

UNITED STATES OF AMERICA  
COMMODITY FUTURES TRADING COMMISSION

ENERGY MARKETS ADVISORY COMMITTEE MEETING

Washington, D.C.

Tuesday, June 10, 2008

ANDERSON COURT REPORTING  
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## 1 P R O C E E D I N G S

2 (1:00 p..m.)

3 CHAIRMAN LUKKEN: Good afternoon  
4 everyone. Welcome. I'm Walt Lukken, Acting  
5 Chairman of the Commodity Futures Trading  
6 Commission and on behalf of my colleagues I want  
7 to welcome everybody to the first meeting of the  
8 Energy Markets Advisory Committee, or as we call  
9 it the EMAC here in the building.

10 Obviously, given the unprecedented  
11 market conditions of the day, this meeting is  
12 occurring at a critical and opportune time.  
13 Recent substantial increases in the price of crude  
14 oil and other commodities have put considerable  
15 strain on American families, farmers, and  
16 businesses. These issues are of intense focus at  
17 the Commission due to the key role that the  
18 futures markets place in the price discovery  
19 process. The CFTC is committed to ensuring that  
20 our nation's futures markets operate fairly and  
21 efficiently and that the commodity prices are  
22 determined the fundamental forces of supply and

1 demand rather than by abusive or manipulative  
2 forces. We share public concerns about the need  
3 for the utmost transparency and integrity in the  
4 energy futures markets and we are devoting all  
5 available resources to fulfilling our mandate to  
6 protect and ensure the integrity of the community  
7 futures and options markets. Our dedicated staff  
8 works tirelessly each day to pursue this important  
9 mission and we have a history of taking strong  
10 enforcement action to punish market manipulation  
11 and fraud.

12           Such times require regulators to remain  
13 diligent in their efforts to protect the markets  
14 from abuse and enhance market oversight in order  
15 to serve the greater public interest. Just last  
16 week the CFTC announced its national crude oil  
17 investigation and several other important energy  
18 initiatives including an agreement with the U.K.  
19 Financial Services Authority to expand the data  
20 received from institutions trading crude oil  
21 products across borders.

22           The CFTC also announced that it will use

1 its authority to demand more detailed data from  
2 energy market participants on the amount of index  
3 money coming into the markets and to examine  
4 whether these funds are properly classified for  
5 regulatory and reporting purposes. These  
6 initiatives are critical and we're working hard to  
7 implement all of them expeditiously.

8 Today the CFTC also announced the  
9 formation of a CFTC led intra-agency task force to  
10 evaluate developments in commodity markets. The  
11 task force which includes staff representatives  
12 from the CFTC, Federal Reserve, Department of  
13 Treasury, the SEC, Department of Energy, and the  
14 Department of Agriculture will examine investor  
15 practices, fundamental supply-and-demand factors,  
16 and study the role of speculators and index  
17 traders in the commodity markets. It is intended  
18 to bring together the best and brightest minds in  
19 government to aid public and regulatory  
20 understanding of the forces that are affecting the  
21 functioning of these markets and will strive to  
22 complete its work quickly and make public its

1 results.

2 Today's Energy Markets Advisory  
3 Committee meeting grew out of a hearing the  
4 Commission held last fall to examine the oversight  
5 of trading on exempt commercial markets. Many of  
6 you participated in that hearing. As a result of  
7 that public forum, the Commission proposed  
8 legislative changes to Congress to bring greater  
9 transparency and oversight to these markets.  
10 These recommendations which were largely adopted  
11 last month as part of the Farm Bill will provide  
12 the CFTC with important new authorities to  
13 regulate the energy markets and we appreciate all  
14 the hard work that went into making this the law  
15 of the land.

16 Last fall a CFTC report also recommended  
17 the Commission form an Energy Markets Advisory  
18 Committee to facilitate public discussion  
19 surrounding the regulation and policies of the  
20 energy markets and I am confident that this  
21 standing forum will better enable the Commission  
22 to listen and learn from the insights of those



1 directly participating in and impacted by the  
2 energy markets.

3           As the Commission moves forward with the  
4 implementation of its energy market initiatives,  
5 this Committee will be critical to ensuring that  
6 the Commission is fully informed of industry  
7 developments and innovations so that the  
8 Commission can rapidly respond to changing market  
9 conditions and ensure that these markets are  
10 functioning properly and not subject to foul play.  
11 The Commission has selected you to become members  
12 of this Committee because of your knowledge in  
13 energy markets and insights that you can provide  
14 this Commission. We hope that involving a  
15 cross-section of the industry and public will  
16 allow participants to learn from each other and  
17 assist the Commission in its oversight in  
18 understanding of the energy markets. I would like  
19 to personally thank each of you for making the  
20 time for this Committee's important work, and I  
21 would especially like to thank Guy Caruso of the  
22 Energy Information Administration of the

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1 Department of Energy, Kevin Kelly of FERC,  
2 Patricia Galvan of the FTC, as well as Bill  
3 Hederman of the Congressional Research Service for  
4 attending today's meeting as government observers.  
5 I look forward to an informative and energetic  
6 meeting today.

7 With that I will turn it over it over to  
8 my colleague Commissioner Mike Dunn for an opening  
9 comment.

10 COMMISSIONER DUNN: Thank you, Mister  
11 Chairman, and I commend you for leading today's  
12 meeting, and I thank the participants who are here  
13 today.

14 This is a vitally important area for us  
15 and I look forward to hearing from the industry  
16 participants that you have gathered here today to  
17 speak about transparency in our energy markets and  
18 potential best practices that can provide  
19 consumers with confidence in our market's utility,  
20 vitality, and security. Our goal as a Commission  
21 is to ensure that the energy markets we regulate  
22 function properly and are free of manipulation and

1 abusive practices. As is evident by our recent  
2 announced energy initiatives and lengthy  
3 enforcement track record in these markets, we take  
4 this mission very seriously. Even so, Americans  
5 are feeling the effects of high energy prices at  
6 the pump on the family farms and at the workplace.  
7 They are looking to us for answers and wondering  
8 why are they paying record prices for their energy  
9 needs.

10 My hope today as we begin a dialogue  
11 with the Committee's members is to allow us to  
12 answer this and other questions. As you all know,  
13 a key function of the futures markets is price  
14 discovery and if all we are doing is discovering  
15 the price I say to Congress and the American  
16 people don't shoot the messenger. It is what it  
17 is. But if there is manipulation going on and  
18 prices are being pushed upwards for some reason or  
19 another, then I think they have a right to shoot  
20 us all. I look forward to hearing of the  
21 experiences of our panelists, and once again,  
22 Mister Chairman, I thank you for calling today's

1 meeting.

2 CHAIRMAN LUKKEN: Thank you,  
3 Commissioner Dunn. Commissioner Sommers?

4 COMMISSIONER SOMMERS: Thank you, Mister  
5 Chairman. Good afternoon and thank you for being  
6 here with us.

7 These are extraordinary times for U.S.  
8 energy and commodity markets. Crude oil for July  
9 delivery surged over \$10 on Friday after touching  
10 a record of \$1.3901. Clearly concerns about  
11 whether world oil production can keep up with  
12 rising world oil demand has led to sharply higher  
13 oil prices. The decline in the value of the  
14 dollar and more recently the return of  
15 geopolitical tensions which create uncertainty  
16 about the availability of future oil supplies have  
17 combined to push oil prices faced by American  
18 consumers even higher.

19 Finally, some, including several  
20 witnesses testifying at recent congressional  
21 hearings believe that speculative trading in  
22 futures market, particularly commodity index

1 trading and trading taking place on foreign boards  
2 of trade, is driving the price of oil well above  
3 levels that can be explained by economic and  
4 geopolitical factors. I believe that it is  
5 prudent for this regulatory agency to enhance  
6 market oversight for our energy markets. To that  
7 end we have announced a number of initiatives to  
8 increase the transparency in our energy futures  
9 markets. Under a new agreement with the United  
10 Kingdom Financial Services Authority and ICE  
11 Futures U.K., our agency will receive expanded  
12 information for surveillance of the West Texas  
13 intermediate futures contract that trades on both  
14 NYMEX and Ice Futures U.K. In addition, the  
15 Commission will use its existing special call  
16 authority to require traders in the energy markets  
17 to provide the agency with monthly reports for  
18 their index trading to help the Commission further  
19 identify the amount and impact of such trading in  
20 the markets.

21 The Congress recently enacted the Farm  
22 Bill which includes legislation that reauthorizes

1 the CFTC and provides the agency with increased  
2 oversight authority over contracts traded on  
3 exempt commercial markets. If such contracts are  
4 determined to play a significant role in price  
5 discovery, this new authority will bring the level  
6 of regulation over these markets on par with  
7 contracts traded on designated contract markets.  
8 This new authority was the result of careful  
9 deliberations between the CFTC, our House and  
10 Senate Oversight Committees, as well as Senators  
11 and Levin and Feinstein, and provides this  
12 Commission with the important tools necessary to  
13 monitor the integrity of the energy markets.

14 I'm very much looking forward to the  
15 discussion today at the Energy Markets Advisory  
16 Committee and believe that this will be an  
17 important source of input to this Commission on  
18 these issues. The Committee includes a wide range  
19 of representatives who possess a great deal of  
20 knowledge and about and experience with our energy  
21 markets. I also want to welcome all of the staff  
22 from the other regulatory agencies and

1 congressional staff that are with us today, and  
2 thank you all for taking time out of your busy  
3 schedules.

4 CHAIRMAN LUKKEN: Thank you,  
5 Commissioner Sommers. I also want to welcome  
6 those who have come from the Hill up here to get a  
7 better understanding of how these forces in our  
8 markets are playing into the prices of crude oil  
9 and other commodities. So thank you for being  
10 here and I think we're all going to learn  
11 something here today.

12 On a housekeeping note, I would just ask  
13 everybody if they could silence their cell phones  
14 and Blackberries. They often interfere with mikes  
15 and it would be helpful if everybody is able to do  
16 that. As well, I remind everybody that when they  
17 want to speak if you can put up your placard it  
18 makes it a little easier for me to see and I'll  
19 try to call on you, and you'll have to push the  
20 button on your microphone in order to speak. I  
21 missed somebody to my left here, an important  
22 member of our Commission. Before I say anything

1 more, I'll turn it over to Commissioner Chilton,  
2 and I apologize profusely. Commissioner Chilton?

3 COMMISSIONER CHILTON: I was going to  
4 say I don't have a placard to raise up. I'll be  
5 brief. Welcome.

6 The folks here tell me we're supposed to  
7 be commodity blind and price neutral, but that's  
8 really tough with crude oil at \$140 a barrel and  
9 people as Commissioner Dunn was talking about  
10 making the decision between food and fuel. I know  
11 people like this and it's tough for them. So  
12 we've been searching for any answer we can, and  
13 that's one of the reasons that you all are here  
14 today. But I sort of feel like a blindfolded  
15 boxer. I'm swinging around trying to find out  
16 what's going on and whether or not it's the  
17 devalued dollar which certainly has a significant  
18 impact with the horrible economy, or the subprime  
19 and the securitization of the derivatives  
20 industry, or whether or not it's speculators, or  
21 whether or not, as I've said, we need to look at  
22 the WTI contract, the look-alike contracts, or



1       whether or not it's sovereign wealth funds or a  
2       myriad of other things. We just keep swinging and  
3       we haven't really found any sufficient single  
4       answer. So I'm hopeful that you can provide  
5       something, maybe not the sufficient single answer,  
6       but at least help provide us with something that  
7       maybe we haven't thought of. What don't we know?

8               I was sort of surprised and frustrated  
9       with Secretary Paulson yesterday to just come out  
10       and say that speculators weren't to blame, at  
11       least he said maybe not to any significant degree.  
12       Fifty cents on the price of a gallon of gas is  
13       significant to a lot of people. But maybe he has  
14       a crystal ball that we don't have, and I'm not  
15       saying that speculators are to blame, but I am  
16       saying that this is something we need to look at  
17       and the jury is still out and we're looking at  
18       more information and I think it's a premature  
19       determination to make and I think for us to say  
20       that we know the answer and it's not that would be  
21       a dereliction of our duties and that's why it's  
22       important. What don't we know, to hear it from

1       you all.

2                   Marshall McLuhan used to say it's hard  
3       to go forward when you're only looking in your  
4       rear-view mirror. The people you're going to hear  
5       from today, John Fenton, he gets up every day and  
6       works on this stuff and he is looking in the past  
7       to find out what we've done and where these  
8       markets have gone, but he's doing the best he can  
9       along with the other dedicated staff here to  
10      figure out are there other things we need to be  
11      looking at down that road. But that doesn't mean  
12      we can see everything, so I'd ask you tell us  
13      again what don't we know that might be out there.

14                   Justice Powell of the Supreme Court was  
15      by no means a liberal, he was really an  
16      ultraconservative, but he used to hire these  
17      liberal clerks because he knew what the  
18      conservative position was. It's always  
19      comfortable to get with your colleagues and Mike  
20      and I are Dems and we agree on a lot of things,  
21      we're comfortable, we both like to golf, et cetera  
22      -- most of the time comfortable -- but the most

1 comfortable thing doesn't mean that's the right  
2 thing. What don't we know? Anyway, I look  
3 forward to hearing your answers. Thanks.

4 CHAIRMAN LUKKEN: Thanks, Bart. Sorry I  
5 skipped over you. I apologize.

6 Now I think it's time if we would go  
7 around the room to introduce ourselves so that  
8 everybody knows who is at the table and what  
9 organization you're from. I think it's  
10 appropriate if we start with Sean Cota here on the  
11 corner and we'll work our way around the room.

12 MR. COTA: Thank you, Acting Chairman  
13 Lukken. I'm Sean Cota from Cota & Cota Fuels, a  
14 third-generation heating oil and propane gas  
15 retailer in Vermont and New Hampshire. I've been  
16 doing commodity trading for many years as it  
17 relates directly to the end consumer. It's an odd  
18 bit of our business that's evolved. I represent  
19 the New England Fuel Institute, a heating oil  
20 industry trade group and the Petroleum Markers of  
21 America, I observe on their executive board, and  
22 between all of these groups we represent nearly

1 all the retail consumers of gasoline and nearly  
2 all the retail consumers of heating oil. We have  
3 many concerns which we have expressed before and  
4 will bring whatever insight that we can. We see  
5 the consumer every day so we have an immediate  
6 impact in what we see. Thank you.

7 MR. COLLINS: I'm Bo Collins. I run my  
8 own proprietary trading group that specializes in  
9 energy derivatives, both natural gas and crude  
10 oil, and formerly the President of the New York  
11 Mercantile Exchange and trader of the natural gas  
12 book for El Paso Energy.

13 MR. HORVATH: Skip Horvath of the  
14 Natural Gas Supply Association. My members are  
15 the large major and independent natural gas  
16 producers. We are mostly physical traders,  
17 however, we also market gas for ourselves, we  
18 hedge using futures, and some of our members  
19 conduct marketing trades for other third parties  
20 and we help them understand the market, so we sort  
21 of straddle both markets.

22 MR. CASTURO: Don Casturo from Goldman

1 Sachs. I run our global investor product trading  
2 book which includes index trading.

3 MR. OPPENHEIMER: I'm Ron Oppenheimer.  
4 I'm the general counsel of Merrill Lynch's global  
5 commodities business. Thank you for including us  
6 in this discussion.

7 MR. CICIO: My name is Paul Cicio. I'm  
8 the president of the Industrial Energy Consumers  
9 of America. We are a trade association of the  
10 large energy intensive manufacturing companies,  
11 the steel companies, commodity chemicals,  
12 plastics, fertilizer, aluminum. Our  
13 competitiveness to a large extent is dependent  
14 upon the cost of energy as we compete in world  
15 markets. So we're delighted to be here, and thank  
16 you for holding this.

17 MR. ANDERSON: I'm Bob Anderson. I'm  
18 executive director of the CCRO. The CCRO is a  
19 professional association of financial and risk  
20 officers from energy companies of all types  
21 ranging from utilities to ENP companies to  
22 merchants and our association works to publish

1 white papers of best practices related to all  
2 aspects of risk management ranging from governance  
3 and compliance to specific risk measures. Thank  
4 you for including me in the group.

5 MR. FOX: My name is Kevin Fox. I work  
6 at D.E. Shaw in New York and I manage the energy  
7 strategy.

8 MS. CAMPBELL: My name is Laura  
9 Campbell. I'm the assistant manager of energy  
10 resources for Memphis Light, Gas and Water, and  
11 LGW is the largest three service municipal in the  
12 country, and I'm representing the American Public  
13 Gas Association which represents the majority of  
14 the public gas systems within the United States.

15 MR. PANTANO: Good afternoon. My name  
16 is Paul Pantano with McDermott Will & Emery and  
17 I'm appearing today on behalf of the Futures  
18 Industry Association which is the trade group that  
19 represents futures commission merchants and other  
20 service provides to the futures industry.

21 MR. SHORT: Johnathan Short. I'm the  
22 general counsel of IntercontinentalExchange. We

1 are the parent company that owns ICE Futures  
2 Europe formerly known as the International  
3 Petroleum Exchange which is a U.K. based and U.K.  
4 regulated futures exchange overseen by the  
5 Financial Services Authority. It trades the  
6 benchmark Brent crude futures contract and along  
7 with NYMEX a WTI or west Texas intermediate crude  
8 contract. Thank you.

9 MR. HEIMLICH: I'm John Heimlich, chief  
10 economist of the Air Transport Association of  
11 America. We represent U.S. passenger airlines and  
12 six U.S. cargo airline who carry more than 90  
13 percent of the passenger and cargo traffic of this  
14 industry. And as you can imagine, we are deeply  
15 interested in the outcome of this deliberation.  
16 Thank you.

17 MR. FENTON: I'm John Fenton. I'm the  
18 deputy Director for Market Surveillance in the  
19 Division of Market Oversight, and my group, the  
20 Market Surveillance Section, monitors the markets  
21 and reports to the Commission to make sure that  
22 the markets are fair and not being manipulated.

1           MR. ARBIT: My name is Terry Arbit. I'm  
2 the general counsel at the CFTC.

3           MR. NEWSOME: I'm Jim Newsome, the  
4 president and chief executive officer of the New  
5 York Mercantile Exchange, former commissioner and  
6 chairman of this institution, and Mister Chairman,  
7 I want to thank you and all the commissioners for  
8 all the effort that goes forward to putting this  
9 type of panel together. I think we should have an  
10 interesting dialogue today.

11          MR. PICKEL: I'm Bob Pickel, the chief  
12 executive officer of the International Swaps and  
13 Derivatives Association, the trade association  
14 that represents the over-the-counter or privately  
15 negotiated derivatives business. Our members are  
16 engaged in derivatives activity of all types, not  
17 just related to commodities and energy, but also  
18 credit, interest rates, and various other  
19 underlying exposures.

20          MR. PARIKH: I'm Satu Parikh. I run the  
21 global commodities business at Lehman Brothers.  
22 Thank you for including us in the panel.



1                   MR. FELMY: Good afternoon. My name is  
2 John Felmy. I am the chief economist of the  
3 American Petroleum Institute in Washington, a  
4 trade association representing all segments within  
5 the oil and natural industry, and thanks for  
6 inviting us.

7                   MR. STANTON: Good afternoon. My name  
8 is Mark Stainton and I run the energy investment  
9 portfolio at Citadel.

10                  MR. MANSFIELD: My name is Anthony  
11 Mansfield. I'm from the law firm Heller Ehrman.  
12 I'm here as a representative of Shell Trading (US)  
13 Company. And I'd also like to thank the Acting  
14 Chairman and the Commission for allowing us to  
15 participate in this discussion.

16                  MR. KELLY: I'm Brian Kelly. I'm with  
17 Colonial Energy in Fairfax, Virginia. We are  
18 involved with the physical supply and  
19 transportation of natural gas to markets from the  
20 Gulf Coast through New England.

21                  MR. MCCOY: I'm Bill McCoy. I'm  
22 managing director at counsel at Morgan Stanley's

1 legal and compliance department and I lead the  
2 legal coverage for the futures brokerage and  
3 commodities groups here in the U.S.

4 MR. PROKOP: My name is Mike Prokop.  
5 I'm with Amerex Brokers. We are a wholly owned  
6 subsidiary of GFI Group, one of the largest  
7 over-the-counter energy brokers.

8 MR. SHELK: Good afternoon. I'm John  
9 Shelk. I'm president of the Electric Power Supply  
10 Association -- national trade association for  
11 competitive electricity suppliers, both generators  
12 and marketers, so we engage in hedging and trading  
13 both as producers of electricity and as consumers  
14 of all types of fuels because we use all types of  
15 fuels to produce electricity. And again, thank  
16 you for including me.

17 MR. SMITH: Good afternoon. My name is  
18 Foster Smith. I run North American natural gas  
19 and power trading for J.P. Morgan Chase.

20 CHAIRMAN LUKKEN: Thank you very much  
21 for the introductions. We have a full agenda  
22 ahead of us here so we won't delay any more. But

1 to lay it out for folks, we're going to have John  
2 Fenton, our head of market surveillance give an  
3 overview of the energy markets and what we're  
4 seeing in the markets to date. And also our  
5 general counsel Terry Arbit will then give an  
6 overview of the recent energy initiatives we've  
7 announced to try to tee up some of those issues  
8 for discussion. Then we will turn to lead  
9 discussants throughout the day to discuss the  
10 different issues on the agenda including index  
11 trading, commitment of traders reports, as well as  
12 the Foreign Board of Trade issue. So with that  
13 we'll give it to John Fenton.

14 MR. FENTON: Thank you, Chairman Lukken.  
15 I'd like to join Chairman Lukken and our  
16 Commissioners in welcoming you today. I think  
17 it's a great idea to have this committee and I  
18 think we're going to benefit greatly by the  
19 experience and the expertise that you folks have.

20 I think this first chart which shows  
21 crude oil prices going back to January 2001  
22 probably explains as well as anything why we're

1 here today. Back in January 2001 prices started  
2 the year at \$27. They fell after September to as  
3 low as \$16.70 as the world economy went into a  
4 recession and global travel fell sharply. Since  
5 the end of 2001 we've seen prices persistently  
6 rise with relatively minor corrections or  
7 fallbacks, but we've seen prices rising now for  
8 year after year. I'm not going to try to explain  
9 why prices have risen. I don't want to prejudge  
10 and I think people here probably have good as or  
11 better ideas as to what's behind it. Certainly  
12 some of the factors I can mention are the  
13 relentless growth in world demand for oil, the  
14 relatively difficult production conditions to add  
15 to production of oil, the chronic shortage or  
16 small amount of excess production capacity so  
17 we're always sort of at the precipice when any  
18 geopolitical event might tip us over, and then of  
19 course geopolitical events have been a factor all  
20 along and I think they've had a bigger impact  
21 because we are on the razor's edge in the  
22 supply-demand sphere, and the dollar of course has

1       been part of the reason why crude oil prices have  
2       gone up in dollar terms. But I think what would  
3       be most useful for this group for me to talk about  
4       is some of our data and our commitment to trader  
5       report which is going to be the subject of the  
6       next section, but I can commitment report and the  
7       things that go into it and some of the changes we  
8       made last year for the agricultural markets which  
9       I think have been very helpful in adding  
10      transparency with regard to index trading, and I  
11      can explain to you why we have not as of yet been  
12      able to do that in the energy and metal markets.

13                 Certainly the focus in a lot of quarters  
14      has been the role of speculators in index trading  
15      and how much of an impact they may or may not be  
16      having. Our data is an important part of that  
17      discussion. I think we're the only entity in the  
18      world that puts out this kind of market  
19      composition data and it's useful for sure, but  
20      it's got its limitations and people need to  
21      understand that and we certainly are taking  
22      initiatives to try and add clarity certainly to

1 ourselves internally so that we have a better  
2 picture of what's happening and potentially also  
3 to the public if some of the information that we  
4 get under initiatives we're taking we deem that  
5 it's in the public interest to publish some of  
6 that data.

7 This is an example of a commitment of  
8 traders report that was released last Friday as of  
9 a week ago. It's the report that we've been  
10 putting out for markets since 1962. When we  
11 started, little did we know the significance that  
12 it would have in the markets. I was not around at  
13 the time, but I presume there were about four or  
14 five markets that it covered so it was a  
15 relatively task. We're now doing it for over 100  
16 markets. It was also easier back in those days  
17 because there was a relatively clear dichotomy  
18 between uses of the market, you were either a  
19 speculator or you were a hedger. In fact, we used  
20 to call the categories speculators and hedgers.  
21 We changed the terms to noncommercial and  
22 commercial for technical reasons, but it's been a

1 dichotomy that you're a speculator, you have a  
2 view of price, you may be a short term scalper or  
3 a much longer term speculator, you may be a  
4 spreader, you may be basing it on technical  
5 analysis or fundamental analysis, but you have a  
6 view of price. The commercials were people who  
7 had a physical exposure in the underlying physical  
8 market and they use the futures markets to hedge  
9 that price risk.

10           So there were two important ingredients  
11 in the price discovery process. The speculator  
12 presumably had some expertise in understanding  
13 market factors and provided liquidity, but they  
14 also improved price discovery if they were  
15 informed speculators. And since the commercials'  
16 trading was based on activity in the underlying  
17 physical markets that sent signals to the  
18 marketplace about activity in the physical market  
19 and that was certainly information in the price  
20 discovery process.

21           Just looking at this report, we  
22 categorize traders into noncommercial and

1 commercial, then the total of the reportable, and  
2 then the nonreportable. The reporting level in  
3 crude oil is 350 contract. That sounds like a  
4 high number but in fact we get 97 percent of the  
5 long and short open interest so we have virtually  
6 every position in the market and certainly every  
7 important position in the market. In the  
8 noncommercial category are as I said speculators.  
9 It would also include index traders who are  
10 trading directly in the futures market. So if an  
11 index fund was trading directly in the futures  
12 market, they would be in the noncommercial  
13 category. If a pension fund was doing index type  
14 trading directly in the futures market, they would  
15 be in the noncommercial category.

16 The commercial category is as I  
17 mentioned before physical commercials, merchants  
18 and dealers in the underlying physical market, but  
19 increasingly it includes swap dealers who are  
20 engaged in OTC activity, in marketing swaps, and  
21 in many cases index swaps, and taking futures  
22 positions to hedge the price risk as a result of



1 that OTC activity. When this trading first began  
2 we had a choice of putting them in the  
3 noncommercial or the commercial category. They  
4 are commercially engaged in activity, they use the  
5 futures markets to hedge, so it seemed the more  
6 appropriate choice to put them in the commercial  
7 category. It certainly has become controversial.  
8 We looked at this issue around this time 2 years  
9 ago and we did modify and put out a supplemental  
10 report in the agricultural markets that I think  
11 has broken out this trading in a way that I think  
12 is useful, and I'll explain a bit later, but in a  
13 two choice world it seemed the best place was in  
14 the commercial category.

15           Going back to the noncommercials for a  
16 second, I want to point out that in crude oil, and  
17 in fact in many of the energy markets, a very high  
18 percentage of the noncommercial trading is spread  
19 trading. It can be calendar spread trading  
20 between months in futures, or to a great extent  
21 it's spread trading between options and futures,  
22 and this is actually an options and futures

1 combined report. So if you're short options and  
2 long futures or the other way around, you'd be in  
3 the spread category. You can see 914,000  
4 contracts of long and short open interest are held  
5 by spread traders, by the far the biggest activity  
6 of the noncommercial traders.

7           Then you take the long and the short and  
8 often times people look at the net of those two to  
9 see the net speculative opinion in the market and  
10 potentially the net speculative impact in the  
11 market and currently that's around 95,000  
12 contracts. To put that in a little bit of  
13 context, that's the equivalent of 95 million  
14 barrels of oil, sounds like a lot, but it's about  
15 one day of world oil consumption, and we produce  
16 and consumer around 87 million barrels a day and  
17 so it's just a little above one day's production  
18 and consumption.

19           Looking at a breakout between these  
20 categories of noncommercial and commercial going  
21 back around 2 years, this is the graph. The green  
22 line here are the noncommercials, the red line are

1 the commercials, and you can see that they're  
2 pretty close to mirror images of each other, and  
3 in a way they have to be because we're getting  
4 close to 100 percent of the open interest,  
5 therefore the net exposure of noncommercials  
6 almost necessarily has to be mirror of the next  
7 exposure of the commercials. But looking at these  
8 traders and especially over the course of about  
9 the last year if you go back to around here where  
10 it peaked at around I think 170,000 contracts,  
11 it's pretty steadily traded in a range of 100,000  
12 contracts to 150,000. I think a lot of people  
13 probably have the impression that based on the  
14 sense that the market is being moved by  
15 speculation that this number would be going up and  
16 it really hasn't been. It's been going sideways.  
17 In fact, most recently it's been going down. As I  
18 mentioned, the most recent number is 95,000 and it  
19 had been as high as 170,000. Certainly we have to  
20 point out the potential weakness of the numbers  
21 that we publish in that the commercial category  
22 does as I mentioned include swap dealers and swap

1 dealers as I'll show in a couple minutes are very  
2 much involved in index trading. So the commercial  
3 category does include index trading and they're  
4 the other category of trading that a lot of people  
5 are focusing on. This is data that we don't  
6 normally publish but it looks at the swap dealer  
7 portion of the commercial open interest and it's  
8 the net position. If you looked at the gross  
9 position, swap dealers have over a million  
10 contracts long and over a million contracts short,  
11 but to look at the net exposure of the swap  
12 dealers as a trading community they have been as  
13 high as just under 100,000 back in it looks like  
14 about March 2007 and that number has also been  
15 going down and it's actually been negative  
16 recently and currently I think it's around 13,000  
17 contracts long.

18 Obviously swap dealers if they're doing  
19 index trading would have long positions and in the  
20 near months the predominant positions of swap  
21 dealers are long and that no doubt does represent  
22 index trading, but they're also doing other things

1 in their book that would put them short and that's  
2 in fact the main reason which I'll probably talk  
3 more about, but that's really the reason why we  
4 couldn't put out clear, accurate numbers  
5 representing index trading, about 85 percent of  
6 index trading comes through swap dealers into the  
7 futures market. The swap dealers' book is a mix  
8 of many different things including internalizing  
9 part of their book that doesn't even need to come  
10 to the futures market so there was no real way  
11 based on the data we were getting to publish  
12 reliable numbers and I think the numbers we would  
13 have published would have been misleading and  
14 wouldn't have been helpful in the way the numbers  
15 we published in the ag markets I think have been  
16 very helpful.

17 This is a schematic of where index money  
18 originates and how it can come into the futures  
19 market. The left most block here is the ultimate  
20 customer, the entity who wants to have a position  
21 in commodity exposure. I'm sure everyone knows  
22 here that pension funds, endowments, people who

1 have portfolios of assets including stocks, bonds,  
2 real estate and other things that in recent years  
3 have wanted to diversify into commodities and I  
4 think there are both theoretical and empirical  
5 research that for a given level of risk,  
6 performance is enhanced, and for a given level of  
7 performance, risk is reduced by having commodities  
8 in a portfolio, so that's the trend that people  
9 have gotten into.

10 This is the group, institutional  
11 investors, individual investors, who want to have  
12 exposure to commodities and they can do it in a  
13 number of ways. The predominant way, and  
14 certainly the way pension funds predominantly do  
15 it, is they go to a financial intermediary, an  
16 investment bank who is operating as a swap dealer,  
17 and do an OTC swap or other derivative contract  
18 that's linked to one of the indices. Then the  
19 swap dealer has an exposure to the commodities  
20 that are in the index and have to take positions  
21 predominantly the futures market, they could hedge  
22 it a different way, but typically they would take

1 an offsetting position in the futures market. So  
2 they're short the swap and then they go long the  
3 individual futures components of the swap and  
4 that's this arrow here going into both designated  
5 contract markets which are the markets that we  
6 regulate, could go into an OTC market, could go  
7 into a foreign market. In fact obviously a number  
8 of the commodities that are part of indices are  
9 not based in the United States, LME for the metals  
10 and hedging of crude oil can be done on ICE  
11 Futures Europe both in the Brent contract and in  
12 the WTI contract. So this path going through here  
13 is as I mentioned before what ends up in our  
14 commitments data as commercial activity.

15 The other paths could be that people  
16 could give money to a commodity trading adviser  
17 who is a fund that mimics one of indices and that  
18 would be this path and if this path were followed,  
19 that is if the trader in the futures market was an  
20 index fund, that would end up in our noncommercial  
21 category.

22 The final path is traders, you would

1 have to be big, but pension funds can do it,  
2 trading directly in the futures markets to  
3 recreate the index. So they have positions in all  
4 of the underlying futures in the proper ratios to  
5 recreate the index and that would be this bottom  
6 half. We see some of that, and that commitments  
7 data would shown as noncommercial positions.

8 I just want to run through the  
9 commitments for wheat to show you how the new  
10 supplementary report takes positions from the  
11 dichotomous world to the trichotomous world that  
12 we've created a third category. This is the  
13 standard commitment report which we still produce  
14 and people find it useful. It breaks out the  
15 numbers between noncommercial and commercial just  
16 they I've described. But we have now added this  
17 supplemental report which creates this third  
18 category of index trades so that we have the  
19 noncommercial, the ones who have a view of price  
20 and are willing to put their money at risk, we  
21 have the commercial, and when you pull out the  
22 swap dealer out of the commercial category it's



1 the physical commercials that are left. So it's  
2 those who have an exposure in the underlying  
3 physical market and when they buy in the futures  
4 markets it's passing a signal of a buying activity  
5 in the cash market. Finally, then you have index  
6 traders who you could say are really not sending a  
7 specific signal into the futures market related to  
8 wheat in this case or crude oil. They're not  
9 trading there because they think prices are going  
10 higher, they're certainly not trading there  
11 because their trading is related to activity in  
12 the physical market, so that's where those kinds  
13 of traders end up. It's obviously predominantly  
14 long, 215,000 in the case of wheat, and this shows  
15 you where the numbers have come from, that the  
16 commercial category has been reduced by 184,000  
17 because of the movement of swap dealer positions  
18 out of the commercial category and so that makes  
19 up 184,000 of this 215,000, about 85 percent of  
20 the 215,000. Coming out of the noncommercial  
21 category, 30,000, that's index funds and pension  
22 funds trading directly in the futures market and

1 that represents around 15 percent and I think  
2 that's pretty representative of all of the markets  
3 that are part of the indices, that about 85  
4 percent of the positions are coming from swap  
5 dealers and around 15 percent are coming through  
6 index traders trading directly in the futures  
7 market.

8           This looks to be the 12 agricultural  
9 markets we are publishing data for. The bar shows  
10 the number of contracts held by index traders and  
11 the square is the percent of open interest that  
12 index trader positions represent and that's over  
13 on the right axis. So cattle is not the biggest  
14 in terms of contracts but the biggest in terms of  
15 the percent of open interest at just under 45  
16 percent with hogs around the same and then you go  
17 down through cocoa is the smallest at around 17  
18 percent. One thing to point out here, and we've  
19 been looking very hard at index trading trying to  
20 see what we could see about its potential impact.  
21 We have not been able to find a strong correlation  
22 between the markets in which index trading is the

1 highest such as cattle and hogs and those being  
2 the highest prices. In fact, cattle and hogs  
3 happen to be among the weaker prices in the  
4 commodities. So that's one of the things we've  
5 looked at and we have not been able to confirm the  
6 impact of index trading in this regard. I just  
7 want to mention one thing to make sure so that I  
8 haven't mislead you here. When we pull the  
9 positions of swap dealers out of commercial and  
10 into the index trading, we can't based on the data  
11 we have differentiate between index trading and  
12 other things they may do. The reason we felt like  
13 we could do it in ags is because swap dealers were  
14 not doing very much other than index trading so  
15 that there as a very close correspondence between  
16 their positions in the ags and their index  
17 trading, so this number is a highly reliable  
18 number but it will potentially include some amount  
19 of noise that is not index trading and certainly  
20 the short positions here are probably not related  
21 or almost certainly not related to index trading.

22 This looks at the index trading. It's a

1 layered graph showing each of the layers where  
2 there's a different commodity. The bottom most  
3 one is corn and it layers the commodities above  
4 it. Over the past 2 years you can see that taking  
5 the top most line here going back in June 2006,  
6 there was about 1.3 million contracts of index  
7 trading in these 12 markets and it's now grown 2  
8 years later to around 1.9 million contracts. Some  
9 people have been using these numbers as a proxy  
10 for index trading generally and there is a certain  
11 amount of logic to that, but there is certainly a  
12 caveat that is necessary that you have to  
13 correctly assume the proper weights of the various  
14 indices, you have to assume that these positions  
15 are in the major index, the standard index, not in  
16 some sub-indices, and you have to assume that it  
17 doesn't include any single commodity swaps or  
18 other activity so that one needs to be cautious of  
19 reverse engineering. Having said that, since  
20 February and especially during the last 2 months  
21 using our ag data as a basis, it doesn't look like  
22 there's been a whole lot of new index trading

1 activity in the last several months.

2 We would love to be able to publish  
3 similar data for the energy markets and I think  
4 I've explained the reasons why we can't, but the  
5 Commission has announced several initiatives in  
6 the energy markets. Terry is going to talk in  
7 some more detail about it, but I'm just going to  
8 mention that we are going to be sending special  
9 calls to swap dealers to try and parse out their  
10 book in a better way. It will not I don't think  
11 directly affect how we can publish commitments  
12 data, but it is potentially information that we  
13 will use internally for sure and externally  
14 probably in some manner to provide some greater  
15 transparency and clarity about the phenomena of  
16 index trading it not only energy markets but in  
17 other markets as well. This is not quite carved  
18 in stone, but the kinds of things we're going to  
19 be asking are to report the notional value of all  
20 outstanding OTC commodity index transactions to  
21 break it out between the major standard indices  
22 and any sub-index that may be part of it, to

1 report the futures equivalent positions in each  
2 commodity that is part of an index, break it out  
3 by commodity index transactions and single  
4 commodity swaps, so in that that actually will  
5 help us understand even the ag market somewhat  
6 better. Here what we mean by futures equivalence  
7 is that even if the position doesn't result in the  
8 need to take a futures position, that is you've  
9 done an OTC swap, you've been able to internalize  
10 it on your books against something else you've  
11 done, it doesn't come to the futures market, we're  
12 still going to ask to see the futures equivalent  
13 of that index trade to be able to characterize how  
14 big it is in comparison to the futures market, and  
15 we're going to ask at some threshold level to  
16 report the counterparties to OTC activity  
17 involving this activity.

18 MR. HEIMLICH: Does that apply to any  
19 U.S. person or entity? Who is governed by these  
20 proposals?

21 MR. FENTON: We're going to be using our  
22 1805 authority which is an authority that we can

1 inspect the books and records of any trader who  
2 holds a reportable futures position. So it will  
3 be based on the entity who holds a position in the  
4 futures market, so that's our hook.

5 MR. HEIMLICH: And irrespective of their  
6 geography and their residence?

7 MR. FENTON: That's right. Finally I  
8 just want to very quickly go through the  
9 enhancements that we're going to be getting  
10 through the FSA. We work by the way very closely  
11 with the FSA, we've got a great relationship, and  
12 they've been very helpful to us. They've been  
13 providing information from ICE Futures Europe for  
14 2 years now and it's going to be enhanced. We're  
15 already getting daily reports. Prior to that we  
16 were getting weekly reports, daily during the  
17 final week of an expiration, but we're already  
18 getting daily reports. It's going to cover all  
19 futures months until now, it's covered the nearby  
20 2 months, but it will be all months. There's  
21 going to be an enhanced trader identification so  
22 that we will know who the trader is without any

1       ambiguity. We're very hopeful that it will come  
2       in a way that we'll be able to integrate it  
3       seamlessly into our surveillance system, that all  
4       of our sophisticated surveillance capabilities  
5       will treat this as just another futures position  
6       that we can combine in our view of activity in  
7       other markets. And ICE Futures Europe will notify  
8       us in instances where a position in their market  
9       would be above the position accountability level  
10      at NYMEX in this case, and for example in crude  
11      oil, the position accountability level is 20,000  
12      contracts in any individual month or all months  
13      combined so that this I think this will be very  
14      helpful to us. With that I'll turn it over to  
15      Terry.

16                   CHAIRMAN LUKKEN: Thank you very much.  
17      Terry Arbit, our general counsel.

18                   MR. ARBIT: Good afternoon, Mister  
19      Chairman, members of the Commission, and members  
20      of the Committee. Thank you for the opportunity  
21      to appear here today.

22                   With the recent and dramatic increases



1 in crude oil futures prices, on May 29 as many of  
2 you know the Commission announced a series of  
3 energy market initiatives to improve oversight of  
4 the energy futures markets. I have been asked to  
5 briefly identify these important Commission  
6 initiatives focusing primarily on their  
7 international aspects.

8 The first set of measures will provide  
9 for enhanced cross-border surveillance information  
10 sharing for crude oil trading through an agreement  
11 that the Commission has reached with the United  
12 Kingdom's Financial Services Authority, and the  
13 ICE Futures Europe Exchange. John has ably  
14 identified what many of the provisions of the  
15 agreement will require, so let me try to help set  
16 the table by providing some legal and historical  
17 background on how the Commission got to where it  
18 is today.

19 Section 4(a) of the Commodity and  
20 Exchange Act generally requires that all futures  
21 trading must be done on designated contract  
22 markets, but it also contains an exception for

1 futures contracts that elicit for trading on a  
2 board of trade that is "located outside the United  
3 States" so that U.S. persons under appropriate  
4 circumstances can trade these futures contracts.  
5 In Section 4(b) of the Act, Congress has provided  
6 that the Commission may not adopt rules and  
7 regulations that govern and rule, contract term,  
8 or action of a foreign board of trade. During the  
9 past two decades, several foreign boards of trade  
10 have sought permission to place computer terminals  
11 in this country to permit electronic access to the  
12 foreign exchange by U.S. persons. The legal  
13 question raised by such requests is whether a  
14 particular foreign board of trade with trading  
15 terminals in this country is located in the United  
16 States so that it need not become a designated  
17 contract market.

18 This has proved to be quite a vexing  
19 question and has promoted extensive debate over  
20 the years. The concern has been voiced that a  
21 definition of an exchange's location that has cast  
22 too broadly could obstruct the development of

1 global futures trading by subjecting exchanges to  
2 duplicative and inconsistent regulatory  
3 requirements. Having received voluminous public  
4 comment and held prior public forums on this  
5 topic, the Commission has permitted foreign boards  
6 of trade to place direct access trading screens in  
7 the U.S. pursuant to the issuance of staff no  
8 action letters but only, one, if Commission staff  
9 has determined that the foreign board of trade is  
10 a bona fide exchange and that the exchange and its  
11 regulatory abide by comparable regulatory  
12 objectives; and two, subject to a number of  
13 significant conditions such as information  
14 sharing. This process is consistent with the  
15 Commission's historical leadership in developing  
16 international regulatory networks, increasing  
17 international cooperation, and promoting  
18 responsible innovation and fair competition in the  
19 face of increasing globalization, all the while  
20 maintaining vigilant oversight of the U.S. futures  
21 markets.

22 This process also proved to be

1 consistent with the intent of Congress as was  
2 subsequently expressed in Section 126 of the  
3 Commodity Futures Modernization Act of 2000.  
4 There Congress found among things that regulatory  
5 impediments to the operation of global business  
6 interests can compromise the competitiveness of  
7 United States businesses. The CMFA also included  
8 the sense of the Congress that the Commission  
9 should encourage among other things, one, the  
10 facilitation of cross-border transactions through  
11 the removal or lessening of any unnecessary legal  
12 of practical obstacles; two, the enhancement of  
13 international supervisory cooperation; three, the  
14 strengthening of international cooperation for  
15 customer and market protection; and four,  
16 improvements in the quality and timelessness of  
17 international information sharing.

18 Two years ago in 2006, ICE Futures  
19 Europe listed three cash settled energy futures  
20 contracts that were linked to the settlement price  
21 of competing futures contracts traded on the New  
22 York Mercantile Exchange. Of the three, the one

1 that has developed the most significant liquidity  
2 is the West Texas intermediate crude oil contract.  
3 Even the ICE Futures Europe/WTI contract is not  
4 physically settled, the Commission was concerned  
5 about the contract's possible effects on U.S.  
6 markets. Specifically, the Commission and its  
7 surveillance staff were concerned that we would  
8 not able to observe the entirety of a trader's  
9 position in both markets which would increase the  
10 possibility of trading abuses. This concern was  
11 heightened when ICE Futures Europe allowed U.S.  
12 persons to directly trade this product through  
13 terminals in this country pursuant to a previously  
14 granted staff no action letter. Accordingly, the  
15 Commission undertook a transparent process  
16 including a public hearing that I think many of  
17 you participated in to evaluate its approach to  
18 foreign boards of trade that seek to place direct  
19 access terminals in the U.S. As a result, the  
20 unanimous Commission published a statement of  
21 policy in November 2006 which affirmed its  
22 existing process with respect to such foreign

1 boards of trade but significantly also added  
2 certain enhancements to ensure among other things  
3 proper cross-border information sharing by  
4 regulatory authorities necessary for the  
5 Commission to carry out its regulatory  
6 responsibilities.

7 Pursuant to that statement of policy,  
8 the Commission shortly thereafter entered into a  
9 memorandum of understanding with the FSA which  
10 established a framework for the sharing of  
11 information that each regulatory needs to detect  
12 abusive or manipulative trading practices in these  
13 related futures contracts. Since 2006 the FSA has  
14 provided the Commission with weekly trading  
15 information and daily information on the final  
16 trading week to facilitate oversight of trading in  
17 linked WTI contracts traded on NYMEX and ICE  
18 Futures Europe. As was envisioned by the  
19 memorandum of understanding, the Commission and  
20 the FSA continually review this oversight  
21 framework with the view to making changes where  
22 regulatory oversight of these markets can be

1 enhanced. Two weeks ago the Commission and the  
2 FSA agreed upon expanded information sharing for  
3 surveillance of the WTI futures contracts that  
4 trade on both NYMEX and ICE Futures Europe. As  
5 John noted, the agreement includes, one, immediate  
6 implementation of expanded information sharing to  
7 provide the Commission with daily large trader  
8 positions in the ICE Futures Europe/WTI crude oil  
9 contract; two, extending trader information  
10 sharing to provide crude oil large trader  
11 information data for all contract months in the  
12 WTI contract, not just the nearby months; three, a  
13 commitment to enhanced trader information to  
14 permit more detailed identification of market end  
15 users; four, a commitment to provide improved data  
16 formatting so trading information can be  
17 seamlessly integrated into the Commission's  
18 surveillance system; and five, in addition to the  
19 established position management program that the  
20 FSA currently requires, ICE Futures Europe will  
21 notify the Commission when traders exceed position  
22 accountability levels as established by U.S.

1 exchanges for WTI crude oil contracts.

2 But the Commission's recent energy  
3 market initiatives do not address foreign boards  
4 of trade alone, as they also include three steps  
5 to increase transparency of trading in U.S. energy  
6 markets. First, to improve transparency for  
7 energy market index trading activity, the exchange  
8 rate will as John mentioned use its special call  
9 authorities to immediately begin requiring traders  
10 in the energy markets to provide the agency with  
11 monthly reports of their index trading; second,  
12 the Commission will develop a proposal to  
13 routinely require more detailed information from  
14 index traders and swap dealers in futures markets  
15 and review whether classification of these types  
16 of traders can be improved for regulatory and  
17 reporting purposes; and third, the Commission will  
18 review the trading practices for index traders in  
19 futures markets to ensure that this type of  
20 trading activity is not adversely impacting the  
21 price discovery process and to determine whether  
22 different practices should be employed.



1           It's not surprising that the creativity  
2           and innovation in futures markets over the past  
3           decade especially when coupled with the drive  
4           toward globalization have raised new regulatory  
5           challenges such as linked contracts across the  
6           oceans and increased index trading activity. As  
7           reflected in these important energy market  
8           initiatives, the CFTC is committed to obtaining  
9           the information and providing the transparency  
10          that is necessary to ensure effective oversight  
11          that will keep the energy futures markets  
12          responsive to fundamental economic forces of  
13          supply and demand and free from fraud,  
14          manipulation, and other trading abuses. This  
15          concludes my remarks. Thank you very much.

16                 CHAIRMAN LUKKEN: Thank you very much,  
17          Terry. This is the part of the program that  
18          everyone around the table gets to earn their keep  
19          so we're going to first kick off the first topic  
20          that was teed up nicely by Dr. Fenton on index  
21          trading and we've asked some of the index  
22          providers to kick off the discussion beginning

1 with Don Casturo from Goldman Sachs. Thank you,  
2 Don. Again, as we go along, this was meant to be  
3 an interactive discussion so please raise your  
4 placards and jump right in if anybody has  
5 questions.

6 MR. CASTURO: Thank you, Mister  
7 Chairman, and thank all the Commissioners for  
8 inviting me to speak here today. It's  
9 understandable with commodity prices where they  
10 are, it's commendable that you're looking to do a  
11 thorough examination of all the forces at play in  
12 these markets and I welcome the opportunity to  
13 speak to one of those forces which is index  
14 trading. Clearly, by some of the statements in  
15 the press recently, there is some misunderstanding  
16 of exactly how index investing in the commodity  
17 space works and I'd like to address some of those  
18 basic principles with what I'm calling the who,  
19 what, where, why, and how of index trading.

20 I'll start off with the why, and that  
21 really gets to why did this even start? Why are  
22 there index traders in the commodity space? It

1 started back in the early 1990s when the commodity  
2 derivatives markets were just starting to open up  
3 and there was an interest in the producing  
4 community to place forward hedges in the oil space  
5 and there was not an offset to that position that  
6 naturally existed among the swap dealers. So the  
7 GSCI was created to provide some of that liquidity  
8 to offset our flow and interest in flow of doing  
9 commercial hedging. Of course just creating a  
10 product, you need to have some interest on the  
11 other side and some rationale for the other side  
12 to be interested in taking that and the way the  
13 product was packaged, it represented an  
14 opportunity for the buyers of index trading to  
15 mitigate some of their risk as well which came  
16 down to wanting to diversify their portfolios and  
17 protect against inflation.

18 To go a little bit further into that why  
19 market, if you'll turn to the second slide, I want  
20 to talk about the interrelation between the spot  
21 market and the forward market in the commodity  
22 space both of which by the way are governed by

1 economic principles. The spot market though is  
2 the place where 100 percent of producers and 100  
3 percent of consumers actually come to the  
4 marketplace. There may be some incremental  
5 difference which results in change in inventories,  
6 but it's 100 percent participation of those two  
7 entities in that space. In the forward market as  
8 I addressed earlier, because producers are much  
9 more centralized, they're more likely to want to  
10 mitigate their risk in the forward market versus  
11 the consumers which are decentralized and don't  
12 have a collective interest in buying their  
13 consumption 2 or 3 years forward; 50 percent of  
14 U.S. consumption is individual drivers who are not  
15 likely to be collectively trying to hedge their  
16 forward exposure. So for that reason just for the  
17 supply and demand balance equation and the way it  
18 would work in the forward market, another class of  
19 participants was required to be involved and that  
20 really was what the index provider does in these  
21 marketplaces. You could say that that could  
22 result in imbalances between the forward and the

1 spot market, but again a properly constructed  
2 futures contract will bind the two and relate the  
3 two because there should be convergence between  
4 the forward futures market and the cash market  
5 which should hold the relationships in an  
6 economically explainable manner.

7 Turning to the next slide, I'd like to  
8 address what is commodity index investing. The  
9 main point I want to make here is it's largely a  
10 well-diversified broad basket of commodities.  
11 Again, if you go back to the interest of the  
12 investor in index commodity products, what they're  
13 after is to mitigate a broader inflation hedge in  
14 the diversified portfolio so the nature of that  
15 investing doesn't require specific single perhaps  
16 even speculative investment in any single part of  
17 the commodity space and it's a broader basket  
18 which should mitigate any effects in any one  
19 place. Equally, the other point I wanted to make  
20 on this what slide are the two broadest benchmark  
21 indices, the S&P GSCI and the Dow Jones -- index  
22 have strict liquidity and price history

1 requirements that they consider before even  
2 placing that futures contract in the composition  
3 of their index to mitigate any unwanted effects.

4 Next I'd like to address the where of  
5 commodity index investing. As Dr. Fenton already  
6 mentioned, 85 percent of this investment takes  
7 place in the over-the-counter markets, and I just  
8 wanted to make sure there's an understanding of  
9 why that's the case. Firstly, the nature of  
10 investing in 24 commodities as a passive  
11 continuous investment requires quite a bit of  
12 maintenance in that you need to roll those futures  
13 contracts to always stay in the commodity and the  
14 fact that there are 24 different commodities means  
15 that it's a relatively time-consuming process if  
16 you ever try to engage in doing that yourself, so  
17 swap dealer with large staffs are well equipped to  
18 handle that and take that burden off of the index  
19 investor. Secondly, there is execution risk in  
20 performing that function, and even if you did have  
21 the staff, you wouldn't want to expose yourself to  
22 missing the index or missing the settlements in

1 such a way, and by setting it up this way and  
2 giving it to an OTC swap dealer, they bear that  
3 risk. Lastly, and this is a little bit more  
4 complicated point, the GSCI for example does have  
5 a futures contract which trades on the CME, but  
6 that doesn't satisfy the need of all the index  
7 investors because it can only represent one  
8 rolling strategy and we have found that investors  
9 like to diversify that risk and maybe not just  
10 stay with exactly the defined rolling mechanism of  
11 the S&P, GSCI, or Dow Jones manuals which  
12 stipulate fifth to ninth business day of first and  
13 second year by contracts or further out depending  
14 if it's Dow Jones to something that may be more  
15 customized and modified, and for that reason  
16 modified rolls have developed which are really  
17 only possible in the over- the-counter space  
18 because it's not generic enough to be suitable for  
19 the futures contracts.

20 The next point I want to address is the  
21 who are the participants in these markets. This  
22 was also commented on by Dr. Fenton. The point to

1 be made here is that it is really a broad,  
2 well-diversified class of investors ranging from  
3 pension funds, foundations and endowments. No  
4 single entity has an exceptional concentration of  
5 interest in this space that could really create  
6 any singular force in these markets; it's really  
7 well diversified.

8           Lastly, turning to the how, I've put a  
9 few pages in here that describe the rolling  
10 mechanism of these index investments because I  
11 think that's key to the understanding of the  
12 effects they would have on these marketplaces.  
13 Whether it's the standard generic roll that's  
14 defined by the investment manuals or it's the  
15 modified rolls that have been created by the swap  
16 dealers to go over different times, the key point  
17 is index investing is a passive continuous  
18 investment that never takes physical delivery of  
19 any single commodity, so hoarding commodities is  
20 not really a concept of what the index investor  
21 does. To elaborate a little further on that,  
22 investments are typically made in the first near



1 by futures contract, but at some time prior to  
2 expiration of that futures contract, which if it's  
3 well designated that futures contract should be  
4 heading toward the physical price of that  
5 commodity, the index investor needs to roll out of  
6 that contract and into a more deferred contract  
7 thereby selling his investment back to the  
8 marketplace in the spot of the market that is  
9 closest to the physical market and investing  
10 something further down the curve. It's that key  
11 mechanism that is key to understand to make sure  
12 that there is a relationship between physical  
13 supply and demand fundamentals and the price that  
14 is being paid by the index investor.

15           Lastly, the point I would like to make  
16 on the how, and I think I find this relevant  
17 because there have been so many publications of  
18 the dollar amount invested in index investments in  
19 the commodity space that been quite prevalent in  
20 the press recently to truly understand and what  
21 that data is telling you. Unlike corporate  
22 hedgers which invest in commodity units, for

1 example, an airline knows what their consumption  
2 is and needs to buy a certain quality of jet fuel  
3 or a producer knows what he produces and sells a  
4 certain number of barrels into the forward market,  
5 index investors are primarily concerned about the  
6 dollar amount of their investments. So when we  
7 get an order on an index desk to participate in  
8 the commodities via an index swap for example it  
9 will be stated, I would like to buy \$10 million  
10 worth of an index. Why that's important if the  
11 cumulative investment hypothetically in January  
12 2007 in commodity index represented \$100 billion  
13 worth of commodities, today that investment would  
14 be worth \$174 billion without a single new  
15 commodity futures contract being purchased. The  
16 futures contracts that were purchased back in 2007  
17 just due to price appreciation alone would now be  
18 worth \$174 billion so there would be a \$74 billion  
19 increase on the amount invested in commodity  
20 futures by index investors that is what you see in  
21 the press without a single new barrel or bushel or  
22 BTU of futures contracts being consumed by them

1 and I think that's consistent with Dr. Fenton's  
2 data showing that there hasn't been a large  
3 increase in index investor future length in these  
4 markets but at the same time it's consistent with  
5 the fact that there is actually more index money  
6 in the commodity space purely due to price  
7 appreciation.

8 CHAIRMAN LUKKEN: Thank you, Don. Real  
9 quick we'll turn to Bill McCoy from Morgan Stanley  
10 and then open it up for comments and questions.

11 MR. MCCOY: Thank you very much, Mister  
12 Chairman and Commissioners, and given that many of  
13 Mr. Casturo's comments are similar to what many of  
14 the traders at my firm have viewed regarding that,  
15 I thought I would just take a few minutes to  
16 elaborate a little bit more on the issues of how  
17 the index trader implements trading in the futures  
18 and the OTC markets particularly in the context of  
19 the regulatory framework both of the CFTC and  
20 actually just as if not often thought of, but the  
21 SEC. Specifically, obviously as we have heard,  
22 it's very difficult for an index investor to

1       implement the strategy by buying and selling the  
2       futures and options on futures of the underlying  
3       futures components so some undoubtedly have put  
4       together a desk that's capable of doing so. There  
5       are the specific indices that the CME has of the  
6       S&P, GSCI futures contract and -- Dow Jones AIG  
7       contract but in order to try to conduct the  
8       activity regarding it as we've heard, Dr. Fenton  
9       indicated the majority of trading by the pension  
10      plans and investment funds and other types of  
11      institutions that are given access to among others  
12      individual investors indirectly has been done  
13      through transactions with dealers in the OTC  
14      markets and I wanted to highlight that it  
15      sometimes forms one or two different types.

16                 One, using a pension plan as an example  
17      may do so by entering into an over-the-counter  
18      bilaterally negotiated contract, a swap agreement,  
19      of a form that will arrange for the payment to be  
20      made based on the performance of the index. In  
21      order to qualify to enter into one of these  
22      bilateral OTC transactions, the counterparties

1 must qualify as what are called eligible contract  
2 participants under Section 1(a)(12) of the  
3 Commodity Exchange Act. As the Commissioners all  
4 are well aware, this was a definition that was  
5 incorporated into the Act under the Commodity  
6 Futures Modernization Act after Congress amended  
7 the Act in order to address concerns that existing  
8 in the industry regarding the legal certainty of  
9 swaps that people had raised prior to such  
10 amendments. So in order for an entity to enter  
11 into a bilaterally negotiated contract of this  
12 type it would have to be what is often referred to  
13 as an ECP.

14 The other type of product that is often  
15 offered to types of institutions are structured  
16 notes. Structured notes would come generally in  
17 the form of a note that the pension plan might pay  
18 the principal amount of where the return is linked  
19 to interest rates as well as a return based on a  
20 formulary return based on the actual index. In  
21 order to issue the note essentially the issuance  
22 must be subject to various SEC regulations here in

1 the U.S. For example, the note might be  
2 registered with the SEC and therefore made  
3 available to a broad class of investors subject to  
4 the various types of protections such as  
5 prospectus delivery and the like. Similarly, the  
6 issuance might be pursuant to SEC regulations that  
7 would permit providing the note under other  
8 conditions such as the party would have to qualify  
9 as an accredited investor under what's called SEC  
10 Regulation B or may be sold pursuant to the  
11 private placement rules of the SEC. I don't want  
12 to go into obviously the details in the interests  
13 of time, but obviously there are a number of  
14 regimes that address that.

15 I thought in the interests of time I'd  
16 just like to summarize that the structure is  
17 similar to what we've heard Dr. Fenton describe  
18 with respect to the swap dealers may use the  
19 futures markets on the designated contract markets  
20 or other exchanges or perhaps contracts with other  
21 dealers in order to manage the risk of the payment  
22 of the transactions whether it is from acquiring

1 the exposure under the swaps or the notes. With  
2 that perhaps I'll just turn it back to yourself,  
3 Mister Chairman, if you want to open it up to  
4 questions.

5 CHAIRMAN LUKKEN: Thank you, Bill.  
6 Let's open it up to questions both from the  
7 Commission and around the table. Any thoughts or  
8 comments?

9 MR. COTA: This is a question for Don  
10 Casturo. When you were talking about the who in  
11 the market and you listed investment funds,  
12 endowments, foundations, high net worth, where do  
13 sovereign wealth funds come into that?

14 MR. CASTURO: They are participants in  
15 the commodity index products market as well. I  
16 don't believe they're any more significant than  
17 the other classes of investors within that space,  
18 and again, it just broadens the depth and the  
19 diversity of who participates in commodity index  
20 investing. index investing.

21 CHAIRMAN LUKKEN: John?

22 MR. HEIMLICH: I think most of the

1 people around the room agree with the statement  
2 that in the end, fundamentals are what's  
3 determining prices, but I think there's an issue  
4 on timeframe and I think we need to amend that to  
5 say that it's perception of the fundamentals that  
6 determine the prices. Just today Mr. Casturo's  
7 very talented agency raised the forecasts for  
8 short term for this year to 122 per barrel I  
9 believe for crude oil and next year to 126. In  
10 December they were at 87 and I think they've been  
11 playing catch-up and I would have to believe part  
12 of the reason is that historically all their  
13 resources have been poured into looking at  
14 physical supply and demand fundamentals and  
15 they're trying to get more resources to capture  
16 risk and dollar and financial contribution.

17 What I'm getting at is if these very  
18 companies which do a terrific job for their  
19 clientele have the ability to influence perception  
20 of supply and demand fundamentals by putting  
21 reports from their research arms that may benefit  
22 the trading arms, isn't it more than just the



1 actual inventories around the world and what we do  
2 or do not know about places like China in the  
3 sense that they have the incentive to read the  
4 news or interpret IEA reports with a somewhat  
5 bullish lens. I'm not saying that there is  
6 impropriety, but it's part of the perception of  
7 how tight the markets are and what you expect for  
8 a price. In particular in the last month or so it  
9 has been precipitated large spikes of investment  
10 money by research reports predicting something  
11 analogous of a super spike. Isn't this an  
12 inherent conflict we face as long as there are  
13 particular exemptions on position limits?

14 MR. CASTURO: I'd first like to say that  
15 there's a very clear separation between our  
16 research department and our trading department.  
17 We act well within the laws in terms of having no  
18 advanced notice whatsoever, no insider trading  
19 advantage whatsoever to what our research is  
20 publishing. Secondly, I would just offer that  
21 index investing as I'm trying to point out with  
22 the separation between the spot curve and the

1 forward curve, if the physical markets really did  
2 not demand these products and these prices and the  
3 index investor in the forward curve had driven  
4 them to levels that were unwarranted, when he went  
5 to roll those positions, the price that he would  
6 have to sell back to the market when he was doing  
7 his rolling mechanism would be significantly lower  
8 than where the forward curve is which could  
9 actually develop for a short period of time but  
10 ultimately the cost of that rolling would be so  
11 prohibitive that eventually the index investor  
12 would be motivated to exit those markets. In the  
13 oil market recently not only has that not  
14 happened, but when the index investor got out of  
15 the oil futures that represented where their  
16 position was, the physical market which was  
17 represented by the future heading into expiration  
18 actually outperformed the contract in which the  
19 index investor was in.

20 COMMISSIONER CHILTON: I have a quick  
21 question. This is totally out of left field.  
22 When Congress did Sarbanes-Oxley they separated

1 the accounting from a government relations shop.  
2 I'm not sure that some people don't regret a lot  
3 of parts of that law, but that particular  
4 provision seemed to have made sense for people. I  
5 wonder about the same thing between the research  
6 arm and the trading arm. They clearly I think  
7 could have an impact on one another, and do people  
8 think, and I'll just throw that out to everybody,  
9 that that's some distinction that should be made  
10 either by regulation or law or not at all?

11 I'd got a question then, far be it for  
12 me to let it sit too long, for Mr. Fenton. John,  
13 you said that swaps traders who are hedging their  
14 swaps activity with index traders were considered  
15 commercials because of the swaps activity. Do  
16 they have a hedge exemption, and if so how many of  
17 them are there?

18 MR. FENTON: In the energy markets, for  
19 example crude oil, there are no federal limits so  
20 swap dealers would not pursue a hedge exemption  
21 with the CFTC. In the ag markets where there are  
22 federal limits, swap dealers can and have applied

1 for hedge exemptions in those cases related to  
2 index trading. There have been more hedge  
3 exemptions because it involves multiple  
4 commodities, but 12 to 15 entities have requested  
5 such hedge exemptions.

6 I just want to point out that it's not  
7 just index trading that would be at issue here,  
8 but any OTC activity, that it may not related to  
9 index trading but that also could potentially  
10 qualify for hedge exemption.

11 MR. COTA: One of the concerns that  
12 we've had in general, and this question is going  
13 to be Morgan Stanley and Goldman Sachs because  
14 they're the best at what they do from what I  
15 understand, I normally trade in the physical  
16 market so the aspect of the index funds and the  
17 derivative types of programs I'm not as familiar  
18 with. The concerns that have come up recently are  
19 with the increasing flow into the commodity  
20 markets in general from former equity markets and  
21 former dollar trades, that as this flow comes into  
22 what is a relatively small market, how do the

1 roles of margin accounts and the derivative  
2 programs affect the multiplier effect as it moves  
3 into these markets? Because eventually things tie  
4 out to the commercial markets and I know how DCM  
5 works, but I don't know how this works. Is there  
6 an increased amount of leverage and how does this  
7 flow increase the total value?

8 MR. MCCOY: From what I understanding in  
9 talking about traders, the positions generally are  
10 unleveraged and of course they're selling out of  
11 the spot position shortened buying the deferred  
12 month long and I would assume therefore it  
13 wouldn't have an impact, but Mr. Casturo, do you  
14 have any additional comments?

15 MR. CASTURO: I think the key point that  
16 you made is that by and large these investments  
17 are fully collateralized, that they represent  
18 money that these entities actually have and have  
19 put 100 percent into the commodity space. Us as  
20 hedgers may not have to put up this same cash  
21 because we're hedging with the futures market, but  
22 we're only doing that on behalf of fully

1 collateralized unleveraged participation on behalf  
2 of our clients.

3 MR. COTA: So there's no leverage with  
4 these groups moving in?

5 MR. CASTURO: No, by and large there is  
6 not for the end investor.

7 MR. COTA: I'm not sure I understand  
8 that fully, but I'm a quick study and I'll work on  
9 it.

10 CHAIRMAN LUKKEN: John?

11 MR. HEIMLICH: Just to clarify, Dr.  
12 Fenton, I'm not sure I heard you right. Are there  
13 or aren't there position limits on oil contracts?

14 MR. FENTON: NYMEX has position limits  
15 during the last 3 days of expiring futures. Those  
16 limits are 3,000 contracts. For single months and  
17 for all months combined there are position  
18 accountability rules. There are not hard limits.  
19 I think the number there is 20,000 contracts. Dr.  
20 Newsome perhaps can talk about what NYMEX does to  
21 implement those accountability rules.

22 MR. HEIMLICH: Depending on the

1 intermediary, aren't some exempted from those  
2 limits that are in place?

3 MR. FENTON: Yes, NYMEX grants hedge  
4 exemptions during that last 3 days.

5 MR. NEWSOME: I think the confusing  
6 comment was the federally mandated position limits  
7 which are mandated in the ags. The others, energy  
8 doesn't have federally mandated position limits  
9 but we have internal position limits. So the end  
10 effect is the same that there are position limits.

11 The only exemptions that we give are to  
12 commercial participants who show the ability to  
13 either make or take delivery from a physical  
14 component and those are the only exemptions and we  
15 consider those on a case by case basis and make  
16 those exemptions based upon that need to either  
17 make or take delivery of the physical product.

18 MR. FOX: Staying with that for a  
19 minute, John, the last bullet item on the last  
20 page of your presentation said that ICE Futures  
21 Europe would be providing position accountability  
22 levels. Those are soft limits as we say. What

1 I'm asking is are you going to be getting the same  
2 information from ICE Futures Europe on the 3 day  
3 limits which are hard limits, and let's be frank,  
4 they're a lot more onerous?

5 MR. FENTON: First of all I just want to  
6 be clear that I didn't mean to imply by that  
7 bullet that ICE Futures Europe was implementing  
8 position accountability rules. I think the idea  
9 is that when there's a position that would be at  
10 or above the position accountability rules that  
11 apply to the U.S. exchange, in this case NYMEX,  
12 that we would be notified.

13 It is my impression that we would be  
14 notified for positions above the spot month 3,000  
15 contract limit. I think it's a good thing that we  
16 be notified. I think it's an affirmative action  
17 on the part of ICE to do that, but we will be  
18 getting the large trader data. We will have seen  
19 it for ourselves. We will know that the position  
20 is at that level.

21 CHAIRMAN LUKKEN: Dr. Newsome, and then  
22 a couple of Commission comments.



1                   MR. NEWSOME: Thank you, Mister  
2 Chairman. I wanted to follow-up on Kevin's  
3 question. I guess at the end of the day, getting  
4 the information is one thing, John. How will you  
5 use that information particularly if you have  
6 concerns about the positions?

7                   MR. FENTON: I think if we had concern  
8 about the size of the position on either exchange  
9 or in combination, we would pursue it jointly with  
10 the FSA to take action in both markets if that  
11 were necessary so that I think it would be a  
12 collaborative effort on the government regulators  
13 and ultimately the exchanges themselves that the  
14 right think be done, but I think it would involve  
15 joint activity.

16                  COMMISSIONER DUNN: John, if you would  
17 pull up your second slide which is your commitment  
18 of traders report on NYMEX crude which is the WTI.  
19 ICE has somewhere between 25 to 35 percent of that  
20 contract in their market. What do you see in this  
21 commitment of traders report from ICE and what is  
22 reported in this?

1           MR. FENTON: There is nothing in this  
2 report regarding ICE's positions. There are just  
3 positions on NYMEX.

4           COMMISSIONER DUNN: So we're not seeing  
5 somewhere between 25 to 35 percent of the total  
6 package then in this report?

7           MR. FENTON: No, not in this report.

8           COMMISSIONER DUNN: Will we be able to  
9 see that as we begin implementing this new  
10 agreement that we have with FSA and ICE?

11          MR. FENTON: I think we'll have  
12 information that is similar to the information  
13 that goes into this report, so internally we will  
14 have this kind of information, but we have  
15 produced commitment to traders reports for the  
16 markets that we regulate.

17          COMMISSIONER DUNN: But it won't be  
18 transparent to the rest of the consumers at large  
19 then?

20          MR. FENTON: If we didn't make it  
21 public, it wouldn't be known to the public.

22          COMMISSIONER CHILTON: On this vein I've

1 got a question for Dr. Newsome and Mr. Short.  
2 Let's step back. Whether or not there's anything  
3 going on in the look alike contracts, we don't  
4 know and we're gathering this information, but I'm  
5 going to set the stage. Dr. Newsome, say you had  
6 company X that had trading positions on NYMEX  
7 below the position level, but since we don't have  
8 similar position levels on ICE Europe, if those  
9 were say twice the amount of the position limits  
10 that you have on NYMEX, would that be a concern  
11 for potential manipulation of the crude oil  
12 market?

13 MR. NEWSOME: Commissioner, I think  
14 certainly it wouldn't necessarily indicate that  
15 there was manipulation, but it's one of the  
16 primary tools that both we and the CFTC utilize to  
17 evaluate whether or not there is possible  
18 manipulation. So the bottom line answer is, yes,  
19 that would cause concern and we would think it  
20 should be looked at much more closely.

21 COMMISSIONER CHILTON: So then we have  
22 the situation where, and again this is

1       theoretically, company X is just under the  
2       position limits on NYMEX, they've got twice or  
3       two-thirds as much on U.K., then we've got to work  
4       with as what Mr. Fenton was saying with the FSA  
5       and with ICE to try and reduce that. So that  
6       makes it sort of difficult because as Mr. Arbit  
7       said, we don't have the legal certainty, in fact  
8       we have legal certainly in the negative, we can't  
9       regulate a foreign board of trade now. We can  
10      work with them with our no action letters, et  
11      cetera, but we don't have the ability to tell ICE  
12      and the U.K. you have to set position limits and  
13      you have to reduce them. Before I go to Mr.  
14      Short, as I do have a question for him, I just  
15      wanted to ask Mr. Newsome one more. So you are on  
16      the Dubai exchange. You have a no action letter  
17      for a WTI contract there that's not trading yet.  
18      Do you or will you have position limits on that  
19      and is so what will they be? Will they be akin  
20      to, if you have them, the positions on NYMEX?

21                   MR. NEWSOME: Currently with regard to  
22      the Dubai Mercantile Exchange, WTI is not traded.

1 We only trade the Amman physical contract. If and  
2 when a WTI is traded of which we do have  
3 regulatory approval to list a cash TI, we have not  
4 listed it yet, when and if we do, we will submit  
5 large trader reports and have position limits  
6 similar to what NYMEX has today.

7 COMMISSIONER CHILTON: Mr. Short, one,  
8 this information that ICE has been providing via  
9 FSA is very helpful. We thank you for it, you've  
10 been cooperative, and we look forward to improving  
11 it both in how we receive it and looking at what  
12 we think will be helpful. Feel free to comment on  
13 anything I've asked now, but I'm interested more  
14 in your global perspective. We don't produce all  
15 this oil in the U.S. This is a global oil market.  
16 How are we going to deal with that in the future?  
17 These are 24-7-365 markets around the world. How  
18 do you think we should be looking at that as  
19 regulators and as an industry?

20 MR. SHORT: I'd be happy to answer that.  
21 Just quickly giving some background information,  
22 ICE Futures Europe presently has a position

1 management system. It's not exactly the same as  
2 the NYMEX system. We look at contracts, the first  
3 PROMOF (?) contracts coming into expiration and  
4 delivery and positions are monitored with an eye  
5 toward preventing distortions. Getting back to  
6 the question that Commissioner Chilton asked about  
7 what would happen if NYMEX saw a position being  
8 exceeded and had a concern about manipulation or  
9 distortion in the market, I assume there would be  
10 a dialogue with the CFTC. If we had a  
11 communication from NYMEX, the CFTC, or the FSA  
12 that they thought that a market participant was  
13 engaging in any kind of manipulative activity and  
14 needed to be ordered down, we would order that  
15 market participant to decrease their position, no  
16 two ways about that. There should not be any  
17 concern about actually enforcing either NYMEX or  
18 going back the other way if we had a concern about  
19 market manipulation about that order being carried  
20 out.

21 Just getting back to your last question  
22 about how do you get your arms around the crude

1 oil market, I think it's a very good question  
2 because crude oil is by definition a global  
3 market. We in this country import I think it's  
4 approximately two thirds of our oil that we  
5 consume so the idea that you can regulate crude  
6 oil trading just by looking at one contract or one  
7 market I don't think holds up at the end of the  
8 day. There are lots of other parts of the world  
9 that not only use the WTI contract, but they use  
10 our Brent crude futures contract. And ultimately  
11 I think any legislative or regulatory solution has  
12 to involve mutual recognition of regulatory  
13 regimes that are comparable and ultimately  
14 regulatory cooperation if you want to get your  
15 arms around the question.

16 MR. HEIMLICH: First of all, that last  
17 recommendation I completely concur with, that we  
18 need to look at this in the global context.  
19 Perhaps ultimately it's going to take a treaty or  
20 some type of global agreement. I think a lot of  
21 this activity is going to be over the counter too  
22 and it's not going to be enough to address ICE and

1 NYMEX or even Dubai. By the way, I do believe you  
2 have regulatory authority over U.S. persons or  
3 U.S. entities who trade abroad and that's one way  
4 of doing at this.

5 Commissioner Chilton, I appreciate that  
6 you did get to a clarification of the question I  
7 had for Dr. Fenton about the new reporting  
8 initiatives which as he and Dr. Arbit were I was  
9 saying this is a wonderful step in the right  
10 direction, but it does sound like it's more  
11 transparency to the regulator but not to the  
12 general public and I would suggest that it's still  
13 short of full transparency. So for example when  
14 Mr. Harris goes up before the Senate and testifies  
15 and talks about growth in commercial net length  
16 versus commercial net length, we don't have the  
17 level of granularity to say is this right, is this  
18 wrong. We need I think as the public to be able  
19 to dig into this new level of reporting  
20 granularity that the regulators themselves will,  
21 otherwise it's in the dark.

22 Lastly, if I could just add, if the



1 majority of people around the room think that 137,  
2 150, or 200 is completely supported by  
3 fundamentals out there, I have a tough time  
4 believing that it's very hard to find someone in  
5 the production business, and perhaps Mr. Felmy can  
6 comment, who can tell me that the marginal costs  
7 of production of a barrel of oil these days is  
8 triple digits or at least above 110 or pick your  
9 number, but I can only take that inversely as the  
10 conclusion. John, can you shed some light on  
11 that?

12 MR. FELMY: Certainly for most of the  
13 production it's not, but that's not the point.  
14 It's the fundamentals of supply and demand  
15 irrespective of the cost of production. This is a  
16 very complex issue and there are a lot of very  
17 smart people on both sides of it, but in terms of  
18 that I just look at if you really believe that the  
19 price is artificially high for any reason then  
20 think about your econ 101's supply and demand  
21 curves. Then you have a situation where supply is  
22 greater than demand and you should see something

1       happening like inventory accumulation. We're not  
2       seeing that. Or is it perhaps that producers are  
3       managing the situation so you don't have  
4       inventories? Or is it a vertical demand curve in  
5       the sense of extremely low? That's possible. Or  
6       finally it is just the data is bad? So those are  
7       really the fundamentals you've got to sort  
8       through, otherwise just from simple econ 101, I  
9       can't disagree that it's the fundamentals.

10               CHAIRMAN LUKKEN: I just want to comment  
11       too about the commitment of trader data and the  
12       information we're receiving from FSA. Certainly  
13       we want first to get the information, to improve  
14       it, to increase the transparency so that we  
15       understand the participants and the end users in  
16       the markets. There's a separate question of  
17       whether we then publish that for the public as  
18       part of the commitment of trader reports and  
19       that's something we'll consider. I don't want to  
20       make it sound like we've made a decision yet. We  
21       have not crossed that bridge yet as the  
22       Commission. There are things we'll have to

1 consider what the public value of that might be.  
2 But certainly that's something we'll consider as a  
3 Commission and try to make decisions as that  
4 information is improved. With that let's turn to  
5 Laura Campbell.

6 MS. CAMPBELL: Thank you. My question  
7 is for Mr. Casturo and Mr. McCoy. When an index  
8 fund rolls forward, how far into the future do  
9 they roll forward?

10 MR. CASTURO: Within the construct of  
11 the benchmark S&P/GSCI, in the case of oil it's  
12 from the first to the second year, by some of the  
13 other commodities it may skip a year or two, but  
14 key factor is the benchmark ones are always  
15 rolling from the first to the more deferred either  
16 second or slightly further contracts. The  
17 modified rolls that over-the-counter and swap  
18 dealers are now starting to implement are rolling  
19 them a little bit further out the curve. We have  
20 things that go in the case of oil out to the sixth  
21 or twelfth year -- but generally it's first to  
22 second or third.

1 MS. CAMPBELL: Thank you. I guess my  
2 concern as we're talking about economics 101 is  
3 that there seems to be a lot of money that's in  
4 the short term and not in the long term. It also  
5 occurs to me that if you are an investor and  
6 you're looking for this exposure, why not just  
7 invest in an oil company like Exxon who I think  
8 goes to great lengths that they follow that, they  
9 don't do any hedging themselves, such that we can  
10 bring the supply and demand picture back to where  
11 we have more supply? Do you have any sense on the  
12 commercial side why you have more people rolling  
13 to the commodity side as opposed to equities?

14 MR. MCCOY: I think as Mr. Casturo had  
15 indicated and I think our traders are seeing the  
16 same that the primary interest that we're getting  
17 from institutional investors is broad  
18 diversification, diversifying their equity in bond  
19 portfolios and with other interests and to protect  
20 against inflation as well. So conceivably they  
21 could take the course of just a broad  
22 diversification in the equities market, but

1 they're seeking diversifying further.

2 MR. CASTURO: I would add that companies  
3 like Exxon are not capital constrained, they don't  
4 need the investor to make infrastructure  
5 investments, and what the investor in the  
6 commodity space is doing is giving them the signal  
7 that it's a safe environment to put their capital  
8 to work in investing in infrastructure because the  
9 forward curve price provides some certainty that  
10 they'll return to employ that capital.

11 CHAIRMAN LUKKEN: I think Laura raises a  
12 good question though and I think it's something  
13 that the Commissioners think about too, these  
14 practices developed by index traders over the  
15 years developed many years ago, the 5 day Goldman  
16 roll that everybody is familiar with and how the  
17 two nearby months -- my question is do we need to  
18 rethink the practices of index funds and how they  
19 enter the market? I think concerns in the public  
20 are maybe this is an elephant sitting in a hot  
21 tub, that it's sort of raising the water level for  
22 everybody here, but are there ways to displace

1 that? If you're looking for broad exposure, it  
2 should be a 5 day roll, should it be a 10 day  
3 roll, should it be a 30 day roll, should it be in  
4 multiple months that may help actually the  
5 commercials in farther out months looking for  
6 exposure over the long term that maybe benefit  
7 from that liquidity that you bring to the markets  
8 that we agree that is beneficial? Are these some  
9 of the things we should be thinking about as to  
10 how index traders develop practices and how they  
11 come into the markets?

12 MR. CASTURO: I think the industry has  
13 already addressed that with what we're calling  
14 enhanced strategies. The OTC business on our desk  
15 right now is only 50 percent invested in the  
16 generic initial benchmark indices and the other 50  
17 percent is modified rolling strategies that get  
18 exactly to your point. So whether we did it on an  
19 OTC basis or the benchmark strategy is really the  
20 difference that we're talking about. I think it  
21 actually makes more sense to do it on an OTC  
22 basis, again going back to my point of the

1 diversification. If we try to do it on the  
2 benchmark then we just have a concentration in  
3 different places because there would be only one  
4 possible solution, that one benchmark, and by  
5 doing it OTC we can customize and let people  
6 distribute their investments all over the curve on  
7 a case by case basis.

8 COMMISSIONER DUNN: Mr. Casturo, your  
9 handout I found very educational. It was very  
10 helpful to me. But I'm wondering as we have the  
11 notional values of these as they increase in value  
12 in the example that you gave from January 2, 2007,  
13 to June 5, 2008, where it went up \$73.74 billion.  
14 Then I go back and look at the initial investment  
15 or the weight of the initial investment in  
16 commodities. Are those readjusted over the time?  
17 Say you start off with 20 percent crude oil and 5  
18 percent wheat, the crude oil does very good, the  
19 wheat doesn't do well, do you readjust to get back  
20 to this original pie during the course of holding  
21 this index?

22 MR. CASTURO: Yes, the index is

1 continuously rebalanced to make sure that the  
2 returns are representative of the index  
3 distribution that's the targeted index  
4 distribution of commodities.

5 COMMISSIONER DUNN: And that's done  
6 during the roll?

7 MR. CASTURO: Yes.

8 CHAIRMAN LUKKEN: Just to clarify,  
9 products that have increased proportionally higher  
10 than other commodities you're actually selling  
11 into this markets versus buying into others that  
12 were underperforming? Is it countercyclical in  
13 some ways?

14 MR. CASTURO: The mechanism you're  
15 describing is correct. To keep the ratios --  
16 where they're targeted ratios, if one were to  
17 overperform -- the one that underperforms, there  
18 would be some redistribution of that.

19 CHAIRMAN LUKKEN: And a related  
20 question, too, we saw a very large run-up in  
21 prices on Friday to over \$10. Is that something  
22 that index trading typically -- it sounds like



1       it's sort of the buy and hold strategy. Is that  
2       something that index traders get involved in and  
3       that's sort of a one day price move or were index  
4       monies putting more money into that market during  
5       that period of time?

6                   MR. CASTURO: I guess my only comment on  
7       that would be that the typical index investment is  
8       by nature of the participants in index investing  
9       done on a much longer term time horizon and it's  
10      usually the process of a board approval to put  
11      their endowment assets or pension fund assets to  
12      work and not really relative to any short term  
13      price signals in the market.

14                   CHAIRMAN LUKKEN: I wonder if your  
15      government observers have any thoughts or  
16      questions or comments? Guy, do you have anything  
17      to add? I'll take two more comments and then I  
18      think we're going to take a short break for some  
19      coffee and let everybody break. Let's first turn  
20      to Paul Cicio, actually.

21                   MR. CICIO: This has been very helpful.  
22      Thank you. There are still a lot of things I'm

1 not sure I quite understand, but it's helped my  
2 educational process. I think what I'm hearing is  
3 that index funds are not contributing to the  
4 higher price of natural gas and crude oil. And at  
5 the same time, crude oil, you have the major oil  
6 companies saying that it should be somewhere  
7 between \$50 and \$70, you have OPEC saying that  
8 they think the price should be \$70. On natural  
9 gas it's not a global market, it's a regionally  
10 priced product. We have adequate supply versus  
11 demand, adequate inventories, yet over the last  
12 year we've seen a 65 percent increase in the price  
13 of natural gas. So something fundamental has  
14 continued to happen or evolve in the marketplace.  
15 If it's not index funds, what is it? I don't have  
16 the answer, but I hope we do get there. Thank  
17 you.

18 CHAIRMAN LUKKEN: Skip?

19 MR. HORVATH: Yes. I actually have a  
20 pretty basic question for John Fenton. John, when  
21 you talked earlier about I'm going to call it  
22 anecdotal evidence that there's no correlation

1 between the curves you showed and the price of the  
2 commodity, is there more rigor behind that in  
3 terms of have you analyzed, put a correlation on  
4 it, you actually showed a negative correlation, is  
5 it negative or is it zero, and for other  
6 commodities as well and not just oil?

7 MR. FENTON: My surveillance group has  
8 not done that. I think our chief economist folks  
9 have looked at categories of traders and I believe  
10 it includes index traders and have not found a  
11 correlation. I think that actually in their case  
12 they're looking at within a market, trading  
13 activity, not across markets, but within a market  
14 do changed positions correlate with or associated  
15 with price moves. I wish they were here but I  
16 think generally they have found that both managed  
17 money traders, a subgroup of speculators in  
18 general or larger professional managed money  
19 traders, have found that they don't tend to lead  
20 prices. I'm not sure if they're done the same  
21 thing for index traders, but the long and short of  
22 it is I think my group monitors trading day to day

1 and positions day to day, and yesterday's trading  
2 activity is an example now. I frankly had not  
3 looked at the data to say on Friday there was any  
4 reason to believe index traders were involved in  
5 the market. I suspect they were not. So in  
6 dealing with experiences in the various markets --  
7 appraising market earlier this year, we have not  
8 found that when for example wheat prices or crude  
9 prices are particularly strong that it's  
10 associated with the build-up of index trader  
11 positions.

12 For the reasons I mentioned earlier, we  
13 don't have a complete handle on index trading.  
14 The data is not good enough for the energy markets  
15 and we're going to be improving it. But in the ag  
16 markets where I think the data is quite good, we  
17 have not seen a correlation between trading of  
18 index positions and price moves, but it not based  
19 on a rigorous study, it's based on watching the  
20 market and a feel for the market.

21 MR. HORVATH: I guess the follow-up  
22 question is, and maybe you can't answer this and

1 maybe it's not even appropriate, but why is there  
2 this widespread perception among the press and on  
3 Capitol Hill that there is a strong correlation?  
4 It seems almost to be conventional wisdom at this  
5 point.

6 MR. FENTON: That probably isn't for me  
7 to answer. In a way it's understandable. The  
8 feeling is if there's \$200 billion or whatever the  
9 right number is that has come into the market in  
10 the last few years and it's all on the long side,  
11 I think the view is it's too much money chasing  
12 too few goods and that doesn't necessarily have to  
13 have an upward price effect. I think there are  
14 some flaws in that reasoning. I'm not completely  
15 dismissing it as a possibility. Certainly we're  
16 open to the possibility that it is having an  
17 effect on the market. But futures markets and  
18 futures contracts are not fixed goods or fixed  
19 demands. Your effect on the market is if you're a  
20 buyer, first of all, you don't want an effect on  
21 the market. You don't want your buying to be at  
22 ever higher prices and ultimately your effect is

1 the amount of price effect that is necessary to  
2 draw liquidity on the sell side. Then one could  
3 imagine that it must have some effect when it  
4 comes into the market, but does it persist? Is it  
5 embedded thereafter in the price or does it  
6 dissipate?

7 CHAIRMAN LUKKEN: One more question and  
8 then we're going to take a short break.  
9 Commissioner Dunn?

10 COMMISSIONER DUNN: I had to ask you  
11 when I saw your presentation if you'll go back to  
12 your first slide that you have of the increase in  
13 the price of crude oil. Looking at that I'd asked  
14 you to prepare a similar chart based on the value  
15 of the dollar versus that of the euro. Do you  
16 have that chart with you? I know you're not here  
17 to try to determine what is causing the increase  
18 in crude oil, but it certainly is an educational  
19 piece for me to see that the U.S. dollar is about  
20 48 percent of that of the euro and it would occur  
21 to me that our monetary policies have a great deal  
22 to do with the run-up in price of crude oil.

1                   CHAIRMAN LUKKEN:  Let's take a break.  
2                   There's plenty more to talk about.  Fifteen  
3                   minutes for coffee and then we'll jump right back  
4                   into it.

5   (Recess)

6                   CHAIRMAN LUKKEN:  Welcome back.  We're  
7                   going to try and pick up on some of the topics we  
8                   were already discussing and I wanted to start by  
9                   talking about the Foreign Board of Trade program  
10                  issue that we had raised earlier in the program.  
11                  The program that we've developed over time,  
12                  obviously we are trying to in a global atmosphere  
13                  develop a network of regulation around the world  
14                  that recognizes globalization.  Something that has  
15                  been happening here at the CFTC since 1996 is our  
16                  Foreign Board of Trade no action process to allow  
17                  U.S. customers to foreign boards of trade  
18                  overseas.  Obviously the WTI contract listed on  
19                  ICE raised some questions 2 years ago and we did a  
20                  thorough rule making and hearing to try to address  
21                  some of those concerns.  But my concern is by  
22                  shutting off that type of a program we may lose

1 access to all of those markets and I'm not sure we  
2 can really control the flow of money to those  
3 markets even if we decide to turn it off. I may  
4 not like the evening news, but turning off the TV  
5 does not stop the news from happening. So I want  
6 to make sure that we have a found program that  
7 makes sense, that's getting us the right  
8 regulatory information to do our job to ensure  
9 that there's not manipulation in the markets, that  
10 people aren't gaming one market against another.

11 I thought it would be useful to turn to  
12 an unlikely suspect to talk about this issue who  
13 is Jim Newsome, somebody is competing against  
14 somebody who is operating a foreign board of  
15 trade, delisting a contract in competition to Jim.  
16 You've had my seat before. We're trying to figure  
17 this out. Are we doing the right things? Are we  
18 asking for the right information? I wanted to  
19 talk about you, that if we did shut it off, what  
20 would be the ramifications not only for us in the  
21 U.S., but also what would your competitive  
22 ramifications as you try to seek access overseas



1 and in other markets that may retaliate against  
2 such actions in the United States? I just wanted  
3 to get your views on this issue.

4 MR. NEWSOME: Thank you, Mister  
5 Chairman. I'm more than happy to give you my  
6 views, and fully recognizing that it is a very  
7 sensitive topic. Also recognizing that the no  
8 action process has worked very, very well for both  
9 U.S. markets as well as foreign markets and  
10 provided the kind of access to differing customer  
11 bases without having to become regulated entities  
12 of that foreign jurisdiction.

13 I think you are asking the right  
14 questions. If anything, I might add that maybe  
15 you're a little bit too sensitive in the way  
16 you're some of the questions, and I'll raise a  
17 couple of those thoughts. Certainly the big fear  
18 from the exchange standpoint, I know a fear of the  
19 Commission is that if you get too strict with  
20 regard to requiring foreign boards of trade to  
21 come in from a regulatory standpoint, then U.S.  
22 exchanges open themselves to retribution from

1 other foreign jurisdictions who make it more  
2 difficult for us to access their customers and  
3 certainly that is a concern. Certainly that's not  
4 a path that we want to go down because right now  
5 it's a very open marketplace with all legitimate  
6 exchanges having access to global customers.

7           Some in the Congress have brought up  
8 that there should be a revocation of foreign  
9 boards of trade no action letters and I think  
10 that's the worst thing that could happen. I do  
11 think there's appropriate middle ground. The  
12 Commission is asking the questions that you need  
13 to to find that middle ground. But I guess when  
14 we raised the issue 2 years ago when there was a  
15 debate here at the Commission and among industry  
16 participants, a lot of people made it seem like it  
17 was a competitive issue between NYMEX and ICE and  
18 we never took the position that ICE shouldn't have  
19 the ability to list the contract. Our primary  
20 concern was unfortunately pretty much the  
21 situation we're in now in which the CFTC and  
22 therefore the U.S. Congress doesn't have access to

1 transparent information on key U.S. contracts.

2 To me when you look at the foreign board  
3 of trade recognizing that it serves a very, very  
4 important role, I thin it's a slippery path to  
5 take if you started saying should we have to bring  
6 somebody in who's currently under the no action  
7 and require registration? That's a path that I  
8 don't think that we should go down. However, the  
9 reason that people come in for the no action  
10 letters is because they want access to U.S.  
11 customers and I think that's big stick for the  
12 Commission to have without requiring registration.  
13 I would contend that those no action letters could  
14 conditioned to say we're happy giving you access  
15 to U.S. customers but in cases that the Commission  
16 determines appropriate whether it's the  
17 sensitivity of the contracts at heart to say but  
18 for this access we're going to require large  
19 trader reports so that market can be completely  
20 transparent and we want to make sure there is some  
21 kind of position accountability.

22 Really the tools that John and his group

1 use in market surveillance every day is the  
2 cornerstone of what the Commission does that I  
3 think is an appropriate tradeoff for access to  
4 customers here. So in general, Mister Chairman,  
5 those would be my thoughts.

6 CHAIRMAN LUKKEN: I think the Commission  
7 recognizes we're always open for improvements,  
8 enhancements and we do the best we can based on  
9 the information we have, but we want to always try  
10 to improve the program and harmonize with other  
11 regulators on how we oversee the market and that  
12 certainly is evidenced by our recent announcement  
13 on getting better data. Paul Pantano, I think you  
14 also had some thoughts from FIA's point of view on  
15 this issue.

16 MR. PANTANO: Yes, thank you. First I'd  
17 like to call everyone's attention to a statement  
18 the FIA issued today which is related to this  
19 topic, supporting the Commission's efforts to  
20 improve price transparency and enhance market  
21 surveillance. The FIA believes that the  
22 Commission's approach to the foreign board of

1 trade issue has been productive in a number of  
2 ways some of which former Chairman Newsome  
3 mentioned, but it has definitely increased trading  
4 opportunities for customers, it's promoted some  
5 interesting developments in electronic trading, it  
6 has promoted competition among exchanges which is  
7 always a good thing for customers, and it has  
8 importantly fostered improved cooperation among  
9 international regulators. Commissioner Dunn  
10 pointed out today that this is an international  
11 issue that the Commission is struggling with and I  
12 think you've seen the benefit of the approach the  
13 Commission has taken with the recent agreement  
14 with FSA and ICE Futures Europe. We can't pretend  
15 that these other jurisdictions don't exist as you  
16 just pointed out, and it's important for the  
17 regulators to cooperate and obtain information in  
18 a number of different ways. John Fenton's slide  
19 today identified all of the enhanced information  
20 that the Commission is going to receive as a  
21 result of that agreement and if the Commission  
22 were to heed requests by some parties to withdraw

1 no action requests, the Commission is going to  
2 lose access to all of that valuable information.

3 CHAIRMAN LUKKEN: There are a lot of  
4 traders around the room. I'd just be curious,  
5 what do you choose one market versus another? Is  
6 it price? Is it liquidity? Do the regulations,  
7 the rules of the road of the market matter that  
8 it's going to drive you to ICE because it's less  
9 onerous? There aren't the position limits in the  
10 last 3 days of days of trading as has been  
11 indicated. What are the factors that bring you to  
12 one place versus another? Any thoughts?

13 MR. STANTON: I think maybe it's  
14 helpful just for me to brief description of how we  
15 run our business. Within the energy team at  
16 Citadel we're a fundamental investor so we spend  
17 our time evaluating supply and demand and making  
18 our investment decisions based off of that. So as  
19 we look at the different markets we can access,  
20 what really brings us to markets is transparency,  
21 liquidity, and oversea friction (?) costs. So  
22 those are really the driving points that bring us

1 to the market and so as we evaluate the different  
2 instruments that we can use, those are key metrics  
3 for us.

4 CHAIRMAN LUKKEN: Bo, I think you had a  
5 comment.

6 MR. COLLINS: One of the huge drivers  
7 for any trader just simply because of the  
8 transactional nature and cost of transactions is  
9 liquidity, and liquidity is a funny animal in that  
10 it sort of begat -- so in the construction of any  
11 market or any contract for that matter, you end up  
12 reacting as a trader to a lot of very, very small  
13 nuances and subtleties and this is where I think  
14 it's reasonable to have a keen awareness of the  
15 potential competitive forces in foreign  
16 jurisdictions because once a moment of liquidity  
17 begins to shift to another jurisdiction or another  
18 exchange, it becomes very, very difficult to  
19 recover, and I would say simply the formation of  
20 liquidity is probably the biggest driver of what  
21 traders pay attention to in terms of where they  
22 want to conduct a transaction.

1                   CHAIRMAN LUKKEN:  Much has been made too  
2                   about the fact that ICE is a cash settled contract  
3                   not requiring physical delivery of the West Texas  
4                   crude oil versus the NYMEX, the physical contract.  
5                   Does that matter for regulatory purposes?  
6                   Obviously we have position limits that are meant  
7                   to ensure that one trader is not able to hold in  
8                   the last month of trading a position that could  
9                   corner or squeeze the market.  That has been  
10                  around since the beginning of the futures markets  
11                  and the Hunt silver crisis and everybody knows  
12                  about examples of those types of corners and  
13                  squeezes.  But should it matter from a regulatory  
14                  point of view whether it's cash settled versus a  
15                  physical settle?  Do limitations still matter, the  
16                  position limits in those types of market?

17                  MR. COLLINS:  I would say they certainly  
18                  matter.  It's something that you want to play  
19                  close attention to.  I do think ultimately it's  
20                  important for a commodity contract to reflect the  
21                  fundamental economic forces of the commodity it  
22                  represents.  So ultimately within the construct of



1       either a contract or a series of contracts, you  
2       want one or some of them to be reflecting the  
3       physical activity of that flow of commodity and  
4       that's handled either through the reporting of  
5       indices, it's handled through physical delivery,  
6       or it's handled through having a series of  
7       contracts that relate to one benchmark as they do  
8       in the case of WTI and NYMEX. NYMEX has the  
9       physical contract that sets the settlement for the  
10      WTI contract and if you go through termination  
11      with a position in that contract, you're required  
12      to deliver it.

13                   CHAIRMAN LUKKEN: Johnathan Short and  
14      then Sean.

15                   MR. SHORT: I just wanted to pick up on  
16      one point that was made about liquidity and just  
17      give some people a perspective about ICE futures  
18      and Europe's markets. In talking about WTI, I  
19      would just make sure that people know that our  
20      other contract, the Brent crude futures contract,  
21      we have the deepest liquidity in our markets for  
22      that contract and a lot of the trading that occurs

1 on ICE Futures Europe is actually spread trading  
2 between the Brent crude futures contract and the  
3 WTI contract and related trading. So I think  
4 that's one of the reasons that some people have  
5 looked to our markets.

6 MR. COTA: There is becoming a  
7 disconnection between the physical markets and the  
8 financial aspects of these. I was recently  
9 talking with an investment banking person and they  
10 said really right now there are three world  
11 currencies. There's the U.S. dollar, the euro,  
12 and commodities, and in particular energy within  
13 those commodities, and that you can have an  
14 economic model where you have demand destruction  
15 in the underlying commodity that won't affect the  
16 economic model of the financial instrument  
17 particularly if that physical portion of the  
18 market becomes a smaller and smaller portion. I'm  
19 almost unique in the trading environment where I'm  
20 actually taking physical delivery and bringing it  
21 out to the retail consumer but that's a very, very  
22 small amount. One of our concerns in the heating

1 oil industry which although there's plenty of  
2 supply and just so you all know there's been  
3 demand destruction, sales are way down and EIA  
4 data is all delayed and I've got people chopping  
5 wood everywhere, so wood is going to replace me.

6           So what's happening is that as the  
7 financial models for these types of trades become  
8 a larger and larger portion, our supply network in  
9 hearing oil in particular more so than the other  
10 commodities relies on the physical delivery  
11 contracts and if the physical delivery contracts  
12 become marginalized because the financial segments  
13 overtake that so people no longer even care about  
14 the physical delivery, then I've lost my supply  
15 and that's critical. I think you're seeing it  
16 somewhat in the grain elevator scenarios where  
17 they've said we're not going to price off from the  
18 CME contracts, I think it's CME, because it's now  
19 to the point of ridiculousness that we're not  
20 going to be able to supply in these sorts of  
21 volumes and there's a disconnect and I'm afraid  
22 that we're getting the same disconnect. My

1 concern is by the time that the large players, the  
2 investment funds that are doing the long term  
3 buying one directional, going long only, finally  
4 realize that there's been complete demand  
5 destruction, the market is going to collapse in a  
6 very short order and this bubble when it bursts is  
7 going to do it in a very disorderly way and I'm  
8 not sure how that serves either the economy, I as  
9 a person who buys futures contracts, or even the  
10 traders. We need to deal with that issue some  
11 place. There is a large group that is dominating  
12 the industry to the point where the physical  
13 markets are almost immaterial.

14 MR. HEIMLICH: I think this comes back  
15 in part to the transparency issue. I think  
16 everyone agrees here that we don't want to to the  
17 extent we don't think there is a problem and we  
18 don't want to push it to outside U.S. Borders, so  
19 I think one suggestion is to have a global  
20 consolidated commitment of traders report that is  
21 sufficiently granular to understand the categories  
22 of trades going on regardless of what geography

1 they originate. I know that's a tough task. And  
2 it should be able to account for the fact that  
3 still I think oil on foreign boards of trade is  
4 not subject to some of the closing we had in the  
5 Farm Bill. We should look at the exemptions on  
6 reporting requirements, and I think the threshold  
7 is set too high now so that whatever that  
8 consolidated report ends up looking like, it  
9 should capture regardless of whether you're a  
10 large trader or not.

11 CHAIRMAN LUKKEN: We do capture a lot of  
12 -- I think John said 97 percent of the oil markets  
13 and I think it was intended to ensure that we get  
14 the large traders who can manipulate the markets,  
15 so that we would have to evaluate obviously what  
16 cost and value that getting that extra 3 percent  
17 might mean, but certainly the point is well taken  
18 that transparency is important for these markets.

19 Foster, I know you've been interested in  
20 commitment of trader issues as well and I'm going  
21 to pick on you since you're close to me. Do you  
22 have thoughts on what we might be doing

1 differently in this area?

2 MR. SMITH: I think we hit on it a  
3 little bit before break, and unlike Don, I didn't  
4 have the benefit of preparation since I only found  
5 out a few minutes ago that you were going to call  
6 on me, so everybody will be pleased that that will  
7 probably keep me brief.

8 I think a lot of my peer group and  
9 colleagues over the last let's say 5 to 7 years  
10 probably all would agree that the information  
11 that's contained in the commitment of traders  
12 reports has become increasingly less useful and  
13 that's just been a function of industry  
14 participants changing and perhaps, I don't want to  
15 say you guys not keeping up with that because  
16 that's sort of an admonition and that's not what  
17 I'm trying to say, but that's why you're asking us  
18 how can we change it to perhaps make it a little  
19 bit more useful and I think a step in the right  
20 direction is the sort of collaborative agreement  
21 that you guys have announced with the FSA and  
22 that's great that you're going to be getting the

1 information with respect to the WTI look alike.  
2 But as someone else pointed out a little bit ago,  
3 if you just use that for your own kind of  
4 consumption and don't take the step to disseminate  
5 it in a more broad fashion then I think it really  
6 doesn't benefit the right people. So I for one  
7 would like to see just like for example 3 or 4 or  
8 5 years ago when the NYMEX introduced the NN  
9 contract which is essentially the NYMEX look alike  
10 swap although I do think it's a futures contract  
11 that's just cash settled, you guys have included  
12 that Henry Hub swap in the composition of the COT  
13 report and I think that's added to the usefulness.  
14 But again in the interests of transparency and  
15 trying to see the big picture, it still is not  
16 telling the whole story if you look at futures and  
17 options combined and you look at swaps and I guess  
18 the NYMEX Cleared, the LN contract, options  
19 combined, you're still missing a large piece of  
20 what's going on. And to the extent that you guys  
21 are going to begin getting that information on  
22 WTI, I don't know, A, why you wouldn't be getting

1       it on the nagas, and, B, why you wouldn't be  
2       disseminating it to the broader public.

3               MR. FOX: Let me start off by saying  
4       that I think the NYMEX is far more efficient today  
5       as a result of the competition from the ICE.  
6       Buy-ins are closing on 85 percent being traded  
7       electronically as opposed to calling down to the  
8       floor and executing in the pit, so that's a  
9       benefit that all traders are happy with.

10              To answer your question about physical  
11       versus financial settlement and whether it's  
12       important, I would say at least for natural gas  
13       it's critically important because most of the  
14       natural gas is priced on the last day. Most of  
15       the utilities, munies, co-ops, buy their gas at  
16       index on the last day or maybe on the average of  
17       the last 3 days or something along those lines.  
18       They really just want to buy their gas at the  
19       market so that their state regulators can be  
20       convinced that they were prudent in their buying  
21       practices and that they weren't speculating on  
22       flat price. It's important that the index that is



1 settled at the end of the day represents the  
2 market, so really the last half-hour on the last  
3 day is where the bulk of the natural gas in the  
4 United States is priced. The limit for  
5 speculators on the last day is 1,000 contracts and  
6 that's 1,000 contracts for the entire entity. My  
7 firm, for example, has four different entities  
8 that trade natural gas and it includes option  
9 delta so you have to add up all the participants  
10 at your firm who trade natural gas including  
11 option delta and make sure that you are within  
12 plus or minus 1,000 on the last day. However,  
13 that does not apply to ICE. In fact, on the last  
14 day of trading I've seen some eye-popping volumes  
15 on the buy side and I wonder sometimes how people  
16 could buy such astronomical amounts of natural gas  
17 on the last day. Clearly you couldn't do it on  
18 the NYMEX because just the sheer size would cause  
19 you to exceed the limit, so that's why it's  
20 important that the limits apply to the financial  
21 settlements as well.

22 CHAIRMAN LUKKEN: Thank you. Obviously

1 I mentioned in my opening statement that we are  
2 implementing the Farm Bill provisions that would  
3 place responsibility on some of these types of  
4 contracts including the ICE natural gas look alike  
5 contract where they would be required to put  
6 position limits and accountability limits on these  
7 contracts after we do our rule makings in this  
8 area. Laura, I think you have your card up.

9 MS. CAMPBELL: Yes. I'd just like to  
10 add onto that you're exactly right, we do price  
11 most of our natural gas at that last hearing and I  
12 guess I'm wondering because there was a time when  
13 it was priced over a longer period of time.  
14 Perhaps there's a commercial reason why we've  
15 changed that, but I'm suggesting that perhaps it  
16 needs to be a longer period of time that we  
17 calculate that price. Frankly, we buy our  
18 physical gas often at the NYMEX price because we  
19 manage our basis that way, we do a basis swap and  
20 them just buy the physical at the NYMEX and it's  
21 great deal that natural gas is priced at that  
22 price. So unless somebody has a reason why that

1 window has narrowed, I'd like for us to at least  
2 explore widening that window again.

3 CHAIRMAN LUKKEN: This is something I've  
4 personally been interested in since our ECM  
5 hearing last fall, why people benchmark off of  
6 certain periods of time on the markets and whether  
7 we can develop practices that might help smooth  
8 volatility for those who rely on these closing  
9 prices on the markets. There might be better ways  
10 to benchmark, and I agree that this is I think  
11 something that we need to address as a committee  
12 in the future about how we should look at these  
13 closing windows and how people benchmark against  
14 them. Comments?

15 MR. CICIO: I would just echo what was  
16 just said about the importance of trying to extend  
17 that from one day to a longer period of time.

18 Consumers are a suspicious group when  
19 you have high prices like we've experienced.  
20 We've already lost a lot of jobs, and CEOs from  
21 these companies are very concerned about  
22 maintaining their presence in the United States.

1 If you're not aware, we've lost 3.3 million  
2 manufacturing jobs just since 2000. That's 19  
3 percent of all manufacturing jobs. Pretty  
4 shocking isn't it? A lot of those jobs were due  
5 to specifically the higher prices of natural gas.  
6 So we should to all we can to be responsive to  
7 helping price this product, and a longer pricing  
8 period would be helpful. It would make consumers  
9 a little more trusting of the system which they  
10 are not today.

11 COMMISSIONER CHILTON: Mr. Cicio, I'm  
12 curious, given that index funds roll their  
13 positions every month and that physical traders  
14 know that, doesn't that give a great comfort the  
15 traders to go long and to keep the price up over  
16 time?

17 MR. CICIO: Actually that's a good  
18 point. It seems to be based on the charts that we  
19 saw earlier that all those dollars are being  
20 rolled forward and it appears that most of it's  
21 long. So if I were someone who was playing the  
22 market in the business to make money off of

1 trading, and that's not my type of customer, my  
2 customers need raw materials to stay in business  
3 and be globally competitive. But to me if I were  
4 a trader, that buildup month after month after  
5 month is pretty predictable and if I were a trader  
6 that probably would give me an impetus to consider  
7 more long positions than short. It's common  
8 sense.

9 CHAIRMAN LUKKEN: There are a lot of  
10 traders around the room. That seems to be the  
11 public perception that these long only funds are  
12 pushing up prices. Is that your view as a trader  
13 in the markets? Does it create sort of a piling  
14 on effect?

15 MR. CASTURO: I'd first like to address  
16 the physical future contract issue. We have every  
17 vested interest even as paper players that futures  
18 contracts represent the true physical fundamental  
19 price for that commodity, otherwise our business  
20 isn't really based on anything and even our  
21 clients would have that same thought. I'm not  
22 convinced that it requires physical delivery of

1 the contract. If a cash settled contract gets its  
2 price from the physically delivered contract, then  
3 essentially you've accomplished that. But by all  
4 means, it's vital to us that futures contracts do  
5 represent the physical and have some element of  
6 conversion.

7 Secondly, to address the point about  
8 whether it's predictable that index investors are  
9 driving the market up and wouldn't you just get  
10 long, I don't know at what point you could  
11 actually do that because the index investor does  
12 sell back their investment in the first near by as  
13 it's approaching the expiration, i.e., the point  
14 where it becomes the physical market. So if you  
15 were investing in the physical and hoping to  
16 capitalize from index length, the fact is they're  
17 actually going to be selling back to the market at  
18 the time where you as a physical holder would be  
19 hoping to capitalize and the flow would actually  
20 go the wrong way.

21 CHAIRMAN LUKKEN: Satu and then John.

22 MR. PARIKH: I wanted to address a

1 couple things. The first was again the physical  
2 financial debate that we're hearing. I think  
3 again that it doesn't really matter as long as you  
4 have a proper index settlement that the contract  
5 refers to rather than actual physical commodity.  
6 For example, euro dollar futures are one of the  
7 most liquid futures contracts in the world and  
8 they settle to a price index. You don't actually  
9 need to get a deposit in the house to ensure that  
10 you're getting the appropriate price for your  
11 interest rate, and similarly there are many  
12 different contracts around the world, in Asia  
13 there are plat settlements to swaps, there is  
14 obviously the lean hogs contract which is cash  
15 settlement. So you don't necessarily need to have  
16 a physical delivery contract to have a liquid  
17 market.

18 The second thing is I think to Laura's  
19 point and to Paul's point, at the end of the day  
20 if you want a market price, you want the tightest  
21 window at the end point of the contract. That's  
22 where the market is at. So assuming there's no

1 market manipulation and assuming that no one is  
2 actually gaining the actual settlement at close,  
3 you actually are taking more market risk by having  
4 a longer window. So if you want to take that  
5 market risk that's fine, firms like our firm and  
6 many of our competitors can price that. If you  
7 want a 5 day window or 20 day averaging, no  
8 problem we can price that. I think we have to be  
9 careful that we're sort of not imposing regulation  
10 on some of the more customized solutions that  
11 firms could provide.

12 MR. HEIMLICH: I agree with Don that it  
13 makes perfect sense that you don't want to have a  
14 large position that doesn't reflect your  
15 perception of the fundamentals, but again that  
16 comes back to my earlier point about perception of  
17 what the fundamentals are. In the good old days  
18 when it was just EIA and IEA telling us in just an  
19 occasional news announcement, that was our source  
20 of everyone's perception of how tight the  
21 supply-demand relationship was out there.

22 But things are different now, 24-7 news,



1 the internet age, Wall Street analysts' reports  
2 ping-pong around the globe and very quickly people  
3 can change their perception of how tight the  
4 market is. I know this may not be a popular  
5 proposal, but since the room includes some folks  
6 from other government agencies, I think we should  
7 consider whether there should be disclosure rules  
8 of the positions held by some of the companies  
9 either by site or the commodity indexes of what  
10 their stakes is in these investments. Boone  
11 Pickens can come on the news without disclosing  
12 anything and say I think the market's right, it's  
13 going to go to \$200 by October and without any  
14 really fundamental news out there about a real  
15 supply disruption or perceived threat of delivery  
16 risk, you see the market respond instantaneously.  
17 I think just as we have disclosure rules now on  
18 the equity side, for example, airline equity  
19 analysts have to disclose their firm's stock  
20 holdings and who they do business with, I think  
21 perhaps we should consider extending that to other  
22 types of asset holdings.

1 CHAIRMAN LUKKEN: Other comments?

2 MR. PARIKH: I actually strongly  
3 disagree with that. People have the right to take  
4 positions in different markets and not have  
5 everyone else know about it. I think people have  
6 views of the different markets, they have the  
7 right to express them in a public forum, and again  
8 I think the question is are people manipulating  
9 the markets or are they using their own inside  
10 information to affect markets and that's a  
11 different question. But I don't know that the  
12 answer to that having everyone's positions for  
13 everyone else to see. That doesn't make sense.

14 COMMISSIONER CHILTON: Mister Chairman,  
15 I'm curious, for the traders from Morgan, Merrill,  
16 Lehman, and JP, to what extent do you believe that  
17 the bilaterals in the energy space are having an  
18 impact on price discovery?

19 MR. SMITH: I personally don't think  
20 they're having any impact whatsoever. I think  
21 like some of my competitors here, we do an  
22 enormous amount of bilateral business on a daily

1 basis that ultimately ends up being disseminated  
2 back onto some electric platform, you either see  
3 it on ICE or you see it on ClearPort or you see it  
4 in the futures pits. So by and large when you see  
5 price moves in a day that are sort of outside of  
6 the norm, there was a piece of business that came  
7 in and then it manifested itself in the price that  
8 you guys see and that everybody sees when they  
9 check Reuters or look up at CNBC, so I would say  
10 that there's no impact whatsoever.

11 CHAIRMAN LUKKEN: Michael?

12 MR. PROKOP: Thank you. I would also  
13 submit that I would say over the last 3 or 4 years  
14 since we've seen the advent of clearing both from  
15 ICE and the NYMEX, we currently as a facilitator  
16 of these transactions, bilateral as well as those  
17 types of transactions, we've seen a great deal of  
18 those now go to clearing. Upwards to 65 percent  
19 of nor natural gas transactions are now being  
20 cleared on both the LCH, the ICE, and on the NYMEX  
21 and probably about 35 percent of our electricity  
22 contracts that we're doing right now.

1                   CHAIRMAN LUKKEN:  Bob?

2                   MR. PICKEL:  I was just going to comment  
3                   on the bilaterals.  The exchange serves as a price  
4                   discovery function and it effectively is a  
5                   clearinghouse for information, so anybody who's  
6                   trading on that exchange is sending a signal to  
7                   the entire market.  In the bilateral situation,  
8                   the only person I'm sending a signal to when I  
9                   trade is my counterparty and they may read that  
10                  and in turn hedge in some way or I may decide I  
11                  need to hedge by going on the market, but that's  
12                  the relevant action that's going to provide  
13                  information to the broader marketplace, not that  
14                  bilateral trade.

15                  COMMISSIONER CHILTON:  Thank you, and I  
16                  should have asked you first, so I apologize for  
17                  that.  But in my example earlier where you have  
18                  company X, they're long WTI on NYMEX, they're long  
19                  on the WTI look alike, on ICE, they've got some  
20                  OTC transaction, they've taken a large bilateral  
21                  transaction, isn't that something that we should  
22                  be concerned about, that it might have sort of a

1 tangential impact on price discovery? Is there  
2 some reason why it wouldn't?

3 MR. PICKEL: Drawing the connection  
4 between the activity on the bilateral which  
5 doesn't have that price effect and the trading on  
6 either the exchange or on ICE, I don't know that  
7 you can draw that connection. Ultimately parties  
8 will decide that a portion of their position needs  
9 to be hedged on the exchange and then they're  
10 sending that signal to the marketplace that in  
11 turn everybody will interpret and with drive  
12 prices up or drive prices down.

13 COMMISSIONER CHILTON: So you don't  
14 think it matters in the aggregate? If you take  
15 all of their positions including bilateral and  
16 what they're doing on the exchange, you don't  
17 think that matters at all?

18 MR. PICKEL: I think there's more  
19 relevance. If I have 50 trades I've done on a  
20 bilateral basis, I may hedge 40 of those through a  
21 series of bilateral trades leaving me in kind of a  
22 net position where I might go out to the exchange.

1 I think that net position that people go out to  
2 the exchange for is the relevant analysis.

3 CHAIRMAN LUKKEN: On that issue, it's my  
4 understanding and this group knows better than I  
5 do, but a lot of these bilateral trades then come  
6 in through ClearPort and other mechanisms to clear  
7 and at that point we then start getting the large  
8 trader information that we typically get on  
9 futures contracts. Do people have a clue of how  
10 much of the business is coming into the clearing  
11 system at a time when people are critical of the  
12 credit- default swaps and other interest rate  
13 swaps that have no counterparty clearing  
14 mechanism? I would think this is something we  
15 want to keep encouraging come through not only for  
16 the counterparty risk but also for the regulatory  
17 purposes of us getting this transparency to this  
18 information. Johnathan, do you have any more  
19 information on how much --

20 MR. SHORT: I was just going to say the  
21 clear trend in our business is toward blocking in  
22 those positions for clearing. When you look at

1 ICE over time and the amount of bilateral trading  
2 and cleared trading, clearly the trend is toward  
3 clearing and then even transactions that occur  
4 bilaterally off the market are not typically  
5 blocked in through ICE, and I think Jim would  
6 probably say that that's happening through  
7 ClearPort as well.

8 MR. NEWSOME: I don't think there's any  
9 doubt that there's a trend toward clearing. It's  
10 substantial already in natural gas and it's  
11 growing in some other contract areas as well. I  
12 think one of the key questions is that the cleared  
13 OTC business from ClearPort gets rolled into  
14 futures and is submitted as part of our large  
15 trader report and is counted against position  
16 limits. But the other aggregated OTC volume is  
17 not transparent, so I think the trend is good that  
18 it's becoming clear that again it all goes back to  
19 the transparency which we've been talking about  
20 today in terms of who gets to see it and how you  
21 can use it.

22 CHAIRMAN LUKKEN: Laura?

1 MS. CAMPBELL: Actually, I'm very  
2 pleased to hear that a lot of people are moving  
3 toward clearing through ClearPort of one of those  
4 mechanisms. From the utility perspective we like  
5 ClearPort. For the credit risk, the concern that  
6 we have and where we have to find some balance is  
7 cash risk because now we're subject to the  
8 margining and moving a lot of money very quickly  
9 is not the utility's forte, so then it becomes a  
10 limitation to us on the cash side and that's just  
11 something to keep in mind, but we do like the  
12 transparency that it affords.

13 CHAIRMAN LUKKEN: Thank you. Michael?

14 MR. PROKOP: I think you touched on  
15 something there, Laura, that it is to the  
16 individual corporation the decision whether to do  
17 bilateral trades or clear trades on their economic  
18 portfolio. Doing bilateral trades, extending  
19 credit risk out to individual companies obviously  
20 carries risk in itself and the cost of capital  
21 putting aside that money to make those payments.  
22 But then again having your surety of these



1 exchanges whether it's the LCH or ClearPort, NYMEX  
2 behind that, to have those guarantee funds behind  
3 those transactions to make sure that they will  
4 settle and not have that risk of default that we  
5 saw. And keep in mind also these clearing  
6 mechanisms came to be because of the credit  
7 situation in the marketplace. After the Enron  
8 debacle and the market fell apart, individual  
9 counterparties that had swap dealer agreements in  
10 place could no longer deal with each other but  
11 really came in the next morning and had nowhere to  
12 get out of their positions. So I would submit  
13 that it is in fact a great mechanism for the  
14 marketplace. It's allowed a great deal of  
15 different types of individuals, companies, even  
16 utilities and what have you to participate in the  
17 market where they did not have access before  
18 whether it be a restriction on a swap dealer  
19 agreement or some type of restriction because of  
20 their credit picture.

21 CHAIRMAN LUKKEN: Mark and then Kevin.

22 MR. STANTON: I just wanted to comment

1 on the reporting and some of the comments I've  
2 heard around the table. I think as I mentioned  
3 earlier what's critical to us in the marketplace  
4 is transparency and liquidity. I think we've had  
5 a good discussion around the benefits of  
6 potentially extending some of that reporting and  
7 increasing some of that transparency. One thing,  
8 and maybe I'm extending a little bit, some of the  
9 comments I've heard and whatever in the press  
10 recently, one thing I think we should be very  
11 cognizant of is to the extent to which we extend  
12 that potentially thinking about over-the-counter  
13 markets can potentially increase costs quite a lot  
14 in the system or if you're asking individual  
15 participants to report as opposed to exchanges,  
16 that actually could change the dynamic of the  
17 marketplace quite significantly.

18           Ultimately, one thing that I think would  
19 be detrimental to the market is if you increase  
20 costs to the point where you move the number of  
21 participants out of the market. One of the things  
22 that we value very highly is markets where there

1 are a large number of participants and therefore  
2 you're much more likely to get a fair and balanced  
3 pricing process. So I think as we think about  
4 extending this that it's something that we should  
5 all be cognizant of.

6 MR. FOX: Back to Commissioner Chilton's  
7 question about the aggregate of the three  
8 positions, the NYMEX, plus ICE, plus OTC swaps. I  
9 think it's very important that you do consider the  
10 sum of those three in the context that they exceed  
11 limits. Once again I'm back to limits. The  
12 purpose of limits as I understand it is to protect  
13 the small investor or the customer, the consumer,  
14 and we have limits on only one of those three  
15 right now. So my first point is that overall  
16 limits are too low. I realize that may not be a  
17 palatable recommendation to raise limits at this  
18 point, but the fact of the matter is we have  
19 limits on NYMEX positions. To the extent you want  
20 to exceed that there are two other avenues on  
21 which to do it, OTC swaps, and on ICE. So the  
22 fact of the matter is the limits are higher than

1 1,000 so we do need to consider the sum of those  
2 three in order to achieve the objective which is  
3 to make sure that participants stay within a  
4 stated limit. I would argue that the limit is too  
5 low, it needs to be raised, and it needs to be all  
6 inclusive, that you should be indifferent as to  
7 where a trader chooses to trade whether it be OTC,  
8 ICE, or NYMEX. What is important is the sum of  
9 those three positions and that it needs to be  
10 within some limit that protects the interests of  
11 the small investor.

12 CHAIRMAN LUKKEN: Jim Newsome and then  
13 Tony.

14 MR. NEWSOME: Mister Chairman, I'm going  
15 to have to leave in a few minutes to make some  
16 meetings on the Hill. I just wanted to make a  
17 couple of general comments.

18 Regardless of whether we've talked about  
19 foreign boards of trade or delineation of further  
20 information that's included in the large trader  
21 reports, I think mostly importantly the primary  
22 topic is transparency. We all know that

1 transparency is key in competitive markets, and we  
2 do have competitive markets here. The fact that  
3 they're conducted in a U.S. market, in a foreign  
4 market, or OTC, really is immaterial. They're  
5 competitive markets and transparency is  
6 fundamental for competitive marketplaces.

7 I think the Commission and your leaders  
8 and the Commissioners' is appropriate and I  
9 appreciate you putting together this group. I  
10 know it's not easy. I know from experience that  
11 it's not easy, but I think these are issues that  
12 need to be addressed and quite frankly I think  
13 they need to be addressed quickly. Obviously,  
14 this is a touchy subject with the Congress, and  
15 even with the best intent of the Congress, I think  
16 in lieu of pretty quick action by the Commission,  
17 the Congress could take some action that would be  
18 damaging to the markets. The actions that are  
19 being talked about around this room today are  
20 actions that will be helpful to the market, but I  
21 do think we risk damaging action to the markets if  
22 we don't move and move on a quick basis, and I

1 commend you and your fellow Commissioners for the  
2 action that you are taking.

3 CHAIRMAN LUKKEN: Thank you. Tony and  
4 then I think Commissioner Dunn has a question.

5 MR. MANSFIELD: Mister Chairman, I just  
6 wanted to follow-up on a point that Mark made  
7 which is I think one of the things we've heard  
8 from a number of the entities that are actively  
9 involved on the trading side is the paramount  
10 importance of liquidity and we certainly support  
11 and agree with that. I would also just make the  
12 follow-up point that we too have concerns about  
13 costs, and there was a point that was raised  
14 earlier about the notion of what if surveillance  
15 were to find something about this information  
16 which is going to flow from these enhanced sharing  
17 agreements and how would that be dealt with, and  
18 there was a recognition that it might involve  
19 multiple regulators dealing with different pieces.  
20 I would encourage as part of the discussion of  
21 transparency that to the extent that the  
22 Commission can continue to inform the marketplace

1 about its views about how these types of issues  
2 are going to be handled, about its views about  
3 what issues may be of concern to a U.S.-based  
4 regulator versus an overseas regulator, that that  
5 too will enhance transparency and it certainly is  
6 very important to I think a lot of entities that  
7 are trying to identify and comply with the rules  
8 and making sure that they are staying consistent  
9 with what is expected and that obviously is a  
10 moving and evolving circumstance as the  
11 marketplace recognizes that it is more global.  
12 And I too thank you for today's discussion.

13 CHAIRMAN LUKKEN: Thank you, Tony.  
14 Commissioner Dunn?

15 COMMISSIONER DUNN: Mr. Short, I'd like  
16 to follow-up on Mr. Newsome's theme about onerous  
17 regulations. I saw yesterday in "Gas Daily" that  
18 according to your CFO Scott Hill,  
19 IntercontinentalExchange is prepared to move its  
20 screens and trading companies out of the U.S. if  
21 Congress passes regulations that are too onerous.  
22 I'd like to know, first, is that a correct quote,

1 is that threat applicable to CFTC regulations as  
2 well, and third, what's the definition of too  
3 onerous?

4 MR. SHORT: You've asked a lot there.  
5 I'll start with the easy part of that. That is an  
6 incorrect quote. There was no interview given.  
7 The statements that our CFO made were in response  
8 to hypothetical questions that were raised by a  
9 number of institutional investors who were quite  
10 concerned with some of the noise on Capitol Hill  
11 and were saying what will happen ultimately if  
12 legislation is passed, and our initial response  
13 was we're working very closely with the CFTC and  
14 with Capitol Hill and expect a reasonable  
15 legislative response here, and after being pushed  
16 on multiple occasions what if, what if, what if  
17 there's something that's really draconian, I think  
18 Scott's response was we will follow ultimately  
19 where the customers go and I think you need to  
20 view his response in that context. It was  
21 certainly not a threat to walk away from U.S.  
22 regulation or U.S. jurisdiction.



1           In terms of my view about what is too  
2           onerous, there have been some suggestions that  
3           anybody trading a WTI crude contract needs to be a  
4           designated contract market. I think our position  
5           has been clear on that over time that you can't  
6           really suggest that crude oil is a domestic  
7           contract, it's a global contract, and ultimately  
8           the answer has to involve regulatory cooperation.  
9           ICE Futures has been a recognized investment  
10          exchange overseen by the FSA since 1986. I think  
11          FSA regulation is comparable. I'm not suggesting  
12          that there isn't room for improvement as the  
13          expanded information sharing arrangement we  
14          recently announced suggests, but certainly ICE is  
15          not taking the view that it's running away from  
16          regulation or any of its market responsibilities.

17                   CHAIRMAN LUKKEN: John?

18                   MR. FELMY: Yes. I'd just like to get  
19                   back into the spirit of the transparency to John  
20                   Heimlich's point. I think, John, that if you have  
21                   commentators, and we've had this discussion as  
22                   I've had with Paul, going on and they know their

1 positions that just as stock analysts have to,  
2 they should declare those positions. I just would  
3 wonder why that isn't the case in the energy or  
4 the trading markets, and not just complete  
5 disclosure I think the way you were referring to,  
6 but if you are going on, why don't you disclose  
7 your position?

8 MR. HEIMLICH: That's right.

9 CHAIRMAN LUKKEN: Ron?

10 MR. OPPENHEIMER: Thank you. I just  
11 want to maybe disagree slightly with something Jim  
12 said with respect to the need for speed here. A  
13 lot of the structures we have in place that  
14 oversee these markets have worked very well over  
15 time and a lot of them were put into place like  
16 the CMFA after years and years of debate and the  
17 Farm Bill as well. The Commission I think has  
18 done an excellent job over time showing restraint  
19 and allowing markets to function as markets and to  
20 not try to tinker with markets because we're  
21 uncomfortable with a particular price at a  
22 particular time or its impact on a particular

1 constituency. I think speed is important at the  
2 current time, but it's not the overriding concern.  
3 I think the overriding concern is to get it right  
4 and I think the Commission is doing a terrific job  
5 in gathering people here today. I think there's a  
6 tremendous amount of pressure to act and I think  
7 the Commission needs to do what it's done  
8 historically and that is to consider what it's  
9 going to do before it does it to make sure that  
10 there aren't adverse unexpected consequences from  
11 what it does.

12 CHAIRMAN LUKKEN: Paul, and then we're  
13 going to turn it over to the Commissioners for one  
14 final question or comment.

15 MR. CICIO: On the comment of  
16 disclosure, let me give you a perspective. What  
17 you don't see in the marketplace is a paper  
18 company CEO standing up on Wall Street and saying  
19 6 months from now the price of paper is going to  
20 be X. You don't see a steel company saying in 3  
21 months the price of steel is going to be Y, and so  
22 forth. They're concerned about antitrust and that

1 is a practice that's absent here, so we do need to  
2 address that. Thank you.

3 CHAIRMAN LUKKEN: Do my Commission  
4 colleagues have any further questions? It's  
5 getting late in the day and we're going to have to  
6 wrap things up.

7 COMMISSIONER CHILTON: I've got one, and  
8 thanks again for doing this, and thanks to the  
9 staff and thank you all for being here. This is a  
10 little bit out of the box, but like I said  
11 earlier, I'm sort of swinging around. There's  
12 this issue of sovereign wealth funds and they are  
13 monolithic in size. The Saudis are setting up one  
14 that's \$900 billion. They own 10 percent of one  
15 of the folks around the table today, the giant  
16 Chinese sovereign wealth fund. So when we look at  
17 these, there's not country X's sovereign wealth  
18 fund as a trader, it's not as clear as that, but  
19 they might be working through one of you in  
20 legitimate futures business. My question for the  
21 traders is do any of the five who are here not  
22 have a sovereign wealth fund client? I'll take

1 that as you all do. Thank you.

2 CHAIRMAN LUKKEN: Mr. Cota?

3 MR. COTA: One of our concerns in the  
4 industry where we're actually consuming the  
5 product is that the impact of sovereign wealth  
6 funds that relate to energy could have a real and  
7 significant impact particularly on how they're  
8 applied. It doesn't matter what the country is.  
9 There are plenty of countries that don't  
10 particularly like us. If it were Iran and they  
11 were able through a sovereign wealth fund to do a  
12 derivative deal where nobody would actually see  
13 what was going on so they wouldn't have that  
14 market visibility and visibility in markets is  
15 important, they potentially in my opinion could  
16 have leverage, they could damage the people that  
17 they don't particularly like economically, they  
18 could as part of that process rise the underlying  
19 value of their commodity that generates all this  
20 money, and in the opaque markets that we've got  
21 right now, nobody would see it. There would be no  
22 fingerprints. Why wouldn't they do it? Their

1 returns would be ridiculously large at this point  
2 in the market. So that's one of the retail  
3 petroleum industry's concerns. This is just one  
4 particularly very large example of how an opaque  
5 market can truly damage not only the value of us  
6 participating in these commodities but also the  
7 economy and we're really concerned. We're seeing  
8 demand destruction. Just so the rest of you folks  
9 know it, again there is demand destruction  
10 occurring in the U.S. and at the refinery level  
11 it's showing up in refinery utilization. In my  
12 area it's people cutting down wood and my  
13 customers are bailing and going to alternative  
14 sources, so that that's occurring. At some point  
15 people are going to see that markets do react, but  
16 if the dark part of the markets are controlling  
17 what's occurring from a pricing mechanism and it's  
18 more of an economic model rather than a supply and  
19 demand model, then we're all being injured and  
20 that's my concern.

21 CHAIRMAN LUKKEN: Commissioner Sommers?

22 COMMISSIONER SOMMERS: I want to

1 follow-up on a couple of comments and make sure I  
2 understand what Mark and Tony are talking about  
3 when you talk about something that's too costly  
4 and make sure that we understand in the vein of  
5 regulations that are too onerous on businesses and  
6 what becomes too costly for a business when we're  
7 talking about reporting or the issues of  
8 transparency.

9 MR. MANSFIELD: Commissioner, I'll  
10 start. What I was referring to was working off of  
11 a question that was posed in response to the  
12 enhanced information sharing which is that if  
13 surveillance were to identify what it perceived to  
14 be a problem based on the information that it had  
15 received that the concept that was thrown out was  
16 that it might involve the FSA as well as the CFTC  
17 pursuing conduct in pieces of what they had found.  
18 I think what I was responding to or what I was  
19 trying to raise was that certainly to the extent  
20 that the roles of the respective regulators are  
21 evolving, to the extent that the CFTC may be  
22 playing a role that is advanced or different than

1       it has historically, or the FSA, that there's a  
2       cost potentially to the marketplace in terms of we  
3       are spending a lot of time and effort trying to  
4       make sure that we are putting in place systems to  
5       conform and to act consistently with what we  
6       perceive or understand to be our regulator in a  
7       given marketplace. So all I was saying is that in  
8       the context of that and in an effort for  
9       transparency I think that there is also value to  
10      the extent there can be transparency from the  
11      regulator's perspective in terms of how they are  
12      viewing markets, how they see their roles as their  
13      roles are evolving and for that to be a part of  
14      the discussion as well.

15               MR. STANTON: I would echo those  
16      comments. I think as I look at the costs there  
17      are a number of costs that can be introduced into  
18      the system, administrative costs, costs from  
19      regulatory uncertainty over how positions and  
20      entities will be governed, and I think ultimately  
21      it's difficult to gauge exactly where the barrier  
22      is, but I think at the moment we have very liquid



1 and transparent markets and that that brings in a  
2 number of participants which provides great  
3 benefit to a number of companies and ultimately  
4 the end consumers -- costs for transactions and  
5 the transparency and confidence that they have in  
6 prices is clear in the market so that I think  
7 obviously actions that will be to the detriment I  
8 think would be damaging for the markets.

9 COMMISSIONER DUNN: First let me begin  
10 by thanking all of our participants. This has  
11 been very enlightening for me and I appreciate all  
12 of you giving up your time and coming and sharing  
13 your vast knowledge with us to help us get it  
14 right.

15 We've talked quite a bit about our  
16 working with the FSA but there seems to be some  
17 other externalities here even closer to home. The  
18 Energy Policy Act of 2005 has given FERC  
19 additional authorities and they have a definition  
20 of manipulation there. The Energy Independence  
21 and Security Act of 2007 has given the Federal  
22 Trade Commission authorities over manipulation.

1 I'd like to hear from those of you who would like  
2 to express this how you think we ought to go  
3 forward in working with those sister agencies here  
4 in the United States to ensure that we do not have  
5 a proliferation of regulations that really cripple  
6 our energy industry.

7 MR. HORVATH: I'll take a stab. I just  
8 think that both publicly and privately a persona  
9 of cooperation with the agencies that you have a  
10 common goal and pursue it. The reason that's so  
11 important is when you don't and there are public  
12 fights about jurisdiction, that raises regulatory  
13 uncertainty in the market's mind and increases  
14 prices unnecessarily and increases risk  
15 unnecessarily. So please I beg you to cooperate  
16 with your sister regulatory bodies.

17 This is not a unique situation.  
18 Congress never gets it right in terms of drawing  
19 arbitrary lines and expects you to cooperate, and  
20 other agencies have done so. I know nothing but  
21 highly competent people. All the regulatory  
22 bodies you mentioned, I know you're all competent

1 to do that, and I'm telling you the industry  
2 expects you all to rise to that level of  
3 cooperation and collaboration.

4 CHAIRMAN LUKKEN: Laura?

5 MS. CAMPBELL: From a consumer's  
6 perspective, the consumer is hurt long before  
7 there's ever any enforcement even, so to have more  
8 cops on the beat so to speak is certainly fine  
9 with us, but I do think that perhaps we just need  
10 together. I'm no lawyer, I'm an engineer, and  
11 when there is something new that comes in to  
12 design, sometimes the electricals fight with the  
13 mechanicals on who's going to get the new  
14 opportunity, but typically we have a design  
15 meeting and we all sit down and we decide who's  
16 going to take the lead, but then also whoever is  
17 not taking the lead is usually providing a lot of  
18 support to the other engineer, so I would suggest  
19 that perhaps something similar needs to take  
20 place.

21 CHAIRMAN LUKKEN: Ron?

22 MR. OPPENHEIMER: I think this is a

1 critically important question. As somebody who  
2 has to give advice to traders all the time, we're  
3 starting to look at a situation that's getting  
4 very, very difficult. You've got statutes that  
5 have different standards in them, you've got  
6 regulations that have different standards in them,  
7 you have three different regulatory agencies that  
8 have different historical perspectives on how they  
9 look at things. The FTC is more or less a  
10 consumer protection agency to begin with or first  
11 and foremost, the FERC had a background that was  
12 basically rate making, the CFTC brings a different  
13 perspective to markets, and unless the agencies  
14 work together not only to share information about  
15 what they see in the markets but to develop common  
16 standards, legal standards, and to develop common  
17 enforcement approaches to the markets, the things  
18 that they see in the markets, people like me are  
19 going to have a very difficult time advising  
20 traders what to do and when traders don't have  
21 good advice of what to do they withdraw from  
22 markets because they're not going to take that

1 risk, they take trading risk and not legal risk.  
2 So I think it's critically important that maybe  
3 the CFTC take a lead role I guess from my  
4 perspective as the agency that's looked at these  
5 markets for the longest period of time and foster  
6 a working relationship as I said that goes  
7 substantially deeper than just information  
8 sharing.

9 CHAIRMAN LUKKEN: This has stirred up a  
10 lot of conversation. We'll try to work our way  
11 around the table. Bob and then Paul.

12 MR. ANDERSON: Thanks. Just a real  
13 quick comment that I wanted to make. First, it's  
14 interesting that the discussion has been largely  
15 around regulating and understanding the markets as  
16 opposed to regulating and understanding behaviors  
17 and I think that maybe in a future discussion or  
18 additional work we should do, we might want to  
19 consider differentiating between the two. One I  
20 think is quite easy, the other one we may never  
21 get there. And I think it's important to remember  
22 when you talking about markets that you understand

1       why companies are doing what they're doing. We've  
2       got lots of resources we can contribute on that  
3       which brings me to the short point which is on  
4       what Ron just said, in terms of what you could to,  
5       the energy companies that I deal with unanimously  
6       the number one concern they would have hoped that  
7       we had been talking about were some simple things,  
8       for example, can we come up with a single  
9       definition amongst regulators for what is  
10      manipulation? There are some very simple things  
11      out there that are in writing by the various  
12      regulators that kind of leave major participants  
13      in these markets at a bit of a stint on how to  
14      proceed, how to go forward, and I think there is  
15      certainly some material impact on behaviors as a  
16      result of some confusion around something as  
17      simple as defining market manipulation and maybe  
18      coming up with a standardized definition based on  
19      the three or four that exist and even this group  
20      could contribute in that area.

21                   MR. PANTANO: Very briefly, Mister  
22      Chairman, the FIA obviously favors the Commission

1 strongly defending its exclusive jurisdiction over  
2 the futures markets and I think just from a  
3 resource allocation standpoint we do have  
4 different regulators, we do have different  
5 definitions of manipulation and it would be really  
6 nirvana to get a consistent definition, but I  
7 think given the different statutes and the  
8 different regulations that's going to be  
9 difficult. But even just from a resource  
10 allocation standpoint, if the Commission could  
11 persuade some of these other agencies to let the  
12 CFTC take the lead when the futures markets are  
13 involved that it would be very favorable for the  
14 markets.

15 MR. PICKEL: I would largely echo what  
16 Ron and Paul have just said. First of all, I  
17 don't envy your situation in trying to work with  
18 all those agencies who have a federal legislative  
19 mandate to put in place those regulations. But I  
20 guess your focus is market integrity and that is  
21 very broadly speaking a lot of different issues,  
22 and manipulation however that gets defined,

1       however has oversight for that, is one piece of  
2       that. So I think working with those agencies, the  
3       FTC and FERC, to make sure that they have a means  
4       to effect their legislative mandate but also their  
5       understanding that you have that broader charge  
6       from Congress is a very important basis for the  
7       discussions.

8                   CHAIRMAN LUKKEN: Last comment. Tony?

9                   MR. MANSFIELD: Just to echo some of the  
10       comments that have been heard, one of the things  
11       that was really interesting about the FERC's  
12       involvement in these recent processes was that  
13       because of their show cause process there was such  
14       an expansive discussion about the cases that they  
15       were bringing and the theories, and certainly from  
16       one perspective, if enforcement is ultimately  
17       going to encourage or deter future conduct, you  
18       look at the theories that came out of some of  
19       these companion actions and it's very difficult to  
20       try and articulate or come up with a way to have  
21       not run afoul of those companion actions because  
22       at least from one perspective the theories were



1 very different in terms of what had been done that  
2 was problematic. So I think that that's something  
3 that we too would encourage very much, there to be  
4 discussion within the agencies and to the extent  
5 that there can be consistency because from a  
6 standpoint of trying to comply with what the  
7 agency or agencies have identified was a problem  
8 in the past, it's very difficult to do that when  
9 there seem to be such internal inconsistency in  
10 terms of the theories that they articulated.

11 CHAIRMAN LUKKEN: Thank you very much.  
12 It's been a great day. On this topic I start from  
13 the proposition that we are one U.S. government  
14 and we have to work together and that's one reason  
15 we invited FERC and FTC today to participate as  
16 government observers in this so that we can try to  
17 work together and coordinate our efforts. I just  
18 want to thank them and as well Bill Hederman from  
19 CRS for coming today to listen and learn from the  
20 discussions around the room.

21 I want to thank you for coming. I know  
22 you guys are very busy and to take time out of

1 your day to come and help us get through some of  
2 these tough issues. It's very helpful. Most  
3 importantly, I want to thank CFTC staff. As was  
4 mentioned, there are a lot of efforts that go into  
5 making these days work and come together and the  
6 internet and everything that's happening while we  
7 put these events together it's imperative that we  
8 have good staff, and we certainly do have good  
9 staff here at the CFTC to put these events  
10 together.

11 Thank you so much again. We appreciate  
12 it. I know we're going to have topics that we  
13 didn't get to this time. Emissions trading  
14 potentially was an interest of this group, best  
15 practices that Laura brought up, and there are  
16 other issues. So we look forward to and hopefully  
17 can have another meeting before year's end. Thank  
18 you so much.

19 (Whereupon, at 4:45 p.m., the  
20 PROCEEDINGS were adjourned.)

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