UNITED STATES OF AMERICA COMMODITY FUTURES TRADING COMMISSION

OPEN MEETING TO CONSIDER ONE FINAL RULE UNDER

DODD-FRANK ACT

Washington, D.C.

Thursday, March 20, 2012

1	PARTICIPANTS:
2	Commission Members:
3	GARY GENSLER, Chairman
4	BART CHILTON, Commissioner
5	JILL E. SOMMERS, Commissioner
6	SCOTT D. O'MALIA, Commissioner
7	MARK WETJEN, Commissioner
9	Presentation: Final Rule on Customer Clearing Documentation, Timing of Acceptance for Clearing and Clearing Member Risk Management
10	JOHN LAWTON, Division of Clearing and Risk
11	CHRISTOPHER HOWER, Division of Clearing
12	and Risk
13	HUGH J. ROONEY, Division of Clearing and Risk
14	ANANDA RADHAKRISHNAN, Division of Clearing and Risk
15	
16	CAMDEN NUNNERY, Office of Chief Economist
17	ANDREI KIRILENKO, Office of Chief Economist
18	DAN BERKOVITZ, Office of General Counsel
19	
20	* * * *
21	
22	

1	PROCEEDINGS
2	(9:34 a.m.)
3	CHAIRMAN GENSLER: Good morning. This
4	meeting will come to order. It is a Public
5	Meeting of the Commodity Futures Trading
6	Commission considers final rules under the
7	Dodd-Frank Act. I'd like to welcome members of
8	the public, market participants and members of the
9	media as well as those listening on the phone and
10	watching the webcast. I'd like to thank
11	Commissioner Sommers, Chilton, O'Malia and Wetjen
12	for their significant contributions to the
13	rule-writing process, and I also want to thank the
14	hard working and dedicated staff of the CFTC.
15	Today is our twenty-fifth open meeting
16	to consider Dodd-Frank rulemakings when we will
17	consider one final rule today on four topics all
18	related to clearing, customer clearing
19	documentation, the timing of acceptance for
20	clearing or what many people call the so-called
21	straight-through processing, allocation by asset
22	managers of bunched orders and provisions related

```
1 to clearing member risk management. Today's rule
```

- 2 is the result of significant public input on these
- 3 four different proposals and we've benefited
- 4 greatly from that public input.
- 5 In 2008 the swaps market helped build up
- 6 risk in the financial system that spilled over
- 7 into the real economy affecting businesses and
- 8 consumers across America. An important goal of
- 9 the Dodd-Frank Act is to prevent such risk in the
- 10 financial sector from again infecting the real
- 11 economy which I have noted in the past provides 94
- 12 percent of private- sector jobs. Today we'll
- consider a rule that helps broaden market access
- 14 and promotes competition in the swaps market. The
- rule will also help lower risk in these markets,
- and though it is quite technical and some might
- say it's sort of into the plumbing of the
- derivatives marketplace, these rules today are
- 19 critical to promote access, lower risk and
- 20 ultimately help transparency in the market for
- 21 commercial end users in the real economy. Our
- 22 country will benefit from financial reform. In

```
1 fact, in addition, the financial side of the
```

- 2 economy will also benefit from greater
- 3 transparency and competition in the derivatives
- 4 markets. Importantly, investors, retirees,
- 5 homeowners and customers of pension funds, mutual
- funds and community banks all will benefit from
- 7 lower cost and greater pricing information of a
- 8 more open and transparent market, and I believe
- 9 today's rule beyond helping out clearing and
- 10 protecting the clearinghouses will promote more
- open access and broader access to these
- 12 transparent markets.
- One of the primary goals of Dodd-Frank
- 14 is to lower risk to the public by increasing the
- use of central clearing to promote the financial
- integrity of the markets and the whole clearing
- 17 system. Today's rule is an important step toward
- achieving these goals. It promotes broad access
- 19 to central clearing, increases transparency,
- 20 supports efficiency and of course bolsters risk
- 21 management. Specifically, the rule establishes
- 22 requirements for the documentation between a

futures commission merchant and its customers and

1

20

21

22

6

```
between a swap dealer and its counterparties. It
       sets standards for the timely processing of trades
 3
       that minimize the time between submission and
       acceptance or rejection of trades for clearing.
       It requires bunched orders for swaps executed as a
       black to be immediately accepted into clearing and
       then allocated into individual accounts later in
 9
       the day. This is similar to rules that have been
10
       on the books for years in the futures markets.
       And it strengthens risk-management procedures of
11
12
       clearing members to enhance market integrity.
13
       We're working to finish Dodd-Frank rules and
14
       reforms in a thoughtful, balanced way in a way
15
       that carefully considers the costs and benefits of
16
       each rule, not against the block but to protect
17
       the American public and promote transparency. As
       such, we're continuing to work with the Securities
18
19
       and Exchange Commission on the entity definitions
```

rule, a critical reform for the regulation of

dealers and we hope to take this rule sometime

soon. There is much other work to be done on

1 products definition and other rules which we will

- 2 be working on through this spring.
- 3 We have completed 28 final rules to date
- 4 and potentially one more after today, and though
- 5 we've made great progress on these congressionally
- 6 mandated reforms to bring transparency and
- 7 competition in the markets, there is much yet to
- 8 do. I have confidence in the Commission and the
- 9 CFTC staff that we'll finish the remaining reforms
- 10 this year for the benefit of investors, retirees,
- 11 consumers and businesses in America. Before we
- 12 hear from staff, I'd like to turn it over to my
- fellow Commissioners. Commissioner Sommers?
- 14 COMMISSIONER SOMMERS: Thank you, Mr.
- 15 Chairman. First I'd like to thank the rulemaking
- team for all of their hard work and diligence in
- 17 packaging these rules together today. I think all
- 18 the work we've done on this has been really
- important and a learning experience for sure for
- 20 me.
- 21 Today we are considering rules that
- 22 address the documentation between a customer and a

```
1
       futures commission merchant that clears on behalf
       of a the customer. The timing of acceptance or
       rejection of trades for clearing by derivatives
 3
       clearing organizations and clearing members and
       the risk-management procedures of futures
       commission merchant merchants, swap dealers and
       major swap participants that are clearing members.
       The aim of these rules is to provide increased
 8
 9
       access to clearing and competitive execution of
       transactions, mitigation of counterparty credit
10
       risk through central clearing, prompt, efficient
11
12
       and accurate clearing using straight-through
13
       processing, minimization of the time between trade
14
       execution and acceptance into clearing, certainty
15
       around posttrade allocation of bunched orders and
16
       greater integrity to the markets in the clearing
17
       system by setting out basic risk-management
18
       requirements for participants in the clearing
19
       process.
20
                 The goals that these final rules seek to
21
       achieve are the right ones for our market and for
```

that reason I support them. However, I am

```
1 troubled that in finalizing the rules we continue
```

- 2 to require substantial modifications to common
- 3 business practices without recognizing the time
- and costs it will take to comply. Any rules we
- 5 issue must be rules that are technologically and
- 6 operationally feasible for market participants.
- 7 The last thing we want to do at this critical
- giuncture is to create barriers to entry. We must
- 9 be mindful that while we create additional
- 10 opportunities for clearing, we do not undermine
- 11 the integrity of our clearing members or our
- 12 clearinghouses.
- There are some entities that already
- 14 have the required technology to comply with these
- 15 rules, but other entities may have to build out
- 16 the appropriate system changes. Collectively
- these changes are not insignificant and may
- 18 require these entities to come to the Commission
- 19 to request more time. To the extent market
- 20 participants require additional time or other
- 21 relief to comply with the technological
- 22 requirements that these rules may create, we have

```
1 delegated to the Director of DCR the ability to
```

- 2 consider granting such relief when warranted.
- We took a similar approach in granting
- 4 this type of relief with our Part 20 large swap
- 5 trader reporting rules which we knew market
- 6 participants may unable to comply with. In that
- 7 instance, the Division of Market Oversight has
- 8 issued multiple no-action letters that apply
- 9 market-wide to assure market participants that the
- 10 division will not recommend enforcement action be
- 11 taken against a market participant for providing
- 12 noncompliant reports to the Commission. In that
- 13 context, we have recognized that when market
- 14 participants are acting in good faith and are
- 15 working toward compliance with the new rules,
- 16 relief is appropriate. If we again issue rules
- 17 that market participants cannot comply with, I
- 18 believe we must provide the appropriate relief.
- 19 One of the goals of Dodd-Frank was to
- 20 mitigate systemic risk. I believe that in
- 21 finalizing some of these rules, perversely we may
- 22 actually be concentrating risk in only the largest

```
1 firms that have the ability to comply with all of
```

- 2 the rules that we continue to layer on, thereby
- 3 actually reducing competition. Businesses whose
- 4 dealing operations are small may decide that it is
- 5 just too costly to comply with all of these rules
- 6 and I don't think that is the outcome that any of
- 7 us desire as we continue to implement this new
- 8 regulatory framework. Again, thank you to the
- 9 team for all their work and I look forward to
- 10 questions.
- 11 CHAIRMAN GENSLER: Thank you,
- 12 Commissioner Sommers. If I might just say that
- 13 the part about relief, I share your views on that.
- 14 I'm glad that the Division of Market Oversight has
- done what they've done. I'm glad we've allowed
- similar authorities delegated in this proposed
- 17 rule. I think it came with your help and that's
- why it's in there. Commissioner Chilton?
- 19 COMMISSIONER CHILTON: Thanks, Mr.
- 20 Chairman. Sometimes regulators have to nudge the
- 21 market or market participants and sometimes we
- 22 have to raise the bar a little bit. I think we're

```
1 raising the flag today with the straight- through
```

- 2 processing and I echo a lot of what Commissioner
- 3 Sommers said. Often when I hear Commissioner
- 4 Sommers talk I say she's so smart and she's so
- 5 right on these things, how can we disagree with
- 6 the outcome because today most of what you said I
- 7 not only agree with, but I think we're coming out
- 8 the same place on so that's a pleasure.
- 9 The last thing is about the cost because
- 10 we've talked a lot about this in here in our
- individual speeches. I want to make the point as
- 12 I've made recently that this is part of the
- process, that this rule isn't the be all, end all,
- that the cost benefit isn't the be all, end all.
- 15 It's an important part, but all of these things
- are part of this big mosaic of Dodd-Frank. And
- when we think about the cost to companies which we
- absolutely need to do and we need to think about
- 19 how it's going to impact businesses and markets
- and we don't want to lessen competition, but when
- 21 we think about that we also have to this about
- 22 this in light of this huge economic crisis and the

```
1 cost of not having regulations. What did a decade
```

- of deregulation do? I've said a bunch of times
- 3 about how the regulated futures market operated
- 4 very well. No company went down in the crisis
- 5 because of their regulated futures positions. But
- 6 the OTC market, that's the big kahuna that we're
- 7 getting, this hundreds of trillions of dollars,
- 8 and if we don't get this mosaic right as I've
- 9 talked about before, the balancing act, we're not
- 10 going to protect consumers. So we need to get
- 11 these things in place.
- 12 I appreciate the speed but also the
- deliberateness by which the Chairman has brought
- 14 forward the rules. I know it's been tough for a
- lot of us to try and keep up with them at times.
- But to be honest, I think we need to double our
- 17 efforts because the American people are relying on
- 18 us. If we do this right -- if we're getting a
- 19 rule wrong then we need to slow it down, but we've
- showed we can do that. We're almost a year
- 21 behind. We've showed that we can slow down. I
- 22 think we need to look, Mr. Chairman, at some of

```
these rules that are coming up and I'd like to see
```

- 2 us do several or two or three when we get these
- 3 meetings a couple of times a month so that we can
- 4 get these things in place. I think it will be
- 5 good for markets, it will be good for consumers
- 6 and I think ultimately it will be good for the
- 7 economic engine of our democracy. I thank all the
- 8 staff and I thank my colleagues for their work on
- 9 this good rule.
- 10 CHAIRMAN GENSLER: Thank you,
- 11 Commissioner Chilton. Commissioner O'Malia?
- 12 COMMISSIONER O'MALIA: Thank you, Mr.
- 13 Chairman. Good morning. Today the Commission
- 14 will consider one final rulemaking combining four
- groups of rules that the Commission has proposed
- in separate rulemakings relating to customer
- 17 clearing, the timing of acceptance for clearing,
- 18 the allocation of bunch orders after clearing and
- 19 clearing member risk management.
- I thank John Lawton and his team very
- 21 much for their hard work and their tenacity in
- 22 reviewing dozens of comment letters and addressing

```
1 some of my concerns in this final rulemaking.
```

- Unlike certain of our other rulemakings, each of
- 3 the group of rules attempts to be nonprescriptive
- and aims to establish an efficient yet flexible
- framework. In general I support the principles
- 6 underlying the prohibition against certain
- 7 provisions in customer clearing documentation and
- 8 the establishment of rules for the postallocation
- 9 of bunched orders and the development of
- 10 straight-through processing to reduce latency
- 11 periods between execution and clearing. As I have
- said before, clearing is a complicated process,
- but I believe a market-driven technology solution
- 14 can and will provide that swaps execution operates
- as smoothly as it does in the futures market so
- 16 that I do support that effort to get rid of the
- 17 documentation.
- Today's final rulemaking appropriately
- 19 combines the customer clearing documentation rules
- 20 with a group of rules regarding the timing of
- 21 acceptance for clearing also known as
- 22 straight-through processing. I've always favored

```
1 facilitating prompt execution in clearing of swaps
```

- 2 as quickly as the current technology will provide.
- 3 One thing that is apparent from this rulemaking is
- 4 that technology is essential to ensuring success
- of clearing and the reduction of counterparty risk
- 6 in the swaps market. For example, it is
- 7 understanding that the industry has decided not to
- 8 embrace the negotiation trilateral agreements and
- 9 instead to begin focusing on developing technology
- 10 for pretrade credit screening. To implement such
- 11 technology the industry must undertake a
- 12 significant build-out and on-boarding. These
- 13 technology solutions are rapidly developing but
- 14 are months away from full industry adoption. I'm
- 15 encouraged that the industry, both the buy side
- and the sell side, are working in principles for a
- 17 technology solution. During our next Technology
- 18 Advisory Committee meeting on March 29 we will
- 19 discuss these issues in greater detail and will
- 20 identify potential impediments in market-based
- 21 solutions as well.
- The Commission has heard from myriad

```
1 market participants who have expressed concerns
```

- 2 regarding the use of trilateral agreements. I
- 3 concur that trilateral agreements could result in
- 4 anticompetitive behavior. I'm also convinced that
- 5 technology and not elaborate documentation will
- 6 access to on-boarding in trading and clearing.
- 7 Additionally, the final rulemaking includes rules
- 8 that require clearing members maintain adequate
- 9 standards of risk management. Essentially, these
- 10 rules provide the Commission with the ability to
- 11 go after clearing members who fail to maintain
- 12 these standards. These rules call into question
- 13 whether the Commission continues to view the
- 14 designated self-regulatory organizations, the DSRO
- model, as viable on going forward. I've said in
- the past that DSROs are the frontline supervisors
- of all intermediaries such as clearing members.
- In light of the MF Global collapse, however,
- 19 several questions arise regarding whether the
- 20 Commission should do more to review DSROs'
- 21 supervision practices, but this rule would not
- 22 have changed anything related to MF Global. Under

```
1 the Commission's final core principles rulemaking,
```

- 2 DCOs or derivative clearing organizations, are
- 3 required to self-certify the rules with the
- 4 Commission. Under Core Principle D, a DCO must
- 5 ensure that it possesses the ability to manage
- 6 risk associated with discharging responsibilities
- 7 including the establishment of credit risk limits
- 8 on clearing members. With today's clearing member
- 9 risk-management rules, the Commission is taking
- 10 the position that the DSRO model is not enough and
- 11 that to some extent direct regulation is
- 12 necessary. I disagree with this redundant
- 13 regulatory approach. Further, since the
- 14 Commission is committed to developing MF Global
- 15 related reforms for both DSROs and futures
- 16 commission merchants, the Commission have waited
- 17 to finalize this group of rules to avoid
- 18 regulating in an ad hoc manner. As I stated
- 19 previously, the Commission continues to play hide
- 20 the ball by not providing sufficient details
- 21 regarding the implementation timeline. This rule
- is no different and highlights the fact that the

```
1 sequencing of our rules his haphazard and we seem
```

- 2 to be going out of our way to make the schedule as
- 3 complicated as possible. The compliance schedule
- 4 fails to account for interdependencies between
- 5 rules of the dealer definition, determining which
- 6 swaps will be subject to mandatory clearing and
- 7 establishing guidance for the registration and
- 8 regulation of SEFs. I've urged the Commission
- 9 countless times to make sense of these
- implementation timelines.
- 11 President Obama has demanded a more
- 12 comprehensive analysis from our regulatory
- agencies than what is presented in the
- 14 Commission's rules here today. While the
- 15 cost-benefit analysis is better than in some
- 16 recent rules and includes an appropriate baseline
- that is not tied to an arbitrary assumption, it is
- 18 flawed in two major areas: one, the lack of
- 19 qualification, and, two, the failure to conduct
- 20 any research or sophisticated analysis. To prove
- 21 my point regarding quantification, this rule's
- 22 cost-benefit analysis does not contain one single

```
1 number or even a dollar sign. How can a rule
```

- 2 setting standards for clearing fail to offer one
- 3 estimate when market participants have been
- 4 clearing swaps for over a decade? I find it hard
- 5 to imagine that the Commission could not survey
- 6 market participants to discern the range of
- 7 possible outcomes. I continue to believe that our
- 8 cost- benefit analyses are a crucial part of each
- 9 and every rulemaking and we can't continue to
- 10 disregard statutorily mandated responsibilities
- 11 to, one, set appropriate baselines, two, to
- 12 conduct research or utilize sophisticated survey
- techniques, and, three, based on the research of
- 14 those surveys to provide a quantification of
- 15 potential costs.
- 16 Unfortunately, I am unable to support
- the final rules for three specific reasons.
- 18 First, we failed to develop a clear schedule that
- integrates other rules. Second, the rule
- 20 undermines the self-regulatory approach of DCOs to
- 21 manage FCM risk management and calls into question
- 22 the entire DSRO oversight regime by substituting

```
1 Commission judgment for the judgment of DSROs.
```

- 2 This new approach is a solution in search of a
- 3 problem. Finally, I believe the cost-benefit
- 4 analysis suffers from a lack of quantitative
- 5 analysis. I know that the Commission is capable
- of much more. The question remains, however, if
- 7 we are able to slow down our rulemaking to do the
- 8 actual work. My dissent on this rule should not
- 9 take away from the deep appreciation I have for
- 10 the hard work of the staff or my desire to
- implement an effective straight-through processing
- 12 regime that eliminates the need for unnecessary
- and limiting documentation. Thank you, Mr.
- 14 Chairman.
- 15 CHAIRMAN GENSLER: Thank you,
- 16 Commissioner O'Malia. Commissioner Wetjen?
- 17 COMMISSIONER WETJEN: Thank you, Mr.
- 18 Chairman. Last week I attended for the first time
- 19 the FIA's Annual Conference and there participated
- on a panel on clearing and trade execution. I
- 21 found the panel and the conference as a whole
- 22 extremely valuable. I heard many viewpoints about

```
1 market developments and the Commission's rules
```

- which added color to the picture already presented
- 3 to us in formal comments submitted to the
- 4 Commission. Like the meetings I've had with
- 5 interested parties since my arrival at the
- 6 Commission, the conference reflected the fact that
- 7 the markets and entities this Commission regulates
- 8 are experiencing enormous change. The Commission
- 9 itself is undergoing significant change as its
- 10 mission has evolved and responsibilities have
- increased. I sensed last week that all of us who
- 12 care about these markets are finding the changes
- to be a bit unsettling, exciting or both.
- 14 These observations also apply to the
- 15 rule before us today. There is hesitation from
- some market participants that the rule would not
- 17 permit adequate and necessary risk management for
- dealers and clearing FCMs and that time is needed
- 19 to invest in necessary technology upgrades.
- Others argue that the technology already exists,
- 21 little time is needed to adopt it and they are
- 22 eager to deploy it in order to seize opportunities

```
1 that will come with mandatory clearing. Again, in
```

- 2 my conversations I have heard both sides of the
- debate, but the latter argument was much closer to
- 4 a consensus view. For example, from my
- 5 discussions on the panel, the overwhelming
- 6 consensus appeared to be that risk-management
- 7 concerns relating to trade breakage are not
- 8 pressing ones. I recognize that not every
- 9 viewpoint was presented on the panel; indeed,
- 10 we've heard other viewpoints in the comment
- 11 letters. But in practice, neither counterparty to
- 12 a trade has an interest in a trade breaking which
- was true before today's rule was proposed and will
- 14 remain so. In fact, the energy swap markets'
- transition to a posttrade clearing solution after
- 16 experiencing disruptions from the fall of Enron.
- 17 They continue to serve as the best evidence that
- 18 real-time trade acceptance is possible with
- 19 minimal breakage. This also suggests that risk is
- 20 being adequately managed through that mechanism
- 21 and thus counterparty credit concerns should not
- 22 necessarily limit access to liquidity.

```
1
                 Additionally, my discussions last week
       and in comment letters, FCMs and sell-side
 3
       liquidity providers and by-side firms noted that
       certain provisions in trilateral agreements
       ostensibly designed to help manage customer credit
       risks may be unnecessary and counterproductive to
       the push for clearing. Moreover, as noted,
       existing clearing arrangements in the energy space
 8
 9
       demonstrate that markets can operate without the
       provisions prohibited by today's rule. There also
10
       were firms at the conference that exhibited their
11
       technology for clearing services that explained
12
13
       how their products are available today and could
       be deployed rapidly for use. I understand their
14
       interest in saying so, but the evidence they
15
16
       displayed was compelling.
17
                 For these and other reasons I will be
       supporting the staff's recommendations on customer
18
19
       clearing documentation, timing of acceptance and
20
       rejection of trades and risk- management
21
       procedures. They are intended to ensure that all
22
       market participants will have open access to
```

```
1 clearing and competitive execution and that
```

- 2 clearing members will have strong risk-management
- 3 systems in place to prevent disruptions to the
- 4 markets and the clearing system. I am persuaded
- 5 they will help the marketplace achieve these
- 6 goals. The rule will not interfere with but,
- 7 rather, expedite the arrival of a competitive
- 8 landscape for clearing FCMs, DCOs and dealers who
- 9 will compete on at least two fronts, transparency
- and how they manage risk and their technology to
- 11 enable best execution. This market dynamic will I
- 12 believe lead to the continued development of
- technology solutions with the support of a
- 14 reasonable regulatory deadline. Risk management
- is one of the keystones of the market for cleared
- swaps, but it must not be done in a way that
- impairs open access or competitive execution.
- 18 Counterparty risk can be mitigated by reducing as
- much as possible the delay between execution and
- 20 acceptance. The rule we are considering today
- 21 will require SEFs and DCMs to be able to effect
- 22 straight-through processing. It also will require

```
1 clearing FCMs to coordinate with DCOs to ensure
```

- 2 that trades are accepted for clearing as quickly
- 3 as technologically practicable. And for swaps
- 4 subject to mandatory clearing, dealers will be
- 5 required to submit the swaps to the DCO as soon as
- 6 technologically practicable after execution. The
- 7 rule also specifies risk-management standards for
- 8 clearing members and requires periodic stress
- 9 tests of positions held at DCOs. I believe these
- 10 recommendations will provide an appropriate nudge
- 11 to the market to embrace the change to clearing
- even more quickly than it has. As always,
- 13 however, the Commission must ensure that these
- 14 timelines realistically account for the
- operational challenges that will confront market
- 16 participants. Aggressive timelines that are not
- 17 realistic could dampen competition between firms
- and ultimately hurt the consumers we are aiming to
- 19 protect. I want to make note of Commissioner
- 20 Sommers's comments and mention that I agree with
- 21 the point that she made that if you have an overly
- 22 aggressive timeline that you could have this

```
1 perverse effect of dampening competition between
```

- 2 FCMs which is not a desired outcome. This is
- 3 consistent with my previous statements that the
- 4 Commission must take a measured approach to our
- 5 regulations, and in this case this means we must
- 6 encourage an orderly transition from the markets
- 7 as they exist today to a multilateral trading and
- 8 central clearing model. I believe that the rule
- 9 before us will do that. I also want to thank the
- 10 staff for their efforts on this rule and their
- 11 hard work in the preparation of this rulemaking.
- 12 Thank you.
- 13 CHAIRMAN GENSLER: Thank you,
- 14 Commissioner Wetjen. With that staff will make a
- presentation concerning the recommendations and
- 16 afterward we'll have some questions for you. I
- don't know who's going to take the lead, but Chris
- 18 Hower, John Lawton, Ananda Radhakrishnan and Hugh
- 19 Rooney who is appearing for the first time here
- 20 from the Division of Clearing and Risk. Then Cam
- 21 Nunnery from the office of Chief Economist who has
- done fabulous work on every part of this rule.

```
1 MR. RADHAKRISHNAN: Thank you, Mr.
```

- 2 Chairman. Before I turn it over to John Lawton I
- 3 would like to highlight the purpose behind these
- 4 rules which we state in the Federal Register
- 5 release: one, to increase customer access to
- 6 clearing, two, to facilitate the timely processing
- of trades and, three, to strengthen risk
- 8 management. All of these three areas I believe
- 9 are appropriate for the Commission to issue
- 10 rulemakings so that the market participants know
- 11 what the expectations of the Commission are. I'm
- very appreciative of the efforts of the team. I
- think they've done a lot of hard work and I'll
- 14 turn it over to John. Thank you.
- MR. LAWTON: I should point that Hugh
- 16 Rooney is from our Chicago office and in
- 17 particular worked on the risk- management piece of
- 18 this rule.
- 19 The Federal Register release before you
- 20 today contains three sets of related rules which
- 21 come from four notices of proposed rulemaking.
- 22 The first addresses the documentation that a

```
1 market participant enters into before clearing to
```

- 2 an FCM or trading opposite a swap dealer or major
- 3 swap participant. The second addresses the
- 4 procedures to be followed when trades are
- 5 submitted for clearing. The third set addresses
- 6 clearing member procedures for risk management.
- 7 I'll talk about each set in turn.
- 8 Staff is recommending that these rules
- 9 be handled as a package because they are
- 10 intertwined in both their purpose and their
- 11 effect. For example, if you bolster risk
- management at the clearing member level, trade
- processing could be done more quickly because
- 14 orders have been screened before execution.
- 15 Similarly, if trade processing is accomplished
- 16 more quickly, it becomes easier for firms to
- 17 expand access to a broader range of market
- participants because the length of time in which
- they're exposed to counterparty risk is shortened.
- 20 With that overview, turning first to the
- 21 documentation rule, this set contains three
- 22 parallel rules applying to FCMs, swap dealers and

```
1 MSPs and DCOs. The rules prohibit these regulated
```

- 2 entities from entering into arrangements that do a
- 3 number of things including disclosing the identity
- 4 of the original executing counterparty, limiting
- 5 the number of counterparties with whom a client
- 6 can trade, restricting the size of the positions a
- 7 client can trade with any individual counterparty,
- 8 impairing a client's access to execution on terms
- 9 reasonably related to the best terms available or
- 10 preventing compliance with the processing
- 11 timeframes also moving forward in this rule
- 12 package.
- 13 The Commission received 38 comments on
- 14 this aspect of the proposal. Thirty commenters
- generally supported it, eight expressed concerns
- and not everybody addressed every aspect of the
- 17 proposal. The commenters in support included
- 18 asset managers, market makers, trading platforms,
- 19 DCOs and some dealers. The commenters in
- 20 opposition were predominantly dealers.
- 21 Staff is recommending that the
- 22 Commission adopt the rules with one clarifying

```
1 change that's responsive to the comments. As
```

- 2 mentioned, staff believes that these rules will
- 3 increase competition in both execution and in
- 4 clearing, that they will facilitate processing of
- 5 trades thereby reducing risk and that they will
- 6 decrease the opportunity for conflicts of interest
- 7 both at FCMs and swap dealers. To give an
- 8 illustration of these points, for example, if a
- 9 market participant is limited as to how many
- 10 counterparties he can trade with or as to how
- 11 large a position he can take with any individual
- 12 counterparty, he seems to be less likely to get
- 13 the best price. Moreover, potential
- 14 counterparties would also be denied the
- opportunity to trade with him, potentially
- 16 affecting the price they could get. This would
- impair overall market liquidity and price
- 18 discovery. Staff notes that the types of
- 19 provisions prohibited by these rules have never
- 20 been in place in the cleared futures markets and
- 21 we believe that the processing and risk-management
- 22 rules to be discussed in a moment address many of

```
1
       the concerns that the prohibited provisions were
       originally designed to address. The clarifying
       amendment that we're putting in would make it
 3
       explicit that nothing in these rules prohibits a
       dealer or MSP from placing a limit on the amount
       of trading that it will do with a particular
       counterparty. The rules only prohibit them from
       placing limits on the amount of trading that the
 8
 9
       counterparty can in turn do with third parties.
                 Moving to the second set of rules, are
10
       the processing rules, they addresses the handling
11
12
       of trades by various participants in the clearing
13
       process. Here we have seven rules in the package,
14
       one trade submission by swap dealers and MSPs, two
15
       for trade processing by markets as parallel rules
16
       for DCMs and SEFs, two for trade acceptance by
17
       clearing members, again there are parallel rules
18
       for FCMs and swap dealers, one for trade
```

20 the distribution of allocation information for

acceptance by DCOs and then one as mentioned for

21 bunched orders and I'll talk about that in a

22 moment.

Τ.	inese processing rules generally provide
2	for coordination among the parties to facilitate
3	processing up and down the chain. They generally
4	set a performance standard related to what is
5	technologically practicable. The goal is to
6	achieve timeframes that are as close to real time
7	as possible. This is in the best interests of all
8	market participant because it promotes efficient
9	trading and reduces risk for parties at all points
10	in the clearing process. The commenters generally
11	supported the thrust of these rules, but there was
12	some disagreement as to how much can be achieved
13	in the near term. Generally, by-side participants
14	and trading platforms and DCOs were perhaps more
15	optimistic than sell-side participants about how
16	soon straight-through processing can be achieved.
17	Turning to bunched orders, the
18	processing rules also contain a provision that
19	essentially adapts the procedures that have been
20	used for futures trades to swaps. Stepped back, a
21	bunched order is a trade placed by an account
22	manager on behalf of multiple clients which is

```
1 executed as a block and then allocated afterwards
```

- 2 in pieces to individual client accounts. As I
- 3 mentioned, the rule would apply to swaps to
- 4 procedures that have been place in futures for a
- 5 number of years. A single clearing member accepts
- 6 the entire block for clearing at the time of
- 7 execution and then the account manager after the
- 8 fact allocates the pieces out to the individual
- 9 client accounts which may be located at multiple
- 10 clearing members. This procedure allows the
- 11 account manager to obtain the efficiency of
- 12 executing the trade as a block and the risk-
- management protection of having a clearing member
- 14 who quarantees the entire block at the time of
- execution and up until it can be allocated among
- 16 the individual accounts at their respective
- 17 clearing members.
- 18 The third set of rules that are in the
- 19 package today addresses clearing member risk
- 20 management. Here again there are two rules that
- 21 are parallel rules for FCMs and for swap dealer
- 22 MSPs. The two rules differ insofar as FCMs may

```
1 clear on behalf of customers while swap dealer
```

- 2 MSPs may only clear for proprietary accounts. As
- 3 the Commission knows, last October the Commission
- 4 approved extensive risk-management rules for DCOs.
- 5 Given the increased importance of clearing under
- 6 the Dodd-Frank Act, the expected entrance into
- 7 clearing of new products and of hew participants,
- 8 protections at the clearing member level as well
- 9 as at the DCO level, seem appropriate.
- 10 Specifically, bringing swaps into clearing will
- increase both the magnitude and the nature of
- 12 risks that clearing members will be facing going
- forward. The rules require FCMs and FCM SPs that
- 14 are clearing members to do a number of things.
- These include establishing risk-based limits for
- 16 each account, screening orders for compliance with
- 17 the limits, monitoring for adherence with the
- 18 limits both intraday and overnight, conducting
- 19 stress tests, evaluating periodically their
- 20 ability to meet margin requirements, evaluating
- 21 their ability to liquidate positions if necessary
- 22 and testing lines of credit. The rules do not

```
1 prescribe the particular means of fulfilling any
```

- of these obligations. As was the case in the DCO
- 3 rules, clearing members will have considerable
- 4 flexibility in designing risk-management
- 5 procedures that meet each of these requirements.
- 6 For example, the rules do not specify the size of
- 7 limits that must be set for any account.
- 8 Similarly, the rules do not specify the terms of
- 9 the stress tests that will be used by any clearing
- 10 member. In each case, this will be a matter of
- judgment that the clearing member's
- 12 risk-management team would make subject of course
- 13 to oversight by the Commission for general
- 14 compliance with the rules. In response to the
- 15 comments, staff recommends that the Commission
- 16 modify the rules as they apply to give-ups and
- 17 bunched orders. In each case, the changes would
- 18 recognize that receiving clearing firms cannot
- 19 prescreen orders. For example, in the case of
- 20 bunched order, the receiving firm must communicate
- 21 to the executing firm what the account limit is
- 22 for each particular account that's in the bunch

```
and then it is up to the account manager to make
```

- 2 sure they do not allocate a position that exceeds
- 3 that limit, therefore raising the chances of it
- 4 being rejected by the clearing receiving member.
- 5 This concludes my presentation and we'd be happy
- 6 to try to answer any questions.
- 7 CHAIRMAN GENSLER: Thank you, John. At
- 8 this time I'll entertain a motion to accept the
- 9 staff recommendation.
- 10 COMMISSIONER SOMMERS: So moved.
- 11 COMMISSIONER CHILTON: Second.
- 12 CHAIRMAN GENSLER: Thank you. I support
- today's final rulemaking on clearing which I think
- 14 will promote market participants' access to
- 15 central clearing. I think through promoting that
- 16 access to central clearing it is a critical piece
- 17 also in promoting market transparency. It will
- 18 foster competition as well. I think it in essence
- 19 helps democratize the markets with ultimately
- 20 greater competition and access to central clearing
- 21 will lower cost to end users throughout the
- 22 economy. I think they will also be able to rely

```
on bolstered risk-management rules. I have a
```

- 2 longer statement that will be entered into the
- 3 record, but I have a couple of questions on a
- 4 number of areas. The first is on the compliance
- 5 dates. John, you may have said it, but if you can
- 6 say what the compliance date is. I think I know
- 7 the answer but I want to make sure that the public
- 8 hears it clearly.
- 9 MR. LAWTON: The Federal Register
- 10 release provides that the compliance date will be
- 11 October 1. There is a further complication in
- that some of the rules that apply for example to
- DCMs, FCMs or DCOs, the compliance date will be
- October 1 for those. For swap dealers, MSPs and
- 15 SEFs, the compliance date would later of that or
- the date at which other necessary rulemakings
- 17 become effective.
- 18 CHAIRMAN GENSLER: Though I have every
- 19 anticipation that we will finish these entity
- 20 definition rules well before October 1, you're
- 21 saying we've put it out there that if for some
- 22 reason there is not swap dealer registration by

```
then, it's later than October 1?
```

- 2 MR. LAWTON: That's right, and the same
- 3 for the SEF rules.
- 4 CHAIRMAN GENSLER: Also we will if we
- 5 finalize here delegate to Ananda some discretion
- 6 if futures commission merchants and swap dealers
- 7 say they have a technological challenge or
- 8 economic challenge to move forward. Is that
- 9 correct?
- 10 MR. LAWTON: Right. As there was a
- 11 precedent in the internal business conduct rules,
- it's essentially the same sort of language and
- procedure where the division director can receive
- 14 requests from individual applicants for extended
- periods based on something not being technically
- or economically practicable.
- 17 CHAIRMAN GENSLER: I may be speaking to
- 18 broader market participants because I know some of
- 19 them had hoped that we would have this be shorter
- than October 1, say July 1, but I want to clarify.
- 21 Nothing in this though limits somebody from doing
- 22 all of this earlier. If a futures commission

```
1 merchant wants to offer this in May or June,
```

- 2 they're allowed to. Is that correct?
- 3 MR. LAWTON: That's right. Our
- 4 understanding is that that are people who are
- 5 capable of doing that and have done it and there
- 6 are competitive factors that lead people to
- 7 potentially do it earlier than that date.
- 8 CHAIRMAN GENSLER: For some of those out
- 9 there who may be disappointed, this is a
- 10 Commission process and I think we've come out with
- 11 the right result go give a little bit more time
- 12 and to give some discretion to the division
- director because maybe not every one of the 50 or
- 14 60 clearing firms that clear today or futures
- 15 commission merchants will be ready and to
- 16 recognize that not all of them are the same. I
- think this was a good, balanced approach for those
- 18 who may have wished we had done it earlier. I
- 19 think this is the right side of things.
- 20 A second area is on risk management, if
- 21 I could tease something out. I don't want to
- 22 speak for Commissioner O'Malia, but I think that

```
1 was the area that he had the most concerns with in
```

- 2 his statement. There are two points to this.
- 3 There is a list of risk-management procedures
- we're asking futures commission merchants to do,
- 5 and then as Commissioner O'Malia highlighted, it's
- 6 also who's asking them. Do we do it directly or
- 7 do we let the self-regulatory organizations do it?
- 8 May I focus on the first part of that? This list
- 9 that we've talked about, I've taken from staff
- 10 that it is really a list of best practices without
- 11 being too prescriptive. Is that correct?
- MR. LAWTON: That's right. Our
- understanding is that most if not all firms do
- 14 these sorts of things today.
- 15 CHAIRMAN GENSLER: If I recall, about a
- 16 year ago didn't the FIA come together and make
- some recommendations in this area about risk
- management or was it some other industry group?
- 19 So many different groups have some forward.
- 20 MR. LAWTON: I believe it was the FIA.
- 21 CHAIRMAN GENSLER: And that helped us in
- 22 making the original proposal in this area.

1	MR. LAWTON: Right.
2	CHAIRMAN GENSLER: I support all four
3	areas, but I want to speak to this one for a
4	moment because I think it's so critical. I think
5	this is an important area particularly as our
6	markets have so dramatically changed from people
7	trading on the floor in Chicago and New York and
8	elsewhere on the futures markets to electronic
9	trading and then trades can be sent into a
10	clearinghouse in nanoseconds by algorithmic
11	traders, high-frequency traders or just people who
12	are trying to hedge their markets, I think it is
13	critical that they all have financial integrity.
14	What does that mean? It means that somebody is
15	guaranteeing that trade in the clearinghouse.
16	What this rule fundamentally says is if you're
17	going to send it in as a customer of a futures
18	commission merchant, the futures commission
19	merchant has to make sure that you're within the
20	limits before it's sent there. Is that correct,
21	Ananda? I see you are about to say something. Is

22 that right?

1	MR. RADHAKRISHNAN: It is. Also the
2	broader point is that the Commission has the
3	responsibility to avoid systemic risk and to
4	ensure the financial integrity of all transactions
5	subject to the Commodity Exchange Act. Therefore,
6	staff believes that it is entirely appropriate for
7	the Commission to issue rules directed at
8	registrants for risk management apart from the
9	fact, as to the point we've made, that this is
10	already a best practice, I do think that it is
11	entirely appropriate for the Commission.
12	CHAIRMAN GENSLER: I share that view. I
13	support this rule. We have other rules for
14	futures commission merchants. I think it's
15	critical to have these as well because it means
16	that other participants in the market when they
17	enter the market, it could be a corporation trying
18	to hedge its interest rate risk, it could be a
19	farmer or rancher trying to hedge their risk in
20	the corn or wheat markets, that they know that on
21	the other side of the trade there might be a
22	speculator or there may be a high-frequency

```
trader, but that high-frequency trader,
```

- 2 algorithmic trader or speculator has to send their
- 3 trade through a futures commission merchant that
- 4 in essence has a pretrade risk filter, so that
- 5 that is why I support this. Thank you.
- 6 Commissioner Sommers?
- 7 COMMISSIONER SOMMERS: Thank you, Mr.
- 8 Chairman. I have a couple of different questions
- 9 with regard to the submission of swaps for
- 10 clearing to DCOs so that the requirements that are
- 11 within the swap dealer and major swap participant
- 12 requirements and how those actually are
- 13 coordinated with what a DCO already has in place.
- 14 Mechanically I have questions about how we define
- 15 close of business, because the way the rule is
- written it requires that swap dealers and major
- swap participants for swaps that are subject to
- 18 the mandatory clearing requirement submit those
- 19 swaps for clearing no later than the close of
- 20 business on the day of execution, and for those
- swaps that are not subject to the mandatory
- 22 clearing requirement, no later than the next

```
1 business day after execution of the swap. There
```

- 2 were a couple of different comments on the timing
- 3 with regard to late in the day and what would be
- 4 practical for submission if it's already after a
- 5 DCO's cutoff time. If we could talk about how
- 6 that works and whether or not the DCOs have a say
- 7 in how these submitted, the timing.
- 8 MR. LAWTON: Currently DCOs have
- 9 different cutoff times. We didn't define close of
- 10 business in the rule. We've put clarifying
- 11 language in the Federal Register release that
- makes the point that close of business for this
- purpose would be close of business at the DCO at
- 14 which you're clearing. Our understanding is that
- 15 currently people are well aware of what the cutoff
- time is at each DCO, they're also aware of their
- own processing times and that they tend to not do
- 18 trades too close to the close of business because
- 19 they want to get them in and get them cleared so
- 20 that they don't face any increment of risk where
- 21 it's not yet been accepted for clearing. I think
- 22 as to the question if someone did execute a trade

```
1 at 6:59:59 and close of business was 7:00, I think
```

- 2 they probably missed the DCO's cutoff and in fact
- 3 it would have to be submitted for clearing the
- 4 next day. Again, our anecdotal understanding is
- 5 that people are aware of that and try to get their
- 6 trades done, and as I said, they're aware of their
- 7 own processing speed so that they try to get their
- 8 trades done quickly enough and they are of how
- 9 quickly an affirmation platform can react and how
- 10 quickly their FCM can react such that they can get
- 11 their trades done whatever it takes, a minute or
- 12 two, before the DCO cutoff time to get them in.
- 13 COMMISSIONER SOMMERS: My concern would
- 14 be that that would not be considered out of
- 15 compliance with this rule, that if the DCO has a
- 16 cutoff time of 7:00 p.m. and your execution was
- 17 actually 6:59 yet you miss the cutoff time, that
- 18 by submitting it for clearing the next day, we
- would still consider that complying with this
- 20 rule.
- 21 MR. LAWTON: Yes, I think we would.
- 22 COMMISSIONER SOMMERS: I think that

```
1 those are all of my questions.
```

- CHAIRMAN GENSLER: Thank you,
- 3 Commissioner Sommers. Commissioner Chilton?
- 4 COMMISSIONER CHILTON: Thanks, Mr.
- 5 Chairman. I wanted to talk just a little bit
- 6 about cost-benefit analysis. I don't know if
- 7 that's one of yours or if Andrei needs to help out
- 8 on this one. This document is 124 pages long and
- 9 45 pages of it is the cost-benefit analysis, more
- 10 than a third. Length does not equal substance
- 11 always, so just because there's a third of it
- that's dedicated to that doesn't mean that it
- 13 can't be better. Frankly, I think there are ways
- it could probably be better, but I'm convinced
- 15 based upon the talks with you that we've done
- 16 everything that we are legally required to do.
- 17 When I say it could be better, it can only be
- 18 better if we get help from the industry, and I'm
- 19 not talking about just this rule, but there is
- 20 this weird self-fulfilling prophecy that exists.
- 21 So we go out and we take comments and we ask tell
- 22 us how this is going to impact your industry.

```
1 Then we either get crappy information or
```

- 2 information that we can't use or share with the
- 3 public or we get no information, then we put a
- 4 rule out and they say you have a crappy cost-
- 5 benefit analysis and then they take us to court.
- 6 We got to sort of act like a team here as an
- 7 industry. You can't have it both ways. I
- 8 actually find myself in agreement with
- 9 Commissioner O'Malia with regard to we want to get
- 10 the best possible cost-benefit analysis we can.
- 11 But again, the cost-benefit analysis is a part of
- the process. That's not our goal. The goal is
- 13 the reg. It includes the 45 pages, but it's not
- 14 just the 45 pages. I guess my only question is
- have we done everything that we are required to do
- as good as we can with regard to the legal
- 17 requirements of a cost-benefit analysis?
- MR. NUNNERY: I am happy to speak to
- 19 that and, yes, I believe that we have.
- 20 COMMISSIONER CHILTON: I hope to the
- 21 extent that we get other information on rules
- going forward that we can analyze it more, get

```
1 more in-depth stuff, but it's a two-way street
```

- 2 here. We got to hear this stuff from the
- 3 industry. I'm not saying that the industry as a
- 4 general matter doesn't respond. Sometimes they
- 5 do. They gave us some advice on this one. But I
- 6 think we can all do better, and the ultimate goal
- 7 I think is getting these rules done in a
- 8 thoughtful way. Thanks very much.
- 9 COMMISSIONER SOMMERS: Will the
- 10 gentleman yield?
- 11 COMMISSIONER CHILTON: Absolutely.
- 12 COMMISSIONER SOMMERS: I have a comment.
- I think that one of the points with regard to the
- 14 cost-benefit analysis that is incumbent upon us to
- 15 consider are the comments that we continually get
- and we reject based on the fact that they don't
- 17 comply with the deadlines that we have set.
- 18 Commenters will say we can comply with this but it
- 19 will take an enormous upgrade for us system wide
- which reasonably may be done within 9 months to 12
- 21 months. But if you're going to require it in 60
- days, we're going to have to take everybody who we

1 have working in our IT department and put them on

- 2 this project.
- 3 COMMISSIONER CHILTON: Right.
- 4 COMMISSIONER SOMMERS: Is that feasible
- 5 and is that what we should be requiring? Is that
- 6 reasonable?
- 7 COMMISSIONER CHILTON: What we should do
- 8 is provide the sort of safe harbors that I think
- 9 we have in this rule where we allow for greater
- 10 time in certain instances where we hear that, or
- 11 like we did in the last rule, provide not an
- 12 escape value, but a temporary escape valve, and
- we've done that in this rule where we provided the
- 14 division director the authority to say, no, you
- 15 can't do it. I think those are determinations
- 16 that -- we can't make every determination about
- individual companies, but I take your point.
- 18 COMMISSIONER SOMMERS: I don't disagree
- 19 with that. But last time we did that we did it on
- 20 the dais and today we did it last night so that I
- 21 didn't even know it was there until today.
- 22 COMMISSIONER CHILTON: The good thing is

```
1 it's in the rule. I'm not saying that this
```

- 2 process is always as neat and tidy as it should
- 3 be, but the important thing is we get there. I
- 4 think we agree a lot more than we disagree on the
- 5 cost-benefit. Sometimes I think it looks like
- 6 we're maybe further apart here. It's part of the
- 7 law. It's 15(a) of the Commodity Exchange Act.
- 8 It's been there forever. We all agree that it
- 9 needs to be done, we want to get it done well, but
- 10 some of this is unchartered territory. We didn't
- 11 regulate these hundreds of trillions of dollars of
- swaps so we don't know what was going on which is
- 13 why we need the input from the industry, but I
- don't agree with Commissioner Sommers. Thanks,
- 15 Mr. Chairman.
- 16 CHAIRMAN GENSLER: I thank both of you.
- 17 I think that cost-benefit considerations go to
- 18 each aspect when we consider a rule. In this
- 19 particular circumstance even on the client
- 20 clearing documentation we made changes based on
- 21 comments about swap dealer risk management. Is
- 22 that technically cost-benefit or is it just

```
1 prudent to give them more chance to do the risk
```

- 2 management? It's both. I would say I'm
- 3 personally influenced every time somebody comes to
- 4 my office with this is what a commenter is saying.
- 5 I ask what is the benefit and what's the cost of
- 6 each of those even when it's not quantified? I
- 7 think that each of the five Commissioners do a lot
- 8 of that. Not to mention the overall cost which
- 9 are harder to quantify, but we know that 8 million
- 10 Americans lost their jobs and we had a financial
- 11 crisis so that Congress has said let's move to
- 12 standard products being cleared and today's rule
- 13 helps move that overall mission or that overall
- 14 thing of Congress. I'm glad for move from a
- shorter implementation date to 6 months. I'm glad
- 16 we included the delegation as we did in the last
- one. I'm glad we're not doing it on the dais.
- 18 Commissioner O'Malia?
- 19 COMMISSIONER O'MALIA: Thank you. I
- 20 appreciate Commissioner Chilton's comments. We
- 21 don't disagree. He wants good data from the
- 22 industry. We want good rules that have good data

```
in them. To Commissioner Sommers's point, we have
```

- 2 to be fair about what we're asking them in terms
- 3 of what we can expect them to deliver and the
- 4 timeframes we're going to deliver them. They have
- 5 a massive throughput of data and they're trying to
- 6 understand it, and to quantify it we're asking
- 7 them a lot. We also have that same obligation.
- 8 So I'm glad to hear that we're not that far apart
- 9 and that Commissioner Chilton raised this issue.
- 10 It's important to me, and I said in my opening
- 11 statement that this is a better rule than the last
- one by far. The baseline was more accurate, it
- was accurate I think, but we still suffer from the
- lack of quantitative analysis. As I said, there
- wasn't a single dollar figure in there. In the
- 16 PRA there actually are dollar figures. We
- 17 actually surveyed the industry. That didn't make
- 18 it over the line into the cost-benefit analysis
- 19 which is odd, but we can't ignore and not look
- 20 because it's hard. That's where I fear we aren't
- 21 looking because is the document done by NIRA in
- 22 working with the ISDA research staff on the cost-

```
benefits of mandatory electronic execution
```

- 2 requirements for interest rate products? November
- 3 2011. This is broader than what we're addressing
- 4 specifically here, but this is addressed in this
- 5 document. Did you include this research, these
- 6 quantified costs in our cost-benefit analysis?
- 7 MR. NUNNERY: We did not reference it
- 8 specifically, though I am familiar with that
- 9 study.
- 10 COMMISSIONER O'MALIA: The industry post
- 11 when we put out the draft rule on documentation
- 12 banning it, they moved. Dealers might not have
- 13 wanted to move. They moved. They joined with the
- 14 buy side and they've been working through an
- organization to resolve the straight-through
- 16 processing issue to develop a technology solution
- much like we have in the futures markets. They
- 18 are meeting on a regular basis. In fact, they're
- 19 going to be the third panel of our TAC advisory
- 20 committee on the 29th. Did we include their
- 21 solutions in this document?
- MR. NUNNERY: I have joined one of the

```
1 TAC meetings and am familiar with some of the work
```

- 2 that they're doing. One of the pieces that we
- 3 felt was very important in this rule was to allow
- 4 the industry to develop the solutions that they
- 5 felt are most appropriate. To your comments
- 6 earlier, providing an approach that established
- 7 certain timing requirements but not a specific
- 8 solution that we would endorse, the Commission was
- 9 very important to us so that I think the
- 10 cost-benefit analysis reflects that.
- 11 MR. LAWTON: May I add one point? I
- think it would be helpful as one of the other
- 13 Commissioners said if the commenters have these
- 14 studies, if they actually attach them to their
- 15 comment letters. Then they would be officially in
- 16 the record.
- 17 COMMISSIONER O'MALIA: This was
- 18 submitted?
- 19 COMMISSIONER SOMMERS: I don't know who
- 20 submitted it and when.
- 21 COMMISSIONER O'MALIA: I think the
- 22 Chairman made it, Commissioner Chilton made it,

```
1 I'm sure Commissioner Wetjen sat on that panel and
```

- 2 made it in his opening statement, the industry has
- 3 to solve this problem. This is a technology
- 4 solution. We didn't mandate which way they go and
- 5 if the DCM or the DCO or the SEF or the FCM puts
- 6 the credit checks in, we said it just has to get
- 7 done by a specific date as to Cam's point just a
- 8 moment ago. So that it's really up the industry
- 9 to do it and I hope we've given them the time to
- 10 do it. I appreciate that we moved this from the
- 11 draft. Why October 1?
- MR. RADHAKRISHNAN: We thought that
- would be sufficient time for people. This is not
- 14 new. People know that this is coming, and we
- thought that we'd give them sufficient time to
- October 1, 6 months from now, to come up with a
- 17 solution. We understand that people have been
- 18 working on solutions and we thought that it would
- 19 give people enough lead time to get a solution in
- 20 place.
- 21 COMMISSIONER O'MALIA: But it's not
- 22 based on any conversation with the industry? It's

```
1 our own estimate?
```

- MR. RADHAKRISHNAN: That's right.
- 3 COMMISSIONER O'MALIA: And its
- 4 relationship to mandatory clearing? When is
- 5 mandatory clearing going to --
- 6 MR. RADHAKRISHNAN: That I don't know.
- 7 I guess staff's objective is to make a proposal to
- 8 the Commission very early in April, and if all
- 9 goes well, hopefully we'll get the first
- 10 determinations done 3 months after that together
- 11 with the implementation schedule so that I'm
- 12 guessing right now the middle of October if things
- 13 go well.
- 14 COMMISSIONER O'MALIA: For mandatory and
- 15 not the voluntary?
- MR. RADHAKRISHNAN: Yes, for mandatory.
- 17 COMMISSIONER O'MALIA: So that we're not
- 18 far.
- MR. RADHAKRISHNAN: No.
- 20 COMMISSIONER O'MALIA: By weeks,
- 21 apparently.
- 22 CHAIRMAN GENSLER: If you think we put

```
it out in April, you're thinking the 90-day
```

- 2 process runs to July.
- 3 MR. RADHAKRISHNAN: Right.
- 4 CHAIRMAN GENSLER: When you referred to
- 5 October it's months later when it kicks in for
- 6 what may be the first group.
- 7 MR. RADHAKRISHNAN: That's right.
- 8 CHAIRMAN GENSLER: What we proposed was
- 9 the dealer group in some of the high-volume funds.
- 10 MR. RADHAKRISHNAN: That's right.
- 11 That's right.
- 12 COMMISSIONER O'MALIA: Would the general
- 13 prohibition to disclose the identity of a
- 14 customer's original executing counterparty
- 15 contained in 1.7(2)(a) 23608(a) 3912(a)(4)(V) of
- the Commission's regulation in this regulation
- 17 have an effect on the request for quoting systems
- offered by SEFs? For example, assume that an FCM
- 19 had been charged by a customer to execute a swap
- 20 transaction on a customer's behalf, would an FCM
- 21 be able to lawfully execute that transaction using
- 22 an RFQ that discloses the identity of a customer's

```
1 counterparty?
```

- MR. LAWTON: I don't think that that
- 3 would be prohibited.
- 4 COMMISSIONER O'MALIA: Thank you. The
- 5 internal business conduct rulemaking states that,
- 6 "The Commission generally would not view as
- 7 improper making available discounted clearing
- 8 services in connection with trading activities."
- 9 Do regulations 1.72(a) and 23608(a) negate this
- 10 statement, and why or why not?
- 11 MR. LAWTON: I don't think that they're
- inconsistent. Again, the general intention of the
- documentation rule is disclosing the identity of
- 14 third-party counterparties.
- 15 COMMISSIONER O'MALIA: To the extent
- 16 that 1.7(1)(a) and 23608(a) would not permit an
- 17 FCM to offer clearing services to a customer to
- 18 reduced rate in exchange for the customer using an
- 19 affiliated SD or MSP for swap execution, should
- 20 this rulemaking clearly state that there exists a
- 21 prohibition or not? Do we need to clarify that?
- 22 MR. LAWTON: I'm sorry. Can you repeat

```
1 that question?
```

- 2 COMMISSIONER O'MALIA: To the extent
- 3 that 1.7(1)(1) and 23608(a) would not permit an
- 4 FCM to offer clearing services to a customer at a
- 5 reduced rate in exchange for the customer using an
- 6 affiliated SD or MSP for swap execution, this
- 7 rulemaking should clarify that shouldn't it?
- 8 MR. LAWTON: I think we do not think
- 9 that it prohibits that.
- 10 COMMISSIONER O'MALIA: That's all I
- 11 have.
- 12 CHAIRMAN GENSLER: Thank you,
- 13 Commissioner O'Malia. Commissioner Wetjen?
- 14 COMMISSIONER WETJEN: I'm starting to
- get used to Commissioner O'Malia stealing my
- thunder so I always have to behind him. I guess
- 17 great minds think alike.
- 18 CHAIRMAN GENSLER: Over the years
- somebody will come behind you and you'll get to
- 20 steal their thunder too.
- 21 COMMISSIONER WETJEN: I was going to ask
- 22 some questions about the interplay between the

```
1 mandatory clearing determination by the Commission
```

- 2 and this rule, but as I said, Commissioner O'Malia
- 3 just asked some good questions about that. The
- 4 only thing I would add is I think it makes some
- 5 sense to have compliance with the straight-through
- 6 processing requirements come before the mandatory
- 7 clearing determination which it sounds like is
- 8 likely to be the outcome. Is that right?
- 9 MR. RADHAKRISHNAN: Yes. The other
- 10 thing we should not forget is that we don't want
- 11 to discourage voluntary clearing. A lot of
- 12 voluntary clearing takes place right now. The CME
- has some traction, so we want make sure we don't
- 14 discourage that.
- 15 COMMISSIONER WETJEN: But this way under
- 16 the likely turning of events here we'll have the
- interconnectivity between all the different
- participants in place before the mandatory
- 19 determination comes down from the Commission.
- MR. RADHAKRISHNAN: Yes.
- 21 COMMISSIONER WETJEN: The last thing I
- 22 wanted to say, it's not really related to the

```
1 rule, is another observation about the conference
```

- 2 last week. As I said earlier, I gained a great
- deal from that and learned a lot. I was happy to
- 4 see all of my fellow Commissioners there. That
- 5 was my first one, so I learned the hard way that
- 6 getting through that week requires a tremendous
- 7 amount of stamina. I see a lot of people in the
- 8 room who were there and I was impressed by a lot
- 9 of their stamina last week. I hope I can follow
- 10 suit as best I can next year when we all go back,
- 11 including you, Mr. Chairman.
- 12 CHAIRMAN GENSLER: I did notice you left
- the bar a little earlier than I, but Commissioner
- 14 Sommers and I were still -- Commissioner Chilton,
- I was also going to compliment John Lawton on
- 16 something.
- 17 COMMISSIONER CHILTON: Thanks, Mr.
- 18 Chairman. My only comment about the FIA event is
- 19 that it's a good event and you do get a lot of
- 20 industry feedback, I did and I appreciate and it's
- 21 a helpful thing to hear from people. There are
- 22 not a lot of consumer organizations out there, not

```
1 a lot of average folks representing the American
```

- 2 public. It's pretty much people involved in these
- 3 markets. And as I say, very helpful, but that's
- 4 the side you're getting and I appreciate it. I
- 5 want to continue to get it.
- 6 I wanted to go back because Commissioner
- 7 O'Malia, and not to beat a dead horse here because
- 8 I think we're making progress on this cost-benefit
- 9 thing. And then you mentioned and it piqued my
- 10 interest, the NIRA study that you said we did get
- 11 this information but it didn't make it across the
- 12 line to be included in here. I may be mistaken.
- Was that in a comment on this rule, the NIRA
- study, or is that on the SEF rule?
- MR. NUNNERY: We did not receive that
- study as a comment in response to this rule.
- 17 COMMISSIONER CHILTON: There is a NIRA
- 18 study. There is documentation out there. Did you
- 19 look at it? It's my understanding it was sent in
- 20 on the SEF rule. Would you just disregard it
- 21 because it wasn't sent specifically in on this
- 22 rule?

```
1 MR. NUNNERY: I don't know what rule it
```

- 2 was submitted in response to, but it was not
- 3 submitted in response to this rule.
- 4 COMMISSIONER CHILTON: I want to make
- 5 sure because if you're saying they didn't send it
- 6 to the right file then we sound like bad
- 7 government.
- MR. RADHAKRISHNAN: Here's the issue. I
- 9 may be a bit strict on this, but people need to
- 10 realize that these are not neophytes in the
- industry. If you want to make a comment to a
- 12 particular rule, the comments are out there, we
- tell you what the date is, send it in. So if you
- send it over the transom hoping that we would read
- it, it's difficult because as you know, staff is
- 16 concentrating on a particular rule, there are
- 17 thousands of documents floating around in the
- 18 Commission and it's difficult for us to pinpoint
- 19 one particular rule.
- 20 COMMISSIONER CHILTON: Are you saying
- 21 that they sent it to the wrong file intentionally?
- MR. RADHAKRISHNAN: I think they sent it

```
1 to the wrong file. The other issue I think is an
```

- 2 APA issue which is the APA has a particular
- 3 provision and so if we consider a particular
- document that was not submitted in response to a
- 5 rulemaking, are we then opening ourselves up to
- 6 consider every document that's being sent to the
- 7 Commission?
- 8 COMMISSIONER CHILTON: We probably don't
- 9 want to go down that road with me because I've got
- 10 other issues on that topic. Is anybody at the
- 11 table familiar with this study that Commissioner
- 12 O'Malia and now I have referred to?
- MR. RADHAKRISHNAN: Not me.
- MR. NUNNERY: I know of the study. I'm
- 15 not intimately familiar with it.
- 16 COMMISSIONER CHILTON: What I've heard
- about the study is that it's fairly opaque and
- 18 that it might not be relevant to this which is
- 19 maybe why they didn't send it in. But like I
- 20 said, I think there's room for improvement.
- 21 You've done everything that you can. Section
- 22 15(a) of CEA says there are five things that we

```
1 are supposed to consider in cost-benefit. I'm
```

- 2 not going to read all of them. The first one is
- 3 protection of market participants and the public.
- And the fifth one, so two of the five, is other
- 5 public interest considerations. How do you
- 6 consider what the other public interest
- 7 considerations are? The bailout was \$700 billion.
- 8 Is that a consideration because we didn't have
- 9 regs?
- 10 MR. NUNNERY: Absolutely it is a
- 11 consideration what the systemic risk mitigation
- 12 effects of the rules are. I think one thing I
- should point out in response to some of this is
- that first of all as we suggested we did carefully
- 15 consider all of the costs and the quantified
- 16 values that were submitted to us. Beyond that, I
- 17 think it's also important to recognize that there
- 18 was general consensus around this rule regarding
- 19 the benefits, so Commissioner Chilton as you are
- 20 referring to, the benefits of increased speed of
- 21 processing, the benefits of reduced time between
- 22 execution and clearing determinations, there was

```
1 broad consensus within the industry about the
```

- 2 benefits of those superseding the costs
- 3 notwithstanding the fact that some of the costs
- 4 were not quantified.
- 5 MR. LAWTON: May I add one point? There
- 6 was one commenter who tried to quantify the
- 7 benefits, and as I recall and we're trying to get
- 8 the exact cite, they said there was a \$15 billion
- 9 benefit from these rules collectively.
- 10 CHAIRMAN GENSLER: Did I see that
- 11 General Counsel Berkovitz was trying to get the
- 12 attention of the Commission? It's up to you, Dan.
- MR. BERKOVITZ: I wanted to clarify on
- 14 the NIRA study. The NIRA study came in and I
- believe it was a comment addressed to the entities
- 16 definitions rulemaking.
- 17 COMMISSIONER O'MALIA: There is a
- 18 separate NIRA study on entities. This is on
- 19 electronic execution. It's good to hear that
- 20 people are knowledgeable of this including our
- 21 chief economist because they read it. And to your
- point, Commissioner Chilton, it's not opaque.

```
1 It's not any less opaque than our rule because our
```

- 2 rule doesn't contain a single dollar figure in it
- 3 so that it is useful. The fact that we may be
- dancing on the head of a pin whether we submit it
- on this rule or the other rule, the fact is we've
- 6 got to survey the industry in our first analysis.
- 7 What are we talking about here? How did we
- 8 develop these rules? We can't ignore at that
- 9 point the research out there. A google search
- 10 would have turned this thing up. Let's not hide
- 11 behind some regulatory construct here that gives
- us an excuse not to survey the industry.
- 13 CHAIRMAN GENSLER: Let me say that I
- 14 think that this group is doing an excellent job.
- 15 I think the chief economist and the 15 people in
- that group and all of the folks in the Division of
- 17 Clearing and Risk deserve a big compliment for
- 18 what they've done on this rule in considering the
- 19 costs and benefits. We had an active public
- 20 comment period where dozens of commenters came in.
- 21 I know it's not a voting thing, but 5 to 1 they
- 22 supported these things and they pointed out the

```
1 benefits which are broad market access, benefits
```

- of lowering the barriers to promote competition
- 3 and benefits of promoting central clearing which
- 4 is at the core of what Congress asked us to do.
- 5 But I do think also that we have to make sure that
- 6 commenters understand if they want to get our
- 7 attention to something, please tell us what rule
- 8 you're sending it on, and it would be enormously
- 9 helpful if they sent in quantifications. I know
- 10 that's a challenge, I know that some have done it,
- 11 but only have done it. I see Andrei Kirilenko
- wants to say something.
- MR. KIRILENKO: If I may, I think
- 14 Commissioner O'Malia and Commissioner Chilton and
- others are pointing out a very important point in
- 16 us being proactively engaged with discovering the
- 17 costs and the benefits. I'd like to point out
- 18 that in this particular rule we did engage and
- 19 find out that there currently exists technological
- 20 solutions to these issues and to the extent that
- 21 the industry already has technological solutions
- and to some extent have deployed these

```
1 technological solutions made us acknowledge that
```

- 2 the costs that the industry decided to put into
- 3 these efforts in some cases have been borne. We
- 4 proactively engaged in finding out that the three
- 5 or four firms already have deployed technological
- 6 solutions to that extent.
- 7 It is a fair point that how much more
- 8 proactive can we be if we are not given what we'd
- 9 ideally like to have. I think we are constrained
- 10 as others have pointed out by what we can do under
- 11 the Act and what we're required to do under the
- 12 Act and the industry collaboration especially
- industry collaboration to the extent that it
- 14 creates a public record would be extremely
- 15 appreciated.
- 16 COMMISSIONER O'MALIA: To your staff and
- 17 to you, Andrei, I think you've got the baseline
- 18 right. Dealers have been clearing swaps for a
- 19 decade. That's not the issue here. There are
- 20 some other factors about bringing the next team
- on, and this whole industry effort after the
- 22 documentation rulemaking in August when we first

```
did this one, the triparty. Right?
```

- 2 CHAIRMAN GENSLER: That feels about
- 3 right.
- 4 COMMISSIONER O'MALIA: They said it's
- 5 clear that the Commission isn't going that way and
- 6 they said we're going to put an end to it. What's
- 7 the next step? How do we get these people in
- 8 place to get straight-through clearing and get the
- 9 credit checks done among a variety of SEFs? We've
- 10 got the benefit in the futures market of near
- 11 vertical straight- through processing today, a
- 12 clearinghouse through an exchange at CME, we've
- got another through ICE. That's very
- 14 straightforward. The SEF universe which the ISDA
- document addresses in some of the nuance as it
- 16 relates to swaps is important because you have a
- 17 more horizontal structure. It's a different
- 18 technology and totally achievable. I don't
- 19 disagree with that one bit, but it does have a
- 20 cost and there is a time element. How fast? How
- 21 much do you spend over what period of time to get
- this done? That's what I'm concerned about.

```
1 CHAIRMAN GENSLER: We did get the
```

- 2 benefit and I know Commissioner O'Malia and I have
- 3 chatted about this, that one trading platform,
- 4 it's in our notes on page 29 and when the press
- 5 gets this thing on the website you'll be able to
- 6 see it. It was Javelin that actually put through
- 7 \$4.1 billion of trades. There were only 21
- 8 interest rate swaps so it's not like it was
- 9 thousands of them, but they did put this last
- 10 December. The range took 1.3 to 1.9 seconds.
- 11 They didn't do it for us. They did it because as
- 12 you said the industry is preparing, but it was
- very helpful that Javelin or some other commenter
- 14 sent in this record, told us about it, we were
- able to talk to them about and that's part of the
- 16 record. With all respect, ISDA knows how to make
- 17 something part of the record. The International
- 18 Swaps and Derivatives Association is big. It's an
- 19 association of some of the most powerful,
- 20 well-funded organizations that are thoughtful.
- 21 They know how to get something into the record,
- 22 and I think this team is just doing a terrific

- job. I think, Dave Stawick, it is now your turn.
- 2 MR. STAWICK: Commissioner Wetjen?
- 3 COMMISSIONER WETJEN: Aye.
- 4 MR. STAWICK: Commissioner Wetjen, aye.
- 5 Commissioner O'Malia?
- 6 COMMISSIONER O'MALIA: No.
- 7 MR. STAWICK: Commissioner O'Malia, no.
- 8 Commissioner Chilton?
- 9 COMMISSIONER CHILTON: Aye.
- 10 MR. STAWICK: Commissioner Chilton, aye.
- 11 Commissioner Sommers?
- 12 COMMISSIONER SOMMERS: Aye.
- MR. STAWICK: Commissioner Sommers, aye.
- 14 Mr. Chairman?
- 15 CHAIRMAN GENSLER: Aye.
- MR. STAWICK: Mr. Chairman, aye. Mr.
- 17 Chairman, on this question the yeas are 4, the
- 18 nays are 1.
- 19 CHAIRMAN GENSLER: I thank you, Mr.
- 20 Stawick. With the yeas having it and a majority
- 21 supporting the rule, I want to thank the staff. I
- 22 think I also need unanimous consent to allow staff

```
1 to make technical changes, but I didn't see
```

- 2 anything on the dais so maybe there's not much to
- do without objection. I also was going to note,
- 4 John Lawton, is it now 20 years that you have had
- 5 a St. Patrick's Day tradition?
- 6 MR. LAWTON: Thirty-two.
- 7 CHAIRMAN GENSLER: Thirty-two years that
- 8 John Lawton has had a tradition where he invites
- 9 all the staff of the CFTC and some friends to a
- 10 certain watering hole near Capitol Hill. They
- 11 start at breakfast time and he said he made a
- 12 record. You had 78 people this year. Is that
- 13 right?
- MR. LAWTON: Right. We had a record
- 15 number of records broken.
- 16 CHAIRMAN GENSLER: A record number of
- 17 records broken. We're not going to go there, but
- 18 Commissioner Wetjen, maybe next year you'll be
- 19 joining St. Patrick's Day.
- 20 COMMISSIONER WETJEN: I'm a step ahead
- of you, Mr. Chairman.
- 22 CHAIRMAN GENSLER: You were there?

```
1 COMMISSIONER WETJEN: I was there.
```

- 2 CHAIRMAN GENSLER: All right.
- 3 COMMISSIONER WETJEN: I was one of the
- 4 78. I know if it was a record to have a
- 5 Commissioner there. That might have been a record
- 6 in itself.
- 7 MR. LAWTON: In fact it was.
- 8 CHAIRMAN GENSLER: So to speak about
- 9 stamina, Commissioner Wetjen, I need to see if I
- 10 can keep up with him. But my hat is off to you.
- 11 MR. LAWTON: I think what happened at
- the Tune Inn was in the public interest and there
- were a lot of consumers represented there.
- 14 CHAIRMAN GENSLER: There were a lot of
- 15 consumers. I bet that somewhere behind the Tune
- 16 Inn somebody is hedging something in the grain
- 17 markets that needs this rule, so thank you and
- 18 with that I'll take a motion to adjourn the
- 19 meeting.
- 20 COMMISSIONER SOMMERS: So moved.
- 21 COMMISSIONER CHILTON: Second.
- 22 CHAIRMAN GENSLER: All in favor?

1	(Chorus of ayes.)
2	CHAIRMAN GENSLER: The meeting is
3	adjourned.
4	(Whereupon, at 10:55 a.m. the
5	PROCEEDINGS were adjourned.)
6	* * * *
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	

1	CERTIFICATE OF NOTARY PUBLIC
2	DISTRICT OF COLUMBIA
3	I, Christine Allen, notary public in and
4	for the District of Columbia, do hereby certify
5	that the forgoing PROCEEDING was duly recorded and
6	thereafter reduced to print under my direction;
7	that the witnesses were sworn to tell the truth
8	under penalty of perjury; that said transcript is a
9	true record of the testimony given by witnesses;
10	that I am neither counsel for, related to, nor
11	employed by any of the parties to the action in
12	which this proceeding was called; and, furthermore,
13	that I am not a relative or employee of any
14	attorney or counsel employed by the parties hereto,
15	nor financially or otherwise interested in the
16	outcome of this action.
17	
18	(Signature and Seal on File)
19	
20	Notary Public, in and for the District of Columbia
21	My Commission Expires: January 14, 2013
22	