

UNITED STATES OF AMERICA
COMMODITY FUTURES TRADING COMMISSION

OPEN MEETING ON THREE FINAL RULE PROPOSALS,
ONE PROPOSED RULE AND A DELEGATION OF AUTHORITY
ORDER

Washington, D.C.
Wednesday, January 11, 2012

1 PARTICIPANTS:

2 Commission Members:

3 GARY GENSLER, Chairman

4 BART CHILTON, Commissioner

5 MARK WETJEN, Commissioner

6 JILL E. SOMMERS, Commissioner

7 SCOTT D. O'MALIA, Commissioner

8 Staff:

9 DAVID STAWICK, Office of the Secretariat

10 DAN BERKOVITZ, Office of General Counsel

11 Presentation No. 1: Final Rule on Protection of
12 Cleared Swaps Customer Contracts and Collateral:
13 Conforming Amendments to the Commodity Broker
Bankruptcy Provisions

14 BOB WASSERMAN, Division of Clearing and Risk

15 LAURA ASTRADA, Division of Clearing and Risk

16 MARTIN WHITE, Office of General Counsel

17 Presentation No. 2: Final Rule on Business
18 Conduct Standards for Swap Dealers and Major Swap
Participants with Counterparties

19 PHYLLIS CELA, Enforcement Division

20 TED KNELLER, Enforcement Division

21 CHARLES MCCARTY, Enforcement Division

22

1 PARTICIPANTS (CONT'D):

2 Presentation No. 3a: Final Rule on Registration
3 of Swap Dealers and Major Swap Participants:

4 BARBARA GOLD, Division of Swap Dealer and
5 Intermediary Oversight

6 CHRIS CUMMINGS, Division of Swap Dealer and
7 Intermediary Oversight

8 ELIZABETH MILLER, Division of Swap Dealer and
9 Intermediary Oversight

10 GARY BARNETT, Division of Swap Dealer and
11 Intermediary Oversight

12 Presentation No. 3b: Delegation of Authority
13 Order on Performance of Registration Functions by
14 National Futures Association with Respect to Swap
15 Dealers and Major Swap

16 BARBARA GOLD, Division of Swap Dealer and
17 Intermediary Oversight

18 CHRIS CUMMINGS, Division of Swap Dealer and
19 Intermediary Oversight

20 ELIZABETH MILLER, Division of Swap Dealer and
21 Intermediary Oversight

22 GARY BARNETT, Division of Swap Dealer and
Intermediary Oversight

18 Presentation No. 4: Proposed Rule on Prohibitions
19 and Restrictions on Proprietary Trading and
20 Certain Interests in, And Relationships with,
Hedge Funds and Private Equity Funds:

21 STEVEN SEITZ, Office of General Counsel

22 GARY BARNETT, Division of Swap Dealer and
Intermediary Oversight

1 P R O C E E D I N G S

2 (9:33 a.m.)

3 CHAIRMAN GENSLER: Good morning. This
4 meeting will come to order. This is a public
5 meeting of the Commodity Futures Trading
6 Commission to consider final and proposed rules
7 under the Dodd-Frank Act.

8 I'd like to welcome members of the
9 public, market participants, members of the media,
10 as well as those listening to this meeting on the
11 phone and watching this webcast, the first of our
12 meetings in 2012.

13 I'd first like to wish everybody a happy
14 New Year, and like to thank Commissioner Sommers,
15 Chilton -- is Bart on the phone?

16 COMMISSIONER CHILTON: I'm here, Mr.
17 Chairman.

18 CHAIRMAN GENSLER: Great. Commissioner
19 O'Malia, Commissioner Wetjen for their significant
20 contributions to this entire process as we move
21 along, and I thank all of the members of the
22 hardworking CFTC staff that are so dedicated to

1 this mission.

2 This is our 23rd open meeting of the
3 commission to consider Dodd-Frank rule-making, and
4 today we'll consider staff recommendations on
5 segregation of customer funds for cleared swaps, a
6 business conduct standards rule, which helps on
7 sales practices -- what we call external business
8 conduct rules. Thirdly, registration of swap
9 dealers and major swap participants.

10 And in addition, we will be voting on a
11 delegation order to a registration authority to
12 the National Futures Association. Those would be
13 finals that we would look at.

14 Lastly, we'll vote on a proposed rule on
15 proprietary trading provisions, which is best
16 known as the Volcker Rule.

17 Today's segregation rule is an important
18 step that staff is about to describe in protecting
19 customers and reducing risk of the swaps market --
20 segregation of customer funds at the core
21 foundation of customer protection in the futures
22 and swaps marketplace.

1 The rule further protects customers by
2 ensuring that futures commission merchants and
3 clearing organizations segregate customer
4 collateral supporting cleared swaps. It prohibits
5 clearing organizations from using the collateral
6 of non-defaulting, innocent customers to protect
7 themselves and their clearing members.

8 So in essence, this rule builds upon
9 what we have in the futures world by saying that a
10 clearing organization cannot use non-defaulting
11 customers' money to fill the hole of a defaulting
12 customer's money. But I know that Bob and Laura
13 and Martin will give us a better explanation.

14 For the first time, customer money must
15 be protected all the way down to the clearinghouse
16 on an individual basis. We've received tremendous
17 amount of input on this rule, starting really
18 shortly after the President signed the Dodd- Frank
19 Act, but it's included two staff roundtables, as
20 well as through comments on not only the proposal
21 but something earlier called an "Advance Notice to
22 Proposed Rule Making."

1 This rule builds on the customer
2 protections included in the clearinghouse rules
3 that we voted out in October. Most importantly,
4 what we finalized in October included a provision
5 that said that clearinghouses had to take customer
6 money and keep it on a gross basis, not net one
7 customer against another -- or more precisely, not
8 let the futures commission merchants net that
9 money against each other.

10 What we are continuing to gather
11 thoughtful input on how we might build upon
12 today's proposed final rule. And I've asked staff
13 to carefully analyze proposals from market
14 participants, and to make further recommendations
15 on further safeguarding client collateral on an
16 individual basis. And there have been numerous
17 letters even in the last week, in the last month
18 about some thoughts, and I've asked staff to
19 consider those and give the best thoughts to those
20 and bring back recommendations to this commission.

21 I've also requested staff to report to
22 the commission on whether it would be appropriate

1 to eventually consider segregation protections for
2 futures that are similar to those that we hope to
3 adopt today for swaps. And I've asked the staff
4 to put together public roundtables, maybe more
5 than one -- thank you, Bob and Laura, in advance
6 -- on these potential customer protection
7 initiatives.

8 The commission has made significant
9 progress on three critical aspects of reform:
10 Transparency in the marketplace, lowering risk to
11 the public and enhancing market integrity.

12 Today, we turn to a new topic, which is
13 the swap dealers themselves, and we'll consider
14 registration of those swap dealers and external
15 business conduct standards as well. This is just
16 the first step. There will probably be, if I
17 count right, five or six other rules that we'll
18 consider throughout the rest of this year. But it
19 starts us on a fourth and critical area of reform.

20 The external business conduct rule will
21 establish and enforce robust sales practices in
22 the swaps market. The registration rule will

1 allow the commission to monitor the swap dealers
2 and major swap participants for compliance, but it
3 will be in partnership with the NFA, because I
4 hope that we would also vote out a delegation
5 order to them as well.

6 We'll also talk a bit today about the
7 Volcker Rule. And if I'll just close on this
8 hopefully, but putting out to comment the Volcker
9 Rule proposal, it will be consistent with what the
10 bank regulators and the SEC did in -- I think it
11 was October. This joint rule proposal that they
12 put out actually is under the Bank Holding Act,
13 and what we will vote on today will be our part of
14 this. I know the proposal will get a lot of
15 comments, and I very much look forward to the
16 public comments on this important rule.

17 I'd like to take a moment, though, also
18 to discuss a possible schedule for considering
19 final Dodd-Frank rules. I stress this is just a
20 possible schedule because we're human. We're five
21 Commissioners, and we're all going to have a lot
22 of input, but just as I did in September, I put

1 something out there so the public could at least
2 know something about our internal deliberations.

3 So a more complete, tentative list will
4 be up on our website today, but in addition to the
5 three rules that we're consider today to finalize
6 in the first quarter of 2012, I'm hopeful we can
7 finalize both of the joint rules with the SEC on
8 definitions. That's the entity and product
9 definitions.

10 Other potential final rules for
11 consideration relate around the end user exception
12 and certain internal business conduct rules, and
13 possibly core principles on designated contract
14 markets.

15 In addition, I would be hopeful that we
16 can put out some new proposals. One area that
17 we've talked about in December collectively that
18 is repropose a block rule, and also that we would
19 explicitly seek public comment on some of the
20 international aspects, or what's called the
21 extraterritoriality applications of Dodd-Frank's
22 Title VII.

1 One area that's also come up, and I know
2 the press has written a little bit about it, is
3 I'm hopeful that working with regional
4 transmission organizations and rural electric
5 cooperatives and municipal power authorities; that
6 they will actually file petitions with us for
7 what's called 4C exemptions. This is highly
8 dependent upon when they come to us, but the best
9 news right now is that the regional transmission
10 organizations are close to filing something that
11 we would put out to public comment and get the
12 public's input on these possible exemptions.

13 As with the first 22 final rules, the
14 CFTC's working to complete these remaining rules
15 thoughtfully, not against a clock. It's based on
16 thousands of public comments, more roundtables to
17 come and lots of meetings.

18 But in brief, I wanted to thank
19 everybody from this commission and the staff for
20 what we've accomplished. It's really remarkable.
21 To promote transparency, we've completed rules on
22 large trader reporting, on the swap data

1 repositories and then just in the end of December,
2 on the actual data that goes to these data
3 repositories, as well as realtime reporting to the
4 public.

5 To lower risk to the public, we've been
6 successful in completing rules on risk management
7 of clearinghouses and enhanced customer protection
8 on the investment of customer funds. And to

9 enhance market integrity, we've finished rules
10 giving the commission authority to prosecute
11 wrongdoers against recklessly manipulating the
12 markets. Whistleblower office -- not only did we
13 finish the rules, but the office is now
14 operationally up, and I want to welcome Vincente
15 Martinez to the CFTC, who's running that office,
16 and we finalized position limit rules on aggregate
17 speculative positions.

18 These final rules represent a
19 substantial down payment on making the marketplace
20 safer and more transparent.

21 And with that, I think I'm going to turn
22 it to Commissioner Sommers.

1 COMMISSIONER SOMMERS: Thank you, Mr.
2 Chairman, and as always, thank you to the four
3 teams that have worked so diligently to get the
4 rules that we are considering today before us.
5 They're enormous, complex rules, and we much
6 appreciate all the hard work and dedication that
7 you put into getting these rules to a place that
8 is reasonable. So thank you all very much.

9 Today, we are considering a Volcker Rule
10 proposal and final rules relating to the
11 registration of swap dealers and major swap
12 participants, external business conduct standards
13 and segregation of collateral for cleared swaps.

14 The Volcker proposal and the external
15 business conduct rules are lengthy and extremely
16 complex, and I do not think we've taken sufficient
17 time to fully consider all of their implications.
18 This is due in part to the fact that much of our
19 time over the past few weeks has been taken up
20 with considering a host of policy issues regarding
21 how to best address segregation and bankruptcy
22 issues for both futures and swaps, and whether we

1 should forge ahead with final rules that fail to
2 include futures.

3 I am troubled that this is the path the
4 commission has chosen. I'm also very concerned
5 that in just two weeks, we will again be voting on
6 rules that are both massive in length and
7 extremely complicated without taking sufficient
8 time to consider all of their implications.

9 I have been advised that on January 25,
10 the commission and the SEC will vote to finalize
11 joint rules defining the terms swap dealer and
12 major swap participant, and that the CFTC will
13 also vote on internal business conduct standards
14 and final rules for CPOs and CTAs. I don't
15 believe this schedule is workable.

16 As we vote on the Volcker Rule proposal
17 today, I can't help but question the timing of
18 this vote and why the commission did not join the
19 other agencies in their proposal back in October.
20 It certainly should not have come as a surprise to
21 us last summer and early fall that the other
22 agencies were getting close to being ready to

1 issue their proposal.

2 Moreover, we had a CFTC team dedicated
3 to the Volcker Rule -- a team that was
4 coordinating with those other agencies. Had we
5 planned better, we could've joined the October
6 proposal.

7 Unfortunately, we are proposing rules
8 that are virtually identical to the other
9 agencies' proposed rules well after they have been
10 widely criticized, and after many have called for
11 those agencies to start over -- including Paul
12 Volcker.

13 What will we do if they repropose their
14 rules? Will we be prepared to withdraw our
15 proposal and join a reproposed Volcker Rule with
16 the other agencies? It seems as if we have put
17 ourselves on a separate track, which I fear will
18 needlessly complicate an already convoluted and
19 likely unworkable set of rules.

20 Today, we're also voting on registration
21 rules for swap dealers and major swap
22 participants. I would've preferred to vote on

1 these registration rules, along with the entity
2 definitions and had hoped that the comprehensive
3 rules relating to the extraterritorial application
4 of Dodd-Frank would have been considered ahead of
5 both of those.

6 Instead, we are continuing with the
7 piecemeal approach. And while I and many market
8 participants have been eager to take up the issue
9 of extraterritoriality, the critical issue remains
10 unaddressed.

11 As I have said many times over the last
12 year, a logical plan for sequencing and
13 implementing rules is critical if we expect the
14 transition to this new regulatory regime to be
15 smooth. We must consider comprehensively what
16 sort of implementation and compliance schedule is
17 truly realistic, given the realities of the
18 markets we regulate.

19 We have already learned that the final
20 rules we adopted for large trader reporting of
21 swaps are unworkable, which required staff to
22 issue broad, market-wide no action relief. Market

1 participants were telling us all along that our
2 requirements and deadlines were not workable, but
3 we went ahead nonetheless.

4 I suggest we learn from that experience,
5 and pay closer attention to what market
6 participants tell us about legitimate compliance
7 challenges and obstacles.

8 I also have serious concerns regarding
9 the business conduct rules we are finalizing
10 today. It is clear that Congress intended for us
11 to implement increased protections for special
12 entities. However, shortly after our proposed
13 rules were published, special entities began to
14 tell us that the protections we proposed were not
15 protections at all. We heard over and over again
16 from special entities, right up until last week,
17 that our rules would not provide additional
18 protections, but would actually harm them by
19 making it more difficult for them to enter into
20 arm's length transactions with swap dealers.

21 As I listened to these special entities
22 tell me how our so-called protections would

1 actually harm them, I could not help but think of
2 President Reagan and his statement that the nine
3 most terrifying words in the English language are,
4 "I'm from the government, and I'm here to help."

5 I will be voting against the business
6 conduct rules. Finally, I'm very concerned about
7 voting today on the segregation rules. The final
8 rules provide swap customers with protections from
9 fellow customer risk -- protections that do not
10 apply to futures customers.

11 During the discussions over this issue
12 over the last year, we focused almost exclusively
13 on the need to alleviate the risks that swap
14 customers posed to their fellow swap customers
15 with accounts at the same FCM. We did not focus
16 on the risk customers face due to the actions of
17 the FCM.

18 Given recent events, we need to rethink
19 this approach so we can provide adequate
20 protections in a comprehensive and coherent way,
21 to swaps customers and futures customers.

22 I do not accept this piecemeal approach

1 to customer protection as a step in the right
2 direction.

3 Thank you, Mr. Chairman, and thank you
4 again to all the teams today.

5 CHAIRMAN GENSLER: Thank you,
6 Commissioner Sommers. Commissioner Chilton?

7 COMMISSIONER CHILTON: Thanks, Mr.
8 Chairman. I'm going to commend you for what
9 you've done. I understand that Commissioner
10 Sommers has some concerns. I think a lot of them
11 have some merit, but we shouldn't let the perfect
12 be the enemy of the good, and as you've discussed,
13 we've got a panoply of accomplishments so far on
14 this legislation with all the rules.

15 We're seven months behind the schedule
16 that Congress gave us, and I appreciate the
17 forthrightness that you've undertaken to get us
18 going down the road. We're late on a lot of
19 things, but that doesn't mean that we haven't made
20 important progress, and I thank you for your
21 leadership and all the help of the staff.

22 Sometimes you need to see what things

1 look like when they go really wrong, in order to
2 appreciate how good you have it when things are
3 going right. And we've seen a few things that
4 have gone really wrong in the past couple of
5 months, and it's made us think about how good we
6 actually had it.

7 And I'm talking about something
8 Commissioner Sommers referred to, and that's about
9 MF Global, and how for so many years, we had the
10 confidence that customer funds were very well
11 protected by the Federal Commodities Segregated
12 Account Statutes and Regulations. But MF Global
13 was really sort of a slap in the face, wakeup call
14 for us all, and it hit the very heart of who we
15 are as regulators and who we are as an industry --
16 and most important, it's now a constant sort of
17 clanging bell for me that we have to see what we
18 need to do in order to ensure that customer funds
19 -- taxpayers' money, that is -- are taken care of,
20 first and foremost, before anything else.

21 We're in the middle of this path.
22 Everybody knows that. We're in the process. Our

1 investigators are trying to track down the money,
2 and we're pursuing it, along with other civil and
3 criminal authorities, all the available
4 enforcement avenues.

5 At the same time, I think we need to
6 look at what we can do to change our oversight
7 system. Commissioner Sommers mentioned one thing
8 there, but treating customers' monies the same in
9 the swaps and the futures world. But we need to
10 make sure that this doesn't happen again -- or at
11 the very least, make sure that we're not making it
12 easier for our customers to get ripped off.

13 I've spoken about a couple of things I
14 think we need to do, and I appreciate, Mr.
15 Chairman, that you have asked for suggestions,
16 that we're holding roundtables. But I think the
17 clock is ticking, and we're moving as forthrightly
18 as we can.

19 But a couple of things I've talked about
20 that I think we should do, and that I hope people
21 will consider. One is an insurance fund in the
22 derivatives space. And that would be similar to

1 SIPC in the securities area and similar to the
2 FDIC and the banking industry.

3 The second thing is we scaled back our
4 1.25 Reg in early December, but I actually think
5 we might need to go further than that. I do think
6 we need to go further than that, and pull back on
7 the type of investments that brokers can use to
8 invest customer money. Since 1968, the commission
9 has sort of gone down a slippery slope and allowed
10 more and more things to be used, and I think we
11 should, out of an abundance of caution, pull that
12 back.

13 And then another thing is -- and I think
14 most of my colleagues met with some of the folks
15 that were in a couple of weeks ago. Some of them
16 had some European counterparts, and they've got
17 customer choice there. And customers can choose
18 whether or not they want to opt out of any
19 investment whatsoever using segregated funds. And
20 I think that deserves our consideration.

21 And separately, but it's similar,
22 there's also this idea of a guaranteed customer

1 account. So you could still opt out, but there
2 would also be a guaranteed customer account, which
3 would in essence provide another alternative,
4 perhaps even a third party to the FCM, to keep the
5 funds segregated and safe.

6 And finally, as Commissioner Sommers
7 said, I think it makes sense for us to consider
8 this concept of regularizing the treatment of
9 futures and swaps segregated funds so that we
10 could more fully protect customers.

11 So anyway, I don't think we have a whole
12 lot of time to waste. I do appreciate the fact
13 that everybody's working hard. There's not much
14 more you can get out of people than we're getting,
15 Mr. Chairman.

16 But we're doing the LSOC Rule today, and
17 I fully support that. But I think the lessons
18 that we've learned so far from MF Global teaches
19 that we don't have the luxury of time in making
20 additional progress to protect customers. We need
21 to do more, and we need to do it now, and I know
22 that you feel that way too, Mr. Chairman, and I

1 look forward to working with you and all my
2 colleagues.

3 Thank you very much.

4 CHAIRMAN GENSLER: Thank you,
5 Commissioner Chilton. Commissioner O'Malia?

6 COMMISSIONER O'MALIA: Thank you, Mr.
7 Chairman. That it was all very complicated --
8 Michael Lewis wrote this in his 2010 book, "The
9 Big Short: Inside the Doomsday Machine." He was
10 writing about how customers were sold publicly
11 traded credit default swaps by Wall Street firms
12 that were kept in the dark about the nature and
13 the value of these investments.

14 It was complicated because no one would
15 want to believe that the customers were being
16 duped into paying to essentially take out the
17 garbage of the housing bubble.

18 Fortunately, today's rule makings seek
19 to require dealers to be more accountable to their
20 customers and offer improved protections of
21 segregated funds by FCMs.

22 I'd like to thank the four teams

1 responsible for today's three final and one
2 proposed rule. Combined, these documents total
3 over 1,000 pages -- a massive amount of work for
4 the commission to review and to provide comment,
5 and I commend the staff for their patience and
6 willingness to work with the commission on very
7 short time tables.

8 As is made clear in the book "The Big
9 Short," many customers were not provided a full
10 picture of the risks and various products,
11 including specifically mortgage-backed securities,
12 let alone the inherent conflicts of interest when
13 dealers took positions opposite their customers.

14 Today, final rules relating to external
15 business conduct standards present an informed
16 integration of the statutory language,
17 Congressional intent, existing statutory and
18 regulatory and self-regulatory requirements for
19 market professionals, securities law and industry
20 best practices.

21 The final rules do not preserve many of
22 the unworkable proposals, such as the best

1 execution and the prohibition against trading and
2 front-running, which were not at all supported in
3 the comments.

4 As well, there are multiple
5 modifications to the proposed rule, to, where
6 possible and appropriate, avoid creating trading

7 delays or barriers between swap dealers and major
8 swap participants and their counterparts. One
9 significant manner in which this is all
10 accomplished is by allowing in many instances the
11 demonstration of and compliance with the rules on
12 a relationship basis through disclosures and
13 counterparty representations through
14 documentation. To the extent that they can
15 standardize it, good luck, but that is provided in
16 the rule.

17 Rules also provide safe harbors for swap
18 dealers, from acting as an advisor to a special
19 entity, and for dealers and MSPs to meet the
20 requirement. They have a reasonable basis to
21 believe that the special entities' representations
22 meet the statutory specified qualifications to be

1 a counterpart.

2 The final rule also confirms through a
3 statement through the Department of Labor, the
4 commission's external business conduct rules will
5 not cause a swap dealer or MSP to become an ERISA
6 fiduciary under existing law or in subsequent
7 regulations, which I strongly support.

8 I believe, with the modification, the
9 commission has endeavored to be responsible
10 through the provision of guidance in appendix A to
11 the subpart, and staff has assured me that the
12 market participants may seek additional guidance
13 from the commission staff if the rules are unclear
14 or onerous. And I'm reminded of part 20, large
15 trader reporting, when we thought we had it right
16 and it was still confusing. So I'm pleased that
17 we will offer some flexibility to help people
18 develop the appropriate standards.

19 I also support the final rule making on
20 the protection of cleared swaps, customer
21 contracts and collateral, because I believe it's
22 the most effective way to achieve customer

1 portability.

2 However, as Commissioner Sommers noted,
3 this rule making does not address, much less
4 solve, MF Global. The rule making, properly
5 understood, is simply a first step in the
6 commission's reconsideration of the customer
7 segregation regime for both futures, who bore the
8 brunt of the MF Global failure, and cleared swaps
9 customers.

10 I've drafted a separate statement on
11 this final rule making and its significant
12 limitations in an effort to inform the public and
13 to prevent inaccurate perceptions of the proposal
14 we have offered today.

15 In addition, I do not support the
16 commission's version of the Volcker Rule. It is
17 an unworkable solution that is entirely too
18 complex and provides the commission with little to
19 no means to enforce or to deter violations of this
20 rule. Volcker Rule sets in motion what Sheila
21 Bair, the former Chairman of the FDIC, aptly
22 described as a 300 page Rube Goldberg contraption

1 of regulation proposed by federal agencies.

2 As many commenters, including foreign
3 banks and end users, allege, the rule may have
4 unpredictable consequences for swaps liquidity.
5 I've drafted a separate statement on this as well,
6 that all you can find on my website, on the
7 commission's webpage.

8 With regard to registration swap dealers
9 and MSP, the commission is finalizing a final rule
10 that requires SDs and MSPs to become and remain
11 members of a registered futures association. To
12 implement this regulation regime, the commission
13 has delegated to the NFA the authority to perform
14 the full range of registration functions and
15 requires the NFA to monitor compliance of
16 applicants and persons registered as SDs or MSPs.
17 This is consistent with the current regulatory
18 practice for futures, and wisely builds on the
19 existing registration experience of the NFA.

20 The delegation will avoid the costly
21 investment of taxpayer dollars to recreate NFA's
22 registration system at the commission, and will

1 allow the resources to be better employed at the
2 commission's other -- towards the commission's
3 other oversight responsibilities.

4 The following rule is an improvement
5 over the proposal, and revised in two significant
6 ways to address the concerns of commenters.

7 First, the following rule has been
8 revised to make clear that the provisional
9 registration will be granted upon filing of one's
10 application and not upon NFA's review and approval
11 of the application document. This will allow
12 market participants to continue to conduct
13 business while the NFA reviews their applications
14 and is not burdened by arbitrary timelines.

15 The firms won't be forced to expend
16 considerable amount of resources complying with
17 the regulations, and must be given adequate time
18 to do so.

19 Second, the rule allows for phased
20 implementation of the business conduct rules, and
21 I ultimately hope for all commodity exchange 4(s)
22 rules to have the same flexibility.

1 Specifically, dealers will have 180 days
2 after the effective date of that regulation or the
3 date on which SDs or MSPs are required to apply
4 for registration pursuant to regulation 310, the
5 mandatory compliance reporting date --
6 registration date, actually.

7 Although this solution allows market
8 participants more time to demonstrate compliance,
9 it will still require market participants to track
10 multiple rules to determine which 4(s)
11 requirements they do or do not need to demonstrate
12 compliance in order to comply with the NFA
13 registration. Only the government could think it
14 wise to pass over a simple, clear-cut bright line
15 rule and instead adopt a cumbersome, complex set
16 of timing rules on various separate rules.

17 The piecemeal approach makes it even
18 more important that the commission issue a
19 schedule outlining the order of rules to be
20 considered and an implementation timeline for all
21 of the rules. More transparency into scheduling
22 and implementation will accelerate compliance and

1 ensure those who have to register can do so in
2 full knowledge of when the deadlines will occur.

3 Let me close again by thanking the staff
4 who have worked very hard to prepare and negotiate
5 over 1,000 pages of rule makings before the
6 commission today. I think in terms of pages, this
7 might be our biggest day, which is not our
8 proudest moment. It's ridiculous to do 1,000
9 pages in one day. It's just not possible to get
10 it right, and we should take a more measured
11 approach on considering the number of rules we
12 consider in any one meeting.

13 I do appreciate you circulating that
14 timeline. It's something I've asked for, and it's
15 essential, and I greatly appreciate that. Don't
16 misread my frustration with the volume that we've
17 had to achieve today, and I'd like to see that we
18 make sure that we do a regular number of rule
19 makings so we can get it right.

20 CHAIRMAN GENSLER: Just to address it --
21 I think -- and I'm -- so much depends on people
22 not at this dais. I mean, their staffs, the SEC,

1 other regulators and so forth. But that schedule,
2 if we were to finalize these three finals today,
3 list 11 things for the first quarter. So that
4 would be eight other final Title VIIs. Now I am
5 hopeful that we do these two proposals, the block
6 rule and the extraterritoriality, and there's one
7 non-Title VII, that CPO document that we've all
8 had for about a month and a half.

9 And depending upon people's reactions --
10 so that might be two a meeting or something.
11 There might be one meeting that will have to be
12 three a meeting, but I think that would get us
13 through the quarter.

14 But of course, we never know because
15 maybe we're not able to get something from a staff
16 recommendation up to the commission itself.

17 COMMISSIONER O'MALIA: We can do this
18 now or do it later, but if you want to talk about
19 your schedule and I'll comment on this. But there
20 are a number of things that are not on this list
21 that we know are pending -- OCR, colocation,
22 things like -- I'd like to see. Commissioner

1 Chilton lists several things he wants -- no-year
2 FCM, 30.7 seg requirements, how that money's held.
3 We've talked about that. Are we going to consider
4 that as part of a customer protection post-MF
5 Global? Joint several liability for APs, which we
6 discussed here, that was not able to get into this
7 rule that you said we're going to immediately
8 proceed to.

9 What are we going to do about the
10 Volcker Rule? And this is coming back. This rule
11 is so bad, it really merits re-proposal. So
12 that's got to fit into all of this, and that does
13 have a hard July 12 deadline, I understand.

14 So we've got some roundtables we've got
15 to do, and these are just the things that, as I
16 was scanning the rules, what's -- these are
17 Dodd-Frank rules.

18 There are other rules that we need to do
19 as well, and MF Global is going to force us to
20 consider other rules as well.

21 So let's put this out, but let's put the
22 full picture out, and then let's look at how many

1 rules we are going to be doing in a day and see
2 what we can get done.

3 CHAIRMAN GENSLER: I'm going to hand off
4 to Commissioner Wetjen, but I totally agree. This
5 is a critical time for this agency. We have so
6 much that the people really want us to do -- to
7 complete Dodd-Frank in a thoughtful, balanced way
8 so that there's less risk and more transparency in
9 the markets, while at the same time, there's
10 significant non-Dodd-Frank matters to enhance
11 customer protectors -- whether through rule
12 making, roundtables or even some of the issues
13 that Commissioner Chilton raised would probably
14 take the work of Congress, as well as some of the
15 key rules that you mentioned around ownership and
16 control and colocation and so forth.

17 Commissioner Wetjen?

18 COMMISSIONER WETJEN: Thank you,
19 Chairman Gensler. Thank you also to the
20 professional staff for your hard work on the
21 recommendations for us today. I appreciate all of
22 your hard work on these rules. I also appreciate

1 your dedication to getting these regulations
2 right, and that you have remained open to public
3 input and feedback from my office and others.

4 Clearly, there's a critical component --
5 the Dodd- Frank Act's regulatory regime for swaps
6 and one of its primary means of reducing systemic
7 risk in the financial markets.

8 Today, we are considering final
9 regulations that will take important first steps
10 to ensure that customer collateral is
11 appropriately protected throughout the swaps
12 clearing process.

13 The commission previously requested
14 comment on a number of clearing models, each with
15 certain customer protections and operational
16 costs. After considering these models and
17 engaging in detailed discussions with the public,
18 I am confident that, at present, the legal
19 segregation with operational comingling model sets
20 forth the most cost- effective framework to
21 protect customer collateral for swap transactions.

22 The LSOC model substantially reduces

1 fellow customer risk. Derivatives clearing
2 organizations will be prohibited from accessing
3 non-defaulting customer collateral in the event of
4 a double default of a customer and its FCM
5 clearing member.

6 In the event of such a default,
7 moreover, LSOC facilitates the movement of
8 positions and related collateral. Each DCO will
9 have customer information on a customer by
10 customer basis, and thus will be less reliant upon
11 the defaulting FCM for that information.

12 To be clear, certain risks remain under
13 the LSOC model. First, although fellow customer
14 risk is significantly reduced, it is not
15 completely eliminated. In the event of a double
16 default, customers continue to face the risk that
17 substantial variation margin will not be credited
18 and imported immediately with non-defaulting
19 customer collateral due to payment-netting
20 practices.

21 Second, excess collateral in the FCM's
22 customer account is always exposed to operational

1 risks, including risks of fraud or
2 misappropriation.

3 But no regulation -- indeed, no
4 segregation model in itself -- will, in every
5 case, prevent the willful misappropriation of
6 customer funds. That is why I've asked the staff
7 to consider whether additional or other collateral
8 protections could further reduce risks to customer
9 collateral.

10 For instance, I am eager to further
11 discuss the merits of a guaranteed clearing
12 participant relationship that would permit a
13 customer to hold its collateral in a third party
14 custodial account with a guarantee from its FCM
15 clearing member. Commissioner Chilton mentioned
16 this in his statement.

17 In the meantime, today's final
18 regulations take the initial step of clarifying
19 that customer collateral may be deposited at the
20 election of the FCM and its customers and a third
21 party safekeeping account. As indicated, the
22 staff is planning two roundtables to seek public

1 input concerning other potential measures to
2 provide further protections for customer
3 collateral.

4 I look forward to working with the staff
5 on these important ongoing initiatives.

6 One of the issues we need to explore is
7 whether similar protections for customer
8 collateral in the futures markets would be
9 appropriate. That's clearly a concern shared by
10 my fellow Commissioners.

11 This should not, however, prevent us
12 from taking important first steps to protect swaps
13 customer collateral now. I therefore will be
14 supporting the staff's recommendations.

15 We are also considering final
16 regulations to establish external business conduct
17 standards, which require a very delicate balance.

18 If our rules prove unworkable or raise
19 unacceptable legal risks, then swap dealers and
20 major swap participants may choose not to do
21 business with some counterparties, especially
22 special entities as defined by Dodd-Frank. This

1 could deprive swap market participants of the
2 liquidity they need to manage the risks.

3 I commend the staff for their diligent
4 efforts and thoughtful consideration of the strong
5 views expressed by those on all sides of this
6 debate. The staff has fairly considered
7 conflicting viewpoints in crafting a rule that, in
8 their professional judgment, protect
9 counterparties from abusive practices.

10 I support the staff's recommendations
11 because, in my judgment as well, they take a
12 reasoned approach consistent with the statute.

13 On the one hand, the rules implement a
14 robust, investor protection regime as directed by
15 Congress, especially with respect to special
16 entities that the public depends on for
17 stewardship of retirement benefits, public funds
18 and endowments.

19 On the other hand, the rules set
20 standards that are reasonably tailored to the
21 manner in which the swap markets operate, and
22 thus, market participants should be able to comply

1 without undue regulatory risks and costs.

2 I appreciate the willingness of the
3 staff to accommodate changes throughout the rule
4 making process. These changes have improved the
5 final regulations.

6 For example, the revisions made to
7 develop safe harbors with respect to ERISA plans
8 supported by my office and others reflect sound
9 public policy in light of the established
10 regulatory structure under ERISA and the high
11 fiduciary standards already imposed.

12 I also support the shift in the final
13 rules from proposed requirement -- that swap
14 dealers provide a scenario analysis for high-risk,
15 complex swaps. Rather than leaving difficult
16 determinations as to what constitutes high-risk or
17 complex to the dealer, the final rules permit a
18 counterparty to opt in by requesting a scenario
19 analysis for any swap together with disclosure,
20 the material assumptions and limitations of the
21 analysis.

22 Where, however, a counterparty performs

1 its own analysis and does not elect to obtain one
2 from the dealer, we will not prescriptively
3 mandate that one be provided anyway.

4 The final rule will build strong, new
5 investor protections into the swap marketplace.
6 It includes robust disclosure requirements that
7 ensure counterparties require information
8 sufficient to assess the nature and the extent of
9 the material risks of a swap.

10 And the final rules contain a strong
11 independence test to ensure that where a special
12 entity has a qualified independent representative
13 to act in its best interests, that representative
14 is truly independent of the swap dealer or major
15 swap participant on the other side of the
16 transaction.

17 Finally, while I support this rule, our
18 work in this area will not end here. The staff
19 continues to work with the SEC, the Department of
20 Labor, the National Futures Association and the
21 Municipal Securities Rule Making Board to
22 harmonize, where appropriate, our respective

1 rules.

2 Equally important, some commenters have
3 suggested that a registration and testing regime
4 for independent representatives be created. The
5 staff is exploring whether such a regime is
6 feasible.

7 Today's registration process rules
8 leverage the commission's existing framework by
9 delegating to the National Futures Association
10 full registration authority. The NFA will be
11 responsible for reviewing applications and
12 confirming initial compliance with commission
13 rules.

14 Importantly, the commission will
15 maintain the authority to review the NFA's
16 performance and conduct onsite examinations of
17 swap dealers and major swap participants.

18 I will be supporting these rules because
19 they establish an appropriate process for
20 provisional registration while the new regulatory
21 framework comes into effect.

22 Finally, we are also considering a

1 proposal to implement what is commonly known as
2 the Volcker Rule. Among other things, the Volcker
3 Rule generally prohibits banking entities from
4 engaging in short-term proprietary trading for
5 their own accounts, and from owning or sponsoring
6 hedge funds or private equity funds.

7 The commission's proposal includes
8 questions concerning the applicability of certain
9 provisions to CFTC- regulated entities, including
10 FCMs, DCOs, swap dealers and major swap
11 participants.

12 This proposal is an important step
13 towards finalizing the Volcker Rule and providing
14 much-needed regulatory certainty to the public and
15 the banking community.

16 The commission's issuance of this
17 proposal, together with the recent extension of
18 the comment period by the other financial
19 regulatory agencies, will afford the public an
20 appropriate opportunity to review and comment on
21 each agency's Volcker Rule.

22 I would like to thank the staff for

1 their hard work and coordination with other
2 financial regulators. I will be supporting this
3 proposal, and I look forward to the comments.

4 Again, I want to thank the staff for its
5 hard work, and I appreciate having all the
6 briefings and discussions we've had over the last
7 couple of weeks.

8 Thank you.

9 CHAIRMAN GENSLER: Thank you,
10 Commissioner Wetjen. And I think with that, the
11 staff will make presentations concerning their
12 recommendations on final rules for Dodd- Frank.
13 And following each of the discussions, the
14 commission may take a vote on the recommendations
15 as presented.

16 To that end, I ask unanimous consent
17 that all final votes conducted in this public
18 meeting should be recorded votes, and the results
19 of these votes be included in their relevant
20 Federal Register releases.

21 Not hearing any objection, thus so
22 ordered. Mr. Stawick, do you mind telling me why

1 I couldn't just do that for all Dodd-Frank, and I
2 wouldn't have to do it each meeting?

3 MR. STAWICK: I cannot tell you why you
4 can't do that for all other meetings.

5 CHAIRMAN GENSLER: All right.

6 MR. STAWICK: I think you can --

7 CHAIRMAN GENSLER: So maybe if I could
8 just ask unanimous consent, then, for the
9 remainder of our meetings, we'll always do
10 recorded votes, and then I won't have to ask that
11 each time.

12 So without objection -- okay. That's
13 out of the script now.

14 At this time, I'd like to welcome Bob
15 Wasserman and Laura Astrada from the Division of
16 Clearing and Risk, Martin White from the Office of
17 General Counsel to present the staff's
18 recommendation concerning the final rule. Though
19 there are only three people at the table, that did
20 not really go to the extent of all the people from
21 the Office of the Chief Economist, from the Office
22 of General Counsel's Office, Division of Clearing,

1 to the Division of Swaps and Intermediary
2 Oversight, all the Commissioners' offices, even
3 the Division of Market Oversight, if I can recall
4 some meetings.

5 So I thank everybody. But Bob and Laura
6 and Martin --

7 MR. WASSERMAN: Thank you, Mr. Chairman.
8 I'm Robert Wasserman, of the Division of Clearing
9 and Risk, and I am lead for the segregation
10 bankruptcy team. I'd like to express my deep
11 appreciation to my deputy, Laura Astrada, sitting
12 to my right, and Martin White, of OGC, sitting to
13 my left, as well as other members of my team -- my
14 DCR colleague Alicia Lewis, Jennifer Bauer of Swap
15 Dealer and Intermediary Oversight, and David
16 Reiffen and Todd Prono, of the Office of the Chief
17 Economist. This work could not have happened
18 without their assistance.

19 This final rule represents a culmination
20 of a year and a half of extensive public
21 consultation, including dozens of meetings with
22 representatives of DCOs, FCMs on the buy side, an

1 advance notice of proposed rule making, a notice
2 of proposed rule making and two public
3 roundtables.

4 Section 724 of Dodd-Frank requires FCMs
5 and DCOs to segregate the cleared swaps collateral
6 of swaps customers. The final rule before you for
7 consideration implements this provision. The rule
8 also implements certain technical amendments
9 concerning time periods and bankruptcy from some
10 earlier legislation.

11 Segregation rules are designed to
12 navigate through three concerns. First,
13 customers, many of whom insist upon individual
14 collateral protection with respect to their
15 uncleared swaps, are concerned about fellow
16 customer risk, the risk that a DCO would need to
17 access the collateral of non- defaulting cleared
18 swaps customers to cure an FCM default.

19 Moreover, some firms have expressed
20 concern about the impact of such a loss of
21 collateral on portability -- that is, the ability
22 to transfer customer positions from a failing firm

1 to a stable one, and the importance of avoiding
2 disruptions that might be caused by a forced
3 liquidation of customer positions.

4 Second, some firms and clearinghouses
5 expressed concern about the costs of changing from
6 a model where customers are protected on an
7 anonymous basis -- that is, as a group -- to a
8 model where customers are protected individually.

9 Third, we must operate within the limits
10 of the bankruptcy code -- in particular, section
11 766(h) of the bankruptcy code requires pro rata
12 distribution of customer property.

13 And the model that staff is recommending
14 has been referred to as complete legal segregation
15 or legally segregated but operationally comingled
16 or LSOC.

17 These rules permit operational
18 comingling, allowing FCMs and DCOs to keep the
19 cleared swaps collateral of a firm, swaps
20 customers together, just as is done today under
21 the futures model. This avoids the administrative
22 costs of managing, accounting for and reconciling

1 collateral transfers between FCMs and DCOs for
2 what may be thousands of customers on an
3 individual basis.

4 The rules require legal segregation.
5 They oblige firms to transmit information defining
6 the cleared swaps portfolios of their customers up
7 to the DCO at least once a day. The DCO will use
8 this information to calculate the collateral
9 associated with each customer's portfolio of
10 cleared swaps.

11 The rules also allow DCOs to permit or
12 to require excess or additional collateral for
13 individual customers' portfolios, while tracking
14 that collateral as attributable to the individual
15 customer.

16 In the event the FCM clearing member
17 defaults to the DCO, the rules require the DCO to
18 treat these portfolios individually, using only
19 the collateral attributable to a customer whose
20 portfolio reflects losses to meet those losses.

21 The remaining collateral will be
22 available to support a DCO's transfer of customer

1 portfolios to one or more transfer FCMs, will be
2 returned to the bankruptcy trustee for
3 distribution to customers.

4 This model does not achieve perfect
5 protection of customer collateral. Risks remain
6 -- in particular, operational risk and investment
7 risk. However, staff believes that this rule
8 making strikes the best balance between achieving
9 the goals of swaps customer collateral protection
10 and fostering portability at a reasonable cost,
11 all within the bounds of the bankruptcy code.

12 We realized that there are some market
13 participants -- they've been referred to, of
14 course, this morning -- who seek perfect
15 protection of collateral, even at significant
16 added cost. You have set us the challenge of
17 working with these market participants and FCMs
18 and DCOs to devise additional measures to achieve
19 such protection consistent with the goal of risk
20 management and the constraints of the bankruptcy
21 code. You have also charged us to examine
22 additional protections for futures customer

1 collateral.

2 We intended to meet these challenges
3 with dispatch, and to properly provide you with
4 proposals.

5 Thank you.

6 CHAIRMAN GENSLER: Thank you, Bob. With
7 that, I will entertain a motion to consider the
8 staff recommendation on segregation of cleared
9 swaps.

10 COMMISSIONER SOMMERS: So moved.

11 COMMISSIONER O'MALIA: Second.

12 CHAIRMAN GENSLER: With that, I intend
13 to support this, I think, very critical rule --
14 this Congress-mandated. Customers dealing in
15 swaps should get the full benefit of segregation,
16 and we had to do a rule. And I think this is an
17 important step forward in protecting customers and
18 reducing risk in the swaps trading.

19 I think at the core, what it does is it
20 ensures that at the clearinghouse, if one customer
21 default brings down a futures commission merchant,
22 a clearinghouse can't tap into another customer's

1 funds to cover that. Is that right, Bob and
2 Laura?

3 MR. WASSERMAN: Yes.

4 CHAIRMAN GENSLER: So it increases the
5 protection under our rules and under the
6 bankruptcy code. Is that right?

7 MR. WASSERMAN: Yes.

8 CHAIRMAN GENSLER: Yeah. And so I
9 support it. I know that there are some -- some of
10 the letters that we've received recently that have
11 asked us, can we do something with regard to third
12 party custodial accounts, individual segregated
13 accounts, guaranteed accounts? They seem to have
14 different names by different models.

15 But I do have a question about an
16 interpretation that the CFTC put out in 2005
17 called Interpretation 10-1. And two questions.
18 Why have commenters raised this with us, in simple
19 plain English? And does it apply to swaps?

20 MR. WASSERMAN: So back in 1984, we had
21 permitted certain third party custodial accounts
22 to be used for futures. Of course, this was

1 before swaps were subject to our jurisdiction. In
2 the early 2000s, some problems were seen with
3 this.

4 As a result, in 2005, essentially we
5 pulled back from that 1984 interpretation. What
6 the commission is doing in the preamble to this
7 rule is making clear that that 2005 action does
8 not apply to swaps, and so swaps customers would
9 be able to use third party custodial accounts
10 under the same conditions, under the same
11 limitations as are set forth in the 1984 original
12 Interpretation 10.

13 CHAIRMAN GENSLER: So as I take it that
14 third party custodial accounts as they existed
15 from 1984 to 2005 were no longer allowed for
16 futures, and the commenters asked, but did that
17 speak to swaps? And we're saying in the preamble,
18 no, it doesn't prohibit it in swaps -- at least,
19 along the conditions that were set back in that 20
20 year period.

21 MR. WASSERMAN: Yes.

22 CHAIRMAN GENSLER: But some commenters

1 have asked us to go a bit further -- that even if
2 they, on a optional basis, wanted to go directly
3 and set up -- there's so many titles of these
4 things -- but individually segregated accounts or
5 quit individual clearing accounts or guaranteed
6 accounts, I think they're sometimes called --
7 you'll conduct a roundtable and do your best to
8 come back with recommendations to the commission
9 as to what is achievable, that best protects
10 customers and is within our laws.

11 MR. WASSERMAN: Exactly.

12 CHAIRMAN GENSLER: Great. So once
13 again, I support this rule. I think it's a very
14 critical rule. It is only to swaps. It is not
15 yet to futures, and it shouldn't be confused that
16 way, but I've asked staff to consider what would
17 be appropriate -- what timing and to do a
18 roundtable, and it might be subject to as much
19 public comment as this was because this had
20 enormous input from the public.

21 But I think this is an important step
22 forward, where swaps customers in essence will get

1 greater protection than if we had just gone with
2 what's called the futures model. So I thank you.

3 COMMISSIONER O'MALIA: Mr. Chairman, can
4 I -- on that question you asked regarding the 2005
5 ruling, can I ask a follow-on?

6 CHAIRMAN GENSLER: Absolutely, as long
7 as Commissioners don't mind the out of order.
8 Sure, yeah.

9 COMMISSIONER O'MALIA: Bob, can you tell
10 us what the bankruptcy treatment will be if we get
11 rid of the 2005 for swaps? What does the 1984
12 bankruptcy treatment provide in pro rata
13 distribution?

14 MR. WASSERMAN: And as noted in the 1984
15 interpretation, we basically said that we were
16 concerned that persons making use of such accounts
17 would mistakenly expect special treatment in the
18 event of a bankruptcy. And so indeed, the pro
19 rata distribution would continue to apply,
20 regardless of the use of a third party account.

21 CHAIRMAN GENSLER: I take it,
22 Commissioner O'Malia, what some people have raised

1 and what hopefully staff can work on is, is there
2 a way to both comply with Dodd-Frank section 4(d)
3 -- is it F -- 4(df) and the bankruptcy code, but
4 get the protections they would like through these
5 individual accounts?

6 COMMISSIONER O'MALIA: Won't that
7 require an act of Congress?

8 CHAIRMAN GENSLER: I don't know.

9 MR. WASSERMAN: And I think that we can
10 work with folks, and I think through some

11 combination of this, make it so that they are not
12 acting through FCMs but rather are guaranteed by
13 FCMs in what would be a direct relationship with a
14 clearinghouse, at which point then they would fall
15 outside the definition of customer property, and
16 that's how one works around 766(h).

17 CHAIRMAN GENSLER: All I'm asking is
18 that you get a lot of public input. And of
19 course, anything -- even if we were to consider
20 something, it would come back to this commission.
21 It would be subject to notice and comment, and if
22 it needs an act of Congress, then obviously we

1 probably should figure that out with the public
2 input that we get.

3 COMMISSIONER O'MALIA: Right. Well, we
4 are running out of time. I mean, if customer
5 protection actually hinges on bankruptcy reform,
6 then Congress needs to get on with it.

7 CHAIRMAN GENSLER: Which means, I guess
8 -- is another spur to figure this out soon.

9 MR. WASSERMAN: Yes, as I said, with
10 dispatch.

11 CHAIRMAN GENSLER: Thank you,
12 Commissioner O'Malia. Commissioner Sommers?

13 COMMISSIONER SOMMERS: Thank you, Mr.
14 Chairman, and thank you again to this team for all
15 your hard work.

16 I have a couple of different questions
17 that hinge a lot on how protections could extend
18 to futures, and while I understand you are working
19 on solutions that may extend to futures, can we
20 expect that what may extend to those customers is
21 the same solution that we're voting on today --
22 that we would just simply extend this LSOC model

1 to futures?

2 MR. WASSERMAN: I think in light of
3 recent events, we're going to be considering a
4 number of things. I think that I would certainly
5 not say that the consideration would be limited to
6 extending LSOC to futures.

7 COMMISSIONER SOMMERS: Okay. So in
8 light of potentially going further or doing
9 something different, is it prudent to require DCOs
10 to set up operationally the systems to allow them
11 to implement LSOC by November 8 of this year if
12 that is not what is going to be the eventual
13 solution?

14 So I guess what I'm saying is, if we go
15 further and allow either optionality or some sort
16 of completely segregated -- legally segregated --
17 account, should we be, at this point, finalizing a
18 rule that sets up a different system and asking
19 people to go to the expense of setting that up
20 when we may not use that?

21 MR. WASSERMAN: I think it's at the last
22 point where there may be a bit of distinction

1 because I think what we're dealing with here is
2 LSOC is essentially the baseline that would be
3 available for swaps customers. To the extent
4 we're looking at additional matters for certain
5 swaps customers, those would be over and above
6 LSOC, which is that baseline, and those would be
7 specific to those individual customers.

8 I think there will be a lot of swaps
9 participants who might not participate as much,
10 who might not have as extensive accounts, for whom
11 LSOC is where it stops because to do an individual
12 relationship would be simply not cost beneficial
13 given the nature of their relationship. And I
14 think that might well be by number a very large
15 number of the swaps participants.

16 So what we're talking about in terms of
17 individual customer protection, I think, or
18 individual client protection or however it gets
19 structured and denominated, is something that
20 would be for a relatively small but very important
21 sliver. That doesn't mean that LSOC is going to
22 be thrown away -- rather, that's what's going to

1 be there as the baseline for, I think, by number,
2 the majority of swaps customers.

3 COMMISSIONER SOMMERS: Which sort of
4 leads me back to my first question about futures.
5 Will that end up being --

6 MR. WASSERMAN: Well, my second point is
7 --

8 COMMISSIONER SOMMERS: Okay.

9 MR. WASSERMAN: Right now, we have the
10 futures model, and that plumbing, if you will, is
11 there for futures customers. What will be
12 happening between now and November 8 is the
13 building and the testing and the implementation of
14 LSOC for swaps customers. By implementing that
15 for swaps customers, you're basically setting up
16 the framework that would then, assuming the
17 commission were to adopt LSOC for futures
18 customers, could then be extended to the futures
19 customers.

20 So we have an existing futures model.
21 We will have an LSOC model, and then essentially
22 you'd be building off of that. And so it's not

1 that any of this is going to be just simply thrown
2 away, but rather what you have is a building up.

3 COMMISSIONER SOMMERS: Okay. So my next
4 question relates to in the interim, those people
5 who have swaps accounts and can take advantage of
6 LSOC -- if they would like to take advantage of
7 the type of netting efficiencies you would receive
8 of having your futures and your swaps in the same
9 account, will they be able to put their futures in
10 their swaps account?

11 MR. WASSERMAN: We have a process for
12 putting futures in a swaps account, basically
13 under section 4(d), and essentially those have
14 been referred to as 4(d) orders. And
15 historically, in a number of cases, have granted
16 such orders.

17 Moreover, as part of the DCO rules that
18 were enacted back in November, we have a provision
19 -- I believe it's 39.15 -- under which the DCO can
20 request and by rule and providing certain
21 information approval for comingling between
22 futures and swaps. This would be generally done

1 based on particular contracts, at the request of
2 the DCO, as opposed to an individual customer's
3 account by account.

4 COMMISSIONER SOMMERS: So this would
5 have to be something that the DCO would initiate
6 with us, not necessarily something a FCM or
7 customer would initiate with the DCO.

8 MR. WASSERMAN: Historically, that's the
9 way it's proceeded.

10 COMMISSIONER SOMMERS: Okay, okay. So
11 again, I think just to point out -- and for the
12 sake of beating this too much, this will be my
13 last question with regard to futures.

14 MR. WASSERMAN: Please.

15 COMMISSIONER SOMMERS: If somebody who
16 has a swaps account is able to put their futures
17 in their swaps account and take advantage of
18 greater customer collateral protection, I fear
19 that the only people that are left out are those
20 who do not have swaps accounts.

21 MR. WASSERMAN: Again, I think this is
22 done more on a product by product basis, and

1 generally, these rules -- putting futures in the
2 swaps account generally has happened -- well, it
3 hasn't happened yet, of course, but comingling,
4 rather, in the same account has happened with
5 products that are risk-related.

6 COMMISSIONER SOMMERS: Right.

7 MR. WASSERMAN: And so for instance,
8 when you have a futures product --

9 COMMISSIONER SOMMERS: Right.

10 MR. WASSERMAN: -- and a swaps product
11 that are -- and so I'm not sure that what you're
12 suggesting --

13 COMMISSIONER SOMMERS: Right.

14 MR. WASSERMAN: -- would be as likely to
15 happen --

16 COMMISSIONER SOMMERS: Well --

17 MR. WASSERMAN: -- but obviously --

18 COMMISSIONER SOMMERS: So I guess what
19 you could assume is that for products like
20 commodities, there may not be the offsetting swaps
21 position in commodities yet or -- right?

22 MR. WASSERMAN: Yeah.

1 COMMISSIONER SOMMERS: More likely not
2 for those accounts, instead of for financial
3 futures, interest rates --

4 MR. WASSERMAN: Yeah.

5 COMMISSIONER SOMMERS: Thank you so
6 much.

7 CHAIRMAN GENSLER: Thank you,
8 Commissioner Sommers. Commissioner Chilton?

9 COMMISSIONER CHILTON: I don't have a
10 question. I just wanted to make a quick
11 statement, and then thank this team.

12 But we continue to see a lot of the same
13 people at the table here, who are really the stars
14 of the agency. Bob Wasserman in particular has
15 been a real star. He's worked extra hard on the
16 MF Global circumstance, leaving his family during
17 the holidays and being up in New York, and we
18 thank you, Bob, and appreciate all the work that's
19 going on -- not just the people at the table, but
20 the people behind them -- but particular Bob.
21 You've done a great job on this one, on the other
22 things you've worked on.

1 Again, I don't have any questions.

2 Thank you, Mr. Chairman.

3 MR. WASSERMAN: Thank you.

4 CHAIRMAN GENSLER: Thank you,
5 Commissioner Chilton. That is true. Bob and
6 Laura and Martin -- I mean, everything that you're
7 doing is very significant for the public.

8 Commissioner O'Malia?

9 COMMISSIONER O'MALIA: This was kind of
10 a tough rule for me. And Bob, we've gone round
11 and round on this one, but I do appreciate the
12 time you've spent. And Laura and Martin, all the
13 work you've done on this rule.

14 And Commissioner Sommers points out a
15 significant flaw in this -- that it is one piece
16 to a real customer protection regime. And it's
17 not only segregation. There are many other kind
18 of reforms that we really have to consider, and
19 have to do so in a timely fashion, to really
20 implement true customer protection, not just in
21 segregation.

22 This is, when you look at MF Global,

1 really a small part because what we're doing today
2 doesn't even affect what happened at MF Global.

3 So I was weighing the process issue
4 versus the rule issue. And I decided I'd vote yes
5 on this only because of the rule and only because
6 it offers better customer portability and a
7 customer to customer relationship. The
8 operational risks exist. The bankruptcy
9 challenges exist. We've got two trustees. We've
10 got a trustee not in the FCM model, but we're
11 balancing that against -- and in any trustee
12 situation, we're always going to find a pro rata
13 situation that's going to limit our ability,
14 despite what our part 190 rules say about moving
15 and porting positions. You get into that trustee
16 business, everything stops.

17 And I know they're trying to be careful,
18 and I know they're trying to look out for
19 customers, but we can't promise more than we can
20 deliver on these things, and we should be very
21 clear about what this rule delivers.

22 I have a bunch of questions along these

1 lines, and so just be patient with me, and the
2 shorter the answers, the quicker it'll go.

3 And we're applying just this LSOC model
4 -- and I believe it's a complete misnomer to call
5 it complete legal segregation. I think we
6 continue to confuse the issue, but let's just
7 stick with LSOC.

8 First of all, it does not apply to
9 futures customers at all, correct?

10 MR. WASSERMAN: Correct.

11 COMMISSIONER O'MALIA: In many ways, the
12 operational structures that this final rule making
13 creates is modeled on the future segregation
14 structure, correct?

15 MR. WASSERMAN: Correct.

16 COMMISSIONER O'MALIA: So would it be
17 fair to say to the extent that future segregation
18 structures may have vulnerabilities, this rule
19 making may share in such vulnerabilities?

20 MR. WASSERMAN: Correct.

21 COMMISSIONER O'MALIA: If the commission
22 were to reconsider such aspects of the future

1 segregation structure, would the commission need
2 to make similar changes in this final rule making
3 -- if we were going to fix more broadly the
4 operational risks?

5 MR. WASSERMAN: This is when I'll have
6 to do more than one word. I would say that I
7 think if we consider doing added things in
8 futures, I would expect we would continue doing
9 those same added things in swaps. My point being
10 that we would be building on the structure rather
11 than ripping the structure out.

12 COMMISSIONER O'MALIA: So an
13 intermediary may be making technological
14 investments is directed in this final rule making
15 only to be potentially redirected -- and
16 potentially even this year.

17 MR. WASSERMAN: That's where I'm
18 pointing out that I think these would be -- they
19 might well be making additional investments. I
20 don't believe that they would be essentially
21 building something up only to rip it out and put
22 something different in its place. I would see

1 this as something additional.

2 COMMISSIONER O'MALIA: Okay, thank you.

3 To highlight some of the operational limitations

4 --

5 What is operational risk and what is
6 investment risk?

7 MR. WASSERMAN: Operational risk in this
8 context essentially comes from the operations of
9 the entity, and one thing that is included in this
10 context is from people misusing funds -- whether
11 intentionally or accidentally.

12 And investment risk -- as you know, we
13 have our Rule 125 and this parallels 125. And
14 while Rule 125 -- the commission has since --
15 recently, of course, tightened up to reduce the
16 investment risk, investment risk remains in
17 anything really other than cash.

18 COMMISSIONER O'MALIA: So is it fair to
19 say that even for cleared swaps customers, this
20 rule making does not mitigate operational risk,
21 nor does it mitigate investment risk?

22 MR. WASSERMAN: I think that would

1 probably be a bit too far. It does mitigate it to
2 the same extent that these rules that we have --
3 which, in fairness, while there have been
4 failures, they do tend to work mostly and most of
5 the time.

6 And so to the extent we have segregation
7 rules in the futures models, we are having much
8 the same in this model. To the extent we have
9 limitations on investments of customer funds, in
10 the futures model, there will be exactly the same
11 in this model. And so it is mitigated but not
12 perfectly so.

13 COMMISSIONER O'MALIA: Do you want to
14 elaborate on the customer to customer
15 relationship, in terms of what that protects -- in
16 terms of portability?

17 MR. WASSERMAN: I'm not sure I
18 understand the question. Sorry.

19 COMMISSIONER O'MALIA: What does this
20 operationally provide for -- protections -- you
21 want to elaborate on the -- you indicated that
22 there are operational protections this does

1 provide for. What are they?

2 MR. WASSERMAN: Essentially, this
3 requires FCMs to treat customer funds as belonging
4 to the customers. And so for instance, it is an
5 FCM's responsibility -- and of course, we have
6 capital requirements and supervision requirements
7 over FCMs to make sure that they are fulfilling
8 their responsibilities, and that they have the
9 wherewithal to do so.

10 And so if one customer loses money, it
11 is the FCM's responsibility to have that money in
12 segregation in advance so that at each point, the
13 FCM has enough money to meet its obligations to
14 all those customers with positive balances, and
15 that they're not using one customer's money to
16 margin guarantee or secure, as the statute has it,
17 another customer's positions.

18 And so it is the FCM's responsibility to
19 use their own capital to do this, and we have
20 capital rules to make sure they have the
21 wherewithal to do that.

22 COMMISSIONER O'MALIA: As I understand

1 it, fellow customer risk, as defined in this rule
2 making, does not extend to any collateral that an
3 intermediary holds outside of the DCO. So any
4 excess collateral that a cleared swaps customer
5 may provide to its intermediary is not protected.
6 Is that correct?

7 MR. WASSERMAN: One of the changes we
8 made as a result of a comment is that excess
9 collateral can be sent to the DCO, but to the
10 extent you're asking if there's collateral that is
11 held at the FCM, is that subject to operational
12 risk? And the answer is, of course, yes.

13 COMMISSIONER O'MALIA: Okay. In the DCO
14 core principles rule making, we state that a DCO
15 must require its clearing members to collect
16 excess collateral. Do we have a conflict here? I
17 mean, we obviously have operational risk. In
18 another rule making, we put a premium on excess
19 collateral.

20 So how do we solve this? I think that
21 to some of Commissioner Sommers's concerns, that's
22 another step that we have to think about. But

1 we've identified a weakness, obviously.

2 MR. WASSERMAN: I'm not sure I would
3 agree, and here's why. First off, as I mentioned,
4 excess -- the requirement under the DCO rule
5 making is that they must collect collateral in an
6 amount greater than that which would be required
7 from the FCM acting, in other words, as a direct
8 clearing member.

9 It is possible that this excess
10 collateral would be staying at the FCM. It is
11 also possible that the FCM, under this rule, would
12 be sending that higher level of collateral, that
13 excess collateral, to the DCM.

14 And so no, there's not an inherent
15 conflict. Moreover, again, I think in light of
16 recent events, we're going to be looking at how
17 the seg system works and whether there are
18 additional things that should be put on top of the
19 rules we currently have.

20 And so I think that part of that process
21 would be addressing this, but also, as I say, that
22 excess collateral could be sent to, could be

1 required by, the DCO.

2 COMMISSIONER O'MALIA: Yeah. I get the
3 importance of having excess and protection. That
4 mitigates risk. That's a cushion. Everybody
5 understands that. But we also have to be honest.
6 We have to put in place the proper protections to
7 ensure that's taken care of.

8 Obviously people have, including myself,
9 have agreed that the rule making needs to be
10 adopted now because swaps are being cleared now.
11 The company collateral is therefore vulnerable to
12 fellow customer risk.

13 I'm trying to understand, in some
14 respects, the timing of this. The Chairman and I
15 have talked about at this dais when the clearing
16 mandate begins. And how does this work with a seg
17 rule that it becomes operational in November, and
18 we potentially could have a mandatory clearing
19 requirement in third quarter, end of second
20 quarter?

21 How do we rationalize and bring this
22 together? Will we have protections in place? Are

1 we going to force them to go to a -- whatever's
2 existing in a DCO today and then change again in
3 November?

4 MR. WASSERMAN: And so we already do
5 have some protections for cleared swaps now, as
6 you quite rightly said. I am focused on these
7 requirements, and we're implementing this at the
8 implementation date of November 8 -- is the same
9 time at which the gross margining requirement
10 under the DCO rule becomes effective, and thus
11 because this rule requires gross margining to
12 work, that's when this becomes effective.

13 My familiarity with all the
14 implementation issues is a little bit thin, and so
15 I'm not sure I'm the best guy to answer those
16 questions.

17 COMMISSIONER O'MALIA: Well, I agree.

18 CHAIRMAN GENSLER: May I --

19 COMMISSIONER O'MALIA: Please.

20 CHAIRMAN GENSLER: Sure. I think you
21 raise a very good point. I see Sarah Josephson
22 here, who's been sort of --

1 COMMISSIONER O'MALIA: So this is
2 Sarah's fault?

3 CHAIRMAN GENSLER: No, no.

4 COMMISSIONER O'MALIA: Okay.

5 CHAIRMAN GENSLER: Actually, I think it
6 works. I think it works because we haven't yet
7 gotten a comment summary up to Commissioners on
8 the comments from the implementation phasing, but
9 as you recall, the clearinghouses start the
10 process. They haven't kicked it off yet, so I
11 don't know when that 90 day process will start.
12 So part of it is when does that start.

13 The first bucket or the first group was
14 dealer to dealer, and I guess the high activity
15 hedge funds. So we would have to think through --
16 and I don't know what the commenters have said
17 there to here. So I think your question is a very
18 good question that needs to be joined when we
19 start to look at those comments. If that first
20 bucket -- in essence, if that first bucket is
21 before November 8, then it is -- but most of that
22 bucket is dealer to dealer, which wouldn't be in

1 -- because this is customer money.

2 MR. WASSERMAN: Yeah, this would not
3 affect dealer to dealer.

4 COMMISSIONER O'MALIA: Well, obviously
5 if we're going to explain where we are going with
6 cleared customer money, then that's going to
7 dictate obviously a big change in the industry.
8 They're going to have to adopt this. They're not
9 going to want to adopt multiple proposals -- I
10 mean, to Commissioner Sommers's point -- so we
11 just have to be clear and get the phasing right so
12 everybody understands.

13 We did say, I believe, in that rule
14 making that people who want to clear earlier can
15 do so if they want, and that may include
16 customers.

17 CHAIRMAN GENSLER: That's right.

18 COMMISSIONER O'MALIA: What does their
19 universe look like?

20 CHAIRMAN GENSLER: Right. But that was
21 voluntary, rather than mandatory.

22 COMMISSIONER O'MALIA: But --

1 MR. WASSERMAN: And there is, under our
2 2010 cleared OTC rule, there is protection for
3 that collateral if the DCO rules require
4 segregation. And so in this case, if customers
5 voluntarily choose to clear -- and of course, by
6 doing so, mitigating counterparty risk -- their
7 customer collateral would be protected, assuming
8 the DCO -- I know for instance CME has implemented
9 just such a rule, and so collateral for cleared
10 swaps at, say, the CME or anyone else, any other
11 DCO which adopts a requirement for segregation --
12 and that's what would be in effect prior to
13 November 8. That collateral would be protected as
14 part of the cleared OTC account class.

15 COMMISSIONER O'MALIA: So what is the
16 process for -- if they clear under that rule and
17 then have to come in compliance with an LSOC rule,
18 what is the process for -- what do they have to do
19 to switch segregation regimes?

20 MR. WASSERMAN: There's not a whole --

21 COMMISSIONER O'MALIA: And if you get
22 out of the position?

1 MR. WASSERMAN: I don't -- no, forgive
2 me. This is -- these rules apply to the FCM, and
3 this tells the FCM and DCO, this is what you must
4 do with customer collateral. And so a customer
5 who has cleared swaps, say, on November 7 and
6 through November 9, there is nothing they will
7 need to do.

8 What the FCM will need to do is on
9 November 7, prior to November 8, they would be

10 subject to the DCO rule. The DCO rule -- my
11 understanding of the CME rule, having worked with
12 them a bit on it, is it is very analogous to what
13 we have under the futures model and, as we
14 discussed earlier, the cleared swaps rule, in
15 terms of the basic requirements, is also
16 analogous.

17 In short, they would need to do certain
18 additional things in terms of providing
19 information about portfolios of positions to the
20 DCO, and the DCO would be receiving that, and
21 tracking it and making calculations on November 8
22 that they wouldn't be making or wouldn't be

1 required to make on November 7.

2 But essentially, what you're talking
3 about is a model that, in terms of its
4 implementation, I think would be very similar from
5 the seventh to the eighth. There would just be
6 some additional things in terms of information
7 flow that would be going up.

8 And then what could be done with that
9 information in the event of a default? That's
10 what would change November 8 versus November 7.

11 COMMISSIONER O'MALIA: Just one final
12 comment. To the extent that we're going to
13 continue to make changes to this -- let's not do
14 it in a piecemeal approach. Let's try to get our
15 ducks in a row on customer protections across
16 FCMs, DCOs, et cetera, to understand what the full
17 universe looks good, as opposed to rushing ahead
18 and providing third party while we leave futures
19 customers in third place, which is kind of where
20 Bob pointed out.

21 We've talked about providing complete
22 legal segregation or third party segregation.

1 Well, that's all well and good to direct the
2 staff, but what about the futures customers?

3 And to further -- let's talk to the Hill
4 about it because I remember when this first came
5 up. It was because we were doing it because of
6 the magic letter S -- whether it was customer or
7 customers. Obviously there was a strong -- I
8 think we put out a memorandum justifying why we
9 had no other choice but to do it because of the
10 magic S or the lack thereof. Let's make sure that
11 the Hill is -- that this time, we're clear about
12 what the Hill expects for this, and we engage with
13 them as we look for -- because these are --

14 CHAIRMAN GENSLER: Gary Barnett, don't
15 leave.

16 COMMISSIONER O'MALIA: So --

17 CHAIRMAN GENSLER: I was just going to
18 say -- no, Gary -- so just -- Gary Barnett is part
19 of this too. You should be -- you can leave in 30
20 seconds, but your staff at the Division of Swap
21 and Intermediary Oversight also should be involved
22 and engaged in these roundtables and so forth

1 because I agree with, I think, what Commissioner
2 O'Malia is saying -- is that we want to look at
3 this customer protection thing thoughtfully, hear
4 from the public, hear from the Hill in a
5 thoughtful way, across these divisions and these
6 topics.

7 The only thing is, it may well be that
8 something becomes ripe and all five of us say,
9 well, no, this is something that we can do, and
10 there might be other things that need statutory
11 changes that would take longer.

12 COMMISSIONER O'MALIA: And that's why we
13 have to engage the Hill -- because we could come
14 up to significant bankruptcy rule changes. On pro
15 rata distribution, pointing out the 1985 and 2005
16 guidance -- that we may not be able to give them
17 the protection they think they want in bankruptcy.
18 And obviously the MF Global trustee issue is
19 pointing out where we're stuck with bankruptcy.

20 CHAIRMAN GENSLER: Mr. Barnett, you can
21 leave now. Thanks. Thank you.

22 Commissioner Wetjen?

1 COMMISSIONER WETJEN: I'd just like to
2 point out, it's a number of tough acts to follow
3 -- some very good questions.

4 COMMISSIONER O'MALIA: I've been there.

5 COMMISSIONER WETJEN: Does that mean you
6 have sympathy or that you don't have sympathy?

7 COMMISSIONER O'MALIA: Not anymore.

8 CHAIRMAN GENSLER: He might have advice,
9 though. You always want to have a good line about
10 Macy.

11 COMMISSIONER WETJEN: Thanks again to
12 the team for your work on this rule.

13 One thing I still have on Commissioner
14 O'Malia is that I'm younger than he is. But my
15 shorter time on this Earth, I've already
16 discovered that life is a series of tradeoffs a
17 lot of times, and in each of these rules, I think
18 we've had to make some.

19 And one of them is with respect to FCMs
20 and the risk management processes. And one of the
21 things that has come up in my discussions is that
22 when there is exposure to fellow customer risk, it

1 actually has a good effect on FCMs because it
2 forces them to be more careful and to develop
3 better risk management processes, knowing that
4 they might not attract customers without those
5 processes in place.

6 So we're trying to do away with a lot of
7 the fellow customer risk here with LSOC, but what
8 kind of an effect is that going to have on the
9 FCMs' risk management processes? And clearly the
10 rule has made a judgment about that, and has
11 decided to go the direction of the LSOC anyway,
12 but I wondered if you'd just provide some comments
13 about why we've gone in the direction we've gone
14 in. Why do those --

15 MR. WASSERMAN: And I guess I would
16 answer that -- as some of the customers have
17 pointed out, what this will do is enhance the
18 incentive of the DCO, who is now closer to the
19 risk to risk manage their FCM members. Now of
20 course, DCOs are already responsible for risk
21 managing their members. They already have
22 programs in place. They are, in fact -- first

1 off, because they're more concentrated, this is
2 essentially their main job. They have departments
3 devoted to this in a better position.

4 And most importantly, this information
5 about fellow customers -- that if I go to an FCM
6 and I ask about my fellow customers, there's a
7 limit to how much information they can give me
8 because of issues with confidentiality. The DCO,
9 on the other hand, is a market neutral, and a
10 self-regulatory organization. So they can go to
11 the FCM and ask very specific questions about
12 specific fellow customers about whom the DCO is
13 already getting information on.

14 And so the DCO, I think, is
15 well-positioned to make sure that its member FCMs
16 have excellent risk management.

17 COMMISSIONER WETJEN: Thanks for the
18 explanation. Commissioner O'Malia had talked
19 about a number of different risks that remain,
20 even with LSOC. And one of them that caught my
21 attention relates to the payment processes that
22 clearing organizations use.

1 And so in the event of a double default
2 of an FCM and a customer, you could still have a
3 situation where a DCO is going to have to net
4 payments to defaulting customers with payments --
5 I should say payments from defaulting customers
6 with payments owed to non-defaulting customers.

7 Could there have been a way for the rule
8 to address that? And if so, why haven't we done
9 that here? As I understand, it could very well be
10 a situation that it's not really resolvable. But
11 I wondered if the staff had considered this
12 particular risk.

13 MR. WASSERMAN: There are some
14 additional things that DCOs will be able to do.
15 Right now, the rule requires, based on our
16 assessment of where the state of the art was at
17 the time we were looking at this and is now,
18 requires information to essentially go up once a
19 day -- no less frequently than once a day.

20 But that's no less frequently. And so
21 it is currently open to DCOs to require that their
22 members provide that information more frequently

1 -- or indeed, as I understand, some DCOs may be
2 looking at requiring that each transaction be
3 associated with a particular customer so that the
4 DCO could essentially do this on a quasi-realtime
5 basis.

6 And so even within the rule as it's
7 structured, DCOs could, by requiring that
8 information, more frequently lessen the risk that
9 you're referring to. And it may be the case that
10 as the state of the art develops, we realize that
11 in fact this is really the practice that folks are
12 doing -- in which event we might then change the
13 rule to require that.

14 But at the present time, looking at
15 where we are, we didn't yet require it, and so
16 that, to a certain extent, limits the protection.
17 But it limits the required protection. Again, a
18 DCO is perfectly free, even today, to start
19 requiring that their members provide that
20 information on a realtime basis. And so that
21 would then reduce that risk.

22 COMMISSIONER WETJEN: Thanks, Bob. I

1 had a question about third party safety accounts,
2 but the Chairman had already covered that, and
3 also one about the interplay with the bankruptcy
4 code and our rules, which Commissioner O'Malia had
5 touched on, but the one other thing I wanted to
6 mention or ask about -- and it relates to one of
7 Commissioner Sommers's questions.

8 We had heard from some commenters as
9 recently as yesterday about the kinds of effects
10 LSOC would have on the futures space. And I'm
11 wondering if the staff had considered that, and
12 what sort of discussions you might have had.

13 For example, I think -- as I understood
14 one of these comments, with the perceived greater
15 protections of LSOC and swaps, you might actually
16 drive a lot of trading volume to swaps and away
17 from futures, and that could have a number of
18 different pricing consequences for the futures
19 markets, for participants who are more comfortable
20 using futures, have been using them for a long
21 time and otherwise would plan to continue to do
22 so.

1 So I'm wondering what kinds of
2 discussions the staff had about this particular
3 problem -- if that's something that's come up
4 before.

5 MR. WASSERMAN: I think the answer is
6 that -- of course, with the swaps and the futures
7 markets sort of moving closer together, to the
8 extent that you have liquidity going to the swaps
9 markets, you might well have customers following
10 that liquidity.

11 And so to the extent you have particular
12 contracts in the futures markets that lose
13 liquidity because of a corresponding contract in
14 the swap market, then you might find customers
15 following that liquidity to the swap market.

16 To the extent you have the same
17 contracts or similar contracts, then you might
18 well have DCOs essentially putting in rules under
19 that 39.15 that I mentioned, whereby essentially
20 there would be moving the futures collateral into
21 the swaps account, and the approach we take in the
22 rule is that if you have futures in the swaps

1 account, then the customers would -- and the
2 collateral would -- enjoy the protections of the
3 swaps account.

4 It also works the other way around, and
5 so if you put swaps in the futures account, then
6 you would have those protections.

7 And so I guess there's a number of ways
8 of looking at it. And finally, as I pointed out,
9 we are going to be looking with great dispatch at
10 what else we can do for the futures customers and
11 the futures accounts.

12 COMMISSIONER WETJEN: When I read these
13 comments -- I mean, I think felt some of the same
14 things, had some of the reactions I'm hearing that
15 Commissioner Sommers had, which is you have -- I
16 don't want to use this in a pejorative sense, but
17 perhaps less sophisticated market participants who
18 could be left disadvantaged somehow by this
19 process.

20 I don't think, based on your answer and
21 some of the other discussions we've had, I don't
22 think it's a reason for us to not move forward

1 with LSOC today, especially given the fact we
2 already have swaps being cleared. But I do think
3 it's a legitimate issue, and something that we
4 should all be mindful of.

5 MR. WASSERMAN: Clearly, and we are
6 limited today because under the Administrative
7 Procedure Act, the commission can only adopt --

8 COMMISSIONER WETJEN: Right.

9 MR. WASSERMAN: -- what was proposed or
10 a logical outgrowth. But certainly we're going to
11 be looking at a lot of these things very quickly,
12 to see basically what more we can do.

13 COMMISSIONER WETJEN: Thank you.
14 Thanks, Bob.

15 CHAIRMAN GENSLER: Thank you,
16 Commissioner Wetjen. If there are not further
17 questions, then Mr. Stawick.

18 MR. STAWICK: Commissioner Wetjen?

19 COMMISSIONER WETJEN: Aye.

20 MR. STAWICK: Commissioner Wetjen, aye.
21 Commissioner O'Malia?

22 COMMISSIONER O'MALIA: Aye.

1 MR. STAWICK: Commissioner O'Malia, aye.
2 Commissioner Chilton?

3 CHAIRMAN GENSLER: So now we know what
4 those two beeps were on the phone. I thought it
5 was Commissioner O'Malia's sort of thing to keep
6 your answers short, but it apparently cut
7 Commissioner Chilton off.

8 MR. STAWICK: Commissioner Sommers?

9 COMMISSIONER SOMMERS: No.

10 MR. STAWICK: Commissioner Sommers, no.
11 Mr. Chairman?

12 CHAIRMAN GENSLER: I'm going to do two
13 things for you, Mr. Stawick. I'm reading a
14 proxy -- this is to certify that the undersigned,
15 Mark Chilton, he's left a proxy in support of the
16 final rule on protection of cleared swaps
17 customers, contracts and collateral on conforming
18 amendments, commodity broker, bankruptcy
19 provision.

20 This is so the public knows. This was
21 left in case there was some problem with the
22 telephones.

1 MR. STAWICK: Commissioner Chilton is
2 noted as voting aye. Mr. Chairman?

3 CHAIRMAN GENSLER: Aye.

4 MR. STAWICK: Mr. Chairman, aye. Mr.
5 Chairman, on this question, the yays are four, the
6 nays are one.

7 CHAIRMAN GENSLER: I thank you, Mr.
8 Stawick. The ayes have it. The staff
9 recommendation is accepted, given that the
10 majority has passed it.

11 So I thank you, Mr. Wasserman, Ms.
12 Astrada, Mr. White. You have a lot of work still
13 do to, obviously to get this in the Federal
14 Register, but also on the roundtables, and to give
15 thoughtful consideration to all that the five
16 Commissioners have asked you to give thoughtful
17 consideration to -- because we all asked you a
18 lot. But thank you.

19 The second group that's going to come up
20 to the table, I think, is a group to discuss rules
21 on external business conduct -- Phyllis Cela, Ted
22 Kneller, Charles McCarty, all from the Division of

1 Enforcement, to present the staff's recommendation
2 concerning a final row of business conduct
3 standards.

4 Charles, you and I both, think, twinged
5 and I couldn't help it. No, it's not Pat McCarty
6 here today. Pat's back there, is he? Where is
7 Pat? There you are, man. My twin doesn't do that
8 to me. God help us when he does.

9 All right. It's over to you.

10 MS. CELA: Okay. Thank you, Mr.
11 Chairman. I'm joined today by Ted Kneller and
12 Barry McCarty.

13 Ted is our specialist in special entity
14 issues, and Barry has been working hard and
15 specializing in the disclosure issues.

16 Good morning, and before presenting an
17 overview of the final rules, I'd like to
18 acknowledge the rest of the team as well -- Katie
19 Driscoll, Michael Solinski, Todd Prono, Peter
20 Sanchez, and colleagues in OGC, Mark Higgins and
21 Rob Schwartz.

22 We have worked closely with our

1 counterparts at the SEC, and I would like to
2 acknowledge Lourdes Gonzalez, the team leader
3 there.

4 In the course of preparing the final
5 rules, we received very helpful comments from
6 numerous stakeholders through letters and
7 consultations, and also from staff at fellow
8 regulators, in particular the Department of Labor.

9 Section 731 of the Dodd-Frank Act adds
10 section 4(sh) to the Commodity Exchange Act, and
11 requires the commission to promulgate rules to
12 establish business conduct standards for swap
13 dealers and major swap participants dealing with
14 counterparties generally.

15 In addition, Dodd-Frank requires the
16 commission to promulgate rules to implement
17 special protections for special entities,
18 including governmental entities, public and
19 private pension plans, and endowments.

20 The final rules are informed by
21 statutory language in section 4(sh), Congressional
22 intent, existing requirements for market

1 professional under the CEA and commission
2 regulations, securities law, SRO requirements,
3 industry best practices, comment letters and
4 consultations with stakeholders and regulators.

5 Generally, the rules require swap
6 dealers and major swap participants to engage in
7 fair dealing, make disclosures of material
8 information and undertake due diligence concerning
9 their counterparties.

10 Major swap participants are excluded
11 from some of the due diligence requirements based
12 on the nature of their swaps business.

13 The rules were designed where possible
14 to avoid creating trading delays, imposing market
15 entry barriers for counterparties and chilling
16 communications between swap dealers or major swap
17 participants and their counterparties.

18 For example, where appropriate, the
19 final rules allow compliance on a relationship
20 basis by including the prior disclosures and
21 counterparty representations in master agreements.

22 Also, certain rules provide safe harbors

1 that mitigate compliance risk. The release states
2 that in exercising its prosecutorial discretion
3 for violation of these rules, the commission will
4 consider whether the swap dealer or major swap
5 participant complied in good faith with its
6 policies and procedures.

7 There are two broad categories of rules.
8 First, rules that apply to deals with virtually
9 all counterparties. And two, rules that apply to
10 dealings with special entities.

11 In response to commenters' concerns, the
12 release confirms that the external business
13 conduct standards rules do not cause swap dealers
14 or major swap participants to be advisers or
15 otherwise owe fiduciary duties to counterparties
16 solely by virtue of compliance with the rules.

17 In addition, the rule provides an
18 exclusion from the commodity trading adviser
19 definition for swap dealers whose advice is solely
20 incidental to their business as a swap dealer.

21 We also understand from the Department
22 of Labor that compliance with the final business

1 conduct standards rules alone will not cause a
2 swap dealer or major swap participant to become an
3 ERISA fiduciary under existing ERISA law.

4 We are continuing to discuss with SEC
5 staff the treatment of swap dealers and major swap
6 participants under the municipal adviser
7 definition as the SEC continues to consider final
8 registration rules for municipal advisers.

9 The rules will apply to swap dealers and
10 major swap participants when they know their
11 counterparties prior to entering into a swap.
12 Often these will be uncleared bilateral swaps.

13 The disclosure and due diligence
14 requirements will not apply to swaps initiated on
15 a designated contract market or a swap execution
16 facility where the swap dealer or major swap
17 participant does not know the identity of the
18 counterparty prior to execution.

19 The general provisions contain
20 prohibitions against fraud, manipulation and
21 abusive practices, incorporating the statutory
22 text from new section 4(sh)4.

1 The final rule adds an affirmative
2 defense to fraud violations that are based on the
3 business conduct standards rules.

4 The final rules also protect
5 confidential counterparty information, but do not
6 adopt the proposed freestanding trading ahead or
7 front running rule.

8 The rules require disclosure of material
9 risks and characteristics of the swap, and the
10 material incentives and conflicts of interest of
11 the swap dealer or major swap participant in
12 connection with the swap.

13 Unlike the proposed rule, only swap
14 dealers will be required to provide a scenario
15 analysis, and only upon request for swaps that are
16 not made available for trading on a SEF or a DCM.

17 The final verification of eligibility
18 rule includes a safe harbor to facilitate
19 compliance. For uncleared swaps, swap dealers and
20 major swap participants must provide a daily mark,
21 which is defined as the mid-market mark of the
22 swap.

1 Swap dealers and major swap participants
2 will be required to communicate to counterparties
3 in a fair and balanced manner, based on principles
4 of fair dealing and good faith. The final rules
5 also include an institutional suitability rule
6 that applies when swap dealers make
7 recommendations to counterparties.

8 The final suitability rule is harmonized
9 with the SEC and FINRA requirements, and includes
10 safe harbors that rely on the exchange of
11 particular representations by the parties.

12 The adopting release also includes an
13 appendix to the rules providing guidance to swap
14 dealers that make recommendations under the
15 suitability rule and the special entity adviser
16 rule.

17 The final rules referring the definition
18 of special entity for certain municipal special
19 entities and employee benefit plans -- a swap
20 dealer will act as an adviser to a special entity
21 when it recommends a swap or trading strategy
22 involving a swap that is tailored to the

1 particular needs or characteristics of the special
2 entity. The adopting release confirms that the
3 best interest duty is not a fiduciary duty under
4 this rule.

5 The final rule includes two safe harbors
6 -- one for ERISA plans and the other for all
7 special entities. For ERISA plans, a swap dealer
8 will not be acting as an adviser to a special
9 entity if the plan represents that it has an ERISA
10 fiduciary coupled with several other
11 representations.

12 Under the second safe harbor, the swap
13 dealer will not be subject to a best interest duty
14 if it does not express an opinion as to whether
15 the special entity should enter into a recommended
16 swap, and then the special entity represents that
17 it will not rely on the swap dealer, will rely on
18 advice if it's an independent representative and
19 the swap dealer discloses that it is not acting in
20 the special entity's best interests.

21 Swap dealers and major swap participants
22 that offer to or enter into a swap with a special

1 entity other than an ERISA plan must have a
2 reasonable basis to believe -- excuse me -- that
3 the special entity has a representative that meets
4 certain criteria, including independence from the
5 swap dealer or major swap participant.

6 The rule includes a safe harbor for the
7 swap dealer or major swap participant where the
8 special entity and representative represent that
9 they have complied in good faith with policies and
10 procedures reasonably designed to ensure that the
11 representative satisfies the applicable criteria.

12 For ERISA plans, a swap dealer or major
13 swap participant will have a reasonable basis to
14 believe that the plan has an independent
15 representative if that representative is an ERISA
16 fiduciary.

17 The final special entity rules also
18 adopt pay to play restrictions for swap dealers
19 when dealing with governmental special entities.
20 This rule is harmonized with existing
21 security-side rules for investment advisers and
22 municipal securities dealers.

1 The final rules do not include the
2 proposed swap execution standards rule, and should
3 the commission determine to consider such a rule
4 in the future, it will repropose the rule.

5 Thank you, and I am happy to try to
6 answer any questions. Sorry for the length.

7 CHAIRMAN GENSLER: Thank you, Phyllis,
8 Ted and Barry. I don't know why I say Charles.
9 Is that --

10 MR. MCCARTY: It's my first name.

11 CHAIRMAN GENSLER: Your first name.

12 COMMISSIONER WETJEN: It always throws
13 me off, Mr. Chairman.

14 CHAIRMAN GENSLER: What's that?

15 COMMISSIONER WETJEN: When everyone
16 calls him Barry, and then you see Charles.

17 CHAIRMAN GENSLER: Yeah, I know -- and
18 then I started to think it's triplets.

19 All right. With that, I'll entertain a
20 motion to accept the staff recommendation on
21 external business conduct.

22 COMMISSIONER SOMMERS: So moved.

1 COMMISSIONER O'MALIA: Second.

2 COMMISSIONER WETJEN: It's exacerbated
3 by the fact he looks so much like his twin.

4 CHAIRMAN GENSLER: Yeah.

5 MS. CELA: Maybe we should bring him to
6 the table.

7 CHAIRMAN GENSLER: I don't know. No, I
8 don't think -- I'd probably break all sorts of
9 federal laws, and it would set a precedent with my
10 twin that just --

11 I support the final rules to establish
12 business conduct, and I have a longer statement
13 for the record, but this final rule implements
14 important features that Congress was addressing.
15 I think Commissioner O'Malia captured colorfully
16 in terms of referring to various popular books
17 about Wall Street, that Congress really wanted to
18 address protections for counterparties, and in
19 particular, special entities -- municipal
20 governments, pension funds that are entrusted with
21 trillions of dollars of assets on behalf of
22 people's retirements, and I think this rule takes

1 a balanced approach to it.

2 I'm just going to mention three things.

3 One is I think it's very important. It was a
4 Congressional mandate, but I think we've got it
5 right in the rule. The counterparties will get a
6 daily what's the value of this outstanding swap,
7 and I think that's particularly important for a
8 lot of municipals and pension funds, but also
9 small banks, small end users, midmarket companies
10 that would not necessarily know what's the value
11 of that -- or at least what does their dealer
12 think the value is on those bilateral swaps. And
13 they'll get it midmarket before the profits or the
14 charges that would be there. I think it's very
15 critical.

16 Two, I think it does help protect
17 against fraud and other abuses in the market, but
18 it has a balanced approach with three or four or
19 five places probably in the rule where there's
20 safe harbors, where there's affirmative defenses
21 -- I mean, that we really worked with the pension
22 fund community, the ERISA plans particularly,

1 where ERISA has a fiduciary's -- and there's a
2 whole Congressional mandated process that I think
3 this finds the balance.

4 Maybe it is just one question that will
5 come out of it, but I take that it that ERISA
6 plans will be able to access this market as they
7 have in the past, though with additional
8 protections. Is that correct, Phyllis?

9 MS. CELA: Yes, yes.

10 CHAIRMAN GENSLER: It's a big yes. All
11 right, good. And thirdly, I think -- though it
12 doesn't usually get a lot of notice in this, I
13 think it's really important that we, like the
14 Securities and Exchange Commission and the
15 Municipal Securities Board, have brought pay to
16 play prohibitions as well -- that a dealer in
17 dealing with a municipal or state government
18 that's entering into swaps, that we have similar
19 rules. I think it's not the heart of this rule,
20 but I think it's a really critical piece for the
21 integrity of these markets, and to protect the
22 taxpayers of those various municipal and state

1 folks that enter into swaps.

2 So I support the rule. With that, I'm
3 going to turn to Commissioner Sommers.

4 COMMISSIONER SOMMERS: Thank you and,
5 again, thank you to this team for all of your hard
6 work. These are very challenging issues, and I
7 think we all understand how complicated it's been
8 to get to the right place on these, but I have a
9 number of different questions that highlight some
10 of my concerns.

11 The first question may just be a
12 clarification. It was with regard to a change
13 that was made last night to the safe harbor and to
14 the first part of the safe harbor for ERISA plans.
15 And we added in the language that I think brings
16 consistency to where this same language was used
17 in other places in the rule -- the language that
18 was added was complied in good faith.

19 And that same language is used in a
20 number of different places, but it brought to
21 light a question with regard to the way it's
22 worded, saying that the ERISA plan represents in

1 writing that it has complied in good faith with
2 written policies and procedures reasonably
3 designed to ensure that any recommendations the
4 special entity receives from the swap dealer
5 materially affecting the swap transaction is
6 evaluated by a fiduciary before the transaction
7 occurs.

8 So does that -- the way the words are on
9 the page make this backward-looking to where it
10 would have to be on a transaction by transaction
11 basis?

12 MS. CELA: So I take the tense issue. I
13 think that's a good catch, and I actually think
14 that it would be -- if it's going to be in
15 counterparty relationship documentation, it
16 probably should be forward-looking so it should
17 say that it will comply.

18 COMMISSIONER SOMMERS: Bart, is that
19 you?

20 MS. CELA: Commissioner Sommers, I think
21 it should be forward-looking.

22 COMMISSIONER SOMMERS: So I think it's

1 used --

2 MS. CELA: That it will comply in good
3 faith.

4 COMMISSIONER SOMMERS: It's used in
5 other places so it may be language that needs to
6 be changed in other places as well, as long as in
7 all the other places, you don't intend for it to
8 be on a transaction by transaction basis. I don't
9 know what the intent is.

10 MS. CELA: We will go through and make
11 sure in each place whether they are saying
12 something about something they've already done,
13 and the way the reliance on representations works
14 is that you can make a representation today, and
15 you can have it renewed with each swap, assuming
16 that there are no changes in the circumstances of
17 the parties.

18 So the fact that it would say something
19 in the past tense -- is renewed, as if it were new
20 again, with respect to a subsequent swap so it may
21 be okay, but we will flyspec.

22 COMMISSIONER SOMMERS: Okay.

1 MS. CELA: This one, I think, feels to
2 me like it should be forward-looking.

3 COMMISSIONER SOMMERS: Okay, thank you.
4 The next part that I had a question about was the
5 addition -- this is on page 187 -- the addition
6 that we made to the preamble with regard to the
7 non-ERISA plans, and saying that they can have
8 representations included in their relationship
9 documentation that says that swap dealers will
10 represent that they will not express an opinion,
11 and that they are allowed to do that if they want
12 to in their relationship documentation, but that
13 does not avail them of some sort of safe harbor to
14 get them out of the other requirements.

15 MS. CELA: The way it works is, if what
16 the swap dealer -- I could imagine this situation.
17 Swap dealer makes a determination that it doesn't
18 want to be acting in the best interests. It
19 doesn't want to be held to that standard so it
20 wants to train around a standard that would cause
21 sales staff not to use certain opinions,
22 subjective opinion language.

1 So in shaping the relationship between
2 the parties -- and the relationship documentation
3 is the place where parties do that -- it would
4 certainly be a fair thing. It's not mandated in
5 the rule, but we wanted to clarify that it
6 certainly would be permitted in the rule for them
7 to say, our communications to you are not going to
8 express an opinion about whether you should enter
9 into any particular swap.

10 Now at the end of the day, if they have
11 a rogue salesperson, somebody who acts outside of
12 that training, it will not protect completely the
13 dealer from responsibility for having that best
14 interest standard applied to whatever opinion was
15 expressed by the person who's working for or on
16 behalf of the dealer.

17 But we thought that it would be helpful
18 to the parties to say, when you're listening to
19 what we are saying, we are not going to the place
20 where we're making a subjective recommendation to
21 you to do a certain thing that you should do this.
22 In that place, you should consult your independent

1 representative, who you must have under paragraph
2 five --

3 COMMISSIONER SOMMERS: Right. So under
4 that example, if you assume that it is represented
5 in their relationship documentation that the swap
6 dealer will not express an opinion and a swap
7 dealer does express an opinion, then does the
8 relationship documentation that says it will not
9 -- it's voided and all the best interest duties
10 kick in.

11 MS. CELA: I think it's really a facts
12 and circumstances case, frankly. When you get
13 into litigation -- I don't know whether we're
14 talking here about private litigation or we're
15 talking about enforcement action -- the place
16 where I'm comfortable because can't really affect
17 private litigation.

18 But in the enforcement context, we have
19 said, throughout this document, on your behalf --
20 hopefully you'll accept it -- that when the
21 enforcement division evaluates a non-scientor of
22 these rules to make a judgment -- whether it's

1 appropriate in any particular case -- to bring an
2 action for a strict liability provision, it will
3 consider whether or not the swap dealer has acted
4 in good faith, in compliance with reasonably
5 designed policies and procedures.

6 From our perspective, it does two
7 things. It's not a "gotcha" enforcement regime,
8 and yet it is a force for good in a way. It
9 incentivizes the swap dealer to have robust
10 policies and procedures, and to engage in a
11 compliance regime with respect to those, so that
12 when the time comes and if it comes, they have a
13 basis to say, you should look at us in that light,
14 as opposed to a person who has acted intentionally
15 or without policies and procedures.

16 COMMISSIONER SOMMERS: Okay. Well, I do
17 continue to think that this opinion versus
18 recommendation place for non- ERISA plans is an
19 issue, and I wonder why non-ERISA plans are not
20 able to rely on the same sort of safe harbor that
21 ERISA plans can rely on. If they are representing
22 that they have a qualified, independent

1 representative and they don't, then that would be
2 a problem. But many of these plans do, and do not
3 rely on opinions from swap dealers.

4 So I'm not sure why we would not let
5 them rely on that safe harbor, but if you can
6 explain that --

7 MS. CELA: This is a place where we were
8 -- our approach to this was that where the statute
9 spoke specifically about a particular issue, we
10 felt more constrained in our discretion, and this
11 is one of those places.

12 In fact, you could take the view that
13 rule making wasn't required here. You didn't even
14 need to say that there are rules about what it
15 means to act as an adviser and a swap dealer would
16 be essentially left without any guidance about
17 what would cause them to have to act in the best
18 interest, including what the best interest duty
19 is.

20 So we thought there was a significant
21 amount of compliance risk in that place, and that
22 we looked for ways to cabin the risk without

1 gutting the effect of the provision.

2 The provision says that there will be a
3 time when a swap dealer will act as an adviser.
4 It seemed to us, based on what we had heard from
5 commenters -- and I fortunately or unfortunately
6 actually had worked on the Bankers Trust case in
7 the middle '90s and Gibson Greetings and Procter &
8 Gamble, and the issues there were all about at
9 what point did the swap dealer assume advisory
10 duties with respect to the counterparty.

11 And even though there was nothing in
12 writing that said that somebody was acting as an
13 adviser, there were claims. The commission made a
14 claim that Bankers Trust was acting as an adviser
15 subject in that case to 40, which is our fiduciary
16 essentially -- fiduciary duty obligation with
17 respect to fraud for pool operators and trading
18 advisers.

19 So we were told that there is a place
20 where people are trained to not venture into that
21 space unless it's understood and there is a real
22 understanding between the parties about the nature

1 of the relationship, and the dealer is prepared to
2 take on those additional duties. That was the
3 baseline.

4 So for us, it seemed to be, based on
5 what we were told in our consultations, that the
6 line they train around are these subjective
7 opinions -- that you could make all kinds of
8 recommendations more objectively stated. It could
9 be based or tailored to the needs of a particular
10 counterparty, but what the swap dealer would say
11 in that case would be more along the lines, I
12 understand your risk to be this. This is a swap
13 that would accomplish that risk reduction.
14 Whether or not you should enter into this, based
15 on your circumstances, you should consult your
16 adviser who you are paying to do that kind of
17 work. I'm not acting in your best interest.

18 So we think it allows for the making of
19 the recommendations. Now this is such a long
20 answer, but in the last places where we
21 distinguish between the ERISA plans -- in the case
22 of ERISA, there is a full-blown federal regulatory

1 scheme. DOL is the principal regulator. Under
2 ERISA, they have rules specific to ERISA
3 fiduciaries, what the requirements of ERISA
4 fiduciaries are.

5 We had heard a lot, as you did too,
6 about the risks of not simply relying on the ERISA
7 law, with the potential that we would create
8 potentially inconsistencies, unintended
9 consequences. So in that one narrow space where
10 we had another federal regulatory scheme that we
11 could rely on comfortably -- and in consultation
12 with the Department of Labor, we said, okay, here

13 and in the paragraph five provision, if there is
14 an ERISA fiduciary on the scene, then that will be
15 the safe harbor for ERISA plans.

16 For all others, which frankly are
17 governed by very many approaches to fiduciary
18 status -- common law, state law, local law --
19 there isn't a coherent, single scheme to which we
20 could have deferred.

21 And so in that way, we felt like this
22 was an appropriate line, giving meaning to the

1 statute, without unduly creating an impossible
2 situation for the counterparties who want to
3 transact.

4 Sorry for the long answer.

5 COMMISSIONER SOMMERS: That's okay.

6 Thank you. I appreciate that, and I think that
7 many people who are listening probably appreciate
8 that comprehensive answer. So thank you for that.

9 The other couple of questions I have are
10 with regard to how this will actually work, and
11 why the rules apply when these transactions are on
12 trading facilities and cleared. So these
13 disclosure requirements -- and I think in a number
14 of different places, it talks about the section
15 not applying with respect to transactions that are
16 initiated on a designated contract market or
17 initiated on a SEF if the swap dealer or major
18 swap participant do not know the identity of the
19 counterparty to the transaction prior to
20 execution.

21 So if they do know the identity of their
22 counterparty prior to execution in a RFQ-type

1 model, how will this type of disclosure regime
2 work?

3 MS. CELA: Right. How it will work --
4 ultimately, in practice, I think it will depend
5 upon the evolution of communications systems and
6 the technology on the platforms, and their
7 functionality, et cetera.

8 But our choice for drawing the line
9 there again was another place where we felt there
10 was very limited discretion for the commission
11 given the way the disclosure provision is written
12 in the statute. It talks about disclosure of
13 material risks. There is no out. There is no
14 limitation on when that happens.

15 There is another provision that
16 discusses special entity provisions and references
17 transactions on the SEF or DCM where the swap
18 dealer doesn't know the identity of its
19 counterparty.

20 But for example, the SEC interpreted
21 that language to apply only to the acts as an
22 adviser and independent rep provisions, and not to

1 apply to disclosures. So if I'm correct, I think
2 the SEC's view is that disclosures are made
3 whether you know your counterparty or not.

4 And so we thought that we could use the
5 language in the statute to allow for easier and
6 more effective and less compliance risk, and what
7 we imagined -- again, looking at the SEC's release
8 and talking to others who are familiar with how
9 these things can work, the SEF environment will be
10 an electronic environment for the most part. They
11 could develop functionality to put out disclosures
12 for transactions that are permitted to trade on
13 that SEF. They could be given to the SEF by the
14 swap dealer so that the swap dealer can use a sort
15 of substituted compliance to make it happen that
16 way, or the swap dealer could put all the
17 disclosure information that it thinks is relevant
18 to the types of swaps that it enters into, whether
19 in the SEF environment or in the bilateral
20 environment, and put them in a place -- and as
21 long as either they're directed by the SEF or
22 through the response to the RFQ, the counterparty

1 will know where to look. We are not anticipating
2 this be a stop the music kind of disclosure.

3 The other thing is that it is our
4 understanding that for transactions on SEF, it's
5 likely too that the participants on those
6 platforms will have counterparty relationship
7 documentation with other participants in that
8 marketplace. They may not know who they're
9 transacting with at any particular moment, or they
10 may only know about it just before execution.

11 But they would be able, in that
12 counterparty relationship documentation, to
13 include the kinds of disclosures that you're
14 talking about.

15 So we think that where there's a
16 business opportunity and a way to do this, it may
17 very well be in the interests of both the SAF --
18 for the sake of drawing liquidity into the
19 marketplace, and to have the dealer have a
20 facilitating way to comply. So we're expecting
21 those functionalities to develop.

22 COMMISSIONER SOMMERS: I guess my

1 concern is that it doesn't limit participation on
2 the SEFs to only people that the swap dealer has
3 this type of documentation with --

4 MS. CELA: Right.

5 COMMISSIONER SOMMERS: -- and so the
6 swap dealer feels safe in saying, I know that
7 anybody I may execute a transaction with on this
8 SEF, I'm already papered with so I'm not running
9 the risk of having to --

10 MS. CELA: Right, right.

11 COMMISSIONER SOMMERS: -- one second
12 before execution --

13 MS. CELA: Right.

14 COMMISSIONER SOMMERS: -- find out that
15 this is somebody I don't have disclosure
16 documentation with, and now we have to --

17 MS. CELA: Right. So the guidance in
18 the release is explicit on this point -- that the
19 swap dealer would be able to work with --

20 COMMISSIONER SOMMERS: Right.

21 MS. CELA: -- the SEF or --

22 COMMISSIONER SOMMERS: Right.

1 MS. CELA: -- the DCM to develop this
2 functionality.

3 COMMISSIONER SOMMERS: Right.

4 MS. CELA: We would consider that
5 substitutive compliance and not an invasion, and
6 so we actually think it would be an interesting
7 business model, to see how that might look.

8 COMMISSIONER SOMMERS: The next question
9 I have is with regard to the scenario analysis.

10 MS. CELA: Yes.

11 COMMISSIONER SOMMERS: And it talks
12 about how the swap dealer or major swap
13 participant, prior to entering into a swap with a
14 counterparty -- I'm sorry. I should read this
15 verbatim or else I'm going to mess it up.

16 Prior to entering into a swap with a
17 counterparty other than swap dealer or major swap
18 participant -- security-based swap dealer or a
19 major security-based swap participant, that is not
20 made available for trading.

21 So if we finalize a rule like we have
22 proposed, that the SEF can make the determination

1 that everything they list is made available for
2 trading, do we really want to hinge the scenario
3 analysis on that fact -- that everything that's
4 listed on a SEF is considered made available for
5 trading and the scenario analysis then is not
6 required?

7 MS. CELA: The proposed rule had a more
8 prescriptive approach to this, and was
9 definitionally challenging. People were concerned
10 about that, and we agreed, and made it more of an
11 optional rule.

12 COMMISSIONER SOMMERS: But the
13 optionality only kicks in on the made available
14 for trading.

15 MS. CELA: If it's not made available --

16 COMMISSIONER SOMMERS: Right.

17 MS. CELA: -- for trading. Right. So
18 the idea is -- in the bespoke area, for example --
19 in the area where it's likely to be bilateral,
20 subject to extensive negotiation, that's when --

21 COMMISSIONER SOMMERS: I guess my point
22 here is a SEF -- if our proposal is finalized as

1 proposed, there could be a number of very illiquid
2 bespoke swaps that are listed on a SEF, and
3 because the SEF believes it's in their best
4 interest to deem them made available for trading,
5 it seems to be an odd quality to tag this with.

6 MS. CELA: So for us, it was really a
7 balancing of burdens. This is a discretionary
8 rule, in the sense that Congress didn't direct us
9 to provide for scenario analysis as scenario
10 analysis.

11 So in justifying the discretionary rule,
12 we tried to figure out where a line might be where
13 we were very comfortable imposing this burden,
14 this cost on dealers, to have to respond to such a
15 request.

16 Nothing in the rule, as we say in the
17 adopting release -- nothing in the rule would
18 preclude parties from negotiating the receipt of
19 such scenario analysis separate from Judy under
20 (inaudible) rule.

21 And in fact, what we were told during
22 our consultations -- which is why we thought this

1 was an appropriate rule at all -- was that it is
2 routine business practice when a counterparty asks
3 for scenario analysis, that it is provided, and
4 it's often provided without any cost to the
5 counterparty -- at least, any separate payment.

6 So I think what we were feeling
7 comfortable with was that in the places where it
8 was likely to be the most helpful, it would be
9 required at the option of the counterparty. In
10 other places, it would be the subject of
11 negotiation.

12 This was one of those where we were
13 hearing concerns about cost and burden. We
14 thought it was a valuable rule, and came to this
15 ground, this line for us.

16 COMMISSIONER SOMMERS: Thank you.

17 CHAIRMAN GENSLER: Thank you,
18 Commissioner Sommers. I think Commissioner
19 Chilton is back on.

20 COMMISSIONER CHILTON: Yeah, I'm here,
21 Mr. Chairman.

22 CHAIRMAN GENSLER: Good.

1 COMMISSIONER CHILTON: Sorry about the
2 technical issues, and I'm glad you had my proxy.
3 I do support all the rules.

4 I don't have any questions on this one.
5 Thank you.

6 CHAIRMAN GENSLER: Thank you,
7 Commissioner Chilton. Commissioner O'Malia?

8 COMMISSIONER O'MALIA: Thank you, Mr.
9 Chairman. Thank you to the team.

10 Can you tell me -- given that swap
11 dealers and MSPs will be commission registrants,
12 who will be responsible for direct oversight of
13 compliance with the rules today -- NFA or the
14 CFTC? And how will compliance with these rules be
15 monitored?

16 MS. CELA: I think we should probably
17 have Mr. Barnett at the table, as we had Ananda
18 the last time.

19 CHAIRMAN GENSLER: Is Gary Barnett in
20 the room? Gary, you've been invited to the table
21 by Phyllis, to talk about these sort of
22 collaboration -- assuming that later today we

1 might actually delegate to the NFA, what we might
2 delegate to the NFA.

3 Red button.

4 MR. BARNETT: Okay. In response to the
5 question, the part that gets delegated is just
6 registration and determining that there's
7 compliance at a time of registration.

8 In terms of overall oversight, what
9 typically happens is that the NFA would adopt
10 rules that are as tight as or tighter than our
11 rules, and then they would require their members
12 to comply with those rules.

13 And then we would oversight the NFA's
14 oversight of its members, and in doing so,
15 occasionally we would go in and do direct review
16 of the compliance of its members.

17 But that's the basic methodology, and it
18 does allow us to leverage the reach of the NFA.

19 COMMISSIONER O'MALIA: Thank you.
20 Followup on Commissioner Sommers's questioning
21 regarding a SEF -- I support the rule, but with
22 all good rules, they can go too far, and some of

1 my concerns, which I think have been addressed
2 here, are what will happen on anonymous
3 transactions, and creating some burden that can't
4 be fulfilled in a non-exchange kind of
5 environment.

6 This rule, I think, appropriately
7 understands that this is still a principal to
8 principal market, while the Volcker Rule totally
9 misses that slight nuance, but nonetheless, I
10 think you guys have probably done it better than
11 -- certainly better than that rule.

12 But I do have some concerns about this,
13 to make sure that we don't create an expectation
14 and a burden that just can't be fulfilled, due to
15 the on-screen nature of these things.

16 And one of the concerns is the voice
17 broker relationship. And we have no idea whether
18 that's going to be allowed or not in the SEF
19 proposal, and trying to draft rules.

20 Do you have any sense of what kind of
21 relationship -- it's kind of a middle ground.
22 You're kind of negotiating trades but it's going

1 to be on-screen. How do we -- what is the burden
2 in your rule for that kind of relationship, if
3 it's allowed?

4 MS. CELA: These rules apply to swap
5 dealers and major swap participants when they know
6 their counterparties. So I'm not sure that I
7 could answer your question because I'm not sure of
8 what interface would occur through the voice
9 broker.

10 If through the voice broker, the swap
11 dealer or major swap participant comes to
12 understand and know who that counterparty is going
13 to be, in the same way that we talked about in the
14 SEF environment, it would seem to me that that
15 voice broker could play a role in helping the swap
16 dealer to comply, either upfront or on a
17 transaction basis.

18 But really, I'm a little uncomfortable
19 here because I'm not sure that I -- I know that I
20 don't know the environment well enough to give you
21 an answer you could rely on.

22 COMMISSIONER O'MALIA: Great, thank you.

1 Can you explain why the best execution standard
2 was dropped from this rule?

3 MS. CELA: There were a lot of comments,
4 as you would imagine, on the best execution rule.
5 That rule depended upon more of an understanding
6 of the kinds of things that you just asked me
7 about, that remain -- in my mind anyway -- still
8 fuzzy and unclear, and haven't fully been
9 developed.

10 So as I recommended that we defer
11 consideration of this, for me, it was that I
12 didn't feel like I understood well enough what the
13 communication schemes were that would cause a
14 dealer to be able to get the necessary information
15 or how transactions would occur.

16 But that will be happening. We will get
17 clarity around that, and if and when the time
18 comes that we know what that looks like, then it
19 would be perfectly appropriate for the commission
20 to repropose the rule in light of those
21 requirements, and then get fresh comment on it.

22 COMMISSIONER O'MALIA: While I do

1 appreciate the fact that we didn't overreach on
2 something we had no understanding of how the
3 market will transact -- so I definitely support
4 that.

5 MS. CELA: Well, at least as with
6 respect to me. I'm sure there are others who
7 probably know better, but I didn't.

8 COMMISSIONER O'MALIA: Today's rules
9 defer all discussion on the international reach of
10 the rules until the commission addresses
11 extraterritoriality issues in a separate release.

12 What does the 4(sh) of the act say with
13 regard to extraterritorial reach of the external
14 business conduct rules?

15 MS. CELA: The business conduct standard
16 rules apply to swap dealers and major swap
17 participants, with respect to counterparties.

18 The definition of counterparty is not
19 limited by geography, and neither is the
20 definition of swap dealer defined in terms of
21 territory.

22 So read as it is, if you have a swap

1 between a swap dealer -- somebody who would be
2 within the meaning of a swap dealer and somebody
3 who would be within the meaning of a counterparty,
4 on its face the rules would apply.

5 But there is the extraterritoriality
6 provision in Dodd-Frank. I couldn't recite it to
7 you at the moment, but there is a test in there
8 with respect to which kinds of activities or
9 conduct would cause the commission to have an
10 interest, something that would affect the commerce
11 of the United States or something along those
12 lines.

13 And so while the statute in this place
14 doesn't speak to territoriality, if you couple
15 that with the extraterritorial provision, it would
16 be understood that you'd have to make the case for
17 transactions that have foreign components to have
18 to understand what the reach of these rules will
19 be in any particular circumstance.

20 COMMISSIONER O'MALIA: Do you have any
21 sense of any other international jurisdictions
22 that are proposing such a rule or have rules in

1 place similar to this?

2 MS. CELA: What we do know is that in
3 the EU, for example -- we know that in the EU,
4 there are comparable or there are business conduct
5 standards rules that address many of the issues
6 that we have here. What their extraterritorial
7 effect is, that I couldn't respond to.

8 Substantively, they accomplish several
9 of the things that we are doing.

10 COMMISSIONER O'MALIA: Cost benefit
11 analysis -- the commission has certified the rule
12 as a major rule under the Congressional Review
13 Act, and OMB has concurred. But we never received
14 any data from anybody so I'm not exactly sure how
15 we arrived at an over \$100 million economic
16 impact. How did we arrive at it? This is a
17 little thin on the numbers.

18 MS. CELA: I think this may be one where
19 we may want to ask OGC to join, but what we did
20 appreciate was that because we didn't have the
21 data -- the data were not easily susceptible to
22 gathering and hadn't been offered to us -- that we

1 couldn't rule out the fact that it could have, and
2 rather than undersell the rule, we thought it was
3 better to declare it and then have it considered
4 that way so that we weren't undercounting. It was
5 important not to undercount or mislead.

6 COMMISSIONER O'MALIA: The large trader
7 reporting rules -- we thought we had it figured
8 out. Put it out, people had number questions. I
9 think we put out a 150-page count -- 150 plus page
10 guidance to help clarify that. Your rule is
11 infinitely more complex than that reporting
12 requirement. It is what it is.

13 Will we provide additional guidance or
14 clarification or flexibility for firms that are
15 confused, unclear, have questions? How will we
16 deal with this when they come pounding on our
17 door?

18 MS. CELA: So the issues around -- which
19 we felt that there was the most concern was in
20 this recommendations area, and the safe harbors
21 that would apply in the suitability space and in
22 the acts as an adviser to special entities place.

1 We did prepare a separate appendix that
2 will be included in the part 23 rules so that
3 anybody that's going to the rulebook will also
4 have a few pages of explanation.

5 There is a routine process at the
6 commission for relief. So if it turns out that
7 there is a particularly aggrieved party as a
8 result of these rules, whether it's on a
9 implementation basis or it's a unique business
10 practice that they would like to get some comfort
11 on, I am certain that process could be used to
12 provide additional guidance.

13 And I would assume that if the staff is
14 permitted and encouraged by the commission, we
15 would be very happy to take people through these
16 rules and forms that are comfortable, to try to
17 give some texture to the words.

18 CHAIRMAN GENSLER: Let me just jump in
19 and clarify. You are absolutely permitted -- the
20 staff on every rule team as we finalize these
21 things is encouraged to help market participants,
22 subject to staff resources. We are an agency that

1 is limited in resources, but to help market
2 participants understand that which these rules
3 mean.

4 COMMISSIONER O'MALIA: That's all I
5 have. Thank you. Thank you to the rule team.

6 CHAIRMAN GENSLER: Thank you,
7 Commissioner O'Malia. Commissioner Wetjen?

8 COMMISSIONER WETJEN: I think my fellow
9 Commissioners and I -- I think all of us have had
10 tours of duty in the public sector, in the private
11 sector and we've all interacted with a number of
12 different people -- a lot of very talented people,
13 impressive people.

14 But I just wanted to start by saying
15 that I've found that Phyllis and her team have
16 been very, very professional and impressive, and
17 in all these different areas where I've worked in

18 my short career, I've not seen it surpassed by
19 what I've seen with this team.

20 So I just want to make sure I publicly
21 acknowledged how impressed I've been with this
22 team and appreciate all the hard work on this.

1 MS. CELA: That feels like a star. Bob
2 Wasserman was a star so --

3 COMMISSIONER WETJEN: We talk about
4 starting a rookie of the year award or something.
5 Maybe we should have a veteran of the year award
6 too, possibly.

7 But Phyllis, you and team and I, we had
8 some good discussions about this rule, and I think
9 you could sense that when I first came to our
10 discussions, I had some pretty serious concerns
11 about it, but I was very reassured after we
12 talked, and we talked about the know your customer
13 requirement, we talked about the scenario analysis
14 requirement. It was also talked on here by
15 Commissioner Sommers. The best execution
16 requirement, which was dropped. Commissioner
17 O'Malia just mentioned that. Suitability,
18 counterparty eligibility, and of course, the safe
19 harbors for the special entities.

20 So all of these were very significant
21 issues, and I was, again, very, very relieved once
22 we had a visit and I got to understand better how

1 those issues were treated in the final rule --
2 that this would be a very workable set of
3 standards for the dealer community.

4 While I'm thinking of it, Commissioner
5 Sommers mentioned this issue about opinions, and
6 specifically mentioned some of the preamble
7 language and how the dealers could, in fact,
8 include some language in their representations,
9 that they would not be rendering opinions.

10 And you and I had a very good discussion
11 about this, and if you'll permit me to elaborate a
12 little bit -- what I took from our discussion is
13 that this language, while not exonerating for a
14 swap dealer, could be very, very useful in a
15 number of different respects, and at a minimum, if
16 there were some sort of litigation where a judge
17 was having to determine whether the standard was
18 met or not, certainly this would be a mitigating
19 circumstance if they had a document that included
20 a written representation that they were not
21 rendering opinions.

22 You had mentioned earlier in your

1 discussion about that doesn't take away from the
2 fact you could have other facts that could, in
3 fact, show an opinion was given. But certainly,
4 that would be a mitigating factor, to have that
5 language in a master agreement.

6 And it also would have the very desired
7 effect, I think, of helping the dealer community
8 train their staff. I think you touched on that as
9 well a little bit earlier.

10 So while not exonerating, I agreed with
11 you in our discussion that it would be probably a
12 useful guiding principle included in the preamble.
13 So I was supportive of that language.

14 In a cost benefit discussion of the
15 rule, there's a discussion about the rule would
16 allow dealers to comply with their disclosure
17 requirements by partnering with some of these
18 trading execution platforms. I wonder if you
19 could just discuss for a moment how you would
20 envision that taking place.

21 MS. CELA: I think we talked a few
22 moments ago about what we would envision to be

1 compliant disclosure in, let's say, a SEF
2 environment, and it seemed to us that there could
3 be a variety of ways. And by this list, nobody
4 should take that it is limiting. It is only some
5 ideas based on technology that you see today when
6 you want to buy an airline ticket and click
7 through terms and conditions and things.

8 We understand that there is popup
9 capability. We understand that a SEF may have an
10 interest in putting on its own website the
11 documentation or the disclosures that would apply
12 to swaps that are permitted to be traded on that
13 SEF.

14 The swap dealer might go out by itself
15 and put on its own website disclosures about the
16 transactions that it would do in that environment.

17 I think you could just imagine a number
18 of ways. Today, for example, if you want to trade
19 a futures contract, the description of the
20 contract that you're trading doesn't come from
21 your FCM. It is posted on the website of the
22 designated contract market.

1 So there is sort of a business practice
2 that could be elaborated on, that might accomplish
3 the kinds of purposes we're talking about.

4 And as I say, to the extent that there's
5 any question about whether it would work, I would
6 expect people to come in the way that they do
7 today to get some comfort in the areas that
8 they're unsure of.

9 COMMISSIONER O'MALIA: Phyllis, can I
10 make a comment?

11 If we have modeled these rules to be
12 comparable to what airlines disclose, we've
13 completely screwed it up.

14 MS. CELA: You know what? I'm with it.
15 So let me take that back.

16 COMMISSIONER O'MALIA: All right.
17 You're going to get a different analogy, right?

18 MS. CELA: Yeah. So a different
19 analogy, absolutely. I think the better way -- I
20 guess the issue is that the disclosure is
21 particular to the kind of transaction that's being
22 disclosed.

1 If you're doing what has been described
2 to us as the flow business -- the plain vanilla,
3 this is the business that's going through -- the
4 disclosures, it seems to me, can be in a very
5 standard format, and can be really anywhere where
6 the counterparty will have access and know to go.

7 The more complex the transaction is, the
8 less available the information is to the
9 counterparty, the more process needs to be put on
10 top of the disclosure process. So you would
11 expect more particularized disclosures, enough
12 time with respect to those, more complex swaps to
13 be able to appreciate the information, the risk
14 and take account of it.

15 So the problem with this rule is, it's
16 both the good and the bad. It's a
17 principles-based rule that is supposed to take
18 account of the most standardized transactions and
19 the most complex. So depending upon the
20 environment and depending upon the nature of the
21 swap, these kinds of pre-done website references
22 may very well work just fine, particularly if it's

1 the kind of transaction that a particular
2 counterparty is doing day in and day out.

3 That was all I meant to suggest.

4 COMMISSIONER WETJEN: No apologies
5 needed. Regulatory harmonization has been an
6 important part of the discussions about Dodd-Frank
7 implementation. It's something that I heard a lot
8 about while I was still working on Capitol Hill,
9 and I've heard about it some more here at the
10 commission.

11 But I was hoping you could walk me and
12 the rest of the group here through some of the
13 ways that this rule comes into closer harmony with
14 the SEC's proposal.

15 MS. CELA: Just by way of background,
16 our proposed rules came out last December, about
17 six months ahead of the SEC's proposed rules.

18 So when we proposed our rules, there was
19 a comment period that followed, and for better or
20 for worse, the SEC had the benefit of the comments
21 that were made to our rules. And so their
22 proposals were different in some respects from

1 ours, in part as a result of the comments that we
2 had received.

3 So the places where we thought we should
4 move toward the SEC -- because there was really no
5 good government reason to have a different
6 approach -- for example, would be, know your
7 counterparty. We had adopted know your
8 counterparty more from the broker model that
9 existed under the NFA rules, and there were some
10 provisions in the know your counterparty that
11 counterparties were concerned was going to cause
12 them to have to give confidential information to
13 their brokers. The SEC had stripped the rule of
14 those. We went more toward the SEC model.

15 Another one is suitability. They got at
16 the same thing, but the language wasn't quite the
17 same. We thought it was worth -- since this is an
18 area where they truly are the experts. They have
19 been living under the suitability rule for years.
20 They developed it. It's something understood and
21 observed in the securities markets. And so we
22 moved our suitability rule closer, much closer to

1 have the same kind of outcome there that we had.

2 The other thing that they had done was
3 when they proposed, not all of the "discretionary
4 rules" applied to MSPs. In the final rules here,
5 we took a closer look at the type of business that
6 we anticipated an MSP to be doing by definition,
7 and we decided that certain of the rules, like
8 scenario analysis, know your counterparty, pay to
9 play would not apply to MSPs because they would
10 not be -- if they were doing the kind of business
11 that those rules presupposed, they would probably
12 be swap dealers.

13 So those are the kinds of adjustments
14 that we made to our rules that we're really
15 inspired by, with a view toward trying to come
16 together with them.

17 COMMISSIONER WETJEN: It's more of an
18 observation than a question, but, I think,
19 Phyllis, you touched on it too in some of your
20 earlier remarks, but this part of the statute --
21 most of it, if not all of it, is self-affecting, I
22 believe.

1 MS. CELA: Only one provision is, and
2 Terry and I can have a legal debate about whether
3 paragraph four stands on its own, or because
4 there's mandatory rule making -- otherwise in
5 4(sh), we had to write rules. We wound up writing
6 the rules, but no. It's mandatory rule making.
7 So there's a standard set by Congress, directing
8 the commission to write the rule.

9 COMMISSIONER WETJEN: Well, not
10 withstanding that point of clarification, I think
11 the other thing I took away from our discussions
12 and my review of the rule is that while there were
13 different pieces of it that were discretionary in
14 nature, I think the sum total effect of the rule
15 is actually one where there's some very, very
16 valuable clarification brought to the statute,
17 rather than unnecessary new, additional burdens.
18 I mean, that was an important takeaway that I had,
19 again, after reviewing the rule and after having
20 our briefing session earlier in the week.

21 So that's all I had for comments and
22 questions.

1 CHAIRMAN GENSLER: Thank you,
2 Commissioner Wetjen. Mr. Stawick?

3 MR. STAWICK: Commissioner Wetjen?

4 COMMISSIONER WETJEN: Aye.

5 MR. STAWICK: Commissioner Wetjen, aye.
6 Commissioner O'Malia?

7 COMMISSIONER O'MALIA: Aye.

8 MR. STAWICK: Commissioner O'Malia, aye.
9 Commissioner Chilton?

10 COMMISSIONER CHILTON: Aye.

11 MR. STAWICK: Commissioner Chilton, aye.
12 Commissioner Sommers?

13 COMMISSIONER SOMMERS: No.

14 MR. STAWICK: Commissioner Sommers, no.
15 Mr. Chairman?

16 CHAIRMAN GENSLER: Aye.

17 MR. STAWICK: Mr. Chairman, aye. Mr.
18 Chairman, on this question, the yays are four, the
19 nays are one.

20 CHAIRMAN GENSLER: The ayes have it, and
21 the staff recommendation is accepted. Before you
22 leave the table, if I -- did you have something,

1 Phyllis?

2 MS. CELA: I just wanted to say that we
3 are going to make an adjustment to one bit of
4 language here that we're going to check
5 throughout, and so I think you do something where
6 you allow --

7 CHAIRMAN GENSLER: I'm all right. I'm
8 all right.

9 MS. CELA: I'm sorry.

10 CHAIRMAN GENSLER: I'm all right. But
11 thank you for that bit of advice.

12 I just want to compliment the teams for
13 all that you've done here. Not picking anything,
14 but I think that when Mr. Obie suggested when you
15 didn't know it that you'd be the team lead for
16 this, it was an excellent recommendation.

17 So a shout-out for Phyllis, for Steve
18 Obie, for David Meister for letting the
19 enforcement division so well contribute to this
20 rule making.

21 So thanks. And with that, I think now
22 we have the team that will be coming up with

1 regard to registration rules. And so I think Gary
2 Barnett's just going to stay at the table, but
3 Barbara Gold and Chris Cummings, Elizabeth Miller,
4 all from the Division of Swap Dealer and
5 Intermediary Oversight present the staff
6 recommendations on the registration of swap
7 dealers and major swap participants.

8 The team will also present a separate
9 order delegating the performance of registration
10 functions by the National Futures Association,
11 with respect to swap participant.

12 So we'll get the presentation on both,
13 and then we'll take the votes in term.

14 CHAIRMAN GENSLER: Phyllis, is that your
15 son who -- another twin and flowers.
16 Congratulations.

17 From the SEC? It might be. Thank you,
18 for the Securities and Exchange Commission. Thank
19 you very much, fellows.

20 MS. GOLD: Okay.

21 CHAIRMAN GENSLER: Handing it over to
22 Barbara Gold, who's been the team lead on this,

1 and Elizabeth, Chris and Gary.

2 MS. GOLD: Thank you. Preliminary, I'd
3 like to thank the members of my team -- Richard
4 Wagner, Warren Gorlick, Steve Kane, Lee Ann Duffy,
5 Gloria Clement and, specifically from DSIO, my
6 staff, Chris Cummings and Elizabeth Miller.

7 Chris first developed the concepts of
8 provisional registration and phased
9 implementation, which is a concept we know now
10 that other teams are employing.

11 As far as Elizabeth, Elizabeth has been
12 involved in every single of this process, and at
13 every single step, her performance has been
14 exemplary. So I'm sure all of us on the team
15 would say that for us, Elizabeth has been the star
16 of this team.

17 I'd also like to thank Mike Crowley,
18 Associate General Counsel at NFA, for his
19 continuing availability on technical assistance
20 throughout the rule making process.

21 At the outset, I'd like to clarify that
22 these regulations go solely to the registration

1 process. They don't go to the swap dealer and
2 major swap participant definitions. They don't go
3 to any exceptions from registration because the
4 act prohibits exceptions from registration.

5 As we've already heard, they don't go to
6 extraterritorial matters because
7 extraterritoriality is going to be considered at a
8 subsequent date, and these regulations don't go to
9 the substance of any of these section 4(s)
10 implementing regulations because those regulations
11 are being separately considered. We just heard
12 one of them -- external business conduct. So
13 again, these registration regulations just go to
14 the process of regulation itself.

15 The commission proposes registration
16 process in November 2010, and what the commission
17 did at that point in time and what we're
18 recommending it adopt today is amendments to the
19 existing registration scheme for all other
20 registrants. This is identical to what the
21 commission did for retail foreign exchange
22 dealers, or RFEDS, in October 2010.

1 So what these regulations would do would
2 incorporate swap dealers and major swap
3 participants into part three, which is the
4 commission's registration regulations.

5 Unlike other registration issues or
6 situations, however, the commission didn't also
7 propose to require the registration of salespeople
8 or associated persons of swap dealers and major
9 swap participants because Dodd-Frank did not give
10 us that authority -- that is, the registration
11 authority over APs of SDs and MSPs.

12 And as has also been mentioned today,
13 that consistent with prior options the commission
14 proposed to delegate to the National Futures
15 Association, NFA, the authority to register swap
16 dealers and major swap participants.

17 Based on the comments the commission
18 received, we're recommending that the commission
19 adopt the registration process regulations,
20 essentially in the form as proposed.

21 So registration of swap dealers and
22 major swap participants would commence with the

1 filing of the requisite forms with NFA that say 7R
2 for the firm and 8R for each principal, and
3 additionally, a fingerprint card for each
4 principal.

5 Persons must apply on the latest
6 effective date applicable to the SD, MSP or swap
7 product definition. However, they would be able
8 to apply to start the registration process at any
9 time prior to that mandatory date.

10 When a person applies, they must also
11 submit such documentation as may be required to
12 demonstrate compliance with whatever section 4(s)
13 implementing regulation is applicable to them at
14 that time.

15 This is this whole concept of
16 provisional registration. So when someone applies
17 -- and until the entire section 4(s) implementing
18 regulation scheme is in place -- an applicant for
19 SD or MSP registration would be issued a
20 provisional registration by NFA. The applicant
21 would be under a continuing obligation to update
22 in its documentation and whatever else would be

1 required as this section 4(s) implementing
2 regulations become applicable to it.

3 Once all of the section 4(s)
4 implementing regulations are in place and
5 compliance with them has been confirmed by NFA,
6 the SD or MSP applicant would become fully
7 registered, such that at some point in the future,
8 when all of the 4(s) regulations are effective,
9 compliance states have been reached, so on and so
10 forth, and everyone who today is a swap dealer or
11 a major swap participant has been registered,
12 there will be no more provisional registration.
13 This is truly a temporary stopgap measure,
14 intended to permit, intended to not disrupt
15 ongoing business operations. So NFA would confirm
16 initial compliance with section 4(s) implementing
17 regulations.

18 The proposal would have had a 30-day
19 cure period in the event that NFA advised an
20 applicant that its materials, what it had
21 presented was deficient. However, we're
22 recommending that the commission adopt a 90-day

1 cure period with the provision for an extension in
2 the event an applicant did not -- its compliance
3 with a 4(s) requirement was not confirmed.

4 As far as associated persons, Dodd-Frank
5 did not make clear whether an associated person of
6 an SD or an MSP had to be a natural person. The
7 Commodity Exchange Act provides that APs of all
8 other registrants are natural persons. We asked
9 for comments. The comments were uniformly in
10 support of the commission having a regulation that
11 clarified that APs of SDs and MSPs were natural
12 persons, and that would appear in the final
13 regulations.

14 As far as statutorily disqualified
15 associated persons, Dodd-Frank provides that,
16 except as otherwise provided by rule, regulation
17 or order by the commission, no SD or MSP can
18 permit that person to affect swaps if the person
19 is subject to a statutory disqualification and if
20 the swap dealer or major swap participant knows or
21 should know of the statutory disqualification.

22 The proposal did not have any exception.

1 The proposal just would have had an outright ban
2 on the association. NFA in its comment letter
3 pointed out that without an exception, this would
4 result in an anomalous situation.

5 Over the years, the commission has
6 delegated to NFA the authority to register
7 persons, including APs. And in connection with
8 this delegated authority, from time to time, NFA
9 has given a pass to an applicant as an AP or as a
10 principal who has, for example, a statutory
11 disqualification, but it might be any fine for
12 marijuana possession, two ounces, 25 years old.
13 So what NFA said was that if this person had
14 gotten into the system as an AP on the retail
15 side, it would be anomalous not to let it into the
16 system as an AP on the institutional swap side.

17 So in the regulations you have before
18 you today, we're recommending that the commission
19 does adopt, pursuant to statutory authority, an
20 exception for APs and principals in this
21 situation.

22 As to the vetting of APs of SDs and

1 MSPs, we're not recommending that NFA be required
2 to be the third party service provider, but rather
3 that a swap dealer or major swap participant
4 should be allowed to use whatever third party
5 service provider it would like in this regard.
6 For example, Krull is someone who readily comes to
7 mind. Let's see -- consistent -- and this has
8 also been brought up -- consistent with the
9 current registration scheme. And as proposed,
10 we're recommending that the commission would
11 delegate its registration responsibilities under
12 the act to NFA. This would be in the notice in
13 order that you have before you today.

14 So NFA would process applications for
15 registration as an SD or MSP, and then if they
16 would confirm initial compliance with the section
17 4(s) implementing regulations. However -- and I
18 believe this also previously had been mentioned,

19 but I believe it bears repeating -- the notice in
20 order specifically states that the commission
21 would retain all authority over SDs and MSPs as
22 its registrants, including the authority to

1 develop regulations for them and to conduct
2 inspections of them. And this is consistent with
3 our current operations, with respect to all other
4 registrants.

5 Further, with respect to NFA, we're
6 recommending adoption of the proposed requirement
7 that SDs and MSPs become a member of a registered
8 futures association. Currently, NFA is the sole
9 registered futures association, and we are aware
10 that NFA has been taking steps to amend its
11 organizational documents and its rules to include
12 SDs and MSPs within them.

13 Thank you.

14 CHAIRMAN GENSLER: Thank you. The chair
15 will entertain a motion to accept the staff
16 recommendation on registration.

17 COMMISSIONER SOMMERS: So moved.

18 COMMISSIONER O'MALIA: Second.

19 CHAIRMAN GENSLER: I might have to ask

20 Dan a question. Can I ask questions about the
21 delegation as well, even though there's not a
22 stint -- I mean -- or do I -- all right. I can

1 ask questions about that. Great. Thanks, Dan.

2 I think I support both of these -- the
3 rule and the order. But I just have a question on
4 the delegation. We're delegating to NFA the
5 registration function.

6 MS. GOLD: Yes.

7 CHAIRMAN GENSLER: And that's a process.

8 MS. GOLD: Yes.

9 CHAIRMAN GENSLER: But it ties to the
10 question that Commissioner O'Malia had, I think,
11 earlier with Gary Barnett. Are we formally
12 delegating examination as well, or is it just as a
13 practical effect of this delegation they have the
14 examination? I'm just trying to --

15 MS. GOLD: We are delegating the
16 authority to confirm initial compliance with the
17 section 4(s) implementing regulations, business
18 conduct, internal, external, designation of chief
19 compliance officer and so on.

20 We're also requiring that swap dealers
21 and major swap participants become members of NFA.
22 NFA is amending its documents, amending its rules

1 and adopting new rules to provide for the
2 regulation, the oversight of SD and MSPs as their
3 members. These rules are going to be equivalent
4 to or stricter than the rules that we have for SDs

5 and MSPs. This is exactly what goes on today, for
6 example, with FCMs.

7 NFA conducts oversight activities, has
8 rules for FCMs as its members. We additionally
9 have rules for FCMs. NFA's rules are based off of
10 ours, and we additionally engage in oversight
11 activities. Basically this is a good way, also as
12 I believe mentioned, to leverage off of NFA's
13 existing resources.

14 CHAIRMAN GENSLER: I think I understood
15 that. I guess -- so we're going to go through.
16 Today, we finalized one of the business conduct

17 rules called the 4(s) rules, and today is a
18 significant day because we're starting this new,
19 critical package of final rules of business
20 conduct.

21 But I think there's five or six more.
22 There's internal business conduct. There's

1 documentation, segregation for uncleared swaps and
2 so forth -- capital, margin. And so it relates to
3 Commissioner O'Malia's question. I just want to
4 make sure the delegation's all that we need.

5 The NFA would be conducting ongoing
6 compliance, not just registration compliance but
7 some ongoing examination, ongoing compliance, as I
8 understand our dialogue with the NFA.

9 MS. GOLD: Yes, with respect to SDs and
10 MSPs as their members.

11 CHAIRMAN GENSLER: I see. So because
12 it's as a member, we don't have to say anything
13 explicitly in this delegation.

14 MS. GOLD: That's correct.

15 CHAIRMAN GENSLER: Okay.

16 MS. GOLD: Part of NFA or part of the
17 obligations of a registered futures association,
18 to get registered and to stay registered, is to
19 have a regulatory scheme that is comparable, if
20 not more so, than the commission's existing
21 scheme. It's an oversight function.

22 CHAIRMAN GENSLER: Well, I support this

1 final rule, as I will also support the delegation.
2 I think that it is just one of the important
3 steps. Critical to this is getting the entity
4 definition rule finalized with the SEC, moving
5 forward, of course, on the product definition rule
6 as well, because there's no registration that is
7 required until both of those occur, and then as we
8 thoughtfully go through this next quarter, next
9 two quarters, maybe three quarters -- but to go
10 through these 4(s) requirements. I think this is
11 an important first step, and I'm glad to see that
12 we're able to take it at this time.

13 I think critically, as we leverage off
14 of NFA, it's important that we and the public
15 understand that we still have critical
16 responsibilities to oversee this market, and so we
17 may be leveraging off of them, but we also retain
18 oversight of NFA and, ultimately, oversight of the
19 dealers. Is that correct?

20 MS. GOLD: Yes, and in fact, the very
21 last paragraph of the order says, "Nothing in this
22 order affects the commission's authority to, among

1 other things, adopt and enforce regulations
2 applicable to SDs and MSPs as commission
3 registrants, and to conduct onsite examinations of
4 the operations and activities of SDs and MSPs as
5 commission registrants.

6 CHAIRMAN GENSLER: Okay. Thank you.
7 Commissioner Sommers?

8 COMMISSIONER SOMMERS: Thank you, and
9 thank you also to this team for all of your hard
10 work. I just have a couple of questions with
11 regard to compliance.

12 And so if I understand it correctly,
13 compliance would kick in -- your 7R or 8R would
14 have to be filed 60 days after the effective date
15 of either the latter of entity or product
16 definitions.

17 So if there are people who are unclear
18 of whether or not either what they trade is a swap
19 or how they're treated as a dealer, they better
20 figure it out in 60 days, right -- or just file an
21 application to be safe. But is that --

22 MS. GOLD: Correct.

1 COMMISSIONER SOMMERS: Okay. And then,
2 with regard to demonstrating compliance with the
3 4(s) requirements and this whole idea of
4 provisional registration, I have a number of
5 different questions, and I'm not sure if you can
6 answer them, or if perhaps Gary can answer them,
7 with regard to what 4(s) requirements we've chosen
8 to pull out and make applicable to our
9 implementation plan, and other 4(s) requirements
10 that have a number of other types of compliance
11 deadlines -- it becomes this very confusing matrix
12 of when you have to be in compliance with what
13 4(s) requirements, and how it is actually going to
14 work in practice to demonstrate compliance with
15 all of these things separately, and whether or not
16 that's going to be a nightmare.

17 I mean, you may have a compliance date
18 for some 4(s) requirement kicking in every two

19 weeks for six months, and these people are filing
20 and filing and filing with the NFA, and the NFA's
21 going to have to be continually trying to update
22 and monitor whether or not this actually works.

1 I'm not exactly sure I get why it's
2 effective or efficient to have provisional
3 registration when there's no way they'll be able
4 to demonstrate compliance with 4(s) requirements
5 that may not have even been finalized.

6 MS. GOLD: Provisional registration --
7 and I may ask Chris to jump in and help me because
8 he's the author of the concept -- but provisional
9 registration is intended to bridge the gap, so to
10 speak, between the fact that Dodd-Frank says on a
11 date which we've passed -- but on a date, everyone
12 who comes within the definition must be
13 registered, and the fact that the section 4(s)
14 implementing regulations will not have been issued
15 and their compliance date will not be known by
16 that time.

17 So provisional registration essentially
18 is a temporary status, intended to permit people
19 to continue in business. There is no requirement,
20 and the regulations do not contemplate, that one
21 must be in compliance, that NFA must have made a
22 finding that an applicant is in compliance on the

1 date that they file. The regulations clarify that
2 subsequent to the filing of the application, the
3 form 7R, 8R prints -- whatever else is necessary
4 at that time -- subsequent to taking that initial
5 action, then NFA will confirm initial compliance
6 with whatever is out there at that time.

7 COMMISSIONER SOMMERS: I understand all
8 that.

9 MS. GOLD: Okay.

10 COMMISSIONER SOMMERS: My actual
11 concerns are with regard to the whole host of
12 different compliance dates. Some things are
13 subject to the implementation plan, which may or
14 may not be finalized. Some things are not.
15 They're all 4(s) requirements.

16 How is somebody supposed to know -- and
17 I actually think it's an enormous burden for NFA.

18 GARY BARNETT: They're only supposed to
19 be in compliance with these rules as they become
20 effective. I mean, we're not talking about trying
21 to -- so I'm missing the question, but as they
22 provisionally register, if some rules are not yet

1 effective, they don't have any obligation to be in
2 compliance.

3 And then as those become effective, they
4 have to show compliance.

5 COMMISSIONER SOMMERS: Right. My
6 concern is that there is potentially dozens of
7 different dates for compliance. So I guess what I
8 would wonder, if it would be a more efficient way
9 to look at this is to just have one date that all
10 4(s) requirements become -- the compliance of
11 those requirements become effective on one date.

12 A dealer that's provisionally registered
13 with the NFA could demonstrate compliance with
14 those 4(s) requirements all at one time.

15 MR. BARNETT: So you'd have some people
16 in the market who are complying and others are not
17 complying --

18 COMMISSIONER SOMMERS: That's not what
19 I'm suggesting.

20 MR. BARNETT: You would just have
21 everything wait until one date.

22 COMMISSIONER SOMMERS: Exactly.

1 MR. CUMMINGS: The downside of that is
2 that everything hits NFA all at once.

3 COMMISSIONER SOMMERS: I understand
4 that. I just --

5 CHAIRMAN GENSLER: Thank you,
6 Commissioner Sommers. Commissioner Chilton?

7 COMMISSIONER CHILTON: I don't have any
8 questions. I think you reached a good middle
9 ground on this, and these are complicated rules
10 because they're complicated markets, and then
11 myriad types of entities. I think you've done a
12 good job of threading the needle.

13 Thank you.

14 CHAIRMAN GENSLER: Thank you,
15 Commissioner Chilton. Before Commissioner O'Malia
16 goes, I just wanted to mention something
17 Commissioner O'Malia and I have both worked with
18 staff on in the General Counsel's office is
19 there's one issue that NFA has raised, which I've
20 asked staff to come back with as soon as
21 thoughtfully and practically, as to a proposal
22 that we could consider to go out to notice and

1 comment on -- if somebody is an associated person
2 of more than one swap dealer -- and I just wanted
3 to, for the record, say that I hope that can
4 occur.

5 MS. GOLD: It will. Thank you.

6 CHAIRMAN GENSLER: Thank you.

7 Commissioner O'Malia?

8 COMMISSIONER O'MALIA: Thank you, Mr.
9 Chairman, for that. That is a -- it's a customer
10 protection issue, and the sooner we can get it
11 done, the better. And I understand we missed it
12 the first time, and due to the rules, we have no
13 choice but to repropose.

14 I understand Commissioner Sommers's
15 frustration on this thing, because I too have
16 wanted to make sure that we get this right. And
17 we have an early throughput issue, right? We're
18 going to have all these people trying to figure
19 out if they are a dealer.

20 My concern isn't so much whether
21 Goldman-Sachs or any of the big guys are. It's
22 the little guys that, if we get the dealer rule

1 wrong, whether they are or they aren't, they're
2 going to be hanging on the very last rule. Then
3 they have to develop a compliance regime. These
4 are not big, sophisticated Wall Street firms, more
5 than likely. They're small guys.

6 And frankly, I suspect, based on what
7 I've seen of the entity definition, I think many
8 of them shouldn't be dealers. But we'll have to
9 kind of work that through.

10 I just want to make sure that NFA is not
11 under any artificial timeline to make these
12 proposals, and therefore not do an adequate job to
13 make sure that they're in full compliance, and
14 firms have adequate timeframe.

15 I'm not asking a question, so just
16 relax. We did have -- I did propose an amendment
17 to this proposal that would have put all of the
18 timetable fixes in this so you could see it in
19 this proposal. I understand that is not the will
20 of the commission. They preferred a more
21 piecemeal approach, on a rule by rule basis. I
22 don't like that idea, but I am satisfied that we

1 did have other fixes on the provisional
2 registration that will not force NFA into making
3 bad decisions or untimely decisions so I'm okay
4 with that. Not real satisfied with the piecemeal,
5 but we'll go from there.

6 So I appreciate --

7 CHAIRMAN GENSLER: Can I just add
8 something? I think in -- I'll take a rule that I
9 think we won't get to until sometime this spring,
10 and even maybe into the summer -- is a 4(s)
11 requirement on margin.

12 We're working -- I don't know where
13 Jackie Mesa is, but we're working internationally
14 to try to have a coordinated effort. A lot of
15 people -- Congress would like us to be coordinated
16 internationally, dealers would like us to be,
17 customers would. So that's a 4(s) requirement
18 that, by its nature, could come later, and we
19 might even put a long implementation. I don't
20 know -- whatever the will of this commission and
21 the SEC and other are, whereas others, like
22 external business conduct might -- once people

1 know they're a dealer, might actually go
2 effective, I guess, in the fall of this year.

3 I think we laid out something which was
4 six months plus two months. I think it was an
5 eight month implementation. So that would
6 probably be going effective -- if we finalize all
7 the other rules in the fall, whereas margin might
8 be later.

9 So I think that's why I'm more inclined
10 towards this, as you call it, rule by rule --
11 because I wouldn't want to force a decision on
12 margin earlier because I'm not sure where we'll
13 end up on margin, for instance.

14 That's why we might have a difference
15 here. Thank you. Commissioner Wetjen?

16 COMMISSIONER WETJEN: Thanks, Mr.
17 Chairman. Thank you to the team for your work on
18 this rule. Appreciate all your efforts.

19 I guess, piggybacking on the back and
20 forth to my left here -- I guess what I was
21 wondering is I think I've been hearing different
22 messages from folks. In fact, this comment or

1 question could relate more to Commissioner
2 Sommers's remarks, but it's not clear to me that
3 every market participant wants one single date of
4 compliance just because of the burdens that would
5 pose on their folks internally.

6 And so I guess the question to the group
7 here, with respect to this rule, is what sorts of
8 things have you folks been hearing along those
9 lines, and why did you settle on the requirement
10 that you did?

11 MR. BARNETT: I mean, just asking --
12 market participants have teams in place, allocated
13 and divided responsibilities to put Dodd-Frank
14 into place, and I think they want clarity and they
15 want to know what's required of them as soon as
16 possible.

17 So I think for them to want to wait for
18 some later date and then be told at once, and then
19 have to make everything move at once -- I don't
20 think that's -- at least that's not what I've
21 heard from people. That's not the message that's
22 been communicated to me, anyway.

1 MS. GOLD: I can't -- oh, I'm sorry. I
2 can't recall in the comments that anyone
3 specifically said they wanted all of the rules
4 issued at one time, the section 4(s) rules. I
5 think what the comments went more to -- just
6 having adequate notice and adequate time.

7 COMMISSIONER WETJEN: That's all I got.

8 COMMISSIONER SOMMERS: Can I clarify
9 something?

10 CHAIRMAN GENSLER: Sure, Commissioner
11 Sommers.

12 COMMISSIONER SOMMERS: I wasn't
13 suggesting that we issue all the rules at the same
14 time. There's no doubt, I think, in the schedule
15 that we've talked about putting on the website
16 from today that we're going to be doing these 4(s)
17 rules for the next six months. We've already done
18 some of them.

19 So there's going to be, I think, a
20 staggered time for us voting on those rules. But
21 if you look far enough ahead in the future to say
22 that there would be one date for compliance, it

1 just seems to make sense to me.

2 COMMISSIONER WETJEN: Yeah. My question
3 was about compliance, not when the rules were
4 issued, but --

5 CHAIRMAN GENSLER: I'm just going to
6 add, as I said to Commissioner O'Malia -- and I
7 know that you were out of the room for a second --
8 I think that it helps lower the cost and lower the
9 burden on the dealer and ultimately the cost of
10 this change that some of these are staggered and
11 phased -- phased implementation.

12 And I used as an example margin, which,
13 for a lot of reasons, we want to get international
14 input, SEC input, bank -- there's a lot of
15 discussion about what the bank regulators are
16 going to do on margin because we only have the
17 margin on the non-bank dealers.

18 So that coordination will take awhile to
19 finalize, but also we might decide at that point
20 to give a longer implementation phase because if
21 we finalize it this summer, than, for instance,
22 what we did earlier today on external business

1 conduct.

2 So I think it helps -- and we might have
3 a difference here, but I think it helps lower some
4 of the uncertainty and cost to allow the dealers
5 to stagger some of these things, and we might
6 legitimately decide margin, for instance, needs a
7 lot more time -- not only because we finalized the
8 rule this summer, but maybe even just to -- if
9 they have to collect margin from people that it
10 takes -- we give them more time.

11 If there are no more questions on the
12 registration rule, Mr. Stawick.

13 MR. STAWICK: Commissioner Wetjen?

14 COMMISSIONER WETJEN: Aye.

15 MR. STAWICK: Commissioner Wetjen, aye.
16 Commissioner O'Malia?

17 COMMISSIONER O'MALIA: Aye.

18 MR. STAWICK: Commissioner O'Malia, aye.
19 Commissioner Chilton?

20 COMMISSIONER CHILTON: Aye.

21 MR. STAWICK: Commissioner Chilton, aye.
22 Commissioner Sommers?

1 COMMISSIONER SOMMERS: Aye.

2 MR. STAWICK: Commissioner Sommers, aye.

3 Mr. Chairman?

4 CHAIRMAN GENSLER: Aye.

5 MR. STAWICK: Mr. Chairman, aye. Mr.
6 Chairman, on this question, the yays are five, the
7 nays are zero.

8 CHAIRMAN GENSLER: The vote being
9 unanimous, we will send it to the Federal
10 Register, and I thank the team.

11 But we have to consider a motion on the
12 delegation order.

13 I'll make a motion because we have to do
14 the delegation as well. That's a separate vote,
15 right?

16 MR. STAWICK: That's a separate
17 question, correct. So it would be in order at
18 this point to entertain a motion --

19 CHAIRMAN GENSLER: Yes. So I'm
20 entertaining a motion to accept the staff
21 recommendation to delegate to the NFA this
22 registration function.

1 COMMISSIONER SOMMERS: So moved.

2 COMMISSIONER O'MALIA: Second.

3 CHAIRMAN GENSLER: And are there are any
4 further questions on the delegation? I just want
5 to make sure people had those questions now.

6 If no further questions, then Mr.
7 Stawick.

8 MR. STAWICK: Commissioner Wetjen?

9 COMMISSIONER WETJEN: Aye.

10 MR. STAWICK: Commissioner Wetjen, aye.
11 Commissioner O'Malia?

12 COMMISSIONER O'MALIA: Aye.

13 MR. STAWICK: Commissioner O'Malia, aye.
14 Commissioner Chilton?

15 COMMISSIONER CHILTON: Aye.

16 MR. STAWICK: Commissioner Chilton, aye.
17 Commissioner Sommers?

18 COMMISSIONER SOMMERS: Aye.

19 MR. STAWICK: Commissioner Sommers, aye.
20 Mr. Chairman?

21 CHAIRMAN GENSLER: Aye.

22 MR. STAWICK: Mr. Chairman, aye. Mr.

1 Chairman, on this question, the yays are five, the
2 nays are zero.

3
4 CHAIRMAN GENSLER: The vote being
5 unanimous, not only will we send it to the Federal
6 Register, but we will ask the NFA and Mr. Dan Roth
7 to get ready -- as I know they already have been,
8 and I really thank them for all their
9 collaboration. I thank this team, and I look
10 forward to your recommendations on this associated
11 person matter as soon as you think is thoughtful
12 to bring it to our attention.

13 Thank you. I think with that, unless --
14 I'm going to ask my fellow Commissioners. Do you
15 want to just keep going, or do you want a break?
16 All right. So we're going to keep going, and then
17 Dan Berkovitz and Steve Seitz and whomever else --
18 hey, Paul.

19 Gary Barnett, you're going to stay with
20 this one? Great.

21 So we will hear from the staff about
22 proposing under Dodd-Frank section 619 of the

1 Volcker Rule. And I thank Steve and Gary Barnett
2 and Dan Berkovitz and Paul Schlichting, who is
3 sitting in the audience. I do want to do a little
4 shout-out. Paul is the team lead, and is now over
5 at the Securities and Exchange Commissions because
6 we work so well amongst these two agencies.
7 Sometimes people do move from one to the other,
8 but he can't sit at the table for some reason
9 under the SEC's rules. But we see you here and
10 feel your presence, Paul, and thank you for all
11 you've done.

12 Is this Steve or Dan? Who's taking the
13 lead here? Steve.

14 MR. SEITZ: Good afternoon, Mr. Chairman
15 and Commissioners.

16 Today, staff are recommending that the
17 commission propose rules implementing section 619
18 of the Dodd-Frank Act, commonly known as the
19 Volcker Rule. Section 619 amends the Bank Holding
20 Act and generally prohibits any banking entities
21 from either engaging in proprietary trading or
22 sponsoring or acquiring an ownership interest in

1 certain covered funds.

2 Section 619 also contains several
3 exemptions to these general prohibitions,
4 including permitting certain activities, such as
5 underwriting, market-making related activities and
6 risk-mitigating hedging.

7 Section 619 also provides exemptions for
8 organizing and operating a covered fund, and for
9 making a de minimis investment in these funds.

10 This proposed rule today would only
11 apply to banking entities, including affiliates
12 and subsidiaries for which the CFTC is the primary
13 financial regulatory agency, as set forth in
14 section two of the Dodd-Frank Act. Most notably,
15 this would include CFTC-registered swap dealers,
16 commodity pool operators and commodity trading
17 advisors.

18 Before summarizing the proposed rule,
19 I'd like to thank the staff and various divisions
20 here at the commission who have helped draft the
21 proposed rule. And additionally, we'd also like
22 to thank our colleagues at the Board of Governors

1 of the Federal Reserve System, the Office of the
2 Comptroller of the Currency, the Federal Deposit
3 Insurance Corporation, the Securities and Exchange
4 Commission, as well as the Treasury Department for
5 all of their help in formulating this proposal.

6 Section 619 requires the various
7 financial regulators to consult and coordinate
8 with each other to ensure that the Volcker
9 regulations are comparable and consistently
10 applied to the affected banking entities.

11 This proposed rule is the result of an
12 extensive and coordinated rulemaking process among
13 the various financial regulators.

14 Accordingly, the CFTC's proposed rule is
15 substantively similar to the joint rule that was
16 previously proposed by the banking regulators and
17 the SEC in October.

18 Staff is recommending, similar to these
19 other agencies, that the commission propose the
20 entire text of the proposed common rules section
21 from the joint rule. And similar to these other
22 agencies, the CFTC is proposing to modify this

1 commonly shared joint rule with CFTC-specific rule
2 text.

3 Our proposal also contains several
4 additional questions asking whether certain
5 provisions of the joint rule are applicable and
6 should be applicable to CFTC-regulated banking
7 entities.

8 As required under section 619 of the
9 Dodd-Frank Act, the proposed rule prohibits
10 banking entities such as registered swap dealers,
11 commodity pool operators and commodity trading
12 advisors from engaging in proprietary trading and
13 having certain interest in, and relationships
14 with, covered funds.

15 The proposed definition of proprietary
16 trading generally mirrors the statutory
17 definition. And this means engaging as a principal
18 for the trading account of a covered banking
19 entity in any purchase or sale of certain
20 financial instruments. It does not include acting
21 as a custodian, agent or broker for an
22 unaffiliated third party.

1 The proposed definition of proprietary
2 trading contains two critical terms. The first is
3 trading account, and the second is covered
4 financial position. If a banking entity enters
5 into a transaction or trading strategy that falls
6 outside of these two definitions, then such
7 transaction or trading strategy is not covered by
8 the Volcker Rule prohibitions.

9 The proposed definition of trading
10 account includes accounts used to acquire
11 financial positions principally for the purpose of
12 short-term gain. Second, positions that are
13 market risk capital rule cover positions. And
14 third, positions held by a swap dealer registered
15 with the commission.

16 The proposed definition of trading
17 account also includes all positions held by a
18 registered swap dealer. This ensures that the
19 definition of trading account includes all of the
20 dealing book of any banking entity swap dealers,
21 including long data derivatives that are held to
22 term or expiration.

1 The proposed definition of covered
2 financial position includes positions in
3 securities, derivatives, commodity futures and
4 options on these instruments, but does not include
5 positions in loans, spot foreign exchange or spot
6 commodities.

7 Although the definition of trading
8 accounts for registered swap dealers is broad, the
9 proposal, like the statute, specifically permits
10 certain activities. The statutory exemptions
11 include underwriting, market making- related
12 activities, risk mitigating hedging, trading in
13 certain government obligations, trading on behalf
14 of customers, trading by insurance company for
15 general accounts and trading solely outside the
16 United States.

17 This proposal also provides detailed
18 guidance on what banking entities must do to
19 qualify for each of these exemptions, including
20 proposing detailed, quantitative measurements that
21 are indicative of market making-related
22 activities. The quantitative measurements are

1 designed to help differentiate between prohibited
2 proprietary trading and market making-related
3 activities.

4 In addition, pursuant to the statute,
5 there are limitations on these permitted
6 activities. Banking entities may not use these
7 exemptions if their trading activities would
8 result in a material conflict of interest between
9 the banking entity and its client, customer or
10 counterparty. Second, if it would result in a
11 material exposure to either high-risk trading
12 strategies or high-risk assets, or third, if it

13 would pose a threat to either the safety and
14 soundness of the bank entity or to the financial
15 stability of the United States.

16 The proposal also requires large banking
17 entities to comply with recordkeeping and
18 recording requirements; specifically, covered
19 banking entities that have, together with their
20 affiliates and subsidiaries, trading assets and
21 trading liabilities equal to or greater than \$1
22 billion will be required to calculate and report

1 these quantitative measurements for their trading
2 units that are engaged in market making-related
3 activities.

4 Additionally, covered banking entities
5 with more than \$5 million in trading assets or
6 liabilities will be required to calculate and
7 report additional quantitative measurements.

8 These proposed quantitative measurements
9 would cover five categories: Risk management,
10 source of revenue, revenues relative to risk,
11 customer-facing activity and pay-to-receive spread
12 ratio.

13 The proposal sets forth both a general
14 description and calculation guidance for each of
15 these metrics. The proposed rule also includes
16 questions regarding the applicability of each
17 metric to CFTC-regulated markets and products.

18 Furthermore, under the proposal, all
19 covered banking entities that engaged in either
20 covered trading activities or covered fund
21 activities under the proposal will be required to
22 develop and administer a program that is

1 reasonably designed to ensure and monitor
2 compliance with the statute and the proposed rule.

3 This compliance program would include
4 six elements: Written policies and procedures,
5 internal controls, independent testing of the
6 effectiveness of the compliance program, a
7 management framework that delineates
8 responsibility and accountability for compliance,
9 trading for personnel to both implement and
10 enforce the compliance program, and creating and
11 keeping records sufficient to demonstrate
12 compliance with the statute and the proposed rule.

13 Under the proposal, covered banking
14 entities meeting certain size thresholds for
15 trading would need to establish an enhanced
16 compliance program. The enhanced compliance
17 program would need to meet certain standards
18 outlined in the proposed rule.

19 The second part of the proposed rule
20 prohibits banking entities from investing in, or
21 engaging in, certain relationships with private
22 equity funds, hedge funds, commodity pools and

1 certain foreign funds. These are referred to in
2 the proposal as covered funds.

3 In this part of the rule, the proposal
4 defines banking entity broadly to include any
5 affiliate of a bank, such as an affiliate that is
6 a registered commodity pool operator or a
7 commodity trading advisor.

8 The purpose of the prohibition on
9 investments and covered funds is to prevent a bank
10 from indirectly engaging in proprietary trading
11 through direct investments and covered funds, and
12 also to prevent a bank from possibly bailing out
13 such funds.

14 The statute contains three provisions
15 governing investments and private funds sponsored
16 by banks. First, the bank and its affiliate
17 advisor can invest no more than three percent of
18 its tier one capital in a private fund and
19 sponsors, which is the aggregate limitation.
20 Second, the bank and its affiliate advisor can own
21 no more than three percent of the private fund.
22 This is the per fund limitation. And third, the

1 bank and its affiliate advisor cannot bail out any
2 fund that it sponsors.

3 As stated earlier, the proposed rule
4 clarifies the statutory provisional investments
5 and covered funds, and defines terms in a manner
6 that is consistent with the provisions proposed by
7 the federal banking regulators and the SEC in
8 October.

9 The proposal attempts to not impose
10 unnecessary restrictions on the ability of
11 commodity pool operators and commodity trading
12 advisors to provide advisory services.

13 CPOs and CTAs can continue to sponsor,
14 advise and invest in commodity pools, provided
15 that they comply with certain requirements, such
16 as setting up a compliance program that
17 independently meets certain conditions.

18 The proposal also asks questions on how
19 advisors, such as CPOs and CTAs, would be affected
20 by the proposed regulation.

21 In conclusion, we look forward to
22 receiving comment from market participants and the

1 public on the proposal, and we are happy to answer
2 any questions that you may have.

3 CHAIRMAN GENSLER: Thank you, Steve. I
4 will now entertain a motion to accept the staff
5 recommendation on this proposal.

6 COMMISSIONER SOMMERS: So moved.

7 COMMISSIONER O'MALIA: Second.

8 CHAIRMAN GENSLER: Now it's time for
9 questions. I'm going to support this proposal,
10 and I'll chat a little bit about why in a minute,
11 but I do have a couple of questions.

12 Can you just walk through, Steve or Dan,
13 walk through the CFTC's role and how that relates
14 to other -- the bank regulators and the SEC? And
15 the reason -- I mean, we've discussed this in my
16 office a bunch, but I think it's helpful for the
17 public to understand where it fits in. If a
18 banking entity -- these rules only apply to
19 banking.

20 First question -- this only applies to
21 banking entities, correct?

22 MR. SEITZ: That's correct. The rule

1 applies only to certain banking entities, and then
2 within those banking entities, it's the entities
3 that we are the primary financial regulator for,
4 such as swap dealers that are associated or
5 affiliated with those banking entities.

6 CHAIRMAN GENSLER: So you've answered
7 part of my question. So it only relates to where
8 a primary financial regulator, such as a swap
9 dealer -- or is it also a futures commission
10 merchant that's part of a larger banking entity?

11 MR. SEITZ: That's correct. There's a
12 series of entities for which we're the primary
13 regulator under section two. It includes swap
14 dealers, futures commission merchants, CPOs, CTAs.

15 CHAIRMAN GENSLER: So if you can answer
16 a question I asked yesterday -- but if there's a
17 swap dealer that's part of a bank, does any rule
18 that we finalize eventually one day finalize apply
19 to the rest of the bank, or what portion of the
20 bank does it apply to -- our rule versus the
21 Federal Reserve's rules and everybody else's
22 rules?

1 MR. BERKOVITZ: Our rule would apply to
2 those activities with respect to which we are the
3 primary regulator.

4 CHAIRMAN GENSLER: So in essence, it's
5 the swap dealer activities.

6 MR. BERKOVITZ: Correct. The activities
7 that make somebody a swap dealer, that's who it
8 would apply to.

9 CHAIRMAN GENSLER: And another example,
10 just for the public -- if it was a joint futures
11 commission merchant/broker-dealer, would it apply
12 to the broker-dealer activities of the joint FCM
13 broker-dealer or would the SEC's rules?

14 MR. BERKOVITZ: The CFTC's rules would
15 apply to the FCM activities and the SEC's rules
16 would apply to the broker- dealer activities.

17 CHAIRMAN GENSLER: So it's just
18 targeted, in essence, to those -- because
19 Commissioner O'Malia and I have had a lot of
20 discussions about this and with you, Dan -- can
21 you walk us through? We have rule writing
22 authority. What is our examination or enforcement

1 authorities with regard to this rule, or is it the
2 banking regulators that have some of that?

3 MR. BERKOVITZ: Section 619, which
4 amended the Bank Holding Company Act and gives the
5 CFTC several authorities with respect to the
6 Volcker Rule. One is rule writing authority, rule
7 making authority -- and that is the authority
8 we're using to promulgate this rule.

9 As part of that rule, we are given
10 authority to require records be kept and
11 information to be reported, and along with that
12 authority, that recordkeeping and reporting, is
13 authority for us to look at those records and
14 require periodic reporting to us as we determine
15 appropriate -- or allow us to examine the books
16 and records that they have and we require them to
17 keep.

18 So that is the basic -- we, I think,
19 could refer to it as examination authority, to
20 look over those books and records.

21 The statute also provides authority when
22 there is a violation of the prohibitions on

1 proprietary trading. After notice and opportunity
2 for the potential violator to be heard, we can
3 order that the offending activity be terminated or
4 undone. So we do have that very specific
5 enforcement authority -- when there's been a
6 violation, to terminate the activity in order that
7 the investment be divested, basically.

8 CHAIRMAN GENSLER: But in fact -- am I
9 correct that under the Bank Holding Company Act,
10 it's the banking regulators that have the broader
11 enforcement authority for any violations of rules
12 promulgated onto the Bank Holding Company Act?

13 MR. BERKOVITZ: That's correct. The
14 banking regulators have broad authority under the
15 Bank Holding Company Act to take enforcement
16 action for any violation of that act, and that
17 would include our rules that we have promulgated
18 pursuant to that act.

19 CHAIRMAN GENSLER: Right. So they would
20 have that enforcement authority.

21 MR. BERKOVITZ: Correct.

22 CHAIRMAN GENSLER: The reason I ask it

1 is -- I do support the proposed implementing rule.
2 I think it's important to put it out to public
3 comment. The banking regulators and the SEC put
4 out to public comment in September -- no, I guess
5 it was October. In October, this is virtually --
6 I mean, it's a mirror of that. I mean, we changed
7 all references to the SEC to references to us and
8 things like that, but this is basically a mirror.

9 I'm glad we added a handful of
10 additional questions, and the spirit of those
11 questions were, do we really need this in our
12 rule? Is this necessary for swap dealers and
13 futures commission merchants? But it's a mirror
14 of what they have done.

15 To answer a question that's come up from
16 Congress and the press and sometimes from fellow
17 Commissioners -- why didn't we do it in October?
18 From my perspective as Chairman, it was pure
19 capacity, pure just what we had on our agendas in
20 October. The document came to us that last week
21 of September. First week of October, we
22 distributed it to Commissioners' offices, and I as

1 Chair decided not to press forward, partly because
2 Commissioner Dunn was also about at the end of his
3 long, distinguished term here, and Commissioner
4 Wetjen was coming on board.

5 So that's a large part of why I -- but I
6 also didn't hear back from Commissioners that they
7 wanted changes in the documents, and so that's the
8 document we're doing right now. And Commissioner
9 Sommers is right. Now the public is able to weigh
10 in on ours and the banking rules together. As I
11 understand it, they've extended their timeline.
12 So I think that they and we will hear -- we're
13 going to put this out for 60 days. So our comment
14 period might go a little longer than theirs, but I
15 would envision if we adopt the proposal today,
16 that we'll be considering comments that will be
17 consistent with the comments they're getting.

18 From my perspective, what's most
19 important to hear from the public is how to get
20 this -- if there's ways to make it less of a
21 compliance burden, to make it less of a compliance
22 burden. I think it's a very challenging thing

1 that Congress has given the regulators to do here,
2 and ultimately the dealers and the banks to do, is
3 how to legitimately make markets, how to
4 underwrite securities, how to keep liquid markets
5 going but at the same time not proprietary trade.
6 I mean, that's what we'll be sorting through in
7 these comments.

8 Truly, I look forward to the comments
9 and to your question. I mean, if for some reason
10 the other regulators decide that something's not a
11 logical outgrowth and has to be repropose, I
12 would assume that we'd be right in there with them
13 doing similar things, to your question,
14 Commissioner Sommers -- because I think our role
15 here is -- it's important, it's significant, but
16 it's actually just a supporting member, where the
17 bank regulators have the lead role. I don't know
18 if, Dan or Gary, you agree with that, but I think
19 they have the lead role, from what I understand,
20 in this. Is that right?

21 MR. BARNETT: Yes.

22 CHAIRMAN GENSLER: So I'm going to --

1 Commissioner Sommers.

2 COMMISSIONER SOMMERS: I just have a
3 couple of questions, and one of them is a followup
4 to, Dan, your answer that you just gave about what
5 our enforcement authority is. So if there is a
6 violation of a prohibited trade, we can ask them
7 to get out of that trade.

8 What if they refuse? Do we have the
9 ability to then rip their registration, to do
10 other -- what's the hammer to tell them, you need
11 to get out of this trade -- but if we can't do
12 anything about it if they don't --

13 MR. BERKOVITZ: Well, I think that we --
14 along with the statutory provision, we have the
15 authority to require the divestment, which would
16 be judicially enforceable, that -- an order issued
17 under that authority of the Bank Holding Company
18 Act that we would have would be something that's
19 judicially enforceable in and of itself.

20 COMMISSIONER SOMMERS: So we could take
21 them to court to say get out of the trade, but we
22 couldn't fine them or --

1 MR. BERKOVITZ: The enforcement
2 authority for that type of civil penalty
3 authority, the statute, section 13, the Bank
4 Holding Company Act, does not give us that
5 authority.

6 COMMISSIONER SOMMERS: Okay. My other
7 question is with regard to a change that was made
8 this morning, and I'm just trying to make sure
9 that I understand this additional text on page 57,
10 which has to do with the interplay between market
11 making in the Volcker Rule and what we end up
12 doing in the entity definition rule making.

13 So if we define market making in the
14 entity definition rule, whether or not it's
15 considered -- in a way, to determine whether or
16 not it's considered bona fide market making -- and
17 that is in conflict with what's in the Volcker
18 Rule, what happens then?

19 MR. BERKOVITZ: The purpose of the
20 additional language that was circulated was that
21 when this was proposed, when this language was
22 proposed last -- it was basically proposed last

1 October, and it was proposed at that time by the
2 four financial regulatory agencies.

3 And now we're in -- as Steve has
4 explained -- in this proposal here, we're
5 basically just taking what the proposal was in
6 order to be consistent and take the consistent
7 approach, recognizing at the same time in our
8 entities definitions rule making, we're addressing
9 the issue of what is market making -- because that
10 is one of the components of this swap dealer
11 definition. We have to determine what is --
12 actually referencing a couple of the components of
13 the definition -- somebody's who making a market,
14 somebody who's known as a market maker.

15 So the question arises, should we have
16 the same considerations for market making in both
17 rules, or are there considerations that would lend
18 that there be one different than the other, or
19 should it be the same?

20 So the purpose of the additional
21 language was basically to put the public on notice
22 that we're coming out with this entities

1 definition rule making. We've gotten a lot of
2 comments on what market making is in the context
3 of that rule making, and therefore is it
4 appropriate in this rule making to be consistent
5 with what we come out with market making and the
6 entities definitions rule making, rather than just
7 go with what was proposed.

8 MR. SEITZ: They don't need to be the
9 same, and one shouldn't drive the meaning of the
10 other. So you could look at too much market
11 making as a definition cuts into Volcker, but too
12 much prop trading can cut into swap dealing for
13 purposes of our swap dealer definition.

14 You look at definitions in the context
15 in which they're adopted. By analogy, you could
16 look at U.S. person -- definition of U.S. person
17 -- and used in one context, you might exclude
18 foreign vehicles that are invested in by U.S.
19 People. In another context, you might define it
20 in a different way, where you want to look through
21 to U.S. people. So there's no need to look at it
22 that way, but we will be considering it.

1 COMMISSIONER SOMMERS: Okay.

2 CHAIRMAN GENSLER: Thank you,
3 Commissioner Sommers. Commissioner Chilton?

4 COMMISSIONER CHILTON: Thanks, Mr.
5 Chairman. Like I said, I support the proposals.
6 I did want to clarify something -- because for the
7 longest time, I just assumed that we didn't even
8 need to do a proposal on this, that this was
9 pretty much in the banking world and that what
10 they did sort of superseded what we did.

11 So in following on the Chairman's
12 questions about what this proposal would do and
13 who it would impact, and essentially just our
14 registrants -- Mr. Berkovitz, if the banking
15 regulators obligated the rule as proposed, would
16 we even need to follow all the rules?

17 I mean, doesn't their ability with
18 regard to overseeing and enforcing this sort of
19 supersede anything we would do? Not anything, but
20 couldn't it be done without us, I guess is my
21 question.

22 MR. BERKOVITZ: They would have the

1 ability to finalize their rule with respect to the
2 entities for which they are the primary financial
3 regulator, but with respect to the entities for
4 which we are the primary financial regulator, we
5 would have to finalize a rule to make it effective
6 for those activities for which we are the primary
7 financial regulator.

8 COMMISSIONER CHILTON: So if they use
9 some language, Dan, that said something like any
10 bank or entity thereof may not be involved in
11 proprietary trading, that wouldn't take care of an
12 FCM? Any bank or entity thereof -- that wouldn't
13 just automatically say that the FCM can't be
14 involved in prop trading?

15 MR. BERKOVITZ: Yeah, we would have to
16 issue the rule with respect to the FCMs for which
17 we are the primary financial regulator. It
18 specifically gives us the authority in those
19 areas. So that's why the rule is joint between
20 all the various agencies -- because each agency
21 has to do it within the scope of its own
22 authority.

1 COMMISSIONER CHILTON: So the reach does
2 not include FCMs from the banking regulators. If
3 they say bank or entity thereof -- or whatever the
4 appropriate word -- there's no way that they would
5 be able to cover what's going on in our space?

6 MR. BERKOVITZ: That's correct. And I
7 just want to be clear -- in our space. As the
8 Chairman's question initially indicated, an FCM
9 may be an FCM broker-dealer so they may have
10 several -- an entity may have several different
11 spaces, and the rule could be effective for things
12 that are not in our space, but things that are
13 specifically in our space such as the FCM
14 registered activities -- futures commission
15 merchants basically activities for their
16 customers, swap dealers for their swap dealing
17 activities. We have to issue the rule to have the
18 proprietary trading prohibitions and fund
19 investment prohibitions going --

20 COMMISSIONER CHILTON: Okay. Just one
21 more -- keep it out, just one more little bit
22 here.

1 So you said earlier in answer to a
2 question, Dan -- you said that the banking
3 regulators would have enforcement authority, if
4 they saw that the banks were involved in
5 proprietary trading even in our space. So they'd
6 have some enforcement authority, but not
7 overseeing authority in our area?

8 MR. BERKOVITZ: They would have
9 enforcement authority because this would be a rule
10 promulgated under the -- it will have been a rule
11 that will have been promulgated under the Banking
12 Holding Company Act. So once it's promulgated and
13 the entity is within their jurisdiction and the
14 entity is subject to the Bank Holding Company Act
15 and the requirements thereunder, which would
16 include our regulations at that time -- then there
17 would be that type of enforcement authority that
18 they would have.

19 And it's my understanding that in the
20 near future, the agencies, the various regulatory
21 agencies who are involved in this will be getting
22 together and working together, and starting to

1 figure out how to allocate these enforcement
2 authorities and how to work cooperatively together
3 so they'll be done in a coordinated way.

4 But essentially, the answer is yes, that
5 once we promulgate our rules, we will have certain
6 authorities that we can do -- inspection
7 authorities -- examination authorities, I should
8 say. We will have the authority to terminate the
9 investments, and then they will have certain
10 authorities too over the books and records because
11 ultimately these are banking entities that they
12 have a broader jurisdiction over under the Bank
13 Holding Company Act.

14 COMMISSIONER CHILTON: Okay, thank you.
15 I have nothing further. Thank you.

16 CHAIRMEN GENSLER: Thank you,
17 Commissioner Chilton. I'm going to turn to
18 Commissioner O'Malia, unless you thought you had
19 anything you had to add. No? Okay, Commissioner
20 O'Malia.

21 COMMISSIONER O'MALIA: Thank you, Mr.
22 Chairman. This is a difficult situation.

1 Obviously we have to comply with the statute, and
2 do so in a responsible way. And my questions and
3 concerns with this fatally flawed rule do not
4 imply that I don't agree that we don't have a job
5 to execute the statute, but this rule is not it.

6 The rule suffers from massive conflicts,
7 and the regulatory sphere has been highlighted and
8 certainly confirmed by Mr. Barnett's statement
9 about swap dealer definitions. The statute
10 dictates a trade by trade oversight, yet the rule
11 attempts to develop a broader entity compliance
12 approach, which frankly is the only way they can
13 be accomplished.

14 But it's unclear how any sort of
15 regulatory consistency across entities, assets and
16 markets -- this can be achieved.

17 The commission is voting on a document
18 that's nearly 300 pages in length, establishing
19 CFTC rules and regulation under the Volcker Rule.
20 However, the rule fails to provide the CFTC with
21 any specific enforcement authority as highlighted
22 by Commissioner Sommers's questions, and leaves us

1 with an ineffective capacity to simply audit firms
2 with the strongest possible remedy of liquidating
3 the position.

4 Do you believe that's a very effective
5 deterrent?

6 MR. BARNETT: No. I actually wasn't
7 tracking your whole question to the end.

8 COMMISSIONER O'MALIA: Do you believe
9 liquidation is a fair, effective deterrent for a
10 violation?

11 MR. BARNETT: No.

12 COMMISSIONER O'MALIA: The rule imposes
13 a massive oversight responsibility to verify the
14 complex metrics required by this rule. And it's a
15 tiered regulatory approach. I think maybe that's
16 a good idea. I don't know if -- \$1 billion or \$5
17 billion -- I don't know where they got those
18 numbers. Do you have any sense?

19 MR. BARNETT: No, but I think what they
20 -- I mean, to the extent you're asking me, I think
21 they were trying to excise prop trading as
22 concisely as they can. I mean, it's a colloquial

1 term. To define it colloquially would have left
2 permitted activities at risk.

3 So you see a lot of stuff going on where
4 they're trying very hard to define prop trading,
5 and at the same time, they're building in all
6 kinds of safeguards against permitted activities,
7 and by the time you're done, you've got this very,
8 very large rule that everybody said go back and
9 think about it again.

10 COMMISSIONER O'MALIA: All right. Do
11 you have any sense of how many entities this
12 commission will be regulating under this rule?

13 MR. BARNETT: I do not at this point. I
14 could run it down for you, but I haven't it.

15 COMMISSIONER O'MALIA: Okay. And I'm
16 curious as to how we're going to perform this
17 oversight rule. Clearly, we require firms to set
18 up a compliance program. We have either 17 or
19 seven metrics, depending on how big you are in
20 your tiered approach. That reporting has to come
21 in on roughly a monthly basis on very subjective
22 things.

1 How are we going to surveil that? It
2 seems difficult to me. I don't think this is a
3 technology solution.

4 MR. BARNETT: I agree with you. I mean,
5 I think we're looking at this as dealing with 619.
6 That requires comparable and consistently applied
7 statutes, and we know that we want to get on the
8 same page with our coregulators and go back
9 through these questions. So I don't know that
10 we're looking at how to comply with what is here,
11 but we need to get into the discussion here, and
12 then --

13 CHAIRMEN GENSLER: If I could try just
14 -- I think that -- though I have not yet taken any
15 part of this, I know from the staff that the
16 banking regulators are looking to work with the
17 SEC, and also on some understands, whether those
18 are documented in literally a written document or
19 whatever, to answer some of your very question --
20 that if a banking entity is under the Federal
21 Reserve and they have supervisors usually there
22 anyway -- I mean, they have more staff than us --

1 that we might actually -- in this arrangements
2 with the banking regulators -- answer your
3 questions, but I think it's still to be worked
4 out, rather than us having to go in there.

5 COMMISSIONER O'MALIA: That still
6 doesn't solve the conflict here. Realize we've
7 got 300 pages of regulation that are specific to
8 this body, and we have kind of an obligation now.
9 We've created this obligation that we have some
10 oversight and responsibility, yet no way to
11 enforce it, no way to make it happen. Frankly, no
12 way to understand how the metrics are being used.

13 I mean, MF Global highlighted the fact
14 that on 30 days after -- we have the seg reporting
15 requirement. 30 days after, they have to report
16 how their seg funds are doing. In a matter of
17 days, that all changed, and now we've got brand
18 new metrics that are, frankly, wide, vast, and
19 vague, and require us to pinpoint at an exact time
20 whether these firms are in compliance or not --
21 after the fact, on an ad hoc basis.

22 It's an impossible job for us to do, and

1 yet, even if we did do it, utilizing the resources
2 we don't have, we have no authority to enforce it.

3 I'm going to keep going. On page 67,
4 68, the document discusses seven criteria a bank
5 must rely on for a hedging exemption. In the
6 third criteria, there's a discussion about
7 "dynamic hedging." At the top of page 68, it
8 says:

9 The CFTC recognizes such dynamic
10 hedging, material changes and risk may require a
11 corresponding modification to the banking
12 entities' current hedge position. That makes
13 complete sense to me. I get it. Especially in a
14 principal to principal OTC market, things are
15 changing, markets change. There's credit risk, et
16 cetera.

17 We go on to the next criteria, the
18 fourth criteria. The proposal lays out several
19 factors that would impact the "reasonableness of
20 correlation, depending on the facts and
21 circumstances."

22 And these are the factors: Initial

1 position, risk created, liquidity of the
2 instrument and legitimacy of the hedge. Again,
3 all of those make sense to me, but it doesn't make
4 our job very easy, of course, because these are
5 somewhat subjective, based on kind of a point in
6 time.

7 But then the fourth paragraph closes
8 with this last sentence: Regardless of the
9 precise degree of correlation, if the predicted
10 performance of a hedge position, during the period
11 that the hedge position and the related position
12 are held, would result in a banking entity earning
13 appreciable more profit on the hedge than it stood
14 to lose, the hedge position would appear likely to
15 be prop trading designed to result from profit
16 rather than the exempt hedge position.

17 So we've gone through all these
18 criteria, saying it's very subjective, facts and
19 circumstances, blah, blah, blah. And then we go
20 at the end of the day and say, oh by the way, you
21 made too much money. It's kind of an ad hoc
22 ex-post determination.

1 How is anybody supposed to have any
2 confidence that they can put on a position and
3 have this type of standard being the controlling
4 regulation? What do people do with that?

5 It's more rhetorical.

6 MR. BARNETT: I understand.

7 COMMISSIONER O'MALIA: Well, maybe -- I
8 mean, we did go through a number of these
9 questions about these criteria, and I am really
10 struck by how many questions we asked, whether
11 this is even the right criteria for something that
12 we seem -- we're prepared to vote on today and
13 approve. We asked so many questions about is this
14 the right criteria.

15 Let me ask you one question. This is
16 not going to be rhetorical. I actually want the
17 answer on this one. Hedging a customer trade --
18 this is something we dealt with in position limits
19 -- trying to figure out if a dealer is supporting
20 a customer that's a legitimate hedging entity,
21 they're entitled to go lay off that hedge, but
22 they can only do it once.

1 So what happens when they lay that off
2 in the market? The dealer takes that legitimate
3 hedging trade and goes to meet somebody else in
4 the market. How do they find liquidity if every
5 other dealer is banned from that proprietary --
6 from meeting them in that proprietary trade,
7 unless they have some serendipitous position at
8 the exact same time that they're looking --
9 they're too qualified looking to hedge. How does
10 this happen? In what world does this happen?

11 Let me ask -- I was actually going to
12 ask, looking for an answer. Anyone want to take
13 that? I mean --

14 MR. BERKOVITZ: Can I -- let me just
15 make a couple points, and maybe this is not
16 directly responding, but the philosophy under this
17 is it's basically a facts and circumstances test
18 for whether this is proprietary trading or bona
19 fide hedging or market making or whatever.
20 There's a number of factors and metrics that are
21 going to be looked at.

22 The firms are supposed to have

1 compliance programs. They look at the metrics.
2 They're going to see whether their hedges are
3 correlated or not correlated with the positions
4 they took, and if you have consistently
5 uncorrelated positions, well, maybe that's an
6 indication that your trader is not really hedging,
7 that they are taking proprietary positions. And
8 your compliance program is designed to detect
9 that, and then the regulatory agencies are going
10 to oversee the compliance program and how it's
11 working. It's going to be on some audited basis,
12 I presume.

13 So each element in this is really going
14 to go to that and not if you have one trade that
15 doesn't correlate, that means that your entire
16 hedging program is out. It's going to go into
17 these facts and circumstances tests, and so you
18 have to look at the big picture.

19 So I think you need to look at more than

20 --

21 COMMISSIONER O'MALIA: But --

22 MR. BERKOVITZ: -- one element to

1 determine what the effectiveness will be.

2 COMMISSIONER O'MALIA: And I'm -- well,
3 this unfortunately does look at it from a trade by
4 trade standpoint, but the compliance has to be
5 kind of portfolios larger -- I get that, but
6 that's why I read what's on page 67 and 68. It
7 certainly goes back and says, well, on that per
8 trade basis, that's not a legitimate hedge.
9 That's an individual trade. That is not the book
10 kind of approach that I was hoping that we might
11 try to enforce.

12 I get how difficult this is, and I
13 understand the conflicting objectives of market
14 making and then banning prop trading, and that's
15 not a bright line. I do understand that, but this
16 rule doesn't get that.

17 Corporate debt issuance -- I understand
18 dealers will help underwrite corporate debt
19 issuances and say, listen, we'll make you a firm
20 commitment. We'll take the rest of it -- anything
21 you don't sell. Is that prop trading, taking the
22 remainder?

1 Paul, you want smoke signals from the
2 back?

3 MR. BARNETT: It's a colloquial term. I
4 mean, prop trading -- I don't know how you want to
5 define it for purpose of the statute. I think --
6 I don't know if you're -- the way I'm looking at
7 this is we have to adopt rules, and do we want to
8 start off on our own, or do we want to get back --
9 do we want to be in the game with the group that's
10 going to reexamine this rule and how do we do
11 that?

12 But I understand the criticisms that
13 have been made of the rule that was proposed by
14 the other regulators, and we can restate those
15 criticisms of this one, but then what is it that
16 we want to do?

17 COMMISSIONER O'MALIA: We received --
18 Volcker Rule provides for an exemption from prop
19 trading ban for U.S. Treasuries or U.S.
20 obligations, but does not provide a similar
21 exemption for Canadian or Mexican debt, and
22 whether or not this -- I'm interested to know

1 whether this -- A, we know it ticks them off, but
2 whether this violates any NAFTA agreement. And
3 did FSOC consider any ramifications of this policy
4 decision by declaring all foreign debt obligations
5 to be prop trading?

6 MR. BARNETT: I don't know.

7 MR. BERKOVITZ: The list of specific
8 government obligations that are not considered
9 prop trading, specifically statutory -- in the
10 statutes so the proposed rule just follows the
11 statute in that respect.

12 COMMISSIONER O'MALIA: Yep, I did notice
13 Canadian debt on there. And obviously we -- the
14 point being, we have a letter from the Canadians
15 and others saying, this is problematic if you ban
16 investment in our -- anyway -- Dan, we were
17 working on some language.

18 This is to Commissioner Sommers's point
19 about trying to figure out the definition --
20 reconcile our definition and the Volcker
21 definition with regard to swap dealer, and we were
22 -- it appeared as though the document, the Volker

1 document, contains the SEC version of dealer
2 definition -- dealer/trader distinction. And we
3 don't do that in our entity definition.

4 And then two minutes, three minutes
5 before this markup began, we received an email
6 from you saying that we're changing that. And we
7 ask a question -- which wasn't the way I would've
8 drafted it certainly, although I think we were
9 asking for a question on this. And it says -- the
10 question is, to what extent should the CFTC
11 incorporate concepts regarding market making from
12 the entities definition for the proposed section
13 13 of the Bank Holding Company Act? Couldn't we
14 fuzz that up to say either the CFTC definition or
15 any other entity?

16 Maybe we can get comment on the full
17 panoply of different definitions out here, since
18 we're asking questions. I mean, we've asked
19 thousands of -- over a thousand questions. Why do
20 we have to draft this so narrowly?

21 MR. BERKOVITZ: This question was
22 specifically -- I was mentioning in response to

1 the question from Commissioner Sommers that the
2 proposal had a very specific definition of
3 specific treatment of market making, and we wanted
4 to indicate that we're going to be addressing
5 market making in the context of the entities
6 definition.

7 So as we address it in that context is
8 how we're addressing it in entities definition.
9 We wanted people to comment on whether that would
10 be an alternative way, whether or not it's
11 appropriate, as Gary was mentioning, to address it
12 in the Volcker Rule, and get comments on that.

13 And I believe the comments that are
14 already in the document -- the questions in the
15 document seeking comments, asking whether the
16 treatment of market making -- and I don't have
17 question 88 right in front of me, but I believe
18 that should enable folks to comment on this
19 incorporation, even without question 88.1, which
20 was the one I was just referring to -- was the
21 concept of market making that is in this document
22 useful?

1 Generally, these questions say, what
2 other concept would be useful? I think there's
3 already implicit in here an invitation to suggest
4 other market making concepts. If people don't
5 believe that either of these is right, they're
6 free to suggest. Certainly don't see any problem
7 with proposing other concepts in here.

8 COMMISSIONER O'MALIA: All right.
9 Definition of high-risk asset and high-risk
10 trading strategy -- this is a beauty. It says --
11 basically defines high-risk asset as an asset or
12 group of assets that would, if held by a banking
13 entity, significantly increase the likelihood that
14 a banking entity would incur substantial loss or
15 would fail.

16 Is this under the 30 day reporting
17 requirement? And how do we -- it's a pretty broad
18 definition, I think. What would we do if we found
19 somebody with -- just liquidate the position?

20 MR. BERKOVITZ: If the permitted
21 activity exceeds that level, then they would have
22 to bring it down.

1 COMMISSIONER O'MALIA: So we would leave
2 it up to the entity to define what high-risk asset
3 and high-risk trading strategy is, and if they
4 went over that -- if they crossed their own line,
5 then we would have to go get them.

6 MR. BERKOVITZ: That's right.

7 COMMISSIONER O'MALIA: So it's like
8 trusting MF Global to say what the seg rules are.

9 MR. BERKOVITZ: Well, they have a
10 compliance program. They have metrics. They have
11 a compliance program. They have considerable
12 discretion the way this is to determine how it's
13 employed, and we will have the oversight program,
14 and this is what we will be working with the
15 fellow regulators to ensure that indeed their
16 compliance program, that their use of their
17 metrics are appropriate.

18 But in the first instance, it is going
19 to be their compliance program, and we will be
20 responsible for ensuring that it's appropriate.

21 COMMISSIONER O'MALIA: I've got plenty
22 more questions, but I don't want to take it out on

1 you guys. I'm done.

2 CHAIRMAN GENSLER: Commissioner O'Malia,
3 I want to thank you. It's a good primer for me
4 for next week's Congressional hearing.

5 Commissioner Wetjen.

6 COMMISSIONER WETJEN: I did have a
7 question related to the applicability of these
8 quantitative measurements to CFTC regulated
9 entities, but Commissioner O'Malia touched on that
10 a little bit in his questions.

11 So I guess my only remaining question
12 would be, would you be disappointed if I had no
13 others?

14 MR. BARNETT: Absolutely not.

15 COMMISSIONER WETJEN: I didn't think so.
16 Okay, fair enough. That's all I have.

17 CHAIRMAN GENSLER: Fair enough.
18 Commissioner Sommers?

19 COMMISSIONER SOMMERS: I have one other
20 question on the effective date of this rule. And
21 so if, hypothetically, the other agencies decided
22 they were going to repropose and we join in that

1 reproposal and it's not finalized by July, does
2 the statutory language go into effect no matter
3 what?

4 MR. BERKOVITZ: The statutory effective
5 date, I believe, it's a hardwired effective date,
6 which would be two years after enactment. There
7 is authority in there to extend the compliance
8 period. So the compliance period could be
9 extended.

10 COMMISSIONER O'MALIA: Since -- who gets
11 to extend the compliance period? Could we do that
12 unilaterally, since we're going to define dealers
13 unilaterally?

14 CHAIRMAN GENSLER: I think it's the
15 Federal Reserve, Commissioner O'Malia.

16 MR. BERKOVITZ: That's the Board. It's
17 the Federal Reserve -- has the authority under the
18 statute.

19 CHAIRMAN GENSLER: I'm going to call a
20 vote in a second, but at the core -- I mean, it's
21 lots of pages and lots of questions, and we're
22 going to -- this is just a proposal, and we're

1 trying to, as, I think, Gary Barnett said so well,
2 get into the slipstream. I mean, in October,
3 everybody was saying why isn't the CFTC doing
4 this? And it was capacity, and now we're doing
5 it, and we have letters from the Canadians and
6 others.

7 But at the core, as I understand this --
8 and maybe this is a question, but that this rule
9 making requires that the banking entity have any
10 of their trading -- and it's got to be over these
11 \$5 billion and \$1 billion numbers, but any of
12 their trading must be in compliance with rule 619.

13 But it's a policies and procedures
14 approach, is it not? Isn't it that they have to
15 have policies and procedures and compliance
16 programs to ensure that they're in compliance with
17 619? Is that right?

18 MR. BERKOVITZ: That's basically correct
19 -- that the activities are prohibited, and they're
20 only permitted unless they are conducted pursuant
21 to the compliance program and policies and
22 procedures.

1 CHAIRMAN GENSLER: Again, I'm going to
2 say -- I mean, I support getting this proposal out
3 there, being consistent with the other regulators,
4 letting the public have the opportunity to comment
5 with us for 60 days, and I know the bank
6 regulators have extended their comment period.
7 And then seeing what the public says, to get this
8 right and balanced and so forth, and I appreciate
9 because you're helping me for next week.

10 Anytime, Mr. Stawick.

11 MR. STAWICK: Commissioner Wetjen?

12 COMMISSIONER WETJEN: Aye.

13 MR. STAWICK: Commissioner Wetjen, aye.
14 Commissioner O'Malia?

15 COMMISSIONER O'MALIA: No.

16 MR. STAWICK: Commissioner O'Malia, no.
17 Commissioner Chilton?

18 COMMISSIONER CHILTON: Aye.

19 MR. STAWICK: Commissioner Chilton, aye.
20 Commissioner Sommers?

21 COMMISSIONER SOMMERS: No.

22 MR. STAWICK: Commissioner Sommers, no.

1 Mr. Chairman?

2 CHAIRMAN GENSLER: Aye.

3 MR. STAWICK: Mr. Chairman, aye. Mr.
4 Chairman, on this question, the yays are three,
5 the nays are two.

6 CHAIRMAN GENSLER: The ayes have it.
7 The staff recommendation is accepted.

8 I also at this point ask unanimous
9 consent to allow the staff to make technical
10 corrections to the documents voted on prior to
11 sending them to the Federal Register.

12 Without objection, so ordered. Our next
13 scheduled public meeting is Wednesday, January 25.
14 Subjects of the rule making will be published a
15 week in advance, seven days in advance.

16 As many people have heard, one of the
17 things in our docket -- and very critically -- is
18 this entity definition rule, but there's some
19 others in the dockets, and we'll just see how
20 Commissioners feedback. And I appreciate all that
21 we've done here as well.

22 But I think with that, if there's no

1 more, then I'll entertain a motion to adjourn the
2 meeting.

3 COMMISSIONER SOMMERS: So moved.

4 COMMISSIONER O'MALIA: Second.

5 CHAIRMAN GENSLER: All in favor, aye.

6 Thank you. Thank you. Thank you. Paul, good to
7 see you again and good luck at the SEC.

8 (Whereupon, at 1:36 p.m., the
9 PROCEEDINGS were adjourned.)

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CERTIFICATE OF NOTARY PUBLIC

DISTRICT OF COLUMBIA

I, Irene Gray, notary public in and for
the District of Columbia, do hereby certify that
the forgoing PROCEEDING was duly recorded and
thereafter reduced to print under my direction;
that the witnesses were sworn to tell the truth
under penalty of perjury; that said transcript is a
true record of the testimony given by witnesses;
that I am neither counsel for, related to, nor
employed by any of the parties to the action in
which this proceeding was called; and, furthermore,
that I am not a relative or employee of any
attorney or counsel employed by the parties hereto,
nor financially or otherwise interested in the
outcome of this action.

(Signature and Seal on File)

Notary Public in and for the District of Columbia

My Commission Expires: April 30, 2016

