

## The Power Business Line

## Setting the Financial Based and Safety Net Cost Recovery Adjustment Clause Rate Adjustments for FY 2005

Workshop

August 18, 2004



## Overview

- BPA expects to institute a power rate reduction in the range of 5 to 7.5 percent starting Oct. 1.
- This range of reductions would allow BPA to meet its three-year Treasury payment probability standard, although lower rates in FY 2005 create a higher risk of a rate increase in FY 2006.
- Despite FY 2004 financial results that fell short of targets, the rate reductions are possible because of cost reductions and higher net secondary revenue forecasts.
- Our modeling of risk and rates suggests we are still subject to tremendous volatility.
- Conclusions on FY 2005 rates are tentative until BPA has evaluated public comments and because the Columbia Generating Station status or other factors could materially affect financial results in the next few weeks.



## Financial Summary and Key Indicators (3rd Quarter Review- No Discretion)

				FY 2005						FY 2006							
\$ in Millions	_	28th w/ Update	nofficial June odate''	3rd Quar Reviev		_	28th w/ Update		nofficial June pdate''	Rates Forecas based o 3rd Quar Review	n ter	_	28th w/ Update	Jı	official ine late''	Fo bas	Rates recast sed on Quarter eview
1 PBL Modified Net Revenue	\$	129	\$ 46	\$ 12	20	\$	(9)	\$	207	\$ 2	32	\$	(22)	\$	(5)	\$	5
2 FB/SN Accumulated Net Revenue (ANR)	\$	(469)	\$ (552)	\$ (4'	<sup>78)</sup>	\$	(478)	\$	(345)	\$ (1	96)	\$	(500)	\$	(350)	\$	(191)
3 Ending BPA Reserves	\$	451	\$ 492	\$ 63	30	\$	364	\$	478	\$ 6	19	\$	328	\$	458	\$	616
4 1-Year TPP		96%	100%	10	)%		87%		99%	10	)%		80%		94%		96%
5 Total Rate		44.8%	45.4%	45.	7%		54.3%		52.0%	45.	3%		54.2%		36.8%		32.2%
6 LB CRAC*		22.4%	23.0%	23	3%		32.0%		23.3%	22.	8%		32.1%		23.7%		23.7%
7 FB CRAC		12.3%	12.3%	12	3%		8.4%		11.2%	11.	2%		9.3%		9.2%		6.0%
8 SN CRAC		10.1%	10.1%	10.	_		13.9%		17.5%	11.	8%		12.8%		3.9%		2.5%
9 Net Secondary Sales Forecast	\$	556	\$ 404	\$ 40	_	\$	518	\$	501		12	\$	488	\$	490	\$	552
10 Gas Prices (\$/MMBtu)	\$	4.6	\$ 4.9	\$ 5	.6	\$	3.5	\$	4.3	\$ 5	.0	\$	3.9	\$	4.3	\$	4.6
Annual Weighted Avg Net Sales Price 11 (\$/MWh) 12 Hydro Volume Forecast (maf)	\$	28.7	\$ 37.1	\$ 37	.9	\$	23.9	\$	26.0	\$ 31	.6	\$	23.8	\$	25.8	\$	29.0
12a Oct - Sept (RFC)	ĺ	134	112	1	10		134		134		34		134		134		134
12b Jan - July (RFC)		103	84		84		103		103		03		103		103		103
13 Summer Spill Assumption		BiOp	BiOp	reduced s	pill		BiOp		BiOp	Bi	Ор		BiOp		BiOp		BiOp
14 Internal Operations Expenses	\$	106	\$ 103	\$ 10	)3	\$	108	\$	108	\$ 1	)8	\$	110	\$	110	\$	110

FB/SN CRAC August 28th Thresholds and Caps

**FY 2004 Threshold** = (\$264 M)

FY04 3<sup>rd</sup> Qtr. Review FB/SN ANR = (\$478M)

FY 2005 Threshold = (\$252 M)

FY 2004 Cap = \$150 M

FY 2005 Cap = \$175 M

FB CRAC is at its maximum.

SN CRAC is set to recover the remaining amount.



## 3rd Quarter Review Calculations and Base Case Assumptions

- Base Case Assumptions
  - Third Quarter Review which includes reduction a in summer spill (Estimated at \$30M)
  - Low Gas Price Forecast FY05-06 (Expected Value = \$612M)

3rd Quarter Revie	w: ToolKit Summary											
			Net	Modified				Rates			FY06 Rates	% of games in FY06 that
			Revenue	Net	Ending		Total	Compared to			Compared	are greater
Scenario	Toolkit Run		Delta	Revenue	Reserves	CRAC \$	Rates	FY04	1-yr TPP	2-yr TPP	to FY05	than FY05
3rd Quarter Review	3rd Qrev runs/August workshop   BPA	2005	\$ (10)	\$ 283	\$ 619	<b>\$</b> 219	) 46.0%	0.5%	99.9%	96.3%		16.2%
Sid Quarter Neview	reserves	2006	\$ -	\$ 9	\$ 616	\$ 80	32.1%	-9.1%	96.4%		-9.5%	
							to be	collected min	nus the co	ost adjust	ment limit (	CAL).
Rebalancing FB	and SN CRAC to maximize F	B CRA	VC									
			/	2005				2006				
	(in millions)	CRAC	C \$ 💉 F	B CRAC	SN CRA	C C	RAC \$	FB CRAC	SN CF	RAC		
Toolkit Calculated F	B/SN CRAC Rates	\$	219	11.14%	12.0	6% \$	80.0	4.03%	4.	.41%		
Reduction due to the	e '03 Cost Adjustment Limit*	\$	(2)			\$	(2)					
Rebalanced FB/SN	CRAC Rates	\$	217	11.16%	11.8	2% \$	78	6.04%	2	.48%		

Adjustment to the SN CRAC is due to cost overuns in Conservation in FY 2003 based on targets set in the SN CRAC Final ROD



# How Can BPA Afford to Lower Power Rates in FY05?

	FY04
<ul> <li>Cash reserves at the end of FY04 are now forecast to be higher than we predicted last August</li> </ul>	\$128M
	FY05/06
<ul> <li>IOU settlement reduced rates</li> <li>FY 2005 sounding board efforts</li> <li>Additional expense reduction efforts</li> </ul>	\$200M \$61M \$81M
<ul> <li>Additional expense reduction efforts</li> <li>Gas prices are strong and net secondary revenues are now forecasted to be higher than we predicted last August even with using our low gas price forecast</li> </ul>	\$0-\$250M



# Adjustments Made in Compliance with Administrator's Discretion to Lower Rates

#### 1. Adjustments since Third Quarter Review:

FY 2004 PBL Cash/Net Revenue Adjustments: FY 2005 PBL Cash/Net Revenue Adjustments:

Spill Reduction (\$30M) Reduced Spill Expenses and Change in

CGS Outage (\$25M) Starting Reservoir Elevations +\$10M

Miscellaneous Adjustments (\$5M)

FY 2004 Agency Cash Adjustments: FY 2005 Agency Cash Adjustments:

Unexpended Funds for None

Schultz-Wautoma Project (\$16M)

#### 2. Reduction in Low Gas Price Forecast:

FY 2005 and 2006 net secondary revenue forecasts are much higher than anything BPA has ever achieved. We fear that this results in an optimistic financial forecast. We are concerned about the impact of high net secondary revenue games because a demand response to high prices would likely result in a price cap or significant load shedding on the part of consumers.

Therefore, the Administrator has decided to cap FY 2005 and 2006 net secondary revenues results that are above the highest net secondary revenue ever achieved (~\$535M in FY 2003).

Revised net secondary revenue is capped in each of the 3,000 games at 25% above the highest net secondary revenue ever achieved.

Cap = \$670M for FY 2005 and 2006.

Expected value net secondary revenues for FY 2005=  $\sim$ \$540M Expected value net secondary revenues for FY 2006=  $\sim$ \$470M  $^{\circ}$ 



## ToolKit Results w/ Administrators Discretion to Lower FY 2005 Rates and Adjust FY 2006 FB/SN CRAC Thresholds:

3rd Quarter Review	rd Quarter Review: ToolKit Summary														
													% of games	% of games in FY06	
			Modi	ified					Rates			FY06 Rates	in FY06 that	that result in a 5% or	
			Ne	et	Ending			Total	Compared to			Compared	are greater	greater rate increase	
Scenario	Toolkit Run		Reve	enue	Reserves	С	RAC \$	Rates	FY04	1-yr TPP	2-yr TPP	to FY05	than FY05	compared to FY05	
3rd Quarter Review	3rd Qrev runs/August workshop   BPA	2005	\$	283	\$ 619	\$	219	46.0%	0.5%	99.9%	96.3%		16.2%		
Sid Qualter Review	reserves	2006	\$	9	\$ 616	\$	80	32.1%	-9.1%	96.4%		-9.5%			

Truncated Distrib	ution at 25% of Expected Net S	econd	ary	Reve	enue	es ov	er\$	525N	/I for FY0	5 & 06 (Trւ	ıncated:	=\$670M)			
Scenario	Toolkit Run		N	dified let enue		nding serves	CR	AC\$	Total Rates	Rates Compared to FY04		2-yr TPP	FY06 Rates Compared to FY05	% of games in FY06 that are greater than FY05	% of games in FY06 that result in a 5% of greater rate increase compared to FY05
EVOS Detec ere 40/	August Workshop, Low Gas trunc'd														,
FY05 Rates are -4% Compared to FY04	@ 670, new ENW O&M, CGS outage, 05 Rates =-4%, 2-yr	2005	\$	148	\$	440	\$	152	39.8%	-3.8%	95.6%	86.2%		23.9%	18.49
	TPP=86.2%   BPA reserves	2006	\$	(72)	\$	349	\$	86	32.8%	-8.7%	87.4%		-6.9%		
FY05 Rates are -5%	August Workshop, Low Gas trunc'd @ 670, new ENW O&M, CGS														
Compared to FY04	outage, 05 Rates =-5%, 2-yr	2005	\$	134	\$	427	\$	138	38.4%	-4.7%	94.8%	86.2%		28.3%	21.19
	TPP=86.2%   BPA reserves	2006	\$	(59)	\$	348	\$	95	33.6%	-8.1%	87.7%		-5.0%		
FY05 Rates are -6%	August Workshop, Low Gas trunc'd @ 670, new ENW O&M, CGS														
Compared to FY04	outage, 05 Rates =-6%, 2-yr	2005	\$	119	\$	414	\$	124	37.1%	-5.6%	93.6%	86.2%		34.0%	25.5%
	TPP=86.2%   BPA reserves	2006	\$	(39)	\$	354	\$	108	35.0%	-7.1%	88.3%		-2.5%		
FY05 Rates are -7.5% Compared to FY04	August Workshop, Low Gas trunc'd @ 670, new ENW O&M, CGS														
(SN CRAC = 0)	outage, 05 SN = 0%, 2-yr	2005	\$	90	\$	408	\$	96	34.5%	-7.5%	93.2%	86.2%		43.0%	34.09
(5.1.5.310 = 0)	TPP=86.2%   BPA reserves	2006	\$	(13)	\$	351	\$	127	37.0%	-5.7%	88.1%		1.4%		



# Concerns About Using the Administrator's Discretion to Lower Rates

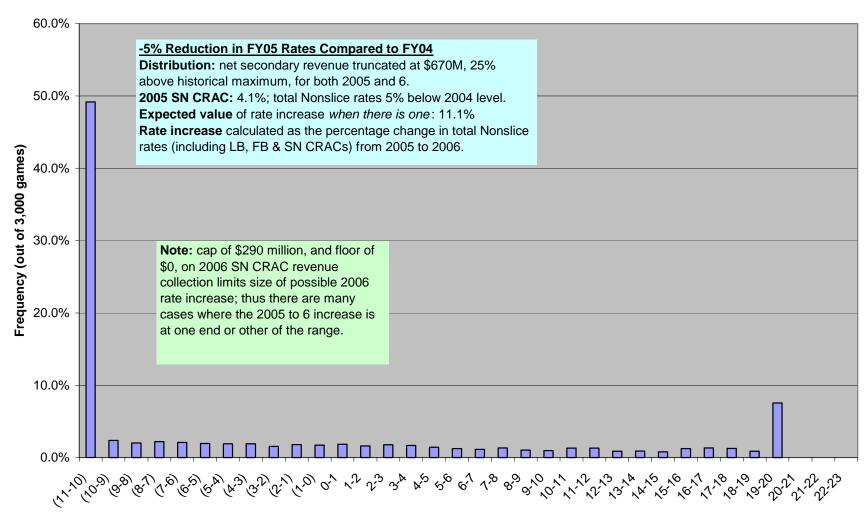
- Our modeling of risk and rates suggest we are still subject to tremendous volatility.
- A continuation of low water and/or lower-than-expected market electricity prices could force BPA's power rates to rise in FY 2006.
- In fact, the 7.5 percent rate reduction (zero Safety Net CRAC in FY 2005) carries with it a 43 percent chance that rates will rise in FY 2006 and a 30 percent chance of a rate increase greater than 8 percent.
- On the other hand, there is also a 57 percent chance that rates in FY06 decrease and a ~30 percent chance of a rate reduction greater than 8 percent.

The following charts describe the distribution around potential rate increases and decreases in FY 2006.



# Distribution of FY 2006 Rates at -5% Compared FY 2005

#### Frequency of FY 2005 to 2006 rate increase

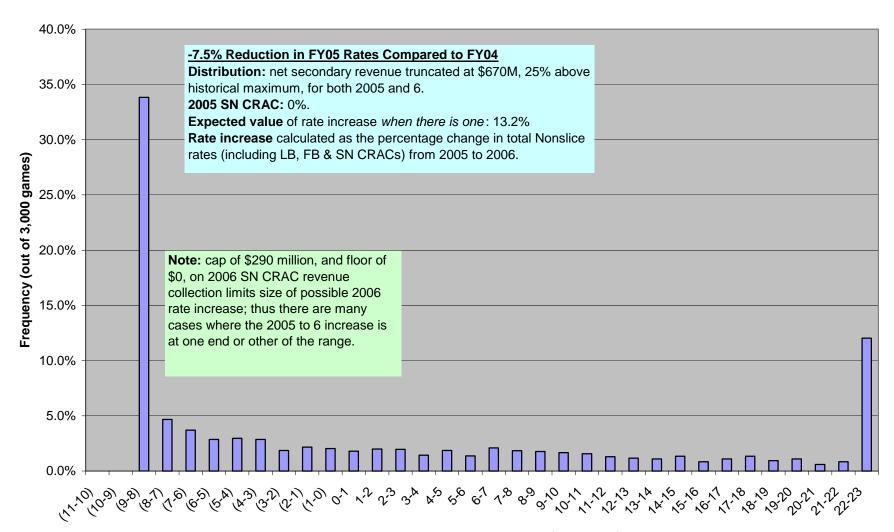


Rate increase from FY05 to FY06 (in percent)



# Distribution of FY 2006 Rates at -7.5% Compared to FY 2005 (SN CRAC = 0)

#### Frequency of FY 2005 to 2006 rate increase



Rate increase from FY05 to FY06 (in percent)



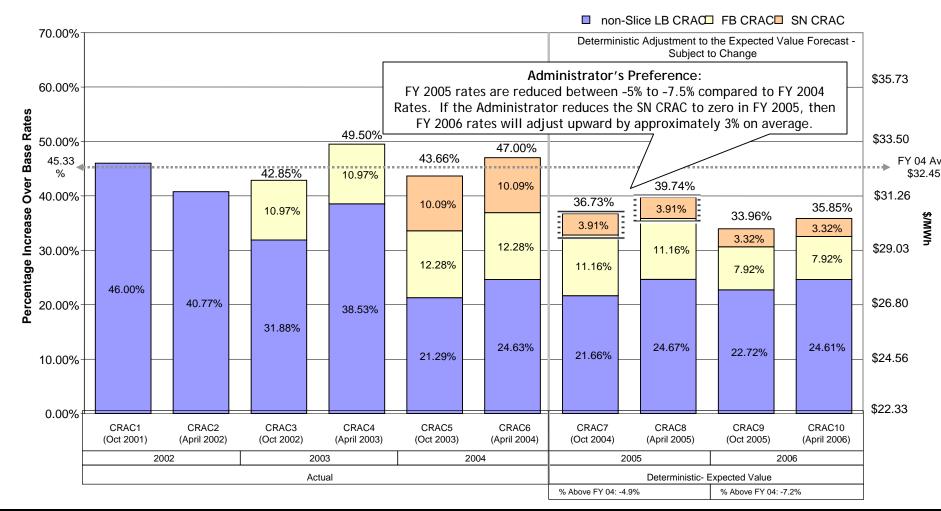
## Administrator's preference

- Based on current analysis and public comment to date, BPA expects to institute a power rate reduction in the range of 5 to 7.5 percent starting Oct. 1. The 7.5 percent reduction would eliminate the Safety Net CRAC adjustment for FY 2005 by taking it to zero.
- This range of reductions would allow BPA to meet its three-year Treasury payment probability standard, although lower rates in FY 2005 create a higher risk of a rate increase in FY 2006.
- Despite FY 2004 financial results that fell short of targets, the rate reductions are possible because of cost reductions. Additionally, our analysis is based on net secondary revenues that are about equal to the highest we have achieved on our system but conservative relative to current market forecasts in FY 2005 and FY 2006.
- Our modeling of risk and rates suggests we are still subject to tremendous volatility. A continuation of low water and/or lower-than-expected market electricity prices, could force BPA's power rates to rise in FY 2006. In fact, the 7.5 percent reduction (zero Safety Net CRAC) carries with it a 43 percent chance that rates will rise in FY 2006 and a 30 percent chance of a rate increase greater than 8 percent. On the other hand, there is also a 57 percent chance of a decrease and a 30 percent chance of a rate reduction greater than 8 percent.
- Final rates will be announced in early September. Until then, conclusions on FY 2005
  rates are tentative because BPA must evaluate public comment and because the Columbia
  Generating Station status or other factors could materially affect financial results.



## Range of Potential FY 2005 & 2006 Rates

## August 18, 2004 - FB/SN CRAC Workshop Forecast Rates Over May 2000 Base Rates





## What's next?

- The administrator would like to know your opinion. The comment period closes August 27.
- Final rates for FY 2005 will be announced in September.



# APPENDICES – 3<sup>rd</sup> Quarter Review Financials and FY 2005-2006 Forecast



# Appendix A – FY 2004 PBL Accumulated Net Revenues (ANR)

#### FY 2004 3<sup>rd</sup> Quarter Review PBL FB/SN CRAC Accumulated Net Revenue Forecast

		\$ in Millions
1	FY 2000 PBL Actual Net Revenue	\$ 252
2	Energy Northwest Debt Service Adjustment for FY 2000	\$ (82)
3	SFAS 133 Adjustment	\$ -
4	FY 2000 Actual Modified Net Revenue*	\$ 170
5	FY 2001 PBL Actual Net Revenue	\$ (212)
6	Energy Northwest Debt Service Adjustment for FY 2001	\$ (158)
7	SFAS 133 Adjustment	\$ (48)
8	FY 2001 Actual Modified Net Revenue*	\$ (418)
9	FY 2002 PBL Actual Net Revenue	\$ (87)
10	Energy Northwest Debt Service Adjustment for FY 2002	\$ (265)
11	SFAS 133 Adjustment	\$ (38)
12	FY 2002 Actual Modified Net Revenue*	\$ (390)
13	FY 2003 PBL Actual Net Revenue	\$ 243
14	Energy Northwest Debt Service Adjustment for FY 2003	\$ (148)
15	SFAS 133 Adjustment	\$ (55)
16	FY 2003 Actual Modified Net Revenue*	\$ 40
17	FY 2004 PBL Forecasted Net Revenue	\$ 381
18	Energy Northwest Debt Service Adjustment for FY 2004	\$ (147)
19	SFAS 133 Adjustment	\$ (114)
20	FY 2004 Forecasted Modified Net Revenue*	\$ 120
21	PBL Forecasted End of Year Accumulated Net Revenue for FY2000-2004 (ANR)	\$ (478)

<sup>\*</sup> The term Modified Net Revenue was developed to distinguish between the official Income Statement Net Revenue and the FB CRAC single year adjustment referred to as Adjusted Net Revenue in the GRSPs.

<sup>\*\*</sup>As defined in the GRSPs, FY 2004 ANR trigger point (threshold) for the CRACs is (\$264 M). The maximum amount FB CRAC can set to collect (cap) in FY 2005 is \$150 M; the cap for the SN CRAC in FY 2005 is \$290 million



## Appendix B - SN CRAC Expense Limits

	Final ROD FY 2004 (\$M)	Third Quarter Review FY 2004 (\$M)	Delta (\$M)	Final Rod FY 2005 (\$M)	Third Quarter Review FY 2005 (\$M)	Delta (\$M)
PBL Internal Ops & Corp. <sup>1</sup>	\$105.3	\$97.4	\$(7.9)	\$107.4	\$103.3	\$(4.1)
Conservation Initiatives <sup>2</sup>	\$19.7	\$19.5	\$(.2)	\$19.7	\$19.7	\$0
Residential Exchange <sup>3</sup>	\$143.8	\$125.9	\$(17.9)	\$143.8	\$125.4	\$(18.4)
Corps and Bureau O&M <sup>4</sup>	\$164.8	\$159.0	\$(5.8)	\$169.7	\$168.0	\$(1.7)
Other Generating Projects	\$31.3	\$27.8	\$(3.5)	\$31.9	\$32.2	\$.3
Renewable Projects	\$23.8	\$20.4	\$(3.4)	\$48.7	\$23.6	\$(25.1)
Civil Service Retirement Payment	\$15.5	\$15.5	\$0	\$13.3	\$13.3	\$0
TOTAL:	\$504.2	\$465.5	\$(38.7)	\$534.5	\$485.5	\$(49.0)

This is the only category we are forecasting to exceed its Expense Limits: Increased wheeling cost of Cowlitz Falls project is driving this increase.

#### Footnotes:

- Does not include Slice implementation expenses
- Does not include reimbursable contract expenses
- 3. Residential Exchange are the amounts of the 900 aMW of financial benefits provided under the financial portion of the REP settlement, excluding any payments by BPA to the IOUs repaying Residential Exchange expenses deferred by contract from a prior fiscal year
- 4. Does not include Fish & Wildlife expenses



# Appendix C - PBL Third Quarter Review Highlights and Changes

## **3rd Otr Forecast Modified Net Revenues Forecast:**

The following information identifies the current PBL forecast impacts to the Modified Net Revenues which will serve as the basis for proposed changes to the FY '05 FBCRAC and SNCRAC:

### 3rd Qtr Forecast compared to 2nd Qtr Forecast:

- PBL Modified Net Revenues are up by \$74 million
- Forecasted Net secondary sales are up by about \$56 million, primarily due to an increase in generation caused by the reduction of summer spill and a slight increase in the average annual weighted net sales price.
- Forecast program expenses are down primary in the areas of net interest expense, fish and wildlife and internal operations, offset by small increases in other categories.

#### 3rd Qtr PBL Forecast compared to August 28th Power Rate Case Workshop:

- PBL Modified Net Revenues are down slightly by \$9 million
- Actual and forecasted net secondary sales declined \$95 million due to a decrease in generation caused by the reduction in annual hydro volume forecast from 134 to 110 maf, partially offset by the reduction of summer spill and a \$9/MWh increase in the average annual weighted net sales price.
- The reduced net secondary sales almost completely offset by a total of \$86 million in actual and forecasted reductions of expenses in net interest, and internal operations, and forecast changes in other categories.



# Appendix C Cont. Third Quarter Review

- Several uncertainties are still in play for the reminder of FY04:
  - The financial assumptions used for the 3<sup>rd</sup> Qtr Review assume reduced spill for summer spill operations. Revenue projections through fiscal year end assumed the reduction in late summer spill. The reduction had been estimated to increase revenue about \$20 to \$40 million. Spill reductions have since been enjoined by a federal court making realization of these revenue projections unlikely.
  - While gas prices remain strong, market prices for August & September remain uncertain.
  - Fish and Wildlife Direct Program forecasts were reduced \$12 million from the 2nd Quarter forecasts due to the implementation of a forecasting methodology that incorporates improved processes for establishing forecast input data. Third Quarter forecasts indicate direct program costs are \$141 million.



# Appendix D - Agency Reserves Third Quarter Review

- The Third Quarter Review forecast of end of year Agency Reserves is \$630 million, an increase of \$137 million from the 2<sup>nd</sup> Quarter Review. The increase is primarily attributable to:
  - Increased Agency net revenues (\$70 million);
  - Deposits from 3<sup>rd</sup> party participants for financing various federal Agency energy efficiency projects (\$28 million);
  - Updated estimates of the amount of cash being sent to ENW through net billing (\$22 million); and
  - Other cash adjustments (e.g., depreciation, etc.) (\$17 million).
- The Third Quarter Review forecast of end of year Agency Reserves is \$183 million higher than the August 28<sup>th</sup> Power Rate Case Workshop estimate. The increase is primarily attributable to:
  - Increased reserves resulting from the ENW FY 2005 Debt Refinancing (\$55 million);
  - A reduction in the amount of the IOU Residential Exchange Deferral being repaid in FY 2004 (\$27 million);
  - Deposits from 3rd party participants for financing various federal Agency energy efficiency projects (\$44 million);
  - Transmission Contract Prepayments (\$45 million); and
  - Other cash adjustments (e.g., depreciation, etc.) (\$12 million).



# Appendix E - Public Comment Summary

### Forecasts of FY 2005 & 2006 Finances and Power Rates: Summary of Public Comments

We received 23 comments as of 8/6/2004 (Closing date was 7/31/04).

- 1 Petition from Mason county PUD containing 183 signatures to eliminate the SNCRAC and work with customers to keep rates down.
- 6 public utility comments have a similar message: the lowest possible SN CRAC, including all the way to 0%. Administrator should do a forward look of TPP to produce this.
- 8 comments representing PPC, ICNU, NRU, Clark County PUD, Alcoa, WPAG, WPUDA and the union AWPPW, said set the SN CRAC to 0. Some cited we have met many cost savings through efforts like spending restraints and the Sounding Board. Others discussed risk: usually being willing to chance higher rates later. They also wanted information on the final rate earlier rather than later.
- 1 environmental group encouraged BPA to not lower SNCRAC. Future secondary revenues are uncertain, and BPA must meet its environmental and conservation responsibilities.
- 1 public utility commenter changed his mind after the spill decision. He originally wanted the lowest possible SNCRAC, and the TPP forward look, but then, after the spill decision, changed to wanting a stable rate between '05 and '06.
- 1 utility said a rate decrease is tempting, but keep risk to a minimum.
- 1 citizen commenter thought BPA was doing a good job handling a sticky situation, and wants expense reductions, and the use of one-year forecasts.
- 1 pair of citizens said improve the economy by not raising rates.
- 1 Utility (SUB) said they're more interested in stability than SNCRAC=0. They want more technical information.
- 1 Union wanted rate reduction because the economy is in terrible shape.
- 1 comment (PNGC) on controlling costs and reducing expenses. Use care on reducing SNCRAC and don't rely on overly optimistic secondary revenue forecasts.