



# Community Development Financial Institutions (CDFI) Fund

## The Financial Crisis and CDFIs: A Brief Look at 2007-2009 CIIS Data



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CDFIs Reporting in CIIS, 2007-2009

	2007	2008	2009	Reported in All Three Years
Banks	15	16	8	3
Credit Unions	18	22	20	8
Loan Funds	177	160	146	82
Venture Capital Funds	3	3	2	1
Total: ALL CDFIs	213	201	176	94

- This cohort of 94 CDFIs that reported in all 3 years permits an analysis of the financial crisis.
- Since only CDFI Fund awardees report in CIIS, these findings do not reflect the entire universe of over 900 certified CDFIs

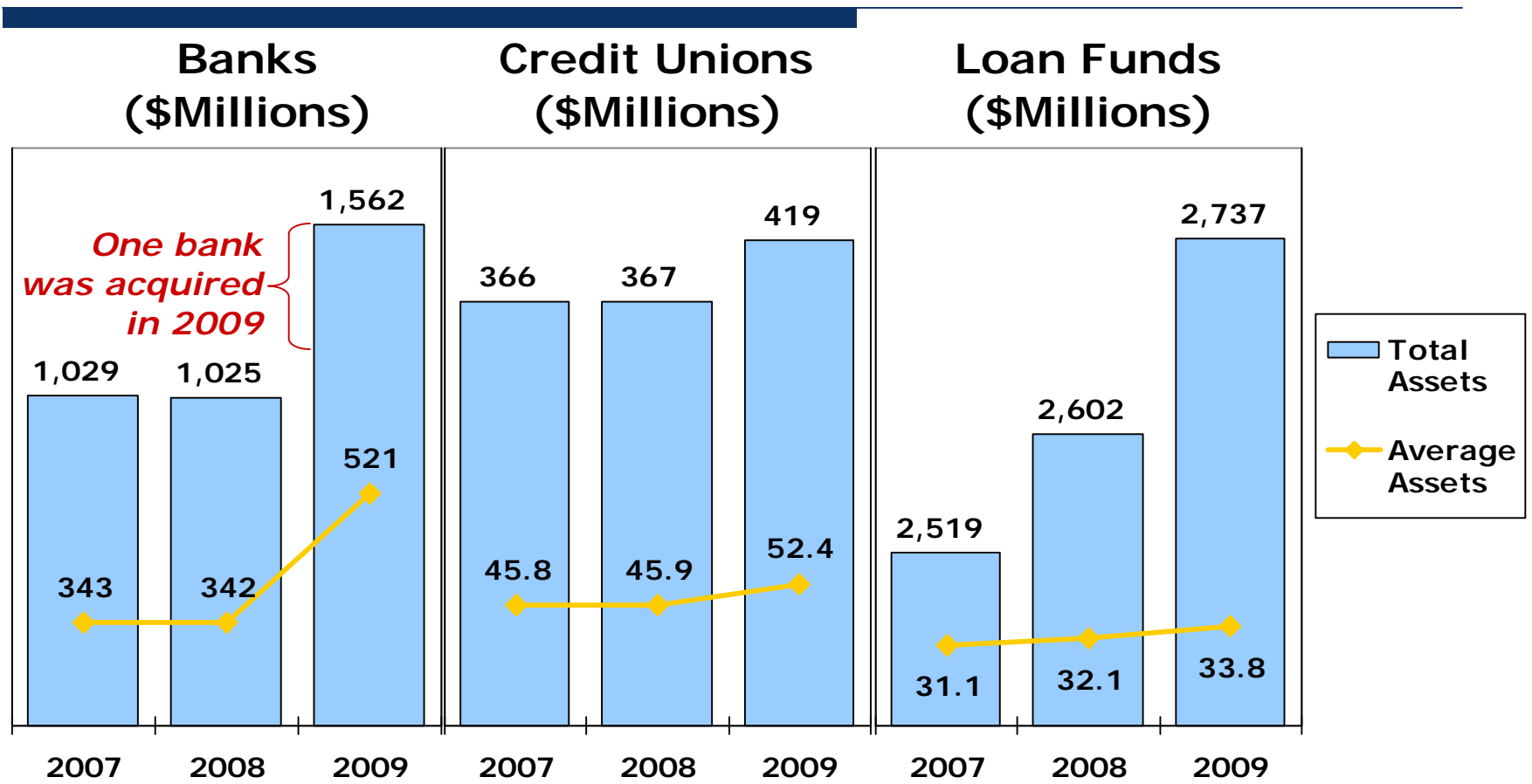
# The Financial Crisis and CDFIs: A Brief Look at 2007-2009 CIIS Data

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- General Findings
  - § Assets Still Increasing Overall
  - § Capital Under Management Contracts
  - § Self-Sufficiency Rates Largely Unchanged
  - § A Modest Spike in Delinquencies
- Spotlight on Non-Depositories
  - § A Relatively Stable Portfolio Mix
  - § Government Support Increased
  - § Steady Earned Revenue
- Spotlight on Depositories
  - § More Real Estate
  - § Additional Fee Income

# Assets Still Increasing Overall

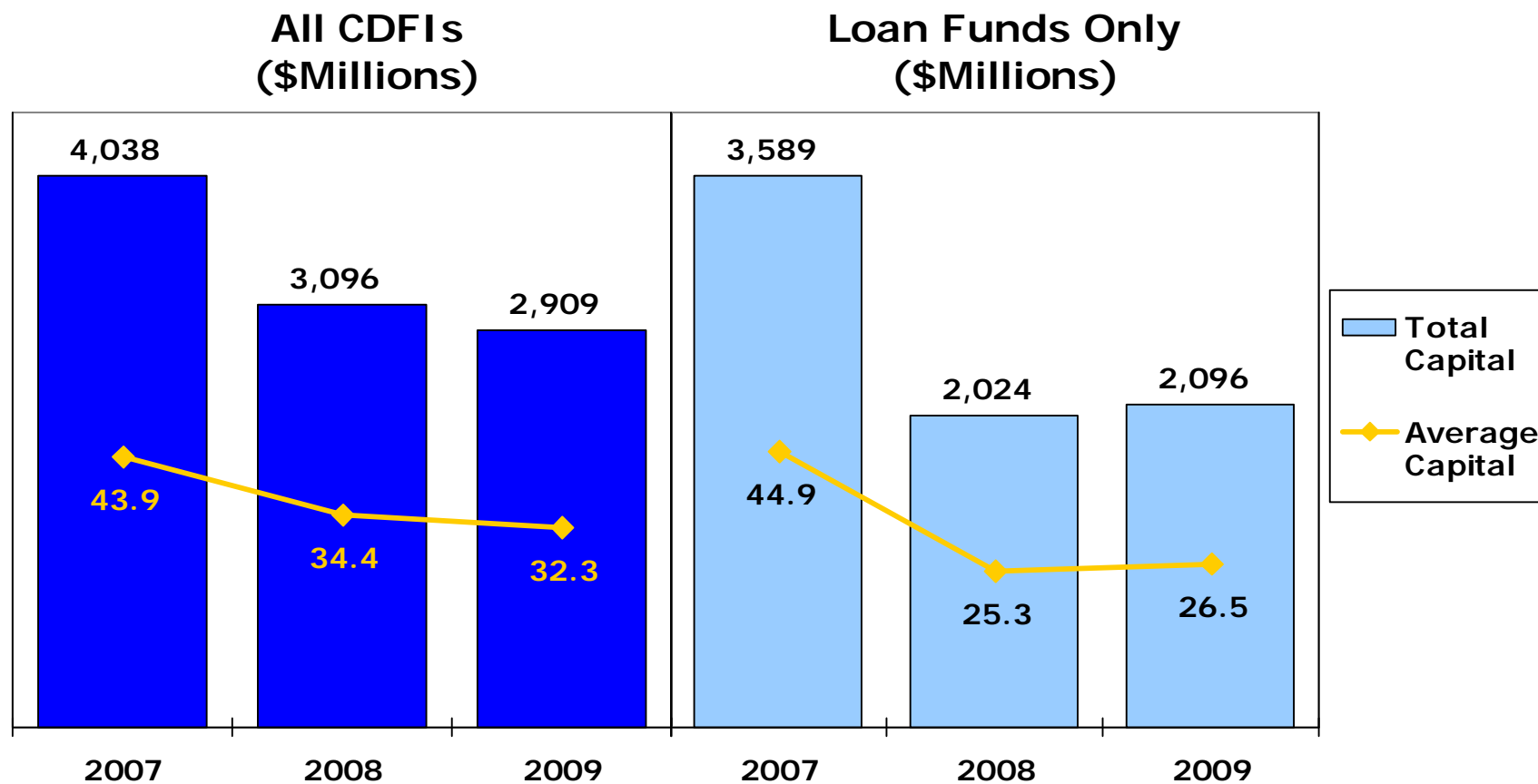
Total and average assets for the 94 CDFIs reporting in 2007-2009 continued to increase.



# Capital Under Management Contracts

CDFIs reporting in CIIS generally felt the capital crunch over this three-year period, especially loan funds.

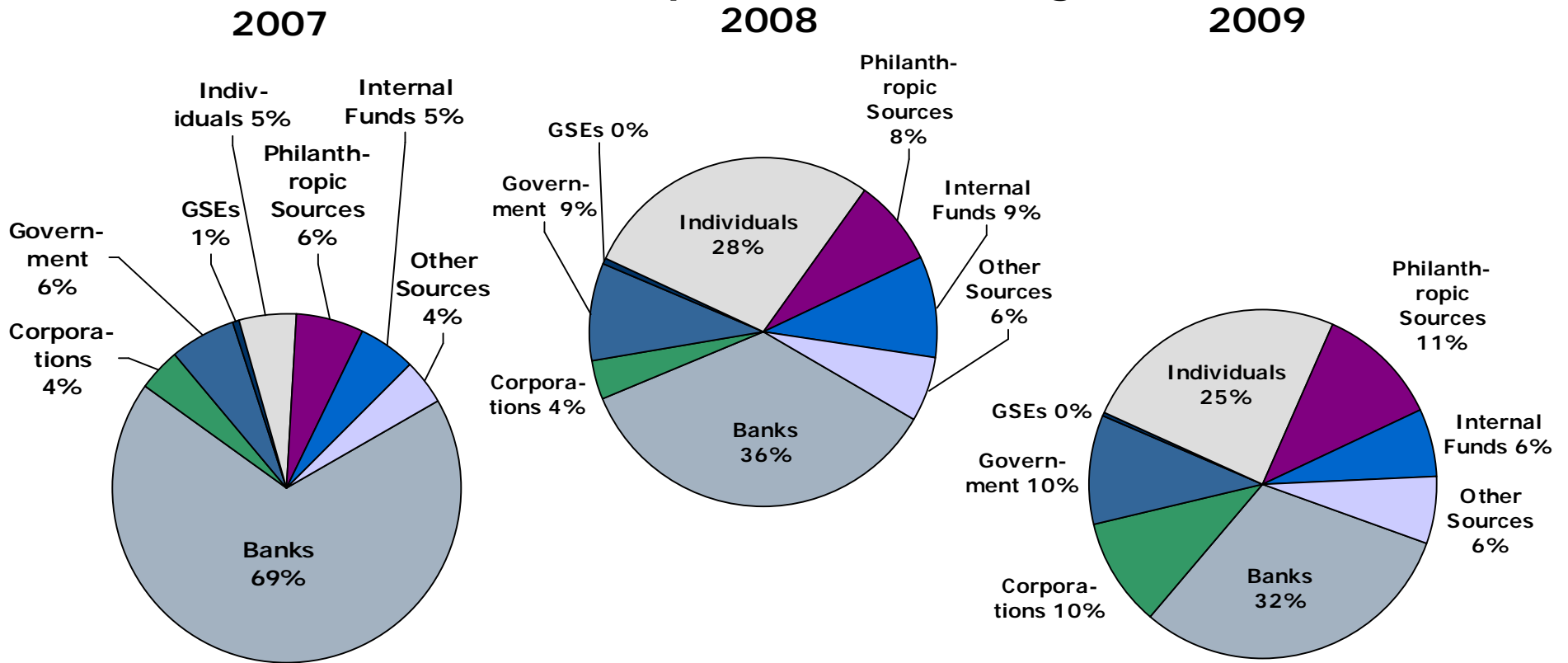
## Capital Under Management Available for Lending & Investing



# Capital Under Management Contracts (Cont.)

Capital under management from banks declined from \$2.8 billion to under \$900 million; individuals' share increased.

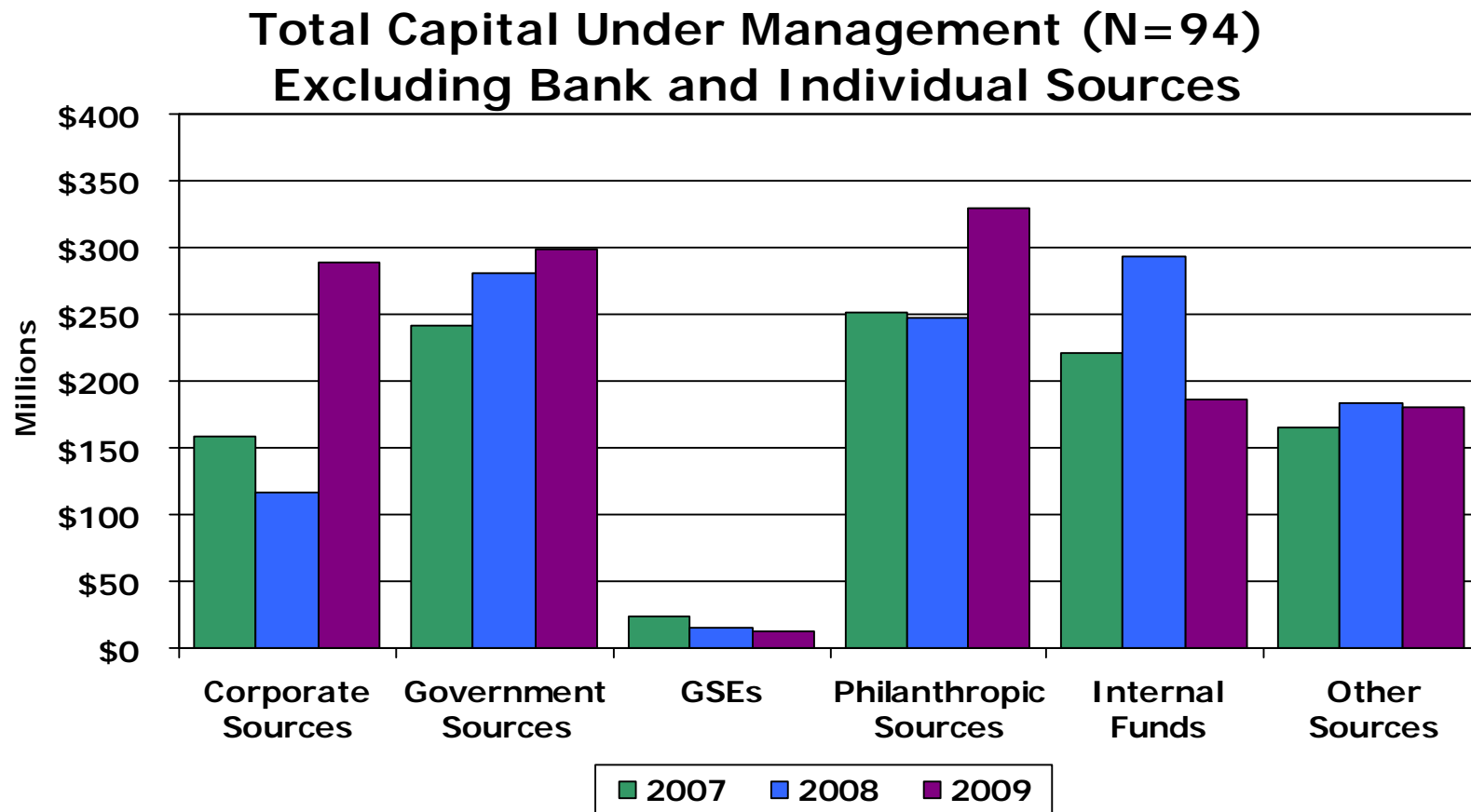
## Sources of Capital Under Management



Note: Graphs illustrate totals across all CDFIs, including depository institutions.

# Capital Under Management Contracts (Cont.)

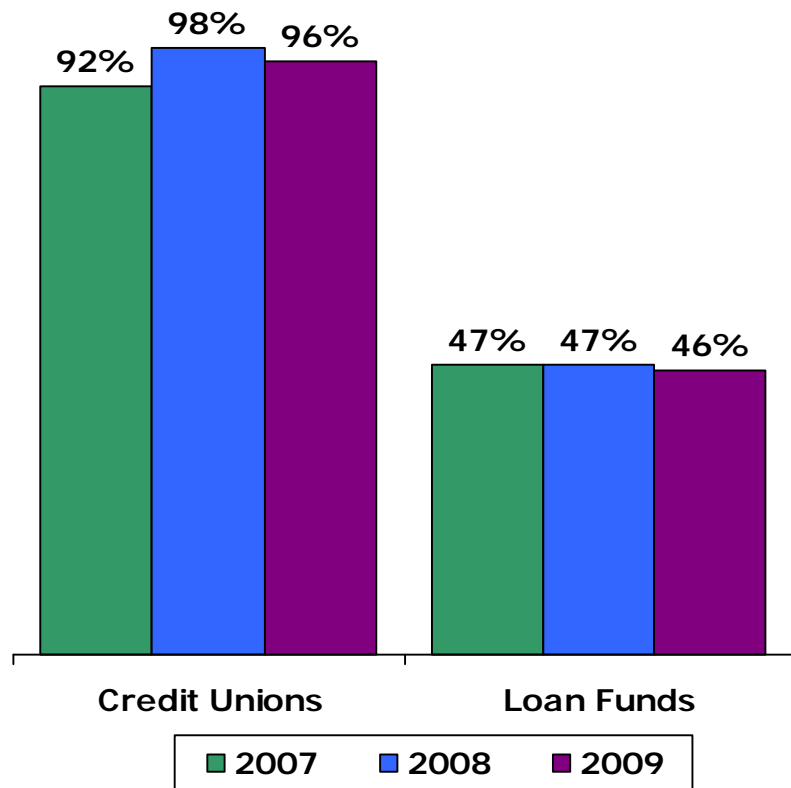
Among most other sources of capital, fluctuations are less severe—even increasing from corporations and philanthropies.



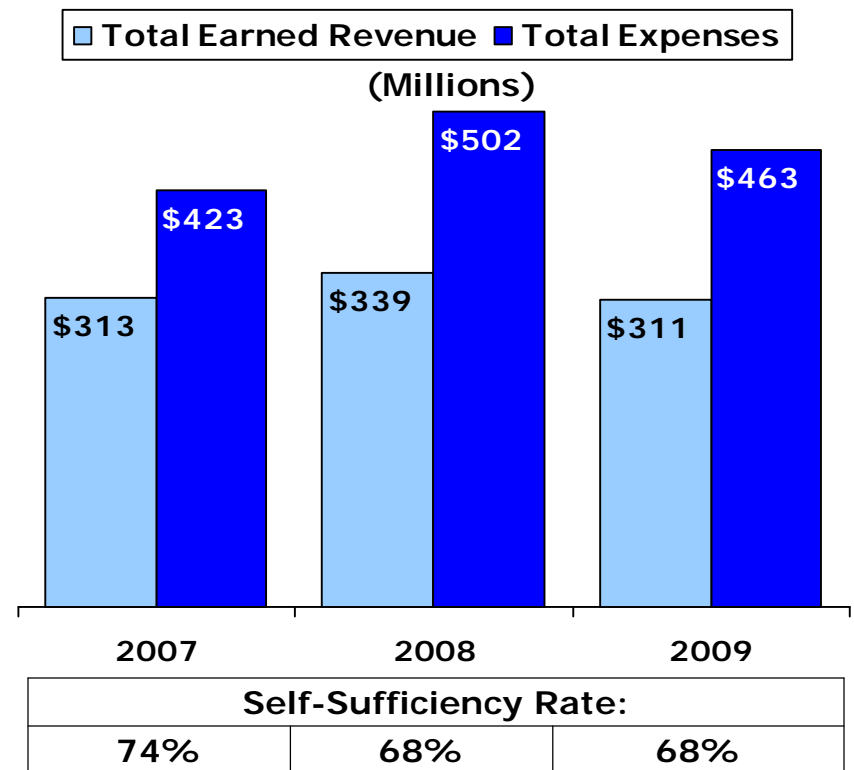
# Self-Sufficiency Rates Largely Unchanged

Overall, self-sufficiency declined slightly, but earned revenue remained fairly stable.

### Earned Revenue as Share of Total Revenue



### Earned Revenue as Share of Total Expenses

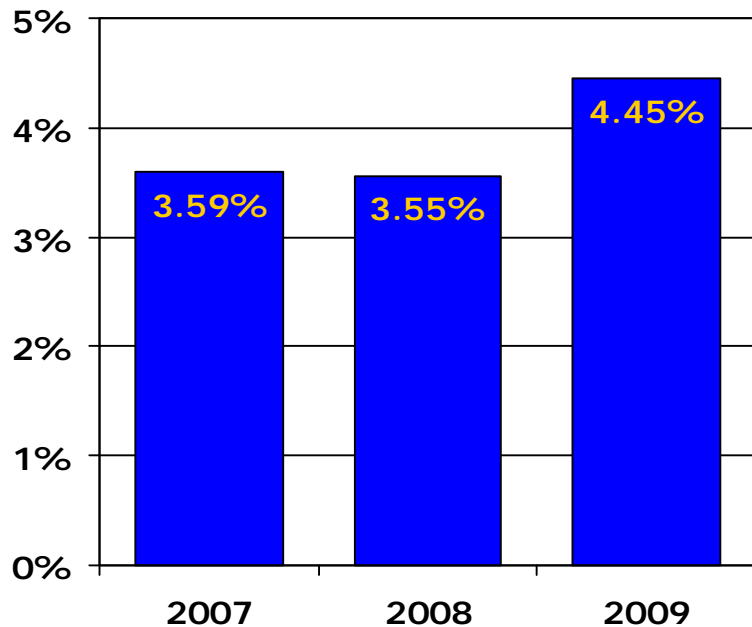




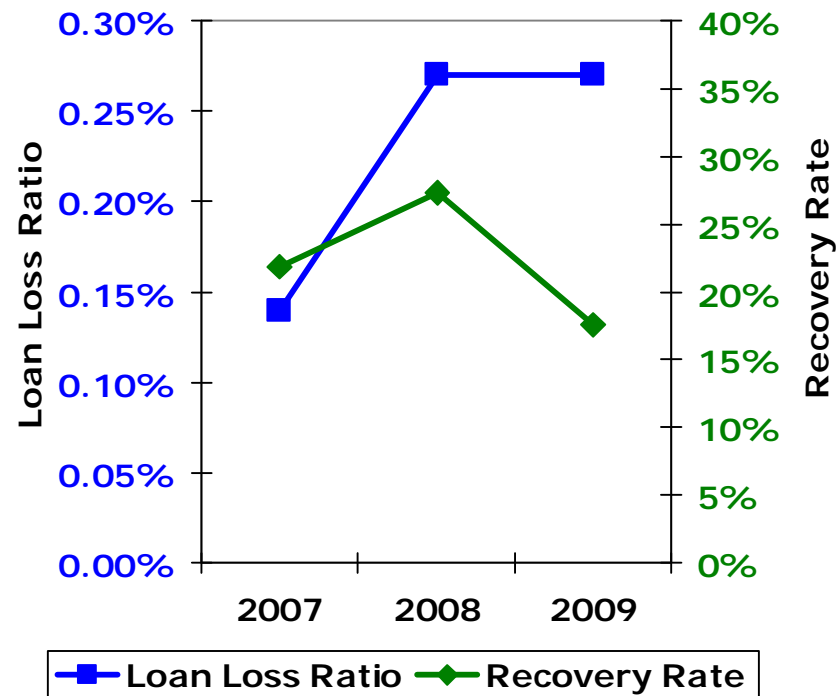
# A Modest Spike in Delinquencies

Both delinquencies and chargeoffs have increased from 2007 to 2009, but the spike is not particularly pronounced.

### Portfolio At Risk As a Percentage of Total Portfolio<sup>1</sup>



### Chargeoffs and Recoveries

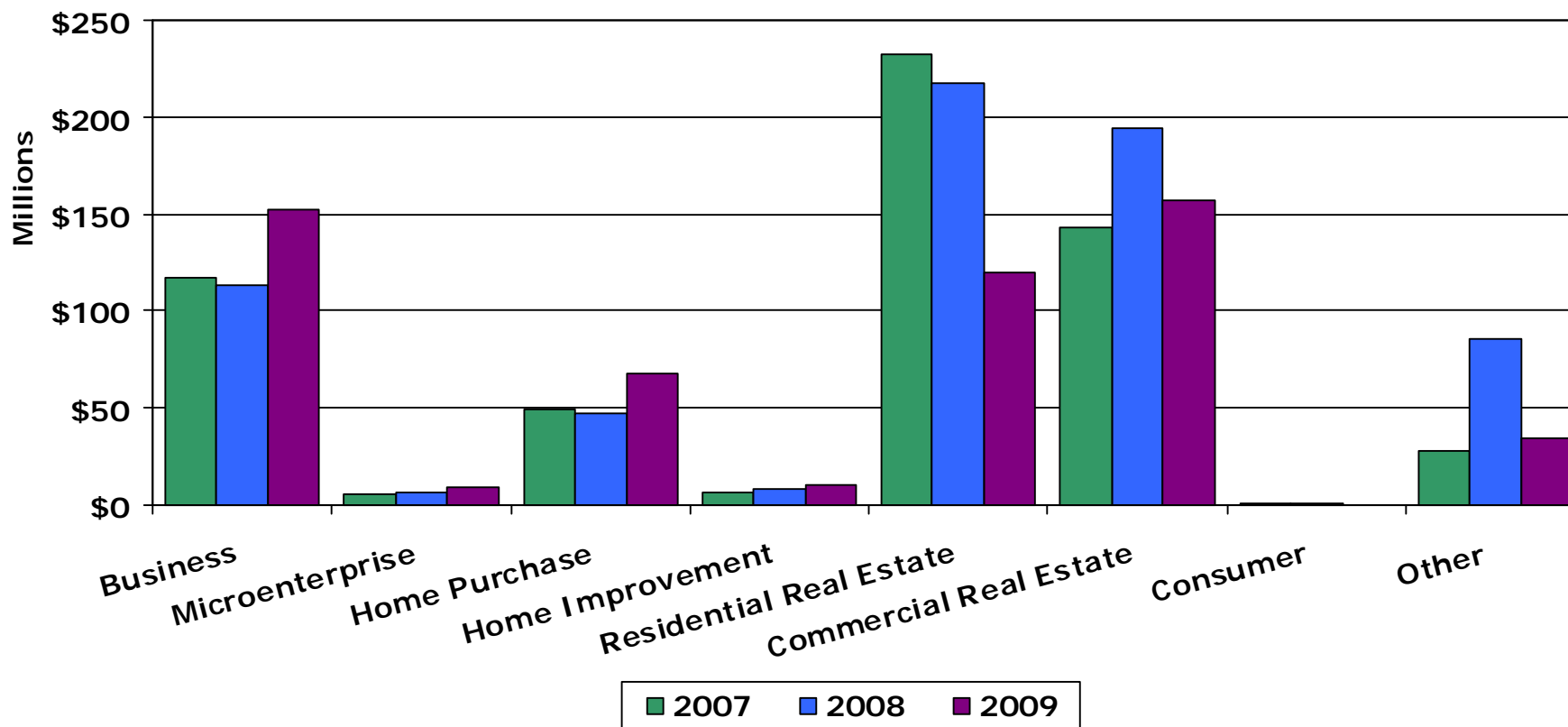


<sup>1</sup>Defined as at least 60 days delinquent for credit unions, and 90 days delinquent for other CDFIs.

# A Relatively Stable Portfolio Mix

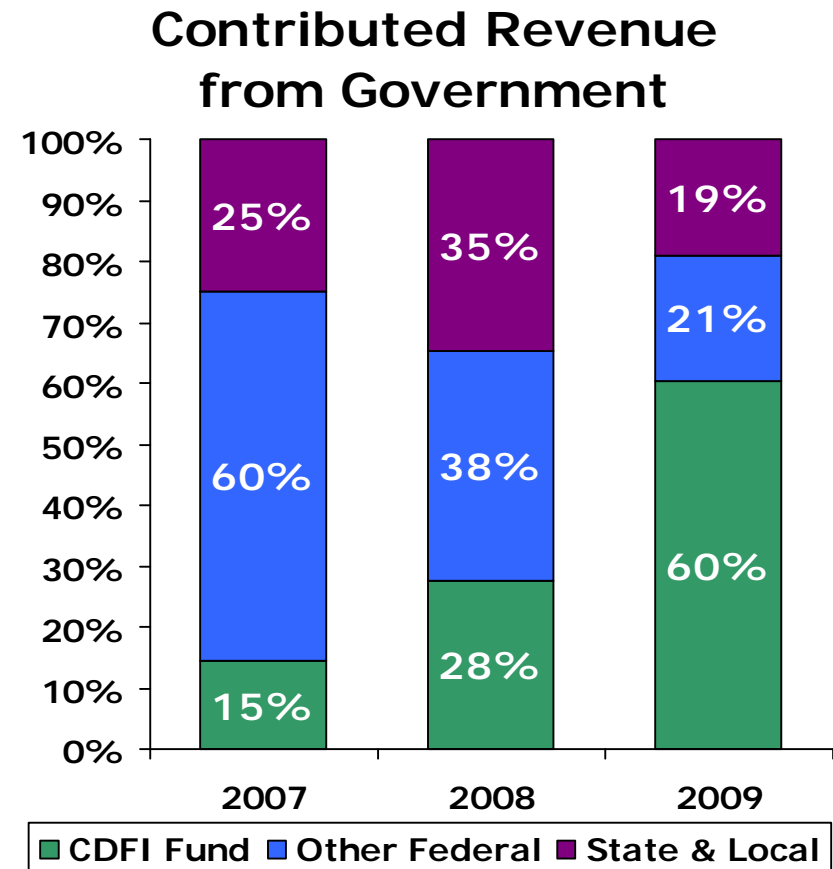
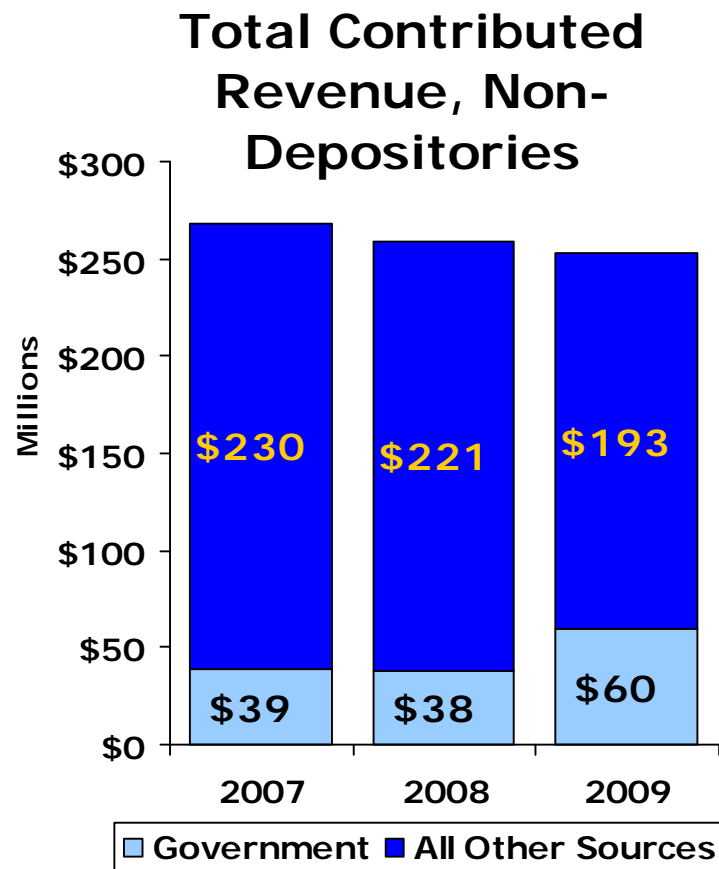
Residential real estate originations declined significantly for non-depositaries, while other categories were largely stable.

## Total Originations, Non-Depositaries



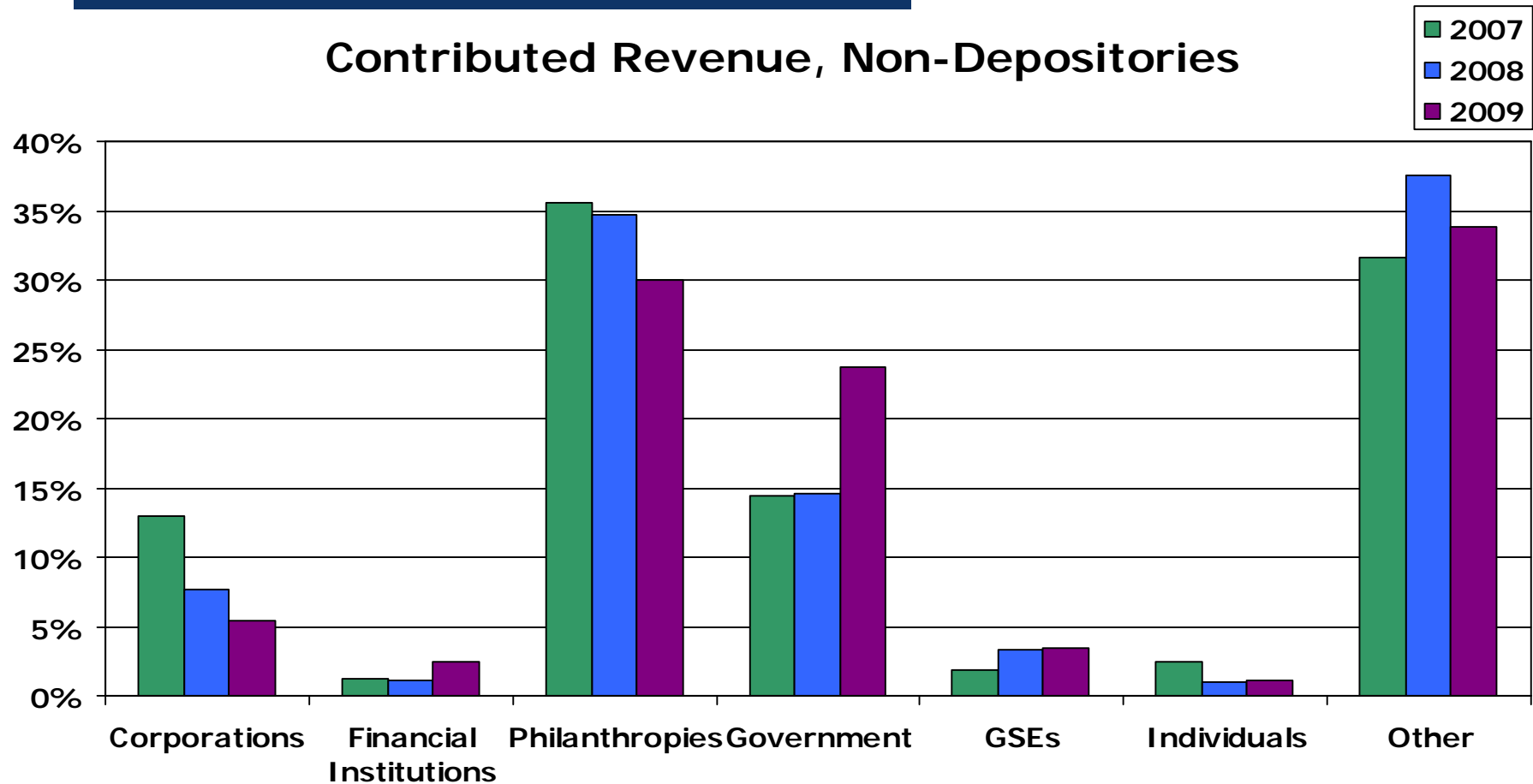
# Government Support Increased

While total contributed revenue declined slightly, government's share grew, especially the CDFI Fund's contribution.



# Government Support Increased (Continued)

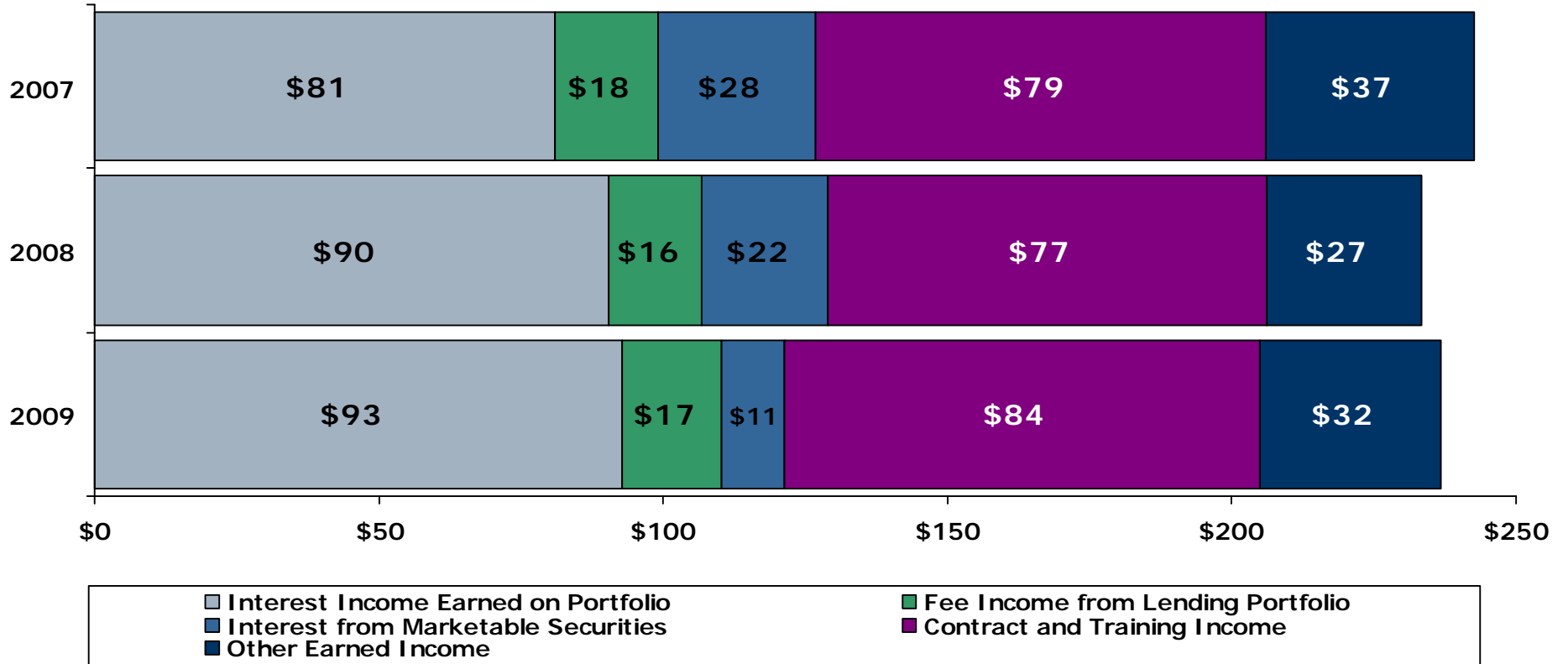
Contributed revenue from government sources compensated for declining support elsewhere.



# Non-Depositories: Steady Earned Revenue

Aside from marketable securities, earned revenue remained largely stable—and was consistently 47% of total revenue.

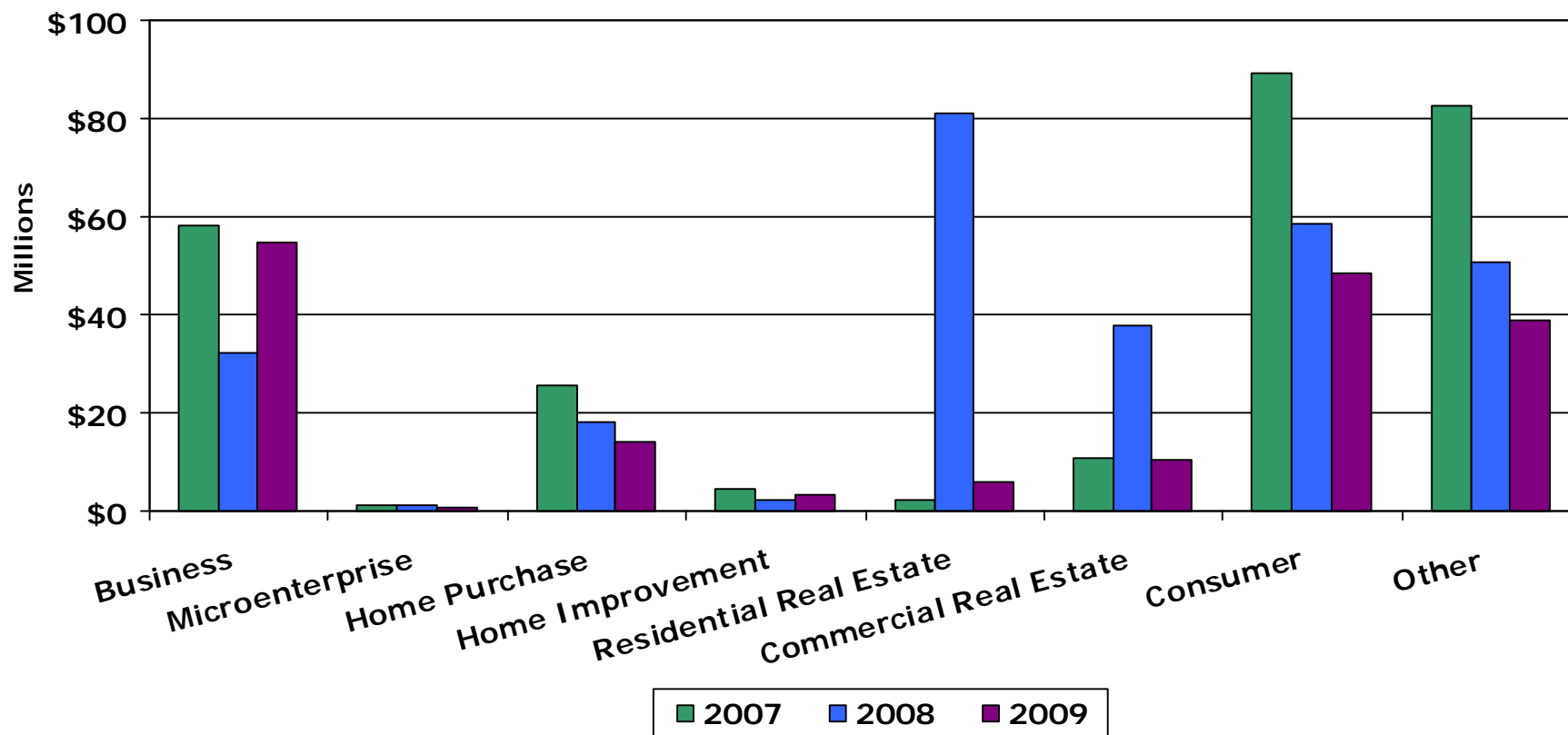
Earned Revenue, Non-Depositories (\$Millions)



# Depositories: More Real Estate

In most categories, depositories made fewer originations. Real estate (residential and commercial) soared in 2008.

Total Originations, Depositories



# More Real Estate (Continued)

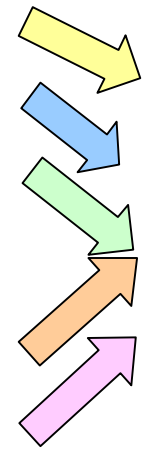
For depositories, real estate's share of the portfolio increased significantly, while business loans declined by half.

**Total Portfolio Outstanding, 2007**

Category	Percent of Portfolio
1. Other	43.4%
2. Consumer	20.6%
3. Home Purchase	15.9%
4. Business	15.2%
6. Home Improvement	2.1%
6. Commercial Real Estate	2.1%
7. Residential Real Estate	0.4%
8. Microenterprise	0.3%

**Total Portfolio Outstanding, 2009**

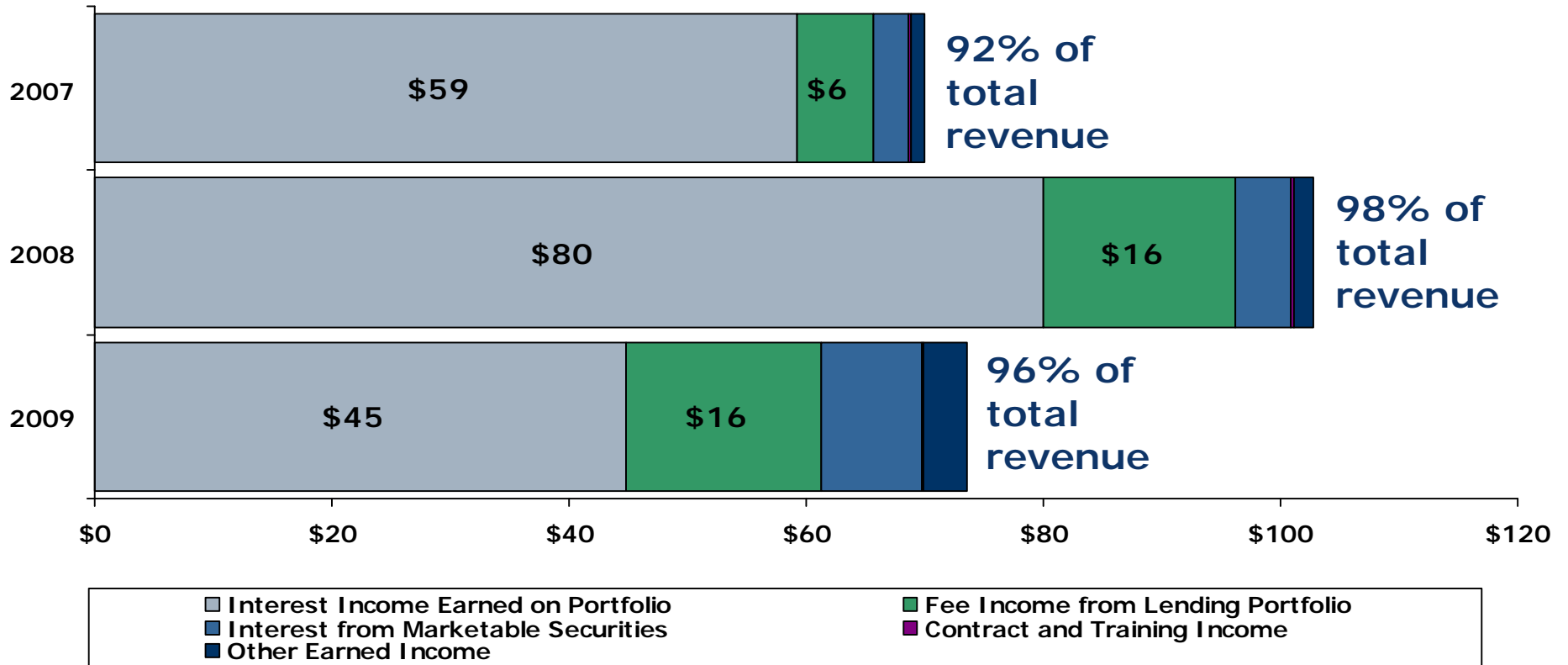
Category	Percent of Portfolio
1. Other	26.5%
2. Residential Real Estate	22.9%
3. Consumer	15.3%
4. Commercial Real Estate	14.1%
5. Home Purchase	10.8%
6. Business	8.0%
7. Home Improvement	2.1%
8. Microenterprise	0.3%



# Depositories: Additional Fee Income

Aside from fee and interest income, earned revenue remained consistent—and was over 90% of total revenue all three years.

Earned Revenue, Depositories (\$Millions)







# Contact Information

**Financial Strategies & Research  
Community Development Financial Institutions Fund  
United States Department of the Treasury  
601 13<sup>th</sup> Street NW, Suite 200 South  
Washington, DC 20005**