



Export-Import Bank *of the United States*

The Export-Import Bank of the United States (Ex-Im Bank) is the official export credit agency of the United States. As an independent, self-sustaining federal agency, it assumes the credit and country risks that the private sector is unable or unwilling to accept. Ex-Im Bank also helps U.S. exporters compete with export financing provided by foreign governments on behalf of their companies.

Mission

Ex-Im Bank supports the financing of U.S. goods and services in international markets, turning export opportunities into actual sales that help U.S. companies of all sizes to create and maintain jobs in the United States.

Preliminary FY 2011 Highlights

- A record \$32.7 billion in export financing
- Supported \$40.6 billion of export sales
- 290,000 American jobs at 3,600 companies
- \$89 billion in total export-financing portfolio
- +20% in small-business authorizations (a record \$6 billion)
- 87% of total agency transactions benefit small business
- Renewable energy financing more than doubled

Supporting U.S. exports from industries whose goods and services are in great demand, including:

- Construction equipment and services
- Medical equipment and related services
- Power-generation and related services
- Aircraft and avionics
- Renewable energy
- Agribusiness

Targeting developing markets with growing economies and infrastructure needs:

1. Brazil
2. Colombia
3. India
4. Indonesia
5. Mexico
6. Nigeria
7. South Africa
8. Turkey
9. Vietnam



(over)



SMALL BUSINESS
GLOBAL ACCESS
your competitive edge

Global Access for Small Business is a top priority initiative of Ex-Im Bank aimed at increasing the sales and profits of U.S. small businesses through greater availability of export finance and insurance, and an expanded customer focus across the agency.

Goals

Ex-Im Bank has aligned its goals for increased small business export financing with President Obama's National Export Initiative and his objective to double U.S. exports by 2015. Ex-Im Bank plans to:

- Approve at least \$30 billion in small business transactions
- Double its annual small business volume from \$4.5 billion to \$9 billion
- Support a cumulative total of approximately \$58 billion in export sales
- Add a total of 5,000 small businesses to the Ex-Im Bank portfolio

Customer Focus: New Products and Policies

Ex-Im Bank is offering new financing and insurance products that meet unique exporter needs, simplifying and expediting transaction procedures, and conducting more outreach to identify companies ready to begin or increase exports.

Renewable Express: Provides project financing for small-scale renewable-energy projects.

Supply Chain Financing: Increases liquidity for small companies that are suppliers to U.S. exporters.

Export Credit Reinsurance: Ensures access to private-sector insurance to cover the risks of nonpayment.

Express Insurance: Provides a five-day turnaround with a streamlined application – great for first-time customers.

Eligibility: Expands criteria to enable more of a company's products and services to be included in an Ex-Im Bank working capital or trade credit insurance transaction.

Transaction Time: Reduces turnaround time for transactions (from FY '09 to FY '10 this process was cut by about a third).

New Web Portal: Simplifies the small business user experience by making it easier to understand how export finance transactions work and how the Bank can assist them. Visit <http://www.exim.gov/smallbusiness>.

Forums and Webinars: Sponsors a series of forums and webinars to assist exporters in understanding how the agency can help increase exporters' sales, minimize risks, and improve cash flow.

Visit <http://www.exim.gov/smallbusiness> — Follow us on <http://www.twitter.com/eximbankus>