

Table 24

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,421	\$1,300	39.9	\$73,208	\$66,458	2,053
First line	1,614	1,498	40.5	83,394	76,967	2,093
Second line	2,306	2,058	40.9	119,685	106,544	2,124
Third line	4,079	3,328	42.8	209,885	173,052	2,203
Chief executives						
First line	2,296	2,369	42.3	119,417	123,167	2,199
Second line	3,227	2,740	42.9	167,616	142,480	2,231
Third line	6,274	5,094	46.8	311,234	264,865	2,323
General and operations managers						
Team leader	1,401	1,344	39.7	72,581	69,909	2,057
First line	1,700	1,550	42.3	88,390	80,600	2,198
Second line	2,534	2,385	41.5	131,783	123,999	2,160
Third line	4,105	3,483	40.4	213,461	181,124	2,101
Advertising and promotions managers						
Team leader	1,227	1,327	38.9	63,816	69,009	2,025
First line	1,599	1,442	39.6	83,155	74,999	2,058
Marketing managers						
Team leader	1,861	1,854	39.3	96,781	96,427	2,044
First line	2,096	1,931	40.3	108,975	100,406	2,097
Second line	2,469	2,788	39.4	128,381	144,997	2,049
Sales managers						
Team leader	1,512	1,346	44.3	78,626	70,000	2,305
First line	1,817	1,650	41.3	94,500	85,800	2,148
Second line	2,351	1,961	40.1	122,266	101,987	2,087
Public relations managers						
Team leader	1,143	1,032	40.9	59,448	53,660	2,128
First line	1,662	1,592	39.0	86,445	82,772	2,028
Administrative services managers						
Team leader	1,043	1,060	40.0	53,738	55,105	2,062
First line	1,357	1,292	40.7	70,565	67,204	2,115
Second line	1,737	1,650	41.0	90,324	85,777	2,132
Computer and information systems managers						
Team leader	1,847	1,769	39.7	96,034	92,009	2,067
First line	2,139	1,997	39.9	111,196	103,859	2,076
Second line	2,483	2,346	40.3	129,096	122,000	2,093
Financial managers						
Team leader	1,379	1,259	39.6	71,705	65,453	2,059
First line	1,696	1,538	40.6	87,924	79,999	2,107
Second line	2,264	2,380	40.2	117,597	123,739	2,089
Third line	4,969	5,833	44.3	258,395	303,332	2,303
Compensation and benefits managers						
First line	1,437	1,459	40.4	74,717	75,856	2,102

See footnotes at end of table.

Table 24

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations –Continued						
Training and development managers						
Team leader	\$1,707	\$1,794	41.2	\$88,742	\$93,311	2,142
First line	1,506	1,385	40.2	78,337	72,001	2,088
Industrial production managers						
Team leader	1,542	1,486	41.0	80,200	77,280	2,134
First line	1,607	1,637	40.9	83,572	85,106	2,126
Second line	1,835	1,604	40.8	95,395	83,408	2,123
Purchasing managers						
Team leader	1,321	1,248	40.0	68,679	64,875	2,080
First line	1,852	1,659	40.7	96,281	86,268	2,116
Second line	3,188	2,220	40.8	165,780	115,461	2,124
Transportation, storage, and distribution managers						
Team leader	1,169	1,114	40.4	60,773	57,951	2,102
First line	1,449	1,315	40.3	75,053	68,724	2,086
Second line	1,966	1,812	40.5	101,810	93,850	2,100
Farm, ranch, and other agricultural managers						
First line	1,275	936	40.0	66,283	48,651	2,080
Construction managers						
Team leader	1,339	1,203	40.1	69,617	62,546	2,085
First line	1,552	1,523	41.4	80,434	79,178	2,145
Second line	1,523	1,432	40.8	79,220	74,456	2,120
Education administrators, preschool and child care center/program						
Team leader	659	665	37.0	32,638	34,580	1,832
First line	964	1,112	40.1	48,704	55,973	2,027
Education administrators, elementary and secondary school						
Team leader	1,605	1,589	39.0	74,590	73,589	1,813
First line	1,875	1,857	40.0	88,368	84,570	1,885
Second line	2,098	2,008	40.2	104,589	102,898	2,006
Education administrators, postsecondary						
Team leader	1,194	1,056	37.9	59,837	54,802	1,901
First line	1,534	1,398	39.1	79,482	72,706	2,024
Second line	3,255	3,402	42.6	169,254	176,908	2,214
Engineering managers						
Team leader	1,986	1,963	40.4	103,246	102,101	2,099
First line	2,175	2,188	40.9	113,081	113,778	2,125
Second line	2,469	2,518	40.6	128,397	130,911	2,109
Third line	3,066	2,962	40.0	159,315	154,030	2,079
Food service managers						
Team leader	740	798	41.9	38,008	41,490	2,154
First line	1,096	997	43.9	56,614	51,255	2,270

See footnotes at end of table.

Table 24

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations –Continued						
Lodging managers						
First line	\$871	\$753	42.9	\$45,297	\$39,156	2,229
Medical and health services managers						
Team leader	1,184	1,140	39.3	61,545	59,301	2,045
First line	1,530	1,363	41.1	79,565	70,866	2,139
Second line	2,312	1,950	41.4	120,242	101,400	2,154
Natural sciences managers						
First line	1,674	1,646	39.6	87,027	85,600	2,057
Property, real estate, and community association managers						
Team leader	838	646	40.3	43,558	33,592	2,094
First line	1,098	923	39.7	57,119	48,004	2,065
Social and community service managers						
Team leader	1,025	820	38.3	53,320	42,628	1,992
First line	1,044	962	38.7	54,227	50,001	2,011
Second line	1,343	1,253	41.2	69,846	65,162	2,143

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

³ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.