





## Why Go Mobile?

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## **Text4baby Program Goals**

- Demonstrate the potential of mobile health technology to address a critical national health priority: maternal and child health.
- text4baby\*
- Demonstrate the potential of mobile health technology to reach underserved populations with critical health information.
- Develop a base of evidence on the efficacy of mobile health interventions.
- Catalyze new models for public-private partnerships in the area of mobile health.



## Why go mobile?

- > 80% of Americans have cell phones
- 18% of U.S. households are "mobile-only"
- 1.5 trillion SMS messages sent in U.S. in 2009
- Mobile phones are especially important in reaching the main target audience for Text4Baby:
  - Younger women
  - Lower income women
  - Minority women
- Many more of these women have phones than Internet and an overwhelming % use SMS

Sources: Pew Internet & American Life Project, "Degrees of Access" (May 2008); Nielsen, "Record High TV Use, Despite Online/Mobile Video Gains" (November 2008); Harris Interactive, "Cell Phone Usage Continues to Increase" (April 2008); US Centers for Disease Control, "Wireless-Only Phone Use Varies Widely Across United States" (March 2009); CTIA, "Wireless Quick Facts" (March 2009)





## Cell Phone Usage in the U.S.

#### Demographics of cell phone users

% of all adults in each group who have a cell phone

| Total                      | 82%  |
|----------------------------|------|
| Men                        | 83%  |
| Women                      | 81%  |
| Age                        |      |
| 18-29                      | 90%  |
| 30-49                      | 88%  |
| 50-64                      | 82%  |
| 65+                        | 57%* |
| Race/Ethnicity             |      |
| White, non-Hispanic        | 80%  |
| Black, non-Hispanic        | 87%* |
| Hispanic, English-speaking | 87%* |
| Household Income           |      |
| Less than \$30,000         | 71%* |
| \$30,000-\$49,999          | 82%  |
| \$50,000-\$74,999          | 90%  |
| \$75,000+                  | 93%  |
| Education level            |      |
| Less than High School      | 72%  |
| High School Diploma        | 76%  |
| Some College               | 86%  |
| College+                   | 90%* |

<sup>\*</sup> indicates a statistically significant difference.

Source: Pew Research Center's Internet & American Life Project, April 29 - May 30, 2010 Tracking Survey. N=2,252 adults 18 and older; n=1,917 based on cell phone users.





## **Cell Phone Use by African-Americans & Latinos**

# African-Americans and Latinos lead whites in their use of mobile data applications

|                                  | All adults   | White, non-<br>Hispanic | Black, non-<br>Hispanic | Hispanic<br>(English-<br>speaking) |
|----------------------------------|--------------|-------------------------|-------------------------|------------------------------------|
| Own a cell phone                 | 82%          | 80%                     | 87%*                    | 87%*                               |
| % of cell owners within each     | group who do | the following on        | their phones            |                                    |
| Take a picture                   | 76           | 75                      | 76                      | 83*                                |
| Send/receive text messages       | 72           | 68                      | 79*                     | 83*                                |
| Access the internet              | 38           | 33                      | 46*                     | 51*                                |
| Send/receive email               | 34           | 30                      | 41*                     | 47*                                |
| Play a game                      | 34           | 29                      | 51*                     | 46*                                |
| Record a video                   | 34           | 29                      | 48*                     | 45*                                |
| Play music                       | 33           | 26                      | 52*                     | 49*                                |
| Send/receive Instant<br>messages | 30           | 23                      | 44*                     | 49*                                |
| Use a social networking site     | 23           | 19                      | 33*                     | 36*                                |
| Watch a video                    | 20           | 15                      | 27*                     | 33*                                |
| Post a photo or video online     | 15           | 13                      | 20*                     | 25*                                |
| Purchase a product               | 11           | 10                      | 13                      | 18                                 |
| Use a status update service      | 10           | 8                       | 13                      | 15                                 |
| Mean number of cell activities   | 4.3          | 3.8                     | 5.4                     | 5.8                                |

Source: Pew Research Center's Internet & American Life Project, April 29-May 30, 2010 Tracking Survey. N=2,252 adults 18 and older, including 1,917 cell phone users. \* = statistically significant difference compared with whites









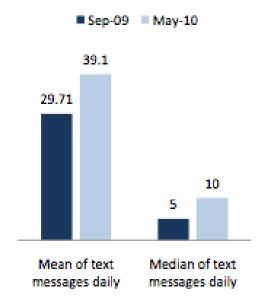
## **Increase in Texting**

1.5 **Trillion** Text Messages sent in 2009 in the U.S.



#### Change in texting habits among adults, 2009-2010

# of text messages sent and received, based on adults who text



Source: Pew Research Center's Internet & American Life Project, April 29 - May 30, 2010 Tracking Survey. N=2,252 adults 18 and older; n=1,917 based on cell phone users. And Pew Research Center's Internet and American Life Project survey from August 18 – September 14, 2009. n= 2,253 adults, age 18 and older; n=1868 based on cell phone users.





## **Texting by Insurance Type**

## Figure 11: Text message usage by insurance type

Source: PricewaterhouseCoopers

HRI Consumer Survey, 2010



43% Medicare. 45/96 Veteran's health 63% No insurance 65% Individual policy 68% Employer-sponsored 74% Tricare 79% Medicaid





## mHealth Interventions

#### Mobile health efforts from multiple stakeholders

| Stakeholder    | Target health-related issue   | Who  | Mobile health solution   |
|----------------|---|--|--|
| Employer       | Rising healthcare costs of self-insured employers                       | Safeway                                      | Competition among locations to promote<br>healthy lifestyles and incentives for lowering<br>healthcare premiums for employees  |
| Provider       | Efficiency in coordinating<br>care/physician work flow                  | Good Shepherd<br>Health System               | Developed own iPhone app to help<br>physicians access patient records, track<br>vitals, order medication and coordinate<br>with care team  |
| Provider       | Physician to physician consultation to enhance patient care             | Physicians from<br>Duke, Harvard<br>and JTCC | Virtual physician network for video mobile consults, starting with cardiology and oncology. Partnership among physicians at Duke University Medical Center, Harvard's Beth Israel Deaconess Medical Center, John Theurer Cancer Center (JTCC) and Zibbel, a health solutions technology company. |
| Health insurer | Finding physicians in<br>network or checking claims                     | Aetna  | Mobilizing "doc" finder and claims check   |
| Pharma         | Patient compliance in diabetes monitoring                               | Bayer  | Digital glucose monitor (DIDGET) that integrates with the Nintendo game console  |
| Retail pharma  | Cost information and<br>prescription management<br>cumbersome to obtain | CVS Caremark                                 | iPhone app for prescription drug information<br>and member management of prescription<br>refills, history, and retail location finder  |
| Telecom        | Bandwidth and capacity<br>constraints on hospital<br>networks           | Verizon                                      | 4G and more robust Wi-Fi networks to<br>allow for increased capacity for image<br>and data transfer  |
| Retail         | Access to remote<br>monitoring devices                                  | Best Buy                                     | Partnership with Meridian Health to explore consumer access to healthcare monitoring devices through retail stores and determine the opportunity to leverage existing customer service team for installation and technical support.  |







## mHealth Outcomes

|  | Where  | What   | Result   |
|--|--|--|--|
| Diabetes                                       | Pennsylvania   | Post discharge<br>remote monitoring  | 42% drop in overall cost<br>per patient <sup>5</sup>   |
|  | Cleveland  | Cell phone size wireless<br>transmitter transferring<br>vital signs to electronic<br>health record | 71% increase in number of days between office visits 6   |
| Congestive<br>heart failure                    | Trans-European<br>Network-Home-<br>Care Management<br>System | Remote monitoring of<br>patients who received<br>implantable cardiac<br>defibrillators             | 35% drop in inpatient length of stay; 10% reduction in office visits; 65% drop in home health visits 7 |
| Chronic<br>obstructive<br>pulmonary<br>disease | Canada   | Remote monitoring of<br>patients with severe<br>respiratory illness                                | Reduced hospital admissions<br>by 50%; acute home<br>exacerbations by 55%;<br>hospital costs by 17% 5  |



<sup>6 &</sup>quot;Cleveland Clinic/Microsoft Pilot Promising: Home Health Services May Benefit Chronic Disease Management." March 1, 2010, accessed on August 25, 2010, http://my.clevelandclinic.org/media\_relations/cleveland\_clinic\_pilot\_with\_microsoft\_promising.aspx.







<sup>7</sup> John G.F. Cleland, MD, Amala A, Louis, Alan S, Rigby, PhD, Uwe Janssens, MD, Aggle H.M.M. Balk, MD, and others. "Noninvasive Home Telemonitoring for Patients with Heart Failure at High Risk of Recurrent Admission and Death," Journal of the American College of Cardiology 45,no. 10 (2005): 1654.

## mHealth Outcomes

#### **Epidemiologic Reviews**

Text Messaging as a Tool for Behavior Change in Disease Prevention and Management

Heather Cole-Lewis\* and Trace Kershaw

Accepted for publication January 25, 2010.



Mobile phone text messaging is a potentially powerful tool for behavior change because it is widely available, inexpensive, and instant. This systematic review provides an overview of behavior change interventions for disease management and prevention delivered through text messaging... Seventeen articles representing 12 studies (5 disease prevention and 7 disease management) were included.. Of 9 sufficiently powered studies, 8 found evidence to support text messaging as a tool for behavior change. Effects exist across age, minority status, and nationality...

- Greater prevalence of current nonsmoking by smokers at 6 and 12 weeks.
- Increase in frequency of blood glucose monitoring and reporting via text message.
- Greater weight loss in obese adults at 4 and 12 months.
- Greater decrease in hemoglobin A1c levels in adolescents and obese and non-obese adult diabetics.



## mHealth Outcomes

#### **Diabetes Management**

- Yoon, 208. Outcomes: Hemoglobin A1c differed significantly between the 2 groups (P 1/4 0.001) and over time (P 1/0.011), time- group interaction significant (P 1/4 0.001), hemoglobin A1c significantly decreased over time in the intervention group (12 months, 1.32%, P < 0.05)
- Rami, 2006. Outcomes: Hemoglobin A1c improved with intervention (P < 0.05)

#### **Smoking Cessation**

• Rodgers, 2005. Bramley, 2005. Outcomes: 1) greater prevalence of current nonsmoking at 6 weeks in the intervention group (I: 28% vs. C: 13%, P < 0.0001), 2) no significant difference in Maori vs. non-Maori (RR 1/4 2.34 vs. RR 1/4 2.16), 3) 12 weeks' difference significant (I: 29% vs. C: 19%, P < 0.0001)

#### **Weight Loss**

- Haapala, 2009. Outcomes: 1) intervention group lost more weight than control group at 12 months (I: 4.5 kg/m2 vs. C: 1.1 kg/m2, P 1/4 0.006), 2) decrease in waist circumference at 12 months greater for intervention group (I: 6.3cmvs.C:2.4cm,P< 0.001)
- Patrick, 2009. Outcomes: 1) intervention group lost more weight than the control group at 4 months (I: 2.88 kg vs. C: 0.91 kg, P 1/4 0.02)





## **About Voxiva**

## Leading provider of Interactive Mobile Health Solutions since 2001







National Healthy Mothers, Healthy Babies Coalition

## Thank You

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