

RSE Table 25 Private industry supervisory workers: Relative standard errors of mean weekly and annual earnings for selected management occupations

| Occupation ¹ | Weekly ² | | Annual ⁴ | |
|-------------------------------------------|---------------------|-----------------------------|---------------------|-----------------------------|
| | Mean earnings | Relative error ³ | Mean earnings | Relative error ³ |
| Management occupations | | | | |
| Team leader | \$1,427 | 3.6% | \$74,042 | 3.6% |
| First line | 1,616 | 1.6 | 83,851 | 1.6 |
| Second line | 2,343 | 2.8 | 121,849 | 2.8 |
| Third line | 4,359 | 6.9 | 226,627 | 6.9 |
| Chief executives | | | | |
| First line | 2,296 | 19.2 | 119,417 | 19.2 |
| Second line | 3,620 | 12.2 | 188,256 | 12.2 |
| Third line | 6,692 | 15.1 | 347,964 | 15.1 |
| General and operations managers | | | | |
| Team leader | 1,422 | 13.7 | 73,938 | 13.7 |
| First line | 1,769 | 4.2 | 91,982 | 4.2 |
| Second line | 2,602 | 5.5 | 135,318 | 5.5 |
| Third line | 4,181 | 9.9 | 217,424 | 9.9 |
| Advertising and promotions managers | | | | |
| Team leader | 1,263 | 13.1 | 65,697 | 13.1 |
| First line | 1,620 | 11.0 | 84,223 | 11.0 |
| Marketing managers | | | | |
| Team leader | 1,866 | 6.5 | 97,036 | 6.5 |
| First line | 2,100 | 3.5 | 109,201 | 3.5 |
| Second line | 2,637 | 6.4 | 137,132 | 6.4 |
| Sales managers | | | | |
| Team leader | 1,512 | 9.0 | 78,626 | 9.0 |
| First line | 1,817 | 6.7 | 94,500 | 6.7 |
| Second line | 2,351 | 10.3 | 122,266 | 10.3 |
| Public relations managers | | | | |
| Team leader | 1,078 | 14.5 | 56,070 | 14.5 |
| First line | 1,707 | 6.1 | 88,747 | 6.1 |
| Administrative services managers | | | | |
| Team leader | 1,019 | 5.1 | 53,006 | 5.1 |
| First line | 1,361 | 4.9 | 70,769 | 4.9 |
| Second line | 1,681 | 9.7 | 87,407 | 9.7 |
| Computer and information systems managers | | | | |
| Team leader | 1,860 | 5.1 | 96,705 | 5.1 |
| First line | 2,204 | 3.6 | 114,533 | 3.6 |
| Second line | 2,574 | 8.3 | 133,827 | 8.3 |
| Financial managers | | | | |
| Team leader | 1,368 | 5.0 | 71,111 | 5.0 |
| First line | 1,696 | 3.2 | 87,996 | 3.2 |
| Second line | 2,276 | 5.1 | 118,367 | 5.1 |
| Third line | 5,154 | 6.5 | 268,010 | 6.5 |
| Compensation and benefits managers | | | | |
| First line | 1,416 | 7.0 | 73,607 | 7.0 |

See footnotes at end of table.

RSE Table 25 Private industry supervisory workers: Relative standard errors of mean weekly and annual earnings for selected management occupations — Continued

| Occupation ¹ | Weekly ² | | Annual ⁴ | |
|-------------------------------------------------------------------|---------------------|-----------------------------|---------------------|-----------------------------|
| | Mean earnings | Relative error ³ | Mean earnings | Relative error ³ |
| Management occupations –Continued | | | | |
| Training and development managers | | | | |
| Team leader | \$1,707 | 7.1% | \$88,742 | 7.1% |
| First line | 1,576 | 9.7 | 81,972 | 9.7 |
| Industrial production managers | | | | |
| Team leader | 1,575 | 8.4 | 81,919 | 8.4 |
| First line | 1,611 | 3.2 | 83,771 | 3.2 |
| Second line | 1,852 | 6.3 | 96,272 | 6.3 |
| Purchasing managers | | | | |
| Team leader | 1,321 | 12.2 | 68,679 | 12.2 |
| First line | 1,941 | 8.5 | 100,932 | 8.5 |
| Second line | 3,188 | 26.0 | 165,780 | 26.0 |
| Transportation, storage, and distribution managers | | | | |
| Team leader | 1,169 | 15.4 | 60,773 | 15.4 |
| First line | 1,444 | 10.8 | 75,103 | 10.8 |
| Second line | 1,950 | 10.1 | 101,409 | 10.1 |
| Farm, ranch, and other agricultural managers | | | | |
| First line | 1,275 | 28.4 | 66,283 | 28.4 |
| Construction managers | | | | |
| Team leader | 1,342 | 8.9 | 69,777 | 8.9 |
| First line | 1,565 | 4.5 | 81,070 | 4.5 |
| Second line | 1,521 | 8.5 | 79,101 | 8.5 |
| Education administrators, preschool and child care center/program | | | | |
| Team leader | 660 | 10.4 | 32,683 | 10.4 |
| First line | 950 | 12.1 | 48,364 | 12.1 |
| Education administrators, elementary and secondary school | | | | |
| Team leader | 985 | 12.3 | 45,725 | 12.3 |
| First line | 1,365 | 6.2 | 68,679 | 6.2 |
| Education administrators, postsecondary | | | | |
| Team leader | 1,162 | 8.4 | 58,556 | 8.4 |
| First line | 1,445 | 4.0 | 75,043 | 4.0 |
| Second line | 2,441 | 13.4 | 126,947 | 13.4 |
| Engineering managers | | | | |
| Team leader | 1,985 | 9.0 | 103,210 | 9.0 |
| First line | 2,191 | 3.5 | 113,952 | 3.5 |
| Second line | 2,481 | 4.7 | 128,989 | 4.7 |
| Third line | 3,066 | 3.2 | 159,315 | 3.2 |
| Food service managers | | | | |
| Team leader | 733 | 13.4 | 37,521 | 13.4 |
| First line | 1,096 | 6.0 | 56,764 | 6.0 |
| Lodging managers | | | | |
| First line | 883 | 8.3 | 45,890 | 8.3 |

See footnotes at end of table.

RSE Table 25 Private industry supervisory workers: Relative standard errors of mean weekly and annual earnings for selected management occupations — Continued

| Occupation ¹ | Weekly ² | | Annual ⁴ | |
|-----------------------------------------------------------|---------------------|-----------------------------|---------------------|-----------------------------|
| | Mean earnings | Relative error ³ | Mean earnings | Relative error ³ |
| Management occupations –Continued | | | | |
| Medical and health services managers | | | | |
| Team leader | \$1,162 | 8.5% | \$60,428 | 8.5% |
| First line | 1,543 | 6.3 | 80,243 | 6.3 |
| Second line | 1,947 | 11.0 | 101,267 | 11.0 |
| Natural sciences managers | | | | |
| First line | 1,714 | 6.2 | 89,151 | 6.2 |
| Property, real estate, and community association managers | | | | |
| Team leader | 804 | 13.4 | 41,813 | 13.4 |
| First line | 1,100 | 8.0 | 57,217 | 8.0 |
| Social and community service managers | | | | |
| Team leader | 1,002 | 12.5 | 52,114 | 12.5 |
| First line | 984 | 6.5 | 51,105 | 6.5 |
| Second line | 1,346 | 7.8 | 69,972 | 7.8 |

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Mean weekly earnings are the straight-time weekly wages or salaries paid to employees.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.