public comments on the proposed rules we're
- 8 considering today, and the rules as well as
- 9 factsheets and Q&As and documents will all be
- 10 posted on our website shortly as we've done in our
- 11 prior meetings. This is the 14th meeting,
- 12 actually, as we consider Dodd-Frank rule- makings.
- 13 And at this point, as we consider these four rules
- and, hopefully, share them with the public. With
- the Commission's support we will have
- substantially completed the proposal phase of our
- 17 rule-writing to implement the Dodd-Frank Act.
- 18 And so I want to take this opportunity
- 19 and thank the staff for their extraordinary work.
- 20 I think this is 40 weeks since the President
- 21 signed the bill; they're probably counting, the
- 22 staff. But it's just a remarkable work, with good

- 1 humor and thoughtfulness, to comply with
- 2 Congressional intent and the law, to take hundreds
- of meetings -- in fact, between regulators and the
- 4 public, probably over 1,000 meetings. And they've
- 5 started to review what is now tens of thousands of
- 6 comments.
- 7 Similarly, I want to thank Commissioner
- 8 Mike Dunn and Commissioner Jill Sommers, Bart
- 9 Chilton, and Scott O'Malia for all of their hard
- 10 work during this process. The Commissioners and
- 11 their very able staff have diligently evaluated
- 12 all of these staff proposals, provided insightful
- 13 comments throughout, I think made the rules better
- 14 for the public. Since the President signed the
- 15 Act the Commission has promulgated rules and will,
- 16 with today, covering all of the areas set out in
- 17 the Act for swap regulation, with the exception of
- 18 the Volcker Rule, which the Act itself set a
- 19 different timeline for.
- 20 With this substantial completion of this
- 21 proposal phase of the rule-writing, the public now
- 22 has the opportunity to review the whole mosaic of

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1 rules. This will allow the market and all the
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- 2 market participants to evaluate the entire
- 3 regulatory scheme as a whole. And to further
- 4 facilitate this process, this morning we'll
- 5 consider possibly reopening or extending the
- 6 comment periods for most of the Dodd-Frank
- 7 proposed rules for an additional 30 days.
- 8 Specifically, for rules where the comment period
- 9 has closed, the comment period would be reopened
- 10 for 30 days. Or if it's about to close, it would
- 11 at least be extended so that the total would be 30
- days.
- This time will allow the public to
- 14 submit any comments they might have after seeing
- the entire mosaic and, as part of this, I'm hoping
- the market participants will continue to comment
- 17 about potential compliance cost as well as the
- 18 phasing and implementation dates with regard to
- 19 these rules.
- 20 One opportunity, actually a very key
- 21 opportunity, to comment will be next week. The
- 22 SEC and CFTC's staffs will have a two-day

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1 roundtable to hear from the public on the best
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- 2 schedule for implementation dates for effective
- dates of these final rules. We've also opened, a
- 4 few weeks ago, a public comment file which is
- 5 open, I think, through June 10th or so on some of
- 6 these implementation and effective date processes.
- 7 Before we hear from staff on these four
- 8 rules that we'll consider today, I'd like to
- 9 recognize my fellow Commissioners. I believe that
- 10 Commissioner Dunn -- I don't see the camera, but
- 11 -- and Commissioner Chilton are together in
- 12 Chicago, so Commissioner Dunn?
- 13 COMMISSIONER DUNN: Thank you, Mr.
- 14 Chairman, and I want to thank all the folks
- joining us today for this important meeting
- 16 regarding the implementation of the Dodd- Frank
- 17 Act.
- Today, as we near the end of our
- 19 meetings regarding proposed rule, we will finally
- 20 consider our product definitions rule, a joint
- 21 rule with the SEC, which, in a perfect world,
- 22 would have been one of the first rules proposed

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1 because meaningful input from those who will be
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- 2 under the new regulatory regime depends upon
- 3 knowing precisely what constitutes a swap and what
- 4 does not. We will also discuss our conforming
- 5 rules whose purpose is, in part, to ensure that
- 6 what is required for swaps is required for futures
- 7 and visa versa.
- 8 In a perfect world conforming rules
- 9 would be the last proposed and final item because
- 10 to do them correctly depends on having a view of
- 11 all of the other rules. However, this is not a
- 12 perfect world and the Commission and its staff is
- doing what it can, when it can, with the resources
- 14 we have. And, Mr. Chairman, I join you in
- saluting the staff for doing an outstanding job.
- In considering the proposed rule for
- 17 capital requirements for swap dealers and major
- swap participants, I will be particularly
- interested in hearing staff's thoughts on the
- 20 public comments on how much this rule will cost
- 21 not only the industry, but the CFTC. I believe
- 22 this rule is a necessity, but I'm interested to

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1 hear if or how these proposed requirements will
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- affect the cost of transacting swaps. At the very
- 3 least, the proposed capital rules will increase
- 4 the burden on current Commission staff and will
- 5 require the hiring of additional staff.
- 6 I'm also very interested in hearing the
- 7 public comments regarding the proposed rule on
- 8 protection of clearance swap, customer contracts,
- 9 and collateral. While staff makes its specific
- 10 recommendations today regarding the approach that
- 11 the Commission should take, the proposed rule also
- 12 lays out a number of alternatives that staff has
- 13 considered. I look forward to reading the
- 14 comments on this rule, so that the Commission can
- 15 determine the best approach.
- 16 As we move from the process of proposing
- 17 rules to the process of final rules, I will rely
- 18 heavily on the comments we receive from the
- 19 public, informing my opinion on the final rules.
- 20 While I have specific questions regarding each
- 21 final rule, there are two broad themes of
- 22 questions that I have for each of the final rule

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1 teams.
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- First, how can the rule be made more
- 3 principle- based and less prescriptive or
- 4 restrictive? And second, how much will the rule
- 5 cost the Commission to implement, maintain, and
- 6 enforce, particularly in terms of staffing?
- 7 I have provided a series of questions
- 8 regarding these themes to the rule teams and will
- 9 look forward to the answers to those questions as
- 10 we move to the final rules. I would like to once
- 11 again thank the staff at CFTC for all their hard
- 12 work on these very important proposed rules and I
- look forward to their presentations.
- 14 CHAIRMAN GENSLER: Thank you.
- 15 Commissioner Chilton? Commissioner Sommers?
- 16 COMMISSIONER SOMMERS: Thank you, Mr.
- 17 Chairman. And I want to thank all the teams that
- are here today for all of the hard work that they
- 19 have put in on the proposals that we are
- 20 considering today.
- 21 As all of you know, a number of these
- 22 proposals today are lynchpins in the new

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1 regulatory structure that we are creating. And I
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- 2 know that the public, end users, and members of
- 3 Congress have been anxiously awaiting these
- 4 proposals.
- 5 Before moving to the specific proposals
- 6 before us today, I would like to focus on the
- 7 Dodd-Frank repeal of certain provisions of the
- 8 Commodity Exchange Act that were added by the
- 9 Commodity Futures Modernization Act of 2000 to
- 10 provide legal certainty to over-the-counter
- 11 markets, namely 2(d), 2(e), 2(g), 2(h), and 5(d).
- 12 These provisions will be rescinded on July 16th,
- less than 3 months from now, even though the new
- 14 regulatory framework for trading and clearing
- swaps will most certainly not be operational by
- 16 that date.
- 17 Last September, the Commission issued an
- order outlining a process for grandfather relief
- 19 for exempt commercial markets operating pursuant
- 20 to 2(h)(3), an exempt Board of Trade operating
- 21 pursuant to Section 5(d).
- The Commission order is an order to be

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1 entitled "Grandfather Relief." Among other things
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- to be entitled, the ECMs or EBOTs must have filed
- a SEF or DCM application within 60 days after the
- 4 effective date. The final regulations
- 5 implementing Sections 733 or 734 of Dodd-Frank and
- 6 the SEF or DCM application must be currently
- 7 pending before the Commission.
- 8 The wording of these requirements
- 9 clearly presumed that final regulations
- implementing Sections 733 and 734 would be issued
- 11 before July 16th and may not make sense in the
- 12 absence of final regulations. I believe the
- 13 Commission should re-address its order to ensure
- 14 that it provides market participants with
- 15 sufficient certainty as to the status of ECMs and
- 16 EBOTs on July 16th or thereafter, particularly in
- 17 light of the fact that it will likely be
- impossible for ECM or EBOT to have an SEF
- 19 application currently pending on July 16th.
- 20 At the same time the Commission issued
- 21 its order outlining a process for granting
- grandfather relief to ECMs and EBOTs, the

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1 Commission declined to grant grandfather relief to
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- 2 market participants transacting swaps in reliance
- of Section 2(h)(1) and said nothing about Sections
- 4 2(d), 2(e), and 2(g).
- 5 With the Dodd-Frank effective date
- 6 looming and no grandfather relief or no action
- 7 relief process yet announced for market
- 8 participants transacting in reliance on these
- 9 critical provisions, the level of uncertainty in
- 10 these markets is mounting. Again, I think it is
- imperative that the Commission publicly announce
- as soon as possible how it intends to address the
- 13 legal uncertainty that will be reintroduced into
- 14 the OTC swaps market on July 16th when the Section
- 2 provisions are repealed and the certainty
- 16 provided by the CFMA goes away.
- 17 It is my hope that the Commission will
- issue specific guidance to market participants as
- soon as possible to clarify for them what happens
- in these markets on Monday, July 18th.
- 21 I would also like to discuss the next
- 22 phase for us in the rule-making process. Although

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1 I completely understand interested parties'
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- anxiety regarding the implementation phase or the
- 3 staggering of effective dates for final rules, I
- 4 am actually more concerned with our internal
- 5 process for moving forward with issuing final
- 6 rules. The process for issuing proposed rules was
- 7 rushed and, in my view, was guided by meeting the
- 8 tight deadlines that were set by the statute.
- 9 There was often insufficient time for us to fully
- 10 consider the implications of all aspects of some
- of the proposals, particularly when we were
- 12 getting revisions the night before the vote and
- sometimes on the morning of a vote.
- I would have preferred that the
- 15 Commission spend more time on many of the
- 16 proposals to get them in the state as close to
- final as possible. We often did not do that. On
- 18 the contrary, we have issued a number of proposals
- 19 in which at least three Commissioners have voiced
- 20 concerns regarding the possibility of unintended
- 21 consequences.
- While there is room for error when

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issuing proposed rules, there is no room for error
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- when issuing final rules, which is why I believe
- 3 our internal process for finalizing rules is
- 4 vitally important. We must ensure that we have
- 5 sufficient time to analyze each and every rule,
- 6 that final rules changed at the last minute are
- 7 not called up for a vote, and that we set a
- 8 meeting schedule to allow sufficient time between
- 9 meetings for serious internal consideration by all
- of us of the views of staff, the views of the
- 11 commenters, and, most importantly, the views of
- 12 each other.
- I am, of course, looking forward to the
- 14 guidance from the joint roundtable next week on
- implementation, but I also look forward to
- 16 finalizing the specific process we will operate
- 17 under internally to make sure that we move forward
- in an orderly fashion, guided by policy and not by
- 19 deadlines.
- 20 Finally, before I address the proposals
- 21 before us today, I would like to say that I
- 22 wholeheartedly agree to us extending or reopening

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1 the comment periods for most of the proposals that
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- we have issued. However, I'm objecting to this
- 3 today since I did not receive it until late last
- 4 night and haven't had the chance to look at it.
- 5 Given the number of proposals and the complexity
- of the proposals that we are reopening, I also
- 7 question whether 30 days is sufficient time to
- 8 comment on over 32 different releases.
- 9 And finally, to the agenda before us
- 10 today, I think it represents an enormous effort on
- 11 the part of our staff and the work that they have
- 12 put into the giant stack of paper that we have in
- 13 front of us. While I have a number of concerns
- 14 with regard to these proposals, my votes in no way
- express dissatisfaction with the quality of work
- that's been done to get these proposals ready for
- 17 today's vote.
- On the Product Definitions Proposal,
- obviously I'm pleased that we're finally able to
- 20 get to this critical proposal. But as has been my
- 21 practice throughout the rule- making process, I
- 22 have voted against proposals that I thought were

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1 over-reading our mandate or simply overreaching.
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- 2 I think that the proposed anti-evasion provisions
- 3 within this document do just that.
- I agree that Section 721(c) directs the
- 5 Commission to modify certain definitions to
- 6 include products or entities that may be
- 7 structured to evade the requirements of
- 8 Dodd-Frank. However, I don't agree that being
- 9 directed to modify definitions equates being
- 10 directed to propose broad anti-evasion provisions
- 11 and I think it's an overreach.
- 12 I'm also troubled that this proposal
- does not discuss issues raised by multilateral
- development institutions in which the United
- 15 States is a member -- such as the World Bank, the
- 16 Bank of International Settlements, the
- 17 International Bank for Reconstruction and
- 18 Development, and the International Finance
- 19 Corporation, among others -- that have come to us
- 20 with very specific concerns. All of these
- 21 organizations share the same fundamental mission,
- 22 which is to provide economic development and

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1 reduce poverty in developing countries, and I do
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- 2 not believe they should be included in the
- 3 proposal that we have before us.
- 4 The draft that I received two weeks ago
- 5 included a discussion of their issues and
- 6 contained a number of questions for the public to
- 7 comment on. All of that has been omitted in the
- 8 document before us today, and I think that is a
- 9 mistake. These entities have legitimate issues
- and I do not see the harm in highlighting them and
- 11 asking questions. I don't recall us highlighting
- 12 their issues in any other proposals, so I
- 13 question, why not include them in this proposal?
- Not raising the issues at all because we
- think the entities will comment anyway may not
- 16 cause others that are not directly impacted with
- 17 helpful information that may want to comment on
- 18 these issues. As a result, in my dissenting
- 19 statement on this specific proposal, I will
- 20 include the discussion and questions as written by
- 21 staff that they provided in their earlier draft,
- and I hope that the public will take the

- 1 opportunity to comment.
- With regard to the segregation in
- 3 bankruptcy proposal, I have a number of
- 4 reservations because I think it mistakenly fails
- 5 to retain sufficient optionality for FCMs and DCOs
- 6 to implement different models based upon the needs
- of their customers. The proposal clearly favors
- 8 adopting the complete legal segregation model as
- 9 providing the best balance between benefits and
- 10 costs. I'm not convinced of that and I welcome
- 11 comments on the bankruptcy rules and other issues
- 12 surrounding optionality.
- I also believe that the contrast between
- 14 Sections 4d(b) and 4d(f).6 of the CEA -- namely
- the use of the terms "customer" versus "customers"
- 16 -- is suggestive of nothing more than a drafting
- 17 error.
- 18 Finally, I also have strong objections
- 19 to including two important substantive provisions
- 20 within the conforming amendments today: One
- 21 governing bunched orders, and the other one
- 22 requiring new duties with respect to creating and

- 1 maintaining audio files of all oral communications
- 2 leading to the execution of a transaction in a
- 3 commodity interest or cash commodity. I believe
- 4 these significant issues should be addressed
- 5 separately and do not belong in a conforming
- 6 amendments document. I encourage the public to
- 7 read these conforming amendments very closely and
- 8 to comment as appropriate.
- 9 Again, I want to thank all of the teams
- 10 for their hard work today on these very
- 11 significant proposals and I look forward to
- 12 hearing your presentations.
- 13 CHAIRMAN GENSLER: Thank you,
- 14 Commissioner Sommers. Commissioner Chilton, back
- 15 to Chicago.
- 16 COMMISSIONER CHILTON: Thanks, Mr.
- 17 Chairman. I actually agree with Commissioner
- 18 Sommers on a few things, but I diverge at one
- 19 point here, maybe a couple of points.
- 20 You know, I don't think that it was
- 21 possible for us to get these rules right
- immediately out of the gate. Some of them we had

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1 a very steep learning curve on. And the reason
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- that we put them out, in my view, is that we
- 3 needed to get comments to further fine-tune the
- 4 rule. I agree with her that it's really the final
- 5 rules where the rubber meets the road -- and
- 6 Commissioner Dunn's talked about that, also --
- 7 that we need to get it right, and we will.
- 8 And, as the Chairman said, we're not
- 9 going to get things done on time as Congress
- 10 suggested, so I think we are going to be
- 11 deliberate. I think we have been deliberate. I
- think this effort that the Chairman's put forward
- for an additional 30 days on some selected rules
- 14 -- and I'm going to ask some questions about that
- later -- but I think that's a good effort. But I
- do get concerned and I want to make sure I'm
- 17 specifically not talking about Commissioner
- 18 Sommers or anybody else at the CFTC.
- 19 I think the deadlines that Congress
- 20 passed are important deadlines for us. I think
- 21 that the urgency that existed last year when
- 22 Congress passed the bill and the President signed

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1 it, that urgency still exists today. And there
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- are dangers out there in the OTC world that we've
- 3 got to get a handle on with these rules and
- 4 regulations.
- 5 But obviously we want to do them right,
- 6 but I think there are some out there that want to
- 7 sort of run out the clock, and, again, I'm not
- 8 talking about anybody in this meeting or at the
- 9 CFTC. But I think some -- and I think many of
- 10 these people are folks that oppose the bill to
- 11 begin with, really want to run it out until maybe
- 12 after the next presidential election. Maybe
- 13 consumers will not be as hot on financial reform
- then. And I think that would be a mistake.
- So I know my colleagues and I, all of
- us, want to do what we believe is the right thing,
- 17 but we want to be deliberate about it. And I
- 18 respect that and I think we'll get there. We may
- 19 need some pushing from the outside once in a
- while, and that's all well and good, but we need
- 21 to be thinking about these things as we go
- 22 forward. Thank you, Mr. Chairman.

1	CHAIRMAN GENSLER: Thank you,
2	Commissioner Chilton. Commissioner O'Malia?
3	COMMISSIONER O'MALIA: Thank you, Mr.
4	Chairman. And let me thank the teams who have
5	spent many, many long hours negotiating and
6	developing the rule proposals before us today.
7	Greatly appreciate your hard work and being on the
8	front line on negotiations.
9	Let me begin by making a comment on the
10	rule- making process going forward. After the May
11	2nd and May 3rd staff roundtables on the
12	implementation process, it is my hope that the
13	Commission will release a comprehensive schedule
14	of the sequencing of final rule-makings and a
15	proposed implementation plan to be put in the
16	Federal Register to allow public comment on it
17	before we finalize the rules under Dodd-Frank.
18	Like you, Mr. Chairman, I believe
19	transparency will benefit this process by allowing
20	the public to comment on both the sequencing of
21	the final rules and the proposed implementation

plan. Those affected by the rules will have the

1 transparency and certainty they will need to make

- 2 budget, investment, and staffing decisions.
- Now let me turn to the proposed
- 4 rule-makings. After almost 10 months, the
- 5 products rule that will define the definition of a
- 6 swap is finally before us. I think the public
- 7 will be surprised that this rule-making is over
- 8 300 pages in length and by the number of
- 9 differences that still exist between the two
- 10 commissions with respect to insurance products,
- 11 foreign sovereign debt instruments, and swap
- 12 indexes.
- I have a particular concern about the
- 14 anti- evasion proposal and how the Commission will
- 15 conduct its analysis and implement this provision
- 16 going forward. While I believe that our
- implementation of the forward exclusion is
- 18 consistent with the years of Commission practice,
- 19 I would like to hear from the public whether they
- 20 will allow the forward market to continue to
- 21 operate under Dodd-Frank in the same manner as it
- does today.

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1 With regard to the financial
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- 2 transmission rights and electricity markets, this
- 3 proposal recommends the Commission use the Public
- 4 Interest Waiver authority provided under 722(f) of
- 5 Dodd-Frank Act. And I believe that is the
- 6 appropriate process.
- 7 As I was reviewing the treatment of
- 8 single name CDS and index credit default swaps in
- 9 the proposal, it struck me that the market
- 10 participants who purchase these products will not
- 11 be able to margin them on a portfolio basis.
- 12 Congress gave the SEC and the CFTC a mandate under
- 13 Section 713 of the Dodd-Frank Act to propose a
- joint rule on portfolio margining. Unfortunately,
- we're now at the end of the proposed rule-making
- 16 process and we have not proposed a portfolio
- 17 margining rule. Portfolio margining is
- 18 non-controversial and the entire market wants it.
- 19 And it is one of the few, if not the only, cost
- 20 savings tools in the entire Title VII.
- Now let me turn to the Capital Rule.
- 22 Let me first say that I strongly believe that swap

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dealers must be adequately capitalized, a swap
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- 2 dealer with enough regulatory capital to stand
- 3 behind a trade, give the comfort to
- 4 counterparties. While I realize that
- 5 undercapitalized financial institutions were at
- 6 the heart of the financial crisis, I want to point
- 7 out the commercial entities that used swaps and
- 8 were not the root of the problem. And this
- 9 proposal seems to ignore the flexibility of the
- 10 statute and the congressional direction as it
- 11 relates to the application of capital charges on
- 12 end users.
- With that said, I want to read the
- language of Section 731 of the Dodd-Frank Act
- which states: To offset the greater risk to swap
- dealer in the financial system, capital
- 17 requirements for uncleared swaps shall be
- 18 appropriate for the risk associated with the
- 19 non-cleared swap held by the swap dealer or major
- 20 swap participant.
- I cite this language because I do not
- feel the proposal gives enough consideration to

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the phrase "as appropriate for the risk." In
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       particular, non-bank, non- FCM swap dealers will
       be required to calculate and hold capital for each
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       and every swap they enter into with a commercial
       end user, beginning with the first dollar of
       exposure. This regulation provides no thresholds,
       no exemptions, and certainly no consideration of
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       the statutory flexibility in the Dodd-Frank Act.
                 Just so we're clear, commercial end
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       users are cooperatives, captive finance companies,
       farmers, municipalities, and other non-financial,
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       non-systemically risky counterparties. If a
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       commercial swap dealer does not collect margin
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       from the commercial end user, then it must take a
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       capital charge equal to its credit risk, exposure
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       to the end user, and the market risk of the swap.
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                 Two outcomes will result from this
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       regulation: Either the swap dealer will require
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       commercial end users to post margin to avoid
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       taking a capital charge or they will point to the
       regulation as a reason to increase the bid-ask
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spread of swaps for end users to cover the capital

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1 charge mandated by this rule. Either way, the
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- 2 cost of hedging commercial risk for end users is
- 3 going up.
- 4 What I've described is contrary to the
- 5 intent of Congress. I quoted from the
- 6 Lincoln-Dodd letter in the last meeting, but I
- 7 feel compelled to do it again. It says that,
- 8 "Congress clearly stated in this bill that the
- 9 margining capital requirements are not to be
- 10 imposed on end users." The letter goes on to say
- 11 that "the capital in margin standards should be
- 12 set to mitigate risk in our financial system, not
- punish those who are hedging their own commercial
- 14 risk."
- 15 Our proposed capital rule does just
- 16 that. As a result, I will not support this
- 17 proposal.
- 18 Another concern that I have is with the
- impact the rule will have on non-bank, non-FCM
- 20 commercial firms that are likely to be captured by
- the overly broad definition of "swap dealer"
- 22 proposed by the Commission. A non-bank, non-FCM

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1 swap dealer is an entity that generates the
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- 2 overwhelming majority of its income from
- 3 commercial activities and engages in de minimis
- 4 dealing activities.
- 5 I predict this capital rule, combined
- 6 with a broad swap dealer definition, will drive
- 7 commercial firms to pose little, if any, systemic
- 8 risk to the financial system out of the
- 9 market-making business and concentrate the swap
- 10 dealing business with the Wall Street banks.
- 11 Higher costs and less competition for commercial
- 12 end users is not a proposition I favor, especially
- when I consider the source of the financial
- 14 contagion in 2008.
- Be it as the Commission put forward as
- swap dealer rule-making in December 2010 -- long
- 17 before the capital and margin rules were completed
- 18 -- the swap dealer team did not have the benefit
- of comparing the costs impact to the broad swap
- 20 dealer definition with the margin and capital
- 21 rules proposed in the last two meetings.
- I also believe that the recently

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1 released CFDC Inspector General report on
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- 2 cost-benefit analysis has appropriately
- 3 highlighted the lack of attention that was paid to
- 4 assessing the true cost of the swap dealer rule in
- 5 the first place. The agency needs to take that
- 6 report very seriously.
- 7 I'm in favor of a complete re-proposal
- 8 of the swap dealer definition rule. The
- 9 re-proposal must narrow the definition of a swap
- 10 dealer and perform a more rigorous analysis of the
- 11 costs of the rule-making to both the market and
- 12 the Commission.
- 13 Finally, let me turn to individual
- segregation. As my colleagues have noted, this is
- a complicated issue on how clear customer
- 16 collateral should be segregated, and this was a
- 17 significant debate back in December. After
- 18 receiving several comments on the proposal, the
- 19 Commission has narrowed its options by eliminating
- 20 the complete physical segregation model from
- 21 consideration. The current proposal leans toward
- adopting a complete legal segregation model. To

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1 get this issue right, though, I believe we need to
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- 2 continue to consider other options that are viable
- 3 alternatives and let the market decide which model
- 4 best balances higher operational costs against the
- 5 benefit of increased levels of consumer collateral
- 6 protection.
- 7 As a result, I've asked the team to
- 8 consider the current futures model as well, and
- 9 this proposal signals in its preamble that the
- 10 Commission is still considering that alternative.
- 11 I recognize, though, that the futures model
- 12 represents certain challenges to fellow customers
- of an FCM who don't currently have the benefit of
- 14 knowing enough about the risk profile of their
- fellow FCM customers. I'm particularly interested
- in comments regarding how we might address that
- 17 challenge, including requiring certain disclosures
- 18 by FCMs.
- 19 I'm pleased to see that the preamble
- 20 reflects the strong debate inside the Commission
- on the effect of each option under the bankruptcy
- 22 code as well. Finally, I'm pleased that the

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1 preamble to this proposal includes language that
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- 2 will allow the Commission to adopt a final rule
- 3 which lets a DCO choose which model is right for
- 4 its business. I believe this flexibility allows
- 5 the market to determine which option is the best
- 6 way to move forward in the cleared swaps world.
- 7 All in all, I recognize the hard work of
- 8 the teams and greatly appreciate their efforts in
- 9 putting these extensive and very detailed rules
- 10 together. Thank you.
- 11 CHAIRMAN GENSLER: Thank you,
- 12 Commissioner O'Malia. Thank you to all of my
- 13 fellow Commissioners and I think now the staff
- 14 will present their proposals and recommendations.
- 15 After each of these presentations the floor will
- 16 be open for questions and comments from each of
- 17 the Commissioners and, following that, we'll take
- 18 a vote.
- To that end, let's see, I think I've
- 20 already done this, but it says I'm supposed to ask
- 21 for unanimous consent that final votes on the
- 22 proposed rules be done by recorded vote and it be

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1 put in the Federal Register. I thought we did
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- that already, always, but in case I hadn't, not
- 3 hearing any objections, we'll do this by recorded
- 4 votes.
- 5 And so then I'm going to turn to this
- 6 team that's been working with the Securities and
- 7 Exchange Commission on further defining swap,
- 8 securities-based swap, securities- based swap
- 9 agreement, and the regulation of mixed swaps as
- 10 the Dodd-Frank was very specific on these matters
- 11 but asked the SEC and CFTC to jointly give further
- 12 clarification. Dan Berkovitz, our general
- 13 counsel, and with him Terry Arbit, Julian Hammar,
- 14 and David Aron from the Office of General Counsel,
- 15 the floor is yours.
- MR. HAMMAR: Good morning. This
- 17 rule-making proposal and interpretive guidance,
- 18 which is being proposed jointly with the SEC,
- 19 further defines the terms swaps, security-based
- swap, and security-based swap agreement. It
- 21 provides for the regulation of mixed swaps and
- 22 addresses books and records requirements for

- 1 security-based swap agreements.
- 2 I'd like to thank my CFTC colleagues on
- 3 the definitions team, including from OGC, Terry
- 4 Arbit, Mark Fajfar, and David Aron, in particular;
- 5 Dan Berkovitz, our general counsel; and members
- from other divisions, including Rose Troin, Somi
- 7 Seong, and Steve Cane; as well as our SEC
- 8 colleagues, including Brian Bussey on the SEC
- 9 team, for their contributions to the proposal.
- 10 I should say this really was a team
- 11 effort. In a wide-ranging rule-making we tapped
- into the expertise of a lot of people and I'm very
- 13 grateful for that.
- 14 In developing this proposed rule in
- 15 Interpretive Guidance we reviewed more than 80
- 16 written comments in response to an Advance Notice
- 17 Of Proposed Rule-Making that the Commission issued
- 18 last summer. We met with market participants,
- 19 trade associations, and other members of the
- 20 public. We had many meetings with our SEC
- 21 colleagues and consulted with the Federal Reserve
- 22 Board as well as the other credential regulators.

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1 We're grateful for the input we've had so far and
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- 2 we look forward to continuing to meet with the
- 3 public and our fellow regulators to develop the
- 4 final rules in Interpretive Guidance.
- 5 The Dodd-Frank Act contains detailed and
- 6 specific definitions of the terms "swap" and
- 7 "security-based swap," which were designed to
- 8 comprehensively cover previously unregulated
- 9 derivatives, including interest rate swaps,
- 10 currency swaps, commodity swaps, equity swaps, and
- 11 credit default swaps. We do not believe that
- 12 extensive further definition of these terms is
- 13 necessary. Many commenters to the ANPR pointed
- out, however, if read expansively, the definitions
- 15 could cover other products, such as insurance,
- that traditionally have not been considered to be
- swaps. And nothing in the legislative history of
- 18 the Dodd-Frank Act suggests that Congress intended
- 19 such products to be regulated as swaps or
- security-based swaps.
- 21 To address these concerns raised by the
- 22 commenters, the proposal clarifies that certain

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1 products are not swaps or security-based swaps.
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- 2 In brief, with respect to insurance -- without
- 3 going into the details -- the proposal provides
- 4 that regulated insurance products that are offered
- 5 by regulated insurance companies are not swaps or
- 6 security-based swaps.
- 7 In addition, commenters to the ANPR
- 8 requested that the Commissions clarify that
- 9 certain consumer and commercial arrangements that
- 10 historically had not been considered swaps or
- 11 security-based swaps -- such as consumer mortgage
- 12 rate locks, contracts to lock the price of home
- 13 heating oil, and contracts related to inventory or
- 14 equipment in someone's business -- should not be
- 15 considered within the swap definition. The
- 16 proposal contains interpretive guidance to clarify
- 17 that these types of products are not swaps or
- 18 security-based swaps.
- 19 Commenters to the ANPR also asked for
- 20 clarification regarding the forward contract
- 21 exclusion from the swap definition. Under the
- 22 Commodity Exchange Act, forward contracts are

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1 excluded from futures regulation. The Dodd-Frank
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- 2 Act excluded from the swap definition "any sale of
- a non-financial commodity or security for deferred
- 4 shipment or delivery so long as the transaction is
- 5 intended to be physically settled."
- 6 Although the wording of this forward
- 7 exclusion is slightly different than the forward
- 8 exclusion applicable to futures, there is
- 9 legislative history to the Dodd-Frank Act
- 10 indicating that Congress intended that the
- 11 Commissions interpret the two exclusions
- 12 consistently. To implement this congressional
- intent the proposal provides guidance that the
- 14 forward contract exclusion from the swap
- definition with respect to non-financial
- 16 commodities should be interpreted in a manner
- 17 consistent with the CFTC's historical
- interpretation of the forward contract exclusion
- 19 from futures.
- 20 It further clarifies the book-out
- 21 transactions and non-financial commodities that
- 22 meet the requirements specified in the

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1 Commission's Brent Interpretation and that are
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- 2 effectuated through a subsequent separately
- 3 negotiated agreement should qualify for the
- 4 forward exclusion from swaps in futures.
- 5 Commenters also requested clarification
- 6 regarding the CFTC's 1993 order exempting energy
- 7 contracts from regulation under the CEA, the
- 8 Energy Exemption, after enactment of the
- 9 Dodd-Frank Act. The Energy Exemption basically
- 10 extended the Brent Interpretation and its guidance
- 11 regarding book-outs to energy commodities other
- than oil. Because the proposal extends the Brent
- 13 Interpretation to all the non-financial
- 14 commodities, the proposal would withdraw the
- 15 Energy Exemption as no longer necessary.
- So that wraps up the types of
- transactions the proposal clarifies are not swaps
- or security-based swaps. While, as I mentioned at
- 19 the outset, the definitions of "swap" and
- 20 "security-based swap" are comprehensive, the
- 21 proposal does clarify that a few types of
- transactions in particular are swaps or

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1 security-based swaps. For example, foreign
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- 2 exchange forwards and swaps are defined as swaps
- 3 subject to the Treasury Secretary's determination
- 4 to exempt them from the swap definition. Even if
- 5 the Treasury Secretary determines to exempt them,
- 6 however, the statute provides that certain
- 7 provisions of the CEA apply to FX forwards and
- 8 swaps and the proposed regulations reflect this.
- 9 The proposal also clarifies that certain
- 10 FX products do not fall within the definitions of
- 11 FX swaps and forwards, and so they are not subject
- to the Treasury's determination to exempt. These
- 13 products include foreign currency options,
- 14 non-deliverable forwards involving foreign
- 15 exchange currency swaps, and cross-currency swaps.
- Outside of the FX suite of products the
- 17 proposal also would clarify that forward rate
- 18 agreements, notwithstanding their forward label,
- 19 are swaps. Proposed guidance would further
- 20 clarify that options and swaps and forward swaps
- 21 are swaps.
- The proposal then turns to the

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1 relationship between swaps and security-based
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- 2 swaps, how we distinguish the two. The proposal
- 3 specifies a couple of principles about how
- 4 agreements, contracts, or transactions that are
- 5 subject to Title VII of the Dodd-Frank Act --
- 6 which are referred to in the release as Title VII
- 7 instruments -- are to be classified as swaps,
- 8 security-based swaps, or mixed swaps. That
- 9 classification of a Title VII instrument is to be
- 10 made at the time it is entered into and that
- 11 classification is retained throughout the tenure
- of the instrument unless the instrument is
- materially amended or modified.
- 14 This simple guidance, we believe, is
- 15 meant to ensure that market participants are not
- 16 unnecessarily burdened in determining the
- 17 classification of their Title VII instruments.
- The proposal goes on to clarify whether Title VII
- instruments are swaps, security-based swaps, or
- 20 mixed swaps in certain areas. So, for example,
- 21 clarification is provided regarding whether Title
- 22 VII instruments based on interest rates, monetary

1 rates, and yields are swaps or security-based

- 2 swaps.
- In brief, Title VII instruments based on
- 4 interest rates and other monetary rates, including
- 5 inner-bank offer rates, money market rates,
- 6 government target rates, and so forth, are swaps.
- 7 Title VII instruments based on yields, where yield
- 8 is used as a proxy for price or value of a
- 9 security, loan, or certain security indexes, are
- 10 security- based swaps except in the case of U.S.
- 11 Treasuries and certain other exempted securities
- which the Dodd-Frank provides are swaps.
- In addition, guidance is provided in
- several other areas, including total return swaps
- and Title VII instruments based on futures
- 16 contracts. In a few areas it really sets out
- 17 alternative approaches and requests comment.
- The proposal then turns to the use of
- 19 the term "narrow-based security index" in the
- 20 security-based swap definition. In general, with
- 21 respect to Title VII instruments on security
- indexes, the CFTC has jurisdiction over such

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1 instruments on broad-based security indexes while
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- 2 the SEC has jurisdiction over Title VII
- 3 instruments on narrow-based security indexes.
- 4 The proposal clarifies that the existing
- 5 criteria for determining whether a security index
- 6 is narrow-based and the past guidance of the
- 7 Commissions regarding those criteria in the
- 8 context of security futures applies to Title VII
- 9 instruments. Credit default swaps are also
- 10 subject to this same jurisdictional division. CDS
- on broad-based security indexes are regulated by
- the CFTC while CDS on narrow-based security
- indexes, as well as CDS on single names or loans,
- are regulated by the SEC.
- The proposal provides new criteria
- 16 tailored to CDS for determining whether CDS is
- 17 based on an index that is a narrow-based security
- 18 index. In addition, it provides guidance
- 19 regarding the term "index" and provides proposed
- 20 rules governing tolerance and grace periods for
- 21 the Title VII instruments on security indexes
- 22 traded on trading platforms.

1	So that's the end of swap and
2	security-based swap. Turning to mixed swaps,
3	which are both swaps and security-based swaps, the
4	proposal expresses the expectation that this will
5	be a narrow category. It addresses regulatory
6	treatment of bilateral, uncleared mixed swaps
7	where one counterparty is a dual registrant with
8	CFTC and the SEC. It also establishes a process
9	for requesting a joint order from the Commissions
10	to determine the appropriate regulatory treatment
11	of mixed swaps that do not fall into that
12	category.
13	With regard to security-based swap
14	agreements, or SBSA, the Dodd-Frank Act provides
15	the SEC with anti-fraud authority over and access
16	to information from certain CFTC regulated
17	entities regarding SBSAs, which are a type of
18	swap-related securities over which the CFTC has
19	full regulatory authority under the statute. The
20	proposal provides guidance on SBSAs and clarifies
21	that there would not be an additional books and
22	records requirements regarding SBSAs other than

1 those that have been proposed by the CFTC for

- 2 swaps.
- 3 The proposal also includes a process for
- 4 members of the public to request a joint
- 5 interpretation from the Commissions regarding
- 6 whether a Title VII instrument is a swap,
- 7 security-based swap, or mixed swap. Finally, it
- 8 includes proposed anti-evasion rules and guidance
- 9 for the CFTC.
- These are the highlights of the
- 11 proposal. Because of time constraints, I've
- 12 necessarily skipped over many details, but if the
- 13 Commission votes today to publish this proposal in
- 14 the Federal Register, the public will be able to
- 15 review it in its entirety and provide comments.
- 16 Again, we would welcome comments on all aspects of
- 17 the proposal.
- 18 Thank you for your attention and I and
- 19 the team would welcome any questions you may have.
- 20 CHAIRMAN GENSLER: Thank you so much,
- Julian and the team. With that I would entertain
- a motion to accept the staff recommendation on

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1 this Joint Rule on Product Definition.
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- 2 COMMISSIONER SOMMERS: So moved.
- 3 COMMISSIONER O'MALIA: Second.
- 4 CHAIRMAN GENSLER: With that, I guess
- 5 I'm just going to ask a few questions. I do
- 6 support this rule. I think it's -- as Julian
- 7 said, the Dodd-Frank Act is very specific with
- 8 regard to the definition of swap and
- 9 securities-based swap, but the CFTC was directed,
- 10 along with the SEC, to give further definition.
- 11 And we worked closely with the SEC, in
- 12 consultation with the Federal Reserve, on the
- proposed rule to define these terms.
- 14 And we were greatly benefited by the
- 15 public comment. I think it was somewhere in the
- 16 order of 80+ specific comments to the ANPR. But
- even with regard to many other meetings and many
- other commenters, I think that number probably is
- 19 a low count, the 80. And the statute is clear:
- 20 Interest rate swaps, currency swaps, commodity
- swaps, equity swaps, CDS are swaps, and I think
- the rule is consistent with that.

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1 And I think where there was ambiguity,
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- 2 we've addressed that. Insurance offered by a
- 3 regulated insurance company is not a swap.
- 4 Commercial transactions, what the public normally
- 5 thinks of as commercial transactions or consumer
- 6 transactions, are not swaps.
- 7 And in a very important area for this
- 8 agency is the question of forwards -- forwards in
- 9 the commodity space. And specifically, Congress
- 10 addressed this and said that any sale of a
- 11 non-financial commodity or security for deferred
- shipment or delivery, so long as the transaction
- is intended to be physically settled, that's not a
- 14 swap. We've had something similar -- not
- identical words, but very similar -- in the
- 16 Commodities and Exchange Act since the 1930s, that
- forwards were not futures. And I'm glad to see
- 18 that I think this rule supports that, but we're
- 19 going to look for it in public comment on this as
- 20 well.
- 21 But, Julian, I do have one question in
- that area because it's come up in so many meetings

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1 with farm co-ops and energy companies and so
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- 2 forth. If somebody has an embedded option in a
- 3 forward, where did we come out on that?
- 4 MR. HAMMAR: Basically, we followed the
- 5 Commission's decision -- recent decision in In re
- 6 Wright and which also followed the OGC
- 7 interpretation from 1985, which basically says
- 8 that if the option is related to price, then we
- 9 won't consider that to be a swap. But if the
- 10 optionality is to delivery, then that's something
- 11 we have to take a look at.
- 12 CHAIRMAN GENSLER: Did we ask further
- 13 questions on that regard, to get public comment,
- 14 particularly in the electricity area? I think I
- seem to have had a recent meeting with a bunch of
- very thoughtful people from electricity companies
- 17 that had some questions on this and wanted to be
- 18 able to comment. So I just want to make sure we
- 19 did include some questions.
- MR. HAMMAR: Yes, we did.
- 21 CHAIRMAN GENSLER: Good. I think
- 22 further, consistent with Dodd-Frank, the proposal

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1 clarifies that these issues as to where the line
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- is between the SEC and the CFTC, and it took us a
- few extra months, but I think this was time well
- 4 spent because I think it will provide the public
- 5 greater certainty as to the jurisdictional lines
- 6 without creating gaps in the regulatory oversight.
- 7 But I just had a couple questions there and credit
- 8 default swaps.
- 9 So if a credit default swap is on a
- single name or on a narrow group of names it would
- 11 be regulated by the SEC, is that correct?
- MR. HAMMAR: That's correct.
- 13 CHAIRMAN GENSLER: And I thought that
- one provision that's in here that you might
- explain a little bit is what if it was on a broad
- group, maybe even it's 50 or 100 names, but one of
- 17 the counterparties has an opportunity to change
- 18 those names or actually direct what the names are
- 19 after the fact.
- MR. HAMMAR: Well, in that situation, if
- 21 a party does have discretion, then it would be a
- security-based swap or it could be a mixed swap.

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1 If the parties do not have that discretion, it's
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- 2 set right from the start, then it would be a
- 3 broad-based index and subject to CFTC (inaudible).
- 4 CHAIRMAN GENSLER: Right. So if
- 5 discretion's retained, it's over a security-based
- 6 swap and at the SEC, but if it's what's the
- 7 classic broad-based indices, whether it's sort of
- 8 iTraxx or CDS in this marketplace. Those would be
- 9 considered swaps as I understand it, generally
- 10 speaking.
- 11 And then could you comment on the
- 12 anti-evasion provision a little further as to what
- 13 we did there?
- MR. HAMMAR: Well, essentially what we
- did was our proposed rule further defines as a
- swap a transaction that has been intentionally
- 17 entered into to evade Dodd- Frank Act
- 18 requirements. We are comfortable. Our general
- 19 counsel's comfortable that we have the authority
- 20 to do this. And we think that it makes, you know,
- 21 it makes sense.
- 22 What it would do is we would treat the

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1 transaction as a swap and we have intent built
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- 2 into it, so that, you know, people will -- you
- 3 know, it will have to be shown that somebody
- 4 intentionally structured it to evade, you know,
- 5 not -- and if they have a valid business purpose
- or something like that, you know, then they have a
- 7 valid defense. So we think it is cabined in
- 8 enough so that, you know, the market won't be, you
- 9 know, chilled.
- 10 CHAIRMAN GENSLER: So what you're --
- 11 Dan?
- MR. BERKOVITZ: That's correct. We've
- examined the precedent for anti-evasion language
- in other statutes and case law and interpretation,
- and generally agencies are given a wide range in
- 16 applying anti-evasion. We have narrowly crafted
- it, as Julian mentioned, so that it has to be
- 18 structured willfully to evade the definitional
- 19 requirements in order for the instrument to be
- 20 captured within under this provision. And one of
- 21 the factors is whether it's a legitimate business
- 22 purpose for structuring the transaction in that

1 particular manner. But we're comfortable with the

- 2 proposal.
- 3 CHAIRMAN GENSLER: Thank you.
- 4 Commissioner Dunn?
- 5 COMMISSIONER DUNN: Thank you, Mr.
- 6 Chairman. I commend the staff for the tough work
- 7 on putting this interp out. I note that the ANPR
- 8 went out back in August of 2010, with closing in
- 9 September of 2010. And staffs between the CFTC
- 10 and SEC worked jointly on putting these proposals
- 11 together. And as staffs often do, they do have
- 12 different interpretations of who's in charge of
- 13 what. And Mr. Chairman, I commend you and
- 14 Chairwoman Schapiro for the direction given the
- staffs and getting us to where we are.
- Julian, could you elaborate on what are
- 17 the major areas of difference between what the SEC
- is proposing today and what we have here in the
- 19 CFTC proposal?
- 20 MR. HAMMAR: Yes, Commissioner. We have
- 21 -- I guess there are four areas where we have
- 22 differences with the SEC. The first is

1 anti-evasion, although that is because our statute

- 2 requires us to further define swap and
- 3 security-based swap to prevent evasion whereas the
- 4 SEC has discretionary authority to do so under the
- 5 statute. And so they are requesting comment on
- 6 the issue.
- 7 So the remaining three are the ones that
- 8 staff had differences on and those are insurance
- 9 on swaps, whether they should be regulated swaps
- or security-based swaps; swaps linked to futures
- on the 21 foreign sovereign debt securities that
- 12 SEC has exempted for purposes of futures trading;
- and the last one is with respect to index CDS,
- whether if the index is provided by a third party
- index provider and it's listed for trading on a
- DCM, SEF, or registered FBOT, whether that should
- 17 be under the CFTC's jurisdiction and satisfy
- 18 what's called the public information test prong of
- 19 the index CDS test.
- 20 But, you know, overall, you know, in my
- judgment, I mean, this is an over 300-page
- 22 document. The staffs did reach agreement on a lot

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of topics and on a comprehensive rule-making
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- 2 covering various topics. So I -- you know, we do
- 3 have these areas, but, you know, we expressed our
- 4 different views. And we're requesting comment to,
- 5 hopefully, better inform you and they to inform
- 6 the SEC on the appropriate treatment of these
- 7 products.
- 8 COMMISSIONER DUNN: I note that there is
- 9 a provision that a person can ask for a joint
- 10 interpretation when they seem to be at loggerheads
- and that there is a period of time that the two
- 12 commissions are required to answer that request
- for a joint interpretation. Could you amplify on
- 14 that a bit?
- MR. HAMMAR: Sure. Yes, under the
- 16 process the two commissions would have 120 days in
- order to make a determination, you know. Based on
- 18 our past experience and, you know, some of these
- 19 new products with the SEC, you know, lots of times
- these things have gone on, you know, for years
- 21 sometimes. And so we thought that, you know, it
- 22 would be good to have a process where people can

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1 come in, request an interpretation about the
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- 2 status of their instrument, and within a set
- 3 timeframe. And moreover, if we can't do it in the
- 4 120-day period of time, we will publicly state our
- 5 reasons why we can't so that there is
- 6 accountability as well. So we think that that is
- 7 a very good proposal.
- 8 COMMISSIONER DUNN: Thank you, Julian.
- 9 Mr. Chairman, I know other commissioners have
- 10 questions, so I'll yield back to you.
- 11 CHAIRMAN GENSLER: Thank you,
- 12 Commissioner Dunn. Commissioner Sommers?
- 13 COMMISSIONER SOMMERS: Thank you, Mr.
- 14 Chairman. I have a couple of different questions,
- 15 first of all, on the issue that I raised in my
- opening statement on the multilateral development
- 17 institutions.
- 18 And I have a question with regard, I
- 19 guess, first of all, to say thank you for the
- 20 discussion and questions that you had drafted that
- 21 were in the earlier draft, but to ask whether or
- 22 not you believe that there are any specific

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1 concerns that you have with asking these
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- questions. I intend on putting them in a dissent
- and ask you if you have any concerns with asking
- 4 questions with regard to their concerns.
- 5 MR. ARBIT: Commissioner, we have
- 6 included those questions in the draft for sort of
- discussion purposes, and they certainly serve that
- 8 purpose. As staff thought about the issues some
- 9 more which had come up kind of late in our process
- 10 our concern about it was that it was focusing, as
- 11 you say, on a very legitimate question, but in the
- 12 wrong place. This is a product definition
- 13 rule-making whereas Julian was explaining we're
- 14 trying to provide guidance to the public what is a
- swap, what isn't a swap, and how you distinguish
- swaps from security-based swaps. I think
- everybody agrees that these products by these
- 18 multilateral development institutions are swaps.
- 19 So staff was reluctant to ask questions about
- 20 whether there should be exclusions to the swap
- 21 definition based on the party that's entering into
- 22 the transaction. I think that's -- to use the

1 phrase -- the very slope that we prefer not to go

- down.
- 3 We have met with some of these
- 4 organizations and what we have stressed to them is
- that what staff believes would be more helpful
- 6 information, the questions would be more helpful
- 7 to us, is to talk about these entities and these
- 8 transactions in the context of the specific
- 9 requirements of Dodd-Frank: The clearing
- 10 requirement, capital margin requirements,
- 11 reporting requirements. And help us try to
- 12 understand where difficulties may exist and where
- there may not be difficulties. If they're carved
- out of the soft definition, they're out, the
- counterparties are out, and that was the concern.
- 16 It may be that there are good and valid reasons
- 17 why certain requirements under Dodd- Frank should
- 18 not apply and those are questions that we would
- much prefer to be discussing with these kinds of
- 20 organizations.
- 21 COMMISSIONER SOMMERS: I appreciate
- that. I don't have a specific solution in mind

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1 for how to take care or address their concerns.
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- 2 But because we have not included any of these
- 3 questions in previous proposals, I'm just hoping
- 4 that by including some questions with regard to
- it, we'll be able to get comment and then put it
- 6 in wherever staff agrees is an appropriate place.
- 7 An additional question I have on this
- 8 subject is with regard to their comment letter,
- 9 which is on behalf of a number of the multilateral
- 10 development institutions, and they reference
- 11 different privileges and immunities that are
- 12 conferred on them by a series of statutes dating
- 13 back to Bretton Woods. And I'm wondering whether
- 14 you have analyzed our regulation of the activities
- of these entities and whether or not they would
- 16 conflict with any of these other statutes and the
- immunities or privileges that have been granted to
- 18 them.
- 19 MR. ARBIT: We have read those letters
- and we have considered the issue. I don't think
- 21 we've reached, from staff's point of view, a firm
- 22 judgment on it. Those certainly are important

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1 questions that we do need to determine how, when
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- 2 Congress layered on the Dodd-Frank, how that does
- apply to preexisting statutory regimes. And so
- 4 there is the question of the authority and the
- 5 extent to which the Commission can reach some of
- 6 these activities. We welcome comment on that
- 7 question.
- 8 I would also say in a related vein,
- 9 because you had -- Commissioner, you referenced
- 10 the multilateral development institutions, but
- 11 there's, you know, various other sorts of
- 12 international organizations as well. And the
- 13 question of the extra territorial reach of Title
- VII is also a question that just permeates all of
- the efforts that the Commission is undertaking.
- 16 We got some very thoughtful comment letters in
- 17 response to various proposed rule- makings and the
- 18 Commissioner's extra territorial application of
- 19 Title VII, and those are issues that the staff is
- working on as people start looking to develop
- 21 final rules on the specific requirements.
- 22 COMMISSIONER SOMMERS: Thank you. I

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1 think for the record I'd also like to note that in
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- the EU draft, EMIR considers the status of these
- 3 entities and suggests that their regulation will
- 4 not apply to them. So in order to be consistent
- 5 with our international counterparts, I think that
- 6 this is something that we should consider.
- 7 On a couple of other issues where we
- 8 have inconsistencies and in reference to
- 9 Commissioner Dunn's question with regard to where
- 10 there are differences, I'm wondering on both of
- 11 the issues of the insurance wraps and the futures
- on sovereign debt, I'm wondering what your
- concerns would be with taking the SEC's approach
- on either one of those issues, and specifically on
- the insurance wraps. Would those policies go
- 16 unregulated if we were to adopt the SEC's
- 17 approach?
- 18 MR. HAMMAR: Well, I guess, in the case
- of insurance on swaps that would really be up to
- 20 the state regulators how they would want to
- address that if, you know, we didn't deal with it.
- 22 And I guess, you know, we were concerned with

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1 respect to the mono lines, that this was an issue.
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- 2 And, you know, we are -- you know, we haven't sort
- 3 of definitively stated that insurance on a swap is
- a swap. We are requesting comment on it, though,
- 5 because of the economic similarities that we think
- 6 that could be drawn between the two. And, you
- 7 know, I guess, you know, we haven't really made up
- 8 our minds on that issue yet. So I think it's just
- 9 a matter of we'd like to get comment from the
- 10 public and, you know, see what they come back
- 11 with.
- 12 On foreign sovereign debt, I guess the
- issue there really is that, you know, futures on
- 14 the foreign sovereign debt are traded on our
- 15 regulated markets, designated contract markets. I
- think the CME just announced that they're going to
- do yield spreads on the foreign sovereigns,
- 18 futures on them. And, you know, the issue is
- 19 really, you know, a guiding principle of Dodd-
- 20 Frank was whatever we had regulation over in
- 21 futures, we would have regulation over swaps in
- 22 order to prevent, you know, things like gaming and

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1 arbitrage and, you know, that our regulatory
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- 2 regime would apply. The SEC, though, has a
- 3 concern on their side because security-based swaps
- 4 and foreign sovereigns, the instruments
- 5 themselves, are subject to them as security-based
- 6 swaps. And so they see swaps on futures as a way
- 7 to game or get out of the SEC's regulatory regime.
- 8 I don't know what the resolution will be
- 9 and we're hoping to get some, you know, good
- 10 comments from the public how to deal with it, but
- 11 that's the approach we've taken.
- 12 COMMISSIONER SOMMERS: Thank you. I
- 13 appreciate that. I just want to say specifically
- to this team I know that you've had lots of long
- months and long hours putting all of this
- 16 together, and we realize that a lot of your
- disagreements have ended in positive resolution,
- 18 so appreciate all of your hard work.
- 19 CHAIRMAN GENSLER: I would echo that and
- 20 extend that to the SEC, who's meeting today, too,
- 21 because there were a remarkable number of places
- 22 that the two staffs and the two commissions could

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1 find disagreement and there were hundreds of
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- 2 places where we found resolution and agreement.
- 3 And if there's two or three that we're asking the
- 4 public for further help on, it's really -- to
- 5 bring more into the discussion on these two or
- 6 three and, of course, bring the public into where
- 7 we've reached resolution as well. Because, you
- 8 know, final rules always change from the
- 9 proposals.
- 10 Commissioner Chilton?
- 11 COMMISSIONER CHILTON: Thank you, Mr.
- 12 Chairman. The one thing about following
- 13 Commissioner Sommers is a lot of times it hurts my
- interest in something, so thank you for that,
- 15 Jill.
- 16 I'm curious, Mr. Berkovitz, if the
- 17 questions in Commissioner Sommers dissent get
- 18 comments, can we include those comments as part of
- 19 the decision-making process for the rule, the
- 20 final rule? And if the Commissioner,
- 21 theoretically, all thought that the comments said
- something and that we wanted to make a change

1 reflective of the questions, is that something we

- 2 could incorporate in a final rule?
- 3 CHAIRMAN GENSLER: Dan, can you broaden
- 4 it to final rules? Because it might elicit
- 5 comments on other rules.
- 6 MR. BERKOVITZ: Yes, Commissioner
- 7 Chilton and Mr. Chairman, that if we did receive
- 8 comments on those questions, the Commission would
- 9 be able to consider them and evaluate them and
- incorporate responses into the final rules. We
- 11 would be able to do that.
- 12 COMMISSIONER CHILTON: Okay. So we have
- the latitude to alter the rule because of the
- 14 questions that are asked in a dissent?
- MR. BERKOVITZ: If the comment is
- 16 submitted to the Commission it wouldn't
- 17 necessarily depend on how the comment or what
- 18 motivated the comment or what prompted the
- 19 commenter to submit that comment. As long as the
- 20 comment was relevant to the Commission's rule and
- 21 pertained to something in the Commission's rule,
- 22 the Commission could consider it in many instances

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1 if it was a material comment that went to a
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- 2 material comment that went to the substance of the
- 3 rule the Commission would be actually obligated to
- 4 consider it, so.
- 5 COMMISSIONER CHILTON: I'm sorry. Then
- 6 I'm just wondering, Dan, is it an easier mechanism
- 7 for the public to comment on a question that the
- 8 Commission would ask as part of the rule as
- 9 opposed to an individual commissioner -- in this
- 10 case Commissioner Sommers -- asking as part of her
- 11 dissent? I mean, would it be an easier logistical
- 12 mechanism for the staff to be looking at these
- 13 questions as part of the actual proposal as
- opposed to as part of a commissioner's dissent?
- MR. BERKOVITZ: In terms of the staff
- 16 reviewing the comments, it's been my experience
- and my observation to date -- and we've gotten
- 18 many, many, many comments and the staff is working
- 19 very hard to summarize all of the comments. We
- 20 have a late comment policy where it's
- 21 discretionary to consider them and we have
- 22 considered them in a number of instances, and

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1 staff has to date been able to incorporate all of
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- those to the same extent. So to date we've been
- 3 able to accommodate all the comments regardless
- 4 of, as I said, what might have motivated the
- 5 commenter. I hope I'm answering the question. I
- 6 might have missed it.
- 7 CHAIRMAN GENSLER: There's a mechanical
- 8 thing on a joint rule, if I might, Commissioner
- 9 Chilton, that this is a joint rule with the SEC
- 10 that they're voting on at the same time. So that
- also is sort of a unique circumstance on this
- 12 right here.
- 13 COMMISSIONER CHILTON: So, Mr. Chairman,
- so are you suggesting that if we added questions
- in our proposal that that might cause some
- idiosyncratic issues with the SEC's proposal?
- 17 CHAIRMAN GENSLER: Well, actually I
- don't think we can just as a matter of -- like
- 19 their vote -- I don't know if they voted on it 10
- 20 minutes ago or in half an hour from now. They're
- 21 meeting today and voting on a joint rule in the
- 22 same document.

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COMMISSIONER CHILTON: Well, let me just
       ask Mr. Berkovitz -- unless you know, Mr. Chairman
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       -- would questions somehow obfuscate the actual
       thing that we're doing in the rule or do we have
       to have it just letter for letter, you know,
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       dotted I for dotted I on the proposal?
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                 MR. BERKOVITZ: Well, let me try to
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       answer that. I hope I'm answering the right
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       question.
                 Clearly, if the questions are within the
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       four corners of the Commission's proposal, the
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12
       proposal that the Commission has put forth -- and
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       the Commission in the this case, the joint
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       commissions -- if the questions are within that
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       document and the Commission considered a comment
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       that was resulting from those comments and then
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       the Commission in the final rule went a certain
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       direction because of those comments, the
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       Commission -- and it varied from the proposed rule
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21 that what it was doing was a logical outgrowth and

-- the Commission would have a very strong case

22 the public was on notice that the Commission was

- 1 considering this alternative.
- 2 If it's just in the case of a
- 3 commissioner through a separate opinion or through
- 4 a public speech r something outside of the four
- 5 corners of that document that suggest to people
- 6 please submit your comments, we will consider
- 7 them, as I said, the staff is obligated to
- 8 consider the comment no matter how it's received
- 9 if it's on the rule. It might be more difficult
- 10 for the Commission to modify the final rule as a
- 11 logical outgrowth and that the public was on
- 12 sufficient notice if it came through one of those
- 13 different avenues rather than the four corners of
- 14 the text. But that might be a different -- where
- it would make a difference. But, then again, it
- 16 would depend on the circumstances or particular
- 17 circumstances of the rule.
- 18 COMMISSIONER CHILTON: All right. Thank
- 19 you. Well, I commend Commissioner Sommers for
- 20 asking some questions and I hope we get comments
- on them.
- I just have one final thought and that

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is that this group has done a really good job on
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- what I know is an arduous task. I remember right
- 3 when Commissioner Sommers and I started I had a
- 4 meeting with -- I won't say who, but one
- 5 individual who was concerned about an issue that
- 6 Commissioner Sommers had also raised a bunch of
- 7 times on portfolio margining. And this individual
- 8 said, well, that won't get resolved until
- 9 so-and-so at the SEC dies or retires. And that's
- 10 not the way that government should work. You
- 11 know, the staff could only do so much and then it
- 12 will come up to the commissioners. And I think
- there's been some lack of leadership over the
- 14 years because the staff just comes to loggerheads.
- And so this will require us on some of these
- issues that haven't been resolved to actually make
- 17 a decision, and I look forward to doing so in a
- deliberative process, but one that's also
- 19 expeditious and realizes the urgency of doing some
- of these things.
- 21 Thank you, Mr. Chairman.
- 22 CHAIRMAN GENSLER: Thank you,

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1 Commissioner Chilton. Commissioner O'Malia?
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- 2 COMMISSIONER O'MALIA: Thank you. And
- 3 following Jill and then following Bart, I always
- 4 learn something and I think that discussion,
- 5 Commissioner Chilton, was very helpful and I
- 6 appreciate you asking those questions.
- 7 Julian, I would like to go back to the
- 8 insurance wrap issue. And if you could just
- 9 characterize the differences between the two
- 10 positions right now and just enlighten me to the
- 11 thinking behind why we came up with two different
- 12 proposals.
- MR. HAMMAR: Yes. Well, Commissioner,
- 14 the SEC believes that insurance on a
- 15 security-based swap should not be considered a
- security-based swap. And in the preamble, we ask
- 17 the -- we say that the insurance may have, you
- 18 know, characteristics that, you know, what we're
- 19 asking about is, you know -- what we're really
- 20 trying to do is just how we distinguish it or, you
- 21 know, are they the same? You know, what -- you
- 22 know, how do we deal with it? And so we're asking

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1 comments about, you know -- because the thing is
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- if, you know, you're insuring a swap, you know, in
- 3 some sense you are, you know, taking on the
- 4 economic exposure of the counterparty to the swap.
- 5 And, you know, in the case of CDS in particular,
- 6 the distinction is quite blurry and so we are
- 7 requesting comment on it.
- 8 COMMISSIONER O'MALIA: Yes. Well, I
- 9 think it's a great question because I do agree
- 10 that it is a blurry area, I mean, especially with
- some of the products that have come out related to
- 12 CDS. So I think I'm quite comfortable with that.
- 13 Let me ask you about the forward
- 14 exclusion. As I read it the forward exclusion
- 15 would consider to work the same way after this
- 16 rule is implemented as it works today. Is that
- 17 your -- is that the consensus of what your reading
- 18 is?
- 19 MR. HAMMAR: Yes. That's essentially
- 20 correct. We are extending it to all non-financial
- 21 commodities, though, which in the past was the
- 22 Brent oil and then Energy expanded it to certain

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other energy commodities. And we are -- but the
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- 2 basic gist of it, the book-out transactions would
- 3 be excluded if they're entered into by commercials
- 4 in reliance on the guidance and brand interp.
- 5 COMMISSIONER O'MALIA: Okay. I am a
- 6 little uncertain about a fix for floating interest
- 7 rate swap entered into in connection with a bond
- 8 offering made by a municipality or a loan given to
- 9 a corporation. So will we have jurisdiction over
- 10 the swap or does the SEC have jurisdiction over a
- 11 floating fix for --
- MR. HAMMAR: If it's an interest rate
- swap we would have jurisdiction.
- 14 COMMISSIONER O'MALIA: Okay. The FTR
- process, who will have to apply for an FTR
- 16 exemption under the provision we've provided,
- 17 under 722?
- 18 MR. HAMMAR: That's right. Yes, we
- 19 aren't actually addressing that issue in this. We
- are saying that people will have to go through the
- 21 Section 722 process to list an exemption.
- COMMISSIONER O'MALIA: Okay. If we

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1 exempt the FTR from regulation under this separate
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- 2 process could you -- and maybe this is outside
- 3 your reach here, but will the RTO or ISO that that
- 4 FTR trades on also be exempt from regulation? Are
- 5 we regulating the product or the entity?
- 6 MR. ARON: Well, actually I think that's
- 7 part of a separate team going to brief you. Is it
- 8 tomorrow? So that's what that other team is
- 9 considering right now. You know, they're coming
- in actually Friday again and speaking to, you
- 11 know, Bob Wasserman and the rest of our team about
- that, so, you know, it's going towards an order on
- that, but to be determined by the Commission, of
- 14 course.
- 15 COMMISSIONER O'MALIA: Great, thank you.
- 16 Again, let me offer my -- you know, there's no way
- 17 I'm going to go through all 300 pages and
- 18 questions and ask you every question I have on
- 19 this one, but I do think time is overdue for this
- 20 rule-making. It is essential going forward, so
- 21 I'm pleased to get comment on it. It is
- 22 complicated, it is extensive, and I know the

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1 public will need plenty of time to take a look and
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- 2 digest all of this. So I'm happy to put it out
- and support this to get the comment on it and look
- 4 forward to all the input coming back. So thank
- 5 you very much for all your hard work.
- 6 CHAIRMAN GENSLER: I do have one
- 7 question, Dan, if I -- because I thought
- 8 Commissioner O'Malia was talking about this issue
- 9 of electricity contracts traded on regional
- 10 transmission organizations and ISOs as well. And
- it might be helpful for the public just if you
- want to give a little briefing. I know it's
- 13 unusual, but just take two minutes and say, where
- does his stand. I know some of the -- you've had
- not just you, but the clearing folks and other
- 16 folks have had extensive meetings with these
- organizations and they do plan to put an order and
- 18 -- put a request in front of us. But could you
- 19 give us a little bit more?
- 20 MR. BERKOVITZ: Yes, Mr. Chairman, and I
- 21 think this is consistent with the approach Terry
- 22 was mentioning earlier in connection with how to

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1 treat the consequences of something being a swap
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- or not. These instruments are instruments that
- 3 are used by regional transmission organizations
- 4 and participants in the electricity market to
- 5 provide some type of financial protection,
- 6 financial certainty for -- in the transmission of
- 7 electricity. The question that the agency has
- been asked is, are these swaps? And if they're
- 9 swaps, how would they be regulated? These
- instruments are used in regional transmission
- organizations which are basically regulated by
- 12 FERC, so there's the question of whether it's CFTC
- or FERC regulation.
- 14 Congress provided in Dodd-Frank a
- specific provision that if the Commission finds
- it's in the public interest to exempt these from
- 17 regulation, that these instruments that are within
- 18 FERC's jurisdiction, that it shall do so. So we
- 19 have received many requests are these swaps, and
- 20 the agency -- the staff's response is we will
- 21 treat these through the process that Congress set
- out in Section 4(c) to consider whether they

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1 should be exempted. So the regional -- we've been
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- on occasion discussions with the regional
- 3 transmission organizations and these participants
- 4 in the electricity market to determine what would
- 5 be the appropriate terms and conditions of any
- 6 exemptive order that the Commission would consider
- 7 so that we could make such a public interest
- 8 finding and not regulate these instruments.
- 9 We've been in discussions with the
- 10 regional transmission organizations. We have had
- 11 a very productive interchange of -- exchange of
- information, the types of information that we
- would need to make such a finding that it would be
- in the public interest for an exemption to be
- issued; the types of information that we would
- 16 need them -- to be submitted from them. And that
- 17 process, that dialogue is going back and forth
- with the ultimate goal that they would be able to
- 19 submit a document to us that we could consider.
- 20 CHAIRMAN GENSLER: I thank you. I don't
- 21 know if any of them are listening, but I look
- 22 forward -- I personally look forward to their

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1 submission. I think that would be very
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- 2 constructive and consistent with congressional
- 3 intent, so that'd be good.
- 4 And I also want to thank all my fellow
- 5 commissioners, particularly on this rule. I know
- 6 that you've been patient. There's been the staff
- 7 negotiations. There's even been the chairman
- 8 negotiations. But I really -- and I thank you for
- 9 highlighting the need for this one to be done and
- so a personal thanks to all of you that gave me
- 11 your support and the staff support to end up with
- what I think is nearly total agreement with the
- 13 SEC. There are these two or three items, but --
- 14 and I look forward to the public.
- But with that, Mr. Stawick, would you
- 16 care to call the roll?
- 17 MR. STAWICK: Commissioner O'Malia?
- 18 COMMISSIONER O'MALIA: Aye.
- 19 MR. STAWICK: Commissioner O'Malia, aye.
- 20 Commissioner Chilton?
- 21 COMMISSIONER CHILTON: Aye.
- 22 MR. STAWICK: Commissioner Chilton, aye.

- 1 Commissioner Sommers?
- 2 COMMISSIONER SOMMERS: No.
- 3 MR. STAWICK: Commissioner Sommers, no.
- 4 Commissioner Dunn?
- 5 COMMISSIONER DUNN: Aye.
- 6 MR. STAWICK: Commissioner Dunn, aye.
- 7 Mr. Chairman?
- 8 CHAIRMAN GENSLER: Aye.
- 9 MR. STAWICK: Mr. Chairman, aye. Mr.
- 10 Chairman, on this question the yeas are four, the
- 11 nays are one.
- 12 CHAIRMAN GENSLER: The vote being in the
- affirmative I look forward to hearing from the SEC
- if their vote's affirmative, and then I guess
- we'll jointly send it to the Federal Register.
- 16 But I thank you so much.
- 17 And whoever is up next, is it capital or
- 18 segregation? Who is it? Segregation, Mr.
- 19 Wasserman and team.
- I also want to thank -- I see Dave
- Johnson came back for a cameo. Dave Johnson's one
- of our excellent staff who now works for Senator

1 Pat Roberts and it's just always good to see

- 2 alumni here.
- 3 The next group of presenters will
- 4 include Bob Wasserman, John Lawton, Nancy
- 5 Schnabel, Laura Astrada -- all from the
- 6 Commission's Division of Clearing and Intermediary
- 7 Oversight -- as well as Martin White from the
- 8 Office of the General Counsel. They'll present
- 9 the staff report on the proposed rule concerning
- 10 protection of cleared swaps, of customer contracts
- 11 and collateral. There's also certain conforming
- amendments to the commodity broker bankruptcy
- provision. We benefited by significant public
- input through Advance Notice of Proposed
- Rule-Making and many other meetings. So I turn it
- 16 over to the team.
- 17 MR. WASSERMAN: Thank you, Mr. Chairman.
- 18 I'm Bob Wasserman, lead for the Segregation
- 19 Bankruptcy Team. And I'd first like to express my
- deep appreciation to my deputy, Nancy Liao
- 21 Schnabel, and the other members of the team;
- 22 Martin White of the Office of General Counsel; my

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1 DCIO colleagues Laura Astrada, Jon DeBord, and
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- 2 Jennifer Bauer; and from the Office of Chief
- 3 Economist David Reiffen and Todd Prono. This work
- 4 simply could not have happened without their
- 5 assistance.
- 6 As the Chairman mentioned, last November
- 7 the Commission published an advanced notice
- 8 proposed rule- making seeking to obtain comment
- 9 about the issues of segregation and bankruptcy
- 10 and, in particular, cost issues relating to four
- 11 models: A model for complete physical
- 12 segregation; a model for complete legal
- 13 segregation that had been referred to as legal
- 14 segregation with commingling; a model for legal
- segregation with recourse that had been referred
- to as moving customers to the back of the
- 17 waterfall; and the futures model which had been
- 18 referred to as the baseline model.
- 19 The Commission asked members of the
- 20 public to detail the costs they would incur and
- 21 the benefits they would enjoy under those
- 22 potential models. We received more than 30 very,

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very thoughtful comments from swaps customers,
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- investment managers, futures commission merchants,
- 3 and derivatives clearing organizations. These
- 4 comments included a variety of keen observations:
- 5 That swaps are significantly different from
- futures; that swaps customers were accustomed to
- 7 bearing the cost and enjoying the benefits of
- 8 individual collateral protection; that the futures
- 9 model includes implicit costs to customers; and
- 10 that the moral hazard issue applies both to
- 11 derivatives clearing organizations' incentive to
- 12 risk manage its FCM members as much as to a
- 13 customer's incentive to risk manage its FCM.
- 14 In the comments derivatives clearing
- organizations and firms expressed great concerns
- about the costs and about the very real transfer
- of wealth they would bear if customer collateral
- 18 were protected individually. With mandatory
- 19 clearing of swaps baseline amounts of all cleared
- 20 swaps, customer collateral margin that is, and
- 21 clearing guarantee funds. Amounts required
- 22 completely independent of this rule-making will be

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1 many times larger than the corresponding amounts
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- 2 for futures today. Under the assumptions in those
- 3 comments, one or both of these amounts would
- 4 increase significantly depending on the model for
- 5 customer collateral protection adopted by the
- 6 Commission.
- 7 ISDA noted the critical importance of
- 8 the ability to support positions of non-defaulting
- 9 swaps customers in the event of an FCM insolvency
- 10 rather than liquidating those positions en masse.
- 11 And the DCO observed that an FCM default could be
- 12 perceived by a gradual decline during which
- 13 customers transferred positions and collateral to
- other FCMs, thereby rendering reliance on the
- 15 collateral of those customers for use in a default
- scenario, potentially imprudent, and calling into
- 17 question some of the cost estimates discussed
- 18 previously.
- As part of this process, we've also
- 20 consulted with fellow financial regulators, both
- 21 domestically and outside the U.S. In light of
- these comments, and in particular the fact that

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1 (inaudible) side commenters indicated that they're
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- accustomed to bearing the cost of individual
- 3 collateral protection and the importance of
- 4 portability, the Notice of Proposed Rule-Making
- 5 before you proposes the complete legal segregation
- 6 model. Staff believes that this model strikes the
- 7 best balance between achieving the goals of
- 8 customer collateral protection and fostering
- 9 portability at the least cost.
- 10 The cost, however, does remain a
- 11 continuing concern. And as a number of
- 12 commissioners have alluded to earlier, the NPRM
- asked for comment on a very broad and deep variety
- 14 of questions concerning alternative models,
- including legal segregation with recourse, the
- futures model, and various optional models.
- 17 The discussions of optionality note the
- 18 limitations of the bankruptcy code, in particular
- 19 the requirement for ratable distribution. We look
- 20 forward to comments on these issues to help us
- 21 decide how to proceed.
- I should note that this Notice of

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1 Proposed Rule- Making has a fairly wide scope of
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- 2 areas for natural outgrowth.
- 3 I'd like to spend just a few moments
- 4 discussing some of the specifics in the proposed
- 5 regulations. I should note that regulations in
- 6 proposed Part 22 apply only to cleared swaps
- 7 contracts and collateral. They do not affect
- 8 futures or futures customer collateral.
- 9 Sections 22.1 through 22.10 in the
- 10 proposal set forth the basic architecture for
- 11 segregation cleared swaps customer collateral and
- mostly parallel or in a number of cases
- incorporated by reference Regulations 1.20 to 1.30
- and 1.49, which are the corresponding regulations
- for futures. The definitions in Section 22.1
- embody a recognition that 4(d) orders that the
- 17 Commission has issued previously which permit
- 18 commingling in a futures account of foreign
- 19 futures or swaps transactions now under Dodd-Frank
- 20 may also be issued pursuant to 4(d)(f) of the
- 21 Commodities Exchange Act to permit commingling in
- the swaps account of exchange-traded futures or

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1 foreign futures transactions.
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- 2 To have cleared swaps accounts treated
- 3 in accordance with U.S. bankruptcy law, Regulation
- 4 22.8 in the proposal requires that the situs of
- 5 the account relationship between FCMs and their
- 6 cleared swaps customers and between DCOs and their
- 7 FCM members be located in the U.S. That speaks to
- 8 the account relationship. The location of the
- 9 actual collateral is regulated in 22.9 and
- incorporates the existing Regulation 1.49 as it
- applies to futures or, indeed, 1.49 as it may be
- 12 changed in the future.
- Proposed Regulations 22.11 through 22.16
- implement the complete legal segregation model,
- 15 establishing a structure by which risk information
- is passed upstream daily. Swaps may be cleared
- 17 through a multi-tier system with certain FCMs
- 18 clearing swaps directly and other FCMs clearing
- swaps for customers through one or more
- 20 intermediate FCMs.
- 21 22.11 requires clearing member FCMs to
- daily provide their DCOs information identifying

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1 the portfolio cleared for each swaps customer.
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- 2 22.12 requires DCOs to calculate daily
- 3 the amount of collateral required for each
- 4 customer. A DCO, however, will not be required to
- 5 monitor whether a cleared swaps customer has, in
- 6 fact, posted sufficient collateral. If not, the
- 7 FCM essentially will have made a loan outside of
- 8 the relationship with the DCO.
- 9 Proposed Regulation 22.13 sets forth two
- 10 tools that DCOs may use to manage the risks they
- 11 incur. A DCO may increase the collateral required
- of particular cleared swaps customers or may
- require FCM members to post additional collateral
- 14 out of their own funds. And I should note that
- these tools are neither mandatory nor exclusive.
- Proposed Regulation 22.14 requires an
- 17 FCM that fails to meet a margin call to provide
- 18 such information and collateral from
- 19 non-defaulting swaps customers as it has.
- 20 And 22.15 requires a DCO to treat the
- 21 collateral of each cleared swaps customer as
- 22 belonging to that customer. I should note that

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what is protected is the value of the collateral,
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- 2 not any specific item. I should also note that
- 3 the proposed rule-making discusses the changes to
- 4 22.15 that would be made in the event the
- 5 Commission were to choose to adopt the segregation
- 6 -- excuse me, the legal segregation with recourse
- 7 model. And I should also note that if the
- 8 Commission were to choose to adopt the futures
- 9 model, essentially a number of these provisions
- 10 would not need to be adopted. So, in other words,
- 11 they would not be replaced, but rather some would
- 12 be pulled back.
- I'm going to take just a few moments to
- 14 talk about the cost of supervision and oversight,
- another issue that was of concern that was
- 16 mentioned previously. Day-to-day implementation
- of these proposed rules is sufficiently similar to
- 18 the existing futures rules that for any model that
- 19 the Commission may adopt on final rule-making we
- 20 do not expect a significant difference in
- 21 monitoring, methodology, or cost over the present,
- 22 either with respect to DSRO supervision if they're

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1 member FCMs or with respect to CFTC staff
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- 2 supervision of DCOs.
- Now, again, I'm speaking solely with
- respect to this rule. Obviously there are a lot
- of complications introduced by Dodd-Frank in terms
- of clearing swaps, and I'm not speaking of
- 7 additional costs there, just with respect to this
- 8 rule. And I should also note that because of the
- 9 changes in risks, DCOs may well change the
- 10 intensity of their supervision of their members'
- 11 risk management of customers.
- The amendments to Part 190, the
- 13 Commission's FCM bankruptcy regulations, are
- 14 technical and conforming. For example, references
- to DCMs are amended to include parallel references
- 16 to swaps execution facilities. Some amendments do
- 17 apply to exchange-traded futures, but only with
- 18 respect to an FCM and bankruptcy.
- 19 And I should note proposed amendments to
- 20 Rule 190.06 clarify that nothing constrains the
- 21 contractual right of a clearing organization to
- 22 liquidate open commodity contracts and, in order

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1 to promote portability, prohibits the trustee from
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- 2 avoiding certain pre-partition transfers made by a
- 3 clearing organization on behalf of customers.
- 4 Partial transfers which are provided for in the
- 5 current rule are still permitted because a
- 6 transfer of all contracts and all accounts may be
- 7 impractical.
- 8 I thank you for your attention and would
- 9 be happy to answer your questions.
- 10 CHAIRMAN GENSLER: Thank you. I'll
- 11 entertain a motion to support the staff
- 12 recommendation on segregation of cleared swaps.
- 13 COMMISSIONER SOMMERS: So moved.
- 14 COMMISSIONER O'MALIA: Second.
- 15 CHAIRMAN GENSLER: I thank you. I will
- support the rule on protection of cleared swaps,
- 17 but I do have a few questions and I have a
- 18 statement that will go, you know, into the record.
- But, Bob, as I understand it, we put out
- 20 four options in this ANPR earlier. Is that
- 21 correct?
- MR. WASSERMAN: Yes.

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1 CHAIRMAN GENSLER: And where this comes
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- out is though it has rule text and there's a
- 3 preferred path called legal segregation with
- 4 operational commingling -- first, did I get the
- 5 title right?
- 6 MR. WASSERMAN: I think at this point
- 7 we've decided to call it complete legal
- 8 segregation to distinguish it from --
- 9 CHAIRMAN GENSLER: All right. Maybe if
- 10 I call it complete legal segregation it comes out
- 11 with that, though is it correct the funds could be
- 12 operationally commingled?
- MR. WASSERMAN: Yes, indeed, under all
- of the models that we're continuing on, they --
- 15 CHAIRMAN GENSLER: Okay. So, but as the
- 16 rule text comes out with that, as I understand it,
- there's a series of well-written questions and
- 18 options that retains this Commission's flexibility
- 19 that in the final rule we might go with one of the
- other options that (inaudible) in this document.
- 21 Is that correct?
- MR. WASSERMAN: Correct.

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1 CHAIRMAN GENSLER: And, Mr. Berkovitz,
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- is that correct? I just want to get the general
- 3 counsel on the record. You can come back to the
- 4 table and I'll ask it. He's got that BlackBerry
- 5 all the time.
- The question is though we've in the rule
- 7 text on this proposed one path and that path is
- 8 this legal segregation with what I'll call
- 9 operational commingling, there are these other
- 10 paths that are pretty fully described in the
- 11 preamble. Does that retain our flexibility? You
- 12 know, when the commenters come in it's, you know,
- four to six months from now, we have some
- 14 flexibility here in the final rule.
- MR. BERKOVITZ: Yes, Mr. Chairman.
- 16 We've looked at this and we believe that there's
- 17 adequate notice to the public that the Commission
- is considering these alternatives and we're
- 19 providing -- seeking comment. And we believe it
- 20 satisfies the APA requirement for adequate notice
- and opportunity for comment on the proposed action
- and the alternatives in the document.

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                 CHAIRMAN GENSLER: I ask that because I
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       think it's very important for this Commission to
       retain that flexibility, but also for the public
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       to understand that we have that flexibility. So
       what Bob described on optionality, that the
       clearinghouses would have optionality, we could
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 7
       put that into the final rule text, correct, if we
 8
       -- you know, subject to public comment, et cetera?
                 MR. BERKOVITZ: Yes, Mr. Chairman.
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10
                 CHAIRMAN GENSLER: And so the people
       should take as seriously the preamble as they're
11
       taking the rule text, that there are a number of
12
       paths, the optionality's an important one, we can
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14
       put that in the final rule.
                 MR. BERKOVITZ: We would consider it if
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16
       it were to be adopted, presumably. Obviously we'd
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       look at the final document, but sufficient
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       flexibility, that would be a logical outgrowth of
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       what's being considered and there's adequate
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       notice and opportunity for public comment.
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CHAIRMAN GENSLER: Right. And in the

same way I want to make sure -- because there's a

21

1 lot of people that will comment on this. I gather

- 2 -- I mean, from the commenters, the 32 comments
- 3 that came in the ANPR, that a number of firms on
- 4 what's usually called the "buy side" -- asset
- 5 managers, hedge funds, money managers, mutual
- funds -- were concerned and wanted to have such
- 7 legal segregation. Is that correct?
- 8 MR. WASSERMAN: Yes.
- 9 CHAIRMAN GENSLER: Yes. But the
- 10 clearinghouses' letters, as I read them, raised
- 11 significant concerns about costs. Is that
- 12 correct?
- 13 MR. WASSERMAN: Most of them did. There
- 14 was at least one exception.
- 15 CHAIRMAN GENSLER: Right. So I suspect
- 16 the comments will come in on both sides of this
- 17 debate and that we still have the flexibility that
- 18 -- to the final rule to possibly do exactly what
- 19 we did here or move slightly away from it. Is
- 20 that correct?
- 21 MR. WASSERMAN: Yes, and thus I think
- those on each side of the debate should have great

1 incentive to explain which models they like and

- which models they don't like and why.
- 3 CHAIRMAN GENSLER: Yes. I mean, I will
- 4 say I support this because I think that the swaps
- 5 marketplace will be moving to clearing, that this
- 6 is consistent with congressional intent, that one
- 7 customer's funds or collateral are not used to
- 8 secure another customer's funds. And I think
- 9 Congress was specific about that. But we do have
- 10 the futures model that has allowed for some of
- 11 that for decades. So I very much look forward to
- the public's comments. And I, too, am going to
- 13 keep an open mind on this, but -- because I think
- that we've made a proposal here, but we've clearly
- indicated to the public there's a very close
- 16 second or third that might get -- you know,
- depending upon public comment, still is keeping an
- 18 open mind towards.
- 19 Commissioner Dunn?
- 20 COMMISSIONER DUNN: My thanks to Mr.
- 21 Wasserman and his team. They did the ANPR. They
- 22 did the roundtable. And they've come up with this

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1 proposed rule and this has been one that has
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- 2 really taken a lot of time and effort, and I
- 3 appreciate what they have done in this arena.
- Bob, I'd like to know in your opinion
- 5 which one of the proposals offers the best
- 6 protection to customers from other customers'
- 7 risk? And which proposal offers the best
- 8 portability for the customer?
- 9 MR. WASSERMAN: And I think that the
- 10 model that the proposal has, namely the legal
- 11 segregation with commingling or complete legal
- 12 segregation -- however we refer to it -- provides
- 13 the best protection for the customers in that
- 14 under that model the fellow customer collateral,
- that is to say the collateral of the non-
- defaulting customers, is protected from the start.
- 17 And because that money is essentially set aside
- and cannot be accessed by the clearinghouse
- 19 because of the default of another customer, that
- 20 collateral then is available to support a transfer
- 21 to healthy FCM. I mean, healthy FCM is not, in
- 22 most cases, going to be eager to take a transfer

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1 unless the positions are supported by collateral.
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- 2 And so having that collateral available from the
- 3 beginning is, I think, most conducive to
- 4 portability.
- 5 COMMISSIONER DUNN: Is it contemplated
- 6 that there will be some type of risk assessment
- 7 made to allow the customers to know exactly what
- 8 they're at risk with the other entities involved?
- 9 MR. WASSERMAN: I'm not sure I
- 10 understand.
- 11 COMMISSIONER DUNN: Will the customer
- 12 know what's in the portfolio of the FCM they're
- using? And is there some type of assessment that
- 14 will allow them to understand the risk that they
- have in the lane that they take for this clearing?
- MR. WASSERMAN: And so under the
- 17 complete legal segregation essentially their risks
- 18 would be separate from those of fellow customers
- 19 and so they would not be exposed to those risks.
- 20 Under a number of other options they would be
- 21 exposed to those risks. There are in the Notice
- of Proposed Rule-Making some questions as to how

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one might usefully advice customers of the risks.
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- One of the issues is there's some limitations as
- 3 to how far you can go on that. And so while there
- 4 might -- it seems to me -- and I should note that
- 5 we should, to a certain extent, wait from the
- 6 comments, but, on the one hand, you might
- 7 profitably give out certain information about an
- 8 FCM's policies in general. On the other hand,
- 9 it's unlikely that customers would feel
- 10 comfortable with FCMs sharing information with
- other customers about their specific risks. So I
- think there's some possibilities there, but also
- 13 some limitations.
- 14 COMMISSIONER DUNN: Then would it be
- incumbent upon the CCP or for the Commission to do
- some type of audit and financial review to
- 17 determine that risk?
- MR. WASSERMAN: CCPs already, under the
- 19 present futures system, do that to a certain
- 20 extent. And we've seen some very excellent risk
- 21 management review programs and DSRO supervision
- 22 where -- unlike a customer where, of course, the

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1 customer coming in does not have that kind of
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- 2 relationship with the FCM to ask about fellow
- 3 customers; there are certain privacy issues. The
- 4 DCOs and the DSROs already are supervising their
- 5 members. And so when they ask questions, they
- 6 want to know what are you doing both as your
- 7 general policies and what are you doing with
- 8 respect to specific customers. The DSRO
- 9 essentially by rule has the power to essentially
- 10 demand that information and to obtain it.
- 11 And so I think what we will see is that
- 12 the DCOs will build upon the excellent programs
- 13 they already have. I think there may be some
- sharpening of incentives to the extent that they
- have some closer financial exposure, but I rather
- 16 expect that they'd be building on a base that's
- 17 already there, namely their existing risk
- 18 supervision programs.
- 19 CHAIRMAN GENSLER: Can I help out a
- 20 little? Isn't the answer just straightforward?
- 21 We as an agency can see into an FCM's risk, but a
- 22 customer can't.

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1 MR. WASSERMAN: Yes.
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- 2 CHAIRMAN GENSLER: All right. I think
- 3 that might be responsive.
- 4 MR. WASSERMAN: And the DC --
- 5 CHAIRMAN GENSLER: That's great. That's
- 6 it, isn't it?
- 7 MR. WASSERMAN: Yes.
- 8 CHAIRMAN GENSLER: It's just the
- 9 customer can't. I mean, you can answer other
- 10 questions, but isn't that what he's asked?
- MR. WASSERMAN: Yes. We and the DCOs
- 12 can do that; the customers cannot.
- 13 COMMISSIONER DUNN: Thank you, Mr.
- 14 Chairman, because it then builds upon my next
- 15 question. And when you were saying that as far as
- 16 CFTC goes it's not going to require any additional
- staff, but won't we have to be able to perform
- 18 some type of audit and financial review to make
- 19 that determination?
- 20 MR. WASSERMAN: Again, this is something
- 21 that we already supervise in terms of the risk
- 22 management that DCOs do with respect to their

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1 members. And so I think there may be some
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- expansion of intensity, but it's essentially the
- 3 same sort of program that we're already doing.
- 4 And I think I'd add that we do
- 5 anticipate we would need additional staff for
- 6 overseeing DCOs that will get new products, new
- 7 members, and so forth. There'll be potentially
- 8 new FCMs. So in all those ways I think swaps
- 9 coming in will ultimately require more staff
- 10 probably in both the audit and review side and the
- 11 risk surveillance side. I think Bob's point is
- 12 simply it's not so much the specific terms of this
- 13 proposal as the general increase in number of
- 14 registered entities, increase in volume, increase
- in number of products that they carry.
- 16 COMMISSIONER DUNN: What do we
- 17 anticipate, increase in FCMs from what we
- 18 currently have?
- MR. LAWTON: I'm not sure that we've
- 20 come up with a number on that. I think that
- 21 really remains to be seen.
- 22 CHAIRMAN GENSLER: Yes. I think,

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1 Commissioner Dunn, earlier last summer -- and I
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- 2 think this has probably been modified -- last
- 3 summer we were at about 125 FCMs and staff had
- 4 said that preliminarily it might grow to as many
- 5 as 200. And I think that was part of some of our
- 6 budget work in the fall. But I think it would be
- good if DCIO sort of now, you know, updates that,
- 8 particularly as we start to, you know, be more
- 9 engaged with Congress in our 2012 and even start
- on 2013 budget submissions for OMB.
- 11 COMMISSIONER DUNN: Thank you, Mr.
- 12 Chairman. I thought the figure was 250. It may
- have been in the 200 range. Thank you.
- 14 CHAIRMAN GENSLER: Commissioner Sommers?
- 15 COMMISSIONER SOMMERS: Thank you, Mr.
- 16 Chairman. To the team, this has been certainly no
- 17 easy task. I mean, I think that there are
- 18 legitimate concerns on both sides of this issue
- 19 with market participants in the swaps market that
- 20 want to preserve the framework they're used to
- 21 operating under and market participants in the
- 22 futures side who want to preserve their futures

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1 model of doing business. And I certainly
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- 2 appreciate everything you've done to kind of
- 3 balance the different interests that have been
- 4 involved in this rule-making.
- 5 From the beginning, I, because of those
- 6 two separate and distinct interests, had hoped
- 7 that we could preserve some type of optionality
- 8 because I didn't think that this Commission should
- 9 be in the business of picking winners and losers.
- 10 There are people who have frameworks already set
- 11 up to provide complete legal segregation. And if
- that's the course we go, they will be a winner in
- 13 this. There are people who have, you know, of
- 14 course, the futures model set up. And if we go a
- 15 different direction, they will be losers. So I
- 16 was hoping throughout this whole rule-making that
- 17 we would be able to preserve some type of
- 18 flexibility and optionality, so I appreciate all
- 19 the work you've done to include that in this
- 20 proposal.
- 21 The question I have with regard to that
- is the questions that we ask in the proposal about

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1 the optionality, I know that you have specific
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- 2 concerns about the bankruptcy code. And in one of
- 3 the documents we received it says that because the
- 4 bankruptcy code requires customer property to be
- 5 distributed ratably we cannot give customers the
- 6 option to choose. So if you can just quickly walk
- 7 through what type of optionality, I think there
- 8 are two different types of optionality we have
- 9 suggested, and what is in the proposal for
- 10 optionality.
- MR. WASSERMAN: So as you quite
- 12 correctly noted, the concern is the requirement of
- 13 the bankruptcy code that customer property be
- 14 distributed ratably. And as the NPRM notes, we
- 15 have to this point looked at things by account
- 16 class with different types of products. So, for
- instance, there is an account class for U.S.
- 18 exchange-traded futures, there's an account class
- 19 for foreign futures. We have built just about a
- 20 year ago an account class for OTC swaps, and
- 21 that's going to be essentially conformed in this
- 22 proposed rule-making regardless of which option

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1 the Commission were ultimately to choose.
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- 2 But we've not said, for instance, that
- 3 there be an account class each customer his own
- 4 account class, and it seems to me that that goes a
- 5 bit beyond what Congress let us do in the
- 6 bankruptcy code and in Section 20 of the CEA. But
- 7 there is mention of one possible approach that one
- 8 could take, which is if a particular FCM, that
- 9 legal entity, dealt with DCOs that followed a
- 10 particular model and only DCOs that followed that
- 11 particular model, then a ratable distribution
- 12 would follow that model.
- 13 And so, theoretically, and essentially
- 14 the NPRM mentions this is a possibility and seeks
- 15 comment on it, one could limit by the legal entity
- 16 -- now, of course, you could have multiple legal
- 17 entities that are affiliates and one is the legal
- 18 entity that deals with DCOs who adopt legal
- 19 segregation with commingling, another deals with
- 20 DCOs that adopt the legal segregation with
- 21 recourse or the futures model, and that is a
- 22 potential way to deal with it. There are, to be

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1 sure, concerns in terms of competition and in
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- 2 terms of market structure, but, you know,
- 3 ultimately that's for the commenters and we look
- 4 forward to hearing what folks say about the
- 5 practicality of that.
- 6 Fairly late in the process we had a
- 7 commenter mention possibilities, concepts of how
- 8 one might do this by taking funds out of customer
- 9 property and essentially leaving it to the DCO.
- 10 We asked some questions about that. I think we --
- 11 that concept very much needs further development
- and it would be helpful to get comment that
- provides that further development. On the other
- 14 hand, I think given that this is mentioned in the
- Notice of Proposed Rule-Making it would likely
- 16 behoove all interested commenters to give their
- 17 views on that. I hope that's been responsive.
- 18 COMMISSIONER SOMMERS: Absolutely.
- 19 Thank you, Bob.
- 20 And I think that what I would encourage
- 21 is all the interested parties to specifically
- 22 comment on the costs associated with some of these

different options and whether or not it satisfies,

- 2 you know, the intent that we're meaning to bring
- 3 to this proposal.
- 4 And again, I wanted to say thank you to
- 5 this whole team. You've done a lot of thinking
- 6 outside the box to try to figure out what we can
- 7 do to solve some of these very complicated issues.
- 8 Thank you.
- 9 CHAIRMAN GENSLER: Thank you,
- 10 Commissioner Sommers. Commissioner Chilton?
- 11 COMMISSIONER CHILTON: Just real
- 12 quickly, Mr. Chairman. I agree on knowing what
- 13 the costs are. And as Commissioner Dunn, you
- know, asks all the time it's also interesting to
- know what it's going to cost the agency and we
- 16 need to know what we think it's going to cost
- 17 consumers. I am interested in what Mr. Wasserman
- 18 was talking about there at the end about another
- idea related to taking it out of customers'
- 20 property, so I look forward to comments.
- 21 I do think this is a good example of us
- further fine-tuning where we might be headed.

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1 I've been really impressed with the comments we
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- 2 received and visited a bunch of folks around the
- 3 country on this issue, and it's been very helpful.
- 4 And this is what the rule-making process is about
- 5 because we're further defining things and I think
- 6 we're going to end up at a good place. But these
- 7 comments have been absolutely critical to us
- 8 moving forward in the process.
- 9 I just want to comment the team, commend
- 10 Bob. And I don't have any questions. Good job.
- 11 CHAIRMAN GENSLER: Thank you,
- 12 Commissioner Chilton. Commissioner O'Malia?
- 13 COMMISSIONER O'MALIA: Thank you, Mr.
- 14 Chairman. I think I'd like to follow up on
- 15 Commissioner Dunn's questioning about
- 16 understanding kind of what FCMs -- what their
- 17 exposures are and what customers can expect.
- 18 Obviously in the futures space we have well-known
- 19 FCMs. We've got a track record, et cetera. We've
- 20 got a very good track record in omnibus clearing.
- 21 And the FCMs and DCOs work really well together.
- 22 Obviously we're creating a new -- a

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swaps world is a brand new world and I think
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       customers ought to be a little more informed than
       the basics of what we've provided in the futures
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       space. We have on our monthly report that is a
       quantitative analysis of seg funds and Part 30
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       funds and it's Excel spreadsheets saying how much
       is in each account, but it doesn't give you any
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       qualitative analysis of the risks or the
       counterparties or anything like that. And I am
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       sensitive to disclosing counterparty risk or, you
       know, other customer risk in a fund, but I think
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       in the swaps world where we know so little about
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       it and understanding your relationships, we ought
       to do a better job to educate customers about who
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       they're sharing with.
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                 Obviously the team has come up with -- a
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       solution to that is don't expose yourself to any
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       other customers, which is one option, but I think
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       we need to understand what the costs of that are
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       and we have not heard a unanimous cry for total
       segregation, this legal segregation and we have
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some people asking for this omnibus model. So I

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1 think marrying better information with the
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- 2 possibility of having an omnibus model will
- 3 certainly give customers better information.
- 4 You have put some questions in here. I
- 5 think we can do a better job of really roughing
- 6 those out. And I will expect, hopefully, in a
- final rule that we have a better idea of what
- 8 questions we want to ask and what we can ask of
- 9 the FCM and disclose to customers. It won't
- 10 disclose positions, but, at the same time, give
- 11 them more information going forward.
- 12 Let me get on to some of the questions
- 13 that I have here. Can you -- the cost-benefit
- 14 analysis in the back of this, you use words like
- "tend" and "likely" and it's a little fuzzy. I'd
- like to go back a step. What kind of cost did
- 17 commenters to the ANPR anticipate with a company
- 18 complete legal segregation model? Because I
- 19 didn't see that -- I don't think I saw the
- 20 specific numbers that were referenced in our
- 21 cost-benefit analysis that were raised in those
- 22 questions. Were they in there?

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1 MR. WASSERMAN: I think they were, but,
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- in any event, yes, I'm pretty sure they were
- discussed, certainly discussed in the discussion
- 4 of the comments. And I should note --
- 5 COMMISSIONER O'MALIA: Well, maybe you
- 6 could share -- and just summarize those for me, if
- 7 you will.
- 8 MR. WASSERMAN: And so there were really
- 9 two types of costs. One cost is operational
- 10 costs, essentially doing things under the model
- 11 that one is not doing today that costs staff time,
- 12 computer programming, that sort of thing. And the
- 13 comments indicated that those costs would actually
- 14 be fairly modest, something on the order of per
- 15 FCM at one-time cost increase of about 800,000 to
- 16 \$1 million and a recurring annual cost with a
- median estimate of about \$700,000. And similar
- 18 costs in terms of DCOs.
- 19 There were conflicting discussions with
- 20 respect to what I would call risk costs. That is
- 21 to say by essentially removing fellow customer
- 22 collateral from the equation essentially you're

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going to be subjecting the DCOs and the other
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- clearing members to increased costs. And there
- 3 are two ways they can approach that. One is to
- 4 increase the amount of margin. Each entity -- you
- 5 know, each customer provides with respect to each
- 6 position. Another approach is through the
- 7 guarantee fund. And one could essentially
- 8 increase the amount in the guarantee fund to meet
- 9 a potential default or one could do a combination
- of the two.
- 11 And so what some folks said is, well,
- look, first off I should note that the numbers are
- 13 large because the baseline is large. And so, for
- 14 instance, ISDA was talking about something on the
- order of a baseline collateral requirement of some
- 16 \$500 billion. And they were talking about an
- increase of some 70 percent of that in the event
- one goes to individual customer protection. If
- 19 the DCOs were to take that approach by
- 20 essentially, say, going from a 99th percentile
- 21 margin to a 99.9 percentile margin.
- 22 An alternative approach is through the

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1 guarantee fund, and we had baseline estimates for
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- the guarantee funds without this rule of some \$128
- 3 billion. And this is essentially because more
- 4 swaps is more business, more risks, and,
- 5 therefore, that baseline would increase with that.
- 6 And we've seen estimates of increases in that of
- 7 some 50 billion to \$128 billion, essentially a
- 8 doubling.
- 9 On the other hand, we had -- as I
- 10 mentioned, one commenter said, wait a minute, how
- 11 -- the change here is not so great because the
- change is based on an assumption that you're
- 13 saying that fellow customer collateral will be
- 14 there in the event of a default. And there are
- some kinds of defaults, a very sudden default,
- 16 where that likely would be the case. But what
- we've seen also are some other kinds of defaults
- 18 -- Lehman immediately comes to mind -- where
- 19 essentially the FCM was on a downward slope for a
- 20 couple of days before its insolvency. During that
- 21 time customers are free to, and indeed in many
- 22 cases maybe have fiduciary obligations to, take

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1 their money and move it to another FCM. They have
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- 2 every right to do that. And if they do, that
- 3 money is not going to be there. So if you set up
- 4 a default resource scenario that assumes that
- 5 money is going to be there and it isn't, then you
- 6 could have a bit of a problem when a default might
- 7 actually come. And so that suggestion is, well,
- 8 maybe that's not prudent. In which event if you
- 9 don't rely on that, it's not a cost.
- 10 COMMISSIONER O'MALIA: Does this
- 11 proposed rule- making lean towards using a
- 12 guarantee fund approach, which poses some risk as
- you've just identified, or leaning towards more
- 14 margin? Do you have a personal preference?
- MR. WASSERMAN: I don't have a
- 16 preference as to margin versus guarantee fund, and
- 17 the document does not express preference either
- 18 way. That would be in the good judgment of the
- 19 DCOs based on how they would deal with the rules
- as they are ultimately adopted.
- 21 COMMISSIONER O'MALIA: Okay. Have you
- 22 -- has this team or the Office of Chief Economist

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done an economic cost-benefit analysis on the
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- 2 numbers identified in the -- on the comments in
- 3 the ANPR?
- 4 MR. WASSERMAN: Yes. And the
- 5 cost-benefit analysis in the document is, in large
- 6 part, based on the comments. I should note one of
- 7 the things that they pointed out is that to the
- 8 extent that customers are free to leave before a
- 9 default, that also affects the benefits because
- 10 essentially some customers, in other words, might
- 11 be able to save themselves depending upon how the
- 12 default scenario plays out.
- 13 COMMISSIONER O'MALIA: I'm still a
- 14 little confused because in the cost-benefit
- analysis in the back it talked about these
- 16 different scenarios, but it said -- you know, it
- 17 didn't give hard dollar numbers and it had softer
- words like "tend" and "likely," and it didn't give
- me a real good sense of hard economic analysis
- 20 based on these costs.
- 21 CHAIRMAN GENSLER: Nancy, do you want to
- just take it? Because I see you have the papers

- 1 there.
- MS. SCHNABEL: Well, there are numbers.
- 3 It's on page 107 and 109, and those numbers are
- 4 the same as those up front in the preamble where
- 5 we talked about commenters giving the risk costs
- 6 and the operational estimates. So there are
- 7 numbers. And if there are any other economic
- 8 analysis that you, I guess, Commissioner O'Malia,
- 9 wanted to know about, you know, please ask us
- 10 about it.
- 11 COMMISSIONER O'MALIA: Yes, I was
- looking on page 111, 114, and some of these --
- 13 I'll get back with you on that. I just need to
- talk with you a little bit more about how rigorous
- this analysis has been and if we have a good grasp
- on the likely outcomes of either one of these
- 17 scenarios.
- 18 Let me just -- I do want to thank the
- 19 teams for the flexibility. This is a tough
- 20 question. We're trying to understand the
- 21 implications of any decision we make. I differ
- 22 slightly with the Chairman on the certainty of

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1 Congress on this matter and the legal requirement,
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- 2 but it is what it is. And I'm comfortable because
- 3 I think we do have options to consider going
- 4 forward and if Congress wants to reflect on this
- 5 further, I think that would certainly be helpful.
- 6 But it would -- at least we're not foreclosing
- 7 some options here and I'm willing to support this
- 8 going forward. I do want to have a little more
- 9 discussion about some qualitative customer
- 10 information that we can talk about in the swaps
- 11 space going forward and maybe improve upon that
- 12 and be less asking questions and be a little more
- 13 forceful in what it is that would inform customers
- 14 going forward about fellow customer risk.
- 15 Let me close there and let them vote.
- 16 CHAIRMAN GENSLER: Thank you,
- 17 Commissioner O'Malia. Mr. Stawick?
- 18 MR. STAWICK: Commissioner O'Malia?
- 19 COMMISSIONER O'MALIA: Aye.
- MR. STAWICK: Commissioner O'Malia, aye.
- 21 Commissioner Chilton?
- 22 COMMISSIONER CHILTON: Aye.

1 MR. STAWICK: Commissioner Chilton, aye.

- 2 Commissioner Sommers?
- 3 COMMISSIONER SOMMERS: No.
- 4 MR. STAWICK: Commissioner Sommers, no.
- 5 Commissioner Dunn?
- 6 COMMISSIONER DUNN: Aye.
- 7 MR. STAWICK: Commissioner Dunn, aye.
- 8 Mr. Chairman?
- 9 CHAIRMAN GENSLER: Aye.
- 10 MR. STAWICK: Mr. Chairman, aye. Mr.
- 11 Chairman, on this question the yeas are four, the
- 12 nays are one.
- 13 CHAIRMAN GENSLER: I thank you. I thank
- 14 the team. Now that it is actually passed and
- we'll be sending it to the Federal Register, I
- guess I get a chance to do something I'm allowed
- to do, is to direct the staff to do something and
- 18 I'll do it publicly.
- 19 I think within this 60-day comment
- 20 period I'd like to direct you to have a staff
- 21 roundtable. I think that this would be a good
- thing in the middle, maybe like a month into the

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1 roundtable, to let people sort of digesting this,
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- but, hopefully, not at the end of the 60 days. So
- 3 that people can really -- their comments can be
- 4 reactive also to the staff roundtable. And I
- 5 would suggest get those who support, those from
- 6 the buy side and elsewhere that support, those who
- 7 have reservations, try to explore these cost
- 8 issues further and, you know, fill this room if
- 9 you need to because it's a really important issue.
- 10 But I guess I get under this -- I checked, they
- 11 said I could direct you to do this. But if you
- 12 could do that in the middle of the 60-day period I
- think it'd be very helpful.
- MR. WASSERMAN: We'll make it so.
- 15 CHAIRMAN GENSLER: Thank you. With
- that, I think we'll move to the capital rule.
- 17 Tom Smith, Thelma Diaz, John Lawton,
- it's the capital rule, the other half of peanut
- 19 butter and jelly because you were here as well on
- 20 the margin rule. I thank you for all of your
- 21 diligent work and I hand the floor to you.
- MR. SMITH: Thank you very much. And

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first I'd like to acknowledge the other members of
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- 2 our team who are not sitting with us: Jennifer
- 3 Bauer and Todd Prono, Beverly --
- 4 CHAIRMAN GENSLER: You might come a
- 5 little closer to the mic or move the mic.
- 6 MR. SMITH: Yes, and John Paul
- 7 Rothenberg. Staff requests Commission approval to
- 8 publish in the Federal Register two documents.
- 9 CHAIRMAN GENSLER: Why don't you just
- 10 pull it closer?
- 11 MR. SMITH: Is that good enough? There
- we go. The first is the Notice of Proposed
- 13 Rule-Making titled "Capital Requirements of Swap
- 14 Dealers and Major Swap Participants." The second
- is a notice of the extension of the comment period
- 16 for the Notice of Proposed Rule-Making titled
- 17 "Margin Requirements for Uncleared Swaps for Swap
- 18 Dealers and Major Swaps Participants," which was
- 19 approved by the Commission for publication on
- 20 April 12, 2011. The extension of the comment
- 21 period for the margin rules would be published on
- the same day as the proposed capital rules to

1 ensure that the comment periods for both rules run

- 2 concurrently for a full 60-day period.
- 3 The proposed capital rule would
- 4 implement provisions within Section 731 of the
- 5 Dodd-Frank Act that direct the Commission to adopt
- 6 regulations in closing capital requirements and
- 7 financial condition reporting requirements on swap
- 8 dealers and major swap participants. The
- 9 Dodd-Frank Act applies a bifurcated approach that
- 10 requires each swap dealer and MSP for which there
- is a prudential regulator to meet the capital
- 12 requirements established by the applicable
- 13 prudential regulator. And each swap dealer and
- MSP for which there is a no prudential regulator,
- including non-bank subsidiaries of bank holding
- 16 companies, to meet capital requirements adopted by
- 17 the Commission.
- 18 In addition, the SEC is directed to
- 19 adopt capital requirements for security-based swap
- dealers and major security-based swap participants
- 21 that are not subject to prudential regulation.
- 22 The Dodd-Frank Act also requires a minimum level

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of coordination and consultation with respect to
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- 2 capital. The regulatory agencies are required to
- 3 consult at least annually and the capital
- 4 regulations are, to the maximum extent practical,
- 5 required to be comparable.
- 6 Consistent with this provision the
- 7 Commission has had several meetings with the
- 8 prudential regulators and the SEC, and has
- 9 provided the prudential regulators and the SEC
- 10 with an opportunity to review and comment upon the
- 11 proposed regulations. In developing the NPR
- 12 Commission staff also considered the many
- pre-comment period letters that have been
- submitted, the issues raised in meetings with
- outside parties -- all of which are listed on the
- 16 CFTC website -- and the information obtained
- during a public roundtable that was jointly hosted
- 18 by the CFTC and SEC and attended by
- 19 representatives of each of the prudential
- 20 regulators.
- 21 The proposed regulations, to a great
- 22 extent, draw upon existing Commission and bank

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       capital requirements. The proposed capital
       regulations are risk-sensitive, meaning that a
       swap dealer or MSP's capital requirement would
 3
       increase or decrease corresponding with the level
       of market and credit risk associated with its
       swaps transactions. The regulations also would
       establish a minimum level of $20 million of
 8
       regulatory capital that each swap dealer or MSP
       would be required to maintain. This minimum
 9
       capital requirement is consistent with recent
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11
       amendments to the Commodity Exchange Act, where a
12
       20 million minimum capital requirement was imposed
13
       on futures commission merchants that engaged in
14
       OTC transactions in foreign currency. The minimum
15
       capital requirement is intended to ensure that
16
       swap dealers and MSPs maintain a minimum level of
17
       financial resources to meet its financial
18
       obligation, including obligations to end users.
19
                 The proposed regulations effectively
       impose -- excuse me, the proposed regulations
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21
       effectively impose capital requirements on swap
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dealers and MSPs based on one of three categories.

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1 First, a swap dealer or MSP that is also
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- 2 registered as a futures commission merchant would
- 3 be required to comply with existing CFTC FCM
- 4 capital requirements. The minimum regulatory
- 5 requirement would increase from 1 million of
- 6 adjusted net capital to 20 million. An SD or MSP
- 7 also would require to compute its risk-based
- 8 capital requirement based upon 8 percent of the
- 9 risk margin associated with cleared futures and
- 10 cleared swap positions carried by the FCM in
- 11 customer and non-customer accounts. The
- 12 risk-based capital requirement is currently part
- of the capital rule.
- 14 Second, a non-bank swap dealer or MSP
- that also is part of a bank holding company would
- 16 be required to meet the capital requirements
- 17 established by the Federal Reserve Bank as if the
- 18 SD or MSP was a banking entity. The proposal
- 19 would also establish a minimum regulatory capital
- 20 requirement of \$20 million of tier one capital as
- 21 defined by banking regulations. All other swap
- dealers and MSPs, i.e., those that are not FCMs or

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1 banks, would be required to maintain regulatory
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- 2 capital as measured by tangible net equity. The
- 3 proposal would establish a minimum amount of
- tangible equity that was equal to or greater than
- 5 \$20 million plus an additional market risk charge
- 6 and credit risk charge for the uncleared swap
- 7 positions. Tangible net equity is defined as net
- 8 equity as computed under generally accepted
- 9 accounting principles less intangible assets.
- 10 SDs and MSPs that use capital models
- 11 reviewed by prudential regulators or the SEC could
- 12 request Commission approval to use the same models
- 13 for computing market risk and credit risk and
- 14 capital charges. The proposal further provides
- that the Commission may approve capital models for
- 16 SDs and MSPs, but do not have models reviewed by
- 17 the SEC or prudential regulators if adequate
- 18 resources become available for the Commission to
- 19 conduct appropriate reviews and continuing
- 20 assessments of such models.
- 21 Pending the implementation of such a
- program, the proposal provides that swap dealers

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1 and MSPs that are FCMs would continue to apply
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- 2 existing market risk and credit risk requirements
- 3 set forth in Regulation 1.17. Other swap dealers
- 4 and MSPs would use Basel-based, standardized, or
- 5 grid approach to compute market risk and credit
- 6 risk capital charges.
- 7 The proposed financial condition
- 8 reporting requirements for swap dealers and MSPs
- 9 are comparable to existing FCM financial condition
- 10 reporting requirements. SDs and MSPs will be
- 11 required to maintain current ledgers or similar
- 12 records which support each transaction affecting
- their assets, liabilities, income, and expenses
- 14 and capital accounts. SDs and MSPs also will be
- 15 required to file monthly unaudited financial
- 16 reports with the Commission. Each swap dealer and
- MSP also will be required to file an annual
- 18 audited financial statement with the Commission.
- 19 The audited and unaudited financial statements
- 20 must be prepared using the English language and
- 21 presented in accordance with generally accepted
- 22 accounting principles as established in the United

- 1 States.
- The Notice of Proposed Rule-Making also
- 3 includes proposed amendments to CFTC financial
- 4 form 1FR FCM consisting of a new segregation
- 5 scheduled for swaps customers' funds. The
- 6 proposed schedule is consistent in design and
- 7 format with the existing segregation schedules for
- 8 Section 4d customer funds and for Part 36
- 9 (inaudible) funds. The proposed amendments would
- 10 also revise the provisions governing the required
- 11 audit scope of the independent public accountant's
- 12 annual FCM audit to include the new segregation
- 13 schedule for swaps customers.
- 14 The proposal also establishes notice
- filing requirements for swap dealers and MSPs that
- are comparable to the existing notice filing
- 17 requirements for FCMs. Such notice provisions
- 18 include SDs or MSPs being undercapitalized or
- 19 failing to maintain current books and records.
- The effective oversight of the
- 21 implementation and ongoing compliance with the
- 22 proposed new capital and financial condition

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1 reporting requirements would require significant
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- 2 additional resources, including additional
- 3 staffing resources. In particular, if implemented
- 4 the proposal might require Commission staff to
- 5 conduct financial oversight and financial
- 6 examination of new registrants and potentially
- 7 review and assess capital models. The Commission
- 8 requested an additional 60 FTEs for the Division
- 9 of Clearing and Intermediary Oversight in the FY
- 10 2012 budget, which represents an approximately 50
- 11 percent increase over current levels. If
- 12 received, these additional resources would enhance
- the division's ability to perform oversight of SD
- 14 and MSP registrants.
- That completes the overview of the
- 16 proposed NPR and we're pleased to take any
- 17 questions.
- 18 CHAIRMAN GENSLER: Thank you, Tom and
- 19 team. With that, I'll entertain a motion to
- support the staff recommendation on capital.
- 21 COMMISSIONER SOMMERS: To accept?
- 22 CHAIRMAN GENSLER: Or to accept. To

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1 accept.
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- COMMISSIONER SOMMERS: So moved.
- 3 SPEAKER: Second.
- 4 CHAIRMAN GENSLER: Thank you. Tom, I
- 5 have a number of questions. What I want to focus
- on is how this is divided up, so I'll start with
- 7 the traditional group.
- 8 Futures commission merchants who happen
- 9 to decide they want to be a swap dealer, their
- 10 capital regime, is it correct -- would, in
- 11 essence, with some small adjustments, but would,
- in essence, be what they currently have? Is that
- 13 correct?
- 14 MR. SMITH: That's correct.
- 15 CHAIRMAN GENSLER: And as I understand
- it that's a model that means it has to be very
- 17 liquid and the capital is computed in a way that
- 18 provides for the liquidity of the futures
- 19 commission merchant as a member of a
- 20 clearinghouse?
- 21 MR. SMITH: That is correct.
- 22 CHAIRMAN GENSLER: And so we sort of

- 1 maintain that.
- MR. SMITH: We maintain that, yes.
- 3 CHAIRMAN GENSLER: Well, and then the
- 4 next piece is what if it's a swap deal that's not
- 5 a futures commission merchant? What we did there
- 6 was we sort of put it in two different categories?
- 7 MR. SMITH: That's correct, depending on
- 8 whether it was part of a bank holding company or
- 9 any other type of swap dealer.
- 10 CHAIRMAN GENSLER: So I'm just sharing a
- 11 little bit of how we got here maybe with the
- 12 public, but, I mean, they all blur together the
- 13 numerous meetings I've been in. But as I
- 14 understand it, swap dealers who were not futures
- 15 commission merchants, but would be part of a bank,
- a number of them came in and said we're concerned
- 17 that you might end up with capital rules that says
- it's the higher of the CFTC's capital rules or the
- 19 Federal Reserve capital rules. I mean, that was
- one of their key, you know, questions.
- 21 MR. SMITH: That's correct, and they
- 22 were pointing out that this swap business is done

in the bank today in many instances it would

- 2 possibly be pushed out under Section 716 of
- 3 Dodd-Frank into a subsidiary.
- 4 CHAIRMAN GENSLER: Right, which is
- 5 sometimes known as the Blanche Lincoln Push-Out
- 6 Provision.
- 7 MR. SMITH: That's right, yes.
- 8 CHAIRMAN GENSLER: So where we ended up
- 9 is, in essence, that if it's part of a bank
- 10 holding company or if it's part of a systemically
- 11 -- institution -- I can't remember what SIFI
- 12 stands for, systemically --
- MR. SMITH: Systemically important
- 14 financial institution.
- 15 CHAIRMAN GENSLER: It's the capital
- 16 rules as set by the prudential regulators.
- 17 MR. SMITH: That's correct.
- 18 CHAIRMAN GENSLER: But we get to see it.
- 19 We get to see all the modeling. We get to see the
- 20 monthly reports.
- 21 MR. SMITH: Yes, they are, in effect,
- our registrant. And it is our capital rule on

- financial reporting that they're meeting.
- 2 CHAIRMAN GENSLER: Technically it's our
- 3 capital rule, but it piggybacks off the bank
- 4 capital.
- 5 MR. SMITH: Yes, our rule defers to --
- 6 that's right. For the purposes of computing it
- you refer to the Federal Reserve Board's rules.
- 8 CHAIRMAN GENSLER: I checked that box.
- 9 I like those two.
- 10 Then the other category is the challenge
- of what if you're a non-bank, non-futures
- 12 commission swap dealer and that's where we get
- into firms that have come in -- not a lot of
- 14 firms, but somewhere, you know, 10 or 15 of them
- over these months have come in and said, well, if
- we are a swap dealer we can't imagine using bank
- 17 capital rules. That's the large focus of the
- 18 meetings when they've come in and met at least
- 19 with me.
- 20 MR. SMITH: That's right and the reason
- 21 being primarily is that they never were
- 22 financially oriented institutions. They don't

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1 have a balance sheet structure that would be
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- 2 consistent with certainly an FCM or even a bank.
- 3 CHAIRMAN GENSLER: So where we ended up
- 4 is they can use tangible net worth. It means they
- 5 can count their factory, they can count their oil
- 6 in the ground if they're in the oil business,
- 7 their customer receivables, et cetera.
- 8 MR. SMITH: Correct.
- 9 CHAIRMAN GENSLER: So would they
- 10 possibly end up with -- I mean it is possible
- 11 there'd be some regulatory arbitrage that they
- might have lower capital standards than the bank
- 13 capital standards would have been?
- MR. SMITH: I believe so, yes. That'll
- 15 be a lower standard.
- 16 CHAIRMAN GENSLER: I'm sorry, so that
- 17 would be a lower standard --
- 18 MR. SMITH: The capital on that equity
- 19 would be a lower standard or an easier standard to
- 20 meet. Because we're recognizing -- our proposed
- 21 rules would recognize significantly more types of
- or classes of assets.

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1 CHAIRMAN GENSLER: Right. And one of
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- 2 the issues also is -- and this is a challenge of
- 3 any regulatory agency setting capital standards,
- 4 but capital standards help protect the public
- 5 against a default. Is that right?
- 6 MR. SMITH: That's one of the things
- 7 they do, yes.
- 8 CHAIRMAN GENSLER: What else do they do?
- 9 MR. SMITH: If it's an FCM it allows --
- 10 I guess it all can generate from that because it
- 11 allows the ability to wind down operations to
- 12 transfer to customer funds to another
- organization.
- 14 CHAIRMAN GENSLER: Right, right.
- MR. SMITH: In the context of a swap
- deal where you don't have customers it's more
- 17 counterparty relationships.
- 18 CHAIRMAN GENSLER: Right. Are you aware
- of any capital standard for insurance companies
- which are called reserves, but capital standards
- or reserve requirements for insurance companies or
- 22 securities firms or banks where capital is only

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1 computed on some of your transactions, but not
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- 2 computed if your counterparty or your insurance
- 3 client or your securities client is, you know,
- 4 smaller or something like that?
- 5 MR. SMITH: No, I'm not.
- 6 CHAIRMAN GENSLER: So an insurance
- 7 company, for instance, regulated by a state
- 8 insurance company would have to have reserves or
- 9 capital even for their transactions with
- 10 homeowners insuring their houses or, you know,
- 11 auto insurance for somebody who has auto
- insurance. Isn't that right?
- MR. SMITH: I believe so, yes.
- 14 CHAIRMAN GENSLER: So I think I support
- this rule. I think it's going to get a lot of
- 16 public comment, as it should. I think it's very
- 17 balanced that we protect futures commission
- 18 merchants and the liquidity and that that's at the
- 19 core of lowering risk to clearinghouses. If
- 20 somebody's not a futures commission merchant and
- it's part of a bank holding company or a
- 22 systemically important financial institution we

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1 pick up the calculations from the bank regulators
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- 2 so that we don't have sort of a higher than and
- 3 sort of have regulatory arbitrage. And then if
- 4 it's not part of a bank holding company, not a
- 5 systemically important financial institution, of
- 6 course not a futures commission merchant, it's
- 7 this tangible net worth approach there may be some
- 8 regulatory arbitrage. It will be a lower capital
- 9 standard for those non-bank sort of commercial
- 10 dealers.
- 11 MR. SMITH: That's correct. And we've
- included a question that asks for comment on some
- 13 financial entities that may fall into that third
- 14 category.
- 15 CHAIRMAN GENSLER: Would that be like
- 16 financial entities like if a high-frequency trader
- might want to do this?
- 18 MR. SMITH: Yes, or a hedge fund or
- 19 something that may -- if it gets caught up in the
- swap dealer definition, if it's required to
- 21 register as a swap dealer and is a swap dealer.
- 22 CHAIRMAN GENSLER: Right. And I'm very

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1 sensitive, end users, commercial end users should
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- 2 comment on this, whether a dealer or just end
- 3 users should comment on this, I'm very interested
- 4 in their thoughts. Because capital does get
- 5 priced into transactions. I mean, there's not a
- 6 doubt. You know, capital is part of how insurance
- 7 companies price their insurance product, how banks
- 8 price their loans. But ultimately I support this
- 9 because capital is a critical feature of
- 10 supporting the market so that we know that end
- 11 users, when they enter into a transaction, there's
- 12 something standing behind the dealer when the
- dealer enters into the transaction.
- 14 Commissioner Dunn?
- 15 COMMISSIONER DUNN: Thank you, Mr.
- 16 Chairman. If I can follow up a bit on your
- 17 questioning here. For those SDs and MSPs that are
- not SIFI or FCM or part of a bank holding company
- and you're going to base that capital rule on the
- 20 tangible net equity, how is that going to be
- 21 determined? How will the CFTC staff go about
- 22 certifying what that tangible net equity is for

- 1 that entity?
- 2 MR. SMITH: There'll be reporting
- 3 obligations imposed on the swap dealers so we will
- 4 see monthly and annual certified financial
- 5 statements. The monthly will be unaudited.
- 6 Depending on the resources that we have as well,
- 7 as we do with FCMs today within the Division of
- 8 Clearing and Intermediary Oversight, we have a
- 9 program where we may conduct a direct examination
- of an FCM. That may extend also to a swap dealer
- or to an MSP. There will be some additional
- 12 challenges dealing with these specific type of
- 13 entities. Some of them may be very large energy
- or agricultural corporations or private companies.
- 15 And that will be something that will present
- issues for staff that we'll have to address.
- 17 We'll have to certainly get up to speed a bit more
- on how they operate, but I think we'll need to see
- 19 the landscape of who does register first to
- 20 identify that.
- 21 COMMISSIONER DUNN: I like the concept
- of opening up the margin requirement being done

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1 concurrent so folks can look at both that and the
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- 2 capital requirements in there. But I do think
- 3 this is going to be a considerable challenge to
- 4 the CFTC staff. For those that are operating
- 5 under their prudential regulator do you
- 6 contemplate that we're going to need some
- 7 memorandums of understanding so that we are privy
- 8 to all the information that we're going to need?
- 9 MR. SMITH: We certainly need to have an
- 10 open dialogue with the Fed and other prudential
- 11 regulators and with the Securities and Exchange
- 12 Commission. Whether we need -- I'm not sure of
- the mechanism in that. That's something that I'm
- 14 going to take back. I know you raised this with
- me the other day, Commissioner, and I'm going to
- 16 look into that with our Office of General Counsel
- as to what is the best mechanism to have a formal
- 18 arrangement in place or however we need to do
- 19 that. But I don't have an answer whether it needs
- 20 to be an MOU or some other mechanism just to
- 21 ensure that we can share information with each
- other about these entities and their models.

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1 COMMISSIONER DUNN: Do you in general
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- 2 have an idea how the application of the capital
- 3 requirements will affect the swap pricing in this
- 4 new regulatory regime?
- 5 MR. SMITH: Well, capital is certainly a
- 6 cost for the swap dealer and for the MSP. And
- 7 like all costs it has to be absorbed by some
- 8 party, be it the swap dealer, the MSP itself, be
- 9 it counterparties, or somehow it has to be taken
- 10 care of. Whether it will result in direct cost
- dollar-for-dollar being passed on to end users or
- to the counterparties, I'm certainly -- I don't
- 13 know the answer to that, but it is a cost. Some
- of these entities are not currently subject to
- capital requirements potentially, so they'll come
- in and this will be an additional cost for them.
- 17 But I sort of look at it in the context of general
- 18 costs that are being absorbed by these
- 19 organizations. And yes, they will have to be
- 20 either internalized or passed on in some manner.
- 21 COMMISSIONER DUNN: When we look at this
- 22 cost- benefit analysis and what we have for the

1 final rule we will also consider the cost for the

- 2 Commission for implementation. But on a broader
- 3 scale, will you be looking at, without having that
- 4 capital -- that liquid capital available, what it
- 5 might cost the general public and taxpayers, per
- 6 se?
- 7 MR. SMITH: Yes, certainly.
- 8 COMMISSIONER DUNN: Thank you.
- 9 CHAIRMAN GENSLER: I just want to ask
- one question in the middle. The tangible net
- 11 worth approach, doesn't it allow -- I mean, if
- somebody's not a bank, that if its factories or
- 13 receivables that they could be using the factory
- 14 for other reasons. They might even have the
- 15 factory securing other loans and so forth. Is
- 16 that not right?
- 17 MR. SMITH: That's correct.
- 18 CHAIRMAN GENSLER: Yes, so it's a very
- 19 flexible approach.
- MR. SMITH: Yes.
- 21 CHAIRMAN GENSLER: And if I have a
- 22 worry, I have a worry it's too flexible, but I

think that it's balanced. I think it addresses a

- 2 lot of pre-proposal comments.
- 3 Commissioner Sommers?
- 4 COMMISSIONER DUNN: The Chairman is
- 5 suggesting that perhaps we do a (inaudible) of
- 6 lien.
- 7 CHAIRMAN GENSLER: I was just noting
- 8 that we haven't. I mean, one of the questions
- 9 that I got back in August and September was, are
- 10 the CFTC going to make us segregate this capital?
- 11 And it's clear we didn't make anybody segregate on
- 12 the last category.
- 13 COMMISSIONER DUNN: No.
- 14 CHAIRMAN GENSLER: Yes. Commissioner
- 15 Sommers?
- 16 COMMISSIONER SOMMERS: Thank you, Mr.
- 17 Chairman. I think with this proposal it's the
- 18 same as the other two proposals that we've had
- 19 before us today. The team has gone through a
- tremendous amount of work and effort to coordinate
- 21 and collaborate with other regulators, and I just
- 22 want to say how much we appreciate your time into

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1 this proposal.
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My concerns with regard to margin are relatively the same -- I'm sorry, with capital are 3 relatively the same as they were with margin. It's with regard to the review of models, the 5 internal models, and the decision that has been 6 7 made with regard to our limited resources that 8 with absent a prior approval of internal models we may have to have some of these entities follow the 9 10 Basel standardized approach or I think what you called the grid approach yesterday. And I just 11 want to note that I don't think this is optimal 12 for these people. And if you can tell us who you 13 14 think may be caught in this area where they 15 wouldn't have internal models that had already 16 been approved. 17 MR. SMITH: The main group will be the 18 entities that are able to use the tangible net 19 equity approach. Most likely they're not going to 20 be a bank and they're not going to be an FCM. So

those are entities that will be subject to this

requirement to compute their market risk and

1 credit risk using the Basel standardized approach.

- 2 There could also be some FCMs that don't meet the
- 3 level set by the Securities and Exchange
- 4 Commission to use the alternative net capital
- 5 approach, which is a models-based approach as
- 6 well.
- 7 COMMISSIONER SOMMERS: Thank you. And I
- 8 think my other concern, as I said before, on the
- 9 margin rule is that as we continue to collaborate
- 10 with international regulators, I think on these
- 11 couple of rules in particular it's very important
- that we're as consistent as possible because, as
- we all know, capital is a place where if there is
- any inconsistency it creates a huge opportunity
- for regulatory arbitrage. So hopefully, as we're
- 16 all looking forward to applying the Basel
- 17 standards that we will all continue to be on the
- 18 same page. Thank you.
- MR. SMITH: You're welcome.
- 20 CHAIRMAN GENSLER: Thank you,
- 21 Commissioner Sommers. Commissioner Chilton?
- 22 COMMISSIONER CHILTON: Thanks, Mr.

- 1 Chairman. I don't have any questions. I want to
- 2 commend the team, Tom and everybody, for a good
- job. I look forward to getting the comments and I
- 4 think it's a good rule. Thank you.
- 5 CHAIRMAN GENSLER: Thank you,
- 6 Commissioner Chilton. Commissioner O'Malia?
- 7 COMMISSIONER O'MALIA: Thank you, Mr.
- 8 Chairman. Thanks to the team, great hard work on
- 9 this. I know you guys have labored just to
- 10 explain it to us, so that's been no easy task.
- 11 Let me ask you some questions.
- 12 Will end users have to post initial and
- variation margin to dealers? That's a
- 14 margin-related question. We think we understand
- what that one could be.
- MR. SMITH: And I believe it's pursuant
- 17 to the credit support agreement that they enter
- 18 into.
- 19 COMMISSIONER O'MALIA: Yes, agreed. If
- 20 an end user does not post initial and variation
- 21 margin to swap dealer on a swap it enters into
- 22 with a dealer, then will that swap dealer have to

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take a risk-based capital charge for that swap?
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- 2 MR. SMITH: Yes, if they don't have
- 3 collateral. Yes.
- 4 COMMISSIONER O'MALIA: If the end user
- 5 posts initial and variation margin to a swap
- 6 dealer will the dealer have to take a risk-based
- 7 capital charge for that swap if they post margin?
- 8 MR. SMITH: If the margin covers the
- 9 extent of the exposure, no. If the margin is not
- 10 sufficient, yes.
- 11 COMMISSIONER O'MALIA: And what is that
- 12 exposure?
- 13 MR. SMITH: The current exposure and the
- 14 --
- 15 COMMISSIONER O'MALIA: The risk --
- MR. SMITH: -- potential future
- 17 exposure.
- 18 COMMISSIONER O'MALIA: The risk-based
- 19 capital charge?
- MR. SMITH: Yes.
- 21 COMMISSIONER O'MALIA: Okay. So it's
- 22 the Commission's policy to make -- so they're

1 either going to have to pay a capital charge or

- 2 going to have to pay margin.
- 3 MR. SMITH: If there is no margin
- 4 collected or posted by any end user -- and we'll
- 5 say if you want to limit it to commercial end user
- 6 -- a commercial end user with a dealer, they will
- 7 have a charge in their credit risk charge. Yes,
- 8 they will.
- 9 COMMISSIONER O'MALIA: Okay. I think
- 10 that's what I stated. All right, thank you.
- 11 So how does that comply with the
- 12 Lincoln-Dodd letter? Congress clearly stated in
- this bill that the margin capital requirements are
- 14 not to be imposed on end users nor can regulators
- 15 require clearing for end users. How are you
- taking that into consideration in this rule?
- 17 MR. SMITH: I think one of the things
- that we're doing is looking at it from the full
- 19 perspective of what are these swap dealers allowed
- 20 to count as their capital. And this rule looks at
- 21 those swap dealers that are dealing with the
- 22 commercial end users except that they're a

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1 financial company in a very broad way and allowing
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- them to use a significant amount of their assets
- 3 to meet that capital requirement. So it's sort of
- 4 a, you know, a balancing of capital and the margin
- 5 requirements.
- 6 COMMISSIONER O'MALIA: I appreciate the
- 7 flexibility you've created with this tangible
- 8 equity. However, to your point -- to the question
- 9 you answered previously was if they don't post
- 10 margin, they're going to post a capital charge,
- 11 right?
- MR. SMITH: They're going to incur
- capital charges because we're required to impose
- 14 capital requirements on swap dealers and users.
- 15 COMMISSIONER O'MALIA: This is getting
- 16 circular, but how did you account -- no, we won't
- go there. Back to the Dodd-Lincoln letter.
- 18 All right, moving on to credit rating
- issues. How do you treat the creditworthiness of
- 20 counterparties when you apply a credit risk factor
- 21 charge? If you could explain what that rule
- 22 provides for.

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1 MR. SMITH: Yes. In computing the
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- 2 extent of the credit risk exposure, first you look
- 3 at what is your current exposure to a
- 4 counterparty, which is market-to- market of the
- 5 positions, and you also look at potential future
- 6 exposure. At that point, under the Basel
- 7 standardized approach you assign a factor to that,
- 8 which would be either 20 percent, 50 percent, or
- 9 150 percent depending upon the credit rating of
- 10 that counterparty.
- 11 What we had proposed in this rule is to
- 12 just use a 50 percent standard and not -- or we
- have a provision in there that would allow the
- swap dealer to internally develop what those
- 15 credit ratings are and they would seek Commission
- approval or review of those rating approach, and
- 17 then the resultant number would be 4 percent. So
- 18 whatever it comes out to at 4 percent is the
- 19 credit risk charge.
- 20 COMMISSIONER O'MALIA: Now I'm confused.
- 21 Four percent or 50 percent?
- MR. SMITH: Well, it's 8 percent, so

- 1 it's 50 percent. You look at what your current
- 2 exposure is and your potential future exposure,
- add those together, apply this charge which is 50
- 4 percent, and you --
- 5 COMMISSIONER O'MALIA: So it's a 50
- 6 percent haircut?
- 7 MR. SMITH: No, it's not a 50 percent
- 8 haircut. There's one more step to the equation.
- 9 COMMISSIONER O'MALIA: Okay.
- 10 MR. SMITH: Then the haircut is 8
- 11 percent of that. So it effectively comes down 50
- 12 percent of 8 percent is a 4 percent charge on your
- 13 current and potential future exposures, the
- 14 aggregate of those. So that would be what a swap
- dealer would have to have a capital reserve for
- 16 from a credit risk.
- 17 COMMISSIONER O'MALIA: My question was
- 18 the credit risk factor charge, what are we
- 19 assessing? Because I understand there's the Basel
- 20 standard and there's this 50 percent standard for
- 21 how you compute this. And I know we had been
- 22 discussing back and forth whether we were going to

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1 apply the straight 50 percent haircut for the
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- 2 initial evaluation as opposed to the Basel that
- 3 uses credit ratings to some extent.
- 4 MR. SMITH: Right. That's right.
- 5 COMMISSIONER O'MALIA: So let me just
- 6 deal with that part of it --
- 7 MR. SMITH: Okay.
- 8 COMMISSIONER O'MALIA: -- before we more
- 9 on to this 4 or 8 percent.
- 10 MR. SMITH: Okay, yes.
- 11 COMMISSIONER O'MALIA: So in the rule
- 12 it's 50 percent straight.
- MR. SMITH: Correct.
- 14 COMMISSIONER O'MALIA: Regardless of
- 15 your credit quality.
- MR. SMITH: Unless you generate that
- internally within the --
- 18 COMMISSIONER O'MALIA: The swap dealer?
- MR. SMITH: Yes.
- 20 COMMISSIONER O'MALIA: Okay. In the
- 21 Basel standard, which is what we've used
- throughout this rule up until this point, is 20

1 percent for investment grade, so it's a 20 percent

- 2 haircut, 50 percent for junk, and 150 percent for
- 3 distressed.
- 4 MR. SMITH: For anything else.
- 5 COMMISSIONER O'MALIA: For anything
- 6 else, right.
- 7 MR. SMITH: Yes.
- 8 COMMISSIONER O'MALIA: Okay. Now, I
- 9 know we've discussed about changing whether we
- 10 were going to use credit rating agencies for
- 11 company credit quality. I know the statute says
- not for securities, but it doesn't say that we
- 13 can't use it for companies.
- MR. SMITH: No, right now it's stayed at
- 15 50 percent.
- 16 COMMISSIONER O'MALIA: Right. And we
- just ignore the other. Now, what if a company --
- 18 what if a swap dealer comes up with a model that
- 19 says, you know, we're actually using credit rating
- 20 agencies to evaluate the quality of our
- 21 counterparty and are basing our standard on that?
- 22 Will we accept it or not?

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1 MR. SMITH: We'd have to look at what
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- the whole program is. I don't know at this point
- 3 in time if it would be part of it.
- 4 COMMISSIONER O'MALIA: Okay. Well, I
- 5 have a serious concern about treating everybody
- 6 the same with this 50 percent rule. And I know
- 7 you're probably trying to avoid using credit
- 8 rating agencies, but --
- 9 MR. SMITH: Yes.
- 10 COMMISSIONER O'MALIA: -- that's what
- 11 Basel allows for and we use Basel throughout this
- 12 entire rule other than this factor here. So I'm a
- 13 little confused with that.
- 14 Let me go on to collateral. There's
- some language about it's in the swap dealers
- 16 physical possession or control. Does that mean an
- oilfield if you post that as collateral? Do you
- 18 physically have to -- is it take title to it or --
- 19 MR. SMITH: I think to qualify as
- 20 collateral it would have to have some kind of --
- 21 you wouldn't want the collateral being used in
- 22 multiple instances or for multiple obligations.

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1 So, generally speaking, there is either a lien or
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- 2 there is some kind of mechanism to ensure that
- 3 that collateral is unencumbered.
- 4 COMMISSIONER O'MALIA: But is "physical"
- 5 the right word for that?
- 6 MR. SMITH: It can be and I think we use
- 7 that in the FCM concept where they often post
- 8 Treasuries and other things with an FCM, so it's
- 9 borrowing from that concept. It doesn't have to
- 10 be in the possession, but it needs to be in the
- 11 possession or control or have some kind of lien.
- 12 COMMISSIONER O'MALIA: There's a new
- provision that came in late, this conforming -- on
- page 63, conforming amendments to delegated
- authority provisions. This seems to be an
- amendment to our margin rule in some respects.
- Not in some respects, you know, with regard to the
- 18 margin rule, I think it is an amendment to our
- 19 margin rule. Is that correct? Page 64 and 65.
- 20 MR. SMITH: I think -- yes, what those
- 21 are, are there's existing delegations in
- 22 Regulation 140.91. What we were proposing in this

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1 rule was to -- where certain authorities are
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- delegated to the Commission by the rules, the --
- 3 or under the authority of the Commission they have
- 4 delegated certain responsibilities to the director
- of the Division of Clearing and Intermediary
- 6 Oversight, so we're picking those up. The ones
- 7 for the margin were in the proposed margin rules
- 8 with respect to what the rules were and what the
- 9 Commission's authorities were. The provisions to
- 10 incorporate the delegation to the Division of
- 11 Clearing and Intermediary Oversight Director was
- 12 not included in that rule, so we picked them up
- 13 here.
- 14 We're not changing the rules that were
- put out for a proposal by the Commission with
- 16 respect to margin. It's the delegation of certain
- 17 authorities to the division director.
- 18 COMMISSIONER O'MALIA: Okay. In this,
- on the margin rule, we had an extensive discussion
- of modeling margin with Ananda. He was at the
- 21 table. And it was Ananda's belief that we just
- 22 had to accept these models and we weren't -- you

1 know, especially for the 716 push-outs. You know,

- 2 I know -- and you said they didn't have the
- 3 resources to evaluate the models. Now, I read
- 4 this and it says -- it contemplates DCIO being
- 5 able to basically consider what's acceptable
- 6 margin and what's not and make changes to
- 7 individual assets or collateral. If we don't have
- 8 the capability to approve the models, how are we
- 9 going to evaluate everybody's individual
- 10 collateral and assets that they're posting? How
- do we get into that? How are we going to have the
- 12 resources to do that?
- MR. LAWTON: I think the concept was
- 14 that you might have a case where something becomes
- a distressed asset and we've become aware of
- something that was fine, was posted as collateral.
- And because if something happens to the issuer, we
- 18 become aware of it, we might go into the
- 19 registered entities or registrants and say we
- 20 don't think that this is acceptable now. It was;
- 21 it fit before, but in the news somebody -- it
- 22 becomes a distressed asset and people across the

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1 markets are haircutting these things dramatically.
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- 2 COMMISSIONER O'MALIA: So we would say
- 3 they can't haircut them as drastically?
- 4 MR. LAWTON: No, if somebody was not --
- 5 for example, if somebody was giving a full value
- 6 to something that we believe should now be
- 7 haircut.
- 8 COMMISSIONER O'MALIA: Is this kind of a
- 9 one-way street that if they're only over-valuing
- 10 them? What if they're undervaluing them?
- 11 MR. LAWTON: Yes, I don't think that we
- 12 would contemplate if somebody was -- I'm sorry,
- maybe I misunderstand the question.
- 14 COMMISSIONER O'MALIA: Well, this whole
- rule seems to say that, you know, we can replace a
- 16 -- we can require an entity to replace a margin
- asset posted with the CSE -- which is a swap
- 18 dealer or a major swap participant -- with a
- 19 different margin asset. It says we can require a
- 20 CSE to modify the margin haircut, and I'm just
- 21 trying to -- I mean, what is our role here? How
- 22 much interference are we going to have in this?

1 Are we going to -- and how often are we going to

- 2 look at this and what are the criteria? I mean,
- 3 I've got a lot of questions about this one and I'm
- 4 trying to understand. Would it be both ways? If
- 5 it's too low we would say, you know, the
- 6 calculation's high; or if it's too high, say it's
- 7 too low.
- 8 MR. LAWTON: Again, I think that we're
- 9 thinking it's in the direction where something is
- 10 now, we believe, overvalued and, therefore,
- 11 putting the entity at risk because they're
- 12 accepting something or valuing something in a way
- that is not appropriate anymore. And again, I
- 14 think the notion for delegated authority is this
- could be in a distressed market situation, perhaps
- not only is the collateral in a distressed
- 17 situation, but perhaps the individual dealer is in
- 18 a distressed situation. And so we want to be able
- 19 to act quickly.
- 20 COMMISSIONER O'MALIA: Well, since we've
- 21 authorized this vast authority without much
- 22 limitation can I talk you into maybe creating some

1 thresholds or some flexibility on end user capital

- 2 requirements? Maybe substituting our decision for
- 3 what a bank may assess a small end user. Would
- 4 you be interested in that?
- 5 The silence is deafening. I think
- 6 there's a typo in this, on page 65, the second
- 7 line. "The Commission is proposing to delegate
- 8 authority with respect to," blah, blah, blah,
- 9 "which would authorize a Commission." Don't you
- 10 mean the Commission is not delegating, the
- 11 Commission is delegating DCIO. Line 2, page 65.
- 12 Is that a typo?
- 13 CHAIRMAN GENSLER: Unanimous consent to
- 14 fix the type? No objection, it's fixed. Good
- 15 catch.
- 16 COMMISSIONER O'MALIA: I read this
- 17 stuff. I have no further questions. Thank you.
- 18 CHAIRMAN GENSLER: I thought I'd reply
- 19 to a question you gave the staff. How I comport
- 20 with the Dodd- Frank letter -- not the
- 21 Lincoln-Dodd letter is this rule does not impose a
- 22 charge on the end users. I do appreciate that end

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1 users doing swaps with a bank where the federal
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- 2 prudential regulators are setting capital or
- dealing with a non-bank where the SEC or we're
- 4 doing capital, that capital is priced into the
- 5 swap. But there's no capital being assessed or
- 6 imposed directly on the end user; it's part of
- 7 that business. So as it relates to the letter
- 8 itself I think -- and I know we have a difference
- 9 here, but, I mean, I think that it does comply
- 10 with that letter.
- 11 We're not doing margin. That's the rule
- 12 we did two weeks ago. Congress said they're not
- having clearing. That's all right, too. And on
- 14 capital, I think the capital that the dealer has
- to have we've taken a very balanced -- my word
- 16 might even be light -- approach, but they're not
- 17 systemically relevant because they're not SIFIs
- and they're not part of bank holding companies.
- 19 So I think this tangible net equity approach where
- 20 they can using the factory for other reasons --
- and the handful of people that have been in have
- said if we don't have to segregate it and we can

1 use tangible net equity so we can use the factory

- 2 for other purposes, we think that that might work.
- 3 Might. They'll see the proposal and then they're
- 4 comment.
- 5 COMMISSIONER O'MALIA: Thank you for
- 6 clarifying that.
- 7 CHAIRMAN GENSLER: Mr. Stawick?
- 8 MR. STAWICK: Commissioner O'Malia?
- 9 COMMISSIONER O'MALIA: No.
- 10 MR. STAWICK: Commissioner O'Malia, no.
- 11 Commissioner Chilton?
- 12 COMMISSIONER CHILTON: Aye.
- MR. STAWICK: Commissioner Chilton, aye.
- 14 Commissioner Sommers?
- 15 COMMISSIONER SOMMERS: Aye.
- MR. STAWICK: Commissioner Sommers, aye.
- 17 Commissioner Dunn?
- 18 COMMISSIONER DUNN: Aye.
- MR. STAWICK: Commissioner Dunn, aye.
- 20 Mr. Chairman?
- 21 CHAIRMAN GENSLER: Aye.
- MR. STAWICK: Mr. Chairman, aye. Mr.

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1 Chairman, the yeas are four, the nays are one.
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- 2 CHAIRMAN GENSLER: I thank you and we'll
- accept that vote and, along with the others, be
- 4 forwarding it to the Federal Register.
- 5 Let me just see whether I'm supposed to
- 6 now or -- there was this vote on extending the
- 7 other comment period. Am I going to do that now?
- 8 COMMISSIONER O'MALIA: Just read.
- 9 CHAIRMAN GENSLER: All right. I'm
- 10 supposed to just read. As we noted two weeks ago,
- 11 when the Commission proposed the margin rule, it's
- our intention to ensure that the comment periods
- for proposed margin and capital rules end on the
- 14 same date. To that end, consistent with the draft
- 15 Federal Register release that the Office of
- 16 General Counsel circulated, do I hear a motion to
- 17 extend the comment period for the proposed margin
- 18 rule to end the same day as the comment period for
- 19 the proposed capital rule that we just considered?
- 20 COMMISSIONER O'MALIA: Mr. Chairman, I
- 21 have an amendment I'd like to offer to this, if I
- 22 may. I have an amendment and if it's appropriate

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1 now, then I'd like to do it now if we need --
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- 2 CHAIRMAN GENSLER: This is not the
- 3 30-day piece.
- 4 COMMISSIONER O'MALIA: Okay.
- 5 CHAIRMAN GENSLER: This is just to make
- 6 margin and capital coterminous.
- 7 COMMISSIONER O'MALIA: No complaints.
- 8 CHAIRMAN GENSLER: Okay. Do I hear a
- 9 motion?
- 10 COMMISSIONER SOMMERS: So moved.
- 11 COMMISSIONER O'MALIA: Second.
- 12 CHAIRMAN GENSLER: If there's no
- discussion, Mr. Stawick could you call the roll?
- MR. STAWICK: Commissioner O'Malia?
- 15 COMMISSIONER O'MALIA: Aye.
- MR. STAWICK: Commissioner O'Malia, aye.
- 17 Commissioner Chilton?
- 18 COMMISSIONER CHILTON: Aye.
- 19 MR. STAWICK: Commissioner Chilton, aye.
- 20 Commissioner Sommers?
- 21 COMMISSIONER SOMMERS: Aye.
- MR. STAWICK: Commissioner Sommers, aye.

- 1 Commissioner Dunn?
- 2 COMMISSIONER DUNN: Aye.
- 3 MR. STAWICK: Commissioner Dunn, aye.
- 4 Mr. Chairman?
- 5 CHAIRMAN GENSLER: Aye.
- 6 MR. STAWICK: Mr. Chairman, aye. Mr.
- 7 Chairman, on this question the yeas are five, the
- 8 nays are zero.
- 9 CHAIRMAN GENSLER: Okay, thank you. We
- 10 will have a separate vote after the fourth one on
- 11 this whole 30-day concept.
- 12 Thank you so much, Thelma and Tom.
- John, you get to stay at the table, I think,
- 14 right? Changing seats.
- I did notice a bunch of other alums
- here, you know, Jim Newsome, Brad Berry. I mean,
- 17 I noted David and there are so many people here,
- 18 so I didn't want to leave you out. And there's
- 19 probably Graham -- I mean, there's too many.
- 20 There's a lot of -- Dan Waldman comes back every
- 21 time. Alison, there's Alison Lurton. There are
- 22 probably people I'm just not seeing. My eyes are

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1 blurry.
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- John Lawton, Peter Kals from the
- 3 Division of Clearing and Intermediary Oversight,
- 4 there's Nadia, the Division of Market Oversight,
- 5 David back at the table again from the General
- 6 Counsel will present the staff report proposed
- 7 rules concerning amendments to adapt certain CFTC
- 8 regulations to Dodd-Frank. I don't know who I'm
- 9 turning to, but the team.
- 10 MR. LAWTON: Good afternoon. The
- 11 Commission has before it amendments to numerous
- 12 regulations across its Rule Book to bring them
- into conformance with the requirements of the
- 14 Dodd-Frank Act. In some cases the changes are
- 15 purely administerial. For example, deleting
- 16 references to derivative transaction execution
- facilities is a category of trading platform that
- 18 was eliminated by Dodd-Frank. In other cases the
- 19 changes, while technical, did require the exercise
- of a judgment in drafting. For example, modifying
- 21 various definitions to accommodate swaps in the
- 22 Rule Book. Finally, in several instances the

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changes are substantive in nature. For example,
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- 2 modifying certain recordkeeping requirements and
- 3 aligning them across futures and swaps.
- With regard to the cost to the staff,
- 5 staff believes that implementation of these
- 6 particular rules would actually not require
- 7 additional resources. Staff believes, in fact,
- 8 that by clarifying and harmonizing various rules
- 9 across the Rule Book that should facilitate
- 10 oversight of the markets and reduce the need for
- interpretative guidance going forward.
- To provide a bit more detail I'm going
- 13 to turn it over to my colleagues. First Peter
- 14 Kals of DCIO, then Nadia Zakir of DMO, and then
- 15 finally Dave Aron of OGC.
- 16 MR. KALS: The Dodd-Frank Act amended
- 17 the Commodity Exchange Act's definitions of
- 18 "futures commission merchant" and "introducing
- 19 broker" to permit them to trade swaps for
- 20 customers. Accordingly, the proposed rule-making
- amends regulations applicable to FCMs and IBs so
- that they cover swaps analogously to futures.

1	Definitions. Staff has proposed
2	revising the definitions of "customer," "customer
3	funds," and "commodity interest" so that customers
4	of FCMs and IBs include swap customers and so that
5	the transactions they handle include swaps
6	transactions in addition to futures transactions.
7	Recordkeeping. We've proposed revising
8	fundamental recordkeeping rules so that FCMs and
9	IBs keep records of swaps transactions similarly
10	to how they presently maintain records of futures
11	transactions. For example, we've proposed
12	amending Regulation 1.31 so that swap records must
13	be maintained not only for five years, which is
14	the current retention period for futures records,
15	but also for the life of the swap because swaps
16	tend to have longer terms than futures. This
17	would require FCMs and IBs to maintain swap
18	records for the same amount of time as the
19	Commission recently proposed for swap dealers and
20	major swap participants.
21	Bunched orders. Under current
22	Regulation 1.35 FCMs and IBs must keep records

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1 identifying each customer whose order is submitted
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- 2 to a designated contract market. However, if an
- 3 FCM or IB receives several orders for the same
- 4 contract -- a bunched order -- from an eligible
- 5 account manager, such as a commodity trading
- 6 advisor, the FCM or IB need not include in its
- 7 trading records the identity of each customer. In
- 8 order for the FCM or IB to avail itself of this
- 9 exception the eligible account manager's
- 10 post-trade allocation scheme must be fair so that
- 11 the manager doesn't give preferential treatment to
- certain customers if the FCM or IB can't fill all
- of the bunched orders at the best available market
- 14 price.
- 15 Staff has proposed amending the bunched
- orders provision so that swap orders can be
- 17 bunched analogously to futures orders and can be
- 18 submitted to a swap execution facility in addition
- 19 to a DCM. Staff has proposed provisions specific
- to bunched orders for swaps executed bilaterally.
- 21 Whereas eligible account managers must allocate
- 22 bunched orders that have been cleared as soon as

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1 necessary to ensure that clearing records identify
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- each customer, which would have to happen sometime
- 3 before the end of the day on which the order is
- 4 executed, bunched orders executed bilaterally must
- 5 be allocated to individual customers by the end of
- 6 the day on which the order was executed. The
- 7 preamble of the proposed rule seeks comment
- 8 whether it be possible for market participants to
- 9 bunch swap orders as proposed.
- 10 Finally, in amending the bunched orders
- 11 provisions in Regulation 1.35 staff has proposed
- 12 adding FCMs and IBs to the list of eligible
- 13 account managers. We understand that these
- 14 brokers have the ability to bunch orders and,
- therefore, they should be permitted to do so
- 16 provided they comply with all of the existing
- 17 rules as well as other regulations that prohibit
- 18 these brokers from trading ahead of their
- 19 customers. As a result, FCMs and IBs would not be
- 20 able to bunch customer orders with their own
- 21 proprietary orders.
- 22 MS. ZAKIR: Good morning, Mr. Chairman

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1 and Commissioners. In addition to establishing a
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- 2 comprehensive regulatory framework for swaps and
- 3 security-based swaps, Title VII of the Dodd-Frank
- 4 Act also created a new type of regulated
- 5 marketplace and registered entity called the swap
- 6 execution facility, or SEF. The Dodd-Frank Act
- 7 established a new regulatory framework for SEFs
- 8 similar in many respects to the regulatory
- 9 framework for designated contract markets. In
- 10 particular, the regulatory framework for SEFs
- 11 under the Dodd-Frank Act includes a number of
- 12 self-regulatory responsibilities that are similar
- to the self-regulatory obligations of DCMs.
- 14 Accordingly, the amendments to the Commission's
- 15 regulations proposed today would add SEFs to
- 16 certain regulations that currently applied to
- 17 designated contract markets.
- 18 As an initial matter, staff is proposing
- 19 to amend the definition of "self-regulatory
- organization" in Regulation 1.3(ee) to include
- 21 SEFs. The addition of swap execution facilities
- 22 to the self-regulatory organization definition

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       would, for example, require SEFs to comply with
       Regulation 1.59 which requires self-regulatory
       organizations to submit rules to the Commission
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       that prohibits certain conduct by their employees.
                 Staff also is proposing several new and
       revised definitions under Part 1 for terms that
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       are newly defined or have revised definitions
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       under the Dodd-Frank Act. Such terms include
       "swap execution facility," "swap data repository,"
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       "floor broker," and "floor trader," to name a few.
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                 Staff is proposing also to amend
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       Regulation 1.35 to add SEF participants who have
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       trading privileges to the list of persons that
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14
       must comply with the basic recordkeeping functions
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       that are currently applicable to members of
16
       designated contract markets, FCMs, intermediary
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       brokers, and retail foreign exchange dealers.
18
                 The proposed revisions to Regulation
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1.39 would extend the requirements applicable to

the simultaneous execution of buy and sell orders

of different principals to staff participants with

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21

22

trading privileges.

1	Staff also is proposing to extend
2	Regulation 1.67, which currently applies designed
3	contract markets to SEFs, thereby requiring a SEF
4	to notify an FCM or other registrant upon learning
5	that a member of such facility or market violated
6	a rule resulting in financial harm to a customer
7	and requiring the FCM or registrant to then notify
8	the customer.
9	Staff is further proposing to revise
10	Part 7 which currently sets forth contract market
11	rules altered or supplemented by the Commission
12	pursuant to Section 8(a)(7) of the Commodity
13	Exchange Act. Staff proposes to revise parts of
14	and to include the rules of any registered entity,
15	including SEFs, that the Commission may alter or
16	supplement in the future.
17	In order to implement the grandfathering
18	and phase-out of exempt markets under the
19	Dodd-Frank Act staff also is proposing an
20	amendment to Part 36 governing exempt markets.
21	The revisions eliminate cross references to
22	sections of the Commodity Exchange Act that are

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1 eliminated by the Dodd-Frank Act. While
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- 2 eliminating the cross references, the proposed
- 3 revisions incorporate the relevant substantive
- 4 provisions of the Commodity Exchange Act
- 5 applicable to exempt markets that will continue to
- 6 operate during the pendency of the grandfathering
- 7 period as permitted by the Dodd-Frank Act.
- 8 Finally, staff is proposing revisions to
- 9 Part 140 and 145 pertaining to governing
- organizations, functions, and Commission
- 11 procedures, and Commission records and
- 12 information. The proposed revisions largely add
- 13 SEFs and swap data repositories to the provisions
- that are currently applicable to other registered
- entities, including, for example, the Commission's
- delegation of authority to divisions within the
- 17 Commission to publish in the Federal Register and
- 18 to disclose confidential information.
- 19 This concludes my presentation and I
- look forward to answering your questions. Thank
- 21 you.
- 22 MR. ARON: I just have a few preliminary

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1 remarks. I just want to say it's great to be back
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- 2 here. It's even more fun the second time around
- 3 at the agency. And Peter stole one or two of my
- 4 bullets, so my presentation will be even shorter
- 5 than it otherwise was.
- 6 And lastly, I didn't actually draft the
- 7 proposed changes to 1.31 and 1.35, so my able
- 8 enforcement colleagues may jump in in response to
- 9 some questions that I anticipate on possibly the
- oral recordkeeping rule and otherwise.
- 11 So 1.31 is the Commission's general
- recordkeeping rule, 1.35 is its transaction
- 13 recordkeeping rule. Our general approach and what
- 14 we're recommending today was to conform to the
- December 9th swap dealer and MSP recordkeeping
- 16 rule -- which I note was a five-nothing vote -- to
- 17 conform in some respects to international
- 18 standards.
- The overview of the 1.31 changes are
- 20 first that all persons who are subject to our
- 21 recordkeeping rules would be required to keep
- those records in original format for paper or

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1 native file format for electronic records. And
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- 2 I'll come back to what "native file format" means
- 3 in a minute. And I understand that enforcement
- 4 already expresses a preference for those formats
- 5 in their record production requests currently, so
- 6 it won't be a complete surprise or change.
- 7 Production of records must be in a form
- 8 for proposing -- or recommending the proposed --
- 9 that they be in a form specified by the
- 10 Commission. And Federal Rules of Civil Procedure
- 11 already require that with respect to federal
- 12 proceedings currently.
- Next, we would propose that record
- 14 keepers maintain records of swaps and related
- sport and forward trades until, as Peter
- 16 mentioned, expiration, termination, or transfer
- 17 plus five years, for the reasons Peter mentioned.
- 18 And lastly, the record keepers would be
- 19 required to permit inspection not only by us and
- 20 DOJ, but also the applicable bank regulators; and
- 21 for security-based swap agreements, only the SEC.
- 22 So native file format briefly is the

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1 format in which the electronic file was originally
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- 2 created. And this is important because saving a
- 3 file in that format ensures it will store all the
- 4 data that were created with the program. Other
- formats may be compatible, but they might not save
- 6 all the information. So if you save a Word
- 7 document as a plain text file, it removes the
- 8 formatting. We don't want changes like that.
- 9 So moving to 1.35, the recordkeeping
- 10 obligations would extend to -- I think Peter
- 11 mentioned this as well -- swaps executed by FCMs,
- 12 IBs, and SEF members on SEFs. The rule applies
- now to non-swaps and only on DCMs.
- 14 Next, the oral recordkeeping proposal.
- 15 It would expressly require FCMs, retail forex
- dealers, IBs, and DCM, SEF members to keep records
- of all oral and written communications that lead
- 18 to commodity interest or cash commodity trades:
- 19 Commodity interests, you know, swaps, futures,
- 20 futures options, commodity options. And the
- 21 rationale behind our recommendation is that where
- oral communications are used to form trades, the

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1 Commission has historically had a more difficult
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- 2 time enforcing the Commodity Exchange Act in our
- 3 regs, and particularly where we must establish a
- 4 threshold knowledge or intent level of
- sustain-and-action. And as a consequence
- 6 enforcement success is often directly correlated
- 7 to the existence of a high-quality voice
- 8 recording, so we're trying to increase the
- 9 efficiency and get better results.
- 10 So that's kind of a quick and dirty and,
- 11 you know, ready for some questions.
- 12 CHAIRMAN GENSLER: With that, the Chair
- will entertain a motion to accept the staff
- 14 recommendation to issue the rule concerning
- amendments to various regulations.
- 16 COMMISSIONER SOMMERS: So moved.
- 17 COMMISSIONER O'MALIA: Second.
- 18 CHAIRMAN GENSLER: I have just a couple
- 19 questions. I support this, but I particularly
- 20 want to ask a question about bunched orders and
- 21 then maybe on this recordkeeping.
- 22 And again, I'm relating this because so

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many meetings that I've been in, asset managers,
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       particularly asset managers who use subaccounts --
       a subaccount might mean that they're managing for
 3
       many different pension funds' money -- have raised
       the bunched order flexibility that they have in
 5
       the futures world and have asked that they have a
       similar flexibility in the swaps world if they're
       traded on a swap execution facility or brought to
       a clearinghouse. So my question, Peter and John
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10
       and the team, is do you think this addresses --
       and I know, John, you've been in some of these
11
       meetings -- does this address the issue that many
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       of these asset managers have raised?
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                 MR. LAWTON: Yes, we believe that it
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       does. We've talked to a number of people and I
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       think the people are certainly interested in
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       reviewing this and seeing whether they believe it
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       can work for them. And I think it ties to the
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       Part 39 straight through processing rule that the
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Commission proposed recently that the asset

managers had a concern about that rule because

they don't necessarily know at the time a trade is

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1 executed who is the ultimate beneficial owner of
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- 2 all the pieces of the trade. And we believe that
- 3 that issue was raised in the futures world in the
- 4 past and that the bunched orders rule seems to
- 5 address it. And we're trying to establish and
- 6 analogous procedure for swaps.
- 7 CHAIRMAN GENSLER: So, I mean, we could
- get in a debate whether this is a conforming rule
- 9 or not a conforming rule. It's not ministerial,
- 10 as you said, but it is, in essence, taking is it
- 11 1.35 as it applies to futures and allowing
- 12 basically the flexibility that these pension funds
- and asset managers could use a similar approach to
- swaps?
- MR. LAWTON: Right. And I think that
- one issue that people will discuss is what should
- 17 be the deadline for getting your allocation done.
- 18 And I think we'll get some comment on that because
- it may be that different asset managers have
- 20 different capabilities as to how quickly they can
- 21 do it.
- 22 CHAIRMAN GENSLER: Right. So I think

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1 this helps lower risk to the market as it brings
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- 2 things into clearing and swap execution
- 3 facilities, but actually addresses a legitimate
- 4 concern that asset managers had without clarifying
- 5 it. Because if the Commission didn't clarify it
- 6 they do our bunched order rules for futures apply
- 7 to swaps, and this is what this proposal's saying.
- 8 MR. LAWTON: Essentially, yes.
- 9 CHAIRMAN GENSLER: Yes. And then when
- 10 recordkeeping and reporting, I guess David and
- 11 maybe -- I see Vince there as well from the
- 12 Division of Enforcement, you said that this is,
- again, you know, whether it's -- it's not
- 14 ministerial whether it's conforming, but, in any
- event, this is consistent with what we did in a
- rule in the fall, a proposed rule in the fall, for
- swap dealers' recordkeeping, is that correct?
- MR. ARON: That is actually, isn't it?
- 19 The oral --
- 20 CHAIRMAN GENSLER: Vince, come up to the
- 21 table if you want.
- MR. LAWTON: Right. There was one of

1 the business conduct rules for swap dealers had a

- 2 similar provision and so that was just proposed.
- 3 It's out there as a proposal for swap dealers and
- 4 MSPs, so this would apply a similar requirement to
- 5 FCMs and IBs.
- 6 CHAIRMAN GENSLER: Is that right?
- 7 MR. McGONAGLE: Yes, that's right. And
- 8 so it captures language that says each transaction
- 9 record shall be maintained as a separate file
- 10 identifiable by transaction and counterparty as
- 11 well as the length of time, say, in particular for
- audio which is a new proposal for 1.35, that it be
- 13 for five years. And so currently, this proposal
- 14 tracks the prior language that was used for the
- swaps rule.
- 16 CHAIRMAN GENSLER: And it's still -- you
- 17 know, it was out for comment, but if we do vote in
- 18 a few minutes to extend everybody 30 days, that
- would be extended as well, so it'd be helpful.
- 20 Do you know what the international
- 21 regulators do, the FSA, for instance? What do
- they do in this area?

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                 MR. McGONAGLE: So with respect to audio
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       recordings, there's been conversation in the
       regulatory community, even internally within CFTC,
 3
       for several years about whether the recordkeeping
       obligations should extend to audio. And
       commencing in 2008, the UK FSA commenced a
       comprehensive market study with respect to audio
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       requirements and imposed a rule that had a
       retention requirement of six months. It was
 9
       basically focused on communications, say, at
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       certain dealers, that those communications be
11
       maintained for a period of six months, and
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13
       entertained a number of comments from various
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       industry sources in determining whether to roll
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       out that rule. It had a very long tail with
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       respect to the implementation in the proposal, was
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       out there for several months. And then when the
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       proposal was picked up, implementation period
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       extended thereafter for several months.
                 But the FSA takeaway was that in large
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       part for their community audio was already being
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captured. And so to the extent that for the large

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1 firms they were already doing it, FSA didn't see
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- 2 that there was large additional costs imposed.
- 3 That's not to say, however, that those
- 4 commenters who submitted to UK FSA agreed. I
- 5 mean, they took the position that there would be
- 6 costs associated with respect to audio
- 7 requirements. The UK FSA ultimately disagreed in
- 8 terms of whether the costs should outweigh the
- 9 benefit and ultimately promulgating the rule. And
- 10 the UK FSA is also coming out with a new proposal
- 11 which will be effective in the fall with respect
- 12 to cell phone communications and the data capture
- 13 for those conversations.
- 14 CHAIRMAN GENSLER: And is it correct, I
- gather, for the Division of Enforcement you're
- 16 recommending this for at least two reasons. One,
- it makes futures commission merchants have to be
- 18 consistent with swap dealers? Is that --
- MR. McGONAGLE: That's correct, Mr.
- 20 Chairman.
- 21 CHAIRMAN GENSLER: And then the second
- 22 reason is you think it'll be -- facilitate this

1 agency's transparency and ability to police the

- 2 markets?
- 3 MR. McGONAGLE: So the benefits that we
- 4 see are for market protection, deterrence. The
- 5 communications? We're neutral as to the
- 6 communications, so they may be inculpatory or
- 7 exculpatory. But the fact of the matter is, is
- 8 that people communicate about their transactions
- 9 through writing and orally. We have a very good
- 10 program in place for the capture of written
- 11 records, written communications, and this would
- 12 capture oral communications that relate to the
- transactions that we're most interested in.
- 14 CHAIRMAN GENSLER: Okay, thanks.
- 15 Commissioner Dunn?
- 16 COMMISSIONER DUNN: Let me follow upon
- 17 that because, correct if -- the proposed rule
- 18 regarding oral communications requires that a
- 19 registrant would actually record all oral
- 20 communications that could lead to an executed
- 21 transaction. Is that correct?
- MR. McGONAGLE: Yes. Commissioner, the

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1 operative language is: All oral and written
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- 2 communications provided or received concerning
- guotes, solicitations, bids, offers, instructions,
- 4 trading, and prices that lead to the execution of
- 5 transactions and the commodity interest or cash
- 6 commodity whether communicated by telephone,
- 7 voicemail, facsimile, instant messaging, chat
- 8 rooms, electronic mail, mobile device, or other
- 9 digital or electronic media.
- 10 COMMISSIONER DUNN: Well, on the oral
- side, I wonder when does the tape have to go on?
- 12 I'm in Chicago, so naturally I'm going to give a
- 13 little push for the Bulls since they won last
- 14 night. Say you've called up your friend and you
- started talking about the Bulls game last night
- and that evolved into something that potentially
- 17 leads to a transaction. At what point do they
- 18 have to turn on the tape or is it supposed to be
- 19 on all the time?
- 20 MR. McGONAGLE: So my first answer is
- 21 the conservative one, which is basically, you
- 22 know, I'm interested in comments -- we'll be

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1 interested in comments concerning how people are
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- 2 already taping in the community. My expectation
- is that the tape's going to be running. And in a
- 4 number of cases where we've obtained audio
- 5 recordings it's because people are speaking on a
- 6 taped line. And so they're having a conversation
- 7 at a desk where they're most likely to be
- 8 conducting business that's relevant to our
- 9 jurisdiction. So I think it's a situation where
- they would not be able to toggle on and off during
- 11 their communication, that it would capture for the
- 12 entirety of the day those individuals that are
- engaged in transactions that would be subject.
- So, you know, we do pick up
- 15 conversations and this has happened in the past
- where people will say whatever they say on the
- 17 phone, some of which won't be susceptible or, you
- 18 know, privacy issues or talking about their
- 19 day-to-day life, and intermixed with that will be
- 20 transactions or communications about transactions.
- 21 So that's a long way of saying that I don't know
- that finding a bright line will be easy to do. It

1 would be easier, I think, if you had a taped line

- and people conducting business just conducted
- 3 their business on that taped line.
- 4 MR. ARON: If I could just add a little
- 5 something. In connection with the FSA study they
- found that 80 percent of the covered phone lines
- 7 were already being recorded and it's not that
- 8 unusual on Wall Street for traders to be recorded.
- 9 You often hear the beep in the background when
- 10 you're talking to a trader. So we'll find out in
- 11 response, you know, to what the commenters say if
- maybe it's changed. But if it's not, it shouldn't
- 13 be all that unusual.
- 14 COMMISSIONER DUNN: All right. Thank
- 15 you.
- 16 CHAIRMAN GENSLER: Thank you,
- 17 Commissioner Dunn. Commissioner Sommers?
- 18 COMMISSIONER SOMMERS: Thank you, Mr.
- 19 Chairman. I don't have any questions, but just
- 20 want to state two objections to these conforming
- 21 amendments.
- 22 The first being that I think it's

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1 premature to have conforming amendments to conform
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- 2 to proposals that we haven't finalized yet. And
- 3 the second one is the inclusion of issues that I
- 4 believe are important issues, but substantive
- 5 issues being put into a proposal that is supposed
- 6 to be conforming.
- 7 I don't have any questions. Thank you.
- 8 CHAIRMAN GENSLER: Thank you,
- 9 Commissioner Sommers. Commissioner Chilton?
- 10 COMMISSIONER CHILTON: I have no
- 11 questions. Support it. Thank you.
- 12 CHAIRMAN GENSLER: Thank you,
- 13 Commissioner Chilton. Commissioner O'Malia?
- 14 COMMISSIONER O'MALIA: On the recording
- and the recordkeeping, the amendment would require
- 16 that recorded communications be identified by
- 17 counterparty and transaction. How does this
- 18 differ from current storage practices of
- 19 electronic communications? And the second part of
- 20 this, can this kind of tagging be accomplished
- 21 automatically, you know, without human
- intervention, so, you know, we're not going to

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1 have to sort this thing out?
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- MR. ARON: I'm not really sure about the
- 3 technology, but, I mean, obviously when you just
- set your phone line to be recorded it will all be
- 5 there. And presumably, you know, just manually it
- 6 can be done by simply somebody stating at the
- 7 beginning of a conversation who they're talking
- 8 to, you know. I don't know if we thought about
- 9 that specifically, but just off the top of my
- 10 head.
- 11 COMMISSIONER O'MALIA: Well, this goes
- to kind of the larger conforming to our other
- major rule-makings about counterparty IDs and
- 14 legal entity identifiers. If we're going to try
- to sort all these communications out by those
- 16 transactions we're going to have to have a way to
- 17 manage that without saying -- you know, speaking
- into the phone line and then requiring us to sort
- 19 that out. That's not a winner for us. Does
- anybody have any thoughts on that, how we're going
- 21 to sort that out or how they're going to sort that
- out so we don't have to?

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1 MR. McGONAGLE: Well, certainly the
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- 2 industry that is using audio now, they're
- 3 capturing the information in a way that is
- 4 somewhat searchable because they want to go back
- 5 and confirm the nature of the transaction. So,
- 6 you know, from enforcement's perspective our
- 7 ability to do the audit trail without -- you know,
- 8 to focus on communications of interest and filter
- 9 out those communications that we're not interested
- in, it is important. But I think here in
- 11 particular as it relates to audio how those
- 12 communications are tagged by transaction and
- 13 counterparty will be a key area for comment, so we
- can see what people are able to do currently for
- 15 their audit trail as it relates to audio
- 16 communications because I think it's different for
- 17 the electronic -- you know, the e-mail and chat
- 18 rooms, things like that.
- 19 MR. KALS: Also, if I may add, some
- 20 market participants have already commented on some
- of your questions with respect to the swap dealer
- 22 recordkeeping rule. And I know generally that

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1 staff is considering those comments already.
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- 2 COMMISSIONER O'MALIA: Can you
- 3 characterize those for me?
- 4 MR. KALS: I don't have specifics about
- 5 those.
- 6 COMMISSIONER O'MALIA: All right. Thank
- 7 you.
- 8 CHAIRMAN GENSLER: I do know,
- 9 Commissioner O'Malia, I asked just back here,
- 10 there's about 20 comments on that original rule,
- 11 but no summary of it.
- 12 COMMISSIONER DUNN: Mr. Chairman?
- 13 CHAIRMAN GENSLER: Yes.
- 14 COMMISSIONER DUNN: Mr. Chairman?
- 15 CHAIRMAN GENSLER: Yes.
- 16 COMMISSIONER DUNN: Just to follow up on
- 17 Commissioner Sommers' comments, will this comment
- be held open until all other rules are completed?
- 19 CHAIRMAN GENSLER: Well, I think this
- 20 would be held open for, you know, the 60 days, but
- 21 it's my -- it's not my anticipation that any of us
- 22 are going to be thinking about this. It's going

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1 to be an earlier rule we finalize. So just like
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- 2 we have discretion to consider late comments as
- 3 late comments come on this, you know, we'd have
- 4 the discretion to take those comments in.
- 5 COMMISSIONER DUNN: Thank you for that
- 6 clarification.
- 7 CHAIRMAN GENSLER: Mr. Stawick?
- 8 MR. STAWICK: Commissioner O'Malia?
- 9 COMMISSIONER O'MALIA: Aye.
- 10 MR. STAWICK: Commissioner O'Malia, aye.
- 11 Commissioner Chilton?
- 12 COMMISSIONER CHILTON: Aye.
- MR. STAWICK: Commissioner Chilton, aye.
- 14 Commissioner Sommers?
- 15 COMMISSIONER SOMMERS: No.
- MR. STAWICK: Commissioner Sommers, no.
- 17 Commissioner Dunn?
- 18 COMMISSIONER DUNN: Aye.
- MR. STAWICK: Commissioner Dunn, aye.
- 20 Mr. Chairman?
- 21 CHAIRMAN GENSLER: Aye.
- MR. STAWICK: Mr. Chairman, aye. Mr.

1 Chairman, on this question the yeas are four, the

- 2 nays are one.
- 3 CHAIRMAN GENSLER: The ayes have it, so
- 4 the staff recommendation is accepted. I do ask at
- 5 this point for unanimous consent to allow staff to
- 6 make technical corrections to the documents voted
- 7 on today prior to sending them to the Federal
- 8 Register.
- 9 I guess not hearing any objections, the
- 10 technical corrections are done.
- 11 As I noted when we opened the meeting we
- have now substantially completed the proposal
- phase of our Dodd- Frank rule-making. We do have
- 14 the Volcker Rule. We're bound to find some other
- things that we'll think are appropriate to
- 16 propose. Testing and supervision, we've had a lot
- of discussions and I'm very much looking forward
- 18 to staff recommendations on that.
- 19 COMMISSIONER O'MALIA: What about
- 20 portfolio margining?
- 21 CHAIRMAN GENSLER: I'm with you on that
- 22 one. Commissioner O'Malia and I have been like --

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1 COMMISSIONER O'MALIA: Let's write one.
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- 2 CHAIRMAN GENSLER: Yes. Terrific. We
- 3 need to work on that one, so I agree with
- 4 Commissioner O'Malia on that.
- 5 But to continue to give potential market
- 6 participants the opportunity to evaluate the
- 7 entire mosaic of rule-makings the Commission will
- 8 vote to reopen and extend the comment period. I
- 9 know Commissioner O'Malia has an amendment to
- 10 what's been circulated here. But let me say I
- 11 think this time will allow the public to submit
- 12 any comments they might have after seeing the
- 13 whole mosaic.
- 14 And for the rules which the comment
- 15 period is closed, we've had the discretion. Those
- late filers have been put up on our website and so
- forth, but this is a more formal way to say, in
- 18 essence, take the month of May and have people
- 19 reflect and comment on these things.
- 20 But I think I need to have a motion on
- 21 extending the period for 30 days and then
- 22 Commissioner O'Malia can do the amendment. But do

1 I hear a motion first on the Federal Register

- 2 release that was distributed around to the
- 3 Commissioners' offices?
- 4 COMMISSIONER O'MALIA: So moved.
- 5 CHAIRMAN GENSLER: Maybe I'll second it.
- 6 And then I know that you had an amendment that you
- 7 wanted to make.
- 8 COMMISSIONER O'MALIA: Yes. Mr.
- 9 Chairman, I move to amend the proposed rule by
- 10 inserting language in the summary dates and
- 11 supplementary information sections. It would
- 12 request comment on the proposed sequencing of
- 13 considering final rules promulgated under
- 14 Dodd-Frank. I've circulated a draft that includes
- 15 that language.
- 16 Now, Mr. Chairman, we had talked earlier
- on today about a more specific proposal. Now,
- 18 thanks to questioning by Commissioner Sommers and
- 19 Commissioner Chilton and General Counsel
- 20 Berkovitz' answers I have found a solution that
- 21 will not force everyone to take the proposal --
- 22 the very specific rule-making proposal that I was

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1 seeking comment on, but I can submit that as part
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- of or my comments as an amendment to the rule. So
- 3 I am only asking that the language simply says:
- 4 The Commission is also requesting comment on the
- 5 order on which it should consider the final
- 6 rule-making made under the Dodd-Frank Act.
- Now, I will, in my concurring statement,
- 8 put forward a very specific list that wouldn't
- 9 have passed because under the short timeframe I
- 10 don't think I'd give it enough time for our
- 11 Commissioners to review that. So I will put
- 12 forward that. I will hope that the public will
- comment on that proposal and make suggestions
- 14 based on that. And if it's completely wrong, I
- 15 won't be offended. But we would like to have the
- 16 public's input, the market's input as to what the
- 17 proposed sequencing going forward is while we have
- 18 this extra 30 days or so to develop this
- 19 rule-making.
- This does not at all satisfy my other
- 21 concern that we ought to also put forward an
- 22 implementation schedule and put that so the public

- 1 can comment on that. I think making full
- transparency of how we're going to implement these
- and over what period of time will be essential to
- 4 developing budgets, developing priorities, and
- 5 hiring, et cetera. So I guess I'm scratching one
- 6 part of the itch, but I'll be back.
- 7 So I appreciate the Commission's
- 8 tolerance of my amendment at this late date. And
- 9 I appreciate the willingness of staff to kind of
- 10 work this out as well.
- 11 CHAIRMAN GENSLER: It'd be my honor to
- 12 second your amendment.
- 13 COMMISSIONER O'MALIA: Thank you. I
- 14 appreciate that.
- 15 CHAIRMAN GENSLER: The original proposal
- 16 being moved and seconded and the amendment moved
- and seconded, are there questions for Commissioner
- 18 O'Malia on his amendment or any comments by
- 19 Commissioners? I want to talk about
- implementation phasing, but it's not a question.
- 21 So I just want to see, Commissioner Chilton or
- 22 Commissioner Dunn, who are in Chicago?

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1 COMMISSIONER CHILTON: Well, I have some
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- 2 questions, Mr. Chairman, but perhaps I want to
- 3 hear your comments first.
- 4 CHAIRMAN GENSLER: Okay. All right. So
- on implementation phasing, I think we've benefited
- 6 by that all of our rules have asked about
- 7 effective dates. And we've benefited that
- 8 Congress has actually given the SEC and CFTC some
- 9 flexibility on effective dates. The staff is
- 10 having a roundtable -- two days of roundtables
- 11 next week. It's anticipation that before the
- 12 roundtables they're going to put out a set of
- 13 concepts. Whether it'll be 10 or 12 or 14
- 14 concepts, it's still sort of in discussion with
- the SEC. These will be at the staff level. They
- don't implicate the five of us or their five
- 17 Commissioners. And I think it will be very
- 18 helpful to get the public comment on these dozen
- or so concepts and get those questions out. We
- 20 have a public comment file that I think is open
- 21 till June 10th or something as well.
- 22 Implementation phasing is a very

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1 important role that we play to help lower the
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- cost; to get the job done, as Congress has asked
- 3 us, but try to take that cumulative cost and, you
- 4 know, sort of phase it over time. When does a
- 5 clearinghouse sort of be open for business, have
- 6 its Rule Book in place? When does a SEF or a swap
- 7 data repository sort of be open for business and
- 8 have its Rule Books in place? That can be
- 9 different than, for instance, when the clearing
- 10 mandate actually takes place and so forth.
- 11 So I think that we'll get a tremendous
- 12 amount of public input through putting out these,
- what I'll call concepts, getting the input next
- 14 week. No doubt the concept will change, we'll all
- deliberate a bunch, and continue to get good
- 16 feedback from the public.
- 17 I think this specifically about how we
- 18 phase our final rule-making, it is helpful to hear
- 19 from the public, but a lot of that, I think, is
- 20 going to be when the staff can adequately
- 21 summarize the comments, when we have sufficient
- time to deliberate, and, of course, when we

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1 consult with other regulators. And I think that
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- there's some rules that, frankly, we'll be able to
- move sooner because they're less controversial.
- 4 But we still might say the effective date is six
- 5 months or nine months later, or it might be an
- 6 effective date that's conditional upon another
- 7 rule being finalized. So I wouldn't want to be
- 8 constrained if we happen to have consensus and we
- 9 can move a final rule because that helps lower
- 10 market uncertainty, even if we delay the effective
- 11 date. And I look at the two can be detached.
- 12 But I turn it to Commissioner Chilton
- 13 because I thought you had something you wanted to
- 14 add and I didn't want to front-run what I thought
- 15 you wanted to add.
- 16 COMMISSIONER CHILTON: Well, no,
- 17 actually it was helpful hearing what you were
- 18 saying, Mr. Chairman. But I did have a question
- 19 then, in that same line, for Mr. Berkovitz.
- Nothing in the original 30-day comment
- 21 period which enumerated several rules, there's
- 22 nothing in that language that would require us to

1 extend the comment period on rules that are not

- 2 enumerated. Is that correct?
- 3 MR. BERKOVITZ: That's correct,
- 4 Commissioner. Only the specific rules that are
- 5 enumerated in the Federal Register Notice would
- 6 the comment period be officially reopened or
- 7 extended.
- 8 COMMISSIONER CHILTON: Okay. And then
- 9 the second question, because I generally think
- 10 that this idea of sequencing that the Chairman
- 11 talked about in February and Commissioner O'Malia
- is trying to move forward is a good thing in
- 13 concept, but I had significant problems with the
- original amendment that Commissioner O'Malia had.
- But the concept, I think, is a good one and I
- don't want to, you know, mess that concept up. So
- my question, Mr. Berkovitz, is what essentially
- 18 the Chairman, I think, was saying there, but just
- 19 to confirm, there is nothing in the language of
- 20 Commissioner O'Malia's that would restrict the
- 21 Commission from implementing or passing final
- 22 rules that are within the constructs of the Act.

- 1 Is that correct?
- 2 Let me say it again. Nothing within
- 3 Commissioner O'Malia's language would restrict the
- 4 Commission's ability to operate within the
- 5 constructs and timetables of the Act. That
- 6 doesn't mean we're going to meet all the
- deadlines; we've talked about how we're not. But
- 8 I just want to ensure that just because we're
- 9 asking for the sequencing that, as the Chairman
- 10 suggests, if we have the wherewithal with a number
- of votes to go forward on something, we're not
- 12 required to wait for these things. We can still
- do what Congress told us to do. Is that correct?
- 14 CHAIRMAN GENSLER: Commissioner Chilton,
- 15 Mr. Berkovitz is just making sure. He had seen
- the language, but with your question he just wants
- 17 to refresh his look.
- 18 COMMISSIONER CHILTON: That's fine with
- 19 me. I want to be sure. I want to be deliberate.
- 20 MR. BERKOVITZ: That's correct,
- 21 Commissioner. The amendment would not restrict
- 22 the Commission's discretion or ability in terms of

1 the sequence of the final rules. This notice

- would not do that.
- 3 COMMISSIONER CHILTON: Okay. Well, I
- 4 think it's a helpful thing, Commissioner O'Malia,
- 5 in general, again, how you've amended your
- 6 amendment. I think it's helpful.
- 7 I don't have any other questions, Mr.
- 8 Chairman.
- 9 COMMISSIONER DUNN: Mr. Chairman? I've
- 10 got a question and it's a follow-up on
- 11 Commissioner Sommers' concern about legal
- certainty in the swaps with the repeal of certain
- 13 provisions of the Commodity Futures Modernization
- 14 Act. Will we address that particular concern
- 15 before that?
- 16 CHAIRMAN GENSLER: Commissioner Dunn,
- 17 I'm going to hand it over to Dan Berkovitz, but it
- is my hope that we would, that the five of us
- 19 through our staffs and through our good counsel of
- 20 our general counsel, but as well as the heads of
- 21 the Division of Market Oversight and heads of DCIO
- 22 have some recommendations. The issue before us,

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1 Dan, if you can comment, is that under Dodd-Frank
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- on July 15th, I think it's exactly in 12 weeks and
- 3 1 day or so, but that there are certain
- 4 self-executing provisions of Dodd-Frank. And as
- 5 we move through our rule-writing in the summer and
- 6 what well will be into the fall to finalize rules,
- 7 how the market addresses that.
- 8 So it's my hope that we'd have
- 9 recommendations from staff and we would address
- 10 ourselves to it, but, Dan, do you want to take the
- 11 question?
- MR. BERKOVITZ: Yes, that's correct, Mr.
- 13 Chairman. The staff and my office and general
- 14 counsel's office and then the divisions have been
- working to look at the various requirements which
- 16 would come into effect and the provisions that in
- 17 existing law which would no longer be in effect as
- of the effective date, and to prepare a briefing
- 19 for the Commission, and the options and our
- 20 authorities for addressing that. We'll be
- 21 prepared to brief the Commission on that shortly.
- 22 CHAIRMAN GENSLER: The emphasis was on

- 1 "shortly," right, Dan?
- 2 MR. BERKOVITZ: Very shortly, Mr.
- 3 Chairman, yes.
- 4 CHAIRMAN GENSLER: Not hearing any
- further questions, Mr. Stawick, you'll have to
- figure out how to call the roll or do I --
- 7 MR. STAWICK: You may do it by voice
- 8 vote, Mr. Chairman.
- 9 CHAIRMAN GENSLER: Okay, I'm allowed to
- 10 do it by voice vote. All right. So do I do a
- voice vote on the amendment first?
- MR. STAWICK: Yes.
- 13 CHAIRMAN GENSLER: All right. So if I
- 14 could have all those in favor of Commissioner
- O'Malia's amendment say aye.
- 16 GROUP: Aye.
- 17 CHAIRMAN GENSLER: Those opposed to
- 18 Commissioner O'Malia's amendment?
- 19 COMMISSIONER SOMMERS: No.
- 20 CHAIRMAN GENSLER: The ayes appear to
- 21 have it. And now I'll move to the amended motion
- on the 30-day extension. All those who are in

- 1 favor say aye.
- 2 MR. STAWICK: This one, Mr. Chairman,
- 3 this is the actions under the previous unanimous
- 4 consent request.
- 5 CHAIRMAN GENSLER: Right. So, Mr.
- 6 Stawick, will you call the roll and the amended
- 7 motion?
- 8 MR. STAWICK: Commissioner O'Malia?
- 9 COMMISSIONER O'MALIA: Aye.
- 10 MR. STAWICK: Commissioner O'Malia, aye.
- 11 Commissioner Chilton?
- 12 COMMISSIONER CHILTON: Aye.
- MR. STAWICK: Commissioner Chilton, aye.
- 14 Commissioner Sommers?
- 15 COMMISSIONER SOMMERS: No.
- MR. STAWICK: Commissioner Sommers, no.
- 17 Commissioner Dunn?
- 18 COMMISSIONER DUNN: Aye.
- MR. STAWICK: Commissioner Dunn, aye.
- 20 Mr. Chairman?
- 21 CHAIRMAN GENSLER: Aye.
- MR. STAWICK: Mr. Chairman, aye. Mr.

1 Chairman, on this question the yeas are four, the

- 2 nays are one.
- 3 CHAIRMAN GENSLER: Thank you, Mr.
- 4 Stawick. The ayes having it. That, too, will be
- 5 sent to the Federal Register. And throughout the
- 6 summer and into the fall the Commission will hold
- 7 meetings like this one on some regular basis, but
- 8 we haven't set a schedule yet as we work through
- 9 some final rules. Right now we sort of have a bit
- of a natural pause.
- I think the next you'll have is some
- 12 staff roundtables, very important staff
- 13 roundtables next week on implementation phasing,
- staff roundtables on segregation of cleared swaps,
- maybe some others. But as we are able to move
- towards some final rules in the next couple or
- several months, we'll be doing as we always do, is
- 18 posting the public and putting out Federal
- 19 Register releases for meetings like this to do our
- 20 business in public and do final rules.
- 21 With that, if there's not further
- 22 Commission business I'd entertain a motion to

1	adjourn the meeting.
2	COMMISSIONER SOMMERS: So moved.
3	COMMISSIONER O'MALIA: Second.
4	CHAIRMAN GENSLER: All in favor?
5	GROUP: Aye.
6	CHAIRMAN GENSLER: All right. Any
7	opposed? It appears unanimous. I thank you all.
8	I thank all the staff. I thank the public for
9	being with us for these 14 meetings and being with
10	us on all their comments going forward.
11	(Whereupon, at 1:13 p.m., the
12	PROCEEDINGS were adjourned.)
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1	CERTIFICATE OF NOTARY PUBLIC
2	DISTRICT OF COLUMBIA
3	I, Stephen K. Garland, notary public in
4	and for the District of Columbia, do hereby certify
5	that the forgoing PROCEEDING was duly recorded and
6	thereafter reduced to print under my direction;
7	that the witnesses were sworn to tell the truth
8	under penalty of perjury; that said transcript is a
9	true record of the testimony given by witnesses;
10	that I am neither counsel for, related to, nor
11	employed by any of the parties to the action in
12	which this proceeding was called; and, furthermore,
13	that I am not a relative or employee of any
14	attorney or counsel employed by the parties hereto,
15	nor financially or otherwise interested in the
16	outcome of this action.
17	
18	
19	
20	Notary Public, in and for the District of Columbia
21	My Commission Expires: May 31, 2014
22	